ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD RECEIVED

SECTION I. IDENTIFICATION, GENERAL INFORMATION, AND CERTIFICATION 1 1 4 2014

,	1 4 2011
This Section must be completed for all projects.	HEALTH FACILITIES & SERVICES REVIEW BOARD
Facility/Project Identification	BUARD
Facility Name: Fresenius Medical Care North Avenue	
Street Address: 911 North Avenue	
City and Zip Code: Melrose Park 60160	
County: Cook Health Service Area 7	Health Planning Area:
Applicant /Co-Applicant Identification [Provide for each co-applicant [refer to Part 1130.220].	
Exact Legal Name: WSKC Dialysis Services, Inc. d/b/a Fresenius Medical Care	North Avenue
Address: 920 Winter Street, Waltham, MA 02451	
Name of Registered Agent: CT Systems	
Name of Chief Executive Officer: Rice Powell	
CEO Address: 920 Winter Street, Waltham, MA 02451	
Telephone Number: 800-662-1237	
Telephone Hallingr, 600 602 1201	
Type of Ownership of Applicant/Co-Applicant	
☐ Non-profit Corporation ☐ Partnership	•
For-profit Corporation Governmental	
Limited Liability Company Sole Proprietorship	· 🗍 Other
 Corporations and limited liability companies must provide an Illinois cert standing. Partnerships must provide the name of the state in which organized and each partner specifying whether each is a general or limited partner. 	
APPEND DOCUMENTATION AS ATTACHMENT-1 IN NUMERIC SEQUENTIAL ORDER AFTER TO APPLICATION FORM.	HE LAST PAGE OF THE
Drimon, Contact	
Primary Contact [Person to receive all correspondence or inquiries during the review period]	
Name: Lori Wright	
Title: Senior CON Specialist	
Company Name: Fresenius Medical Care	
Address: One Westbrook Corporate Center, Tower One, Suite 1000, Westcheste	er. IL 60154
Telephone Number: 708-498-9121	
E-mail Address: lori.wright@fmc-na.com	
Fax Number: 708-498-9334	
Additional Contact	
[Person who is also authorized to discuss the application for permit] Name: Coleen Muldoon	
Title: Regional Vice President	
Company Name: Fresenius Medical Care	· · · · · · · · · · · · · · · · · · ·
Address: One Westbrook Corporate Center, Tower One, Suite 1000, Westchest	er II 60154
Telephone Number: 708-498-9118	5., 12 55.54
E-mail Address: coleen.muldoon@fmc-na.com	
Fax Number: 708-498-9283	
1 UN 140411001. 100 TOO 0200	

Post Permit Contact

[Person to receive all correspondence subsequent to permit issuance-THIS PERSON MUST BE

Name: Lori Wright Title: Senior CON Specialist
Company Name: Fresenius Medical Care
Address: One Westbrook Corporate Center, Tower One, Suite 1000, Westchester, IL 60154
Telephone Number: 708-498-9121
E-mail Address: lori.wright@fmc-na.com
Fax Number: 708-498-9334
Additional Contact
[Person who is also authorized to discuss the application for permit]
Name: Clare Ranalli
Title: Attorney
Company Name: Holland & Knight, LLP
Address: 131 S. Dearborn, 30 th Floor, Chicago, IL 60603
Telephone Number: 312-578-6567
E-mail Address: clare.ranalli@hklaw.com
Fax Number: 312-578-6666
Site Ownership
[Provide this information for each applicable site]
Exact Legal Name of Site Owner: Gottlieb Memorial Hospital
Address of Site Owner: 701 W. North Avenue, Melrose Park, IL 60160
Street Address or Legal Description of Site: 911 North Avenue, Melrose Park, IL 60160
Proof of ownership or control of the site is to be provided as Attachment 2. Examples of proof of ownership
are property tax statement, tax assessor's documentation, deed, notarized statement of the corporation
attesting to ownership, an option to lease, a letter of intent to lease or a lease.
APPEND DOCUMENTATION AS ATTACHMENT-2, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE
APPLICATION FORM.
Operating Identity/Licensee
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Flood Plain Requirements [Refer to application instructions.] NOT APPLICABLE – P.	ROJECT IS FOR ADDITION OF STATIONS
Provide documentation that the project complies with pertaining to construction activities in special flood has please provide a map of the proposed project location maps can be printed at www.FEMA.gov or www.FEMA.gov or www.readable.format . In addition please provide a star requirements of Illinois Executive Order #2005-5 (https://https:	the requirements of Illinois Executive Order #2005-5 lazard areas. As part of the flood plain requirements in showing any identified floodplain areas. Floodplain illinoisfloodmaps.org. This map must be in a tement attesting that the project complies with the
APPEND DOCUMENTATION AS <u>ATTACHMENT -5,</u> IN NUMERICAPPLICATION FORM.	
Historic Resources Preservation Act Require [Refer to application instructions.] NOT APPLICABLE	ments - PROJECT IS FOR ADDITION OF STATIONS
Provide documentation regarding compliance with the Preservation Act.	
APPEND DOCUMENTATION AS <u>ATTACHMENT-6</u> , IN NUMERIC APPLICATION FORM.	SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE
DESCRIPTION OF PROJECT 1. Project Classification [Check those applicable - refer to Part 1110.40 and Part 1120.20(b)	9)]
Part 1110 Classification:	Part 1120 Applicability or Classification: [Check one only.]
Substantive Non-substantive	☐ Part 1120 Not Applicable ☐ Category A Project ☐ Category B Project ☐ DHS or DVA Project

2. Narrative Description

Provide in the space below, a brief narrative description of the project. Explain WHAT is to be done in **State Board defined terms**, **NOT WHY** it is being done. If the project site does NOT have a street address, include a legal description of the site. Include the rationale regarding the project's classification as substantive or non-substantive.

WSKC Dialysis Services, Inc. proposes to expand its Fresenius Medical Care North Avenue in-center hemodialysis facility by 2 stations. The facilityadded 7 stations in 2009 and 2 more stations in April of 2011 but is currently at 92% utilization.

The facility is located at 911 North Avenue, Melrose Park, IL in leased space on the campus of Gottlieb Memorial Hospital and consists of 22 stations. The result of the expansion will be a 24 station facility.

Fresenius Medical Care North Avenue is in HSA 7. There is a need for 8 stations in this HSA according to the June inventory update.

This project is "non-substantive" under Planning Board rule 1110.10(b) as it entails the expansion of a health care facility that provides in-center chronic renal dialysis services.

Project Costs and Sources of Funds

Complete the following table listing all costs (refer to Part 1120.110) associated with the project. When a project or any component of a project is to be accomplished by lease, donation, gift, or other means, the fair market or dollar value (refer to Part 1130.140) of the component must be included in the estimated project cost. If the project contains non-reviewable components that are not related to the provision of health care, complete the second column of the table below. Note, the use and sources of funds must equal.

Project Costs	and Sources of Funds		
USE OF FUNDS	CLINICAL	NONCLINICAL	TOTAL
Preplanning Costs	N/A	N/A	N/A
Site Survey and Soil Investigation	N/A	N/A	N/A
Site Preparation	N/A	N/A	N/A
Off Site Work	N/A	N/A	N/A
New Construction Contracts	N/A	N/A	N/A
Modernization Contracts	7,000	N/A	7,000
Contingencies	500	N/A	500
Architectural/Engineering Fees	N/A	N/A	N/A
Consulting and Other Fees	N/A	N/A	N/A
Movable or Other Equipment (not in construction contracts)	10,000	N/A	10,000
Bond Issuance Expense (project related)	N/A	N/A	N/A
Net Interest Expense During Construction (project related)	N/A	N/A	N/A
Fair Market Value of Leased Space or Equipment	26,850	N/A	26,850
Other Costs To Be Capitalized	N/A	N/A	N/A
Acquisition of Building or Other Property (excluding land)	N/A	N/A	N/A
TOTAL USES OF FUNDS	44,350	N/A	44,350
SOURCE OF FUNDS	CLINICAL	NONCLINICAL	TOTAL
Cash and Securities	17,500	N/A	17,500
Pledges	N/A	N/A	N/A
Gifts and Bequests	N/A	N/A	N/A
Bond Issues (project related)	N/A	N/A	N/A
Mortgages	N/A	N/A	N/A
Leases (fair market value)	26,850	N/A	26,850
Governmental Appropriations	N/A	N/A	N/A
Grants	N/A	N/A	N/A
Other Funds and Sources	N/A	N/A	N/A
TOTAL SOURCES OF FUNDS	44,350	N/A	44,350

NOTE: ITEMIZATION OF EACH LINE ITEM MUST BE PROVIDED AT ATTACHMENT-7 IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

Related Project Costs

Provide the following information, as applicable, with respect to any land related to the project that will be or has been acquired during the last two calendar years:

Land acquisition is related to project Yes No Purchase Price: \$ Fair Market Value: \$
The project involves the establishment of a new facility or a new category of service Yes No
If yes, provide the dollar amount of all non-capitalized operating start-up costs (including operating deficits) through the first full fiscal year when the project achieves or exceeds the target utilization specified in Part 1100.
Estimated start-up costs and operating deficit cost is \$
Project Status and Completion Schedules
Indicate the stage of the project's architectural drawings:
None or not applicable Preliminary
Schematics
Anticipated project completion date (refer to Part 1130.140): December 31, 2012
Indicate the following with respect to project expenditures or to obligation (refer to Part 1130.140): Purchase orders, leases or contracts pertaining to the project have been executed Project obligation is contingent upon permit issuance. Provide a copy of the contingent "certification of obligation" document, highlighting any language related to CON Contingencies Project obligation will occur after permit issuance.
APPEND DOCUMENTATION AS <u>ATTACHMENT-8,</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION F ORM .
State Agency Submittals
Are the following submittals up to date as applicable: Cancer Registry APORS All formal document requests such as IDPH Questionnaires and Annual Bed Reports been submitted All reports regarding outstanding permits Failure to be up to date with these requirements will result in the application for permit being deemed incomplete.

Cost Space Requirements

Provide in the following format, the department/area **DGSF** or the building/area **BGSF** and cost. The type of gross square footage either **DGSF** or **BGSF** must be identified. The sum of the department costs **MUST** equal the total estimated project costs. Indicate if any space is being reallocated for a different purpose. Include outside wall measurements plus the department's or area's portion of the surrounding circulation space. **Explain the use of any vacated space**.

		Gross Square Feet		Amount of Proposed Total Gross Square Feet That Is:			
Dept. / Area	Cost	Existing	Proposed	New Const.	Modernized	As is	Vacated Space
REVIEWABLE							
Medical Surgical							
Intensive Care							
Diagnostic Radiology						_	
MRI							
Total Clinical							
NON REVIEWABLE							
Administrative							
Parking							
Gift Shop							
Total Non-clinical							
TOTAL							

APPEND DOCUMENTATION AS <u>ATTACHMENT-9</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

CERTIFICATION

The application must be signed by the authorized representative(s) of the applicant entity. The authorized representative(s) are:

- o in the case of a corporation, any two of its officers or members of its Board of Directors;
- o in the case of a limited liability company, any two of its managers or members (or the sole manger or member when two or more managers or members do not exist);
- in the case of a partnership, two of its general partners (or the sole general partner, when two or

more general partners do not exist);	to government ()
o in the case of estates and trusts, two more beneficiaries do not exist); and	o of its beneficiaries (or the sole beneficiary when two or
o in the case of a sole proprietor, the i	ndividual that is the proprietor.
The undersigned certifies that he or she had permit on behalf of the applicant entity. The information provided herein, and appendent	procedures of the Illinois Health Facilities Planning Act. has the authority to execute and file this application for The undersigned further certifies that the data and hed hereto, are complete and correct to the best of his or hed also certifies that the permit application fee required
SIGNATURE AND	SIGNATURE
PRINTEMarcMeeberman Asst Treasurer PRINTED TITLE	PRINTED NAME Mark Fawcett Vice President & Treasurer PRINTED TITLE
Notarization: Subscribed and sworn to before me this day of 2011	Notarization: Subscribed and sworn to before me this 13 day of 2011
Signature of Notary	Signature of Notary
Seal	Seal Seal Seal Seal Seal Seal Seal Seal
*Insert EXACT legal name of the applicant	TARY PUBLICIANT

CERTIFICATION

The application must be signed by the authorized representative(s) of the applicant entity. The authorized representative(s) are:

- o in the case of a corporation, any two of its officers or members of its Board of Directors;
- o in the case of a limited liability company, any two of its managers or members (or the sole manger or member when two or more managers or members do not exist);
- o in the case of a partnership, two of its general partners (or the sole general partner, when two or more general partners do not exist);
- o in the case of estates and trusts, two of its beneficiaries (or the sole beneficiary when two or more beneficiaries do not exist); and

more beneficiaries do not exist); and	
o in the case of a sole proprietor, the indi	vidual that is the proprietor.
The undersigned certifies that he or she has permit on behalf of the applicant entity. The information provided herein, and appended	the authority to execute and file this application for undersigned further certifies that the data and hereto, are complete and correct to the best of his or also certifies that the permit application fee required e paid upon request.
SIGNATIONE	SIGNATURE
PRINTE MandLieberman Asst Treasurer PRINTED TITLE	PRINTEMANA Asst. Treasurer PRINTED TITLE
Notarization: Subscribed and sworn to before me this day of2011	Notarization: Subscribed and sworn to before me this 13 day of 1000 2011
Signature of Notary Seal	Signature of Notary Seal
*Insert EXACT legal name of the applicant	NOTARY PUBLICATION

SECTION III – BACKGROUND, PURPOSE OF THE PROJECT, AND ALTERNATIVES - INFORMATION REQUIREMENTS

This Section is applicable to all projects except those that are solely for discontinuation with no project costs.

Criterion 1110.230 - Background, Purpose of the Project, and Alternatives

READ THE REVIEW CRITERION and provide the following required information:

BACKGROUND OF APPLICANT

- 1. A listing of all health care facilities owned or operated by the applicant, including licensing, and certification if applicable.
- 2. A certified listing of any adverse action taken against any facility owned and/or operated by the applicant during the three years prior to the filing of the application.
- 3. Authorization permitting HFSRB and DPH access to any documents necessary to verify the information submitted, including, but not limited to: official records of DPH or other State agencies; the licensing or certification records of other states, when applicable; and the records of nationally recognized accreditation organizations. Failure to provide such authorization shall constitute an abandonment or withdrawal of the application without any further action by HFSRB.
- 4. If, during a given calendar year, an applicant submits more than one application for permit, the documentation provided with the prior applications may be utilized to fulfill the information requirements of this criterion. In such instances, the applicant shall attest the information has been previously provided, cite the project number of the prior application, and certify that no changes have occurred regarding the information that has been previously provided. The applicant is able to submit amendments to previously submitted information, as needed, to update and/or clarify data.

APPEND DOCUMENTATION AS <u>ATTACHMENT-11</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. EACH ITEM (1-4) MUST BE IDENTIFIED IN ATTACHMENT 11.

PURPOSE OF PROJECT

- 1. Document that the project will provide health services that improve the health care or well-being of the market area population to be served.
- 2. Define the planning area or market area, or other, per the applicant's definition.
- 3. Identify the existing problems or issues that need to be addressed, as applicable and appropriate for the project. [See 1110.230(b) for examples of documentation.]
- 4. Cite the sources of the information provided as documentation.
- 5. Detail how the project will address or improve the previously referenced issues, as well as the population's health status and well-being.
- 6. Provide goals with quantified and measurable objectives, with specific timeframes that relate to achieving the stated goals as appropriate.

For projects involving modernization, describe the conditions being upgraded if any. For facility projects, include statements of age and condition and regulatory citations if any. For equipment being replaced, include repair and maintenance records.

NOTE: Information regarding the "Purpose of the Project" will be included in the State Agency Report.

APPEND DOCUMENTATION AS <u>ATTACHMENT-12</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM. EACH ITEM (1-6) MUST BE IDENTIFIED IN ATTACHMENT 12.

ALTERNATIVES

1) Identify ALL of the alternatives to the proposed project:

Alternative options must_include:

- A) Proposing a project of greater or lesser scope and cost;
- B) Pursuing a joint venture or similar arrangement with one or more providers or entities to meet all or a portion of the project's intended purposes; developing alternative settings to meet all or a portion of the project's intended purposes;
- C) Utilizing other health care resources that are available to serve all or a portion of the population proposed to be served by the project; and
- D) Provide the reasons why the chosen alternative was selected.
- Documentation shall consist of a comparison of the project to alternative options. The comparison shall address issues of total costs, patient access, quality and financial benefits in both the short term (within one to three years after project completion) and long term. This may vary by project or situation. FOR EVERY ALTERNATIVE IDENTIFIED THE TOTAL PROJECT COST AND THE REASONS WHY THE ALTERNATIVE WAS REJECTED MUST BE PROVIDED.
- 3) The applicant shall provide empirical evidence, including quantified outcome data that verifies improved quality of care, as available.

APPEND DOCUMENTATION AS <u>ATTACHMENT-13</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

SECTION IV - PROJECT SCOPE, UTILIZATION, AND UNFINISHED/SHELL SPACE

Criterion 1110.234 - Project Scope, Utilization, and Unfinished/Shell Space

READ THE REVIEW CRITERION and provide the following information:

SIZE OF PROJECT:

- Document that the amount of physical space proposed for the proposed project is necessary and not excessive. This must be a narrative.
- 2. If the gross square footage exceeds the BGSF/DGSF standards in Appendix B, justify the discrepancy by documenting one of the following::
 - a. Additional space is needed due to the scope of services provided, justified by clinical or operational needs, as supported by published data or studies;
 - b. The existing facility's physical configuration has constraints or impediments and requires an architectural design that results in a size exceeding the standards of Appendix B;
 - c. The project involves the conversion of existing space that results in excess square footage.

Provide a narrative for any discrepancies from the State Standard. A table must be provided in the following format with Attachment 14.

SIZE OF PROJECT					
DEPARTMENT/SERVICE	PROPOSED BGSF/DGSF	STATE STANDARD	DIFFERENCE	MET STANDARD?	

APPEND DOCUMENTATION AS <u>ATTACHMENT-14.</u> IN NUMERIC SEQUENTIAL ORDER_AFTER THE LAST PAGE OF THE APPLICATION FORM.

PROJECT SERVICES UTILIZATION:

This criterion is applicable only to projects or portions of projects that involve services, functions or equipment for which HFSRB <u>has established</u> utilization standards or occupancy targets in 77 III. Adm. Code 1100.

Document that in the second year of operation, the annual utilization of the service or equipment shall meet or exceed the utilization standards specified in 1110.Appendix B. A narrative of the rationale that supports the projections must be provided.

A table must be provided in the following format with Attachment 15.

1		UTILI	ZATION		
	DEPT./ SERVICE	HISTORICAL UTILIZATION (PATIENT DAYS) (TREATMENTS) ETC.	PROJECTED UTILIZATION	STATE STANDARD	MET STANDARD?
YEAR 1					
YEAR 2					

APPEND DOCUMENTATION AS <u>ATTACHMENT-15.</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE. APPLICATION FORM.

UNFINISHED OR SHELL SPACE: NOT APPLICABLE - THERE IS NO UNFINISHED SHELLSPACE

Provide the following information:

- 1. Total gross square footage of the proposed shell space;
- 2. The anticipated use of the shell space, specifying the proposed GSF tot be allocated to each department, area or function;
- 3. Evidence that the shell space is being constructed due to
 - a. Requirements of governmental or certification agencies; or
 - b. Experienced increases in the historical occupancy or utilization of those areas proposed to occupy the shell space.

4. Provide:

- a. Historical utilization for the area for the latest five-year period for which data are available; and
- b. Based upon the average annual percentage increase for that period, projections of future utilization of the area through the anticipated date when the shell space will be placed into operation.

APPEND DOCUMENTATION AS <u>ATTACHMENT-16</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

ASSURANCES: NOT APPLICABLE - THERE IS NO UNFINISHED SHELL SPACE

Submit the following:

- Verification that the applicant will submit to HFSRB a CON application to develop and utilize the shell space, regardless of the capital thresholds in effect at the time or the categories of service involved.
- 2. The estimated date by which the subsequent CON application (to develop and utilize the subject shell space) will be submitted; and
- 3. The anticipated date when the shell space will be completed and placed into operation.

APPEND DOCUMENTATION AS <u>ATTACHMENT-17</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

G. Criterion 1110.1430 - In-Center Hemodialysis

- 1. Applicants proposing to establish, expand and/or modernize In-Center Hemodialysis must submit the following information:
- 2. Indicate station capacity changes by Service: Indicate # of stations changed by action(s):

Category of Service	# Existing Stations	# Proposed Stations
In-Center Hemodialysis	22	24

3. READ the applicable review criteria outlined below and submit the required documentation for the criteria:

APPLICABLE REVIEW CRITERIA	Establish	Expand	Modernize
1110.1430(b)(1) - Planning Area Need - 77 III. Adm. Code 1100 (formula calculation)	X	·	
1110.1430(b)(2) - Planning Area Need - Service to Planning Area Residents	Х	X	
1110.1430(b)(3) - Planning Area Need - Service Demand - Establishment of Category of Service	X		
1110.1430(b)(4) - Planning Area Need - Service Demand - Expansion of Existing Category of Service		Х	
1110.1430(b)(5) - Planning Area Need - Service Accessibility	X	_	
1110.1430(c)(1) - Unnecessary Duplication of Services	Х		
1110.1430(c)(2) - Maldistribution	X	-	
1110.1430(c)(3) - Impact of Project on Other Area Providers	Х		
1110.1430(d)(1) - Deteriorated Facilities			Х
1110.1430(d)(2) - Documentation			×
1110.1430(d)(3) - Documentation Related to Cited Problems			×
1110.1430(e) - Staffing Availability	X	Х	
1110.1430(f) - Support Services	X	Х	X
1110.1430(g) - Minimum Number of Stations	Х		
1110.1430(h) - Continuity of Care	Х		
1110.1430(j) - Assurances	X	Х	Х

APPEND DOCUMENTATION AS <u>ATTACHMENT-26.</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

4. Projects for relocation of a facility from one location in a planning area to another in the same planning area must address the requirements listed in subsection (a)(1) for the "Establishment of Services or Facilities", as well as the requirements in Section 1110.130 - "Discontinuation" and subsection 1110.1430(i) - "Relocation of Facilities".

The following Sections <u>DO NOT</u> need to be addressed by the applicants or co-applicants responsible for funding or guaranteeing the funding of the project if the applicant has a bond rating of A- or better from Fitch's or Standard and Poor's rating agencies, or A3 or better from Moody's (the rating shall be affirmed within the latest 18 month period prior to the submittal of the application):

- Section 1120.120 Availability of Funds Review Criteria
- Section 1120.130 Financial Viability Review Criteria
- Section 1120.140 Economic Feasibility Review Criteria, subsection (a)

VIII. - 1120.120 - Availability of Funds

The applicant shall document that financial resources shall be available and be equal to or exceed the estimated total project cost plus any related project costs by providing evidence of sufficient financial resources from the following sources, as applicable: Indicate the dollar amount to be provided from the following sources:

17,500	a) Cash and Securities – statements (e.g., audited financial statements, letters from financial institutions, board resolutions) as to:
	the amount of cash and securities available for the project, including the identification of any security, its value and availability of such funds; and
	 interest to be earned on depreciation account funds or to be earned on any asset from the date of applicant's submission through project completion;
N/A	b) Pledges – for anticipated pledges, a summary of the anticipated pledges showing anticipated receipts and discounted value, estimated time table of gross receipts and related fundraising expenses, and a discussion of past fundraising experience.
<i>N</i> /A	c) Gifts and Bequests – verification of the dollar amount, identification of any conditions of use, and the estimated time table of receipts;
26,850	d) Debt – a statement of the estimated terms and conditions (including the debt time period, variable or permanent interest rates over the debt time period, and the anticipated repayment schedule) for any interim and for the permanent financing proposed to fund the project, including:
	For general obligation bonds, proof of passage of the required referendum or evidence that the governmental unit has the authority to issue the bonds and evidence of the dollar amount of the issue, including any discounting anticipated;
	 For revenue bonds, proof of the feasibility of securing the specified amount and interest rate;
	3) For mortgages, a letter from the prospective lender attesting to the expectation of making the loan in the amount and time indicated, including the anticipated interest rate and any conditions associated with the mortgage, such as, but not limited to, adjustable interest rates, balloon payments, etc.;
	4) For any lease, a copy of the lease, including all the terms and conditions, including any purchase options, any capital improvements to the property and provision of capital equipment;
	5) For any option to lease, a copy of the option, including all terms and conditions
N/A	e) Governmental Appropriations – a copy of the appropriation Act or ordinance accompanied by a statement of funding availability from an official of the governmental unit. If funds are to be made available from subsequent fiscal years, a copy of a resolution or other action of the governmental unit attesting to this intent;
N/A	f) Grants – a letter from the granting agency as to the availability of funds in terms of the amount and time of receipt;
N/A	g) All Other Funds and Sources – verification of the amount and type of any other funds that will be used for the project.
44,350	TOTAL FUNDS AVAILABLE

Page 15

APPEND DOCUMENTATION AS <u>ATTACHMENT-39</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

ĪX.

1120.130 - Financial Viability

All the applicants and co-applicants shall be identified, specifying their roles in the project funding or quaranteeing the funding (sole responsibility or shared) and percentage of participation in that funding.

Financial Viability Waiver

The applicant is not required to submit financial viability ratios if:

- 1. All of the projects capital expenditures are completely funded through internal sources
- 2. The applicant's current debt financing or projected debt financing is insured or anticipated to be insured by MBIA (Municipal Bond Insurance Association Inc.) or equivalent
- The applicant provides a third party surety bond or performance bond letter of credit from an A rated quarantor.

See Section 1120.130 Financial Waiver for information to be provided

APPEND DOCUMENTATION AS <u>ATTACHMENT-40</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

The applicant or co-applicant that is responsible for funding or guaranteeing funding of the project shall provide viability ratios for the latest three years for which audited financial statements are available and for the first full fiscal year at target utilization, but no more than two years following project completion. When the applicant's facility does not have facility specific financial statements and the facility is a member of a health care system that has combined or consolidated financial statements, the system's viability ratios shall be provided. If the health care system includes one or more hospitals, the system's viability ratios shall be evaluated for conformance with the applicable hospital standards.

Provide Data for Projects Classified as:				Category B (Projected)		
Enter Historical and/or Projected Years:						
Current Ratio	APPLICANT MEETS THE FINANCIAL VIABILITY WAVE					
Net Margin Percentage	CRITERIA IN THAT ALL OF THE PROJECTS CAPIT EXPENDITURES ARE COMPLETELY FUNDED THROU					
Percent Debt to Total Capitalization	INTERNAL S PROVIDED.	SOURCES, TH	EREFORE NO	RATIOS ARE		
Projected Debt Service Coverage						
Days Cash on Hand						
Cushion Ratio						

Provide the methodology and worksheets utilized in determining the ratios detailing the calculation and applicable line item amounts from the financial statements. Complete a separate table for each co-applicant and provide worksheets for each.

2. Variance NOT APPLICABLE

Applicants not in compliance with any of the viability ratios shall document that another organization, public or private, shall assume the legal responsibility to meet the debt obligations should the applicant default.

APPEND DOCUMENTATION AS <u>ATTACHMENT 41</u>, IN NUMERICAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

X. 1120.140 - Economic Feasibility

This section is applicable to all projects subject to Part 1120.

A. Reasonableness of Financing Arrangements

The applicant shall document the reasonableness of financing arrangements by submitting a notarized statement signed by an authorized representative that attests to one of the following:

- That the total estimated project costs and related costs will be funded in total with cash and equivalents, including investment securities, unrestricted funds, received pledge receipts and funded depreciation; or
- 2) That the total estimated project costs and related costs will be funded in total or in part by borrowing because:
 - A) A portion or all of the cash and equivalents must be retained in the balance sheet asset accounts in order to maintain a current ratio of at least 2.0 times for hospitals and 1.5 times for all other facilities; or
 - B) Borrowing is less costly than the liquidation of existing investments, and the existing investments being retained may be converted to cash or used to retire debt within a 60-day period.

B. Conditions of Debt Financing

This criterion is applicable only to projects that involve debt financing. The applicant shall document that the conditions of debt financing are reasonable by submitting a notarized statement signed by an authorized representative that attests to the following, as applicable:

- That the selected form of debt financing for the project will be at the lowest net cost available;
- That the selected form of debt financing will not be at the lowest net cost available, but is more advantageous due to such terms as prepayment privileges, no required mortgage, access to additional indebtedness, term (years), financing costs and other factors;
- That the project involves (in total or in part) the leasing of equipment or facilities and that the expenses incurred with leasing a facility or equipment are less costly than constructing a new facility or purchasing new equipment.

C. Reasonableness of Project and Related Costs

Read the criterion and provide the following:

1. Identify each department or area impacted by the proposed project and provide a cost and square footage allocation for new construction and/or modernization using the following format (insert after this page).

COST AND GROSS SQUARE FEET BY DEPARTMENT OR SERVICE									
·	Α	В	С	D	Ē	F_	G	н	T -1-1
Department (list below)	Cost/Squ New	are Foot Mod.	Gross New	Sq. Ft. Circ.*	Gross Mod.	Sq. Ft. Circ.*	Const. \$ (A x C)	Mod. \$ (B x E)	Total Cost (G + H)
Contingency									
TOTALS									
* Include the pe	rcentage (%	6) of space	for circula	ation					

D. Projected Operating Costs

The applicant shall provide the projected direct annual operating costs (in current dollars per equivalent patient day or unit of service) for the first full fiscal year at target utilization but no more than two years following project completion. Direct cost means the fully allocated costs of salaries, benefits and supplies for the service.

E. Total Effect of the Project on Capital Costs

The applicant shall provide the total projected annual capital costs (in current dollars per equivalent patient day) for the first full fiscal year at target utilization but no more than two years following project completion.

APPEND DOCUMENTATION AS <u>ATTACHMENT -42</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

XI. Safety Net Impact Statement

SAFETY NET IMPACT STATEMENT that describes all of the following must be submitted for <u>ALL SUBSTANTIVE AND DISCONTINUATION PROJECTS:</u>

NOT APPLICABLE – PROJECT IS NON-SUBSTANTIVE AND IS NOT A DISCONTINUATION HOWEVER ONE IS PROVIDED FOR THE BOARD'S INFORMATION

- 1. The project's material impact, if any, on essential safety net services in the community, to the extent that it is feasible for an applicant to have such knowledge.
- 2. The project's impact on the ability of another provider or health care system to cross-subsidize safety net services, if reasonably known to the applicant.
- 3. How the discontinuation of a facility or service might impact the remaining safety net providers in a given community, if reasonably known by the applicant.

Safety Net Impact Statements shall also include all of the following:

- 1. For the 3 fiscal years prior to the application, a certification describing the amount of charity care provided by the applicant. The amount calculated by hospital applicants shall be in accordance with the reporting requirements for charity care reporting in the illinois Community Benefits Act. Non-hospital applicants shall report charity care, at cost, in accordance with an appropriate methodology specified by the Board.
- 2. For the 3 fiscal years prior to the application, a certification of the amount of care provided to Medicaidpatients. Hospital and non-hospital applicants shall provide Medicaid information in a manner consistent with the information reported each year to the Illinois Department of Public Health regarding "Inpatients and Outpatients Served by Payor Source" and "Inpatient and Outpatient Net Revenue by Payor Source" as required by the Board under Section 13 of this Act and published in the Annual Hospital Profile.
- 3. Any information the applicant believes is directly relevant to safety net services, including information regarding teaching, research, and any other service.

A table in the following format must be provided as part of Attachment 43.

Safety Ne	Information pe	r PA 96-0031	
	CHARITY CAR	Ė	
Charity (# of patients)	Year	Year	Year
Inpatient	·		
Outpatient			<u></u>
Total			
Charity (cost In dollars)			<u> </u>
Inpatient			<u>. </u>
Outpatient			
Total			
	MEDICAID		
Medicald (# of patients)	Year	Year	Year
Inpatient		_	
Outpatient			

Total		<u> </u>
Medicaid (revenue)	 	
Inpatient	 	
Outpatient	 	
Total		

APPEND DOCUMENTATION AS <u>ATTACHMENT-43</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

XII. Charity Care Information

Charity Care information MUST be furnished for ALL projects.

- 1. All applicants and co-applicants shall indicate the amount of charity care for the latest three <u>audited</u> fiscal years, the cost of charity care and the ratio of that charity care cost to net patient revenue.
- 2. If the applicant owns or operates one or more facilities, the reporting shall be for each individual facility located in Illinois. If charity care costs are reported on a consolidated basis, the applicant shall provide documentation as to the cost of charity care; the ratio of that charity care to the net patient revenue for the consolidated financial statement; the allocation of charity care costs; and the ratio of charity care cost to net patient revenue for the facility under review.
- 3. If the applicant is not an existing facility, it shall submit the facility's projected patient mix by payer source, anticipated charity care expense and projected ratio of charity care to net patient revenue by the end of its second year of operation.

Charity care" means care provided by a health care facility for which the provider does not expect to receive payment from the patient or a third-party payer. (20 ILCS 3960/3) Charity Care must be provided at cost.

A table in the following format must be provided for all facilities as part of Attachment 44.

CHARITY CARE						
	Year	Year	Year			
Net Patient Revenue						
Amount of Charity Care (charges)						
Cost of Charity Care						

APPEND DOCUMENTATION AS <u>ATTACHMENT-44</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

After paginating the entire, completed application, indicate in the chart below, the page numbers for the attachments included as part of the project's application for permit:

TACHMENT NO.		PAGES
NO. 1	Applicant/Co-applicant Identification including Certificate of Good	I AGE
'	Standing	21-22
2	Site Ownership	23
3	Persons with 5 percent or greater interest in the licensee must be	24
٦	identified with the % of ownership.	
4	Organizational Relationships (Organizational Chart) Certificate of	25
•	Good Standing Etc.	
5	Flood Plain Requirements	
6	Historic Preservation Act Requirements	
7	Project and Sources of Funds Itemization	26
8	Obligation Document if required	27
9	Cost Space Requirements	28
10	Discontinuation	
11	Background of the Applicant	29-32
12	Purpose of the Project	33
13		34-36
14		37
15	Project Service Utilization	38
	Unfinished or Shell Space	<u> </u>
17	Assurances for Unfinished/Shell Space	
18	Master Design Project	
19	Mergers, Consolidations and Acquisitions	
	Service Specific:	
20	Medical Surgical Pediatrics, Obstetrics, ICU	
21	Comprehensive Physical Rehabilitation	_
22	Acute Mental Illness	
23	Neonatal Intensive Care	
24	Open Heart Surgery	
25	Cardiac Catheterization In-Center Hemodialysis	39-49
26	Non-Hospital Based Ambulatory Surgery	
27 28	General Long Term Care	
29	Specialized Long Term Care	
30	Selected Organ Transplantation	
31	Kidney Transplantation	
32	Subacute Care Hospital Model	
33	Post Surgical Recovery Care Center	
34	Children's Community-Based Health Care Center	
35	Community-Based Residential Rehabilitation Center	
36	Long Term Acute Care Hospital	
37	Clinical Service Areas Other than Categories of Service	
38_	Freestanding Emergency Center Medical Services	
	Financial and Economic Feasibility:	EO EA
39	Availability of Funds	50-54
40	Financial Waiver	55-56
41	Financial Viability	57-61
42 43	Economic Feasibility Safety Net Impact Statement	62-66
12	Satety Net Impact Statement	i 02-00



To all to whom these Presents Shall Come, Greeting:

I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that

WSKC DIALYSIS SERVICES, INC., A DOMESTIC CORPORATION, INCORPORATED UNDER THE LAWS OF THIS STATE ON MARCH 31, 1969, APPEARS TO HAVE COMPLIED WITH ALL THE PROVISIONS OF THE BUSINESS CORPORATION ACT OF THIS STATE RELATING TO THE PAYMENT OF FRANCHISE TAXES, AND AS OF THIS DATE, IS IN GOOD STANDING AS A DOMESTIC CORPORATION IN THE STATE OF ILLINOIS.



Authentication #: 1117301798

Authenticate at: http://www.cyberdriveillinois.com

In Testimony Whereof, I hereto set

my hand and cause to be affixed the Great Seal of the State of Illinois, this 22ND

day of

JUNE

A.D.

2011

SECRETARY OF STATE

Co - Applicant Identification

Applicant /Co-Applicant Identification [Provide for each co-applicant [refer to be added t		20].		
Exact Legal Name: Fresenius Medical Care Haddress: 920 Winter Street, Waltham Name of Registered Agent: CT Systems Name of Chief Executive Officer: Rice Police CEO Address: 920 Winter Street, Waltham Telephone Number: 800-662-1237	loldings, Inc. , MA 02451 well			
	Applicant		 -	
Type of Ownership of Applicant/Co- Non-profit Corporation For-profit Corporation Limited Liability Company		Partnership Governmental Sole Proprietorship		Other
 Corporations and limited liability or comments. Partnerships must provide the nan each partner specifying whether expected in the comments. 	ne of the stat	e in which organized and the	e name and	d standing. address of
APPEND DOCUMENTATION AS ATTACHMENT-1 APPLICATION FORM.	IN NUMERIC S	EQUENTIAL ORDER AFTER THE	LAST PAGE C	OF THE

Site Ownership

Exact Legal Name of Site Owner: Gottlieb Memorial Hospital

Address of Site Owner: 701 W. North Avenue, Melrose Park, IL 60160

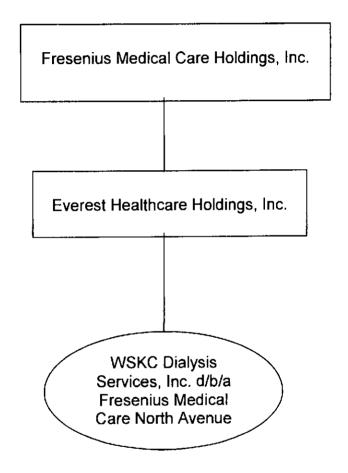
Street Address or Legal Description of Site: 911 North Avenue, Melrose Park, IL 60160
Proof of ownership or control of the site is to be provided as Attachment 2. Examples of proof of ownership are property tax statement, tax assessor's documentation, deed, notarized statement of the corporation attesting to ownership, an option to lease, a letter of intent to lease or a lease.

APPEND DOCUMENTATION AS <u>ATTACHMENT-2.</u> IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

Operating Identity/Licensee

Exact	de this information for each applica Legal Name: WSKC Dialysis Servi ss: 920 Winter Street, Waltham, M	ces, Inc. d/b/a	d insert after this page.] North Avenue Dialysis Cen	ter	
	Non-profit Corporation For-profit Corporation Limited Liability Company		Partnership Governmental Sole Proprietorship		Other
0	Corporations and limited liability of Partnerships must provide the nate each partner specifying whether of Persons with 5 percent or great ownership.	ime of the sta each is a gen	te in which organized and th eral or limited partner.	e name and	address of

Certificate of Good Standing at Attachment – 1.



Itemization of Project Costs and Sources of Funds

Modernization Contracts

Plumb Station Boxes

\$7,000

Contingencies

\$500

Movable & Other Equipment

Dialysis Chairs (2)

\$6,000

Television (2)

\$4,000

FMV Leased Equipment

Dialysis Machines (2)

\$26,850

Project obligation will occur after permit issuance.

Cost Space Requirements

Provide in the following format, the department/area GSF and cost. The sum of the department costs <u>MUST</u> equal the total estimated project costs. Indicate if any space is being reallocated for a different purpose. Include outside wall measurements plus the department's or area's portion of the surrounding circulation space. **Explain the use of any vacated space**.

		Gross Square Feet		Amount of Proposed Total Gross Square Fo			
Dept. / Area	Cost	Existing	Proposed	New Const.	Modernized	As Is	Vacated Space
REVIEWABLE							
In-Center Hemodialysis	44,350	10,000	_		300		
Total Clinical	44,350	10,000			300		
Total Official	44,000	10,000	_				
NON REVIEWABLE							
Administrative	·						<u></u> -
Parking							
Gift Shop					<u> </u>		
Total Non-clinical							
TOTAL	44,350	10,000			300		

APPEND DOCUMENTATION AS <u>ATTACHMENT-9</u>, IN NUMERIC SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE APPLICATION FORM.

Fresenius Medical Care Holdings, Inc. In-center Clinics in Illinois

Clinic	Provider #	Address	City	Zip
Alsip	14-2630	12250 S. Cicero Ave Ste. #105	Alsip	60803
Antioch	14-2673	311 Depot St., Ste. H	Antioch	60002
Aurora	14-2515	455 Mercy Lane	Aurora	60506
Austin Community	14-2653	4800 W. Chicago Ave., 2nd Fl.	Chicago	60651
Berwyn	14-2533	2601 S. Harlem Avenue, 1st Fl.	Berwyn	60402
Blue Island	14-2539	12200 S. Western Avenue	Blue Island	60406
Bolingbrook	14-2605	538 E. Boughton Road	Boilingbrook	60440
Bridgeport	14-2524	825 W. 35th Street	Chicago	60609
Burbank	14-2641	4811 W. 77th Street	Burbank	60459
Carbondale	14-2514	725 South Lewis Lane	Carbondale	62901
Champaign (managed)	14-2588	1405 W. Park Street	Champaign	61801
Chatham		333 W. 87th Street	Chicago	60620
Chicago Dialysis	14-2506	820 West Jackson Blvd.	Chicago	60607
Chicago Westside	14-2681	1340 S. Damen	Chicago	60608
Congress Parkway	14-2631	3410 W. Van Buren Street	Chicago	60624
Crestwood	14-2538	4861-73 W. Cal Sag Road	Crestwood	60445
Decatur East	14-2503	1830 S. 44th St.	Decatur	62521
Deerfield	14-2710	405 Lake Cook Road	Deefield	60015
Des Plaines		1625 Oakton Place	Des Plaines	60018
Downers Grove	14-2503	3825 Highland Ave., Ste. 102	Downers Grove	60515 60185
DuPage West	14-2509	450 E. Roosevelt Rd., Ste. 101	West Chicago	
DuQuoin	14-2595	#4 West Main Street	DuQuoin	62832 60613
East Belmont	14-2531	1331 W. Belmont	Chicago East Peoria	61611
East Peoria	14-2562	3300 North Main Street	Elgin	60123
Elgin	44.0507	2130 Point Boulevard	Elk Grove	60007
Elk Grove	14-2507	901 Biesterfield Road	Evanston	60201
Evanston	14-2621 14-2545	2953 Central Street	Evergreen Park	60805
Evergreen Park	14-2545	9730 S. Western Avenue 5401 S. Wentworth Ave.	Chicago	60609
Garfield	14-2555	520 E. North Avenue	Glendale Heights	60139
Glendale Heights Glenview	14-2551	4248 Commercial Way	Glenview	60025
Greenwood	14-2601	1111 East 87th St., Ste. 700	Chicago	60619
Gurnee	14-2549	101 Greenleaf	Gurnee	60031
Hazel Crest	14-2607	17524 E. Carriageway Dr.	Hazel Crest	60429
Hoffman Estates	14-2547	3150 W. Higgins, Ste. 190	Hoffman Estates	60195
Jackson Park	14-2516	7531 South Stony Island Ave.	Chicago	60649
Joliet	1,1 = 3 13	721 E. Jackson Street	Joliet	60432
Kewanee	14-2578	230 W. South Street	Kewanee	61443
Lake Bluff	14-2669	101 Waukegan Rd., Ste. 700	Lake Bluff	60044
Lakeview	14-2679	4008 N. Broadway, St. 1200	Chicago	60613
Lockport		Thornton Avenue	Lockport	60441
Lombard		1940 Springer Drive	Lombard	60148
Lutheran General	14-2559	8565 West Dempster	Niles	60714
Macomb	14-2591	523 E. Grant Street	Macomb	61455
Marquette Park	14-2566	6515 S. Western	Chicago	60636
McLean Co	14-2563	1505 Eastland Medical Plaza	Bloomington	61704 60050
McHenry	14-2672	4312 W. Elm St.	McHenry Melrose Park	60160
Melrose Park	14-2554	1111 Superior St., Ste. 204 11630 S. Kedzie Ave.	Merrionette Park	60803
Merrionette Park	14-2667		Metropolis	62960
Metropolis	14-2705	20 Hospital Drive 6201 W. 63rd Street	Chicago	60638
Midway	14-2713 14-2689	8910 W. 192nd Street	Mokena	60448
Mokena Morris	14-2596	1401 Lakewood Dr., Ste. B	Morris	60450
Mundelein	1-1-2000	1400 Townline Road	Mundelein	60060
Naperville	14-2543	100 Spalding Drive Ste. 108	Naperville	60566
Naperville North	14-2678	516 W. 5th Ave.	Naperville	60563
Niles	14-2500	7332 N. Milwaukee Ave	Niles	60714
Norridge	14-2521	4701 N. Cumberland	Norridge	60656
North Avenue	14-2602	805 W. North Avenue	Melrose Park	60160
North Kilpatrick	14-2501	4800 N. Kilpatrick	Chicago	60630
Northwestern University	14-2597	710 N. Fairbanks Court	Chicago	60611
Oak Park	14-2504	773 W. Madison Street	Oak Park	60302
Orland Park	14-2550	9160 W. 159th St.	Orland Park	60462
		· —— · —— · ——		

Facility List ATTACHMENT - 11

Oswego	14-2677	1051 Station Drive	Oswego	60543
Ottawa	14-2576	1601 Mercury Court	Ottawa	61350
Palatine		Dundee Road	Palatine	60074
Pekin	14-2571	600 S. 13th Street	Pekin	61554
Peoria Downtown	14-2574	410 R.B. Garrett Ave.	Peoria	61605
Peoria North	14-2613	10405 N. Juliet Court	Peoria	61615
Plainfield	14-2707	2300 Michas Drive	Plainfield	60544
Polk	14-2502	557 W. Polk St.	Chicago	60607
Pontiac	14-2611	804 W. Madison St.	Pontiac	61764
Prairie	14-2569	1717 S. Wabash	Chicago	60616
Randolph County	14-2589	102 Memorial Drive	Chester	62233
River Forest	*****	103 Forest Avenue	River Forest	60305
Rockford	14-2615	1302 E. State Street	Rockford	61104
Rogers Park	14-2522	2277 W. Howard St.	Chicago	60645
Rolling Meadows	14-2525	4180 Winnetka Avenue	Rolling Meadows	60008
Roseland	14-2690	135 W. 111th Street	Chicago	60628
Ross-Englewood	14-2670	6333 S. Green Street	Chicago	60621
Round Lake	14-2616	401 Nippersink	Round Lake	60073
Sandwich	14-2700	1310 Main Street	Sandwich	60548
Saline County	14-2573	275 Small Street, Ste. 200	Harrisburg	62946
Skokie	14-2618	9801 Wood Dr.	Skokie	60077
South Chicago	14-2519	9200 S. Chicago Ave.	Chicago	60617
South Holland	14-2542	17225 S. Paxton	South Holland	60473
South Shore	14-2572	2420 E. 79th Street	Chicago	60649
South Side	14-2508	3134 W. 76th St.	Chicago	60652
South Suburban	14-2517	2609 W. Lincoln Highway	Olympia Fields	60461
Southwestern Illinois	14-2535	Illinois Rts 3&143, #7 Eastgate Plz.	East Alton	62024
Spoon River	14-2565	210 W. Walnut Street	Canton	61520
Spring Valley	14-2564	12 Wolfer Industrial Drive	Spring Valley	61362
Steger		219 34th Street	Steger	60475
Streator	14-2695	2356 N. Bloomington Street	Streator	61364
Uptown	14-2692	4720 N. Marine Dr.	Chicago	60640
Villa Park	14-2612	200 E. North Ave.	Villa Park	60181
Waukegan Harbor		101 North West Street	Waukegan	60085
West Batavia		Branson Drive	Batavia	60510
West Belmont	14-2523	4848 W. Belmont	Chicago	60641
West Chicago	14-2702	1855-1863 N. Neltnor	West Chicago	60185
West Metro	14-2536	1044 North Mozart Street	Chicago	60622
West Suburban	14-2530	518 N. Austin Blvd., Ste. 5000	Oak Park	60302
West Willow		14404 W. Willow	Chicago	60620
Westchester	14-2520	2400 Wolf Road, STE 101A	Westchester	60154
Williamson County	14-2627	900 Skyline Drive, Ste. 200	Marion	62959
Willowbrook	14-2632	6300 S. Kingery Hwy, STE 408	Willowbrook	60527

Certification & Authorization

WSKC Dialysis Services, Inc.

In accordance with Section III, A (2) of the Illinois Health Facilities & Services Review Board Application for Certificate of Need; I do hereby certify that no adverse actions have been taken against WSKC Dialysis Services, Inc. by either Medicare or Medicaid, or any State or Federal regulatory authority during the 3 years prior to the filing of the Application with the Illinois Health Facilities & Services Review Board; and

In regards to section III, A (3) of the Illinois Health Facilities & Services Review Board Application for Certificate of Need; I do hereby authorize the State Board and Agency access to information in order to verify any documentation or information submitted in response to the requirements of this subsection or to obtain any documentation or information that the State Board or Agency finds pertinent to this subsection.

By: Man Liha	By:
ITS: Marc Lieberman Asst Treasurer	ITS: Mark Fawcett Vice President & Treasure
Notarization: Subscribed and sworn to before me this day of, 2011	Notarization: Subscribed and sworn to before me this 13 day of June, 2011
Signature of Notary	Signature of Notary
Seal Seal Not	SCENTING OF THE STATE OF THE ST

Certification & Authorization

Fresenius Medical Care Holdings, Inc.

In accordance with Section III, A (2) of the Illinois Health Facilities & Services Review Board Application for Certificate of Need; I do hereby certify that no adverse actions have been taken against Fresenius Medical Care Holdings, Inc. by either Medicare or Medicaid, or any State or Federal regulatory authority during the 3 years prior to the filing of the Application with the Illinois Health Facilities & Services Review Board; and

In regards to section III, A (3) of the Illinois Health Facilities & Services Review Board Application for Certificate of Need; I do hereby authorize the State Board and Agency access to information in order to verify any documentation or information submitted in response to the requirements of this subsection or to obtain any documentation or information that the State Board or Agency finds pertinent to this subsection.

By: Mary Library	By:
Marc Lieberman ITS: Asst Treasurer	Mark Fawcett ITS: Vice President & Asst. Treasurer
	And the second s
Notarization:	Notarization:
Subscribed and sworn to before me	Subscribed and sworn to before me
this day of, 2011	this 13 day of June, 2011
C. La Junella	Scenne
Signature of Notary	Signature of Notary
Seal Seal	
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Criterion 1110.230 - Purpose of Project

- The purpose of this project is to keep dialysis services accessible to a growing ESRD population in the Melrose Park area of suburban Cook County, (HSA 7) and to alleviate the near capacity utilization at the Fresenius North Avenue ESRD facility.
- 2. The market area that Fresenius Medical Care North Avenue serves is mostly Melrose Park along with the surrounding towns of Northlake, Franklin Park, Bellwood, Maywood, River Grove and Elmwood Park.
- 3. This expansion of this facility will allow it to accommodate the pre-ESRD patients that Dr. Finn has identified from this area who will require dialysis services in the next 2 years after the stations are operational.
- 4. Utilization of area facilities is obtained from the Renal Network for the 1st Quarter 2011. Pre-ESRD patients for the North Avenue facility were obtained from Nephrology Associates of Northern Illinois.
- 5. The goal of Fresenius Medical Care is to keep dialysis access available to this patient population while we continue to monitor the growth of this clinic. The facility added 7 stations in 2009 and 2 in April of this year. Despite these additions the facility is operating at 92%, just 11 patients away from 100% capacity. There is no direct empirical evidence relating to this project other than that when chronic care patients have adequate access to services, it tends to reduce overall healthcare costs and results in less complications.
- 6. It is expected that this facility would have and maintain the same quality outcomes as it has historically as listed below.
 - o 86% of patients had a URR ≥ 65%
 - o 91% of patients had a $Kt/V \ge 1.2$

Alternatives

1) All Alternatives

A. Proposing a project of greater or lesser scope and cost.

There was only one alternative considered that would entail a lesser scope and cost than the project proposed in this application, however it was not determined to be a feasible option. This was the alternative of doing nothing. The North Avenue facility added 7 stations in 2009 and another 2 in 2011 and still the facility is continually operating above target utilization and is currently near capacity at 92%. Obviously access to a greater number of dialysis stations is needed in the Melrose Park market to accommodate current and future ESRD patients. There is no monetary cost associated with this alternative.

B. <u>Pursuing a joint venture or similar arrangement with one or more providers of entities to meet all or a portion of the project's intended purposes' developing alternative settings to meet all or a portion of the project's intended purposes.</u>

The preferred Fresenius model of ownership is for our facilities to be wholly owned, however we do enter into joint ventures on occasion. Fresenius Medical Care always maintains control of the governance, assets and operations of a facility it enters into a joint venture agreement with. Our healthy financial position and abundant liquidity indicate that that we have the ability to support the development of additional dialysis centers. Fresenius Medical Care has more than adequate capability to meet all of its expected financial obligations and does not require any additional funds to meet expected project costs. The addition of stations is not a costly project and it would not make sense to form a joint venture solely for that reason.

C. <u>Utilizing other health care resources that are available to serve all or a portion of the population proposed to be served by the project</u>
The option of sending Melrose Park area pre-ESRD patients to other facilities in the area is already being accomplished. Dr. Finn also refers patients to Fresenius Oak Park and Norridge. There is no monetary cost associated with this alternative.

D. The most desirable alternative is to address the need for more stations in a timely and cost effective manner. This alternative will maintain access to dialysis services by addressing current high utilization at an existing facility and planning for known future ESRD patients in the market area by adding 2 stations. The cost of this project is \$44,350.

2) Comparison of Alternatives

	Total Cost	Patient Access	Quality	Financial
Maintain Status Quo	\$0	There would be no access to dialysis services in Melrose Park. The North Avenue facility is only 11 patients away from capacity.	Patients would have to travel outside their market for services. Loss of continuity of care would result. 4 th shift would have to be operated causing transportation problems and missed treatments.	For patient - higher transportation costs due to 4 th shift, where there is no available county transportation.
Pursue Joint Venture The facility is not a joint venture and has no plans to become one just to add two stations.	\$0	Patient access would remain the same.	Patient clinical quality would remain above standards	No effect on patients Fresenius Medical Care is capable of meeting its financial obligations and does not require assistance in meeting its financial obligations. If this were a JV, Fresenius Medical Care would maintain control of the facility and therefore ultimate financial responsibilities.
Utilize Area Providers	\$0	Loss of access to treatment schedule times would result in transportation problems as county/township transportation services do not operate after 4pm. Would create ripple effect of raising utilization of area providers to or above capacity	Loss of continuity of care which would lead to lower patient outcomes Unavailability to choose treatment schedule shift could cause transportation problems which leads to missed treatments and lower quality	No financial cost to Fresenius Medical Care Cost of patient's transportation would increase with higher travel times
Add 2 stations to Fresenius Medical Care North Avenue	\$44,350	Continued access to dialysis treatment as patient numbers continue to grow. Improved access to favored treatment schedule times.	Patient clinical quality would remain above standards	This is an expense to Fresenius Medical Care only and is a minimal cost compared with other CON projects.

3. Empirical evidence, including quantified outcome data that verifies improved quality of care, as available.

There is no direct empirical evidence relating to this project other than that when chronic care patients have adequate access to services, it tends to reduce overall healthcare costs and results in less complications. Fresenius Medical Care North Avenue has had the following quality outcomes:

Fresenius Medical Care North Avenue 86% of patients had a URR ≥ 65% 91% of patients had a Kt/V ≥ 1.2

Criterion 1110.234, Size of Project

	SIZE	OF PROJECT		
DEPARTMENT/SERVICE	PROPOSED BGSF/DGSF	STATE STANDARD	DIFFERENCE	MET STANDARD?
ESRD IN-CENTER HEMODIALYSIS	10,000	360-520 DGSF	NONE	YES

As seen in the chart above, the State Standard for ESRD is between 360-520 DGSF per station. The two station addition will bring the total station count to 24. This amounts to 417 DGSF per station which is within the State standard.

Criterion 1110.234, Project Services Utilization

		UTILIZA	TION		
_	DEPT/SERVICE	HISTORICAL UTILIZATION	PROJECTED UTILIZATION	STATE STANDARD	MET STANDARD?
	IN-CENTER HEMODIALYSIS	92%		80%	Yes
YEAR 1	IN-CENTER HEMODIALYSIS		92%	80%	Yes
YEAR 2	IN-CENTER HEMODIALYSIS		106%*	80%	Yes

This facility is experiencing a 92% (121 patients) utilization rate with 22 stations. Bringing the facility to 24 stations and accounting for patient attrition the facility will be at 92% after the first year when the new stations will be operational and 106% after the second year of operation.

Planning Area Need – Service To Planning Area Residents:

2. Planning Area Need – Service To Planning Area Residents:

A. The primary purpose of this project is to provide in-center hemodialysis services to the residents of HSA 7 specifically, the Melrose Park area. 81% of the pre-ESRD patients reside in HSA 7.

County	HSA	# Pre-ESRD Patients Who Will Be Referred to Fresenius Medical Care North Avenue
Suburban Cook	7	85 - 81%
Chicago/Cook	6	20 - 19%





675 West North Avenue • Suite 510 • Melrose Park, IL 60160 • Phone 708.450.4551 • Fax 708.681.9711

Martin Finn, M.D.

July 8, 2011

Ms. Courtney Avery
Administrator
Illinois Health Facilities & Services Review Board
525 W. Jefferson St., 2nd Floor
Springfield, IL 62761

Dear Ms. Avery:

I am the Medical Director of Fresenius Medical Care North Avenue Dialysis Center. This facility had been operating above capacity for several years requiring the 7 station expansion certified in January 2009. By the end of that year the utilization was still high at 88%. Two additional stations were added and as of March 2011 the utilization is even higher at 92%. I am therefore writing to support of the addition of 2 more stations with the end result being a 24 station facility.

The Fresenius North Avenue facility has experienced average 10% yearly combined mortality and transplant rate. It is therefore expected that approximately 10% of the current patients will no longer require dialysis services by the time the additional stations are in operation.

I was treating 130 hemodialysis patients at the end of 2008, 144 hemodialysis patients at the end of 2009, 133 hemodialysis patients at the end of 2010, and 147 patients at the end of the 2nd quarter 2011, as reported to The Renal Network. Over the past twelve months, 1 have referred 36 new hemodialysis patients to the Fresenius North Avenue and Oak Park. There are currently 122 ESRD patients at Fresenius Medical Care North Avenue and I have 105 pre-ESRD patients in stage 3 & 4 of kidney failure that I expect will be referred to the North Avenue facility in the first 24 months after project completion.

I respectfully ask the Board to approve the 2 station addition to Fresenius Medical Care North Avenue to alleviate the high utilization. Thank you for your consideration.

I attest that to the best of my knowledge, all the information contained in this letter is true and correct and that the projected patient referrals listed in this document were not used to support any other CON application.

Sincerely,

Martin Finn, M.D.

Notarization:

Subscribed and sworn to before me

this 12 th day of Ju

Signature of Notary

Seal

OFFICIAL SEAL
DAWN M MARCHAN
NOTARY PUBLIC - STATE OF ILLINOIS

ESRD PATIENTS OF DR. FINN FOR YEAR END 2008, 09, 10 & 2ND QUARTER 2011

Zip	F	meaniı	s Nord	dne		Fres	enius l	North A	venue		Fr	eșeniu	s Oak F	ark
Code	2008	2000	2010	Jun-11	-	2008	2009	2010			2008	2009		Jun-11
	2000	2005	2010	Juli-11	-	2000	2003	2010	1					<u> </u>
60018					-	3	3	3	2	ĺ				
60101	<u> </u>	_	_		}-				8		3	3	4	3
60104					<u> </u>	6	5	5	<u> </u>		2		2	2
60130	<u> </u>				⊢	1	_1				2	4		
60131	<u> </u>	1			L	10	12	12	12					
60133					L			1						
60138	I												1	1
60153						6_	7	11_	12		2	1		
60155	1					2	1	2	2		1	1	1	
60157						-	1	1						
60160	-			_		8 _	6	8	9	1				
	 				 	2	4	3	3					
60162				_	 	1	1	2	2					
60163					<u> </u>						_			
60164				_	-	8	9	9	11		-			
60165					<u> </u>	3	2	1	1					
60171						2	2	2	2					
60176	1		1	1	l L		2	1	11					<u> </u>
60181					L		1							
60187							1							<u> </u>
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60189	1					1								
60194				-			1	1	1					
60301												1		
60302	_		1	1	-		1				7	8	5	7
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60304	_				<u> </u>	2	1	2	2				'	1
60305		_			 						-	2	1	2
60402					! ⊢	1	1		_		2	2		
60453					!						1	1		
60455							1	_1_	1		_			<u> </u>
60516									1					
60534							1							
60543									1					
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60629					Γ			1	11					
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60639	\vdash					2	4	5	5					1
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60647		1		1	F									
	\vdash				 	1	1	1	1					
60649						4	6	4	3		2	-		
60651	\vdash					-4	0	*						
60656	1	1												
60701					L		1		1					
607 <u>06</u>	1		_1_	_1_	L	1	1	1	11			\longrightarrow		1
60707	1				L.	8	13	14	14					1
60714						1	1	1	1					
60804								1	1		4	5	3	4
Total	5	4	3	4		80	100	102_	110		45	40	28 _	33
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Yearly	2008	2009	2010	Jun-11
Totals	130	144	133	147

<u>ADMISSIONS OF DR. FINN FOR THE PREVIOUS TWELVE MONTHS – 07/01/10 THROUGH 06/30/2011</u>

	Fresenius North	Fresenius	
Zip Code	Avenue	Oak Park	Total
60104	2		2
60131	3		3
60136	1		1
60153	4		4
60155	1		1
60160	3		3
60162		1	1
60163	1		1
60164	2		2
60189	1		1
60302	_	2	2
60304		1	11
60305		1	1
60513	1		1
60516	1	<u></u>	1
60548	1		1
60612		1	1
60629	1		1
60634	2		2
60639	1		1
60680		1	1
60707	3		3
60804		1	11
Total	28	8	36

PRE - ESRD PATIENTS DR. FINN EXPECTS TO REFER TO FRESENIUS MEDICAL CARE NORTH AVENUE IN THE FIRST 24 MONTHS AFTER PROJECT COMPLETION

Zip Code	Stage 3	Stage 4	Total
60101		1	1
60104	7	3	10
60126		1	1
60131	3	6	9
60153	6	5	11
60155	1		1
60160	3	9	12
60162	2	1	3
60164	4	3	7
60165		1	1
60171	1	1	2
60176	2	3	5
60305	1		, 1
60634	4	2	6
60639	5	1	6
60651	5	3	8
60706		1	1
60707	10	10	20
Total	54	51 Hanning Arc	a Need - 6

ATTACHMENT 26B - 4

CURRENT FRESENIUS NORTH AVENUE ESRD PATIENTS

Zip Code	ESRD
60018	1
60101	2
60104	9
60131	15
60153	13
60155	2
60160	10
60162	3
60163	3
60164	11
60165	1
60171	<u>3</u> 1
60176	
60189	1 1
60194	1
60305	2
60455	1 1
60516	1
60543	1
60607	4
60609	1
60616	11
60620	1
60623	1
60629	1
60634	2
60639	2 5 2
60644	2
60649	1
60651	4
607 <u>01</u>	1
60706	1
60707	14
60714	1
60804	1
Total	122

2) A. Medical Director

Dr. Finn is currently the Medical Director for Fresenius Medical Care North Avenue Dialysis Center and will continue to be the Medical Director. Attached is his curriculum vitae.

B. All Other Personnel

The North Avenue facility currently employs the following staff:

- Clinic Manager who is a Registered Nurse
- Charge Nurse who is a Registered Nurse
- 4 Registered Nurses
- 9 Patient Care Technicians
- Full-time Registered Dietitian
- Full-time Licensed Master level Social Worker
- Full-time Equipment Technician
- Full-time Secretary

One additional Registered Nurse will be hired for the 2 station expansion.

- 3) All patient care staff and licensed/registered professionals will meet the State of Illinois requirements. Any additional staff hired must also meet these requirements along with completing a 9 week orientation training program through the Fresenius Medical Care staff education department.
 - Annually all clinical staff must complete OSHA training, Compliance training, CPR Certification, Skills Competency, CVC Competency, Water Quality training and pass the Competency Exam.
- 4) The above staffing model is required to maintain a 4 to 1 patient-staff ratio at all times on the treatment floor. A RN will be on duty at all times when the facility is in operation.

CURRICULUM VITAE MARTIN J. FINN, M.D.

richdate: Ethplace: Frial Status: August 16, 1956 Chicago, Illinois Married to Kathleen Four Children

address:

Gottlieb Professional Building

Gis West North Avenue Suite 510

Gis West Park, IL 60160

(Carose Park, IL 60160

West Suburban Kidney Ctr 101 N Scoville Oak Park, IL 60302 (708)386-1000

Boyola University of New Orleans

Sugust 1974 to May 1978

Nugust 1974 to May 1978

Degree: Bachelor of Science - cum laude

Loyola University of Chicago-Stritch School of Medicine July 1978 to June 1982 Degree: Doctor of Medicine

Loyola University of Chicago-Foster G. McGaw Hospital June 1982 to June 1985
Internal Medicine

Northwestern University Medical Center-Chicago
July 1985 to June 1987
Nephrology

Board Certified in Internal Medicine September 11, 1985
Board Certified in Internal Medicine/Nephrology
November 1, 1988

Under direction of Antonio Quintanilla, M.D.

Under direction of Antonio Quintanilla, M.D.

Under direction at May 1986 AFCR/ASCI/AAP meeting on

Presentation at May 1986 AFCR/ASCI/AAP meeting on

"Effects of Hydrochlorothiazide on Red Cell Na-K

ATPase Activity"

OCT 2 1 2004

J. FINN, M.D. CULUM VITAE - PAGE 2

STRES: of Illinois No. 036-068656 - Physician & Surgeon State of Illinois No. 036-068656 - Physician & Surgeon

ASSOCIATE OF AMERICAN College of Physicians Associate of American College of Physicians Filinois State Medical Society Filinois Medical Association American Medical Society Chicago Medical Chicago Medical Society Chicago Medical Society Chicago Medical C

Gottlieb Memorial Hospital (Associate Attending)

Gottlieb Memorial Hospital (Associate Attending)

LaGrange Memorial Hospital (Associate Attending)

Oak Park Hospital (Associate Attending)

Westlake Community Hospital (Associate Attending)

West Suburban Hospital Medical Center (Associate Attending)

Nephrology Associates of Northern Illinois

OCT 2 1 2004

I am the Regional Vice President of the Chicago Central Region of the North Division of Fresenius Medical Care North America. In accordance with 77 II. Admin Code 1110.1430, I certify to the following:

- Fresenius Medical Care North Avenue Dialysis Center utilizes the Proton patient data tracking system.
- These support services are available at Fresenius Medical Care North Avenue Dialysis Center during all six shifts:
 - Nutritional Counseling
 - Psychiatric/Social Services
 - Home/self training
 - Clinical Laboratory Services provided by Spectra Laboratories
- The following services are provided via referral to Gottlieb Memorial Hospital, Melrose Park:
 - Blood Bank Services
 - Rehabilitation Services
 - Psychiatric Services

Signature

Coleen Muldoon/Regional Vice President

Name/Title

Subscribed and sworn to before me

this 6th day of JUNE, 2011

Signature of Notary

Seal

CFFICIAL SEAL
CYNTHIA S TURGEON
NOTARY PUBLIC - STATE OF ILLINOIS
MY COMMISSION EXPIRES:01/12/13

Support Services ATTACHMENT – 26f

I am the Regional Vice President of the Chicago Central Region of the North Division of Fresenius Medical Care North America. In accordance with 77 II. Admin Code 1110.1430, and with regards to Fresenius Medical Care North Avenue Dialysis Center, I certify the following:

- As supported in this application through expected referrals to Fresenius Medical Care North Avenue Dialysis Center in the first two years after addition of the 2 stations, the facility will achieve and maintain the utilization standard, specified in 77 III. Adm. Code 1100, of 80% and;
- 2. Fresenius Medical Care North Avenue Dialysis Center hemodialysis patients have achieved and will maintain adequacy outcomes of:
 - a. \geq 85% of patients with a urea reduction ratio (URR) \geq 65% and;
 - b. > 85% of patients with a Kt/V Daugirdas II. 1.2.

For the past twelve months the following quality data was recorded for Fresenius Medical Care North Avenue Dialysis Center:

- o 86% of patients had a URR ≥ 65%
- \circ 91% of patients had a Kt/V \geq 1.2

Signature

Regional Vice President

Title

Subscribed and sworn to before me this 64 day of June, 2011

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Seal

OFFICIAL SEAL
CYNTHIA S TURGEON
NOTARY PUBLIC - STATE OF ILLINOIS
MY COMMISSION EXPIRES:01/12/13

ATTACHMENT - 26j





EXHIBIT 1

LEASE SCHEOULE NO. 769-0002105-016 (True Lease)

LESSOR: SIEMENS FINANCIAL SERVICES, INC. ("Lessor")

Address: 170 Wood Ave South Iselin, NJ 08830 LESSEE:NATIONAL MEDICAL CARE, INC. a Dolawaro corporation ("Lessee") Address: 200 Water Street Wallham, MA 02461

- 1. Leasor and Losee have entered into a Master Equipment Lose Agreement dated as of Marris 10, 2008. ("Master Lease"), including this Schedule (logather, the "Lease"), pursuant to which Leasor and Leasee have agreed to lease the equipment described in <u>Exhibit A</u> heroto (the "Equipment"). Losses and Lessor each realitim of difference to representations, warmenties and operants so if forth in the Master Lease, at of the terms and provisions of which are incorporated herein by reference, as of the date hereof. Losses further parties to Lessor that Lessoe has salected the Equipment and prior to the execution of this Schedule has received and approved a purchase order, purchase agreement or supply contract under which the Equipment will be acquired for purposes of this Lease.
 - 2. The Acquisition Cost of the Equipment is: \$ 3.573,373,64
- 3. The Equipment will be located at the location specified in <u>Exhib!</u> A hereto, unless the Equipment is of the type normally used at more than one location (such as volubular equipment, construction machinery or the tike), in which case the Equipment will be used in the area specified on <u>Exhib!</u> A horeto.
- 4. TERM OF LEASE: The term for which the Equipment shell be leased shell be for 72 months (the "Initial Lease Term"), commencing on the Lease Term Commencement Date as set forth in the Acceptance Certificate to this Schedule, and explring 03/30/2015, unless renowed, extended, or sooner terminated in accordance vith the terms of the Lease.
 - 5. RENT: (a) Payable in monthly installments on the 25th day of each month during the Initial Lease Term as follows:

Rental Payment Numbers 1-72 Number of Rental Payments. 72 Amount of Each Ronlai Payment \$53,954.37

Lessor will invoice Lessee for all sales, use and/or personal property taxes as and when due and physicis in accordance with applicable law, unless Lessee delivers to Lesser a valid exemption contificate with respect to such taxes. Delivery of such conflicted shall constitute Lessee's representation and warranty that no such tax shall become due and payable with respect to the Equipment and Lessee shall indemnify and hold framices Lessor from and against any and all sability or damages, including late charges and interest which Lessor may incur by reason of the assessment of such tax.

- 8. OTHER PAYMENTS:
- (a) Lesses agrees to pay Rental Payments in edvance.

of S Exhibit 12.000

<u>Dialysis Machine Lease</u> <u>ATTACHMENT - 39</u>



7. EARLY TERMINATION OPTION. So long as no Event of Default under the Lease, nor any event which upon notice or lapse of time or both would constitute such an Event of Default has occurred and is continuing, Leases shall have the option to forminate the Lease for all, but not less than all, of the Equipment on the rental payment date for the twenty-forth (24th) morthly rental payment (the "Early Termination Date"). Lesses shall notify Lesser in writing of Lesses intention to exercise such termination option at least rindry (90) days prior to the Early Termination Date of such Lease. Lesses shall pay to Lesser on the Early Termination Date are appropriate amount (the "termination nount") equal to: (f) all rental payments, lab charges and offer amounts due and owing under the Lease, including the racial payment due on the Early Termination Date; thus (d) any and all taxes, assessments and other charges due in connection with the termination of the Lease; plus (ii) 84% of the original Acquisition Cost of the Equipment as eat forth here is.

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In addition to the payment of the Termination Amount, Lossec shall return all of the Equipment to Lessor on the Early Termination Oste pursuant to and in the condition required by the terms of the Lessor.

in the event Lessee shall not pay the Termination Amount on the Early Termination Date and return the Equipment to Lessor pursuant to, and in the condition required by the Lesso, then the Lesse Term for the Equipment shall continue in full force and effect and this Early Termination Option shall be rull and void and of no further force or effect.

8. EARLY PURCHASE OPTION: So long as no Event of Default under the Lease, nor any event which upon notice or Issue of time or both would constitute such an Event of Default has occurred and is continuing, Leasee shall have the option to terminate the Lease and purchase all, but not less than all, of the Equipment on the rental payment date for the abtioth (60th) monthly rental payment (the "Early Purchase Option Date"). Leasee shall notify Leaser in writing of Leasee's intention to exercise such early purchase option at least ninely (90) days prior to the Early Purchase Option Date of such Lease. Leasee shall pay to Leaser on the Early Purchase Option Date on aggregate amount (the "Purchase Prior") oqual to: (i) ell rental payments, late changes and other amounts due and owing under the Lease, including the rental payment due on the Early Purchase Option Date; plur (i) any and all taxes, assessments and other changes due to connection with the termination of the Lease and the purchase of the Equipment; plus (ii) 28.02% of the original Acquisition Cost of the Equipment as set forth herein.

Provided that Lessor shall have received the Purchase Prios on the Early Purchase Option Date, Lessor shall convey all of its right, title and interest in and to the Equipment to Lessee on the Early Purchase Option Date, on whose resource to "WHERE-48" BASIS WITHOUT REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, and without recourse to Lessor, provided however, that notwinstending enything ethe haron to the contrary, Lessor shall warrant that the Equipment is free and clear of all fens, charges and encumbratioes created by, through or under Lessor, and that Lessor has good and lawful right, power and authority to sell said Equipment to Lessoe.

In the event Lessee shall not pay the Parchase Price on the Early Purchase Option Date than the Initial Lease Term or any renewal term for the Equipment shall continue in full force and effect and the Early Purchase Option shall be multi-end void and of no further force or effect.

9. PURCHASE OPTION: So long as no Event of Default, nor any event which upon notice or lapse of time or both would constitute and Event of Default, has occurred and is continuing under the Lease, and the Lease has not been easier terminated, and upon not less than ninely (90) days prior written notice, Lease shall have the option, upon expiration of the initial Lease Torm, renoval term or Extended Term, to purchase oil, but not less than all, of Lesser's right, site and interest in and to the Equipment at the end of the Lease Term for a Purchase Option Price (hereinafter defined), on the less day of the Lease Term, in immediately available funds.

The Purchase Option Price shall be equal to the Pair Market Value of the Equipment (heremafter defined) plus any sales, use, properly or excise textée on or measured by such sale, any other amounts accrued and unpaid under the Lesse and any other expanses of transfer including UÇC termination fees.

The "Fair Market Value" of the Equipment, shall be determined on the basis of, and shall be equal in amount to the value which would be obtained in, an armis-length transaction between an informed and willing beyon-user (other than a lessee which would be obtained in, an armis-length transaction between an informed and willing select under no computation to set and, in such currently in possosation or a used equipment dealer) and intermed and willing select under no computation to set and, in such deterministion, costs of comoval from the focation of current use shall not be a deduction from such value. For purposes of determining Fair Market Value it will be assumed that as of the date of determination that the Equipment is in at least the condition required by the Lease. If during or effect the period of thirty (30) days from Lessor's notify of the attracted written notice from Lessor and Lessee oftermine that they cannot agree upon a such fair market value, then such value shall be determined in socordance with the foregoing definition by a qualified independent appraiser as are lated by minute agreement between Lessor, and Lessee and the that designated by the three independent appraisers as are lated by minute agreement between Lessor, and Lessee and the that designated by the three independent appraisers, one of whom shall be selected by Lessor, the second by Lessee and the that designated by the three first two selected. If any party rolutes or less to appoint an appraiser or a third appraiser cannot be agreed upon by the other first two appraisers, such appraiser or appraisance with the rules for commercial arbitration of the

015 Exhibit 12,000

<u>Dialysis Machine Lease</u> <u>ATTACHMENT - 39</u> American Arbitration Association. The appraisers shall be instructed to make such determination within a period of twenty (20) days following appointment, and shall promptly communicate such determination in writing to Lessor and Lassee. The determination of Fair Market Value so made by the sofe appraiser or by a majority of the appraisers. If there is more than one, shall be conclusively binding upon both Lessor and Lessee. At appraisal costs, tess and expenses shall be payable by Lossee. The sale of the Equipment by Lessor to Lessee shall be on an AS-IS, WHERE-IS basts, without recourse to, or variently by, Lessor, provided however, that notwithstanding anything else herein to the contrary, Lessor shall warrant that the Equipment is free and closer of all tiens, charges and encumbrances created by, through or under Lessor, and that Lessor has good and briftly right, power and authority to sell said Equipment to Lessee.

(i

Lessee shall be deemed to have walved this Purchase Option unkes it provides Lesson written notice of its indivocable election to exercise this option within friesen (16) days after Lessee is advised of the Fair Market Value of the Equipment.

Lossee may elect to rotum all, but not less than all, of the Equipment at the end of the initial Lease Term or any renewal term, provided that such return will only be permitted if (i) the Leasee provides the Lessor with written notice of its intention to return the Equipment not less than ninety (60) days prior to the end of the initial Torm, and if the return of the Equipment is in eccordance with the terms of the Lease and any Schedules, Acceptance Cortificate, Riders, Exhibits and Addende thereto.

If, for any reason whatsoever, the Leasee does not purchase the Equipment at the end of the initial Lease Term or any reason whatsoever, the Leasee does not purchase the Equipment at the end of the initial Lease Term or any remarks term in accordance with the foregoing, or concless their option to return the Equipment as set forth above, he lease term of the Equipment shall and without further at citin on the part of Leasee be extended on a month-to-month basis with rentals payable monthly calculated at one hundred five percent (105%) of the highest monthly cantel payable during the Initial Lease payable monthly calculated at one hundred five percent (105%) of the highest monthly calculated at one hundred five percent (105%) of the highest monthly calculated at one hundred five percent (105%) of the highest monthly cantel payable during the Initial Lease Permitted in the Lease of the accordance with the interned of the Lease; or (ii) purchase the Equipment for its then Feir Market Value as determined in accordance with the provisions set forth above. The Extended Term shall confirm until (a) Leasee provides as determined in accordance with the provisions of the anticipated data Leasee with return the Equipment and Leasee returns the Equipment in accordance with the return provisions of this Lease, or (ii) Leasee provides Leaser with not lease than ninety (80) days prior written notice of its anticipated data Leasee with return the Equipment and Leasee returns the Equipment in accordance with the return provisions Equipment

10.6TIPULATED LOSS VALUES:

right, power and authority to sell said Equipment to Lesses.

Rental Payment f	Parcentage of Accustion Cost	Rental Payments	Percentage of Accuration Cost
1	101.47	37	60,22
2	100,51	38	58.94
3	99.56	39	57.66
· 4	98,56	40	56.37
5	97.55	41	55.0B
.6	96.53	42	53.78
7	95.48	43	52.47
8	94.41	44	51.16
9	93.33	45	49.84
, 10	92,25	46	48.51
<u>ly</u>	91,15	47	47.18
	90.05	48	45.84
12		49	44.50
13	87.83	50	43.15
14	22.74	51	41.79
16		52	40.43
(6	84,44	53	39.05
17		54	37.69
19		55	36.31

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<u>Dialysis Machine Lease</u> ATTACHMENT - 39





LESSEE:

Renial Payment #	Percentage of Acquisition Cost	Renjal Payment #	Percentage of Acquisition Cost
20	80,97	56	34.92
21	79,81	67	33.53
22	78.63	58	32.13
23	77.45	59	30.72
24	76.26	60	29.31
25	75.06	51	27.89
28	73.86	62	28.47
27	72.65	63	25.04
. 28	71,44	84	23.61
29	70.22	65	22.1
30	58,99	66	20.72
31	87.76	67	19.2
32	66,52	68	17.8
33	65.27	69	16.3
34	64.01	70	14.8
35	62.75	71	13,4
36	34.50	72	11.9

Stipulated Loss Values are due in addition to the Rental Payment due on the same date.

IN WITNESS WHEREOF, the parties have conflig that they have read, accepted and caused this individual Lensing Record to be duty executed by that respective officers thereunto duty authorized.

Dated: 3/30/09

LESSOR:

Siemens Financial Services, inc.

By Care Waster

Name: CAROL WALTERS

Brocert Errigo
Bz Transection Coordinator

015 Exemble 12,000

<u>Dialysis Machine Lease</u> <u>ATTACHMENT - 39</u>

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Criterion 1120.310 Financial Viability

Financial Viability Waiver

This project is being funded entirely through cash and securities thereby meeting the criteria for the financial waiver.

2010 Financial Statements for Fresenius Medical Care Holdings, Inc. were submitted previously to the Board with #11-022, Fresenius Medical Care Lockport and are the same financials that pertain to this application. In order to reduce bulk these financials can be referred to if necessary.

Criterion 1120.310 (c) Reasonableness of Project and Related Costs

Read the criterion and provide the following:

 Identify each department or area impacted by the proposed project and provide a cost and square footage allocation for new construction and/or modernization using the following format (insert after this page).

	COST	AND GROS	S SQUA	RE FEE	T BY DEF	PARTME	NT OR SER	/ICE	
	А	В	С	D	E	F	G	Н	Tatal
Department (list below)	Cost/Sqi New	uare Foot Mod.	N	Sq. Ft. ew rc.*	Gross Mod.	Sq. Ft. Circ.*	Const. \$ (A x C)	Mod. \$ (B x E)	Total Cost (G + H)
ESRD		23.33			300			7,000	7,000
Contingency		1.67			300			500	500
TOTALS		25.00			300			7,500	7,500
* Include the pe	ercentage (%) of space	e for circ	ulation	<u>'</u>				

Criterion 1120.310 (d) - Projected Operating Costs

Year 2013

Salaries	\$838,986
Benefits	209,747
Supplies	202,894
Total	\$1,251,627

Annual Treatments 17,971

Cost Per Treatment \$69.65

Criterion 1120.310 (e) - Total Effect of the Project on Capital Costs

Year 2013

Depreciation/Amortization Interest CAPITAL COSTS	\$186,573 0 \$186,573
Treatments:	17,971
Capital Cost per treatment	\$10.38

Criterion 1120.310(a) Reasonableness of Financing Arrangements

WSKC Dialysis Services, Inc.

The applicant is paying for the project with cash on hand, and not borrowing any funds for the project. However, per the Board's rules the entering of a lease is treated as borrowing. As such, we are attesting that the entering into of a lease (borrowing) is less costly than the liquidation of existing investments which would be required for the applicant to buy the property and build a structure itself to house a dialysis clinic. Further, should the applicant be required to pay off the lease in full, its existing investments and capital retained could be converted to cash or used to retire the outstanding lease obligations within a sixty (60) day period.

By: Marc Lieberman Title: Asst Treasurer	By: Mark Fawcett Title: Vice President & Treasurer
Notarization: Subscribed and sworn to before me this day of, 2011	Notarization: Subscribed and sworn to before me this 13 day of June, 2011
C Wypo Q	Signature of Notary
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Criterion 1120.310(a) Reasonableness of Financing Arrangements

Fresenius Medical Care Holdings, Inc.

The applicant is paying for the project with cash on hand, and not borrowing any funds for the project. However, per the Board's rules the entering of a lease is treated as borrowing. As such, we are attesting that the entering into of a lease (borrowing) is less costly than the liquidation of existing investments which would be required for the applicant to buy the property and build a structure itself to house a dialysis clinic. Further, should the applicant be required to pay off the lease in full, its existing investments and capital retained could be converted to cash or used to retire the outstanding lease obligations within a sixty (60) day period.

By: Marc Lieberman Asst Treasurer	By: Mark Fawcett Vice President & Asst. Treasure
Notarization:	Notarization:
Subscribed and sworn to before me	Subscribed and sworn to before me
this day of, 2011	this <u>\3</u> day of <u>السم</u> , 2011
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Signature of Notary	Signature of Notary
Seal Comment of Commen	LLE SC (N. Seal 3.1.20/26: N. Seal CHOPMAN CO. C.
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Criterion 1120.310(b) Conditions of Debt Financing

WSKC Dialysis Services, Inc.

In accordance with 77 ILL. ADM Code 1120, Subpart D, Section 1120.310, of the Illinois Health Facilities & Services Review Board Application for Certificate of Need; I do hereby attest to the fact that:

There is no debt financing. The project will be funded with cash and leasing arrangements; and

The expenses incurred with leasing the proposed facility and cost of leasing the equipment is less costly than constructing a new facility or purchasing new equipment.

By: Mariham	By:
ITS: Marc Lieberman Asst Treasurer	ITS: Mark Fawcett Vice President & Treasurer
Notarization:	Notarization:
Subscribed and sworn to before me	Subscribed and sworn to before me
this day of, 2011	this 13 day of June, 2011
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Criterion 1120.310(b) Conditions of Debt Financing

Fresenius Medical Care Holdings, Inc.

In accordance with 77 ILL. ADM Code 1120, Subpart D, Section 1120.310, of the Illinois Health Facilities & Services Review Board Application for Certificate of Need; I do hereby attest to the fact that:

There is no debt financing. The project will be funded with cash and leasing arrangements; and

The expenses incurred with leasing the proposed facility and cost of leasing the equipment is less costly than constructing a new facility or purchasing new equipment.

By: Mar Life	By:
ITS: Marc Lieberman Asst Treasurer	ITS: Mark Fawcett Vice President & Asst. Treasurer
Notarization: Subscribed and sworn to before me this day of, 2011	Notarization: Subscribed and sworn to before me this 13 day of June, 2011 Scanne
Signature of Notary	Signature of Notary
Seal NELLE SCHLING COMM. 530 S. Z. NO. 1. 20 S. Z. NO.	Seal

Safety Net Impact Statement

The expansion of the Fresenius Medical Care North Avenue dialysis facility will not have any impact on safety net services in the Melrose Park community. Outpatient dialysis services are not typically considered "safety net" services, to the best of our knowledge. However, we do provide care for patients in the community who are economically challenged and/or who are undocumented aliens, who do not qualify for Medicare/Medicaid. We assist patients who do not have insurance in enrolling when possible in Medicaid and/or Medicaid as applicable, and also our social services department assists patients who have issues regarding transportation and/or who are wheel chair bound or have other disabilities which require assistance with respect to dialysis services and transport to and from the unit.

This particular application will not have an impact on any other safety net provider in the area, as no hospital within the area provides dialysis services on an outpatient basis.

Fresenius Medical Care is a for-profit publicly traded company and is not required to provide charity care, nor does it do so according to the Board's definition. However, Fresenius provides care to all patients regardless of their ability to pay. There are a number of patients treated by Fresenius who either do not qualify for or will not seek any type of coverage for dialysis services. These patients are considered "self-pay" patients. These patients are invoiced as all patients are invoiced, however payment is not expected and Fresenius does not initiate any collections activity on these accounts. These unpaid invoices are written off as bad debt. Fresenius notes that as a for profit entity, it does pay sales, real estate and income taxes. It also does provide community benefit by supporting various medical education activities and associations, such as the Renal Network and National Kidney Foundation.

The table below shows the amount of "self-pay" care provided for the 3 fiscal years prior to submission of the application for all Fresenius Medical Care facilities in Illinois and the amount of care provided to Medicaid patients for the three fiscal years prior to submission of the application for all Fresenius Medical Care facilities in Illinois. This includes in-center hemodialysis, peritoneal dialysis, home hemodialysis & sub-acute hemodialysis. (data by facility on next page)

SAFETY NE	T INFORMAT	TION		
CHARITY CARE LESS BERNELLE BERNELLE			Estation S andone on	
<u> </u>	2008	2009	2010	
Charity (# of self-pay patients)	305	260	146	
Charity (self-pay) Cost	3,524,880	362,751	1,307,966	
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MEDICAID				
	2008	2009	2010	
Medicaid (Patients)	1,626	1,783	1,828	
Medicaid (Revenue)	37,043,006	40,401,403	44,001,539	

There is no other information directly relevant to safety net services.

CHARITY CARE BY FACILITY

CHARITY CARE	200		200		201	0	
Facility	Charity Charity Patients Cost		Charity Patients	Charity Cost	Charity Patients	ty Charity	
CARBONDALE	2	2,500	2	20,723	0	11,262	
NORTHCENTER		30,407	2	34,727	3	22,117	
BRIDGEPORT	6	99,428	11	118,493	2	10,991	
POLK	3	51,467	4	60,738	1	26,376	
EVERGREEN PARK	4	23,541	10	140,975	4	52,782	
	3	67,702	0	29,403	2	8,329	
GURNEE HOFFMAN ESTATES	2	19,789	2	7,418	2	4,037	
	0	19,789	1	5,156	0	0	
MELROSE PARK	3	39,118	3	100,681	<u>_</u>	0	
MARQUETTE PARK		3,002	2	1,506	<u>y</u>	747	
NORRIDGE	0		0	0	0	14,200	
NORTH KILPATRICK	1	11,290	0	1 0 1	5	53,516	
ROLLING MEADOWS	1	55,625			4	70,577	
SOUTH CHICAGO	3	115,038	8	205,498		26,731	
SOUTH HOLLAND	4	22,191	4	31,917	1		
SOUTH SHORE	2	20,591	1	30,066	0	2,086	
SOUTHWESTERN ILLINOIS	1	242	0	0	0	0 _	
SALINE COUNTY	1	3,645	2	5,583	11	2,952	
RANDOLPH COUNTY	0	0	2	1,219	3	8,913	
WEST BELMONT	2	26,984	0	51,980	2	18,896	
SUB ACUTES-CHICAGO	12	80,452	3	37,748	<u> </u>	0	
DU QUOIN	0	0	11	10,433	0	2,756	
WILLIAMSON COUNTY	<u> </u>	1,812	0	0	1	7,468	
HAZEL CREST	3	53,440	1	9,226	1	6,303	
ROUNDLAKE	4	57,640	2	44,165	1	255	
AURORA	6	67,864	0	18,818	4	21,087	
BOLINGBROOK	4	31,451	0	12,317	3	5,081	
BLUE ISLAND	2	21,901	4	49,341	3	22,611	
DUPAGE WEST	3	43,409	3	18,336	2	9,290	
CHICAGO DIALYSIS CENTER	9	66,732	6	89,972	1	14,202	
DOWNERS GROVE	3	31,380	1	4,878	2	56,124	
ELK GROVE	9	75,105	2	29,711	4	12,642	
ELK GROVE HOME	0	0	1	18,394	1	289	
GLENVIEW DIALYSIS	4	18,692	1	19,974	1	10,095	
GREENWOOD	9	46,374	5	62,205	4	42,481	
JACKSON PARK	11	115,160	7	125,578	2	681	
WESTCHESTER	3	56,641	0	0	0	0	
NAPERVILLE	5	41,182	4	67,077	3	22,565	
NORTH AVENUE	0	0	0	23,669	3	18,189	
OAK PARK	5	40,346	2	32,752	2	1,487	
SOUTHSIDE	9	209,871	8	129,554	3	34,459	
WEST METRO	2	54,133	<u></u>	187,505	3	49,677	
WEST SUBURBAN	4	34,283	5	65,129	3	34,504	
ALSIP	2	9,960	0	00,120	0	0	
	3	8,284	3	40,504	0	0	
AUSTIN	<u>3</u>	63,900	2	46,511	<u></u>	3,760	
CONGRESS PARKWAY		81,125	5	35,089	3	3,681	
GLENDALE HEIGHTS	4		0	10,815	0	0	
WILLOWBROOK	3	23,477	5	185,201	2	12,597	
BURBANK	3	63,286		3,389	1	305	
OSWEGO	1	25,307	1		0	0	
ANTIOCH	2	21,689	2	28,682	1	1,332	
MCHENRY	3	26,941	4	57,292	<u> </u>	1,112	
LAKE BLUFF	5	54,948	3	17,317 37,442	Postotu Nat	mp aci96 tater	
NILES	3	55,817	3				
CHICAGO WESTSIDE	4	77,512	3	46,548	<u> 0 AT</u>	<u>TACHMEN</u>	

TOTAL	305	3,524,880	260	3,642,751	146	1,307,966
JOLIET HOME	0	0	0	0	0	1,382
PLAINFIELD	0	0	0	0	1	494
SANDWICH JV	0	0	0	8,161	1	985
DEERFIELD	0	0	0	0	0	0
MACOMB	0	0	0	0	0	0
HOME DIALYSIS NETWORK	0	0	0	0	0	0
DUPAGE PD	2	19,961	2	14,011	1	0
ENGLEWOOD	3	55,077	7	56,239	1	2,132
STREATOR ROSS DIALYSIS –	0			 	<u>`</u>	
ROSELAND		108,043	. <u>. 3</u> 0	0 0		0
MOKENA	1 5	108,043	3	61,632	<u>'</u>	31,345
WEST CHICAGO IL		544	<u>3</u>	16,250	1	1,012
MIDWAY	0	- 0	3	24,152	0	0
UPTOWN CHICAGO	0	35,291	0	0	0	0
	2	35,291	3	44,148	1	33,311
MERRIONETTE PARK HOME	0	1,7 32	2	28,882	1	9,936
MERRIONETTE PARK HOME	0	1,792	0	0	0	0
FMS OTTAWA HOME	<u>-</u> <u>-</u> -	4,256		9,605	0	0
MC LEAN COUNTY HOME	1	2,144	1	3,971	2	6,544
SKOKIE EVANSTON	<u>0</u> 4	58,821	5	49,319	3	63,059
ROCKFORD	0	18,003	1	4,508	1	2,698
	0	18,003	2	24,267		6,946
VILLA PARK PEORIA NORTH	<u>_</u> 4	27,782	3	13,179	0	3,245
PONTIAC	2	35,003	3	95,048	2	7,258
· · · · · · · · · · · · · · · · · · ·	3	9,732	3	4,801	0	0
DECATUR EAST HOME	1	282	5	18,622	0	0
DECATUR	0	09,320	0	0	0	0
NORTHWESTERN UNIVERSITY	12	89,528	9	58,416	3	21,695
MORRIS	0	0		11,267		29,070
KEWANEE	0	0	0	0	0	29,076
OTTAWA	4	32,866	1		1	20,619
PEORIA DOWNTOWN	2	13,799	1	2,357	1	454
PEKIN	0			10,980	2	11,301
PRAIRIE	5	25,383	0	0	2	4,721
SPOON RIVER	3	14,971	3	32,357	3	15,634
SPRING VALLEY	1	236	1	9,033	1	8,835
MC LEAN COUNTY	2	31,715	0	233	1	6,422
EAST PEORIA	6	55,285	1	12,238 17,291	2	4,152
GARFIELD	5	97,761	3	45,903	0	0
ORLAND PARK	4	43,222	1		2	14,915
CRESTWOOD	9	59,373		30,148	0	0 0
BERWYN	19	199,885	3	17,034	4	84,179
ROGERS PARK	22	44,464	<u>3</u> 13	163,817	<u>5</u>	52,363
SOUTH SUBURBAN	10	92,140	3	85,647	3	60,351
CHICAGO SUB ACUTE SOUTH	6	15,336	4 15	148,380	8	64,049
	2	61,074		7,377 53,195	 _	3,217
LAKEVIEW	7	K1 (1/// !	1	/ 3//	1	

MEDICAID BY FACILITY

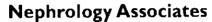
MEDICAID					7	010
	Medicaid	Medicaid	Medicaid	Medicaid	Medicaid	Medicaid
Facility	Patients	Revenue	Patients 40	Revenue	Patients	Revenue
CARBONDALE	12	283,148	16	415,952	16_	522,72
NORTHCENTER	15	405,569	20	558,533	24	594,24
BRIDGEPORT	40	1,180,753	54	1,248,522	56	1,497,86
POLK	32	925,431	23	834,213	30	931,48
EVERGREEN PARK	33	1,375,747	25	809,312	35	900,10
GURNEE	18	478,528	21	500,856	24	539,34
HOFFMAN ESTATES	15	336,993	18	409,503	27	625,20
MELROSE PARK	12	310,393	12	311,744	16	404,48
MARQUETTE PARK	21	648,670	22	588,349	27	693,00
NORRIDGE	5	89,895	12	233,683	11	280,71
NORTH KILPATRICK	22	545,259	29	584,295	35	628,31
ROLLING MEADOWS	13	262,758	17	413,596	21	565,02
SOUTH CHICAGO	47	1,027,670	46	1,236,396	52	1,409,44
SOUTH HOLLAND	18	422,618	15	365,421	15	453,07
SOUTH SHORE	29	794,571	27	658,469	22	499,01
SOUTHWESTERN ILLINOIS	2	52,064	4	89,559	5	151,75
SALINE COUNTY	9	153,579	14	204,043	8	131,14
RANDOLPH COUNTY	2	71,698	3	82,832	2	71,63
WEST BELMONT	22	664,716	26	661,051	28	863,97
SUB ACUTES-CHICAGO	34	572,566	23	271,619	0	
DU QUOIN	4	118,815	5	121,331	3	58,71
WILLIAMSON COUNTY	7	155,810	8	101,072	5	96,05
HAZEL CREST	13	241,853	10	287,286	10	214,47
	21	475,824	24	493,893	30	664,11
ROUNDLAKE		282,952	13	340,956	23	409,25
AURORA	15	-	15	302,564	16	391,44
BOLINGBROOK	14	369,776	19	639,785	20	587,07
BLUE ISLAND	18	520,857	19	478,342	23	619,70
DUPAGE WEST	14	340,246			51	1,527,81
CHICAGO DIALYSIS CENTER	54	1,701,836	52	1,611,952	15	259,64
DOWNERS GROVE	11	185,345	12	246,657		557,91
ELK GROVE	9	246,004	19	391,391	22	
ELK GROVE HOME	3	65,936	4	56,185	6	86,19 236,82
GLENVIEW DIALYSIS	11	296,108	11	253,113	10	
GREENWOOD	31	1,020,091	34	1,104,451	42	1,098,03
JACKSON PARK	60	1,763,376	50	1,611,563	60	1,851,85
WESTCHESTER	8	137,417	7	168,327	9	131,14
NAPERVILLE	6	77,624	8	115,372	6	119,92
NORTH AVENUE	21	391,879	21	458,432	22	506,85
OAK PARK	28	841,810	25	664,166	26	564,58
SOUTHSIDE	61	1,634,898	61	1,681,211	76	1,912,18
WEST METRO	63	1,747,068	67	2,010,301	76	1,962,01
WEST SUBURBAN	65	2,090,809	60	1,846,835	72	1,843,95
ALSIP	9	244,090	7	191,197	9	225,19
AUSTIN	13	332,346	19	528,817	27	671,50
CONGRESS PARKWAY	41	1,083,913	46	1,180,8 <u>66</u>	47	1,367,49
GLENDALE HEIGHTS	21	465,902	22	482,868	24	565,13
WILLOWBROOK	3	94,728	5	101,999	10	233,80
BURBANK	29	664,960	28	569,628	22	577,99
OSWEGO	7	98,019	7	143,557	5	122,45
ANTIOCH	2	10,824	7	43,266	16	287,39
MCHENRY	2	21,351	10	135,724	8	170,71
LAKE BLUFF	11	255,400	25	512,8 <u>44</u>	16S	afet y:/⅓e g ATT

3號號到mpact Statement ATTACHMENT 43

NILES	23	381,191	15	378,443	20	502,907
CHICAGO WESTSIDE	33	666,627	39	1,046,926	57	1,118,766_
NAPERVILLE NORTH	4	62,580	10	141,891	11	165,756
LAKEVIEW	15	287,692	16	308,998	15	347,176
CHICAGO SUB ACUTE SOUTH	21	196,373	22	180,149	0	0
SOUTH SUBURBAN	25	354,674	33	394,309	26	507,127
ROGERS PARK	37	641,736	28	449,528	20	512,444
BERWYN	53	968,039	69	949,396	50	1,149,178
CRESTWOOD	19	272,090	19	326,320	14	299,259
ORLAND PARK	10	119,775	14	182,338	11	249,556
GARFIELD	42	784,977	48	844,222	38	974,577
EAST PEORIA	21	171,700	19	165,516	14	272,155
MC LEAN COUNTY	22	323,592	23	379,599	13	315,092
SPRING VALLEY	0	0	1	7,835	5	50,230
SPOON RIVER	0	0	1	3,368	1	14,403
PRAIRIE	24	426,557	19	290,328	20	289,441
PEKIN	2	21,427	1	5,605	2	75,355
PEORIA DOWNTOWN	26	436,300	30	478,951	21	476,682
	5	68,546	4	50,152	3	18,974
OTTAWA	3	24,709	3	52,898	1	55,679
KEWANEE	2	10,197		36,784	3	71,705
MORRIS NORTHWESTERN		10,197		30,764		71,100
UNIVERSITY	56	896,346	59	1,977,014	34	958,461
DECATUR	1	7,642	1	139	2	26,534
DECATUR EAST HOME	1	6,333	0	0	2	25,777
PONTIAC	2	43,448	4	50,662	5	76,620
VILLA PARK	22	270,734	20	283,318	12	266,218
PEORIA NORTH	6	94,974	8	105,519	6	77,577
ROCKFORD	6	71,682	12	181,373	11	196,457
SKOKIE	15	148,400	14	152,005	10	236,890
EVANSTON	14	260,902	23	414,068	12	391,703
MC LEAN COUNTY HOME	0	0	1	8,184	2	6,038
FMS OTTAWA HOME	0	0	2	28,754	1	25,393
MERRIONETTE PARK HOME	4	31,251	3	32,228	1	24,985
MERRIONETTE PARK	10	121,995	18	303,698	12	226,148
UPTOWN CHICAGO	0	0	13	185,174	19	294,031
MIDWAY	0	0	0	0	1	7,882
WEST CHICAGO IL	0	0	1	2,447	14	95,727
MOKENA	0	0	0	0	1	43,121
ROSELAND	6	33,873	8	247,925	20	621,823
STREATOR	0	0 0	1	1,918	1	7,690
ROSS DIALYSIS -		 	<u>'</u>			1
ENGLEWOOD	17	241,686	22	257,522	32	606,518
DUPAGE PD	2	10,958	2	26,658	5	32,570
HOME DIALYSIS NETWORK	0	0	3	48,741	_0	0
MACOMB	1	3,507	4	52,762	2	30,803
DEERFIELD	0	0	0	0	3	92,714
SANDWICH JV	0	0	3	13,838	3	36,284
PLAINFIELD	0	0	0	0	9	102,051
JOLIET HOME	0	0	0	0	22	5,400
TOTAL	1,626	37,043,006	1,783	40,401,403	1,828	44,001,539

Charity Care Information

From a charity standpoint Fresenius Medical Care accepts any patient regardless of their ability to pay. Most ESRD patients qualify for Medicare coverage or have private insurance and there are some who qualify for Medicaid. For those patients who don't have insurance and for whatever reason don't pursue government payor sources, Fresenius Medical Care will treat and bill the patient even though payment is not expected. These patients are considered "self-pay" patients. These unpaid accounts are then written off as bad debt. This practice does not meet the Board's definition of Charity Care so therefore, Fresenius Medical Care would have no charity care to report.





675 West North Avenue • Suite 510 • Melrose Park, IL 60160 • Phone 708.450.4551 • Fax 708.681.9711

Martin Finn, M.D.

July 8, 2011

Ms. Courtney Avery Administrator Illinois Health Facilities & Services Review Board 525 W. Jefferson St., 2nd Floor Springfield, IL 62761

Dear Ms. Avery:

l am the Medical Director of Fresenius Medical Care North Avenue Dialysis Center. This facility had been operating above capacity for several years requiring the 7 station expansion certified in January 2009. By the end of that year the utilization was still high at 88%. Two additional stations were added and as of March 2011 the utilization is even higher at 92%. I am therefore writing to support of the addition of 2 more stations with the end result being a 24 station facility.

The Fresenius North Avenue facility has experienced average 10% yearly combined mortality and transplant rate. It is therefore expected that approximately 10% of the current patients will no longer require dialysis services by the time the additional stations are in operation.

I was treating 130 hemodialysis patients at the end of 2008, 144 hemodialysis patients at the end of 2009, 133 hemodialysis patients at the end of 2010, and 147 patients at the end of the 2nd quarter 2011, as reported to The Renal Network. Over the past twelve months, I have referred 36 new hemodialysis patients to the Fresenius North Avenue and Oak Park. There are currently 122 ESRD patients at Fresenius Medical Care North Avenue and I have 105 pre-ESRD patients in stage 3 & 4 of kidney failure that I expect will be referred to the North Avenue facility in the first 24 months after project completion.

I respectfully ask the Board to approve the 2 station addition to Fresenius Medical Care North Avenue to alleviate the high utilization. Thank you for your consideration.

I attest that to the best of my knowledge, all the information contained in this letter is true and correct and that the projected patient referrals listed in this document were not used to support any other CON application.

Sincerely,

Martin Finn, M.D.

Notarization:

Subscribed and sworn to before me

this 7th day of July, 2011

Signature of Notary

Seal

OFFICIAL SEAL
DAWN M MARCHAN
NOTARY PUBLIC - STATE OF ALLMOIS
ANY CONDUSCION EXPERENCEMENTS

ESRD PATIENTS OF DR. FINN FOR YEAR END 2008, 09, 10 & 2ND QUARTER 2011

Zip	E	ineem	s Norn	doe	E	esenius	North A	venue	[]	Fr	resenius	s Oak I	Park
Code	2008	2009			200					2008	2009	2010	Jun-11
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Yearly	2008	2009	2010	Jun-11
Totals	130	144	133	147

ADMISSIONS OF DR. FINN FOR THE PREVIOUS TWELVE MONTHS – 07/01/10 THROUGH 06/30/2011

	Fresenius North	Fresenius	
Zip Code	Avenue	Oak Park	Total
60104	2		2
60131	3		3
60136	11		11
60153	4		4
60155	1		11
60160	3		3
60162		11	11
60163	1		1
60164	2		2
60189	1		1
60302		2	2
60304		1	1
60305		_ 1	1
60513	1		1
60516	11		1
60548	1		1
60612		11	1
60629	1		1
60634	2		2
60639	1		1
60680		1	11
60707	3		3
60804		1	1
Total	28	8	36

PRE - ESRD PATIENTS DR. FINN EXPECTS TO REFER TO FRESENIUS MEDICAL CARE NORTH AVENUE IN THE FIRST 24 MONTHS AFTER PROJECT COMPLETION

Zip Code	Stage 3	Stage 4	Total
60101		1	1
60104	7	3	10
60126		1	1
60131	3	6	9
60153	6	5	11
60155	1		1
60160	3	9	12
60162	2	1	3
60164	4	3	7
60165		1	1
60171	1	1	2
60176	2	3	5
60305	1		1
60634	4	2	6
60639	5	1	6
60651	5	3	8
60706		1	1
60707	10	10	20
Total	54	Plann 51 ti Are	a N 495 - S

Plann 51 Area N695 - Service Demand - Physician Referral Letter
APPENDIX - 1

71

CURRENT FRESENIUS NORTH AVENUE ESRD PATIENTS

Zip Code	ESRD
60018	1
60101	2
60104	9
60131	15
60153	13
60155	2
60160	10
60162	3 3
60163	3
60164	11
60165	1
60171	3
60176	1
60189	1
60194	1
60305	2
60455	11
60516	1
60543	1
60607	4
60609	11
60616	1
60620_	11
60623	11
60629	11
60634	2
60639	1 2 5 2 1 4
60644	2
60649	1
60651	
60701	1 1
60706	
60707	14
60714	1
60804	1
Tota!	122