

**RECEIVED**

**ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD** **MAR - 4 2024**  
**APPLICATION FOR PERMIT**

**HEALTH FACILITIES &  
 SERVICES REVIEW BOARD**

**SECTION I. IDENTIFICATION, GENERAL INFORMATION, AND CERTIFICATION**

This Section must be completed for all projects.

**Facility/Project Identification**

|                                           |                        |                       |
|-------------------------------------------|------------------------|-----------------------|
| Facility Name: NANI Vascular South ASC    |                        |                       |
| Street Address: 12250 South Cicero Avenue |                        |                       |
| City and Zip Code: Alsip 60803            |                        |                       |
| County: Cook                              | Health Service Area: 7 | Health Planning Area: |

**Applicant(s)** [Provide for each applicant (refer to Part 1130.220)]

|                                                                |  |
|----------------------------------------------------------------|--|
| Exact Legal Name: NANI Vascular South ASC LLC                  |  |
| Street Address: 120 West 22 <sup>nd</sup> Street               |  |
| City and Zip Code: Oak Brook 60523                             |  |
| Name of Registered Agent: Illinois Corporation Service Company |  |
| Registered Agent Street Address: 801 Adlai Stevenson Drive     |  |
| Registered Agent City and Zip Code: Springfield 62703-4261     |  |
| Name of Manager: Brian O'Dea                                   |  |
| Manager Street Address: 120 West 22 <sup>nd</sup> Street       |  |
| Manager City and Zip Code: Oak Brook 60523                     |  |
| Manager Telephone Number: 630-573-5000                         |  |

**Type of Ownership of Applicants**

|                                                               |                                              |                                |
|---------------------------------------------------------------|----------------------------------------------|--------------------------------|
| <input type="checkbox"/> Non-profit Corporation               | <input type="checkbox"/> Partnership         |                                |
| <input type="checkbox"/> For-profit Corporation               | <input type="checkbox"/> Governmental        |                                |
| <input checked="" type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Other |

☐ Corporations and limited liability companies must provide an **Illinois certificate of good standing**.  
☐ Partnerships must provide the name of the state in which they are organized and the name and address of each partner specifying whether each is a general or limited partner.

**APPEND DOCUMENTATION AS ATTACHMENT 1, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.**

**Primary Contact** [Person to receive ALL correspondence or inquiries]

|                                                                    |
|--------------------------------------------------------------------|
| Name: Juan Morado Jr. and Mark Silberman                           |
| Title: CON Counsel                                                 |
| Company Name: Benesch, Friedlander, Coplan & Aronoff LLP           |
| Address: 71 S. Wacker Dr., Suite 1600, Chicago, IL 60606           |
| Telephone Number: 312-212-4952 / 312-212-4967                      |
| E-mail Address: JMorado@Beneschlaw.com & MSilberman@Beneschlaw.com |
| Fax Number: 312-767-9192                                           |

**Additional Contact** [Person who is also authorized to discuss the application for permit]

|                   |
|-------------------|
| Name:             |
| Title:            |
| Company Name:     |
| Address:          |
| Telephone Number: |
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| County: Cook                              | Health Service Area: 7 | Health Planning Area: |

**Applicant(s)** [Provide for each applicant (refer to Part 1130.220)]

|                                                                    |  |
|--------------------------------------------------------------------|--|
| Exact Legal Name: Nephrology Associates of Northern Illinois, Ltd. |  |
| Street Address: 120 West 22 <sup>nd</sup> Street                   |  |
| City and Zip Code: Oak Brook 60523                                 |  |
| Name of Registered Agent: Brian J. O'Dea                           |  |
| Registered Agent Street Address: 120 West 22 <sup>nd</sup> Street  |  |
| Registered Agent City and Zip Code: Oak Brook 60523                |  |
| Name of Chief Executive Officer: Brian O'Dea                       |  |
| CEO Street Address: 120 West 22 <sup>nd</sup> Street               |  |
| CEO City and Zip Code: Oak Brook 60523                             |  |
| CEO Telephone Number: 630-573-5000                                 |  |

**Type of Ownership of Applicants**

|                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                               |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> Non-profit Corporation<br><input checked="" type="checkbox"/> For-profit Corporation<br><input type="checkbox"/> Limited Liability Company                                                                                                                                                                              | <input type="checkbox"/> Partnership<br><input type="checkbox"/> Governmental<br><input type="checkbox"/> Sole Proprietorship |
| <input type="checkbox"/> Other                                                                                                                                                                                                                                                                                                                   |                                                                                                                               |
| <ul style="list-style-type: none"> <li>o Corporations and limited liability companies must provide an Illinois certificate of good standing.</li> <li>o Partnerships must provide the name of the state in which they are organized and the name and address of each partner specifying whether each is a general or limited partner.</li> </ul> |                                                                                                                               |
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| Fax Number: 312-767-9192                                           |

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**Applicant(s)** [Provide for each applicant (refer to Part 1130.220)]

|                                                                |  |
|----------------------------------------------------------------|--|
| Exact Legal Name: NANI Vascular ASC LLC                        |  |
| Street Address: 120 West 22 <sup>nd</sup> Street               |  |
| City and Zip Code: Oak Brook 60523                             |  |
| Name of Registered Agent: Illinois Corporation Service Company |  |
| Registered Agent Street Address: 801 Adlai Stevenson Drive     |  |
| Registered Agent City and Zip Code: Springfield 62703-4261     |  |
| Name of Manager: Brian O'Dea                                   |  |
| Manager Street Address: 120 West 22 <sup>nd</sup> Street       |  |
| Manager City and Zip Code: Oak Brook 60523                     |  |
| Manager Telephone Number: 630-573-5000                         |  |

**Type of Ownership of Applicants**

- |                                                               |                                              |                                |
|---------------------------------------------------------------|----------------------------------------------|--------------------------------|
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| <input checked="" type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Other |
- Corporations and limited liability companies must provide an **Illinois certificate of good standing**.
  - Partnerships must provide the name of the state in which they are organized and the name and address of each partner specifying whether each is a general or limited partner.

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| County: Cook                              | Health Service Area: 7 | Health Planning Area: |

**Applicant(s)** [Provide for each applicant (refer to Part 1130.220)]

|                                                                |  |
|----------------------------------------------------------------|--|
| Exact Legal Name: Willow Springs Surgery Center, Ltd.          |  |
| Street Address: 120 West 22 <sup>nd</sup> Street               |  |
| City and Zip Code: Oak Brook 60523                             |  |
| Name of Registered Agent: Illinois Corporation Service Company |  |
| Registered Agent Street Address: 801 Adlai Stevenson Drive     |  |
| Registered Agent City and Zip Code: Springfield 62703-4261     |  |
| Name of President: Arthur Morris, M.D.                         |  |
| President Street Address: 120 West 22 <sup>nd</sup> Street     |  |
| President City and Zip Code: Oak Brook 60523                   |  |
| President Telephone Number: 630-573-5000                       |  |

**Type of Ownership of Applicants**

|                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                               |                                |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|--------------------------------|
| <input type="checkbox"/> Non-profit Corporation<br><input type="checkbox"/> For-profit Corporation<br><input checked="" type="checkbox"/> Limited Liability Company                                                                                                                                                                                     | <input type="checkbox"/> Partnership<br><input type="checkbox"/> Governmental<br><input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Other |
| <ul style="list-style-type: none"> <li>○ Corporations and limited liability companies must provide an <b>Illinois certificate of good standing</b>.</li> <li>○ Partnerships must provide the name of the state in which they are organized and the name and address of each partner specifying whether each is a general or limited partner.</li> </ul> |                                                                                                                               |                                |
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| Title:            |
| Company Name:     |
| Address:          |
| Telephone Number: |
| E-mail Address:   |
| Fax Number:       |

**Flood Plain Requirements** [Refer to application instructions.]

Provide documentation that the project complies with the requirements of Illinois Executive Order #2006-5 pertaining to construction activities in special flood hazard areas. As part of the flood plain requirements, please provide a map of the proposed project location showing any identified floodplain areas. Floodplain maps can be printed at [www.FEMA.gov](http://www.FEMA.gov) or [www.illinoisfloodmaps.org](http://www.illinoisfloodmaps.org). **This map must be in a readable format.** In addition, please provide a statement attesting that the project complies with the requirements of Illinois Executive Order #2006-5 (<http://www.hfsrb.illinois.gov>). **NOTE:** A SPECIAL FLOOD HAZARD AREA AND 500-YEAR FLOODPLAIN DETERMINATION FORM has been added at the conclusion of this Application for Permit that must be completed to deem a project complete.

APPEND DOCUMENTATION AS **ATTACHMENT 5**, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

**Historic Resources Preservation Act Requirements** [Refer to application instructions.]

Provide documentation regarding compliance with the requirements of the Historic Resources Preservation Act.

APPEND DOCUMENTATION AS **ATTACHMENT 6**, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

**DESCRIPTION OF PROJECT****1. Project Classification**

[Check those applicable - refer to Part 1110.20 and Part 1120.20(b)]

Part 1110 Classification :

☒ Substantive

☐ Non-substantive

**2. Narrative Description**

In the space below, provide a brief narrative description of the project. Explain **WHAT** is to be done in **State Board defined terms**, **NOT WHY** it is being done. If the project site does **NOT** have a street address, include a legal description of the site. Include the rationale regarding the project's classification as substantive or non-substantive.

NANI Vascular South ASC, LLC ("NVC") is proposing to establish a single-specialty surgery center located at 12250 South Cicero Avenue in Alsip, Illinois 60803, as replacement for the Willow Springs Surgery Center. As an establishment of a new ambulatory surgical treatment center, this is classified as a substantive project. NVC is wholly owned by NANI Vascular ASC, LLC, itself wholly owned by Nephrology Associate of Northern Illinois, Ltd. ("NANI"), thus making NANI the appropriate applicant. Concurrently, NANI is filing a CON application to discontinue the Willow Springs Surgery Center, also an entity wholly owned by NANI.

The facility will be licensed for the "General/Other" category of service with the focus being on vascular access procedures to support and maintain end-stage renal dialysis ("ESRD") patients. The facility will have two operating rooms and provide the full spectrum of general surgical procedures supporting the vascular health of ESRD patients.

**Project Costs and Sources of Funds**

Complete the following table listing all costs (refer to Part 1120.110) associated with the project. When a project or any component of a project is to be accomplished by lease, donation, gift, or other means, the fair market or dollar value (refer to Part 1130.140) of the component must be included in the estimated project cost. If the project contains non-reviewable components that are not related to the provision of health care, complete the second column of the table below. Note, the use and sources of funds must be equal.

| <b>Project Costs and Sources of Funds</b>                                                                                                             |                    |                    |                     |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------|---------------------|
| <b>USE OF FUNDS</b>                                                                                                                                   | <b>CLINICAL</b>    | <b>NONCLINICAL</b> | <b>TOTAL</b>        |
| Preplanning Costs                                                                                                                                     | -                  | -                  | -                   |
| Site Survey and Soil Investigation                                                                                                                    | -                  | -                  | -                   |
| Site Preparation                                                                                                                                      | -                  | -                  | -                   |
| Off Site Work                                                                                                                                         | -                  | -                  | -                   |
| New Construction Contracts                                                                                                                            | \$2,048,742        | \$926,777          | \$2,975,519         |
| Modernization Contracts                                                                                                                               | -                  | -                  | -                   |
| Contingencies                                                                                                                                         | \$159,777          | \$72,728           | \$232,055           |
| Architectural/Engineering Fees                                                                                                                        | \$132,003          | \$59,713           | \$191,716           |
| Consulting and Other Fees                                                                                                                             | \$280,166          | \$126,737          | \$406,903           |
| Movable or Other Equipment (not in construction contracts)                                                                                            | \$482,635          | \$34,920           | \$517,555           |
| Bond Issuance Expense (project related)                                                                                                               | -                  | -                  | -                   |
| Net Interest Expense During Construction (project related)                                                                                            | -                  | -                  | -                   |
| Fair Market Value of Leased Space or Equipment                                                                                                        | \$1,172,238        | \$317,549          | \$1,489,786         |
| Other Costs to Be Capitalized                                                                                                                         | -                  | -                  | -                   |
| Acquisition of Building or Other Property (excluding land)                                                                                            | -                  | -                  | -                   |
| <b>TOTAL USES OF FUNDS</b>                                                                                                                            | <b>\$4,275,561</b> | <b>\$1,537,973</b> | <b>\$5,813,534</b>  |
| <b>SOURCE OF FUNDS</b>                                                                                                                                | <b>CLINICAL</b>    | <b>NONCLINICAL</b> | <b>TOTAL</b>        |
| Cash and Securities                                                                                                                                   | \$3,103,323        | \$1,220,424        | \$4,323,748         |
| Pledges                                                                                                                                               | -                  | -                  | -                   |
| Gifts and Bequests                                                                                                                                    | -                  | -                  | -                   |
| Bond Issues (project related)                                                                                                                         | -                  | -                  | -                   |
| Mortgages                                                                                                                                             | -                  | -                  | -                   |
| Leases (fair market value)                                                                                                                            | \$1,172,238        | \$317,549          | \$1,489,786         |
| Governmental Appropriations                                                                                                                           | -                  | -                  | -                   |
| Grants                                                                                                                                                | -                  | -                  | -                   |
| Other Funds and Sources                                                                                                                               | -                  | -                  | -                   |
| <b>TOTAL SOURCES OF FUNDS</b>                                                                                                                         | <b>\$4,477,258</b> | <b>\$1,336,276</b> | <b>\$ 5,813,534</b> |
| <b>NOTE: ITEMIZATION OF EACH LINE ITEM MUST BE PROVIDED AT ATTACHMENT 7, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.</b> |                    |                    |                     |

**Related Project Costs**

Provide the following information, as applicable, with respect to any land related to the project that will be or has been acquired during the last two calendar years:

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Land acquisition is related to project <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>Purchase Price: \$ <u>N/A</u></p> <p>Fair Market Value: \$ <u>N/A</u></p>                                                                                                                                                                                                                                                                                                                  |
| <p>The project involves the establishment of a new facility or a new category of service<br/> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>If yes, provide the dollar amount of all <b>non-capitalized</b> operating start-up costs (including operating deficits) through the first full fiscal year when the project achieves or exceeds the target utilization specified in Part 1100.</p> <p>Estimated start-up costs and operating deficit cost is \$ <u>\$1,489,786</u></p> |

**Project Status and Completion Schedules**

**For facilities in which prior permits have been issued please provide the permit numbers.**

Indicate the stage of the project's architectural drawings:

- |                                                 |                                        |
|-------------------------------------------------|----------------------------------------|
| <input type="checkbox"/> None or not applicable | <input type="checkbox"/> Preliminary   |
| <input checked="" type="checkbox"/> Schematics  | <input type="checkbox"/> Final Working |

Anticipated project completion date (refer to Part 1130.140): July 1, 2026

Indicate the following with respect to project expenditures or to financial commitments (refer to Part 1130.140):

- ☐ Purchase orders, leases or contracts pertaining to the project have been executed.
- ☐ Financial commitment is contingent upon permit issuance. Provide a copy of the contingent "certification of financial commitment" document, highlighting any language related to CON Contingencies
- ☒ Financial Commitment will occur after permit issuance.

**APPEND DOCUMENTATION AS ATTACHMENT 8, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.**

**State Agency Submittals** [Section 1130.620(c)]

Are the following submittals up to date as applicable?

- ☐ Cancer Registry- NOT APPLICABLE
- ☐ APORS- NOT APPLICABLE
- ☒ All formal document requests such as IDPH Questionnaires and Annual Bed Reports been submitted
- ☒ All reports regarding outstanding permits

**Failure to be up to date with these requirements will result in the application for permit being deemed incomplete.**

### Cost Space Requirements

Provide in the following format, the **Departmental Gross Square Feet (DGSF)** or the **Building Gross Square Feet (BGSF)** and cost. The type of gross square footage either **DGSF** or **BGSF** must be identified. The sum of the department costs **MUST** equal the total estimated project costs. Indicate if any space is being reallocated for a different purpose. Include outside wall measurements plus the departments or area's portion of the surrounding circulation space. **Explain the use of any vacated space.**

**Not Reviewable Space [i.e., non-clinical]:** means an area for the benefit of the patients, visitors, staff, or employees of a health care facility and not directly related to the diagnosis, treatment, or rehabilitation of persons receiving services from the health care facility. "Non-clinical service areas" include, but are not limited to, chapels; gift shops; newsstands; computer systems; tunnels, walkways, and elevators; telephone systems; projects to comply with life safety codes; educational facilities; student housing; patient, employee, staff, and visitor dining areas; administration and volunteer offices; modernization of structural components (such as roof replacement and masonry work); boiler repair or replacement; vehicle maintenance and storage facilities; parking facilities; mechanical systems for heating, ventilation, and air conditioning; loading docks; and repair or replacement of carpeting, tile, wall coverings, window coverings or treatments, or furniture. Solely for the purpose of this definition, "non-clinical service area" does not include health and fitness centers. [20 ILCS 3960/3]

| Dept. / Area                                                                                                   | Cost               | Gross Square Feet |          | Amount of Proposed Total Gross Square Feet That Is: |            |       |               |
|----------------------------------------------------------------------------------------------------------------|--------------------|-------------------|----------|-----------------------------------------------------|------------|-------|---------------|
|                                                                                                                |                    | Existing          | Proposed | New Const.                                          | Modernized | As Is | Vacated Space |
| <b>REVIEWABLE</b>                                                                                              |                    |                   |          |                                                     |            |       |               |
| ASTC                                                                                                           | \$4,275,561        | -                 | -        | 5,500                                               | -          | -     | -             |
| Total Clinical                                                                                                 | \$4,275,561        | -                 | -        | 5,500                                               | -          | -     | -             |
|                                                                                                                |                    |                   |          |                                                     |            |       |               |
| <b>NON-REVIEWABLE</b>                                                                                          |                    |                   |          |                                                     |            |       |               |
| Administrative                                                                                                 | \$1,537,973        | -                 | -        | 2,488                                               | -          | -     | -             |
| Total Non-clinical                                                                                             | \$1,537,973        | -                 | -        | 2,488                                               | -          | -     | -             |
| <b>TOTAL</b>                                                                                                   | <b>\$5,813,534</b> | -                 | -        | <b>7,988</b>                                        | -          | -     | -             |
| APPEND DOCUMENTATION AS ATTACHMENT 9, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. |                    |                   |          |                                                     |            |       |               |

**Facility Bed Capacity and Utilization – NOT APPLICABLE**

Complete the following chart, as applicable. Complete a separate chart for each facility that is a part of the project and insert the chart after this page. Provide the existing bed capacity and utilization data for the latest Calendar Year for which data is available. Include observation days in the patient day totals for each bed service. Any bed capacity discrepancy from the Inventory will result in the application being deemed incomplete.

| <b>FACILITY NAME:</b>                 |                        | <b>CITY:</b>      |                     |                    |                      |
|---------------------------------------|------------------------|-------------------|---------------------|--------------------|----------------------|
| <b>REPORTING PERIOD DATES:</b>        |                        | <b>From:</b>      |                     | <b>to:</b>         |                      |
| <b>Category of Service</b>            | <b>Authorized Beds</b> | <b>Admissions</b> | <b>Patient Days</b> | <b>Bed Changes</b> | <b>Proposed Beds</b> |
| Medical/Surgical                      |                        |                   |                     |                    |                      |
| Obstetrics                            |                        |                   |                     |                    |                      |
| Pediatrics                            |                        |                   |                     |                    |                      |
| Intensive Care                        |                        |                   |                     |                    |                      |
| Comprehensive Physical Rehabilitation |                        |                   |                     |                    |                      |
| Acute/Chronic Mental Illness          |                        |                   |                     |                    |                      |
| Neonatal Intensive Care               |                        |                   |                     |                    |                      |
| General Long-Term Care                |                        |                   |                     |                    |                      |
| Specialized Long-Term Care            |                        |                   |                     |                    |                      |
| Long Term Acute Care                  |                        |                   |                     |                    |                      |
| Other ((identify))                    |                        |                   |                     |                    |                      |
| <b>TOTALS:</b>                        |                        |                   |                     |                    |                      |

**CERTIFICATION**

The Application must be signed by the authorized representatives of the applicant entity. Authorized representatives are:

- o in the case of a corporation, any two of its officers or members of its Board of Directors;
- o in the case of a limited liability company, any two of its managers or members (or the sole manager or member when two or more managers or members do not exist);
- o in the case of a partnership, two of its general partners (or the sole general partner, when two or more general partners do not exist);
- o in the case of estates and trusts, two of its beneficiaries (or the sole beneficiary when two or more beneficiaries do not exist); and
- o in the case of a sole proprietor, the individual that is the proprietor.

This Application is filed on the behalf of NANI Vascular ASC, LLC, NANI Vascular South ASC, LLC, Willow Springs Surgery Center, Ltd, and Nephrology Associates of Northern Illinois LTD. in accordance with the requirements and procedures of the Illinois Health Facilities Planning Act. The undersigned certifies that he or she has the authority to execute and file this Application on behalf of the applicant entity. The undersigned further certifies that the data and information provided herein, and appended hereto, are complete and correct to the best of his or her knowledge and belief. The undersigned also certifies that the fee required for this application is sent herewith or will be paid upon request.

MM Tanna M.D.  
SIGNATURE

Marish Tanna M.D.  
PRINTED NAME

Manager  
PRINTED TITLE

Arthur Morris M.D.  
SIGNATURE

Arthur Morris, M.D.  
PRINTED NAME

Manager  
PRINTED TITLE

Notarization:  
Subscribed and sworn to before me  
this 17 day of January, 2024

Victoria Bryant  
Signature of Notary  
Official Seal  
Victoria Bryant  
Notary Public State of Illinois  
My Commission Expires 12/28/2028  
Seal

Notarization:  
Subscribed and sworn to before me  
this 16 day of January, 24

Victoria Bryant  
Signature of Notary  
Official Seal  
Victoria Bryant  
Notary Public State of Illinois  
My Commission Expires 12/28/2028  
Seal

\*Insert the EXACT legal name of the applicant

### SECTION III. BACKGROUND, PURPOSE OF THE PROJECT, AND ALTERNATIVES - INFORMATION REQUIREMENTS

This Section is applicable to all projects except those that are solely for discontinuation with no project costs.

#### 1110.110(a) – Background of the Applicant

READ THE REVIEW CRITERION and provide the following required information:

##### BACKGROUND OF APPLICANT

1. A listing of all health care facilities owned or operated by the applicant, including licensing, and certification if applicable.
2. A listing of all health care facilities currently owned and/or operated in Illinois, by any corporate officers or directors, LLC members, partners, or owners of at least 5% of the proposed health care facility.
3. For the following questions, please provide information for each applicant, including corporate officers or directors, LLC members, partners, and owners of at least 5% of the proposed facility. A health care facility is considered owned or operated by every person or entity that owns, directly or indirectly, an ownership interest.
  - a. A certified listing of any adverse action taken against any facility owned and/or operated by the applicant, directly or indirectly, during the three years prior to the filing of the application.
  - b. A certified listing of each applicant, identifying those individuals that have been cited, arrested, taken into custody, charged with, indicted, convicted, or tried for, or pled guilty to the commission of any felony or misdemeanor or violation of the law, except for minor parking violations; or the subject of any juvenile delinquency or youthful offender proceeding. Unless expunged, provide details about the conviction, and submit any police or court records regarding any matters disclosed.
  - c. A certified and detailed listing of each applicant or person charged with fraudulent conduct or any act involving moral turpitude.
  - d. A certified listing of each applicant with one or more unsatisfied judgements against him or her.
  - e. A certified and detailed listing of each applicant who is in default in the performance or discharge of any duty or obligation imposed by a judgment, decree, order or directive of any court or governmental agency.
4. Authorization permitting HFSRB and DPH access to any documents necessary to verify the information submitted, including, but not limited to official records of DPH or other State agencies; the licensing or certification records of other states, when applicable; and the records of nationally recognized accreditation organizations. **Failure to provide such authorization shall constitute an abandonment or withdrawal of the application without any further action by HFSRB.**
5. If, during a given calendar year, an applicant submits more than one application for permit, the documentation provided with the prior applications may be utilized to fulfill the information requirements of this criterion. In such instances, the applicant shall attest that the information was previously provided, cite the project number of the prior application, and certify that no changes have occurred regarding the information that has been previously provided. The applicant can submit amendments to previously submitted information, as needed, to update and/or clarify data.

**APPEND DOCUMENTATION AS ATTACHMENT 11, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. EACH ITEM (1-4) MUST BE IDENTIFIED IN ATTACHMENT 11.**

**Criterion 1110.110(b) & (d)****PURPOSE OF PROJECT**

1. Document that the project will provide health services that improve the health care or well-being of the market area population to be served.
2. Define the planning area or market area, or other relevant area, per the applicant's definition.
3. Identify the existing problems or issues that need to be addressed as applicable and appropriate for the project.
4. Cite the sources of the documentation.
5. Detail how the project will address or improve the previously referenced issues, as well as the population's health status and well-being.
6. Provide goals with quantified and measurable objectives, with specific timeframes that relate to achieving the stated goals **as appropriate**.

For projects involving modernization, describe the conditions being upgraded, if any. For facility projects, include statements of the age and condition of the project site, as well as regulatory citations, if any. For equipment being replaced, include repair and maintenance records.

**NOTE:** Information regarding the "Purpose of the Project" will be included in the State Board Staff Report.

**APPEND DOCUMENTATION AS ATTACHMENT 12, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. EACH ITEM (1-6) MUST BE IDENTIFIED IN ATTACHMENT 12.**

**ALTERNATIVES**

- 1) Identify **ALL** the alternatives to the proposed project:

Alternative options **must** include:

- A) Proposing a project of greater or lesser scope and cost.
  - B) Pursuing a joint venture or similar arrangement with one or more providers or entities to meet all or a portion of the project's intended purposes; developing alternative settings to meet all or a portion of the project's intended purposes.
  - C) Utilizing other health care resources that are available to serve all or a portion of the population proposed to be served by the project; and
  - D) Provide the reasons why the chosen alternative was selected.
- 2) Documentation shall consist of a comparison of the project to alternative options. The comparison shall address issues of total costs, patient access, quality, and financial benefits in both the short-term (within one to three years after project completion) and long-term. This may vary by project or situation. **FOR EVERY ALTERNATIVE IDENTIFIED, THE TOTAL PROJECT COST AND THE REASONS WHY THE ALTERNATIVE WAS REJECTED MUST BE PROVIDED.**
  - 3) The applicant shall provide empirical evidence, including quantified outcome data that verifies improved quality of care, as available.

**APPEND DOCUMENTATION AS ATTACHMENT 13, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.**

**SECTION IV. PROJECT SCOPE, UTILIZATION, AND UNFINISHED/SHELL SPACE**  
**Criterion 1110.120 - Project Scope, Utilization, and Unfinished/Shell Space**

READ THE REVIEW CRITERION and provide the following information:

**SIZE OF PROJECT:**

1. Document that the amount of physical space proposed for the proposed project is necessary and not excessive. **This must be a narrative and it shall include the basis used for determining the space and the methodology applied.**
2. If the gross square footage exceeds the BGSF/DGSF standards in Appendix B, justify the discrepancy by documenting one of the following:
  - a. Additional space is needed due to the scope of services provided, justified by clinical or operational needs, as supported by published data or studies and certified by the facility's Medical Director.
  - b. The existing facility's physical configuration has constraints or impediments and requires an architectural design that delineates the constraints or impediments.
  - c. The project involves the conversion of existing space that results in excess square footage.
  - d. Additional space is mandated by governmental or certification agency requirements that were not in existence when Appendix B standards were adopted.

**Provide a narrative for any discrepancies from the State Standard. A table must be provided in the following format with Attachment 14.**

| SIZE OF PROJECT    |                    |                |            |               |
|--------------------|--------------------|----------------|------------|---------------|
| DEPARTMENT/SERVICE | PROPOSED BGSF/DGSF | STATE STANDARD | DIFFERENCE | MET STANDARD? |
| ASTC               | 5,500 GSF          | 5,500 GSF      | -          | YES           |

APPEND DOCUMENTATION AS ATTACHMENT 14, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

**PROJECT SERVICES UTILIZATION:**

**This criterion is applicable only to projects or portions of projects that involve services, functions, or equipment for which HFSRB has established utilization standards or occupancy targets in 77 Ill. Adm. Code 1100.**

Document that in the second year of operation, the annual utilization of the service or equipment shall meet or exceed the utilization standards specified in 1110. Appendix B. **A narrative of the rationale that supports the projections must be provided.**

**A table must be provided in the following format with Attachment 15.**

| UTILIZATION |                |                                                         |                       |                |                |
|-------------|----------------|---------------------------------------------------------|-----------------------|----------------|----------------|
|             | DEPT./ SERVICE | HISTORICAL UTILIZATION (PATIENT DAYS) (TREATMENTS) ETC. | PROJECTED UTILIZATION | STATE STANDARD | MEET STANDARD? |
| YEAR 1      | ASTC           | 2,408 Procedures                                        | 2,408 Procedures      | >1500 Hours    | YES            |
| YEAR 2      | ASTC           | 2,408 Procedures                                        | 2,528 Procedures      | >1500 Hours    | YES            |

APPEND DOCUMENTATION AS ATTACHMENT 15, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

**UNFINISHED OR SHELL SPACE:**

Provide the following information:

1. Total gross square footage (GSF) of the proposed shell space.
2. The anticipated use of the shell space, specifying the proposed GSF to be allocated to each department, area, or function.
3. Evidence that the shell space is being constructed due to:
  - a. Requirements of governmental or certification agencies; or
  - b. Experienced increases in the historical occupancy or utilization of those areas proposed to occupy the shell space.
4. Provide:
  - a. Historical utilization for the area for the latest five-year period for which data is available; and
  - b. Based upon the average annual percentage increase for that period, projections of future utilization of the area through the anticipated date when the shell space will be placed into operation.

**APPEND DOCUMENTATION AS ATTACHMENT 16, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.**

**ASSURANCES:**

Submit the following:

1. Verification that the applicant will submit to HFSRB a CON application to develop and utilize the shell space, regardless of the capital thresholds in effect at the time or the categories of service involved.
2. The estimated date by which the subsequent CON application (to develop and utilize the subject shell space) will be submitted; and
3. The anticipated date when the shell space will be completed and placed into operation.

**APPEND DOCUMENTATION AS ATTACHMENT 17, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.**

**G. Non-Hospital Based Ambulatory Surgery**

Applicants proposing to establish, expand and/or modernize the Non-Hospital Based Ambulatory Surgery category of service must submit the following information.

| ASTC Service                                                  |
|---------------------------------------------------------------|
| <input type="checkbox"/> Cardiovascular                       |
| <input type="checkbox"/> Colon and Rectal Surgery             |
| <input type="checkbox"/> Dermatology                          |
| <input type="checkbox"/> General Dentistry                    |
| <input checked="" type="checkbox"/> General Surgery           |
| <input type="checkbox"/> Gastroenterology                     |
| <input type="checkbox"/> Neurological Surgery                 |
| <input type="checkbox"/> Nuclear Medicine                     |
| <input type="checkbox"/> Obstetrics/Gynecology                |
| <input type="checkbox"/> Ophthalmology                        |
| <input type="checkbox"/> Oral/Maxillofacial Surgery           |
| <input type="checkbox"/> Orthopedic Surgery                   |
| <input type="checkbox"/> Otolaryngology                       |
| <input type="checkbox"/> Pain Management                      |
| <input type="checkbox"/> Physical Medicine and Rehabilitation |
| <input type="checkbox"/> Plastic Surgery                      |
| <input type="checkbox"/> Podiatric Surgery                    |
| <input type="checkbox"/> Radiology                            |
| <input type="checkbox"/> Thoracic Surgery                     |
| <input type="checkbox"/> Urology                              |
| <input type="checkbox"/> Other                                |

**3. READ the applicable review criteria outlined below and submit the required documentation for the criteria:**

| APPLICABLE REVIEW CRITERIA                                                                                             | Establish New<br>ASTC or Service | Expand<br>Existing Service |
|------------------------------------------------------------------------------------------------------------------------|----------------------------------|----------------------------|
| 1110.235(c)(2)(B) – Service to GSA Residents                                                                           | X                                | X                          |
| 1110.235(c)(3) – Service Demand – Establishment of an ASTC or Additional<br>ASTC Service                               | X                                |                            |
| 1110.235(c)(4) – Service Demand – Expansion of Existing ASTC Service                                                   |                                  | X                          |
| 1110.235(c)(5) – Treatment Room Need Assessment                                                                        | X                                | X                          |
| 1110.235(c)(6) – Service Accessibility                                                                                 | X                                |                            |
| 1110.235(c)(7)(A) – Unnecessary Duplication/Maldistribution                                                            | X                                |                            |
| 1110.235(c)(7)(B) – Maldistribution                                                                                    | X                                |                            |
| 1110.235(c)(7)(C) – Impact to Area Providers                                                                           | X                                |                            |
| 1110.235(c)(8) – Staffing                                                                                              | X                                | X                          |
| 1110.235(c)(9) – Charge Commitment                                                                                     | X                                | X                          |
| 1110.235(c)(10) – Assurances                                                                                           | X                                | X                          |
| <b>APPEND DOCUMENTATION AS ATTACHMENT 25, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.</b> |                                  |                            |

The following Sections **DO NOT** need to be addressed by the applicants or co-applicants responsible for funding or guaranteeing the funding of the project if the applicant has a bond rating of A- or better from Fitch's or Standard and Poor's rating agencies, or A3 or better from Moody's (the rating shall be affirmed within the latest 18-month period prior to the submittal of the application):

- Section 1120.120 Availability of Funds – Review Criteria
- Section 1120.130 Financial Viability – Review Criteria
- Section 1120.140 Economic Feasibility – Review Criteria, subsection (a)

## SECTION VII. 1120.120 - AVAILABILITY OF FUNDS

The applicant shall document those financial resources shall be available and be equal to or exceed the estimated total project cost plus any related project costs by providing evidence of sufficient financial resources from the following sources, as applicable [Indicate the dollar amount to be provided from the following sources]:

|                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-----------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| \$4,323,747                                                                                                     | a) Cash and Securities – statements (e.g., audited financial statements, letters from financial institutions, board resolutions) as to: <ol style="list-style-type: none"> <li>1) the amount of cash and securities available for the project, including the identification of any security, its value and availability of such funds; and</li> <li>2) interest to be earned on depreciation account funds or to be earned on any asset from the date of applicant's submission through project completion.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| _____                                                                                                           | b) Pledges – for anticipated pledges, a summary of the anticipated pledges showing anticipated receipts and discounted value, estimated timetable of gross receipts and related fundraising expenses, and a discussion of past fundraising experience.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| _____                                                                                                           | c) Gifts and Bequests – verification of the dollar amount, identification of any conditions of use, and the estimated timetable of receipts.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| \$1,489,786                                                                                                     | d) Debt – a statement of the estimated terms and conditions (including the debt time, variable or permanent interest rates over the debt time, and the anticipated repayment schedule) for any interim and for the permanent financing proposed to fund the project, including: <ol style="list-style-type: none"> <li>1) For general obligation bonds, proof of passage of the required referendum or evidence that the governmental unit has the authority to issue the bonds and evidence of the dollar amount of the issue, including any discounting anticipated.</li> <li>2) For revenue bonds, proof of the feasibility of securing the specified amount and interest rate.</li> <li>3) For mortgages, a letter from the prospective lender attesting to the expectation of making the loan in the amount and time indicated, including the anticipated interest rate and any conditions associated with the mortgage, such as, but not limited to, adjustable interest rates, balloon payments, etc.</li> <li>4) For any lease, a copy of the lease, including all the terms and conditions, including any purchase options, any capital improvements to the property and provision of capital equipment.</li> <li>5) For any option to lease, a copy of the option, including all terms and conditions.</li> </ol> |
| _____                                                                                                           | e) Governmental Appropriations – a copy of the appropriation Act or ordinance accompanied by a statement of funding availability from an official of the governmental unit. If funds are to be made available from subsequent fiscal years, a copy of a resolution or other action of the governmental unit attesting to this intent.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| _____                                                                                                           | f) Grants – a letter from the granting agency as to the availability of funds in terms of the amount and time of receipt.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| _____                                                                                                           | g) All Other Funds and Sources – verification of the amount and type of any other funds that will be used for the project.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| \$5,813,533                                                                                                     | <b>TOTAL FUNDS AVAILABLE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| APPEND DOCUMENTATION AS ATTACHMENT 34, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

**SECTION VIII. 1120.130 - FINANCIAL VIABILITY- WAIVER MET**

All the applicants and co-applicants shall be identified, specifying their roles in the project funding, or guaranteeing the funding (sole responsibility or shared) and percentage of participation in that funding.

**Financial Viability Waiver**

The applicant is not required to submit financial viability ratios if:

1. "A" Bond rating or better
2. All the project's capital expenditures are completely funded through internal sources
3. The applicant's current debt financing or projected debt financing is insured or anticipated to be insured by MBIA (Municipal Bond Insurance Association Inc.) or equivalent
4. The applicant provides a third-party surety bond or performance bond letter of credit from an A rated guarantor.

See Section 1120.130 Financial Waiver for information to be provided

APPEND DOCUMENTATION AS **ATTACHMENT 35**, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

The applicant or co-applicant that is responsible for funding or guaranteeing funding of the project shall provide viability ratios for the latest three years for which **audited financial statements are available and for the first full fiscal year at target utilization, but no more than two years following project completion.** When the applicant's facility does not have facility specific financial statements and the facility is a member of a health care system that has combined or consolidated financial statements, the system's viability ratios shall be provided. If the health care system includes one or more hospitals, the system's viability ratios shall be evaluated for conformance with the applicable hospital standards.

|                                                 | Historical<br>3 Years |  |  | Projected |
|-------------------------------------------------|-----------------------|--|--|-----------|
| <b>Enter Historical and/or Projected Years:</b> |                       |  |  |           |
| Current Ratio                                   |                       |  |  |           |
| Net Margin Percentage                           |                       |  |  |           |
| Percent Debt to Total Capitalization            |                       |  |  |           |
| Projected Debt Service Coverage                 |                       |  |  |           |
| Days Cash on Hand                               |                       |  |  |           |
| Cushion Ratio                                   |                       |  |  |           |

Provide the methodology and worksheets utilized in determining the ratios detailing the calculation and applicable line item amounts from the financial statements. Complete a separate table for each co-applicant and provide worksheets for each.

**Variance**

Applicants not in compliance with any of the viability ratios shall document that another organization, public or private, shall assume the legal responsibility to meet the debt obligations should the applicant default.

APPEND DOCUMENTATION AS **ATTACHMENT 36**, IN NUMERICAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

**SECTION IX. 1120.140 - ECONOMIC FEASIBILITY**

This section is applicable to all projects subject to Part 1120.

**A. Reasonableness of Financing Arrangements**

The applicant shall document the reasonableness of financing arrangements by submitting a notarized statement signed by an authorized representative that attests to one of the following:

- 1) That the total estimated project costs and related costs will be funded in total with cash and equivalents, including investment securities, unrestricted funds, received pledge receipts and funded depreciation; or
- 2) That the total estimated project costs and related costs will be funded in total or in part by borrowing because:
  - A) A portion or all the cash and equivalents must be retained in the balance sheet asset accounts to maintain a current ratio of at least 2.0 times for hospitals and 1.5 times for all other facilities; or
  - B) Borrowing is less costly than the liquidation of existing investments, and the existing investments being retained may be converted to cash or used to retire debt within a 60-day period.

**B. Conditions of Debt Financing**

This criterion is applicable only to projects that involve debt financing. The applicant shall document that the conditions of debt financing are reasonable by submitting a notarized statement signed by an authorized representative that attests to the following, as applicable:

- 1) That the selected form of debt financing for the project will be at the lowest net cost available.
- 2) That the selected form of debt financing will not be at the lowest net cost available but is more advantageous due to such terms as prepayment privileges, no required mortgage, access to additional indebtedness, term (years), financing costs and other factors.
- 3) That the project involves (in total or in part) the leasing of equipment or facilities and that the expenses incurred with leasing a facility or equipment are less costly than constructing a new facility or purchasing new equipment.

**C. Reasonableness of Project and Related Costs**

Read the criterion and provide the following:

- 1) Identify each department or area impacted by the proposed project and provide a cost and square footage allocation for new construction and/or modernization using the following format (insert after this page).

| <b>COST AND GROSS SQUARE FEET BY DEPARTMENT OR SERVICE</b> |                         |      |                      |        |                       |        |                      |                    |                       |
|------------------------------------------------------------|-------------------------|------|----------------------|--------|-----------------------|--------|----------------------|--------------------|-----------------------|
| Department<br>(List below)                                 | A                       | B    | C                    | D      | E                     | F      | G                    | H                  | Total Cost<br>(G + H) |
|                                                            | Cost/Square Foot<br>New | Mod. | Gross Sq. Ft.<br>New | Circ.* | Gross Sq. Ft.<br>Mod. | Circ.* | Const. \$<br>(A x C) | Mod. \$<br>(B x E) |                       |
| ASTC                                                       | \$372.50                | -    | 5,500                | -      | -                     | -      | \$372.50             | -                  | \$2,048,742           |
| Contingency                                                | \$29.05                 | -    | 5,500                | -      | -                     | -      | \$29.05              | -                  | \$159,777             |
| TOTALS                                                     | \$401.55                | -    | 5,500                | -      | -                     | -      | \$401.55             | -                  | \$2,208,519           |

\* Include the percentage (%) of space for circulation

**D. Projected Operating Costs**

The applicant shall provide the projected direct annual operating costs (in current dollars per equivalent patient day or unit of service) for the first full fiscal year at target utilization but no more than two years following project completion. Direct cost means the fully allocated costs of salaries, benefits and supplies for the service.

**E. Total Effect of the Project on Capital Costs**

The applicant shall provide the total projected annual capital costs (in current dollars per equivalent patient day) for the first full fiscal year at target utilization but no more than two years following project completion.

APPEND DOCUMENTATION AS ATTACHMENT 37, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

**SECTION X. SAFETY NET IMPACT STATEMENT**

**SAFETY NET IMPACT STATEMENT** that describes all the following must be submitted for **ALL SUBSTANTIVE PROJECTS AND PROJECTS TO DISCONTINUE HEALTH CARE FACILITIES** [20 ILCS 3960/5.4]:

1. The project's material impact, if any, on essential safety net services in the community, ***including the impact on racial and health care disparities in the community***, to the extent that it is feasible for an applicant to have such knowledge.
2. The project's impact on the ability of another provider or health care system to cross-subsidize safety net services, if reasonably known to the applicant.
3. How the discontinuation of a facility or service might impact the remaining safety net providers in each community, if reasonably known by the applicant.

**Safety Net Impact Statements shall also include all the following:**

1. For the 3 fiscal years prior to the application, a certification describing the amount of charity care provided by the applicant. The amount calculated by hospital applicants shall be in accordance with the reporting requirements for charity care reporting in the Illinois Community Benefits Act. Non-hospital applicants shall report charity care, at cost, in accordance with an appropriate methodology specified by the Board.
2. For the 3 fiscal years prior to the application, a certification of the amount of care provided to Medicaid patients. Hospital and non-hospital applicants shall provide Medicaid information in a manner consistent with the information reported each year to the Illinois Department of Public Health regarding "Inpatients and Outpatients Served by Payor Source" and "Inpatient and Outpatient Net Revenue by Payor Source" as required by the Board under Section 13 of this Act and published in the Annual Hospital Profile.
3. Any information the applicant believes is directly relevant to safety net services, including information regarding teaching, research, and any other service.

**A table in the following format must be provided as part of Attachment 37.**

| Safety Net Information per PA 96-0031 |      |      |      |
|---------------------------------------|------|------|------|
| CHARITY CARE                          |      |      |      |
| Charity (# of patients)               | Year | Year | Year |
| Inpatient                             |      |      |      |
| Outpatient                            |      |      |      |
| <b>Total</b>                          |      |      |      |
| Charity (cost in dollars)             | Year | Year | Year |
| Inpatient                             |      |      |      |
| Outpatient                            |      |      |      |
| <b>Total</b>                          |      |      |      |
| MEDICAID                              |      |      |      |
| Medicaid (# of patients)              | Year | Year | Year |
| Inpatient                             |      |      |      |
| Outpatient                            |      |      |      |
| <b>Total</b>                          |      |      |      |
| Medicaid (revenue)                    | Year | Year | Year |
| Inpatient                             |      |      |      |
| Outpatient                            |      |      |      |
| <b>Total</b>                          |      |      |      |

**APPEND DOCUMENTATION AS ATTACHMENT 38, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.**

**SECTION X. CHARITY CARE INFORMATION**

Charity Care information **MUST** be furnished for **ALL** projects [1120.20(c)].

1. All applicants and co-applicants shall indicate the amount of charity care for the latest three **audited** fiscal years, the cost of charity care and the ratio of that charity care cost to net patient revenue.
2. If the applicant owns or operates one or more facilities, the reporting shall be for each individual facility located in Illinois. If charity care costs are reported on a consolidated basis, the applicant shall provide documentation as to the cost of charity care; the ratio of that charity care to the net patient revenue for the consolidated financial statement; the allocation of charity care costs; and the ratio of charity care cost to net patient revenue for the facility under review.
3. If the applicant is not an existing facility, it shall submit the facility's projected patient mix by payer source, anticipated charity care expense and projected ratio of charity care to net patient revenue by the end of its second year of operation.

Charity care" means care provided by a health care facility for which the provider does not expect to receive payment from the patient or a third-party payer (20 ILCS 3960/3). Charity Care **must** be provided at cost.

A table in the following format must be provided for all facilities as part of Attachment 39.

| CHARITY CARE                     |      |      |      |
|----------------------------------|------|------|------|
|                                  | Year | Year | Year |
| Net Patient Revenue              |      |      |      |
| Amount of Charity Care (charges) |      |      |      |
| Cost of Charity Care             |      |      |      |

APPEND DOCUMENTATION AS **ATTACHMENT 39**, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

**SECTION XI SPECIAL FLOOD HAZARD AREA AND 500-YEAR FLOODPLAIN DETERMINATION FORM**

In accordance with Executive Order 2006-5 (EO 5), the Health Facilities & Services Review Board (HFSRB) must determine if the site of the CRITICAL FACILITY, as defined in EO 5, is in a mapped floodplain (Special Flood Hazard Area) or a 500-year floodplain. All state agencies are required to ensure that before a permit, grant or a development is planned or promoted, the proposed project meets the requirements of the Executive Order, including compliance with the National Flood Insurance Program (NFIP) and state floodplain regulation.

1. Applicant: NANI Vascular South ASC, LLC 12250 South Cicero Avenue  
(Name) (Address)

Alsip IL 60803 630-573-5000  
(City) (State) (ZIP Code) (Telephone Number)

2. Project Location: NANI Vascular South ASC Alsip IL  
(Address) (City) (State)

Cook Worth  
(County) (Township) (Section)

3. You can create a small map of your site showing the FEMA floodplain mapping using the FEMA Map Service Center website (<https://msc.fema.gov/portal/home>) by entering the address for the property in the Search bar. If a map, like that shown on page 2 is shown, select the **Go to NFHL Viewer** tab above the map. You can print a copy of the floodplain map by selecting the  icon in the top corner of the page. Select the pin tool icon  and place a pin on your site. Print a FIRMETTE size image.

If there is no digital floodplain map available select the **View/Print FIRM** icon above the aerial photo. You will then need to use the Zoom tools provided to locate the property on the map and use the **Make a FIRMette** tool to create a pdf of the floodplain map.

**IS THE PROJECT SITE LOCATED IN A SPECIAL FLOOD HAZARD AREA: Yes\_\_\_ No X**

**IS THE PROJECT SITE LOCATED IN THE 500-YEAR FLOOD PLAIN? NO**

If you are unable to determine if the site is in the mapped floodplain or 500-year floodplain, contact the county or the local community building or planning department for assistance.

If the determination is being made by a local official, please complete the following:

FIRM Panel Number: \_\_\_\_\_ Effective Date: \_\_\_\_\_

Name of Official: \_\_\_\_\_ Title: \_\_\_\_\_

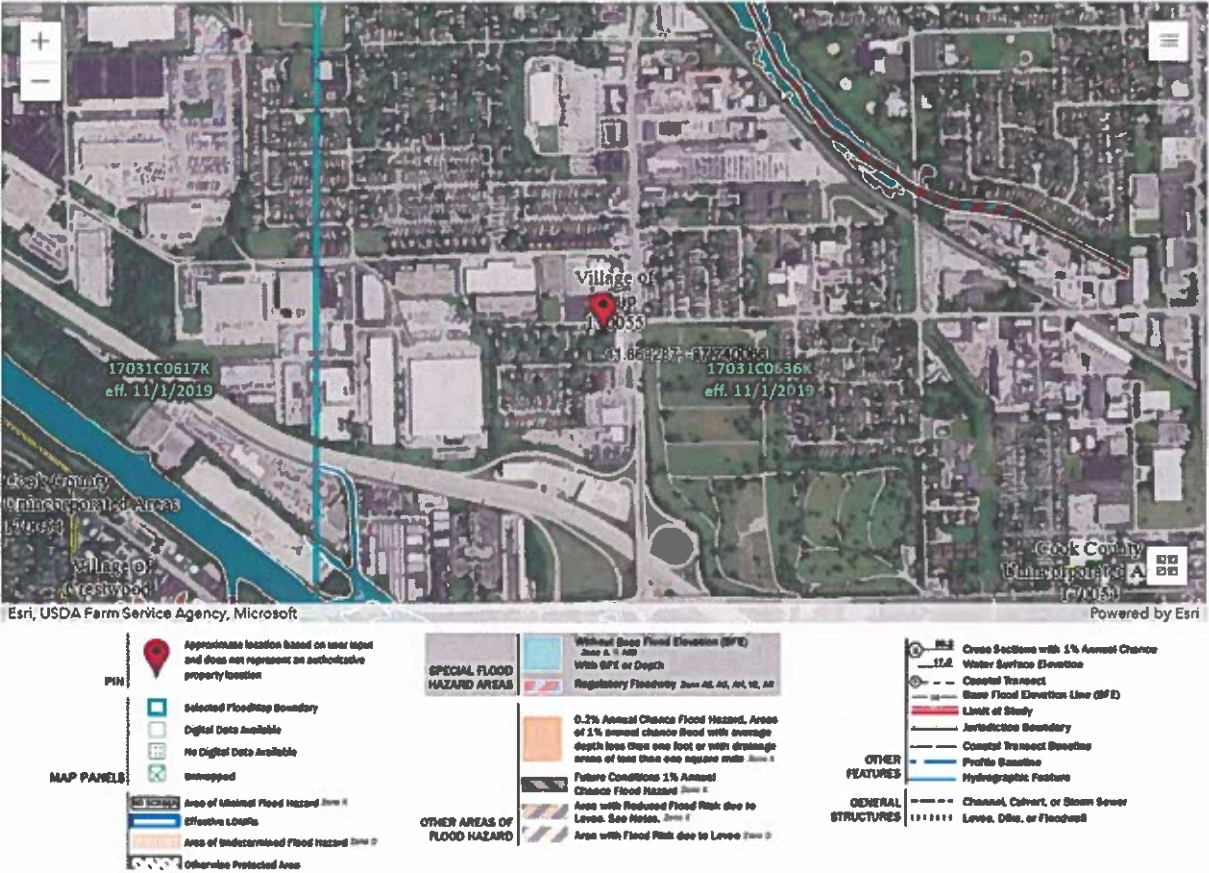
Business/Agency: \_\_\_\_\_ Address: \_\_\_\_\_

\_\_\_\_\_  
(City) (State) (ZIP Code) (Telephone Number)

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**NOTE:** This finding only means that the property in question is or is not in a Special Flood Hazard Area or a 500-year floodplain as designated on the map noted above. It does not constitute a guarantee that the property will or will not be flooded or be subject to local drainage problems.

**If you need additional help, contact the Illinois Statewide Floodplain Program at 217/782-4428**



After paginating the entire completed application indicate, in the chart below, the page numbers for the included attachments:

| INDEX OF ATTACHMENTS |                                                                                                        |         |
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| 1                    | Applicant Identification including Certificate of Good Standing                                        | 26-30   |
| 2                    | Site Ownership                                                                                         | 31-34   |
| 3                    | Persons with 5 percent or greater interest in the licensee must be identified with the % of ownership. | 35-36   |
| 4                    | Organizational Relationships (Organizational Chart) Certificate of Good Standing Etc.                  | 37      |
| 5                    | Flood Plain Requirements                                                                               | 38-39   |
| 6                    | Historic Preservation Act Requirements                                                                 | 40-45   |
| 7                    | Project and Sources of Funds Itemization                                                               | 46-47   |
| 8                    | Financial Commitment Document if required                                                              | 48      |
| 9                    | Cost Space Requirements                                                                                | 49      |
| 10                   | Discontinuation                                                                                        | n/a     |
| 11                   | Background of the Applicant                                                                            | 50-52   |
| 12                   | Purpose of the Project                                                                                 | 53-63   |
| 13                   | Alternatives to the Project                                                                            | 64-65   |
| 14                   | Size of the Project                                                                                    | 66      |
| 15                   | Project Service Utilization                                                                            | 67-68   |
| 16                   | Unfinished or Shell Space                                                                              | 69      |
| 17                   | Assurances for Unfinished/Shell Space                                                                  | 70      |
|                      | <b>Service Specific:</b>                                                                               |         |
| 19                   | Medical Surgical Pediatrics, Obstetrics, ICU                                                           | n/a     |
| 20                   | Comprehensive Physical Rehabilitation                                                                  | n/a     |
| 21                   | Acute Mental Illness                                                                                   | n/a     |
| 22                   | Open Heart Surgery                                                                                     | n/a     |
| 23                   | Cardiac Catheterization                                                                                | n/a     |
| 24                   | In-Center Hemodialysis                                                                                 | n/a     |
| 25                   | Non-Hospital Based Ambulatory Surgery                                                                  | 71-98   |
| 26                   | Selected Organ Transplantation                                                                         | n/a     |
| 27                   | Kidney Transplantation                                                                                 | n/a     |
| 28                   | Subacute Care Hospital Model                                                                           | n/a     |
| 29                   | Community-Based Residential Rehabilitation Center                                                      | n/a     |
| 30                   | Long Term Acute Care Hospital                                                                          | n/a     |
| 31                   | Clinical Service Areas Other than Categories of Service                                                | n/a     |
| 32                   | Freestanding Emergency Center Medical Services                                                         | n/a     |
| 33                   | Birth Center                                                                                           | n/a     |
|                      | <b>Financial and Economic Feasibility:</b>                                                             |         |
| 34                   | Availability of Funds                                                                                  | 99      |
| 35                   | Financial Waiver                                                                                       | 100     |
| 36                   | Financial Viability                                                                                    | 101     |
| 37                   | Economic Feasibility                                                                                   | 102-103 |
| 38                   | Safety Net Impact Statement                                                                            | 104     |

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|----------------------|--------------------------|---------|
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| 39                   | Charity Care Information | 105     |
| 40                   | Flood Plain Information  | 106-107 |

**ATTACHMENT 1**  
**Type of Ownership of Applicants**

Included with this attachment are:

1. The Certificate of Good Standing for the applicant facility, NANI Vascular South ASC LLC.
2. The Certificate of Good Standing for NANI Vascular South ASC.
3. The Certificate of Good Standing for Nephrology Associates of Northern Illinois, Ltd.
4. The Certificate of Good Standing for Willow Springs Surgery Center, Ltd.

**ATTACHMENT 1**  
**Certificate of Good Standing**  
**NANI Vascular South ASC, LLC**

*File Number*

1284022-5



***To all to whom these Presents Shall Come, Greeting:***

***I, Alexi Giannoulas, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that***

**NANI VASCULAR SOUTH ASC LLC, HAVING ORGANIZED IN THE STATE OF ILLINOIS ON FEBRUARY 14, 2023, APPEARS TO HAVE COMPLIED WITH ALL PROVISIONS OF THE LIMITED LIABILITY COMPANY ACT OF THIS STATE, AND AS OF THIS DATE IS IN GOOD STANDING AS A DOMESTIC LIMITED LIABILITY COMPANY IN THE STATE OF ILLINOIS.**



Authentication #: 2402402552 verifiable until 01/24/2025  
Authenticate at: <https://www.isos.gov>

***In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 24TH day of JANUARY A.D. 2024 .***

  
SECRETARY OF STATE

**ATTACHMENT 1**  
**Certificate of Good Standing**  
**NANI Vascular ASC, LLC**

*File Number*

1284000-4



***To all to whom these Presents Shall Come, Greeting:***

***I, Alexi Giannoulas, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that***

**NANI VASCULAR ASC LLC, HAVING ORGANIZED IN THE STATE OF ILLINOIS ON FEBRUARY 14, 2023, APPEARS TO HAVE COMPLIED WITH ALL PROVISIONS OF THE LIMITED LIABILITY COMPANY ACT OF THIS STATE, AND AS OF THIS DATE IS IN GOOD STANDING AS A DOMESTIC LIMITED LIABILITY COMPANY IN THE STATE OF ILLINOIS.**



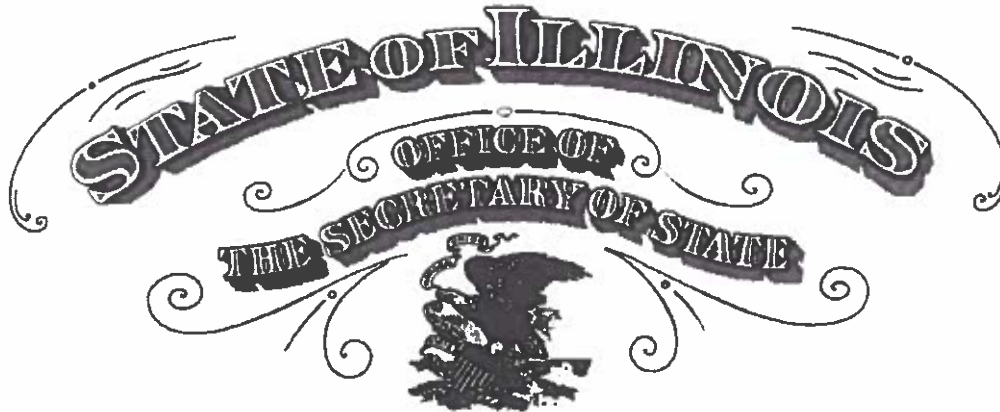
Authenticator #: 2402402622 verifiable until 01/24/2025  
Authenticate at: <https://www.ilsoe.gov>

***In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 24TH day of JANUARY A.D. 2024 .***

  
SECRETARY OF STATE

**ATTACHMENT 1**  
**Certificate of Good Standing**  
**Nephrology Associates of Northern Illinois, Ltd.**

*File Number*                      5112-723-4



***To all to whom these Presents Shall Come, Greeting:***

***I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that***

**NEPHROLOGY ASSOCIATES OF NORTHERN ILLINOIS, LTD., A DOMESTIC CORPORATION, INCORPORATED UNDER THE LAWS OF THIS STATE ON APRIL 01, 1977, APPEARS TO HAVE COMPLIED WITH ALL THE PROVISIONS OF THE BUSINESS CORPORATION ACT OF THIS STATE, AND AS OF THIS DATE, IS IN GOOD STANDING AS A DOMESTIC CORPORATION IN THE STATE OF ILLINOIS.**



Authentication #: 2222303080 verifiable until 08/11/2023  
Authenticate at: <https://www.jsoa.gov>

***In Testimony Whereof, I hereto set  
my hand and cause to be affixed the Great Seal of  
the State of Illinois, this    11TH  
day of    AUGUST    A.D.    2022    .***

*Jesse White*

SECRETARY OF STATE

**ATTACHMENT 1**  
**Certificate of Good Standing**  
**Willow Springs Surgery Center, Ltd.**

*File Number*

6124-611-8



***To all to whom these Presents Shall Come, Greeting:***

***I, Alexi Giannoulas, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that***

**WILLOW SPRINGS SURGERY CENTER, LTD., A DOMESTIC CORPORATION, INCORPORATED UNDER THE LAWS OF THIS STATE ON SEPTEMBER 19, 2000, APPEARS TO HAVE COMPLIED WITH ALL THE PROVISIONS OF THE BUSINESS CORPORATION ACT OF THIS STATE, AND AS OF THIS DATE, IS IN GOOD STANDING AS A DOMESTIC CORPORATION IN THE STATE OF ILLINOIS.**



Authentication #: 2403400480 verifiable until 02/03/2025  
Authenticate at: <https://www.ilsos.gov>

***In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 3RD day of FEBRUARY A.D. 2024 .***

  
SECRETARY OF STATE

## **ATTACHMENT 2**

### **Site Ownership**

The owner of the property where the proposed facility will be located is Hickory Properties, Inc. NANI Vascular South ASC, LLC has entered into a letter of intent to lease the space and enclosed with this attachment as evidence of control is a copy of the letter of intent and most recent property taxes for the proposed facility location.

ATTACHMENT 2  
Site Ownership

**NANI Vascular South ASC LLC**

120 W 22<sup>nd</sup> Street • Oak Brook, IL 60523 • Phone 630-673-5000 • Fax 630-368-0200

January 9, 2024

Peter Gianakas  
Hickory Properties Inc.  
8201 W. 95<sup>th</sup> Street, Hickory Hills, IL 60457

RE: Letter of Intent to Lease

This Letter of Intent shall serve to outline a proposal for the lease of space at 12250 South Cicero Avenue, Alsip, IL 60803, IL. As explained below, this proposal does not constitute a binding agreement between the parties. It only evidence Tenant's offer to negotiate in good faith with Landlord for a lease of space in the Center. The basic terms of the proposal are as follows:

Landlord: Hickory Properties, Inc.

Tenant: NANI Vascular South ASC LLC and or assigns

Premises: 12250 South Cicero Avenue, Alsip, IL 60803  
Approximately 7,988 sf. (suite 106, 107, 108, 109)

Tenant's Pro Rata Share: 28%

Effective Date: Upon Issuance of State Licensses.

Term: 10 years

**Rent:**

|       |             |             |
|-------|-------------|-------------|
| Base: | Years: 1-3  | \$17.00 psf |
|       | Years: 4-6  | \$18.50 psf |
|       | Years: 7-10 | \$20.00 psf |

|        |                                                            |
|--------|------------------------------------------------------------|
| CAM:   | \$2.50 psf                                                 |
| Taxes: | Proportionate share of increase over 2022 / pay 2023 taxes |

Security Deposit: \$20,000

Rent abatement: None

Signage: Tenant shall be allowed panel(s) on the monument sign. Subject to Landlord's reasonable consent, Tenant allowed to install signage on the building façade above tenant space, subject to compliance with all applicable laws, coded and regulations.

Relocation Clause: Landlord agrees to waive all relocation right under the lease.

Tenant Improvement Allowance: None



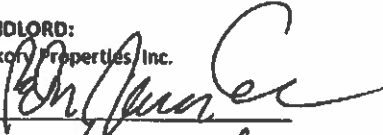
## ATTACHMENT 2 Site Ownership

**Landlord Work:** Deliver demised premises in vanilla box condition.  
Water provided to demised Premises.  
HVAC in working condition.  
Provide 800 Amp service to Premises.

**Non-Binding:** This letter of intent, whether countersigned or not, is not intended to be a legally binding agreement for either party. Nothing contained herein shall be used or relied upon by either party hereto in any evidentiary manner, or otherwise, to subsequently attempt to demonstrate that the parties hereto have entered into a binding agreement or for any other purpose. It is the intent of the parties that no such legally binding agreement shall exist unless and until a formal and definitive lease agreement has been negotiated, drafted and approved by the respective parties and their legal counsel and executed and delivered by such parties.

**LANDLORD:**

Hickory Properties, Inc.

By: 

Print: Peter Guadalupe

Date: 1/9/2024

**TENANT:**

NANI Vascular South ASC LLC.

By: 

Print: William Buenna

Date: 1/9/2024



ATTACHMENT 2  
Site Ownership

TOTAL PAYMENT DUE

\$13,722.25

By 03/01/2024

2023 First Installment Property Tax Bill - Cook County Electronic Bill

Property Index Number (PIN)

Volume

Code

Tax Year

(Payable In)

Township

Classification

24-28-207-020-0000

248

39037

2023

(2024)

WORTH

5-17

IF PAYING LATE, PLEASE PAY

03/02/24-04/01/24

04/02/24-05/01/24

05/02/24-06/01/24

LATE INTEREST IS 0.75% PER MONTH, BY STATE LAW

\$13,828.17

\$13,928.09

\$14,031.01

TAXING DISTRICT DEBT AND FINANCIAL DATA

| Your Taxing Districts                      | Money Owed by Your Taxing Districts | Pension and Healthcare Amounts Promised by Your Taxing Districts | Amount of Pension and Healthcare Shortage | % of Pension and Healthcare Costs Taxing Districts Can Pay |
|--------------------------------------------|-------------------------------------|------------------------------------------------------------------|-------------------------------------------|------------------------------------------------------------|
| South Cook Mosquito Abatement Harvey       | \$2,448,385                         | \$5,149,180                                                      | \$26,584                                  | 98.32%                                                     |
| Metro Water Reclamation Dist of Chicago    | \$4,169,828,320                     | \$3,882,806,000                                                  | \$1,846,684,080                           | 68.84%                                                     |
| Alsip Merrionette Park Pub Library Dist    | \$129,202                           | \$6,193,782                                                      | \$706,536                                 | 68.89%                                                     |
| Alsip Park District                        | \$2,976,831                         | \$7,765,202                                                      | \$895,434                                 | 87.18%                                                     |
| Moraine Valley Comm Coll E24 (Palos Hills) | \$88,278,838                        | \$17,830,139                                                     | \$17,830,139                              | 0.08%                                                      |
| Community HS District 218 (Oak Lawn)       | \$134,881,181                       | \$83,221,840                                                     | \$1,181,587                               | 98.13%                                                     |
| Alsip Hazelgreen and Oak Lawn SD 128       | \$1,481,141                         | \$17,218,879                                                     | -\$1,481,141                              | 108.43%                                                    |
| Village of Alsip                           | \$58,883,832                        | \$326,328,209                                                    | \$128,448,687                             | 41.70%                                                     |
| Town of Worth                              | \$2,287,819                         | \$7,883,423                                                      | -\$1,482,379                              | 119.42%                                                    |
| Cook County Forest Preserve District       | \$214,441,242                       | \$817,834,880                                                    | \$382,843,780                             | 38.87%                                                     |
| County of Cook                             | \$8,893,882,880                     | \$27,896,882,844                                                 | \$12,818,328,282                          | 82.71%                                                     |
| Total                                      | \$13,368,878,941                    | \$31,142,088,148                                                 | \$14,380,938,608                          |                                                            |

For a more in-depth look at government finances and how they affect your taxes, visit [cookcountytreasurer.com](http://cookcountytreasurer.com)

PAY YOUR TAXES ONLINE

Pay at [cookcountytreasurer.com](http://cookcountytreasurer.com) from your bank account or credit card.

IMPORTANT MESSAGES

TAX CALCULATOR

2022 TOTAL TAX

24,949.88

2023 ESTIMATE

X

55%

2023 1st INSTALLMENT

=

13,722.28

The First Installment amount is 55% of last year's total taxes. All exemptions, such as homeowner and senior exemptions, will be reflected on your Second Installment tax bill.

PROPERTY LOCATION

MAILING ADDRESS

12250 S CICERO AVE  
ALSIP IL 60803

HICKORY PROPERTIES PDM  
8201 W 95TH ST  
HICKORY HLB IL 604571941

\*\*\* Please see 2023 First Installment Payment Coupon next page \*\*\*

**ATTACHMENT 3**  
**Operating Entity/License**

NANI Vascular South ASC, LLC will be licensed by the Illinois Department of Public Health following approval of this project. Attached as evidence of the owner entity's good standing is a Certificate of Good Standing issued by Illinois Secretary of State.

**ATTACHMENT 3  
Operating Entity/License  
Certificate of Good Standing for  
NANI Vascular South ASC, LLC**

*File Number*

1284022-5



***To all to whom these Presents Shall Come, Greeting:***

***I, Alexi Giannoulis, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that***

**NANI VASCULAR SOUTH ASC LLC, HAVING ORGANIZED IN THE STATE OF ILLINOIS ON FEBRUARY 14, 2023, APPEARS TO HAVE COMPLIED WITH ALL PROVISIONS OF THE LIMITED LIABILITY COMPANY ACT OF THIS STATE, AND AS OF THIS DATE IS IN GOOD STANDING AS A DOMESTIC LIMITED LIABILITY COMPANY IN THE STATE OF ILLINOIS.**



Authentication #: 2402402582 verifiable until 01/24/2025  
Authenticate at: <https://www.ilsos.gov>

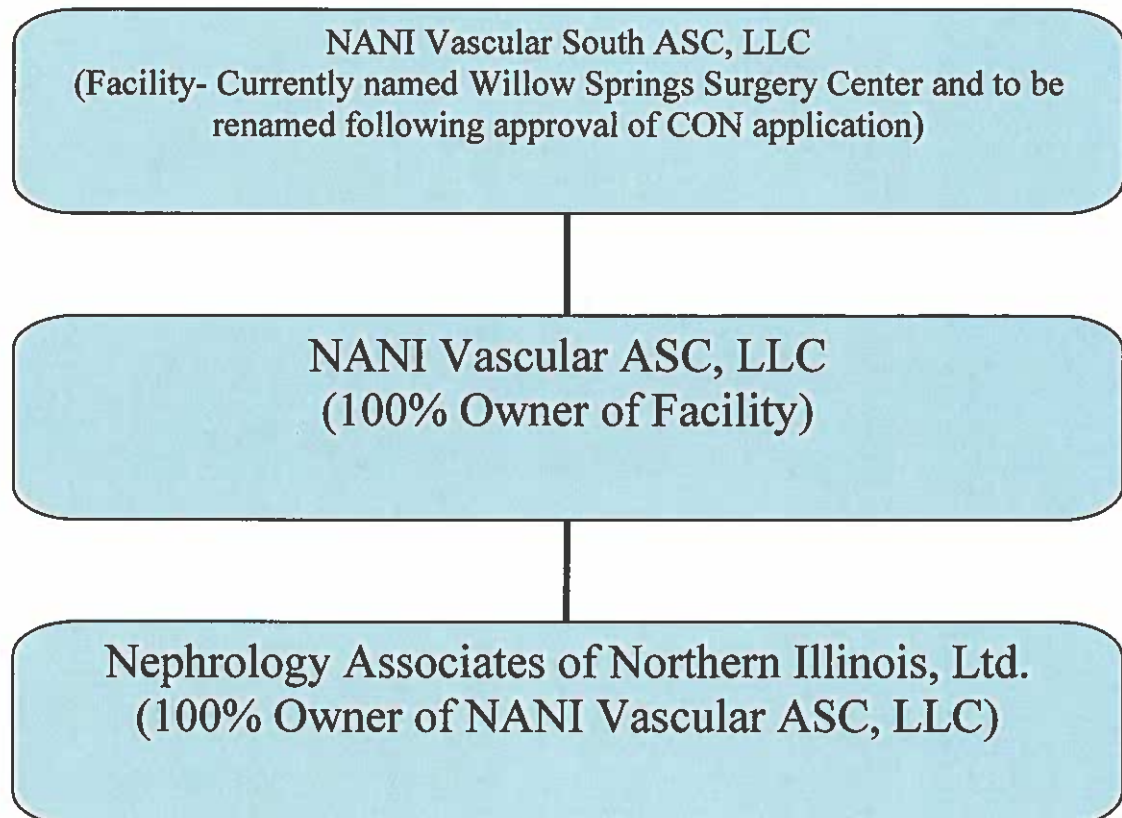
***In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 24TH day of JANUARY A.D. 2024 .***

*Alexi Giannoulis*  
SECRETARY OF STATE

## **ATTACHMENT 4**

### **Organizational Relationships**

The proposed facility will be owned by the Applicant, NANI Vascular South ASC, LLC. That entity is a wholly owned subsidiary of NANI Vascular ASC, LLC which along with Willow Springs Surgery Center, Ltd. are wholly owned by Nephrology Associates of Northern Illinois, Ltd., a physician practice based in the State of Illinois.



**ATTACHMENT 5**  
**Flood Plain Requirements**



120 W 22<sup>nd</sup> Street, Oak Brook IL 60123  
(630) 573-5000  
www.nephdocs.com

January 17, 2024

John P. Kniery  
Board Administrator  
Illinois Health Facilities and Services Review Board  
525 W. Jefferson St., Floor 2  
Springfield, IL 62761

**Re: Flood Plain Letter - NANI Vascular South ASC, LLC**

Dear Mr. Kniery:

As a representative of Nephrology Associates of Northern Illinois, LTD., NANI Vascular ASC, LLC, and NANI Vascular South ASC, LLC, I, Arthur Morris, M.D, affirm that the proposed location for the establishment of NANI Vascular South ASC, LLC complies with Illinois Executive Order #2005-5. The facility location of 12250 South Cicero Avenue, Alsip, Illinois 60803, is not located in a flood plain; as evidence, please find enclosed a map from the Federal Emergency Management Agency ("FEMA").

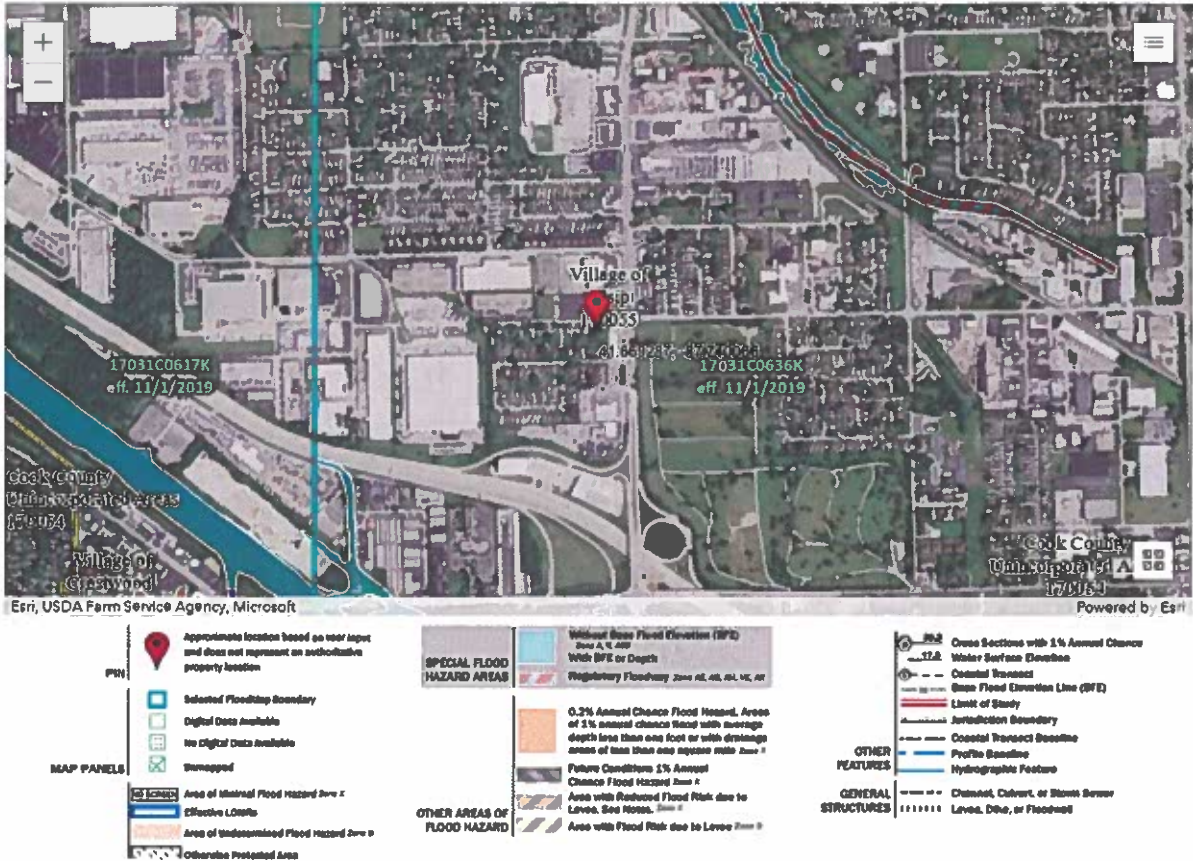
I hereby certify that this is true and is based upon my personal knowledge under penalty of perjury and in accordance with 735 ILCS 5/1-109.

Sincerely,

*Arthur Morris, MD*

Arthur Morris, M.D.  
Authorized Representative  
NANI Vascular South ASC, LLC

ATTACHMENT 5  
Flood Plain Requirements



## **ATTACHMENT 6**

### **Historic Preservation Act Requirements**

The Applicant submitted a request for determination to the Illinois Department of Natural Resources - Preservation Services Division on January 12, 2024, a copy of which is enclosed with this attachment. A final determination has not been received by the Applicant at the time of the filing of this application. The Applicant, through the certification included with this application, will not financially commit the project without first obtaining the clearance letter and supplying a copy of the same to the HFSRB.

**ATTACHMENT 6**  
**Historic Preservation Act Requirements**



Juan Morado, Jr.  
71 South Wacker Drive, Suite 1600  
Chicago, IL 60606  
Direct Dial: 312.212.4967  
Fax: 312.757.9192  
jmorado@beneschlaw.com

January 12, 2024

**VIA EMAIL**

Jeffrey Kruchten  
Chief Archaeologist  
Preservation Services Division  
Illinois Historic Preservation Office  
Illinois Department of Natural Resources  
1 Natural Resources Way  
Springfield, IL 62702  
SHPO.Review@illinois.gov

**Re: Certificate of Need Application for the Establishment of an Ambulatory  
Surgical Treatment Center – NANI Vascular South ASC, LLC**

**Dear Jeffrey:**

I am writing on behalf of my client, NANI Vascular South ASC, LLC ("NVS") to request a review of the project area under Section 4 of the Illinois State Agency Historic Resources Preservation Act (20 ILCS 3420/1 et. seq.). NVS is submitting an application for a Certificate of Need from the Illinois Health Facilities and Services Review Board. NVS is proposing to establish an Ambulatory Surgical Treatment Center, to be located at 12250 S. Cicero, Alsip, IL 60803 (the "Project").

The proposed Project will occupy approximately 7,988 gross square feet in an existing building and will contain a patient waiting room, physician office space, nursing station, examination rooms, mechanical space, and two operating rooms. For your reference, we have included pictures of the topographic maps, areal maps, and existing lot images (Attachments 1-3) showing the general location of the project.

[www.beneschlaw.com](http://www.beneschlaw.com)

**ATTACHMENT 6**  
**Historic Preservation Act Requirements**

Page 2

We respectfully request review of the project area and a determination letter at your earliest convenience. Thank you in advance for all of the time and effort that will be going into this review.

Very truly yours,

BENESCH, FRIEDLANDER,  
COPLAN & ARONOFF LLP



Juan Morado, Jr.

JM:  
Enclosures



## ATTACHMENT 6 Historic Preservation Act Requirements

Page 5

### ATTACHMENT 3 Street View of Property



## ATTACHMENT 6

### Historic Preservation Act Requirements

Page 6



Behind Property



## ATTACHMENT 7

### Project Costs and Sources of Funds

| Project Costs and Sources of Funds                         |                    |                    |                     |
|------------------------------------------------------------|--------------------|--------------------|---------------------|
| USE OF FUNDS                                               | CLINICAL           | NONCLINICAL        | TOTAL               |
| Preplanning Costs                                          | -                  | -                  | -                   |
| Site Survey and Soil Investigation                         | -                  | -                  | -                   |
| Site Preparation                                           | -                  | -                  | -                   |
| Off Site Work                                              | -                  | -                  | -                   |
| New Construction Contracts                                 | \$2,048,742        | \$926,777          | \$2,975,519         |
| Modernization Contracts                                    | -                  | -                  | -                   |
| Contingencies                                              | \$159,777          | \$72,728           | \$232,055           |
| Architectural/Engineering Fees                             | \$132,003          | \$59,713           | \$191,716           |
| Consulting and Other Fees                                  | \$280,166          | \$126,737          | \$406,903           |
| Movable or Other Equipment (not in construction contracts) | \$482,635          | \$34,920           | \$517,555           |
| Bond Issuance Expense (project related)                    | -                  | -                  | -                   |
| Net Interest Expense During Construction (project related) | -                  | -                  | -                   |
| Fair Market Value of Leased Space or Equipment             | \$1,172,238        | \$317,549          | \$1,489,786         |
| Other Costs to Be Capitalized                              |                    |                    |                     |
| Acquisition of Building or Other Property (excluding land) | -                  | -                  | -                   |
| <b>TOTAL USES OF FUNDS</b>                                 | <b>\$4,275,561</b> | <b>\$1,537,973</b> | <b>\$5,813,534</b>  |
| SOURCE OF FUNDS                                            | CLINICAL           | NONCLINICAL        | TOTAL               |
| Cash and Securities                                        | \$3,103,323        | \$1,220,424        | \$4,323,748         |
| Pledges                                                    | ---                | ---                | ---                 |
| Gifts and Bequests                                         | ---                | ---                | ---                 |
| Bond Issues (project related)                              | ---                | ---                | ---                 |
| Mortgages                                                  | ---                | ---                | ---                 |
| Leases (fair market value)                                 | \$1,172,238        | \$317,549          | \$1,489,786         |
| Governmental Appropriations                                | ---                | ---                | ---                 |
| Grants                                                     | ---                | ---                | ---                 |
| Other Funds and Sources                                    |                    |                    |                     |
| <b>TOTAL SOURCES OF FUNDS</b>                              | <b>\$4,477,258</b> | <b>\$1,336,276</b> | <b>\$ 5,813,534</b> |

## ATTACHMENT 7

### Project Costs and Sources of Funds

|                                                                |                                                                                                                                                                                                                                                               |                    |
|----------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| New Construction Costs                                         | <ul style="list-style-type: none"> <li>General Contractor cost, material, and labor cost</li> </ul>                                                                                                                                                           | \$2,957,519        |
| Contingencies                                                  | <ul style="list-style-type: none"> <li>Unexpected costs associated with matter not covered under construction contract</li> </ul>                                                                                                                             | \$232,055          |
| Architectural/Engineering Fees                                 | <ul style="list-style-type: none"> <li>A/E Site Plans Preparation, Review Process</li> </ul>                                                                                                                                                                  | \$191,716          |
| Consulting and Other Fees                                      | <ul style="list-style-type: none"> <li>CON and Legal Related Fees- \$180,000</li> <li>Project Management- \$120,000</li> <li>Permit Fees- \$50,000</li> <li>Miscellaneous- \$40,000</li> <li>Moving Costs-\$16,903</li> </ul>                                 | \$406,903          |
| Moveable or Other Equipment<br>(not in construction contracts) | <ul style="list-style-type: none"> <li>Medical Supplies-90,000</li> <li>Furniture- \$34,920</li> <li>Vacuum System for ASTC-\$40,000</li> <li>C-ARM Phillips Estimated Cost- \$180,000</li> <li>Generator- \$100,000</li> <li>Ultrasound- \$72,635</li> </ul> | \$517,555          |
| FMV of Leased Space                                            | <ul style="list-style-type: none"> <li>Leasing Cost for 10 year- An annual base rent starting at \$17 per GSF during years 1-3 with an increase to \$18.50 per GSF during years 4-6, and a final increase to \$20 per GSF during years 7-10.</li> </ul>       | \$1,489,786        |
| <b>Total Uses of Funds</b>                                     | <b>\$5,813,534</b>                                                                                                                                                                                                                                            | <b>\$5,813,534</b> |

**New Construction Contracts** - The proposed project will modernize an existing building to construct a surgery center with two operating rooms. The project building costs are based on national architectural and construction standards and adjusted to compensate for several factors. The clinical construction costs are estimated to be \$2,048,742 or \$372.50 per clinical square foot.

**Contingencies** - The contingency costs listed are for unforeseeable events relating to construction costs that are not included in the construction contracts. The clinical costs are estimated to be \$159,777 or 7.77% of the new construction contract costs.

**Architectural/Engineering Fees** - The clinical project cost for architectural/engineering fees are projected to be \$132,003 or 5.9% of the new construction and contingencies costs.

**Consulting and Other Fees** - The Project's consulting fees are primarily comprised of various project-related fees, additional state/local fees, and other CON related costs.

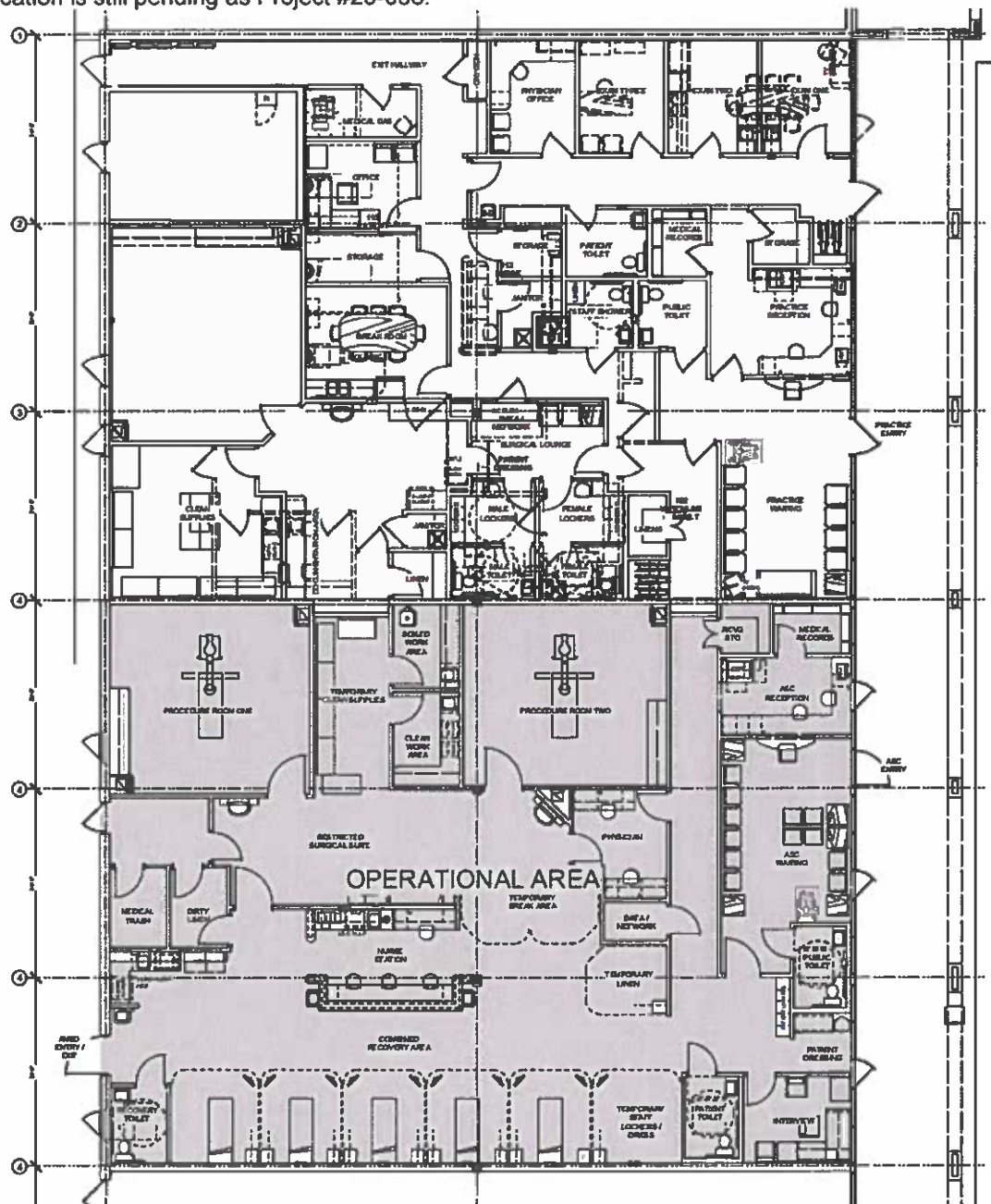
**Moveable Equipment Costs** - The moveable equipment costs are a necessary component for the operation of the updated operating rooms at the facility. The clinical costs divided among the remaining operating rooms equals \$258,777.50 per operating room. The applicant is able to keep equipment costs down for this project by repurposing existing equipment from their office-based labs.

**FMV of Leased Space** - The applicant intends to enter into a 10-year lease with an annual base rent starting at \$17 per GSF during years 1-3 with an increase to \$18.50 per GSF during years 4-6, and a final increase to \$20 per GSF during years 7-10.

## Page 49

## ATTACHMENT 8

Additionally, one of the Applicants, Nephrology Associate of Northern Illinois Ltd. obtained approval for NANI Sycamore Dialysis, a 10 station ESRD facility to be located in Sycamore, Illinois. The project was approved under Permit# 21-019 and is under construction at this time. The same Applicants has filed a CON application to establish an ambulatory surgical treatment facility in Addison, Illinois. The application is still pending as Project #23-036.



## ATTACHMENT 9

### Cost Space Requirement

The proposed project involves the establishment of two operating rooms in an existing structure.

| Dept. / Area          | Cost               | Gross Square Feet |          | Amount of Proposed Total Gross Square Feet That Is: |            |       |               |
|-----------------------|--------------------|-------------------|----------|-----------------------------------------------------|------------|-------|---------------|
|                       |                    | Existing          | Proposed | New Const.                                          | Modernized | As Is | Vacated Space |
| <b>REVIEWABLE</b>     |                    |                   |          |                                                     |            |       |               |
| ASTC                  | \$4,275,561        | -                 | -        | 5,500                                               | -          | -     | -             |
| Total Clinical        | \$4,275,561        | -                 | -        | 5,500                                               | -          | -     | -             |
|                       |                    |                   |          |                                                     |            |       |               |
| <b>NON-REVIEWABLE</b> |                    |                   |          |                                                     |            |       |               |
| Administrative        | \$1,537,973        | -                 | -        | 2,488                                               | -          | -     | -             |
| Total Non-clinical    | \$1,537,973        | -                 | -        | 2,488                                               | -          | -     | -             |
| <b>TOTAL</b>          | <b>\$5,813,534</b> | -                 | -        | <b>7,988</b>                                        | -          | -     | -             |

## ATTACHMENT 11

### Background of the Applicant-1110.110(a)

#### NANI Vascular South ASC, LLC

NANI Vascular South ASC, LLC and Nephrology Associates of Northern Illinois, Ltd. ("NANI") both possess the qualifications, background, and character necessary, as well as possess the financial resources to adequately provide services for the community.

NANI Vascular South ASC, LLC does not own nor operate any healthcare facilities in Illinois or elsewhere. However, its parent company NANI is also the parent company of NANI Sycamore Dialysis, an ESRD facility currently under construction and approved by this Board as Permit #21-019. NANI also currently owns and operates Willow Spring Surgery Center in Justice, Illinois which also focuses on vascular access procedures and which will be discontinued at its current location and renamed, NANI Vascular South ASC and relocated to the proposed site described in this application.

Further incorporated in the certification is the authorization necessary for both the Illinois Health Facilities and Services Review Board ("HFSRB") and the Illinois Department of Public Health ("IDPH") to access records necessary to verify this information.

#### NANI, NANI Vascular ASC, LLC, Willow Springs Surgery Center, Ltd.

NANI is a physician-owned Nephrology practice in the State of Illinois. NANI has been providing access to care, innovation, and results in the field of nephrology **for over 45 years**. When the field of nephrology was just developing, NANI was already beginning to serve the community. Many years ago, some of the physicians associated with NANI began operating some of the first outpatient dialysis centers in the country. Since then, NANI has added locations, and doctors have joined their group from all around the Chicago area and throughout Northern Indiana and continued its commitment to providing care to those suffering from end-stage renal disease and requiring dialysis. Today, NANI is moving forward to increase quality of care for their patients by establishing vascular access surgery centers for outpatient procedures and now an in-center hemodialysis unit.

With a specific focus on wanting to provide care for patients closer to their homes, the founders of NANI created a new model for dialysis that set the foundation for the dynamic physician group NANI. The care was provided outside the hospital in a safe medical environment closer to patients' homes and within communities in which their patients lived. That is a part of NANI's past, and with the approval of the application, the hopes are that this can be a part of its future.

The overwhelming majority of care available for chronic kidney conditions are under the control/direction of one of two global providers. This application is not intended to be a vilification of those global providers, nor should it be manipulated into being so by others. Those providers are, and will remain, an important component of the healthcare delivery system. But, so too are independent providers. As described more fully below, this project is designed to maintain the necessary balance and to ensure increased access to care in a community in which such care is needed.

NANI Vascular ASC, LLC is a wholly owned subsidiary of NANI that was set up to hold the ownership of the proposed ASTC. The proposed facility will allow for the relocation of Willow Springs Surgery Center, Ltd. and the consolidation of that facility's operations along with an existing office based lab operated by NANI in Alsip, Illinois.

## ATTACHMENT 11

### Background of the Applicant



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(830) 573-5000  
www.nephdocs.com

January 17, 2024

John P. Knierly  
Board Administrator  
Illinois Health Facilities and Services Review Board  
525 W. Jefferson Street, Floor 2  
Springfield, IL 62761

**Re: Certification and Authorization - NANI Vascular South ASC, LLC**

Dear Mr. Knierly:

As a representative of Nephrology Associates of Northern Illinois, LTD., NANI Vascular ASC, LLC, and NANI Vascular South ASC, LLC, I, Arthur Morris, M.D., give authorization to the Health Facilities and Services Review Board and the Illinois Department of Public Health ("IDPH") to access documents necessary to verify the information submitted including, but not limited to: official records of IDPH or other state agencies, the licensing or certification records of other states, and the records of nationally recognized accreditation organizations.

I further verify that, Nephrology Associates of Northern Illinois, Ltd. has an ownership interest in the following Illinois healthcare facility:

- Willow Springs Surgery Center

Additionally, the health care facility listed above has not been cited for an adverse action in the past three (3) years.

I hereby certify this is true and based upon my personal knowledge under penalty of perjury and in accordance with 735 ILCS 5/1-109.

Sincerely,

*Arthur Morris, MD*

Arthur Morris M.D.  
President  
Nephrology Associates of Northern Illinois, LTD.

Subscribed and sworn to before me this 17 day of January, 2024.

*Victoria Bryant*  
Signature of Notary

Seal

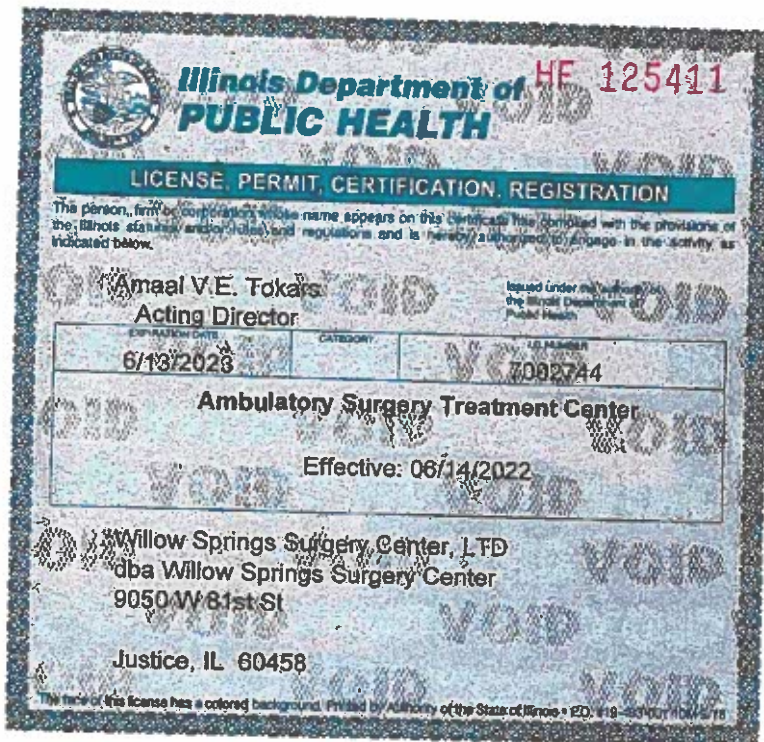


**ATTACHMENT 11**  
**Background of the Applicant –**  
**List of Nephrology Associates of Northern Illinois, Ltd. Facilities**

Nephrology Associates of Northern Illinois, Ltd., owns and operates an ambulatory surgical treatment center known as:

Willow Springs Surgery Center  
 9050 W. 81<sup>st</sup> St.  
 Justice, Illinois 60458

A copy of the facility's current license can be found below:



← **DISPLAY THIS PART IN A CONSPICUOUS PLACE**

Exp. Date 6/13/2023

Lic Number 7002744

Date Printed 4/22/2022

Willow Springs Surgery Center, LTD  
 dba Willow Springs Surgery Center  
 9050 W 81st St  
 Justice, IL 60458-1350

**FEE RECEIPT NO.**

## **ATTACHMENT 12**

### **Purpose of the Project**

The purpose of this project is to ensure the residents of the community and the patients historically served by Nephrology Associates of Northern Illinois, Ltd. ("NANI") will continue to have access to the vascular care surgical procedures they need. The surgeons that will support this project through patient referrals that are currently utilizing the Willow Springs Surgery Center or the NANI Alsip office-based lab setting. It should be noted that there several limitations with office-based model including the level of sedation that the Illinois Department of Public Health will allow for a patient to receive and types of procedure available for patients. More substantive levels of sedation for outpatient procedures requires a license as an ambulatory surgical treatment center. The proposed facility will allow for the orderly transition of services at the office-based lab setting and transfer of patients utilizing Willow Springs Surgery Center and for the increase in available vascular access for NANI patients.

The Applicant intend to discontinuation of Willow Springs Surgery Center an existing facility whose location is less than 10 miles from the proposed facility and within the same office park that the NANI Alsip office based lab is located. This application is part of a larger realignment of NANI vascular services as evidenced by the pending NANI Vascular ASC South application which calls for the consolidation of two other NANI office based labs in their north patient service region. The physical plant were Willow Springs Surgery Center operates is in need of renovations and the Applicants do not currently have a long-term lease at the site.

The market area, as defined by regulation, is a 10-mile radius from the location at which the ASTC will be established. This, technically, includes a substantial part of the Chicagoland area. However, historically, ESRD patients seek care close to home and within their immediate communities. For this reason and because of available office space the Applicants chose this location as it is centrally located for NANI patients in their south patient service region.

The welfare of the patient remains the core priority for those in the industry and the ability to co-exist has always been key to this industry. The expectation is the primary clientele served will be those already served by NANI in this immediate area and the ASTC will be available to patients from any other provider who find their access to these surgical services otherwise and unexpectedly compromised or unavailable. These procedures have not been sufficiently accommodated in hospital settings, and the result has been significant on patients. This is a result of the effects of dialysis treatment on patients. Often patients deal with nausea and extreme fatigue after treatments, and the closer a facility is to their home, the better. In the life span of a dialysis patient, these procedures can be frequent and are often time sensitive. One of NANI's core values is to ensure that patients receive the best possible care and to work with them so they may continue living/working within a relatively normal schedule.

Vascular access procedures are essential for dialysis patients as they provide a way for patients to receive life-sustaining treatments such as hemodialysis. Hemodialysis is a medical treatment that is used to remove waste and excess fluid from the blood of patients with kidney failure. The procedure works by drawing the patient's blood through a dialysis machine, where it is filtered before being returned to the patient's body. Vascular access procedures play a critical role in ensuring that hemodialysis can be performed safely and effectively.

The importance of vascular access procedures to dialysis patients cannot be overstated. Patients with kidney failure require frequent dialysis sessions, and access to their blood vessels is crucial for the success of these sessions. Vascular access procedures are performed to create a way for dialysis patients to access their blood vessels easily and safely, without causing further harm or damage to their circulatory system.

## **ATTACHMENT 12**

### **Purpose of the Project**

There are different types of vascular access procedures, and the type of procedure used will depend on a patient's individual needs and medical history. The three primary types of vascular access procedures are arteriovenous (AV) fistulas, arteriovenous (AV) grafts, and central venous catheters. AV fistulas are created by surgically joining an artery to a vein, typically in the forearm or upper arm. Over time, the fistula grows larger and stronger, making it easier for dialysis needles to be inserted and removed. AV grafts are similar to AV fistulas, but they use a synthetic tube to connect an artery to a vein. Central venous catheters are flexible tubes that are inserted into a large vein in the neck, chest, or groin. These catheters are usually used as a temporary measure when other types of access are not possible. Additionally, an ASTC setting will afford the surgeons at this location to utilize tools only available in this setting or a hospital surgical suite, such as drug coated ballons.

The type of sedation used during vascular access procedures will depend on the type of procedure being performed, the patient's medical history, and their personal preferences. For less invasive procedures such as the insertion of central venous catheters, local anesthesia or conscious sedation may be used. For more invasive procedures such as the creation of AV fistulas or grafts, general anesthesia may be required.

Vascular access procedures can also improve a patient's quality of life by reducing the amount of time they spend in the hospital or clinic receiving treatment. Patients with reliable access to their blood vessels can receive dialysis treatments at home or at an outpatient dialysis center, which can save them time and money and allow them to spend more time with their families and pursuing their interests.

Vascular access procedures performed in an ASTC setting can have several benefits for patients, including reduced wait times, increased convenience, and lower costs. ASTCs are also equipped with advanced medical technology and staffed by highly trained healthcare professionals, ensuring that patients receive the highest quality of care possible. One study published in the Journal of Vascular Access compared the outcomes of vascular access procedures performed in a hospital setting versus those performed in an ASTC. The study found that patients who underwent procedures in an ASTC experienced significantly shorter hospital stays, lower rates of post-operative complications, and lower overall costs compared to patients who underwent procedures in a hospital setting. The authors of the study concluded that ASTCs are a safe and effective alternative to hospital-based care for patients undergoing vascular access procedures.

Another study published in the Journal of the American Society of Nephrology compared the outcomes of patients who underwent vascular access procedures in a hospital versus those who underwent the procedures in an ASTC. The study found that patients who underwent procedures in an ASTC experienced significantly lower rates of post-operative complications, shorter hospital stays, and lower overall costs compared to those who underwent procedures in a hospital setting. The authors of this study also concluded that ASTCs are a safe and effective alternative to hospital-based care for patients undergoing vascular access procedures.

A third study published in the Journal of Vascular Surgery compared the outcomes of patients who underwent vascular access procedures in a hospital versus those who underwent the procedures in an ASTC. The study found that patients who underwent procedures in an ASTC experienced significantly lower rates of post-operative complications, shorter hospital stays, and lower overall costs compared to those who underwent procedures in a hospital setting. The authors of this third study concluded that ASTCs are a safe and effective alternative to hospital-based care for patients undergoing vascular access procedures.

In addition to the benefits of improved outcomes and lower costs, performing vascular access procedures in an ASTC can also provide greater convenience for patients. Because the proposed facility will be located in community that does have access to public transit and the majority of patients to be

## **ATTACHMENT 12**

### **Purpose of the Project**

treated live within the geographic service area, it makes it more accessible for patients who may not have easy access to a hospital or other healthcare facility.

A study published in the *Journal of Vascular Access* investigated the impact of convenience on patient satisfaction with vascular access procedures performed in an ASTC. The study found that patients who underwent procedures in an ASTC reported higher levels of satisfaction with the convenience of the procedure than those who underwent procedures in a hospital setting. The authors of the study concluded that ASTCs could provide a more convenient and patient-centered approach to care for patients undergoing vascular access procedures.

While there are many benefits to performing vascular access procedures in an ASTC, it is important to note that not all patients may be suitable candidates for this approach. Patients with complex medical histories or significant comorbidities may require hospital-based care to ensure the best possible outcomes. It is expected that some patients may still require a hospital-based setting and ultimately patient choice will dictate where a procedure is ultimately performed.

In conclusion, there is a growing body of research supporting the use of ASTCs for vascular access procedures. ASTCs offer a safe, effective, and cost-efficient alternative to hospital-based care, and can provide greater convenience for patients. While not all patients may be suitable candidates for this approach, for many patients undergoing vascular access procedures, ASTCs can provide an excellent option for care.

The Centers for Medicare & Medicaid Services ("CMS") has also made changes that have fundamentally altered the reimbursement models available for vascular access procedures. These changes in reimbursement models are driving physicians to perform these procedures in either a hospital or surgery center setting. As will be addressed more fully below when explaining the alternatives that were considered (See 77 Ill. Admin. Code §1110.230(c), Attachment 13), the performance of these procedures in an ASTC setting is substantially more cost-effective than in hospitals and it allows for patients to work with familiar dedicated staff who are well versed and trained in the needs of patients with compromised vascular systems, and who are receiving treatment for end-stage renal disease.

The cost of healthcare in the United States is a growing concern, particularly for those who rely on Medicare to cover their medical expenses. Vascular access procedures are an essential part of care for patients with kidney failure who require hemodialysis. As such, finding ways to provide these procedures more efficiently and cost-effectively is of great importance. ASTCs offer a potential solution to this problem by providing a cost-effective alternative to hospital-based care for patients who require vascular access procedures.

There are several cost benefits to Medicare patients who have vascular access procedures performed in an ASTC. First and foremost, ASTCs typically have lower overhead costs than hospitals. This means that procedures performed in an ASTC are often less expensive than the same procedure performed in a hospital. For Medicare patients, this translates into lower out-of-pocket costs and a lower burden on the Medicare system.

Another benefit of having vascular access procedures performed in an ASTC is that patients typically spend less time in the facility than they would in a hospital. ASTCs are designed to provide

outpatient care, which means that patients are typically able to go home the same day as their procedure. This reduces the need for overnight hospital stays, which can be expensive and put a strain on the healthcare system. Additionally, because patients are able to go home the same day as their procedure,

## **ATTACHMENT 12**

### **Purpose of the Project**

they are often able to return to work or other activities more quickly than they would be able to if they had undergone the same procedure in a hospital.

One specific example of cost savings associated with having vascular access procedures performed in an ASTC is the cost of anesthesia. Anesthesia is typically one of the most expensive parts of any surgical procedure. However, in an ASTC setting, anesthesia can often be administered by a nurse anesthetist or other qualified professional, rather than a physician anesthesiologist. This can significantly reduce the cost of anesthesia and result in lower overall costs for the procedure.

Another example of cost savings associated with ASTCs is the use of reusable medical equipment. Because ASTCs are designed to provide outpatient care, they typically have a smaller inventory of medical equipment than hospitals. However, the equipment that they do have is often reusable. This means that the cost of purchasing and maintaining the equipment is spread out over multiple procedures, resulting in lower overall costs for each individual procedure.

Innovations in vascular access procedures have also contributed to cost savings for Medicare patients. For example, the development of endovascular techniques has allowed for the creation of AV fistulas and grafts using minimally invasive procedures. These techniques can be performed in a ASTC setting and often require less anesthesia and a shorter recovery time than traditional surgical procedures. As a result, patients who undergo endovascular procedures may experience fewer complications and require less follow-up care, resulting in lower overall costs.

Another innovation in vascular access procedures is the use of ultrasound guidance. Ultrasound guidance can be used to precisely locate blood vessels and ensure that needles are inserted into the correct location. This reduces the risk of complications such as infection and bleeding, which can be costly to treat. Additionally, because ultrasound guidance can be used in an ASTC setting, patients can undergo these procedures more quickly and with fewer complications than they would be able to in a hospital.

Finally, there are practical benefits that result in readily accessible ASTCs like the facility proposed herein. Without an ASTC like the one proposed by this project, end stage renal disease patients many of who suffer from other co-morbidities and are immune-compromised will be forced to traverse through hospitals and wait extended periods of time for an available surgical suite. As evidenced in other sections of this application, the proposed facility should be able to complete procedures and send patients to receive their dialysis treatment on the same day.

## **ATTACHMENT 12**

### **Purpose of the Project**

#### **References:**

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## ATTACHMENT 12

### Purpose of the Project

From the Western Vascular Society

#### Outcomes of initial hemodialysis vascular access in patients initiating dialysis with a tunneled catheter



Timothy Copeland, MPP,<sup>a</sup> Peter Lawrence, MD,<sup>b</sup> and Karen Woo, MD, MS,<sup>b</sup> Los Angeles, Calif

#### ABSTRACT

**Background:** Our aim was to determine factors that influence time to removal of tunneled hemodialysis catheter (THC), probability of repeat vascular access creation, and time to repeat vascular access.

**Methods:** The Optum Clinformatics Data Mart claims database was queried from 2011 to 2017 for patients who initiated hemodialysis with a THC. Time from initial arteriovenous fistula (AVF)/graft (AVG) to THC removal and time to repeat AVF/AVG were analyzed using Cox proportional hazards. The likelihood of repeat AVF/AVG was analyzed using logistic regression.

**Results:** A total of 8941 vascular access met the inclusion criteria: 6913 (77%) AVF and 2028 (23%) AVG. Median follow-up was 595 days among AVF patients (range, 1-2543 days) and 579 days among AVG patients (range, 1-2529 days). Patients undergoing AVF were younger, more likely to be male, of white race, and obese. Patients undergoing AVF were also slightly less likely to have diabetes, cardiac arrhythmia, congestive heart failure, and peripheral vascular disease than patients undergoing AVG. At 90 days and at 180 days after index access creation, significantly more patients who underwent index AVG had their THC removed compared with patients who underwent index AVF. By day 365, 78% of patients in both AVF and AVG had their THC removed. A total of 2550 (28.5%) patients underwent a repeat vascular access creation during the follow-up period: 30% of index AVF and 24% of index AVG. At 90 days, 180 days, and 365 days, significantly more patients in the index AVF group underwent a repeat vascular access creation than those in the index AVG group. Multivariate analysis demonstrated a significant interaction between vascular access type and age  $\geq 70$  years ( $P < .001$ ) for time to THC removal, likelihood of repeat vascular access, and time to repeat vascular access. In the age  $< 70$  group, patients who underwent AVG were 60% more likely to have a shorter time to THC, had a 50.4% lower odds of repeat vascular access, and were 47% more likely to have a longer time to repeat vascular access compared with patients who underwent index AVF. In the age  $\geq 70$  group, patients who underwent AVG were 98% more likely to have a shorter time to THC removal, had 69.7% lower odds of repeat vascular access, and were 66% more likely to have a longer time to repeat vascular access.

**Conclusions:** Creation of AVG vs AVF significantly decreases the time to THC removal in dialysis-dependent patients, with a larger difference in patients aged  $\geq 70$  vs  $< 70$ . Initial AVG was associated with lower odds of repeat vascular access and longer time to repeat vascular access. These results suggest that the dictum of "fistula first" is not appropriate for all patient populations and supports judicious use of AVG in achieving the more recent shift toward "catheter last." (*J Vasc Surg* 2019;70:1235-41.)

**Keywords:** Hemodialysis; Tunneled hemodialysis catheter; Vascular access; Arteriovenous fistula; Arteriovenous graft

In 2015, there were >700,000 prevalent cases of end-stage renal disease in the United States, with >124,000 these being new cases. Of the incident cases, 87.3% were treated with hemodialysis. Among those patients initiating hemodialysis in 2015, 80% used a catheter for vascular access.<sup>1</sup> Ninety days after initiation of hemodialysis, 68.5% of those patients were still using a catheter.<sup>1</sup>

Tunneled hemodialysis catheters (THCs) for hemodialysis vascular access are associated with increased risk of bacteremia and mortality, as compared with the alternatives of arteriovenous fistula (AVF) and arteriovenous graft (AVG).<sup>2,3</sup> Subsequently, both the Kidney Disease Outcomes Quality Initiative (KDOQI) and the Fistula First Breakthrough Initiative strongly discourage the long-term use of THCs for vascular access.<sup>4,5</sup> At the same

From the Department of Health Policy & Management, Fielding School of Public Health,<sup>a</sup> and Division of Vascular Surgery, Department of Surgery,<sup>b</sup> University of California, Los Angeles.

This research was supported by the National Institutes of Health (NIH) (K08DK107954) and NIH National Center for Advancing Translational Science (UCLA CTS) (TLTR001883).

Author conflict of interest: none.

Presented at the Thirty-third Annual Meeting of the Western Vascular Society, Santa Fe, NM, September 24, 2018.

Correspondence: Timothy Copeland, MPP, Department of Health Policy & Management, Fielding School of Public Health, University of California, Los

Angeles, 650 Charles Young Dr S, 31-269 CHS, Box 951772, Los Angeles, CA 90095 (e-mail: [tlmccopeland@ucla.edu](mailto:tlmccopeland@ucla.edu)).

The editors and reviewers of this article have no relevant financial relationships to disclose per the JVS policy that requires reviewers to decline review of any manuscript for which they may have a conflict of interest.

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### Purpose of the Project

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time, both encourage the use of arteriovenous fistula (AVF) over arteriovenous graft (AVG). Although the use of AVFs has increased to 63% as of 2016,<sup>1</sup> there is increasing evidence that the emphasis on AVF has resulted in increased THC dependence due to high rates of AVF failure.<sup>6,7</sup>

AVG use has been demonstrated to be associated with earlier catheter removal compared with AVF.<sup>8</sup> However, other factors associated with THC removal have not been investigated. In addition, other authors have suggested the benefit of earlier catheter removal with AVG is balanced by the increased need for repeat access procedures after AVG due to reduced patency.<sup>9</sup> The objective of this study was to determine factors that influence time to removal of the THC, probability of repeat vascular access creation, and time to repeat vascular access after index AVF, compared with AVG in patients initiating hemodialysis with a THC.

#### METHODS

**Data source and population.** A secondary analysis of the Optum Clinformatics Data Mart claims database from 2011 through 2017 was conducted. The database contains deidentified commercial claims from a single national insurance carrier. Over 47 million unique individuals are represented in the database, with 15-18 million unique covered individuals within each year of claims. Medicare Advantage enrollees in the database represent approximately 25% of all Medicare Advantage enrollment. Member information obtained outside of claims included age, ethnicity, and geographic location. The study was approved by the institutional review board of the University of California, Los Angeles, and informed consent was waived.

All patients >18 years of age with at least one claim for hemodialysis vascular access creation, as identified by Current Procedural Terminology (CPT) codes for AVF (36818, 36819, 36820, 36821) and AVG (36830), were identified. Patients were included only if they had at least one claim for outpatient hemodialysis within 90 days of permanent vascular access creation, if they had at least 12 months of continuous insurance enrollment without any claims for hemodialysis or vascular access before the index AVF/AVG, and if they had placement of a THC without removal any time before the initial outpatient hemodialysis claim. Removal of the THC and replacement within 7 days was treated as continuous THC dependence.<sup>9</sup> Patients were excluded if they did not have at least one claim with an International Classification of Diseases 9th edition (ICD-9) or 10th edition (ICD-10) diagnostic code for chronic kidney disease.

Claims were available from 2011 through 2017; however, only index AVFs/AVGs between January 1, 2012 and December 31, 2016 were included to allow for a minimum 12-month hemodialysis-free and vascular

#### ARTICLE HIGHLIGHTS

- **Type of Research:** Retrospective cohort study of national commercial claims
- **Key Findings:** At age <70 and ≥70 years, patients with index arteriovenous graft creation were more likely to have a shorter time to tunneled catheter removal (60% and 98%, respectively) and a longer time to repeat vascular access (47% and 66%, respectively) compared to patients with index arteriovenous fistula.
- **Take Home Message:** "Fistula first" may not produce optimal outcomes for all patient populations, and judicious use of arteriovenous graft should be considered.

access-free period of continuous plan enrollment before the index AVF/AVG, and a potential of 12-month follow-up after index AVF/AVG. Patients with discontinuous insurance enrollment after index AVF/AVG were excluded. No minimum amount of insurance enrollment after index AVF/AVG was imposed. This was done to avoid biasing the sample toward patients who are more likely to survive for a predetermined amount of time. Comorbidities were identified using ICD-9 and -10 codes.

**Statistical analysis.** The primary outcome was days until THC removal (CPT 36589) after index AVF/AVG. Again, THC removal with replacement within 7 days was treated as continuous THC dependence. The secondary outcome was repeat permanent vascular access creation after index AVF/AVG. The primary regressors were index permanent vascular access type and age. For ease of interpretation, age was dichotomized into age <70 years and age ≥70 years. The choice of 70 years was based on the median age in the study sample being 70 years. In addition, although there is not an accepted age cutoff for "elderly," 70 is well above the Medicare qualification age of 65.

To assess whether relative outcomes of AVF and AVG differed among younger (<70) and older (≥70) patients, an interaction term between access type and age was explored. A significant interaction between access type and age would imply that the difference in THC removal and repeat vascular access between AVF and AVG vary as a function of age. A significant interaction term between access type and age also essentially creates four categories for comparison: (1) AVF in age <70; (2) AVF in age ≥70; (3) AVG in age <70; and (4) AVG in age ≥70. In the results tables, the effect of the interaction term is reported by using various appropriate reference classes. This allows for clear comparisons of between-group and within-group variation for both age and access type.

Other covariates included in the multivariable models were race (categorized as non-Hispanic white,

## ATTACHMENT 12

### Purpose of the Project

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**Table 1.** Demographics and comorbidities

|                             | Fistula, <sup>a</sup><br>No. (%) | Graft, <sup>b</sup><br>No. (%) | P value |
|-----------------------------|----------------------------------|--------------------------------|---------|
| Mean age (SD), years        | 67.2 (13)                        | 70.6 (12)                      | <.001   |
| Age ≥70 years               | 3412 (49)                        | 1222 (60)                      | <.001   |
| Male                        | 4184 (61)                        | 895 (44)                       | <.001   |
| Race                        |                                  |                                | <.001   |
| Asian                       | 226 (3)                          | 59 (3)                         | —       |
| Black                       | 1278 (18)                        | 553 (27)                       | —       |
| Hispanic                    | 1043 (15)                        | 243 (12)                       | —       |
| White                       | 3305 (48)                        | 877 (43)                       | —       |
| Unknown                     | 1061 (15)                        | 296 (14)                       | —       |
| Hypertension                | 6421 (99)                        | 1850 (99)                      | 1.0     |
| Diabetes                    | 5732 (83)                        | 1737 (86)                      | .004    |
| Cardiac arrhythmia          | 5285 (76)                        | 1604 (79)                      | .01     |
| Congestive heart failure    | 5573 (81)                        | 1687 (83)                      | .009    |
| Peripheral vascular disease | 5025 (73)                        | 1551 (76)                      | .001    |
| Obesity                     | 2928 (42)                        | 792 (39)                       | .008    |

SD, Standard deviation.

<sup>a</sup>Total patients = 6486.

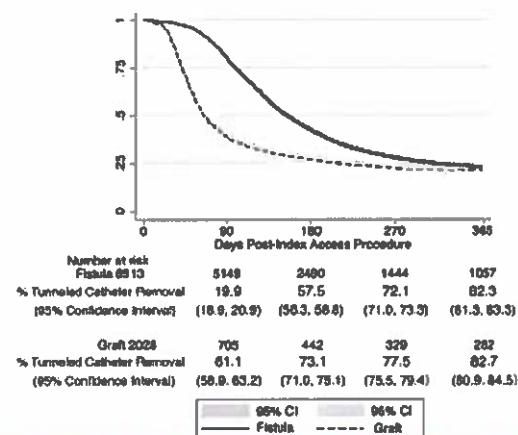
<sup>b</sup>Total patients = 1969.

non-Hispanic black, non-Hispanic Asian, Hispanic of any race, and unknown), sex, cardiac arrhythmia, congestive heart failure, peripheral vascular disease, diabetes, and obesity. Hypertension was not included in the model as nearly all patients had hypertension.

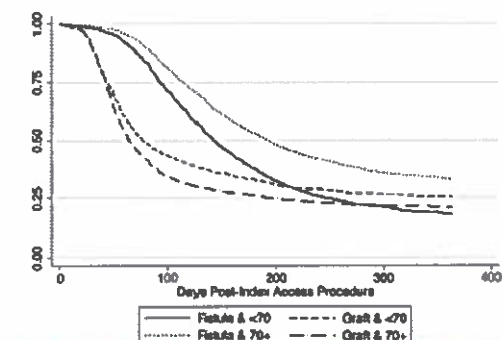
Descriptive statistics were given as frequencies and percentages. Univariate differences between access types were assessed with  $\chi^2$  tests, *t* tests, and Wilcoxon rank sum tests, as appropriate. Likelihood of repeat vascular access was analyzed using logistic regression. Survival analysis was performed using the life-table method and AVF and AVG were compared using the log rank test. Cox proportional hazards models were used to determine factors associated with time to THC removal and time to repeat vascular access. Patients were censored at the time they underwent kidney transplant or terminated enrollment. Logistic regression allowed us to estimate the likelihood of repeat vascular access, but it could not account for varying lengths of follow-up. Cox proportional hazards accounts for varying lengths of follow-up using censoring, but it measures the likelihood of an event accounting for time to event. Both approaches were used to evaluate repeat vascular access and the results are considered in conjunction. Sample selection was performed using SAS version 9.2 (SAS Institute, Cary, NC) and the remainder of the statistical analysis was performed using Stata version 15 (StataCorp LLC, College Station, Tex).

### RESULTS

A total of 8941 vascular access met the inclusion criteria: 6913 (77%) AVF and 2028 (23%) AVG. Median follow-up was 591 days overall (range, 1-2543 days), 595 days among



**Fig 1.** Unadjusted time to tunneled catheter removal. CI, Confidence interval.



**Fig 2.** Adjusted time to tunneled catheter removal.

AVF patients (range, 1-2543 days), and 579 days among AVG patients (range, 1-2529 days). A total of 6391 patients had Medicare Advantage insurance: 69% of AVF patients (*n* = 4802) and 78% of AVG patients (*n* = 1589). Patients undergoing AVF were younger, more likely to be male, of white race, and obese (Table 1). Patients undergoing AVF were also slightly less likely to have diabetes, cardiac arrhythmia, congestive heart failure, and peripheral vascular disease than patients undergoing AVG (Table 1). However, the incidence of these comorbidities was high in both groups and typical for vascular access patients.

At 90 days and at 180 days after index access creation, significantly more patients who underwent index AVG had their THC removed compared with patients who underwent index AVF (Fig 1). By day 365, 78% of patients in both AVF and AVG groups had their THC removed (Fig 1). Among the patients who had their catheter

## ATTACHMENT 12

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October 2019**Table II.** Multivariable analysis of time to tunneled catheter removal

| Covariate                                                       | Hazard ratio      | 95% Confidence Interval |
|-----------------------------------------------------------------|-------------------|-------------------------|
| Arteriovenous fistula, age $\geq 70$ (vs fistula, age $< 70$ )  | 0.94              | 0.89-1.00               |
| Arteriovenous graft, age $< 70$ (vs fistula, age $< 70$ )       | 1.60 <sup>c</sup> | 1.46-1.75               |
| Arteriovenous graft, age $\geq 70$ (vs fistula, age $\geq 70$ ) | 1.98 <sup>c</sup> | 1.84-2.14               |
| Arteriovenous graft, age $\geq 70$ (vs graft, age $< 70$ )      | 1.17 <sup>b</sup> | 1.06-1.30               |
| Male sex (vs female)                                            | 1.14 <sup>c</sup> | 1.09-1.2                |
| Race                                                            |                   |                         |
| White (reference)                                               | 1                 | —                       |
| Asian                                                           | 1.02              | 0.89-1.18               |
| Black                                                           | 0.98              | 0.92-1.04               |
| Hispanic                                                        | 1.1 <sup>a</sup>  | 1.06-1.18               |
| Unknown                                                         | 1                 | 0.98-1.13               |
| Diabetes                                                        | 0.93 <sup>a</sup> | 0.86-0.99               |
| Cardiac arrhythmia                                              | 0.95              | 0.89-1.0                |
| Congestive heart failure                                        | 0.98              | 0.92-1.05               |
| Peripheral vascular disease                                     | 0.97              | 0.91-1.03               |
| Obesity                                                         | 0.93 <sup>b</sup> | 0.88-0.98               |

<sup>a</sup>Significant at  $P = .05$ .<sup>b</sup>Significant at  $P = .01$ .<sup>c</sup>Significant at  $P = .001$ .**Table III.** Multivariable analysis of likelihood of repeat vascular access

| Covariate                                                       | Odds ratio        | 95% Confidence Interval |
|-----------------------------------------------------------------|-------------------|-------------------------|
| Arteriovenous fistula, age $\geq 70$ (vs fistula, age $< 70$ )  | 0.83 <sup>a</sup> | 0.74-0.93               |
| Arteriovenous graft, age $< 70$ (vs fistula, age $< 70$ )       | 0.50 <sup>b</sup> | 0.40-0.61               |
| Arteriovenous graft, age $\geq 70$ (vs fistula, age $\geq 70$ ) | 0.30 <sup>b</sup> | 0.24-0.38               |
| Arteriovenous graft, age $\geq 70$ (vs graft, age $< 70$ )      | 0.50 <sup>b</sup> | 0.38-0.66               |
| Male sex (vs female)                                            | 0.75 <sup>b</sup> | 0.68-0.84               |
| Race                                                            |                   |                         |
| White (reference)                                               | 1                 | —                       |
| Asian                                                           | 1.02              | 0.75-1.40               |
| Black                                                           | 1.56 <sup>b</sup> | 1.37-1.79               |
| Hispanic                                                        | 0.99              | 0.84-1.16               |
| Unknown                                                         | 1.05              | 0.90-1.22               |
| Diabetes                                                        | 1.06              | 0.92-1.24               |
| Cardiac arrhythmia                                              | 1.09              | 0.96-1.24               |
| Congestive heart failure                                        | 0.97              | 0.84-1.11               |
| Peripheral vascular disease                                     | 1.18 <sup>a</sup> | 1.04-1.34               |
| Obesity                                                         | 1.18 <sup>a</sup> | 1.06-1.31               |

<sup>a</sup>Significant at  $P = .01$ .<sup>b</sup>Significant at  $P = .001$ .

removed within 365 days after access creation ( $n = 6184$ ). 4085 (91%) of the AVF patients and 1426 (92%) of the AVG patients had their catheter removed as an outpatient.

Multivariate analysis of time to THC removal demonstrated a significant interaction between vascular access type and age ( $P < .001$ ; Fig 2). In the age  $< 70$  group, patients who underwent AVG were 60% more likely to have a shorter time to THC removal than patients who underwent AVF (Table II). In the age  $\geq 70$  group, patients who underwent AVG were 98% more likely to have a shorter time to THC removal than patients who underwent AVF (Table II). Male sex and Hispanic ethnicity were associated with significantly shorter time to THC removal (Table II). Diabetes and obesity were associated with significantly longer time to THC removal (Table II).

There were 2550 (28.5%) patients who underwent a repeat vascular access creation during the follow-up period: 30% of index AVF and 24% of index AVG ( $P < .0001$ ). Multivariate analysis of likelihood of repeat vascular access demonstrated a significant interaction between index vascular access type and age ( $P = .001$ ). In the age  $< 70$  group, index graft reduced the odds of repeat vascular access by 50.4% compared with index fistula (Table III). In the age  $\geq 70$  group, index graft reduced the odds of repeat vascular access by 69.7% compared with index fistula (Table III). Male sex significantly reduced the odds of repeat vascular access

(Table III). Black race, peripheral vascular disease, and obesity significantly increased the odds of repeat vascular access (Table III).

At 90, 180, and 365 days, significantly more patients in the index AVF group underwent a repeat vascular access creation than those in the index AVG group (Fig 3). Multivariate analysis of time to repeat vascular access demonstrated a significant interaction between index vascular access type and age ( $P = .002$ ; Table IV). In the age  $< 70$  group, patients who underwent index AVG were 47% more likely to have a longer time to repeat vascular access compared with patients who underwent index AVF. In the age  $\geq 70$  group, patients who underwent index AVG were 66% more likely to have a longer time to repeat vascular access compared with patients who underwent index AVF. Male sex was associated with a significantly longer time to repeat vascular access. Black race and obesity were associated with a significantly shorter time to repeat vascular access.

### DISCUSSION

The ideal vascular access has been described as one that "delivers a flow rate to the dialyzer adequate for the dialysis prescription, has a long use-life, and has a low rate of complications."<sup>6</sup> The KDOQI guidelines refer to the "surgically created fistula" as coming "closest to fulfilling these criteria."<sup>6</sup> These conclusions were based on older data that showed AVF have superior patency

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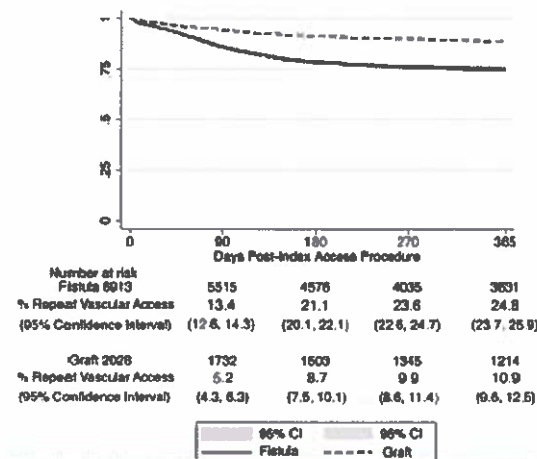


Fig 3. Time to repeat vascular access. CI, Confidence interval.

Table IV. Multivariable analysis of time to repeat vascular access

| Covariate                                                       | Hazard ratio      | 95% Confidence interval |
|-----------------------------------------------------------------|-------------------|-------------------------|
| Arteriovenous fistula, age $\geq 70$ (vs fistula, age $< 70$ )  | 0.83 <sup>b</sup> | 0.75-0.91               |
| Arteriovenous graft, age $< 70$ (vs fistula, age $< 70$ )       | 0.53 <sup>b</sup> | 0.44-0.64               |
| Arteriovenous graft, age $\geq 70$ (vs fistula, age $\geq 70$ ) | 0.34 <sup>b</sup> | 0.28-0.42               |
| Arteriovenous graft, age $\geq 70$ (vs graft, age $< 70$ )      | 0.53 <sup>b</sup> | 0.41-0.69               |
| Male sex (vs female)                                            | 0.78 <sup>b</sup> | 0.71-0.86               |
| Race                                                            |                   |                         |
| White (reference)                                               | 1                 | -                       |
| Asian                                                           | 0.98              | 0.74-1.29               |
| Black                                                           | 1.43 <sup>b</sup> | 1.28-1.61               |
| Hispanic                                                        | 0.95              | 0.82-1.1                |
| Unknown                                                         | 1                 | 0.87-1.15               |
| Diabetes                                                        | 1.04              | 0.91-1.19               |
| Cardiac arrhythmia                                              | 1.05              | 0.93-1.17               |
| Congestive heart failure                                        | 0.96              | 0.85-1.08               |
| Peripheral vascular disease                                     | 1.05              | 0.94-1.17               |
| Obesity                                                         | 1.11 <sup>a</sup> | 1.01-1.22               |

<sup>a</sup>Significant at  $P = 0.05$ .  
<sup>b</sup>Significant at  $P = 0.01$ .

to AVG and required the fewest interventions.<sup>10,11</sup> These older studies did not address all hemodialysis subpopulations, which may have contributed to the results presented. Since then, a number of studies have shown that AVF is not necessarily superior to AVG in all groups, including the elderly and nonwhite race.<sup>12,13</sup>

The Fistula First Initiative has been renamed "Fistula First, Catheter Last," to emphasize the poor outcomes associated with long-term THC use, and perhaps place less emphasis on AVF.<sup>14</sup> However, neither the KDOQI nor the Fistula First guidelines provide guidance regarding factors that should influence the selection of the most appropriate vascular access type for a given patient.

These analyses demonstrated that consistently across the outcomes of time to THC removal, likelihood of repeat vascular access and time to repeat vascular access, AVG results in superior outcomes compared with AVF. These results can all likely be attributed to the high AVF maturation failure rate that has been repeatedly reported in the literature.<sup>15-17</sup> AVG do not require a maturation period and, in the case of early cannulation grafts, can be punctured as early as 24-48 hours after creation, allowing for earlier THC removal.<sup>10,19</sup> Further, a nonmaturing AVF is typically abandoned within 3-6 months after creation and a second permanent vascular access is attempted. At the same time, the secondary patency of AVG at 12 months is 70%-80%.<sup>20-22</sup> Thus, the first repeat vascular access for the majority of AVG will not occur until after 12 months. The combination of these two phenomena is consistent with a shorter time to repeat vascular access after index AVF.

Another consistent finding in this study is the interaction between index access type and age category with a larger difference between index AVG and AVF in the age  $\geq 70$  group compared with the age  $< 70$  group for all outcomes. This can be attributed to the higher incidence of AVF maturation failure and lower AVF patency that has been demonstrated in the elderly compared with the nonelderly.<sup>23-26</sup> Higher rates of maturation failure in the elderly lead to longer times to THC removal, higher rates of repeat vascular access, and shorter time to repeat vascular access after index AVF. This interaction between index access type and age category is particularly relevant in the elderly. In the age  $\geq 65$  hemodialysis population, all-cause mortality is 31% per year.<sup>1</sup> This emphasizes the importance of considering short-term vascular access outcomes for the elderly. If the elderly patient does not survive to experience the long-term benefits of AVF over AVG, then the negative short-term consequences of multiple attempts to achieve a functional AVF may not be justified.

Male sex was consistently associated with improved outcomes in this analysis. There are conflicting data in the literature suggesting that females have lower maturation rates and lower patency rates compared with males.<sup>6,27-29</sup> This may be due to smaller vein diameters in females compared with males; however, this has not been definitively demonstrated. In this claims database, vein diameters were not available and could not be included in the analysis.

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Obesity was consistently associated with worse outcomes in this analysis. Obese body habitus is often associated with deeper veins and increased difficulty in cannulating a vascular access. AVG can be constructed such that the graft is more superficial. Nevertheless, obese body habitus can create torque and tension on the graft that can make cannulation difficult and negatively influence hemodynamics and patency. The challenge is compounded in AVF where the anatomic depth of the vein may require surgical elevation, lipectomy, and/or liposuction.<sup>30-32</sup> These factors can all increase AVF/AVG failure, resulting in dependence on THC and increased risk of repeat vascular access.

Black race was associated with increased risk of repeat vascular access and shorter time to repeat vascular access but was not associated with time to THC removal. There is some literature to suggest that black race is associated with worse outcomes after vascular access, regardless of access type.<sup>33-35</sup> The influence of race and ethnicity on vascular access outcomes has not been well studied and should be a focus of future investigation.

The primary limitation of this study is related to the constraints of the data available through a claims database. A number of factors associated with vascular access outcomes, including vein diameter and arterial inflow quality, were not available in this data set. Other important outcomes, namely vascular access revisions and vascular access-related hospitalizations, are difficult to measure in a claims database due to the vagaries of billing codes. With the advent of the ICD-10, these outcomes may be more clearly identified in the future.

Ultimately, this is an observational study with nonrandom assignment of patients to index AVF and AVG. Although as many covariates as possible were controlled for in the analysis, it is possible the outcomes observed are a result of other unmeasured factors. A potential unmeasured confounder was tobacco use. Although ICD diagnostic codes for personal history of tobacco use exist, the use of this code in billing data is likely to be highly unreliable, thus it was not included as a covariate. It is also not possible to know what proportion of the entire population initiated hemodialysis with a THC or non-THC access due to the clean period of continuous insurance enrollment that we imposed before AVF/AVG creation to maximize the likelihood that the index AVF/AVG was truly the patient's first AVF/AVG. Without a clean period, it is possible that the patient had a different type of insurance previously and another access was created under that insurance.

The benefit of using this data set is that it captures Medicare Advantage patient events that are not captured in the Medicare data. The great majority of patients in this study were patients who had private insurance at the time they became dialysis-dependent and elected to choose a Medicare Advantage plan

when they became Medicare eligible by virtue of end-stage renal disease (ESRD). ESRD patients do not qualify for Medicare until the first day of their fourth month of dialysis. Thus, vascular access events that occur before that time are not measured in Medicare claims for patients who qualify for Medicare by virtue of ESRD only, which applies to most ESRD patients <65 of age. Thus, this data set allows us to examine patients who become dialysis-dependent at age <65 and those who opt for a Medicare Advantage plan.

### CONCLUSIONS

Creation of AVG vs AVF significantly decreases the time to THC removal in dialysis-dependent patients, with a larger difference in patients aged  $\geq 70$  vs <70 years. Initial AVG was associated with lower odds of repeat vascular access and longer time to repeat vascular access. These results suggest the dictum of "fistula first" is not appropriate for all populations and support the judicious use of AVG in achieving the more recent shift toward "catheter last."

### AUTHOR CONTRIBUTIONS

Conception and design: PL, KW  
Analysis and interpretation: TC, KL, PW  
Data collection: TC, KW  
Writing the article: TC, KW  
Critical revision of the article: PL, KW  
Final approval of the article: TC, KL, PW  
Statistical analysis: TC, KW  
Obtained funding: Not applicable  
Overall responsibility: TC

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## **ATTACHMENT 13**

### **Alternatives**

#### **1. Exit the Marketplace**

Maintaining vascular access is literally a matter of life and death for many patients, and it is important to NANI that their patients have access to the best quality of care possible. The changes in reimbursement models by CMS seem to strongly encourage the relocation of these procedures to an ASTC setting. Hospital surgical suites, on the other hand, which certainly have benefits for patients not suited for outpatient surgery are simply no longer a sustainable model. If NANI were to exit the marketplace and shutdown its office based lab and ASTC, many patients would find themselves at the mercy of schedule at hospital for access to their surgical suites.

NANI has hundreds of patients who rely on them to perform these surgical procedures that are necessary to maintain vascular access for dialysis. NANI's commitment to these procedures and to this patient population is unwavering and, simply put, its patients need access to this care. For these reasons, this alternative was rejected.

#### **2. Utilize a Hospital Surgical Suite**

This option produces significant challenges with regards to access to surgical care. In many other instances, the Board has heard about the challenges to physicians being able to obtain access to surgical time sufficient to meet the needs of their patient population. These procedures are not 'high-reimbursement' procedures, but they are incredibly high-priority to the patients who require them. Vascular access procedures keep NANI patients alive by allowing them to continue their dialysis treatments when vascular access complications arise. The problem for hospitals is that because these procedures are not reimbursed at a high rate it is not out of the ordinary for these procedures to be either re-scheduled to inconvenient times for patients or for the patient to be delayed while the hospital performs more profitable procedures first. This can cause delays in patients receiving necessary care for the vascular access procedure and the subsequent dialysis treatment which is the reason for the procedure in the first place. Additionally, the reason behind the CMS changes in reimbursement models is because the hospital setting has proven to increase costs while procedures in an ASTC setting can be performed at a lower cost and with the same results. The delay can be significantly detrimental to patients and the lower cost is more in-line with HFSRB goals.

For these reasons, this alternative was rejected.

#### **3. Rely on Available Capacity at Other Surgery Centers**

A majority of surgery centers in the area focus upon other identified categories of service for an ASTC rather than general procedures. Only two other facilities offer services in the general category of service and neither of them focus on vascular access procedures. Moreover, the "general" category of service is rarely used for the purposes of vascular access (unless the facility is designed and dedicated for this purpose). In order for this alternative to work, other facilities would have to be willing to allow NANI doctors to use the ASTC to perform procedures that likely have lower reimbursement rates than other procedures they normally perform. As a matter of simple economics, other facilities would not be willing or able to work with the patient population that NANI is dedicated to.

For these reasons, this alternative was rejected.

## **ATTACHMENT 13**

### **Alternatives**

#### **4. Acquire an Existing ASTC or Move Procedures to Existing ASTC**

Another option that was considered was the acquisition of an existing Ambulatory Surgical Treatment Center to replace the Alsip office based lab. There are a limited number of existing ASTC's in this area, none of which are committed to, nor designed to meet the needs of the patient population being served by this proposed project with the exception of Willow Springs Surgery Center which is owned by the Applicant. The existing ASTC is also in need of renovation and the Applicants feel resources would be better spent in consolidating their operations in Alsip with the existing ASTC. Additionally, the likelihood is that to identify a sufficiently viable multi-room facility and then retrofit the facility to meet the needs of this patient population would exceed the costs of the proposed project. For these reasons, this alternative was not selected.

#### **5. Project, as proposed**

This project is well-designed to meet a specific need. It is consistent with the organized delivery of healthcare, meets the needs of a vulnerable patient population, ensure access to care for an all-too-often overlooked patient population, and it is efficient and effective. Given the challenges addressed above and the rationale outlined throughout, this is the alternative selected and presented to this Board for consideration and approval.

**ATTACHMENT 14**  
**Size of the Project**

The square footage identified in this application for the proposed projects, includes two operating rooms and recovery stations is necessary, not excessive, and consistent with the standards identified in Appendix B of 77 Illinois Admin. Code Section 1110, as documented below.

| SIZE OF PROJECT             |                       |                   |            |                  |
|-----------------------------|-----------------------|-------------------|------------|------------------|
| DEPARTMENT/SERVICE          | PROPOSED<br>BGSF/DGSF | STATE<br>STANDARD | DIFFERENCE | MET<br>STANDARD? |
| ASTC<br>(2 Operating Rooms) | 5,500 GSF             | 5,500 GSF         | -          | YES              |

## ATTACHMENT 15

### Project Services Utilization

The annual utilization expected of an ASTC is 1,500 hours per surgical or procedure room. The proposal for this facility is to establish two surgical rooms, making the objective for demonstrating utilization in excess of 1,500 hours. Based on upon historical utilization and proposed patient volume, the facility should meet the standard in year one of operation.

| UTILIZATION |                   |                                                                     |                          |                   |                   |
|-------------|-------------------|---------------------------------------------------------------------|--------------------------|-------------------|-------------------|
|             | DEPT./<br>SERVICE | HISTORICAL<br>UTILIZATION<br>(PATIENT DAYS)<br>(TREATMENTS)<br>ETC. | PROJECTED<br>UTILIZATION | STATE<br>STANDARD | MEET<br>STANDARD? |
| YEAR 1      | ASTC              | 2,408<br>Procedures                                                 | 2,408<br>Procedures      | >1500<br>Hours    | YES               |
| YEAR 2      | ASTC              | 2,408<br>Procedures                                                 | 2,528<br>Procedures      | >1500<br>Hours    | YES               |

The number of 2,408 predicted referrals is based on 1,487 procedures performed in the last year at Willow Springs Surgery Center and 921 procedures performed at the Alsip office-based lab. This does not include the limited number of procedures performed at Hospitals in the area as the Applicants do not intend to refer patients who require hospital based surgical care to the proposed ASTC.

If the proposed facility performs the excepted 2,408 procedures in its first year of operation it will utilize nearly 2,457 hours of surgical time (using the average procedure time of 1.25 hours per procedure at Willow Springs and .65 hours at the Alsip office based lab). The average procedure time was determined after an analysis of procedure times to determine the average time spent (including room prep, procedure time, and clean-up) on a procedure over the last year. Based on the facility operating 250 days a year, for 7.5 hour per day, one of the operating rooms at the facility would be operating at the state's target utilization and the second room would be warranted to meet patient need and ensure access to vascular access procedures.

|                                                       |       |
|-------------------------------------------------------|-------|
| YR1 Proposed Procedures                               | 2,408 |
| YR2 Proposed Procedures                               | 2,528 |
| Average Procedure Time at Office based lab (In Hours) | 0.65  |
| Average Procedure Time at Surgery Center (In Hours)   | 1.25  |
| Yr1 Surgical Hours                                    | 2,118 |
| Yr 2 Surgical Hours                                   | 2,224 |

## ATTACHMENT 15

### Project Services Utilization

| Office based lab<br>Procedure Time Analysis Report | 11/01/2023 - 10/31/2023 |
|----------------------------------------------------|-------------------------|
| Avg Total Pre procedure time                       | 0:20:08                 |
| Avg Total Prep time                                | 0:00:11                 |
| Avg Total Procedure time                           | 0:19:17                 |
| Avg Total Recovery time                            | 0:12:32                 |

| Willow Springs Surgery Center<br>Procedure Time Analysis Report | 11/01/2022 - 10/31/2023 |
|-----------------------------------------------------------------|-------------------------|
| Avg Total Pre procedure time                                    | 0:20:45                 |
| Avg Total Prep time                                             | 0:06:11                 |
| Avg Total Procedure time                                        | 0:48:42                 |
| Avg Total Recovery time                                         | 0:41:28                 |

| Utilization Calculation                                                 |       |
|-------------------------------------------------------------------------|-------|
| Operational Days                                                        | 250   |
| Average Hours of Operation                                              | 7.5   |
| Available Surgical Time per Room (in hours)                             | 1875  |
| Procedure Hours per Operating Room – Year 1                             | 2457  |
| Number of Operating Rooms                                               | 2     |
| Total Procedure Hours                                                   | 2457  |
| Average Procedure Time (hours) – Willow Springs Surgery Center Patients | 1.25  |
| Average Procedure Time (hours) – SWNA Patients                          | 0.65  |
| State Target Utilization 80% (in hours)                                 | 1500  |
|                                                                         |       |
| First Year Proposed Procedures                                          | 2,408 |
| First Year Utilization Operating Room 1                                 | 80%   |
| First Year Utilization Operating Room 2                                 | 33%   |
|                                                                         |       |
| Second Year Proposed Procedures                                         | 2,528 |
| Second Year Utilization Operating Room 1                                | 80%   |
| Second Year Utilization Operating Room 2                                | 39%   |

**ATTACHMENT 16**  
**Unfinished or Shell Space**

NOT APPLICABLE - The proposed project does not include plans for shell space.

**ATTACHMENT 17**  
**Assurances**

NOT APPLICABLE - The proposed project does not include plans for shell space.

## ATTACHMENT 25

### Non-Hospital Based Ambulatory Surgery Service to GSA Residents- 1110.235(c)(2)(B)

The proposed project is necessary to meet the needs of the residents of the planning area. As noted in this application, this project involves the relocation within the geographic service area of an existing ASTC and an existing office based lab that is operating within the same office park as the proposed ASTC. The move to the new location will provide these existing and future patients with centrally located site at a newly updated ASTC which would otherwise have to take place in an office-based lab setting or in a hospital outpatient surgical suite, which presents unnecessary access challenges and unnecessarily increases costs. The physicians associated with Nephrology Associates of Northern Illinois, Ltd. are always open to continue referring patients to other area facilities, ultimately allowing patient choice to be the deciding factor, but have concluded that the absence of a facility to perform these procedures will, ultimately, undermine the quality of care available to their patients.

With two operating rooms, the ASTC will have ample capacity to meet the needs of NANI and demand of the physician's patients, while at the same time offering operating rooms to area providers under their open staff policy. While area hospitals have surgical capacity, it has been proven by multiple studies, articles, and actions of the Centers of Medicare and Medicaid Services (CMS) that there is an industry wide shift in moving vascular access surgery services to the less costly ASTC setting when medically appropriate.

Additionally, this proposed facility will allow for the consolidation of services that currently being offered in two separate locations. One of those locations is operating multi-specialty ASTC that was acquired by NANI in 2018. The plan proposed in this application and the corresponding Certificate of Need application to discontinue Willow Spring Surgery Center is also in alignment with the Board's rules and mission in that the Applicants will give up several categories of service at the new site, allowing for other providers who perform such services to file applications and better justify those procedures to be performed elsewhere in the geographic service area.

One of the main advantages of performing vascular access procedures in an ASTC is that it provides patients with a lower cost option for healthcare. ASTCs are able to offer a more cost-effective alternative to hospital-based surgeries due to their lower overhead costs, including less expensive equipment and staffing requirements. In addition, ASTCs are generally able to perform procedures more efficiently, with shorter wait times and reduced patient recovery times, which can further reduce costs.

According to a study published in the Journal of Vascular Surgery, the cost of arteriovenous fistula placement was significantly lower in an ASTC setting compared to a hospital-based setting, with an estimated cost savings of approximately \$5,000 per patient (Campbell et al., 2015)<sup>1</sup>. This cost savings was largely attributed to the reduced length of stay in the ASTC and the avoidance of costly hospital charges. Another study published in the Journal of the American College of Surgeons found that ASTCs were associated with lower costs for a variety of surgical procedures, including vascular access procedures (Cohen et al., 2018).

Furthermore, the Centers for Medicare and Medicaid Services (CMS) has been actively encouraging providers to perform surgeries in ASTC settings through its payment policies. In recent years, CMS has increased the number of procedures that can be performed in ASTCs, expanded coverage for ASTC services, and increased reimbursement rates for certain procedures. For example, in 2021, CMS added 267 new services to the ASTC Covered Procedures List, bringing the total number of covered procedures to over 3,500 (CMS, 2020).

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<sup>1</sup> Campbell JE, Kruse RR, Saphir JR, et al. The advantages of a community ambulatory surgery center in the delivery of vascular access care. J Vasc Surg. 2015;61(2):466-471. doi: 10.1016/j.jvs.2014.06.108  
23721764 v1

This shift towards ASTCs is driven in part by the recognition that ASTCs are capable of providing high-quality care at a lower cost than hospitals, making them an attractive option for patients and payers alike. ASTCs are also able to offer a more convenient and accessible option for patients, with shorter wait times and easier scheduling compared to hospitals.

The primary purpose of this project is to provide necessary health care to residents of the geographic service area ("GSA") in which the ASTC will be located. Listed on the following pages, in accordance with 77 Illinois Admin Code Section 1110.235(c)(2)(8) is the GSA consisting of all zip codes areas that are located within a 10-mile radius of the proposed site of the ASTC. The zip codes and area within a 10-mile radius of the proposed facility is listed below. We have included a map of the multi-directional travel radiuses of the proposed ASTC site.

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service to GSA Residents- 1110.235(c)(2)(B)**

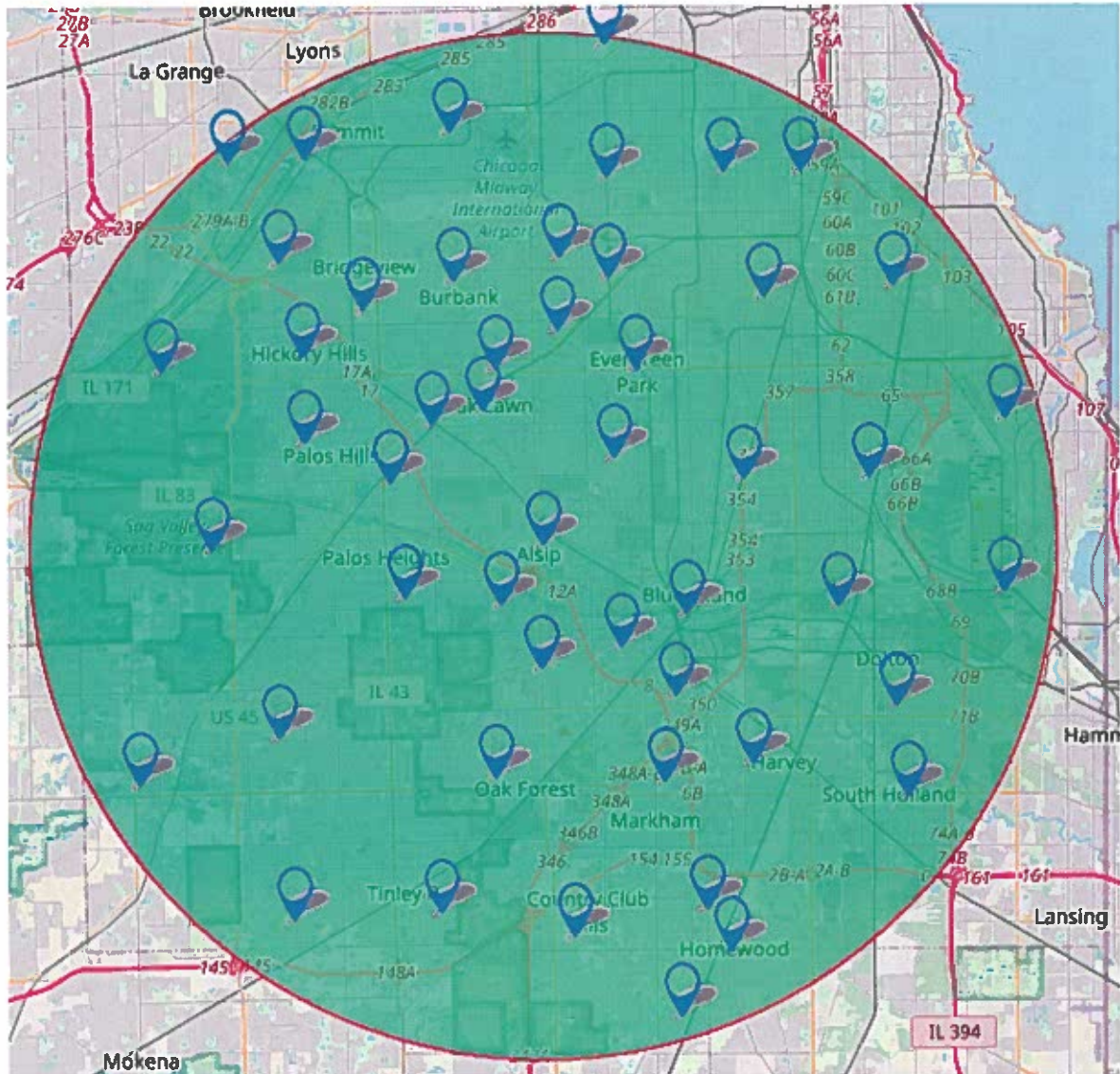
Below is a list of zip codes with the population for each city within 10 miles of 12255 South Cicero Avenue, Alsip, Illinois 60803

| Zip Code | City               | Population |
|----------|--------------------|------------|
| 60803    | Alsip              | 22,198     |
| 60418    | Crestwood          | 10,733     |
| 60655    | Chicago            | 28,000     |
| 60445    | Midlothian         | 14,632     |
| 60472    | Robbins            | 4,812      |
| 60453    | Oak Lawn           | 57,665     |
| 60463    | Palos Heights      | 13,687     |
| 60406    | Blue Island        | 24,959     |
| 60415    | Chicago Ridge      | 14,284     |
| 60482    | Worth              | 11,084     |
| 60805    | Evergreen Park     | 19,730     |
| 60469    | Posen              | 5,423      |
| 60643    | Chicago            | 48,270     |
| 60456    | Hometown           | 4,299      |
| 60452    | Oak Forest         | 26,939     |
| 60465    | Palos Hills        | 18,278     |
| 60428    | Markham            | 11,155     |
| 60652    | Chicago            | 42,223     |
| 60459    | Burbank            | 29,122     |
| 60455    | Bridgeview         | 17,204     |
| 60827    | Riverdale          | 25,538     |
| 60426    | Harvey             | 23,213     |
| 60457    | Hickory Hills      | 14,650     |
| 60462    | Orland Park        | 40,942     |
| 60464    | Palos Park         | 9,779      |
| 60620    | Chicago            | 68,330     |
| 60628    | Chicago            | 61,419     |
| 60629    | Chicago            | 108,997    |
| 60477    | Tinley Park        | 36,543     |
| 60458    | Justice            | 14,360     |
| 60419    | Dolton             | 21,283     |
| 60478    | Country Club Hills | 16,591     |
| 60429    | Hazel Crest        | 15,069     |
| 60636    | Chicago            | 29,833     |
| 60480    | Willow Springs     | 5,300      |
| 60638    | Chicago            | 55,295     |
| 60619    | Chicago            | 60,443     |
| 60473    | South Holland      | 21,695     |
| 60430    | Homewood           | 20,430     |

|       |             |        |
|-------|-------------|--------|
| 60487 | Tinley Park | 26,198 |
| 60501 | Summit Argo | 11,655 |
| 60621 | Chicago     | 26,997 |
| 60633 | Chicago     | 12,440 |
| 60467 | Orland Park | 25,161 |
| 60617 | Chicago     | 83,188 |
| 60422 | Flossmoor   | 9,735  |
| 60525 | La Grange   | 31,647 |
| 60632 | Chicago     | 86,372 |

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service to GSA Residents- 1110.235(c)(2)(B)**

10 Mile Radius from 12250 South Cicero Avenue, Alsip, Illinois 60101



**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service Demand- Establishment of an ASTC- 1110.235(c)(3)**

We are submitting referral letters from two physicians that include zip code specific patient origin analysis of the individual's historical caseload and the patient origin to be serviced at the proposed facility is identical to that identified in the letter. The provided zip code information documents that the projected patient volume is from within the geographic service area defined in subsection (c)(2)(B). One letter is from the Medical Director of Willow Spring Surgery Center and accounts for procedures completed at that facility and the other letter is from the Medical Director of the NANI office based lab in Alsip, Illinois.

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service Demand- Establishment of an ASTC- 1110.235(c)(3)**

November 14, 2023

Debra Savage  
 Chair  
 Illinois Health Facilities and Services Review Board  
 525 W. Jefferson Street, Floor 2  
 Springfield, IL 62761

**Re: Referral Letter**

Dear Chair Savage,

My name is Gautam Bhanushali, MD and I am a Interventional Nephrologist with the Nephrology Associates of Northern Illinois and Indiana, LTD. This letter contains the referral documentation required per 77 Ill. Admin. Code Section 1110.235(c)(3)(A)-(B). During the 12-month period prior to submission of this letter, I referred a total of 921 procedures to the following healthcare facilities: Willow Springs Surgery Center.

Historical Caseload by Licensed setting:

| Name of Healthcare Facility   | Number of cases in past 12 months | Referrals to Proposed ASC |
|-------------------------------|-----------------------------------|---------------------------|
| Willow Springs Surgery Center | 921                               | 921                       |
| (Insert Facility Name)        | 0                                 | 0                         |
| (Insert Facility Name)        | 0                                 | 0                         |
| (Insert Facility Name)        | 0                                 | 0                         |
| <b>Total</b>                  | <b>921</b>                        | <b>921</b>                |

Based on my historical referrals, I anticipate referring 875 surgical cases each year to the proposed ambulatory surgical treatment center. Enclosed with this letter is a list of patient origin by zip code of residence. I certify that the patients I propose to refer reside within the applicant's proposed geographic service area.

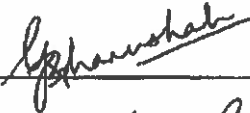
I further certify that the aforementioned referrals have not been used to support another pending or approved certificate of need permit application. The information provided in this letter is true and accurate to the best of my knowledge.

15389901 v1

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service Demand- Establishment of an ASTC- 1110.235(c)(3)**

Thank you,

Gautam Bhanushali, MD

Physician's Signature  Date 11/28/23

(Please Print/Type Name) Victoria Bryant  
Signature of Notary:

Subscribed and sworn to before me

this 28 day of November, 2023



Seal

15389901 v1

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service Demand- Establishment of an ASTC- 1110.235(c)(3)**

| Zip Code | # Of Patients |
|----------|---------------|
| 46324    | 1             |
| 46410    | 1             |
| 60101    | 6             |
| 60401    | 3             |
| 60406    | 19            |
| 60409    | 4             |
| 60411    | 4             |
| 60415    | 7             |
| 60418    | 8             |
| 60419    | 5             |
| 60423    | 12            |
| 60426    | 7             |
| 60428    | 3             |
| 60429    | 7             |
| 60430    | 8             |
| 60438    | 4             |
| 60439    | 2             |
| 60441    | 6             |
| 60443    | 27            |
| 60445    | 29            |
| 60448    | 4             |
| 60449    | 6             |
| 60451    | 1             |
| 60452    | 14            |
| 60453    | 31            |
| 60455    | 1             |
| 60456    | 1             |
| 60457    | 9             |
| 60458    | 24            |
| 60459    | 15            |
| 60461    | 1             |
| 60462    | 20            |
| 60463    | 15            |
| 60464    | 11            |
| 60465    | 8             |
| 60466    | 7             |
| 60467    | 6             |
| 60468    | 2             |
| 60469    | 5             |
| 60472    | 14            |
| 60473    | 4             |
| 60475    | 1             |
| 60476    | 1             |
| 60477    | 39            |
| 60478    | 4             |

|                    |            |
|--------------------|------------|
| 60482              | 25         |
| 60487              | 16         |
| 60491              | 4          |
| 60501              | 1          |
| 60527              | 2          |
| 60586              | 2          |
| 60608              | 1          |
| 60609              | 6          |
| 60612              | 1          |
| 60615              | 2          |
| 60617              | 5          |
| 60619              | 55         |
| 60620              | 84         |
| 60621              | 11         |
| 60628              | 49         |
| 60629              | 28         |
| 60632              | 1          |
| 60633              | 1          |
| 60636              | 27         |
| 60637              | 5          |
| 60638              | 3          |
| 60643              | 65         |
| 60649              | 9          |
| 60652              | 35         |
| 60653              | 1          |
| 60655              | 20         |
| 60803              | 23         |
| 60805              | 12         |
| 60827              | 19         |
| 60958              | 1          |
| <b>Grand Total</b> | <b>921</b> |

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service Demand- Establishment of an ASTC- 1110.235(c)(3)**

November 14, 2023

Debra Savage  
 Chair  
 Illinois Health Facilities and Services Review Board  
 525 W. Jefferson Street, Floor 2  
 Springfield, IL 62761

**Re: Referral Letter**

Dear Chair Savage,

My name is Akash Ahuja, MD and I am a Interventional Nephrologist with the Nephrology Associates of Northern Illinois and Indiana, LTD. This letter contains the referral documentation required per 77 Ill. Admin. Code Section 1110.235(c)(3)(A)-(B). During the 12-month period prior to submission of this letter, I referred a total of 1,487 procedures to the following healthcare facilities: Southwest Vascular Access Center.

Historical Caseload by Licensed setting:

| Name of Healthcare Facility   | Number of cases in past 12 months | Referrals to Proposed ASC |
|-------------------------------|-----------------------------------|---------------------------|
| Willow Springs Surgery Center | 1,487                             | 1,487                     |
| (Insert Facility Name)        | 0                                 | 0                         |
| (Insert Facility Name)        | 0                                 | 0                         |
| (Insert Facility Name)        | 0                                 | 0                         |
| <b>Total</b>                  | <b>1,487</b>                      | <b>1,487</b>              |

Based on my historical referrals, I anticipate referring 875 surgical cases each year to the proposed ambulatory surgical treatment center. Enclosed with this letter is a list of patient origin by zip code of residence. I certify that the patients I propose to refer reside within the applicant's proposed geographic service area.

I further certify that the aforementioned referrals have not been used to support another pending or approved certificate of need permit application. The information provided in this letter is true and accurate to the best of my knowledge.

15389901 v1

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service Demand- Establishment of an ASTC- 1110.235(c)(3)**

Thank you,

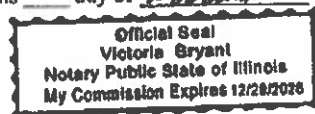
Akash Ahuja, MD

Physician's Signature  Date 11/29/23

(Please Print/Type Name)   
Signature of Notary:

Subscribed and sworn to before me

this 29 day of November, 2023



Seal

15389901 v1

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service Demand- Establishment of an ASTC- 1110.235(c)(3)**

| Zip Code | # of Patients |
|----------|---------------|
| 30058    | 1             |
| 46324    | 1             |
| 46408    | 4             |
| 46410    | 2             |
| 46511    | 2             |
| 50588    | 1             |
| 60014    | 1             |
| 60018    | 1             |
| 60021    | 2             |
| 60064    | 3             |
| 60067    | 1             |
| 60073    | 2             |
| 60104    | 7             |
| 60106    | 1             |
| 60119    | 2             |
| 60126    | 2             |
| 60130    | 2             |
| 60131    | 1             |
| 60133    | 1             |
| 60137    | 1             |
| 60148    | 3             |
| 60153    | 2             |
| 60154    | 13            |
| 60155    | 5             |
| 60160    | 1             |
| 60162    | 2             |
| 60164    | 10            |
| 60181    | 2             |
| 60188    | 2             |
| 60302    | 7             |
| 60304    | 3             |
| 60305    | 5             |
| 60402    | 35            |
| 60406    | 13            |
| 60409    | 4             |
| 60411    | 3             |
| 60415    | 1             |
| 60419    | 4             |
| 60425    | 2             |
| 60426    | 1             |
| 60435    | 1             |
| 60438    | 3             |
| 60440    | 5             |
| 60443    | 1             |
| 60445    | 10            |

|       |     |
|-------|-----|
| 60446 | 5   |
| 60449 | 2   |
| 60453 | 12  |
| 60455 | 8   |
| 60457 | 3   |
| 60458 | 5   |
| 60459 | 8   |
| 60462 | 54  |
| 60463 | 1   |
| 60466 | 2   |
| 60467 | 1   |
| 60469 | 1   |
| 60471 | 4   |
| 60475 | 2   |
| 60477 | 1   |
| 60480 | 1   |
| 60482 | 3   |
| 60487 | 1   |
| 60490 | 1   |
| 60501 | 5   |
| 60513 | 2   |
| 60515 | 3   |
| 60516 | 1   |
| 60517 | 1   |
| 60525 | 3   |
| 60526 | 3   |
| 60527 | 16  |
| 60534 | 60  |
| 60544 | 7   |
| 60546 | 7   |
| 60559 | 6   |
| 60561 | 7   |
| 60563 | 1   |
| 60586 | 1   |
| 60608 | 7   |
| 60609 | 19  |
| 60612 | 7   |
| 60615 | 5   |
| 60617 | 13  |
| 60619 | 103 |
| 60620 | 53  |
| 60621 | 18  |
| 60623 | 22  |
| 60624 | 10  |
| 60625 | 1   |
| 60628 | 98  |
| 60629 | 126 |
| 60630 | 1   |
| 60632 | 28  |
| 60634 | 1   |

|                    |             |
|--------------------|-------------|
| 60636              | 17          |
| 60637              | 14          |
| 60638              | 38          |
| 60639              | 11          |
| 60643              | 76          |
| 60644              | 80          |
| 60649              | 9           |
| 60651              | 95          |
| 60652              | 22          |
| 60653              | 4           |
| 60655              | 67          |
| 60660              | 1           |
| 60707              | 1           |
| 60803              | 68          |
| 60804              | 38          |
| 60827              | 20          |
| <b>Grand Total</b> | <b>1487</b> |

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Treatment Room Assessment- 1110.235(c)(4)**

The annual utilization expected of an ASTC is 1,500 hours per surgical or procedure room. The proposal for this facility is to establish two surgical rooms, making the objective for demonstrating utilization in excess of 1,500 hours. Based on upon historical utilization and proposed patient volume, the facility should meet the standard in year one of operation.

| UTILIZATION |                   |                                                                     |                          |                   |                   |
|-------------|-------------------|---------------------------------------------------------------------|--------------------------|-------------------|-------------------|
|             | DEPT./<br>SERVICE | HISTORICAL<br>UTILIZATION<br>(PATIENT DAYS)<br>(TREATMENTS)<br>ETC. | PROJECTED<br>UTILIZATION | STATE<br>STANDARD | MEET<br>STANDARD? |
| YEAR 1      | ASTC              | 2,408<br>Procedures                                                 | 2,408<br>Procedures      | >1500<br>Hours    | YES               |
| YEAR 2      | ASTC              | 2,408<br>Procedures                                                 | 2,528<br>Procedures      | >1500<br>Hours    | YES               |

The number of 2,408 predicted referrals is based on 1,487 procedures performed in the last year at Willow Springs Surgery Center and 921 procedures performed at the Alsip office-based lab. This does not include the limited number of procedures performed at Hospitals in the area as the Applicants do not intend to refer patients who require hospital based surgical care to the proposed ASTC.

If the proposed facility performs the excepted 2,408 procedures in its first year of operation it will utilize nearly 2,457 hours of surgical time (using the average procedure time of 1.25 hours per procedure at Willow Springs and .65 hours at the Alsip office based lab). The average procedure time was determined after an analysis of procedure times to determine the average time spent (including room prep, procedure time, and clean-up) on a procedure over the last year. Based on the facility operating 250 days a year, for 7.5 hour per day, one of the operating rooms at the facility would be operating at the state's target utilization and the second room would be warranted to meet patient need and ensure access to vascular access procedures.

|                                                       |       |
|-------------------------------------------------------|-------|
| YR1 Proposed Procedures                               | 2,408 |
| YR2 Proposed Procedures                               | 2,528 |
| Average Procedure Time at Office based lab (In Hours) | 0.65  |
| Average Procedure Time at Surgery Center (In Hours)   | 1.25  |
| Yr1 Surgical Hours                                    | 2,118 |
| Yr 2 Surgical Hours                                   | 2,224 |

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Treatment Room Assessment- 1110.235(c)(4)**

| Office based lab<br>Procedure Time Analysis Report | 11/01/2023 - 10/31/2023 |
|----------------------------------------------------|-------------------------|
| Avg Total Pre procedure time                       | 0:20:08                 |
| Avg Total Prep time                                | 0:00:11                 |
| Avg Total Procedure time                           | 0:19:17                 |
| Avg Total Recovery time                            | 0:12:32                 |

| Willow Springs Surgery Center<br>Procedure Time Analysis Report | 11/01/2022 - 10/31/2023 |
|-----------------------------------------------------------------|-------------------------|
| Avg Total Pre procedure time                                    | 0:20:45                 |
| Avg Total Prep time                                             | 0:06:11                 |
| Avg Total Procedure time                                        | 0:48:42                 |
| Avg Total Recovery time                                         | 0:41:28                 |

| Utilization Calculation                                                 |       |
|-------------------------------------------------------------------------|-------|
| Operational Days                                                        | 250   |
| Average Hours of Operation                                              | 7.5   |
| Available Surgical Time per Room (in hours)                             | 1875  |
| Procedure Hours per Operating Room – Year 1                             | 2457  |
| Number of Operating Rooms                                               | 2     |
| Total Procedure Hours                                                   | 2457  |
| Average Procedure Time (hours) – Willow Springs Surgery Center Patients | 1.25  |
| Average Procedure Time (hours) – SWNA Patients                          | 0.65  |
| State Target Utilization 80% (in hours)                                 | 1500  |
|                                                                         |       |
| First Year Proposed Procedures                                          | 2,408 |
| First Year Utilization Operating Room 1                                 | 80%   |
| First Year Utilization Operating Room 2                                 | 33%   |
|                                                                         |       |
| Second Year Proposed Procedures                                         | 2,528 |
| Second Year Utilization Operating Room 1                                | 80%   |
| Second Year Utilization Operating Room 2                                | 39%   |

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Service Accessibility- 1110.235(c)(6)**

The purpose of this project is to improve access to care for the residents of the service area to quality services being provided by world-class physicians available in a non-hospital setting. The referrals presented show there is an existing patient base utilizing these services within this service area that will be the beneficiaries of this project.

This project complies with the requirements of 77 Ill. Admin. Code 1110.235(c)(6)(C) which provides "The ASTC services or specific types of procedures or operations that are components of an ASTC service are not currently available in the GSA or that existing underutilized services in the GSA have restrictive admission policies." The issue is the lack of capacity for these services in an ASTC setting within the geographic service area. There are no ASTCs in the geographic service area that specialize in and offer vascular access procedures.

There is no question based upon the documentation accompanying this application that the existing NANI physicians associated with this project have the historical workload to justify the operating rooms being sought. The area hospitals have no intention of increasing the operating room capacity to provide capacity for procedures of this nature, and doing so would be inconsistent with organized health planning, as the relocation of procedures such as this from in-facility operating rooms to an ASTC will allow for better utilization of the existing operating rooms and reduced delay and expense for those requiring vascular access procedures.

Lastly, it is consistent with the trends coming from insurers expecting that the procedures that can be safely performed in an ASTC on an outpatient basis be performed in such a setting.

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Unnecessary Duplication/Maldistribution, Impact on Area Providers-**  
**1110.235(c)(7)(a)-(c)**

| <b>FACILITY NAME</b>                 | <b>Distance from<br/>Proposed Facility</b> | <b>SERVICES PROVIDED</b>                                                                                                                                                                                     |
|--------------------------------------|--------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Premier Cardiac Surgery Center, PLLC | 3.0 miles                                  | -Electrophysiology<br>-Peripheral Vascular                                                                                                                                                                   |
| Center for Reconstructive Surgery    | 5.5 miles                                  | -Ophthalmology<br>-Pain Management                                                                                                                                                                           |
| Oak Lawn Endoscopy Center            | 5.0 miles                                  | -Gastro-Intestinal                                                                                                                                                                                           |
| Palos Surgicenter LLC                | 4.0 miles                                  | -Laser Eye Surgery<br>-OB/Gynecology<br>-Ophthalmology<br>-Orthopedic<br>-Otolaryngology<br>-Pain Management<br>-Plastic Surgery<br>-Podiatry                                                                |
| Palos Hills Surgery Center           | 6.8 miles                                  | -Orthopedic<br>-Pain Management<br>-Podiatry                                                                                                                                                                 |
| Preferred Surgicenter, LLC           | 8.7 miles                                  | -General Surgery<br>-Neurological<br>-OB/Gynecology<br>-Orthopedic<br>-Pain Management<br>-Podiatry                                                                                                          |
| Ingalls Same Day Surgery             | 7.1 miles                                  | -Gastroenterology<br>-General Surgery<br>-Laser Eye Surgery<br>-OB/Gynecology<br>-Ophthalmology<br>-Oral/Maxillofacial<br>-Orthopedic<br>-Otolaryngology<br>-Pain Management<br>-Plastic Surgery<br>-Urology |
| Willow Springs Surgery Center, Ltd.  | 9.7 miles                                  | -General Surgery<br>-Gastro-Intestinal<br>-Pain Management<br>-Podiatry<br>-Urology                                                                                                                          |
| Southwestern Medical Center, LLC     | 6.4 miles                                  | -Gastroenterology<br>-Ophthalmology<br>-Otolaryngology<br>-Pain Management<br>-Podiatry                                                                                                                      |

The proposed project seeks to consolidate services at an existing ASTC and office-based lab into one facility. This will afford NANI patients the ability to be treated in a new state of the art surgical center dedicated to providing life sustaining vascular access procedures. It also provides the additional benefit of increased cost savings associated with having their procedures performed in a licensed ASTC. The fundamental changes in reimbursement models for the types of procedures that will be offered at the proposed facility has driven this application.

Because the Applicants are also filing an application to discontinue Willow Springs Surgery Center there will be no net addition of ASTCs within the geographic service area as a result of this application being approved. This application was designed to have the least possible impact on existing hospitals and licensed ASTCs in the geographic service area. When evaluating the existing ASTC facilities there are only three that are operating and approved for General Surgery procedures. One facility is Willow Springs Surgery Center which is owned by the Applicants and if this application is approved is slated for discontinuation. The other two are Ingall Same Day Surgery Center which serves the patients of the Ingall Memorial Hospital, and the other facility is Preferred Surgicenter, a privately held ASTC that is approved for 6 categories of service. The Ingalls ASTC is approved for 11 categories of services which indicates that General Surgery procedures are not prioritized at these locations like they will be at the proposed facility.

The other existing ASTCs are not approved for the general surgery category of service and as we have discussed at length in the application, the existing hospital surgical suites are not prioritizing this patient procedures. This makes the likelihood of maldistribution minimal, nor is it going to lower the utilization of other area providers below the established standard. As a result, the impact on other area facilities should be minimal.

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Staffing- 1110.235(c)(8)**

The facility will appoint, Dr. Akash Ahuja who is a surgeon as Medical Director for the facility. The Applicant has not traditionally had any difficulties in staffing their existing offices nor do they anticipate difficult in staffing the proposed ASTC. A number of existing staff at Willow Springs Surgery Center and the office-based lab will continue to serve patients once the ASTC is open. As needed additional staff will be identified and employed utilizing existing job search sites and professional placement services.

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Staffing- 1110.235(c)(8)**

**CURRICULUM VITAE**

|                              |                                                                         |           |
|------------------------------|-------------------------------------------------------------------------|-----------|
| <b>Name:</b>                 | Akash Ahuja, M.D.                                                       |           |
| <b>Home Address:</b>         | 6540 Manor Drive<br>Burr Ridge, IL 60527<br>(312) 933-0593              |           |
| <b>Business:</b>             | 9125 S. Pulaski Rd<br>Evergreen Park, Illinois 60805<br>(708) 422-7715  |           |
| <b>Date of Birth:</b>        | January 30, 1974                                                        |           |
| <b>Birthplace:</b>           | Chicago, Illinois                                                       |           |
| <b>Citizenship:</b>          | U.S.A.                                                                  |           |
| <b>Marital Status:</b>       | Married                                                                 |           |
| <b>Children:</b>             | 3                                                                       |           |
| <b>IL License No.:</b>       | 036-107088                                                              |           |
| <b>Specialty Boards:</b>     | American Board of Internal Medicine                                     | 2002      |
|                              | Subspecialty Board (Nephrology)                                         | 2004      |
|                              | National Board of Physicians and Surgeons                               | 2017      |
| <b>Certification:</b>        | American Society of Diagnostic and<br>Interventional Nephrology         | 2007      |
| <b>Academic Training:</b>    | Boston University (Graduated cum laude)<br>Boston, Massachusetts (B.A.) | 1991-1995 |
| <b>Mental Health Worker:</b> | Human Resource Institute                                                | 1995      |
| <b>Medical School:</b>       | Rush Medical College, Rush University (M.D.)<br>Chicago, Illinois       | 1995-1999 |
| <b>Externship:</b>           | Illinois Academy of Family Physicians<br>Summer Program                 | 1996      |
| <b>Internship:</b>           | Rush University Medical Center<br>Chicago, Illinois                     | 1999-2000 |
| <b>Residency:</b>            | Rush University Medical Center<br>Chicago, Illinois                     | 2000-2002 |
| <b>Fellowship:</b>           | Rush University Medical Center<br>Chicago, Illinois                     |           |

Akash Ahuja, M.D.  
Page 2

|                               |                                                                                                                                                                                                                                                                                                   |                 |
|-------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <b>Hospital Appointments:</b> | Little Company of Mary Hospital<br>Evergreen Park, Illinois<br>Active                                                                                                                                                                                                                             | 10/04 - Present |
|                               | Advocate Christ Medical Center<br>Oak Lawn, Illinois<br>Consultant                                                                                                                                                                                                                                | 12/04 - Present |
|                               | Advocate South Suburban Medical Center<br>Hazel Crest, Illinois<br>Consultant                                                                                                                                                                                                                     | 12/04 - Present |
|                               | Holy Cross Hospital<br>Chicago, Illinois<br>Consultant                                                                                                                                                                                                                                            | 07/05 - 04/11   |
|                               | Palos Community Hospital<br>Palos Heights, Illinois<br>Consultant                                                                                                                                                                                                                                 | 03/06 - Present |
| <b>Clinical Appointments:</b> | Palos Community Hospital<br>Chairperson for Division of Nephrology                                                                                                                                                                                                                                | 02/15 - Present |
|                               | Palos Community Hospital<br>Internal Medicine Privilege Evaluation Committee                                                                                                                                                                                                                      | 04/17-03/18     |
| <b>Memberships:</b>           | Renal Physicians Association (RPA)<br>American Association of Physicians of Indian Origin (AAPI)<br>Awards Committee 1999-2000<br>India Medical Association (IMA)<br>American Medical Association<br>Chicago Medical Society<br>American Society of Nephrology                                    |                 |
| <b>Renal Grand Rounds:</b>    | Medication Induced Crystalluria<br>September 10, 2002<br><br>Dialysis Related Amyloidosis<br>October 1, 2002<br><br>Modification of Disease Progression in ADPKD<br>March 18, 2003<br><br>Nephrogenic Ascites<br>June 17, 2003<br><br>Type IV Collagen: Role in Nephropathy<br>September 23, 2003 |                 |

Akash Ahuja, M.D.  
Page 3

Treatment of Hepatitis C Associated Cryoglobulinemia  
November 25, 2003

Emerging Concepts in the Pathogenesis of Preeclampsia  
March 16, 2004

|                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Community Activities:</b> | <p>Pediatric AIDS Program 1995 - 1999<br/>Children's Memorial Hospital<br/>Chicago, Illinois<br/>Big Brother</p> <p>Community Health Clinic 1995 - 1999<br/>Rush Community Service Initiative Project<br/>Chicago, Illinois<br/>Translator and Volunteer</p> <p>Indo-American Center 1995 - 1999<br/>India Medical Association<br/>Chicago, Illinois<br/>Volunteer</p>                                                                                                                                                                                                                      |
| <b>Awards:</b>               | <p>Resident of the Quarter, Winter 2001<br/>Alpha Omega Alpha, Rush Medical College Chapter</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Languages:</b>            | <p>Spanish (fluent)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Publications:</b>         | <p>Ahuja, A., Rodby, R., Huang, Z., Gao, D., Zhang, W., Clark, W.:<br/><i>Effect of Pre-Dilution Replacement Fluid Administration on Solute Clearance in HighVolume Hemofiltration (HF): Presented at the 36<sup>th</sup> Annual Meeting of the American Society of Nephrology, November 2003. JASN 2003;14:734A.</i></p> <p>Zhang, W., Huang, Z., Ahuja, A., Rodby, R., Clark, W. Gao, D.:<br/><i>Blood Flow Rate Effects in High-Dose Pre-Dilution CVVH: Presented at the 36<sup>th</sup> Annual Meeting of the American Society of Nephrology, November 2003. JASN 2003;14:742A.</i></p> |

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Charge Commitment- 1110.235(c)(9)**



120 W 22<sup>nd</sup> Street, Oak Brook IL 60123  
 (630) 573-5000  
 www.nanidocs.com

January 17, 2024

John P. Kniery  
 Board Administrator  
 Illinois Health Facilities and Service Review Board  
 525 West Jefferson Street, 2<sup>nd</sup> Floor  
 Springfield, Illinois 62761

**Re: Charge Commitment - NANI Vascular South ASC, LLC**

Dear Mr. Kniery,

As a representative of Nephrology Associates of Northern Illinois, LTD., NANI Vascular ASC, LLC, and NANI Vascular South ASC, LLC, I, Arthur Morris, M.D., hereby attest that a peer review program exists or will be implemented that evaluates whether patient outcomes are consistent with quality standards established by professional organization for the ASTC services, and if outcomes do not meet or exceed those standards, that a quality improvement plan will be initiated.

Furthermore, I attest that in order to meet the objectives of the Act, which are to improve the financial ability of the public to obtain necessary health services and to establish an orderly and comprehensive health care delivery system that will guarantee the availability of quality health care to the general public and cost containment and support for safety net services that we have enclosed a list of CPT codes and a proposed fee schedule.

We hereby commit that the charges will not increase, at a minimum, for the first 2 years of operation unless a permit is first obtained pursuant to 77 Ill. Admin. Code. 1130.310(a).

Sincerely,

*Arthur Morris, MD*

Arthur Morris, M.D.  
 Authorized Representative  
 NANI Vascular South ASC, LLC

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Charge Commitment- 1110.235(c)(9)**

A list of the relevant CPT codes, procedures and charge for the proposed ASTC is outlined below. In submitting this information, the applicant verifies that it will not increase these charges (excluding changes in the Medicare Fee Schedule) for a minimum of 24 months.

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Charge Commitment- 1110.235(c)(9)**

| <b>CPT Code</b>                          | <b>Facility Charge</b> |
|------------------------------------------|------------------------|
| 36558 Dialysis Catheter Insertion        | \$2,661.64             |
| 36575 Catheter Repair                    | \$555.24               |
| 36581 Dialysis Catheter Exchange         | \$3,453.00             |
| 36589 Dialysis Catheter Removal          | \$555.24               |
| 36593 Catheter Declot                    | \$59.12                |
| 36596 Mechanical Removal of Clot         | \$1,074.84             |
| 36818 AVF Cephalic Transposition         | \$4,868.42             |
| 36819 AVF Basilic Transposition          | \$4,868.42             |
| 36820 AVF Creation                       | \$2,661.64             |
| 36830 AV Graft insertion                 | \$4,868.42             |
| 36832 Revision AVG/AVF                   | \$4,868.42             |
| 36836 PAVF Creation                      | \$19,924.54            |
| 36901 Angiogram                          | \$1,057.32             |
| 36902 Angioplasty                        | \$4,289.48             |
| 36903 Angioplast + Stent                 | \$12,599.70            |
| 36904 Thrombectomy                       | \$5,660.04             |
| 36905 Thrombectomy + Angioplasty         | \$10,888.70            |
| 36906 Thrombectomy+ PTA+ Stent           | \$20,728.30            |
| 37248 Angioplasty                        | \$4,289.48             |
| 37607 Vein Ligation                      | \$2,661.64             |
| 49418 Peritoneal Catheter Insertion      | \$3,070.92             |
| 49421 Peritoneal Catheter Insertion Open | \$3,070.92             |
| 49422 Peritonel Catheter Removal         | \$2,661.64             |

**ATTACHMENT 25**  
**Non-Hospital Based Ambulatory Surgery**  
**Assurances- 1110.235(c)(10)**



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January 17, 2024

John P. Kniery  
Board Administrator  
Illinois Health Facilities and Service Review Board  
525 West Jefferson Street, 2<sup>nd</sup> Floor  
Springfield, Illinois 62761

Re: Assurances - NANI Vascular South ASC, LLC

Dear Mr. Kniery,

As a representative of Nephrology Associates of Northern Illinois, LTD., NANI Vascular ASC, LLC and NANI Vascular North ASC, LLC, I, Arthur Morris, M.D., hereby attest that it is the Applicant's full anticipation that, by the end of the second year following the proposed ambulatory surgical treatment center's opening, the proposed facility will operate at or in excess of the utilization standards identified in 77 Illinois Admin. Code Section 1110, Appendix B.

Sincerely,

Arthur Morris, M.D.  
Authorized Representative  
NANI Vascular South ASC, LLC

### **ATTACHMENT 34**

#### **Availability of Funds**

The total estimated project costs are \$5,813,534 and \$4,323,748 of that amount is attributable to construction and equipment purchases. The balance of the project costs is related to the leasing costs for the new facility. Nephrology Associates of Northern Illinois, Ltd. ("NANI"). will fund the remainder of the project costs. NANI has sufficient internal resources to fund the cash portion of the project.

## ATTACHMENT 35

### Financial Viability Waiver

The Applicants meet the requirement for a waiver of the financial viability ratios by funding the project with existing internal resources. Additionally, below is a calculation of the projected viability ratios for the project, and thus the Applicants meet the applicable criteria.

|                                                   |                 |
|---------------------------------------------------|-----------------|
| <b>NANI Vascular South ASC LLC</b>                |                 |
| <b>Financial Viability Metrics</b>                |                 |
|                                                   |                 |
|                                                   |                 |
| Current Ratio                                     | Day 1           |
| Current Assets                                    | \$ 1,956,015    |
| Current Liabilities                               | \$ 135,798      |
| Calculation                                       | 14.4            |
| Standard                                          | 1.5 or more     |
|                                                   |                 |
| Net Margin Percentage                             |                 |
| Net Income                                        | \$ 953,352      |
| Net Operating Revenue                             | \$ 4,865,381    |
| Calculation                                       | 20%             |
| Standard                                          | 3.5% or more    |
|                                                   |                 |
| LTD to Capitalization                             |                 |
| Long Term Debt                                    | \$ -            |
| Long Term Debt plus Net Assets                    | \$ 5,911,365    |
| Calculation                                       | 0%              |
| Standard                                          | 80% or less     |
|                                                   |                 |
| Projected Debt Service Coverage                   |                 |
| Net Income                                        | \$ 953,352      |
| Depreciation                                      | \$ 95,335       |
| Interest                                          | \$ -            |
| Amortization                                      | \$ -            |
| Principal Payments                                | \$ -            |
| Interest Expense for Year of Maximum Debt Service | \$ -            |
| Calculation                                       | \$ 100          |
| Standard                                          | 1.75 or more    |
|                                                   |                 |
| Days Cash on Hand                                 |                 |
| Cash                                              | \$ 1,956,015    |
| Investments                                       | \$ -            |
| Board Designated Funds                            | \$ -            |
| Operating Expense                                 | \$ 3,912,029    |
| Depreciation Expense                              |                 |
| Days                                              | 365             |
| Calculation                                       | 183             |
| Standard                                          | 45 days or more |
|                                                   |                 |
| Cushion Ratio                                     |                 |
| Cash                                              | \$ 1,956,015    |
| Interest Expense                                  | \$ -            |
| Calculation                                       | \$ 100          |
| Standard                                          | 3.0 or More     |

## ATTACHMENT 36

### Financial Viability

|                                       |           |                  |
|---------------------------------------|-----------|------------------|
| <b>NANI Vascular South ASC LLC</b>    |           |                  |
| <b>Balance Sheet</b>                  |           |                  |
| <b>Assets</b>                         |           |                  |
| <b>Current Assets</b>                 |           |                  |
| Checking                              | \$        | 1,956,015        |
| A/R                                   | \$        | -                |
| <b>Total Current Assets</b>           | <b>\$</b> | <b>1,956,015</b> |
| <b>Fixed Assets</b>                   |           |                  |
| Tenant Improvements                   | \$        | 4,323,748        |
| Office Equipment                      |           |                  |
| Medical Equipment                     |           |                  |
| <b>Right of Use Asset</b>             | <b>\$</b> | <b>1,489,786</b> |
| <b>Other Assets</b>                   | <b>\$</b> | <b>-</b>         |
| <b>Total Non-Current Assets</b>       | <b>\$</b> | <b>5,813,534</b> |
| <b>Total Assets</b>                   | <b>\$</b> | <b>7,769,549</b> |
| <b>Liabilities &amp; Equity</b>       |           |                  |
| <b>Liabilities</b>                    |           |                  |
| A/P & Current Liabilities             | \$        | -                |
| Short term portion of office          | \$        | 135,798          |
| Other Accrued Liabilities             | \$        | -                |
| <b>Total Current Liabilities</b>      | <b>\$</b> | <b>135,798</b>   |
| <b>Long Term Liabilities</b>          |           |                  |
| Longer Term Debt                      | \$        | 1,353,988        |
| <b>Total Liabilities</b>              | <b>\$</b> | <b>1,489,786</b> |
| <b>Equity</b>                         |           |                  |
| Owner's Investment                    | \$        | 6,279,763        |
| Retained Earnings                     | \$        | -                |
| Net Income YTD                        | \$        | -                |
| <b>Total Equity</b>                   | <b>\$</b> | <b>6,279,763</b> |
| <b>Total Liabilities &amp; Equity</b> | <b>\$</b> | <b>7,769,549</b> |

**ATTACHMENT 37**  
**Economic Feasibility**  
**Cost and GSF by Service**

| COST AND GROSS SQUARE FEET BY DEPARTMENT OR SERVICE   |                         |      |                      |        |                       |        |                      |                    |                       |
|-------------------------------------------------------|-------------------------|------|----------------------|--------|-----------------------|--------|----------------------|--------------------|-----------------------|
| Department<br>(List below)                            | A                       | B    | C                    | D      | E                     | F      | G                    | H                  | Total Cost<br>(G + H) |
|                                                       | Cost/Square Foot<br>New | Mod. | Gross Sq. Ft.<br>New | Circ.* | Gross Sq. Ft.<br>Mod. | Circ.* | Const. \$<br>(A x C) | Mod. \$<br>(B x E) |                       |
| ASTC                                                  | \$372.50                | -    | 5,500                | -      | -                     | -      | \$372.50             | -                  | \$2,048,742           |
| Contingency                                           | \$29.05                 | -    | 5,500                | -      | -                     | -      | \$29.05              | -                  | \$159,777             |
| TOTALS                                                | \$401.55                | -    | 5,500                | -      | -                     | -      | \$401.55             | -                  | \$2,208,519           |
| * Include the percentage (%) of space for circulation |                         |      |                      |        |                       |        |                      |                    |                       |

Pursuant to Illinois Admin. Code Section 1120. Appendix A (a)(3) a project's costs must be at or below the RS Means for the new Construction of an ASTC. This project is slated to be completed by July 1, 2026, and the applicable RS Means standard is \$480.97 per GSF. The proposed cost per GSF for this project is \$401.55, and thus this project meets the Board's criteria.

**ATTACHMENT 37**  
**Economic Feasibility**  
**Cost and GSF by Service**



120 W 22<sup>nd</sup> Street, Oak Brook IL 60123  
 (630) 573-5000  
 www.naphdocs.com

January 17, 2024

John P. Kniery  
 Board Administrator  
 Health Facilities and Services Review Board  
 525 West Jefferson Street, Floor 2  
 Springfield, Illinois 62761

Re: NANI Vascular South ASC, LLC  
 Ill. Admin. Code Section 1120.120(a) Available Funds Certification  
 Ill. Admin. Code Section 1120.140(a) Reasonableness of Financing Arrangements

Dear Mr. Kniery:

As a representative of Nephrology Associates of Northern Illinois, LTD., NANI Vascular ASC, LLC, and NANI Vascular South ASC, LLC, I, Arthur Morris, M.D., hereby attest that the project costs will be \$5,813,534. The construction for the project will be funded with cash or existing securities in amount of \$4,323,748, and the remainder of the project costs will be paid through the lease for the property where the facility will be located. Nephrology Associates of Northern Illinois, Ltd. has sufficient and readily accessible internal resources to fund their obligation required by the project, and to fully fund other ongoing obligations.

I further certify that our analysis of the funding options for this project reflects the funding strategy outlined herein is the lowest net cost option available.

Sincerely,

*Arthur Morris, MD*

Arthur Morris, M.D.  
 President  
 Nephrology Associates of Northern Illinois, LTD.

Subscribed and sworn to before me this 17 day of January, 24

*Victoria Bryant*  
 Signature of Notary

Seal



## ATTACHMENT 38

### Safety Net Impact Statement

NANI Vascular South ASC, LLC is a new entity and has no applicable historical data for this section of the application. However, it is anticipated that the proposed facility will have a positive material impact on essential safety net services in the community.

Nephrology Associates of Northern Illinois and Indiana has long maintained a commitment to serving diverse communities in Northern Illinois and Indiana. That includes both economic and racial diversity. The practice is rooted in treating patients with Kidney disease, a disease that disproportionately affects communities of color. This project involves the replacement of an existing surgical center and the consolidation of surgical services currently offered in office based labs. As such there should not be any impact on the ability of another provider to cross-subsidize safety net services since those facilities are not currently nor do they intend to treat these patients.

Below is the historical data for the Willow Spring Surgery Center which is owned by one of the Applicants, Nephrology Associates of Northern Illinois, Ltd.

| Safety Net Information per PA 96-0031 |      |         |      |
|---------------------------------------|------|---------|------|
| CHARITY CARE                          |      |         |      |
| Charity (# of patients)               | 2020 | 2021    | 2022 |
| Inpatient                             | -    | -       | -    |
| Outpatient                            | -    | -       | -    |
| <b>Total</b>                          | -    | -       | -    |
| Charity (cost in dollars)             |      |         |      |
| Inpatient                             | -    | -       | -    |
| Outpatient                            | -    | -       | -    |
| <b>Total</b>                          | -    | -       | -    |
| MEDICAID                              |      |         |      |
| Medicaid (# of patients)              | 2020 | 2021    | 2022 |
| Inpatient                             | -    | -       | -    |
| Outpatient                            | -    | 93      | 144  |
| <b>Total</b>                          | -    | 93      | 144  |
| Medicaid (revenue)                    |      |         |      |
| Inpatient                             | -    | -       | -    |
| Outpatient                            | -    | -       | -    |
| <b>Total</b>                          | -    | \$44.00 | -    |

### ATTACHMENT 39 Charity Care

NANI Vascular South ASC, LLC is a new entity and has no applicable historical data for this section of the application. The projected patient mix by payer source, anticipated charity care expense and projected ratio of charity care to net revenue of its second year of operation included below. These projections are based on the existing patient base seen at Willow Spring Surgery Center and at NANI Office Based Labs over the last 12 months.

#### Willow Springs Surgery Center

| Payer Type         | Estimated Number of Patients | Projected Revenue % by Payor Mix |
|--------------------|------------------------------|----------------------------------|
| Medicare           | 44%                          | 56%                              |
| Medicare Advantage | 24%                          | 25%                              |
| Commercial         | 16%                          | 10%                              |
| Medicaid           | 15%                          | 8%                               |
| HMO                | 1%                           | <1%                              |

#### SWNA NANI Office Based Lab

| Payer Type         | Estimated Number of Patients | Projected Revenue % by Payor Mix |
|--------------------|------------------------------|----------------------------------|
| Medicare           | 44%                          | 51%                              |
| Medicare Advantage | 30%                          | 32%                              |
| Commercial         | 14%                          | 8%                               |
| Medicaid           | 11%                          | 8%                               |
| HMO                | 1%                           | <1%                              |

**ATTACHMENT 40**  
**Flood Zone Letter**



120 W 22<sup>nd</sup> Street, Oak Brook IL 60123  
(630) 573-5000  
www.nephdocs.com

January 17, 2024

John P. Kniery  
Board Administrator  
Illinois Health Facilities and Services Review Board  
525 W. Jefferson St., Floor 2  
Springfield, IL 62761

**Re: Flood Plain Letter - NANI Vascular South ASC, LLC**

Dear Mr. Kniery:

As a representative of Nephrology Associates of Northern Illinois, LTD., NANI Vascular ASC, LLC, and NANI Vascular South ASC, LLC, I, Arthur Morris, M.D., affirm that the proposed location for the establishment of NANI Vascular South ASC, LLC complies with Illinois Executive Order #2005-5. The facility location of 12250 South Cicero Avenue, Alsip, Illinois 60803, is not located in a flood plain; as evidence, please find enclosed a map from the Federal Emergency Management Agency ("FEMA").

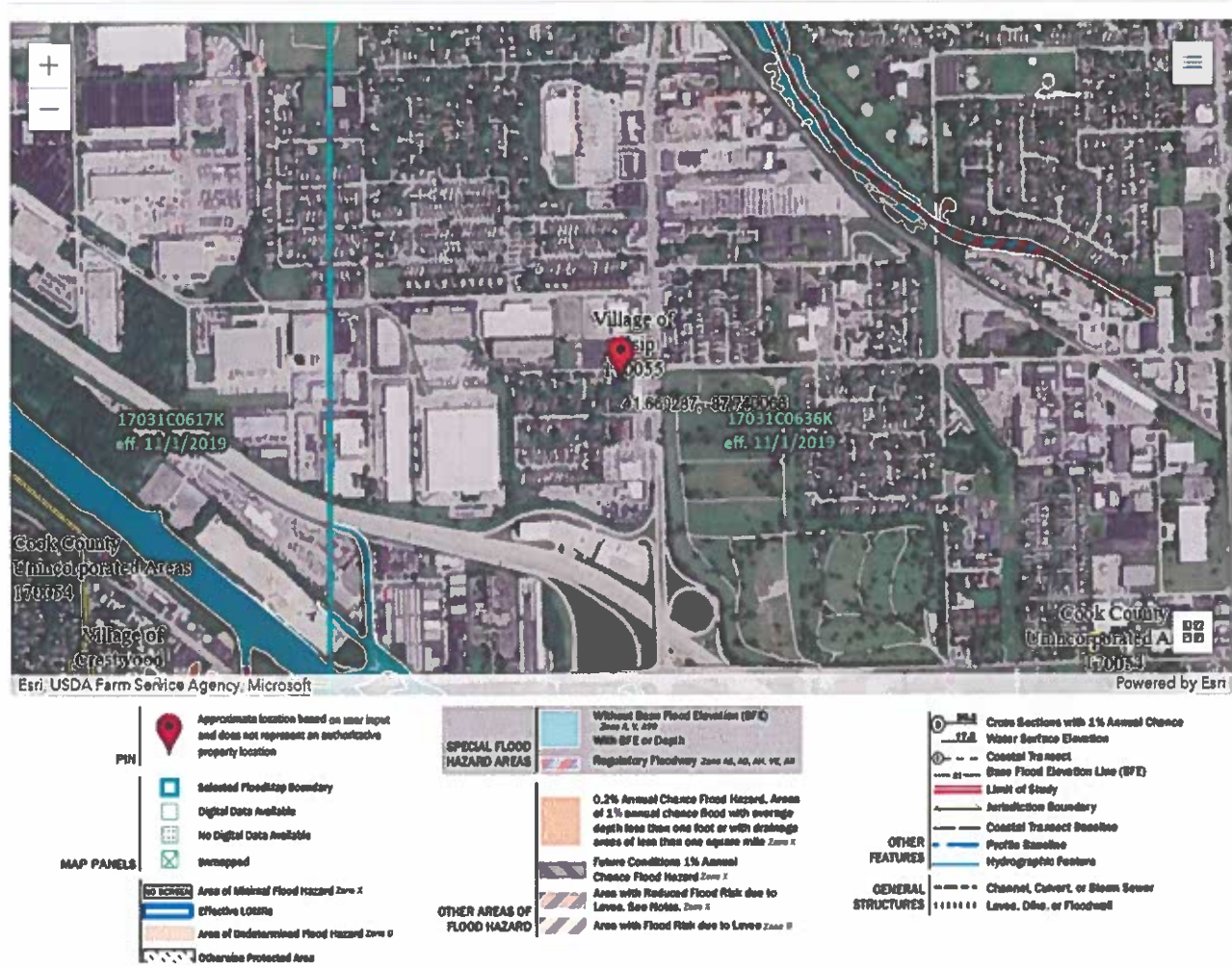
I hereby certify that this is true and is based upon my personal knowledge under penalty of perjury and in accordance with 735 ILCS 5/1-109.

Sincerely,

*Arthur Morris, MD*

Arthur Morris, M.D.  
Authorized Representative  
NANI Vascular South ASC, LLC

ATTACHMENT 40  
Flood Zone Letter



After paginating the entire completed application indicate, in the chart below, the page numbers for the included attachments:

| INDEX OF ATTACHMENTS |                                                                                                        |         |
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| ATTACHMENT NO.       |                                                                                                        | PAGES   |
| 1                    | Applicant Identification including Certificate of Good Standing                                        | 26-30   |
| 2                    | Site Ownership                                                                                         | 31-34   |
| 3                    | Persons with 5 percent or greater interest in the licensee must be identified with the % of ownership. | 35-36   |
| 4                    | Organizational Relationships (Organizational Chart) Certificate of Good Standing Etc.                  | 37      |
| 5                    | Flood Plain Requirements                                                                               | 38-39   |
| 6                    | Historic Preservation Act Requirements                                                                 | 40-45   |
| 7                    | Project and Sources of Funds Itemization                                                               | 46-47   |
| 8                    | Financial Commitment Document if required                                                              | 48      |
| 9                    | Cost Space Requirements                                                                                | 49      |
| 10                   | Discontinuation                                                                                        | n/a     |
| 11                   | Background of the Applicant                                                                            | 50-52   |
| 12                   | Purpose of the Project                                                                                 | 53-63   |
| 13                   | Alternatives to the Project                                                                            | 64-65   |
| 14                   | Size of the Project                                                                                    | 66      |
| 15                   | Project Service Utilization                                                                            | 67-68   |
| 16                   | Unfinished or Shell Space                                                                              | 69      |
| 17                   | Assurances for Unfinished/Shell Space                                                                  | 70      |
|                      | <b>Service Specific:</b>                                                                               |         |
| 19                   | Medical Surgical Pediatrics, Obstetrics, ICU                                                           | n/a     |
| 20                   | Comprehensive Physical Rehabilitation                                                                  | n/a     |
| 21                   | Acute Mental Illness                                                                                   | n/a     |
| 22                   | Open Heart Surgery                                                                                     | n/a     |
| 23                   | Cardiac Catheterization                                                                                | n/a     |
| 24                   | In-Center Hemodialysis                                                                                 | n/a     |
| 25                   | Non-Hospital Based Ambulatory Surgery                                                                  | 71-98   |
| 26                   | Selected Organ Transplantation                                                                         | n/a     |
| 27                   | Kidney Transplantation                                                                                 | n/a     |
| 28                   | Subacute Care Hospital Model                                                                           | n/a     |
| 29                   | Community-Based Residential Rehabilitation Center                                                      | n/a     |
| 30                   | Long Term Acute Care Hospital                                                                          | n/a     |
| 31                   | Clinical Service Areas Other than Categories of Service                                                | n/a     |
| 32                   | Freestanding Emergency Center Medical Services                                                         | n/a     |
| 33                   | Birth Center                                                                                           | n/a     |
|                      | <b>Financial and Economic Feasibility:</b>                                                             |         |
| 34                   | Availability of Funds                                                                                  | 99      |
| 35                   | Financial Waiver                                                                                       | 100     |
| 36                   | Financial Viability                                                                                    | 101     |
| 37                   | Economic Feasibility                                                                                   | 102-103 |
| 38                   | Safety Net Impact Statement                                                                            | 104     |
| 39                   | Charity Care Information                                                                               | 105     |
| 40                   | Flood Plain Information                                                                                | 106-107 |