

Axel & Associates, Inc.

MANAGEMENT CONSULTANTS

July 24, 2017

Mr. Mike Constantino
c/o Illinois Health Facilities and
Services Review Board
525 West Jefferson
Springfield, IL 62761

RE: Project 17-020
AMITA Health Bartlett Medical
Clinics Building

Dear Mike:

Below please find responses to the questions/issues you raised relating to the above-referenced CON application.

1. The Fair Market Value ("FMV") of the space to be leased is the sum of lease payments to be made during the initial term of the lease.
2. Utilization projections for the clinical services to be provided are identified in ATTACHMENT 15. One unit each for general radiology, CT, MRI, mammography, and ultrasound will be provided, and as noted, it is not anticipated that the standard for the addition of a second unit for any of the services will be reached during the first two years of operation. The other proposed clinical services do not have utilization standards.
3. It is anticipated that, at minimum, 90% of the patients utilizing the proposed medical clinics building will reside within 30 minutes of the facility.

Should any additional information be required, please do not hesitate to contact me.

Sincerely,



Jacob M. Axel
President