APPLICATION FOR PERMIT- 02/2017 Edition

### ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD APPLICATION FOR PERMIT

# SECTION I. IDENTIFICATION, GENERAL INFORMATION, AND CERTIFICATION

### This Section must be completed for all projects.

ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD

JUN 08 2018

Facility/Project I	dentification	•	HEALTH FACILITIES &
Facility Name:	Marshall Square Dialysis	3	ERVICES REVIEW BOARD
Street Address:	2950 – 3010 West 26 <sup>th</sup> Street	······································	
City and Zip Code:	Chicago, Illinois 60623		
County: Cook	Health Service Area: 6	Health Planning Area: 6	

### Applicant(s) [Provide for each applicant (refer to Part 1130.220)]

Exact Legal Name:	DaVita Inc.	
Street Address:	2000 16 <sup>th</sup> Street	
City and Zip Code:	Denver, CO 80202	
Name of Registered Agent:	Illinois Corporation Service Company	
Registered Agent Street Address:	801 Stevenson Drive	
Registered Agent City and Zip Code:	Springfield, Illinois 62703	
Name of Chief Executive Officer:	Kent Thiry	
CEO Street Address:	2000 16 <sup>th</sup> Street	
CEO City and Zip Code:	Denver, CO 80202	
CEO Telephone Number:	(303) 405-2100	

### Type of Ownership of Applicants

	Non-profit Corporation For-profit Corporation Limited Liability Company		Partnership Governmental Sole Proprietorship		Other
0	Corporations and limited liability	romnanies mi	ist provide an Illinois certif	icate of goo	d

- Corporations and limited liability companies must provide an Illinois certificate of good standing.
- Partnerships must provide the name of the state in which they are organized and the name and address of each partner specifying whether each is a general or limited partner.

## APPEND DOCUMENTATION AS ATTACHMENT 1 IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

Primary Contact [Person to receive ALL correspondence or inquiries]

Name:	Kara Friedman	
Title:	Attorney	
Company Name:	Polsinelli PC	
Address:	150 North Riverside Plaza, Suite 3000, Chicago, Illinois 60606	
Telephone Number:	312-873-3639	
E-mail Address:	kfriedman@polsinell.com	
Fax Number:		
<b>Additional Contact</b>	[Person who is also authorized to discuss the application for permit]	
Name:	Brent Habitz	٦
Title:	Regional Operations Director	1
Company Name:	DaVita Inc.	7
Address:	1600 West 13 <sup>th</sup> Street, Suite 3, Chicago, Illinois 60608	
Telephone Number:	312-243-9286	٦
E-mail Address:	brent.habitz@davita.com	
Fax Number:	855-237-5324	7

### ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD APPLICATION FOR PERMIT

### SECTION I. IDENTIFICATION, GENERAL INFORMATION, AND CERTIFICATION

### This Section must be completed for all projects.

Facility/Project Identification	ation
Facility Name: Marshal	Il Square Dialysis
Street Address: 2950 - 3	3010 West 26 <sup>th</sup> Street
City and Zip Code: Chicago	o, Illinois 60623
	Health Service Area: 6 Health Planning Area: 6
Applicant(s) [Provide for e	each applicant (refer to Part 1130.220)]
Exact Legal Name:	East Oaks Dialysis LLC
Street Address:	2000 16 <sup>th</sup> Street
City and Zip Code:	Denver, CO 80202
Name of Registered Agent:	Illinois Corporation Service Company
Registered Agent Street Add	
Registered Agent City and Z	
Name of Chief Executive Off	
CEO Street Address:	2000 16 <sup>th</sup> Street
CEO City and Zip Code:	Denver, CO 80202
CEO Telephone Number:	(303) 405-2100
Type of Ownership of Ap	pplicants
Non-profit Corporatio	
For-profit Corporation	
Limited Liability Com	npany 🔲 Sole Proprietorship 🗌 Other
<ul> <li>standing.</li> <li>Partnerships must pr</li> </ul>	nited liability companies must provide an <b>Illinois certificate of good</b> rovide the name of the state in which they are organized and the name and tner specifying whether each is a general or limited partner.
APPEND DOCUMENTATION AS A APPLICATION FORM.	ATTACHMENT 1 IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE
Primary Contact [Person t	to receive ALL correspondence or inquiries]
Name: Kara	a Friedman
Title: Attor	rney
	sinelli PC
	North Riverside Plaza, Suite 3000, Chicago, Illinois 60606
	2-873-3639
E-mail Address: kfrie	edman@polsinell.com
Fax Number:	••••••
· · · · · · · · · · · · · · · · · · ·	on who is also authorized to discuss the application for permit]
	nt Habitz
	gional Operations Director
	Vita Inc.
	00 West 13 <sup>th</sup> Street, Suite 3, Chicago, Illinois 60608
	2-243-9286
	nt.habitz@davita.com
Fax Number: 855	5-237-5324

### Post Permit Contact

[Person to receive all correspondence subsequent to permit issuance-THIS PERSON MUST BE EMPLOYED BY THE LICENSED HEALTH CARE FACILITY AS DEFINED AT 20 ILCS 3960]

Name:	Kara Friedman
Title:	Attorney
Company Name:	Polsinelli PC
Address:	150 North Riverside Plaza, Suite 3000, Chicago, Illinois 60606
Telephone Number:	312-873-3639
E-mail Address:	kfriedman@polsinelli.com
Fax Number:	312-873-3793

### Site Ownership

[Provide this information for each applicable site]

Exact Legal Name of Site Owner: GW Fidelity 26th LLC

Address of Site Owner: 2211 North Elston Avenue, #304, Chicago, Illinois 60614

Street Address or Legal Description of the Site: 2950 – 3010 West 26th Street, Chicago, Illinois 60623

### Legal Description

LOT 24, LOT 25 AND THE WEST 20.74 FEET OF LOT 26 IN BLOCK 7 IN CASS' SUBDIVISION OF THE EAST 30 ACRES OF THE SOUTH 64 ACRES OF THE NORTHWEST QUARTER OF SECTION 25, TOWNSHIP 39 NORTH, RANGE 13, EAST OF THE THIRD PRINCIPAL MERIDIAN, IN COOK COUNTY, ILLINOIS.

APPEND DOCUMENTATION AS <u>ATTACHMENT 2</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### **Operating Identity/Licensee**

[Provide this information for each applicable facility and insert after this page.]

Exact	Legal Name: East Oaks D				
Addres	ss: 2000 16 <sup>th</sup> St	treet, Denver	, CO 80202		
	Non-profit Corporation For-profit Corporation Limited Liability Company		Partnership Governmental Sole Proprietorship		Other
0 0	Corporations and limited liability c Partnerships must provide the nar each partner specifying whether e	me of the sta	te in which organized and the		
0	Persons with 5 percent or great			ntified with t	he % of

APPEND DOCUMENTATION AS ATTACHMENT 3, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### **Organizational Relationships**

Provide (for each applicant) an organizational chart containing the name and relationship of any person or entity who is related (as defined in Part 1130.140). If the related person or entity is participating in the development or funding of the project, describe the interest and the amount and type of any financial contribution.

APPEND DOCUMENTATION AS <u>ATTACHMENT 4,</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### **Flood Plain Requirements**

[Refer to application instructions.]

Provide documentation that the project complies with the requirements of Illinois Executive Order #2006-5 pertaining to construction activities in special flood hazard areas. As part of the flood plain requirements, please provide a map of the proposed project location showing any identified floodplain areas. Floodplain maps can be printed at <u>www.FEMA.gov</u> or <u>www.illinoisfloodmaps.org</u>. This map must be in a **readable format**. In addition, please provide a statement attesting that the project complies with the requirements of Illinois Executive Order #2006-5 (http://www.hfsrb.illinois.gov).

APPEND DOCUMENTATION AS <u>ATTACHMENT 5.</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### **Historic Resources Preservation Act Requirements**

[Refer to application instructions.].

Provide documentation regarding compliance with the requirements of the Historic Resources Preservation Act.

APPEND DOCUMENTATION AS <u>ATTACHMENT 6</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### DESCRIPTION OF PROJECT

### 1. **Project Classification**

[Check those applicable - refer to Part 1110.40 and Part 1120.20(b)]

Part 1110 Classification:

Substantive

Non-substantive

### 2. Narrative Description

In the space below, provide a brief narrative description of the project. Explain WHAT is to be done in **State Board defined terms**, **NOT WHY** it is being done. If the project site does NOT have a street address, include a legal description of the site. Include the rationale regarding the project's classification as substantive or non-substantive.

DaVita Inc. and East Oaks Dialysis LLC (collectively, the "Applicants" or "DaVita") seek authority from the Illinois Health Facilities and Services Review Board (the "State Board") to establish a 12-station dialysis facility located at 2950 – 3010 West 26<sup>th</sup> Street, Chicago, Illinois 60623. The proposed dialysis facility will include a total of approximately 4,300 gross square feet in clinical space and 2,702 gross square feet of non-clinical space for a total of 7,002 gross rentable square feet.

This project has been classified as substantive because it involves the establishment of a health care facility.

### **Project Costs and Sources of Funds**

Complete the following table listing all costs (refer to Part 1120.110) associated with the project. When a project or any component of a project is to be accomplished by lease, donation, gift, or other means, the fair market or dollar value (refer to Part 1130.140) of the component must be included in the estimated project cost. If the project contains non-reviewable components that are not related to the provision of health care, complete the second column of the table below. Note, the use and sources of funds must be equal.

USE OF FUNDS	CLINICAL	NONCLINICAL	TOTAL
Preplanning Costs		· · · · · · · · · · · · · · · · · · ·	<u>, , , , , , , , , , , , , , , , , , , </u>
Site Survey and Soil Investigation			
Site Preparation			un en
Off Site Work			
New Construction Contracts			
Modernization Contracts	\$784,594	\$493,016	\$1,277,610
Contingencies	\$78,458	. \$49,301	\$127,759
Architectural/Engineering Fees	\$92,000	\$25,000	\$117,000
Consulting and Other Fees	\$80,000	\$10,000	\$90,000
Movable or Other Equipment (not in construction contracts)	\$651,722	\$97,422	\$749,144
Bond Issuance Expense (project related)			
Net Interest Expense During Construction (project related)			
Fair Market Value of Leased Space or Equipment	\$1,228,961	\$772,245	\$2,001,206
Other Costs To Be Capitalized			
Acquisition of Building or Other Property (excluding land)			
TOTAL USES OF FUNDS	\$2,915,735	\$1,446,984	\$4,362,719
SOURCE OF FUNDS	CLINICAL	NONCLINICAL	TOTAL
Cash and Securities	\$1,686,774	\$674,739	\$2,361,513
Pledges			
Gifts and Bequests			
Bond Issues (project related)			
Mortgages			
Leases (fair market value)	\$1,228,961	\$772,245	\$2,001,206
Governmental Appropriations	*		
Grants			
Other Funds and Sources			
TOTAL SOURCES OF FUNDS	\$2,915,735	\$1,446,984	\$4,362,719

### **Related Project Costs**

Provide the following information, as applicable, with respect to any land related to the project that will be or has been acquired during the last two calendar years:

Land acquisition is related to project 🛛 🗌 Yes 🖾 No Purchase Price: 💲
Fair Market Value: \$
The project involves the establishment of a new facility or a new category of service Yes INO
If yes, provide the dollar amount of all <b>non-capitalized</b> operating start-up costs (including operating deficits) through the first full fiscal year when the project achieves or exceeds the target utilization specified in Part 1100.
Estimated start-up costs and operating deficit cost is \$ <u>2,241,258</u>
Project Status and Completion Schedules
For facilities in which prior permits have been issued please provide the permit numbers.
Indicate the stage of the project's architectural drawings:
None or not applicable     Preliminary
Schematics 🗌 Final Working
Anticipated project completion date (refer to Part 1130.140): October 31, 2020
Indicate the following with respect to project expenditures or to financial commitments (refer to Part 1130.140):
<ul> <li>Purchase orders, leases or contracts pertaining to the project have been executed.</li> <li>Financial commitment is contingent upon permit issuance. Provide a copy of the contingent "certification of financial commitment" document, highlighting any language related to CON Contingencies</li> <li>Financial Commitment will occur after permit issuance.</li> </ul>
APPEND DOCUMENTATION AS ATTACHMENT & IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.
State Agency Submittals [Section 1130,620(c)]
Are the following submittals up to date as applicable:
APORS
All formal document requests such as IDPH Questionnaires and Annual Bed Reports been submitted
All reports regarding outstanding permits
Failure to be up to date with these requirements will result in the application for

permit being deemed incomplete.

### **Cost Space Requirements**

Provide in the following format, the **Departmental Gross Square Feet (DGSF)** or the **Building Gross Square Feet (BGSF)** and cost. The type of gross square footage either **DGSF** or **BGSF** must be identified. The sum of the department costs <u>MUST</u> equal the total estimated project costs. Indicate if any space is being reallocated for a different purpose. Include outside wall measurements plus the department's or area's portion of the surrounding circulation space. **Explain the use of any vacated space.** 

	•	Gross So	quare Feet	Amount o	f Proposed Tot That i		Square Fee
Dept. / Area	Cost	Existing	Proposed	New Const.	Modernized	As Is	Vacated Space
REVIEWABLE							
Medical Surgical							
Intensive Care							·· ·
Diagnostic	<u> </u>	1					
Radiology						_	
MRI						1	
Total Clinical							
NON REVIEWABLE							
Administrative							
Parking							
Gift Shop		·					
Total Non-clinical							
TOTAL		1					

### Facility Bed Capacity and Utilization

Complete the following chart, as applicable. Complete a separate chart for each facility that is a part of the project and insert the chart after this page. Provide the existing bed capacity and utilization data for the latest Calendar Year for which data is available. Include observation days in the patient day totals for each bed service. Any bed capacity discrepancy from the Inventory will result in the application being deemed incomplete.

(		· · · · ·	1 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1		
FACILITY NAME:		СІТҮ	<b>.</b>	·· ····	- <u></u>
REPORTING PERIOD DATES	S: Fre	om:	to:	· ·	
Category of Service	Authorized Beds	Admissions	Patient Days	Bed Changes	Proposed Beds
Medical/Surgical				- 10.001	
Obstetrics					
Pediatrics		<u> </u>			
Intensive Care					
Comprehensive Physical Rehabilitation				• <u>• • • • • • • • • • • • • • • • • • </u>	- - -
Acute/Chronic Mental Illness			· · · · · · · · · · · · · · · · · · ·		
Neonatal Intensive Care					
General Long Term Care					
Specialized Long Term Care				<u></u>	
Long Term Acute Care	· · · · · · · · · · · · · · · · · · ·			tat	
Other ((identify)		· · · · ·			1 1
TOTALS:					

Page

### CERTIFICATION

The application must be signed by the authorized representative(s) of the applicant entity. The authorized representative(s) are:

- o in the case of a corporation, any two of its officers or members of its Board of Directors;
- in the case of a limited liability company, any two of its managers or members (or the sole manager or member when two or more managers or members do not exist);
- in the case of a partnership, two of its general partners (or the sole general partner, when two or more general partners do not exist);
- in the case of estates and trusts, two of its beneficiaries (or the sole beneficiary when two or more beneficiaries do not exist); and
- o in the case of a sole proprietor, the individual that is the proprietor.

This Application for Permit is filed on the behalf of \*<u>DaVita Inc.</u>\* in accordance with the requirements and procedures of the Illinois Health Facilities Planning Act. The undersigned certifies that he or she has the authority to execute and file this application for permit on behalf of the applicant entity. The undersigned further certifies that the data and information provided herein, and appended hereto, are complete and correct to the best of his or her knowledge and belief. The undersigned also certifies that the permit application fee required for this application is sent herewith or will be paid upon request.

SIGNA SIGNA Arturo/Sida James K. Hilger PRINTED NAME PRINTED NAME Assistant Corporate Secretary Chief Accounting Officer PRINTED TITLE PRINTED TITLE Notarization: Notarization: Subscribed and swo Subscribed and sworn this \_ day of thiş dav of Signature o ¶otary My Appointment Expires Oct 7, 1999 Seal Notary Public *NICOLE BRUMMOND* State of Washington State of Washington NICOLE BRUMMOND Notary Public My Appointment Expires Oct 7, 2019 \*Insert EXACT I

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of Los Angeles

On October 17, 2017 before me, Kimberly Ann K. Burgo, Notary Public

(here insert name and title of the officer)

personally appeared \*\*\* Arturo Sida \*\*\*

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/ehe/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

and and official sea ignature



### OPTIONAL INFORMATION

Law does not require the information below. This information could be of great value to any person(s) relying on this document and could prevent fraudulent and/or the reattachment of this document to an unauthorized document(s)

### DESCRIPTION OF ATTACHED DOCUMENT

Title or Type of Document: IL CON Application (DaVita Inc. / Total Renal Care, Inc. - East Oaks Dialysis, LLC)

Document Date: October 17, 2017

Number of Pages: 1 (one)

Signer(s) if Different Than Above: \_\_\_\_

Other Information:

CAPACITY(IES) CLAIMED BY SIGNER(S) Signer's Name(s):

🗌 Individual

Corporate Officer Assistant Corporate Secretary / Secretary

(Title(s))

Partner

Attorney-in-Fact

Trustee

- Guardian/Conservator
  Other:
- SIGNER IS REPRESENTING: Name of Person or Entity DaVita Inc. / Total Renal Care, Inc. / East Oaks Dialysis, LLC

(Marshall Square Dialysis)

### CERTIFICATION

The application must be signed by the authorized representative(s) of the applicant entity. The authorized representative(s) are:

- in the case of a corporation, any two of its officers or members of its Board of Directors;
- in the case of a limited liability company, any two of its managers or members (or the sole manager or member when two or more managers or members do not exist);
- in the case of a partnership, two of its general partners (or the sole general partner, when two or more general partners do not exist);
- in the case of estates and trusts, two of its beneficiaries (or the sole beneficiary when two or more beneficiaries do not exist); and
- in the case of a sole proprietor, the individual that is the proprietor.

This Application for Permit is filed on the behalf of \*<u>East Oaks Dialysis, LLC</u>\* in accordance with the requirements and procedures of the Illinois Health Facilities Planning Act. The undersigned certifies that he or she has the authority to execute and file this application for permit on behalf of the applicant entity. The undersigned further certifies that the data and information provided herein, and appended hereto, are complete and correct to the best of his or her knowledge and belief. The undersigned also certifies that the permit application fee required for this application is sent herewith or will be paid upon request.

SIGNA SIGNATURE Arturo Sida James K. Hilger PRINTED NAME PRINTED NAME Secretary of Total Renal Care, Inc., Managing Chief Accounting Officer of Total Renal Care, Inc., Member of East Oaks Dialysis, LLC Managing Member of East Oaks Dialysis, LLC PRINTED TITLE PRINTED TITLE Notarization: Notarization: Subscribed and swor Subscribed and sworn to before me ne this 19 \_ day of \_OC toher this day of Signature of Notary Signature c Seal Notary Public State of Washington NICOLE BRUMMOND My Appointment Expires Oct 7, 2019 \*Insert EXACT legal name of the applicant

	ting this certificate verifies only the identity of the which this certificate is attached, and not the at document.
State of California	
County of Los Angeles	
On October 17, 2017 before me, K	(imberly Ann K. Burgo, Notary Public (here insert name and title of the officer)
personally appeared*** Arturo Sida	***
is/are subscribed to the within instrument the same in his/her/their authorized capa instrument the person(s), or the entity up instrument.	ctory evidence to be the person(s) whose name(s) t and acknowledged to me that he/ <del>she/they</del> executed acity(ies), and that by his/ <del>her/their</del> signature(s) on the on behalf of which the person(s) acted, executed the
paragraph is true and correct.	under the laws of the State of California that the foregoing
,	
Signature	Les Angolos County Comm. #2055858
OPTIONAL INFORMATION	
	This information could be of great value to any person(s) relying on ind/or the reattachment of this document to an unauthorized
Law does not require the information below. This document and could prevent fraudulent a document(s)	nd/or the reattachment of this document to an unauthorized
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Law does not require the information below. This document and could prevent fraudulent a document(s)	nd/or the reattachment of this document to an unauthorized
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# SECTION III. BACKGROUND, PURPOSE OF THE PROJECT, AND ALTERNATIVES - INFORMATION REQUIREMENTS

This Section is applicable to all projects except those that are solely for discontinuation with no project costs.

#### Background

READ THE REVIEW CRITERION and provide the following required information: BACKGROUND OF APPLICANT

- 1. A listing of all health care facilities owned or operated by the applicant, including licensing, and certification if applicable.
- 2. A certified listing of any adverse action taken against any facility owned and/or operated by the applicant during the three years prior to the filing of the application.
- Authorization permitting HFSRB and DPH access to any documents necessary to verify the information submitted, including, but not limited to official records of DPH or other State agencies; the licensing or certification records of other states, when applicable; and the records of nationally recognized accreditation organizations. Failure to provide such authorization shall constitute an abandonment or withdrawal of the application without any further action by HFSRB.
- 4. If, during a given calendar year, an applicant submits more than one application for permit, the documentation provided with the prior applications may be utilized to fulfill the information requirements of this criterion. In such instances, the applicant shall attest that the information was previously provided, cite the project number of the prior application, and certify that no changes have occurred regarding the information that has been previously provided. The applicant is able to submit amendments to previously submitted information, as needed, to update and/or clarify data.

#### APPEND DOCUMENTATION AS <u>ATTACHMENT 11</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. EACH ITEM (1-4) MUST BE IDENTIFIED IN ATTACHMENT 11.

#### Criterion 1110.230 – Purpose of the Project, and Alternatives

### PURPOSE OF PROJECT

- 1. Document that the project will provide health services that improve the health care or well-being of the market area population to be served.
- 2. Define the planning area or market area, or other relevant area, per the applicant's definition.
- Identify the existing problems or issues that need to be addressed as applicable and appropriate for the project.
- 4. Cite the sources of the documentation,
- 5. Detail how the project will address or improve the previously referenced issues, as well as the population's health status and well-being.
- 6. Provide goals with quantified and measurable objectives, with specific timeframes that relate to achieving the stated goals as appropriate.

For projects involving modernization, describe the conditions being upgraded, if any. For facility projects, include statements of the age and condition of the project site, as well as regulatory citations, if any. For equipment being replaced, include repair and maintenance records.

NOTE: Information regarding the "Purpose of the Project" will be included in the State Board Staff Report.

### APPEND DOCUMENTATION AS ATTACHMENT 12, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST

### PAGE OF THE APPLICATION FORM. EACH ITEM (1-6) MUST BE IDENTIFIED IN ATTACHMENT 12.

	TIVES		
	1)	Identify ALI	L of the alternatives to the proposed project:
	A	Alternative opti	ions <u>must</u> include:
		A)	Proposing a project of greater or lesser scope and cost;
		B)	Pursuing a joint venture or similar arrangement with one or more providers or entities to meet all or a portion of the project's intended purposes; developing alternative settings to meet all or a portion of the project's intended purposes;
		C)	Utilizing other health care resources that are available to serve all or a portion of the population proposed to be served by the project; and
,		D)	Provide the reasons why the chosen alternative was selected.
	2)	comparison both the sho vary by proj	tion shall consist of a comparison of the project to alternative options. The shall address issues of total costs, patient access, quality and financial benefits in ort-term (within one to three years after project completion) and long-term. This may ject or situation. FOR EVERY ALTERNATIVE IDENTIFIED, THE TOTAL PROJECT D THE REASONS WHY THE ALTERNATIVE WAS REJECTED MUST BE b.
	3)		int shall provide empirical evidence, including quantified outcome data that verifies uality of care, as available.

APPEND DOCUMENTATION AS <u>ATTACHMENT 13</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

Pege 18-

### SECTION IV. PROJECT SCOPE, UTILIZATION, AND UNFINISHED/SHELL SPACE

### Criterion 1110.234 - Project Scope, Utilization, and Unfinished/Shell Space

READ THE REVIEW CRITERION and provide the following information: SIZE OF PROJECT:

- 1. Document that the amount of physical space proposed for the proposed project is necessary and not excessive. This must be a narrative and it shall include the basis used for determining the space and the methodology applied.
- 2. If the gross square footage exceeds the BGSF/DGSF standards in Appendix B, justify the discrepancy by documenting one of the following:
  - a. Additional space is needed due to the scope of services provided, justified by clinical or operational needs, as supported by published data or studies and certified by the facility's Medical Director.
  - b. The existing facility's physical configuration has constraints or impediments and requires an architectural design that delineates the constraints or impediments.
  - c. The project involves the conversion of existing space that results in excess square footage.
  - Additional space is mandated by governmental or certification agency requirements that were not in existence when Appendix B standards were adopted.

Provide a narrative for any discrepancies from the State Standard. A table must be provided in the following format with Attachment 14.

· · · · ·	S	IZE OF PROJECT		
DEPARTMENT/SERVICE	PROPOSED BGSF/DGSF	STATE STANDARD	DIFFERENCE	MET STANDARD?

APPEND DOCUMENTATION AS ATTACHMENT 14: IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### PROJECT SERVICES UTILIZATION:

This criterion is applicable only to projects or portions of projects that involve services, functions or equipment for which HFSRB <u>has established</u> utilization standards or occupancy targets in 77 III. Adm. Code 1100.

Document that in the second year of operation, the annual utilization of the service or equipment shall meet or exceed the utilization standards specified in 1110. Appendix B. A narrative of the rationale that supports the projections must be provided.

A table must be provided in the following format with Attachment 15.

		UTILI	ZATION		
	DEPT./ SERVICE	HISTORICAL UTILIZATION (PATIENT DAYS) (TREATMENTS) ETC.	PROJECTED UTILIZATION	STATE STANDARD	MEET STANDARD?
YEAR 1					
YEAR 2					

APPEND DOCUMENTATION AS <u>ATTACHMENT 15,</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### UNFINISHED OR SHELL SPACE:

Provide the following information:

- 1. Total gross square footage (GSF) of the proposed shell space.
- 2. The anticipated use of the shell space, specifying the proposed GSF to be allocated to each department, area or function.
- 3. Evidence that the shell space is being constructed due to:
  - a. Requirements of governmental or certification agencies; or
  - b. Experienced increases in the historical occupancy or utilization of those areas proposed to occupy the shell space.
- 4. Provide:
  - a. Historical utilization for the area for the latest five-year period for which data is available; and
  - b. Based upon the average annual percentage increase for that period, projections of future utilization of the area through the anticipated date when the shell space will be placed into operation.

APPEND DOCUMENTATION AS ATTACHMENT 16, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### ASSURANCES:

Submit the following:

- Verification that the applicant will submit to HFSRB a CON application to develop and utilize the shell space, regardless of the capital thresholds in effect at the time or the categories of service involved.
- 2. The estimated date by which the subsequent CON application (to develop and utilize the subject shell space) will be submitted; and
- 3. The anticipated date when the shell space will be completed and placed into operation.

APPEND DOCUMENTATION AS <u>ATTACHMENT 17</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### F. Criterion 1110.1430 - In-Center Hemodialysis

- 1. Applicants proposing to establish, expand and/or modernize the In-Center Hemodialysis category of service must submit the following information:
- 2. Indicate station capacity changes by Service: Indicate # of stations changed by action(s):

Category of Service	# Existing Stations	# Proposed Stations
⊠ In-Center Hemodialysis	0	12

3. READ the applicable review criteria outlined below and submit the required documentation for the criteria:

APPLICABLE REVIEW CRITERIA	Establish	Expand	Modernize
1110.1430(c)(1) - Planning Area Need - 77 III. Adm. Code 1100 (formula calculation)	x		
1110.1430(c)(2) - Planning Area Need - Service to Planning Area Residents	X	X	
1110.1430(c)(3) - Planning Area Need - Service Demand - Establishment of Category of Service	X		
1110.1430(c)(4) - Planning Area Need - Service Demand - Expansion of Existing Category of Service		<b>X</b>	
1110.1430(c)(5) - Planning Area Need - Service Accessibility	X		
1110.1430(d)(1) - Unnecessary Duplication of Services	X	*	
1110.1430(d)(2) - Maldistribution	X		i
1110.1430(d)(3) - Impact of Project on Other Area Providers	X		Tana (111)
1110.1430(e)(1), (2), and (3) - Deteriorated Facilities and Documentation			x
1110.1430(f) - Staffing	X	х	
1110.1430(g) - Support Services	×	X	X
1110.1430(h) - Minimum Number of Stations	×		
1110.1430(i) - Continuity of Care	×		······
1110.1430(j) - Relocation (if applicable)	×		
1110.1430(k) - Assurances	×	X	

## APPEND DOCUMENTATION AS <u>ATTACHMENT 24.</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

4. Projects for relocation of a facility from one location in a planning area to another in the same planning area must address the requirements listed in subsection (a)(1) for the "Establishment of Services or Facilities", as well as the requirements in Section 1130.525 – "Requirements for Exemptions Involving the Discontinuation of a Health Care Facility or Category of Service" and subsection 1110.1430(j) - Relocation of an in-center hemodialysis facility.

The following Sections <u>DO NOT</u> need to be addressed by the applicants or co-applicants responsible for funding or guaranteeing the funding of the project if the applicant has a bond rating of A- or better from Fitch's or Standard and Poor's rating agencies, or A3 or better from Moody's (the rating shall be affirmed within the latest 18-month period prior to the submittal of the application):

- Section 1120.120 Availability of Funds Review Criteria
- Section 1120.130 Financial Viability Review Criteria
- Section 1120.140 Economic Feasibility Review Criteria, subsection (a)

### VII. 1120.120 - AVAILABILITY OF FUNDS

The applicant shall document that financial resources shall be available and be equal to or exceed the estimated total project cost plus any related project costs by providing evidence of sufficient financial resources from the following sources, as applicable [Indicate the dollar amount to be provided from the following sources]:

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			5)	For any option to lease, a copy of the option, including all terms and conditions.
			4)	For any lease, a copy of the lease, including all the terms and conditions, including any purchase options, any capital improvements to the property and provision of capital equipment;
			3)	For mortgages, a letter from the prospective lender attesting to the expectation of making the loan in the amount and time indicated, including the anticipated interest rate and any conditions associated with the mortgage, such as, but not limited to, adjustable interest rates, balloon payments, etc.;
			2)	For revenue bonds, proof of the feasibility of securing the specified amount and interest rate;
			1)	For general obligation bonds, proof of passage of the required referendum or evidence that the governmental unit has the authority to issue the bonds and evidence of the dollar amount of the issue, including any discounting anticipated;
	\$2,001,206 (FMV of Lease)	d)	time period, var the anticipated	nent of the estimated terms and conditions (including the debt iable or permanent interest rates over the debt time period, and repayment schedule) for any interim and for the permanent sed to fund the project, including:
		c)		erience. ests – verification of the dollar amount, identification of any e, and the estimated time table of receipts;
	· · · · · · · · · · · · · · · · · · ·	b)	showing anticip gross receipts a	nticipated pledges, a summary of the anticipated pledges ated receipts and discounted value, estimated time table of and related fundraising expenses, and a discussion of past
			2)	interest to be earned on depreciation account funds or to be earned on any asset from the date of applicant's submission through project completion;
			1)	the amount of cash and securities available for the project, including the identification of any security, its value and availability of such funds; and
	<u>\$2,361,513</u>	a)		rities – statements (e.g., audited financial statements, letters istitutions, board resolutions) as to:

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\$4,362,719	TOTAL FUNDS AVAILABLE
	g) All Other Funds and Sources - verification of the amount and type of any other funds that will be used for the project.
	<ul> <li>Grants - a letter from the granting agency as to the availability of funds in term of the amount and time of receipt;</li> </ul>
	e) Governmental Appropriations – a copy of the appropriation Act or ordinance accompanied by a statement of funding availability from an official of the governmental unit. If funds are to be made available from subsequent fiscal years, a copy of a resolution or other action of the governmental unit attesting to this intent;

APPEND DOCUMENTATION AS <u>ATTACHMENT 34</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

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### SECTION VIII. 1120.130 - FINANCIAL VIABILITY

All the applicants and co-applicants shall be identified, specifying their roles in the project funding or guaranteeing the funding (sole responsibility or shared) and percentage of participation in that funding.

### **Financial Viability Waiver**

The applicant is not required to submit financial viability ratios if:

- 1. "A" Bond rating or better
- 2. All of the projects capital expenditures are completely funded through internal sources
- 3. The applicant's current debt financing or projected debt financing is insured or anticipated to be insured by MBIA (Municipal Bond Insurance Association Inc.) or equivalent
- 4. The applicant provides a third party surety bond or performance bond letter of credit from an A rated guarantor.

See Section 1120.130 Financial Waiver for information to be provided APPEND DOCUMENTATION AS ATTACHMENT 35, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

The applicant or co-applicant that is responsible for funding or guaranteeing funding of the project shall provide viability ratios for the latest three years for which audited financial statements are available and for the first full fiscal year at target utilization, but no more than two years following project completion. When the applicant's facility does not have facility specific financial statements and the facility is a member of a health care system that has combined or consolidated financial statements, the system's viability ratios shall be provided. If the health care system includes one or more hospitals, the system's viability ratios shall be evaluated for conformance with the applicable hospital standards.

	Historical 3 Years	Projected
Enter Historical and/or Projected Years:		
Current Ratio		
Net Margin Percentage		
Percent Debt to Total Capitalization		
Projected Debt Service Coverage		
Days Cash on Hand		
Cushion Ratio		

Provide the methodology and worksheets utilized in determining the ratios detailing the calculation and applicable line item amounts from the financial statements. Complete a separate table for each co-applicant and provide worksheets for each.

Variance

Applicants not in compliance with any of the viability ratios shall document that another organization, public or private, shall assume the legal responsibility to meet the debt obligations should the applicant default.

APPEND DOCUMENTATION AS ATTACHMENT 36, IN NUMERICAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

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### SECTION IX. 1120.140 - ECONOMIC FEASIBILITY

### This section is applicable to all projects subject to Part 1120.

	Α.	Reasonabler	ness of I	Financing Arrangements					
and the second		submit		hall document the reasonableness of financing arrangements by tarized statement signed by an authorized representative that attests to wing:					
and a summary summary and		1)	cash ar	That the total estimated project costs and related costs will be funded in total with cash and equivalents, including investment securities, unrestricted funds, received pledge receipts and funded depreciation; or					
		2)		That the total estimated project costs and related costs will be funded in total or in part by borrowing because:					
			A)	A portion or all of the cash and equivalents must be retained in the balance sheet asset accounts in order to maintain a current ratio of at least 2.0 times for hospitals and 1.5 times for all other facilities; or					
			В)	Borrowing is less costly than the liquidation of existing investments, and the existing investments being retained may be converted to cash or used to retire debt within a 60-day period.					
	В.	Conditions of	of Debt I	Financing					
		docum	ent that t ent signe	applicable only to projects that involve debt financing. The applicant shall he conditions of debt financing are reasonable by submitting a notarized ed by an authorized representative that attests to the following, as					
		1)	That the cost ava	e selected form of debt financing for the project will be at the lowest net ailable;					
		2)	availabl no requ	e selected form of debt financing will not be at the lowest net cost le, but is more advantageous due to such terms as prepayment privileges, ired mortgage, access to additional indebtedness, term (years), financing nd other factors;					
		3)	and tha	e project involves (in total or in part) the leasing of equipment or facilities t the expenses incurred with leasing a facility or equipment are less costly nstructing a new facility or purchasing new equipment.					
	<b>C</b> .	Reasonabler	ness of f	Project and Related Costs					
2		Read the crite	erion and	provide the following:					
		and	square	department or area impacted by the proposed project and provide a cost footage allocation for new construction and/or modernization using the nat (insert after this page).					

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	CUSI	ANDGRU	133 340/				T OR SERVI	СЕ ,	
	А	В	С	D	E	F	G	н	<b>T</b> - 4 - 1
Department (list below)	Cost/Squ New	are Foot Mod.	Gross New	Sq. Ft. Circ.*	Gross Mod.	Sq. Ft. Circ.*	Const. \$ (A x C)	Mod. \$ (B x E)	Total Cost (G + H)
Contingency							<b>.</b>		
TOTALS									

### D. Projected Operating Costs

The applicant shall provide the projected direct annual operating costs (in current dollars per equivalent patient day or unit of service) for the first full fiscal year at target utilization but no more than two years following project completion. Direct cost means the fully allocated costs of salaries, benefits and supplies for the service.

### E. Total Effect of the Project on Capital Costs

The applicant shall provide the total projected annual capital costs (in current dollars per equivalent patient day) for the first full fiscal year at target utilization but no more than two years following project completion.

APPEND DOCUMENTATION AS <u>ATTACHMENT 37,</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### SECTION X. SAFETY NET IMPACT STATEMENT

SAFETY NET IMPACT STATEMENT that describes all of the following must be submitted for <u>ALL</u> <u>SUBSTANTIVE PROJECTS AND PROJECTS TO DISCONTINUE STATE-OWNED HEALTH CARE FACILITIES</u> [20 ILCS 3960/5.4]:

1. The project's material impact, if any, on essential safety net services in the community, to the extent that it is feasible for an applicant to have such knowledge.

2. The project's impact on the ability of another provider or health care system to cross-subsidize safety net services, if reasonably known to the applicant.

3. How the discontinuation of a facility or service might impact the remaining safety net providers in a given community, if reasonably known by the applicant.

### Safety Net Impact Statements shall also include all of the following:

1. For the 3 fiscal years prior to the application, a certification describing the amount of charity care provided by the applicant. The amount calculated by hospital applicants shall be in accordance with the reporting requirements for charity care reporting in the Illinois Community Benefits Act. Non-hospital applicants shall report charity care, at cost, in accordance with an appropriate methodology specified by the Board.

2. For the 3 fiscal years prior to the application, a certification of the amount of care provided to Medicaid patients. Hospital and non-hospital applicants shall provide Medicaid information in a manner consistent with the information reported each year to the Illinois Department of Public Health regarding "Inpatients and Outpatients Served by Payor Source" and "Inpatient and Outpatient Net Revenue by Payor Source" as required by the Board under Section 13 of this Act and published in the Annual Hospital Profile.

3. Any information the applicant believes is directly relevant to safety net services, including information

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regarding teaching, research, and any other service.

### A table in the following format must be provided as part of Attachment 40.

	CHARITY CARE	-	
Charity (# of patients)	Year	Year	Year
Inpatient			
Outpatient			
Total			
Charity (cost In dollars)			
Inpatient			
Outpatient			
Outputient			
		······································	
Total	MEDICAID		
Total	MEDICAID Year	Year	Year
Total		Year	Year
Total Medicaid (# of patients)		Year	Year
Total Medicaid (# of patients) Inpatient		Year	Year
Total Medicaid (# of patients) Inpatient Outpatient		Year	Year
Total Medicaid (# of patients) Inpatient Outpatient Total		Year	Year
Total Medicaid (# of patients) Inpatient Outpatient Total Medicaid (revenue)		Year	Year

APPEND DOCUMENTATION AS <u>ATTACHMENT 38,</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

### SECTION XI. CHARITY CARE INFORMATION

### Charity Care information MUST be furnished for ALL projects [1120.20(c)].

- 1. All applicants and co-applicants shall indicate the amount of charity care for the latest three <u>audited</u> fiscal years, the cost of charity care and the ratio of that charity care cost to net patient revenue.
- 2. If the applicant owns or operates one or more facilities, the reporting shall be for each individual facility located in Illinois. If charity care costs are reported on a consolidated basis, the applicant shall provide documentation as to the cost of charity care; the ratio of that charity care to the net patient revenue for the consolidated financial statement; the allocation of charity care costs; and the ratio of charity care cost to net patient revenue for the facility under review.
- If the applicant is not an existing facility, it shall submit the facility's projected patient mix by payer source, anticipated charity care expense and projected ratio of charity care to net patient revenue by the end of its second year of operation.

Charity care" means care provided by a health care facility for which the provider does not expect to receive payment from the patient or a third-party payer (20 ILCS 3960/3). Charity Care <u>must</u> be provided at cost.

A table in the following format must be provided for all facilities as part of Attachment 41.

C	HARITY CARE		
· · · · · · · · · · · · · · · · · · ·	Year	Year	Year
Net Patient Revenue			
Amount of Charity Care (charges)			-
Cost of Charity Care			

APPEND DOCUMENTATION AS <u>ATTACHMENT 39</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

## Section I, Identification, General Information, and Certification Applicants

Certificates of Good Standing for DaVita Inc. and East Oaks Dialysis LLC (collectively, the "Applicants" or "DaVita") are attached at Attachment – 1.

East Oaks Dialysis LLC will be the operator of Marshall Square Dialysis. Marshall Square Dialysis is a trade name of East Oaks Dialysis LLC and is not separately organized.

As the person with final control over the operator, DaVita Inc. is named as an applicant for this CON application. DaVita Inc. does not do business in the State of Illinois. A Certificate of Good Standing for DaVita Inc. from the state of its incorporation, Delaware, is attached.

Delaware

The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "DAVITA INC." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE EIGHTH DAY OF SEPTEMBER, A.D. 2016.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN FILED TO DATE.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "DAVITA INC." WAS INCORPORATED ON THE FOURTH DAY OF APRIL, A.D. 1994.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.

2391269 8300

SR# 20165704525 You may verify this certificate online at corp. delaware.gov/authver.shtml

Authentication: 202957561 Date: 09-08-16

Attachment - 1

Page 1



## To all to whom these Presents Shall Come, Greeting:

I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of

## Business Services. I certify that

EAST OAKS DIALYSIS, LLC, A DELAWARE LIMITED LIABILITY COMPANY HAVING OBTAINED ADMISSION TO TRANSACT BUSINESS IN ILLINOIS ON OCTOBER 13, 2017, APPEARS TO HAVE COMPLIED WITH ALL PROVISIONS OF THE LIMITED LIABILITY COMPANY ACT OF THIS STATE, AND AS OF THIS DATE IS IN GOOD STANDING AS A FOREIGN LIMITED LIABILITY COMPANY ADMITTED TO TRANSACT BUSINESS IN THE STATE OF ILLINOIS.



## **In Testimony Whereof,** I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 25TH

day of OCTOBER A.D. 2017 .

Authentication #: 1729801766 verifiable until 10/25/2018 Authenticate at: http://www.cyberdriveillinois.com

Desse White

SECRETARY OF STATE

Attachment - 1

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# Section I, Identification, General Information, and Certification Site Ownership

The letter of intent between GW Fidelity 26<sup>th</sup>, LLC and East Oaks Dialysis LLC to lease the property located at 2950 – 3010 West 26<sup>th</sup> Street, Chicago, Illinois 60623 is attached at Attachment – 2.

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225 West Wacker Drive, Sulte 3000 Chicago, IL 60606 Web: www.cushmanwakefield.com

December 14, 2017

Stephen Ansani Cushman & Wakefield 225 West Wacker Dr, Suite 3000 Chicago, IL 60606

RE: LOI -- 2950-3010 W 26th St, Chicago, IL 60623

Mr. Ansani:

Cushman & Wakefield ("C&W") has been authorized by Total Renal Care, Inc. a subsidiary of DaVita, Inc. to assist in securing a lease requirement. DaVita, Inc. is a Fortune 200 company with revenues of approximately \$13 billion. They operate 2,278 outpatient dialysis centers across the US and 124 in 10 countries outside the US.

PREMISES:	2950-3010 W 26 <sup>th</sup> St, Chicago, IL 60623	
TENANT:	Total Renal Care, Inc. or related entity to be named	
GUARANTOR:	Davita, Inc Corporate Guarantee.	
LANDLORD:	GW Fidelity 26th, LLC	
SPACE REQUIREMENTS:	Requirement is for approximately 7,002 SF of contiguous rentable square feet for Building C indicated in the Exhibit D site plan. Tenant shall have the right to measure space based on ANSI/BOMA Z65.1-1996. Final premises rentable square footage to be confirmed prior to lease execution with approved floor plan and attached to lease as an exhibit.	
PRIMARY TERM:	15 years	
BASE RENT:	Years 1-5: \$31.00/psf NNN Years 6-10: \$34.10/psf NNN Years 11-15: \$37.51/psf NNN	
ADDITIONAL EXPENSES:	Landlord to limit the cumulative operating expense costs to \$7.00 psf in the first full lease year and no greater than 5% increases annually thereafter.	
	Tenant's pro rata share of the center is 100% (stand alone building).	
LANDLORD'S MAINTENANCE:	Landlord, at its sole cost and expense, shall be responsible for the structural and capitalized items (per GAAP standards) for the Property.	

### POSSESSION AND RENT COMMENCEMENT:

Landlord shall deliver Possession of the Premises to the Tenant with Landlord's Work complete within one-hundred eighty (180) days from the later of lease execution or waiver of CON contingency. Rent Commencement shall be the earlier of seven (7) months from Possession or the date each of the following conditions have occurred:

- a. Construction improvements within the Premises have been completed in accordance with the final construction documents (except for nominal punch list items); and
- b. A certificate of occupancy for the Premises has been obtained from the city or county; and
- c. Tenant has obtained all necessary licenses and permits to operate its business.

#### Tenant's standard lease form.

The operation of an outpatient renal dialysis clinic, renal dialysis home training, aphaeresis services and similar blood separation and cell collection procedures, general medical offices, clinical laboratory, including all incidental, related and necessary elements and functions of other recognized dialysis disciplines which may be necessary or desirable to render a complete program of treatment to patients of Tenant and related office and administrative uses or for any other lawful purpose.

Tenant requests:

- a) Landlord to provide Tenant with twenty four (24) dedicated parking stalls.
- b) Handicapped stalls located near the front door to the Premises
- c) A patient drop off area, covered in a mutually agreed upon location.

Landlord shall warrant that the building's mechanical, electrical, plumbing, roof, and foundation are in good order and repair for one year after lease commencement. Furthermore, Landlord will remain responsible for ensuring the parking are ADA compliant.

Landlord shall deliver to the Premises, the Minimum Base Building Improvements pursuant to the attached Exhibit B specifications with additional reference to the following:

- Infill windows and/or add new windows per mutually agreed upon plan
- Infill OH door

2

Attachment – 2

#### **LEASE FORM:**

USE:

PARKING:

### **BUILDING SYSTEMS:**

#### LANDLORD WORK;

- Address improvements to the façade and parking lot as depicted in proposed renderings
- Meet R-20 roof insulation

In addition, Landlord shall deliver the building structure and main utility lines serving the building in good working order and shape. If any defects in the structure including the exterior walls, lintels, floor and roof framing or utility lines are found, prior to or during Tenant construction (which are not the fault of the Tenant), repairs will be made by Landlord at its sole cost and expense. Any repairs shall meet all applicable federal, state and local laws, ordinances and regulations and approved a Structural Engineer and Tenant.

Landlord shall provide a \$7.00/psf tenant improvement allowance ("TIA").

Tenant shall have the option to have the TIA paid directly to Tenant or Tenant's general contractor. TIA to be Tenant's sole discretion, offset in rent, right to select architectural and engineering firms, no supervision fees associated with construction, no charges may be imposed by landlord for the use of loading docks, freight elevators during construction, shipments and landlord to pad elevators, etc.

Landlord will provide early access for tenant improvements with Tenant's construction team once the space is demolished, subject to such early access not impairing or interfering with Landlord's completion of Landlord's Work.

Tenant desires three, five-year options to renew the lease. Option rent shall be increased by 10% after Year 15 of the initial term and following each successive five-year option periods.

Tenant shall have the on-going right of first opportunity on any adjacent space that may become available during the initial term of the lease and any extension thereof, under the same terms and conditions of Tenant's existing lease.

If Landlord has not delivered the premises to Tenant with all Base Building items substantially completed within 180 days from the later of lease execution or waiver of CON contingency, Tenant may elect to receive one day of rent abatement for every day of delay beyond the 180 day delivery period.

Tenant shall be obligated to pay 125% of the then current rate.

### TENANT IMPROVEMENTS:

**OPTION TO RENEW:** 

### <u>RIGHT OF FIRST</u> <u>OPPORTUNITY ON</u> ADJACENT SPACE:

### FAILURE TO DELIVER PREMISES:

HOLDING OVER:

3

TENANT SIGNAGE:	Tenant shall have the right to install building, monument and dual pylon signage at the Premises, subject to compliance with all applicable laws and regulations.	
BUILDING HOURS:	Tenant requires building hours of 24 hours a day, seven days a week as approved by all applicable laws and regulations.	
SUBLEASE/ASSIGNMENT:	Tenant will have the right at any time to sublease or assign its interest in this Lease to any majority owned subsidiaries or related entities of DaVita, Inc. without the consent of the Landlord, or to unrelated entities with Landlord reasonable approval.	
ROOF RIGHTS:	Tenant shall have the right to place a satellite dish on the roof at no additional fee.	
<u>NON-COMPETE</u> :	Landlord agrees not to lease space to another dialysis provider within a two mile radius of Premises.	
HVAC ALLOWANCE:	Landlord will provide a \$12.00/psf allowance paid directly to Tenant's general contractor to accommodate HVAC units that meet Tenant's specifications.	
<u>DELIVERIES</u> :	Deliveries may occur in the front of the building through the existing dock high door.	
GOVERNMENTAL COMPLIANCE:	Landlord shall represent and warrant to Tenant that Landlord, at Landlord's sole expense, will cause the Premises, the building and parking facilities to be in full compliance with any governmental laws, ordinances, regulations or orders relating to, but not limited to, compliance with the Americans with Disabilities Act (ADA), and environmental conditions relating to the existence of asbestos and/or other hazardous materials, or soil and ground water conditions, and shall indemnify and hold Tenant harmless from any claims, liabilities and cost arising from environmental conditions not caused by Tenant(s).	
<u>CERTIFICATE OF NEED:</u>	Tenant CON Obligation: Landlord and Tenant understand and agree that the establishment of any chronic outpatient dialysis facility in the State of Illinois is subject to the requirements of the Illinois Health Facilities Planning Act, 20 ILCS 3960/1 et seq. and, thus, the Tenant cannot establish a dialysis facility on the Premises or execute a binding real estate lease in connection therewith unless Tenant obtains a Certificate of Need (CON) permit from the Illinois Health Facilities and Services Review Board (HFSRB). Based on the length of the HFSRB review process. Tenant does not expect to receive a CON permit prior to seven	

process, Tenant does not expect to receive a CON permit prior to seven (7) months from the latter of an executed LOI or subsequent filing date. In light of the foregoing facts, the parties agree that they shall promptly proceed with due diligence to negotiate the terms of a definitive lease

4

agreement and execute such agreement prior to approval of the CON permit provided, however, the lease shall not be binding on either party prior to approval of the CON permit and the lease agreement shall contain a contingency clause indicating that the lease agreement is not effective prior to CON permit approval. Assuming CON approval is granted, the effective date of the lease agreement shall be the first day of the calendar month following CON permit approval. In the event that the HFSRB does not award Tenant a CON permit to establish a dialysis center on the Premises within seven (7) months from the latter of an executed LOI or subsequent filing date neither party shall have any further obligation to the other party with regard to the negotiations, lease, or Premises contemplated by this Letter of Intent.

### Landlord recognizes C&W as the Tenant's sole representative and shall pay a brokerage fee equal to one dollar (1.25) per square foot per lease term year, 50% shall be due upon the later of lease execution or waiver of CON contingency, and 50% shall be due within one-hundred eighty (180) days from the later of lease execution or waiver of CON contingency. The Tenant shall retain the right to offset rent for failure to pay the brokerage fee.

Landlord to deliver Premises free and clear of any environmental issues including but not limited to asbestos and mold. Landlord will provide Tenant with a letter from a certified environmental consultant acceptable to Tenant certifying the space as such.

This proposal is subject to the Landlord securing and closing on the property and aforementioned premises. In the event that Tenant is not successful in obtaining zoning approvals or applicable permits for Tenant's use with Landlord's assistance, Tenant shall have the right, but not the obligation to terminate the lease.

It should be understood that this proposal is subject to the terms of Exhibit A attached hereto. Please complete and return the Potential Referral Source Questionnaire in Exhibit C. The information in this email is confidential and may be legally privileged. It is intended solely for the addressee. Access to this information by anyone but addressee is unauthorized. Thank you for your time and consideration to partner with DaVita.

Sincerely, Matthew Gramlich

**CONTINGENCIES:** 

**BROKERAGE FEE:** 

**ENVIRONMENTAL SURVEY:** 

CC: DaVita Regional Operational Leadership

Attachment - 2

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### SIGNATURE PAGE

LETTER OF INTENT:

2950-3010 W 26th St, Chicago, IL 60623

AGREED TO AND ACCEPTED THIS DAY OF DECEMBER 2017

Bya

On behalf of Total Renal Care, Inc., a subsidiary of DaVita, Inc. ("Tenant")

AGREED TO AND ACCEPTED THIS <u>20</u> DAY OF DECEMBER 2017

By: Shai Wolkoucki

GW FIDELIN 2011 STREET LLC. ("Landlord")

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### Section I, Identification, General Information, and Certification Operating Entity/Licensee

The Illinois Certificate of Good Standing for East Oaks Dialysis LLC is attached at Attachment -3. The names and percentages ownership of all persons with a five percent or greater ownership in East Oaks Dialysis, LLC is listed below.

Name	Address	<b>Ownership Interest</b>
DaVita Inc.	2000 16 <sup>in</sup> Street Denver, Colorado 80202	80% (Indirect)
Total Renal Care, Inc.	2000 16 <sup>th</sup> Street Denver, Colorado 80202	80% (Direct)
ZOZ Enterprise LLC	2222 West Division Street Suite 210 Chicago, Illinois 60622	20% (Direct)
Dr. Ogbonnaya Aneziokoro	2222 West Division Street Suite 210 Chicago, Illinois 60622	20% (Indirect)


### To all to whom these Presents Shall Come, Greeting:

I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of

### Business Services. I certify that

EAST OAKS DIALYSIS, LLC, A DELAWARE LIMITED LIABILITY COMPANY HAVING OBTAINED ADMISSION TO TRANSACT BUSINESS IN ILLINOIS ON OCTOBER 13, 2017, APPEARS TO HAVE COMPLIED WITH ALL PROVISIONS OF THE LIMITED LIABILITY COMPANY ACT OF THIS STATE, AND AS OF THIS DATE IS IN GOOD STANDING AS A FOREIGN LIMITED LIABILITY COMPANY ADMITTED TO TRANSACT BUSINESS IN THE STATE OF ILLINOIS.



**In Testimony Whereof,** I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 25TH day of OCTOBER A.D. 2017.

Authentication #: 1729801766 verifiable until 10/25/2018 Authenticate at: http://www.cyberdriveillinois.com

esse White

SECRETARY OF STATE

Attachment - 3

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### Section I, Identification, General Information, and Certification Organizational Relationships

The organizational chart for DaVita Inc., East Oaks Dialysis LLC and Marshall Square Dialysis is attached at Attachment – 4.

61500810.3

Attachment - 4

# Marshall Square Dialysis Organizational Chart



Marsha



Attachment - 4

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#### Section I, Identification, General Information, and Certification Flood Plain Requirements

The site of the proposed dialysis clinic complies with the requirements of Illinois Executive Order #2005-5. The proposed dialysis clinic will be located at 2950 – 3010 West 26<sup>th</sup> Street, Chicago, Illinois 60623. As shown in the documentation from the FEMA Flood Map Service Center attached at Attachment – 5. The interactive map for Panel 17031C0505J reveals that this area is not included in the flood plain.





Data from Flood Insurance Rate Maps (FIRMs) where available digitally. New NFHL FIRMette Print app available: http://tinyurl.com/j4xwp5e

0.3mi

USGS The National Map: Orthoimagery | National Geospatial-Intelligence Agency (NGA); Delta State University; Esri | Print here instead: http://tinyurl.com/j4xwp5e Support: FEMAMapSpecialist@riskmapcds.com | USGS The National Map: Orthoimagery

### Section I, Identification, General Information, and Certification <u>Historic Resources Preservation Act Requirements</u>

The Historic Preservation Act determination from the Illinois Department of Natural Resources is attached at Attachment – 6.



### Illinois Department of Natural Resources

One Natural Resources Way Springfield, Illinois 62702-1271 www.dmr.illinois.gov Bruce Rauner, Governor Wayne A. Rosenthal, Director

FAX (217) 524-7525

Cook County Chicago CON - Rehabilitation to Establish a 12-Station Dialysis Facility 2950 W. 26th St. SHPO Log #017120617

January 3, 2018

Timothy Tincknell DaVita Healthcare Partners, Inc. 2484 N. Elston Ave. Chicago, IL 60647

Dear Mr. Tincknell:

This letter is to inform you that we have reviewed the information provided concerning the referenced project.

Our review of the records indicates that no historic, architectural or archaeological sites exist within the project area.

Please retain this letter in your files as evidence of compliance with Section 4 of the Illinois State Agency Historic Resources Preservation Act (20 ILCS 3420/1 et. seq.). This clearance remains in effect for two years from date of issuance. It does not pertain to any discovery during construction, nor is it a clearance for purposes of the Illinois Human Skeletal Remains Protection Act (20 ILCS 3440).

If you have any further questions, please contact me at 217/785-5031.

Sincerely,

Rachel Leibowitz, Ph.D. Deputy State Historic Preservation Officer

### Section I, Identification, General Information, and Certification <u>Project Costs and Sources of Funds</u>

Table 1120.110							
Project Cost	Clinical	Non-Clinical	Total				
New Construction Contracts							
Modernization Contracts	\$784,594	\$493,016	\$1,277,610				
Contingencies	\$78,458	\$49,301	\$127,759				
Architectural/Engineering Fees	\$92,000	\$25,000	\$117,000				
Consulting and Other Fees	\$80,000	\$10,000	\$90,000				
Moveable and Other Equipment							
Communications	\$135,191		\$135,191				
Water Treatment	\$192,753		\$192,753				
Bio-Medical Equipment	\$22,137		\$22,137				
Clinical Equipment	\$271,249		\$271,249				
Clinical Furniture/Fixtures	\$30,392		\$30,392				
Lounge Furniture/Fixtures		\$3,855	\$3,855				
Storage Furniture/Fixtures		\$6,862	\$6,862				
Business Office Fixtures		\$38,005	\$38,005				
General Furniture/Fixtures		\$33,500	\$33,500				
Signage		\$15,200	\$15,200				
Total Moveable and Other Equipment	\$651,722	\$97,422	\$749,144				
Fair Market Value of Leased Space	\$1,228,961	\$772,245	\$2,001,206				
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•							
Total Project Costs	\$2,915,735	\$1,446,984	\$4,362,719				

### Section I, Identification, General Information, and Certification Project Status and Completion Schedules

The Applicants anticipate project completion within approximately 24 months of project approval.

Further, although the Real Estate Lease Letter of Intent attached at Attachment – 2 provides for project obligation to occur after permit issuance, the Applicants will begin negotiations on a definitive lease agreement for the clinic, with the intent of project obligation being contingent upon permit issuance.

	DaVita Current Projects							
Project Number	Name	Project Type	Completion Date					
16-015	Forest City Rockford	Establishment	06/30/2018					
16-023	Irving Park Dialysis	Establishment	08/31/2018					
16-033	Brighton Park Dialysis	Establishment	10/31/2018					
16-036	Springfield Central Dialysis	Relocation	03/31/2019					
16-037	Foxpoint Dialysis	Establishment	07/31/2018					
16-040	Jerseyville Dialysis	Expansion	07/31/2018					
16-041	Taylorville Dialysis	Expansion	07/31/2018					
16-051	Whiteside Dialysis	Relocation	03/31/2019					
17-032	Illini Renal	Relocation/Expansion	05/31/2019					
17-040	Edgemont Dialysis	Establishment	05/31/2019					
17-049	Northgrove Dialysis	Establishment	07/31/2019					
17-053	Ford City Dialysis	Establishment	08/31/2019					
17-063	Hickory Creek Dialysis	Establishment	11/30/2019					

### Section I, Identification, General Information, and Certification Current Projects

### Section I, Identification, General Information, and Certification Cost Space Requirements

Cost Space Table									
Dept. / Area C		Gross Square Feet		Amount of Proposed Total Gross Square Feet That Is:					
	Cost	Existing	Proposed	New Const.	Modernized	As is	Vacated Space		
CLINICAL									
ESRD	\$2,915,735		4,300		4,300				
		· ·		, ;; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;					
Total Clinical	\$2,915,735	·	4,300		4,300				
NON REVIEWABLE									
Administrative	\$1,446,984	· 	2,702		2,702				
Total Non- Reviewable	\$1,446,984	-	2,702		2,702				
TOTAL	\$4,362,719		7,002		7,002				

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#### Section III, Project Purpose, Background and Alternatives – Information Requirements Criterion 1110.110(a), Project Purpose, Background and Alternatives

The Applicants are fit, willing and able, and have the qualifications, background and character to adequately provide a proper standard of health care services for the community. This project is for the establishment of Marshall Square Dialysis, a 12-station in-center hemodialysis clinic to be located at 2950 – 3010 West 26<sup>th</sup> Street, Chicago, Illinois 60623.

DaVita Inc. is a leading provider of dialysis services in the United States and is committed to innovation, improving clinical outcomes, compassionate care, education and empowering patients, and community outreach. A copy of DaVita's 2017 Community Care report details DaVita's commitment to quality, patient centric focus and community outreach and is attached at Attachment – 11A. Some key initiatives of DaVita which are covered in that report are also outlined below.

#### Kidney Disease Statistics

30 million or 15% of U.S. adults are estimated to have CKD.<sup>1</sup> Current data reveals troubling trends, which help explain the growing need for dialysis services:

- Between 1999-2002 and 2011-2014, the overall prevalence estimate for CKD rose from 13.9 to 14.8 percent. The largest relative increase, from 38.2 to 42.6 percent, was seen in those with cardiovascular disease.<sup>2</sup>
- Many studies now show that diabetes, hypertension, cardiovascular disease, higher body mass index, and advancing age are associated with the increasing prevalence of CKD.<sup>3</sup>
- Over six times the number of new patients began treatment for ESRD in 2014 (120,688) versus 1980 (approximately 20,000).<sup>4</sup>
- Over eleven times more patients are now being treated for ESRD than in 1980 (678,383 versus approximately 60,000).<sup>5</sup>
- Increasing prevalence in the diagnosis of diabetes and hypertension, the two major causes of CKD; 44% of new ESRD cases have a primary diagnosis of diabetes; 28% have a primary diagnosis of hypertension;<sup>6</sup>
- Lack of access to nephrology care for patients with CKD prior to reaching end stage kidney disease which requires renal replacement therapy continues to be a public health concern. Timely CKD care is imperative for patient morbidity and mortality. Beginning in 2005, CMS began to collect CKD data on patients beginning dialysis. Based on that data, it appears that little

<sup>&</sup>lt;sup>1</sup> Centers for Disease Control & Prevention, National Center for Chronic Disease Prevention and Health Promotion, National Chronic Kidney Disease Fact Sheet, 2017 (2017) available at https://www.cdc.gov/diabetes/pubs/pdf/kidney\_factsheet.pdf (last visited Dec. 28, 2017).

<sup>&</sup>lt;sup>2</sup> US Renal Data System, USRDS 2016 Annual Data Report: Epidemiology of Kidney Disease in the United States, National Institutes of Health, National Institute of Diabetes and Digestive and Kidney Diseases, Bethesda, MD, 39 (2016).

<sup>&</sup>lt;sup>3</sup> Id.

<sup>&</sup>lt;sup>4</sup> Id. at 215.

<sup>&</sup>lt;sup>5</sup> <u>Id</u>. at 216.

<sup>&</sup>lt;sup>6</sup> <u>Id</u>. at 288.

progress has been made to improve access to pre-ESRD kidney care. For example, in 2014, 24% of newly diagnosed ESRD patients had not been treated by a nephrologist prior to beginning dialysis therapy. And among these patients who had not previously been followed by a nephrologist, 63% of those on hemodialysis began therapy with a catheter rather than a fistual. Comparatively, only 34% of those patients who had received a year or more of nephrology care prior to reaching ESRD initiated dialysis with a catheter instead of a fistula.<sup>7</sup>

### DaVita's Quality Recognition and Initiatives

#### Awards and Recognition

- Five Star Quality Ratings. DaVita led the industry for the fourth year by meeting or exceeding Medicare standards in the Centers for Medicare and Medicaid Services ("CMS") Five-Star Quality Rating System ("Five Star"). DaVita had more three, four and five star clinics than it has ever had in the history of the program. See Attachment – 11B.
- Quality Incentive Program. DaVita ranked first in outcomes for the fourth straight year in the Centers for Medicare and Medicaid Services ("CMS") end stage renal disease ("ESRD") Quality Incentive Program. The ESRD QIP reduces payments to dialysis clinics that do not meet or exceed CMS-endorsed performance standards. DaVita outperformed the other ESRD providers in the industry combined with only 11 percent of clinics receiving adjustments versus 23 percent for the rest of the industry.
- Coordination of Care. On June 29, 2017, CAPG, the leading association in the country representing physician organizations practicing capitated, coordinated care, awarded both of DaVita's medical groups HealthCare Partners in California and The Everett Clinic in Washington its Standards of Excellence™ Elite Awards. The CAPG's Standards of Excellence™ survey is the industry standard for assessing the delivery of accountable and value based care. Elite awards are achieved by excelling in six domains including Care Management Practices, Information Technology, Accountability and Transparency, Patient-Centered Care, Group Support of Advanced Primary Care and Administrative and Financial Capability.
- Joint Commission Accreditation. In August 2016, DaVita Hospital Services, the first inpatient kidney care service to receive Ambulatory Health Care Accreditation from the Joint Commission, was re-accredited for three years. Joint Commission accreditation and certification is recognized nationwide as a symbol of quality that reflects an organization's commitment to meeting certain performance standards. For the past three years, DaVita identified key areas for improvement, created training presentations and documents, provided WebEx training sessions and coordinated 156 hospital site visits for The Joint Commission Surveyors and DaVita teammates. Accreditation allows DaVita to monitor and evaluate the safety of kidney care and apheresis therapies against ambulatory industry standards. The accreditation allows for increased focus on enhancing the quality and safety of patient care; improved clinical outcomes and performance metrics, risk management and survey preparedness. Having set standards in place can further allow DaVita to measure performance and become better aligned with its hospital partners.
- Military Friendly Employer Recognition. DaVita has been repeatedly recognized for its commitment to its employees, particularly its more than 1,700 teammates who are reservists, members of the National Guard, military veterans, and military spouses. Victory Media, publisher of GI Jobs® and *Military Spouse Magazine*, recently recognized DaVita as a 2017 Top Military Friendly Employer for the eighth consecutive year. Companies competed for the elite Military Friendly® Employer title by completing a data-driven survey. Criteria included a benchmark score across key programs and policies, such as the strength of company military recruiting efforts,

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<sup>&</sup>lt;sup>1</sup> Id at 292-294.

percentage of new hires with prior military service, retention programs for veterans, and company policies on National Guard and Reserve service.

Workplace Awards. In April 2018, DaVita was certified by WorldBlu as a "Freedom-Centered Workplace." For the eleventh consecutive year, DaVita appeared on WorldBlu's list, formerly known as "most democratic" workplaces. WorldBlu surveys organizations' teammates to determine the level of democracy practiced. See Attachment - 11C. For the sixth consecutive year, DaVita was recognized as a Top Workplace by The Denver Post. In 2018, DaVita was recognized among Training magazine's Top 125 for its whole-person learning approach to training and development programs for the fourteenth year in a row. See Attachment - 11D. DaVita received a Gold LearningElite award from Chief Learning Officer Magazine, which recognized DaVita's exemplary leaning and development programs. DaVita has been among the LearningElite for the past six year, and this is its first Gold level recognition. See Attachment -11E. DaVita was one of more than 100 companies from ten industry sectors to join the inaugural 2018 Bloomberg Gender-Equality Index for creating a majority diverse Board of Directors. The index measures gender equality across internal company statistics, employee policies, external community support and engagement and gender-conscious product offerings. See Attachment -11F Finally, DaVita has been recognized as one of Fortune® Magazine's Most Admired Companies in 2017 - for the eleventh consecutive year and twelfth year overall. See Attachment - 11G.

#### Quality Initiatives

DaVita has undertaken many initiatives to improve the lives of patients suffering from chronic kidney disease ("CKD") and ESRD. With the ongoing shift from volume to value in healthcare, providers—more than ever—are focusing their attention on generating optimal clinical outcomes in order to enhance patient quality of life. The extensive tools and initiatives that were built into the DaVita Patient-Focused Quality Pyramid help affiliated physicians succeed in this important undertaking. The pyramid serves as a framework for nephrologists to address the complex factors that impact patients, such as mortality, hospitalizations and the patient experience. Complex programs serve as an important tier in the DaVita Patient-Focused Quality Pyramid. They include:

- Clinical initiatives such as preventing missed treatments and managing vascular access, fluid, infection, medications and diabetes.
- Pneumococcal pneumonia and influenza initiatives: Increase pneumonia and influenza vaccination rates.
- Catheter removal: Help patients transition from central venous catheters (CVCs) to arteriovenous (AV) fistulas to reduce risk of hospitalization from infections and blood clots.
- Dialysis transition management: Support patients through any transition of care to improve outcomes and reduce mortality.

DaVita's patient centered quality programs also include the Kidney Smart, IMPACT, CathAway, and transplant assistance programs. These programs and others are described below.

 On June 16, 2016, DaVita announced its partnership with Renal Physicians Association ("RPA") and the American Board of Internal Medicine ("ABIM") to allow DaVita-affiliated nephrologists to earn Maintenance of Certification ("MOC") credits for participating in dialysis unit quality improvement activities. MOC certification highlights nephrologists' knowledge and skill level for patients looking for high quality care.

Attachment – 11

- To improve access to kidney care services, DaVita and Northwell Health in New York have joint ventured to serve thousands of patients in Queens and Long Island with integrated kidney care. The joint venture will provide kidney care services in a multi-phased approach, including:
  - Physician education and support
  - Chronic kidney disease education
  - Network of outpatient centers
  - Hospital services
  - Vascular access
  - Integrated care
  - Clinical research
  - Transplant services

The joint venture will encourage patients to better utilize in-home treatment options.

- DaVita's Kidney Smart program helps to improve intervention and education for pre-ESRD patients. Adverse outcomes of CKD can often be prevented or delayed through early detection and treatment. Several studies have shown that early detection, intervention and care of CKD may improve patient outcomes and reduce ESRD as follows:
  - Reduced GFR is an independent risk factor for morbidity and mortality. A reduction in the rate of decline in kidney function upon nephrologists' referrals has been associated with prolonged survival of CKD patients,
  - (ii) Late referral to a nephrologist has been correlated with lower survival during the first 90 days of dialysis, and
  - (iii) Timely referral of CKD patients to a multidisciplinary clinical team may improve outcomes and reduce cost.

A care plan for patients with CKD includes strategies to slow the loss of kidney function, manage comorbidities, and prevent or treat cardiovascular disease and other complications of CKD, as well as ease the transition to kidney replacement therapy. Through the Kidney Smart program, DaVita offers educational services to CKD patients that can help patients reduce, delay, and prevent adverse outcomes of untreated CKD. DaVita's Kidney Smart program encourages CKD patients to take control of their health and make informed decisions about their dialysis care.

- DaVita's IMPACT program seeks to reduce patient mortality rates during the first 90-days of dialysis through patient intake, education and management, and reporting. Through IMPACT, DaVita's physician partners and clinical team have had proven positive results in addressing the critical issues of the incident dialysis patient. The program has helped improve DaVita's overall gross mortality rate, which has fallen 28% in the last 13 years.
- DaVita's CathAway program seeks to reduce the number of patients with central venous catheters ("CVC"). Instead patients receive arteriovenous fistula ("AV fistula") placement. AV fistulas have superior patency, lower complication rates, improved adequacy, lower cost to the healthcare system, and decreased risk of patient mortality compared to CVCs. In July 2003, the Centers for Medicare and Medicaid Services, the End Stage Renal Disease Networks and key

providers jointly recommended adoption of a National Vascular Access Improvement Initiative ("NVAII') to increase the appropriate use of AV fistulas for hemodialysis. The CathAway program is designed to comply with NAVII through patient education outlining the benefits for AV fistula placement and support through vessel mapping, fistula surgery and maturation, first cannulation and catheter removal.

For more than a decade, DaVita has been investing and growing its integrated kidney care capabilities. Through Patient Pathways, DaVita partners with hospitals to provide faster, more accurate ESRD patient placement to reduce the length of hospital inpatient stays and readmissions. Importantly, Patient Pathways is not an intake program. An unbiased onsite liaison, specializing in ESRD patient care, meets with both newly diagnosed and existing ESRD patients to assess their current ESRD care and provides information about insurance, treatment modalities, outpatient care, financial obligations before discharge, and grants available to ESRD patients. Patients choose a provider/center that best meets their needs for insurance, preferred nephrologists, transportation, modality and treatment schedule.

DaVita currently partners with over 250 hospitals nationwide through Patient Pathways. Patient Pathways has demonstrated benefits to hospitals, patients, physicians and dialysis centers. Since its creation in 2007, Patient Pathways has impacted over 130,000 patients. The Patient Pathways program reduced overall readmission rates by 18 percent, reduced average patient stay by a half-day, and reduced acute dialysis treatments per patient by 11 percent. Moreover, patients are better educated and arrive at the dialysis center more prepared and less stressed. They have a better understanding of their insurance coverage and are more engaged and satisfied with their choice of dialysis clinic. As a result, patients have higher attendance rates, are more compliant with their dialysis care, and have fewer avoidable readmissions.

 Since 1996, Village Health has innovated to become the country's largest renal National Committee for Quality Assurance accredited disease management program. VillageHealth's Integrated Care Management ("ICM") services partners with patients, providers and care team members to focus on the root causes of unnecessary hospitalizations such as unplanned dialysis starts, infection, fluid overload and medication management.

VillageHealth ICM services for payers and ACOs provide CKD and ESRD population health management delivered by a team of dedicated and highly skilled nurses who support patients both in the field and on the phone. Nurses use VillageHealth's industry-leading renal decision support and risk stratification software to manage a patient's coordinated needs. Improved clinical outcomes and reduced hospital readmission rates have contributed to improved quality of life for patients. As of 2014, VillageHealth ICM has delivered up to a 15 percent reduction in non-dialysis medical costs for ESRD patients, a 15 percent lower year-one mortality rate over a three-year period, and 27 percent fewer hospital readmissions compared to the Medicare benchmark. Applied to DaVita's managed ESRD population, this represents an annual savings of more than \$30 million.

Transplant Education. DaVita has long been committed to helping its patients receive a thorough kidney transplant education within 30 days of their first dialysis treatment. Patients are educated about the step-by-step transplant process and requirements, health benefits of a transplant and the transplant center options available to them. The social worker or designee obtains transplant center guidelines and criteria for selection of appropriate candidates and assists transplant candidates with factors that may affect their eligibility, such as severe obesity, adherence to prescribed medicine or therapy, and social/emotional/financial factors related to post-transplant functioning.

On April 28, 2018, DaVita and Methodist Specialty and Transplant Hospital in San Antonio, Texas announced the launch of a co-developed Transplant Waitlist Support Program. The program's purpose is to help waitlisted patients transplant ready by deploying a technology-enabled solution

to proactively and electronically exchange patient information between DaVita and the transplant center. <u>See</u> Attachment – 11H.

- Dialysis Quality Indicators. In an effort to better serve all kidney patients, DaVita believes in requiring that all providers measure outcomes in the same way and report them in a timely and accurate basis or be subject to penalty. There are four key measures that are the most common indicators of quality care for dialysis providers: dialysis adequacy, fistula use rate, nutrition and bone and mineral metabolism. Adherence to these standard measures has been directly linked to 15-20% fewer hospitalizations. On each of these measures, DaVita has demonstrated superior clinical outcomes, which directly translated into 7% reduction in hospitalizations among DaVita patients.
- Pharmaceutical Compliance. DaVita Rx, the first and largest licensed, full-service U.S. renal pharmacy, focuses on the unique needs of dialysis patients. Since 2005, DaVita Rx has been helping improve outcomes by delivering medications to dialysis centers or to patients' homes, making it easier for patients to keep up with their drug regimens. DaVita Rx patients have medication adherence rates greater than 80%, almost double that of patients who fill their prescriptions elsewhere, and are correlated with 40% fewer hospitalizations.

#### Service to the Community

- DaVita consistently raises awareness of community needs and makes cash contributions to organizations aimed at improving access to kidney care. DaVita provides significant funding to kidney disease awareness organizations such as the Kidney TRUST, the National Kidney Foundation, the American Kidney Fund, and several other organizations. DaVita Way of Giving program donated \$2.2 million in 2017 to locally based charities across the United States. Its own employees, or members of the "DaVita Village," assist in these initiatives. In 2017, more than 500 riders participated in Tour DaVita, DaVita's annual charity bike ride, which raised \$1.25 million to support Bridge of Life. Bridge of Life serves thousands of men, women and children around the world through kidney care, primary care, education and prevention and medically supported camps for kids.
- DaVita is committed to sustainability and reducing its carbon footprint. It is the only kidney care company recognized by the Environmental Protection Agency for its sustainability initiatives. In 2010, DaVita opened the first LEED-certified dialysis center in the U.S. Newsweek Green Rankings recognized DaVita as a 2017 Top Green Company in the United States, and it has appeared on the list every year since the inception of the program in 2009. See Attachment 111 Since 2013, DaVita has saved 645 million gallons of water through optimization projects. Through toner and cell phone recycling programs, more than \$126,000 has been donated to Bridge of Life. In 2016, Village Green, DaVita's corporate sustainability program, launched a formal electronic waste program and recycled more than 113,000 pounds of e-waste.

In 2018, the U.S. Department of Energy ("DOE") recognized DaVita in its Advanced Rooftop Unit ("RTU") Campaign and awarded DaVita the Communities Award in the Excellence in Corporate Social Responsibility category. DaVita was honored for its leadership in installing more energy efficient RTUs (heating and cooling units) in commercial buildings. DaVita was recognized for the highest number of automated fault detection and diagnostic ("AFDD") installations on RTUs, having installed 4,889 AFDD systems. DaVita was recognized by the Communitas Awards in Communities Award in the Excellence in Corporate Social Responsibility for its sustainability efforts, which include, saving 643 million gallons of water since 2013 through conservation efforts at dialysis centers; diverting 354,610 pounds of electronic waste from landfills since 2016; and donating more than 30,000 meals to local shelters since 2016 through food waste recovery efforts. See Attachment – 11J

 DaVita does not limit its community engagement to the U.S. alone. In 2006, Bridge of Life, the primary program of DaVita Village Trust, an independent 501(c)(3) nonprofit organization, completed more than 398 international and domestic medical missions and events in 26 countries. More than 900 DaVita volunteers supported these missions, impacting more than 110,000 men, women and children. In 2017, Bridge of Life established a Community Health Worker Program where they trained 13 individuals in Haiti and Nicaragua, allowing BOL to refer patients to local medical staff with their in-country partners and to ensure those patients receive continued follow-up care. It also developed an electronic medical record (EMR) system, allowing Bridge of Life to go paperless and to enter and maintain patient data more quickly and efficiently. In 2018, Bridge of Life partnered with the Syrian American Medical Society ("SAMS") to screen Syrian refugees in Irbid, Jordon for hypertension, diabetes and kidney disease and to provide health education. See Attachment – 11K.

#### Other Section 1110.230(a) Requirements.

Neither the Centers for Medicare and Medicaid Services nor the Illinois Department of Public Health ("IDPH") has taken any adverse action involving civil monetary penalties or restriction or termination of participation in the Medicare or Medicaid programs against any of the applicants, or against any Illinois health care clinics owned or operated by the Applicants, directly or indirectly, within three years preceding the filing of this application.

A list of health care clinics owned or operated by the Applicants in Illinois is attached at Attachment – 11L. Dialysis clinics are currently not subject to State Licensure in Illinois.

Certification that no adverse action has been taken against either of the Applicants or against any health care clinics owned or operated by the Applicants in Illinois within three years preceding the filing of this application is attached at Attachment – 11M.

An authorization permitting the Illinois Health Clinics and Services Review Board ("State Board") and IDPH access to any documents necessary to verify information submitted, including, but not limited to: official records of IDPH or other State agencies; and the records of nationally recognized accreditation organizations is attached at Attachment – 11M.





Attachment – 11A

# Caring for Our Palients

Integrated Care, Improved Results

Davita Kidney Care supports approximately 220,000 kidney patients nationally and internationality and continuously works in prove work integrated model to provide the care they need, Cuided by a strong compliance program, our approach offers preventive care and also addresses the health and lifestyle complexities of chronic conditions. ACHIEVING QUALITY ONE PATIENT AT A TIME Assimce inception of the Centers for Medicaré & Medicaid Services (CMS) Tre-Sard Quily Roling Services in dehisis, end Fre-Sar center quality has increased. In 2017, the percentage of Four- and Fre-Sar centers increased. reflecting the industry's focus on dehering fibliquality.

care to our patients-and ensuring access to that care.

DaVita Hospital Services, the first nationality Joint Commissionaccredited provider of inpatient lidency care and aphreesis, accredited provider of inpatient lidency care and aphreesis, to help roduce the hospital's dialysis-related central film-susciented blood stream infection (LCMBSIs, As of December 2017, the blood stream infection (LCMBSIs, As of December 2017, the program had been implemented.

INTERNATIONAL GROWTH

Located in 12 countries, DaVita is dedicated to improving health care for idney patients in the United States and begend. In 2017, we more than doubled our operations in 8azi it of 18 centers finkuloding a vacuely access center, We also committed to provide dialysis for cruises in Germany, started 5,000 patients on a chronic kidney feasus (ICKD) program in Colombia, acquired 44 centers in Poland and bauched a new dialysis nurse training program in Saudi Arabia.



## INTEGRATED KIDNEY CARE

DaVita Vitlagericalth has ked the industry in providing integrated kidnor zen (KK) (zin nore zban kno do cacades. Vitlagericalith urombit manages the total care for more than 20,000 real patients with end stage revial discuss (ER) and CKD of which more than 7000 are under activit arrangements, through patrineships with more than 10 health gains and health systems. VillageHeatth's IKC programs have demonstrated compelling results:

- 25 percent lower hospitalization rate
- than the industry average • 51 percent lower readmission rate than
  - the industry average
- Up to 21 percent addressable cost savings over four years

Providing care to more than 5,000 patients, DaVita's three ESRD Seambes Care Organizations achieved 300 percent quality reporting scores, experienced a 13 percent forcultion in hospital readmissions and saved 24,868 per patient per year.

120





# Caring for Each Other

## Living The DaVita Way

On any given day, DaVira teammates around the world give life to our patients. We pride ourselves on the quality of care we provide, and commit to Caring for Each Other with the same intensity with which we care for our patients. This is the DaVira Way, and we offer numerous resources and programs that reinforce this commitment.

## TEAMMATES, LEADERS

Give encourage our teammates to realize their potential and grow as feasible burgware auravard-winning unining warmins in 2017, Bour Academy program haught nearly, 7000 new teammates 1 about the DaVita culture and how to be feaders in their personal and professional lives. To date, the Rechmods Leadership

and professional likes. To date, the Redwoods Leadership and professional likes. To date, the Redwoods Leadership Development Program has provided 653 teammates on-the-job and dastroom laming, accention frammates and proputinities to work cross functionally with the goal of growing DaVits's future Facility and and Redwoods Resident the redemark superience of the MBA Redwoods Resident Program is our on the scular ship arristictum, which allows a Resident to be some the Recitive admice for a dimic in the U.S.

### STRONGER TOGETHER

Description of the second s

## ENCOURAGING ALL VOICES

Teammates are invited to share their ideas and questions through open diagoue with teachins. In StiCU, teammates abhinited more up an 1,150 ideas to the Idea Hub, an incluator for incondition and a place where their ideas can directly impact, projects that theip to continuously improve our operations. On Videa of the Village Calk, in which serior leadors report on the stale of the company, teammates and encouraged to ak questions about any usbect.

### WE ARE WELL

Through Village Vitačity, we offer the following tools and incentives to help our teammates and their families make healthy choices at and outside of work:

- uusuee of work. • Free onsie welhets screenings, health coxching and counseling • Stress-management resources and tobacco-cessation programs
  - Education assistance: fullion reimbursement and scholarships
    Education assistance: fullion reimbursement and scholarships
    Mtality Points insurance premium discounts for completing
- Thiny in hecoporating more helicitic and healthy activities into daily life • We Are Well Award: a chance to earn free health insurance for reaching healthy goals

### CREATING PATHS

Our new Bridge to Your Oreams pilot provides life-changing career opportunities for our patient care technicians by removing financial and other barriers to pursuing their nunsing degree.



Creating a Future for Future Generations

building a better world nat only for ourselves, but far our children and grandullaren sa well. We are helping to create this world through service projects, ourteach initiatives. chantable contributions and a continued focus on sustainability. Our teammates across 12 countries are working toward

### BEING THE CHANGE

I Bridge of Life (BOU), an international nonprofit organization founded by OWARD has evanabled its efforts beyond kithory care of include screening and prevention of chronic illnesses and Outcreased access to primary care services. Since 2006, BOL has completed 155 international medical missions in 26 countries and more than 300 domestic screenings and events, which have affected more than 110,000 lives.

DaVita celebrated the 11th anniversary of Tour DaVita, an annual, hure-day, 250-mile bicycle ride to raise awareness about tidney disease. The ride bhrough Washington raised 51.25 million to benefit Bridge of rife.

Village Green partnered with VIIlage Service Days to encourage teammates to volunteer in their communities in celebration of Earth Day 2017. Approximately 2,600 teammates, Iamily members and friends contributed nearly 15,000 hours toward 194 environmental projects in their local communities across 12 countries.

SPREADING RIPPLES. STARTING AT HOME

For the seventh year in a row, clinical learns across the country of the solar longroutin organization to receive a domation on behalf of our community. Through 2012, Mailion in 2013, teammates directed domations of more than \$2.2, million in 2013, bringing our total donations to more than \$11 million.

with organizations whose missions positively impact the lives of our citizens, in 2017, we donated more than 51.3 million to local nonprofils and continued to encourage volunteerism and board In our home state of Colorado, we have developed relationship. service as ways to spread ripples of community service.

Nous volunteering to improve their communities and world anould bene. There 2006, DaVia teanmates, their family and friends have volunteered nearly 150,000 hours during more than 4,500 Village Service Dans Every year, teams come together and contribute hundreds of

The KT Community Foundation allocated nearly \$21,000 in funds to teammate led community service projects in 2017 and has contributed nearth \$440,000 total since the program's inception.





Number of meak donated to Deriver 30,000

DaVrita received LEED (Leadership in Evergy and Environmental Design) certifications on two buildings this vear, giving DaVita 623,000 vuure leet of LEED-certified space

576



Cavita offered its first in-house prep class for teammates Lating their LEED credential exam In 2017, teache formmales corred either their LEED Griten Associale or LEED Accredited Professional certifications,



3% 6) Do and 5) de devicent arternation 3% 6) Do and 5) de devicent to the weight of 27 depthank. Through revertie such is explored to powering 2086 hours for a rear or provering 2306 as ferm the rear Since 2016. Davida has diverted efforts at dialysis centers. Davita has saved 643 millioo galions since 2013. This is the equivalent at 975 Ohmoic-sized swintming pook.



who chrocce a commuting option (walk, bite, carpool, etc.) other than driving Alone.

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their way to work in Denner's Bee to Work Day, muking Cavita second in Denner for highest participation among large terror-second taskits evenul lekeet (tasii 240) isangmaters (men Dishta's world headquarters pushisd

# **Highlights & Recognition**

### 2017 Highlights

CARING FOR OUR PATIENTS

- 100 bercent quality reporting scores, experienced a 13 percent reduction in hospital readmissions and saved 54,868 per DaVita's three ESRD Seamless Care Organizations achieved patient per year.
  - DaVita continued to be the national leader in providing peritoneal diatysis
- CARING FOR EACH OTHER
  DAULA debuted the Bright horizont. Give Advantages<sup>1</sup> lamly care program to all teammates, introduced Mit Stork to mitedefervity.
  Covice) for working means who travel, and added paid parental sectors? and caregiver leave to our suite of tamily-friendly benefits
- Gender-Equality index (GEI), which recognizes global organizations Davita is proud to have been selected to the 2018 Bloomberg
  - for their work in advancing gender equality. CARING FOR OUR WORLD
- German clinical teammates, who directed donations to multiple DaVita Way of Giving expanded overseas to include our nonprofit organizations across Germany.
- Viluge+vide celebration to build bikes for students from local Colorado sebool districts, breaking a GUINNESS WORLD RECORD\* for "Most Bicycles Built in One Hour" in the process 3.500 learnmales came together during DaVita's annual

### 2017 Recognition

- BUSINESS EXCELLENCE
- Modern Healthcare 100 Most Influential People in Healthcare
  WorldBlu& Most Freedom-Centered Workplaces FORTUNE® World's Most Admired Companies
  - CARING FOR OUR PATIENTS
- Mcdal af Excelence from American Association of Kidney Patients
  Five Clinical Research Organization Leadership awards for DaVila **Cinical Research** 
  - National Health Information CHealthcare Leadership
- CARING FOR EACH OTHER
- Becker's Hospital Review: 150 Great Places to Work in Healthcare
  - Colorado Top Workplaces, Tampa Bay Top Workplaces Training Top 125
- National Business Group on Health: Best Employers for LearningEfite
  - Healthy Lifestyles®
    - CARING FOR OUR WORLD
- Silver Level Environmental Leader by the Colorado Dept. of Public Newsweek Green Rankings
  - Certifiably Green Deriver certification for our world headquarters Health & Environment
    - Military Times EDGE: Best for Vels Employers MILITARY AWARDS
- U S. Veterans Magazine: Too Veteran-Friendly Companies
- CivifarJabs com: Most Valuable Employer Miktary Winner
  GI Jobs Top 100 Miktary and Miktary Spouse-Friendly Employers

## Looking Ahead

Seen through helping improve the lives of our patients and teammarks and the communities where we five and work. We look forward to another year of striving To Build the Greatest Health Care Community the World Has Ever

# CARING FOR OUR PATIENTS

Through a new clinical initiative, we will continue to evolve the dialysis center from a place of treatment to a place for patient-centered care.

# CARING FOR EACH OTHER

Through our LeaRN Award, we will support the professional development of our hard-working clinical teammates by sending 90 DaVita nurses, nominated by their nursegers, to altend the American Nephrology Nurses Association dialysis conference.

# CARING FOR OUR WORLD

In 2018, we will celebrate our 5th anniversory of Earth Day Service Days, with treatmates across the country volumitry in their communities for an environments broject ŝ

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DAVITA.COM/COMMUNITYCARE



DaVita News

### DaVita Continues to Improve Patient Care, Leads in Five-Star Quality Ratings Company earns its most ever three-, four- and five-star rated centers

DENVER, April 27, 2018 /PRNewswire/ -- DaVita Kidney Care, a division of DaVita Inc. (NYSE: DVA) and a leading provider of kidney care services in the United States, today announced it has led the industry for the fourth year by meeting or exceeding Medicare standards in the Centers for Medicare & Medicaid Services (CMS) Five-Star Quality Rating System (Five-Star).

DaVita's focus on helping improve patients' health and quality of life is demonstrated in this year's Five-Star ratings, where the company has more three, four and five star centers than it has ever had in the history of the program. The results mark DaVita's best quality performance in the program to date.

"The entire kidney care community has come together through Five-Star to raise the bar on quality year over year," said Javier Rodriguez, CEO for DaVita Kidney Care. "It's time to honor our collective success—and our commitment to clinical improvement—in the best interest of our patients and their families."

The broader kidney care community has also continued to improve with an increase in the number of dialysis centers receiving a three-, four- or five-star quality rating by 10 percent since 2016. Other meaningful improvements have been demonstrated in publicly reported clinical quality measures, including:

- 3 percent improvement in dialysis adequacy, which measures how well dialysis removes waste from the blood.
- 8 percent improvement in bloodstream infections, which are one of the leading causes of hospitalizations among dialysis patients.

"Improved clinical quality means patients have greater access to better care. That is the real victory of Five-Star," said Allen R. Nissenson, M.D., FACP, chief medical officer for DaVita Kidney Care. "DaVita continues to evolve our patient-centered clinical programs to deliver optimal care so our patients have a better chance of staying home with loved ones and friends instead of being in and out of the hospital."

All center ratings can be found on the Dialysis Facility Compare website.

To learn more about DaVita Kidney Care's commitment to quality, visit DaVita.com/Five-Star.

### About DaVita Kidney Care

DaVita Kidney Care is a division of DaVita Inc., a Fortune 500® company, that through its operating divisions provides a variety of health care services to patient populations throughout the United States and abroad. A leading provider of dialysis services in the United States, DaVita Kidney Care treats patients with chronic kidney failure and end stage renal disease. DaVita Kidney Care strives to improve patients' quality of life by innovating clinical care, and by offering integrated treatment plans, personalized care teams and convenient health-management services. As of Dec. 31, 2017, DaVita Kidney Care operated or provided administrative services at 2,510 outpatient dialysis centers located in the United States serving approximately 198,000 patients. The company also operated 237 outpatient dialysis centers located in 11 countries outside the United States. DaVita Kidney Care supports numerous programs dedicated to creating positive, sustainable change in communities around the world. The company's leadership development initiatives and social responsibility efforts have been recognized by Fortune, Modern Healthcare, Newsweek and WorldBlu. For more information, please visit DaVita.com.

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Attachment – 11B

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SOURCE DaVita Kidney Care

http://pressreleases.davita.com/2018-04-27-DaVita-Continues-to-Improve-Patient-Care-Leads-in-Five-Star-Quality-Ratings



### Attachment – 11B

DaVita News

### DaVita Certified as Freedom-Centered Workplace by WorldBlu Company credits workplace collaboration and team-based environment

DENVER, April 12, 2018 /PRNewswire/ -- DaVita Kidney Care, a division of DaVita Inc. (NYSE: DVA), a leading provider of kidney care services in the United States, today announced that the company has been certified as a "Freedom-Centered Workplace" by WorldBlu. This is the 11th consecutive year the company has been recognized on the list, formerly known as "most democratic" workplaces.

"Our teammates have a central role in shaping the future of DaVita and our ability to innovate," said Kent Thiry, chairman and CEO of DaVita. "Creating a freedom-based environment where individual voices are heard is essential in that journey."

DaVita engages the company's 75,000 teammates and regularly seeks their input on both small and large matters that impact the direction of the company. "Town Halls" and "Voice of the Village" calls serve as opportunities for teammates to hear directly from senior leaders and ask questions about the business, policies, strategic direction and more. Teammates also have opportunities to recognize one another for exemplifying the company's core values.

In every respect, down to long-established financial and benefits-related practices, DaVita operates less as a company and more as a Village, valuing the voice of its teammates in many instances of decision making. When it became clear that DaVita teammates weren't collectively satisfied with the profit sharing options offered, the tenets of organizational democracy were deployed to allow teammates to weigh in on their profit sharing preference.

DaVita also emphasizes collaboration and teamwork to deliver optimal patient outcomes. DaVita has been recognized as a clinical leader in two reports from the Centers for Medicare and Medicaid Services (CMS): Five-Star Quality Rating program and the Quality Incentive program.

Organizations become eligible for a spot on the WorldBlu List of Most Freedom-Centered Workplaces<sup>™</sup> after teammates complete The WorldBlu Freedom at Work<sup>™</sup> Assessment, a survey evaluating their practice of the WorldBlu 10 Principles of Organizational Democracy<sup>™</sup>. The assessment was developed based on a decade of research into what makes a successful freedom-centered company. Organizations from the for-profit and non-profit sectors that have been in operation for at least one full year and have five or more employees can apply for the certification.

Learn more about DaVita's award-winning culture at DaVita.com/CSR.

### About DaVita Kidney Care

DaVita Kidney Care is a division of DaVita Inc., a Fortune 500® company, that through its operating divisions provides a variety of health care services to patient populations throughout the United States and abroad. A leading provider of dialysis services in the United States, DaVita Kidney Care treats patients with chronic kidney failure and end stage renal disease. DaVita Kidney Care strives to improve patients' quality of life by innovating clinical care, and by offering integrated treatment plans, personalized care teams and convenient health-management services. As of Dec. 31, 2017, DaVita Kidney Care operated or provided administrative services at 2,510 outpatient dialysis centers located in the United States serving approximately 198,000 patients. The company also operated 237 outpatient dialysis centers located in 11 countries outside the United States. DaVita Kidney Care supports numerous programs dedicated to creating positive, sustainable change in communities around the world. The company's leadership development initiatives and social responsibility efforts have been recognized by Fortune, Modern Healthcare, Newsweek and WorldBlu. For more information, please visit DaVita.com.

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-64-

Attachment - 11C

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### SOURCE DaVita



http://pressreleases.davita.com/2018-04-12-DaVita-Certified-as-Freedom-Centered-Workplace-by-WorldBlu

### Attachment - 11C

DaVita News

### DaVita Recognized Among 2018 Training Top 125 for Exceptional Training and Development Programs

DENVER, Feb. 20, 2018 /PRNewswire/ -- DaVita Inc. (NYSE: DVA), a leading independent medical group and a leading provider of kidney care services in the United States, today announced it was recognized among Training Magazine's Top 125 for its exceptional training and leadership development programs. The company has appeared on the list for 14 years in a row.

"Our emphasis on whole-person learning reflects our belief that who we are and how we show up at work is also who we are at home, in our communities and in the world," said Dave Hoerman, chief wisdom officer at DaVita. "The goal of our training programs is to transform and enrich the lives of our teammates, ultimately translating to the best care possible for our patients."

On this year's list, DaVita ranked No. 37, and according to Training Magazine, the rankings are determined by multiple qualitative and quantitative factors. Among those factors are the scope of the programs and the financial investment in employee development.

DaVita offers a variety of in-person and online courses and programs to help create a special place for its teammates. The company created DaVita University (DVU) to offer training and development programs to teammates that focus on personal and professional growth. DVU facilitators use examples of how concepts such as teamwork and mindfulness can be integrated into both work and personal life.

One of DaVita's foundational training and development programs that almost all new teammates participate in is called Academy. The company created Academy – a two-day, off-site event – as a way to introduce new teammates to DaVita's unique history, culture and dedication to whole-person learning.

Explore how DaVita invests in its teammates' professional and personal growth at DaVita.com/CSR.

### About DaVita Inc.

DaVita Inc., a Fortune 500® company, is the parent company of DaVita Kidney Care and DaVita Medical Group. DaVita Kidney Care is a leading provider of kidney care in the United States, delivering dialysis services to patients with chronic kidney failure and end stage renal disease. As of December 31, 2017, DaVita Kidney Care operated or provided administrative services at 2,510 outpatient dialysis centers located in the United States serving approximately 198,000 patients. The company also operated 237 outpatient dialysis centers located in 11 countries outside the United States. DaVita Medical Group manages and operates medical groups and affiliated physician networks in California, Colorado, Florida, Nevada, New Mexico, Pennsylvania and Washington in its pursuit to deliver excellent-quality health care in a dignified and compassionate manner. DaVita Medical Group's teammates, employed clinicians and affiliated clinicians provided care for approximately 1.7 million patients. For more information, please visit DaVita.com/About.

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SOURCE DaVita Inc.

Attachment – 11D

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5/21/2018

DaVita Recognized Among 2018 Training Top 125 for Exceptional Training and Development Programs - Feb 20, 2018

http://pressreleases.davita.com/2018-02-20-DaVita-Recognized-Among-2018-Training-Top-125-for-Exceptional-Training-and-Development-Programs



Attachment - 11D

DaVita News

### DaVita Recognized as a LearningElite Company by Chief Learning Officer Magazine

DENVER, April 23, 2018 /PRNewswire/ -- DaVita Inc.(NYSE: DVA), a leading independent medical group and a leading provider of kidney care services in the United States, today announced it received a Gold LearningElite award from Chief Learning Officer Magazine, which recognized the organization's exemplary learning and development programs. DaVita has been named among the LearningElite for the past six years, and this is the first time the company has received the magazine's Gold-level recognition.

"At DaVita, teammate development is much more than just on-the-job training," said Dave Hoerman, chief wisdom officer at DaVita. "We strive to foster both personal and professional growth, knowing that who we are and how we show up at work is also who we are at home, in our communities and in the world."

On this year's list, DaVita's inclusion among the Gold-level winners was in part attributed to the company's continuous efforts to innovate its learning and development programs.

Among the new programs is DaVita THRIVE. The newly-launched initiative is designed to foster the development of DaVita nurses who have interest in becoming facility administrators at DaVita clinics. The nurses take part in leadership and business training, individual development planning and other support systems throughout the five-month program.

Explore how DaVita invests in its teammates' professional and personal growth at DaVita.com/CSR.

### About DaVita Inc.

DaVita Inc., a Fortune 500® company, is the parent company of DaVita Kidney Care and DaVita Medical Group. DaVita Kidney Care is a leading provider of kidney care in the United States, delivering dialysis services to patients with chronic kidney failure and end stage renal disease. As of Dec. 31, 2017, DaVita Kidney Care operated or provided administrative services at 2,510 outpatient dialysis centers located in the United States serving approximately 198,000 patients. The company also operated 237 outpatient dialysis centers located in 11 countries outside the United States. DaVita Medical Group manages and operates medical groups and affiliated physician networks in California, Colorado, Florida, Nevada, New Mexico, Pennsylvania and Washington in its pursuit to deliver excellent-quality health care in a dignified and compassionate manner. DaVita Medical Group's teammates, employed clinicians and affiliated clinicians provided care for approximately 1.7 million patients. For more information, please visit DaVita.com/About.

CONTACT: Caitlyn Major, 303-876-7547, caitlyn.major@davita.com

SOURCE DaVita Inc.

http://pressreleases.davita.com/2018-04-23-DaVita-Recognized-as-a-LearningElite-Company-by-Chief-Learning-Officer-Magazine



### Attachment - 11E

### DaVita Named Inaugural Member of Bloomberg Gender-Equality Index 2018 Company is one of only two health care companies globally and one of forty in the United States

DENVER, Jan. 22, 2018 /PRNewswire/ -- DaVita Inc. (NYSE: DVA), a leading independent medical group and a leading provider of kidney care services in the United States, announced that it is one of more than 100 companies from ten industry sectors to join the inaugural 2018 Bloomberg Gender-Equality Index (GEI). DaVita was included in part for its achievement of creating a majority diverse Board of Directors based on gender and race.

The index measures gender equality across internal company statistics, employee policies, external community support and engagement and gender-conscious product offerings. DaVita is the only Colorado-based company and just one of two health care organizations globally recognized. In addition, it is one of forty in the United States that was included in this membership.

"A governing body with a broader perspective and diverse backgrounds tends to bring more thoughtful outcomes," said Kent Thiry, chairman and CEO of DaVita. "We're committed to continuing gender balance within DaVita."

The 2018 GEI expands globally to represent 24 countries, including firms headquartered in Belgium, Chile, Greece, Ireland, Italy, Singapore and Taiwan for the first time. Companies range from a variety of sectors, including communications, consumer staples, energy, financials, materials and technology.

"We commend DaVita and the other 103 companies included in the 2018 GEI for their efforts to create work environments that support gender equality across a diverse range of industries," said Peter T. Grauer, DaVita board member, chairman of Bloomberg and founding chairman of the U.S. 30% Club. "Their leadership sets an important example that will help all organizations innovate and navigate the growing demand for diverse and inclusive workplaces."

DaVita submitted a social survey created by Bloomberg in partnership with third-party experts, including Women's World Banking, Catalyst, and Working Mother Media. Those included on this year's index scored at or above a global threshold established by Bloomberg to reflect disclosure and the achievement or adoption of best-in-class statistics and policies.

For more information on the 2018 Bloomberg Gender-Equality Index (GEI) visit http://bloomberg.com/professional/sustainable-finance/.

### About DaVita Inc.

DaVita Inc., a Fortune 500® company, is the parent company of DaVita Kidney Care and DaVita Medical Group. DaVita Kidney Care is a leading provider of kidney care in the United States, delivering dialysis services to patients with chronic kidney failure and end stage renal disease. As of September 30, 2017, DaVita Kidney Care operated or provided administrative services at 2,470 outpatient dialysis centers located in the United States serving approximately 196,000 patients. The company also operated 230 outpatient dialysis centers located in 11 countries outside the United States. DaVita Medical Group manages and operates medical groups and affiliated physician networks in California, Colorado, Florida, Nevada, New Mexico, Pennsylvania and Washington in its pursuit to deliver excellent-quality health care in a dignified and compassionate manner. DaVita Medical Group's teammates, employed clinicians and affiliated clinicians provided care for approximately 1.7 million patients. For more information, please visit DaVita.com/About.

### **About Bloomberg:**

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength – delivering data, news and analytics through innovative technology, quickly and accurately – is at the -69- Attachment – 11F

#### 5/21/2018

DaVita Named Inaugural Member of Bloomberg Gender-Equality Index 2018 - Jan 22, 2018

core of the Bloomberg Terminal. Bloomberg's enterprise solutions build on the company's core strength: leveraging technology to allow customers to access, integrate, distribute and manage data and information across organizations more efficiently and effectively. For more information, visit www.bloomberg.com.

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### SOURCE DaVita Inc.



http://pressreleases.davita.com/2018-01-22-DaVita-Named-Inaugural-Member-of-Bloomberg-Gender-Equality-Index-2018

### Attachment – 11F

### DaVita News

### DaVita Recognized for 11th Consecutive Year Among FORTUNE® Magazine's World's Most Admired Companies®

DENVER, March 12, 2018 /PRNewswire/ -- DaVita Inc. (NYSE: DVA), a leading provider of kidney care services in the United States and in 11 countries around the world, today announced has been recognized as one of FORTUNE ® Magazine's World's Most Admired Companies in 2018. This is the 11th consecutive year and 12th year overall the company has appeared on the list. In addition to being named to the list, DaVita ranked second in the Health Care: Medical Facilities category.

"Our teammates are intentional about creating a special place that operates as a community first, company second," said Kent Thiry, chairman and CEO of DaVita. "This translates to exceptional quality care for our patients."

DaVita strives to improve patients' quality of life by innovating clinical care, and by offering integrated treatment plans, personalized care teams and convenient health-management services.



FORTUNE ® surveys company executives, board members and industry analysts to compile its rankings. Other factors include people

management, use of corporate assets, quality of management, financial soundness, long-term investment and global competitiveness.

Learn how DaVita's award-winning culture helps deliver quality patient care at DaVita.com/CSR.

### About DaVita Inc.

DaVita Inc., a Fortune 500® company, is the parent company of DaVita Kidney Care and DaVita Medical Group. DaVita Kidney Care is a leading provider of kidney care in the United States, delivering dialysis services to patients with chronic kidney failure and end stage renal disease. As of Dec. 31, 2017, DaVita Kidney Care operated or provided administrative services at 2,510 outpatient dialysis centers located in the United States serving approximately 198,000 patients. The company also operated 237 outpatient dialysis centers located in 11 countries outside the United States. DaVita Medical Group manages and operates medical groups and affiliated physician networks in California, Colorado, Florida, Nevada, New Mexico, Pennsylvania and Washington in its pursuit to deliver excellent-quality health care in a dignified and compassionate manner. DaVita Medical Group's teammates, employed clinicians and affiliated clinicians provided care for approximately 1.7 million patients. For more information, please visit DaVita.com/About.

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SOURCE DaVita Inc.

http://pressreleases.davita.com/2018-03-12-DaVita-Recognized-for-11th-Consecutive-Year-Among-FORTUNE-R-Magazines-Worlds-Most-Admired-Companies-R -71-



http://pressreleases.davita.com/2018-03-12-DaVita-Recognized-for-11th-Consecutive-Year-Among-FORTUNE-R-Magazines-Worlds-Most-Admired-Companies-R

Attachment - 11G

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# DaVita News

# DaVita and Methodist Specialty and Transplant Hospital Collaborate to Launch **Technology Designed to Help Improve Transplant Readiness of Patients** Leading kidney care services provider and nationally recognized kidney transplant program set new standards in continuum of care and data accuracy of waitlisted patients

SAN ANTONIO, April 24, 2018 /PRNewswire/ -- DaVita Kidney Care, a division of DaVita Inc. (NYSE: DVA), a leading provider of kidney care services in the United States, and Methodist Specialty and Transplant Hospital in San Antonio, Texas, today announced the launch of the co-developed Transplant Waitlist Support Program. The purpose of the program is to help keep waitlisted patients transplant-ready by deploying a technology-enabled solution to proactively and electronically exchange patient information between DaVita and the transplant center.

"This program represents how transplantation and dialysis can work together instead of operating in separate silos," noted Adam Bingaman, M.D., director of the Abdominal Transplant Program at Methodist Specialty and Transplant Hospital. "The ultimate goal is to provide better care for patients suffering from chronic kidney disease. The Transplant Waitlist Support Program bridges gaps that have previously impacted the constancy of that care."



All transplant centers rely heavily on phone and fax communications

to collect and update patient information. Both modes are time consuming and inefficient. With growing waitlists, transplant program coordinators struggle to maintain current patient data, such as health status changes or correct contact information. Outdated contact information, for example, can result in a patient missing a transplant opportunity when a donor kidney becomes available.

Methodist Specialty and Transplant Hospital, which is co-owned by HCA Healthcare and Methodist Healthcare Ministries, helped develop the concept with DaVita. The San Antonio hospital's Kidney Transplant Program is the first to implement the Transplant Waitlist Support Program. DaVita was uniquely positioned to collaborate because its patients receive treatments multiple times a week, and patient data is updated each visit per DaVita's rigorous documentation protocols.

"This program exemplifies DaVita's commitment to develop solutions to improve care for our patients," said Allen R. Nissenson, M.D., FACP, chief medical officer for DaVita Kidney Care. "By delivering optimal clinical outcomes, ensuring data integrity and supporting patients, we are committed as a partner and an advocate during the transplant journey."

The Transplant Waitlist Support Program will be available to other transplant centers in the near future, fulfilling a major goal for both DaVita and HCA Healthcare to help improve the transplant waitlist experience nationwide.

"Through collaboration and enhanced communication with DaVita, we are confident this program will result in more patients being ready when a kidney becomes available," added James Pittman, assistant vice president at HCA Healthcare.

To learn more about kidney transplants with DaVita, visit DaVita.com/Transplants.

# About DaVita Kidney Care

DaVita Kidney Care is a division of DaVita Inc., a Fortune 500® company, that through its operating divisions provides a variety of health care services to patient populations throughout the United States and abroad. A leading provider of dialysis services in the United States, DaVita Kidney Care treats patients with chronic kidney failure and end stage renal disease. DaVita Kidney Care strives to improve patients' quality of life by Attachment – 11H http://pressreleases.davita.com/2018-04-24-DaVita-and-Methodist-Specialty-and-Transplant-Hospital-Collaborate-to-Launch-Technology-Designed-to-Help-Improv

5/21/2018 DaVita and Methodist Specialty and Transplant Hospital Collaborate to Launch Technology Designed to Help Improve Transplant Readin.

innovating clinical care, and by offering integrated treatment plans, personalized care teams and convenient health-management services. As of December 31, 2017, DaVita Kidney Care operated or provided administrative services at 2,510 outpatient dialysis centers located in the United States serving approximately 198,000 patients. The company also operated 237 outpatient dialysis centers located in 11 countries outside the United States. DaVita Kidney Care supports numerous programs dedicated to creating positive, sustainable change in communities around the world. The company's leadership development initiatives and social responsibility efforts have been recognized by Fortune, Modern Healthcare, Newsweek and WorldBlu. For more information, please visit DaVita.com.

# About Methodist Specialty and Transplant Hospital

Methodist Specialty and Transplant Hospital in San Antonio, Texas, is a full-service hospital specializing in abdominal organ transplants (kidney, liver, and pancreas), bariatric surgery, vascular and robotic surgery, behavioral health, inpatient rehabilitation, treatments for cancer and incontinence, as well as forensic and emergency care for survivors of sexual assault ages 13 and older. It also offers a Level IV Trauma Emergency Department open 24/7/365. The hospital has earned an 'A' in the Leapfrog Hospital Safety Grade assessment of more than 2,600 hospitals nationwide for consecutive periods in 2016 and 2017. It a Center of Metabolic and Bariatric Surgery Excellence, designated as such by the American Society for Bariatric Surgery. Its Bariatric Surgery program was the first in San Antonio and South Texas. The kidney transplant program of Methodist Specialty and Transplant Hospital is ranked among the top centers nationally and is recognized for its expertise in matching unrelated donors. In 2016, its live donor kidney transplant program performed more transplants than any other center in the country. A campus of Methodist Hospital, Methodist Specialty and Transplant Hospital is located in the heart of the South Texas Medical Center. For more information, visit sahealth.com/locations/methodistspecialty.

# Media Contacts:

Ashley Henson Ashley.Henson@DaVita.com (303) 876-6626 Palmira Arellano Palmira.Arellano@mhshealth.com (210) 575-0172

SOURCE DaVita Kidney Care

http://pressreleases.davita.com/2018-04-24-DaVita-and-Methodist-Specialty-and-Transplant-Hospital-Collaborate-to-Launch-Technology-Designed-to-Help-Improve-Transplant-Readiness-of-Patients METHODIST SPECIALTY AND TRANSPLANT HOSPITAL

> "Serving Humanity to Honor God" www.MethodistSpecialtyandTransplantTospital.com

> > Attachment - 11H

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# DaVita News

# DaVita Recognized as a Top Green Company by Newsweek

DENVER, Jan. 23, 2018 /PRNewswire/ -- DaVita Inc. (NYSE: DVA), a leading provider of kidney care services in the United States and in 11 countries around the world, today announced that the company was recognized by Newsweek Green Rankings as a 2017 Top Green Company in the U.S. The company has appeared on the list every year the award program has run since 2009 and moved up 100 spots since 2016.

"Our teammates' commitment to green practices helps spreads ripples far beyond the workplace," said Kent Thiry, chairman and CEO of DaVita. "As a community first and company second, it is our duty to foster environmentally sustainable communities throughout our business."

In 2007, DaVita created its Village Green program to help steward resources and create protocols that aim to reduce the company's environmental footprint. Village Green provides robust educational opportunities and initiatives for teammates to encourage a shared ownership of conservation efforts.

DaVita celebrated 10 years of sustainability in 2017. Read more about the highlights here.

# Village Green initiatives include:

Responsible Electronic Waste Management

• Since 2016, DaVita has diverted 354,610 pounds of electronic waste from the landfill. Through recycling and reuse programs, the energy saved is equivalent to powering 3,096 homes for a year or removing 5,330 cars off the road.

# Earth Day Village Service Days

• On Earth Day 2017, DaVita teammates, family, and friends contributed 14,900 hours towards 194 environmental projects in their local communities across 11 countries. Since 2014, DaVita teammates have contributed more than 31,000 volunteer hours towards environmental projects.

Reusable Sharps Goal

• DaVita achieved its first 2020 Environmental goal of launching reusable sharp containers to 70 percent of locations. To date, 81 percent of centers have adopted reusable sharp containers, diverting more than 404 tons of plastic from the landfill.

# Food Donation Program

• Since 2016, DaVita has donated more than 30,000 meals through food waste recovery initiatives.

# Building Green

DaVita LEED certified two buildings in 2017. DaVita now has 623 thousand square feet LEED certified space.

# **Teammate Engagement**

• More than 1,800 teammates are Green Champions, implementing sustainability initiatives at their center or business office. Additionally, DaVita now has 18 green teams across business offices.

Recognition

DaVita Recognized as a Top Green Company by Newsweek - Jan 23, 2018

- Silver Level Environmental Leader by the Colorado Department of Public Health and Environment.
- World Headquarters received Certifiably Green Denver certification in 2017.

For more information about DaVita HealthCare Partners' sustainability efforts, visit DaVita.com/CSR.

Newsweek Green Rankings are one of the world's foremost corporate environmental rankings which assess the 500 largest publicly-traded companies in the United States and the 500 largest publicly-traded companies globally on overall environmental performance. Based on research from Corporate Knights Capital, along with a "Green Revenue" score powered by HIP (Human Impact + Profit) Investor Inc., the 2015 iteration of the project features eight indicators that are used to assess and measure the environmental performance of the world's largest publicly traded companies.

# About DaVita Inc.

DaVita Inc., a Fortune 500® company, is the parent company of DaVita Kidney Care and DaVita Medical Group. DaVita Kidney Care is a leading provider of kidney care in the United States, delivering dialysis services to patients with chronic kidney failure and end stage renal disease. As of Sept. 30, 2017, DaVita Kidney Care operated or provided administrative services at 2,470 outpatient dialysis centers located in the United States serving approximately 196,000 patients. The company also operated 230 outpatient dialysis centers located in 11 countries outside the United States. DaVita Medical Group manages and operates medical groups and affiliated physician networks in California, Colorado, Florida, Nevada, New Mexico, Pennsylvania and Washington in its pursuit to deliver excellent-quality health care in a dignified and compassionate manner. DaVita Medical Group's teammates, employed clinicians and affiliated clinicians provided care for approximately 1.7 million patients. For more information, please visit DaVita.com/About

# **Contact Information**

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SOURCE DaVita Inc.

http://pressreleases.davita.com/2018-01-23-DaVita-Recognized-as-a-Top-Green-Company-by-Newsweek



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DaVita News

# DaVita's Sustainability Efforts Rewarded by Department of Energy

DENVER, May 2, 2018 /PRNewswire/ -- DaVita Inc. (NYSE: DVA), a leading independent medical group and a leading provider of kidney care services in the United States, today announced it was recognized by the U.S. Department of Energy's (DOE) Advanced Rooftop Unit (RTU) Campaign and received the Communitas Award in the Excellence in Corporate Social Responsibility category.

The DOE Advanced RTU Campaign honored DaVita, alongside six other organizations, for its leadership in installing more energy efficient RTUs (heating and cooling units) in commercial buildings. As part of the Better Buildings Initiative, the Advanced RTU Campaign works with commercial building owners, managers and operators wishing to upgrade to high-efficiency RTU technologies. The campaign also helps commercial business owners implement practices in their buildings, and work with utilities, energy efficiency organizations, contractors and manufacturers that can assist in those efforts. Since its 2013 launch, more than 300 partners have replaced or upgraded close to 115,000 units, saving more than \$90 million in energy costs annually.

DaVita was recognized for the highest number of automated fault detection and diagnostic (AFDD) installations on RTUs, having installed 4,889 AFDD systems.

"DaVita is committed to caring for the planet and the communities we serve with the same intensity with which we care for our patients," said Jeffrey Wilzbacher, director of energy and sustainability for DaVita. "This technology will help us keep patients more comfortable, drive energy efficiency and reduce our environmental impact."

DaVita was also recognized by the Communitas Awards in the Excellence in Corporate Social Responsibility category for several sustainability efforts. The Communitas Awards honors those special companies, organizations and individuals that go beyond rhetoric and whose commitment sets them apart from their competition.

Several of DaVita's sustainability efforts include:

- Since 2013, DaVita has saved 643 million gallons of water through conservation efforts at dialysis centers.
- Since 2016, DaVita has diverted 354,610 pounds of electronic waste from the landfills. Through recycling and reuse programs, the energy saved is equivalent to powering 3,096 homes for a year or removing 5,330 cars from the roads.
- Since 2016, DaVita has donated (to local shelters) more than 30,000 meals through food waste recovery initiatives.

Communitas winners are dedicated to helping the less fortunate populations in their communities and are changing the way they do business to benefit their employees, communities and environment.

Explore how DaVita cares for its teammates, its patients and the world at DaVita.com/CSR.

**About DaVita Inc.** a Fortune 500® company, is the parent company of DaVita Kidney Care and DaVita Medical Group. DaVita Kidney Care is a leading provider of kidney care in the United States, delivering dialysis services to patients with chronic kidney failure and end stage renal disease. As of Dec. 31, 2017, DaVita Kidney Care operated or provided administrative services at 2,510 outpatient dialysis centers located in the United States serving approximately 198,000 patients. The company also operated 237 outpatient dialysis centers located in 11 countries outside the United States. DaVita Medical Group manages and operates medical groups and affiliated physician networks in California, Colorado, Florida, Nevada, New Mexico, Pennsylvania and Washington in its pursuit to deliver excellent-quality health care in a dignified and compassionate manner.

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DaVita's Sustainability Efforts Rewarded by Department of Energy - May 2, 2018

DaVita Medical Group's teammates, employed clinicians and affiliated clinicians provided care for approximately 1.7 million patients. For more information, please visit DaVita.com/About.

**Contact Information** 

Caitlyn Major Caitlyn.major@davita.com 303.876.7547

SOURCE DaVita

http://pressreleases.davita.com/2018-05-02-DaVitas-Sustainability-Efforts-Rewarded-by-Department-of-Energy



Attachment - 11J

DaVita Teammates Volunteer with Bridge of Life and the Syrian American Medical Society to Support Health Care Needs of Syrian Refug...

# DaVita News

# DaVita Teammates Volunteer with Bridge of Life and the Syrian American Medical Society to Support Health Care Needs of Syrian Refugees in Jordan More than 1,000 displaced individuals receive chronic disease screenings and education

DENVER, May 16, 2018 /PRNewswire/ -- DaVita Kidney Care, a division of DaVita Inc. (NYSE: DVA), and a leading provider of kidney care services in the United States, today celebrates its teammates (employees) who volunteered with Bridge of Life (BOL), a nonprofit organization founded by DaVita Inc., and the Syrian American Medical Society (SAMS) last month to screen Syrian refugees in Irbid, Jordan for hypertension, diabetes and kidney disease and provide health education.

"Funding ongoing dialysis treatments for refugees has been difficult for aid organizations," said Katie Chandler, BOL's program director. "We wanted to better understand the prevalence of kidney disease among Syrian refugees, identify possible root causes and provide education to hopefully fill the gap between the health needs of this vulnerable population and the health care services available."



This medical mission offered refugees the opportunity for early detection and proactive steps they can take to control kidney disease

to help slow or prevent its progression. Individuals identified as being high-risk for kidney disease based on their test results received consultations with a nephrologist and were enrolled in a routine follow-up program for ongoing assistance.

Majd Isreb, SAMS mission leader and board member, said, "As a nephrologist who has been on many SAMS missions before, I've never felt more impactful than during this mission. We added an innovative component to this mission by including renal ultrasound to address some of the common causes of kidney disease that are common in the region."

In addition, volunteers had the opportunity to listen to individuals not only share the daily struggles they encounter as refugees but also hear their stories of determination and resilience.

"Many heard about the Syrian crisis in the media, hurried to send donations or just prayed," said Maryam Ashtiani, dietitian, DaVita Kidney Care and BOL volunteer. "But many, like BOL and SAMS, pulled their sleeves up and organized a medical mission. I was fortunate and honored to be chosen for this amazing and life-changing opportunity."

BOL plans to return to this region and to continue to collaborate with both DaVita teammates and SAMS to provide additional screening and health care services for Syrian refugees.

To learn more about BOL and their global medical missions, visit BridgeofLifeInternational.org.

# **About Bridge of Life**

Bridge of Life (BOL), an independent 501(c)(3) public charity founded by DaVita Inc. is an international nonprofit organization working to strengthen healthcare globally through sustainable programs that prevent and treat chronic disease. Our vision is a world where all human beings have access to quality healthcare regardless of where they are born. We strive to empower local staff, community health workers and patients through training and education to make sustainable changes to healthcare. Since 2006, BOL has impacted over 110,000 lives through 155 international medical missions and 301 domestic screenings and events in 26 countries with the help of over 1,100 DaVita teammate volunteers. For more information, please visit BridgeofLifeInternational.org.

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#### 5/21/2018 DaVita Teammates Volunteer with Bridge of Life and the Syrian American Medical Society to Support Health Care Needs of Syrian Refug...

# About DaVita Kidney Care

DaVita Kidney Care is a division of DaVita Inc., a Fortune 500® company, that through its operating divisions provides a variety of health care services to patient populations throughout the United States and abroad. A leading provider of dialysis services in the United States, DaVita Kidney Care treats patients with chronic kidney failure and end stage renal disease. DaVita Kidney Care strives to improve patients' quality of life by innovating clinical care, and by offering integrated treatment plans, personalized care teams and convenient health-management services. As of March 31, 2018, DaVita Kidney Care operated or provided administrative services at 2,539 outpatient dialysis centers located in the United States serving approximately 198,000 patients. The company also operated 241 outpatient dialysis centers located in 10 countries outside the United States. DaVita Kidney Care supports numerous programs dedicated to creating positive, sustainable change in communities around the world. The company's leadership development initiatives and social responsibility efforts have been recognized by Fortune, Modern Healthcare, Newsweek and WorldBlu. For more information, please visit DaVita.com.

# About Syrian American Medical Society

The Syrian American Medical Society (SAMS) is a global medical relief organization that is working on the front lines of crisis relief in Syria, neighboring countries and beyond to alleviate suffering and save lives. SAMS supports healthcare throughout Syria, sponsoring hospitals and ambulances, training and paying the salaries of Syrian medical personnel who are risking their lives to save others and sending lifesaving humanitarian aid and medical equipment where it is needed most. SAMS also supports Syrian refugees in neighboring countries and beyond with critical psychosocial support, medical and dental care, art therapy programs, and more. In 2017, SAMS provided more than 3.5 million medical services, including 3.2 million inside Syria. For more information, please visit SAMS-USA.net.

# **Contact:**

Thalia Ramirez thalia.ramirez@davita.com 303-876-6018

SOURCE DaVita Kidney Care

http://pressreleases.davita.com/2018-05-16-DaVita-Teammates-Volunteer-with-Bridge-of-Life-and-the-Syrian-American-Medical-Society-to-Support-Health-Care-Needs-of-Syrian-Refugees-in-Jordan



# Attachment – 11K

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		DaVita Inc.	nc.				
		<b>Illinois Facilities</b>	lities				
							Medicare
							Certification
Regulatory Name	Address 1	Address 2	city	County	State		Number
Adams County Dialysis	436 N 10TH ST		QUINCY	ADAMS	ll.		14-2711
Alton Dialvsis	3511 COLLEGE AVE	-	ALTON	MADISON	E	62002-5009	14-2619
Arlington Heights Renal Center	17 WEST GOLF ROAD		<b>ARLINGTON HEIGHTS</b>	соок	۱۲ ۱۲	60005-3905	14-2628
Barrington Creek			LAKE BARRINGTON	LAKE	Ŀ	60010	14-2736
Belvidere Dialvsis	1755 BELOIT ROAD		BELVIDERE	BOONE	<b> </b>	61008	14-2795
Benton Dialvsis	1151 ROUTE 14 W		BENTON	FRANKLIN	١L	62812-1500	14-2608
Beverly Dialysis	8109 SOUTH WESTERN AVE		CHICAGO	соок	١٢	60620-5939	14-2638
Rie Oaks Dialvsis	5623 W TOUHY AVE		NILES	соок	IL I	60714-4019	14-2712
Rrickvard Dialveis	2640 NORTH NARRAGANSETT		CHICAGO	соок	١٢	60639	
Brighton Park Dialveis	4729 SOUTH CALIFORNIA AVE		CHICAGO	соок	1L	60632	
Buffalo Grove Renal Center	1291 W. DUNDEE ROAD		BUFFALO GROVE	COOK	1L	60089-4009	14-2650
Calumet City Dialvsis	1200 SIBLEY BOULEVARD		CALUMET CITY	соок	E	60409	14-2817
Carnentersville Dialvsis	2203 RANDALL ROAD		CARPENTERSVILLE	KANE	١٢	60110-3355	14-2598
Centralia Dialvsis	1231 STATE ROUTE 161		CENTRALIA	MARION	-	62801-6739	14-2609
Chicago Heights Dialvsis	177 W JOE ORR RD	STE B	CHICAGO HEIGHTS	COOK	١٢	60411-1733	14-2635
Chicago Ridge Dialvsis	10511 SOUTH HARLEM AVE		WORTH	соок	۱L	60482	14-2793
Churchview Dialvsis	5970 CHURCHVIEW DR		ROCKFORD	WINNEBAGO	Ŀ	61107-2574	14-2640
Cobblestone Dialvsis	934 CENTER ST	STE A	ELGIN	KANE	F	60120-2125	14-2715
Collinsville Dialysis	101 LANTER COURT	BLDG 2	COLLINSVILLE	MADISON		62234	
Country Hills Dialvsis	4215 W 167TH ST		COUNTRY CLUB HILLS	соок	2	60478-2017	14-2575
Crvstal Springs Dialysis	720 COG CIRCLE		CRYSTAL LAKE	MCHENRY	┛	60014-7301	14-2716
Decatur East Wood Dialysis	794 E WOOD ST		DECATUR	MACON	-	62523-1155	14-2599
Dixon Kidney Center	1131 N GALENA AVE		DIXON	LEE	<u>_</u>	61021-1015	14-2651
Driftwood Dialysis	1808 SOUTH WEST AVE		FREEPORT	STEPHENSON		61032-6712	14-2747
Edgemont Díalysis	8 VIEUX CARRE DRIVE		EAST ST. LOUIS	ST. CLAIR	=	62203	
Edwardsville Dialvsis	235 S BUCHANAN ST		EDWARDSVILLE	MADISON		62025-2108	14-2701
Effingham Dialysis	904 MEDICAL PARK DR	STE 1	EFFINGHAM	EFFINGHAM	Ŀ	62401-2193	14-2580
Emerald Dialvsis	710 W 43RD ST		CHICAGO	соок	1	60609-3435	14-2529
Evanston Renal Center	1715 CENTRAL STREET		EVANSTON	cook	≓	60201-1507	14-2511
Ford City Dialysis	8159 S CICERO AVENUE		CHICAGO	COOK		60652	
Forest City Rockford	4103 W STATE ST		ROCKFORD	WINNEBAGO		61101	0000
Grand Crossing Dialysis	7319 S COTTAGE GROVE AVENUE		CHICAGO	COOK	╡	160619-1909	14-2/28

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		DaVita Inc.	nc.				
		<b>Illinois Facilities</b>	ilities				
							Medicare
Regulatory Name	Address 1	Address 2	City	County	State	Zip	Certification Number
Freeport Dialysis	1028 S KUNKLE BLVD		FREEPORT	STEPHENSON	IL	61032-6914	14-2642
Foxpoint Dialysis	1300 SCHAEFER ROAD		GRANITE CITY	MADISON	L	62040	
Garfield Kidney Center	3250 WEST FRANKLIN BLVD		CHICAGO	COOK	11	60624-1509	14-2777
Granite City Dialysis Center	9 AMERICAN VLG		GRANITE CITY	MADISON	١٢		14-2537
Harvey Dialysis	16641 S HALSTED ST		HARVEY	cook	١٢	60426-6174	14-2698
Hazel Crest Renal Center	3470 WEST 183rd STREET		HAZEL CREST	соок	١٢	60429-2428	14-2622
Hickory Crrek Dialysis	214 COLLINS STREET		JOLIET	MILL		60432	
Huntley Dialysis	10350 HALIGUS ROAD		HUNTLEIY	MCHENRY	F	60142	
Illini Renal Dialysis	507 E UNIVERSITY AVE		CHAMPAIGN	CHAMPAIGN	F	61820-3828	14-2633
Irving Park Dialysis	4323 N PULASKI RD		CHICAGO	соок	I.	60641	
Jacksonville Dialysis	1515 W WALNUT ST		JACKSONVILLE	MORGAN	ال	62650-1150	14-2581
Jerseyville Dialysis	917 S STATE ST		JERSEYVILLE	JERSEY	ור	62052-2344	14-2636
Kankakee County Dialysis	581 WILLIAM R LATHAM SR DR	STE 104	BOURBONNAIS	KANKAKEE	١٢	60914-2439	14-2685
Kenwood Dialysis	4259 S COTTAGE GROVE AVENUE		CHICAGO	соок	IL	60653	14-2717
Lake County Dialysis Services	565 LAKEVIEW PARKWAY	STE 176	VERNON HILLS	LAKE	١٢	60061	14-2552
Lake Villa Dialysis	37809 N IL ROUTE 59		LAKE VILLA	LAKE	II	60046-7332	14-2666
Lawndale Dialysis	3934 WEST 24TH ST		CHICAGO	соок	١٢	60623	14-2768
Lincoln Dialysis	2100 WEST FIFTH		LINCOLN	LOGAN	IL	62656-9115	14-2582
Lincoln Park Dialysis	2484 N ELSTON AVE		CHICAGO	соок	11	60647	14-2528
Litchfield Dialysis	915 ST FRANCES WAY		LITCHFIELD	MONTGOMERY		62056-1775	14-2583
Little Village Dialysis	2335 W CERMAK RD		CHICAGO	cook	١٢	60608-3811	14-2668
Logan Square Dialysis	2838 NORTH KIMBALL AVE		CHICAGO	соок	۲	60618	14-2534
Loop Renal Center	1101 SOUTH CANAL STREET		CHICAGO	соок	L	60607-4901	14-2505
Machesney Park Dialysis	7170 NORTH PERRYVILLE ROAD		MACHESNEY PARK	WINNEBAGO	_ ا	61115	14-2806
Macon County Dialysis	<b>1090 W MCKINLEY AVE</b>		DECATUR	MACON	1	62526-3208	14-2584
Marengo City Dialysis	910 GREENLEE STREET	STE B	MARENGO	MCHENRY	٦L	60152-8200	14-2643
Marion Dialysis	324 S 4TH ST		MARION	WILLIAMSON	F	62959-1241	14-2570
Maryville Dialysis	2130 VADALABENE DR		MARWILLE	MADISON	II.	62062-5632	14-2634
Mattoon Dialysis	6051 DEVELOPMENT DRIVE		CHARLESTON	COLES	١٢	61938-4652	14-2585
Metro East Dialysis	5105 W MAIN ST		BELLEVILLE	SAINT CLAIR	١٢	62226-4728	14-2527
Montclare Dialysis Center	7009 W BELMONT AVE		CHICAGO	соок	L	60634-4533	14-2649
Montgomery County Dialysis	<b>1822 SENATOR MILLER DRIVE</b>		HILLSBORO	MONTGOMERY	=	62049	14-2813
Mount Vernon Dialysis	1800 JEFFERSON AVE		MOUNT VERNON	JEFFERSON	≝	62864-4300	14-2541

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		DaVita Inc.	nc.				
		Illinois Facilities	ilities				
				- 			Medicare
Regulatory Name	Address 1	Address 2	City	County	State	Zip	Certification
Mt. Greenwood Dialysis	3401 W 111TH ST		CHICAGO	COOK	I	60655-3329	14-2660
Northgrove Dialysiss	2491 INDUSTRIAL DRIVE		HIGHLAND	MADISON		62249	
O'Fallon Dialysis	1941 FRANK SCOTT PKWY E	STE B	O'FALLON	ST. CLAIR	E.	62269	14-2818
Olney Dialysis Center	117 N BOONE ST		OLNEY	RICHLAND	1	62450-2109	14-2674
Olympia Fields Dialysis Center	4557B LINCOLN HWY	STE B	MATTESON	соок	١٢	60443-2318	14-2548
Palos Park Dialysis	13155 S LaGRANGE ROAD		ORLAND PARK	соок	11	60462-1162	14-2732
Park Manor Dialysis	95TH STREET & COLFAX AVENUE		CHICAGO	соок	}F	60617	
Pittsfield Dialysis	640 W WASHINGTON ST	· · ·	PITTSFIELD	PIKE	Г	62363-1350	14-2708
	LOT 4 IN 1ST ADDITION OF EAST						
Red Bud Dialysis	INDUSTRIAL PARK		RED BUD	RANDOLPH	Ŀ	62278	14-2772
Robinson Dialysis	1215 N ALLEN ST	STE B	ROBINSON	CRAWFORD	L	62454-1100 14-2714	14-2714
Rockford Dialysis	3339 N ROCKTON AVE		ROCKFORD	WINNEBAGO	IL	61103-2839	14-2647
Roxbury Dialysis Center	622 ROXBURY RD		ROCKFORD	WINNEBAGO	Е	61107-5089	14-2665
Rushville Dialysis	<b>112 SULLIVAN DRIVE</b>		RUSHVILLE	SCHUYLER	IL.	62681-1293	14-2620
Sauget Dialysis	2061 GOOSE LAKE RD		SAUGET	SAINT CLAIR	Ŀ	62206-2822	14-2561
Schaumburg Renal Center	<b>1156 S ROSELLE ROAD</b>		SCHAUMBURG	соок		60193-4072	14-2654
Shiloh Dialysis	1095 NORTH GREEN MOUNT RD		SHILOH	ST CLAIR	١٢	62269	14-2753
Silver Cross Renal Center - Morris	1551 CREEK DRIVE		MORRIS	GRUNDY	<u>ار</u>	60450	14-2740
Silver Cross Renal Center - New							
Lenox	1890 SILVER CROSS BOULEVARD		NEW LENOX	WILL		60451	14-2741
Silver Cross Renal Center - West	1051 ESSINGTON ROAD		JOLIET	MILL	<u>ب</u>	60435	14-2742
South Holland Renal Center	16136 SOUTH PARK AVENUE		SOUTH HOLLAND	соок	١٢	60473-1511	14-2544
Springfield Central Dialysis	932 N RUTLEDGE ST		SPRINGFIELD	SANGAMON	١٢	62702-3721	14-2586
Springfield Montvale Dialysis	2930 MONTVALE DR	STE A	SPRINGFIELD	SANGAMON	٦L	62704-5376	14-2590
Springfield South	2930 SOUTH 6th STREET		SPRINGFIELD	SANGAMON	٦	62703	14-2733
Stonecrest Dialysis	<b>1302 E STATE ST</b>		ROCKFORD	WINNEBAGO	11	61104-2228	14-2615
Stony Creek Dialysis	9115 S CICERO AVE		OAK LAWN	соок	Ŀ	60453-1895	14-2661
Stony Island Dialysis	8725 S STONY ISLAND AVE		CHICAGO	соок	=	60617-2709	14-2718
Sycamore Dialysis	2200 GATEWAY DR		SYCAMORE	DEKALB		60178-3113	14-2639

		DaVita Inc.	nc.				
		Illinois Facilities	ilities				
							Medicare
							Certification
Regulatory Name	Address 1	Address 2	City	County	State	Zip	Number
Taylorville Dialysis	901 W SPRESSER ST		TAYLORVILLE	CHRISTIAN	E	62568-1831	14-2587
Tazewell County Dialysis	1021 COURT STREET		PEKIN	TAZEWELL	۲	61554	14-2767
Timber Creek Dialysis	1001 S. ANNIE GLIDDEN ROAD		DEKALB	DEKALB	li L	60115	14-2763
Tinley Park Dialysis	16767 SOUTH 80TH AVENUE		TINLEY PARK	соок	L L	60477	14-2810
TRC Children's Dialysis Center	2611 N HALSTED ST		CHICAGO	COOK	F	60614-2301	14-2604
Vandalia Dialysis	301 MATTES AVE		VANDALIA	FAYETTE	LL LL	62471-2061	14-2693
Vermilion County Dialysis	22 WEST NEWELL ROAD	144	DANVILLE	VERMILION	IL	61834	14-2812
Washington Heights Dialysis	<b>10620 SOUTH HALSTED STREET</b>		CHICAGO	СООК	١٢	60628	
Waukegan Renal Center	<b>1616 NORTH GRAND AVENUE</b>	STE C	Waukegan	COOK	F	60085-3676 14-2577	14-2577
Wayne County Dialysis	303 NW 11TH ST	STE 1	FAIRFIELD	WAYNE	١٢	62837-1203	14-2688
West Lawn Dialysis	7000 S PULASKI RD		CHICAGO	соок	١٢	60629-5842	14-2719
West Side Dialysis	1600 W 13TH STREET		CHICAGO	COOK	11	60608	14-2783
Whiteside Dialysis	2600 N LOCUST	STE D	STERLING	WHITESIDE	](L	61081-4602	14-2648
Woodlawn Dialysis	5060 S STATE ST		CHICAGO	соок	Ľ	60609	14-2310

# Davita

Kathryn Olson Chair Illinois Health Facilities and Services Review Board 525 West Jefferson Street, 2nd Floor Springfield, Illinois 62761

Dear Chair Olson:

I hereby certify under penalty of perjury as provided in § 1-109 of the Illinois Code of Civil Procedure, 735 ILCS 5/1-109 that no adverse action as defined in 77 IAC 1130.140 has been taken against any in-center dialysis facility owned or operated by DaVita Inc. or East Oaks Dialysis, LLC in the State of Illinois during the three year period prior to filing this application.

Additionally, pursuant to 77 Ill. Admin. Code § 1110.230(a)(3)(C), I hereby authorize the Health Facilities and Services Review Board ("HFSRB") and the Illinois Department of Public Health ("IDPH") access to any documents necessary to verify information submitted as part of this application for permit. I further authorize HFSRB and IDPH to obtain any additional information or documents from other government agencies which HFSRB or IDPH deem pertinent to process this application for permit.

Sincerely,

Print Name: Arturo Sida
Its: Assistant Corporate Secretary, DaVita Inc. Secretary, Total Renal Care, Inc., Managing Member of East Oaks Dialysis, LLC

Subscribed and sworn to . 2017 This day of Notary Pub

2000 16th Street, Denver, CO 80202 | P (303) 876-6000 | F (310) 536-2675 | DaVita.com

individual who	ic or other officer completing this certificate verifies only the identity of the o signed the document to which this certificate is attached, and not the accuracy, or validity of that document.
State of Calif	
County of	s Angeles
On October 17	7, 2017 before me, <u>Kimberly Ann K. Burgo, Notary Public</u> , (here insert name and title of the officer)
personally appe	*** Antimo Cido ***
is <del>/ars</del> subscribe the same in his/	ne on the basis of satisfactory evidence to be the person(s) whose name(s) d to the within instrument and acknowledged to me that he/ <del>she/they</del> executed her/their authorized capacity(ies), and that by his/ <del>her/their</del> signature(s) on the person(s), or the entity upon behalf of which the person(s) acted, executed the
I certify under P paragraph is tru	ENALTY OF PERJURY under the laws of the State of California that the foregoing e and correct.
Signature	RimBERLY ANN K. BURGO Comm. #2055858 Notary Public • California n Los Angeles County Comm. Expires Jan 25, 2018
OPTIONAL INFO	RMATION
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#### Section III, Background, Purpose of the Project, and Alternatives – Information Requirements Criterion 1110.110(b) – Background, Purpose of the Project, and Alternatives

#### Purpose of Project

 There is a need for 43 dialysis stations in the City of Chicago, one of the areas with the highest demand for additional dialysis stations in the State of Illinois. The purpose of the project is to meet this need and to improve access to life sustaining dialysis services to residents of Marshall Square and the immediately surrounding communities. The Applicants propose to establish a 12 station dialysis clinic to be located at 2950 – 3010 West 26<sup>th</sup> Street, Chicago, Illinois. Importantly, the site of the proposed Marshall Square Dialysis is located in a Health Professional Shortage Area (HPSA) as designated by the Health Resources & Services Administration (HRSA). See Attachment – 12A.

Marshall Square is an economically disadvantaged community located on the southwest side of Chicago whose residents are predominantly African-American (32%) and Hispanic (65%). The ESRD incident rate among the Hispanic population is 1.5 times greater than the non-Hispanic population, and the ESRD incidence rate among African-Americans is 3.7 times greater than Caucasians. Likely contributing factors to this burden of disease include diabetes and metabolic syndrome, both are common among Hispanic and African-American individuals. Other factors for these groups that contribute to a higher disease burden are family history, impaired glucose tolerance, diabetes during pregnancy, hyperinsulinemia and insulin resistance, obesity and physical inactivity. African Americans with diabetes are more likely to develop complications of diabetes and to have greater disability from these complications than the general population. Access to health care, the quality of care received, and barriers due to language and health literacy also play a role in the higher incident rates.<sup>8</sup>

Further, thirty-seven percent (37%) of the population lives below the Federal Poverty Level and 56% of the population lives below 150% of the Federal Poverty Level (138% of the Federal Poverty Level is the income eligibility limit for the Medicaid program in Illinois). See Attachments – 12B & 12C. There is a growing body of evidence showing increased incidence and prevalence of CKD among individuals living in the lowest socioeconomic status quartile. Such income-based disparities may be caused by an inability of less affluent patients to overcome structural barriers to care, financial barriers faced by poorer patients that may be overcome with health insurance, or personal and environmental factors that differ by socioeconomic status.<sup>9</sup>

Given these factors, readily accessible dialysis services are imperative for the health of the residents of Marshall Square and the surrounding communities. The U.S. Centers for Disease Control and Prevention estimates that 15% of American adults suffer from CKD. Unfortunately, kidney disease is often undetectable by the patient until the late stages when it is often too late to stop or slow the disease progression. As more working families obtain health insurance through the Affordable Care Act<sup>10</sup> and 1.5 million Medicaid beneficiaries transition from traditional fee for service Medicaid to

<sup>&</sup>lt;sup>8</sup> Claudia M. Lora, M.D. et al, Chronic Kidney Disease in United States Hispanics: A Growing Public Health Problem, Ethnicity Dis. 19(4), 466-72 (2009) available at <u>https://www.ncbi.nlm.nih.gov/pmc/</u> <u>articles/PMC3587111/</u> (last visited Sep. 29, 2017).

<sup>&</sup>lt;sup>9</sup> Mohammed P. Hossian, M.D. et al., CKD and Poverty: A Growing Global Challenge, 53 Am. J. Kidney Disease 166, 167 (2009) available at http://www.ajkd.org/article/S0272-6386(08)01473-X/fulltext (last visited Dec. 27, 2017).

<sup>&</sup>lt;sup>10</sup> According to data from the Kaiser Family Foundation 356,403 Illinois residents enrolled in a health insurance program through the ACA (THE HENRY J. KAISER FAMILY FOUNDATION, TOTAL MARKETPLACE ENROLLMENT available at http://www.kff.org/health-reform/state-indicator/total-marketplaceenrollment/?currentTimeframe=0&sortModel=%7B%22colld%22:%22Location%22,%22sort%22:%22 asc%22%7D (last visited Jul. 24, 2017)).

Medicaid managed care,<sup>11</sup> more individuals in high risk groups now have better access to primary care and kidney disease screening. As a result of these health care reform initiatives, DaVita anticipates continued increases in newly diagnosed cases of CKD in the years ahead. However, once diagnosed, many of these patients will be further along in the progression of CKD due to the lack of nephrologist care prior to diagnosis. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022). Accordingly, it is imperative that enough dialysis stations are available to treat this new influx of ESRD patients who will require dialysis in the near future.

Ogbonnaya Aneziokoro, M.D., of Northwest Medical Associates of Chicago, Inc., is currently treating 151 CKD patients, who all reside within the zip code of the proposed Marshall Square Dialysis clinic (60623). See Appendix – 1. Conservatively, based upon attrition due to patient death, transplant, stable disease, or relocation away from the area and in consideration of other treatment modalities (HHD and peritoneal dialysis), Dr. Aneziokoro anticipates that at least 63 of these 151 patients will initiate in-center hemodialysis within 12 to 24 months following project completion.

- A map of the market area for the proposed clinic is attached at Attachment 12D. The market area encompasses a 5 mile radius around the proposed clinic. The boundaries of the market area are as follows:
  - North 5 miles to Logan Square (Chicago 60647).
  - Northeast 5 miles to River North (Chicago 60610).
  - East 5 miles to Lake Michigan.
  - Southeast 5 miles to Kenwood (Chicago 60615).
  - South 5 miles to Marquette Park (Chicago 60629).
  - Southwest 5 miles to Forest View, IL.
  - West 5 miles to Berwyn, IL.
  - Northwest 5 miles to Oak Park, IL.

The purpose of this project is to improve access to life sustaining dialysis to residents of Marshall Square and the immediately surrounding communities.

- 3. There is a need for 43 dialysis stations in the City of Chicago, one of the areas with the highest demand for additional dialysis stations in the State of Illinois. The purpose of the project is to meet this need and to improve access to life sustaining dialysis services to residents of Marshall Square and the immediately surrounding communities. The Applicants propose to establish a 12 station dialysis clinic to be located at 2950 3010 West 26<sup>th</sup> Street, Chicago, Illinois. Importantly, the site of the proposed Marshall Square Dialysis is located in a HPSA as designated by HRSA.
- 4. Source Information

U.S. Census Bureau, American FactFinder, Fact Sheet, *available at* http://factfinder.census.gov/home/saff/main.html?\_lang=en (last visited September 13, 2017).

CENTERS FOR DISEASE CONTROL & PREVENTION, NATIONAL CENTER FOR CHRONIC DISEASE PREVENTION AND HEALTH PROMOTION, National Chronic Kidney Disease Fact Sheet, 2017 (2017) available at https://www.cdc.gov/diabetes/pubs/pdf/kidney\_factsheet.pdf (last visited Dec. 28, 2017).

US Renal Data System, USRDS 2016 Annual Data Report: Epidemiology of Kidney Disease in the United States, National Institutes of Health, National Institute of Diabetes and Digestive and Kidney Diseases, Bethesda, MD, 39 (2016) *available at* https://www.usrds.org/2016/view/Default. Aspx (last visited Jul. 20, 2017).

<sup>&</sup>lt;sup>11</sup> In January 2011, the Illinois General Assembly passed legislation mandating 50% of the Medicaid population to be covered by a managed care program by 2015.

THE HENRY J. KAISER FAMILY FOUNDATION, TOTAL MARKETPLACE ENROLLMENT available at http://www.kff.org/health-reform/state-indicator/totalmarketplaceenrollment/?currentTimeframe=0&sort Model=%7B%22colld%22:%22Location%22,%22sort%22:%22asc%22%7D (last visited Jul. 24, 2017)).

Mohammed P. Hossian, M.D. et al., *CKD and Poverty: A Growing Global Challenge*, 53 Am. J. Kidney Disease 166, 167 (2009) *available at* http://www.ajkd.org/article/S0272-6386(08)01473-X/fulltext (last visited Dec. 27, 2017).

- 5. The proposed clinic will improve access to dialysis services to the residents of Marshall Square and the immediately surrounding communities. Over the past three years, patient census at the existing clinics in the Marshall Square GSA has steadily increased approximately 2% annually and is anticipated to increase for the foreseeable future due to the demographics of the community and disease incidence and prevalence trends. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022). Accordingly, it is imperative that enough dialysis stations are available to treat this new influx of ESRD patients who will require dialysis in the near future
- 6. The Applicants anticipate the proposed clinic will have quality outcomes comparable to its other clinics. Additionally, in an effort to better serve all kidney patients, DaVita believes in requiring all providers measure outcomes in the same way and report them in a timely and accurate basis or be subject to penalty. There are four key measures that are the most common indicators of quality care for dialysis providers dialysis adequacy, fistula use rate, nutrition and bone and mineral metabolism. Adherence to these standard measures has been directly linked to 15-20% fewer hospitalizations. On each of these measures, DaVita has demonstrated superior clinical outcomes, which directly translated into 7% reduction in hospitalizations among DaVita patients.



Home > Toois > Analyzers > Find Shortage Areas by Address

# Find Shortage Areas by Address Results

Input address: 2950 W 26th St, Chicago, Illinois 60623 Geocoded address: 2950 W 26th St, Chicago, Illinois, 60623

[+] More about this address

#### In a Dental Health HPSA: Yes

HPSA Name: Low Income - Midsouth Area (Chicago) ID: 6178291201 Designation Type: Hpsa Population Status: Designated Score: 8 Designation Date: 08/25/2000 Last Update Date: 10/28/2017

#### In a Mental Health HPSA: Yes

HPSA Name: Chicago Central ID: 7177789035 Designation Type: Hpsa Geographic Status: Designated Score: 14 Designation Date: 07/11/2003 Last Update Date: 10/28/2017

#### In a Primary Care HPSA: Yes

HPSA Name: Chicago/South Lawndale ID: 11799917A8 Designation Type: Hpsa Geographic Status: Proposed For Withdrawal Score: 13 Designation Date: 12/23/2009 Last Update Date: 10/27/2017

#### In a MUA/P: Yes

Service Area Name: Communities Asian-American Population ID: 00801 Designation Type: Medically Underserved Population – Governor's Exception Designation Date: 03/31/1988 Last Update Date: 03/31/1988

#### ۲

Note: The address enlered is geocoded and then compared against the HPSA and MUA/P data in the HRSA Data Warehouse. Due to geoprocessing limitations, the designation cannot be guaranteed to be 100% accurate and does not constitute an official determination.

ATA Questions | Viowets & Plavers | Privacy Policy | Disclaiment | Accessibility | Freedom of Information Act | USA.gov | WhiteHouse.gov

Start Over HPSA Date as of 12/5/2017 MUA Data as of 12/5/2017



Click on the image to see an expanded map view.

Attachment - 12A

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# 🦉 U.S. Census Bureau

# FactFinder (

**DP05** 

#### ACS DEMOGRAPHIC AND HOUSING ESTIMATES

2012-2016 American Community Survey 5-Year Estimates

Supporting documentation on code lists, subject definitions, data accuracy, and statistical testing can be found on the American Community Survey website in the Data and Documentation section.

Sample size and data quality measures (including coverage rates, allocation rates, and response rates) can be found on the American Community Survey website in the Methodology section.

Tell us what you think. Provide feedback to help make American Community Survey data more useful for you.

Although the American Community Survey (ACS) produces population, demographic and housing unit estimates, it is the Census Bureau's Population Estimates Program that produces and disseminates the official estimates of the population for the nation, states, counties, cities and towns and estimates of housing units for states and counties,

Subject		ZCTA5 60623					
	Estimate	Margin of Error	Percent	Percent Margin of Error			
SEX AND AGE				Effor			
Total population	88,137	+/-2,354	88,137	(X)			
Male	43,386	+/-1,648	49.2%	+/-1.1			
Female	44,751	+/-1,415	50.8%	+/-1.1			
Under 5 years	7,785	+/-573	8.8%	+/-0.6			
5 to 9 years	7,671	+/-658	8.7%	+/-0.7			
10 to 14 years	7,768	+/-691	8.8%	+/-0.7			
15 to 19 years	7,203	+/-601	8.2%	+/-0.6			
20 to 24 years	7,367	+/-568	8.4%				
25 to 34 years	13,117	+/-855	14.9%	+/-0.8			
35 to 44 years	11,454	+/-625	13.0%	+/-0.7			
45 to 54 years	10,437	+/-640	11.8%	+/-0.7			
55 to 59 years	4,441	+/-424	5.0%				
60 to 64 years	3,699	+/-407	4.2%	+/-0.5			
65 to 74 years	4,169	+/-327	4.7%	+/-0.3			
75 to 84 years	2,161	+/-312	2.5%	+/-0.4			
85 years and over	865	+/-196	1.0%	+/-0.2			
Median age (years)	29.3	+/-1.0	(X)	(X)			
18 years and over	60,420	+/-1,534	68.6%	+/-1.2			
21 years and over	56,347	+/-1,535	63.9%	+/-1.2			
62 years and over	9,287	+/-593	10.5%	+/-0.7			
65 years and over	7,195	+/-527	8.2%	+/-0.6			
18 years and over	60,420	+/-1,534	60,420	(X)			
Male	29,223	+/-1,107	48.4%	+/-1.2			
Female	31,197	+/-983	51.6%	+/-1.2			
65 years and over	7,195	+/-527	7,195	(X)			
Male	3,068	+/-280	42.6%	+/-2.8			

Subject		ZCTA5 606	23	
	Estimate	Margin of Error	Percent	Percent Margin of Error
Female	4,127	+/-389	57.4%	+/-2.8
RACE				
Total population	88,137	+/-2,354	88,137	(X)
One race	87,219	+/-2,373	99.0%	+/-0.3
Two or more races	918	+/-308	1.0%	+/-0.3
One race	87,219	+/-2,373	99.0%	+/-0.3
White	38,170	+/-1,957	43.3%	+/-2.1
Black or African American	28,227	+/-1,534	32.0%	+/-1.4
American Indian and Alaska Native	347	+/-187	0.4%	+/-0.2
Cherokee tribal grouping	0	+/-26	0.0%	+/-0.1
Chippewa tribal grouping	76	+/-116	0.1%	+/-0.1
Navajo tribal grouping	0	+/-26	0.0%	+/-0.1
Sioux tribal grouping	18	+/-26	0.0%	+/-0.1
Asian	182	+/-109	0.2%	
Asian Indian	35	+/-39	0.0%	
Chinese	0	+/-26	0.0%	
Filipino	69	. +/-86	0.1%	
Japanese	48	. +/-42	0.1%	
Korean	28	. +/-32	0.0% 0.0%	+/-0.1 +/-0.1
Vietnamese Other Asian	0	+/-26 +/-5	0.0%	1
Native Hawaiian and Other Pacific Islander	2 0	+/-3	0.0%	+/-0.1
Native Hawaiian	0	+/-26	0.0%	
Guamanian or Chamorro	0	+/-26	0.0%	•
Samoan	0	+ +/-26	0.0%	+/-0.1
Other Pacific Islander	ő	+/-26	0.0%	+/-0.1
Some other race	20,293	+/-1,753	23.0%	+/-1.8
Two or more races	918	+/-308	1.0%	÷ .
White and Black or African American	144	+/-68	0.2%	+/-0.1
White and American Indian and Alaska Native	52	. +/-54	0.1%	+/-0.1
White and Asian	109	+/-101	0.1%	+/-0.1
Black or African American and American Indian and Alaska Native	136	+/-134	0.2%	+/-0.2
Race alone or in combination with one or more other				· ·
races Total population	88,137	+/-2,354	88,137	(X)
White	38,677	+/-1,975	43.9%	+/-2.1
Black or African American	28,710	+/-1,554	32.6%	+/-1.4
American Indian and Alaska Native	638	+/-278	0.7%	+/-0.3
Asian	432	+/-262	0.5%	+/-0.3
Native Hawaiian and Other Pacific Islander	0	+/-26	0.0%	+/-0.1
Some other race	20,636	. +/-1,745	23.4%	+/-1.8
HISPANIC OR LATINO AND RACE				
Total population	88,137	+/-2,354	88,137	(X)
Hispanic or Latino (of any race)	57,641	+/-1,918	65.4%	+/-1.5
Mexican	54,115	+/-1,916	61.4%	+/-1.5
Puerto Rican	1,846	+/-384	2.1%	+/-0.4
Cuban	25	+/-31	0.0%	+/-0.1
Other Hispanic or Latino	1,655	+/-388	1.9%	
Not Hispanic or Latino	30,496	+/-1,592	34.6%	+/-1.5
White alone	1,876	+/-325	2.1%	•
Black or African American alorre	27,815	+/-1,593	31.6%	+/-1.5
American Indian and Alaska Native alone	93	+/-120	0.1%	
Asian alone	182	+/-109	0.2%	+/-0.1
Native Hawaiian and Other Pacific Islander alone	0	+/-26	0.0%	+/-0.1

Subject		ZCTA5 606	23	
	Estimate	Margin of Error	Percent	Percent Margin of Error
Some other race alone	182	+/-254	0.2%	+/-0.3
Two or more races	348	+/-201	0.4%	+/-0.2
Two races including Some other race	10	+/-16	0.0%	+/-0.1
Two races excluding Some other race, and Three or more races	338	+/-201	0.4%	+/-0.2
Total housing units	30,717	+/-224	(X)	. (X)
CITIZEN, VOTING AGE POPULATION	na an a	, indus		
Citizen, 18 and over population	41,791	+/-1,471	41,791	(X)
Male	18,881	+/-892	45.2%	+/-1.4
Female	22,910	+/-995	54.8%	+/-1.4

Data are based on a sample and are subject to sampling variability. The degree of uncertainty for an estimate arising from sampling variability is represented through the use of a margin of error. The value shown here is the 90 percent margin of error. The margin of error can be interpreted roughly as providing a 90 percent probability that the interval defined by the estimate minus the margin of error and the estimate plus the margin of error (the lower and upper confidence bounds) contains the true value. In addition to sampling variability, the ACS estimates are subject to nonsampling error (for a discussion of nonsampling variability, see Accuracy of the Data). The effect of nonsampling error is not represented in these tables.

For more information on understanding race and Hispanic origin data, please see the Census 2010 Brief entitled, Overview of Race and Hispanic Origin: 2010, issued March 2011. (pdf format)

While the 2012-2016 American Community Survey (ACS) data generally reflect the February 2013 Office of Management and Budget (OMB) definitions of metropolitan and micropolitan statistical areas; in certain instances the names, codes, and boundaries of the principal cities shown in ACS tables may differ from the OMB definitions due to differences in the effective dates of the geographic entities.

Estimates of urban and rural population, housing units, and characteristics reflect boundaries of urban areas defined based on Census 2010 data. As a result, data for urban and rural areas from the ACS do not necessarily reflect the results of ongoing urbanization.

Source: U.S. Census Bureau, 2012-2016 American Community Survey 5-Year Estimates

#### Explanation of Symbols:

1. An "\*\* entry in the margin of error column indicates that either no sample observations or too few sample observations were available to compute a standard error and thus the margin of error. A statistical test is not appropriate:

2. An '- entry in the estimate column indicates that either no sample observations or too few sample observations were available to compute an estimate, or a ratio of medians cannot be calculated because one or both of the median estimates falls in the lowest interval or upper interval of an open-ended distribution.

3. An '-' following a median estimate means the median falls in the lowest interval of an open-ended distribution.

4. An '+' following a median estimate means the median falls in the upper interval of an open-ended distribution.

5. An "\*\*\*" entry in the margin of error column indicates that the median falls in the lowest interval or upper interval of an open-ended distribution. A statistical test is not appropriate.

6. An "\*\*\*\*" entry in the margin of error column indicates that the estimate is controlled. A statistical test for sampling variability is not appropriate.

7. An 'N' entry in the estimate and margin of error columns indicates that data for this geographic area cannot be displayed because the number of sample cases is too small.

8. An '(X)' means that the estimate is not applicable or not available.

# 20 U.S. Census Bureau

# FactFinder (

S1701

# POVERTY STATUS IN THE PAST 12 MONTHS

2012-2016 American Community Survey 5-Year Estimates

Supporting documentation on code lists, subject definitions, data accuracy, and statistical testing can be found on the American Community Survey website in the Data and Documentation section.

Sample size and data quality measures (including coverage rates, allocation rates, and response rates) can be found on the American Community Survey website in the Methodology section.

Tell us what you think. Provide feedback to help make American Community Survey data more useful for you.

Although the American Community Survey (ACS) produces population, demographic and housing unit estimates, it is the Census Bureau's Population Estimates Program that produces and disseminates the official estimates of the population for the nation, states, counties, cities and towns and estimates of housing units for states and counties.

Subject	and the second second				
	Tot	al	Below pov	erty level	Percent below poverty level
	Estimate	Margin of Error	Estimate	Margin of Error	Estimate
Population for whom poverty status is determined	87,593	+/-2,379	32,750	+/-2,365	37.4%
AGE	· ·				
Under 18 years	27,418	+/-1,507		+/-1,393	52.2%
Under 5 years	7,652	+/-578	3,735	+/-466	48.8%
5 to 17 years	19,766	+/-1,318	10,579	+/-1,155	53.5%
Related children of householder under 18 years	27,367	+/-1,506	14,266	+/-1,393	52.1%
18 to 64 years	53,088	+/-1,403	16,815	+/-1,235	31.7%
18 to 34 years	23,184	+/-989	8,073	+/-781	34.8%
35 to 64 years	29,904	+/-1,017	8,742	+/-695	29.2%
60 years and over	10,763	+/-629	2,583	+/-285	24.0%
65 years and over	7,087	+/-521	1,621	+/-244	22.9%
SEX		•			
Male	43,151	+/-1,644	14,479	+/-1,364	33.6%
Female	44,442	+/-1,421	18,271	+/-1,291	41.1%
RACE AND HISPANIC OR LATINO ORIGIN					
White alone	37,952	+/-1,934	14,363	+/-1,537	37.8%
Black or African American alone	28,012	+/-1,537	12,489	+/-1,464	44.6%
American Indian and Alaska Native alone	347	+/-187	125	+/-80	36.0%
Asian alone	182	+/-109	52	+/-44	28.6%
Native Hawaiian and Other Pacific Islander alone	0	+/-26	0	+/-26	•
Some other race alone	20,187	+/-1,738	5,447	+/-928	27.0%
Two or more races	913	+/-309	274	+/-191	30.0%
Hispanic or Latino origin (of any race)	57,406	+/-1,922	20,130	+/-1,696	35.1%
White alone, not Hispanic or Latino	1,787	+/-320	215	+/-96	12.0%
EDUCATIONAL ATTAINMENT			:		
Population 25 years and over	50,105	+/-1,386	14,575	+/-957	29.1%
Less than high school graduate	21,527	+/-1,101	7,730	+/-674	35.9%

01/03/2018

Subject		Z	CTA5 60623		
	Tot	al	Below pove	erty level	Percent below poverty level
	Estimate	Margin of Error	Estimate	Margin of Error	Estimate
High school graduate (includes equivalency)	14,399	+/-712	3,826	+/-432	26.6%
Some college, associate's degree	10,042	+/-654	2,449	+/-338	24.4%
Bachelor's degree or higher	4,137	+/-405	570	+/-172	13.8%
EMPLOYMENT STATUS					
Civilian labor force 16 years and over	36,310	+/-1,249	8,467	+/-726	23.3%
Employed	31,665	+/-1,136	6,021	+/-541	19.0%
Male	17,740	+/-889	2,975	+/-404	16.8%
Female	13,925	+/-669	3,046	+/-349	21.9%
Unemployed	4,645	+/-396	2,446	+/-364	52.7%
Male	2,303	+/-296	1,072	+/-233	46.5%
Female	2,342	+/-290	1,374	+/-254	58.7%
WORK EXPERIENCE					
Population 16 years and over	63,069	+/-1,641	19,811	+/-1,434	31.4%
Worked full-time, year-round in the past 12 months	21,201	+/-944	2,276	+/-311	10.7%
Worked part-time or part-year in the past 12 months	13,613	+/-713	4,773	+/-504	35.1%
Did not work	28,255	+/-1,274	12,762	+/-1,031	45.2%
ALL INDIVIDUALS WITH INCOME BELOW THE FOLLOWING POVERTY RATIOS	: . 				<b>a</b> 0
50 percent of poverty level	14,116	+/-1,656	(X)	(X)	(X)
125 percent of poverty level	41,317	+/-2,452	(X)	(X)	(X)
150 percent of poverty level	48,922	+/-2,583	(X)	(X)	(X)
185 percent of poverty level	56,827	+/-2,493	(X)	(X)	(X)
200 percent of poverty level	58,750	+/-2,537	(X)	(X)	(X)
300 percent of poverty level	73,847	+/-2,275	(X)	(X)	(X) .
400 percent of poverty level	80,826	+/-2,276	(X)	(X)	(X)
500 percent of poverty level	84,473	+/-2,294	(X)	(X)	(X)
UNRELATED INDIVIDUALS FOR WHOM POVERTY STATUS IS DETERMINED	11,360	+/-649	4,690	+/-376	41.3%
Male	6,501	+/-533	2,246	+/-282	34.5%
Female	4,859	+/-399	2,444	+/-310	50.3%
15 years			10	./ 21	100.0%
16 to 17 years	19 32	+/-31	19 · 29	+/-31 +/-32	90.6%
18 to 24 years	806	+/-257	463	+/-149	57,4%
25 to 34 years	2,438	+/-326	1,017	+/-149	41.7%
35 to 44 years	2,064	+/-308	691	+/-186	33.5%
45 to 54 years	2,004	+/-285	886	+/-226	40.6%
55 to 64 years	1,772	+/-235	894	+/-173	50.5%
65 to 74 years	1,145	+/-168	371	+/-87	32.4%
75 years and over	903	+/-197	320	+/-99	35.4%
Mean income deficit for unrelated individuals (dollars)	7,022	+/-414	(X)	(X)	(X)
				:	
Worked full-time, year-round in the past 12 months	4,233	+/-487	314	+/-112	7.4%
Worked less than full-time, year-round in the past 12 months	2,487	+/-372	1,237	+/-272	49.7%
Did not work	4,640	+/-357	3,139	+/-298	67.7%

Subject	ZCTA5 60623 Percent below poverty level Margin of Error
Population for whom poverty status is determined AGE	+/-2.3
Under 18 years	+/-3.3
Under 5 years	
5 to 17 years	+/-4.5
Related children of householder under 18 years	+/-3.5
	+/-3.3
18 to 64 years	+/-2.3
18 to 34 years	+/-2.9
35 to 64 years	+/-2.3
60 years and over	+/-2.5
65 years and over	+/-3.0
:	
SEX	
Male	+/-2.5
Female	+/-2.4
	· · · · · · · · · · · · · · · · · · ·
RACE AND HISPANIC OR LATINO ORIGIN	1
White alone	+/-3.3
Black or African American alone	+/-4.1
American Indian and Alaska Native alone	+/-21.1
Asian alone	+/-15.5
Native Hawaiian and Other Pacific Islander alone	++
Some other race alone	120
Two or more races	+/-3.9
	+/-16.5
Hispanic or Latino origin (of any race)	
	+/-2.4
White alone, not Hispanic or Latino	+/-5.5
EDUCATIONAL ATTAINMENT	
Population 25 years and over	+/-1.8
Less than high school graduate	+/-2.5
High school graduate (includes equivalency)	+/-2.8
Some college, associate's degree	+/-2.9
Bachelor's degree or higher	+/-3.9
	· · ·
EMPLOYMENT STATUS	
Civilian labor force 16 years and over	+/-2.0
Employed	+/-1.7
Male	+/-2.2
Female	+/-2.3
Unemployed	+/-5.7
Male	+/-6.7
Female	+/-7.5
· · · · · ·	
WORK EXPERIENCE	
Population 16 years and over	
Worked full-time, year-round in the past 12 months	+/-2.1
worked full-time, year-round in the past 12 months	+/-1.5
Worked part-time or part-year in the past 12 months	+/-3.2
Did not work	+/-2.7
ALL INDIVIDUALS WITH INCOME BELOW THE FOLLOWING POVERTY RATIOS	
50 percent of poverty level	(X)
125 percent of poverty level	(X)
150 percent of poverty level	(X)
185 percent of poverty level	(X)
200 percent of poverty level	(X)

Subject	ZCTA5 60623 Percent below poverty level Margin of Error
300 percent of poverty level	- (X)
400 percent of poverty level	(X)
500 percent of poverty level	(X)
UNRELATED INDIVIDUALS FOR WHOM POVERTY STATUS IS DETERMINED Maie	+/-2.7
Female	+/-4.5
15 years 16 to 17 years 18 to 24 years 25 to 34 years 35 to 44 years 45 to 54 years 55 to 64 years 65 to 74 years 75 years and over	+/-62.6 +/-21.5 +/-8.8 +/-7.2 +/-7.3 +/-8.8 +/-7.2 +/-6.3 +/-9.3
Mean income deficit for unrelated individuals (dollars)	۲ ۲
Worked full-time, year-round in the past 12 months Worked less than full-time, year-round in the past 12 months Did not work	+/-2.3 +/-6.5 +/-4.1

Data are based on a sample and are subject to sampling variability. The degree of uncertainty for an estimate arising from sampling variability is represented through the use of a margin of error. The value shown here is the 90 percent margin of error. The margin of error can be interpreted roughly as providing a 90 percent probability that the interval defined by the estimate minus the margin of error and the estimate plus the margin of error (the lower and upper confidence bounds) contains the true value. In addition to sampling variability, the ACS estimates are subject to nonsampling error (for a discussion of nonsampling variability, see Accuracy of the Data). The effect of nonsampling error is not represented in these tables.

While the 2012-2016 American Community Survey (ACS) data generally reflect the February 2013 Office of Management and Budget (OMB) definitions of metropolitan and micropolitan statistical areas; in certain instances the names, codes, and boundaries of the principal cities shown in ACS tables may differ from the OMB definitions due to differences in the effective dates of the geographic entities.

Estimates of urban and rural population, housing units, and characteristics reflect boundaries of urban areas defined based on Census 2010 data. As a result, data for urban and rural areas from the ACS do not necessarily reflect the results of ongoing urbanization.

Source: U.S. Census Bureau, 2012-2016 American Community Survey 5-Year Estimates

#### Explanation of Symbols:

1. An I\*\*\* entry in the margin of error column indicates that either no sample observations or too few sample observations were available to compute a standard error and thus the margin of error. A statistical test is not appropriate.

2. An '- entry in the estimate column indicates that either no sample observations or too few sample observations were available to compute an estimate, or a ratio of medians cannot be calculated because one or both of the median estimates falls in the lowest interval or upper interval of an open-ended distribution.

3. An '-' following a median estimate means the median falls in the lowest interval of an open-ended distribution.

4. An '+' following a median estimate means the median falls in the upper interval of an open-ended distribution.

An \*\*\*\* entry in the margin of error column indicates that the median falls in the lowest interval or upper interval of an open-ended distribution. A statistical test is not appropriate.

An "\*\*\*\*\* entry in the margin of error column indicates that the estimate is controlled. A statistical test for sampling variability is not appropriate.
 An 'N' entry in the estimate and margin of error columns indicates that data for this geographic area cannot be displayed because the number of

sample cases is too small.

8. An '(X)' means that the estimate is not applicable or not available.



Attachment - 12D

#### Section III, Background, Purpose of the Project, and Alternatives Criterion 1110.110(d) – Background, Purpose of the Project, and Alternatives

#### Alternatives

The Applicants considered three options prior to determining to establish a 12-station dialysis clinic. The options considered are as follows:

- 1. Maintain the Status Quo/Do Nothing
- 2. Utilize Existing Clinics.
- 3. Clinic of Greater Scope
- 4. Establish a new clinic.

After exploring these options, which are discussed in more detail below, the Applicants determined to establish a 12-station dialysis clinic. A review of each of the options considered and the reasons they were rejected follows.

#### Maintain the Status Quo/Do Nothing

There is a need for 43 dialysis stations in the City of Chicago, one of the areas with the highest demand for additional dialysis stations in the State of Illinois. As discussed more fully in the Purpose of the Project review criterion, the purpose of the project is to meet this need and to improve access to life sustaining dialysis services to residents of Marshall Square and the immediately surrounding communities. Importantly, the site of the proposed Marshall Square Dialysis is located in a HPSA.

Marshall Square is an economically disadvantaged community located on the southwest side of Chicago whose residents are predominantly African-American (32%) and Hispanic (65%). As described in the Purpose of Project review criterion, the incidence of ESRD in African-American and Hispanic communities is higher than in the general population.

Further, thirty-seven percent (37%) of the population lives below the Federal Poverty Level and 56% of the population in the GSA lives below 150% of the Federal Poverty Level (138% of the Federal Poverty Level is the income eligibility limit for the Medicaid program in Illinois). There is a growing body of evidence showing increased incidence and prevalence of CKD among individuals living in the lowest socioeconomic status quartile. Such income-based disparities may be caused by an inability of less affluent patients to overcome structural barriers to care, financial barriers faced by poorer patients that may be overcome with health insurance, or personal and environmental factors that differ by socioeconomic status.<sup>12</sup>

Given these factors, readily accessible dialysis services are imperative for the health of the residents of Marshall Square and the surrounding communities. The U.S. Centers for Disease Control and Prevention estimates that 15% of American adults suffer from CKD. Unfortunately, kidney disease is often undetectable by the patient until the late stages when it is often too late to stop or slow the disease progression. As more working families obtain health insurance through the Affordable Care Act<sup>13</sup> and 1.5 million Medicaid beneficiaries transition from traditional fee for service Medicaid to

<sup>&</sup>lt;sup>12</sup> Mohammed P. Hossian, M.D. et al., CKD and Poverty: A Growing Global Challenge, 53 Am. J. Kidney Disease 166, 167 (2009) available at http://www.ajkd.org/article/S0272-6386(08)01473-X/fulltext (last visited Dec. 27, 2017).

<sup>&</sup>lt;sup>13</sup> According to data from the Kaiser Family Foundation 356,403 Illinois residents enrolled in a health insurance program through the ACA (THE HENRY J. KAISER FAMILY FOUNDATION, TOTAL MARKETPLACE

Medicaid managed care,<sup>14</sup> more individuals in high risk groups now have better access to primary care and kidney disease screening. As a result of these health care reform initiatives, DaVita anticipates continued increases in newly diagnosed cases of CKD in the years ahead. However, once diagnosed, many of these patients will be further along in the progression of CKD due to the lack of nephrologist care prior to diagnosis. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022). Accordingly, it is imperative that enough dialysis stations are available to treat this new influx of ESRD patients who will require dialysis in the near future.

There is no capital cost with this alternative.

#### Utilize Existing Clinics

DaVita considered utilizing existing clinics within the Marshall Square GSA. There are 26 existing or approved dialysis clinics within the Marshall Square GSA. Over the past four years, patient census at the existing clinics has steadily increased - approximately 2% annually and is anticipated to increase for the foreseeable future due to the demographics of the community and disease incidence and prevalence trends. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022).

Further, Dr. Aneziokoro is currently treating 151 CKD patients, who all reside within the ZIP code of the proposed Marshall Square Dialysis clinic (60623). See Appendix – 1. Conservatively, based upon attrition due to patient death, transplant, stable disease, or relocation away from the area and in consideration of other treatment modalities (HHD and peritoneal dialysis), Dr. Aneziokoro anticipates that at least 63 of these 151 patients will initiate in-center hemodialysis within 12 to 24 months following project completion. e proposed Marshall Square is needed to ensure ESRD patients in Marshall Square and the immediately surrounding communities have adequate access to dialysis services that are essential to their well-being. As a result, DaVita rejected this option.

There is no capital cost with this alternative.

#### Clinic of Greater Scope

As previously noted, the in-center hemodialysis clinics approved by the State Board within the last 2.5 years are either in development or operational less than two years. Each of these clinics will serve a distinct patient base within the greater southwest Chicago area and are projected to reach 80% occupancy within 2 years of project completion. The Applicants do not want to create unnecessary duplication within the Marshall Square GSA. This project was narrowly tailored to serve ESRD patients in the Marshall Square without adversely affecting existing or approved clinics. Accordingly, a clinic of greater scope was rejected.

#### Establish a New Clinic

There is a need for 43 dialysis stations in the City of Chicago, one of the areas with the highest demand for additional dialysis stations in the State of Illinois. As discussed more fully in the Purpose of the Project review criterion, the purpose of the project is to meet this need and to improve access

ENROLLMENT available at http://www.kff.org/health-reform/state-indicator/total-marketplaceenrollment/?currentTimeframe=0&sortModel=%7B%22colld%22:%22Location%22,%22sort%22:%22a sc%22%7D (last visited Jul. 24, 2017)).

<sup>14</sup> In January 2011, the Illinois General Assembly passed legislation mandating 50% of the Medicaid population to be covered by a managed care program by 2015.

to life sustaining dialysis services to residents of Marshall Square and the immediately surrounding communities. Importantly, the site of the proposed Marshall Square Dialysis is located in a HPSA.

Marshall Square is an economically disadvantaged community located on the southwest side of Chicago whose residents are predominantly African-American (32%) and Hispanic (65%). As described in the Purpose of Project review criterion, the incidence of ESRD in African-Americans and Hispanics is higher than in the general population.

Further, thirty-seven percent (37%) of the population lives below the Federal Poverty Level and 56% of the population in the GSA lives below 150% of the Federal Poverty Level (138% of the Federal Poverty Level is the income eligibility limit for the Medicaid program in Illinois). There is a growing body of evidence showing increased incidence and prevalence of CKD among individuals living in the lowest socioeconomic status quartile. Such income-based disparities may be caused by an inability of less affluent patients to overcome structural barriers to care, financial barriers faced by poorer patients that may be overcome with health insurance, or personal and environmental factors that differ by socioeconomic status.<sup>15</sup>

Given these factors, readily accessible dialysis services are imperative for the health of the residents of Marshall Square and the surrounding communities. There are 26 existing or approved dialysis clinics within the Marshall Square GSA. Over the past four years, patient census at the existing clinics has steadily increased - approximately 2% annually and is anticipated to increase for the foreseeable future due to the demographics of the community and disease incidence and prevalence trends. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022). Accordingly, it is imperative that enough dialysis stations are available to treat this new influx of ESRD patients who will require dialysis in the near future.

Further, Dr. Aneziokoro is currently treating 151 CKD patients, who all reside within the zip code of the proposed Marshall Square Dialysis clinic (60623). See Appendix – 1. Conservatively, based upon attrition due to patient death, transplant, stable disease, or relocation away from the area and in consideration of other treatment modalities (HHD and peritoneal dialysis), Dr. Aneziokoro anticipates that at least 63 of these 151 patients will initiate in-center hemodialysis within 12 to 24 months following project completion. The proposed Marshall Square is needed to ensure ESRD patients in Marshall Square and the immediately surrounding communities have adequate access to dialysis services that are essential to their well-being. As a result, DaVita chose this option.

The cost of this alternative is \$4,362,719.

<sup>&</sup>lt;sup>15</sup> Mohammed P. Hossian, M.D. et al., *CKD and Poverty: A Growing Global Challenge*, 53 Am. J. Kidney Disease 166, 167 (2009) *available at* http://www.ajkd.org/article/S0272-6386(08)01473-X/fulltext (last visited Dec. 27, 2017).

#### Section IV, Project Scope, Utilization, and Unfinished/Shell Space Criterion 1110.120(a), Size of the Project

The Applicants propose to establish a 12-station dialysis clinic. Pursuant to Section 1110, Appendix B of the HFSRB's rules, the State standard is 360-520 gross square feet per dialysis station for a total of 4,320 – 6,240 gross square feet for 12 dialysis stations. The total gross square footage of the clinical space of the proposed Marshall Square Dialysis is 4,300 of clinical gross square feet (or 358.33 GSF per station). Accordingly, the proposed clinic meets the State standard per station.

SIZE OF PROJECT					
DEPARTMENT/SERVICE:	BGSF/DGSF	STATE STANDARD	MET STANDARD?		
ESRD	4,300 GSF	Up to 6,240 GSF	Below State Standard		

#### Section IV, Project Scope, Utilization, and Unfinished/Shell Space Criterion 1110.120(b), Project Services Utilization

By the second year of operation, annual utilization at the proposed clinic shall exceed HFSRB's utilization standard of 80%. Pursuant to Section 1100.1430 of the HFSRB's rules, clinics providing in-center hemodialysis should operate their dialysis stations at or above an annual utilization rate of 80%, assuming three patient shifts per day per dialysis station, operating six days per week. Dr. Aneziokoro is currently treating 151 selected CKD patients who all reside within the zip code of the proposed Marshall Square Dialysis (60623), and whose condition is advancing to ESRD. See Appendix - 1. Conservatively, based upon attrition due to patient death, transplant, stable disease, or relocation of patients outside the Marshall Square GSA, it is estimated that 63 of these patients will initiate in-center hemodialysis within 12 to 24 months following project completion.

		Table 111 Utiliza		2		
	Dept.//Service	Historical Utilization (Treatments)	Projected Utilization	State Standard	Met Standard?	
Year 2	ESRD	N/A	9,828	8,986	Yes	

# Section IV, Project Scope, Utilization, and Unfinished/Shell Space Criterion 1110.120(d), Unfinished or Shell Space

This project will not include unfinished space designed to meet an anticipated future demand for service. Accordingly, this criterion is not applicable.

# Section IV, Project Scope, Utilization, and Unfinished/Shell Space <u>Criterion 1110.120(e), Assurances</u>

This project will not include unfinished space designed to meet an anticipated future demand for service. Accordingly, this criterion is not applicable.

#### Section VII, Service Specific Review Criteria In-Center Hemodialysis <u>Criterion 1110.230, In-Center Hemodialysis Projects – Review Criteria</u>

#### 1. Planning Area Need

There is a need for 43 dialysis stations in the City of Chicago, one of the areas with the highest demand for additional dialysis stations in the State of Illinois. The purpose of the project is to meet this need and to improve access to life sustaining dialysis services to residents of Marshall Square and the immediately surrounding communities. The Applicants propose to establish a 12 station dialysis clinic to be located at 2950 – 3010 West 26<sup>th</sup> Street, Chicago, Illinois. Importantly, the site of the proposed Marshall Square Dialysis is located in a Health Professional Shortage Area (HPSA) as designated by the Health Resources & Services Administration (HRSA). See Attachment – 12A.

Marshall Square is an economically disadvantaged community located on the southwest side of Chicago whose residents are predominantly African-American (32%) and Hispanic (65%). The ESRD incident rate among the Hispanic population is 1.5 times greater than the non-Hispanic population, and the ESRD incidence rate among African-Americans is 3.7 times greater than Caucasians. Likely contributing factors to this burden of disease include diabetes and metabolic syndrome, both are common among Hispanic and African-American individuals. Other factors for these groups that contribute to a higher disease burden are family history, impaired glucose tolerance, diabetes during pregnancy, hyperinsulinemia and insulin resistance, obesity and physical inactivity. African Americans with diabetes are more likely to develop complications of diabetes and to have greater disability from these complications than the general population. Access to health care, the quality of care received, and barriers due to language and health literacy also play a role in the higher incident rates.<sup>16</sup>

Further, thirty-seven percent (37%) of the population lives below the Federal Poverty Level and 56% of the population lives below 150% of the Federal Poverty Level (138% of the Federal Poverty Level is the income eligibility limit for the Medicaid program in Illinois). See Attachments – 12B & 12C. There is a growing body of evidence showing increased incidence and prevalence of CKD among individuals living in the lowest socioeconomic status quartile. Such income-based disparities may be caused by an inability of less affluent patients to overcome structural barriers to care, financial barriers faced by poorer patients that may be overcome with health insurance, or personal and environmental factors that differ by socioeconomic status.<sup>17</sup>

Given these factors, readily accessible dialysis services are imperative for the health of the residents of Marshall Square and the surrounding communities. The U.S. Centers for Disease Control and Prevention estimates that 15% of American adults suffer from CKD. Unfortunately, kidney disease is often undetectable by the patient until the late stages when it is often too late to stop or slow the disease progression. As more working families obtain health insurance through the Affordable Care Act<sup>18</sup> and 1.5 million Medicaid beneficiaries transition from traditional fee for service Medicaid to

<sup>&</sup>lt;sup>16</sup> Claudia M. Lora, M.D. et al, Chronic Kidney Disease in United States Hispanics: A Growing Public Health Problem, Ethnicity Dis. 19(4), 466-72 (2009) available at <u>https://www.ncbi.nlm.njh.gov/pmc/articles/PMC3587111/</u> (last visited Sep. 29, 2017).

<sup>&</sup>lt;sup>17</sup> Mohammed P. Hossian, M.D. et al., *CKD and Poverty: A Growing Global Challenge*, 53 Am. J. Kidney Disease 166, 167 (2009) *available at* http://www.ajkd.org/article/S0272-6386(08)01473-X/fulltext (last visited Dec. 27, 2017).

<sup>&</sup>lt;sup>18</sup> According to data from the Kaiser Family Foundation 356,403 Illinois residents enrolled in a health insurance program through the ACA (THE HENRY J. KAISER FAMILY FOUNDATION, TOTAL MARKETPLACE ENROLLMENT available at http://www.kff.org/health-reform/state-indicator/total-marketplaceenrollment/?currentTimeframe=0&sortModel=%7B%22colld%22:%22Location%22,%22sort%22:%22a sc%22%7D (last visited Jul. 24, 2017)).

Medicaid managed care,<sup>19</sup> more individuals in high risk groups now have better access to primary care and kidney disease screening. As a result of these health care reform initiatives, DaVita anticipates continued increases in newly diagnosed cases of CKD in the years ahead. However, once diagnosed, many of these patients will be further along in the progression of CKD due to the lack of nephrologist care prior to diagnosis. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022). Accordingly, it is imperative that enough dialysis stations are available to treat this new influx of ESRD patients who will require dialysis in the near future.

Ogbonnaya Aneziokoro, M.D., of Northwest Medical Associates of Chicago, Inc., is currently treating 151 CKD patients, who all reside within the zip code of the proposed Marshall Square Dialysis clinic (60623). See Appendix – 1. Conservatively, based upon attrition due to patient death, transplant, stable disease, or relocation away from the area and in consideration of other treatment modalities (HHD and peritoneal dialysis), Dr. Aneziokoro anticipates that at least 63 of these 151 patients will initiate in-center hemodialysis within 12 to 24 months following project completion.

#### 2. Service to Planning Area Residents

The proposed Marshall Square Dialysis is located within a HPSA as designated by HRSA. There is a need for 43 dialysis stations in the City of Chicago, one of the areas with the highest demand for additional dialysis stations in the State of Illinois. The purpose of the project is to meet this need and to ensure that the ESRD patient population of Marshall Square in Health Service Area 6 has access to life sustaining dialysis. As evidenced in the physician referral letter attached at Appendix – 1, all 63 pre-ESRD patients anticipated to initiate dialysis within two years of project completion reside in the ip code (60623) of Marshall Square Dialysis.

#### 3. Service Demand

Attached at Appendix - 1 is a physician referral letter from Dr. Aneziokoro and a schedule of pre-ESRD by zip code. A summary of pre-ESRD patients projected to be referred to the proposed dialysis clinic within the first two years after project completion is provided in Table 1110.1430(c)(3)(B) below.

Table 1110.230(c)(3)(B) Projected Pre-ESRD Patient Referrals by Zip Code				
Zip Code	Total Patients			
60623	151			
Total	151			

#### 4. Service Accessibility

As set forth throughout this application, there is a need for 43 dialysis stations in the City of Chicago, one of the areas with the highest demand for additional dialysis stations in the State of Illinois. The purpose of the project is meet this need and to improve access to life sustaining dialysis services to residents of Marshall Square and the immediately surrounding communities. The Applicants propose to establish a 12 station dialysis clinic to be located at 2950 – 3010 West 26<sup>th</sup> Street, Chicago, Illinois.

<sup>&</sup>lt;sup>19</sup> In January 2011, the Illinois General Assembly passed legislation mandating 50% of the Medicaid population to be covered by a managed care program by 2015.

Importantly, the site of the proposed Marshall Square Dialysis is located in a HPSA as designated by HRSA.

Marshall Square is an economically disadvantaged community located on the southwest side of Chicago whose residents are predominantly African-American (32%) and Hispanic (65%). As described in the Purpose of Project review criterion, the incidence of ESRD in African-Americans and Hispanics is higher than in the general population.

Further, thirty-seven percent (37%) of the population lives below the Federal Poverty Level and 56% of the population in the GSA lives below 150% of the Federal Poverty Level (138% of the Federal Poverty Level is the income eligibility limit for the Medicaid program in Illinois). There is a growing body of evidence showing increased incidence and prevalence of CKD among individuals living in the lowest socioeconomic status quartile. Such income-based disparities may be caused by an inability of less affluent patients to overcome structural barriers to care, financial barriers faced by poorer patients that may be overcome with health insurance, or personal and environmental factors that differ by socioeconomic status.<sup>20</sup>

Given these factors, readily accessible dialysis services are imperative for the health of the residents of Marshall Square and the surrounding communities. The U.S. Centers for Disease Control and Prevention estimates that 15% of American adults suffer from CKD. Unfortunately, kidney disease is often undetectable by the patient until the late stages when it is often too late to stop or slow the disease progression. As more working families obtain health insurance through the Affordable Care Act<sup>21</sup> and 1.5 million Medicaid beneficiaries transition from traditional fee for service Medicaid to Medicaid managed care,<sup>22</sup> more individuals in high risk groups now have better access to primary care and kidney disease screening. As a result of these health care reform initiatives, DaVita anticipates continued increases in newly diagnosed cases of CKD in the years ahead. However, once diagnosed, many of these patients will be further along in the progression of CKD due to the lack of nephrologist care prior to diagnosis. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022). Accordingly, it is imperative that enough dialysis stations are available to treat this new influx of ESRD patients who will require dialysis in the near future.

Dr. Aneziokoro is currently treating 151 CKD patients, who all reside within the ZIP code of the proposed Marshall Square Dialysis clinic (60623). See Appendix – 1. Conservatively, based upon attrition due to patient death, transplant, stable disease, or relocation away from the area and in consideration of other treatment modalities (HHD and peritoneal dialysis), Dr. Aneziokoro anticipates that at least 63 of these 151 patients will initiate in-center hemodialysis within 12 to 24 months following project completion. The proposed Marshall Square is needed to ensure ESRD patients in Marshall Square and the immediately surrounding communities have adequate access to dialysis services that are essential to their well-being.

<sup>&</sup>lt;sup>20</sup> Mohammed P. Hossian, M.D. et al., CKD and Poverty: A Growing Global Challenge, 53 Am. J. Kidney Disease 166, 167 (2009) available at http://www.ajkd.org/article/S0272-6386(08)01473-X/fulltext (last visited Dec. 27, 2017).

<sup>&</sup>lt;sup>21</sup> According to data from the Kaiser Family Foundation 356,403 Illinois residents enrolled in a health insurance program through the ACA (THE HENRY J. KAISER FAMILY FOUNDATION, TOTAL MARKETPLACE ENROLLMENT available at http://www.kff.org/health-reform/state-indicator/total-marketplaceenrollment/?currentTimeframe=0&sortModel=%7B%22colld%22:%22Location%22,%22sort%22:%22a sc%22%7D (last visited Jul. 24, 2017)).

<sup>&</sup>lt;sup>22</sup> In January 2011, the Illinois General Assembly passed legislation mandating 50% of the Medicaid population to be covered by a managed care program by 2015.
# Section VII, Service Specific Review Criteria In-Center Hemodialysis Criterion 1110.230(c), Unnecessary Duplication/Maldistribution

### 1. Unnecessary Duplication of Services

a. The proposed dialysis clinic will be located at 2950 – 3010 West 26<sup>th</sup> Street, Chicago, Illinois 60623. A map of the proposed clinic's market area is attached at Attachment – 24A. A list of all zip codes located, in total or in part, within five miles of the site of the proposed dialysis clinic as well as 2016 population estimates for each zip code is provided in Table 1110.230(c)(1)(A).

Table 1110.230(c)(1)(A)		
Population and Zip Codes within		
5 Miles		
7'n Cada	City	Deputation
Zip Code	City	Population
60304	Oak Park	17,402
60402	Berwyn	63,448
60601	Chicago	13,695
60602	Chicago	1,252
60603	Chicago	1,029
60604	Chicago	619
60605	Chicago	26,623
60606	Chicago	3,011
60607	Chicago	28,377
60608	Chicago	78,072
60609	Chicago	62,250
60610	Chicago	38,438
60611	Chicago	31,563
60612	Chicago	35,559
60616	Chicago	52,580
60622	Chicago	54,467
60623	Chicago	88,137
60624	Chicago	38,134
60632	Chicago	91,688
60642	Chicago	19,508
60644	Chicago	49,645
60647	Chicago	88,866
60651	Chicago	61,759
-60654	Chicago	17,328
60661	Chicago	9,343
60804	Cicero	83,972
Total		1,056,765

Source: U.S. Census Bureau, Census 2010, American Factfinder available at https://factfinder.

census.gov/faces/nav/jsf/pages/index.xhtml (last visited May 22, 2018).

b. A list of existing and approved dialysis clinics located within five miles of the proposed dialysis clinic is provided at Attachment – 24B.

#### 2. Maldistribution of Services

The proposed dialysis clinic will not result in a maldistribution of services. A maldistribution exists when an identified area has an excess supply of clinics, stations, and services characterized by such factors as, but not limited to: (1) ratio of stations to population exceeds one and one-half times the State Average; (2) historical utilization for existing clinics and services is below the State Board's utilization standard; or (3) insufficient population to provide the volume or caseload necessary to utilize the services proposed by the project at or above utilization standards. As discussed more fully below, the average utilization of existing dialysis clinics that have been operational for at least 2 years within the GSA is 73% as of September 30, 2017, or just below the State Board's utilization standard of 80%. Sufficient population exists to achieve target utilization. Accordingly, the proposed dialysis clinic will not result in a maldistribution of services.

#### a. Ratio of Stations to Population

As shown in Table 1110.1430(d)(2)(A), the ratio of stations to population is 132% of the State Average.

Table 1110.1430(d)(2)(A) Ratio of Stations to Population				
	Population	Stations	Stations to Population	Standard Met
Marshall Square GSA	1,056,765	546	1:1,935	Yes
Illinois	12,851,684	4,613	1:2,781	

#### b. Historic Utilization of Existing Clinics

There are 26 existing or approved dialysis clinics within the Marshall Square GSA. Over the past four years, patient census at the existing clinics has steadily increased - approximately 2% annually and is anticipated to increase for the foreseeable future due to the demographics of the community and disease incidence and prevalence trends. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022). Accordingly, it is imperative that enough dialysis stations are available to treat this new influx of ESRD patients who will require dialysis in the near future.

#### c. Sufficient Population to Achieve Target Utilization

The Applicants propose to establish a 12-station dialysis clinic. To achieve the HFSRB's 80% utilization standard within the first two years after project completion, the Applicants would need 58 patient referrals. Dr. Aneziokoro is currently treating 151 CKD patients, who all reside within the ZIP code of the proposed Marshall Square Dialysis clinic (60623). See Appendix – 1. Conservatively, based upon attrition due to patient death, transplant, stable disease, or relocation away from the area and in consideration of other treatment modalities (HHD and peritoneal dialysis), Dr. Aneziokoro anticipates that at least 63 of these 151

patients will initiate in-center hemodialysis within 12 to 24 months following project completion. Accordingly, there is sufficient population to achieve target utilization.

### 3. Impact to Other Providers

- a. The proposed dialysis clinic will not have an adverse impact on existing clinics in the Marshall Square GSA. All of the identified patients will be referrals of Dr. Aneziokoro's CKD patients. No patients will be transferred from other existing dialysis clinics.
- b. The proposed dialysis clinic will not lower, to a further extent, the utilization of other area clinics that are currently operating below HFSRB standards. There are 26 existing or approved dialysis clinics within the Marshall Square GSA. Over the past four years, patient census at the existing clinics has steadily increased approximately 2% annually and is anticipated to increase for the foreseeable future due to the demographics of the community and disease incidence and prevalence trends. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within two years of the proposed dialysis clinic coming online (2022). Accordingly, it is imperative that enough dialysis stations are available to treat this new influx of ESRD patients who will require dialysis in the near future.



Attachment – 24A

Facility         Eacility         Ownership         Address         City         State         HSA         Distance         314/2018           Austin Community Kidney Center         Fresenus         4800 W Chicago Ave         City         5         5         16           Brighton Park <sup>1</sup> Davita         3295 S California Avenue         Chicago         11         6         2.9         16           Brighton Park <sup>1</sup> Davita         3234 West Washington Rud.         Chicago         11         6         2.9         16           Children's Memorial Hospital <sup>2</sup> Davita         3334 West Washington Rud.         Chicago         11         6         2.9         16           Davita Lawodale         Davita         3334 West Vashington Rud.         Chicago         11         6         2.9         16           Davita Lawodale         Davita         3334 West Vashington Rud.         Chicago         11         6         2.9         16           FMC Humbuld Fark <sup>2</sup> Fresenus         Battory Science         3330 West Vubbuld Science         Chicago         11         6         2.5         16           Fresenus Medical Care Chicago Dialysis Center         Fresenus         3330 West Vashington         Chicago         11         6							Number of	Number of	
House         Downersing         Address         City State         HAA         Distance         3/3/12           Inity Kidney Center         Freenius         4800 W Chicago         IL         6         5 <th></th> <th>:</th> <th>c</th> <th>i</th> <th></th> <th></th> <th></th> <th>Patients</th> <th>Utlization</th>		:	c	i				Patients	Utlization
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	Total						546	2,100	64.10%
	Facilities Operational Less than 2 Years and Pediatric	c Clinic			_		472	1,932	68.22%

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### Section VII, Service Specific Review Criteria In-Center Hemodialysis Criterion 1110.230(e), Staffing

- 1. The proposed clinic will be staffed in accordance with all State and Medicare staffing requirements.
  - a. Medical Director: Ogbonnaya Aneziokoro, M.D. will serve as the Medical Director for the proposed clinic. A copy of Dr. Aneziokoro's curriculum vitae is attached at Attachment 24C.
  - b. Other Clinical Staff: Initial staffing for the proposed clinic will be as follows:

Administrator Registered Nurse (3.75 FTE) Patient Care Technician (3.81 FTE) Biomedical Technician (0.34 FTE) Social Worker (0.50 FTE) Registered Dietitian (0.50 FTE) Administrative Assistant (0.72 FTE) Other/Training (0.68 FTE)

As patient volume increases, nursing and patient care technician staffing will increase accordingly to maintain a ratio of at least one direct patient care provider for every 4 ESRD patients. At least one registered nurse will be on duty while the clinic is in operation.

- c. All staff will train under the direction of the proposed clinic's Governing Body, utilizing DaVita's comprehensive training program. DaVita's training program meets all State and Medicare requirements. The training program includes introduction to the dialysis machine, components of the hemodialysis system, infection control, anticoagulation, patient assessment/data collection, vascular access, kidney failure, documentation, complications of dialysis, laboratory draws, and miscellaneous testing devices used. In addition, it includes in-depth theory on the structure and function of the kidneys; including, homeostasis, renal failure, ARF/CRF, uremia, osteodystrophy and anemia, principles of dialysis; components of hemodialysis system; water treatment; dialyzer reprocessing; hemodialysis treatment; fluid management; nutrition; laboratory; adequacy; pharmacology; patient education, and service excellence. A summary of the training program is attached at Attachment 24D.
- d. As set forth in the letter from Arturo Sida, Assistant Corporate Secretary of DaVita Inc. and East Oaks Dialysis LLC, attached at Attachment – 24E, Marshall Square Dialysis will maintain an open medical staff.

# Ogbonnaya Aneziokoro, M.D

# Personal-Profile

# Ogbonnaya Aneziokoro, M.D

Contact Information	1309 S Indiana Avenue
	Chicago IL 60605
	Office 773-227-2004
	Fax- 773-227-2006
	Cell Phone - 630-667-5496
	Pager- 312-250-0753
	E-Mail: Geebs72@Hotmail.com
Visa Status	US Citizen
Education	June 2003 - June 2006 Fellowship – Nephrology
	Section of Nephrology
	Department of Medicine
	University of Chicago
	July 2002 - Nephrology Research
	University of Chicago
	June 2001- June 2002 Chief Medical Resident
	St Joseph Hospital Chicago Illinois
	June 1998 – 2001, Residency, Internal Medicine
	St Joseph Hospital Chicago Illinois
	<i>1995 –1996</i> , Internship
	University College Hospital, Ibadan, Nigeria
	1988–1995 M.B.B.S., Bachelor of Medicine & Surgery
	University College Hospital, Ibadan, Nigeria
Academic	Danal Clinical Bethenbusiology Workshops, Tought and divised
Positions	Renal Clinical Pathophysiology Workshops: Taught renal clinical Pathophysiology to groups of 20-30 4 <sup>th</sup> year medical students at
	The University of Chicago
	2003-2005
	2000 2000

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# Ogbonnaya Aneziokoro, M.D

Attending Physician Laboure Medicine Clinic June 2001- June 2002

Member, Medical Education Committee St Joseph Hospital,, Chicago, IL June 2001- June 2002

Member, Critical Care Committee St Joseph Hospital, Chicago, IL *June 2001- June 2002* 

Member, Institutional Coordination Committee St Joseph Hospital, Chicago, IL *June 2001- June 2002* 

Member Advisory Committee Laboure Outpatient Center St Joseph Hospital, Chicago, IL *June 2001- June 2002* 

Medical Director St Anthony Hospital PHO Physician Health Organization 2011- Present

Chairman Drug Nutrition and Therapeutics St Anthony Hospital 2010- Present

Secretary St Anthony Hospital Medical Staff 2012- 2014

Vice President St Anthony Hospital Medical Staff 2014- Present

Medical Director Davita Little Village Dialysis Center Chicago IL. 2012- Present

# Ogbonnaya Aneziokoro, M.D

Medical Director Davita Garfield Dialysis Center 2013- Present

Medical Director Davita Lawndale Dialysis Center 2013- Present

#### **Research/Publications**

Membranous and Crecenteric Glomerulonephritis in a Patient with Anti-nuclear and Anti-cytoplasmic Antibody *Kidney international 2007 feb;71(4):360-5* 

Distinct and Separable Roles of the Complement System in Factor H Deficient Bone Marrow Chimeric Mice with Immune complex Disease.

J Am Society of Nephrology 17:1354-1361, April 2006

Gene Expression Profile in Mesangial Cells Cultured From Streptozotocin Induced Diabetes in C57Bl6 Mice.

Vasc-Alert Surveillance Monitoring of Chronic Hemodialysis Access With Badialogical Datamination of Vanaus Stangeis

With Radiological Determination of Venous Stenosis.

Clearance, Efficacy, and Safety of Pre-Filter Citrate during High Dose Continous Venovenous Hemofiltration.

RAD - 002: A Multi-center, Open –label, Randomized, Phase 11 Study to Asses Safety and Preliminary Efficacy with the Renal Assist Device(RAD) in Patients with Acute Renal Failure

Essentials of Patient Oriented Research – A year long course offered at the University of Chicago on Ethics of clinical research, biostatistics and epidemiology and clinical investigation.

Schistosomiasis in adult Idere community establish a link between prevalence of schistosomiasis and habits In Local - 2003

# Ogbonnaya Aneziokoro, M.D

#### Presentations

#### Epigenetic Effects In Diabetic Nephropathy Midwest Nephrology Research Day Chicago March 2006

Mesangial Cells Cultured From Diabetic Mice Have Hyperglycemic Memory. Midwest Nephrology Research Day Indianapolis Sponsored by University of Indiana and Renal Network Inc. Indianapolis Indiana. May 2005

Awards

Lillian Magana Award Best Teaching Attending 2014 Presence/ St Mary and Elizabeth Medical Center

Core Value Service of Excellence Award Amongst Davita Medical Directors PLM- 2014

Professional Memberships American Medical Association American College of Physicians American Society of Nephrology

Community Service Voluntary work for underserved population at the Community health clinic in Chicago for 3 years Jan 1999- June 2002

Work experience

Horizon Hospice, Chicago, IL Part time Internist Nov 2000- July 2001

Internal medicine consultant for Hospital Care Associates A hospitalist group at St Joseph Hospital Sept 2001- June 2002 4

# Ogbonnaya Aneziokoro, M.D

Attending Nephrologist Illinios Masonic Hospital Chicago, IL Nov 2006- Present

Attending Nephrologist St Joseph Hospital Chicago, IL 2008- Present

Attending Nephrologist St Anthony Hospital, Chicago, IL Nov 2006- Present

Attending Nephrologist St Mary and Elizabeth Hospital Chicago IL 2012- Present

# Training Program Manual Basic Training for In-center Hemodialysis DaVita, Inc.

# TITLE: BASIC TRAINING IN-CENTER HEMODIALYSIS PROGRAM OVERVIEW

# Mission

III.

DaVita's Basic Training Program for In-center Hemodialysis provides the instructional preparation and the tools to enable teammates to deliver quality patient care. Our core values of service excellence, integrity, team, continuous improvement, accountability, fulfillment and fun provide the framework for the Program. Compliance with State and Federal Regulations and the inclusion of DaVita's Policies and Procedures (P&P) were instrumental in the development of the program.

#### **Explanation of Content**

Two education programs for the new nurse or patient care technician (PCT) are detailed in this section. These include the training of new DaVita teammates **without** previous dialysis experience and the training of the new teammates **with** previous dialysis experience. A program description including specific objectives and content requirements is included.

This section is designed to provide a *quick reference* to program content and to provide access to key documents and forms.

# The Table of Contents is as follows:

- 1. Program Overview (TR1-01-01)
- II. Program Description (TR1-01-02)
  - Basic Training Class ICHD Outline (TR1-01-02A)
  - Basic Training Nursing Fundamentals ICHD Class Outline (TR1-01-02B)
  - DVU2069 Enrollment Request (TR1-01-02C)
  - Education Enrollment Information (TR1-01-03)
- IV. Education Standards (TR1-01-04)
- V. Verification of Competency
  - New teammate without prior experience (TR1-01-05)
  - New teammate with prior experience (TR1-01-06)
  - Medical Director Approval Form (TR1-01-07)
- VI. Evaluation of Education Program
  - Basic Training Classroom Evaluation (Online)
  - Basic Training Nursing Fundamentals 1CHD Classroom Evaluation (Online)
- VII. Additional Educational Forms
  - New Teammate Weekly Progress Report for the PCT (TR1-01-09)
  - New Teammate Weekly Progress Report for Nurses (TR1-01-10)
  - Training hours tracking form (TR1-01-11)
- VIII. Initial and Annual Training Requirements for Water and Dialysate Concentrate (TR1-01-12)

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# Training Program Manual Basic Training for In-center Hemodialysis DaVita, Inc.

# TITLE: BASIC TRAINING FOR IN-CENTER HEMODIALYSIS PROGRAM DESCRIPTION

# Introduction to Program

The Basic Training Program for In-center Hemodialysis is grounded in <u>DaVita's Core Values</u>. These core values include a commitment to providing *service excellence*, promoting *integrity*, practicing a *team* approach, systematically striving for *continuous improvement*, practicing *accountability*, and experiencing *fulfillment* and *fun*.

The Basic Training Program for In-center Hemodialysis is designed to provide the new teammate with the theoretical background and clinical skills necessary to function as a competent hemodialysis patient care provider.

DaVita hires both non-experienced and experienced teammates. Newly hired teammates must meet all applicable State requirements for education, training, credentialing, competency, standards of practice, certification, and licensure in the State in which he or she is employed. For individuals with experience in the armed forces of the United States, or in the national guard or in a reserve component, DaVita will review the individual's military education and skills training, determine whether any of the military education or skills training is substantially equivalent to the Basic Training curriculum and award credit to the individual for any substantially equivalent military education or skills training.

### A non-experienced teammate is defined as:

- A newly hired patient care teammate without prior in-center hemodialysis experience.
- A rehired patient care teammate who left prior to completing the initial training.
- A newly hired or rehired patient care teammate with previous incenter hemodialysis experience who has not provided at least 3 months of hands on dialysis care to patients within the past 12 months.
- A DaVita patient care teammate with experience in a different treatment modality who transfers to in-center hemodialysis. Examples of different treatment modalities include acute dialysis, home hemodialysis, peritoneal dialysis, and pediatric dialysis.

#### An experienced teammate is defined as:

- A newly hired or rehired teammate who is either certified in hemodialysis under a State certification program or a national commercially available certification program, or can show proof of completing an in-center hemodialysis training program,
- And has provided at least 3 months of hands on in-center hemodialysis care to patients within the past 12 months.

Note:

Experienced teammates who are rehired outside of a 90 day window must complete the required training as outlined in this policy.

# Training Program Manual Basic Training for In-center Hemodialysis DaVita, Inc.

The curriculum of the Basic Training Program for In-center Hemodialysis is modeled after Federal Law and State Boards of Nursing requirements, the American Nephrology Nurses Association Core Curriculum for Nephrology Nursing, and the Board of Nephrology Examiners Nursing and Technology guidelines. The program also incorporates the policies, procedures, and guidelines of DaVita HealthCare Partners Inc.

"Day in the Life" is DaVita's learning portal with videos for RNs, LPN/LVNs and patient care technicians. The portal shows common tasks that are done throughout the workday and provides links to policies and procedures and other educational materials associated with these tasks thus increasing teammates' knowledge of all aspects of dialysis. It is designed to be used in conjunction with the "Basic Training Workbook."

### **Program Description**

The education program for the newly hired patient care provider teammate **without prior dialysis experience** is composed of at least (1) 120 hours didactic instruction and a minimum of (2) 240 hours clinical practicum, unless otherwise specified by individual state regulations.

The **didactic phase** consists of instruction including but not limited to lectures, readings, selfstudy materials, on-line learning activities, specifically designed in-center hemodialysis workbooks for the teammate, demonstrations, and observations. This education may be coordinated by the Clinical Services Specialist (CSS), a nurse educator, the administrator, or the preceptor.

Within the clinic setting this training includes

- Principles of dialysis
- Water treatment and dialysate preparation
- Introduction to the dialysis delivery system and its components
- Care of patients with kidney failure, including assessment, data collection and interpersonal skills
- Dialysis procedures and documentation, including initiation, monitoring, and termination of dialysis
- Vascular access care including proper cannulation techniques
- Medication preparation and administration
- · Laboratory specimen collection and processing
- Possible complications of dialysis
- Infection control and safety
- Dialyzer reprocessing, if applicable

The program also introduces the new teammate to DaVita Policies and Procedures (P&P), and the Core Curriculum for Dialysis Technicians.

# Training Program Manual Basic Training for In-center Hemodialysis DaVita, Inc.

The **didactic phase** also includes classroom training with the CSS or nurse educator. Class builds upon the theory learned in the Workbooks and introduces the students to more advanced topics. These include:

- Acute Kidney Injury vs. Chronic Renal Failure
- Adequacy of Hemodialysis
- Complications of Hemodialysis
- Conflict Resolution
- Data Collection and Assessment
- Documentation & Flow Sheet Review
- Fluid Management
- Importance of P&P
- Infection Control
- Laboratory
- Manifestations of Chronic Renal Failure
- Motivational Interviewing
- Normal Kidney Function vs. Hemodialysis
- Patient Self-management
- Pharmacology
- Renal Nutrition
- Role of the Renal Social Worker
- Survey Savvy for Teammates
- The DaVita Quality Index
- The Hemodialysis Delivery System
- Vascular Access
- Water Treatment

Also included are workshops, role play, and instructional videos. Additional topics are included as per specific state regulations.

Theory class concludes with the *DaVita Basic Training Final Exam.* A comprehensive examination score of 80% (unless state requires a higher score) must be obtained to successfully complete this portion of the didactic phase.

The *DaVita Basic Training Final Exam* can be administered as a paper-based exam by the instructor in a classroom setting, or be completed online (DVU2069-EXAM) either in the classroom or in the facility. If the exam is completed in the facility, the new teammate's preceptor will proctor the online exam.

If a score of less than 80% is attained, the teammate will receive additional appropriate remediation and a second exam will be given. The second exam may be administered by the instructor in the classroom setting, or be completed online.

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# Training Program Manual Basic Training for In-center Hemodialysis DaVita, Inc.

Only the new teammate's manager will be able to enroll the new teammate in the online exam. The CSS or RN Trainer responsible for teaching Basic Training Class will communicate to the teammate's FA to enroll the teammate in DVU2069-EXAM. To protect the integrity of the online exam, the FA must enroll the teammate the same day he/she sits for the test and the exam must be proctored

Note:

• FA teammate enrollment in DVU2069-EXAM is limited to one time.

If the new teammate receives a score of less than 80% on the second attempt, this teammate will be evaluated by the administrator, preceptor, and educator to determine if completion of formal training is appropriate. If it is decided that the teammate should be allowed a third attempt to pass the exam, the teammate should receive appropriate remediation prior to enrollment in the online exam. The enrollment will be done by the Clinical Education and Training Team after submission of the completed form TR1-01-02C DVU2069-EXAM Enrollment Request. Enrollment will be communicated to the FA and the teammate should sit for the exam on the same day he/she is enrolled. The facility preceptor must proctor the exam.

Also included in the **didactic phase** is additional classroom training covering Health and Safety Training, systems/applications training, One For All orientation training, Compliance training, Diversity training, mandatory water classes, emergency procedures specific to facility, location of disaster supplies, and orientation to the facility.

The **clinical practicum phase** consists of supervised clinical instruction provided by the facility preceptor, and/or a registered nurse. During this phase the teammate will demonstrate a progression of skills required to perform the in-center hemodialysis procedures in a safe and effective manner. A *Procedural Skills Verification Checklist* will be completed to the satisfaction of the preceptor, and a registered nurse overseeing the training. The Basic Training Workbook for In-center Hemodialysis will also be utilized for this training and must be completed to the satisfaction of the preceptor and the registered nurse.

Those teammates who will be responsible for the Water Treatment System within the facility are required to complete the Mandatory Educational Water courses and the corresponding skills checklists.

Both the didactic phase and/or the clinical practicum phase will be successfully completed, along with completed and signed skills checklists, prior to the new teammate receiving an independent assignment. The new teammate is expected to attend all training sessions and complete all assignments and workbooks.

The education program for the newly hired patient care provider teammate with previous dialysis experience is individually tailored based on the identified learning needs. The initial orientation to the *Health Prevention and Safety Training* will be successfully completed prior to the new teammate working/receiving training in the clinical area. The new teammate will utilize the Basic

# Training Program Manual Basic Training for In-center Hemodialysis DaVita, Inc.

Training Workbook for In-center Hemodialysis and progress at his/her own pace under the guidance of the facility's preceptor. This workbook should be completed within a timely manner as to also demonstrate acceptable skill-level.

As with new teammates without previous experience, the **clinical practicum phase** consists of supervised clinical instruction provided by the facility preceptor, and/or a registered nurse. During this phase the teammate will demonstrate the skills required to perform the in-center hemodialysis procedures in a safe and effective manner and a *Procedural Skills Verification Checklist* will be completed to the satisfaction of the preceptor, and a registered nurse overseeing the training.

Ideally teammates with previous experience will also attend Basic Training Class, however, they may opt-out of class by successfully passing the *DaVita Basic Training Final Exam* with a score of 80% or higher. The new experienced teammate should complete all segments of the workbook including the recommended resources reading assignments to prepare for taking the *DaVita Basic Training Final Exam* as questions not only assess common knowledge related to the in-center hemodialysis treatment but also knowledge related to specific DaVita P&P, treatment outcome goals based on clinical initiatives and patient involvement in their care.

After the new teammate with experience has sufficiently prepared for the *DaVita Basic Training Final Exam*, the teammate's manager will enroll him/her in the online exam. To protect the integrity of the exam, the FA must enroll the teammate the same day he/she sits for the test and the exam must be proctored by the preceptor.

If the new teammate with experience receives a score of less than 80% on the *DaVita Basic Training Final Exam*, this teammate will be required to attend Basic Training Class. After conclusion of class, the teammate will then receive a second attempt to pass the Final Exam either as a paper-based exam or online as chosen by the Basic Training instructor and outlined in the section for inexperienced teammates of this policy.

If the new teammate receives a score of less than 80% on the second attempt, this teammate will be evaluated by the administrator, preceptor, and educator to determine if completion of formal training is appropriate. If it is decided that the teammate should be allowed a third attempt to pass the exam, the teammate should receive appropriate remediation prior to enrollment in the online exam. This enrollment will be done by the Clinical Education and Training Team after submission of the completed form TR1-01-02C DVU2069-EXAM Enrollment Request. Enrollment will be communicated to the FA and the teammate should sit for the exam on the same day he/she is enrolled. The facility preceptor must proctor the exam.

The **didactic phase** for nurses regardless of previous experience includes three days of additional classroom training and covers the following topics:

 Nephrology Nursing, Scope of Practice, Delegation and Supervision, Practicing according to P&P

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> TR1-01-02 Attachment – 24D

# Training Program Manual Basic Training for In-center Hemodialysis DaVita, Inc.

- Nephrology Nurse Leadership
- Impact Role of the Nurse
- Care Planning including developing a POC exercise
- Achieving Adequacy with focus on assessment, intervention, available tools
- Interpreting laboratory Values and the role of the nurse
- Hepatitis B surveillance, lab interpretation, follow up, vaccination schedules
- TB Infection Control for Nurses
- Anemia Management ESA Hyporesponse: a StarLearning Course
- Survey Readiness
- CKD-MBD Relationship with the Renal Dietitian
- Pharmacology for Nurses video
- Workshop
  - o Culture of Safety, Conducting a Homeroom Meeting
  - o Nurse Responsibilities, Time Management
  - Communication Meetings, SBAR (Situation, Background, Assessment, Recommendation)
  - o Surfing the VillageWeb Important sites and departments, finding information

#### Independent Care Assignments

Prior to the new teammate receiving an independent patient-care assignment, the Procedural Skills Verification Checklist must be completed and signed and a passing score of the DaVita Basic Training Final Exam must be achieved.

Note:

Completion of the skills checklist is indicated by the new teammate in the LMS (RN: SKLINV1000, PCT: SKLINV2000) and then verified by the FA.

Following completion of the training, a *Verification of Competency* form will be completed (see forms TR1-01-05, TR1-01-06). In addition to the above, further training and/or certification will be incorporated as applicable by state law.

The goal of the program is for the trainee to successfully meet all training requirements. Failure to meet this goal is cause for dismissal from the training program and subsequent termination by the facility.

# Training Program Manual Basic Training for In-center Hemodialysis DaVita, Inc.

#### **Process of Program Evaluation**

The In-center Hemodialysis Education Program utilizes various evaluation tools to verify program effectiveness and completeness. Key evaluation tools include the DaVita Basic Training Class Evaluation (TR1-01-08A) and Basic Training Nursing Fundamentals Evaluation (TR1-0108B), the New Teammate Satisfaction Survey and random surveys of facility administrators to determine satisfaction of the training program. To assure continuous improvement within the education program, evaluation data is reviewed for trends, and program content is enhanced when applicable to meet specific needs.

TR1-01-02 Attachment – 24D

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## Section VII, Service Specific Review Criteria In-Center Hemodialysis Criterion 1110.230(f), Support Services

Attached at Attachment – 24E is a letter from Arturo Sida, Assistant Corporate Secretary of DaVita Inc. and East Oaks Dialysis LLC attesting that the proposed clinic will participate in a dialysis data system, will make support services available to patients, and have access to training for self-care dialysis, self-care instruction, home and home-assisted dialysis, and home training through area DaVita clinics.

# Davita

Kathryn Olson Chair Illinois Health Facilities and Services Review Board 525 West Jefferson Street, 2nd Floor Springfield, Illinois 62761

# **Re: Certification of Support Services**

Dear Chair Olson:

I hereby certify under penalty of perjury as provided in § 1-109 of the Illinois Code of Civil Procedure, 735 ILCS 5/1-109 and pursuant to 77 Ill. Admin. Code § 1110.1430(g) that Marshall Square Dialysis will maintain an open medical staff.

I also certify the following with regard to needed support services:

- DaVita utilizes an electronic dialysis data system;
- Marshall Square Dialysis will have available all needed support services required by CMS which may consist of clinical laboratory services, blood bank, nutrition, rehabilitation, psychiatric services, and social services; and
- Patients, either directly or through other area DaVita facilities, will have access to training for self-care dialysis, self-care instruction, and home hemodialysis and peritoneal dialysis.

Sincerely,

Print Name: Arturo Sida
Its: Assistant Corporate Secretary, DaVita Inc. Secretary, Total Renal Care, Inc., Managing Member of East Oaks Dialysis, LLC

Subscribed and sworn to This day of 2017 Notary P

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individual who signed the document to truthfulness, accuracy, or validity of the	ting this certificate verifies only the identity of the which this certificate is attached, and not the at document.
State of California	
County of Los Angeles	
	Kimberly Ann K. Burgo, Notary Public (here insert name and title of the officer)
personally appeared*** Arturo Sida	***
is deres subscribed to the within instrument the same in his /her/their authorized capa instrument the person(e), or the entity up instrument. I certify under PENALTY OF PERJURY	ctory evidence to be the person(s) whose name(s) t and acknowledged to me that he/she/they executed acity(ies), and that by his/her/their signature(s) on the bon behalf of which the person(s) acted, executed the under the laws of the State of California that the foregoing
paragraph is true and correct.	
WINESS my hand and official seal.	KIMBERLY ANN K. BURGO Comm. #2055858
OPTIONAL INFORMATION	Los Angeles County Comm. Expires Jan 25, 2018
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# Section VII, Service Specific Review Criteria In-Center Hemodialysis Criterion 1110.230(g), Minimum Number of Stations

The proposed dialysis clinic will be located in the Chicago-Joliet-Naperville metropolitan statistical area ("MSA"). A dialysis clinic located within an MSA must have a minimum of eight dialysis stations. The Applicants propose to establish a 12-station dialysis clinic. Accordingly, this criterion is met.

# Section VII, Service Specific Review Criteria In-Center Hemodialysis Criterion 1110.230(h), Continuity of Care

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Attached at Attachment – 24F is the letter agreement between DaVita and Presence Saints Mary and Elizabeth Medical Center ("Hospital") to accept the transfer of Marshall Square Dialysis patients requiring hospitalization and other services provided by the Hospital.

/ita.

Skyline Region 2 Office 5623 W. Touny Avenue Neos. 11 50714 (847) 847-9140

December 20, 2017

Presence Saints Mary and Elizabeth Medical Center 2233 West Division Street Chicago, Illinois 60622

#### Dear Administrator:

This letter confirms our understanding that upon recommendation of any attending physician who treats patients at Marshall Square Dialysis, Presence Saints Mary and Elizabeth Medical Center (the "Hospital") agrees to accept the transfer of Marshall Square Dialysis patients requiring hospitalization and other services provided by Hospital (which shall include inpatient care; routine and emergency dialysis; emergency medical care available 24 hours a day, 7 days a week; and other hospital services) from Marshall Square Dialysis provided that customary admission requirements, applicable State and Federal laws and regulations are met, and Hospital has the capacity and ability to treat the patient, as determined in its sole discretion. A request for a patient transfer shall be made by Marshall Square Dialysis as soon as possible once the need for a transfer has been identified. After receiving a transfer request, Hospital shall exercise its reasonable best efforts to promptly communicate whether it has the capacity to accept the transfer. Hospital will also exercise its reasonable best efforts to provide for the prompt admission of transferred patients. Both Total Renal Care, Inc. and Hospital agree to execute such further documentation as may be required to comply with applicable law relating to patient transfers from dialysis facilities to acute care hospitals.

Subject to applicable privacy and security requirements, Marshall Square Dialysis and Hospital shall exchange all information which may be necessary or useful in the care and treatment of a transferred patient, or which may be relevant in determining whether such patient can be adequately cared for by the Hospital. All such information shall be provided by Marshall Square Dialysis in advance, where possible, and in any event, no later than at the time of the transfer.

17732272006

Northwest Medical Asso.

Either party may terminate this Agreement, without cause, upon thirty (30) days prior written notice to the other party or immediately for cause (endangerment of patient care, exclusion from government payor programs, conviction of a felony or loss of accreditation, or licensure).

Very truly yours,

By: Its:

24

a 12

TOTAL RENAL CARE, INC. On behalf of the transferring providers.

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Accepted and agreed to as of December <u>2</u>, 2017.

# PRESENCE SAINTS MARY AND ELIZABETH MEDICAL CENTER

Attachment - 24F

# Section VII, Service Specific Review Criteria In-Center Hemodialysis Criterion 1110.230(i), Relocation of Clinics

The Applicants propose the establishment of a 12-station dialysis clinic. Thus, this criterion is not applicable.

## Section VII, Service Specific Review Criteria In-Center Hemodialysis Criterion 1110.230(j), Assurances

Attached at Attachment – 24G is a letter from Arturo Sida, Assistant Corporate Secretary, DaVita Inc. certifying that the proposed clinic will achieve target utilization by the second year of operation.

# Davita

Kathryn Olson Chair Illinois Health Facilities and Services Review Board 525 West Jefferson Street, 2nd Floor Springfield, Illinois 62761

# **Re: In-Center Hemodialysis Assurances**

Dear Chair Olson:

Pursuant to 77 Ill. Admin. Code § 1110.1430(k), I hereby certify the following:

- By the second year after project completion, Marshall Square Dialysis expects to achieve and maintain 80% target utilization; and
- Marshall Square Dialysis also expects hemodialysis outcome measures will be achieved and maintained at the following minimums:
  - $\geq$  85% of hemodialysis patient population achieves urea reduction ratio (URR)  $\geq$  65% and
  - $\geq$  85% of hemodialysis patient population achieves Kt/V Daugirdas II .1.2

Sincerely,

Print Name: Arturo Sida
Its: Assistant Corporate Secretary, DaVita Inc. Secretary, Total Renal Care, Inc., Managing Member of East Oaks Dialysis, LLC

Subscribed and sworn t This day of . 2017 Notary P

A notary public or other officer completing this individual who signed the document to which the truthfulness, accuracy, or validity of that document to the the truthfulness accuracy.	his certificate is attached, and not the
State of California	
County of Los Angeles	_
On October 17, 2017 before me, Kimberly	y Ann K Burgo Notary Public
(here	insert name and title of the officer)
personally appeared*** Arturo Sida ***	
who proved to me on the basis of satisfactory evi is <del>/are</del> subscribed to the within instrument and act the same in his/ <del>her/thei</del> r authorized capacity/ies) instrument the person(a), or the entity upon beha instrument.	knowledged to me that he/ <del>sho/they</del> executed , and that by his/ <del>her/their</del> signature(s) on the
I certify under PENALTY OF PERJURY under the paragraph is true and correct.	e laws of the State of California that the foregoing
	Kimberly ANNIK CURGO Comm. #2055858 Notary Public - Collifornia Los Angeles County Certral Expires Jon 25, 2018
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Signer(s) if Different Than Above: Other Information: CAPACITY(IES) CLAIMED BY SIGNER(S) Signer's Name(s): Individual Corporate Officer Assistant Corporate Secretary ( (Title(s)) Partner Attorney-in-Fact	Number of Pages: <u>1 (one)</u>

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# Section VIII, Financial Feasibility Criterion 1120.120 Availability of Funds

The project will be funded entirely with cash and cash equivalents, and a lease with GW Fidelity 26th LLC. A copy of DaVita's 2017 10-K Statement evidencing sufficient internal resources to fund the project was previously submitted on March 6, 2018. A letter of intent to lease the clinic is attached at Attachment -34.



225 West Wacker Drive, Suite 3000 Chicago, IL 60606 Web: <u>www.cu</u>sh<u>manwakefield.com</u>

December 14, 2017

Stephen Ansani Cushman & Wakefield 225 West Wacker Dr, Suite 3000 Chicago, IL 60606

RE: LOI - 2950-3010 W 26th St, Chicago, IL 60623

Mr. Ansani:

Cushman & Wakefield ("C&W") has been authorized by Total Renal Care, Inc. a subsidiary of DaVita, Inc. to assist in securing a lease requirement. DaVita, Inc. is a Fortune 200 company with revenues of approximately \$13 billion. They operate 2,278 outpatient dialysis centers across the US and 124 in 10 countries outside the US.

PREMISES:	2950-3010 W 26th St, Chicago, IL 60623
TENANT:	Total Renal Care, Inc. or related entity to be named
GUARANTOR:	Davita, Inc Corporate Guarantee.
LANDLORD:	GW Fidelity 26th, LLC
SPACE REQUIREMENTS:	Requirement is for approximately 7,002 SF of contiguous rentable square feet for Building C indicated in the Exhibit D site plan. Tenant shall have the right to measure space based on ANSI/BOMA Z65.1-1996. Final premises rentable square footage to be confirmed prior to lease execution with approved floor plan and attached to lease as an exhibit.
PRIMARY TERM:	15 years
BASE RENT:	Years 1-5: \$31.00/psf NNN Years 6-10: \$34.10/psf NNN Years 11-15: \$37.51/psf NNN
ADDITIONAL EXPENSES:	Landlord to limit the cumulative operating expense costs to \$7.00 psf in the first full lease year and no greater than 5% increases annually thereafter.
	Tenant's pro rata share of the center is 100% (stand alone building).
LANDLORD'S MAINTENANCE:	Landlord, at its sole cost and expense, shall be responsible for the structural and capitalized items (per GAAP standards) for the Property.

#### POSSESSION AND RENT COMMENCEMENT:

Landlord shall deliver Possession of the Premises to the Tenant with Landlord's Work complete within one-hundred eighty (180) days from the later of lease execution or waiver of CON contingency. Rent Commencement shall be the earlier of seven (7) months from Possession or the date each of the following conditions have occurred:

- a. Construction improvements within the Premises have been completed in accordance with the final construction documents (except for nominal punch list items); and
- b. A certificate of occupancy for the Premises has been obtained from the city or county; and
- c. Tenant has obtained all necessary licenses and permits to operate its business.

Tenant's standard lease form.

The operation of an outpatient renal dialysis clinic, renal dialysis home training, aphaeresis services and similar blood separation and cell collection procedures, general medical offices, clinical laboratory, including all incidental, related and necessary elements and functions of other recognized dialysis disciplines which may be necessary or desirable to render a complete program of treatment to patients of Tenant and related office and administrative uses or for any other lawful purpose.

Tenant requests:

- a) Landlord to provide Tenant with twenty four (24) dedicated parking stalls.
- b) Handicapped stalls located near the front door to the Premises
- c) A patient drop off area, covered in a mutually agreed upon location.

Landlord shall warrant that the building's mechanical, electrical, plumbing, roof, and foundation are in good order and repair for one year after lease commencement. Furthermore, Landlord will remain responsible for ensuring the parking are ADA compliant.

Landlord shall deliver to the Premises, the Minimum Base Building Improvements pursuant to the attached Exhibit B specifications with additional reference to the following:

- Infill windows and/or add new windows per mutually agreed upon plan
- Infill OH door

#### 2

LEASE FORM:

USE:

# PARKING:

**BUILDING SYSTEMS:** 

LANDLORD WORK:

- Address improvements to the façade and parking lot as depicted in proposed renderings
- Meet R-20 roof insulation

In addition, Landlord shall deliver the building structure and main utility lines serving the building in good working order and shape. If any defects in the structure including the exterior walls, lintels, floor and roof framing or utility lines are found, prior to or during Tenant construction (which are not the fault of the Tenant), repairs will be made by Landlord at its sole cost and expense. Any repairs shall meet all applicable federal, state and local laws, ordinances and regulations and approved a Structural Engineer and Tenant.

Landlord shall provide a \$7.00/psf tenant improvement allowance ("TIA").

Tenant shall have the option to have the TIA paid directly to Tenant or Tenant's general contractor. TIA to be Tenant's sole discretion, offset in rent, right to select architectural and engineering firms, no supervision fees associated with construction, no charges may be imposed by landlord for the use of loading docks, freight elevators during construction, shipments and landlord to pad elevators, etc.

Landlord will provide early access for tenant improvements with Tenant's construction team once the space is demolished, subject to such early access not impairing or interfering with Landlord's completion of Landlord's Work.

Tenant desires three, five-year options to renew the lease. Option rent shall be increased by 10% after Year 15 of the initial term and following each successive five-year option periods.

Tenant shall have the on-going right of first opportunity on any adjacent space that may become available during the initial term of the lease and any extension thereof, under the same terms and conditions of Tenant's existing lease.

If Landlord has not delivered the premises to Tenant with all Base Building items substantially completed within 180 days from the later of lease execution or waiver of CON contingency, Tenant may elect to receive one day of rent abatement for every day of delay beyond the 180 day delivery period.

Tenant shall be obligated to pay 125% of the then current rate.

# **TENANT IMPROVEMENTS:**

#### **OPTION TO RENEW:**

#### RIGHT OF FIRST OPPORTUNITY ON ADJACENT SPACE:

#### FAILURE TO DELIVER PREMISES:

# HOLDING OVER:

<u>TENANT SIGNAGE</u> :	Tenant shall have the right to install building, monument and dual pylon signage at the Premises, subject to compliance with all applicable laws and regulations.
BUILDING HOURS:	Tenant requires building hours of 24 hours a day, seven days a week as approved by all applicable laws and regulations.
SUBLEASE/ASSIGNMENT:	Tenant will have the right at any time to sublease or assign its interest in this Lease to any majority owned subsidiaries or related entities of DaVita, Inc. without the consent of the Landlord, or to unrelated entities with Landlord reasonable approval.
ROOF RIGHTS:	Tenant shall have the right to place a satellite dish on the roof at no additional fee.
NON-COMPETE:	Landlord agrees not to lease space to another dialysis provider within a two mile radius of Premises.
HVAC ALLOWANCE:	Landlord will provide a \$12.00/psf allowance paid directly to Tenant's general contractor to accommodate HVAC units that meet Tenant's specifications.
DELIVERIES:	Deliveries may occur in the front of the building through the existing dock high door.
GOVERNMENTAL COMPLIANCE:	Landlord shall represent and warrant to Tenant that Landlord, at Landlord's sole expense, will cause the Premises, the building and parking facilities to be in full compliance with any governmental laws, ordinances, regulations or orders relating to, but not limited to, compliance with the Americans with Disabilities Act (ADA), and environmental conditions relating to the existence of asbestos and/or other hazardous materials, or soil and ground water conditions, and shall indemnify and hold Tenant harmless from any claims, liabilities and cost arising from environmental conditions not caused by Tenant(s).
<u>CERTIFICATE OF NEED:</u>	Tenant CON Obligation: Landlord and Tenant understand and agree that the establishment of any chronic outpatient dialysis facility in the State of Illinois is subject to the requirements of the Illinois Health Facilities Planning Act, 20 ILCS 3960/1 et seq. and, thus, the Tenant cannot establish a dialysis facility on the Premises or execute a binding real estate lease in connection therewith unless Tenant obtains a Certificate of Need (CON) permit from the Illinois Health Facilities and Services Review Board (HFSRB). Based on the length of the HFSRB review

agreement and execute such agreement prior to approval of the CON permit provided, however, the lease shall not be binding on either party

	prior to approval of the CON permit and the lease agreement shall contain a contingency clause indicating that the lease agreement is not effective prior to CON permit approval. Assuming CON approval is granted, the effective date of the lease agreement shall be the first day of the calendar month following CON permit approval. In the event that the HFSRB does not award Tenant a CON permit to establish a dialysis center on the Premises within seven (7) months from the latter of an executed LOI or subsequent filing date neither party shall have any further obligation to the other party with regard to the negotiations, lease, or Premises contemplated by this Letter of Intent.
BROKERAGE FEE:	Landlord recognizes C&W as the Tenant's sole representative and shall pay a brokerage fee equal to one dollar (\$1.25) per square foot per lease term year, 50% shall be due upon the later of lease execution or waiver of CON contingency, and 50% shall be due within one-hundred eighty (180) days from the later of lease execution or waiver of CON contingency. The Tenant shall retain the right to offset rent for failure to pay the brokerage fee.
ENVIRONMENTAL SURVEY:	Landlord to deliver Premises free and clear of any environmental issues including but not limited to asbestos and mold. Landlord will provide Tenant with a letter from a certified environmental consultant acceptable to Tenant certifying the space as such.
<u>CONTINGENCIES:</u>	This proposal is subject to the Landlord securing and closing on the property and aforementioned premises. In the event that Tenant is not successful in obtaining zoning approvals or applicable permits for Tenant's use with Landlord's assistance, Tenant shall have the right, but not the obligation to terminate the lease.

It should be understood that this proposal is subject to the terms of Exhibit A attached hereto. Please complete and return the Potential Referral Source Questionnaire in Exhibit C. The information in this email is confidential and may be legally privileged. It is intended solely for the addressee. Access to this information by anyone but addressee is unauthorized. Thank you for your time and consideration to partner with DaVita.

# Sincerely, Matthew Gramlich

CC: DaVita Regional Operational Leadership
# CUSHMAN & WAKEFIELD

#### SIGNATURE PAGE

LETTER OF INTENT:

2950-3010 W 26<sup>th</sup> St, Chicago, IL 60623

AGREED TO AND ACCEPTED THIS DAY OF DECEMBER 2017

By-

On behalf of Total Renal Care, Inc., a subsidiary of DaVita, Inc. ("Tenant")

AGREED TO AND ACCEPTED THIS 20 DAY OF DECEMBER 2017

By: Shai Wolkoucki

GW FIDELIN 2011+ STREET LLC ("Landlord")

Attachment - 34

#### Section IX, Financial Feasibility

#### Criterion 1120.130 - Financial Viability Waiver

The project will be funded entirely with cash. A copy of DaVita's 2017 10-K Statement evidencing sufficient internal resources to fund the project was previously submitted on March 6, 2018.

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#### Section X, Economic Feasibility Review Criteria Criterion 1120.140(a), Reasonableness of Financing Arrangements

Attached at Attachment – 37A is a letter from Arturo Sida, Assistant Corporate Secretary of DaVita Inc. attesting that the total estimated project costs will be funded entirely with cash.

# Davita

Kathryn Olson Chair Illinois Health Facilities and Services Review Board 525 West Jefferson Street, 2nd Floor Springfield, Illinois 62761

#### **Re: Reasonableness of Financing Arrangements**

Dear Chair Olson:

I hereby certify under penalty of perjury as provided in § 1-109 of the Illinois Code of Civil Procedure, 735 ILCS 5/1-109 and pursuant to 77 Ill. Admin. Code § 1120.140(a) that the total estimated project costs and related costs will be funded in total with cash and cash equivalents.

Further, the project involves the leasing of a facility. The expenses incurred with leasing the facility are less costly than constructing a new facility.

Sincerely,

Print Name: Arturo Sida
Its: Assistant Corporate Secretary, DaVita Inc. Secretary, Total Renal Care, Inc., Managing Member of East Oaks Dialysis, LLC

Subscribed and sworn to me \_, 2017 This day of Notary Public

2000 16th Street, Denver, CO 80202 | P (303) 876-6000 | F (310) 536-2675 | DaVita.com

individual who si	r other officer completing this certificate verifies only the identity of gned the document to which this certificate is attached, and not the uracy, or validity of that document.	
State of Califorr		;
County of Los A	ngeles	
On <u>October 17, 2</u>	before me, <u>Kimberly Ann K. Burgo, Notary Public</u>	<sup>1</sup>
personally appeare	(here insert name and title of the officer) d	
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I certify under PEN paragraph is true a	ALTY OF PERJURY under the laws of the State of California that to nd correct.	he toregoing
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#### Section X, Economic Feasibility Review Criteria Criterion 1120.140(b), Conditions of Debt Financing

Attached at Attachment – 37A is a letter from Arturo Sida, Assistant Corporate Secretary of DaVita Inc. attesting that the project involves the leasing of clinics and that the expenses incurred with leasing a clinic are less costly than constructing a new clinic.

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### Section X, Economic Feasibility Review Criteria Criterion 1120.140(c), Reasonableness of Project and Related Costs

	COST AND GROSS SQUARE FEET BY DEPARTMENT OR SERVICE										
	A	В	С	D	E	F	G	н			
Department (list below) CLINICAL	Cost/Square Foot New Mod.		Gross Sq. Ft. New Circ.*		Gross Sq. Ft. Mod. Circ.*		Const. \$ (A x C)	Mod. \$ (B x E)	Total Cost (G + H)		
CLINICAL											
ESRD		\$182.46			4,300			\$784,594	\$784,594		
Contingency		18.25			4,300		·	\$78,458	\$78,458		
TOTAL CLINICAL		\$200.71			4,300			\$863,052	\$863,052		
NON- CLINICAL					T *nn .			•			
Admin		\$182.46			2.702			\$493,016	\$493,016		
Contingency		\$18.25			2.702			\$49,301	\$49,301		
TOTAL NON- CLINICAL		\$200.71			2.702		-	\$542,317	\$542,317		
TOTAL		\$200.71			7,002			\$1,405,369	\$1,405,369		
* Include the p	ercentage	(%) of spa	ace for c	irculatio	n						

1. The Cost and Gross Square Feet by Department is provided in the table below.

#### 2. As shown in Table 1120.310(c) below, the project costs are below the State Standard.

Table 1120.310(c)									
	Proposed Project	State Standard	Above/Below State Standard						
Modernization Construction Contracts & Contingencies	\$863,052	\$200.71 x 4,300 GSF = \$863,053	Meets State Standard						
Contingencies	\$78,458	10% - 15% of Modernization Construction Contracts 10% - 15% x \$784,594 = \$78,459 - \$117,689	Below State Standard						
Architectural/Engineering Fees	\$92,000	7.18% - 10.78% of Modernization Construction Contracts + Contingencies) = 7.18% - 10.78% x (\$784,594 + \$78,458) =	Meets State Standard						

Table 1120.310(c)								
	Proposed Project	State Standard	Above/Below State Standard					
	· · · · · · · · · · · · · · · · · · ·	7.18% - 10.78% x \$863,052 = \$61,967 - \$93,037						
Consulting and Other Fees	\$80,000	No State Standard	No State Standard					
Moveable Equipment	\$651,722	\$53,682.74 per station x 12 stations \$55,293.22 x 12 = \$663,518	Meets State Standard					
Fair Market Value of Leased Space or Equipment	\$1,228,961	No State Standard	No State Standard					

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#### Section X, Economic Feasibility Review Criteria Criterion 1120.140(d), Projected Operating Costs

Operating Expenses: \$2,241,258

Treatments: 9,828

Operating Expense per Treatment: \$228.05

#### Section X, Economic Feasibility Review Criteria Criterion 1120.140(e), Total Effect of Project on Capital Costs

Capital Costs:

Depreciation:	\$209,423
Amortization:	\$11,126
Total Capital Costs:	\$220,548

#### Treatments: 9,828

Capital Costs per Treatment: \$22.44

#### Section XI, Safety Net Impact Statement

1. This criterion is required for all substantive and discontinuation projects. DaVita Inc. and its affiliates are safety net providers of dialysis services to residents of the State of Illinois. DaVita is a leading provider of dialysis services in the United States and is committed to innovation, improving clinical outcomes, compassionate care, education and Kidney Smarting patients, and community outreach. A copy of DaVita's 2016 Community Care report, which details DaVita's commitment to quality, patient centric focus and community outreach, was included as part of our Illini Renal CON application (Proj. No. 17-032). As referenced in the report, DaVita led the industry in quality, with twice as many Four- and Five-Star centers than other major dialysis providers. DaVita also led the industry in Medicare's Quality Incentive Program, ranking No. 1 in three out of four clinical measures and receiving the fewest penalties. DaVita has taken on many initiatives to improve the lives of patients suffering from CKD and ESRD. These programs include Kidney Smart, IMPACT, CathAway, and transplant assistance programs. Furthermore, DaVita is an industry leader in the rate of fistula use and has the lowest day-90 catheter rates among large dialysis providers. During 2000 - 2014, DaVita improved its fistula adoption rate by 103 percent. Its commitment to improving clinical outcomes directly translated into 7% reduction in hospitalizations among DaVita patients.

DaVita accepts and dialyzes patients with renal failure needing a regular course of hemodialysis without regard to race, color, national origin, gender, sexual orientation, age, religion, disability or ability to pay. Because of the life sustaining nature of dialysis, federal government guidelines define renal failure as a condition that qualifies an individual for Medicare benefits eligibility regardless of their age and subject to having met certain minimum eligibility requirements including having earned the necessary number of work credits. Indigent ESRD patients who are not eligible for Medicare and who are not covered by commercial insurance are eligible for Medicaid benefits. If there are gaps in coverage under these programs during coordination of benefits periods or prior to having qualified for program benefits, grants are available to these patients from both the American Kidney Foundation and the National Kidney Foundation. If none of these reimbursement mechanisms are available for a period of dialysis, financially needy patients may qualify for assistance from DaVita in the form of free care.

2. The proposed Marshall Square Dialysis will not impact the ability of other health care providers or health care systems to cross-subsidize safety net services. There are 37 existing or approved dialysis clinics within 30 minutes of the Marshall Square GSA. Excluding recently approved dialysis clinics, which are being developed to serve distinct groups of patients, and the two pediatric clinics, average utilization of area dialysis clinics is 73%. However, over the past three years, patient census at the existing clinics has steadily increased - approximately 3% annually and is anticipated to increase for the foreseeable future due to the demographics of the community and disease incidence and prevalence trends. Based upon historical utilization trends, existing clinics in the Marshall Square GSA are projected to reach 80% utilization within the next three years.

Further, Dr. Aneziokoro is currently treating 151 CKD patients, who all reside within the ZIP code of the proposed Marshall Square Dialysis clinic (60623). See Appendix – 1. Conservatively, based upon attrition due to patient death, transplant, stable disease, or relocation away from the area and in consideration of other treatment modalities (HHD and peritoneal dialysis), Dr. Aneziokoro anticipates that at least 63 of these 151 patients will initiate in-center hemodialysis within 12 to 24 months following project completion. Accordingly, the proposed Marshall Square Dialysis clinic will not impact other general health care providers' ability to cross-subsidize safety net services.

- The proposed project is for the establishment of Marshall Square Dialysis. As such, this criterion is not applicable.
- 4. A table showing the charity care and Medicaid care provided by the Applicants for the most recent three calendar years is provided on the following page.

Safet	y Net Information per	PA 96-0031	
	CHARITY CAR	Β <u>ι</u>	
	2015	2016	2017
Charity (# of patients)	109	110	98
Charity (cost in dollars)	\$2,791,566	\$2,400,299	\$2,818,603
	MEDICAID		
	2015	2016	2017
Medicaid (# of patients)	708	422	407
Medicaid (revenue)	\$8,603,971	\$7,381,390	\$9,493,634

61500810.3

Attachment - 38

# Section XII, Charity Care Information

The table below provides charity care information for all dialysis clinics located in the State of Illinois that are owned or operated by the Applicants.

CHARITY CARE								
in the second	2015	2016	2017					
Net Patient Revenue	\$311,351,089	\$353,226,322	\$357,821,315					
Amount of Charity Care (charges)	\$2,791,566	\$2,400,299	\$2,818,603					
Cost of Charity Care	\$2,791,566	\$2,400,299	\$2,818,603					

#### Appendix I - Physician Referral Letter

Attached as Appendix 1 is the physician referral letter from Dr. Ogbonnaya Aneziokoro M.D. projecting 63 pre-ESRD patients will initiate dialysis within 12 to 24 months of project completion.

Ogbonnaya Aneziokoro, M.D. Northwest Medical Associates of Chicago, Inc. 2222 W. Division Street, Suite 210 Chicago, Illinois 60622

Kathryn J. Olson Chair Illinois Health Facilities and Services Review Board 525 West Jefferson Street, 2<sup>nd</sup> Floor Springfield, Illinois 62761

Dear Chair Olson:

I am a nephrologist in practice with Northwest Medical Associates of Chicago, Inc. ("Northwest Medical"). I am writing on behalf of Northwest Medical in support of DaVita's establishment of Marshall Square Dialysis, for which I will be the medical director. The proposed 12-station chronic renal dialysis facility, to be located in Chicago, Illinois 60623 will directly benefit our patients.

DaVita's proposed facility will improve access to necessary dialysis services on the southwest side of Chicago. DaVita is well-positioned to provide these services, as it delivers life sustaining dialysis for residents of similar communities throughout the country and abroad. It has also invested in many quality initiatives to improve its patients' health and outcomes.

I have identified 151 patients from my practice who are suffering from CKD, who all reside within the ZIP code of the proposed facility (60623). Conservatively, I predict at least 63 of the 151 CKD patients will progress to dialysis within 12 to 24 months of completion of Marshall Square Dialysis. My large patient base and the significant utilization at nearby facilities demonstrate considerable demand for this facility.

A list of patients who have received care at existing facilities in the area over the past 3 years and most recent quarter is provided at Attachment -1. A list of new patients my practice has referred for in-center hemodialysis for the past year and most recent quarter is provided at Attachment -2. The zip code for the 151 pre-ESRD patients previously referenced is provided at Attachment -3.

These patient referrals have not been used to support another pending or approved certificate of need application. The information in this letter is true and correct to the best of my knowledge.

DaVita is a leading provider of dialysis services in the United States and I support the proposed establishment of Marshall Square Dialysis.

Sincerely,

Ogbonnaya Aneziokoro, M.D.

Nephrologist Northwest Medical Associates of Chicago, Inc. 2222 W. Division Street, Suite 210 Chicago, Illinois 60622

Subscribed and sworn to me This <u>7</u> day of <u>December</u>, 2017

OFFICIAL SEAL MELISSA BOLWIN NOTARY PUBLIC. STATE OF IL MY COMMISSION EXPIRES 06/15/

Notary Public: Melissa Roli

#### Attachment 1 Historical Patient Utilization

Big Oaks Dialysis									
2014 2015		4 2015		2016		END Q3 2	017 (9/30)		
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code		
1	60046	1	60053	1	60053	1	60630		
1	60053	1	60068		60068				
1	60068					•			

# Attachment 1 Historical Patient Utilization

Emerald Dialysis										
2014 2015				20	)16	END Q3 2017 (9/30)				
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code			
2	60636	2	60636	2	60636	3	60616			
1	60649	1	60616	3	60616	2	60653			
1	60624	2	60653	2	60653	5	60609			
1	60609	. 1	60637	1	60637	1	60621			
1	60620	1	60649	1	60617	1	60617			
1	60623	1	60624	1	60632	2	60636			
1	60621	1	60619	3	60609	2	60632			
		3	60609			2	60637			
		1	60647			1	60624			
		1	60629			1	60628			
		2	60621			2	60620			
						2	60615			

Garfield Kidney Center											
2014	2014 2015			20	16	END Q3 2017 (9/30)					
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code				
2	60612	6	60651	8	60651	7	60651				
. 1	60652	2	60623	2	60623	2	60623				
1	60153	6	60624	11	60624	3	60612				
1	60619	2	60612	. 4	60612	1	60652				
2	60624	1	60652	1	60652	5	60624				
1	60622	1	60619	1	60639	1	60639				
		1	60153	1	60630	1	60630				
		2	60608	4	60644	4	60644				
		1	60647	1	60618	1	60618				
			60620	2	60622	3	60622				
		1	60644	1	60616	1	60616				
		1	60616	1	60707	2	60707				
		2	60622	1	60614	1	60614				
		1	60707	1	60621	1	60624				
		1	60628	1	60609	1	60609				
				1	60608	1	60620				
				1	60620	1	60605				
				1	60619						

Lawndale Dialysis										
2014		2015		20	16	END Q3 2017 (9/30)				
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code			
6	60804	7	60804	4	60402	38	60623			
26	60623	35	60623	1	60619	1	60659			
1	60636	3	60629	37	60623	3	60644			
1	60644	1	60644	2	60608	2	60629			
1	60651	2	60638	5	60644	10	60804			
1	60612	1	60651	1	60130	2	60624			
1	60402		60632	9	60804	5	60632			
		4	60402	5	60632	1	60651			
		3	60624	2	60638	2	60402			
		1	60612	1	60659	1	60608			
		1	60659	2	60629	1	60609			
		1	60110	2	60624	1	60501			
	-	1	60639	1	60651	1	60612			
						1	60638			

	Lincoln Park Dialysis										
2014		2015		20	16	END Q3 2017 (9/30)					
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code				
2	60624	1	60659	1	60625	1	60625				
2	60625	1	60625	3	60614	4	60614				
1	60618	1	60618	1	60641	1	60641				
2	60614	2	60614	2	60613	1	60624				
2	60639	2	60639	1	60612	2	60613				
1	60641	1	60641			1	60610				
1	60640	1	60640			1	60640				
1	60653	1	60624			1	60644				
1	60659	1	60612			1	60622				
1	60612					1	60639				
. 1	60659										

	Little Village Dialysis								
2014		2015		20	)16	END Q3 2	017 (9/30)		
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code		
1	60402	1	60402	30	60608	35	60608		
25	60608	24	60608	2	60616		60616		
4	60609	4	60609	17	60623	16	60623		
1	60612	1	60612	3	60644	2	60644		
2	60616	1	60616	20	60632	19	60632		
1	60620	1	60620	1	60615	1	60615		
19	60623	20	60623	6	60629	3	60629		
1	60624	. 1	60624	1	60612	2	60637		
	60629	10	60629	3	60637	1	60402		
18	60632	18	60632	1	60402	1	60804		
1	60636	1	60636	1	60622	1	60459		
1	60637	1	60637	1	60804	. 1	60636		
2	60644	<u>.</u>	60644	1	60459	1	60609		
. 1	60804	1	60804	1	60636	2	60629		
				1	60609	1	60612		
				1	60624	1	60624		

.

	Logan Square Dialysis									
2014		2015		20	16	END Q3 2017 (9/30)				
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code			
6	60639	. 9	60639	13	60639	10	60639			
4	60641	8	60647	10	60647	10	60647			
1	60651	5	60641	6	60641	6	60641			
2	60618	1	60428	3	60618	3	60618			
6	60647	2	60651	1	60428	2	60651			
1	60625	2	60618		60651	2	60622			
1	60644	1	60625	1	60622	2	60625			
1	60804	1	60644	2	60625	1	60644			
1	60624	1	60804	1	60644	1	60804			
		1	60624	. 1	60804	1	60642			
			······································	1	60624					

	Loop Dialysis								
2014		2015		20	16	END Q3 2	017 (9/30)		
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code		
1	60608	. 1	60608	1	60610	1	60610		

	Montclare Dialysis									
2014		2015		20	)16	END Q3 2	017 (9/30)			
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code			
1	60634	1	60620	1	60626	2	60639			
1	60651	2	60634	4	60634	2	60707			
		· .		2	60639	3	60634			
				2	60707	1	60618			
				1	60618	1	60651			
				1	60620		· · · · · · · · · · · · · · · · · · ·			
				1	60651					

Schaumburg Renal Center								
2014		2015		20	)16	END Q3 2	017 (9/30)	
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	
3	60193	4	60193	7	60193	6	60193	
2	60194	2	60194	· 2	60194	3	60194	
4	60133	5	60133	5	60133	4	60133	
1	60107	. 2	60107	2	60107	2	60107	
		2	60169	2	60169	2	60169	
		1	60138	1	60138	1	60138	
		1	60143	1	60143	. 1	60143	
				1	60157	To Tomore & P. Aug. Manager 1997	· · · · · · · · · · · · · · · · · · ·	
				. 1	60194	-		

<u> </u>	West Side Dialysis									
2014	<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	2015		20	16	END Q3 2	017 (9/30)			
Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code	Pt Count	Zip Code			
NA	NA	1	60624	1	60624	1	60637			
L	- Lá tra suntannia an	1	60637	1	60637	1	60632			
				1	60632	2	60623			
						- 1	60644			
•			,			1	60608			
						1	60609			
						1	60653			

### Attachment 2 New Patients

Big Oaks Dialysis								
2	016	2017 YTD 9/30						
Pt Count	Zip Code	Pt Count	Zip Code					
NA	NA	1	60630					

Emerald Dialysis								
2016		2017 YTD 9/30						
Pt Count	Zip Code	Pt Count	Zip Code					
. 1	60617	1	60615					
1	60632	1	60609					
2	60616	· · · · · · · · · · ·	* * "as/" ana					
1	60609							

Garfield Kidney Center								
20	16	2017 YTD 9/30						
Pt Count	Zip Code	Pt Count	Zip Code					
4	60644	8	60624					
9	60651	1	60632					
_ 2	60608	4	60651					
1	60612	5	60644					
8	60624	1	60453					
1	60707	1	60634					
1	60153	1	60612					
1	60630	1	60707					
1	60618	. 1	60622					
1	60621	1	60620					
1	60639	1	60605					
		1	60623					
		1	60639					
		1	60660					

Lawndale Dialysis								
20	16	2017 Y	TD 9/30					
Pt Count	Zip Code	Pt Count	Zip Code					
3	60402	10	60623					
1	60619	1	60073					
	60623	4	60804					
2	60608	2	60632					
2	60644	1	60546					
1	60130							
- 6	60804							
. 2	60632							
1	60638							

Lincoln Park Dialysis								
20	16	2017 YTD 9/30						
Pt Count	Zip Code	Pt Count	Zip Code					
1	60613	1	60610					
1	60622	2	60624					
1	60647	1	60614					
2	60614	1	60613					
1	60610	1	60640					
		1	60622					
	,	. 1	60639					

Little Village Dialysis								
20	16	2017 Y	TD 9/30					
Pt Count	Zip Code	Pt Count	Zip Code					
10	60608	: 4	60632					
10	60632	10	60608					
1	60622	1	60525					
6	60623	1	60623					
1	60618	1	60612					
1	60609							
2	60629							
1	60644	•						
· 2	60624	ŝ,						
2	60637	-						

	Logan Squa	are Dialysis	
20	16	2017 Y	TD 9/30
Pt Count	Zip Code	Pt Count	Zip Code
<u>t</u> 1	60618	1	60642
1	60428	1	60622
2	60647	1	60639
4	60639	¢	
1	60622		
1	60625		
· 1	60641		

 	Loop D	Dialysis	
 20	16	2017 \	'TD 9/30
 Pt Count	Zip Code	Pt Count	Zip Code
 1	60610	NA	NA

1	Montclar	e Dialysis	
20	)16	2017 Y	TD 9/30
Pt Count	Zip Code	Pt Count	Zip Code
1	60626	. 1	60639
2	60634	1	60104
2	60639	1	60634
2	60707		
1	60618		
1	60651	ľ.	•

	S	chaumburg	<b>Renal</b> Cent	er
	20	16	2017 Y	TD 9/30
Pt Count		Zip Code	Pt Count	Zip Code
····	1	60089	2	60133
	3	60193	1	60193
	1	60194		
· · · · · · · · · · · · · · · · · · ·	1	60157		

[	West Sid	e Dialysis	
2016 2017 YTD 9/30		TD 9/30	
Pt Count	Zip Code	Pt Count	Zip Code
1	60632	1	60623
, <b>k</b> uututaan an	· · · · · · · · · · · · · · · · · · ·	1	60644
		1	60608
		1	60609
		1	60653

# Attachment - 3 Pre-ESRD Patients

Total
151
151

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After paginating the entire completed application indicate, in the chart below, the page numbers for the included attachments:

Appendix 1

Physician Referral Letter

158-183





150 N. Riverside Plaza, Suite 3000, Chicago, IL 60606-1599 • 312.819.1900

June 7, 2018

Anne M. Cooper (312) 873-3606 (312) 819-1910 fax acooper@polsinelli.com

#### FEDERAL EXPRESS

Michael Constantino Supervisor, Project Review Section Illinois Department of Public Health Health Facilities and Services Review Board 525 West Jefferson Street, Second Floor Springfield, Illinois 62761

#### **Re:** Application for Permit – Marshall Square Dialysis

Dear Mr. Constantino:

I am writing on behalf of DaVita Inc. and East Oaks Dialysis LLC (collectively, "DaVita") to submit the attached Application for Permit to establish a 12-station dialysis facility in Chicago, Illinois. For your review, I have attached an original and one copy of the following documents:

- 1. Check for \$2,500 for the application processing fee;
- 2. Completed Application for Permit;
- 3. Copies of Certificate of Good Standing for the Applicants;
- 4. Authorization to Access Information; and
- 5. Physician Referral Letter.

Thank you for your time and consideration of DaVita's application for permit. If you have any questions or need any additional information to complete your review of the DaVita's application for permit, please feel free to contact me.

Sincerely,

A. m. Coop

Anne M. Cooper

Attachments

polsinelli.com