Courtney Avery, Administrator
Illinois Health Facilities and Services Review Board
525 West Jefferson, Second Floor
Springfield, IL 62761

Re: Quincy Medical Group Hospital, Project #20-044

Dear Ms. Avery,

I am writing in support of Quincy Medical Group Hospital.

I am a business professional for one of the largest financial firms in the country. I am the Resident Director of the local branch located in Quincy, IL. In my many years in the business community in Quincy, Quincy Medical Group has always been one of the major business innovators in our community and I am excited about the prospect of QMG starting a new hospital for our region.

QMG has always been there for my personal family needs over the last 30 years. I have raised my family in Quincy and QMG has been our primary physician group and I trust them with my most precious assets-my family. Dr. Eling, Dr. Minnick, Dr. Reyburn, Dr. Zwick and Dr. Crickard are just a few of the physicians my family has used in the past and not only are they great doctors but I consider each one of them my friends and a partner in my family's health care plan. I trust QMG and their providers to be knowledgeable and fair when it comes to health care costs.

I have seen many changes in my business career. When I started as a financial advisor the Dow Industrial Average was near the 2700 mark. Today the Dow is over 30,000. I can't imagine a business or service industry that hasn't changed in that time. A news media company now competes with online news services. A cab service now has Uber to compete against. A hotel now competes with Airbnb. In all these cases, not only has the consumer benefited financially, but the quality of service is lifted as well. Like these examples I have shared, I view the addition of this hospital to our community as an evolution in the health care industry for Quincy, IL. I believe that adding another hospital would not only improve the health care in our community by creating competition, it would also provide a lower cost to the consumer and this is important to myself, my family and my friends.

I encourage you to approve Quincy Medical Group Hospital, project #20-044.

Thank you,

Richard V. Marcolla 2612 Wild Horse St. Quincy, IL 62305

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