



**GRUNLOH
CONSTRUCTION
INC.**

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August 27, 2020

RECEIVED

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**HEALTH FACILITIES &
SERVICES REVIEW BOARD**

Illinois Health Facilities and Services Review Board
525 W. Jefferson St., Second Floor
Springfield, IL 62761

Dear Illinois Health Facilities and Services Review Board members,

I am writing in support of the newly proposed Sarah Bush Lincoln Bonutti Clinic (Effingham Medical Office Building #20-030).

As the owner of a local construction company, I am pleased to welcome this new project to Effingham. My company has been involved with many large projects, so I know firsthand the immediate impact this will have on our community. The math is pretty simple. Every construction job creates 1.6 downstream jobs. For the Sarah Bush Lincoln Bonutti Clinic, that translates to 160 new jobs in our community of 12,339. Sarah Bush Lincoln has a history of doing business with local companies whenever possible, and I am certain this project will be no different.

I know that some have concerns about competition and/or saturation. I'm here to tell you that competition is good for a community. I see it everyday in my line of work. It creates efficiency and excellence. It makes products better. It makes services better. It makes Companies better. Competition is good.

Sarah Bush Lincoln has shown itself to be a true community partner in so many ways *for decades*. A program that is particularly important to me, and to which I have made a substantial donation, is SBL Dental Services. It provides necessary dental care to children on a state-of-the-art bus that visits schools throughout the region, including Effingham. Kids get the care they need and get back to school, free of pain and worry.

I support SBL programs like SBL Dental Service because SBL supports the community. Please accept this letter as an indication of my full support of Effingham Medical Office Building #20-030. We need this project, these jobs and this state-of-the art medical center in Effingham.

If you feel the need to discuss this matter further with me in person. Please don't hesitate picking up the phone. My personal number is (217) 254-5089.

Sincerely,

Tom Grunloh, President
Grunloh Construction Inc.