

15-055

# ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD EIVED

DEC 0 1 2015

# SECTION I. IDENTIFICATION, GENERAL INFORMATION, AND CERTIFICATION

# or all projects

HEALTH FACILITIES & SERVICES REVIEW BOARD

# This Section must be completed for all projects.

# Facility/Project Identification

Facility Name:	NorthShore University HealthSystem Niles Medical Clinics Building
Street Address:	6450 West Touhy Avenue
City and Zip Code:	Niles, IL 60714
County: Cook	Health Service Area VII Health Planning Area: A-08

# Applicant /Co-Applicant Identification

#### [Provide for each co-applicant [refer to Part 1130.220].

Exact Legal Name:	NorthShore University HealthSystem
Address:	1301 Central Street Evanston, IL 60201
Name of Registered Agent:	Gerald P. Gallagher
Name of Chief Executive Officer:	Mark R. Neaman
CEO Address:	1301 Central Street Evanston, IL 60201
Telephone Number:	847/657-5800

# Type of Ownership of Applicant/Co-Applicant

×		Non-profit Corporation For-profit Corporation Limited Liability Company		Partnership Governmental Sole Proprietorship		Other
	0	Corporations and limited liability standing.	companies	must provide an <b>Illinois</b>	certificate	of good
	0	Partnerships must provide the nam each partner specifying whether ea			e name and a	address of

APPEND DOCUMENTATION AS ATTACHMENT-1 IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

# **Primary Contact**

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# **Post Permit Contact**

[Person to receive all correspondence subsequent to permit issuance-THIS PERSON MUST BE THE LICENSED HEALTH CARE FACILITY AS DEFINED AT 20 ILCS 3960

Name:	Kajal Agarwal	
Title:	Senior Director, Accounting, Finance	
Company Name:	NorthShore University HealthSystem	
Address:	1301 Central Street Evanston, IL 60201	
Telephone Number:	847/570-5217	
E-mail Address:	kagarwal@NorthShore.org	
Fax Number:	847/570-5240	

# Site Ownership

[Provide this information for each applicable site]

[Prov	ide this information for each appli	cable site]			
Exac	t Legal Name of Site Owner:	Intrepid Niles,	LLC		
Addr	ess of Site Owner:	2311 W. 22 <sup>nd</sup>	Street Suite 208 Oak Br	rook, IL 60	523
Proof	et Address or Legal Description of ownership or control of the site roperty tax statement, tax asses	e is to be provide	ed as Attachment 2. Example	es of proof of	
attesti	ing to ownership, an option to leas	e, a letter of inte	nt to lease or a lease.		
	ND DOCUMENTATION AS <u>ATTACHME</u>	<u>NT-2.</u> IN NUMERIC		THE LAST P	AGE OF THE
[Provi	rating Identity/Licensee ide this information for each appli Legal Name: NorthShore Univ				
Addre					
Addre	ess:1301 Central Stre		00201		
	Non-profit Corporation For-profit Corporation Limited Liability Company		Partnership Governmental Sole Proprietorship		Other
0	Corporations and limited liabilit Partnerships must provide the each partner specifying whethe	name of the stat	te in which organized and th		

APPEND DOCUMENTATION AS ATTACHMENT-3, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

## **Organizational Relationships**

Provide (for each co-applicant) an organizational chart containing the name and relationship of any person or entity who is related (as defined in Part 1130.140). If the related person or entity is participating in the development or funding of the project, describe the interest and the amount and type of any financial contribution.

APPEND DOCUMENTATION AS ATTACHMENT-4, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

#### **Flood Plain Requirements**

[Refer to application instructions.]

Provide documentation that the project complies with the requirements of Illinois Executive Order #2005-5 pertaining to construction activities in special flood hazard areas. As part of the flood plain requirements please provide a map of the proposed project location showing any identified floodplain areas. Floodplain maps can be printed at <u>www.FEMA.gov</u> or <u>www.illinoisfloodmaps.org</u>. This map must be in a **readable format**. In addition please provide a statement attesting that the project complies with the requirements of Illinois Executive Order #2005-5 (http://www.hfsrb.illinois.gov).

APPEND DOCUMENTATION AS <u>ATTACHMENT -5.</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

#### **Historic Resources Preservation Act Requirements**

[Refer to application instructions.]

Provide documentation regarding compliance with the requirements of the Historic Resources Preservation Act.

APPEND DOCUMENTATION AS <u>ATTACHMENT-6</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

# DESCRIPTION OF PROJECT

1. Project Classification

[Check those applicable - refer to Part 1110.40 and Part 1120.20(b)]

Part 1110 Classification:

Substantive

X Non-substantive

#### 2. Narrative Description

Provide in the space below, a brief narrative description of the project. Explain WHAT is to be done in State Board defined terms, NOT WHY it is being done. If the project site does NOT have a street address, include a legal description of the site. Include the rationale regarding the project's classification as substantive or non-substantive.

NorthShore University HealthSystem has secured a land lease for vacant property located at 6450 West Touhy Avenue in Niles, Illinois, and upon approval of this Certificate of Need application, intends to construct a two-story medical clinics building (MCB). The sole clinical services, per IHFSRB definitions, to be included in the MCB will be a general x-ray unit consisting of 353 square feet and a specimen collection and laboratory area of 291 square feet.

This is a non-substantive application because it does not address the establishment or discontinuation of any IDPH-designated category of service, and the services to be provided in the MCB will be limited to outpatients.

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	PROJECT	COST	AND	SOURCES	OF	FUNDS
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	F	Reviewable	No	on-Reviewable	Total
Project Cost:					
Preplanning Costs	\$	20,000	\$	170,000	\$ 190,000
Site Survey and Soil Investigation	\$	200	\$	9,800	\$ 10,000
Site Preparation	\$	8,500	\$	236,500	\$ 245,000
Off Site Work	\$	13,145	\$	651,855	\$ 665,000
New Construction Contracts	\$	172,642	\$	8,539,000	\$ 8,711,642
Modernization Contracts					
Contingencies	\$	6,440	\$	341,560	\$ 348,000
Architectural/Engineering Fees	\$	9,745	\$	483,255	\$ 493,000
Consulting and Other Fees	\$	36,200	\$	868,800	\$ 905,000
Movable and Other Equipment (not in construction contracts)	\$	1,052,089	\$	1,240,745	\$ 2,292,834
Net Interest Expense During Construction Period					
Fair Market Value of Leased Space or Equipment					
Other Costs to be Capitalized					
Acquisition of Building or Other Property					
TOTAL USES OF FUNDS	\$	1,318,962	\$	12,541,514	\$ 13,860,476
Sources of Funds:					
Cash and Securities	\$	1,318,962	\$	12,541,514	\$ 13,860,476
Pledges					
Gifts and Bequests		_			
Bond Issues (project related)					
Mortgages					
Leases (fair market value)					
Governmental Appropriations					
Grants				_	
Other Funds and Sources					
TOTAL SOURCES OF FUNDS	\$	1,318,962	\$	12,541,514	\$ 13,860,476

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## **Related Project Costs**

Provide the following information, as applicable, with respect to any land related to the project that will be or has been acquired during the last two calendar years:

	Land acquisition is related to project Yes X No Purchase Price: \$
	Purchase Price: \$ Fair Market Value: \$
	The project involves the establishment of a new facility or a new category of service Yes X No
	If yes, provide the dollar amount of all <b>non-capitalized</b> operating start-up costs (includir operating deficits) through the first full fiscal year when the project achieves or exceeds the targ utilization specified in Part 1100.
	Estimated start-up costs and operating deficit cost is \$
ſ	Project Status and Completion Schedules
	For facilities in which prior permits have been issued please provide the permit numbers. Indicate the stage of the project's architectural drawings:
	None or not applicable Preliminary
	X Schematics  Final Working
ſ	Anticipated project completion date (refer to Part 1130.140): December 31, 2017
-	Indicate the following with respect to project expenditures or to obligation (refer to Part 1130.140):
-	Indicate the following with respect to project expenditures or to obligation (refer to Part 1130.140):   Purchase orders, leases or contracts pertaining to the project have been executed.  Project obligation is contingent upon permit issuance. Provide a copy of the contingent "certification of obligation" document, highlighting any language related to CON Contingencies
-	Indicate the following with respect to project expenditures or to obligation (refer to Part 1130.140):
	Indicate the following with respect to project expenditures or to obligation (refer to Part 1130.140):    Purchase orders, leases or contracts pertaining to the project have been executed.  Project obligation is contingent upon permit issuance. Provide a copy of the contingent "certification of obligation" document, highlighting any language related to
	Indicate the following with respect to project expenditures or to obligation (refer to Part 1130.140):
Ľ	Indicate the following with respect to project expenditures or to obligation (refer to Part 1130.140): <ul> <li>Purchase orders, leases or contracts pertaining to the project have been executed.</li> <li>Project obligation is contingent upon permit issuance. Provide a copy of the contingent "certification of obligation" document, highlighting any language related to CON Contingencies</li> <li>X Project obligation will occur after permit issuance.</li> </ul> APPEND DOCUMENTATION AS <u>ATTACHMENT 8</u> , IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.           State Agency Submittals           Are the following submittals up to date as applicable:           X
Ľ	Indicate the following with respect to project expenditures or to obligation (refer to Part 1130.140): Purchase orders, leases or contracts pertaining to the project have been executed. Project obligation is contingent upon permit issuance. Provide a copy of the contingent "certification of obligation" document, highlighting any language related to CON Contingencies X Project obligation will occur after permit issuance. APPEND DOCUMENTATION AS <u>ATTACHMENT 8</u> , IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. State Agency Submittals

X All formal document requests such as IDPH Questionnaires and Annual Bed Reports been submitted

X All reports regarding outstanding permits

Failure to be up to date with these requirements will result in the application for permit being deemed incomplete.

V

# Cost Space Requirements

Provide in the following format, the department/area **DGSF** or the building/area **BGSF** and cost. The type of gross square footage either **DGSF** or **BGSF** must be identified. The sum of the department costs **MUST** equal the total estimated project costs. Indicate if any space is being reallocated for a different purpose. Include outside wall measurements plus the department's or area's portion of the surrounding circulation space. **Explain the use of any vacated space**.

		Gross So	quare Feet	Amount o	f Proposed To That		Square Feet
Dept. / Area	Cost	Existing	Proposed	New Const.	Modernized	As is	Vacated Space
REVIEWABLE							
Medical Surgical							
Intensive Care							
Diagnostic Radiology							
MRI							
Total Clinical							
NON							
REVIEWABLE							
Administrative							
Parking							
Gift Shop							
Total Non-clinical							
TOTAL							
APPEND DOCUMENT		and the second	1997년 2월 2월 28일 <b>2</b> 일 2월 28일 2월 28일 1997년 2월 28일 2월 28일 1997년 2월 28일	化源于14-14-14-14-14-14-14-14-14-14-14-14-14-1	为"专作已经以下"的"特征",在"是非公子	Section of the	
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# Facility Bed Capacity and Utilization

# not applicable, no hospital named as an applicant

Complete the following chart, as applicable. Complete a separate chart for each facility that is a part of the project and insert following this page. Provide the existing bed capacity and utilization data for the latest Calendar Year for which the data are available. Include observation days in the patient day totals for each bed service. Any bed capacity discrepancy from the Inventory will result in the application being deemed incomplete.

FACILITY NAME:			CITY:			
REPORTING PERIOD DATES	: Fro	om:		to:		
Category of Service	Authorized Beds	Admiss	ions	Patient Days	Bed Changes	Proposed Beds
Medical/Surgical						
Obstetrics						
Pediatrics						
Intensive Care						
Comprehensive Physical Rehabilitation						
Acute/Chronic Mental Illness						
Neonatal Intensive Care						
General Long Term Care						
Specialized Long Term Care						
Long Term Acute Care						
Other ((identify)						
TOTALS:						

#### CERTIFICATION

The application must be signed by the authorized representative(s) of the applicant entity. The authorized representative(s) are:

- o in the case of a corporation, any two of its officers or members of its Board of Directors;
- in the case of a limited liability company, any two of its managers or members (or the sole manager or member when two or more managers or members do not exist);
- in the case of a partnership, two of its general partners (or the sole general partner, when two or more general partners do not exist);
- in the case of estates and trusts, two of its beneficiaries (or the sole beneficiary when two or more beneficiaries do not exist); and
- o in the case of a sole proprietor, the individual that is the proprietor.

This Application for Permit is filed on the behalf of <u>NorthShore University HealthSystem</u><sup>\*</sup> in accordance with the requirements and procedures of the Illinois Health Facilities Planning Act. The undersigned certifies that he or she has the authority to execute and file this application for permit on behalf of the applicant entity. The undersigned further certifies that the data and information provided herein, and appended hereto, are complete and correct to the best of his or her knowledge and belief. The undersigned also certifies that the permit application fee required for this application is sent herewith or will be paid upon request.

SIGN/

Gerald P. Gallagher PRINTED NAME

<u>Chief Operating Officer</u> PRINTED TITLE <u>Gary E. Weiss</u> PRINTED NAME

Treasurer PRINTED TITLE

Notarization: Subscribed and sworn to before me this 20<sup>th</sup> day of Noumbar 2015

Baila

Signature of Notary Seal OFFICIAL SEAL BARBARA M HOLLAND NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES:09/04/19 Notarization: Subscribed and sworn to before me this <u>2010</u> day of <u>Notember 2015</u>

Barbara M. Hollan

Signature of Notary

Seal

OFFICIAL SEAL BARBARA M HOLLAND NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES:09/04/19

# SECTION III – BACKGROUND, PURPOSE OF THE PROJECT, AND ALTERNATIVES - INFORMATION REQUIREMENTS

This Section is applicable to all projects except those that are solely for discontinuation with no project costs.

# Criterion 1110.230 - Background, Purpose of the Project, and Alternatives

READ THE REVIEW CRITERION and provide the following required information: BACKGROUND OF APPLICANT

- 1. A listing of all health care facilities owned or operated by the applicant, including licensing, and certification if applicable.
- 2. A certified listing of any adverse action taken against any facility owned and/or operated by the applicant during the three years prior to the filing of the application.
- Authorization permitting HFSRB and DPH access to any documents necessary to verify the information submitted, including, but not limited to: official records of DPH or other State agencies; the licensing or certification records of other states, when applicable; and the records of nationally recognized accreditation organizations. Failure to provide such authorization shall constitute an abandonment or withdrawal of the application without any further action by HFSRB.
- 4. If, during a given calendar year, an applicant submits more than one application for permit, the documentation provided with the prior applications may be utilized to fulfill the information requirements of this criterion. In such instances, the applicant shall attest the information has been previously provided, cite the project number of the prior application, and certify that no changes have occurred regarding the information that has been previously provided. The applicant is able to submit amendments to previously submitted information, as needed, to update and/or clarify data.

APPEND DOCUMENTATION AS <u>ATTACHMENT-11</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. EACH ITEM (1-4) MUST BE IDENTIFIED IN ATTACHMENT 11:

#### PURPOSE OF PROJECT

- 1. Document that the project will provide health services that improve the health care or well-being of the market area population to be served.
- 2. Define the planning area or market area, or other, per the applicant's definition.
- 3. Identify the existing problems or issues that need to be addressed, as applicable and appropriate for the project. [See 1110.230(b) for examples of documentation.]
- 4. Cite the sources of the information provided as documentation.
- 5. Detail how the project will address or improve the previously referenced issues, as well as the population's health status and well-being.
- 6. Provide goals with quantified and measurable objectives, with specific timeframes that relate to achieving the stated goals as appropriate.

For projects involving modernization, describe the conditions being upgraded if any. For facility projects, include statements of age and condition and regulatory citations if any. For equipment being replaced, include repair and maintenance records.

NOTE: Information regarding the "Purpose of the Project" will be included in the State Board Report. APPEND DOCUMENTATION AS <u>ATTACHMENT-12.</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM, EACH ITEM (1-6) MUST BE IDENTIFIED IN ATTACHMENT 12.

1) io	dentify AL	<u>L</u> of the alternatives to the proposed project:
Alter	native opt	tions <b>must</b> include:
7 (10)		
	A)	Proposing a project of greater or lesser scope and cost;
	B)	Pursuing a joint venture or similar arrangement with one or more providers or entities to meet all or a portion of the project's intended purposes; developin alternative settings to meet all or a portion of the project's intended purposes;
	C)	Utilizing other health care resources that are available to serve all or a portion of the population proposed to be served by the project; and
	D)	Provide the reasons why the chosen alternative was selected.
2)	comp benef term. THE	mentation shall consist of a comparison of the project to alternative options. Th arison shall address issues of total costs, patient access, quality and financia fits in both the short term (within one to three years after project completion) and Ion This may vary by project or situation. FOR EVERY ALTERNATIVE IDENTIFIED TOTAL PROJECT COST AND THE REASONS WHY THE ALTERNATIVE WAS COTED MUST BE PROVIDED.
3)		applicant shall provide empirical evidence, including quantified outcome data tha improved quality of care, as available.
3)		

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## SECTION IV - PROJECT SCOPE, UTILIZATION, AND UNFINISHED/SHELL SPACE

## Criterion 1110.234 - Project Scope, Utilization, and Unfinished/Shell Space

READ THE REVIEW CRITERION and provide the following information: SIZE OF PROJECT:

- 1. Document that the amount of physical space proposed for the proposed project is necessary and not excessive. This must be a narrative.
- 2. If the gross square footage exceeds the BGSF/DGSF standards in Appendix B, justify the discrepancy by documenting one of the following::
  - a. Additional space is needed due to the scope of services provided, justified by clinical or operational needs, as supported by published data or studies;
  - b. The existing facility's physical configuration has constraints or impediments and requires an architectural design that results in a size exceeding the standards of Appendix B;
  - c. The project involves the conversion of existing space that results in excess square footage.

Provide a narrative for any discrepancies from the State Standard. A table must be provided in the following format with Attachment 14.

DEPARTMENT/SERVICE	PROPOSED BGSF/DGSF	STATE STANDARD	DIFFERENCE	MET STANDARD?
GENERAL X-RAY	353 DGSF	1,300 DGSF	(947) DGSF	YES

PROJECT SERVICES UTILIZATION:

APPLICATION FORM.

# NOT APPLICABLE BECAUSE ONLY ONE UNITS IS BEING PROVIDED

This criterion is applicable only to projects or portions of projects that involve services, functions or equipment for which HFSRB <u>has established</u> utilization standards or occupancy targets in 77 III. Adm. Code 1100.

Document that in the second year of operation, the annual utilization of the service or equipment shall meet or exceed the utilization standards specified in 1110. Appendix B. A narrative of the rationale that supports the projections must be provided.

A table must be provided in the following format with Attachment 15.

	DEPT./ SERVICE	HISTORICAL UTILIZATION (PATIENT DAYS) (TREATMENTS) ETC.	PROJECTED	STATE STANDARD	MET STANDARD?
YEAR 1					
YEAR 2					

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#### UNFINISHED OR SHELL SPACE:

# Not applicable. Project does not involve unfinished or shell space.

Provide the following information:

- 1. Total gross square footage of the proposed shell space;
- 2. The anticipated use of the shell space, specifying the proposed GSF tot be allocated to each department, area or function;
- 3. Evidence that the shell space is being constructed due to
  - a. Requirements of governmental or certification agencies; or
  - b. Experienced increases in the historical occupancy or utilization of those areas proposed to occupy the shell space.
  - 4. Provide:
    - a. Historical utilization for the area for the latest five-year period for which data are available; and
    - b. Based upon the average annual percentage increase for that period, projections of future utilization of the area through the anticipated date when the shell space will be placed into operation.

APPEND DOCUMENTATION AS ATTACHMENT-16, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

#### **ASSURANCES:**

Submit the following:

- 1. Verification that the applicant will submit to HFSRB a CON application to develop and utilize the shell space, regardless of the capital thresholds in effect at the time or the categories of service involved.
- 2. The estimated date by which the subsequent CON application (to develop and utilize the subject shell space) will be submitted; and
- 3. The anticipated date when the shell space will be completed and placed into operation.

APPEND DOCUMENTATION AS <u>ATTACHMENT-17.</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM:

# O. Criterion 1110.3030 - Clinical Service Areas Other than Categories of Service

- 1. Applicants proposing to establish, expand and/or modernize Clinical Service Areas Other than Categories of Service must submit the following information:
- 2. Indicate changes by Service: Indicate # of key room changes by action(s):

Service	# Existing Key Rooms	# Proposed Key Rooms
GENERAL X-RAY	0	1
· · · · · · · · · · · · · · · · · · ·		

# 3. READ the applicable review criteria outlined below and **submit the required documentation** for the criteria:

:

New Services or Facility or Equipment	(b) - (c)(1) -	Need Determination - Establishment
Service Modernization	(c)(1) -	
		Deteriorated Facilities
		and/or
	(c)(2) -	Necessary Expansion
		PLUS
	(c)(3)(A) -	Utilization – Major Medical Equipment
		Or
	(c)(3)(B) -	Utilization - Service or Facility

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#### IX. <u>1120.130 - Financial Viability</u>

All the applicants and co-applicants shall be identified, specifying their roles in the project funding or guaranteeing the funding (sole responsibility or shared) and percentage of participation in that funding.

#### Financial Viability Waiver

The applicant is not required to submit financial viability ratios if:

- 1. "A" Bond rating or better
- 2. All of the projects capital expenditures are completely funded through internal sources
- 3. The applicant's current debt financing or projected debt financing is insured or anticipated to be insured by MBIA (Municipal Bond Insurance Association Inc.) or equivalent
- 4. The applicant provides a third party surety bond or performance bond letter of credit from an A rated guarantor.

#### See Section 1120.130 Financial Waiver for information to be provided

APPEND DOCUMENTATION AS <u>ATTACHMENT-37</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM

## Not applicable. Applicant holds an "A" bond rating.

The applicant or co-applicant that is responsible for funding or guaranteeing funding of the project shall provide viability ratios for the latest three years for which audited financial statements are available and for the first full fiscal year at target utilization, but no more than two years following project completion. When the applicant's facility does not have facility specific financial statements and the facility is a member of a health care system that has combined or consolidated financial statements, the system's viability ratios shall be provided. If the health care system includes one or more hospitals, the system's viability ratios shall be evaluated for conformance with the applicable hospital standards.

Provide Data for Projects Classified as	Category A o	r Category B (las	t three years)	Category B (Projected)
Enter Historical and/or Projected Years				
Current Ratio				
Net Margin Percentage				
Percent Debt to Total Capitalization				
Projected Debt Service Coverage				
Days Cash on Hand				
Cushion Ratio				

Provide the methodology and worksheets utilized in determining the ratios detailing the calculation and applicable line item amounts from the financial statements. Complete a separate table for each co-applicant and provide worksheets for each.

#### 2. Variance

APPLICATION FORM

Applicants not in compliance with any of the viability ratios shall document that another organization, public or private, shall assume the legal responsibility to meet the debt obligations should the applicant default.

APPEND DOCUMENTATION AS ATTACHMENT 38, IN NUMERICAL ORDER AFTER THE LAST PAGE OF THE

The following Sections <u>DO NOT</u> need to be addressed by the applicants or co-applicants responsible for funding or guaranteeing the funding of the project if the applicant has a bond rating of A- or better from Fitch's or Standard and Poor's rating agencies, or A3 or better from Moody's (the rating shall be affirmed within the latest 18 month period prior to the submittal of the application):

- Section 1120.120 Availability of Funds Review Criteria
- Section 1120.130 Financial Viability Review Criteria
- Section 1120.140 Economic Feasibility Review Criteria, subsection (a)

#### VIII. - 1120.120 - Availability of Funds

The applicant shall document that financial resources shall be available and be equal to or exceed the estimated total project cost plus any related project costs by providing evidence of sufficient financial resources from the following sources, as applicable: **Indicate the dollar amount to be provided from the following sources:** 

\$13,860,476	a) Cash and Securities – statements (e.g., audited financial statements, letters from financial
_\$13,800,470_	a) Cash and Securities – statements (e.g., audited financial statements, letters from financial institutions, board resolutions) as to:
	<ol> <li>the amount of cash and securities available for the project, including the identification of any security, its value and availability of such funds; and</li> </ol>
	<ol> <li>interest to be earned on depreciation account funds or to be earned on any asset from the date of applicant's submission through project completion;</li> </ol>
	b) Pledges – for anticipated pledges, a summary of the anticipated pledges showing anticipated receipts and discounted value, estimated time table of gross receipts and related fundraising expenses, and a discussion of past fundraising experience.
	<ul> <li>c) Gifts and Bequests – verification of the dollar amount, identification of any conditions of use, and the estimated time table of receipts;</li> </ul>
	d) Debt – a statement of the estimated terms and conditions (including the debt time period, variable or permanent interest rates over the debt time period, and the anticipated repayment schedule) for any interim and for the permanent financing proposed to fund the project, including:
	<ol> <li>For general obligation bonds, proof of passage of the required referendum o evidence that the governmental unit has the authority to issue the bonds and evidence of the dollar amount of the issue, including any discounting anticipated;</li> </ol>
	<ol> <li>For revenue bonds, proof of the feasibility of securing the specified amount a interest rate;</li> </ol>
	3) For mortgages, a letter from the prospective lender attesting to the expectation of making the loan in the amount and time indicated, including the anticipate interest rate and any conditions associated with the mortgage, such as, but relimited to, adjustable interest rates, balloon payments, etc.;
	<ol> <li>For any lease, a copy of the lease, including all the terms and conditions, including any purchase options, any capital improvements to the property an provision of capital equipment;</li> </ol>
	5) For any option to lease, a copy of the option, including all terms and condition
	<ul> <li>e) Governmental Appropriations – a copy of the appropriation Act or ordinance accompanied by a statement of funding availability from an official of the governmental unit. If funds are to be made available from subsequent fiscal years, a copy of a resolution or other action of the governmental unit attesting to this intent;</li> </ul>
	<ul> <li>f) Grants - a letter from the granting agency as to the availability of funds in terms of the amount an time of receipt;</li> </ul>
	g) All Other Funds and Sources - verification of the amount and type of any other funds that will be used for the project.
13,860,476	TOTAL FUNDS AVAILABLE

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# X. <u>1120.140 - Economic Feasibility</u>

# This section is applicable to all projects subject to Part 1120.

A. Reas	onablana	ess of Finar	oina Arra	aamaat		_			
A. Reas			-	-					
							ancing arran that attests to		submitting a following:
	1)		alents, inc	luding in	vestment				otal with cash ceived pledge
	2)	That the to borrowing		ed project	costs and	related o	osts will be f	unded in tota	al or in part by
		as		nts in or	der to ma	intain a (	current ratio		balance sheet 2.0 times for
		ex		stments b	being retain				ents, and the used to retire
B. Con	ditions of	Debt Finan	cing						
			I	Not ap	plicable	. No d	ebt is to l	be used.	
	docume	nt that the c	onditions o	f debt fin	ancing are	reasonat		ting a notariz	pplicant shall ed statement
	1)	That the <b>s</b> available;	elected for	m of deb	t financing	for the	project will t	be at the low	west net cost
	2)	more adva	ntageous d	lue to suc	ch terms a	s prepayr		es, no requir	ailable, but is ed mortgage, ctors;
	3)		es incurred	with leas	ing a facili	y or equi			lities and that n constructing
C. Reason	ableness	of Project a	and Relate	d Costs					
Read	the criterio	on and provi	ide the follo	wing:					
1	and		tage allo	cation fo	r new co				ovide a cost n using the
	COS	ST AND GR	oss squ	ARE FEE	T BY DEP	ARTMEN	T OR SERVI	CE	
	A	В	с	D	E	F	G	н	
Department (list below)	Cost/So New	quare Foot Mod.	Gross New	Sq. Ft. Circ.*	Gross S Mod.	Sq. Ft. Circ.*	Const. \$ (A x C)	Mod. \$ (B x E)	Total Cost (G + H)
Contingency									
TOTALS									
* Include the pe	rcentage (	%) of space	e for circula	tion					

17

#### D. Projected Operating Costs

#### Not applicable due to nature of the project.

The applicant shall provide the projected direct annual operating costs (in current dollars per equivalent patient day or unit of service) for the first full fiscal year at target utilization but no more than two years following project completion. Direct cost means the fully allocated costs of salaries, benefits and supplies for the service.

#### E. Total Effect of the Project on Capital Costs

#### Not applicable due to nature of the project.

The applicant shall provide the total projected annual capital costs (in current dollars per equivalent patient day) for the first full fiscal year at target utilization but no more than two years following project completion.

APPEND DOCUMENTATION AS ATTACHMENT 39, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM

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#### XI. Safety Net Impact Statement

SAFETY NET IMPACT STATEMENT that describes all of the following must be submitted for <u>ALL SUBSTANTIVE AND</u> <u>DISCONTINUATION PROJECTS:</u>

#### Not applicable. Project is non-substantive and does not involve discontinuation.

1. The project's material impact, if any, on essential safety net services in the community, to the extent that it is feasible for an applicant to have such knowledge.

2. The project's impact on the ability of another provider or health care system to cross-subsidize safety net services, if reasonably known to the applicant.

3. How the discontinuation of a facility or service might impact the remaining safety net providers in a given community, if reasonably known by the applicant.

#### Safety Net Impact Statements shall also include all of the following:

1. For the 3 fiscal years prior to the application, a certification describing the amount of charity care provided by the applicant. The amount calculated by hospital applicants shall be in accordance with the reporting requirements for charity care reporting in the Illinois Community Benefits Act. Non-hospital applicants shall report charity care, at cost, in accordance with an appropriate methodology specified by the Board.

2. For the 3 fiscal years prior to the application, a certification of the amount of care provided to Medicaid patients. Hospital and nonhospital applicants shall provide Medicaid information in a manner consistent with the information reported each year to the Illinois Department of Public Health regarding "Inpatients and Outpatients Served by Payor Source" and "Inpatient and Outpatient Net Revenue by Payor Source" as required by the Board under Section 13 of this Act and published in the Annual Hospital Profile.

3. Any information the applicant believes is directly relevant to safety net services, including information regarding teaching, research, and any other service.

#### A table in the following format must be provided as part of Attachment 43.

Safety	Net Information pe	er PA 96-0031	
	CHARITY CAR	RE _	
Charity (# of patients)	Year	Year	Year
Inpatient			
Outpatient			
Total			
Charity (cost In dollars)			
Inpatient			
Outpatient			
Total			
	MEDICAID		
Medicaid (# of patients)	Year	Year	Year
Inpatient			
Outpatient			
Total			
Medicaid (revenue)			
Inpatient			
Outpatient			
Total			

APPEND DOCUMENTATION AS <u>ATTACHMENT-40</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM

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#### XII. Charity Care Information

Charity Care information MUST be furnished for ALL projects.

- 1. All applicants and co-applicants shall indicate the amount of charity care for the latest three <u>audited</u> fiscal years, the cost of charity care and the ratio of that charity care cost to net patient revenue.
- 2. If the applicant owns or operates one or more facilities, the reporting shall be for each individual facility located in Illinois. If charity care costs are reported on a consolidated basis, the applicant shall provide documentation as to the cost of charity care; the ratio of that charity care to the net patient revenue for the consolidated financial statement; the allocation of charity care costs; and the ratio of charity care cost to net patient revenue for the facility under review.
- 3. If the applicant is not an existing facility, it shall submit the facility's projected patient mix by payer source, anticipated charity care expense and projected ratio of charity care to net patient revenue by the end of its second year of operation.

Charity care" means care provided by a health care facility for which the provider does not expect to receive payment from the patient or a third-party payer. (20 ILCS 3960/3) Charity Care <u>must</u> be provided at cost.

#### A table in the following format must be provided for all facilities as part of Attachment 44.

	CHARITY CARE		
	2012	2013	2014
Net Patient Revenue	\$1,137,162,660	\$1,160,184,180	\$1,246,634,301
Amount of Charity Care (charges)	\$78,509,515	\$81,646,509	\$77,829,670
Cost of Charity Care	<u>\$24,0</u> 89,330	\$24,314,576	\$21,460,287

APPEND DOCUMENTATION AS <u>ATTACHMENT-41</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

#### Note: information provided above reflects the combined amounts for the four NorthShore University HealthSystem hospitals per technical assistance discussion with IHFSRB staff



# To all to whom these Presents Shall Come, Greeting:

I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of

# Business Services. I certify that

NORTHSHORE UNIVERSITY HEALTHSYSTEM, A DOMESTIC CORPORATION, INCORPORATED UNDER THE LAWS OF THIS STATE ON DECEMBER 04, 1891, APPEARS TO HAVE COMPLIED WITH ALL THE PROVISIONS OF THE GENERAL NOT FOR PROFIT CORPORATION ACT OF THIS STATE, AND AS OF THIS DATE, IS IN GOOD STANDING AS A DOMESTIC CORPORATION IN THE STATE OF ILLINOIS.



In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 18TH day of NOVEMBER A.D. 2015

Authentication #: 1532202122 verifiable until 11/18/2016 Authenticate at: http://www.cyberdriveillinois.com

1 D D L -SECRETARY OF STATE ATTACHMENT 1



J. P. Gallagher, FACHE

Chief Operating Officer

1301 Central Street Evanston, IL 60201 www.northshore.org

(847) 570-5151 (847) 570-5179 Fax jgallagher@northshore.org

November 20, 2015

Illinois Health Facilities and Services Review Board 525 W. Jefferson Street, 2<sup>nd</sup> Floor Springfield, IL 62161

To Whom It May Concern:

Please be advised that the building to be constructed at 6450 W. Touhy Avenue in Niles, Illinois, will be owned by NorthShore University HealthSystem. Also, please be advised that the site of the above-referenced building will be controlled by NorthShore University HealthSystem through a land lease.

Sincerely,

Jur. Al

Gerald P. Gallagher Chief Operating officer

State of Illinois County of Cook

This instrument was acknowledged before me November 20, 2015 by Gerald P. Gallagher.

Barbara M. Holland Notary



A Teaching Affiliate of the University of Chicago Pritzker School of Medicine



# FLOOD PLAIN REQUIREMENTS

As documented by the attached, the proposed site is not located in a flood plain area.

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J. P. Gallagher, FACHE Chief Operating Officer

1301 Central Street Evanston, IL 60201 www.northshore.org

(847) 570-5151 (847) 570-5179 Fax jgallagher@northshore.org

Illinois Health Facilities and Services Review Board 525 W. Jefferson Street, 2<sup>nd</sup> Floor Springfield, IL 62161

To Whom It May Concern:

Please be advised that 6450 W. Touhy Avenue in Niles, Illinois is not located in a flood plain, and construction on that site is consistent with Illinois Executive Order #2005-5.

Sincerely,

MIR,

Gerald P. Gallagher Chief Operating Officer

Date: November 20, 2015

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ATTACHMENT 5

http://map1.msc.fema.gov/idms/IntraView.cgi?KEY=98258300&IFIT=1

11/23/2015

MANAGEMENT CONSULTANTS

November 20, 2015

Rachel Leibowitz, Ph.D. Deputy State Historic Preservation Officer Illinois Historic Preservation Agency 1 Old State Capitol Plaza Springfield, IL 62701-1507

# RE: Proposed Outpatient Building Construction Niles, Illinois

Dear Dr. Liebowitz:

I am in the process of developing a Certificate of Need application, to be filed with the Illinois Health Facilities Services and Review Board, and I am in need of a determination of applicability from your agency.

The project proposes the construction of a medical clinics building at 6450 West Touhy Road in Niles, Illinois. The site is a vacant lot, surround by commercial, retail, and multi-unit housing, that appear to have been constructed in the 1950's and 1960's. I do not believe there to be any structures of historical significance in the vicinity.

I have enclosed maps of the site and photographs for your review.

A letter from your office, confirming that the Preservation Act is not applicable to this project would be greatly appreciated.

Should you have any questions, I may be reached at the phone number below.

Sincerely, acob M. Axel President

enclosures (photographs and maps)



# PROJECT COSTS AND SOURCES OF FUNDS

The information provided below reflects the costs associated with the entire medical clinics development project. It should be noted, and as identified in ATTACHMENT 39C, less than 2% of the project's size is associated with "reviewable" services, per the IHFSRB's definition of reviewable services. The costs identified on the following page reflect those of the entire project, the vast majority of which are associated with non-reviewable services and areas.

PROJECT COSTS					
Pre-Planning Costs					
Market Analyses	\$	120,000			
Site Selection	\$	25,000			
Misc./Other	\$	45,000			
			\$	190,000	
Site Survey & Soil Investigation			•		
Site Survey	\$	2,500			
Soil Investigation	\$	7,500			
6	<u> </u>		\$	10,000	
Site Preparation			Ŷ	10,000	
Landscaping	\$	70,000			
Exterior Lighting	\$	125,000			
Misc./Other	\$	50,000			
wise.y other	<u> </u>		ć	245 000	
off Charles			\$	245,000	
Off-Site Work	~	375 000			
Parking Lot	\$ \$ \$ \$	375,000			
Walks/Drives	Ş	90,000			
Utilities	Ş	175,000			
Misc./Other	<u>&gt;</u>	25,000			
			\$	665,000	
New Construction					
Per ATTACHMENT 39C			\$	8,711,642	
Construction Contingency					
Per ATTACHMENT 39C			\$	348,000	
Architectural & Engineering Fees					
Preliminary Renderings	\$	20,000			
Design	\$	360,000			
Reg. Agency Interaction	\$	10,000			
Project Monitoring	\$	25,000			
Reimburseables	\$ \$	10,000			
Misc./Other	\$	68,000			
			\$	493,000	
Consulting and Other Fees			•	•	
Legal	\$	175,000			
Zoning-Related	\$	40,000			
CON-Related	\$	40,000			
Reg. Approvals, other	\$	30,000			
Project Management	\$	325,000			
Interior Design	\$	50,000			
Insurance	Ś	65,000			
	\$ \$ \$ \$	60,000			
Equipment Planning	ć	45,000			
Misc./Other	Ś	75,000			
wise. / Other	<u>→</u>		~	005 000	
Mayophic Fryinmost			\$	905,000	
Moveable Equipment	ć	2 102 050			
Attached Inventory	\$	2,193,050			
Misc. Equip. @ 2.5%	\$ \$	54,826			
Delivery/Install. @ 2%	2	44,958	<u>^</u>	2 202 07 -	
TOTAL COST	· ••••• •		\$	2,292,834	13,860,47
				¥	13,000,47
ources of Funds					
Cash and Securities			\$	13,860,476	
TOTAL SOURCES OF FUND	S			\$	13,860,47

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# NorthShore University HealthSystem 6450 W. Touhy, Niles, IL Conceptual Equipment Estimate 11/19/2015

			1		Total
Signage					
Exterior Sign	\$	140,000.00	1	\$	140,000.00
Signs Signs	\$	20,000.00	1	\$	20,000.00
Keys, Locks, & Special Hardware	\$	10,000.00		\$	10,000.00
Video Conferencing System	\$	50,000.00	1	_	50,000.00
rtwork					
In Room Art	\$	400.00	64		25,600.00
Corridor Art	\$	650.00		\$	19,500.00
Plantings	\$	18,000.00	1		18,000.00
Furniture Staff Lounge/ Conference- Table	\$	1,800.00	4	\$	7,200.00
Staff Lounge/Conference- Chairs	\$	400.00	12		4,800.00
Keyboard Trays	\$	250.00	95		23,750.00
CPU Holder	\$	250.00	35	\$	8,750.00
Monitor Mount	\$	250.00	95	\$	23,750.00
Task Chairs	\$	700.00	70		49,000.00
Ped Files Patient Side Chair	\$	250.00	60		15,000.00
Office Set-up	\$	650.00 4,500.00	72		46,800.00 22,500.00
Family Waiting Area Seating	\$	750.00	42		31,500.00
Coffee Tables	\$	700.00	22		15,400.00
Overhead Bin/Task Surface/ Light	\$	700.00	26	\$	18,200.00
		1.			· · ··································
Exam Table	\$	2,000.00	30	\$	60,000.00
Powered Exam table Patient Monitor	\$	7,500.00	5	\$	37,500.00
Otoscope Integrated Wall System	\$	2,500.00 1,500.00	32	-	48,000.00
Procedure Light	\$	6,500.00	2	\$	13,000.00
Exam Light	\$	1,000.00	32	\$	32,000.00
ADA Scale	\$	3,000.00	4	\$	12,000.00
Exam Scale	\$	350.00	32		11,200.00
PAC's Station	\$	20,000.00	2		40,000.00
General X-ray C-arm	\$	550,000.00 85,000.00	1	\$	550,000.00
PT Hand Tables	\$	300.00	0	<u>≯</u> \$	
PT BTE Equipment	\$	60,000.00	0	\$	
PT Treatment Tables	\$	6,000.00	0	\$	-
PTAlter G	\$	55,000.00	0	\$	-
PT Treadmill	\$	7,500.00	0	\$	
PT NU Step	\$	3,500.00	0	\$	
PTReformer PT Suspension System	\$	15,000.00 15,000.00	0	\$	
PT Bikes	\$	3,000.00	0	\$	-
PT Total Gym	15	11,000.00	Ő		
PT Parallel Bars	\$	10,000.00	0	\$	-
PT Traction Table	\$	10,000.00		\$	
Misc. Equipment	\$	80,000.00	1	\$	80,000.00
Installation Owner Furnished Equipment	\$	75,000.00	<b>1</b> - يوتو مجافير غط -	\$	75,000.00
Upright Refrig Freezer	\$	1,000.00	5	\$	5,000.00
Microwave	\$	1,000.00	1	\$	1,000.00
Coffee Maker	\$	750.00	2	\$	1,500.00
Ice Maker	\$	7,500.00	1	\$	7,500.00
Clean Supply Storage	\$	15,000.00	5	\$	75,000.00
Kan Ban Carts	\$	1,500.00	10	\$	15,000.00
Misc Equipment Paper towel	\$	2,500.00	4	\$ \$	10,000.00 825.00
Soap	\$	15.00	55		825.00
Innerwireless	\$	3.50	0	\$	
Security Systems	\$	3.50		\$	117,950.00
ommunication/ IS	· · · .	. S			
Phones	\$	600.00		\$	60,000.00
Computers	\$	1,500.00		\$	52,500.00
Weiss Printer/fax	\$	1,500.00		\$	105,000.00
regrated Facilities Solutions, INC Data Closet	\$	75,000.00		<u>\$</u>	75 000 00
roject Totai	14	10,000.00	-		2,193,050.00

Skokie IL, 60077

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11/20/2015

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# **Cost Space Requirements**

			34,800	34,800		13,860,476	PROJECT TOTAL \$
			34,156	34,156		12,541,514	Total \$
			2,620	2,620		915,531	Mechanical - \$
			1,800	1,800		627,076	Storage \$
			480	480		169,310	Elevator/Stairs \$
			9,500	9,500		3,348,584	Admin/Mtg/Conference \$
			800	800		275,913	Staff Support Areas \$
			2,200	2,200		910,588	Public Areas/Waiting \$
			16,756	16,756		6,294,512	Physicians' Offices \$
							Non-Reviewable
			644	644		1,318,962	Total \$
			291	291		949,653	X-Ray/Imaging
			353	353		369,309	Lab/Specimen Collection \$
							Reviewable
Space	As Is	Modernized	Const.	Proposed	Existing	Cost	Dept./Area
Vacated			New				
	\$	That is		are Feet	Gross Square Feet		
19	tal square reet	Amount of Proposed 1 of	Amoun				

ATTACHMENT 9

31

	epartment of HEALTH CERTIFICATION, RE ne appears on this certificate ha utations and is hereby authoriz	s complied with the provisions of	DISPLAY THIS F CONSPICUOUS	
LaMar Hasbrouck, MD, N Acting Director	WPH the	and under the authority of Binois Department of Sc Health		
EXPRATIONOATE ( 12/31/2015		005587	Exp. Date 12/31	/2015
General Hospital			Lic Number	0005587
Effective: 01/01/2015		Date Printed 11/25/2014		
NorthShore Universide a Skokie Hospita 9600 Gross Point F Skokie, IL 60076	al		NorthShore University I dba Skokie Hospital 9600 Gross Point Road Skokie, IL 60076	•
The face of this license has a colored backgrou	<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	e of Illinais • P.O. #4012320 10M 3/12	ŝ	CEIPT NO:



The person, firm of corporation whose he filing's statutes and/or rules and	e name appears on th	ATION, REGISTRATION is certificate has complied with the provisions erecy authorized to engage in the activity
LaMar Hasbrouck, ME Acting Director		Issued under the automity of the fillino's Department of Public Health
EXPIGATION DATE 12/31/2015	CATEGORY	10 (UMBER 0000646
	General H Effective: 01	n (n. 1994), an star an an star an star an star Na star an star an star an star an star an star an star Na star at an star an star an star an star an star an star
Evanston Hospit 2650 Ridge Ave		

DISPLAY THIS PART IN A CONSPICUOUS PLACE

Exp. Date 12/31/2015 Lic Number 0

0000646

Date Printed 11/25/2014

**Evanston Hospital** 

2650 Ridge Avenue Evanston, IL 60201

FEE RECEIPT NO.

ATTACHMENT 11

34

Illinois Departn PUBLIC HEA EXAMPLES AND REAL INFORMATION AND A REAL The parties firm or corporation whose name appears on the filmois statutes and/or rules and regulations and is indicated below.	ATION RECISTRATION	CONSPIC	ÍHÍS PART IN A UOUS PLACE
LaMar Hasbrouck, MD, MPH Acting Director	issund under the authority of the filmois Dejactment of Rathe Héath ap. ALGODA		
12/31/2015	0005066	Exp. Date	2/31/2015
General Effective: 0	Lic Number	0005066	
Highland Park Hospital 777 Park Avenue West		Date Printed 1	1/25/2014
Highland Park, IL 60035		Highland Park Hos 777 Park Avenue N Highland Park, IL	Vest
The face of this liberse has a unlevel background. Frimed by As	dheniy of the State of Illators • P.D. #4012320 1944 3/	12	EE RECEIPT NO.

3.4-



January 28, 2015

Re: # 7343 CCN: #140010 Program: Hospital Accreditation Expiration Date: November 08, 2017

Mark R. Neaman CEO NorthShore University HealthSystem 1301 Central Street, Suite 300 Evanston, Illinois 60201

Dear Mr. Neaman:

This letter confirms that your November 03, 2014 - November 07, 2014 unannounced full resurvey was conducted for the purposes of assessing compliance with the Medicare conditions for hospitals through The Joint Commission's deemed status survey process.

Based upon the submission of your evidence of standards compliance on January 08, 2015 and January 20, 2015, The Joint Commission is granting your organization an accreditation decision of Accredited with an effective date of November 08, 2014.

The Joint Commission is also recommending your organization for continued Medicare certification effective November 08, 2014. Please note that the Centers for Medicare and Medicaid Services (CMS) Regional Office (RO) makes the final determination regarding your Medicare participation and the effective date of participation in accordance with the regulations at 42 CFR 489.13. Your organization is encouraged to share a copy of this Medicare recommendation letter with your State Survey Agency.

This recommendation applies to the following location(s):

Boffa Surgical Group - NorthShore Medical Group 2222 West Division Ave, Suite 335, Chicago, IL, 60610

Boffa Surgical Group - NorthShore Medical Group 7447 West Talcott, Suite 221, Chicago, IL, 60631

Cardiovascular Institute (CVI) 9650 Gross Point Road, Suite 4900, Skokie, IL, 60076

Deerfield Medical Group Offices 49 South Waukegan Road, Deerfield, Deerfield, IL, 60015

Dermatology - Old Orchard

www.jointcommission.org

Headquarters One Renaissance Boulevard Oakbrook Terrace, 1L 60181 630 792 5000 Voice


9933 Woods Drive, Skokie, IL, 60077

Des Plaines Internal Medicine 9301 Golf Road, Suite 302, Des Plaines, IL, 60016

Evanston Medical Office Building 1000 Central Street, Evanston, IL, 60201

Evanston Township High School Clinic 1600 Dodge Ave, Evanston, IL, 60201

Glenbrook Hospital Ambulatory Care Center 2180 Pfingsten Road, Glenview, IL, 60026

Glenbrook Medical East 1007 Church St., Suite 100, Evanston, IL, 60201

Glenbrook Medical West 211 Waukegan Road Suite 200, Northfield, IL, 60093

Glenbrook Professional Building d/b/a NorthShore Medical Group 2050-2100 Pfingsten Rd., Glenview, IL, 60025

Gurnee Ambulatory Care Center 7900 Rollins Road, Gurnee, IL, 60031

Gurnee Pediatrics 6475 Washington St. Suite 103, Gurnee, IL, 60031

Lake Bluff North 101 Waukegan Road, Suite 1200, Lake Bluff, IL, 60044

Lake Forest Internal Medicine 810 Waukegan Rd, Lake Forest, IL, 60045

Medical Imaging 1182 Northbrook Court, Northbrook, IL, 60062

Medical Offices Bannockburn 2151 Waukegan Road Suite 160, Bannockburn, IL, 60015

Morton Grove Cardiology 9000 Waukegan Road, Morton Grove, Morton Grove, IL, 60053

www.jointcommission.org

Headquarters One Renaissance Boulevard Oakbrook Terrace, 1L 60181 630 792 5000 Voice

### ATTACHMENT 11

36



Mount Prospect Primary Care 1329 Wolf Road, Mount Prospect, IL, 60056

North Shore Medical Group - Ravinia 1777 Green Bay Road, Suite 201, Highland Park, IL, 60035

NorthShore Medical Group - Family Practice 1162 Maple Ave, Mundelein, IL, 60060

NorthShore Medical Group - Lake Bluff 71 Waukegan Road, Lake Bluff, IL, 60044

NorthShore Orthopedics Institue 2501 Compass Drive, Suite 125, Glenview, Glenview, IL, 60026

NorthShore Orthopedics Institute 680 Lake Shore Drive, Chicago, IL, 60611

NorthShore University HealthSystem Glenbrook Hospital 2100 Pfingsten Road, Glenview, IL, 60025

NorthShore University HealthSystem Highland Park Hospital 777 Park Avenue West, Highland Park, IL, 60035

NorthShore University HealthSystem Evanston Hospital 2650 Ridge Avenue, Evanston, IL, 60201

NorthShore University HealthSystem Skokie Hospital 9600 Gross Point Road, Skokie, IL, 60076

NS - Lincolnwood Primary Care 6810 N. McCormick, Lincolnwood, IL, 60712

NS - Medical Group 767 Park Avenue West, Highland Park, IL, 60035

NS - Medical Group - Skokie Cardiology 9669 Kenton Avenue, Skokie, IL, 60076

NS - Vernon Hills 830 West End Court, Vernon Hills, IL, 60061

NS at Nordstrom 77 Old Orchard Shoppping Center, Skokie, IL, 60077

www.jointcommission.org

Headquarters One Renaissance Boulevard Oakbrook Terrace, 1L 60181 630 792 5000 Voice

# The Joint Commission

NS Dermatology 1160 Park Ave West, Highland Park, Highland Park, IL, 60035

NS Highland Park Primary Care 757 Park Avenue West, Highland Park, IL, 60035

NS Highland Park Specialty Care Center 757 Park Avenue West, Highland Park, IL, 60035

NS Medical Group 650 Lake Cook Road, Buffalo Grove, IL, 60089

NS Medical Group - Deerpath Physician Group 731 S. IL Route 21, Suite 130, Gurnee, IL, 60031

NS Medical Group - Glenview 1435 Waukegan Road, Glenview, IL, 60025

NS Medical Group Plastics/ENT 501 Skokie Blvd, Northbrook, IL, 60062

NS Medical Group-Eye & Vision Center 1000 Central Street, Suite 610, Evanston, IL, 60201

NS Northbrook Family Medicine 1885 Shermer Road, Northbrook, IL, 60062

NS Primary Care 15 Tower Court, Gurnee, IL, 60031

NS Rehabilitation Service 1000 Central Street, Evanston, IL, 60201

NS Rehabilitation Services, Evanston Athletic Club 1729 Benson Ave, Evanston, IL, 60201

NS Rehabilitation Services, Highland Park Hospital Fitness 1501 Busch Pkwy, Buffalo Grove, IL, 60089

NS Rehabilitation Services, Old Orchard 9977 Woods Drive, Skokie, IL, 60077

NS Rehabilitation Services, Park Center 2400 Chestnut, Glenview, IL, 60026

www.jointcommission.org

Headquarters One Renaissance Boulevard Oakbrook Terrace, IL 60181 630 792 5000 Voice

# The Joint Commission

NS Rehabilitation Services, Pediatric Therapy Clinic 9811 Woods Drive, Skokie, IL, 60077

Park Center Specialty Suite 2400 Chestnut Ave Suite A, Glenview, IL, 60026

Prairie Glen Primary Care 2550 Compass Drive, Glenview, IL, 60026

Professional Building d/b/a ENH Medical Group/Psychiatry 909 Davis Street, Evanston, IL, 60201

Professional Building 9977 Woods Dr., Skokie, IL, 60077

Psychiatry- Glenview 2300 Lehigh, Suite 215, Glenview, IL, 60025

Skokie Ambulatory Care Center 9650 Gross Point Road, Skokie, IL, 60076

Vernon Hills Specialty Care Center 225 N Milwaukee Ave, Vernon Hills, IL, 60061

Wilmette Primary Care 1515 Sheridan Road, Suite 31A, Wilmette, IL, 60091

Please be assured that The Joint Commission will keep the report confidential, except as required by law or court order. To ensure that The Joint Commission's information about your organization is always accurate and current, our policy requires that you inform us of any changes in the name or ownership of your organization or the health care services you provide.

Sincerely,

Mark Pelletin

Mark G. Pelletier, RN, MS Chief Operating Officer Division of Accreditation and Certification Operations

cc: CMS/Central Office/Survey & Certification Group/Division of Acute Care Services CMS/Regional Office 5 /Survey and Certification Staff

www.jointcommission.org

Headquarters One Renaissance Boulevard Oakbrook Terrace, IL 60181 630 792 5000 Voice



J. P. Gallagher, FACHE Chief Operating Officer

1301 Central Street Evanston, IL 60201 www.northshore.org

(847) 570-5151 (847) 570-5179 Fax jgallagher@northshore.org

June 19, 2015

Ms. Courtney Avery Illinois Health Facilities and Services Review Board 525 West Jefferson Springfield, IL 62761

Dear Ms. Avery:

In accordance with Review Criterion 1110.230.b, Background of the Applicant, we are submitting this letter assuring the Illinois Health Facilities and Services Review Board that:

- 1. NorthShore University HealthSystem does not have any adverse actions against any facility owned and operated by the applicant during the three (3) year period prior to the filing of this application, and
- 2. NorthShore University HealthSystem authorizes the State Board and Agency access to information to verify documentation or information submitted in response to the requirements of Review Criterion 1110.230.b or to obtain any documentation or information which the State Board or Agency finds pertinent to this application.

If we can in any way provide assistance to your staff regarding these assurances or any other issue relative to this application, please do not hesitate to call me.

Sincerely,

1 P.

Gerald P. Gallagher Chief Operating Officer

A Teaching Affiliate of the University of Chicago Pritzker School of Medicine

Hospitals · 1 40 Group · Research Institute · Foundation

## PURPOSE OF PROJECT

The proposed project is limited to the establishment of a Medical Clinics Building (MCB) in Niles, Illinois. The MCB will provide office space, when fully staffed, for 20-24 primary care physicians, using those offices on a full-time basis. In addition, other specialists will use the offices on a more limited basis. As a result of this project's locating physicians in Niles, the health care and well-being of area residents will be improved.

It is anticipated that the majority of patients using the proposed MCB will reside in the area bounded on the north by Golf Road (Highway 58), on the west by I-294, on the south by Irving Park Road, and on the east by I-94. That area generally includes the following ZIP Codes:

60016	60029	60077	60053
60714	60646	60631	60068
60631	60646	60630	60656

The goal of the proposed project is to provide contemporary and easily accessible office space for NorthShore Medical Group physicians. Upon the opening of the MCB, that goal, as it relates to the market area identified above, will be met.

4/

## ALTERNATIVES

Due to the limited nature of the proposed project and the applicant's need to provide additional physician office space, aside from the selection of an alternative site, other alternatives were not considered. Had a different site in the area been selected, the capital cost associated with the alternative project would likely be' either higher or lower than that of the proposed project, the quality of care provided would be identical to that of the proposed project, and access and associated operating costs would have been similar to those associated with the proposed project.

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The proposed medical clinics building will be developed through new construction. The physicians' offices/waiting areas, the specimen collection function and the imaging service will be located on the first floor. The remainder of functions, as identified in ATTACHMENT 9, are generally located on the second floor.

SIZE

The only area in the MCB having an IHFSRB-identified space standard is the imaging area, which will provide one general x-ray unit. That area has been planned consistent with the IHFSRB space standard.

# ATTACHMENT 14

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# PROJECT SERVICES UTILIZATION

None of the utilization standards provided in APPENDIX B to Section 1110 are applicable to this project because. The only service included in the proposed project that has a standard is general radiology. This is a service that is typically provided in a medical clinics building in support of the physicians' office practices. This project contains only one unit, and therefore, consistent with IHFSRB practices, the minimum utilization standard is not applicable.

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# CLINICAL SERVICESAREAS OTHER THAN CATEGORIES OF SERVICE

The proposed medical clinics building project includes two clinical service areas that are not classified as categories of service: laboratory and radiology.

The primary purpose of the two clinical services identified above, as is the case with the MCB, is to provide services to residents of Niles and the surrounding communities, as identified in ATTACHMENT 11.

Based on NorthShore's experience with other MCBs, it is anticipated that approximately 15,000 laboratory specimens will be collected and approximately 4,000 imaging procedures will be performed during the proposed MCB's first year of operation. Those volumes are anticipated to increase to 18,000 and 5,000, respectively, during the second year of operation.

Due to the nature of the project, the provision of these services is not anticipated to have a negative impact on other providers.

# MOODY'S INVESTORS SERVICE

# **Rating Update:** Moody's affirms NorthShore University HealthSystem's (IL) Aa2 and Aa2/VMIG 1; outlook stable

#### Global Credit Research - 07 Oct 2014

#### Action affects \$300M of debt

ILLINOIS FINANCE AUTHORITY Hospitals & Health Service Providers IL

#### Opinion

NEW YORK, October 07, 2014 – Moody's Investors Service has affirmed the Aa2 and Aa2/VMIG 1 bond ratings on NorthShore University HealthSystem's (NorthShore) outstanding bonds as listed in the RATED DEBT section. The rating outlook is stable.

#### SUMMARY RATINGS RATIONALE

The Aa2 long-term rating is based on NorthShore University HealthSystem's good geographic coverage with four hospitals in attractive service areas and a close integration with a large physician group, very advanced IT strategy, strong investment position that supports a moderate debt load, and recent rebound in operating margins. Challenges include the presence of competition and heightened consolidation activities in the broader service area, and a comparatively less liquid asset allocation. The VMIG 1 short-term rating is based on the provision of standby bond purchase agreements with several banks to support unremarketed tenders of variable rate bonds, as listed below.

NorthShore and Advocate Health Care (Aa2 stable) announced their intention to merge, which is credit positive for both organizations as they combine to form Advocate NorthShore Health Partners. The systems' aligned strategies, proven management, and strong financial resources will position the new organization to meet the challenges of a rapidly changing industry. The combination, expected to close the beginning of CY 2015, will create the largest health system in Illinois and one of the largest among Moody's-rated health systems nationally with almost \$7 billion in total revenue. Because the transaction has not yet closed, it is not incorporated into the current credit assessment.

#### STRENGTHS

\*NorthShore maintains a strong balance sheet position with 289 days of cash on hand and 363% cash-to-debt as of June 30, 2014.

\*The system has a leading market share of 22% in an attractive service area with a large commercial patient base. The system's strong market position and patient demand is supported by a centralized and integrated patient care model, a large consolidated employed multi-specialty and primary care medical group, and very advanced information technology capabilities.

\*The debt position is low, resulting in strong adjusted debt measures including a favorably low 20% debt-tooperating revenue and 1.2 times debt-to-cashflow and very strong 12.9 times peak debt service coverage based on 9-month annualized fiscal year 2014 results. There are no plans for additional debt.

\*The system quickly implemented initiatives to improve operating performance through nine months of fiscal year 2014 to a solid 11.4% operating cashflow margin.

\*NorthShore has manageable debt structure nsks with almost 500% cash-to-demand debt and diversification of banks and facility expiration dates, which mitigates a relatively high 66% variable rate debt exposure (as of fiscal year end 2013).

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CHALLENGES

\*Cash and investments are comparatively less liquid with 59% available monthly, driven by a 30% allocation to alternative investments (as of fiscal year end 2013)

\*The system faces competition from several hospitals in the broader service area and there has been an increase in the pace of consolidation across the region.

DETAILED CREDIT DISCUSSION

LEGAL SECURITY: The bonds are unsecured obligations of the Corporation, which includes Evanston Hospital, Glenbrook Hospital, Highland Park Hospital, and Skokie Hospital.

INTEREST RATE DERIVATIVES: None

#### RECENT DEVELOPMENTS/RESULTS

NorthShore maintains a solid market position and good geographic coverage in an attractive service area, despite competition and increasing hospital consolidation in the secondary service area. NorthShore maintains a leading and generally stable market share of approximately 22% in a 50-zip code area centered around Evanston, IL and the area north and west of Evanston.

The system benefits from its tightly integrated model comprised of four hospitals, a large 900-physician employed medical group, and an independent practice association (IPA) which includes the medical group and 500 affiliated physicians. The system continues to advance key strategic initiatives, including physician alignment, ambulatory growth, and information technology. NorthShore's employed and aligned physician model has been a consistent strategy for many years, enabling the development of a highly integrated and consolidated physician staff and platform to integrate new physicians into the organization quickly and efficiently.

NorthShore's very advanced information technology strategies and investments have supported the system's strategies related to physician alignment, quality of patient care and clinical outcomes, and building a distinct brand based on a uniform customer experience. Additionally, these capabilities position the system to meet the goals of healthcare reform, providing higher quality at a lower cost, and position the system for population management. NorthShore fully implemented electronic medical records ten years ago, which allows standardized clinical protocols, centralized scheduling, electronic scheduling, among other benefits that aim to improve quality of care and patient satisfaction. Among the leading health systems in the country, NorthShore is now on the forefront of developing data analytics capabilities, including the ability to do predictive modeling of patient populations.

Fiscal year 2013 ended as expected with a 8.6% operating cashflow margin, based on nine-month performance that was the basis for the last report. The decline from 2012 was driven by inpatient volume declines, higher costs related to physician practice acquisition, and higher insurance expenses.

The system responded to lower margins quickly and effectively, as reflected in significant operating improvement through nine months of fiscal year 2014. Through nine months, admissions declined by 2.5%; including observation cases, total inpatient volume was up 0.4%, which is generally better than the trend in the broader market. Excluding investment income (which the system includes as support for operations as part of a spending rate policy), operating income was \$70 million (4.9%) through the nine months ended June 30, 2014, compared with \$20 million (1.5%) for nine months ended June 30, 2013. Operating cashflow was \$162 million (11.4%), compared with \$114 million (8.5%) in the prior year period.

NorthShore has implemented sizable cost reductions of approximately \$60 million including initiatives related to early retirement and a workforce reduction, as well as supply and other costs. Effective December 31, 2013 the defined benefit pension plan was frozen to all employees, reducing pension expense next year.

NorthShore's strong balance sheet is likely to be maintained. Capital spending is expected to increase to approximately \$200 million annually, higher than recent history but under operating cashflow expected in fiscal year 2014. The largest projects relate to finishing investments in the Skokie campus, including a surgical pavilion, ambulatory care center and infrastructure investments, as well as modernization projects at Highland Park. No new debt is anticipated.

#### OUTLOOK

The stable rating outlook reflects our expectations that NorthShore will sustain recent improvement in operating margins and maintain balance sheet strength.

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#### WHAT COULD CHANGE THE RATING UP

Given the system's high rating category and location in a single region, there is a low likelihood of a rating upgrade in the short-term. Longer-term, a rating upgrade may be considered with significant and sustained improvement in operating margins and absolute cash flow generation, growth in market share to provide a distinct leading position, and significant diversification of cash flow among multiple markets.

WHAT COULD CHANGE THE RATING DOWN

A rating downgrade will be considered if the system's margins decline from FY 2014 interim levels or investments decline notably; while not expected, a significant increase in debt without cashflow growth could cause a downgrade.

#### **KEY INDICATORS**

Assumptions & Adjustments:

-Based on financial statements for NorthShore University HealthSystem

-First number reflects audit year ended September 30, 2013

-Second number reflects unaudited nine-month results through June 30, 2014, annualized

-Investment returns normalized at 6% unless otherwise noted

-Comprehensive debt includes direct debt, operating leases, and pension obligation, if applicable

-Monthly liquidity to demand debt ratio is not included if demand debt is de minimis

-Non-recurring items: No adjustments

\*Inpatient admissions: 43,110; 41,941

\*Observation stays: 17,711; 18,968

\*Medicare % of gross revenues: 40%; N/A

\*Medicaid % of gross revenues: 7%; N/A

\*Total operating revenues (\$): \$1.8 billion; \$1.9 billion

\*Revenue growth rate (%) (3 yr CAGR): 5.4%; N/A

\*Operating margin (%):1.5 %; 4.9%

\*Operating cash flow margin (%): 8.6%; 11.4%

\*Debt to cash flow (x): 1.6 times; 1.2 times

\*Days cash on hand (excluding self-insurance funds): 270 days; 289 days

\*Maximum annual debt service (MADS) (\$): \$24 million; \$24 million

\*MADS coverage with reported investment income (x): 11 times; 15 times

\*Moody's-adjusted MADS Coverage with normalized investment income (x): 10.0 times; 12.9 times

\*Direct debt (\$): \$376 million; \$369 million

\*Cash to direct debt (%): 323%; 363%

\*Comprehensive debt: \$577 million; N/A

\*Cash to comprehensive debt (%): 210%; N/A

\*Monthly liquidity to demand debt (%): 402%; N/A

#### RATED DEBT (as of June 30, 2014)

-Series 1995 (\$45 million) variable rate bonds supported by standby bond purchase agreements from Wells Fargo Bank, NA, expiring September 22, 2016: Aa2/VMIG 1

-Series 2001C (\$39 million) variable rate bonds supported by standby bond purchase agreements from Wells Fargo Bank, NA,, expiring November 15, 2016: Aa2/VMIG 1

-Series 1996 (\$46 million), and Series 2001B (\$39 million), variable rate bonds supported by standby bond purchase agreements from JPMorgan Chase Bank, expiring September 22, 2015 and November 15, 2017, respectively: Aa2/VMIG 1

-Series 2010 fixed rate bond (\$123 million): Aa2

-Series 1990A, 1992, 1998 variable rate bonds (no debt publicly outstanding; bonds held by NorthShore): Aa2 long-term rating

The principal methodology used in this rating was Not-for-Profit Healthcare Rating Methodology published in March 2012. An additional methodology used was Variable Rate Instruments Supported by Conditional Liquidity Facilities published in May 2013. Please see the Credit Policy page on www.moodys.com for a copy of these methodologies.

#### **REGULATORY DISCLOSURES**

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings issued on a support provider, this announcement provides certain regulatory disclosures in relation to the rating action on the support provider and in relation to each particular rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on www.moodys.com.

Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

Please see www.moodys.com for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

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#### Analysts

Lisa Martin Lead Analyst Public Finance Group Moody's Investors Service

Beth I. Wexler Additional Contact Public Finance Group Moody's Investors Service

#### Contacts

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J. P. Gallagher, FACHE

Chief Operating Officer

1301 Central Street Evanston, IL 60201 www.northshore.org

(847) 570-5151 (847) 570-5179 Fax jgallagher@northshore.org

November 20, 2015

Illinois Health Facilities and Services Review Board 525 W. Jefferson Street, 2<sup>nd</sup> Floor Springfield, IL 62161

To Whom It May Concern:

I hereby attest that the total estimated project costs associated with the development of a medical clinics building to be located at 6450 W. Touhy Avenue in Niles, Illinois, and to be addressed by the Illinois Health Facilities and Services Review Board will be funded through the use of cash and other liquid assets.

Sincerely,

Gerald P. Gallagher Chief Operating Officer

State of Illinois County of Cook

This instrument was acknowledged before me November 20, 2015 by Gerald P. Gallagher.

Baibara M. Hollans Notary

OFFICIAL SEAL BARBARA M HOLLAND NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES 09/04/19

**ATTACHMENT 39A** 

A Teaching Affiliate of the University of Chicago Pritzker School of Medicine

Hospitals · Medical Group · Research Institute · Foundation

# COST AND GROSS SQUARE FEET BY DEPARTMENT OR SERVICE

	₹.		8	ပ	۵	ш	Ľ	g	Ŧ	Total	
	Ö	Cost/Sq. Ft.	Ŀ.	DGSF	SF	DGSF	SF	New Const. \$	Modernization \$	Costs	
	New		.pod	New	Circ.	Mod.	Circ.	(A × C)	(B × E)	(H + 9)	
				-							
Reviewable											
General X-Ray/Imaging		280.44		353						\$ 98,995	95
Specimen Collect./Lab.	\$ 253	253.08		291				\$ 73,646		\$ 73,646	346
	\$ 268	268.08		644				\$ 172,642		\$ 172,642	542
Const. Contingency	\$ 10	10.00						\$ 6,440		\$ 6,7	6,440
Total	s	278.08						\$ 179,082		\$ 179,082	382
Non-Reviewable											
Physicians' Offices	\$ 250	250.00		16,756				\$ 4,189,000		\$ 4,189,000	g
Public& Waiting	\$ 25C	250.00		2,200				\$ 550,000		\$ 550,000	8
Staff Support Areas	\$ 25C	250.00		800				\$ 200,000		\$ 200,000	00
Admin/Mtg/Conference	\$ 250	250.00		9,500				\$ 2,375,000		\$ 2,375,000	00
Elevator/Stairs	\$ 250	250.00		480				\$ 120,000		\$ 120,000	00
Storage	\$ 250	250.00		1,800				\$ 450,000		\$ 450,000	000
Mechanical .	\$ 250	250.00		2,620				\$ 655,000		\$ 655,000	8
				34,156				\$ 8,539,000		\$ 8,539,000	00
Const. Contingency	\$ 1(	10.00						\$ 341,560		\$ 341,560	560
Total	ş	260.00		1			t	\$ 8,880,560		\$ 8,880,560	560
4											
PROJECT TOTAL	\$ 26(	260.33		34,800				\$ 9,059,642		\$ 9,059,642	642

ATTACHMENT 39C

After paginating the entire, completed application, indicate in the chart below, the page numbers for the attachments included as part of the project's application for permit:

ACHMEN		
NO.		PAGES
1	Applicant/Coapplicant Identification including Certificate of Good	
	Standing	21
2	Site Ownership	22
3	Persons with 5 percent or greater interest in the licensee must be	
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4	Organizational Relationships (Organizational Chart) Certificate of	
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