## FOLEY & ASSOCIATES, INC.

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## HAND DELIVERED

RECEIVED

November 27, 2017

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**HEALTH FACILITIES &** SERVICES REVIEW BOARD

Ms. Courtney Avery, Administrator Illinois Health Facilities and Services Review Board 525 West Jefferson Street, Second Floor Springfield, Illinois 62761

Re:

Project No. 17-044, Smith Crossing

Dear Ms. Avery:

Please accept the enclosed referral letter from Palos Hospital which replaces pages 121 and 171 for the above referenced project. The only change is that the letter is now notarized.

If you have any questions, please don't hesitate to contact me.

Health Care Consulting

John P. Kniery

Sincerely.

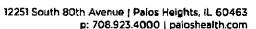
Health Care Consultant

JPK/kah

Enclosure

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August 24, 2017

Ms. Kathryn J. Olson Chairman Illinois Health Facilities and Services Review Board 525 West Jefferson Street Second Floor Springfield, Illinois 62761

RE: Smith Crossing in Orland Park

Dear Ms. Olson:

Please accept this as a letter of support for Smith Crossing's application for permit for the addition of 46 Rehab beds. Palos Health is continuing to serve a growing aging community with many patients being treated for acute episodes of chronic conditions. New payer models and efficient delivery systems require more integrated and collaborative relationships between acute and post-acute providers to assure appropriate use of resources and the delivery of care in the right setting at the right time. While we continue to develop our own post-acute care home based services, we are actively working together with providers of rehab and skilled nursing services to assure this delivery of coordinated care.

Patients being discharged from Palos Hospital for rehab services have consistently identified Smith Crossing as a facility of choice, but they have had limited capacity to accommodate the demand. In fact, for the 18 month period from January, 2016 through June, 2017, approximately 70 patients were discharged from Palos to Smith Crossing. During that same period of time, Palos referred more than 500 discharged patients to Smith Crossing. While there may he reasons other than capacity that the referrals were denied, I believe that these statistics generally speak to the demand and desire for the additional capacity being sought by Smith Crossing. Their reputation and facility are excellent. The need for quality alternatives for rehab services in the face of an aging patient population and the coordinated care is critical. We would encourage approval of the proposed project.

Thank you for your consideration.

Sincerely.

Timothy I Brossen

Vice President, Planning and Community Relations

"OFFICIAL SEAL"
BARBARA J. MEDLEY
NOTARY PUBLIC, STATE OF ILLINOIS
MY COMMISSION EXPIRES 12/29/2017

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