# APPLICATION FOR PERMIT VOLUME V

Claritas that were generated using 2010 population estimates. Claritas updated its five year projections annually to reflect market and economic changes in population estimates. For example Claritas in 2008 estimated the five year compounded growth rate for McHenry County at 2.4%, adjusted it down to 2.2% in 2009 and ultimately to 1.7% in 2010. The applicants based its analysis on the more conservative 2010 estimates of compounded annual growth rates as determined by Claritas in justifying the size and viability of Centegra Hospital-Huntley.

• On October 12, 2011 the State Board approved a revised Inventory of Health Care Facilities and Services and Need Determination. This revision increased the bed need in the A-10 planning area from a calculated bed need of 83 medical surgical beds, 8 intensive care beds, and 27 obstetric beds by CY 2015 to 138 medical surgical beds, 18 intensive care beds, and 22 obstetric beds by CY 2018.

	Applicants' Proposed Beds	Beds Needed				
	28-Jun-11	28-Jun-11 12-Oct-11 Difference				
Bed Category		CY 2015	CY 2018	CY 2018-CY 2015		
Medical Surgical Beds	100	83	138	+55		
Intensive Care Beds	8	8	18	+10		
Obstetrics Beds	20	27	22	-5		
Total	128	118	178	+60		

#### WHY THE PROJECT IS BEFORE THE STATE BOARD:

• The project proposes the establishment of a new health care facility as required by the Act. (20 ILCS 3960)

#### **NEED:**

- To determine the need for a new hospital the applicant must address the following:
  - Is there a calculated bed need in the planning area,
  - Will the proposed new hospital provide service to the residents of the planning area,
  - Is there a demand for the new hospital,
  - Will the proposed hospital improve access, and
  - Will the proposed hospital create an unnecessary duplication of service or maldistribution?

#### BACKGROUND/COMPLIANCE ISSUES:

None

#### **PUBLIC HEARING AND COMMENTS:**

• The State Board conducted a public hearing on this project February 16, 2011 and has

Page 3

received a number of letters in support and opposition. Excerpts from a number of these letters are included in the body of this report.

#### FINANCIAL AND ECONOMIC FEASIBILITY:

• The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and its "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

#### **CONCLUSION:**

• There is a calculated bed need for 138 medical surgical beds, 18 ICU beds and 22 obstetric beds in the A-10 planning area by CY 2018 according to the most current Updated Inventory (October 21, 2011). Service to planning area residents and demand for the new hospital is based upon the calculated bed need and the population growth in the market area of 13% from 2010-2018. The applicants have attested that 60% of the patients for the new hospital will come from within the A-10 planning area. There is no absence of services, or access limitations due to payor status, or evidence of restrictive admission policies at existing facilities in the planning area. There are existing hospitals within 30 and 45 minutes currently operating below the State Board's target occupancy for medical surgical, obstetric and intensive care services which may result in an unnecessary duplication of service. The proposed clinical services other than categories of service will impact other area providers that are not operating at target occupancy.

State Board Standards Not Met				
Criteria	Reasons for Non-Compliance			
1110.530 (b) Planning Area Need (Service	There are existing facilities within 45 minutes			
Accessibility)	operating below target occupancy.			
1110.530 (c) Unnecessary Duplication of	There are existing facilities within 30 minutes			
Service/Maldistribution	operating below the State Board's target			
	occupancy.			
1110.3030 (a)- Clinical service areas other	The proposed clinical services other than			
than categories of service	categories of service will impact other area			
	providers that are not operating at target			
	occupancy.			

# SUPPLEMENTAL STATE BOARD STAFF REPORT Centegra Hospital-Huntley PROJECT #10-090

Applicants	Centegra Hospital-Huntley Centegra Health System
	U J
Facility Name	Centegra Hospital-Huntley
Location	Huntley
Application Received	December 29, 2010
Application Deemed Complete	January 10, 2011
Review Period Ended	May 10, 2011
Review Period Extended by the State Board Staff	Yes
Public Hearing Requested	Yes
Support and Opposition Letter Received?	Yes
Intent to Deny Received?	Yes
Applicants' Deferred Project	No
Can Applicants Request Another Deferral?	No
Applicants' Modified the Project	No

## I. The Proposed Project

The applicants are proposing the establishment of a 128 bed acute care hospital in Huntley, Illinois. The total cost of the project is \$233,160,352.

# II. Summary of Findings

- A. The State Board Staff finds the proposed project does <u>not</u> appear to be in conformance with the provisions of Part 1110.
- B. The State Board Staff finds the proposed project appears to be in conformance with the provisions of Part 1120.

## III. General Information

The applicants are Centegra Hospital-Huntley and Centegra Health System. Centegra Health System is the parent corporation. The facility will be located at the East Side of Haligus Road between Algonquin Road and Reed Road. The operating entity licensee is Centegra Hospital-Huntley and the owner of the site is NIMED Corporation a subsidiary of Centegra Health System. The facility will be located in the HSA VIII service area and the A-10 hospital planning area. The A-10 planning area consists of McHenry County. There are three additional hospitals in the A-10 hospital planning area. These hospitals are Harvard Mercy Memorial-Harvard (owned by Mercy Alliance, Inc.), Centegra Hospital-Woodstock, Centegra Specialty Hospital-Woodstock and Centegra Hospital-

McHenry; all owned by Centegra Health System. Centegra Specialty Hospital has a 40 bed long term care category of service, and 36 bed acute mental illness category of service and a Stand-By Emergency Department. Centegra Specialty Hospital will not be considered in the evaluation of this project. No other services are provided at this hospital. The October 2011 Update to the Inventory of Health Care Facilities and Services and Need Determination shows a calculated bed need for 138 medical surgical beds, 18 intensive care beds, and 22 obstetric beds in the A-10 planning area by CY 2018. Table One below outlines the number of facilities within 30 minutes (adjusted per 77 IAC 1100.510 (d)). There are two facilities located within the A-10 planning area and within 30 minutes of the proposed site; Centegra Hospital - McHenry, and Centegra Hospital - Woodstock and two facilities located in the A-11 planning area within 30 minutes: Sherman Hospital and Provena St. Joseph Hospital. There is one additional facility within 30 minutes Advocate Good Shepherd Hospital located in the A-09 planning area. The State Board's target occupancy to add medical surgical ("M/S") beds is 80% for a M/S bed complement of 0-99 beds, 85% for a M/S bed complement of 100-199 beds, and 90% for a M/S bed complement of 200 beds and over. To add intensive care beds the State Board's target occupancy is 60% no matter the number of beds, and for obstetric beds ("OB") the target occupancy is 60% for OB beds of 1-10 beds, 75% for OB beds of 11-25 beds, and 78% for OB beds of 26 beds and over.

TABLE ONE Facilities within 30 minutes of the proposed site										
	2010 Number of Beds 2010 Bed Occupancy							ancy		
Facility Name	City	Minutes Adjusted	Miles	Planning Area	M/S	ICU	OB	M/S %	ICU %	OB %
Centegra Hospital - Woodstock	Woodstock	16	11.26	A-10	60	12	14	83.5%	77.3%	53.4%
Sherman Hospital	Elgin	20	15.11	A-11	189	30	28	63.8%	55.8%	70.0%
Provena Saint Joseph Hospital	Elgin	24	13.9	A-11	99	15	0	71.1%	60.4%	0.0%
Centegra Hospital McHenry	McHenry	25	17.83	A-10	129	18	19	74.1%	91.8%	40.0%
Advocate Good Shepherd	Barrington	28	16.61	A-09	113	18	24	81.6%	84.7%	50.2%
	*Time and Distance based on MapQuest and adjusted per 77 IAC 1100.510 (d) by 1.15X Bed and Utilization information taken for IDPH 2010 Hospital Questionnaire									

The project proposes the following bed categories:

TABLE TWO				
Centegra Hospital – Huntley				
Category Beds				
Medical Surgical	100			
Intensive Care	8			

Page 6 002009

TABLE TWO				
Centegra Hospital – Huntley				
Category Beds				
Obstetrics	20			
Total	128			

The project is a substantive project and subject to Part 1110 and Part 1120 review. Project obligation will occur after permit approval. **The anticipated project completion date is September 30, 2016.** 

#### **Support and Opposition Comments**

The State Board conducted a public hearing on this project February 16, 2011. 153 individuals did not provide testimony, 134 individuals spoke in support of the project, and 85 individuals spoke in opposition. Below is a sample of comments in support and opposition to this project.

**Peggy Troy, CEO, Children's Hospital & Health System stated** Children's Hospital and Centegra Health System have collaborated in the best interest of patients by entering into an agreement for transfer of pediatric patients between respective institutions. This has allowed me to see the level of commitment that Centegra has to the community it serves. Based upon my observations and interactions, Centegra's proposal to construct a new hospital in Huntley is only the latest example of its commitment.

Christa Gehard, Lake in the Hills stated I know Centegra Health System takes its responsibility to the community very seriously and continues to look for ways to improve the care it provides. Centegra has long been committed to Huntley and the surrounding communities through outpatient services and other health services that have already been brought to the area. Centegra purchased the land in Huntley several years ago and has created a strong, long term plan for responsible development of that site. I personally appreciate that, along with needed healthcare services, this project will bring new jobs and tax revenue to the Huntley community. Given the community's need for hospital services and improved access to healthcare this project will provide for southern McHenry County and surrounding areas, I strongly urge the Board to approve the application by Centegra Health System for a new hospital in Huntley.

Kevin J. Rynders Algonquin-Lake in the Hills Fire Protection District stated "I support Project #10-090 and Centegra Health System's proposal to bring a new hospital to southern McHenry County. Huntley and the surrounding communities make up one of the fastest growing areas not only in the McHenry County, but in the entire State. Based on this I believe there is a need for a full-service hospital in this area."

**Milford Brown, President, Huntley Board of Trustees stated** The Huntley Fire Protection District fully supports Project #10-090, and Centegra Health System's proposal to bring a new hospital in southern McHenry County. The need for a full-

service hospital is warranted. Huntley and the surrounding communities make up one of the fastest growing areas not only in McHenry County, but in the entire State. These communities are currently underserved by health care facilities, leaving local residents and workers with significant travel times to existing area hospitals

Kathleen Boyle, Owner, Century Tile, Lombard stated Centegra has demonstrated its investment in the communities it serves by providing quality healthcare to anyone who needs it without concern for ability to pay, jobs for 3,700 employees, and key support for a number of vital programs that assist the county's neediest residents. This organization has shown foresight in evolving its services and access to those services, so that when a need is identified, Centegra is ready and able to address that need. A health system that is rooted in the community, supportive of local charities and programs, and that plans ahead to address community needs is the right system to build and operate the new proposed hospital. Centegra is that system.

William Petasnick, President, Froedert Health, Inc. stated The collaboration between Froedert and Centegra, in the form of transfer agreements and educational programs has allowed us to see first hand the level of commitment that Centegra has to the community. Centegra's proposal to construct a new hospital in Huntley is only the latest example of that commitment.

**Andrew Ward Algonquin Road Surgery Center stated** "I am here today to urge the Illinois Health Facilities and Services Review Board to reject Centegra's certificate of need application for a hospital in Huntley. In fact many of the arguments you will hear or have heard today in opposition to Centegra's proposal are the very same arguments Centegra used in 2004 and 2007 to oppose similar projects in the area. How times have changed."

Claudia Lawson Sherman Health stated "I am here today to oppose Centegra's proposal to build a limited service hospital in Huntley because I believe this area already has a strong network of inpatient facilities immediate care and other outpatient facilities and doctor's offices."

Marilyn Parenzan Advocate Good Shepherd Hospital stated "this proposed hospital will dilute volumes among hospitals that will negatively impact patient quality and patient safety. This proposed hospital will add nearly 50% more beds to McHenry County. As you know this hospital is located less than one mile away from McHenry County. There is little doubt that adding another hospital with that many beds in the region will negatively impact the volumes of area hospitals and may impact quality of care.

**Dr. Giangrasso Advocate Good Shepherd Hospital stated** "existing hospitals in the area have more than enough capacity to serve emergency needs of McHenry County residents. Last year Good Shepherd was able to serve additional emergency patients

99.9% of the time. This means that we were rarely on bypass and for only 5 hours all year had to direct ambulances to other hospitals due to capacity constraints in the emergency department."

Joe Ourth, Legal Counsel, Arnstein & Lehr filed a Safety Net Impact Response Statement. He stated for Centegra to state that a new hospital "will not impact other hospitals" is simply incorrect. In response, Sherman, Good Shepherd, and St. Alexius hospitals commissioned Krentz Consulting to quantify the impact of new Huntley hospital and the Concerned Hospitals' ability to provide safety net services to their communities. The result is that net revenue for existing area hospitals would decrease by \$116 million annually and combined contribution margin by \$39 million (dollars). These loses severely impact the ability of Concerned Hospitals to continue to provide Safety Net Services.

Kenneth Grubb, Crystal Lake, stated I've lived in Crystal Lake almost 30 years and I do not believe there is a need for another hospital in our region. Today, the people in southern McHenry County are no more than a 15-minute drive to one of our three hospitals. These include Good Sheppard in Barrington, Centegra in Woodstock, and Sherman Hospital in Elgin. These are each fine hospitals, so there is no lack of easy access or excellent medical care.

Mary Jo Olszewski, Woodstock stated I consider Advocate Good Shepherd and the other hospitals in our region a tremendous asset to the area. Good Shepherd offers a variety of health care services and wellness programs and I always receive outstanding care there. Now is the time for Good Shepherd and other area hospitals to think about adding services at their current facilities. Now is NOT the time to be proposing a new, unnecessary hospital in McHenry County. I ask members of the Review Board to do the right thing and vote no on this project.

David Nelson, Supervisor, Cuba Township stated I am also concerned about our existing hospitals. Taking volume from area hospitals will damage hospitals such as Good Shepherd, Sherman, St.Alexius, and Centergra's own hospitals in Woodstock and McHenry. With reduced volume, I am concerned that the existing hospitals will not have adequate patient volume to provide high quality cost-effective care. Also, the existing area hospitals provide charity care and community benefit services. I wonder how the hospitals will be able to fund the services for the indigent and community if the hospitals are operating on only razor thin financial margins due to reduced volume.

# IV. The Proposed Project - Details

The applicants propose to establish a 128 bed hospital in a total of 384,135 gross square feet ("GSF") at a total estimated project cost of \$233,160,352. Categories of services being provided at the proposed hospital include medical surgical, intensive care and obstetric services. Other clinical services being provided are general radiology flouroscopy, X-Ray, mammography, ultrasound, CT Scan,

MRI, Nuclear Medicine, 8 room surgical suite, recovery stations, and an emergency department.

# V. Project Costs and Sources of Funds

The project will be funded with cash and securities of \$48,010,352, a bond issue of \$183,000,000 and lease of capital equipment of \$2,150,000. A complete itemization of the cost detailed in Table Three can be found at pages 62-63 of the application for permit. The estimated start-up costs and operating deficit is \$13,224,000.

TABLE THREE						
Project Costs and Sources of Funds						
Use of Funds	Clinical	Non	Total			
		Clinical				
Preplanning	\$1,729,015	\$1,205,985	\$2,935,000			
Site Survey and Soil Investigation	\$41,849	\$43,151	\$85,000			
Site Preparation	\$1,028,988	\$1,061,012	\$2,090,000			
OffSite Work	\$5,356,644	\$5,523,356	\$10,880,000			
New Construction Contracts	\$68,851,517	\$57,881,296	\$126,732,813			
Contingencies	\$6,540,894	\$5,498,723	\$12,039,617			
Architectural and Engineering Fees	\$4,045,356	\$3,400,804	\$7,446,160			
Consulting and Other Fees	\$3,972,992	\$3,751,737	\$7,724,729			
Movable of Other Equipment	\$24,170,213	\$6,064,753	\$30,234,966			
Bond Insurance Expense	\$1,477,016	\$1,522,984	\$3,000,000			
Net Interest Expense	\$13,514,695	\$13,935,305	\$27,450,000			
FMV of Leased Equipment	\$2,150,000	\$0	\$2,150,000			
Other Costs to be Capitalized	\$193,030	\$199,037	\$392,067			
Total Project Costs	\$133,072,209	\$100,088,143	\$233,160,352			
Sources of Funds						
Cash and Securities	\$40,824,172	\$7,186,180	\$48,010,352			
Bond Issues	\$90,098,037	\$92,901,963	\$183,000,000			
Leases	\$2,150,000	\$0	\$2,150,000			
Total Sources of Funds	\$133,072,209	\$100,088,143	\$233,160,352			

#### VI. <u>Cost Space Requirements</u>

The hospital comprises a total of 384,135 gross square feet. Only the clinical cost and clinical GSF footage will be reviewed per 20 ILCS 3960/5.

TABLE FOUR							
Clinical GSF							
Department	New Construction		Department	New Construction			
CLINICAL			NON CLINICAI				
Medical Surgical	59,112		Admitting Registration	2,412			
Intensive Care	5,415		Administration	9,734			
Obstetrics	13,071		Social Services	1,768			
Surgery	21,525		Quality Management	1,013			
Post Anethesia Recovery	1,382		Facilities Management	3,616			
Surgical Prep (Stage 2 Recovery)	12,717		Central On Call Rooms	1,500			
Endoscopy	2,175		Conference Rooms -Education	10,535			
Emergency Department	10,431		Family Support Services	18,482			
Diagnostic Imaging	10,785		Housekeeping	3,275			
LDR Suite	9,445		Information Systems	6,962			
C-Section Suite	4,026		Gift Shop	1,163			
Newborn Nurseries	3,167		Mail Room	156			
Inpatient PT/OT	1,204		Materials Management	9,529			
Non Invasive Diagnostic (Neurodiagnostic, Pulmonary Function Testing	7,830		Mechanical Space	65,000			
Respiratory Therapy	2,772		Medical Records	1,500			
Pre Admission	1,428		Serving and Dining Rooms	6,604			
Inpatient Acute Dialysis	1,904		Biomedical Engineering	500			
Clinical Laboratory	3,720		Pastoral Care	1,020			
Pharmacy	4,844		Physician Services	5,652			
Central Sterile Supply	5,256		Security	348			
Dietary	6,916		Staff Support Services	2,386			
Total Clinical	189,125		Volunteers	420			
Total	384,135		Entrances Lobbies	15,763			
			Interdepartmental Circulation	11,946			
			Stairs	5,808			
			Elevators/Shafts/ Elevators	7,918			
			Total Non Clinical	195,010			

# VII. Safety Net Impact Statement

The Health Facilities Planning Act stipulates that applicants for a new facility must provide Safety Net impact information.

TABLE FIVE
Centegra Hospital - McHenry, Centegra Hospital-Woodstock and Centegra Specialty Hospital
Safety Net Information per PA 96-0031

	TABLE FIVE				
Centegra Hospital - McHenry, Centegra Hospital-Woodstock and Centegra Specialty Hospital					
Safety Net	Information per	PA 96-0031			
CHARITY CARE					
Charity (# of patients)	FY 2007	FY 2008	FY 2009		
Inpatient	364	377	435		
Outpatient	1,228	1,464	1,810		
Total	1,592	1,841	2,245		
Charity (cost in dollars)					
Inpatient	\$2,863,329	\$2,040,983	\$2,521,623		
Outpatient	\$938,459	\$903,530	\$1,449,166		
Total	\$3,801,788	\$2,944,513	\$3,970,789		
MEDICAID					
Medicaid (# of patients)					
Inpatient	2,407	2,369	2,445		
Outpatient	24,070	26,329	31,525		
Total	26,477	28,698	33,970		
Medicaid (revenue)					
Inpatient	\$9,458,502	\$7,745,806	\$18,037,202		
Outpatient	\$22,475,574	\$13,009,516	\$7,502,869		
Total	\$31,934,076	\$20,755,322	\$25,540,071		

TABLE SIX Projected Payor Mix						
Projected Payor Mix FY 2017 FY 2018						
Medicare	36.60%	37.70%				
Medicaid	9.40%	9.50%				
Other Public	0.00%	0.00%				
Private Insurance	52.00%	50.70%				
Private Pay	0.30%	0.40%				
Charity Care	1.70%	1.70%				
-	100.00%	100.00%				
Projected Net Patient	\$192,624,000	\$254,309,000				
Revenue						
Projected Charity Care	\$3,642,000	\$4,910,000				
Expense						
Projected Ratio of Charity	1.89%	1.93%				
Care to Net Patient Revenue						

# VIII. Section 1110.230 - Project Purpose, Background and Alternatives

# A) Criterion 1110.230 (a) - Background of Applicant

An applicant must demonstrate that it is fit, willing and able, and has the qualifications, background and character, to adequately provide a proper standard of health care service for the community.

The applicants own three hospitals in Illinois; Centegra Hospital – McHenry and Centegra Hospital-Woodstock and Centegra Specialty Hospital-Woostock, South Street. In addition the applicants own a number of ambulatory care facilities and medical office buildings in Illinois. The applicants provided a list of all facilities currently owned by the applicants, and an attestation that no adverse actions (as defined by the State Board) have been taken against the applicants in the past three calendar years.

- B) Criterion 1110.230 (b) Purpose of the Project
  The applicant shall document that the project will provide health services that improve the health care or well-being of the market area population to be served. The applicant shall define the planning area or market area, or other, per the applicant's definition.
  - The applicant shall address the purpose of the project, i.e., identify the issues or problems that the project is proposing to address or solve. Information to be provided shall include, but is not limited to, identification of existing problems or issues that need to be addressed, as applicable and appropriate for the project. Examples of such information include:
    - A) The area's demographics or characteristics (e.g., rapid area growth rate, increased aging population, higher or lower fertility rates) that may affect the need for services in the future;
    - B) The population's morbidity or mortality rates;
    - C) The incidence of various diseases in the area;
    - D) The population's financial ability to access health care (e.g., financial hardship, increased number of charity care patients, changes in the area population's insurance or managed care status);
    - E) The physical accessibility to necessary health care (e.g., new highways, other changes in roadways, changes in bus/train routes or changes in housing developments).

- The applicant shall cite the source of the information (e.g., local health department Illinois Project for Local Assessment of Need (IPLAN) documents, Public Health Futures, local mental health plans, or other health assessment studies from governmental or academic and/or other independent sources).
- 3) The applicant shall detail how the project will address or improve the previously referenced issues, as well as the population's health status and well-being. Further, the applicant shall provide goals with quantified and measurable objectives with specific time frames that relate to achieving the stated goals.
- 4) For projects involving modernization, the applicant shall describe the conditions being upgraded. For facility projects, the applicant shall include statements of age and condition and any regulatory citations. For equipment being replaced, the applicant shall also include repair and maintenance records.

The purpose of the project is

- To address the calculated bed need in the A-10 and A-11 planning areas;
- To address the outmigration of patients from the A-10 planning area;
- To address the increase in population in the A-10 planning area (McHenry County) by 2018;
- To address the market areas that has been identified by the U. S Department of Human Services as Medically Underserved and Health Manpower Shortage Areas.

The applicants believe the population in McHenry County will increase by 8% from 2015-2020. With this increase the applicants believe there will sufficient bed need to justify 104 medical surgical beds by 2018 the second year after project completion. The market area for this facility is 16 zip codes which are located in McHenry County and in adjacent towns in Kane, Lake, Cook, and Dekalb Counties. The market area for this hospital is based upon the patient origin data derived from the Centegra Ambulatory Center located on the same site of the proposed hospital. See pages 101-112 of the application for permit for a complete discussion of the purpose of the project.

C) Criterion 1110.234 (c) - Alternatives to the Proposed Project

The applicant shall document that the proposed project is the most effective or least costly alternative for meeting the health care needs of the population to be served by the project.

- 1) Alternative options shall be addressed. Examples of alternative options include:
  - A) Proposing a project of greater or lesser scope and cost;
  - B) Pursuing a joint venture or similar arrangement with one or more providers or entities to meet all or a portion of the project's intended purposes; developing alternative settings to meet all or a portion of the project's intended purposes;
  - C) Utilizing other health care resources that are available to serve all or a portion of the population proposed to be served by the project; and
  - D) Other considerations.
- 2) Documentation shall consist of a comparison of the project to alternative options. The comparison shall address issues of cost, patient access, quality and financial benefits in both the short term (within one to three years after project completion) and long term. This may vary by project or situation.
- 3) The applicant shall provide empirical evidence, including quantified outcome data, that verifies improved quality of care, as available
- 1. Modernize Memorial Medical Center-Woodstock

This alternative was originally approved by the State Board as Project #08-002 and subsequently abandoned by the applicant. This project proposed to construct a women's pavilion and modernized existing space in the hospital and add 14 M/S beds and 6 OB beds. **Capital Costs \$52,201,702.** 

2. <u>Modernize Centegra Hospital-McHenry and Centegra Hospital-Woodstock</u>

This alternative proposed to add 100 Medical Surgical Beds (40 beds at McHenry and 60 Beds at Woodstock), addition of 8 ICU beds (6 at

McHenry and 2 at Woodstock) and 20 Obstetric beds (6 at McHenry and 14 at Woodstock). This alternative was rejected because it would not assure the efficient distribution of beds in the planning area, would be approximately the same cost as a new hospital, and an imprudent use of capital resources to add high cost addition to aging facilities. Capital Costs \$206,572,661.

- IX. Section 1110.234 Project Scope and Size, Utilization and Unfinished/Shell Space
  - A) Criterion 1110.234(a) Size of Project
    - The applicant shall document that the physical space proposed for the project is necessary and appropriate. The proposed square footage (SF) cannot deviate from the SF range indicated in Appendix B, or exceed the SF standard in Appendix B if the standard is a single number, unless SF can be justified by documenting, as described in subsection (a)(2).

The applicants have met the State Standards for all clinical departments/ services in which the State Board has size standards.

		TABLE S	IX					
Size of Project compared to State Standards								
Department	Number of Beds/ Unit	Proposed GSF	State Standard	Per Unit	Met Standard?			
Medical Surgical	100 Beds	59,112	500-660 DGSF	591 DGSF	Yes			
Intensive Care	8 Beds	5,415	600-685 DGSF	677 DGSF	Yes			
Obstetrics	20 Beds	13,071	500-660 DGSF	654 DGSF	Yes			
Surgery	8 OR's	21,525	2,750 DGSF/room	2,690 DGSF	NA			
Recovery	8 Rooms	1,382	180 DGSF/station	173 DGSF	Yes			
Surgical Prep/Stage 2 recovery	32 Rooms	12,717	400 DGSF/station	397 DGSF	Yes			
Endoscopy	2 Rooms	2,175	1,100 DGSF	1,088 DGSF	Yes			
Emergency Department	13 Stations	10,431	900 DGSF	802 DGSF	Yes			
Diagnostic Imaging		10,785			Yes			
General Radiology	2 Rooms		1,300 DGSF Unit	2,600 DGSF	Yes			
Radiology and Fluoroscopy	1 Room		1,300 DGSF/Unit	1,300 DGSF	Yes			
Ultrasound	2 Rooms		900 DGSF/Unit	1,800 DGSF	Yes			
CT Scanning	1 Room		1,800 DGSF/Unit	1,800 DGSF	Yes			
MRI	1 Room		1,800 DGSF/Unit	1,800 DGSF	Yes			

Page 16 002019

TABLE SIX Size of Project compared to State Standards									
Department	Number of Beds/ Unit	Proposed GSF	State Standard	Per Unit	Met Standard?				
Nuclear Medicine	1 Room		1,600 DGSF/Unit	1,600 DGSF	Yes				
Labor Delivery Recovery	6 Rooms	9,445	1,120-1,600 DGSF/Room	1,574 DGSF	Yes				
C-Section Suite	2 Rooms	4,026	2,075 OR	2,013 DGSF	Yes				
Newborn Nursery	14 Stations	3,167	160 DGSF/OB Bed	158 DGSF	Yes				

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE SIZE OF THE PROJECT - REVIEW CRITERION (77 IAC 1110.234(a)).

B) Criterion 1110.234 (b) - Project Services Utilization
The applicant shall document that, by the end of the second year of operation, the annual utilization of the clinical service areas or equipment shall meet or exceed the utilization standards specified in Appendix B.

The applicants have successfully addressed the projected utilization for services departments proposed by this project.

TABLE SEVEN Projected utilization of Proposed facility								
Department	State Board Standard	2018 Projected Number of Days/Hours	Number of Beds/Rooms Justified	Number of Beds Proposed/Units	Met Standard?			
Medical Surgical	85% occupancy	34,867 days	113	100	Yes			
Intensive Care	60% occupancy	2,850 days	13	8	Yes			
Obstetrics	75% occupancy	5,647 days	21	20	Yes			
Surgery	1,500 Hours per room	11,169 hours	8	8	Yes			
Recovery	covery NA		8	8	Yes			
Surgical Prep Stage Recovery	NA	NA	32	32	Yes			
Endoscopy	1,500 Hours/ room	2,899	2	2	Yes			
Emergency Department	2,000 Visits/room	30,586	16	13	Yes			
Diagnostic Imaging					Yes			
General Radiology	8,000 proc/room	9,571	2	2	Yes			
Radiology and Fluoroscopy	6,500 proc/room	14,904	2	1	Yes			
Ultrasound	3,100 visits/unit	3,709	2	2	Yes			

TABLE SEVEN Projected utilization of Proposed facility									
Department	State Board Standard	2018 Projected Number of Days/Hours	Number of Beds/Rooms Justified	Number of Beds Proposed/Units	Met Standard?				
CT Scanning	7,000 visits/unit	4,187	1	1	Yes				
MRI	2,500/proc/unit	2,743	2	1	Yes				
Nuclear Medicine	2,000 Visits/room	988	1	1	Yes				
Labor Delivery	400 births/LDR	2,022	6	6	Yes				
Recovery									
C-Section Suite	800 proc/room	819	2	2	Yes				
Newborn Nursery	NA	NA	NA	14 Stations	Yes				

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH PROJECT UTILIZATION - REVIEW CRITERION (77 IAC 1110.234(b)).

C) Criterion 1110.234 (c) - Size of the Project and Utilization:
For clinical service areas for which norms are not listed in Appendix B (for example, central sterile supply, laboratory, occupational therapy, pharmacy, physical therapy, respiratory therapy, cardiac rehabilitation, speech pathology and audiology), the applicant shall document that the proposed departmental gross square footage is necessary and appropriate.

As a basis for the determining departmental gross square footage for areas in which norms are not listed in Appendix B of the State Board's rules the applicants relied upon IDPH 77 ILL Administrative Code 250.2440 General Hospital Standards and the AIA (American Institute of Architects) Guidelines for Construction and Design of Health Care Facilities -2006 Edition. The applicants have met the requirements of this criterion.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH SIZE OF THE PROJECT AND UTILIZATION - REVIEW CRITERION (77 IAC 1110.234(c)).

- D) Criterion 1110.234(e) Assurances
  The applicant shall submit the following:
  - 1) The applicant representative who signs the CON application shall submit a signed and dated statement attesting to the applicant's understanding that, by the end of the second year of

operation after the project completion, the applicant will meet or exceed the utilization standards specified in Appendix B.

The applicants have attested that by the second year after project completion that they will be at target occupancy.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE ASSURANCES - REVIEW CRITERION (77 IAC 1110.234(c)).

- X. Section 1110.530 Medical/Surgical, Obstetric, Pediatric and Intensive Care Review Criteria
  - A) Criterion 1110.530 (b) Planning Area Need
    The applicant shall document that the number of beds to be established or added is necessary to serve the planning area's population, based on the following:
    - 1) 77 Ill. Adm. Code 1100 (formula calculation)
      - A) The number of beds to be established for each category of service is in conformance with the projected bed deficit specified in 77 Ill. Adm. Code 1100, as reflected in the latest updates to the Inventory.
      - B) The number of beds proposed shall not exceed the number of the projected deficit, to meet the health care needs of the population served, in compliance with the occupancy standard specified in 77 Ill. Adm. Code 1100.
    - 2) Service to Planning Area Residents
      - A) Applicants proposing to establish or add beds shall document that the primary purpose of the project will be to provide necessary health care to the residents of the area in which the proposed project will be physically located (i.e., the planning or geographical service area, as applicable), for each category of service included in the project.
    - 3) Service Demand Establishment of Bed Category of Service The number of beds proposed to establish a new category of service is necessary to accommodate the service demand experienced annually by the existing applicant facility over the

latest two-year period, as evidenced by historical and projected referrals, or, if the applicant proposes to establish a new hospital, the applicant shall submit projected referrals. The applicant shall document subsection (b)(3)(A) and either subsection (b)(3)(B) or (C):

- C) Project Service Demand Based on Rapid Population Growth
  - If a projected demand for service is based upon rapid population growth in the applicant facility's existing market area (as experienced annually within the latest 24month period), the projected service demand shall be determined as follows:
  - i) The applicant shall define the facility's market area based upon historical patient origin data by zip code or census tract;
  - ii) Population projections shall be produced, using, as a base, the population census or estimate for the most recent year, for county, incorporated place, township or community area, by the U.S. Census Bureau or IDPH;
  - iii) Projections shall be for a maximum period of 10 years from the date the application is submitted;
  - iv) Historical data used to calculate projections shall be for a number of years no less than the number of years projected;
  - v) Projections shall contain documentation of population changes in terms of births, deaths, and net migration for a period of time equal to, or in excess of, the projection horizon;
  - vi) Projections shall be for total population and specified age groups for the applicant's market area, as defined by HFPB, for each category of service in the application; and
  - vii) Documentation on projection methodology, data sources, assumptions and special adjustments shall be submitted to HFPB

# 5) Service Accessibility

The number of beds being established or added for each category of service is necessary to improve access for planning area residents. The applicant shall document the following:

#### A) Service Restrictions

The applicant shall document that at least one of the following factors exists in the planning area:

- i) The absence of the proposed service within the planning area;
- ii) Access limitations due to payor status of patients, including, but not limited to, individuals with health care coverage through Medicare, Medicaid, managed care or charity care;
- iii) Restrictive admission policies of existing providers;
- iv) The area population and existing care system exhibit indicators of medical care problems, such as an average family income level below the State average poverty level, high infant mortality, or designation by the Secretary of Health and Human Services as a Health Professional Shortage Area, a Medically Underserved Area, or a Medically Underserved Population;
- v) For purposes of this subsection (b)(5) only, all services within the 45-minute normal travel time meet or exceed the utilization standard specified in 77 Ill. Adm. Code 1100.

The applicants justify the number of beds being proposed based upon the calculated bed need identified in the Update Inventory of Health Care Facilities and Services Need Determination October 2011 and the rapid population growth in the planning and market areas. The number of medical surgical beds, ICU and obstetric beds being proposed fall within the current number of calculated beds needed in the A-10 planning area.

# **Planning Area Need**

The October 2011 Update to the Inventory of Health Care Facilities and Services and Need Determination shows a calculated need for 138 medical surgical beds, 18 intensive care beds, and 27 obstetric beds in the A-10 planning area. The applicants are proposing 100 medical surgical beds, 8 intensive care beds, and 20 obstetric beds. The number of beds requested by the applicants has met the planning area's need requirement.

TABLE SEVEN Inventory of Health Care Facilities and Services and Need Determination									
Bed Category	ry Approved Calculated Beds Need Number Calcula								
	Beds	Needed		requested by	Need				
		2018		applicants					
Medical Surgical	206	344	138	100	(38)				
Intensive Care	33	51	18	8	(10)				
Obstetrics	33	55	22	20	(2)				

#### **Service to Planning Area Residents**

The applicants proposed hospital will be located in McHenry County and the applicants are projecting that more than 60% of the patients will come from McHenry County by 2018 the second year after project completion.

#### Service Demand

The market area for the proposed hospital is primarily located within Planning Area-10. The applicants provided a Market Assessment and Impact Study prepared by Deloitte and Touche Financial Advisory Services that identified population growth by zip code. The applicants concluded that the population in the market area is expected to increase by 13% from 2010 to mid 2018 with the population in the primary market area increasing by 15% from 2010 and the secondary market area by 9%. Using this information the applicants calculated an adjusted bed need for 104 medical surgical beds in this planning area by mid- 2018. The State Board Staff notes that there is a calculated need for 138 medical surgical beds in this planning area by 2018.

#### **Service Accessibility**

There is no absence of services within this planning area, nor access limitations due to payor status, or evidence of restrictive admission policies at existing facilities in the planning area. The applicants provided evidence of 3 census tracts within Planning Area A-10 that have been designated as a Medically Underserved Population, 1 census tract in the primary service area as designated Medically Underserved

Area/Population, four townships in the market area designated as Health Manpower Shortage Areas. Planning Area's A-10 and A-11 have the second and third highest Bed Need of all planning areas in the State of Illinois and are 2 of the 4 planning areas with a bed need. However, there are existing facilities within 45 minutes that are operating below the State Board's target occupancy for medical surgical, intensive care and obstetric beds.

NAME	CITY	Adjusted Time	MS Beds	ICU Beds	OB Beds	MS %	ICU %	OB %
Centegra Hospital - Woodstock	Woodstock	16	60	12	14	83.50%	77.30%	53.40%
Provena Saint Joseph Hospital	Elgin	20	99	15	0	71.10%	60.4%	0.00%
Sherman Hospital	Elgin	24	189	30	28	63.80%	55.80%	70.00%
Centegra Hospital - McHenry	McHenry	25	129	18	19	74.10%	91.80%	40.00%
Advocate Good Shepherd Hospital	Barrington	28	113	18	24	81.60%	84.70%	50.20%
St. Alexius Medical Center	Hoffman Estates	31	212	35	38	71.00%	57.00%	62.10%
Delnor Community Hospital Geneva		36	121	20	18	56.50%	67.80%	69.50%
Mercy Harvard Memorial Hospital	Harvard	37	17	3	0	27.50%	9.50%	0.00%
Kishwaukee Community Hospital	DeKalb	40	70	12	12	72.70%	26.90%	61.70%
Alexian Brothers Medical Center	Elk Grove Villa	43	241	36	28	82.70%	71.50%	72.70%
Northwest Community Hospital Arlington Hts.		44	336	60	44	61.30%	50.90%	55.00%

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT DOES NOT APPEAR TO BE IN CONFORMANCE WITH THE NEED FOR THE PROJECT - REVIEW CRITERION (77 IAC 1110.530(b)).

- B) Criterion 1110.530 (c) Unnecessary Duplication/Maldistribution
  - 1) The applicant shall document that the project will not result in an unnecessary duplication. The applicant shall provide the following information:
    - A) A list of all zip code areas that are located, in total or in part, within 30 minutes normal travel time of the project's site;
    - B) The total population of the identified zip code areas (based upon the most recent population numbers available for the State of Illinois); and

- C) The names and locations of all existing or approved health care facilities located within 30 minutes normal travel time from the project site that provide the categories of bed service that are proposed by the project.
- 2) The applicant shall document that the project will not result in maldistribution of services. Maldistribution exists when the identified area (within the planning area) has an excess supply of facilities, beds and services characterized by such factors as, but not limited to:
  - A) A ratio of beds to population that exceeds one and one-half times the State average;
  - B) Historical utilization (for the latest 12-month period prior to submission of the application) for existing facilities and services that is below the occupancy standard established pursuant to 77 Ill. Adm. Code 1100; or
  - C) Insufficient population to provide the volume or caseload necessary to utilize the services proposed by the project at or above occupancy standards.
- 3) The applicant shall document that, within 24 months after project completion, the proposed project:
  - A) Will not lower the utilization of other area providers below the occupancy standards specified in 77 Ill. Adm. Code 1100; and
  - B) Will not lower, to a further extent, the utilization of other area hospitals that are currently (during the latest 12-month period) operating below the occupancy standards.

The bed to population ratio in A-10 was provided as required and all facilities within 30 minutes were identified. There are existing facilities within the planning area and within 30 minutes of the proposed site that are below the State Board's target occupancy. The applicants state that because of the population growth projections and the aging population the establishment of Centegra Hospital-Huntley will not impact other area providers. Existing hospitals within 30 minutes are not at target occupancy; therefore it would appear that the proposed hospital would impact other area providers. The applicants have not met the requirements of this criterion.

TABLE NINE Facilities within 30 minutes of the proposed site										
					2010 Number of Beds			2010 Bed Occupancy		
Facility Name	City	Minutes Adjusted	Miles	Planning Area	M/S	ICU	OB	M/S %	ICU %	ОВ %
Centegra Hospital - Woodstock	Woodstock	16	11.26	A-10	60	12	14	83.5%	77.3%	53.4%
Sherman Hospital	Elgin	20	15.11	A-11	189	30	28	63.8%	55.8%	70.0%
Provena Saint Joseph Hospital	Elgin	24	13.9	A-11	99	15	0	71.1%	60.4%	0.0%
Centegra Hospital McHenry	McHenry	25	17.83	A-10	129	18	19	74.1%	91.8%	40.0%
Advocate Good Shepherd  *Time and Distance based on Ma	Barrington	28	16.61	A-09	113	18	24	81.6%	84.7%	50.2%

<sup>\*</sup>Time and Distance based on MapQuest and adjusted per 77 IAC 1100.510 (d) by 1.15X Bed and Utilization information taken for IDPH 2010 Hospital Questionnaire

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS DOES <u>NOT</u> APPEAR TO BE IN CONFORMANCE WITH THE UNNECESSARY DUPLICATION/MALDISTRIBUTION REQUIREMENTS OF PROJECT - REVIEW CRITERION (77 IAC 1110.530(d)).

# C) Criterion 1110.530 (e) - Staffing Availability

The applicant shall document that relevant clinical and professional staffing needs for the proposed project were considered and that licensure and JCAHO staffing requirements can be met. In addition, the applicant shall document that necessary staffing is available by providing letters of interest from prospective staff members, completed applications for employment, or a narrative explanation of how the proposed staffing will be achieved.

The applicants have provided a narrative at **pages 293-296 of the application** for permit that indicates that a sufficient workforce will be available once the hospital becomes operational by 2015.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE STAFFING REQUIREMENTS OF PROJECT - REVIEW CRITERION (77 IAC 1110.530(e)).

- D) Criterion 1110.530 (f) Performance Requirements
  - 1) Medical-Surgical

The minimum bed capacity for a medical-surgical category of servicewithin a Metropolitan Statistical Area (MSA) is 100 beds.

#### 2) Obstetrics

- A) The minimum unit size for a new obstetric unit within an MSA is 20 beds.
- B) The minimum unit size for a new obstetric unit outside an MSA is 4 beds.
- 3) Intensive Care
  The minimum unit size for an intensive care unit is 4 beds.
- 4) Pediatrics
  The minimum size for a pediatric unit within an MSA is 4 beds.

The applicants are proposing a medical surgical bed capacity of 100 beds, 20 obstetric beds and 8 intensive care beds. The applicants have met the requirements of this criterion. See page 296 of the application for permit

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE PERFORMANCE REQUIREMENTS OF PROJECT - REVIEW CRITERION (77 IAC 1110.530(f)).

E) Criterion 1110.530 (g) - Assurances

The applicant representative who signs the CON application shall submit a signed and dated statement attesting to the applicant's understanding that, by the second year of operation after the project completion, the applicant will achieve and maintain the occupancy standards specified in 77 Ill. Adm. Code 1100 for each category of service involved in the proposal.

The applicants have provided the necessary assurance that the facility will achieve and maintain the occupancy standards specified for each category of service proposed. See page 297-298 of the application for permit.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE ASSURANCES REQUIREMENT - REVIEW CRITERION (77 IAC 1110.530(g)).

XI. Section 1110.3030 – Clinical Service Areas Other Than Categories of Service – Review Criteria

These criteria are applicable only to those projects or components of projects (including major medical equipment), concerning Clinical Service Areas (CSAs) that are not "Categories of Service", but for which utilization standards are listed in Appendix B, including: Surgery, Emergency Services and/or Trauma, Ambulatory Care Services (organized as a service), Diagnostic and Interventional Radiology/Imaging (by modality), Therapeutic Radiology, Laboratory, Pharmacy, Occupational Therapy/Physical Therapy, Major Medical Equipment.

- A) Criterion 1110.3030 (b) Need Determination
  The applicant shall describe how the need for the proposed establishment was determined by documenting the following:
  - 1) Service to the Planning Area Residents
    - A) Either:
      - i) The primary purpose of the proposed project is to provide care to the residents of the planning area in which the proposed service will be physically located; or
      - ii) If the applicant service area includes a primary and secondary service area that expands beyond the planning area boundaries, the applicant shall document that the primary purpose of the project is to provide care to residents of the service area; and
    - B) Documentation shall consist of strategic plans or market studies conducted, indicating the historical and projected incidence of disease or health conditions, or use rates of the population. The number of years projected shall not exceed the number of historical years documented. Any projections and/or trend analyses shall not exceed 10 years.
  - 2) Service Demand

To demonstrate need for the proposed CSA services, the applicant shall document one or more of the indicators presented in subsections (b)(2)(A) through (D). For any projections, the number of years projected shall not exceed the number of historical years documented. Any projections and/or trend analyses shall not exceed 10 years.

- A) Referrals from Inpatient Base
  For CSAs that will serve as a support or adjunct service to
  existing inpatient services, the applicant shall document a
  minimum two-year historical and two-year projected
  number of inpatients requiring the subject CSA.
- B) Physician Referrals
  For CSAs that require physician referrals to create and maintain a patient base volume, the applicant shall document patient origin information for the referrals. The applicant shall submit original signed and notarized referral letters, containing certification by the physicians that the representations contained in the letters are true and correct.
- C) Historical Referrals to Other Providers
  If, during the latest 12-month period, patients have been sent to other area providers for the proposed CSA services, due to the absence of those services at the applicant facility, the applicant shall submit verification of those referrals, specifying: the service needed; patient origin by zip code; recipient facility; date of referral; and physician certification that the representations contained in the verifications are true and correct.
- D) Population Incidence
  The applicant shall submit documentation of incidence of service based upon IDPH statistics or category of service statistics.
- 3) Impact of the Proposed Project on Other Area Providers
  The applicant shall document that, within 24 months after project
  completion, the proposed project will not:
  - A) Lower the utilization of other area providers below the utilization standards specified in Appendix B.
  - B) Lower, to a further extent, the utilization of other area providers that are currently (during the latest 12-month period) operating below the utilization standards.
- 4) Utilization

Projects involving the establishment of CSAs shall meet or exceed the utilization standards for the services, as specified in Appendix B. If no utilization standards exist in Appendix B, the applicant shall document its anticipated utilization in terms of incidence of disease or conditions, or historical population use rates.

Because this is a proposed new hospital the applicants provided projected utilization information because historical utilization was not available. Generally the projected patient volumes for clinical services other than categories of services were calculated based upon the applicants expected market share, the projected population growth in the market area and the historical experience at existing hospitals within the Centegra Health System. See Tables Six and Seven above. However because existing hospitals are not operating at State Board occupancy targets it would appear that the additional services would lower utilization at other area providers.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT DOES NOT APPEAR TO BE IN CONFORMANCE WITH THE CLINICAL SERVICE AREA OTHER THAN CATEGORY OF SERVICE – REVIEW CRITERION (77 IAC 1110.3030(b)).

#### XII. Section 1120.120 - Availability of Funds

The applicant shall document that financial resources shall be available and be equal to or exceed the estimated total project cost plus any related project costs by providing evidence of sufficient financial resources.

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE AVAILABILITY OF FUNDS CRITERION (77 IAC 1120.120).

#### XIII. Section 1120.130 - Financial Viability

The applicants are required to provide a financial viability ratio if proof of an "A" Bond rating has not been provided.

002032

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE FINANCIAL VIABILITY CRITERION (77 IAC 1110.130).

#### XIV. Section 1120.140 - Economic Feasibility

A) Criterion 1120.140 (a) - Reasonableness of Financing Arrangements

If the applicant does not have an "A bond rating the applicant shall document the reasonable of financing arrangements by providing a notarized statement attesting that the project will be funded by cash and securities or the project will be funded in total or in part by borrowing because a portion or all of the cash and equivalents must be retained in the balance sheet asset accounts in order to maintain a current ratio of at least 2.0 times for hospitals or borrowing is less costly than the liquidation of existing investments, and the existing investments being retained may be converted to cash or used to retire debt within a 60-day period.

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF FINANCING ARRANGEMENTS CRITERION (77 IAC 1110.140 (a)).

B) Criterion 1110.140 (b) - Conditions of Debt Financing
This criterion is applicable only to projects that involve debt financing.
The applicant shall document that the conditions of debt financing are
reasonable by submitting a notarized statement signed by an authorized
representative that attests to the following, as applicable:

- 1) That the selected form of debt financing for the project will be at the lowest net cost available;
- 2) That the selected form of debt financing will not be at the lowest net cost available, but is more advantageous due to such terms as prepayment privileges, no required mortgage, access to additional indebtedness, term (years), financing costs and other factors;
- 3) That the project involves (in total or in part) the leasing of equipment or facilities and that the expenses incurred with leasing a facility or equipment are less costly than constructing a new facility or purchasing new equipment.

The applicants have attested the selected form of debt financing for this project will be the issuance of bonds through the Illinois Health Finance Authority as well as the leasing of capital equipment. The applicants have attested the selected form of debt financing for the project will be at the lowest net cost available. In addition a portion of the project will involve the leasing of capital equipment and the expenses incurred with leasing are less costly than the purchase of new equipment.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF DEBT FINANCING CRITERION (77 IAC 1110.140 (b)).

C) Criterion 1110.140 (c) - Reasonableness of Project and Related Costs
The applicant shall document that the estimated project costs are
reasonable and shall document compliance preplanning costs, site
survey, soil investigation fees and site preparation, construction and
modernization costs per square foot, contingencies,
architectural/engineering fees, all capitalized equipment not included
in construction contracts building acquisition, net interest expense, and
other estimated costs.

By statute only the clinical costs are being reviewed.

<u>Preplanning Costs</u> - These costs total \$1,729,015 and are 1.74% of new construction contingency and movable equipment. This appears reasonable when compared to the State Standard of 1.8%

<u>Site Survey and Soil Investigation Site Preparation</u> – These costs total \$1,070,937 and are 1.42% of construction and contingency costs. This appears reasonable when compared to the State Board Standard of 5%.

<u>Offsite Work</u> - These costs total \$5,356,644. The State Board does not have a standard for these costs.

New Construction Cost and Contingencies – These costs total \$75,392,411 or \$398.64 per gross square feet ("GSF"). This appears reasonable when compared to the State Board standard of \$403.39 GSF.

<u>Contingencies</u> – These costs total \$6,540,894 or 9.5% of construction costs. This appears reasonable when compared to the State Board standard of 10%.

<u>Architectural/Engineering Fees</u> – These costs total \$4,045,356 or 5.37% of construction and contingency fees. This appears reasonable when compared to the State Board standard of 3.59-5.39%.

<u>Movable and Other Equipment</u> – These costs total \$24,170,213. The State Board does not have a standard for these costs.

**Bond Issuance Expense** – These costs total \$1,477,016. The State Board does not have a standard for these costs.

<u>Net Interest Expense During Construction</u> – These costs total \$13,514,695. The State Board does not have a standard for these costs.

<u>FMV of Leased Equipment - These costs total \$2,150,000.</u> The State Board does not have a standard for these costs.

<u>Other Costs to be Capitalized</u> – These costs total \$193,030. The State Board does not have for these costs.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF PROJECT COSTS CRITERION (77 IAC 1110.140 (c)).

D) Criterion 1110.140 (d) - Projected Operating Costs

The applicant shall provide the projected direct annual operating costs
(in current dollars per equivalent patient day or unit of service) for the
first full fiscal year at target utilization but no more than two years

following project completion. Direct costs means the fully allocated costs of salaries, benefits and supplies for the service.

These costs are \$1,772 per equivalent patient day. The State Board does not have a standard for these costs.

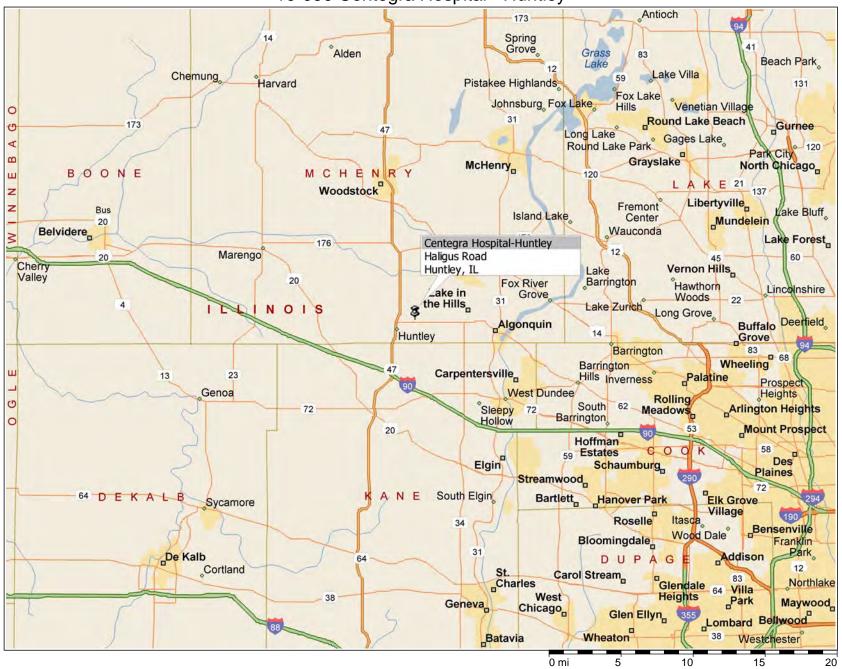
THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE PROJECTED OPERATING COSTS CRITERION (77 IAC 1110.140 (d)).

E) Criterion 1110.140 (e) - Total Effect of the Project on Capital Costs
The applicant shall provide the total projected annual capital costs (in
current dollars per equivalent patient day) for the first full fiscal year at
target utilization but no more than two years following project
completion.

These costs are \$223 per equivalent patient day. The State Board does not have a standard for these costs.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE TOTAL EFFECT OF THE PROJECT ON CAPITAL COSTS CRITERION (77 IAC 1110.140(e)).

# 10-090 Centegra Hospital - Huntley



Copyright © and (P) 1988–2006 Microsoft Corporation and/or its suppliers. All rights reserved. http://www.microsoft.com/mappoint/
Portions © 1990–2005 InstallShield Software Corporation. All rights reserved. Certain mapping and direction data © 2005 NAVTEQ. All rights reserved. The Data for areas of Canada includes information taken with permission from Canadian authorities, including: © Her Majesty the Queen in Right of Canada, © Queen's Printer for Ontario. NAVTEQ and NAVTEQ on BOARD are trademarks of NAVTEQ. © 2005 Tele Atlas North America, Inc. All rights reserved. Tele Atlas and Tele Atlas and Tele Atlas and Tele Atlas and Tele Atlas North America are trademarks of Tele Atlas, Inc.

### Constantino, Mike

From: Sent: Ourth, Joe [JOurth@arnstein.com] Sunday, November 27, 2011 9:33 PM

To:

Avery, Courtney; Urso, Frank; Constantino, Mike

Subject:

Response to State Agency Report - Centegra Hospital Huntley (Project No. 10-090) [IWOV-

ACTIVE.FID917959]

Attachments:

Centegra10-090.pdf

Please accept the attached letter as the response to the State Agency Report for the the Centegra Hospital - Huntley project.

Thank you.

RECEIVED

Joe Ourth

NOV 2 8 2011

ARNSTEIN & LEHR LLP
120 South Riverside Plaza
Suite 1200
Chicago, Illinois 60606-3910
Phone: 312.876.7815 | Fax: 312.876.6215
JOurth@arnstein.com

http://legalnews.arnstein.com/ Offices in Illinois, Florida, and Wisconsin HEALTH FACILITIES & SERVICES REVIEW BOARD

From: Nancy Hopkins [mailto:nmhopkins1@comcast.net]

Sent: Sunday, November 27, 2011 8:46 PM

**To:** Ourth, Joe **Subject:** Attached

This electronic mail transmission may contain confidential or privileged information. If you believe that you have received this message in error, please notify the sender by reply transmission and delete the message without copying or disclosing it.

Pursuant to Internal Revenue Service guidance, be advised that any federal tax advice contained in this written or electronic communication, including any attachments or enclosures, is not intended or written to be used and it cannot be used by any person or entity for the purpose of (i) avoiding any tax penalties that may be imposed by the Internal Revenue Service or any other U.S. Federal taxing authority or agency or (ii) promoting, marketing or recommending to another party any transaction or matter addressed herein.

# ARNSTEIN & LEHR LLP

ATTORNEYS AT LAW SINCE 1893

120 South Riverside Plaza - Suite 1200 Chicago, Illinois 60606 Phone 312.876.7100 - Fax 312.876.0288 www.arnstein.com

Joe Ourth 312.876.7815 jourth@arnstein.com

November 27, 2011

#### Via Electronic Mail

Mr. Dale Galassie Chair Illinois Health Facilities and Services Review Board 525 W. Jefferson Springfield, IL 62761

Re:

Response to Supplemental State Agency Report ("SAR") Centegra Hospital - Huntley Application (the "Application") Project No. 10-090 (the "Project")

#### Dear Chairman Galassie:

Advocate Good Shepherd Hospital, Sherman Hospital and St. Alexius Medical Center (the "Concerned Hospitals") appreciate the staff's work on the State Agency Report and agree with the findings that the application does not meet several important review criteria and that existing hospitals are underutilized. We also welcome the opportunity to respond to the SAR and will limit this letter to our comments on the SAR.

## 1. Support and Opposition Comments (SAR Pages 7-9)

We appreciate the staff's difficult task of going through a large public record to find and select excerpts for inclusion in the SAR as a mechanism for summarizing the public comment. We would hope that all of this extensive public comment will be carefully considered by the Review Board in its deliberations.

There were important public comments submitted since the Board's Intent to Deny. We would hope that the Board and its staff carefully review those materials. While we understand that not every submission can be summarized in the SAR, we wish to note some additional comments that did not appear in that document, such as:

a. <u>Summary of Arguments in Support of Intent to Deny.</u> On behalf of the Concerned Hospitals, legal counsel filed a letter with the Board dated November 14, 2011 summarizing key arguments for the Board sustaining its earlier Intent to Deny. That letter sets out crucial issues requiring legal determination prior to Board action, such as the failure of Centegra to meet the "Rapid Population Growth" test upon which it based its application and the

CHICAGO HOFFMAN ESTATES SPRINGFIELD MILWAUKEE
FORT LAUDERDALE MIAMI TAMPA WEST PALM BEACH BOCA RATON CORAL GABLES
Arnstein & Lehr LLP is a member of the International Lawyers Network

Project No. 10-090 November 27, 2011 Page 2

consequence that physician referral letters are required. That letter and the associated report also include key analysis of population trends and the declining hospital use rates. Finally, it also includes analysis as to why the proposed hospital would have negative impact upon existing area hospitals and the Safety Net Services that they provide. As to the impact on other hospitals and Safety Net Services, we believe that Centegra's own testimony (relative to its opposition of the Mercy project) best expresses the impact its Centegra Huntley Hospital would have on the Concerned Hospitals, and to quote from that November 14 letter:

"Centegra in its application simply states that its new hospital would have 'no impact' on existing hospitals. [However,] Centegra strenuously argued against approval of the Mercy project at the October 7 hearing it called on the Mercy modification. In his testimony, the Centegra Chief Financial Officer testified that even Mercy's smaller hospital would have a 'catastrophic impact' on the Centegra hospitals and went on to state 'regardless of its size, Mercy Crystal Lake is only viable at the expense of our existing hospitals."

The Centegra CFO went on to say:

"It is unacceptable to allow Mercy Crystal Lake Hospital to enter the market simply to cannibalize Centegra patients. And that is exactly what would happen. No amount of population growth or industry reform could possibly make up for the lost patient volumes at Centegra."<sup>2</sup>

We fully agree with Centegra's CFO on the issue that it is unacceptable for a new hospital to "cannibalize" existing hospitals and that no amount of population growth can make up for this lost volume. His statements apply equally to the effect Centegra's Huntley hospital would have on the Concerned Hospitals. Because these comments by Centegra are so telling in assessing the impact of these projects, we believe it would have been beneficial for the SAR to highlight these comments for the Board as well.

b. Assessment of Utilization, Population Growth Report. Following the June 28 Review Board meeting, the Board requested additional information regarding the population forecast for the McHenry County area. The Concerned Hospitals subsequently submitted a detailed report entitled "Assessment of Utilization, Population Growth, and Applicant Arguments of Impact on Existing Providers – Proposed Centegra Hospital – Huntley (Project 10-090)" dated November 11, 2011 (the "November Krentz Report"). This report provided detailed analysis of the population forecasts and – just as important – analyzed the declining inpatient hospital use rates nationally and locally and the implications for further declines in bed need.

This detailed report gives the Board actual data and analysis in which to consider a project and not just conjecture. The report shows how on average inpatient hospital days in

<sup>&</sup>lt;sup>1</sup> Summary of Arguments to Sustain Review Board's Intent-to-Deny, dated November 14, 2011, pages 4-5; Public Hearing testimony of Bob Rosenburg, Centegra Chief Financial Officer, October 7, 2011, page 1.

<sup>&</sup>lt;sup>2</sup> Public Hearing testimony of Bob Rosenburg, Centegra Chief Financial Officer, October 7, 2011, page 1.

McHenry County have actually declined in 2010 (-10% for OB, -6% for med/surg and -3% for ICU). The report also documents significant recent decreases in hospital use rates nationally, in Illinois and in McHenry County, and that experts forecast continuing decline in use rates. In addition, that report documents that on average area hospitals have 347 empty licensed beds available each day. Importantly, and as discussed further below, this report shows clearly that the Centegra application does not meet the Board's test for "Rapid Population Growth."

c. <u>Provena St. Joseph Opposition Letter</u>. Provena St. Joseph filed another opposition letter referencing additional utilization data approved by the Review Board that shows declining utilization in McHenry County. That letter states:

"New bed need projections have been developed but these projections neither utilize this latest utilization data (or even the 2009 data for that matter) nor utilize the most recent decennial (2010) census data. Given the economy is in one of the most significant recessions in our history as evidenced by the massive downturn of the housing industry, the idea that there will be significant increase in population [is] not reasonable."

d. Report of Impact of Proposed Centegra Hospital on Woodstock. Sherman Hospital filed a letter with the Board on November 16 that enclosed an Assessment of Likely Impact on Centegra Hospital-Woodstock report prepared by Krentz Consulting. In reference to such report, the letter states:

"Given the significant overlap in market share and downward utilization trends between the proposed Huntley hospital and Centegra's Woodstock hospital, it is clear that Centegra is not committed to the long term operation of the Woodstock hospital because the Huntley proposal will cannibalize the existing Woodstock facility."

e. <u>Independent Health Care Researcher and Planner</u>. Joel Cowen, a noted health care researcher and former health planner, in a letter dated November 14 to the Board, expresses concern that the new bed need projections are based upon population forecasts that do not reflect the significant slowdown in population growth currently under way in McHenry County:

"Demographic and economic indicators are showing a considerable slowdown in the population growth of McHenry County, which, in turn, affects the need for hospital services...Projections based on the pre-2008 period are likely not valid for the consideration of hospital bed need now or into the planning period future."<sup>5</sup>

<sup>&</sup>lt;sup>3</sup> Opposition Letter filed on November 16, 2011, by Provena St. Joseph Hospital, page 1.

<sup>&</sup>lt;sup>4</sup> Opposition Letter filed on behalf of Sherman Hospital by Polsinelli Shugart, page 1.

<sup>&</sup>lt;sup>5</sup> Comments on Need Calculations filed on November 14 by Joel B. Cowen, pages 1, 3.

f. Need for Comprehensive Health Planner. Finally, it is important that the SAR reflect one additional submission. On June 7, 2011 legal counsel submitted a letter discussing the Comprehensive Planning function created by the recent rewrite of the Planning Act and requesting that the Board defer action on new hospital applications until that comprehensive planning function was fulfilled. We believe that letter raises important legislative issues that go to the heart of the Planning process and that request for deferral be referenced in the SAR.

# 2. Service Demand Review Criterion — Concern about Population/Need Projections and Failure to Provide Physician Referral Letters (SAR Pages 19-23)

The Board has detailed rules regarding how an applicant must document the need for additional beds. The Board's rules appear quite clear that for an application to establish a new hospital, an applicant must provide to the Review Board physician referral letters showing the number of patients to be referred and the hospital from where that physician would divert patients. While this argument was most recently addressed in legal counsel's submission to the Board dated November 14, 2011, is it possible that the Board was not left with sufficient time to include this argument in the SAR.

The Section 1110.530(b) rules referenced above make clear that "if the applicant proposes to establish a new hospital, the applicant shall submit projected referrals." Despite the clear mandatory language of the rules, the Applicant concluded that compliance was optional and provided no referral letter in the form required. They sought to justify the lack of physician referral letters based upon their claim to meet the "Rapid Population Growth" criteria. As has been discussed above, Centegra does not meet the Review Board's definition for "Rapid Population Growth" and the physician referral letters must be provided.

3) Service Demand – Establishment of Bed Category of Service The number of beds proposed to establish a new category of service is necessary to accommodate the service demand experienced annually by the existing applicant facility over the latest two-year period, as evidenced by historical and projected referrals, or, if the applicant proposes to establish a new hospital, the applicant shall submit projected referrals. The applicant shall document subsection (b)(3)(A) and either subsection (b)(3)(B) or (C):

### A) Historical Referrals

If the applicant is an existing facility, the applicant shall document the number of referrals to other facilities, for each proposed category of service, for each of the latest two years. Documentation of the referrals shall include: patient origin by zip code; name and specialty of referring physician; name and location of the recipient hospital.

B) Projected Referrals

An applicant proposing to establish a category of service or establish a new hospital shall submit the following:

- i) <u>Physician referral letters</u> that attest to the physician's total number of patients (by zip code of residence) who have received care at existing facilities located in the area during the 12-month period prior to submission of the application;
- ii) An estimated number of patients the physician will refer annually to the applicant's facility within a 24-month period after project completion. The anticipated number of referrals cannot exceed the physician's documented historical caseload;
- iii) The physician's notarized signature, the typed or printed name of the physician, the physician's office address, and the physician's specialty; and
- iv) Verification by the physician that the patient referrals have not been used to support another pending or approved CON application for the subject services.
- C) Project Service Demand Based on Rapid Population Growth If a projected demand for service is based upon rapid population growth in the applicant facility's existing market area (as experienced annually within the latest 24-month period), the projected service demand shall be determined as follows:

Section 1100.220 of the Board's rules defines "Rapid Population Growth Rate" as "an average of the three most recent annual growth rates of a defined geographic area's population that has exceeded the average of three to seven immediately preceding annual growth rates by at least 100%." As documented by the November Krentz Report, the annual population growth in McHenry County and in Centegra's proposed service area has been decelerating since 2004, well before the economic downturn of 2008. The average of the three most recent annual growth rates for the total population in Centegra's proposed primary and secondary service area is 0.6%, and population change was negative in the most recent year. The average does not exceed the growth rates of preceding annual growth rates. The average of the three most recent annual growth rates in McHenry County was only 0.7%. Therefore, the recent growth rate of the proposed service area (0.6%) does not exceed the average growth rate for McHenry County (0.7%).

B 1d.

<sup>&</sup>lt;sup>6</sup> November Krentz Report, page iii, pages 8-10.

<sup>&</sup>lt;sup>7</sup> Id., page 8.

Project No. 10-090 November 27, 2011 Page 6

While Centegra based its permit application on the "Rapid Population Growth" test, it fails to meet this test. Thus, the Board should require Centegra to submit physician referral letters, as discussed below.

We believe it important that the SAR specifically call attention to the fact that physician referral letters were not provided. To the extent there is legal ambiguity as to whether physician letters are required, we believe it appropriate the Review Board request its legal counsel to advise the Board on this matter. Had actual physician referral letters been provided, they would clearly show either that the proposed Centegra hospital cannot meet target utilization or can do so only through considerable negative impact to existing providers.

Centegra now does not contend that the Concerned Hospitals are wrong in arguing that physician referral letters are required<sup>9</sup>, rather, Centegra contends that the argument was raised too "late" in the process and such objection is now somehow "unfair." We first note the irony of Centegra objecting to the "unfairness" of the timing of the Concerned Hospitals' filing when on the same day, Centegra filed a 54-page objection to the Mercy Crystal Lake project.

More importantly, we note that this argument was raised 6 months ago. Centegra, in its November 16 letter of legal counsel, states that the Concerned Hospitals claimed "for the first time that Centegra should have submitted physician referral letters..." The objection that this argument was raised for the "first time" on November 14 is simply incorrect. The argument was raised, and presented to the Board, on June 8 and again on June 19. Centegra has had almost 6 months to provide the required physician referral letters. The fact remains that physician referral letters are absolutely required under the Review Board's regulations. Centegra failed to provide any physician referral letters. The Board should deny this application because it does not contain the referral letters required by the Section 1110.530(b) rules.

### 3. Safety Net Impact Statement (SAR Pages 11-12)

Pages 11 and 12 of the SAR make reference to a Safety Net Impact Statement. We believe that this section of the SAR should also specifically reference the "Safety Net Impact Statement Response" and the "Market Assessment and Impact Study of the Centegra Hospital" that were filed by Sherman Hospital, St. Alexius Medical Center and Good Shepherd Hospital and that the SAR should provide an analysis of both submissions. The Planning Act requires that an applicant for a CON permit submit a Safety Net Impact Statement detailing the impact its project will have on Safety Net Services. Throughout the CON process, Centegra has simply stated, and has maintained, that a new hospital "will not impact other hospitals" and that their

<sup>&</sup>lt;sup>9</sup> Response to Opponents Submissions, dated November 16, 2011.

<sup>&</sup>lt;sup>10</sup> Summary of Arguments in Opposition, dated June 8, 2011, pages 8-9; Response to State Agency Report for the Centegra Hospital-Huntley Project, dated June 19, 2011, page 3.

Safety Net Impact Response, dated June 2, 2011; Krentz Consulting Market Assessment and Impact Study, dated May 24, 2011.

<sup>12</sup> Centegra Hospital-Huntley, Project 10-090, Application for Permit, Attachment 43.

Project No. 10-090 November 27, 2011 Page 7

project would benefit Safety Net Services. When it came time for Centegra to oppose the Mercy hospital project, Centegra's CEO, Michael Eesley, said:

"This proposal, again, cannibalizes hospitals by stealing patients and sends profits to Wisconsin, and would significantly impact the Safety Net provisions that are provided to our local communities."

We believe Mr. Eesley is correct, and as we have stated previously to the Board, we believe and agree with Centegra on the point that any new hospital undercuts the ability of existing hospitals to provide Safety Net Services. 14

### 4. Request for Written Decision

We concur with the SAR findings that the proposed project does not meet several of the Board's important review criteria, including "unnecessary duplication of services." Consequently we would request a written decision explaining the Board's decision in the event the application was approved.

We appreciate the opportunity to comment upon the State Agency Report.

 $^{\prime\prime}$ 

Sincerely,

oe Ourth

JRO/eka

cc: Courtney Avery
Mike Constantino
Frank Urso

<sup>14</sup> Summary of Arguments to Sustain Review Board's Intent-to-Deny, dated November 14, 2011, pages 3, 5.

<sup>13</sup> Testimony of Mr. Michael Eesley, Chief Executive Officer Centegra Health System, Mercy Public Hearing, October 7, 2011, page 12.

### Constantino, Mike

From:

Lawler, Daniel [daniel.lawler@klgates.com]

Sent:

Monday, November 28, 2011 4:21 PM

To:

Avery, Courtney

Cc:

Constantino, Mike; Urso, Frank; Andrea R. Rozran [arozran@diversifiedhealth.net]; Streng

Hadley (HStreng@centegra.com)

Subject:

Project #10-090, Centegra Hospital-Huntley: Applicants' Comment on SSAR

Attachments:

Response to Centegra SSAR.pdf

Dear Ms. Avery,

I represent Centegra Health System and Centegra Hospital-Huntley, the applicants on Project No. 10-090, Centegra Hospital-Huntley. Attached please find the applicants' written comment on the Supplemental State Agency Report for Project No. 10-090, Centegra Hospital-Huntley.

We have been advised by the Review Board's staff that the time for submitting written responses was extended from 9:00 am to 5:00 pm due to the Thanksgiving holiday, and that email transmission was acceptable.

Dan Lawler

Daniel J. Lawler K&L Gates LLP 70 W. Madison St., Ste. 3100 Chicago, IL 60602-4207 t. 312-807-4289 f. 312-827-8114 daniel.lawler@klgates.com http://www.klgates.com/

This electronic message contains information from the law firm of K&L Gates LLP. The contents may be privileged and confidential and are intended for the use of the intended addressee(s) only. If you are not an intended addressee, note that any disclosure, copying, distribution, or use of the contents of this message is prohibited. If you have received this e-mail in error, please contact me at daniel.lawler@klgates.com.

K&L Gates up 70 West Madison Street Suite 3100

Chicago, IL 60602-4207

r 312.372.1121

www.klgates.com

November 28, 2011

VIA EMAIL

Courtney R. Avery
Administrator
Illinois Health Facilities and Services Review
Board
525 West Jefferson Street
2nd Floor
Springfield, IL 62761

Re: Project No. 10-090 Centegra Hospital-Huntley

Applicants' Response to Supplemental State Agency Report

Dear Ms. Avery:

I represent Centegra Health System and Centegra Hospital-Huntley, the applicants in Project No. 10-090, Centegra Hospital-Huntley, and submit this written comment on the findings of the Supplemental State Agency Report ("SSAR") for Project No. 10-090 pursuant to Section 6(c-5) of the Illinois Health Facilities Planning Act(20 ILCS 3960/6(c-5).

### I. The SSAR is Overwhelmingly Positive

The SSAR was overwhelmingly positive, with the Project in conformance to most all of the Review Board's criteria including the following:

Criterion 1110.230(a): Background of the Applicant

Criterion 1110.230(b): Purpose of the Project

Criterion 1110.230(c): Alternatives to the Proposed Project

Criterion 1110.234(a): Size of Project

Criterion 1110.234(b): Project Services Utilization

Criterion 1110.234(d): Assurances

Criterion 1110.530(b)(1): Planning Area Need: formula calculation

Criterion 1110.530(b)(2): Planning Area Need: service to planning area residents Criterion 1110.530(b)(3): Project Service Demand: rapid population growth

Criterion 1110.530(e): Staffing Availability

Criterion 1110.530(f): Performance Requirements

Criterion 1110.530(g): Assurances

Criterion 1120.120: Availability of Funds
Criterion 1120.130: Financial Viability

Criterion 1120.140(a): Reasonableness of Financing Arrangements

Criterion 1120.140(b): Conditions of Debt Financing

Criterion 1120.140(c): Reasonableness of Project and Related Costs

Criterion 1120.140(d): Projected Operating Costs

Criterion: 1120.140(e): Total Effect of the Project on Capital Costs

Courtney R. Avery November 28, 2011 Page 2

With these findings, Centegra Hospital-Huntley, Project No. 10-090, is unquestionably the most favorably reviewed new hospital project in the history of the Review Board and its predecessor Board. Even the "replacement" hospital projects approved over the years did not conform to as many Review Criteria as Centegra Hospital-Huntley.

# II. The SSAR Should Be Corrected to Show Compliance with the Service Accessibility Criterion

The SSAR made findings of non-conformance under three Review Criteria. We respectfully submit that the finding of non-conformance for Criterion 1110.530(b), Planning Area Need, is in error and request that the SSAR be corrected to show compliance with that Criterion.

In the SSAR, the finding of non-conformance for Criterion 1110.530(b) is solely based on sub-paragraph (5) which relates to Service Accessibility. That sub-paragraph states that an applicant "shall document that at least one of the following factors exists in the planning area," and then identifies five separate factors. The five factors relate to: (1) the absence of services in the area; (2) access limitations due to payor status; (3) restrictive admission policies of existing providers; (4) federally designated health professional shortage areas and medically underserved areas, and; (5) utilization of existing facilities within 45 minutes. A copy of Criterion 1110.530(b)(5) is included as Attachment 1 hereto.

Importantly, Criterion 1110.530(b)(5) does not require that all of the five factors be documented, but rather, only that at least one be documented. The Centegra applicants for Project No. 10-090 documented conformance with one of the five factors by submitting proof in their permit application that areas within the designated Planning Area and the project's geographic service area were designated by the Secretary of Health and Human Services as a Health Professional Shortage Area, Medically Underserved Area and Medically Underserved Population. The SSAR confirms this in its finding on page 23 that "the applicants provided evidence of 3 census tracts within Planning Area A-10 that have been designated a[s] Medically Underserved Population, 1 census tract in the primary service area as designated Medically Underserved Area/Population, [and] four townships in the market area designated as Health Manpower Shortage Areas."

Having documented conformance with one of the five factors under Criterion 1110.530(b)(5), the project conformed to the plain language of the rule and the project should have received a positive finding under this Criterion. However, the SSAR made a finding on non-compliance based on the existence of providers within 45-minutes that were below target utilization.

Courtney R. Avery November 28, 2011 Page 3

The finding of non-compliance is erroneous because it necessarily assumes that an applicant must document *more than one* of the five identified factors whereas the rule plainly states that an applicant document *at least one* of the five factors. For this reason, we respectfully request that the SSAR be corrected to show that the project is in conformance with Criterion 1110.530(b).

### III. The Findings of Non-Compliance in the SSAR are Based on a Single, Non-Determinative Factor

Other than Criterion 1110.530(b) addressed above, the SSAR made findings of non-conformance under only two other Review Criteria, and both were triggered by a single factor, namely, underutilization at existing facilities. Underutilization of existing facilities is not a deciding factor under the Planning Act and the Review Board's longstanding practice. Indeed, in the vast majority of projects approved by the Review Board, the State Agency has reported the existence of numerous, underutilized facilities. The Centegra Hospital-Huntley project meets an identified unmet need. The existence of underperforming facilities is not a basis to deny this much-needed project.

# A. The development of health care facilities in areas of identified unmet need is a prevailing policy of the Planning Act

A primary purpose of the Planning Act is to "guarantee the availability of quality health care to the general public" and to promote the "development of health care facilities needed for comprehensive health care especially in areas where the health planning process has identified unmet needs." 20 ILCS 3960/2. While the Planning Act also promotes the "development of health care facilities in the State of Illinois that avoids unnecessary duplication of such facilities" (id.) where, as here, the planning process has identified unmet needs, the establishment of additional needed services is, by definition, not "unnecessary" duplication. The availability of quality health care facilities in areas of unmet need is a prevailing policy of the Planning Act, and the promotion of that State policy should not be subjugated to underutilized facilities.

# B. It is *not* the Review Board's responsibility to protect the market share of underutilized facilities

While the State Board is to consider the extent of utilization at existing facilities as one of many factors in developing its planning policies under Section 12(4) of the Planning Act (20 ILCS 3960(12(4)), it is not the Review Board's responsibility to improve or maintain utilization at existing underutilized facilities. To the contrary, Illinois Courts have consistently held that it is not the Review Board's role to protect the market share of existing facilities. In Provena Health v. Ill. Health Facilities Planning Bd., 382 Ill. App. 3d 34, 48

Courtney R. Avery November 28, 2011 Page 4

(1st Dist. 2008), the Illinois Appellate Court held that, "It is not the [Review] Board's responsibility to protect market share of individual providers." Similarly, in Cathedral Rock of Granite City, Inc. v. Ill. Health Facilities Planning Bd., 308 Ill. App. 3d 529, 540 (4th Dist. 1999), the Court determined that "[t]he purpose of the Planning Act ... is not to provide protection to competitors from an imposition on their market shares." As the Court further noted in Cathedral Rock: "No rule or law forever entitles plaintiff to such share." 308 Ill. App. 3d at 540.

To withhold the approval of a new facility based on the underutilization of existing facilities would turn the planning process on its head and create negative incentives that punish successfully operated facilities while rewarding the poorly operated ones. This very point was made by the Illinois Appellate Court in *Dimensions Medical Center, Ltd., v. Elmhurst Outpatient Surgery Center, L.L.C.,* 307 Ill. App.3d 781 (4<sup>th</sup> Dist. 1999).

In *Dimensions Medical Center*, two underutilized surgery centers challenged the State Board's issuance of a permit for a new Ambulatory Surgical Treatment Center and argued that no new facilities should be approved until existing facilities met target utilization levels. The Illinois Appellate Court summarily rejected this contention and noted its absurd consequences:

"Under their proposed standard, a successful medical-care provider ... would be forbidden from expanding to provide for the needs of its own patients just because some other facilities in the area cannot maintain an adequate patient base. The public would, under [the proposed standard], be forced to seek medical services at facilities that—for whatever reason—it had not chosen for that purpose. As a secondary effect, part of the incentive for medical-care providers to do good work would disappear. Those that do well would be forbidden from enjoying the fruits of their efforts, and those that do poorly would be guaranteed a patient base because the Board would simply deny permits to build new facilities in the area until the reluctant public finally made sufficient use of all existing facilities."

Dimensions Medical Center, 307 Ill. App.3d at 799-800.

While it is not the Review Board's responsibility to maintain the utilization at existing facilities, Centegra has documented that population growth in the areas to be served by Centegra Hospital-Huntley will offset any marginal reduction in patient volumes of existing facilities so as to not adversely affect their utilization. Centegra Hospital-Huntley will serve two of the fastest growing planning areas in the State. IDPH data show that McHenry County (A-10) is the second fastest growing planning area in the State and northern Kane County (A-11) is the third fastest growing planning area. The most recent 10-year population projection by IDPH (as of October 14, 2011) for McHenry County is 24%

Courtney R. Avery November 28, 2011 Page 5

and for northern Kane County is 21%. (See IDPH Population Projections Table included as Attachment 2 hereto.) In addition, the 2010 Census confirms that the Village of Huntley continues to be one of the fastest growing municipalities in the Chicago Metropolitan Area.

# C. This needed project should not be penalized for underutilization at other facilities

New, needed facilities should not be denied due to underutilization at existing facilities. Otherwise, the public would be forced to go to facilities they choose to avoid, and the Review Board would create negative incentives for hospital administrators. Again, as noted by the Appellate Court in *Dimensions Medical Center*: "Those that do well would be forbidden from enjoying the fruits of their efforts, and those that do poorly would be guaranteed a patient base because the Board would simply deny permits to build new facilities in the area until the reluctant public finally made sufficient use of all existing facilities." The present project is a case in point.

# 1. Mercy Harvard is avoided by the public and by Mercy's own employed physicians

Centegra operates two of the three existing acute care hospitals in Planning Area A-10 which has the *highest* medical/surgical utilization among the 40 statewide planning areas. (See CON Occupancy table included as Attachment 3 hereto.) This despite the fact that the third hospital in Planning Area A-10, Mercy Harvard, has one of the state's lowest medical/surgical utilization rates (27.5%) according to the 2010 Hospital Profiles. Mercy Harvard is not only avoided by the public, it is avoided by Mercy's own employed physicians.

According to COMPdata, only 331 of 1,375 Harvard residents who received inpatient services went to Mercy Harvard in FY 2010. (See COMPdata table included as Attachment 4 hereto.) Most residents of Harvard choose to drive approximately 30 minutes to Centegra Hospital-Woodstock or approximately 47 minutes to Centegra Hospital-McHenry. Even more remarkable is that Mercy's own employed physicians prefer to send Harvard residents to Centegra hospitals rather than to Mercy Harvard. In the physician referral letters included in Mercy's CON application for Project No. 10-089, out of a total 349 referrals of residents from the Harvard zip code, only 29 were referred to Mercy Harvard, while 319 were referred to Centegra hospitals. (See Mercy Physician Referral table included as Attachment 5 hereto.) In this instance, Mercy's employed physicians prefer Centegra's hospitals over Mercy Harvard by a factor of eleven to one.

The State has identified an unmet need for additional hospital beds in McHenry County. These needed beds should not be denied because Mercy Harvard is underutilized. If

Courtney R. Avery November 28, 2011 Page 6

the "reluctant public" is denied new, needed facilities until Mercy Harvard is at target occupancy, the public is unlikely to ever receive those needed services. Based on the Hospital Profiles posted on the Review Board's website, in the nine years that Mercy Alliance has owned Mercy Harvard, its medical/surgical utilization has averaged 19% and has never been higher than 28%. (See Utilization table included as Attachment 6 hereto.)

### 2. Sherman intentionally over-built in an over-bedded area

In 2005, Sherman Hospital obtained a CON permit for a "replacement hospital" with 197 medical/surgical beds (Project No. 05-054). At the time, Sherman's planning area (A-11) had an excess of 192 medical/surgical beds. Even though the proposed project reduced the size of the hospital's medical/surgical unit, the project as approved still left an excess of 77 medical/surgical beds in the area. Sherman knew that the planning area was over-bedded and still proceeded to build a facility with beds far in excess of the identified area need.

Moreover, Sherman Hospital has been underutilized for *decades*. According to the Hospital Profiles posted on the Review Board's website, Sherman Hospital's medical/surgical utilization has averaged only 52% in the last nine years. (*See* Attachment 6.) In addition, the Review Board's Inventories of Hospital Services from prior years shows that this is not a recent phenomenon. The 1990 Inventory shows Sherman Hospital's medical/surgical utilization at 53% and the 1992 Inventory shows a medical/surgical utilization of 50%. (*See* excerpts from the 1990 and 1992 Inventories of Hospital Services included hereto as Attachments 7 and 8, respectively.)

Sherman Hospital has over twice the number of inpatient beds as its cross-town rival Provena Saint Joseph Hospital, which is also located in Elgin. Historically, Provena Saint Joseph has had considerably higher utilization than Sherman (though Provena itself is also below target utilization levels). Sherman was obviously determined to maintain its huge size advantage over Provena notwithstanding the lack of need and Sherman's own historical inability to meet target utilization levels.

The remedy for Sherman's and any other facility's underutilization is to simply reduce its number of beds. Sherman's intentional over-building and the general over-bedded state of affairs in the city of Elgin should not be the reason that the residents of Huntley and Planning Area A-10 are denied a needed, new facility.

# K&L|GATES

Courtney R. Avery November 28, 2011 Page 7

Thank you for your consideration of this written comment on the findings in the Supplemental State Agency Report for Centegra Hospital-Huntley, Project No. 10-090.

Very truly yours,

K&L GATES LLP

Daniel J. Lawler

DJL:dp Enclosure

# Section 1110.530 Medical/Surgical, Obstetric, Pediatric and Intensive Care - Review Criteria

5) Service Accessibility

The number of beds being established or added for each category of service is necessary to improve access for planning area residents. The applicant shall document the following:

### A) Service Restrictions

The applicant shall document that at least one of the following factors exists in the planning area:

- i) The absence of the proposed service within the planning area;
- ii) Access limitations due to payor status of patients, including, but not limited to, individuals with health care coverage through Medicare, Medicaid, managed care or charity care;
- iii) Restrictive admission policies of existing providers;
- iv) The area population and existing care system exhibit indicators of medical care problems, such as an average family income level below the State average poverty level, high infant mortality, or designation by the Secretary of Health and Human Services as a Health Professional Shortage Area, a Medically Underserved Area, or a Medically Underserved Population;
- v) For purposes of this subsection (b)(5) only, all services within the 45-minute normal travel time meet or exceed the utilization standard specified in 77 Ill. Adm. Code 1100.

# IDPH POPULATION PROJECTIONS All Planning Areas

Planning Area	2008 Population (Estimated)	2018 Population (Projected)	Projected Growth Rate
A-013	732,000	913,520	25%
A-010	319,580	395,700	24%
A-011	389,420	472,220	21%
E-005	91,520	104,570	14%
A-009	715,870	810,100	13%
E-003	42,020	47,450	13%
C-002	155,190	174,480	12%
C-003	77,900	87,510	12%
F-006	136,010	150,390	11%
D-002	206,320	228,050	11%
D-005	98,520	108,770	10%
F-005	61,680	67,940	10%
A-007	621,350	683,950	10%
D-001	240,740	264,900	10%
E-004	57,330	63,060	10%
F-004	105,790	116,270	10%
F-007	159,070	174,600	10%
E-002	78,810	86,450	10%
F-002	83,970	91,900	9%
C-001	371,610	406,330	9%
B-002	84,510	92,320	9%
B-004	108,530	118,310	9%
A-006	489,750	533,120	9%
B-001	385,590	418,870	9%
E-001	308,540	333,810	8%
C-004	68,620	74,120	8%
D-004	161,540	174,090	8%
F-003	96,290	103,750	8%
A-001	1,046,900	1,126,360	8%
A-008	444,820	475,170	7%
A-004	1,145,140	1,222,340	7%
A-014	110,710	117,600	6%
A-005	933,760	989,700	6%
B-003	109,020	115,000	5%
A-012	333,950	350,320	5%
C-005	215,140	224,550	4%
A-003	834,410	863,180	3%
F-001	577,460	594,040	.3%
A-002	594,890	607,220	2%
D-003	107,330	107,390	0%

Source: IDHFSRB/IDPH Inventory of Health Care Facilities and Services and Need Determinations (October 14, 2011)

CON OCCUPANCY RATES
Medical-Surgical Beds: All Planning Areas

PLANNING AREA	CON OCCUPANCY CY2010
A-010*	73.0%
A-005	70.6%
A-002	69.2%
A-007	68.4%
A-011	66.3%
E-001	64.6%
D-001	64.3%
A-013	64.2%
C-001	62.5%
A-009	61.3%
F-006	60.6%
A-008	60.6%
A-012	58.7%
B-004	58.3%
D-005	58.3%
A-001	57.9%
A-004	57.8%
A-006	57.8%
B-001	56.4%
A-003	56.2%
F-004	55.7%
D-002	55.2%
B-003	54.2%
F-002	53.4%
F-007	50.5%
A-014	49.4%
E-005	45.4%
F-001	44.1%
D-004	41.6%
C-005	41.5%
C-003	40.9%
F-005	39.8%
C-002	37.6%
D-003	36.7%
B-002	36.4%
E-004	34.1%
C-004	33.7%
E-002	29.5%
E-003	17.2%
F-003	**

Source: IDPH Hospital Data Summary by Hospital Planning Area, 2010

<sup>\*</sup> The high CON Occupancy in Planning Area A-10 is due to Centegra Hospital-McHenry and Centegra Hospital-Woodstock as the other hospital in A-10 (Mercy Harvard) has a CON Occupancy of only 26.8%.

<sup>\*\*</sup> The utilization in F-003 appears erroneously skewed in the 2010 Hospital Profiles by the report of one 25-bed hospital showing an average daily census over 193 and CON Occupancy of 773%. This is an obvious error. Based on the 2009 Hospital Profiles, the CON Occupancy for F-003 was 39.4% and the hospital in question (Wabash General) had a CON Occupancy of 39.1%.

### FY 2010 Harvard Residents Inpatient Hospitalization

÷ ;

Source: IHA COMPdata; Excludes Neonates & Normal Newborns

	60033
	Harvard
lenry	123
stock	\$58
pita	331
tota	1,012
tota	363
Total	1.375

# Facilities to which Mercy's Employed Physicians Refer Residents of Harvard, Illinois

Physiciar	n Name	Number of Harvard Residents Referred by Physician (zip code 60033)	Mercy Harvard Memorial	Centegra Hospital- McHenry	Centegra Hospital- Woodstock	Advocate Good Shepherd
Albright,	Kim	1		1		
Asbury,	Jeffrey	4	3_		1	
Bistriceanu,	Graziella	1			1	
Campau,	Steven	1				11
Chatterji,	Manju	3		3		
Chitwood,	Rick	1			1	
Cook,	Richard	62			62	<u> </u>
Crawley,	Terri	29			29	
DeHaan,	Paul	12	5	2	5	
Dillon,	Paul	1	1			
Favia,	Julie	11			11	
Gavran	Monica	1			1	
Goodman,	David	1			1	
Gulati,	Roshi	2			2	
Gupta,	Lata	18			18	
Howey,	Susan	1		1		
Hussain,	Yasmin	12	. 11		1	
Kakish,	Nathan	24			24	
Karna,	Sandhya	2		2		
Karney,	Michelle	12			12	
Krpan,	Marko	5	3	2		
Livingston,	Gary	2			2	
Loqman,	Mabria	5			5	
MacDonald,	Robert	2		2		
Mirza,	Aisha	32			32	
Persino	Richard	9		9		
Phelan,	Patrick	28			28	
Riggs,	Mary	3		3		
Ronquillo,	Bibiano	2			2	
Tarandy,	Dana	14	6		8	
Wittman,	Randy	4		4		
Zaino,	Ricca	44			44	
тоти	AL.	349	29	29	290	1

Source: Physician Referral letters included in CON Application for Mercy Crystal Lake Hospital & Medical Center, Project No. 10-089

### Hospital Medical/Surgical Percentage Utilization

Year	Mercy Harvard Memorial	Sherman Hospital
2010	27.5	63.8
2009	26.8	46.8
2008	15.9	52.8
2007	17.3	55.8
2006	22.0	67.7
2005	15.3	47.5
2004	17.0	47.7
2003	13.5	41.4
2002	13.8	40.9

Source: Hospital Profiles posted on IHFSRB website

### STATE OF ILLINOIS HEALTH FACILITIES PLANNING BOARD.

#35 West Jefferson Springfield, Thinois 62761 \$217-782-3516

# INVENTORY OF HEALTH CARE 'EACTLITIES'

and

NEED DETERMINATIONS ARY

PARTS I - IV. HOSPITALS

77 ILL. ADM.: CODE 1100 - Narrative and Planning Folicies: 77 ILL. ADM. CODE 1110 - Processing, Classification and Review Criteria.

1990 EDITION EFFECTIVE MARCH 15, 1990 PRINTED BY THE AUTHORITY OF THE STATE OF ILLINOIS

Attachment 7

PEDIATRICS   1998   54,500   159,130   18,60	INVENTORY OF	ILLINOIS DE GENERAL HOSPITALS CLINICAL SERVI	E 2 1	PUBLIC D DETER	TH TION B	E AREA	NDATE	0 1 0 0 1 0
SUB-TOTAL 503 4,483 55  SUB-TOTAL 503 15,584 10  SUB-TOTAL 503 15,584 10  SUB-TOTAL 503 15,584 10  HISTORICAL UTILIZATION 25,55 64 65 AND OVE 8ASE-1 15,606 74,468 38,693 BASE-2 15,606 74,468 38,693 BASE-1 15,606 74,468 38,693 BASE-1 6,482 57,211 39,120 E 1,1906 ** 159,120 E 2,4860 ** 159,300 = 6946 E 2,4860 ** 159,300 = 6946 E 2,4860 ** 159,475 87,211 ADVISTED PROJECTED PRO	-4 '	DICAL-SUR	ا ــــــ	a i	1993	57,6	150,1	17,30
KANE  KANE  SUB-TOTAL  SUB-TOTAL  SUB-TOTAL  SUB-TOTAL  SUB-TOTAL  SUB-TOTAL  TOTAL  SUB-TOTAL  SUB-TOTAL  TOTAL  SUB-TOTAL  TOTAL  SUB-TOTAL  SUB-TOTAL  TOTAL  SUB-TOTAL  SUB-TOTAL  TOTAL  SUB-TOTAL  SUB-TOTA	CITY	; ;	NOOO	17	ISTING B CAPACITY	DIS	RGE	ATIEN DAYS
SUB-TOTAL   195   4,483   5   5   5   5   5   5   5   5   5								
SUB-TOTAL   12   687   565   10	ELGIN ELGIN SAINT CHARLES FACILITY	<u>S</u>	zzz		ው 🗅		8 6 9	4, 100
KANE  KANE  SUB-TOTAL  SUB-TOTAL  TOTAL  SUB-TOTAL  SUB				SUB-T(	ر 50		58	08,66
HISTORICAL UTILIZATION	ELGIN ELGIN SAINT CHARLE FACILITY	v	AAA		12 27 0		80 Jr 10	82 0 2 8 2 2 2 2 2
HISTORICAL UTILIZATION    HISTORICAL UTILIZATION				SUB-T-		TF	469	114,894
BASE-1 10,875 65,117 39,129 BASE			<b>(da.)</b>	STORICAL YEAR	্ৰ	ATIENT DAY	<b>ক</b> l	OVE
E YEAR  ULATION = USE RATE				ASE- ASE-	NO.0	5 5 5 5 5 5 5 5 5 5 5 5 7 6 5 5 7 6 5 7 6 5 7 7 7 7	46 11 21	8,69 9,12 1,20
ASE YEAR  OPULATION  USE RATE  PROJECTED  PROJECTED  DAYS  150,150  150,150  17,300  2,4860  MIGRATION  ADJUSTMENT  DAYS  + 15,235  ADDITIONAL  BEDS NEEDED  PROJECTED  A.D.C.  TOTAL ADJUSTED  A.D.C.  EXISTING  EXCESS BEDS	ICAL - PEDIA	TRICS)						   
7,650 = 1906   15,29 0,150 = 4369   159,300 = 69,59 7,300 = 2.4860   46,24 GRATION   ADJUSTMENT   TOTAL   ADJUSTED   PROJECTED   46,24 DAYS   FACTOR (+/-)   PATIENT DAYS   A.D.C.   357 15,235   2,285   4 130,417   EXISTING   357 BEDS   NEEDED   EXCESS   BEDS   131	E YEAR AVERAGE TILIZATION	m 6.	SE YEA PULATI	B B USE	SE RATE	PROJECT OPULATI	-  -	ROJECTE DAYS
GRATION ADJUSTMENT TOTAL ADJUSTED PROJECTED DAYS DAYS 15,235 + 2,285 + 130,417 ADDITIONAL EXISTING BEDS NEEDED 131	***		57,650 50,150 17,300		906 369 860	54,5		12,29
EXISTING EXISTING EXCESS BED: 131	MIGRATION + 2,274		GRATION DAYS 15,23	ADJUST ACTOR + 2,	MEN C+/ 285	OTAL ADJUS PATIENT DA + 130,41	ED PR	JECTED .D.C.
	XISTIN BEDS 542			ADDITIC EDS NE	INAL IDED 0		ISTING SS BED 131	; ; ; ; ; ; ; ;

PART III

### State of Illinois

### Health Facilities Planning Board

# INVENTORY OF HEALTH CARE FACILITIES AND NEED DETERMINATIONS BY PLANNING AREA

PARTS I VIII HOSPITALS

1992 Edition-Effective April 3, 1992

Prepared by:

Health Systems Section

Illinois Center for Health Statistics

JOPO L. FACILITIES PLAN 92 EDITION		PUBL ENDAPING ARE/			ā	DATE: 03/17/92
A: TH KAME	VICE	AND PEDIATRICS	Papulation 1990 1995	UNDER 15 60,629 64,000	15 - 64 162,678 176,300	65 & OVER 18,919 21,400
NAME OF FACILITY	, LI S	COUNTY	EXISTING CAPACITY	ING BED	DISCHARGES	PATIENT DAYS
	ELOIN	KANE	·	186	4,041	30,593
BED TOTAL DECKEASED BY 9 THKU ADJUSTMENT OF HOSPITAL BED INVENTORY EFFECTIVE I/18/91.						
SHERMAN HOSPITAL ASSOCIATION BED TOTAL INCREASED BY 1 THRU ADJUSTMENT OF NOSPITAL BED INVENTORY EFFECTIVE 2/14/91.	ELGIN	KAHE		309	6,519	56,366
DELNOR COM HOSP-ST CHRIS CAMP PERMIT ISSUED 3/2/89 TG CLOSE FACILITY	SAINT CHARLES	KANE		0	2,593	15,244
FACILITY OPERATED 63 BEDS.			SUB-TOTAL	495	15,153	162,203
PEDIATRICS.						
SAINT JOSEPH HOSPITAL	ELGIN	KANE		12	638	2,048
SHERMAM HOSPITAL ASSOCIATION BED TOTAL DECREASED BY 9 THRU ADJUSTMENT OF HOSPITAL BED INVENTORY EFFECTIVE 2/14/91.	ELGIN	KANE		<b>6</b>	698	2,731
DELNOR COM HOSP-ST CHRIS CAMP PERMIT ISSUED 3/2/89 TO CLOSE FACILITY FACILITY OPERATED 8 BEDS.	SAINT CHARLES	KANE		•	60 EX	985
			SUB-TOTAL TOTAL	30 525	17,048	107,967
		HISTORICAL YEAR BASE-2 BASE-1	HISTORICAL UTILIZATION  YEAR  BASE-2  BASE-1  BASE 6,482  BASE 6,134	ILENT D	45 112 117 10 10 10 10 10 10 10 10 10 10 10 10 10	65 AND OVER 51,201 48,524 47,373

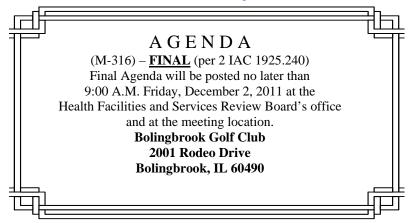
P

### Agenda - Health Facilities and Services Review Board - December 6-7, 2011 - Page 1

### State of Illinois

### Health Facilities and Services Review Board

525 West Jefferson Street, 2<sup>nd</sup> Floor, Springfield, Illinois 62761 (217) 782-3516, (217) 785-4111 (fax) www.hfsrb.illinois.gov



- 1. PUBLIC PARTICIPATION SIGN-IN 9:30 A.M.
- 2. CALL TO ORDER: Tuesday, December 6, 2011 10:00 A.M.
- 3. ROLL CALL
- 4. APPROVAL OF AGENDA
- 5. APPROVAL OF MINUTES: October 12-13, 2011
- 6. POST PERMIT ITEMS APPROVED BY THE CHAIRMAN
  - Change of Ownership Project # 11-069 DSI Scottsdale Renal approved October 13, 2011
  - Alteration Project #10-061Hoopeston Community Memorial Nursing Home approved November 4, 2011
  - Permit Renewal #10-004 Grand Crossing Dialysis 12 month renewal approved November 4, 2011
  - Permit Renewal #09-067 FMC West Batavia: 13 month renewal approved November 4, 2011
  - Permit Renewal #10-012 FMC River Forest: 12 month renewal approved November 4, 2011
  - Permit Renewal #10-001- FMC West Willow: 12 month renewal approved November 4, 2011
  - Permit Renewal #07-114 Good Samaritan Home Quincy 18 month renewal approved November 11, 2011
  - Permit Renewal #11-063 Proctor Hospital 10 month renewal approved November 19, 2011
  - Permit Renewal # 11-009 Sedgebrook Health Center 6 month renewal approved November 19, 2011
  - Permit Renewal # 08-078 South Loop Endoscopy & Wellness Center 6 month renewal approved November 19, 2011
  - Alteration Project #11-005 Touchette Regional Hospital approved November 19, 2011
  - Abandoned Permit #08-033 Foot Surgical Center approved November 28, 2011

#### 7. ITEMS FOR STATE BOARD ACTION:

A. PERMIT RENEWAL REQUESTS

Agen	da - He	ealth Facilit	ies and Services Review B	oard – December (	6-7, 2011 - Page	2
Item	Opp	Facility		City	Number	
A-1	No	Ctr.	Rehabilitation & Living th Permit Renewal	Elgin	09-030	
A-2	No	Clare Oa 6-Month	ks Permit Renewal	Bartlett	05-002	
B. EXT	ENSIO	N REQUEST	S (none)			
C. EXE	MPTIO	N REQUEST	S			
Item	Opp	Facility		City	Number	
C-1	No		us Medical Center of ownership	Hoffman Estates	E-012-11	
C-2	No		Brothers Medical Center of ownership	Elk Grove Village	E-013-11 _	
C-3	No	Hospital	Brothers Behavioral Health of ownership	Hoffman Estates	E-014-11 _	
D. AL	TERAT	ION REQUE	ESTS (none)			
E. DE	CLARA	TORY RUL	INGS/OTHER BUSINESS (ne	one)		
Item	Орр	Facility		City	Number	
E-1	No		e County Memorial Hospital to decrease application fees	Lawrenceville	NA	
F. HE	EALTH (	CARE WOR	KER SELF-REFERRAL ACT	(none)		
G. ST.	ATUS F	REPORTS ON	N CONDITIONAL/CONTING	GENT PERMITS (no	ne)	
Н. АР	PLICA	TIONS SUBS	SEQUENT TO INITIAL REV	IEW		
Item	Class	Opposition	Facility	City	Number	
H-01	Sub	Yes	ARA-McHenry County Establish a 12-Station ESRD Facility	McHenry	11-016	

Agenda - Health Facilities and Services Review Board – December 6-7, 2011 - Page 3									
	Item	Class	Opposition	Facility	City	Number			
	H-02	Sub	No	Driftwood Dialysis Establish 10-Station ESRD Facility	Freeport	11-066			
	H-03	Sub	No	Woodlawn Dialysis Discontinue 20-Station ESRD Re-Establish 32-Station ESRD	Chicago	11-068			
	H-04	Non- Sub	No	Dimensions Medical Ctr. Ltd. Discontinue ASTC	Des Plaines	11-067			
	I. AP	PLICAT	ΓIONS SUBS	EQUENT TO INTENT TO DE	NY				
	Item	Class	Opposition	Facility	City	Number			
	I-01	Sub	No	FMC-Lockport Establish a 12 Station ESRD Facility	Lockport	11-022			
EC1	ESS								
AY	TWO								
• .	PUBLIC	PART	ICIPATION	SIGN-IN - 9:30 A.M.					
. (	CALL T	O ORD	ER: Wedne	sday, December 7, 2011, 10:00	A.M				
. 1	ROLL C	ALL							
	I. AP	PLICAT	ΓΙΟΝS SUBS	EQUENT TO INTENT TO DE	NY cont'd.				
	Item	Class	Opposition	Facility	City	Number			
	I-01	Sub	Yes	Mercy Crystal Lake Hospital Establish 70-Bed Acute Care Hospital	Crystal Lake	10-089			

# Agenda - Health Facilities and Services Review Board – December 6-7, 2011 - Page 4 Item Class Opposition Facility City Number I-02 Sub Yes Centegra Hospital-Huntley Huntley 10-090 \_\_\_\_\_ Establish 128-Bed Acute Care Hospital

#### 4. EXECUTIVE SESSION

A. APPLICATIONS PENDING ADMINISTRATIVE HEARING (ADM) / JUDICIAL REVIEW (JUD)

### 5. COMPLIANCE ISSUES / SETTLEMENT AGREEMENTS / FINAL ORDERS

### **Referrals to Legal Counsel**

• Highland Ambulatory Surgery Center – discontinued facility without a permit

### **Final Orders**

- HFSRB 11-08, 11-09, 11-10- HFSRB v. RAI Care Center of Illinois/Liberty Dialysis
- HFSRB 10-01- HFSRB v. Fox River Pavilion LP Project #07-065
- 6. OTHER BUSINESS
- 7. RULES DEVELOPMENT
- 8. NEW BUSINESS
  - 1. Hickory Estates in Sumner discontinued a 16 bed ICF/DD facility.
  - 2. Rockford Nursing & Rehab Ctr. in Rockford, Illinois discontinued a 97 bed nursing care facility
  - 3. Financial Report October 2011, November 2011
  - 4. Dialysis Information
  - 5. Critical Access Hospital Bed Reduction
    - Washington County Hospital 22 acute care beds
    - John Warner Hospital 25 acute care beds
- 9. ADJOURNMENT

### FOR TRANSCRIPTS OF THIS MEETING CONTACT:

Midwest Litigation Services 15 South Old State Capitol Plaza Springfield IL 62701 217-522-2211

10. NEXT MEETING

January 10, 2012 Location: TBA

### Agenda - Health Facilities and Services Review Board - December 6-7, 2011 - Page 5

### 11. FUTURE MEETING DATES

Health	Facilities Planning Boa	ard – Meetings – 2012	
Date	City	Location	
February 28, 2012	TBA	TBA	
April 17, 2012	Springfield	DNR Building State Fairgrounds	
June 5, 2012	TBA	TBA	
July 24, 2012	TBA	TBA	
September 11, 2012	TBA	TBA	
October 30, 2012	TBA	TBA	
December 18, 2012	TBA	TBA	

1	Page 1
1	STATE OF ILLINOIS
2	HEALTH FACILITIES AND SERVICES REVIEW BOARD
3	525 West Jefferson Street, 2nd Floor
4	Springfield, Illinois 62761
5	217-782-3516
6	
7	
8	
9	OPEN SESSION
10	DAY 2 DECEMBER 7, 2011
11	Open session of the meeting of the State of Illinois
12	Health Facilities and Services Review Board was held on
13	December 7, 2011, at the Bolingbrook Golf Club, 2001
14	Rodeo Drive, Bolingbrook, Illinois.
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

1	PRESENT:	Page 2
	Dale GALASSIE - Chairman	
2	Ronald Eaker	
2	John Hayes	
3	John Burden	
	Alan Greiman	
4	Kathy Olson	
	Richard Sewell	
5	Robert Hilgenbrink	
6	ALSO PRESENT:	
7	Courtney Avery - Board Administrator	
8	Cathy Clarke - Assistant	
9	Frank Urso - General Counsel	
10	Juan Morado - Assistant Counsel	
11	Michael Constantino - IDPH Staff	
12	George Roate - Staff	
13	Bill Dart - IDPH Staff	
14	Claire Berman - IDPH Staff	
15	David Carvalho - Deputy Director, IDPH	
16	Michael C. Jones - IDHFS	
17	Michael Pelletier - IDHS	
18		
19	Reported by:	
20	Karen K. Keim	
21	CRR, RPR, CSR-IL, CRR-MO	
22	Midwest Litigation Services	
23	401 N. Michigan Avenue	
24	Chicago, IL 60611	

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

1	Page 3 START TIME: 10:03 a.m.
2	
3	CHAIRMAN GALASSIE: Good morning, ladies and
4	gentlemen. Welcome here. We are back in order from our
5	recess as of yesterday. We hope there's enough seating,
6	and we apologize if there's not, but please try to make
7	yourselves comfortable, if you can.
8	For those of you that were not here yesterday,
9	we made a readjustment to our agenda. I somewhat apologize
10	for that. One of our difficulties in our current mode of
11	operations is that public comments at the meetings it's
12	difficult to project how long public comments are going to
13	take, so balancing our agenda the last few meetings has
14	been a bit of a challenge. As a result of that, in just a
15	few minutes we are going to be going into Executive
16	Session, which is later on our agenda, but we needed to
17	move it up because there was Board business we needed to go
18	into today. We anticipate it will take about 30 minutes.
19	So, we will clear the room, and you have about 30 minutes
20	to do whatever you need to do.
21	That having been said, I'm going to ask
22	Counsel Juan, if you would read for us we're going to
23	start out by reading our public comment guidelines, so
24	people understand the rules of the game as they are.

1	Page 4 If you would, please, sir.
2	MR. MORADO: The Open Meeting Act requires
3	that any person shall be permitted an opportunity to
4	address public officials under the rules established and
5	recorded by this public body. The following is the
6	procedure which the Health Facilities and Services Review
7	Board will adhere to for today's proceedings.
8	If you have previously participated in any
9	public hearing or submitted written comments for the
10	projects listed on today's agenda, please respect that you
11	will not be allowed to repeat your previous comments. Each
12	Board member has received and reviewed all related
13	materials. In order to accomplish other agenda items, each
14	speaker will be allowed a maximum of two minutes to provide
15	their comments. Please understand that when the Chairman
16	signals, you must conclude your comments. Inflammatory or
17	derogatory comments are prohibited. As stated in the
18	guidelines, the Board asks that no more than three persons
19	representing the same organization provide testimony
20	regarding the same project. Public comment for each
21	speaker is limited to testimony for one project or issue.
22	The Board asks that you please make sure that all comments
23	are focused and relevant to the specific projects on the
24	current agenda. Again, all comments should not be

1	Page 5 repetitive nor disruptive to the Board's proceedings today.
2	Speakers who do not comply with these guidelines will not
3	be allowed to provide comments at the Board's open meeting.
4	CHAIRMAN GALASSIE: Thank you, Mr. Morado.
5	Also, keep in mind these guidelines follow
6	public hearings that have occurred on these issues
7	typically, and certainly in this case.
8	I would like to take a moment to introduce our
9	esteemed Senator Pamela Althoff from District 32. She
10	would like to speak to the Board for a few minutes, and in
11	deference to her schedule, we've asked that she come up
12	early.
13	Good morning, Senator. Welcome here.
13 14	Good morning, Senator. Welcome here.  MS. ALTHOFF: Thank you. Again, thank you
14	MS. ALTHOFF: Thank you. Again, thank you
14 15	MS. ALTHOFF: Thank you. Again, thank you very much for the courtesy this morning.
14 15 16	MS. ALTHOFF: Thank you. Again, thank you very much for the courtesy this morning.  Good morning, Chairman GALASSIE and Members of
14 15 16 17	MS. ALTHOFF: Thank you. Again, thank you very much for the courtesy this morning.  Good morning, Chairman GALASSIE and Members of the Health Facilities and Service Review Board. My name is
14 15 16 17	MS. ALTHOFF: Thank you. Again, thank you very much for the courtesy this morning.  Good morning, Chairman GALASSIE and Members of the Health Facilities and Service Review Board. My name is Pamela Althoff and I am the State Senator for the 32nd
14 15 16 17 18	MS. ALTHOFF: Thank you. Again, thank you very much for the courtesy this morning.  Good morning, Chairman GALASSIE and Members of the Health Facilities and Service Review Board. My name is Pamela Althoff and I am the State Senator for the 32nd District. Prior to redistricting my district encompassed
14 15 16 17 18 19	MS. ALTHOFF: Thank you. Again, thank you very much for the courtesy this morning.  Good morning, Chairman GALASSIE and Members of the Health Facilities and Service Review Board. My name is Pamela Althoff and I am the State Senator for the 32nd District. Prior to redistricting my district encompassed McHenry County, and both the Centegra Hospital and Mercy
14 15 16 17 18 19 20 21	MS. ALTHOFF: Thank you. Again, thank you very much for the courtesy this morning.  Good morning, Chairman GALASSIE and Members of the Health Facilities and Service Review Board. My name is Pamela Althoff and I am the State Senator for the 32nd District. Prior to redistricting my district encompassed McHenry County, and both the Centegra Hospital and Mercy Crystal Lake Hospital and Medical Center applications, if

1	$$\operatorname{Page} 6$$ not here today to comment on that project, nor am I here to
2	comment on the Mercy project. I am, however, here today to
3	share with you what I hope to see from this Board on all
4	CON projects, those before you today and those that will
5	come before you in the future.
6	I address you as an interested, informed
7	member of the public and as one of the State Senate
8	Republican members of the Illinois Task Force on Health
9	Plan Reform. As you may be aware the Task Force was
10	created by the General Assembly following the public outcry
11	over the corruption that scandalized and plagued the
12	predecessor board. At this time, many were calling for the
13	outright elimination of the CON Board and process. Again,
14	in the interest of full disclosure, I was not one of those
15	proponents. I feel this Board, this process, can assist
16	the State of Illinois in planning and providing accessible,
17	quality, affordable healthcare for our residents. It can
18	choose to serve as a senior partner with a stake in our
19	healthcare providers in producing these quality healthcare
20	systems for all of our residents.
21	Over many months and many hearings, the Task
22	Force evaluated and reassessed the CON planning process.
23	We then prepared recommendations for the legislation to
24	overhaul the process and reconstituted this board. Our

1	$$\operatorname{Page} 7$$ final report is posted on your website, and I trust all of
2	you were provided and read the document. I would, with all
3	due respect, like to take a little bit of liberty here and
4	iterate the Task Force's main reform goal, as I will be
5	referencing it again. "To promote the distribution of
6	healthcare services and approve the healthcare delivery
7	system in Illinois by assuring a predictable, transparent,
8	and efficient CON process."
9	I respectfully request you note that our goal,
10	your goal, my goal, the State's goal is to promote the
11	distribution of healthcare services. Many critics of the
12	CON process see the process as a barrier to entry that
13	unduly restricts the availability of healthcare facilities
14	and their services. The General Assembly and the Governor
15	reformed the process with the goal of better, consistently
16	applying rules and standards to promote the distribution of
17	quality, affordable, needed healthcare facilities and
18	services throughout our state. To obtain this goal, we,
19	the State of Illinois, must have a predictable,
20	transparent, efficient, and consistent CON process. A
21	major failing of our predecessor board, along with the
22	scandal of criminal activity, was the lack of consistent,
23	predictable, and transparent decisions. Arbitrary action
24	can undermine public confidence in State Government, just

	Page 8
1	as much and in some cases more than illegal action.
2	Ladies and gentlemen, consistent, predictable,
3	transparent decisions require that if you have rules and
4	standards, you follow them. Board regulations have the
5	force and effect of law. They are not negotiable
6	guidelines, and they are not to be arbitrarily applied.
7	For example, you have a rule that requires new hospitals to
8	have a minimum of 100 medical/surgical beds; yet you
9	recently approved an application for a new hospital that is
10	not in compliance with that rule, while denying another
11	applicant that was in compliance. Perhaps there was
12	something different about that project, but if interested,
13	informed people, like me and other members of the Task
14	Force, cannot see it, I am confident that the public and
15	probably even the other applicants can't see it either,
16	which in my estimation defeats the sole purpose and
17	recommendation of the General Assembly's Task Force on
18	Health Planning Reform.
19	Predictable, transparent, consistent decisions
20	also demand that a project in substantial conformance with
21	a published, established criteria and standards be approved
22	and, conversely, those who are not in substantial
23	compliance be denied. I again note, the Board has approved
24	projects that are substantially non-compliant, as noted on

Page 9 Staff's written reviews or evaluations of the application, 1 2 while other projects who substantially met the criteria and receiving a more positive evaluation were denied. 3 Decisions like these examples do not help those of us who 4 5 yet feel the CON review can and should be a viable process 6 to establish, expand, and modify the State of Illinois' 7 health facilities services and related capital expenditures. 8 9 I do not have a seat at your table, nor do I have a vote on these applications. These decisions are and 10 should be yours. My hope, ladies and gentlemen, is that 11 your decisions are guided by the main reform goal 12 13 identified by our -- my -- Task Force and embedded in the 14 Amended Planning Act, which is -- and I said I'd repeat 15 this -- to promote the distribution of healthcare services 16 and improve the healthcare delivery system in Illinois by ensuring a predictable, transparent, and efficient CON 17 18 process. 19 I thank you for accommodating my request to 20 address the Board on these very important considerations. As an engaged and active participant voting on the 21 prevailing side of both the Task Force and the subsequent 22 legislation, I feel I have a vested interest in ensuring 23

we, the Board, the State, and our healthcare providers, in

24

	Page 10
1	fact, are meeting our State reform goal. I appreciate your
2	consideration. Thank you very much for the courtesy.
3	CHAIRMAN GALASSIE: Thank you, Senator. Have
4	a good day. Certainly consistent, predictable and
5	transparent goals are what we all want to achieve. It's
6	that efficiency one that scares me a little bit. Thank you
7	very much.
8	That having been said, I believe we are
9	prepared to move into Executive Session. Can I have a
10	motion to move into Executive Session?
11	MR. HAYES: So moved.
12	MR. HILGENBRINK: Second.
13	CHAIRMAN GALASSIE: Ladies and gentlemen, we
14	ask that you clear the room, and we will be moving into
15	Executive Session, based on Sections 2(c)(11), 2(c)(5),
16	2(c)(21), and 2(c)(1).
17	(Recess from Open Session)
18	(Executive Session held)
19	
20	******
21	
22	
23	
24	

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

www.midwestlitigation.com

Fax: 314.644.1334 002078

	D 11
1	Page 11 START TIME: 11:05 a.m.
2	
3	CHAIRMAN GALASSIE: Thank you very much for
4	your patience. Again, good morning, those of you that
5	weren't here. There are we're sorry that the seating is
6	what it is. It's a capacity crowd, as you all know and
7	understand.
8	Let me start by saying that we one of the
9	challenges of managing this process is having a public
10	testimony portion within the meeting itself, as opposed to
11	public hearings. Those of you that were here to hear
12	Senator Althoff earlier, we have a strong desire for
13	transparency, and we truly do, from public hearing process
14	to public statement process here at the meeting. That
15	having been said, we have designed rules that we hope
16	respect everyone. So, we've asked that you limit your
17	comments to two minutes. We will let you know when two
18	minutes is up. We do it respectfully. We mean it
19	respectfully. With respect to all of the other
20	individuals, some of us tend to talk longer than others,
21	and we simply don't have that flexibility.
22	There's approximately 25 individuals that have
23	asked to speak here this morning to this issue, both in
24	support and/or in opposition. When we call your name we

Page 12 will actually call two or three names, asking you to sort 1 2 of cue up, if you will, and just come right up to this table. There are microphones. You'll introduce yourself 3 and spell your name for our recorder. You will not have to 4 5 be sworn in. And, again, we will try to cue three or four 6 people up at a time, to keep things moving for all of you. 7 MS. OLSON: Mr. Chairman, could we just reiterate one more time -- if you've submitted something in 8 9 writing, we've read it. Please do not come up here and 10 read it again. We have a long day ahead of us, and I'm going to stop you. I've read it all, and I don't want to 11 12 hear it again. Something new. 13 CHAIRMAN GALASSIE: Perhaps not that we don't 14 want to hear it again, we just don't necessarily think it's 15 necessary. 16 MS. OLSON: Okay. I stand corrected. CHAIRMAN GALASSIE: Thank you very much. 17 Let's start the public hearing. 18 19 MS. AVERY: This is the Mercy Crystal Lake 20 Hospital testimony to support the project, and the order that I would go in is to keep going with all of the 21 supports and then the opposition. There may be one or two 22 that's out of order, because we're missing a couple forms 23 24 that we tried to keep in numerical order.

	Page 13
1	(Upcoming speakers identified)
2	CHAIRMAN GALASSIE: Also, we have at least
3	two individuals that have asked to testify both in support
4	and in opposition. Take your pick. You don't get both.
5	Thank you very much.
6	I believe we are going to hear from Mr. Dan
7	Colby.
8	MR. COLBY: Good morning, Mr. Chairman,
9	Members of the Board. My name is Dan Colby. I live in
10	Harvard, Illinois, and I am here today speaking for the
11	project, the Mercy project.
12	This project has been before you for about a
13	year. It has generated two public hearings, all-day
14	hearings. It has generated, of course, public comment at
15	these meetings. You've read thousands of pages of
16	testimony. You have thousands of support letters and
17	petitions and every other media involved. So, I am not
18	here to waste your time today with more details on what the
19	project is. But I do want to mention two things.
20	One, your rules do say that there is a bed
21	need in this county, in the A-10 county, and we have the
22	proposal for the right hospital at the right location at
23	the right time, taking care of the patients in that area.
24	And, two, this is a project that brings \$115

1	Page 14 million of Wisconsin investment to Illinois, to create 800
2	construction jobs and 1,000 healthcare jobs right now, when
3	we need it.
4	So, in the interest of time, I thank you for
5	your time, and I have nothing more to say.
6	CHAIRMAN GALASSIE: Thank you, sir.
7	Mr. Tom Jensen.
8	MR. JENSEN: Good morning. Thank you. My
9	name is Tom Jensen. I work for Mercy Health System, and
10	I've been asked by Legacy Healthcare Consultant's Brett
11	Turner to read a letter.
12	"To whom it may concern: My name is Brett
13	Turner. I am Managing Principal of Legacy Healthcare
14	Consultants, based in Lake Zurich, Illinois. As a
15	healthcare planner for 25 years and concerned local
16	resident of the area, I want to express my support for the
17	Mercy project in Crystal Lake. I am writing this letter to
18	reinforce the reasons for the Health Facilities Review
19	Board to approve this important project.
20	One, the result of the 2010 U.S. census and
21	the persistent melee of the local economy remind us of the
22	juxtaposition between remarkable population growth, which
23	McHenry County enjoyed during the last decade, especially
24	in the densely-populated southeast corner, including

Page 15 Crystal Lake, and how rapidly the economic downturn slowed 1 2 current population gains to the area. Fortunately, the 3 large number of residents who moved to the area have stayed, producing the largest unmet need for new healthcare 4 5 hospital beds in the state. 6 Mercy has modified its project to a scope and 7 cost that is prudent and comparable in size to most new hospitals being built in the Midwest. In my opinion, Mercy 8 9 made a very responsible decision to downsize its proposed 10 project to a more affordable level." MR. MORADO: Thirty seconds. 11 MR. JENSEN: "It now will offer a needed 12 healthcare resource to residents that are sure to operate 13 14 at or near capacity from the time it opens. 15 Since the Health Facilities Review Board does 16 not undertake a comparative review process, I am sympathetic to the difficult position the Board faces with 17 two new hospital projects under review in the same county 18 at the same time. As a planner, an ideal scenario for the 19 20 current and forseeable future for healthcare in McHenry County is one that will include a new, smaller Mercy 21 hospital in Crystal Lake and for Centegra Health System to 22 reconsider its previously-approved women's center project 23

at Centegra Woodstock. As a healthcare planner and area

24

1	$$\operatorname{Page}\ 16$$ resident, that is a vision for local healthcare that we can
2	all be excited about.
3	Sincerely, Brett Turner"
4	CHAIRMAN GALASSIE: Thank you, Mr. Jensen.
5	Mr. Fredrick Wickham.
6	I apologize if I'm not pronouncing anyone's
7	name correctly.
8	MR. WICKHAM: Good morning. Thank you. My
9	name is Fred Wickham. I'm a 40-year resident of Crystal
10	Lake. I served on the Crystal Lake City Council for eight
11	years and for one year on the Crystal Lake Zoning Board.
12	Seems apparent to me that there are two
13	primary issues regarding proposals for a hospital in
14	McHenry County. The first issue is the need for a
15	hospital, and the second is determining the appropriate
16	location. The need for a hospital in Crystal Lake has been
17	clearly and consistently identified by the people in
18	Crystal Lake. The need for a hospital in Crystal Lake is
19	well documented. In an effort to get a hospital for
20	Crystal Lake, a group was formed in the early 1960's, again
21	in 1971, and in '73 a study was conducted. It was
22	determined that a hospital was indeed needed in the Crystal
23	Lake area. As a result of that study, the Sherman Ambutal
24	property was annexed in to the city of Crystal Lake.

	Page 17
1	In July 1981, the City Council authorized two
2	members of the City Council to arrange a meeting with
3	government officials in Springfield for the specific reason
4	to investigate the possibility of securing a local
5	hospital. Then in November 1981, a Crystal Lake Hospital
6	Association requested adoption of a resolution enforcing a
7	hospital in the Crystal Lake area.
8	MR. MORADO: Thirty seconds.
9	MR. WICKHAM: That makes it short.
10	The point is that at least three times, the
11	City Council has authorized a proposal for a hospital in
12	Crystal Lake, on three different occasions over a period of
13	many years and as late as this year, most recently made
14	again approved a hospital for Crystal Lake. Clearly the
15	Mercy Hospital System provides the best location, because
16	it is bounded by it is approached by two different
17	highways, major highways, Highway 14 and 31. Nearly
18	everyone I'm shortening this as much as possible.
19	CHAIRMAN GALASSIE: Thank you.
20	MR. WICKHAM: believes a need for a new
21	hospital exists, especially the people in Crystal Lake.
22	When all calculations have been made and all
23	arguments have been presented, it is the people in the
24	community that best tell us what needs exist and how to

	Page 18
1	best meet those needs. I recommend and I request that the
2	Board approve this project that Mercy Hospital has
3	presented, because it is in the best needs of the people in
4	the community.
5	Thank you.
6	CHAIRMAN GALASSIE: Thank you, Mr. Wickham.
7	Tamera Demodica.
8	MS. DEMODICA: Good morning.
9	(Upcoming speakers identified.)
10	MS. DEMODICA: Good morning. I hope,
11	Ms. Olson, I can give you something you haven't heard.
12	MS. OLSON: Thank you. I appreciate it.
13	MS. DEMODICA: Would you please imagine for a
14	moment that you are a self-employed person, such as I and
15	my husband are, without health insurance, unfortunately.
16	The following is a true account, backed up with
17	documentation, regarding the path that I have taken that
18	led me to the Mercy Health System.
19	My husband has many medical conditions that
20	require us to purchase a lot of medicine. But don't worry.
21	We're getting really great medical care with Mercy Health
22	system. With my husband's health in need of constant
23	monitoring, he requires regular blood tests. Many years
24	ago we went to Centegra for a blood test and we had no idea

1	Page 19 that this blood test would cost as much as it did. We
2	asked before the test how much it would be, but no one knew
3	the answer. So, we just assumed that it would be somewhere
4	between 150 and 200. Wow, were we surprised. It was
5	several hundreds of dollars more for just one blood test.
6	After receiving this ridiculous joke of a
7	bill, I contacted Centegra's corporate and asked if there
8	was a mistake. But it was not a mistake. This is their
9	blank check policy they have not been held accountable for.
10	I mentioned that I didn't have health insurance and I felt
11	it was wrong to charge so much for a blood test, and their
12	response was, "Well, we have to pay for our testing
13	equipment and we're entitled to make a profit."
14	The following week I received a certified
15	letter in the mail from Centegra, stating they will no
16	longer serve my family, and it was signed with a generic
17	title, all because I questioned the cost of a blood test.
18	This is a model example of the state of our healthcare
19	system that is currently in place in McHenry County.
20	MR. MORADO: Thirty seconds.
21	MS. DEMODICA: It's somewhat of a monopoly
22	that we have in McHenry County. This is a democracy. We
23	need the proper values. Future excellence of our community
24	demands it. If you don't allow Mercy to build their

Page 20 hospital, we will all suffer in the hands of a blank check 1 policy Centegra. The other ones are geographically 2. 3 unsuitable. If you don't understand what I mean, then I'm sure that Mayor Shepley can explain it to you. 4 5 If we don't have Mercy Health System to 6 balance the competitiveness, then there will be a black 7 cloud over our community. As I have mentioned before, please allow us to have our freedom of choice. 8 9 Thank you. 10 CHAIRMAN GALASSIE: Thank you very much. Appreciate your comments. 11 12 We are now moving into individuals who oppose the project, and we'll be starting with Blake Hobson. 13 14 MR. HOBSON: Good morning. My name is Blake 15 Hobson. I serve as a Board member on the McHenry County 16 Economic Development Corporation. I'm also a small 17 business owner in Huntley. As a board, the EDC considered both the Mercy 18 and the Centegra proposals. After discussion and 19 20 evaluation, we decided to issue a resolution in support of 21 the Centegra proposal. Unfortunately and ultimately, we decided not to support Mercy, and the reason is simple. 22 The Centegra proposal is in the best overall economic 23 24 interests of McHenry County. Crystal Lake is great, but

1	Page 21 Crystal Lake is well developed and is already well served
2	by existing medical facilities. A new hospital in Huntley,
3	on the other hand, would put hospital beds where they're
4	needed most. If you look at a map you will see that in the
5	south central area of McHenry County, there's a void. This
6	is exactly where our community is growing. In the 2000
7	since the 2000 census, Huntley has grown by 324 percent and
8	CMAP further projects another 100 percent in growth by the
9	year 2030. Right now there are 109,000 residents within a
10	five-mile radius of Huntley.
11	A hospital in this location would address the
12	needs of the under served and also foster significant
13	economic development in that area. Further, as a small
14	business owner I employ 45 people. Recently, we've had two
15	injuries that required a hospital visit. The closest
16	hospital to us is the Sherman facility in Elgin. That's a
17	25-minute transit time. The Centegra facility in Huntley
18	would be less than five minutes. I'm concerned that that
19	20 minute delta, that 20-minute difference in transport
20	time could mean the difference between life and death.
21	Finally, the board of our local newspaper, the
22	Northwest Herald, concurred with the conclusions of the
23	McHenry County Economic Development Corporation that the
24	Centegra project was the right project for McHenry County.

Page 22 As my realtor friends say, it's all about location, 1 2 location, location, and the Centegra project is in the right location. The Mercy project is not in the right 3 4 location. I urge you to deny the Mercy request. 5 Thank you. 6 CHAIRMAN GALASSIE: Thank you, Mr. Hobson. 7 Appreciate your comments. Good morning, Ms. Lambert. 8 9 MS. LAMBERT: Good morning. I'm Karen 10 Lambert, and I'm President of Advocate Good Shepherd hospital. Thank you, Chairman GALASSIE and Members of the 11 Board for being here today. I believe you have a very 12 13 important decision to make. 14 Opposing projects isn't something that, as a 15 hospital president, I like to do, but I feel very strongly 16 about both of these projects and the lack of need for either one of them today. We're here to address whether 17 this new hospital or any new hospital is needed in McHenry 18 County. We're here today as part of the Certificate of 19 20 Need process. 21 Six months ago, you heard testimony, reviewed the record, and voted an Intent to Deny both projects in 22 McHenry County, and I ask what has changed? Mercy has 23 24 significantly reduced the scope of their project, and while

1	we appreciate their attempt to minimize the negative
2	impact, we now have a proposed project that doesn't comply
3	with your rules.
4	What else has changed? We have not seen the
5	trend towards closure of hospitals anywhere in the area
6	would create such a need. In fact, the opposite is true.
7	Fewer people are utilizing hospital care than a year ago.
8	I know that applicants will likely stress that the Board's
9	revised bed calculation, which extended population
10	projections to 2018, showed an increase and that now this
11	is proof that a hospital is needed. On the same day that
12	the Board released its bed inventory, it also released its
13	2010 AHQ data, which showed a loss of med/surg, ICU, and OB
14	volumes, and as an example, Centegra McHenry 2,500 fewer
15	patients in 2010 than in 2009. Centegra Woodstock saw less
16	than I'm sorry 1,800 fewer patients, and Mercy
17	Harvard continued at about a 28 percent utilization.
18	MR. MORADO: Thirty seconds.
19	MS. LAMBERT: This is a national trend, and
20	it's not just a decrease just not unique to this area.
21	The Board's recent 2010 AHQ data suggests there are now
22	more empty beds in McHenry County than there were in June
23	and that the applicants are proposing to build new
24	hospitals when they can't fill the beds in the hospitals

	Page 24
1	they already have.
2	There really is no need at this time, and I
3	hope that you'll vote again.
4	Thank you.
5	CHAIRMAN GALASSIE: Thank you very much.
6	Mr. Doherty.
7	MR. DOHERTY: Good morning, Mr. Chairman and
8	Members of the Board. My name is Jay Doherty. I'm
9	President of the City Club of Chicago, a 108-year-old civic
10	organization in Illinois' premiere public affairs forum. I
11	also operate my own public affairs firm. I was born in
12	McHenry County, in McHenry, the second of 10 children. My
13	eight sisters and my brother still live in McHenry County.
14	My father, 85 years young, served as Mayor of McHenry for
15	12 years and then on the County Board for 20 years. Both
16	of my aunts, Beatrice Newkirk and Virginia Williams, served
17	on the Hospital Board of McHenry Hospital. My cousin,
18	Chris Newkirk, served on the Centegra Board for 15 years.
19	I am a board member of Misericordia Hope and have served on
20	that board over 10 years. I was honored last year to
21	receive the for Special Olympics, Chicago's highest honor,
22	the Supreme Court Justice Anne M. Burke Award.
23	When Sister Rosemary, a Sister of Mercy nun,
24	who has run Misericordia for 43 years, asked me to

1	$_{ m Page}$ 25 represent the children and adults with special needs on the
2	Illinois Task Force for Health Planning Reform, I agreed on
3	the spot. Anyone who knows Sister Rosemary knows you
4	always agree with her immediately.
5	We all know why that Task Force was created.
6	Number one, it was illegal activity in 2004 involving a
7	corrupt board member; number two, influence peddling;
8	three, kickbacks; and on and on and on.
9	MR. MORADO: Thirty seconds.
10	MR. DOHERTY: Coincidentally, as our former
11	governor is being sentenced for what the U.S. Attorney
12	described as pay to play on this very day on this very
13	hour, the same people who were at ground zero of that 2000
14	project are coming back with the identical project, a
15	70-bed Mercy Crystal Lake hospital. I know McHenry County.
16	The need for new hospital beds is not in Crystal Lake.
17	Finally, I'm a graduate of St. Patrick in
18	McHenry, 1967, educated by the Sisters of Mercy. Our
19	principal was Sister Paulina, a close friend of Sister
20	Rosemary at Misericordia and also a friend of Sister Sheila
21	Lyne at the real Mercy Hospital at 2500 South Michigan
22	Avenue in Chicago. One thing I learned about growing up in

learned who they are, and the Mercy Alliance is not the

McHenry County, I know who the Sisters of Mercy are, and I

23

24

1	Page 26 Sisters of Mercy. You can be sure that if it were the
	Sisters of Mercy. Tou can be sure that if it were the
2	Sisters of Mercy running the organization, it's Chief
3	Executive Officer would not be pulling down \$4.2 million a
4	year.
5	I hope we will not see that replay of 2004 and
6	that this time the Mercy Crystal Lake project is denied.
7	Thank you very much.
8	CHAIRMAN GALASSIE: Thank you, Mr. Doherty.
9	Mr. Mulay.
10	MR. MULAY: Good morning. My name is Mike
11	Mulay. I'm the Controller for Sherman Hospital at Elgin.
12	I'm here in opposition of the establishment of the proposed
13	Mercy Crystal Lake hospital and medical center. We simply
14	cannot afford a new hospital at this time, particularly in
15	an area like McHenry County, which is already well served
16	by the existing hospitals.
17	Healthcare in its present form is
18	unsustainable, representing 17 percent of this nation's
19	GDP. The question now becomes how do we get ourselves out
20	of this issue without assailing future generations with
21	more debt? The answer is not to build more hospitals, but
22	to ensure existing hospitals are strong and provide high
23	quality, cost-effective healthcare to those in need,
24	particularly the most vulnerable in our society.

1	Page 27 Sherman is a Regional Safety Net Provider. In
2	2010, we provided approximately 45 million in community
3	benefits to residents, which included nearly 3 million in
4	charity care and 41 million unreimbursed care to Medicaid
5	and Medicare beneficiaries.
6	As I'm sure this Board is aware, all levels of
7	government are under extreme pressure to slash projects,
8	and healthcare is in the crosshairs. Just two weeks ago,
9	the U.S. Congressional Joint Select Committee on Deficit
10	Direction, otherwise known as the Super Committee,
11	announced it was unable to come to an agreement on a
12	deficit reduction strategy. As a result, an automatic two
13	percent cut in Medicare payments to providers over 9 years
14	will go into effect, starting in January of 2013.
15	Furthermore, uncontained Medicaid spending has contributed
16	to the State's budget deficit and has resulted in uncertain
17	reimbursement and longer payment delays. As such, faced
18	with increasing demand for safety net services
19	MR. MORADO: Thirty seconds.
20	MR. MULAY: existing providers are under
21	constant pressure to continue to do more with less. A new
22	hospital will impair the ability of existing hospitals,
23	such as Sherman, to provide vital safety net services to
24	the region's most vulnerable residents. The proposed

1	Page 28 hospital will be located in an affluent area of McHenry
2	County and will draw higher paying Medicare and commercial
3	patients away from existing hospitals. Hospitals like
4	Sherman need these patients to subsidize the safety net
5	services we provide to the region. Without them, we will
6	be forced to scale back or eliminate many critical
7	programs.
8	Ensuring the strength and ongoing viability of
9	existing hospitals which provide a crucial role in the
10	health of the region is more important than establishing a
11	new hospital closer to residents. I urge this Board to
12	deny the application for the proposed Mercy Crystal Lake
13	hospital. Thank you for your time.
14	CHAIRMAN GALASSIE: Thank you, Mr. Mulay.
15	(Upcoming speakers identified.)
16	CHAIRMAN GALASSIE: Good morning, folks.
17	Ms. Glosson.
18	MS. GLOSSON: Good morning. My name is Dr.
19	Frances Glosson. I'm currently the Director of Community
20	Learning Strategies and Integration for Centegra Health
21	System. I'm here today though to talk to you about the
22	Healthy Community Study and the MAPP Initiatives, because I
23	was involved with that process and that project. I am one
24	of the Centegra associates who worked on it. I interviewed

Page 29 key informants and matched key informants to the 1 2. interviewers. I can talk about it with first-hand 3 knowledge. So, we, Centegra, we were one of the five core 4 5 members, and we helped fund the 2010 Healthy Community 6 Study. We led the planning and participated in all aspects 7 of the study, just as we did in 2006. Remember, MAPP stands for Mobilizing for Action through Planning and 8 9 Partnership, and it takes dedication and commitment. 10 Out of the 2006 Health Community Study, the MAPP group was formed as a way to address what we are 11 learning from the study. So, you probably are familiar 12 with this model through the National Association of County 13 and City Health Officials. It's community-driven. 14 15 I want to make it very clear to you that Mercy made the choice not to continue to work with the MAPP 16 group. They did not fund nor did they task the project. 17 They also made the choice not to participate with the 18 initiatives that were identified. In the public hearing on 19 20 the project in October, Mr. Richard Gruber stated that "I 21 am here to represent the fact" --22 MR. MORADO: Thirty seconds. MS. GLOSSON: " -- that we're here to serve 23 24 the communities that we represent in our application."

1	$$\operatorname{Page}30$$ continued to say, and I quote, "We carefully reviewed the
2	study." Reviewing the study is not the same as funding the
3	study, partnering with the study, commitment and dedication
4	and tasking the results of the study. So, I don't need to
5	tell this Board that it takes more than just a review.
6	I am here to say that Centegra has served this
7	community for 98 years. They are committed. They are
8	dedicated, and I'm counting on you to make the right
9	decision for our community, McHenry County.
10	Thank you for your time.
11	CHAIRMAN GALASSIE: Thank you, Dr. Glosson.
12	Kelly Clancy.
13	MS. CLANCY: Good morning. I'm Kelly Clancy,
14	and I'm the Vice-President of External Affairs for Alexian
15	Brothers Health System.
16	Our hospital, St. Alexius Medical Center, is
17	one of several regional medical centers that provide
18	outstanding care for southeastern McHenry County residents.
19	I'd like to start off by recognizing the vital role that
20	the Review Board has played in determining the healthcare
21	needs of the McHenry County area.
22	Just a few months ago, Review Board members
23	decided, by an eight-to-one vote, to deny this Mercy
24	application, essentially saying that there is no need for a

1	Page 31 new hospital. The Review Board is considering this
2	proposal again, and despite the fact that this revised
3	application asks for fewer beds, in reality nothing has
4	changed. Just as the Review Board heard in June when it
5	voted to deny this application, this hospital would cause a
б	needless duplication of services, hurt nearby medical
7	providers, and increase medical costs for everyone. Right
8	now there are, on average, more than 300 empty hospital
9	beds available every day at hospitals in the southeastern
10	McHenry County area, more than 300 per day, enough to fill
11	a couple of community hospitals. It's obvious that this
12	new project does not fulfill a need. There is no need.
13	It is never a good time to approve a hospital
13 14	It is never a good time to approve a hospital that is destined to be under utilized. It's especially bad
14	that is destined to be under utilized. It's especially bad
14 15	that is destined to be under utilized. It's especially bad today. Like most people in this room, I've seen firsthand
14 15 16	that is destined to be under utilized. It's especially bad today. Like most people in this room, I've seen firsthand how brutal the financial environment is for hospitals.
14 15 16 17	that is destined to be under utilized. It's especially bad today. Like most people in this room, I've seen firsthand how brutal the financial environment is for hospitals.  Federal, state and local governmental entities are broke,
14 15 16 17	that is destined to be under utilized. It's especially bad today. Like most people in this room, I've seen firsthand how brutal the financial environment is for hospitals.  Federal, state and local governmental entities are broke, and that means cuts are on the way, such as the two percent
14 15 16 17 18	that is destined to be under utilized. It's especially bad today. Like most people in this room, I've seen firsthand how brutal the financial environment is for hospitals.  Federal, state and local governmental entities are broke, and that means cuts are on the way, such as the two percent slash in Medicare payments announced just last month.
14 15 16 17 18 19	that is destined to be under utilized. It's especially bad today. Like most people in this room, I've seen firsthand how brutal the financial environment is for hospitals.  Federal, state and local governmental entities are broke, and that means cuts are on the way, such as the two percent slash in Medicare payments announced just last month.  MR. MORADO: Thirty seconds.
14 15 16 17 18 19 20 21	that is destined to be under utilized. It's especially bad today. Like most people in this room, I've seen firsthand how brutal the financial environment is for hospitals.  Federal, state and local governmental entities are broke, and that means cuts are on the way, such as the two percent slash in Medicare payments announced just last month.  MR. MORADO: Thirty seconds.  MS. CLANCY: Those cuts by the Federal

Page 32 too few patients spread among too many hospitals, and the 1 2. healthcare trend is for more patients to receive care outside of a hospital, which will create even more empty 3 beds. 4 5 I'd like to ask the review Board to take these 6 factors into consideration and once again deny this 7 hospital application. 8 Thank you. 9 CHAIRMAN GALASSIE: Thank you, Ms. Clancy. 10 Mr. Michael Splitt. MR. SPLITT: Good morning. My name is Mike 11 Splitt. I'm a resident of McHenry County. I want to take 12 this opportunity to thank you all for being here today and 13 hearing everybody. 14 15 McHenry County is a booming area, and I don't 16 think you guys need to be told that so many times, but it has changed from miles of farmland with two-lane roads off 17 of Randall Road, and now Randall Road, most of it is four 18 19 lanes and up to eight lanes in some places. The farthest 20 exit to McHenry County off the expressway, which would be Route 47, getting to the edge of McHenry County is now 21 being expanded because of a phenomenal growth in the 22 County, with a \$69 million project that is set to start in 23 24 a year or two because of the extensive growth out that way.

Page 33 Route 47 and I-90 into Huntley is currently being widened 1 2. because of this increased traffic need. This is exactly 3 where the future is going to be in this county. Speaking of growth, McHenry County is a 4 5 community that has nearly doubled in population since 1980. 6 As your bed-need projections show, our community needs have 7 increased in access to inpatient care. There are already three acute care hospitals in the county, and all three are 8 located in the north or central portion of the county. 10 Mercy's proposed hospital in Crystal Lake is located in an area that does not need any additional services. In fact, 11 placing a hospital there would put it within 10 miles of 12 three other hospitals. McHenry County is over 600 square 13 14 miles of space. Approving a hospital that is so close to 15 the other facilities would not only jeopardize the utilization of existing facilities, but also deny the 16 residents in the growing southern portion of the county 17 close access to healthcare. 18 19 MR. MORADO: Thirty seconds. 20 MR. SPLITT: Centegra is the largest employer in the county with close to 4,000 associates. One of the 21

MIDWEST LITIGATION SERVICES
Phone: 1.800,280,3376

examples of the second largest employer is Wal-Mart, who

does a lot of studies on demographics. They have put a

Super Wal-Mart there in Huntley, and they usually know

22

23

24

Fax: 314.644.1334 002101

Page 34 where all of the growth is, and we would like to copy that 1 2. mindset. The Crystal Lake Zoning Board of Appeals spoke 3 to Mercy in 2003 about their plans for the hospital. 4 5 of the existing Board members of the Zoning Board expressed 6 concerns about Mercy's proposed site, which remains the 7 same, the site being the same as it was before. MR. MORADO: Please conclude your comments. 8 9 MR. SPLITT: Thank you. I would like to thank 10 you in advance for accepting and approving the Huntley site, and thank you very much. 11 CHAIRMAN GALASSIE: Thank you, Mr. Splitt. 12 13 Mr. Ploszek. 14 MR. PLOSZEK: Hi. Good morning, everyone. My 15 name is Mike Ploszek. I am the Vice-President for Ambulatory Services and Community Strategy at Advocate Good 16 17 Shepherd Hospital.

- Back in June, you as a Board approved the
- 19 construction of the new 94-bed Shiloh Hospital in St. Clair
- 20 County. The applicants for the new McHenry County
- 21 hospitals will tell you that the application for the Shiloh
- 22 Hospital in St. Clair County and the one here in McHenry
- 23 County is the same. Folks, the applications could not be
- 24 more different.

	Page 35
1	Dr. Burden, I know you were especially
2	concerned that day about denying two new hospitals earlier
3	in the day and then approving Shiloh, but please know that
4	the applications could not be more different, and your vote
5	back in June was not inconsistent in any manner.
6	First, approval of Shiloh Hospital reduced 100
7	beds at a nearby hospital, resulting in a net decrease for
8	the Planning Area. In contrast, a new McHenry County
9	hospital will create a significant increase in beds.
10	Second, St. Clair County, home for the new
11	Shiloh Hospital, has more substantial needs than McHenry
12	County. I just ask you to reference the board I just put
13	up. Recently completed study by the well-respected and
14	nationally renown Robert Wood Johnson Foundation ranked
15	Illinois and looked at the overall health status of 102
16	counties in the state of Illinois. Their study shows, as
17	you can see here graphically represented, McHenry County
18	has a very high health status, ranked fourth highest in the
19	state on health outcomes, seventh highest on health
20	factors.
21	MR. MORADO: Thirty seconds.
22	MR. PLOSZEK: In contrast, St. Clair, as you
23	can see, ranked 94th in health outcomes and 100th on health
24	factors. As well, economically-advantaged McHenry County,

1	Page 36 7th highest county in Illinois versus 99th for St. Clair.
2	One last very important point that I'd like to
3	bring up about the relative need for a new hospital in
4	McHenry County. As you have heard before, Good Shepherd
5	Hospital is located less than 4,200 feet from the McHenry
6	County planning border. If the border were located less
7	than one mile to the east, Good Shepherd would be located
8	in the same planning area of the new hospital. The beds at
9	Good Shepherd meet all of the beds needed to meet the
10	State's recently-adjusted bed-need calculation. So, what
11	I'm saying is that if the border were located just 4,200
12	feet to the east, the bed need in McHenry County would be
13	nonexistent for med/surg, for OB, and for ICU beds. And so
14	is the location of an arbitrary County Board planning
15	border the basis for saying we should conclude we should
16	have another hospital? I would argue not. I believe there
17	is no need for another hospital in McHenry County, both
18	based on health status and prosperity and particularly
19	considering that the State bed need would be nonexistent if
20	the county border planning border were simply 4,200 feet
21	further east.
22	Thank you, and I ask you to affirm the no vote
23	that you made earlier this year. Thank you very much.
24	CHAIRMAN GALASSIE: Thank you, Mr. Ploszek.

	Page 37
1	(Upcoming speakers identified.)
2	CHAIRMAN GALASSIE: Good morning, sir.
3	MR. ZANCK: Thank you. My name is Tom Zanck.
4	Thanks for the opportunity to visit with you today.
5	I'm a life-long resident of McHenry County,
6	Illinois. I've had a business in downtown Crystal Lake for
7	more than 35 years, employ more than 25 people there, and
8	have for more than 15 years.
9	I have followed the application process of
10	these hospitals through the years. I'm familiar, as we all
11	are, with the flawed application of Mercy in 2003. I
12	opposed that application at that time. I oppose the
13	application at this time.
14	As we know, in 2003 that application was
15	thrown out by Judge Maureen McIntyre. The next application
16	occurred nine days after Centegra made a large press
17	release that was covered all over McHenry County,
18	indicating they were going to file an application with you
19	ladies and gentlemen for a 128-bed hospital in Huntley,
20	Illinois. Nine days later Mercy filed an application for a
21	similar number, a 128-bed hospital. In June, you turned
22	that application down. Okay. What did Mercy do? Mercy
23	went back and contrived their numbers, went back to their
24	old application, which was thrown out by Judge McIntyre in

	Page 38
1	'03. Basically, Mercy is in a position where they're
2	either pandering to the Board or they're just saying
3	whatever needs to be said to attempt to get an application.
4	We all know in McHenry County, in Crystal
5	Lake, that this is the same application that was thrown out
6	in '03. It's the same people. It's the same location. In
7	fact, even Chicago, Illinois, through the Tribune, wrote an
8	article the other day linking the '03 application to this
9	application.
10	MR. MORADO: Thirty seconds.
11	MR. ZANCK: Okay. Bottom line, when we have
12	medical concerns in downtown Crystal Lake, my employees or
13	I, we go north a few minutes to Centegra in Crystal Lake or
14	we go west a few minutes to Centegra in Woodstock or we go
15	east to Good Shepherd Hospital. We're adequately served in
16	Crystal Lake, Illinois. The people who don't have hospital
17	care, who are removed from it, are the people in
18	southwestern Crystal Lake, the people in Huntley, western
19	Lake in the Hills and Algonquin. I oppose this project. I
20	urge you to approve the Centegra Hospital in Huntley.
21	Thank you very much.
22	CHAIRMAN GALASSIE: Thank you, Mr. Zanck. We
23	appreciate your comments.
24	Ms. Angela Felton.

	Page 39
1	MS. FELTON: Can I have my daughter pass out
2	something to each of you?
3	CHAIRMAN GALASSIE: Sure.
4	(Pause)
5	CHAIRMAN GALASSIE: Feel free to begin while
6	she's passing those out.
7	MS. FELTON: My name is Angela Felton. I'm a
8	resident of Huntley. I'm here to strongly oppose a Mercy
9	Hospital in Crystal Lake. This is personal for me and my
10	family.
11	On February 15th, 2011, my husband Tom Felton
12	died because he did not have immediate access to a hospital
13	in Huntley. That day he picked up our kindergartner from
14	the bus stop, came home and collapsed on the floor. Tom
15	was a big, strong construction worker, and when he fell, it
16	was scary for me and my daughter and my daycare children.
17	I immediately called 911, and when the ambulance arrived to
18	assess Tom, they took him to Sherman, the closest hospital
19	to our home. It took 20 minutes to get to Sherman.
20	When my daughter and I arrived at Sherman, Tom
21	was sitting on a gurney in the hallway. I won't share the
22	horrible details with you, but we were terrified by his
23	condition. He received an x-ray and was rushed to CAT
24	scan, where he coded. I watched the staff do CPR on my

1	$$\operatorname{Page}40$$ husband. They worked on him for 30 minutes, but nothing
2	could be done. Tom was pronounced at 6:32 p.m. He was 36
3	years old. My daughter did not have a chance to say
4	good-bye to her daddy.
5	I strongly believe Tom would be alive today if
6	there would be a faster access to a hospital. I think
7	about it every day. What I hear people talk about the
8	available beds in our region, I wonder if they know how
9	often ER's that serve Huntley are overcrowded. If Centegra
10	Huntley Hospital were in the community last February, I
11	would still have my husband, and my daughter would still
12	have her daddy. We had wonderful plans for our future that
13	included making Kayla a big sister and growing old
14	together. I don't want another woman to have to go through
15	the pain I've suffered in the past year.
16	So many people are making this about big
17	business, and I understand that it's not simple to propose
18	a hospital and have it approved. Still, I want you to
19	remember the real people this hospital will help, like my
20	husband, like me, and like my daughter. I think people
21	like us are the real reason my community deserves better
22	access to a hospital.
23	I do not understand why the Board would
24	consider putting a new hospital in a city that is already

1	Page 41 currently served by three others within eight miles. The
2	new hospital needs to be in Huntley, not Crystal Lake.
3	Thank you.
4	CHAIRMAN GALASSIE: Thank you, Ms. Felton.
5	We appreciate your comments, and we certainly share in your
6	loss. Good luck to you. Thank you.
7	Mr. Piekarz.
8	MR. PIEKARZ: My name is Lee Piekarz. I'm
9	Senior Manager with Deloitte Financial Advisory Services.
10	I've been asked by Centegra Health system to comment on the
11	Mercy modified application.
12	Centegra's existing hospitals are located
13	within eight miles from Mercy's proposed site. Based on
14	Mercy's CON application and physician referral letters, the
15	project is dependent upon large volumes of patients being
16	taken from the two nearest hospitals, Centegra Hospital
17	Woodstock and Centegra Hospital McHenry. In fact, 88
18	percent of the new hospital's inpatients would come from
19	Centegra facilities. This is a significant majority of
20	Mercy Crystal Lake's proposed patient base. Even though
21	they downsized their proposal, their second proposal,
22	physician letters and the resulting referral were not
23	reduced. The loss in inpatient volume alone would have a
24	material impact on Centegra and would reduce the system's

1	Page 42 financial standing by approximately \$11.7 million. To put
2	that number into context, Centegra Health System's net
3	income for 2010 was \$3 million. Mercy Crystal Lake
4	hospital would put Centegra in the red. Such a loss could
5	jeopardize the current healthcare services they provide.
6	It is also important to note that the
7	anticipated impact that Mercy Crystal Lake hospital would
8	have on Centegra is not based on projections as much as it
9	is based on the promise of Mercy physicians to divert their
10	patients to their proposed facilities. Worse, many of the
11	patients they claim will use the facility will have to
12	drive past at least one existing hospital to get there.
13	MR. MORADO: Thirty seconds.
14	MR. PIEKARZ: I ask this Board to consider the
15	impact of a new hospital in Crystal Lake, what it would
16	have on Centegra Health System and the community at large.
17	Thank you.
18	CHAIRMAN GALASSIE: Thank you, Mr. Piekarz.
19	Are you the auditing firm for Centegra?
20	MR. PIEKARZ: No.
21	CHAIRMAN GALASSIE: And you were asked to
22	present here by whom?
23	MR. PIEKARZ: Centegra.
24	CHAIRMAN GALASSIE: Thank you.

	Page 42
1	Page $43$ MR. PIEKARZ: That was in my first sentence,
2	too.
3	CHAIRMAN GALASSIE: I'm sure. I didn't hear
4	it. I just need to know how many people are representing
5	the organization.
6	Good morning, Ms. Mitchell.
7	MS. MITCHELL: Good morning. My name is Sara
8	Mitchell. I'm a proud and active resident of Huntley, a
9	mother of six, as well as one of the top real estate agents
10	in McHenry County and a Director and Past President of the
11	Huntley Area Chamber of Commerce.
12	I'm sure you are aware Huntley has been one of
13	the fastest growing municipalities in the Chicagoland area
14	for several years. In recent years, we were considered the
15	fastest growing school district in the state. I'm here
16	today because I understand McHenry County and more
17	specifically Huntley and the Del Webb Sun City community.
18	I understand what it's like to work in local real estate,
19	and more so than any other agent in the county, I
20	understand the tremendous growth that in the area of
21	Huntley and the surrounding communities, such as Lake in
22	the Hills, Algonquin, southern Crystal Lake and Lakewood,
23	as well as northern Kane County. I have sold nearly 800
24	homes in the last 11 years, and the majority of these homes

Page 44 1 were in these communities. I see the growth in Huntley 2 because it's my job to be heavily involved in the residential housing market. 3 4 Last year, despite the lackluster economy, the 5 Village of Huntley issued a whopping 107 permits. Through 6 just May of this year, they issued another 175 residential 7 permits, not to mention the increase we've seen in recent resale home sales. 8 The Village officials have also worked with 9 10 the Illinois Department of Transportation on plans for new and widened roads in our village. Right now they're 11 completing a major project to widen Route 47, which runs 12 13 through the heart of town, and in case you haven't heard, 14 IDOT is now set to begin construction this spring on a 15 interchange project at I-90 and Huntley. 16 MR. MORADO: Thirty seconds. MS. MITCHELL: This massive project is not 17 just a means of improving our roadway infrastructure, it's 18 a catalyst for the future. It has never been clearer that 19 20 the growth we've been seeing in Huntley is for the 21 long-term. Crystal Lake is already an established city, 22 and it's already receiving quality healthcare. I ask the 23

Board to bring a new hospital where it's needed most.

24

1	That's in Huntley, which will serve the people of southern
2	McHenry County and northern Kane County. I strongly
3	believe it's critical to the health and well-being of our
4	community, especially considering the medical needs of Del
5	Webb Sun City residents. This community has supported and
6	financially helped the Village of Huntley and our school
7	district, so I would love to see us help them in return.
8	Over the years, I've had hundreds of potential
9	Del Webb buyers ask where is the nearest hospital. I look
10	forward to the day that I can say, "It's right up the
11	road." Please do not approve the Mercy Crystal Lake.
12	Thank you.
13	CHAIRMAN GALASSIE: Thank you, Ms. Mitchell.
14	(Upcoming speakers identified.)
15	CHAIRMAN GALASSIE: Folks, as you speak,
16	could you please pull the mic close. We have some
17	technical issues. We can't turn it up any farther. Thank
18	you.
19	MR. QUIGLEY: My name is John Quigley. I'm a
20	25-year construction management professional with about 15
21	years in the healthcare industry, and I'm going to speak
22	about why the schedule that's currently proposed is not
23	feasible.
24	I've reviewed the available information in the

	Page 46
1	applications and, as proposed, Mercy has I think they're
2	substantially understated for their schedule time frame.
3	They've represented a 30-month time frame from the issuance
4	of the CON to project completion. We perceive that Mercy
5	would be back to the Board, looking for a schedule
6	extension, and I'll explain a few reasons why.
7	For clarity, project completion would be all
8	the components fulfilled as stated in the permit and
9	exemptions. First of all, the front end due diligence that
10	is required is significant at both the local, county, and
11	state levels between zoning and planning, storm work
12	management, Department of Transportation, IDPH, and the
13	Building Department. This is a prescribed process with the
14	County, that they are sequential and not concurrent events,
15	and with the large implications for the already congested
16	roadways and a major departure from the residentially-zoned
17	property to now a special use property, it would be at
18	least twelve months to submit and review and publicly
19	submit.
20	There's a traffic study that will certainly be
21	required on two State roads. Again, they're already
22	congested. The traffic study could not be completed until
23	next year. It would need to be executed, negotiated, and

the implications brought into the documents.

24

	Page 47
1	MR. MORADO: Thirty seconds.
2	MR. QUIGLEY: Document preparation would take
3	from 12 to 14 months for a project of this size, based on
4	recent healthcare projects and similar healthcare projects
5	completed. The construction alone would take 24 to 30
6	months, with three or four more months for owner
7	furnishings and medical equipment installation.
8	So, as presented, we don't believe that there
9	is adequate time for delays in public approval,
10	construction time, the inspections and the move-in, and if
11	approved as it is, will not achieve the goals and will be
12	unable to provide the needs for the community as the time
13	table allowed.
14	CHAIRMAN GALASSIE: Thank you, Mr. Quigley.
15	Dr. Alissa.
16	MS. EROGBOGBO: Good morning. My name is Dr.
17	Alissa Erogbogbo, and I'm an OB/GYN with Centegra Physician
18	Care in Huntley and in Woodstock. I oppose Mercy's
19	proposed Crystal Lake hospital on the grounds that it will
20	not meet the healthcare needs of my patients and others in
21	the area.
22	Because Mercy has said it will employ most of
23	its physicians at Mercy Crystal Lake hospital, the facility
24	would only serve inpatients who see a Mercy physician.

Local residents who now see Centegra or Advocate 1 2 independent physicians and want to continue to do so will not be able to use the hospital. If a local resident 3 currently sees a Mercy doctor, that patient would be forced 4 5 to use either Mercy Crystal Lake hospital or Mercy Harvard 6 hospital. That eliminates a patient's opportunity to 7 choose a hospital based on quality outcomes and patient experience. 8 9 Centegra Physicians Care's model puts the 10 needs of our patients first. My patients can choose a hospital that is convenient to them and provides the level 11 of services they need. That is and should always be the 12 top priority of a health system. In contrast to Mercy's 13 14 proposal, medical staff at Centegra Hospital McHenry and 15 Centegra Woodstock include a number of physicians who are 16 employed by Mercy. My patients from the Huntley area are those who need nearby access to a hospital, not those who 17 are currently served by my colleagues at Centegra Physician 18 19 Care in Crystal Lake. 20 MR. MORADO: Thirty seconds. 21 MS. EROGBOGBO: The women of southern McHenry County and northern Kane County need improved access to 22 obstetric and gynecological services. Just as it mindfully 23 24 considers its patients' needs, Centegra has carefully

Page 48

1	$$\operatorname{Page}49$$ reviewed and planned for the new hospital that best meets
2	the needs of the region.
3	Please reject Mercy's proposal for a hospital.
4	Thank you.
5	CHAIRMAN GALASSIE: Thank you, Dr. Erogbogbo.
6	Mr. Marston.
7	MR. MARSTON: Good morning. My name is Greg
8	Marston. I'm the Village President of Pingree Grove. I'm
9	proud to be here today as Village President of Pingree
10	Grove in northern Kane County. Our population was 124
11	people in 2000. However, rapid development in recent years
12	has resulted in explosive growth, and a recent census
13	conducted in 2010 reports we're now approaching 5,000. The
14	next decade, the population is expected to reach 15,000
15	people in Pingree Grove alone, which is directly south of
16	Huntley.
17	There is a misconception that growth has come
18	to a halt recently, and this is not true in Huntley or in
19	Pingree Grove. In fact, in Pingree Grove alone, we've
20	issued over 80 building permits in the last three
21	consecutive years. We'll likely conduct another special
22	census in the next couple of years to capture the recent
23	growth.
24	As I had recently stated, the Village of

1	$$\operatorname{Page}50$$ Pingree Grove is located just south of Huntley, just east
2	of Hampshire. The village understands and respects the
3	need to promote commercial and business activity in the
4	village to balance the tax base of our beautiful
5	residential community. To that end, the village is in the
6	process of creating new businesses along Route 20 and 47.
7	I'd like to state that Crystal Lake is not the
8	right place for a new hospital. It will not help my
9	constituents. Please consider the residents of Pingree
10	Grove in northern Kane County and vote no.
11	I support the Huntley hospital, the Centegra
12	Huntley hospital. I'd like to add two quick things. I
13	think that the Board I appreciate all of your efforts
14	and your time today. I think that you have a great
15	opportunity to support the Centegra Huntley hospital, which
16	accomplishes two major opportunities. One, you have the
17	opportunity to save lives. That's been mentioned earlier
18	today. And, number two, you have the opportunity to create
19	jobs. Jobs is something that the state of Illinois
20	desperately needs.
21	Thank you very much.
22	CHAIRMAN GALASSIE: Thank you, President
23	Marston.
24	Ms. Linda Deering.

1	Page 51 MS. DEERING: Good morning. My name is Linda
2	Deering, and I'm the Executive Vice-President and Chief
3	Operating Officer for Sherman Hospital in Elgin, and I'm
4	here again in opposition of the proposed Mercy Crystal Lake
5	hospital and medical center.
6	While we certainly empathize with those who
7	support the project everyone wants to have the
8	convenience of a hospital in their back yard but we must
9	consider at what cost that decision would be made, because
10	the more we as taxpayers are supporting the duplicatives
11	and unnecessary costs of hospitals, the less money there is
12	available to fund other vital services, such as education,
13	public transportation, and senior services. We all agree
14	that this decision must be made based on need for this
15	region and not based on public opinion. So, let's look at
16	a local example of what can happen when we allow
17	unnecessary duplication of services.
18	We sit right now just four miles from the last
19	new hospital that the Board approved, which is the
20	Bolingbrook Hospital. It was the first one approved in the
21	state of Illinois in over 25 years and is an example of
22	performance that did not live up to promised expectations
23	and targets. In fact, Bolingbrook was approved in 2004,
24	and since that time, the utilization has been trending

1	Page 52 downward ever since they opened in 2010, three years after
2	completion. Three years after completion the Bolingbrook's
3	medical/surgical operations
4	MR. MORADO: Thirty seconds.
5	MS. DEERING: are only at 44 percent
6	utilization. They promised 139 percent utilization of OB.
7	It's functioning at 38. They promised 68 percent
8	utilization of ICU. Functioning at 55 percent. In fact,
9	it's important to know that there were three hospitals
10	within 30 minutes of the Bolingbrook Hospital, all of whom
11	had reduced utilization. Within the Mercy Hospital, there
12	are six hospitals who would very likely follow the same
13	course of decreased utilization. We know that even the
14	Bolingbrook hospital itself didn't meet the expectations
15	and negatively impacted all of the surrounding hospitals.
16	MR. MORADO: Please wrap up your comments.
17	MS. DEERING: We believe that now is
18	definitely not the right time to approve this Mercy Crystal
19	Lake hospital project.
20	CHAIRMAN GALASSIE: Thank you, Ms. Deering.
21	(Upcoming speakers identified.)
22	CHAIRMAN GALASSIE: Mr. Ryder.
23	MR. RYDER: Hi. I believe it's now time to
24	say good afternoon.

1	Page 53 So, my name is Doug Ryder, and I'm
2	Vice-President of Operations and Service Lines at Advocate
3	Good Shepherd. Thank you for your time today.
4	Our focus at Advocate is to continually
5	improve the value of our patient care, enhancing quality
6	while reducing costs. Most hospitals have been managing
7	costs by decreasing labor and supply expenses. By now most
8	hospitals have reduced expenses in these areas to the
9	extent possible.
10	To lower healthcare costs, we need to be
11	innovative and identify other avenues to improve value. A
12	key strategy at Advocate is to provide patients with
13	resources to stay in their home safely and avoid inpatient
14	admission. I would like to share with you a few of our
15	recently-adopted, innovative initiatives to keep patients
16	out of the hospital, reducing costly inpatient utilization.
17	This past year, Advocate hired 60 nurses to partner with
18	primary care physicians. These nurses help both employed
19	and independent physicians manage the care of our sickest
20	patients to prevent hospitalizations and unnecessary ER
21	visits. In today's world, physicians simply cannot
22	dedicate the time to do this important work, because there
23	is little reimbursement associated with such activities.
24	Most of these nurses are embedded in physician offices,

1	Page 54 serving as liaisons between these challenging to manage
2	patients primary care physicians. These nurse can dedicate
3	the time and effort to help these patients manage their
4	illnesses, such as diabetes and high blood pressure. The
5	nurses conduct activities such as arranging for
6	transportation to appointments and ensuring that patients
7	have their medications.
8	Also, most importantly, they regularly monitor
9	the health status of these patients so problems can be
10	addressed at the first sign of trouble, before a
11	hospitalization becomes necessary. Also, another major
12	MR. MORADO: Thirty seconds.
13	MR. RYDER: Another major source of hospital
14	admissions is nursing home patients, and we have developed
15	a structured approach to coordinating with our nearby
16	nursing homes to keep patients in the nursing home versus
17	getting admitted to the hospital.
18	As hospital leaders who have historically
19	focused on inpatient care, we may wish that inpatient
20	utilization rates would remain the same. But constant
21	inpatient utilization rates are not reality and are not in
22	the best interests of our patients in the communities that
23	we serve.
24	Thank you for your time and consideration.

1	Page 55 CHAIRMAN GALASSIE: Thank you, Mr. Ryder.
2	Appreciate your comments.
3	Mr. Goldberg.
4	MR. GOLDBERG: Thank you. My name is Edward
5	M. Goldberg. I'm the President and CEO of St. Alexius
6	Medical Center in Hoffman Estates, Illinois.
7	St. Alexius is the primary provider of both
8	Medicaid and charity care services to the less-advantaged
9	residents of the far northwest suburbs. Last year 20
10	percent of the patients admitted to St. Alexius, one in
11	five, were Medicaid, and nearly 3.5 percent were without
12	any medical coverage whatsoever. We provided care to them
13	for no charge.
14	The proposed Mercy Hospital would make it much
15	tougher for us to attract the kind of patients who make it
16	possible to subsidize charity care services to the truly
17	needed. Mercy knows this, and what is interesting is Mercy
18	faced a similar situation several years ago when it opposed
19	a competing hospital's bid to build a location close to
20	Mercy Hospital in Janesville. Mercy's CEO was quoted in
21	the local paper as saying the new hospital would be a
22	significant hit to Mercy's bottom line. The story also
23	reported that Mercy was starting to cut non-traditional
24	health services because of the expected financial hit.

Page 56 Remember what the Mercy CEO said and think about how 1 2 significant the financial hit for Mercy's Crystal Lake 3 Hospital would be to the Alexian Brothers and the other providers for McHenry County residents. 4 5 At St. Alexius Medical Center, we serve the 6 most vulnerable, whether or not they're in our primary 7 service area. For example, we have Bonaventure House in Chicago's Lakeview neighborhood, offering housing for AIDS 8 patients for more than 20 years. The Harbor is the only 9 10 licensed recovery home for people with HIV/AIDS in Lake County. Bettendorf Place recently opened on the south side 11 of Chicago as a supportive facility for people with AIDS/ 12 13 HIV, offering housing as well as job training. MR. MORADO: Thirty seconds. 14 15 MR. GOLDBERG: All of those programs would be 16 affected by the significant negative financial impact of the Mercy Hospital project. The same could be said for our 17 building to serve patients at Alexian's new Children's 18 Hospital, which will open in 2013, approved by this Board. 19 20 More than half of the patients we serve will be dependent 21 on Medicaid. I ask that you, the Members of the Review 22 Board, consider the negative ramifications of a new Mercy 23

hospital and reject this Certificate of Need request.

24

	Page 57
1	Thank you.
2	CHAIRMAN GALASSIE: Thank you, Mr. Goldberg.
3	Mr. Newkirk.
4	MR. NEWKIRK: Thank you, Mr. Chairman. Good
5	afternoon, Board. My name is Chris Newkirk. I'm a
6	businessman in McHenry County and a fourth generation
7	resident of the county. My family has been involved in
8	wellness and healthcare in the county as long as I can
9	remember.
10	One of the most important aspects of a
11	healthcare organization is that its culture and purpose are
12	to serve the needs of the community. My observation of
13	some of the decisions of Mercy's system indicate that they
14	are more concerned about profitability of their
15	organization rather than the welfare of the community. For
16	example, Mercy has a hospital in Harvard. Even though they
17	employ many OB doctors, they have refused to reopen the OB
18	service in their facility, forcing patients who live in the
19	Harvard area to travel elsewhere for these critical
20	services. In my opinion, this was a decision for monetary
21	reasons and not a community service decision.
22	I understand that they've had their doctors
23	send you letters stating they would move all of their
24	inpatient services from Centegra to the new proposed Mercy

	Page 58
1	Hospital. How can this possibly be a benefit to the
2	community that these doctors serve? It can only be a
3	detriment to the existing hospitals. We are a close-knit
4	community. When we believe in a worthy cause, we do
5	everything to ensure its success. As a local business
6	owner, I understand how your vote today will determine an
7	important component of our community's culture and identity
8	for years to come.
9	In closing, I would like to see the people of
10	Huntley have the care from a great organization such as
11	Centegra, that cares about its community, and I
12	respectfully ask you to deny the Mercy application.
13	Thank you.
14	CHAIRMAN GALASSIE: Thank you, Mr. Newkirk.
15	Gary Overbay.
16	MR. OVERBAY: That's right. Good afternoon.
17	My name is Gary Overbay. I'm the current Board Chairman of
18	the McHenry County Economic Development Corporation and a
19	25-year resident of Crystal Lake. I also have a number of
20	other affiliations and experiences that I believe give me a
21	unique perspective related to the Mercy System's proposal
22	for the new hospital in Crystal Lake.
23	In my professional life, I'm a principal at
24	Civil Tech Engineering, a traffic and transportation firm,

	Page 59
1	and in that role, I've been the Village of Huntley's
2	Traffic Engineer for the last 14 years. Our firm is also
3	one of six traffic engineering consultants pre-qualified by
4	the City of Crystal Lake to perform traffic studies for
5	both retention of development and property within the city
6	and also for the city itself. In addition, my firm has
7	prepared travel time studies for both Mercy Hospital and
8	Centegra on previous CON applications.
9	I also served as the on the Crystal Lake
10	Planning Commission for eight years during the 90's, ending
11	my tenure as Chairman.
12	Realistically it would be very difficult, if
13	not impossible, for southeastern McHenry County and
14	northern Kane County to absorb all of the additional
15	healthcare capacity being proposed by both Mercy and
16	Centegra if both of these proposals were approved.
17	Understanding that to be the case, McHenry County Economic
18	Development Corporation found itself in the uncomfortable
19	position of having to take sides between two of our
20	investors, Mercy and Centegra, both of whom had members on
21	our Board. I believe this commission will ultimately find
22	itself in that same unenviable position.
23	I'm here today to speak against the plans
24	MR. MORADO: Thirty seconds.

1	Page 60 MR. OVERBAY: for the proposed Mercy Health
2	System to construct a hospital in Crystal Lake. My
3	position speaks more to the desirability of the Centegra
4	proposal rather than any shortcoming in the Mercy proposal.
5	For me the major issue that makes the Mercy proposal less
6	desirable than Centegra is simply its location. The
7	proposed Mercy site is directly in the center of a circle
8	of four hospitals, including NIMC, Centegra Woodstock, Good
9	Shepherd and Sherman, and I don't believe many of the
10	people living within this circle which has seen little
11	population growth in the past 10 years, with little
12	available land would consider themselves to be too far
13	from a hospital.
14	Conversely, the Centegra facility proposed in
15	Huntley serves an area that has seen explosive growth in
16	the past 15 years and is poised for additional growth. It
17	would also serve the area to the west of Route 47 along the
18	I-90 corridor, and Toll Highway Authority has just
19	announced plans for over a billion dollars of improvement
20	to the I-90 corridor, 460 million of which are west of
21	Route 47.
22	MR. MORADO: Please conclude your comments.
23	MR. OVERBAY: Thank you for your time, and
24	good luck with your very difficult decision.

1	Page 61 CHAIRMAN GALASSIE: Thank you, Mr. Overbay.
2	We appreciate your comments as well.
3	(Upcoming speakers identified.)
4	MR. ANDERSON: Good afternoon. My name is
5	Jim Anderson. I'm the Director of Risk for Centegra Health
6	System. I have the privilege of supporting their clinical
7	care providers, and they continually amaze me every day
8	with the compassion and caring that they provide to our
9	patients.
10	As a result of that, it has been rather
11	discouraging to sit through these hearings and hear very
12	unsubstantiated attacks leveled against Centegra, but I'm
13	really here to talk about some of the unsubstantiated
14	claims and facts that have been made in Mercy's
15	application, as well as here. In point of fact,
16	unsubstantiated pronouncements describe Mercy's application
17	and its leaders' testimony.
18	In June of 2011, Mercy's CEO, Javon Bea, sat
19	before you and gave sworn testimony that Crystal Lake is a
20	community of 160,000 people without a hospital and
21	emergency services. He claimed he was not aware of any
22	other community in the state of Illinois that large who did
23	not have their own hospital and emergency services. He may
24	not have been aware of that fact, because there is no such

1	community. Crystal Lake has a population of 40,000. It is
2	readily served by three hospitals, all providing emergency
3	services, as you all know and are well aware.
4	Next Mr. Bea claimed the location of Mercy's
5	hospital on the southeast side of Crystal Lake would be in
б	the highest concentration of low income and elderly people
7	in all of McHenry County. Dan Colby, also a Mercy
8	executive, stood before you and said the exact same thing.
9	However, the claim is simply not true. According to the
10	2010 census data, a percentage of Crystal Lake residents in
11	poverty is well below the McHenry County average.
12	MR. MORADO: Thirty seconds.
13	MR. ANDERSON: In fact, the community in
14	McHenry County that has the greatest number of people in
15	poverty is Woodstock.
16	Even more egregious is Mr. Bea and Mr. Colby's
17	claim that Crystal Lake has one of highest concentrations
18	of elderly people in the county. Nothing could be further
19	from the truth. The highest concentration of people over
20	age 65 can be found in Huntley, where it's 29 percent.
21	Crystal Lake is 10 percent.
22	At the end of the day, it comes down to
23	believability. Mercy's claims in their applications and at
24	these public hearings are simply not believable. As you

-	Page 63
1	listen to the comments and the testimony supporting Mercy's
2	project today, I ask that you approach them critically and
3	remember these few examples I have provided to you today in
4	judging that credibility.
5	Thank you for your time.
6	CHAIRMAN GALASSIE: Thank you, Mr. Anderson.
7	That now concludes the portion of public
8	comment for and against this application, and I will now be
9	asking the applicants we will be calling Item No.
10	10-089, Mercy Crystal Lake Hospital, wishing to establish a
11	70-bed acute care hospital, to the table.
12	MR. CONSTANTINO: Mr. Chairman, we had three
13	comments on the State Agency Report we need to pass out to
14	the Board members. These had been previously e-mailed to
15	all of the Board Members last week. I believe they're all
16	relevant comments and should be approved to be put in the
17	record.
18	CHAIRMAN GALASSIE: Would you want to give us
19	a could you give us a synopsis of those comments,
20	Michael?
21	MR. CONSTANTINO: Sure. Do you want me to do
22	that now or after I
23	CHAIRMAN GALASSIE: Let's let these folks

introduce themselves and be sworn in, and we'll come to

24

1	Page 64 Staff report.
2	So the Board knows, we're hoping to deal with
3	the application on this issue at this point in time, and
4	we're anticipating breaking about one o'clock. So we'll
5	see where we are.
6	Gentlemen, if you could please introduce
7	yourselves and spell your name for the record, and we will
8	then have you sworn in.
9	MR. BEA: Javon Bea.
10	MR. GRUBER: Richard Gruber.
11	MR. KNIERY: John Kniery.
12	MR. GRIKIS: Linas Grikis.
13	MR. STEIN: Sanford Stein.
14	CHAIRMAN GALASSIE: Good morning, gentlemen.
15	If we could please swear them in.
16	MR. KNIERY: Excuse me, Mr. Chair. There are
17	other members with us today. Sue Ripsch, VP of Mercy; Dan
18	Colby, Mercy.
19	CHAIRMAN GALASSIE: Can we just see a show of
20	hands, where these people are?
21	MR. KNIERY: Charles Foley, Tom Jensen, David
22	Kurtz, John Cook, and Barb Bortner, and Ralph Topinka.
23	CHAIRMAN GALASSIE: We'll assume the people
24	at the table will be representing you today.

	Page 65
1	(Oath given)
2	CHAIRMAN GALASSIE: I think we're prepared
3	for Staff report, Mr. Constantino.
4	MR. CONSTANTINO: Okay. Thank you,
5	Mr. Chairman.
6	The applicants are proposing to establish a
7	70-bed hospital in Crystal Lake, Illinois. The applicants
8	received an Intent to Deny at the June 2011 State Board
9	meeting. Subsequently, the applicants modified the
10	project. They reduced the number of beds originally
11	proposed from 128 to 70 beds. They also reduced the costs
12	of the project from approximately 199 million to 115
13	million.
14	CHAIRMAN GALASSIE: Mike, I apologize. So
15	Board members know, the three items that were just passed
16	out to you, when Mike is done with his presentation he's
17	going to give us a synopsis of that, so we can follow this
18	presentation.
19	MR. CONSTANTINO: They've also reduced the
20	gross square foot from approximately 265,000 to
21	approximately 163,000.
22	We also the State Board Staff also
23	conducted two public hearings regarding this project. A
24	public hearing was held in Crystal Lake on March 18th,

1	Page 66 2011. 83 individuals were in attendance but did not
2	provide testimony at that hearing. 52 individuals provided
3	supporting testimony, and 68 individuals provided
4	opposition testimony.
5	A second public hearing was held in Crystal
6	Lake on October 7th, 2011. 56 individuals were in
7	attendance but provided no testimony at that October 7th
8	hearing. 36 individuals provided supporting testimony. 20
9	individuals provided testimony in support, and 4
10	individuals provided written opposition testimony.
11	At that June meeting, the State Board asked
12	the applicants to respond to three items, which we provided
13	to you as a separate Appendix to your State Agency Report.
14	You asked for three things. You asked for a response from
15	the applicants regarding the concerned hospitals, who are
16	Sherman, Advocate Good Shepherd, and St. Alexius Medical
17	Center's response to the initial safety net impact of the
18	proposed new hospital on their hospitals. McHenry (sic)
19	provided that response, and that is in that Appendix.
20	The second thing you asked for was you asked
21	them to comment on the slow-down in growth in McHenry
22	County. That is also included in that Appendix that is
23	attached.
24	The last thing you asked for was for their

1	comments on the 2010 McHenry County Community Health
2	Report. That is also included in that Appendix.
3	The State Board Staff notes in regards to this
4	application that the applicants do not meet the
5	requirements. There are existing facilities within 30 and
6	45 minutes of the applicant's proposed facility operating
7	below the State Board's target occupancy. They do not meet
8	the performance requirements of 100 med/surg beds in an
9	MSA.
10	Thank you, Mr. Chairman.
11	CHAIRMAN GALASSIE: Thank you, Michael.
12	Who would like to address the Board?
13	MR. STEIN: Thank you, Mr. Chairman. Good
14	morning, Members of the Board. Once again, my name is
15	Sanford Stein. I'm an attorney from the Chicago office of
16	Quarles & Brady, representing Mercy.
17	CHAIRMAN GALASSIE: Sir, I apologize for
18	interrupting. I forgot we have three comments that need to
19	be incorporated in.
20	MR. CONSTANTINO: I've labeled this as Item 1.
21	That is the first comment. I really don't know what to say
22	to this comment. Unfortunately, the applicants feel that I
23	was not consistent in my analysis of this application and
24	the analysis of the Centegra application. I want to assure

Page 68

- 1 the Board that we attempt to treat all of the applicants
- 2 the same. I know, as can be seen by the number of the
- 3 people in this room, we have hundreds of supervisors,
- 4 George and I, and we get comments every day explaining to
- 5 us what we do wrong. I can assure everyone in this room
- 6 that the Chairman, Courtney, David, and Bill have all made
- 7 it a top priority for George and I to make the reports,
- 8 improve the reports, and make them as consistent as
- 9 possible.
- 10 CHAIRMAN GALASSIE: Thank you, Mike.
- 11 Appreciate that.
- 12 MR. CONSTANTINO: The second comment we
- 13 provided -- this is labeled Item 2. We provided you with
- 14 the applicant's comment in regards to the Safety Net Impact
- 15 Statement as Appendix 1. You've all had an opportunity to
- 16 review that. I cannot quantify the impact this hospital
- 17 will have on hospitals within that planning area or within
- 18 30 or 45 minutes. The statute asks if the proposed project
- 19 will have a material impact on safety net services, if
- 20 reasonably known by the applicant, and whether the proposed
- 21 hospital will have an impact on the ability of other
- 22 providers to cross-subsidize safety net services, if
- 23 reasonably known by the applicant. The applicants, in my
- 24 estimation, responded to that criterion in the statute.

1	Page 69 They also note in that Item 2 made comments
2	regarding past SARS is important information that the
3	Board's current rules do not require the Staff to consider
4	in our assessment for a need for a new hospital.
5	The third item, Item 3, the proposed project
6	does not meet the criteria in 1110.3030, Clinical Service
7	Areas, other than Category of Service, and the number of
8	beds proposed is 70 beds and 56, which are medical/surgical
9	beds. The State Board Staff did not think these changes
10	warranted the need to republish this report.
11	Our current rules require the applicant
12	provide their charity care information, and I believe they
13	did this.
14	The third point, we did not consider a
15	decision made seven or eight years ago in our evaluation on
16	this establishment of a hospital.
17	Thank you very much.
18	CHAIRMAN GALASSIE: Thank you, Michael.
19	Back to you, sir.
20	MR. STEIN: Thank you, Mr. Chairman, once
21	again, Members of the Board.
22	CHAIRMAN GALASSIE: The Board has a decision
23	the make with these three comments. We can accept them,
24	incorporate them into the record, or not.

1	Page 70 MR. SEWELL: Mr. Chairman, I move they be
2	incorporated.
3	CHAIRMAN GALASSIE: Motion to incorporate
4	them into the record.
5	MS. OLSON: Second.
6	CHAIRMAN GALASSIE: Roll call, please.
7	MR. ROATE: Motion made by Mr. Sewell,
8	seconded by Ms. Olson.
9	Dr. Burden?
10	MR. BURDEN: Yes.
11	MR. ROATE: Mr. Eaker?
12	MR. EAKER: Yes.
13	MR. ROATE: Justice Greiman?
14	MR. GREIMAN: Aye.
15	MR. ROATE: Mr. Hayes?
16	MR. HAYES: Yes.
17	MR. ROATE: Mr. Hilgenbrink?
18	MR. HILGENBRINK: Yes.
19	MR. ROATE: Ms. Olson?
20	MS. OLSON: Yes.
21	MR. ROATE: Mr. Sewell?
22	MR. SEWELL: Yes.
23	MR. ROATE: Chairman GALASSIE?
24	CHAIRMAN GALASSIE: Yes.
1	

	Page 71
1	MR. ROATE: That's eight votes in the
2	affirmative.
3	CHAIRMAN GALASSIE: This was my concern about
4	efficiency when the Senator was here. Thank you for your
5	indulgence.
6	MR. STEIN: Thank you very much. You're sure
7	now?
8	CHAIRMAN GALASSIE: Now we hope so.
9	MR. STEIN: Once again, we'll try again. My
10	name is Sanford Stein. You've got that part, I think.
11	Representing the applicant, Mercy Crystal Lake hospital.
12	At the outset, we want to start by saying we are pleased
13	that Senator Althoff addressed some important procedural
14	matters by her remarks at the outset of today's public
15	comment section, and we endorse those comments regarding
16	consistent, predictable, and transparent procedures. We
17	think that's important, obviously, for this board and every
18	board.
19	Of course, the substance of your decisions is
20	yours and only yours. It's based of course, based on
21	the facts and the record before you. Senator Althoff's
22	comments do not and should not address the substance of
23	your decision making. That is a matter left in your hands.
24	As you well know persistent consistent with

	Dags 70
1	Page 72 your rules, the failure of a project to meet one or more
2	review criteria shall not prohibit the issuance of a permit
3	and, also, your rules unambiguously state that the failure
4	to satisfy one or more of the criteria shall not prevent
5	issuance of the permit. In sum, there is no single rule
6	that is or ought to be a determinative factor, and the need
7	for beds locally is and ought to be paramount to your
8	decision.
9	MR. KNIERY: I'd like to add quickly, if I
10	may, Mr. Chairman, Members of the Board, specifically I
11	think there's an issue of competing rules. You have the
12	100-bed med/surg bed rule, but you also have the issue of
13	need, which one ex-officio member questioned at the last
14	meeting. Furthermore, you will hear in more detail that
15	there are use rates that are not current. Currently, the
16	bed need in place is using 2008 data, a three-year average,
17	when, in fact, 2010 data is out and the three-year average
18	is approximately six percent lower. That's not does not
19	take into effect the current bed need.
20	So, we must be also consistent and transparent
21	to the foremost indicator, in my mind, of need, which is
22	your bed need.

we appreciate the opportunity to be here once again.

With that, I'd like to -- on behalf of Mercy,

23

24

Page 73 Although we are back from an Intent to Deny, we felt the 1 2 last presentation and exchange with this Board was overwhelmingly positive, and we look forward to continuing 3 this dialoque. 4 5 So, I'd like to have Mr. Bea make some initial 6 comments and then Mr. Gruber address the substance of the 7 application. 8 CHAIRMAN GALASSIE: Thank you. MR. BEA: Thank you. Good morning. 9 10 CHAIRMAN GALASSIE: Good afternoon. MR. BEA: Good to see you again. 11 December 29th, almost a year ago, we filed our 12 Certificate of Need application for a \$200 million project 13 14 in Crystal Lake, Illinois. I remember this date, because 15 it was near that time that Sister Sheila, CEO of Mercy of 16 Chicago, came up to give the keynote address at Mercy, as we were naming a new hospital building after Sister Michael 17 Berry, a Sister of Mercy that I replaced, and Sister Sheila 18 was very pleased with the 100-year history, pictorial 19 20 history that we had of the Sisters of Mercy involved 21 throughout southern Wisconsin and Illinois. At our hearing in June, as John said, we 22 listened closely to all of you and what you shared with us 23 24 as your reasoning for the Intent to Deny, and as a result

1	from what we learned from you, we actually responded to
2	this. We went back and modified our application, and
3	that's why our modified project is reflecting 70 beds and a
4	45 multi-specialty physician office building in Crystal
5	Lake.
6	We had three critical reasons for doing this.
7	First, it reduces the cost of the project by \$85 million,
8	which is clearly one of the stated intents of the Illinois
9	Planning Act, which is to reduce the cost of healthcare to
10	consumers. Secondly, the 70-bed hospital proposal was in
11	line at the time with this submission, and we submitted it
12	with the Bed Need Inventory as reported by the Illinois
13	Department of Public Health, and subsequently that has
14	changed, but our proposal remains which Mr. Gruber will
15	address prudent and conservative to serve the 160,000
16	residents in the Crystal Lake area, which includes
17	Algonquin, Lake in the Hills and Cary. These 160,000
18	people really only have one choice right now, and that's
19	Centegra, because they control and dominate all hospital
20	beds in the whole McHenry County and can dictate pricing as
21	a result.
22	Further, it reduces, arguably, the overstated
23	impact that this project will have on competing facilities,
24	because we have reduced the size of the project, as was

1	addressed in some of the comments. The last time we came
2	before you, we shared with you that we don't back away from
3	those that are in need. At our Mercy Hospital in Harvard,
4	Illinois, in 2000 fiscal year 2010, we provided \$6
5	million in charity care. We also took care of 32,893
6	Medicaid patients. Across the entire Mercy System, we
7	provided in 2010 almost \$30 million in charity care, which
8	represents two and a half percent of our net bottom line,
9	and we anticipate this and plan for this concentration of
10	charity care growing because of the needs that we've been
11	able to identify in the Crystal Lake area, which I'll
12	address in a moment. But our percentage right now that we
13	provide in charity care is 150 percent greater than one of
14	the opponents that spoke here, who happens to be the
15	largest healthcare provider in the state of Illinois. 150
16	percent greater is the percentage of net revenue.
17	Seven years ago, when we looked at trying to
18	fulfill the unmet needs in Crystal Lake, we calculated that
19	there was a need, and it was interesting to hear some of
20	the public comments that the need goes back, by the
21	citizens, all the way back to the early 60's. That need
22	has just increased over the last seven years, and it's been
23	exemplified by the growth of our Mercy Harvard Hospital,
24	the fact that we now have had to add 20 multi-specialty

1	Page 76 clinics with 84 physicians in 12 Illinois communities over
2	these last years.
3	Our plan meets the needs of the community in
4	addressing acute care needs, hospital bed needs. We've
5	chosen to locate our hospital on the intersection of Route
6	31 and 14, because it is the most densely-populated area in
7	McHenry County that suffers from excessive traffic
8	congestion. Everyone knows that the road infrastructure
9	did not keep up with the population growth, so it's very,
10	very difficult. We've had a lot of public testimony about
11	people delivering babies in ambulances and other common
12	things that have happened because of the congestion on
13	Highway 14 and not being able to get to the outer area
14	hospitals.
15	Crystal Lake is the home of the most diverse
16	population in McHenry County, and it does have a growing
17	geriatric population which we can demonstrate
18	factually in need of easier access to healthcare
19	services. In addition, the emergency medical responders
20	currently face uncertainty about hospital bed availability
21	because of the shortage of beds in the area and the
22	roadblockage due to the inadequate road infrastructure as I
23	just stated.
24	I think this project has faced over the last

1	$$\operatorname{Page}77$$ eight years what I term the trifecta barriers, and that's
2	the 100-bed guideline, the 30-minute service guideline, and
3	the 20 OB-bed guideline. Historically, this trifecta has
4	been a very effective barrier at protecting existing
5	providers, to protect their turf, but it does deny
6	consumers choice, no matter how hard it is for them to get
7	to services, and I can say that we've had a lot of public
8	testimony that if you're not feeling well, if you're the
9	elderly or the low income, it's very difficult to get to
10	the outer area hospitals. Moreover, frankly, it is a goal
11	I think of the Health Planning Act to try to increase
12	accessibility, and it's because of these trifecta barriers,
13	the good residents of Crystal Lake, Algonquin, Lake in the
14	Hills, and Cary have not had reasonable access to hospital
15	services and emergency services. However, the fact is that
16	none of these hospitals the opponents have stated here,
17	"Boy, there's a lot of hospitals in the area." Well, none
18	of these hospitals are readily accessible, if you talk to
19	the people in Crystal Lake, especially those who don't have
20	transportation.
21	The Mercy Crystal Lake project, we've tried
22	based on what you told us in June and working with the
23	Staff, we have really worked hard in making it the right
24	sized project to serve the unmet needs of this area, and we

Page 78 really hope that the Board will really consider the needs 1 2. in the area and not get hung up on what has really been some old rules, the 100-bed rule, et cetera, that has 3 really just served as a turf protector and denied consumers 4 5 choice and cost competitiveness. 6 Thank you. 7 CHAIRMAN GALASSIE: Thank you. MR. GREIMAN: Mr. Chairman, can we ask 8 9 questions of them individually? 10 CHAIRMAN GALASSIE: Why don't we let them make their presentation, Judge, and then we'll open it up 11 for questions. 12 13 MR. GRUBER: Thank you, Mr. Chairman, Members. Good afternoon. 14 15 Our project to build a hospital in Crystal 16 Lake has really been a true testament, in my mind's eye, to the planning process. Before you, you have a project 17 that's evolved into one that is in line with the Board's 18 intent of the rule and the Act as any project that you've 19 seen previously. It should be known that since the 20 original State Agency Report was issued for this project, 21 what was considered at the June meeting, the modified 22 project before you now is in compliance with two additional 23 24 review criteria: The size of the project under the general

1	Page 79 view criteria, and the reasonableness of the project cost
2	for a single line item. The project before you now is in
3	total compliance, total compliance of Part 1120, Financial
4	and Economic Review Criteria.
5	The trade-off, however, in the current State
6	Agency Report was the new negative finding that this
7	project did not meet the performance requirements of having
8	a minimum 100-beds for medical and surgical purposes. This
9	finding is the result of Mercy doing its modification of
10	the project scope, which stems primarily from the
11	uncertainty of the population model to be used and the
12	lower average utilization that is shown in the 2010
13	three-year average, per the Board's rules. It is within
14	this Board's purview to give one review criteria more or
15	less credence, depending on the totality of the
16	circumstances, as it did when the Board approved another
17	hospital project located in a metropolitan statistical area
18	that had less than a hundred med/surg bed complement, and
19	was in worse shape both in terms of area, low average
20	utilization, and excess beds that existed within that
21	particular planning area.
22	However, to stay on point, 16 out of the 20
23	review criteria were found to be in conformance, 16 of 20
24	were found to be in conformance with the Board's rules.

1	$$\operatorname{Page}80$$ So, I will limit my comments for the next few minutes to
2	those potential findings.
3	Number one, Section 1110.530(b), Planning Area
4	Need. If you look carefully at the criteria, you'll notice
5	there are several indicators of need embedded within that
6	review criteria. It appears that the Mercy project is
7	overwhelmingly in compliance with these indicators. The
8	State Agency Report concluded that Mercy met four of the
9	five need indicators, holding that Mercy only did not meet
10	the criterion that requires the applicant to look at the
11	utilization of other area service providers within 45
12	minutes of the proposed project. No one in need of
13	emergent hospital services, frankly, should have to travel
14	that long or that far for medical care.
15	As we pointed out in our CON application and
16	public hearing testimony, this project will provide access
17	to a large and growing area that is under served by
18	physicians, emergency and hospital services. This is
19	demonstrated by several facts. First, the project will
20	serve the largest concentration of existing population and
21	patients. Second, the project will address the extensive
22	out-migration of patients from Planning Area A-10. Third,
23	the project will address the undocumented need for
24	physicians in Planning Area A-10. Fourth, the project will

1	Page 81 help address the under supply of hospital beds within the
2	Planning Area, which is highlighted by the Board's revised
3	hospital bed inventory numbers and the 2009 Henry J. Kaiser
4	Family Foundation study, which states that McHenry County
5	is 174 percent below state and national averages for
6	hospital beds. By the State's own numbers, Planning Area
7	A-10 has beds per thousand population of 1.0, as compared
8	to the State, which has an average of bed per thousand of
9	2.6. Also, the U.S. average is 1.0.
10	Most importantly, however, this project will
11	address the lack of emergency services for the density of
12	the population that we're proposing to serve. Finally, the
13	subsection of that review criterion at issue, Access to
14	Care, can be satisfied if an applicant can demonstrate that
15	there are access limitations due to payor status of
16	patient; for example, Medicare, Medicaid, or charity care
17	programs. As we have noted previously, in the 2010 McHenry
18	County Healthy Community Analysis, cited by some of our
19	competitors, the rapidly expanding number of Medicaid
20	recipients in the county appear to be residing within the
21	service area that we propose to serve. For example, in the
22	year 2000, there were 6,293 residents in McHenry County on
23	Medicaid, or 2.4 percent of the total population. By 2009,
24	that number grew to 8 percent of the total population, or

Page 82 25,623 residents. Most of that growth, we have documented 1 2 to show, has occurred within the service area we propose for the Mercy Crystal Lake project. 3 The second criterion, 1110.530(c), Unnecessary 4 5 Duplication of Services/Maldistribution. The Staff assessment of this criterion is similar to the assessment 6 7 of the Planning Area need criteria; namely, all but one sub-criterion was found to be in conformance with the State 8 9 norms and rules. Only one indicator of maldistribution --10 utilization of area facilities -- is not in compliance with the State norms. 11 To address this issue of unnecessary 12 duplication of services, Mercy has reduced the size and 13 14 scope of our project to a point where it least impacts area 15 providers and best addresses the lower projected population 16 and nearly six percent reduction in hospital utilization that was reported for 2008, all according to your own 17 State-released data. Based on Nielsen Claritas, Inc., 18 19 McHenry County population estimates for 2010 and 20 projections for 2015 and inpatient admissions for the 21 period October 1, 2009 through September 30th, 2010, the largest number of McHenry County residents and hospital 22 admissions are concentrated in the southeast area of the 23 24 county. That's where our proposed hospital is going to be

1	Page 83
2	Additionally, this proposed project is a
3	general, acute care hospital, offering community-based
4	services to the local service area surrounding the
5	facility. The proposed project will not provide tertiary
6	care services. Thus, this project will not impact other
7	area hospitals' ability to provide those tertiary care
8	services. Mercy will work with the area tertiary providers
9	to coordinate transfer of patients required for that level
10	of service, and that's our commitment.
11	The project will also address the extensive
12	out-migration of patients from the A-10 Planning Area.
13	From the period July 1, 2009 to the period June 30, 2010,
14	53 percent of McHenry County residents received inpatient
15	care outside of the county and 22 percent at hospitals
16	outside the Defined Service Area. During the same period,
17	70 percent of the residents from the immediate service
18	area that's Crystal Lake, Algonquin, Lake in the Hills
19	and Cary received inpatient care outside of the county,
20	and 21 percent at hospitals outside of our Defined Service
21	Area.
22	The population growth of southern McHenry
23	County will continue to drive the need for additional
24	facilities. Mercy's proven track record of providing

1	higher quality care, lower cost healthcare services, via an
2	integrated service delivery system will greatly reduce the
3	out-migration from McHenry County.
4	The project will also address the demonstrated
5	need for new physicians in McHenry County. The shortage of
6	specialty physicians is one of the primary reasons that
7	residents of McHenry County are leaving the county in order
8	to seek medical care. McHenry County has a deficit of
9	physicians. This is consistent with the national
10	experience. Both the Council of Graduate Medical Education
11	and the American Medical Association recognize a current
12	physician shortage in the U.S. that will, frankly, only
13	worsen in the years to come. As of January 1, 2011, Mercy
14	Health System employed 76 full-time and 11 part-time
15	physicians in northern Illinois, a major contribution of
16	physician providers in the area. Mercy plans to add 45 new
17	physicians in the Crystal Lake facility, which will assist
18	in addressing the calculated need in McHenry County of
19	nearly 50 physicians as of March 2010. These physicians
20	will play a vital role in the future health of residents of
21	McHenry County and, further, the operational model utilized
22	by Mercy has been implemented effectively to recruit and
23	retain needed physicians, thus helping the helping to
24	reduce the out-migration of McHenry County.

	Page 85
1	I want to pause for just a second to make a
2	point that needs to be made. It was stated by a number of
3	individuals or at least two during this public
4	comment process and several more during the public hearing
5	process that Mercy would have a closed medical staff of
6	Mercy Crystal Lake and Medical Center. That's totally
7	contrary to fact and reality. Mercy will have an open
8	medical staff. It's always been our practice and will
9	continue to be our practice and that's always been our plan
10	at Mercy Crystal Lake and will continue to be our plan at
11	Mercy Crystal Lake.
12	Further, one has to consider the impact of
13	health reform, which is somewhat unknown but at least
14	somewhat predictable at the same time. For example,
15	decreased inpatient admissions achieved because of an
16	increased focus on outpatient treatments and preventative
17	care could be offset, believe it or not, and even eclipsed
18	by the increased inpatient population that has insurance
19	coverage of some sort now and in the future because of
20	healthcare reform. We projected that, notwithstanding the
21	increased admissions currently occurring as a result of
22	health reform in years one and two of operations of the
23	project, admissions will be further impacted at a rate of
24	five percent the first year and three percent the second

1	Page 86 year over current rates because of the change in the total
2	number of individuals who will be insured under the Health
3	Reform Act. Mercy projects that other planning market
4	other planning facilities within the area will see a
5	similar impact.
6	It's because, in part, of the uncertainty
7	surrounding the health reform and the fluctuating bed-need
8	calculation for Planning Area A-10 that Mercy decided to
9	modify our project and to modify the size downward. The
10	conservative approach, we believe, will allow Mercy to meet
11	the current demonstrated bed need in McHenry County. In
12	addition, as additional need materializes in Planning Area
13	A-10, Mercy is prepared to come back before this Board and
14	propose expanding its Crystal Lake facility or, for that
15	matter, work with other area providers to come up with a
16	less costly alternative to meet those new needs as they
17	arise.
18	Finally, as previously stated, the 2010
19	McHenry County Healthy Community Analysis sites expanding
20	numbers of Medicaid residents in the county. In 2010, 30
21	percent of all Medicaid residents hospitalized in McHenry
22	County lived in the southeast Planning Area, the southeast
23	sub area. All of these residents, many without access to
24	good transportation, must travel outside the area for

1	hospital services because they do not have a local hospital
2	facility available. Mercy proposes to fill and serve that
3	need and serve that population. In combination of these
4	factors, it's our belief that in the long run, the area
5	facilities will not be adversely affected by our project.
6	The third criteria, Section 1110.530(f),
7	Performance Requirements. This is the criterion that was
8	the trade-off to adhere more closely with the intent of the
9	Planning Act instead of meeting the minimum bed criteria.
10	Mercy feels that this criterion, while a good standard, may
11	not be applicable today and certainly is not going to be
12	applicable in the future. As we mentioned in our
13	application, the review criterion originally appeared in
14	the early 1980's and, in fact, it did show up in rules that
15	we were able to research and find back in the 1970's.
16	Since that time, as all of us hopefully are aware, the
17	manner in which healthcare services has been delivered has
18	changed dramatically and has resulted in smaller facilities
19	being able to treat the same patient volume as some larger
20	facilities that were required in the past. Specifically,
21	environmental factors, such as the dramatically reduced or
22	declining average lengths of stay, private rooms versus
23	semi-private rooms, and the increased financial liability
24	of smaller hospitals, have resulted in the fact that the

1	Page 88 same number of patients can be served adequately by smaller
2	facilities with fewer beds. The average length of stay for
3	hospital inpatients has declined dramatically over the past
4	35 years, primarily due to advancement of technology and
5	increase in outpatient procedures, and Medicare's
6	implementation of respective reimbursement systems based
7	upon Diagnosis Related Groups or DRG's that came back in
8	October of 1983, and, finally, pressures of managed care
9	reimbursements. As a result, a 70-bed hospital constructed
10	in 2011 can adequately treat the same number of patients as
11	a 100-bed hospital constructed in 1980. This point is
12	further demonstrated when one compares the size of
13	hospitals constructed in Illinois and four adjacent states,
14	including Wisconsin, Indiana, Missouri, and Iowa, since the
15	year 2000. Fifteen new general, medical/surgical, suburban
16	hospitals have been built during this time period. You
17	need to note that Wisconsin and Indiana do not have a
18	Certificate of Need law, while Missouri and Iowa do. Those
19	fifteen new general medical/surgical, suburban hospitals
20	ranged in size from 32 beds to 143 beds, with the overall
21	average size being 90 beds. Nine were built with less than
22	100 beds, while 6 were established with more than 100 beds.
23	Following the June 28th Board meeting, the
24	Mercy leadership team really re-examined all of the facets

1	Page 89 of our project. When we did that, more importantly, our
2	reexamination took into account what we heard from you, the
3	concerns that you raised. We listened very closely to what
4	you had to say, and we've attempted to do, within this
5	revised modified application, what we thought you
6	indicated, be much more responsive to the needs that are
7	there.
8	Also at the June meeting, this Board approved
9	a hospital project at Shiloh that is also not in compliance
10	with the State norms for the number of med/surg beds or OB
11	beds for the project. Unlike Planning Area A-10, which has
12	a calculated bed need, the other project's Planning Area
13	had a tremendous bed surplus. In addition, a Board member
14	even commented that many of the existing facilities in the
15	service area had extremely low utilization rates. It
16	appears
17	CHAIRMAN GALASSIE: Sir, I'm sorry. I'm
18	going to interrupt you. This Board has been instructed
19	very closely not to do a comparative analysis. As you
20	know, we have two hospitals in front of us today. So, the
21	continued reference to Shiloh, truthfully, I find counter
22	productive and, frankly, inappropriate.
23	MR. GRUBER: I apologize. I will not mention
24	it again.

1	Page 90
1	CHAIRMAN GALASSIE: Let's refrain from
2	comparing Shiloh.
3	MR. GRUBER: I will not mention it anymore.
4	The fourth criterion I will address briefly is
5	Section 1110.3030(a), Clinical Services Other Than
6	Categories of Services. This criterion uses past physician
7	referrals to project the ability to meet future
8	utilization. The State Staff determined that since
9	historic referrals were derived from the Planning Area,
10	that the utilization of the proposed hospital will have a
11	negative effect on existing hospitals. What this criterion
12	does not look at is the ability of the applicant's capacity
13	to bring in new physicians to the area, which will allow
14	the residents of McHenry County the choice to stay at home
15	to receive their healthcare as opposed to leaving the area.
16	Mercy has a plan to recruit physicians and provide much
17	needed services to the area, thus addressing the issue of
18	out-migration and to further reduce the potential Impact on
19	other area hospitals.
20	Additionally, the population projections
21	supporting the project reflect an expanded population for
22	the service area, and we've gone through those numbers
23	previously, but we do believe that that service area will
24	continue to grow, and we are the right hospital at the

1	Page 91 right location at the right time to serve that particular
2	facility. In combination of all of these factors, it's our
3	belief that in the long run, the area facilities will not
4	be adversely affected by this proposed project.
5	Let me conclude. The Certificate of Need
6	process has many indicators of need. There's the
7	utilization of area facilities, the ratio of beds to
8	population, and the only forward-looking indicator of need,
9	your bed-need calculation. When applying the Board's
10	rules, other indicators of need become apparent, such as
11	the area of heavy patient out-migration and beds per
12	thousand for this Planning Area compared to that of the
13	state of Illinois and the nation as a whole. 113
14	potentially under utilized beds out of 829 licensed beds
15	are negligible in this particular area. 13.6 percent, I
16	believe, is the calculation. Therefore, in our mind's eye,
17	it appears that the area facilities are near appropriately
18	utilized.
19	Second, another area that appears to present
20	conflicting rules is the need to serve the Planning Area
21	and the 30-minute travel time corridor. State Staff noted
22	on page 20 of the State Agency Report that 83 percent of
23	the expected patient volume is anticipated to come from the
24	Planning Area. Furthermore, patient migration is normally

Page 92

- 1 to a degree, as all county borders -- as all counties share
- 2 borders. However, McHenry County has the highest
- 3 outpatient migration rate as anywhere in the state, and we
- 4 intend to address that issue and address it in a positive
- 5 fashion.
- 6 When all of the criteria are viewed together,
- 7 they illustrate, I think, a formidable picture of need for
- 8 this project, a need that we hope you recognize. And with
- 9 those comments we certainly are happy to address any
- 10 comments you might have.
- 11 CHAIRMAN GALASSIE: Thank you very much. We
- 12 appreciate your comments.
- And I will now open it up to the Board, and I
- 14 believe, Judge, you wanted to begin with a question or
- 15 questions.
- MR. GREIMAN: Yeah. You gave us a lot of
- 17 statistics about what Mercy is doing, and one of the things
- 18 that is curious to me is that there's been a 65 percent
- 19 reduction of charity care patients from the year '08 to
- 20 '10, 65 percent less, although it was a 30 percent increase
- 21 in the cost of the 35 percent. So, the money went up that
- 22 you spent, but the number of patients was reduced by 65
- 23 percent.
- 24 MR. KNIERY: If I may, Judge Greiman, one

Page 93

- 1 issue is the reporting requirements. The way Mercy
- 2 calculated that need is what drove the change. Also, you
- 3 need to look at your own State's data profile for the
- 4 Planning Area. It shows that the area net revenue for
- 5 charity care is something less than 2 percent, where this
- 6 project is proposing a charity care of -- committing to two
- 7 and a half percent.
- 8 MR. GREIMAN: Well, yes, I understand that.
- 9 My question is whether the reduction from 1,000 patients to
- 10 370 patients was a policy matter, or just you had less poor
- 11 people walk in the door.
- MR. GRUBER: To address that very
- 13 specifically, Your Honor, there was a change in how we were
- 14 required to report. Previously, we reported all applicants
- 15 for community care, charity care, as well as those who were
- 16 ultimate recipients. Under the new rules, we are now
- 17 reporting those inpatients and outpatients that are
- 18 actually receiving community care. So the number change,
- 19 in terms of sheer patient numbers, is deceiving. Some
- 20 people will apply and will not qualify, and how we
- 21 calculate -- we were using the whole sum as opposed to
- 22 those that qualify.
- 23 MR. GREIMAN: So does that explain why 1000
- 24 patients, possible patients costs four million six and 377

1	Page 94 cost six million two? Is that
2	MR. GRUBER: Again, you skew that denominator
3	by virtue of having everyone who applied and then divide
4	that against the total amount of charity care. If you
5	reduce it to those who received the care, you have a much
6	more accurate mathematical calculation.
7	MR. GREIMAN: Okay. Thank you.
8	CHAIRMAN GALASSIE: Other questions by Board
9	members?
10	MS. OLSON: I have just a couple of questions.
11	I wondered if you could respond to the gentleman who said
12	that he does not believe that your time line is reasonable
13	or feasible.
14	CHAIRMAN GALASSIE: Construction time line?
15	MR. SEWELL: Yeah.
16	MR. KNIERY: If I could make a comment first,
17	I believe Rich can elaborate on it, but your process does
18	allow for if we do see that we are running into
19	problems, to come back before this Board to address those.
20	But, Rich, do you want to comment on the time
21	line?
22	MR. GRUBER: At the same time, we put together
23	a time line that calls for a completion of the project 30
24	months down the road, post your approval. We're confident

Page 95 that we will be able to get through all of the necessary 1 2 local and state regulatory approvals as it relates to planning and zoning. We have the planning in place, I 3 believe. We have an excellent relationship with the 4 5 communities, and we're confident we can address that in 6 less than the 12 months that was suggested by the 7 construction manager person. And, frankly, we are known to be very aggressive in our construction time lines, and we 8 do that for a whole host of reasons, but the most important 10 reason of all is we recognize that there is a grave need for additional access to quality healthcare services and 11 12 the sooner we can become operational, the sooner we can address that need. We're confident, ma'am, that we can 13 14 meet that construction time line. 15 MS. OLSON: Thank you. I think I heard you 16 say that it's your belief that healthcare reform will increase inpatient utilization? 17 MR. GRUBER: It is. It is my belief that 18 healthcare reform will ultimately increase inpatient 19 20 utilization, and in a broad sense, the formula works like this: If you add approximately 32 million individuals to 21 the insured ranks, those 32 million individuals now will 22 have, with the insurance benefit available to them, greater 23 24 opportunity to receive care within the inpatient setting or

1	Page 96 even an outpatient setting. Consequently, when you add
2	that additional number of persons into the mix, you will
3	see a greater number of inpatient admissions occur across
4	the board.
5	MS. OLSON: Just one other quick question.
6	You alluded to the physician shortage. Do you not have any
7	concerns that the building of a new hospital in the area
8	will further dilute already the existing I mean, you
9	can't just fabricate 45 doctors out of the air. Is there a
10	concern?
11	MR. GRUBER: Our expertise, quite honestly, as
12	a health system lies in our ability to work with physicians
13	and recruit and retain physicians. We employ many
14	physicians, nearly 400 physicians, across the System, and
15	we employ them very successfully as a W-2 partner. We
16	successfully built that particular network of physicians,
17	and what it does is two things, in particular. One, it
18	creates an environment where there's absolutely seamless
19	ability for our physicians, whether it be entry point
20	physicians, M.D.'s, I.M.'s, to work very closely with our
21	specialists and provide the care that is needed in a
22	continuity of care setting that ensures our docs, our
23	hospitals, our managed care programs are in line.
24	The second thing, though, it does is, because

1	Page 97 of the exceptionally sound relationships that we have in
2	the process of making our physicians W-2 partners,
3	physicians tend to talk, and as new physicians are coming
4	into the area, they want to align with physicians that,
5	frankly, they are happy that are happy physicians, and
б	our system has proven to be one of those that has been
7	successful in that point of integration, and the levels of
8	satisfaction of our physicians is exceptionally high.
9	MS. OLSON: Thank you.
10	MR. GRUBER: And, by the way, I do want to
11	comment that it is an open medical staff, as well. So,
12	you'll have both Mercy physicians and other physicians
13	within the area. If they want to apply for hospital
14	privileges, we'll certainly consider them and hopefully
15	admit as many as possible.
16	CHAIRMAN GALASSIE: Thank you.
17	Mr. Sewell?
18	MR. SEWELL: Yes. You have a small obstetrics
19	unit at the proposed facility. Do you plan to do
20	deliveries?
21	MR. GRUBER: Yes.
22	MR. SEWELL: Okay. What are you projecting,
23	once you're operational, as to the volume of annual
24	deliveries?

	Page 98
1	MR. GRUBER: I can pull that number for you.
2	I don't have that immediately in front of me.
3	MR. SEWELL: Because it's a 10-bed unit.
4	MR. GRUBER: It is a 10-bed unit.
5	MR. SEWELL: At one time, the American College
6	of Obstetrics and Gynecology had a recommended standard
7	that if you're going to have a maternity unit, you have a
8	minimum of 500 annual deliveries. Do you see yourself at
9	that volume with a 10-bed unit?
10	MR. GRUBER: As I recall off the top of my
11	head we're pulling the application as we speak. We did
12	projections that do demonstrate that we will be, within a
13	reasonable time frame, meeting the minimum standards for
14	deliveries within the area. But give us a moment. We can
15	pull that number. We have successfully operated smaller
16	maternity operations in our critical access hospital in
17	Lake Geneva, Walworth, and operated quite successfully
18	there. But let me get the projection so I can address your
19	question specifically.
20	CHAIRMAN GALASSIE: We'll take another
21	question while the gentlemen are looking for the response
22	to that.
23	MR. GRUBER: I have the response, if you're
24	ready. On page 106 of the application, labor, delivery,

1	Page 99 recovery, we're proposing to meet the State standard
2	minimum the State standard minimum is 400 births per
3	year, and we have met that standard. We'll have we are
4	proposing 810 births. So, we've more than met the
5	standards set up by the State and more than meet, by the
6	way, that 500 number. It does reflect the shorter length
7	of stay that exists today than what existed several years
8	ago.
9	MR. CONSTANTINO: Mr. Sewell, they're required
10	to document they'll meet the 60 percent target occupancy,
11	and they did that.
12	CHAIRMAN GALASSIE: Thanks, Michael.
13	MR. GRUBER: Thank you, Mike.
14	CHAIRMAN GALASSIE: We are going to take a
15	one-minute stretch.
16	(Recess)
17	CHAIRMAN GALASSIE: Thank you very much. We
18	appreciate your indulgence. Our reporter needed a stretch.
19	It's understandable.
20	I'm going to bring it back to additional
21	questions from members of the Board for these folks. We
22	have one member of the Board who stepped out and will be
23	back very quickly. Any other questions?
24	MR. CARVALHO: There's both generic and

Page 100 specific deja vu for me on this, because a few years back, 1 2 you did have quite a few new hospital applications before you, and many of the same issues persist; in particular, 3 the analysis of what is need. I think it's important for 4 5 the Board to recall that there is no paramount standard for 6 need. One of the speakers said that your rules are in 7 conflict with each other and they are competing with each other. They are not. There are multiple perspectives on 8 need, and none of them is paramount, and, in particular, 10 the ratio of beds per population isn't even one of the criteria. But, oddly enough, that is one that keeps coming 11 up in these applications, I guess in those applications. 12 13 MR. GRUBER: Mr. Chair, I'm prepared to answer 14 a question when you have a question. 15 MR. CARVALHO: No, I don't have a question. 16 MR. GRUBER: You don't have a question? CHAIRMAN GALASSIE: Mr. Carvalho is making a 17 18 statement. 19 MR. CARVALHO: I'm here as an ex-officio representative for the Department of Public Health to offer 20 perspectives on health policy. That's what I do. Okay? 21 So, bear with me, because that's what I do. 22 23 I do have a question that -- well, let me just 24 first offer the two perspectives on health policy. The --

Page 101

- 1 you have several criterias on need. One of them is the
- 2 inventory, as has been mentioned, but it is not your
- 3 procedure nor your practice to treat the inventory as
- 4 something where, bingo-bango, an application is turned down
- 5 or accepted. You have other criteria relating to
- 6 utilization of hospitals in the area and, as Mike indicated
- 7 in the State Agency Report, by those two measures these
- 8 projects fail. But, again, you look at all of them
- 9 together. However, we know that inventory is somewhat
- 10 artificially constructed. We know that the projections are
- 11 off. They were antiquated in 2005. They projected
- 12 population in 2010 that, in fact, hasn't been there. But,
- 13 nonetheless, those are the projections that we continue to
- 14 use. So, we know that one is off.
- 15 When there were multiple applications for
- 16 hospitals many years back, one of the things I and others
- 17 ended up saying over and over again is that this is a
- 18 Certificate of Need process, not a certificate of want
- 19 process. In every instance an application wants the
- 20 project they bring before us. No one comes and says,
- 21 "Please stop me before I build this project." But you
- 22 aren't looking at what people across the street need or
- 23 want, what the people down a few blocks from the site need
- 24 or want, or people within miles need or want. You're

Page 102 looking at what is necessary for the Planning Area and the 1 2. healthcare system in the Planning Area. It was suggested that some of these rules are 3 designed to protect other hospitals, but I'd say they're 4 5 not designed to protect them as hospitals for their own 6 sake. They're designed to protect the healthcare system, 7 which, of necessity, consists of other hospitals. So, these rules don't care about the hospitals as competitors 8 or not. They care about whether the hospitals will 10 continue to be viable within the healthcare system and provides the protection. 11 So, one of the roles that I often play is in 12 defense of the rules. I just played that. The other one 13 14 is, the reason I'm on the Board is to provide a policy 15 perspective from Public Health. I, too, have been involved

over the last several years on a lot of thinking about and

17 actions relating to the Affordable Care Act, and I think

18 there is a concensus developing that whatever the Supreme

19 Court does or Congress does, the market will drive

20 healthcare in many of the same directions that the

21 Affordable Care Act seeks to; namely, increasing prevention

22 and decreasing hospitalizations and redundancies in the

23 healthcare system. I do think, from what I've seen and

24 what I've seen from the Advisory Board and other respected

Page 103

- 1 organizations, there will be a trend of fewer hospital
- 2 beds, not more.
- 3 Again, there's one thing about averages.
- 4 Maybe I've said it before, but you put one foot in hot
- 5 water and one foot in cold water and on average you're
- 6 comfortable. While on average you may see, especially in
- 7 the short-term, an increase in hospitalization because of
- 8 increase in people who are uninsured, you have to ask
- 9 yourselves where will that occur? Where it will occur is
- 10 where you have large numbers of uninsured persons who will
- 11 be covered by the Affordable Care Act. Please recall that
- 12 the Affordable Care Act will only cover citizens. So,
- 13 where your uninsured populations are non citizens, the
- 14 Affordable Care Act is not going to provide increased
- 15 insurance, and while that may be a tragedy of the way the
- 16 Act is written, it's also a reality.
- 17 Over the years, the Board has had a number of
- 18 applicants for new green space hospitals in the greater
- 19 Chicago region. None of them have met the criteria for
- 20 need, and in every case, the Board has turned down the
- 21 application, except one. Ironically, it was here in
- 22 Bolingbrook, and the occupancy figures for that hospital
- 23 for the last several years have been 30 percent, 39
- 24 percent, 44 percent. So, the impact on hospitals in the

Page 104 region has been negative. 1 2. CHAIRMAN GALASSIE: We want to stay away from 3 comparing, David. 4 MR. CARVALHO: These aren't comparing 5 applications, Chairman. These are looking at the data. 6 The data show that your need criteria, when looked at in 7 totality, are pretty good at predicting whether something is going to be needed. That's the only reason I mention 8 9 it. MR. KNIERY: Can I address that? 10 CHAIRMAN GALASSIE: Briefly. 11 MR. KNIERY: I agree, Mr. Carvalho. 12 I many times side with you in defending the rules. Your need has 13 14 two major components: Use rates, which currently they're 15 using the three-year average, so it would be 6, 7 and 8 from your data. You have up to year 10. Those show -- the 16 three-year rate ending in 9, the three-year rate ending in 17 10 each show a decrease in use rates. I think also you had 18 questioned --19 20 CHAIRMAN GALASSIE: I'm going to stop you at this point. I'd rather let Mr. Carvalho continue -- he is 21 counsel -- with his recommendations to the Board. Let him 22 finish that. 23 24 MR. CARVALHO: I'll call myself done.

1	Page 105 CHAIRMAN GALASSIE: Thank you very much.
2	I'm going to ask if there are any other
3	questions on the part of the Board.
4	Did you want to finish that comment or are you
5	comfortable?
6	MR. HAYES: I just had a brief comment. There
7	appears to be a need for a project for hospitals. I'm
8	hoping we can take learn from maybe two other hospitals
9	that are recently approved in this area that were built and
10	met the 100-bed standard and not I think those
11	facilities are needed, but were 100 beds needed, is the
12	question, and we have seen that they haven't been.
13	MR. GRUBER: And if I might, one last comment.
14	In order for you to get the full picture of what this
15	project represents and what it's all about, I'm not sure
16	how many of you have taken the time to go up to Planning
17	Area A-10 and look at it. What you see down here at the
18	end of the table is a map that depicts the population
19	concentration that exists within McHenry County, Planning
20	The T 10 and if you look to the couthernt common the
	Area A-10, and if you look to the southeast corner, the
21	southeast quadrant of that particular map, you'll see it is
21	
	southeast quadrant of that particular map, you'll see it is

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

Page 106 1 hospitals that are not easily accessible. 2 And I think in concluding, that gives you a better sense of what the community is looking for, what the 3 community really truly needs. The growing area is there. 4 5 CHAIRMAN GALASSIE: Thank you. 6 Hearing no other questions from Board members, 7 I'm going to propose a motion on Item 10-089, Mercy Crystal Lake hospital. The motion is -- I will be asking for the 8 9 motion to approve Project 10-089 for the establishment of a 10 70-bed acute care hospital in Crystal Lake. Understand, a vote of yes is in support of this project, and a vote of no 11 is in opposition of this project. Can I have a motion, 12 13 please? 14 MR. SEWELL: So moved. 15 MR. BURDEN: Seconded. 16 CHAIRMAN GALASSIE: Moved by Member Sewell, seconded by Dr. Burden. Roll call, please. 17 18 MR. ROATE: Dr. Burden? 19 MR. BURDEN: Yes, I have purposely tried to refrain from saying too much, but now is my chance. It's 20 now two and a half hours. I started off in a good mood, 21 and I was dealt a little minor blow. I felt I was back in 22 grammar school and the principal called me in for being a 23 24 bad boy. I got a lecture of sorts.

1	Page 107 I'm going to point out that I've been on this
2	Board now for five years, and the guy who appointed me to
3	this Board just got sent to prison for 14 years today. In
4	his office were several lawyers who were patients of mine,
5	who called me up and said, "We need a doctor on this Board;
6	we've got a real problem and need somebody who has got
7	business experience." My medical partner and I had the
8	biggest beer distributor in the area you've been talking
9	about. I'm no longer in it. He bought me out.
10	But for 14 years, I had a farm on 7924 Old
11	Valley Road in the heart of Old Valley. I certainly know
12	your community out there, maybe better than you do. I
13	lived there, stayed there, saw the hospitals go up,
14	encouraged facilities to come out to work at Northern
15	Illinois down the street from me where my farm was, and I
16	drive down 47. Now I don't even recognize it. Huntley has
17	changed dramatically. Now, this is in my own personal
18	background.
19	I'm inundated with data, details. I don't
20	know whether the other Board members feel it, but I'm
21	getting dizzy from listening to, shall we say, opinions
22	that are not really in sync. So, I'm going to react to
23	what I think I believe in, which is being truthful.
24	Three hospitals that are in front of us in the

1	Page 108 last year are now combined, according to Crain's, and you
2	can question the voracity of that news organization. I
3	have several old patients of mine still claiming that they
4	try to tell the truth. 1.3 billion dollars in long-term
5	debt. And I'm well aware of the institutions that we
6	thought we were supporting in a positive way, Sherman,
7	Elmhurst and Silver Cross. I'm looking down the line, and
8	I've heard comments about what might happen with Obama
9	Care. No one really knows. The Supreme Court is going to
10	tell us what is going to happen, and, indeed, if we do have
11	what is built now, it's going to be a different landscape,
12	no doubt about it.
13	But right now my attitude is need versus want.
14	We have in this Board, I have seen numerous attempts to
15	build, and now we're faced with mergers, major
16	consolidations going on from large medical groups that have
17	anxiety via what's coming ahead.
18	I am not convinced that the Mercy Hospital
19	plan that you started with back in what was before I got on
20	the Board. I am impressed with your perseverance. I'm
21	certainly impressed with the amount of time you put up, the
22	amount of data you present, the amount of detail. I lived
23	in the area.

I remember going into the Squire down in the

24

Page 109

- 1 middle -- on the rainy days and taking my five kids to get
- 2 popcorn and a sandwich and go to a movie. So, I've
- 3 traveled up and down. I remember the little nine-hole golf
- 4 course across the street. I know where you're planning on
- 5 building this, and I think it's a pretty dense area. A lot
- 6 of people in real estate there remain friends of mine.
- 7 This is all personal. Some of it is unfortunate that it's
- 8 coming at the end of probably the third session we've had
- 9 with this, and I'm not convinced, so I'm not going to vote
- 10 for the Mercy Hospital plan, period.
- 11 CHAIRMAN GALASSIE: The record will show
- 12 Dr. Burden a vote of no, in opposition.
- MR. ROATE: Mr. Eaker?
- MR. EAKER: I'll preface my vote by saying
- 15 that it's a very difficult and almost impossible job to
- 16 sift through all of the information that has been brought
- 17 to our attention, so much of it in conflict, so much of it
- 18 that tends to want to compare apples to oranges. I'm going
- 19 to simply say that I cannot support your project from the
- 20 consumer standpoint. I applaud the fact that you reduced
- 21 the size of the hospital to save costs. I don't see where,
- 22 though, it's going to really reduce healthcare costs. So I
- 23 vote no.
- MR. ROATE: Justice Greiman?

1	Page 110 MR. GREIMAN: Well, frankly, I'm sort of
2	disturbed by the response you gave relating to my question
3	on the reduction of 65 percent reduction in charitable care
4	and the answer I looked at the table of the other case,
5	and they went from 1,500 to 2,200. So, they increased
6	themselves by about 30, 40 percent where you decreased
7	increased the cost but decreased the aid, and I'm a little
8	disturbed by your answer. However, sitting on this Board,
9	I've become a Libertarian, sort of, and I think you have
10	presented some positions. I don't think the world is going
11	to come to an end if you put \$100 million into the commerce
12	of the county and these two programs put almost \$400
13	million at a time when we have critical economic problems.
14	So, I'm going to vote aye.
15	MR. ROATE: Mr. Hayes?
16	MR. HAYES: My concerns here is that basically
17	that the there does seem to be some competitive
18	advantages here as well as some economic development
19	possibilities here as well. I feel that these projects at
20	about \$400 million are important to the State of Illinois
21	at this time, and I am willing to vote yes, to be able to
22	put this project into the pipeline and to see how it goes
23	in the future.
24	MR. ROATE: Mr. Hilgenbrink?

1	MR. HILGENBRINK: I don't believe that you've
2	met all of the some of the conformance requirements of
3	the review criteria, and I haven't really heard a
4	compelling argument that would persuade me there should be
5	any exceptions or variance, so I vote no.
6	MR. ROATE: Ms. Olson?
7	MS. OLSON: I would first like to say I have
8	read everything that I've gotten my hands on. I spent a
9	lot of time on this. I feel as though I've done my due
10	diligence. I was at the hearing in Crystal Lake. I've
11	listened. The one thing that I think I found most
12	interesting was last Friday afternoon, when I picked up the
13	Circuit Court of the 19th Judicial District, McHenry County
14	ruling from prior applications, and because of that ruling
15	and because I'm concerned for the other area hospitals that
16	are below utilization, I have to vote no.
17	MR. ROATE: Mr. Sewell?
18	MR. SEWELL: I vote no. I don't think the
19	project is needed. I'm concerned about the performance
20	requirement on the size, and I would take issue with the
21	lecture we received and the a little bit of the
22	testimony of Mr. Stein. In the 80's, I was CEO of a local
23	health planning organization in Illinois for HSA VII, and
24	we made recommendations to this Board, the predecessors to

1	this Board. This Board makes findings. My board of my
2	local group, many times when they recommended no and the
3	State said yes, they pursued judicial review, and when they
4	did, time after time the ruling by the judge was that the
5	State may not violate a clear, unambiguous rule. Now, some
6	of the things Mr. Carvalho mentioned add to ambiguity, such
7	as the data of the need formula and those kinds of things.
8	But there can be a single, clear, unambiguous rule that
9	causes you to have a finding one way or the other. So I
10	just wanted to put that out there, because it happened over
11	and over again. It's in the record of the Cook County
12	Circuit Courts.
13	MR. ROATE: Chairman GALASSIE?
14	CHAIRMAN GALASSIE: The Chairman is voting no,
15	and for reasons rather than being redundant, I will say
16	this: I think at another point in time in another
17	location, this application could make great sense. I don't
18	think at this point in time it meets the issues that I
19	found, nor the community's desire. As a result of that,
20	again I will be voting no.
21	MR. ROATE: That's six votes in the negative,
22	two votes in the positive.
22	two votes in the positive.  CHAIRMAN GALASSIE: Motion fails.

	Page 113
1	time.
2	CHAIRMAN GALASSIE: Thank you. Good luck to
3	you.
4	We are going to recess for lunch. One can
5	never predict the length of the meetings. We apologize to
6	all, especially Board members. We will attempt to be back
7	here at 2:30.
8	(lunch recess)
9	CHAIRMAN GALASSIE: Good afternoon. Thank
10	you very much. We will bring this meeting back to order
11	from a luncheon recess. Again, for those standing around,
12	there are some empty seats up front in different areas, if
13	you'd like to find them.
14	Again, out of respect to everyone here, we try
15	to manage this process as well as we can and certainly for
16	proper transparency purposes. We were under the impression
17	when we broke for lunch that we had about 16 requests to
18	speak. It turns out that there were additional requests to
19	speak, totaling now of about 30. So we had to make a
20	decision of which way to go, and the way we are going is we
21	are going to allow for and against to speak. We are going
22	to limit you to one minute. One minute is not a long time,
23	so let me counsel you up front. For those of you who have
24	got your three-page prepared statements, while you're

1	$$\operatorname{Page}114$$ sitting there, go through your statements and see what it
2	is you want to say to the Board. We don't need three pages
3	of demographics, and I say that respectfully. We're hoping
4	to hear what is new. We are hoping to hear who you are and
5	what is your feeling on this project and why.
6	Again, when we give you timing, we will try to
7	do it respectfully. I do apologize if we're cutting you
8	off. The alternative is not allowing other people to
9	speak, so we felt this was a reasonable approach to
10	maintain transparency to this application.
11	We will move forward at this point in time.
12	We will first start with public comment before we bring the
13	applicants to the table. We will call off about four
14	names, and we would ask that you cue up. The microphones
15	are at the table. If I mispronounce names, I apologize up
16	front, and when you do come to the table and you begin to
17	speak, if you would simply spell your name for our
18	recorder, please. There is no need to swear you in,
19	because it's a public comment.
20	That having been said, we will start with
21	opposition to the No. 10-090, Centegra Hospital Huntley, to
22	establish 128-bed acute care hospital.
23	(Upcoming speakers identified.)
24	CHAIRMAN GALASSIE: Mr. Brodine.

1	Page 115 MR. BRODINE: Good afternoon, Mr. Chairman.
2	Thank you for this opportunity. Warren Brodine, CEO of
3	Chicago Family Health Center, which operates five FQHC
4	sites in the south side of Chicago. We take care of about
5	27,000 patients. Most are on Medicaid. 39 percent are
6	uninsured.
7	We work with Advocate Trinity and the whole
8	Advocate System to care for these patients, and what would
9	it mean for us if the Advocate System had to cut back on
10	its care? It's our very life blood and survival. We
11	deliver more than 800 babies a year on the south side of
12	Chicago, the only reasonable L&D facility serving that
13	community.
14	Why is this story important to McHenry County
15	application? Advocate loses money every year providing
16	this care on the south side.
17	MR. MORADO: Thirty seconds.
18	MR. BRODINE: And they rely on the entire
19	network that they operate in order to subsidize that care.
20	I notice Centegra had an issue with Trinity
21	testifying against this proposal. They said that, quote,
22	"Advocate specifically contends it uses revenue from
23	McHenry County to subsidize two of its hospitals in
24	Chicago, and this is an absurd interpretation of the

Page 116

- 1 Planning Act." The absurdity is to think that healthcare
- 2 stops at a county line. Healthcare runs state-wide, and
- 3 it's your job to ensure healthcare is available to all of
- 4 Illinois.
- 5 Please disapprove the application. Thank you,
- 6 Mr. Chairman.
- 7 CHAIRMAN GALASSIE: Thank you. We appreciate
- 8 your comments. Thank you, Mr. Brodine.
- 9 Mr. Trent Gordon.
- 10 MR. GORDON: Good afternoon. My name is Trent
- 11 Gordon. I'm the Director of Strategy at Good Shepherd
- 12 Hospital.
- 13 Behind me you see three graphs. This first
- 14 graph from Claritas shows the annual rate of population
- 15 growth in McHenry County from 2000 to 2010. As you can
- see, the rate drops significantly and, in fact, the graph
- 17 shows a decline in the actual population of the county from
- 18 2010 to 2011, which is supported by the submitted analysis
- 19 of noted demographer and health planner Jules Cohen
- 20 (phonetic).
- 21 Inpatient utilization has also been on
- 22 decline, and this graph shows the decline of the three
- 23 McHenry County hospitals. The newly-calculated bed need is
- 24 still based on old rates, as was mentioned later --

1	Page 117 earlier. If the 2010 use rates were used, far fewer beds
2	would be required, and these downward trends are consistent
3	with expert forecasts. The graph presented to IHA, based
4	on the research of health actuarial firms, show that
5	inpatient utilization rates would decline over the next
б	decade by at least 20 percent, and these changes are due to
7	a fundamental change in healthcare delivery.
8	In conclusion, given all of the forecast
9	declines in inpatient use rates, volumes, and population, I
10	ask you, does it make sense to add beds in an area with 347
11	available beds?
12	Thank you.
13	CHAIRMAN GALASSIE: Thank you, Mr. Gordon.
14	Appreciate your comments and your staff's excellent
15	assistance holding up the boards.
16	(Laughter)
17	CHAIRMAN GALASSIE: Ms. Eileen Steiner.
18	MS. STEINER: Hi. I'm Eileen Steiner. I'm
19	the Planning Manager of Good Shepherd.
20	You've heard about the population and
21	utilization inputs to the bed need, and I'd now like to
22	talk a little bit about another input for medical/surgical
23	bed need, which is the recapture of out-migration. Most of

Page 118

- 1 recapture patients leaving the Planning Area. An
- 2 out-migration adjustment makes sense when patients must
- 3 leave the Planning Area due to a lack of availability beds.
- 4 But this isn't the case in McHenry County. As you've
- 5 heard, there are plenty of available beds in the county.
- 6 MR. MORADO: Thirty seconds.
- 7 MS. STEINER: Many travel one mile across the
- 8 border to Good Shepherd, and, in fact, many residents in
- 9 the Planning Area live closer to Good Shepherd than to the
- 10 Centegra Huntley site. Adding 75 beds to the bed-need
- 11 calculation for out-migration will simply duplicate the
- 12 beds being used outside of the Planning Area.
- 13 Out-migration is not bad when it's due to patient choice,
- 14 which is the case in McHenry County. In fact, applicant's
- 15 own volume forecast is dependent on patients out-migrating
- 16 from Kane and Lake Counties.
- 17 Most importantly, without the adjustment for
- 18 out-migration, the bed need would be 75 beds fewer. To
- 19 summarize, prudent planning suggestions that out-migration
- 20 adjustment should be applied when residents have to leave
- 21 the area due to lack of available beds. Since this is not
- 22 the case in McHenry, the medical/surgical bed need of 114
- 23 is well overstated.
- 24 MR. MORADO: Please conclude your comments.

	Page 119
1	MS. STEINER: You've heard the bed need is
2	overstated due to out-migration and high, outdated
3	population growth rates and utilization rates. So, for
4	these reasons, I suggest that these observations may help
5	you reconcile the bed need based on the State forecast, in
6	comparison with the actual 347 beds that are available in
7	the area.
8	Thank you.
9	CHAIRMAN GALASSIE: Thank you, Ms. Steiner.
10	Again, we know we're rushing, folks. We
11	appreciate your cooperation with this as well.
12	Mr. Richard Gruber.
13	MR. GRUBER: Thank you, Mr. Chairman and
14	Members. While speed talking is not my forte, I'll try and
15	go as quickly as I possibly can.
16	While we disagree with the Board's conclusion
17	of the Mercy project, nonetheless the same standards and
18	logic you used in denying the Mercy project should apply
19	equally to the Centegra project. Accordingly, for the same
20	reasons you denied the Mercy application, you should also
21	deny the Centegra application.
22	Additionally, we first note that Centegra
23	submitted no new information to justify overturning the
24	Board's Intent to Deny. Normally at this stage in your

Page 120 review, the Board should be focusing on what further 1 2. evidence an applicant has put forward since the original 3 Intent to Deny action, to justify approval of the application as being considered. 4 5 Second, the central argument made by Centegra 6 to justify approval of this project, the new hospital, has 7 been the population is growing so fast that there will soon be a need for additional beds in McHenry County. 8 9 MR. MORADO: Thirty seconds. 10 MR. GRUBER: At the same time, Centegra has argued that Mercy's Crystal Lake hospital proposal, which 11 you just denied on the basis that there are no need for 12 13 additional beds in McHenry County -- I just don't think 14 that you can have that both ways, and that's what I would 15 contend. 16 Finally, Centegra has provided extensive public hearing testimony that the Mercy Crystal Lake 17 hospital project would have a catastrophic impact, to use 18 19 their words, on its own hospitals. Centegra's officers 20 testified at length at the October 7th Mercy public hearing 21 about the devastating impact a new Crystal Lake hospital would have on their facilities, stating that the new 22 23 hospital is, quote, "only viable at the expense of our 24 existing hospitals," end quote. Doesn't that same argument

	D 101
1	Page 121 apply to Centegra Huntley?
2	MR. MORADO: Please conclude.
3	MR. GRUBER: In fact, their application shows
4	a significant number of procedures being diverted from
5	their Centegra facilities in order to justify the Huntley
6	proposal. This whole argument, frankly, seems to me to be
7	rather self-serving and certainly disingenuous.
8	Thank you for the opportunity to share some
9	remarks.
10	CHAIRMAN GALASSIE: Thank you, Mr. Gruber.
11	Joe Ourth.
12	MR. OURTH: Yes, I'm Joe Ourth. I've got the
13	privilege of representing Sherman Hospital, St. Alexius,
14	and Advocate Good Shepherd today.
15	One of the things that you've been looking at
16	on this is whether there's a negative impact on the
17	existing hospitals. Judging from the debate that you had
18	in June, I think what you'll appreciate is that you
19	understand there is negative impact. The question that's
20	difficult for you is to quantify that. How much negative
21	impact is there? Fortunately, your rules provide for a
22	basis for having to decide how much impact there is, and
23	one of those bases is that your rules say that if there is
24	an applicant for a new hospital, they shall provide

1	Page 122 physician referral letters. Your rules say that, and it's
2	information, quite frankly, that you're entitled to and
3	that you should have. Even if you decide to ignore it, you
4	should at least request and get that information.
5	While it's unusual to be sitting by Rich and
6	agreeing with him on this, Mercy Hospital provided that,
7	and what happened when they did is you saw that Centegra,
8	as well as we, said, "Look at what the negative impact is."
9	You can quantify it. While we may not agree on that, you
10	can quantify it. 4,000 cases have been taken from existing
11	hospitals. The Centegra application did not provide that.
12	We think that it's clear that those regulations do require
13	that, and while we acknowledge there may have been an
14	exception for rapid population growth, what we did is after
15	this argument did not get the attention that we think it
16	merited, we had an independent population growth study done
17	that said it does not meet the definition of your rules of
18	rapid population growth. Maybe the population is growing
19	up, but it doesn't meet that definition, and, consequently,
20	there's no reason that there shouldn't be physician
21	referral letters as part of that.
22	MR. MORADO: Please conclude.
23	MR. OURTH: Why does Centegra not want to
24	supply those? It's fairly clear. If they supply those, it

1	Page 123 would be very obvious what the outcome would be. Either
2	they would not have enough letters to fill up their
3	hospital, like they say they would, or they could do so
4	only by decimating the volume of existing hospitals. We
5	think that you need that information. You deserve it, and
6	you should require that.
7	Thank you.
8	CHAIRMAN GALASSIE: Thank you, Mr. Ourth.
9	(Upcoming speakers identified)
10	CHAIRMAN GALASSIE: Moving forward, Nancy
11	Griffith.
12	MS. GRIFFITH: Good afternoon. I'm Nancy
13	Griffith, and I've lived in Sun City Huntley for about six
14	years. Thank you for giving me this opportunity.
15	I personally experienced the quality care at
16	Sherman Hospital this summer when my husband had a
17	pacemaker implanted. We could not have asked for better
18	service. I am amazed that some of the residents of Sun
19	City Huntley think it's an inconvenience to drive to
20	Sherman, but they are willing to drive to Randall Road to
21	save a few pennies in gasoline and groceries.
22	We have four or five convenient care
23	facilities in the area, including
24	MR. MORADO: Thirty seconds.

1	Page 124 MS. GRIFFITH: outpatient services at the
2	proposed Centegra hospital site. Do we really need a new
3	small hospital? I would not want to use a small hospital
4	when a larger hospital with more expertise is just a few
5	minutes further. Since a smaller hospital would not have
6	all services, such as open heart, I would not want to go
7	there and then be transferred to another facility. That's
8	really hard on the patient and the families.
9	MR. MORADO: Please wrap up your comments.
10	MS. GRIFFITH: Why would we senior citizens
11	support a hospital that's going to create even more empty
12	beds in the area?
13	I hope that the members of the Review Board
14	will once again reject this proposal. Thank you.
15	CHAIRMAN GALASSIE: Thank you, Ms. Griffith.
16	I appreciate your comments.
17	Linda Deering.
18	Can I just remind Board members, in case there
19	is any confusion, we're seeing some of the same faces we
20	saw before today. This is a new project, thus individuals
21	have a right for public comment.
22	Ms. Deering.
23	MS. DEERING: Thank you. My name is Linda
24	Deering, and I'm the Chief Operating Officer of Sherman

1	Page 125 Health.
2	I'm just wondering how many of us had heard of
3	the Village of Huntley prior to this proposal being
4	introduced, and I think it's a germane question, because
5	the population of that community is just 25,000, and we
6	need to pay attention to the fact that there are at least
7	95 other communities in the state of Illinois that don't
8	have hospitals, and they're much larger than the population
9	of Huntley. So, it is not just because we want warrants
10	the need.
11	I also want to point out in the state of
12	Illinois, we spend as much money on healthcare expenses as
13	we do education services, and so I beg us to consider
14	MR. MORADO: Thirty seconds.
15	MS. DEERING: can we really afford to
16	continue spending money on healthcare services which we
17	think are largely duplicative of services already present.
18	Another crucial consideration is that
19	healthcare reform is requiring that we decrease inpatient
20	utilization and increase outpatient utilization. Why is it
21	at this time of decreased utilization across our regional
22	hospitals, we're looking to add more beds with healthcare
23	reform is urging us to go in the complete opposite
24	direction?

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

1	Page 126 MR. MORADO: Please wrap up are comments.
2	MS. DEERING: In fact, nationally, inpatient
3	hospitals have decreased 15 percent in the last 10 years,
4	Illinois 5 percent, in Elgin 3 percent, and in McHenry down
5	10 percent. Those are facts.
6	Lastly, as I stated earlier, Bolingbrook is an
7	example of unnecessary duplication, and I want to point out
8	that their population is three times that of the area we're
9	talking about today and they couldn't make their
10	projections. What makes us believe that this one could?
11	Clearly, now is not the time for another hospital in this
12	region. We can always revisit this in the future, if and
13	when there is a need and populations warrant.
14	Thank you.
15	CHAIRMAN GALASSIE: Thank you, Ms. Deering.
16	Karen Lambert.
17	MS. LAMBERT: Good afternoon again. Karen
18	Lambert, President of Advocate Good Shepherd Hospital.
19	I know later this afternoon you're going to
20	hear from many residents and community members in support
21	of this project. I'd also like to acknowledge the many
22	residents in the same community who are in opposition about
23	this project and very concerned about the impact other
24	hospitals. Due to the timing, they're not going to speak
1	

Page 127

- 1 today, but I would like to acknowledge those who are here
- 2 today.
- 3 A new hospital project cannot be approved
- 4 without adverse impact. You cannot just approve a new
- 5 hospital and hope it doesn't have a negative one. In
- 6 today's hospital environment, there will be harm, and I
- 7 think --
- 8 MR. MORADO: Thirty seconds.
- 9 MS. LAMBERT: -- we all know that, despite
- 10 what you may hear. If this hospital is approved, one of
- 11 two things will happen: Centegra will have a struggling,
- 12 half-empty new hospital; or will fill up and all existing
- 13 hospitals will struggle with greater lack of resources.
- 14 And very likely both will occur. There's not enough need
- 15 for any other outcome. Creating more but weaker hospitals
- 16 is not good health planning and not the reason the Board
- 17 exists.
- 18 If, as you heard from Linda, there is a surge
- 19 in inpatient utilization, Centegra can come back for a CON
- 20 at that time. If, however, you decide to approve a new
- 21 hospital and Centegra's forecasting is wrong, our area will
- 22 be left with a \$238 million half-empty hospital and several
- 23 weaker hospitals. The damage is permanent.
- Chairman GALASSIE, I agree with your earlier

1	Page 128 comment.
2	MR. MORADO: Please wrap up your comments.
3	MS. LAMBERT: Now isn't the time.
4	Thank you. I hope you vote no on this
5	project.
6	CHAIRMAN GALASSIE: Thanks, Ms. Lambert. And
7	to those members of the community that came along as well
8	and voiced your concern by standing rather than speaking,
9	we appreciate that very much.
10	(Laughter)
11	CHAIRMAN GALASSIE: Mr. Floyd?
12	MR. FLOYD: Good afternoon. My name is Rick
13	Floyd. I'm President and CEO of Sherman Health in Elgin,
14	and as requested by Chairman GALASSIE, I'll just drop my
15	prepared remarks and make two points from the heart.
16	The first is, make no mistake that a new
17	hospital in Huntley will have a significant, damaging
18	impact on all the surrounding hospitals, including
19	Centegra's own Woodstock Hospital. And, secondly and
20	this is to the concern that Dr. Burden made earlier
21	Sherman is proud to have been an independent hospital for
22	123 years, community-governed, community-owned. A new
23	hospital ten miles away from Sherman makes it much more
24	difficult, possibly even impossible, to remain independent

1	Page 129
1	as a result of the damaging impact.
2	That's all I need to say.
3	CHAIRMAN GALASSIE: Thank you, Mr. Floyd.
4	Appreciate your comments.
5	MS. CLANCY: Thank you. Good afternoon. My
6	name is Kelly Clancy with Alexian Brothers Health System.
7	I've seen many projects brought before this
8	Board over the years, and recently quite a few of them have
9	been mergers and acquisitions. I heard Dr. Burden say
10	yesterday that this is a frightening time, and it is a
11	frightening time for all of us, for providers and
12	consumers. Everyone who is in healthcare planning really
13	needs to strive for physical improvements and long-term
14	strategic plans that emphasize efficiency and quality and
15	avoid duplication. That job is even more difficult right
16	now in the middle of an economic recession and a long-term
17	slowdown in the housing market.
18	MR. MORADO: Thirty seconds.
19	MS. CLANCY: In short, this is no time to
20	borrow hundreds of millions of dollars to build a new
21	hospital in the middle of a well-served region, put
22	existing hospitals at more risk, and reduce all hospitals'
23	ability to serve the rapidly-growing under and uninsured
24	population.

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

Fax: 314.644.1334

002197

1	Page 130 So, in closing, Centegra's proposed hospital
2	for Huntley is unnecessary and an example of inefficient
3	health planning. I urge you to not approve this project.
4	Thank you.
5	CHAIRMAN GALASSIE: Thank you Ms. Clancy. I
6	appreciate your comments, all of you.
7	(Upcoming speakers identified.)
8	CHAIRMAN GALASSIE: Mr. Goldberg.
9	MR. GOLDBERG: My name is Ed Goldberg, and I'm
10	President and CEO of St. Alexius Medical Center.
11	In his testimony against Mercy, Centegra's CFO
12	said, "It's unacceptable to allow Mercy Crystal Lake
13	hospital to enter the market simply to cannibalize Centegra
14	patients, and that's exactly what would happen."
15	Cannibalizing patients simply earn market share. That's
16	exactly what Centegra Huntley hospital would do to other
17	hospitals in the area.
18	Considering a project that would take
19	thousands of patients every year from St. Alexius, Sherman,
20	Advocate Good Shepherd, Provena, St. Joe would have a
21	devastating effect on our ability to offer safety net and
22	other services in the community. In McHenry County all
23	hospitals are currently under
24	MR. MORADO: Thirty seconds.

Fax: 314.644.1334

002198

1	Page 131 MR. GOLDBERG: utilized, according to state
2	standards. National healthcare trends show that there will
3	be fewer inpatient hospital stays in the coming year. In
4	June, the Review Board members voted eight-to-one to reject
5	the Centegra Huntley project. Nothing has changed. Please
6	reject this application for a new hospital by Centegra.
7	Thank you.
8	CHAIRMAN GALASSIE: Thank you, Mr. Goldberg.
9	MR. MULAY: Good afternoon. My name is Mike
10	Mulay. I am the Controller for Sherman Hospital in Elgin.
11	I'm here to oppose Centegra's plans for a hospital in
12	Huntley.
13	Centegra Hospital Huntley should also be
14	denied because it would endanger the region's vital safety
15	net. In addition, Centegra cannot afford this new
16	hospital. If it's built, it would jeopardize Centegra's
17	financial viability. Centegra technically met the
18	financial viability criteria per the CON when it provided
19	evidence of an A bond rating from S&P, but that alone does
20	not prove Centegra is fiscally fit. In fact, in August of
21	2011, S&P changed its outlook for Centegra from stable to
22	negative, given S&P's concern about Centegra's high debt
23	levels and decreasing operating margins.
24	MR. MORADO: Thirty seconds.

	Page 132
1	MR. MULAY: We can find more accurate
2	indicators of Centegra's financial health through the
3	Board's financial viability ratios. Based upon its 2010
4	audited financial statements, Centegra fails to meet four
5	of these financial viability criteria, and it barely meets
6	the remaining criteria. Centegra would be expected to fall
7	below the Board's standards if the proposed hospital is
8	built.
9	For more perspective, let's consider Morgan
10	Stanley's recent analysis of several Chicago metropolitan
11	health systems.
12	MR. MORADO: Please conclude your remarks.
13	MR. MULAY: Morgan Stanley found that Centegra
14	ranked among and the least profitable and weakest health
15	systems in the region, based upon operating margins,
16	operating cash flow margin, cash on hand and cash at debt.
17	Based on Centegra's current relatively weak financial
18	position and proposed debt structure, Centegra's proposal
19	makes no sense, except in the context of positioning for
20	sale to a larger health system. It also clearly paves the
21	way for the closing of the Woodstock Hospital.
22	I urge the Board to deny the application for
23	the proposed Centegra hospital in Huntley. Thank you for
24	your time.

1	Page 133 CHAIRMAN GALASSIE: Thank you, Mr. Mulay.
2	That concludes twelve public statements
3	regarding opposition to the Centegra hospital Huntley
4	issue, and let the record show there was also approximately
5	another 20 people who were here representing themselves in
6	opposition, though they did not speak to the issue.
7	We will now be cueing up individuals who are
8	in support of this application.
9	(Upcoming speakers identified.)
10	CHAIRMAN GALASSIE: Mr. Sass.
11	MR. SASS: I'd like to thank you for the
12	opportunity to speak once again in support of Centegra's
13	request to build a new hospital in Huntley. I'm Chuck
14	Sass, the Mayor of Huntley.
15	As I sit here today, six months later, that
16	need has not changed. I believe Centegra has worked very
17	hard to address the concerns you have expressed at your
18	last meeting. Huntley has continued to grow, as has local
19	support for the hospital. I've heard from area residents
20	and businesses who are excited about the plans. Our
21	community needs improved access to healthcare and, Centegra
22	has the right location and vision to provide this to
23	Huntley and the surrounding region. We stand strongly
24	behind the proposal for Centegra Hospital Huntley.

	Page 134
1	MR. MORADO: Thirty seconds.
2	MR. SASS: We ask that those who claim a
3	hospital isn't needed to look around in this room at the
4	supporters if you want to stand up who aren't going
5	to talk, and look at the population of our communities and
6	look at the needs outlined clearly by the State health
7	officials. Now is the right time. Huntley is the right
8	place for a new, full-service, acute care hospital in
9	McHenry County.
10	Thank you.
11	CHAIRMAN GALASSIE: Thank you Mayor. We
12	appreciate your comments.
13	Mr. Gary Kaatz.
14	MR. KAATZ: Thank you, Mr. Chairman, Members
15	of the Board Staff. My name is Gary Kaatz, and I'm
16	President, CEO of Rockford Health System in Rockford,
17	Illinois. I'm also the current Chair of the Illinois
18	Hospital Associations Board of Trustees. I have served on
19	the IHA Board with Centegra CEO Mike Eesley, and I support
20	Centegra Hospital Huntley.
21	I commend Centegra for its sincere commitment
22	to the people of greater McHenry County and northern Kane
23	County. The process of building a new hospital, as you
24	have seen today, is not necessarily for the faint of heart.

1	Page 135 But Centegra's leaders have moved forward out of their
2	dedication to the communities they serve. Although no one
3	is certain exactly how healthcare reform will affect
4	MR. MORADO: Thirty seconds.
5	MR. KAATZ: Illinois hospitals, we are left
6	to predict the most appropriate ways to prepare for the
7	future. To fully understand the needs of a community, the
8	health system must have deep and far reaching roots.
9	Centegra does more than care for the ill and injured in its
10	region. It is a community partner that seeks to educate
11	and to provide wellness, preventative health services to
12	the people it serves. Centegra is the safety net services
13	provider for Planning Area A-10. As an integrated health
14	system, Centegra has developed the complete continuum of
15	services to provide its patients seamless, high quality
16	care.
17	I urge the Board to approve Centegra Hospital
18	Huntley. Thank you very much.
19	CHAIRMAN GALASSIE: Thank you, Mr. Kaatz.
20	Mr. David Johnson.
21	MR. JOHNSON: Thank you. Good afternoon. My
22	name is Dave Johnson. I'm the Village Manager for the
23	Village of Huntley.
24	Over the course of the last year, I've sat

1	quietly through the public hearing process, listening to
2	CEO's and CFO's, and now I can add COO's, and some of the
3	best hired guns that money can buy speak in derogatory
4	terms about our community. At times I found these comments
5	to be insulting, and let me tell you why. Because we are a
6	progressive community that is moving forward with the best
7	planning practices. Huntley is one of only six communities
8	in the state of Illinois that have
9	internationally-accredited both police and fire services,
10	and you'll hear from fire district representatives later.
11	The other
12	MR. MORADO: Thirty seconds.
13	MR. JOHNSON: communities include
14	Naperville, Highland Park, and Wilmette.
15	During the last decade, Huntley was the fourth
16	fastest growing municipality in the state of Illinois. In
17	this year the US Census Bureau puts us only second to
18	Naperville in the number of new residential permits issued
19	so far in 2011. The State of Illinois has seen it fit to
20	invest over \$100 million in our community over the course
21	of the last year in significant road projects that you've
22	heard about.
23	Centegra is the healthcare provider that has
24	invested millions in our community. We stand strongly and

	Page 137
1	passionately in support of the Centegra Hospital Huntley
2	project, and I urge you to put the opponent's financial
3	to not put the opponent's financial needs in front of the
4	needs of the under served residents of our community.
5	Thank you.
6	CHAIRMAN GALASSIE: Thank you, Mr. Johnson.
7	Mr. Brining, John Brining.
8	MR. BRINING: Thank you, Mr. Chairman and
9	Board members, for the opportunity to be here today in
10	support of the Centegra hospital proposal. I am the
11	Executive Director of the Construction Industry Service
12	Cooperation, and we represent all of the building and
13	trades in the Chicagoland area, 140,000, and 8,000
14	contractors, many of whom are from McHenry County and from
15	this region.
16	We look at this from a jobs perspective. I
17	know you look at it from a needs perspective. But from a
18	jobs perspective, we see the creation of 800 jobs during
19	the construction process, 1,100 jobs after the project is
20	complete and
21	MR. MORADO: Thirty seconds.
22	MR. BRINING: with 30 percent unemployment
23	in our industry, this is huge.
24	We look at the geography, we look at the

Page 138

- 1 approval of the 90 interchange at 47 and the 90
- 2 improvements that only adds to why this is a viable
- 3 project.
- 4 Centegra is ready to turn on the switch, ready
- 5 to build, and we're ready to support those efforts. Thank
- 6 you.
- 7 CHAIRMAN GALASSIE: Thank you, Mr. Brining.
- 8 We appreciate your comments as well.
- 9 Mr. Gene Furey.
- 10 MR. FUREY: Good afternoon. Thank you,
- 11 Mr. Chairman. My name is Gene Furey. I'm a Trustee in the
- 12 Village of Lakewood. We are a residential community of
- 13 1,200 homes and about 3,500 residents, located in the
- 14 population center of McHenry County.
- 15 When the initial proposals for the new medical
- 16 facilities were announced, our board discussed the pros and
- 17 cons of each at our meeting. We all agreed that the
- 18 greater benefit to our village and its residents would come
- 19 from the proposed Centegra site in the Village of Huntley,
- 20 and passed a unanimous resolution to support that.
- 21 Huntley, Lake in the Hills, Woodstock, and Crystal Lake
- 22 share boundaries with our community. We recently annexed
- 23 the areas adjacent to the intersections of Illinois 47 and
- 24 176 --

	Page 139
1	MR. MORADO: Thirty seconds.
2	MR. FUREY: and anticipate a great deal of
3	future commercial and residential development in that area,
4	which will increase our need for hospital services. The
5	Centegra site is planned to be less than two miles from our
6	Village limits.
7	If I may, I would like to tell you one aspect
8	that is important to me. Some years ago I served as a
9	firefighter in Newark, New Jersey and learned the value
10	firsthand of emergency medical care. I learned how
11	important the miracle hour is and in dire medical
12	emergencies, life can hinge on a matter of minutes. Our
13	village today has trained firefighters and EMT's, and many
14	are paramedics. Our ambulance crews are staffed by
15	paramedics and our police officers all carry
16	defibrillators. In the last year, our fire crews have made
17	140 hospital runs, for a small village, and our Police
18	Department was able to save two lives with the use of
19	defibrillators.
20	MR. MORADO: Please conclude.
21	MR. FUREY: We need a hospital within minutes
22	to ensure that the first responses continue as quickly as
23	possible. As much as a hospital is a place for healing and
24	delivering new life, the board believes that public safety

	Page 140
1	is an important responsibility and strongly recommend you
2	support the Centegra proposal.
3	Thank you.
4	CHAIRMAN GALASSIE: Thank you, Mr. Furey. We
5	appreciate your comments as well.
6	(Upcoming speakers identified.)
7	CHAIRMAN GALASSIE: Good afternoon, folks.
8	MR. GHERAN: Hello. My name is Michael
9	Gheran. I'm a Junior at Huntley High School, and I support
10	Centegra Hospital Huntley.
11	My family is deeply affected by this decision.
12	My adopted brother, Charlie, who is six years old, was born
13	addicted to drugs when his birth mother gave birth to him
14	and DCFS took him into their care. He has 95 percent brain
15	damage, cerebral palsy, a tracheotomy, a feeding tube and
16	is cortically blind. Having a tracheotomy is extremely
17	dangerous. If something were to go wrong, he only has
18	minutes to live without oxygen. That is his life source.
19	It scares me to death that the nearest hospital to my house
20	is 25 to 30 minutes away. Not many people could hold their
21	breath for 25 minutes.
22	On top of that, my mother has Type I diabetes
23	that she has had since her childhood. As a complication
24	for diabetes, she has developed gastroparesis. Basically

Page 141

- 1 the nerves in her stomach don't work and she can no longer
- 2 eat. She has a feeding tube, gastric pacemaker, a PICC
- 3 line, and a ton of medicine.
- 4 She has gone to the Centegra Hospital
- 5 Woodstock three to four times a week. It's my job to drive
- 6 her there, and I have --
- 7 MR. MORADO: Thirty seconds.
- 8 MR. GHERAN: -- two jobs to support that, and
- 9 I've had to quit them both to help my family.
- 10 Please vote yes to Centegra Hospital Huntley
- 11 and know you are saving lives by doing so.
- 12 CHAIRMAN GALASSIE: Thank you, Mr. Gheran,
- 13 and we certainly wish you well with those challenges you
- 14 have in your home, and your hospital and community should
- 15 be proud of you representing them here today.
- Mr. Bernardi.
- 17 MR. BERNARDI: My name Dr. Pasquale Bernardi.
- 18 Thank you, Mr. Chairman. I'm the Vice-President of
- 19 Physician Services for Centegra Physician Care.
- 20 In March of this year, I came to McHenry
- 21 County from Baltimore, where I was the Chief of Pediatrics
- 22 for John Hopkins Community Physicians. I came because, as
- 23 an integrated healthcare system with a strong mission to
- 24 serve its community, Centegra was well positioned to be

Page 142 successful in its efforts to navigate healthcare reform, 1 2 and I wanted to be part of that. As challenging as 3 healthcare reform is -- and that may be the one statement we all agree upon -- it is going to be a very good thing 4 5 for our patients. 6 In this new model, healthcare providers are 7 going to be competing against themselves and against national benchmarks to increase wellness and improve 8 9 quality of care, patient satisfaction, all while using their general resources --10 MR. MORADO: Thirty seconds. 11 12 MR. BERNARDI: -- in a more responsible manner. Centegra already offers a full continuum of 13 services. In addition, the incentives for Centegra's 14 15 primary care and specialty providers are aligned with 16 Centegra's values and goals. A simple example of that, we are -- providers' compensation is integrating patient 17 satisfaction scores, quality scores. 18 The growth projections tell us that southern 19 20 McHenry County needs a hospital. Healthcare reform tells 21 us that this hospital must be integrated in a system that is community-focused and able to manage all of its patient 22

wellness and healthcare needs. This describe Centegra

Health System.

23

24

	Page 143
1	Thank you.
2	CHAIRMAN GALASSIE: Thank you, Doctor.
3	Appreciate your comments.
4	Mr. Chuck Ruth.
5	MR. RUTH: My name is Chuck Ruth. My
6	grandkids are the sixth generation of our family that are
7	proud to call Huntley home.
8	In the early 50's, a group of local farmers
9	and Huntley businessmen pooled their money to build a small
10	medical building for the sole purpose of luring a doctor to
11	town. Today we join together to support a full-service
12	hospital and hopefully make Centegra Huntley a reality.
13	Centegra has long been a strong support of healthcare in
14	the greater Huntley community. We need a full-service
15	facility in Huntley.
16	I remind you of the current travel times to
17	other facilities. It only seems logical that the Board
18	would support a hospital that is needed and welcomed by a
19	community, especially one that is home to the largest
20	senior living community in the state of Illinois. Huntley
21	Centegra would be governed by local community members
22	MR. MORADO: Thirty seconds.
23	MR. RUTH: an executive team that lives
24	nearby. To me this is of utmost importance.

	Page 144
1	Huntley needs, Huntley wants, Huntley deserves
2	Centegra. I strongly urge this Board to vote yes.
3	CHAIRMAN GALASSIE: Thank you, Mr. Ruth.
4	Appreciate those comments.
5	Dr. Goldrath.
6	MR. GOLDRATH: My name is Dr. David Goldrath.
7	I'm an independent urologist on the medical staffs at
8	Centegra Health System, Advocate Good Shepherd Hospital,
9	and Sherman Hospital. I have many patients in the area
10	that would be served by Centegra Hospital Huntley, and I
11	fully support this project. I work closely with Centegra
12	Health System on many projects, most recently developing a
13	robotic surgery program, and I appreciated the support of
14	my ideas and willingness to work with my practice.
15	Centegra's leaders approached this new program
16	with the goal of answering one question: How can we best
17	meet the needs of our patients and the community?
18	MR. MORADO: Thirty seconds.
19	MR. GOLDRATH: They've been passionate about
20	developing a state-of-the-art service so that patients have
21	access to the latest surgeries close to their homes. I've
22	always found Centegra Health System to be approachable,
23	easy to work with, and honest. While being fiscally
24	responsible, the primary agenda has always been what's best

Page 145

- 1 for the patients in the communities they serve. Centegra's
- 2 team is also dedicated to continuous improvements so the
- 3 community has access to not just a hospital but a hospital
- 4 that's unmatched in commitment to excellence.
- 5 Because of my experience working with
- 6 Centegra, I fully support its proposal to build a new
- 7 hospital to care for my patients in southern McHenry County
- 8 and northern Kane County. I recommend you approve this
- 9 hospital today.
- 10 CHAIRMAN GALASSIE: Thank you, Dr. Goldrath.
- 11 Appreciate that.
- 12 Mr. Ryan Farrell.
- 13 MR. FARRELL: Thank you. My name is Ryan
- 14 Farrell. I'm a resident of the Village of Lakewood. I'm
- 15 here today as a concerned citizen, but I think a little
- 16 background would be helpful to explain my perspective.
- 17 I'm a lifelong resident of McHenry County;
- 18 also work in Crystal Lake as a partner in a law firm,
- 19 employing over 40 people. I'm an active member of the
- 20 community. I serve as Chairman of the Crystal Lake Chamber
- of Commerce; I'm on the School Board for Crystal Lake; and
- 22 I'm a Trustee for Leadership Greater McHenry County, an
- 23 organization spearheaded by Centegra.
- 24 Everywhere I go, I see Centegra's footprint.

1	Page 146
1	Their support of the community has been instrumental
2	MR. MORADO: Thirty seconds.
3	MR. FARRELL: in making McHenry County what
4	it is today. Centegra participated in over 500 events in
5	the last year, as people won awards throughout the county,
6	and has encouraged a culture of leadership.
7	My wife and I are raising two healthy sons in
8	the Village of Lakewood, but I understand we can't take
9	that for granted. Growing up in the southern end of
10	Crystal Lake, my sister suffered from chronic renal
11	failure. Two times that I can vividly remember she was
12	rushed to the hospital, once for peritonitis and once for
13	heart failure, and the doctors told her that if she was
14	there minutes later, she would not have survived. Minutes
15	matter in healthcare, and I don't believe that we have
16	those minutes with the congestion in Crystal Lake anymore.
17	MR. MORADO: Please conclude your comments.
18	MR. FARRELL: I urge you to support this
19	program.
20	CHAIRMAN GALASSIE: Thank you, Mr. Farrell.
21	We appreciate your comments and your community support.
22	(Upcoming speakers identified.)
23	CHAIRMAN GALASSIE: Welcome, Dr. Gerolimatos.
24	MR. GEROLIMATOS: Hello. Thank you for

1	Page 147 listening to me. I am Dr. Spiridon Gerolimatos. I'm the
2	Medical Director of Medical Imaging at Centegra, and I'm a
3	very biased person. I am strongly biased towards this
4	hospital, but I am biased in many things. I am biased
5	towards the state of Illinois that received me when I came
6	from my mother land. I am heavily biased towards the
7	University of Illinois that gave me a degree in biology and
8	chemistry. I am biased to being favored by the University
9	of Illinois that gave me a degree in medicine and
10	Presbyterian St. Luke's that gave me a degree in radiology.
11	MR. MORADO: Thirty seconds.
12	MR. GEROLIMATOS: My bias towards supporting
13	Centegra is from my practice of patients, due to my
14	position, and to the board in the ability to take a small
15	hospital and develop it through the years to a very
16	comprehensive, quality examination with leadership, courage
17	and direction. I have already been present I am
18	physically present in this community. We have an imaging
19	center at Huntley with the imaging technology. We have
20	provided a health center for the community, and now we are
21	ready to address their deeper needs. I have personally
22	given a number of lectures at Del Webb.
23	MR. MORADO: Please conclude your comments.
24	MR. GEROLIMATOS: I understand the education

 $$\operatorname{Page}\,148$$  and the intellect and the needs of the population, and I

- 2 think we are uniquely qualified to deliver them, and
- 3 Centegra has what it takes to make the so-called small
- 4 hospital grow, as they have done with the other two
- 5 facilities.

1

- 6 Thank you.
- 7 CHAIRMAN GALASSIE: Thank you, Doctor.
- 8 Appreciate those comments.
- 9 Miss Hill.
- 10 MS. HILL: Hi. My name is Clare Hill. I am a
- 11 community member here in McHenry County, and my family all
- 12 moved here so we could be a part of a growing community.
- 13 So, not only me and my brothers and siblings and their
- 14 spouses, but my parents also.
- 15 January 21st of this year, my father suffered
- 16 a heart attack in his home in Algonquin. It was 3.5 miles
- 17 to the nearest EMT to get to him, get him, take him another
- 18 9.5 miles to Sherman Hospital. He did not make it. Had
- 19 there been another hospital closer, the outcome may or may
- 20 not have been different. We don't know.
- MR. MORADO: Thirty seconds.
- MS. HILL: But we did not just lose a father,
- 23 we lost a community member who supported his community
- 24 wholeheartedly, services, businesses. He kept his business

Page 149

- 1 in this county. Not only did they lose but the neighbors
- 2 lost, too, as we had to quickly get rid of a house that we
- 3 could no longer keep or afford. When somebody dies
- 4 unexpectedly when there could be a solution, it costs
- 5 everybody in the community money.
- 6 A lot of these beds are empty in hospitals
- 7 right now because people are out of work and they do not
- 8 have insurance. We do need a closer facility for the
- 9 people in southern McHenry County.
- Thank you for hearing me.
- 11 CHAIRMAN GALASSIE: Thank you for your
- 12 comments. We certainly are sorry for your loss.
- Dr. John Burkey.
- 14 MR. BURKEY: Good afternoon. I'm John Burkey,
- 15 and I'm the Superintendent of School District 158 in
- 16 Huntley. Back in the 1980's, there was a really good movie
- 17 called "Back to the Future," and at the end of the movie,
- 18 the DeLorean rises off the street and goes off into the
- 19 future and Doc Brown says, "Roads? Where we're going we
- 20 don't need roads." And that's very true today, because as
- 21 we move into the future, if we're going to be visionaries,
- 22 we can't take roads; we have to design the map. That's
- 23 something that we as a school district and Centegra have
- 24 begun to partner on doing.

1	Page 150 We're starting a medical academy in our high
2	school, which currently has approximately 125 students.
3	MR. MORADO: Thirty seconds.
4	MR. BURKEY: This academy is going to open
5	next fall. It's going to be a school within a school, and
6	Centegra is a full partner with us in this. Our goal is,
7	we want to provide a work force for the future that will be
8	able to staff all of the medical needs. You know, there's
9	no greater need in this country or no greater challenges
10	than education and healthcare, and both of those areas take
11	organizations that are leaders, that can map our way to the
12	future, and in Huntley, we are doing that between our
13	school district and Centegra, and together we are going to
14	have a medical academy like nothing in the entire state of
15	Illinois. We will be using "Project: Lead the Way"
16	curriculum, which has already been approved, which is a
17	nationally-rigorous medical curriculum. In the state of
18	Illinois it is led by the University of Illinois in
19	Champaign.
20	MR. MORADO: Please conclude your comments.
21	MR. BURKEY: In closing, I would just like to
22	say that between us and the partnership we have in Huntley,
23	we are truly, truly doing something that is going to be a
24	model for the state of Illinois and, I believe, a model for

	Page 151
1	the entire nation.
2	CHAIRMAN GALASSIE: Thank you, Dr. Burkey. I
3	suspect Board Members appreciate the reference to "Back to
4	the Future" at 3:30, rather than more HSA statistics right
5	now.
6	(Laughter)
7	CHAIRMAN GALASSIE: Ellen Ebann.
8	MS. EBANN: Good afternoon. My name is Ellen
9	Ebann, and I am a Board member of the Family Health
10	Partnership Clinic in Woodstock and McHenry. Our clinic's
11	mission is to provide healthcare for the uninsured and the
12	under insured of the area. We do not receive State or
13	Federal dollars for our work, and we are dependent on our
14	community to help us provide primary care that is so
15	critical to the health of our area.
16	MR. MORADO: Thirty seconds.
17	MS. EBANN: Because we do not because we
18	are not government-funded we must partnership with other
19	people in our community. One of our strongest partners is
20	Centegra Health System. They have been leaders in
21	demonstrating their commitment to the community. They've
22	always made a very strong effort to incorporate the
23	clinic's well-being into their community mission. I could
24	go on and on.

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

Fax: 314.644.1334

002219

1	Page 152 We are pleased with Centegra's plan to bring
2	high quality healthcare to the southern portion of McHenry
3	County. This attention to need over profit has been
4	consistently demonstrated by Centegra through their
5	involvement with our clinic, as well as the many other
6	activities they foster, which are not profit-centered but
7	instead address community concerns. This is the true
8	definition of community-centered healthcare, and we are
9	proud to support Centegra in its effort to deliver that.
10	MR. MORADO: Please conclude your comments.
11	MS. EBANN: Please approve Centegra Hospital
12	Huntley. Thank you.
13	CHAIRMAN GALASSIE: Thank you, Ms. Ebann.
14	And I believe we have Chief Jim Saletta.
15	MR. SALETTA: Good afternoon. My name is Jim
16	Saletta. I'm Fire Chief of the Huntley Fire Protection
17	District, and I'm here representing the Fire District.
18	I'd like to state that we are in full support
19	of Centegra Health System's proposal to build a hospital in
20	Huntley. I'd like to make a few key points.
21	A lot has been said about travel time.
22	Statistically what I can tell you is our current travel
23	time to Woodstock Hospital is 15 minutes and our current
24	travel time to Sherman Hospital is 16 minutes. If we had a

- 1 local hospital we could cut that time in half. We can have
- 2 a travel time of six minutes or less in most cases, and it
- 3 will be significant for us.
- 4 I'd like to talk about turnaround time.
- 5 MR. MORADO: Thirty seconds.
- 6 MR. SALETTA: Turnaround time is the time that
- 7 an ambulance is out of service while it's on a call. If we
- 8 transport somebody to a hospital and it's outside of our
- 9 area, we're going to be out of service for at least an
- 10 hour. We could cut that time down to 30 or 40 minutes if
- 11 we have a local hospital, and that will also be
- 12 significant. It will put our ambulances back in service,
- 13 ready to service our communities.
- 14 Last thing I'd like to talk about is
- 15 statistics. In 2001, we had 1,291 ambulance calls. In
- 16 2010, we had 2,731 ambulance calls, a 211 percent increase.
- 17 Every year we see an increase in the number of ambulance
- 18 calls, and we will see that same thing happen this year.
- 19 Of special note is the population that we serve in the Del
- 20 Webb community. There are over 9,000 senior adults in that
- 21 community. Five years ago they represented 21 percent of
- 22 our calls. This year they're going to represent 40 percent
- 23 of our calls. As our population grows older, as we all
- 24 know, we're going to require more medical attention and

	Page 154
1	more emergency medical attention. I think that's
2	justification for a hospital in our area.
3	In summary, Centegra's proposed hospital in
4	Huntley will provide improved emergency medical services as
5	well as general medical services to the fastest-growing
6	population center in McHenry County and northern Kane
7	County. It will also provide needed medical care to a
8	significant number of higher risk senior adults. In a few
9	years, when this possibly goes into service, there will be
10	an even greater need than there is today, and we need this
11	medical facility today.
12	Thank you.
13	CHAIRMAN GALASSIE: Chief, thank you for your
14	comments, and congratulations on your National
15	Certification that your City Manager mentioned. I'm
16	somewhat familiar with it, and I give you a lot of credit.
17	Thank you, all of you.
18	(Upcoming speakers identified.)
19	CHAIRMAN GALASSIE: Good afternoon, folks.
20	Ms. Rivera, if you'd like to begin.
21	MS. RIVERA: Okay. My name is Maggie Rivera,
22	and I am a resident of Crystal Lake and the National
23	Vice-President of the League of United Latin American
24	Citizens in the Midwest region. LULAC is the oldest and

Page 155 largest Latino civil rights organization in the United 1 2. States. Our organization's main goal is to advance the economic condition, educational attainment, political 3 influence, health, and civil rights of Hispanic Americans. 4 5 We have more than 800 community-based LULAC councils 6 nationwide. On the local level since our founding in 1968, 7 LULAC has been integrally involved in advocacy with regards to healthcare. 8 9 The hospitals that became Centegra have been cornerstones in McHenry County for nearly a 100 years. 10 Centegra has demonstrated its investment in the communities 11 it serves by providing quality healthcare to anyone who 12 13 needs it, without concern of ability to pay. 14 MR. MORADO: Thirty seconds. 15 MS. RIVERA: Centegra also provides key 16 support for a number of residents. Centegra has shown foresight in involving the services in our community access 17 to those services. Its leaders continually access our 18 19 region's needs and tailor the healthcare they provide to 20 make sure they stay on the leading edge of healthcare. 21 Centegra is rooted in our community, supportive of local charities, and is the hospitals we 22 trust to provide healthcare services for the people of 23

McHenry County. Over the years, Centegra has been a strong

24

1	Page 156 support
2	MR. MORADO: Please conclude your comments.
3	MS. RIVERA: and advocate for the health
4	and well-being of Latino residents in McHenry County. I
5	strongly ask you to support and vote yes for Centegra.
6	CHAIRMAN GALASSIE: Thank you, Ms. Rivera.
7	Appreciate your comments.
8	Ms. Wicks.
9	MS. WICKS: Hello. My name is Kim Wicks. My
10	story is not a sad one.
11	I, for the last month or so, have been making
12	cold calls regarding the decision here today. I've been
13	calling my fellow neighbors throughout Algonquin, Lake in
14	the Hills, Crystal Lake, and Huntley. I wondered how many
15	of these people are going to be rude to me, hang up in my
16	ear versus how many would really be interested. Boy, was I
17	surprised. These people were not rude at all. In fact, of
18	the hundreds of phone calls I made, I actually only had two
19	people hang up on me. These people were interested. They
20	asked questions, if they didn't know about the project, and
21	if they did, I almost immediately got a "Yes, I want a sign
22	in my yard. We need a hospital in Huntley."
23	MR. MORADO: Thirty seconds.
24	MS. WICKS: I left a lot of messages, too.

1	Page 157 People even called me back. This community took the time
2	to call back a telemarketer. I've never done that. Some
3	of them even came to our office when I told them it was
4	going to be a few days before we could have a volunteer out
5	there to put a sign in their yard. They came and picked
6	them up.
7	Finally, I hope that you will listen to the
8	communities of southern McHenry County. I have heard and
9	spoke to these residents firsthand, and I am overwhelmed at
10	how many people are in need of a hospital and want one in
11	Huntley. Please say yes to Centegra Huntley.
12	Thank you.
13	CHAIRMAN GALASSIE: Thank you, Ms. Wicks.
14	Appreciate your comments.
15	Marty Smith.
16	MR. SMITH: Good afternoon. I am Marty Smith.
17	I'm a Senior Vice-President of Investments for Raymond
18	James, as well as a certified financial planner. I'm also
19	an Eagle Scout and a Silver Beaver for Boy Scouts and have
20	been an active volunteer for the Boy Scouts for the last 30
21	years. I was born in a Centegra facility and lived in the
22	community my entire life.
23	My (unintelligible) for you today is that of
24	community service. Centegra provides vitality to our

Page 158 community unlike anything I've ever seen in my entire life. 1 2 There's a passion by employees, by the leadership, by the 3 staff that filters through the community. Bottom line --MR. MORADO: Thirty seconds. 4 5 MR. SMITH: -- is our communities are far 6 better off because of the vision they have, the core values 7 they have, the leadership of the community involvement they 8 have. 9 Thank you very much. 10 CHAIRMAN GALASSIE: Thank you. We appreciate 11 your comments. 12 Mr. Doug Meyer. MR. MEYER: Thank you, Mr. Chairman and Board 13 14 Members. Thank you for this opportunity to speak. 15 Doug Meyer. I live in Lake in the Hills. I'll start by 16 saying that I grew up in Crystal Lake, and I still have family that lives in the area. I have a great affinity in 17 my heart for Crystal Lake, Twin Ponds Golf Course, Silver 18 Nugget Pizza. 19 20 But I believe that the plan and the proposed site for Centegra Hospital Huntley is by far the best 21 option to serve the area's needs for healthcare. We have 22 23 seen explosive growth in the area. There was a period of 24 time when the school district in Huntley was taking in as

- 1 many as 1,000 new students each year. At the same time,
- 2 Del Webb Sun City was being developed and brought in 10,000
- 3 senior citizens.
- 4 MR. MORADO: Thirty seconds.
- 5 MR. MEYER: So, the community came together.
- 6 It responded by building seven schools, new fire stations,
- 7 in addition to the improvements and road expansion going
- 8 on. So, I think if more of you lived or went through the
- 9 area, you'd see that the need is real and it is justified.
- 10 For me it's not a question of whether this is needed or
- 11 not. It is.
- 12 The community is coming together once again.
- 13 We had a gathering on the campus where the new hospital
- 14 would be built to rally for our common cause last week,
- 15 which is quality, full-service healthcare close to our
- 16 homes, and by that I mean immediate care, physician
- 17 facilities, a wellness center and a full-service hospital.
- 18 I was very excited to be part of this reality. We have
- 19 some pictures here. Kayla and Angela Felton were there, a
- 20 bunch of other people.
- 21 MR. MORADO: Please conclude your comments.
- 22 MR. MEYER: So, as you make your decision
- 23 today regarding these proposals, please consider that the
- 24 need is real, the undeniable fact that the southwestern

- 1 McHenry County is where the most recent growth has been and
- 2 where it will continue to be, and that it is a very large
- 3 and diverse community, solidly behind Centegra Huntley.
- 4 Thank you for your consideration.
- 5 CHAIRMAN GALASSIE: Thank you, Mr. Meyer. We
- 6 appreciate your comments as well.
- 7 Mr. Pat Morehead.
- 8 MR. MOREHEAD: Hi. My name is Pat Morehead,
- 9 and I am here in support of Centegra Health System's
- 10 proposal of Centegra Hospital Huntley. By building
- 11 Centegra Hospital Huntley, created efficiencies will
- 12 benefit the people who are served, as well as Centegra, for
- 13 years to come. Centegra's success comes from the way the
- 14 organization is centralized. By operating as a unified
- 15 system with leadership that oversees all of its entities,
- 16 Centegra spreads fixed costs over a large patient
- 17 population. Adding another hospital to the system will
- 18 allow it to share costs even more, which will again
- 19 increase efficiency. In order to create these same
- 20 efficiencies --
- MR. MORADO: Thirty seconds.
- MR. MOREHEAD: -- many other Illinois health
- 23 systems are combining to share costs. Centegra Hospital
- 24 Huntley would do more than meet the healthcare needs of its

1	patients. It would also help other hospitals carry the
2	financial burden of the Centegra system by providing care
3	to the people of the region. While many Illinois
4	healthcare systems are merging to improve efficiencies,
5	Centegra has to examine its own market. There are still
6	people living in our region who are under served, and that
7	is why southern McHenry County is the right location for a
8	new hospital. Centegra strives to bring high quality
9	healthcare
10	MR. MORADO: Please conclude your comments.
11	MR. MOREHEAD: to our community, and they
12	have done the necessary research in order to execute this
13	project.
14	I ask you to approve Centegra Hospital Huntley
15	and give thousands of community members what they deserve.
16	Thank you.
17	CHAIRMAN GALASSIE: Thank you. We appreciate your
18	comments, ladies and gentlemen. Thank you very much.
19	(Upcoming speakers identified.)
20	CHAIRMAN GALASSIE: Dr. Campagna, if you
21	would like to begin.
22	MR. CAMPAGNA: Dr. Dan Campagna. I'm the
23	Associate Medical Director of the Department of Emergency
24	Medicine for Centegra Hospital McHenry. Been an emergency

1	Page 162 medical physician for approximately 15 years and, I joined
2	Centegra Health System in July of 2000. It is my
3	responsibility as an emergency medicine physician to
4	respond to any medical emergency that comes to the
5	Emergency Department. Centegra has provided me with all of
6	the necessary resources to do my job effectively once the
7	patient gets to our doors, but it is the responsibility of
8	the healthcare system to respond to the changing needs of
9	our community at large.
10	Our community in northern Illinois and
11	healthcare in general have dramatically changed over the
12	past 10 years. The population in southern McHenry and
13	northern Kane Counties are booming. Huntley alone, as we
14	have heard many times today, has tripled its population in
15	the last 10 years. Patients are living longer, their care
16	is becoming more complex, and primary care services are
17	vital to
18	MR. MORADO: Thirty seconds.
19	MR. CAMPAGNA: keep up with the demand of
20	our communities as patients are looking for hospitals and
21	emergency departments for their care. Centegra Health
22	System is committed to our community and responding to its
23	needs in a number of ways. We have two comprehensive
24	hospitals with Level 2 trauma care. We have a Flight for

1	Page 163 Life program at Centegra Hospital McHenry. In the last 10
2	years we have added cardiac cath and cardiovascular surgery
3	programs, stroke and chest pain center designations,
4	increased our number of staff, redesigned and renovated two
5	Emergency Departments with state-of-the-art technology, and
6	added two immediate care centers in the community. But
7	where are we falling short?
8	MR. MORADO: Please conclude your comments.
9	MR. CAMPAGNA: We have a lack of
10	readily-accessible care in southwestern McHenry and
11	northern Kane Counties. In an emergency, time is critical.
12	Huntley rescue takes 15 minutes transport to either
13	Woodstock or Sherman, and it can easily take 30 minutes or
14	more in bad weather, traffic, et cetera.
15	As a major healthcare provider of McHenry
16	County, Centegra Health System is committed to our
17	community. Centegra Hospital Huntley will provide the
18	residents in our relatively under served regions the same
19	access to emergency care that is consistent with emergency
20	care in other areas of our county.
21	Thank you.
22	CHAIRMAN GALASSIE: Thank you, Dr. Campagna.
23	Mr. Francos.
24	MR. FRANCOS: Good afternoon. I am Rick

Page 164 Francos. I am a McHenry County resident and local business 1 2 owner, and I do appreciate the chance to speak to the panel 3 today. 4 As we have seen from the stats, McHenry 5 County's growth has been tremendous. The growth in 6 southern McHenry County along the I-90 corridor, including 7 Huntley, has resulted in the need for additional infrastructure and services. We have seen new and expanded 8 roads, new schools, new churches, new fire stations. 9 10 MR. MORADO: Thirty seconds. MR. FRANCOS: A newly approved I-90 11 interchange at Route 47 and now the need to serve the 12 13 residents with a new hospital in Huntley. 14 I'm here today taking time away from my work 15 to express to you that the time is now to say yes and commit to build a hospital that will serve McHenry County 16 residents for decades to come. Need and now. As a 17 co-founder of a local employer who recognized the need to 18 expand our company's services to Huntley to serve an 19 20 ever-growing population, so too has Centegra. They've 21 analyzed the areas they serve and recognize the need for improved medical care exists today. The ability to improve 22 service for that need relies on this Board approving the 23

project proposed by Centegra now.

24

1	Page 165
1	Concluding, not everyone from the local
2	community can be here to express their wishes, but for
3	someone who works and lives in McHenry County, I see the
4	tremendous support the local community has given to
5	Centegra to help in their efforts to expand and improve
6	medical care in our community. So, as a member of that
7	community, I ask you recognize the need and ask you to
8	approve the new Centegra hospital to advance medical care
9	in our community. Thank you.
10	CHAIRMAN GALASSIE: Thank you, Mr. Francos.
11	Mr. Harry Leopold.
12	MR. LEOPOLD: Thank you. My name is Harry
13	Leopold. I'm a 9-year Trustee of the Village of Huntley
14	and a 5-year member of the Sun City Community Association
15	Board of Directors. We are an active adult community.
16	I want to add my support as a representative
17	of the over 24,000 Huntley residents and nearly 10,000
18	residents of Huntley (sic) for the approval of Centegra
19	Hospital Huntley. While it was good for a few laughs, I
20	object to the stereotype earlier that people of Sun City
21	object to driving to medical to get medical service but
22	readily go to save two cents on gas.
23	For these reasons and many reasons
24	MR. MORADO: Thirty seconds.

1	Page 166 MR. LEOPOLD: that have already been
2	stated, I want to add my support and urge you to support
3	the Centegra hospital in Huntley.
4	CHAIRMAN GALASSIE: Thank you, Mr. Leopold.
5	We'll let the record show folks at Sun City are willing to
6	drive.
7	(Laughter)
8	CHAIRMAN GALASSIE: Mr. Timothy O'Grady.
9	MR. O'GRADY: Thank you, Mr. Chairman, Board
10	Members. My name is Tim O'Grady, and I wanted to share how
11	Centegra Health System changed my life.
12	I was taken to Centegra's Behavioral Health
13	Department and received care that honestly and truly saved
14	my life. Without the access to the care that I received, I
15	don't think I'd be standing here today, telling you how
16	important behavioral health services are to McHenry County.
17	The series of events that brought me to Centegra Behavioral
18	need not be discussed in this venue, but the details were
19	pretty frightening.
20	I was diagnosed with Bipolar II disorder, a
21	diagnosis which, oddly enough, gave me a great sense of
22	relief, gave me a different perspective on myself, and
23	named my mental illness. That helped me begin a journey of
24	recovery. I have got to tell you that the team at Centegra

1	Page 167 took care of me. They made me see life is worth living
_	cook care of me. They made me bee tire ib worth fiving
2	and, most importantly, they never gave up on me. Through
3	group sessions, activities, counseling, and the ability to
4	talk to other patients, I learned that my battle was not
5	unique to me, there were others like me, and I believed a
6	different way of living and recovery were possibilities
7	MR. MORADO: Thirty seconds.
8	MR. O'GRADY: something I never conceived
9	prior to receiving care at Centegra. Many, many years I
10	just assumed that severe depression was always going to be
11	a part of my life, but with the coaching from Centegra
12	staff and their assistance in developing a wellness
13	recovery plan for me, I now know there is a solution and a
14	better way of living.
15	I understand how important any hospital is for
16	our communities, but providing mental health service is
17	beyond necessary, especially today. Looking around the
18	room, I know many of us know someone who has suffered from
19	or is currently living with a mental illness.
20	MR. MORADO: Please conclude your comments.
21	MR. O'GRADY: Not only genetics play and will
22	continue to play a role in mental health issues, but also
23	factors such as the economy are affecting many lives, as is
24	the recent influx of heroin and other life-affecting drugs

- 1 in this county and region. For these kinds of illnesses
- 2 special care is needed. Our community needs services to
- 3 help the mentally ill.
- 4 I ask that you consider the snapshot of my
- 5 story and how Centegra services of compassion, competency
- 6 and determination saved my life. Build a hospital that can
- 7 save a life both physically and mentally. Please approve
- 8 Centegra's Hospital Huntley. Thank you.
- 9 CHAIRMAN GALASSIE: Thank you, Mr. O'Grady.
- 10 We appreciate your comments and your willingness to share
- 11 your journey to recovery. I commend you for that.
- 12 Mr. Terrence Egan.
- MR. EGAN: Good afternoon. My name is Terry
- 14 Egan. I am President and CEO of Hearthstone Communities.
- 15 I support Centegra Hospital Huntley because of Centegra's
- 16 long-standing involvement in McHenry County.
- 17 Hearthstone Senior Living Community is a
- 18 Continuing Care Retirement Community that has been serving
- 19 the healthcare and residential needs of older adults since
- 20 1903. Our 200 residents include those living
- 21 independently, as well as seniors requiring assisted living
- 22 and skilled nursing care. Centegra has cared for our
- 23 patients with acute healthcare needs since 1914.
- MR. MORADO: Thirty seconds.

1	Page 169 MR. EGAN: The long-term collaboration between
2	Centegra and Hearthstone continues to this day, not only
3	when our residents need emergency or acute care services,
4	but also when patients from the community are discharged
5	from the hospital and require post-acute care and nursing
6	facilities such as Hearthstone. The proposed Centegra
7	hospital is within Hearthstone's primary market area.
8	This I know. Now is the time for healthcare
9	providers to create services to meet the needs of the
10	dramatically increasing elderly population in our
11	community. Hearthstone Communities fully supports
12	Centegra's proposal for a new hospital in Huntley.
13	CHAIRMAN GALASSIE: Thank you, Mr. Egan. We
14	appreciate your comments, and all of you as well. Thank
15	you for your time.
16	This concludes the comments in support of this
17	Project No. 10-090. There is there are 25 people that
18	spoke in support of the project with a an additional 25 or
19	so standing in silence but noting support in the project.
20	That having been said, prior to calling the
21	applicants to the table, I am going to ask for a ten-minute
22	stretch, because we had two glasses of iced tea at lunch
23	rather than one. So we'll be back here in ten minutes.
24	(Recess)

	Page 170
1	CHAIRMAN GALASSIE: Thank you very much for
2	that brief break. We appreciate it. We'll bring it back
3	together here.
4	I'd like to make a comment before we get
5	finished because many times when we're done, the room
6	immediately breaks up. This Board hears applicants from
7	all over the state and visits all areas over the state, and
8	many items are contentious, as you can appreciate. We just
9	want to compliment the community, because these
10	applications today, while fully independent, have had
11	significant impacts to your community, the strong feelings
12	for and against, which we understand, and I think all of
13	these feelings have been done respectfully and graciously,
14	and I assure you, speaking for the Board, that that is not
15	always the case in our experience. So, we commend the
16	McHenry County, Crystal Lake, Huntley communities for the
17	manner in which it conducted itselves today. Thank you
18	very much.
19	(Applause)
20	CHAIRMAN GALASSIE: Otherwise by now we'd be
21	passing out Advil along the Board. Thank you.
22	We have our applicants at the table. If you
23	will introduce yourselves, spell your names and then we'll
24	have the recorder swear you all in.
	<del>-</del>

	Page 171
1	MR. SHEPLEY: Aaron Shepley.
2	MR. EESLEY: Mike Eesley.
3	MS. MILFORD: Susan Milford.
4	MR. SCIARRO: Jason Sciarro.
5	MS. STRENG: Hadley Streng.
6	CHAIRMAN GALASSIE: If you want to raise your
7	hands, we assume you'll be speaking for the organization.
8	They need to stand up and identify themselves.
9	MR. PIEKARZ: Lee Piekarz.
10	MR. ROSENBERGER: Robert Rosenberger.
11	MR. MURPHY: Neal Murphy.
12	MR. BERNARDI: Pasquale Bernardi.
13	MS. JOHNSON: Barb Johnson.
14	MR. LAWLER: Dan Lawler.
15	(Oath given)
16	CHAIRMAN GALASSIE: I think we might want to
17	make a note to consider a sliding fee based on the number
18	of people sworn.
19	(Laughter)
20	CHAIRMAN GALASSIE: We have two
21	MR. CONSTANTINO: Two comments on the State
22	Agency Report.
23	CHAIRMAN GALASSIE: Two comments that have
24	been passed out to folks.

1	Page 172 MR. CONSTANTINO: These were e-mailed to the
2	Board members last week. I believe they're relevant and
3	should be approved and included in the project file.
4	The first Item 4 dealt with our failure to
5	put the opposition comments in the State Agency Report. We
6	try to give the Board members a sample of opposition
7	comments in our State Agency Report. We don't get every
8	one in that, especially on projects of this size and scope.
9	The second comment that the letter made was
10	regarding our bed inventory, and we're required by your
11	rules to use the approved bed inventory that was approved
12	by you in October 2011, and that's what we used for both
13	this, the Centegra report, and the Mercy applications.
14	That's what we're required to use, nothing else.
15	CHAIRMAN GALASSIE: And you're recommending
16	both be included into the record?
17	MR. CONSTANTINO: Yes. Then there's Item 5,
18	which I've also handed out. Again, this was also e-mailed
19	to you last week. They requested my analysis of the
20	service access issue. I believe the rule should be read as
21	access is the result of access is not an issue unless
22	all of the facilities are at target occupancy, and that's
23	the way I've done this report and the Mercy application,
24	and that's the way I considered it.

1	Page 173 We ask four things regarding need for a
2	project. Is there a calculated bed need? And in this area
3	there is, there's a calculated bed need of 178 beds. Will
4	the project serve the residents of the Planning Area? And
5	for this application, the applicants have stated that the
6	number of patients from this Planning Area will be about 60
7	percent; 40 percent will be outside this Planning Area.
8	That is what they have given us. Is there a demand for the
9	project? And this goes to the question of referral
10	letters. In this case, they relied upon our calculated
11	demand formula. That was approved at your meeting at the
12	October 2011 Board meeting. And then will the proposed
13	project Improve service access in the within 45 minutes
14	of the proposed project?
15	CHAIRMAN GALASSIE: So having heard those
16	three Staff recommendations, is there a motion to accept
17	these three items and include them in the record?
18	MR. EAKER: So moved.
19	MR. SEWELL: Seconded.
20	CHAIRMAN GALASSIE: Accept them in the record
21	and then proceed, two items. Motion and
22	MR. ROATE: Motion made by Mr. Eaker and
23	seconded by Mr. Sewell.
24	Dr. Burden?

1	Page 174 MR. BURDEN: Yes.
2	
	MR. ROATE: Mr. Eaker?
3	MR. EAKER: Yes.
4	MR. ROATE: Mr. Greiman?
5	MR. GREIMAN: Yes.
6	MR. ROATE: Mr. Hayes?
7	MR. HAYES: Yes.
8	MR. ROATE: Mr. Hilgenbrink?
9	MR. HILGENBRINK: Yes.
10	MR. ROATE: Ms. Olson?
11	MS. OLSON: Yes.
12	MR. ROATE: Mr. Sewell?
13	MR. SEWELL: Yes.
14	MR. ROATE: Chairman GALASSIE?
15	CHAIRMAN GALASSIE: Yes.
16	MR. ROATE: That's eight votes in the
17	affirmative.
18	CHAIRMAN GALASSIE: Motion passes. Thank you
19	very much.
20	We will move directly to Staff report for Item
21	10-090, Centegra Hospital Huntley.
22	MR. CONSTANTINO: Thank you Mr. Chairman.
23	The applicants, Centegra Health System, are
24	proposing to establish a 128-bed acute care hospital in

- 1 Huntley, Illinois. The total cost of the project is
- 2 approximately \$233 million. The anticipated project
- 3 completion date is September 30th, 2016.
- 4 At the June meeting, an Intent to Deny was
- 5 given by this Board. You asked for additional information.
- 6 That is included as a separate Appendix to the information
- 7 submitted to you. As part of that submittal, the
- 8 applicants addressed the response to Safety Net Impact
- 9 Statement submitted by the applicants. They addressed the
- 10 2010 McHenry County Community Health Study, and they
- 11 addressed the decrease, the slow down, in the population
- 12 growth in McHenry County. Once again, that was submitted
- 13 to you as a separate Appendix to the information.
- 14 There was a public hearing held on this
- 15 project. That hearing was February 16th, 2016 (sic), and
- 16 we received a number of letters in support and opposition.
- 17 When I say "we received," that means the State Board Staff
- 18 separately received a number of letters in support and
- 19 opposition. You were given over 7,000 pages of support and
- 20 opposition letters submitted with this application. We
- 21 tried to include a number of the excerpts from those
- 22 letters in the body of this report. Hopefully, you've read
- 23 them all.
- 24 The State Board Staff notes there are existing

1	$$\operatorname{Page}\ 176$$ facilities within 45 minutes that are operating below the
2	target occupancy. There are existing facilities within 30
3	minutes, two of which are Centegra hospitals, operating
4	below the State Board's target occupancy, and then the
5	proposed clinical services, other than categories of
6	service, will impact other area providers.
7	Thank you, Mr. Chairman.
8	CHAIRMAN GALASSIE: Thank you.
9	MR. SEWELL: Mr. Chairman, that public hearing
10	was February of 2011.
11	MR. CONSTANTINO: February, yes.
12	MR. SEWELL: You said 2016.
13	MR. CONSTANTINO: I'm sorry. 2011.
14	CHAIRMAN GALASSIE: Thank you for the
15	correction.
16	And who will be speaking for the Board?
17	MR. EESLEY: I'll start it anyway.
18	CHAIRMAN GALASSIE: Thank you.
19	MR. EESLEY: Just I'm Mike Eesley. I
20	wanted to start off. I'm the CEO of the Health System,
21	been with the Health System about 13 years now, CEO about
22	10 of those years.
23	It's a health system rich, as you've seen, in
24	the fabric of the community. It's been a part of the

1	community for almost a hundred years, 98 years now. It is
2	the essence of how healthcare delivery is in McHenry
3	County.
4	I know that you've got a lot of paper in front
5	of you, 7,000 pages. I assume you've read most of those.
6	We've been supported by over 16,000 letters of support by
7	our community, which I think is significant in respect to
8	their commitment to this project. You hear through the
9	public comments and through the discussion today a lot of
10	emotions. What we're going to try to do with the group I
11	have with me today is try to cut through some of those
12	emotions and give you some facts and information that we
13	think will minimize the gaps that you're hearing about and
14	the concerns you're hearing about, so that you can get a
15	better essence and feel for this project.
16	I will tell you that with our 100 years, that
17	organization really is a like you heard from Chuck Ruth,
18	for example, an individual within the community of five
19	generations. We have a lot of those individuals that are
20	part of Centegra Health System, part in the fact that
21	they are part of a partnership or maybe they're on a board
22	or they're in some relationship with Centegra. They really
23	hold our feet to the fire to make sure that we provide
24	great access to our community, that we are the essence of

Page 178 safety net, and you'll hear about the safety net aspects of 1 2. that. We don't take CON's lightly. I'll tell you a 3 little brief story about our CON journey, but the CON 4 5 process is considered within our organization, and it's a 6 very diligent process that we go through. It's a process 7 where we've seen open heart approved, we've seen our ambulatory care services approved at the Huntley campus, we 8 9 have seen ambulatory services approved for CON at each one 10 of the campuses. We've been involved in a variety of CON's. All of them go through just as much scrutiny with 11 you as they do with the board. The board is just as 12 anxious about making sure that we don't step on any land 13 14 mines or do anything inappropriate, because they don't want 15 to throw the balance off of the delivery of healthcare in 16 our local community. So, we really take that to heart. It is difficult, though, when I hear some of 17 my peers here talking about the impact and talking about 18 19 how we're going to impact them. It is interesting when I 20 go back and I take a look at. I'll give you one good example. Being new in my role a few years ago, I go to the 21 board with an idea that we ought to move into open heart, 22 and I thought, well, we have a cath -- a couple cath labs

at our McHenry campus, and we do a number of cath

23

24

Page 179 procedures. Coming from a university hospital, I thought, 1 2. well, we should probably do open heart, because we don't have it in our community. The board, our board, says to 3 me, "Well, what's the criteria?" So, I walk through the 4 5 criteria, and they say, "Well, it sounds like you're a 6 little short on the procedures of catheterization. Sounds 7 like you have to be over a certain number, " which I think at the time was about 1,100, and we were far short of that, 8 about 700. They said, "You can't apply for that unless you 10 meet those numbers. So continue the work, but really make sure that you're meeting the expectations before you bring 11 it to the board." A little chastised by the Board, I still 12 moved. And they're sitting back there saying, "God, he 13 stills remembers?" 14 15 But why I tell you that is it wasn't a year 16 later that I'm reading the CON agenda and there's Good Shepherd Advocate applying for open heart, and I'm 17 thinking, well, maybe it's because they've got a more 18 mature market; they're a little east of us; the transition 19 20 from Chicago has occurred there before it's occurred in our 21 location, and now we've seen that change occur within our location as well. As I walked through it, they didn't even 22 23 have a cath lab. They were approved in that project 24 without even a cath lab. Here my board held me to an

Page 180 accountability of having over 1,200 caths.

- 1
- 2. Then this year -- and I will get to a point
- here. But this year I looked and they closed down the 3
- behavioral health area, and then they came to the Board for 4
- 5 approval to close it down. Well, that's kind of
- 6 interesting, because I'm trying to play by all of the rules
- 7 and align myself with the community, and as you can see,
- we've got a lot of people behind us here that are counting 8
- on this table to represent the community, and it's really
- 10 kind of an overwhelming issue when we consider it, because
- we've got all of these responsibilities of making sure that 11
- we provide great healthcare. 12
- And you heard a gentleman say, opposing the 13
- 14 project, says, "Why would you need a hospital? You're
- 15 rated fourth healthiest area in the state." Why do you
- 16 think that is? Because we take care of our state. We take
- care of our county. We take care of our people. And this 17
- isn't about a structure or a building. This is about 18
- 19 making sure that we have the ability to provide healthcare
- 20 in the best economical way possible, and we follow the
- rules. So it's real important that we do that. 21
- The last note is real interesting, that I've 22
- 23 been in discussion with Advocate four times over the last
- 24 three years, and the desire is what? To buy me. You hear

- 1 the comment about eventually Centegra will be owned by a
- 2 bigger organization. I don't think so, and why I don't
- 3 think so is because we're a community organization that
- 4 takes care of our community. We're in deep roots with our
- 5 community. But Advocate is very interested in buying us,
- 6 constantly, constantly trying to buy us. When they were
- 7 eventually brought to the Huntley campus and we sat in our
- 8 new building our Inventory Care Building, I showed them
- 9 what our intent was and a very, very unique campus -- I
- 10 think a gentleman referred to as we have a wellness -- we
- 11 have a fitness facility that is 110,000 square feet. We
- 12 have ambulatory services. We have immediate care. We have
- 13 physician office practices. We have specialty physician
- 14 practices, and now we're trying to bring a hospital to that
- 15 land. When I showed them what we were thinking about doing
- 16 and how it looked, they were gleeful, they were excited.
- 17 The day I told them that I wasn't interested in being
- 18 bought by them, that was the day everything dropped.
- 19 That's the day everything happened.
- 20 And so I thought it real unusual, because I
- 21 saw Legislators, I saw business owners, I saw in my local
- 22 area theater groups being approached to not support our
- 23 project. So kind of an atmosphere of what I would call a
- 24 bully, that I like the way things go as long as they go my

- 1 way. So, very unique. So, I kind of discount how they
- 2 view things. And as we see in the local paper, they're
- 3 going to be bought, eventually buying into Sherman
- 4 Hospital. So the linkage between Sherman and Advocate, no
- 5 surprise here. So, kind of things that really gets the
- 6 emotions going, no doubt.
- 7 I think the project -- Aaron will to touch
- 8 base in a little bit on these gaps. It's our first attempt
- 9 ever at trying to build a new hospital. We've really
- 10 followed the rules. It's a 138-bed need, and we're
- 11 requesting 100. It's a 22-bed need for obstetrics. We're
- 12 requesting 20. It's an 18-bed need in ICU. We're
- 13 requesting 8. It allows us to expand our safety net
- 14 services. We're the primary provider of safety net. It
- 15 gives a place for people to receive care locally. It's one
- of the fastest growing areas in Illinois, and it is the
- 17 fastest growing area in McHenry County. We have 16,000
- 18 letters of support, and we're also supported by a number of
- 19 Senators and State Representatives.
- 20 So, it is a project that we're very excited
- 21 about, very passionate about, as you can see, and at this
- 22 point, I'm going to turn it over to Aaron to talk to you
- 23 about the findings from the Staff.
- 24 MR. SHEPLEY: Thank you, Mr. Eesley. And

Page 183 thank you, Members of the Board, for your service here 1 2 today. We recognize that you're all volunteers and that it has been quite a long day, and I'll try to be succinct in 3 4 the points that I make. 5 It has been assigned to me to address the 6 negative findings of the State Agency Report, and I suppose 7 if you were looking at it as a good news/bad news scenario, the good news is -- and I think this weighs in favor of 8 9 succinct comments -- is that there are only three negative 10 findings, and that of those three negative findings, they all really surround one topic, and it's a topic that this 11 Board is quite familiar with, not only based on what you've 12 heard today, but some of the things that you've seen over 13 the course of the last several months in your other 14 15 projects, like dialysis centers. And that's utilization, 16 the utilization of other area providers, and we respect that that issue is a big issue and one that we really do 17 need to address, because, remember, our goal for our 18 19 community is to secure your approval of our project, and we 20 want to make sure -- we know that in order to do that, we have to address any concerns that you may have about our 21 compliance and any variances between our project and the 22 23 rules. So, my goal here is to assure you and to help you 24 understand why we believe we're really not at variance with

Page 184 the State standards and we're in substantial compliance 1 with the rules, and we are hoping to get your approval at 2 3 the end of the day. On the utilization issue, the findings that 4 5 have been made by the State Agency, State Staff -- and 6 they've done a very thorough job on this report, as they 7 have on many others. The findings do not require denial of 8 our project for four very salient reasons. The first one is -- and I'm not going -- we don't want to argue this 10 today, but, arguably, each of those three negative findings could, depending upon how you read the standards, be 11 considered positive findings, and I recognize that it is 12 certainly a topic upon which reasonable minds could differ, 13 and I'll talk about that a little bit. 14 15 Second, your Board rules, that we so carefully 16 try to follow, expressly allow projects to be approved even when other area facilities are not operating at target 17 utilization rates. It does. It was mentioned earlier. 18 talked about that a little bit. 19 20 Number three -- and I think this is really at the heart of it. Three and four are at the heart of the 21 issue. Based on the nature of this Board's important work, 22 if unnecessary weight were given to the topic of 23

utilization, it would transform this body's primary focus

24

- 1 from a planning focus to a reacting focus, and I'll talk to
- 2 you about that in a minute.
- 3 And then, finally, the State bed-need formula
- 4 is actually based on the assumption that at the end of the
- 5 day, at the projected time period, all providers will be
- 6 operating at 90 percent occupancy, and we'll talk a little
- 7 bit about that.
- 8 So, let's just talk briefly about the first
- 9 point, that depending upon how you read the State
- 10 standard -- and, as I said, I recognize that there may be
- 11 more than one -- I'm a lawyer by training. This may cause
- 12 flashbacks for Justice Greiman, making these highly legal
- 13 arguments. But our point is that at page 21 of the State
- 14 Agency Report -- and this is on the Service Accessibility
- 15 Criteria that Mr. Constantino referenced in his earlier
- 16 report -- there is a provision that says that "the
- 17 applicant shall document that at least one of the following
- 18 factors exist in the Planning Area." I think
- 19 Mr. Constantino would agree that we do document at least
- 20 one. The way the standard is being interpreted is that you
- 21 have to establish more than one. That's why we believe
- 22 we've met the minimal criteria of that standard, and that's
- 23 our position, and we believe that that should be a positive
- 24 finding rather than a negative one.

1	Page 186 I think you can make similar arguments about
2	the other two negative findings, but I think the other
3	points are far more salient and direct to some of the
4	questions that you had as a board, so I want to talk about
5	those first.
6	Your Board rules do contemplate the approval
7	of projects even when other area providers are below target
8	utilization. How do we know that? Because in a few
9	different places within the State criteria, there is that
10	standard that requires us, as an applicant, and other
11	applicants for that matter, to document that within 24
12	months subsequent to completion of our project, we will not
13	bring existing providers who are at target occupancy below
14	target occupancy. And the second and more critical aspect
15	of it is that we will not bring those who are currently
16	below target occupancy lower. We have submitted the
17	documentation to establish that we will do neither of those
18	things, and when you read that, though, the second part, it
19	expressly contemplates that. Why would I need to provide
20	that attestation if you had a prohibition on approving
21	projects when somebody is at below utilization? So that's
22	the point of that.
23	I think another point and this is where we
24	start talking about things that we've heard. The question

- 1 is how can a positive bed need of 138 beds really co-exist
- 2 with other area providers that are below target
- 3 utilization? And I think the answer is actually more
- 4 simple than what we all want to make it. I think there is
- 5 a tendency to want to over-complicate things. Utilization
- 6 is a retrospective figure. It by definition is not a
- 7 planning figure. It's a reacting figure, because our
- 8 utilization numbers are what they were yesterday and the
- 9 day before and the year before.
- 10 The bed need is projected out 10 years. We've
- 11 got bed-need formula from 2008 to 2018, and so that is the
- 12 real forward-looking planning tool, and if we gave undue
- 13 weight to utilization, what we would be saying is that the
- 14 purpose of the Board would be to tell applicants when it's
- 15 okay to react to need that's honest, now and I think that
- 16 that's a very key point about your rules, and I did hear it
- 17 mentioned earlier on the other -- the petition. That's why
- 18 your rules allow that you don't -- there is a provision for
- 19 this Board to approve the project, even if they technically
- 20 find we don't meet that particular standard on utilization,
- 21 and that's the very reason why it is, is because it's a
- 22 planning body.
- 23 The final thing -- and this is one of those
- 24 things that probably come to people -- it came to me almost

- 1 like one of those pictures they used to have where you
- 2 would stare at it long enough and something would jump at
- 3 it you. You'd see a figure. I was staring at the bed-need
- 4 formula, and let me assure you I am not a math guy. I'm a
- 5 lawyer, so by definition I can't be. But what I would tell
- 6 you is that if you look at that long enough, what you will
- 7 understand is that one, utilization is worked into that
- 8 formula. It's actually found in two locations of the
- 9 formula: On the front end and on the back end. And at the
- 10 back end, that formula says that -- presupposes when they
- 11 set 138 as the bed need for med/surg beds in our area, what
- 12 they're saying is that there's that need even when all the
- 13 area providers are occupied at a 90 percent rate. If you
- 14 factored that down under the State formula, the bed need
- would be higher. It would be 176, it would be 180, 200.
- 16 So, I think those are aspects of the whole utilization
- 17 piece of the State Agency Report.
- 18 We believe we can comply substantially with
- 19 the rules, notwithstanding the findings we understand were
- 20 made. One word on healthcare reform, because that did come
- 21 up, and it has come up frequently in the topic of
- 22 utilization. No one knows. I said this when we were here
- 23 June 28th. No one knows. Everybody wishes they knew.
- 24 Everybody is researching it, SD 2 is researching it,

1	Page 189 Healthcare Advisory Board is researching it. I have a 2011
2	report from Healthcare Advisory, and what they say is that
3	with healthcare reform, 6.2 percent growth in inpatient
4	utilization, and they say may be slower with healthcare
5	reform but still there, and I think that's really
6	important, when we're sitting around guessing. And we are.
7	I think we all acknowledge it, and we're up to our neck in
8	the industry. I think we have to recognize that there's
9	more than one school of thought out there, and the
10	Healthcare Advisory Board, which has invested millions in
11	this issue, says there's going to be growth.
12	Last couple points before I wrap it up and
13	pass it on to my colleagues. There were some comments that
14	were made and as Mr. Eesley pointed out, these are
15	sometimes difficult to hear that basically suggested
16	and, for lack of a better term, that in objecting to Mercy
17	we were being hypocrites, and the fact of the matter is,
18	they are two entirely distinct projects. The fact is
19	and let's just take one factor, because I could go on for a
20	long time.
21	CHAIRMAN GALASSIE: To be honest, sir, "he
22	said, she said" isn't getting us very far. I appreciate
22	your not wanting to hear these kinds of statements and

MR. SHEPLEY: I understand. Thank you,

24

- 1 Mr. Chairman.
- 2 So, I guess the final thing that I would like
- 3 to do is I would like to pass it to -- the ball to our
- 4 Chief Financial Officer, Bob Rosenberger, so he can address
- 5 some of the statements that were made with regard to our
- 6 financial viability.
- 7 MR. SEWELL: Mr. Chairman, can I ask a
- 8 question before -- this is a question of Staff.
- 9 CHAIRMAN GALASSIE: Oh, please do.
- 10 MR. SEWELL: I know for me it's been 25 years
- 11 since I engaged in this stuff, but this sounds like a very
- 12 compelling presentation, because it's a utilization-based
- 13 formula. So, you know, our non-compliance issues in the
- 14 State Agency Report relate to utilization within the region
- 15 of other facilities.
- MR. CONSTANTINO: Yes, sir.
- 17 MR. SEWELL: And I understand the perspective
- 18 versus the retrospective thing. What's your perspective on
- 19 that, either you or Mr. Carvalho, on what we just heard?
- MR. CONSTANTINO: Well, we rely on that
- 21 bed-need formula. It's the only planning tool we have, and
- 22 we have to use that. You received a lot of information
- 23 about the 2010 census. We did not touch that. We relied
- 24 upon the 2000 census, and when we wrote our report, we used

- 1 that October 2011 inventory, bed-need calculation. You're
- 2 projecting out 10 years. That's a 10-year projection.
- 3 He's correct, we do use -- we're using 2008 -- we're using
- 4 a three-year average, historical utilization of these
- 5 facilities. So, you're looking at 6, 7 or 8 average
- 6 historical utilization as part of that formula and trying
- 7 to project out 10 years. This was done -- this was changed
- 8 in the statute. Where it used to be 5, it is now 10.
- 9 CHAIRMAN GALASSIE: Years.
- MR. CONSTANTINO: 10 years, yes.
- 11 MR. CARVALHO: I'll join in, because, sadly to
- 12 say, I am a math person who became a lawyer. So, I was an
- 13 Applied Math major in college.
- 14 The -- what Michael is alluding to is -- well,
- 15 first off, we don't do any projections. We use the
- 16 projections that the State of Illinois establishes as
- 17 population projections, and then we use those in our
- 18 formulas. We, when we were left to our own devices, used
- 19 to use five years on the theory that while certainly, you
- 20 know, wanting to know what the future looked like was
- 21 better than merely documenting the past. Anybody who does
- 22 projections will tell you once you get more than a few
- 23 years into the future, it's just a wild guess. However, in
- 24 a particular application and a particular location

1	Page 192 elsewhere in the state, a legislator thought it might help
2	that application by extending 5 years out to 10, because
3	that makes the numbers bigger. So, the statute was revised
4	to change 5 to 10. It wasn't anything your Staff
5	recommended. It was what the legislator dictated.
6	The other thing that I was alluding to
7	earlier and I have spoken to the Board about this
8	before was these projections that we take from the
9	State I believe right now the person who did them most
10	recently was DCEO in 2005 have not been updated, and so
11	just for curiosity we thought, well, let's look to see how
12	well the 2005 projections hit 2010, because 2010 has now
13	happened, and so we're no longer in 2009 wondering what
14	2010 is going to look like. Let's look at the actual
15	number, and it varies across the state, but in this area,
16	the projection overshot, which is to say the projection in
17	2005 with DCEO estimated a larger number of people in this
18	area than are, in fact, here. So, for those purposes, the
19	inventory tends to overstate.
20	The other thing that I think is a little
21	confusing about the way it was just presented I forgot
22	your name. I'm sorry.
23	MR. SHEPLEY: Aaron Shepley.
24	MR. CARVALHO: The way utilization appears in

1	Page 193 two places, it has two meanings in the two places where it
2	occurs. Where we're looking at utilization namely, what
3	are the current hospitals doing with their beds now that
4	gives you some indication of, are the needs of the area
5	being addressed? But the other thing that you care about
6	on inventory is how much stuff you want to be allowed to be
7	built out there, because that's your job. You're the
8	gatekeepers. You allow stuff to be built or you don't. If
9	you take the argument Mr. Shepley made into account, what
10	he's saying is you should be happy with stuff being built
11	and only being used at a low percentage from now until
12	eternity, and I would submit that that doesn't make sense.
13	In fact, it's the opposite. You would prefer that stuff
14	start to be used more and its utilization go up more than
15	that it continue to be used at a low utilization and use
16	that as a basis for forward-looking numbers.
17	So, I'm totally all the comments I made on
18	the other application I would make on this one, which is to
19	say of the several different tests of need, utilization of
20	current use tells you something about what's going on now,
21	and there's various reasons to think the inventory numbers
22	are less reliable.
23	CHAIRMAN GALASSIE: Thank you.
24	Mr. Finance Director?

	Page 194
1	MR. ROSENBERGER: Thank you, Mr. Chairman. I
2	did hear your comment earlier about not wanting to go into
3	he said, she said. I'll keep this brief, but I think it's
4	important for the Board to understand and for me to respond
5	to something that was said earlier by Mr. Mulay from
6	Sherman Hospital. He makes the statement that basically if
7	Centegra does this, we're not going to be financially
8	viable, we're putting ourselves up for sale, we're going to
9	have to close our Woodstock Hospital. Nothing is farther
10	from the truth. Centegra is a very strong, financially
11	strong organization. If you look at our unrestricted net
12	asset line, the last two audited financial statements,
13	that's the bottom line on the income statement. 2010,
14	positive \$15 million; 2011, positive \$30 million. Our
15	day's cash on hand coincides with A-rated organizations.
16	He made the comment that Centegra was
17	downgraded last year by S&P. Not only is that false, it's
18	false twice. We get reviewed by S&P and by Fitch. Both
19	S&P and Fitch have kept us at A-minus and stable for the
20	past five, six years. I've been with the organization as
21	CFO for five years, been here for seven years. We've
22	always been A-minus and stable. Last year we talked to
23	S&P, we talked to Fitch, both of them, before we had
24	submitted the CON. We told them what our plans were. We

1	$$\operatorname{Page}195$$ told them that we were taking care and looking forward to
2	the future and I didn't want them to put their rating out
3	there and a month later have us apply for a CON. They both
4	knew what our plans were. They rated us A-minus and
5	stable.
6	Centegra can do this project. We brought it
7	to Deloitte to look at it from a financial perspective.
8	Mr. Piekarz can tell you, the first meeting we had, the
9	first thing I said to him is, "Your reimbursement on this
10	is not dependent on your answer. I need you to tell me the
11	truth. I need you to do the analysis. I need you to take
12	a look at what it's going to be, what the outcome is going
13	to be, and tell me the truth, because if this is not
14	feasible, I don't want to find out in 2018, I don't want to
15	find out in 2019. I need to find now." That is the
16	direction we took, and we took it from a very conservative
17	aspect.
18	But all of the organizations that have taken
19	their shots at us from a financial standpoint, Centegra is
20	a very strong financial organization, supported by the
21	rating agencies and supported by our financials.
22	CHAIRMAN GALASSIE: Thank you.
23	Good afternoon.
24	MS. OLSON: Evening.

1	Page 196 MS. MILFORD: As you can see, as you can tell,
2	we are back. I talked to you also in June. Our team is
3	very passionate about this project, and it's because I
4	went into healthcare to truly make a difference in
5	healthcare, and I really believe strongly that this project
6	is needed, warranted, meets your rules, and I want to talk
7	about a few of those things, but before I get into a couple
8	of those points, I do want to let you know that we really
9	are a forward-thinking, strategic-planning organization,
10	just as you're looking at strategic planning for what to do
11	for the entire state, and this project was taken with a lot
12	of responsible development.
13	So, we bought the Huntley campus back in 2005,
	so, we sought the namere, campus such in 2005,
14	bought a lot of acres from a farmer who would not sell it
14 15	
	bought a lot of acres from a farmer who would not sell it
15	bought a lot of acres from a farmer who would not sell it for any more home developments, because there's new homes
15 16	bought a lot of acres from a farmer who would not sell it for any more home developments, because there's new homes surrounding this campus, if you were there, and we he
15 16 17	bought a lot of acres from a farmer who would not sell it for any more home developments, because there's new homes surrounding this campus, if you were there, and we he wanted it to be for healthcare services. He knew that
15 16 17 18	bought a lot of acres from a farmer who would not sell it for any more home developments, because there's new homes surrounding this campus, if you were there, and we he wanted it to be for healthcare services. He knew that healthcare services were needed. We came to you well,
15 16 17 18	bought a lot of acres from a farmer who would not sell it for any more home developments, because there's new homes surrounding this campus, if you were there, and we he wanted it to be for healthcare services. He knew that healthcare services were needed. We came to you well, the first thing we did was we recruited new physicians for
15 16 17 18 19 20	bought a lot of acres from a farmer who would not sell it for any more home developments, because there's new homes surrounding this campus, if you were there, and we he wanted it to be for healthcare services. He knew that healthcare services were needed. We came to you well, the first thing we did was we recruited new physicians for the area. There was a need for physicians. We put them in
15 16 17 18 19 20 21	bought a lot of acres from a farmer who would not sell it for any more home developments, because there's new homes surrounding this campus, if you were there, and we he wanted it to be for healthcare services. He knew that healthcare services were needed. We came to you well, the first thing we did was we recruited new physicians for the area. There was a need for physicians. We put them in leased space, actually, for a while, because we didn't have

- 1 imaging, state-of-the-art imaging, immediate care services.
- 2 There was none of these services in that area, and then we
- 3 opened those in 2008, and we also put on that campus -- as
- 4 Mike talked earlier, we're very focused on health and
- 5 wellness and preventing disease, how do we manage the
- 6 population's health. So we put our second Health Bridge
- 7 Fitness Center on that campus as well. Well, they've been
- 8 open for a couple of years. They've been thriving, and as
- 9 a result, we are back, because you can't build a hospital
- 10 in a day.
- 11 We applied one year ago, almost, for this
- 12 project, and we spent months planning before we brought it
- 13 to you. So, we know that it's going to take a few years to
- 14 open this project. This is a plan that's right for the
- 15 community, and it's based on forward thinking.
- Now, I need to share a couple of things with
- 17 you, because I want you to see how this is demonstrated.
- 18 Hadley, my colleague, is going to pass out for you -- and
- 19 this is from the CON application. It's the map of the
- 20 service area for this new hospital, and that's important
- 21 for you to see. I heard Linda Deering from Sherman talk
- 22 about Huntley, the community of Huntley, 40,000 -- 25,000
- 23 people. This isn't just about Huntley. I love Huntley.
- 24 Okay. But this is about a much larger area. Hospitals

Page 198 don't just serve one community.

- 2 So, if you take a look at this map of the
- 3 proposed service area, we didn't just draw a circle. We
- 4 actually worked on projecting how many patients would come
- 5 to this hospital. So, that white area, that's the top 10
- 6 zip codes. That's where 75 percent of the patients will
- 7 come from. This is a community hospital. If you look, the
- 8 population projections are also there. So, you can see
- 9 that there will be 15 percent growth by -- why does it say
- 10 2018? Because your rules say that we have to be at target
- 11 utilization by 2018. So, that's how we planned the
- 12 project. We planned it with two methodologies.
- 13 Mr. Sewell, you asked me last time about rapid
- 14 population growth. This was when the bed need was 83. Now
- 15 the bed need is 138 for med/surg beds. Your State formula
- 16 affirmed that. I understand what Mr. Carvalho is saying,
- 17 but I respectfully disagree with some of his comments,
- 18 because, frankly, just recently appearing in our project
- 19 file two weeks ago, someone at IDPH sent us a memo directed
- 20 by Mr. Carvalho that said -- recalculated the bed need in
- 21 the service area based on the economic downturn. Now, in
- 22 that calculation, in the service area the bed need was 114,
- 23 still more than your rules say, still a little more
- 24 aggressive than our conservative estimate of 104.

1

1	Page 199 I know I'm saying a lot of numbers, but the
2	bottom line is I want you to understand that we have worked
3	hard on projecting this project accurately. This project
4	is not just for 25,000 people. You can see right there
5	that it's for about 360,000 people.
6	Advocate held a poster in front of you that
7	said the population decreased. You asked us to respond to
8	population. We responded to you. Yes, the population
9	didn't go quite as high as it was projected in 2000, what
10	the 2010 census would say, but it's still increased. It
11	just didn't increase quite as much. It's at almost 310,000
12	right now, and it's still projected to go further.
13	And this hospital also serves some zip codes
14	in northern Kane County. Northern Kane actually exceeded
15	its projections. So, we're right, it is planning. It's
16	not a perfect science, I understand that, but we've done
16 17	not a perfect science, I understand that, but we've done the due diligence.
17	the due diligence.
17 18	the due diligence.  It's not just for us. It's for this community
17 18 19	the due diligence.  It's not just for us. It's for this community behind you. I just ask you to seriously consider the
17 18 19 20	the due diligence.  It's not just for us. It's for this community behind you. I just ask you to seriously consider the points that I'm talking about, because this group here is
17 18 19 20 21	the due diligence.  It's not just for us. It's for this community behind you. I just ask you to seriously consider the points that I'm talking about, because this group here is about meeting the community's healthcare needs.

1	$$\operatorname{Page}200$$ We talked a lot about healthcare reform. Centegra is also
2	responsibly planning for healthcare reform. I want you to
3	see
4	MR. URSO: Is this in your application?
5	MS. MILFORD: It's in the response that we
6	gave to you. It came from me on June the 6th, Mr. Urso.
7	MR. URSO: Thank you.
8	MS. MILFORD: And I want you to see it,
9	because I want you to see that we're not just talking about
10	hospitals, but we're talking about a full, integrated
11	delivery system, and you'll see in the model here that it's
12	based on what the future of healthcare is. We know there
13	is a healthcare transformation going on. We know that
14	Illinois has stated that when healthcare reform goes into
15	effect, one million additional people will be on the
16	healthcare will be insured. Now, some of those people
17	are going to need hospital care. I mean, yes, they'll need
18	outpatient, yes, we're focusing on prevention and wellness.
19	I would ask you to look at the side of the
20	integrated model, the integrated delivery model. The
21	triangular is kind of our one-page strategic plan. But
22	this shows you what we are building in McHenry County.
23	Healthcare is not the same as a competitive industry, like
24	retail. Healthcare is about putting the right services in

1	Page 201 the right place at the right time. For example, yes, you
2	need some more convenient emergency departments, but we
3	also put the areas first wound system in last year. You
4	don't need three wound centers in a county, but you need
5	one. So, that's how we're looking at it, that's how we're
6	planning it, and I ask you today to really consider that.
7	And I think the last thing that we want to
8	make you aware of and answer any of your questions our
9	President and Chief Operating Officer, Jason Sciarro, is
10	going to talk you to about the safety net, which I know
11	you're very concerned about as well.
12	MR. SCIARRO: Thank you, Susan.
13	Good afternoon. I feel really good talking
13 14	Good afternoon. I feel really good talking about safety net, especially after you've heard from our
14	about safety net, especially after you've heard from our
14 15	about safety net, especially after you've heard from our community members, because they specifically talked about
14 15 16	about safety net, especially after you've heard from our community members, because they specifically talked about the impact that our safety net services have. One thing we
14 15 16 17	about safety net, especially after you've heard from our community members, because they specifically talked about the impact that our safety net services have. One thing we do know about health reform although there are many
14 15 16 17	about safety net, especially after you've heard from our community members, because they specifically talked about the impact that our safety net services have. One thing we do know about health reform although there are many things that we don't know, we do know that it will be about
14 15 16 17 18	about safety net, especially after you've heard from our community members, because they specifically talked about the impact that our safety net services have. One thing we do know about health reform although there are many things that we don't know, we do know that it will be about delivering healthcare locally by local providers. That
14 15 16 17 18 19	about safety net, especially after you've heard from our community members, because they specifically talked about the impact that our safety net services have. One thing we do know about health reform although there are many things that we don't know, we do know that it will be about delivering healthcare locally by local providers. That will never change.
14 15 16 17 18 19 20 21	about safety net, especially after you've heard from our community members, because they specifically talked about the impact that our safety net services have. One thing we do know about health reform although there are many things that we don't know, we do know that it will be about delivering healthcare locally by local providers. That will never change.  Our testament to the role we play in our

1	Page 202 little bit about why we think that is. We take great pride
2	in that. Our charity care dollars, as was mentioned
3	earlier, care that we provide that we do not we will not
4	receive pay from, has increased from 2007 to 2008 to 2009
5	and again will increase in 2010. That's about community
6	need. We are while we're not the sole, we are the
7	majority, the major, majority provider of charity care in
8	our county. We are the major, majority provider of safety
9	net services in our county. We are the full continuum of
10	services.
11	Some of the things that we do employ
12	physicians, as was mentioned earlier; we pay them in a
13	payor class, neutral setting. We pay them for the quantity
14	of work, not necessarily we don't pay them for whether
15	they see a Medicaid patient versus a managed care patient.
16	We partner with our Family Health Partnership Clinic. We
17	don't just support them financially. We actually have a
18	structured methodology where we require our physicians to
19	volunteer their time to take care of patients who can't
20	pay. We support openheartedly the new Federal Qualified
21	Healthcare Center that was established in our county just a
22	few months ago. We will provide the inpatient services for
23	those patients as they are transferred to us.
24	We've talked about responsible growth. We are

- only today presenting a new hospital. It's only after
- 2 millions and multiple millions of reinvested dollars have
- 3 gone into the infrastructure of our current services, in
- 4 particular outpatient services. We have increased our
- 5 ability to take care of patients by our Emergency
- 6 Department. You heard that earlier. We operate two
- 7 Emergency Departments. Over 65,000 patients a year visit
- 8 those. They're never closed. They haven't been closed in
- 9 two years. We've gotten efficient. We've gotten better at
- 10 what we do.
- 11 As the primary provider of safety net services
- in 2011 alone, we paid 1.4 million for community health
- improvement initiatives, over \$650,000 for health
- 14 professional support services, pharmacy students, nursing
- 15 students, medical students, over \$500,000 in free patient
- 16 transportation, over \$800,000 in one year just to provide
- 17 language interpretation services. We have an extremely
- 18 diverse community. We meet the needs of that community.
- 19 We are very proud, we are very proud at
- 20 Centegra of our operating income. It was mentioned earlier
- 21 that that number is 3 million or .5 percent or 1 percent.
- 22 We're extremely proud of our operating income, because we
- 23 invest our profits back into the community. We are a
- 24 sustaining organization for 98 years. We want to continue

Page 204 to be here for 98 more, and we are extremely proud of the 1 2 commitment that we have and arguably are the sole provider 3 of safety net services. 4 While I can't explain to you how competing 5 health systems deal with their own communities, all I can 6 talk to you about is our community, and our community has a 7 desperate need for access to care. We've been trying to meet that need all along, and this is just another way for 8 us to continue to meet that need in the future and to 10 continue that history that we have. CHAIRMAN GALASSIE: We appreciate that very 11 12 much. I think I'm going to try to move us forward now. appreciate all of your comments and your application 13 14 comments, obviously. 15 Let's open it up to any questions on the part 16 of Board members. MR. SEWELL: I just want to know, who is the 17 18 FOHC? 19 MR. EESLEY: It's based out of Elgin. 20 MR. GREIMAN: I was sympathetic to your position primarily, frankly, because the notion that a 21 quarter of a billion dollars would be spent in an Illinois 22 23 county warmed my heart. But now I see it's going to be

five years to finish this project. Why is it so long?

24

Why

- 1 does it take such a long time to spend that quarter of a
- 2 billion dollars? We need it now.
- 3 MR. SHEPLEY: Well, if I could address that,
- 4 Justice Greiman -- and I think it's a great question, and
- 5 we've heard it throughout the process. The first thing is
- 6 that there are certain expenses that we don't want to
- 7 invest or spend up front, such as developing detailed
- 8 architectural drawings, getting all of the engineering
- 9 plans, things of that nature. Now, certainly we have
- 10 zoning approval for this type of facility, but that process
- 11 of those drawings can in and of itself take a year to move
- 12 forward before we even put the first shovel in the ground,
- 13 and then on top of that, you have to put the -- responsibly
- 14 put the contract out for bid. That's a long process. You
- 15 have the contracting process, so there's a lot of detail
- 16 work that -- it would be nice if we could invest that up
- 17 front, but it would be a waste of money if we did that and
- 18 then did not secure your approval.
- 19 MR. GREIMAN: So, the project itself takes
- 20 that kind of time?
- MR. SHEPLEY: Yes, sir.
- 22 MS. MILFORD: Could I just add one point to
- 23 that? The first actual patients we're looking at taking is
- 24 in about fall of 2015. So, as you know, we're getting

- 1 ready to knock on the door of 2012 coming up here. So as
- 2 Aaron said, it is a very realistic time line. Again, we
- 3 followed the CON rules and we have some experience with
- 4 recent construction projects, and that's what it takes.
- 5 MR. GREIMAN: That's three years instead of
- 6 five years.
- 7 MS. MILFORD: To the first patient, yeah.
- 8 CHAIRMAN GALASSIE: Thank you.
- 9 MR. EAKER: Mr. Chairman, I had a question.
- 10 I'm not sure who to address this question to. Members of
- 11 this Board come with a lot of different perspectives.
- 12 Their eyes look at proposals and applications from a
- 13 different angle. Mr. Eesley, you used the word "bully"
- 14 referring to one of your competitors and their approach to
- 15 you.
- But earlier today, one of the people who spoke
- 17 at the public comment section for the other proposal hit a
- 18 nerve that didn't necessarily speak to that hospital as
- 19 much as it does yours. The lady spoke about coming to your
- 20 system for some blood tests, being uninsured, asked what
- 21 the cost for those tests would be, and was told couldn't
- 22 find out. The end result was the final bill was four
- 23 times, if I heard her right, what was expected. When she
- 24 addressed your facility -- I am assuming your patient

- 1 account people -- she received a certified letter saying
- 2 that she and her husband was no longer welcome to your
- 3 facility. That's the nerve that strikes with me, that
- 4 speaks to the integrity of everything that you speak for.
- 5 Would you like to address that?
- 6 MR. EESLEY: Absolutely. I think that is a
- 7 big issue when you hear that. It struck a nerve with me in
- 8 the back when I heard her say it. That isn't the process
- 9 that we use at Centegra. I can't speak about her direct
- 10 issue, because I don't know the details of it, but I can
- 11 tell you that we have a very straightforward process. We
- 12 don't turn people away. We see that in our Emergency
- 13 Department, we see that with our charity care. This is an
- 14 organization that is here for the community. So, I was
- 15 like you, I was taken back by that comment, and I made a
- 16 note myself of how could that have happened, because that
- 17 isn't the norm of Centegra Health System. I have -- I am
- 18 the CFO. I don't want to belabor the point, but I can have
- 19 them tell you about our process, because it's a pretty
- 20 straightforward process that all healthcare systems use,
- 21 and I think you'll find that we're very accepting of
- 22 people, and our organization, just so you know, is one of
- 23 the highly ranked organizations when it comes to patient
- 24 satisfaction. Those come -- those surveys go to people

- 1 after their care has been rendered and after they've paid
- 2 their bill or had a bill sent to them. So we take great
- 3 pride in that. I don't know -- I can't really address the
- 4 issue for you. I'm sorry. I wish I could.
- 5 MR. EAKER: I know we can't address the
- 6 specifics of that, but my concern is it does fit a pattern.
- 7 I've addressed it in our own community when hospitals bully
- 8 over the consumer, when they ask for how much is this
- 9 procedure going to cost and are told "I don't know," but
- 10 they're in a bind. They need the procedure done, only to,
- 11 especially when they're uninsured, find out that it's going
- 12 to cost many, many times over, and yet your financial
- 13 people are talking and assuring us of their strong
- 14 financial position and how wealthy you are. That's a
- 15 direct contradiction.
- MR. EESLEY: I'll tell you, we're far from
- 17 wealthy. I'll tell you, we do a tremendous amount of
- 18 charity care in our organization. Like Jason said, at the
- 19 end of the day, we're lucky to hit .5 percent or 1 percent
- 20 margin. We are the only healthcare provider within McHenry
- 21 County and some surrounding areas to provide behavioral
- 22 health, as an example. We lose five and a half million
- 23 dollars a year net, and that all goes to the bottom lines.
- 24 Like some organizations have shut that down, and we keep

- 1 that open. Why? Because you heard the gentleman here.
- 2 It's a great story, but it's a story we hear over and over
- 3 and over again, about individuals who have behavioral
- 4 health needs and can come to our organization whether they
- 5 have money or not, and the same holds true with ancillary
- 6 services, that we accept all payors and all people.
- 7 So, I don't know if any of my colleagues want
- 8 to add into that, but I think you would find Centegra a
- 9 very straightforward organization, that it isn't about
- 10 money. It truly isn't.
- 11 MR. EAKER: If you see my point, you were
- 12 sensitive to being bullied, and I heard someone else on the
- 13 lower end of the scale talk about being bullied.
- 14 MR. EESLEY: I can see how you make that
- 15 comparison.
- MS. MILFORD: One thing I think ties to this
- 17 is in the area of the new hospital, Centegra Hospital
- 18 Huntley -- just so you know, in our application we actually
- 19 include federally-designated, medically under served areas,
- 20 and that includes areas in Carpentersville, Marengo,
- 21 Woodstock, Union, and Harvard. Just so you're aware,
- 22 that's actually part of the project and was included in the
- 23 service area.
- MR. EAKER: Okay. Those communities and that

- 1 information doesn't mean that much to me, being from
- 2 downstate, but how do you address a family without
- 3 insurance who have needs?
- 4 MR. SCIARRO: Depending on how they access our
- 5 system, it could go in different ways. For instance, if
- 6 they access through the Emergency Room, obviously, we turn
- 7 nobody away, we take care of that, and then we work with
- 8 the family on their financial needs, if they have
- 9 insurance, they don't have insurance. We certainly have
- 10 many payment plans in place. We do it over time. We
- 11 discount care I think initially of 25 percent right off the
- 12 top for self-pay patients. We are actually very active in
- 13 developing payment methodologies.
- 14 MR. EAKER: I'm sorry. I want to make sure I
- 15 heard you. You discount non-insured people 25 percent.
- MR. SCIARRO: Self-paid patients, we have a
- 17 discount policy, yes, of all charges.
- 18 MR. EAKER: All right. That goes
- 19 contradictory to what this lady seemed to think. The
- 20 charges was like four times as much.
- 21 MR. SCIARRO: Yeah. Again, I don't know the
- 22 specifics of that specific situation, but, you know, we're
- 23 actually mandated to have certain policies in place through
- 24 the State as far as, you know, discount and payments.

1	Page 211 Bob, do you want to I'll let our CFO speak.
2	MR. ROSENBERGER: From an uninsured patient
3	standpoint and from a charity care standpoint, we work off
4	a sliding scale. 200 percent of the poverty level comes
5	in, it's going to be written off 100 percent. Any patient
6	that comes in that's a self-pay, we don't hold back any
7	services. Now, if you come in and you want, you know,
8	something that's not needed, we're going to have a
9	conversation about it. But if it's needed services, you're
10	going to get those services. We educate every one of our
11	patients that comes in. Whether or not you are insured or
12	not insured, we're going to try to make sure that you do
13	understand what your responsibility is. This goes
14	contradictory to what that individual said this morning
15	and, again, I can't comment on that one individual, and I'd
16	love to say that we are 100 percent, but there's always
17	those individual pieces that don't go exactly as you would
18	want it. But I guarantee you, I get many more complaints
19	about us talking to patients and trying to educate them,
20	from people that say, "I always pay my bills, why are you
21	talking to me about this?" We weren't asking for money.
22	We were trying to make sure they understood what their
23	responsibility was going to be.
24	So, from our charity care policy, sliding

1	Page 212 scale from 200 percent up to 600 percent of the Federal
2	poverty level. Now, if you happen to have a lot of kids
3	and your family members you've got 10 total family
4	members, you would be getting 40 percent off your bill if
5	you're making \$250,000 a year. So that's I believe we
6	do have a very generous charity care policy. We administer
7	that to every patient that comes in, whether or not you
8	have insurance or don't have insurance, because we feel
9	it's best to educate our patients.
10	CHAIRMAN GALASSIE: I'd like to be on record.
11	I'd rather pay full fee than have 10 family members.
12	Can we assume that there was an aberration
13	that may well have taken place for an organization this
14	size? I think if those issues were the norm and they were
15	systemic, we'd be hearing a lot more about it.
16	Other questions.
17	Doctor?
18	MR. BURDEN: I'm sorry, Mr. Chairman. Just a
19	second. I apologize. Perhaps this is buried somewhere,
20	but I want to question the 208 facility that apparently I
21	overlooked. What's on that facility? I heard somebody
22	mention it. Is it a free-standing emergency center? Do
23	you have certain facilities available? Do you have DR or
24	Emergency Room or physicians on board? What's there?

	Page 213
1	MR. SCIARRO: The location where we're
2	proposing the hospital currently has a full-service fitness
3	and wellness center. It also has an ambulatory center that
4	we established first. That's kind of our well,
5	actually, our entry into this market was with physicians
6	and putting physicians and employing physicians and putting
7	primary care physicians, specifically pediatrics and
8	internal medicine, first. Since then, through your
9	approval, we built an ambulatory center. In that
10	ambulatory center we have an immediate care center. We
11	have outpatient laboratory and medical imaging services.
12	We have many more primary care physicians that we have now
13	put down in that facility since then. We've also
14	established a state-of-the-art wound center. That's
15	actually a mile down the road in a facility that we have.
16	So, I think the statement that we made before
17	was that the responsible planning was we didn't just say
18	this area needs a hospital. We started with physicians.
19	We went without patient services, and then we graduated to
20	this facility.
21	MR. BURDEN: Do you feel that this particular
22	facility is adequate enough to handle some of the needs
23	that you are apparently feeling that you are required to
24	build a hospital for? The reason I point this out, I don't

Page 214 need to name them, but many institutions in affluent 1 2. communities came before us wanting to build a hospital. 3 They wound up building very elaborate, more elaborate facilities of an emergency nature, much more, 8 to 9 rooms 4 5 doing outpatient surgery of a pretty selective nature, of 6 course being close enough for the ambulance service to get 7 to an institution like a hospital if need be. crossed any of the discussions I heard. I've heard nothing 8 9 except \$230 million hospital to go up, not 60 or 70 or even 10 \$100 million facility. That would accomplish a lot, if it were more elaborate. That's just a question. I didn't see 11 anything along the lines that led me to believe that the 12 13 board was encouraging a discussion of that kind of 14 facility. Since they're going up in other communities in 15 Chicago, communities like yours, which I know very well 16 having had a farm in your area for 15 years. But I'm asking. 17 MR. SCIARRO: Yeah, we considered and have 18 19 considered through the years many alternatives as far as 20 providing care in that area. All things came to a head, 21 one, with the amount of services or -- the amount of community involvement we have seen since we have placed 22 services there has just grown and grown and grown. 23 24 other thing is that with the location and its proximity to

- 1 other locations, that the growth the rapid growth. Five
- 2 years ago it was unbelievable. Today it's just extremely
- 3 growing fast due to the economic issues.
- The amount of growth that we've seen and in
- 5 our planning processes we've talked about earlier, the way
- 6 we see it is there is certainly a need for a hospital. We
- 7 wish that we could actually get it done quicker, but,
- 8 unfortunately, that's how long healthcare takes. It's a
- 9 plan, and so then our 2015 date for a new hospital is
- 10 actually going to be probably needed maybe even sooner than
- 11 that, due to our experience with our current services, how
- 12 they're accessed and the continued population growth and
- 13 certainly the growth in that area, the economic
- 14 development.
- 15 MR. BURDEN: Your answer was sort of obtuse.
- 16 You never answered my question. However, I'm not going to
- 17 go further with it, because it's been a long day, period.
- 18 Thank you for attempting. I'm not being facetious. I mean
- 19 that. I'll mention communities like Grayslake and
- 20 Naperville, where they had opportunities and they really
- 21 wanted to build another hospital, and they built some very
- 22 elaborate, free-standing emergency centers that have
- 23 around-the-clock services and provide a lot that those
- 24 communities -- maybe not necessarily as affluent as Lake

Page 216 Forest. I'm sitting here for a long time and looking at 1 the money, the numbers, everything that those people want 2 to accomplish. Great difference between need and want, and 3 that is a phrase that Dave Carvalho has engrained in me. 5 I'm sorry. I appreciate your attempt, but that's what I'm 6 getting to, and I'm not going to go further with it. 7 CHAIRMAN GALASSIE: Are we ready to bring 8 this item to a vote? 9 MR. HAYES: Mr. Chairman. You know, first, I wanted to ask the CFO, now who is the auditor of Centegra? 10 MR. ROSENBERGER: KPMG. 11 MR. HAYES: And Deloitte & Touche, I think, 12 you had a study done by, is that correct. 13 14 MR. ROSENBERGER: Yes, sir. 15 MR. HAYES: Who recommended them to do that 16 study? MR. ROSENBERGER: We actually looked at a 17 couple different firms and tried to figure out who would 18 fit best with us and who we have had a relationship with in 19 the past. There was a partner that was with Deloitte & 20 Touche that used to be with Anderson. I hope that doesn't 21 go against them, but we had a relationship with Anderson 22 prior to Anderson going down. We had a relationship with 23 24 this partner. He's now with Deloitte, and that's how we

Page 217

1 started the conversation.

2 MR. HAYES: Okay. So basically your -- has

3 Deloitte & Touche ever worked for you?

4 MR. ROSENBERGER: They've done a number of

5 different consulting engagements with us. To be honest

- 6 with you, I don't think I would want KPMG to do this,
- 7 because I kind of want to separate church and state. So
- 8 KPMG takes care of our annual audits and everything is full
- 9 disclosure, and Deloitte can do other consulting with us.
- 10 KPMG can come in and see what Deloitte did at that point
- 11 and kind of have those check and balances. So, you do want
- 12 different organizations to do different parts. I didn't
- 13 want to put everything in one basket. You want to have
- 14 that separation.
- 15 MR. HAYES: I certainly understand that. So
- 16 Deloitte & Touche has a significant amount of fees that you
- 17 have paid them over the years for non-attest functions; is
- 18 that correct.
- MR. ROSENBERGER: Yes.
- 20 MR. HAYES: Okay. Obviously, this project has
- 21 a Board of Director approval; is that correct? But there
- 22 is certainly risks associated in the future, like funding,
- 23 with your A-1 rating. Was it A-1?
- MR. ROSENBERGER? We're an A-minus

Fax: 314.644.1334

002285

Page 218 1 organization. 2. MR. HAYES: There's also healthcare reform and 3 basically project feasibility. What assurance does the Board have that you will go ahead and be able to complete 4 5 this project? 6 MR. ROSENBERGER: From a financial standpoint? 7 MR. HAYES: Well, any project -- any part of it, really, here. Why would -- in a couple of years, if 8 the healthcare reform environment has changed significantly 10 or else the funding part of it, because you have -- you haven't obligated this project right now, have you. 11 MR. ROSENBERGER: We haven't obligated this 12 project from a cash standpoint. We have the cash, so that 13 14 piece is not an issue. From a bond financing standpoint, 15 we've talked to a number of different organizations. We've 16 talked to banks, and based on what we put into the application, I think we are more than satisfied that we can 17 get at or below the rate that we put into this application. 18 From a feasibility study, I think we came at things from a 19 20 pretty conservative standpoint and worked very closely with Deloitte to come in and put a best guestimate out there. 21 None of us have a crystal ball, so from that standpoint 22 23 what happens a few years down the road -- we tried to take 24 into account everything we know now and all of the

> MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

> > 002286

1	Page 219 potential what-if scenarios to make sure we're not over
2	stepping our bounds. So, to the best of our ability, the
3	best we can project right, now I think it's a very
4	conservative estimate based on what the growth is in that
5	area, and we're not decimating other organizations, and
6	we're not decimating our own organization.
7	MR. HAYES: If there was the competitive
8	environment was to change and if other and it could be a
9	variety of different areas or hospitals that could come in
10	and open a similar facility that would essentially infringe
11	on your market area, would you will you entertain the
12	possibility of not going forward with this project.
13	MR. EESLEY: You're saying if somebody else
14	wanted to build a hospital in that market, would we not
15	MR. HAYES: Would you oppose that and would
16	that stop your plans?
17	MR. EESLEY: I think the opposition to anybody
18	building a hospital in our market depends on need, and I
19	think that's one of the things that we've been talking
20	about. Currently there is a need. That's why we're
21	proposing our project. If the population continues to grow
22	and there's more need there that's demonstrated that's not
23	being met, obviously we're going to be supportive of
24	anybody trying to do something in our market to help our

- 1 community. So, at this point in time, we're trying to help
- 2 our community with this project.
- 3 MR. HAYES: How about if -- what assurance
- 4 does the Board have that you will go ahead with this
- 5 project in, like, 12 months, 24 months, every year while
- 6 this project is being built? At any point you have the
- 7 ability to be able to pull the rug under this -- out of
- 8 this project.
- 9 MR. EESLEY: I think this is such a
- 10 significant project, I think once you get started, you're
- 11 moving forward, and our anticipation is it probably would
- 12 take about 12 months to get everything in order before we
- 13 could start making any -- digging our shovels, every shovel
- 14 in the ground, so to speak, and I think at that point in
- 15 time, we're all-in in the process, and we've always
- 16 followed through on the projects that we have been a part
- 17 of. It's our board that holds us accountable to that, and
- 18 it's the community members, as well, and, as you can see,
- 19 there's a lot of support in this. I don't know in
- 20 addressing other issues with regards to why -- we put in a
- 21 couple different alternatives into the project, as part of
- 22 the CON, to address what other options are there, and in
- 23 that, I think just a quick summary, we looked at the
- 24 potential of having additional beds at our current McHenry

1	Page 221 site. We looked at the women's health project that we had
2	approved prior, and we thought at that point in time that
3	moving everything into the Huntley campus made a lot more
4	sense. When you take a look at those other communities and
5	what they did from an ambulatory sense and heightened sense
6	of ambulatory, because, one, there wasn't a bed need there
7	at the time and, two, there's a limited amount of ability
8	to or excessive amount of ability to provide services
9	that are there. So that ambulatory nature was a great
10	strategy for those communities, and I think we've had a
11	great strategy in developing our ambulatory piece as well,
12	and there's a strong commitment by our community, by or
13	board, by our Executive Team, that this project will follow
14	through and be initiated in a timely way and be a major,
15	viable source of support for Centegra Health System.
16	MR. HAYES: Thank you very much.
17	CHAIRMAN GALASSIE: Thank you. I'm going to
18	move this to a vote. Item 10-090, Centegra Hospital
19	Huntley. I will entertain a motion to approve Project
20	10-090 for the establishment of a 128-bed acute care
21	facility in Huntley, Illinois. A vote of yes is in
22	support, a vote of no is in opposition.
23	MR. GREIMAN: Mr. Chairman, I would move to
24	accept it but with this question, that within 21 months

1	$$\operatorname{Page}222$$ from now, they have to report to us and tell us where they
2	are.
3	CHAIRMAN GALASSIE: You'll accept that
4	qualifier? So the motion will read to approve Project
5	10-090 for the establishment of a 128-bed acute care
6	facility, and expect the applicant to come back within 21
7	months to give us a reasonably detailed report about the
8	progress, in person.
9	MR. EESLEY: That's fine.
10	CHAIRMAN GALASSIE: Thank you.
11	MR. GREIMAN: So moved.
12	MR. SEWELL: Second.
13	MR. CONSTANTINO: They still have to provide
14	the annual reports.
15	MR. SHEPLEY: We understand that. Thank you
16	very much.
17	CHAIRMAN GALASSIE: Motion and seconded.
18	Applicant understands their need to come back in 21 months
19	while still maintaining the annual reports.
20	Can I have a roll call vote, please?
21	MR. ROATE: Motion made by Justice Greiman,
22	seconded by Mr. Sewell.
23	Dr. Burden?
24	MR. BURDEN: It's been a long day. I respect

1	Page 223 the lengthy presentation, the expertise demonstrated, the
2	costs involved to bring all of that data to us for the
3	second time in several months. As you might suspect, I'm a
4	little reluctant to be endorsing this at this time. I feel
5	concerned about the community, the other hospitals in the
6	area that have very low census and unknown immediate
7	future. If we had a comprehensive care center advising us,
8	which is yet to be funded, this is an area that I would
9	look to for further thought, other than what we can
10	accomplish by listening to you and your adversaries present
11	why they are opposed to what you want to do. It's
12	difficult. I think you've got a location in the area that
13	I'm more fond of. If you asked me what I thought about
14	that, I believe that's a go. I just think it's a little
15	early to be voting in a positive way, for me, from my
16	perspective. I don't think the need is so great that we
17	have to move so quickly. At least that's my opinion. It
18	may come in the near future. That's a different story.
19	But at this moment, I'm inclined to stay with what I
20	thought several months ago. No.
21	MR. ROATE: Mr. Eaker?
22	MR. EAKER: I also have other concerns, the
23	majority of which center around I cannot get my head
24	around how spending \$233 million on a project of this

Page 224 nature is going to help healthcare consumers with lower 1 2. healthcare costs. I vote no. MR. ROATE: Justice Greiman? 3 MR. GREIMAN: I vote yes. 5 MR. ROATE: Mr. Hayes? 6 MR. HAYES: I believe the amount of economic 7 development associated with this project of approximately \$233 million is certainly -- weighs on my decision as well. 8 I also feel that there are a variety of access to emergency 10 services that are also very helpful here. I hope that this will allow for a competitive nature in this county and that 11 other facilities also may consider this project so that 12 this would go forward with other facilities also looking 13 14 into their plans for the future, because we are looking at 15 a hospital that would not open until September 30th of 16 2016. I feel that this is an aggressive time frame here, and I would like to vote -- I will vote yes. 17 18 MR. ROATE: Mr. Hilgenbrink? 19 MR. HILGENBRINK: I just want to say that I 20 appreciate the Staff presentation's in a long day. It's very well received, but, unfortunately, I think there are 21 some shortcomings with meeting the criteria, and I share 22 23 many of the same concerns articulated by Dr. Burden. 24 unfortunately, I'm going to vote no.

	Page 225
1	MR. ROATE: Ms. Olson.
2	MS. OLSON: At the risk of repeating myself,
3	which I chastise anybody else for doing, I'm going to say
4	that I, as well, put a great deal of time in reviewing
5	everything in this contract. I think this is the hardest
6	decision I've made since I've been on this Board. I think
7	you guys did a great presentation. You obviously have a
8	great deal of community support, which I would submit won't
9	change regardless of the outcome of this, because you're
10	committed to your community. But I have to say and I'm
11	going to quote from you, Mr. Eesley. I feel like I need to
12	play by the rules, and I have to vote no. I don't think a
13	yes vote would be defendable.
14	MR. ROATE: Mr. Sewell?
15	MR. SEWELL: I vote yes.
16	MR. ROATE: Chairman Galassie?
17	CHAIRMAN GALASSIE: The Chair votes yes.
18	MR. ROATE: That's three votes in the positive
19	and three votes in the negative.
20	CHAIRMAN GALASSIE: Four.
21	MR. ROATE: Four in the negative, four to
22	four.
23	CHAIRMAN GALASSIE: It does not pass. You
24	need five votes to pass it. Sorry, folks.

1	Page 226 MR. SHEPLEY: Could I ask a point of order?
2	CHAIRMAN GALASSIE: We actually have
3	additional business.
4	MR. SHEPLEY: I just want to ask a point of
5	order, and the point of order would be is there any course
6	of action on I'm directing this to Mr. Urso that we
7	can take in
8	CHAIRMAN GALASSIE: I'm going to suggest that
9	you take that point up with Mr. Urso after the meeting,
10	because this has taken place and we've put ample time into
11	it. You folks are done right now. We're not. Thank you
12	very much. Good luck to you and the community.
13	Moving forward, Item No. 5 on the agenda is
14	Compliance Issues. Item 6, 7 and 8, we will not deal with
15	today, folks. The Board members I know at least one
16	Board member has already missed his flight, so the last bit
17	of business for us today is, Mr. Urso, on compliance
18	issues.
19	MR. URSO: Mike, do you want to do those legal
20	referrals right away?
21	MR. CONSTANTINO: Yes. We're referring to
22	legal counsel Highland Ambulatory Surgery Center. They
23	discontinued the facility without a permit.

1	Page 227 excuse me. HFSRB 11-08, 11-09, 11-10, RAI Care Center of
2	Illinois.
3	MR. URSO: We'll take those one at a time.
4	So, Board members, can we have a motion to refer Highland
5	Ambulatory Surgical Center that discontinued without a
6	permit, to Legal Counsel for reviewing for non-compliance,
7	which may include sanctions detailed and specified in the
8	Board's rules?
9	MS. OLSON: So moved.
10	MR. EAKER: Seconded.
11	CHAIRMAN GALASSIE: All in favor, say "aye".
12	("Ayes" heard.)
13	MR. GALASSIE: Unanimous vote.
14	MR. URSO: Move on to motion to approve the
15	Final Order on Docket No. HFSRB 11-08, 9 and 10, which is
16	RAI Care Centers of Illinois, Projects 10-083, 10-084, and
17	10-085.
18	MR. HILGENBRINK: So moved.
19	MR. SEWELL: Second.
20	CHAIRMAN GALASSIE: Moved and seconded. All
21	in favor?
22	("Ayes" heard.)
23	CHAIRMAN GALASSIE: Motion passes, unanimous.
24	MR. URSO: Request a motion to approve Fox

_	Page 228
1	River Pavilion, which is Docket No. HFSRB 10-01, Project
2	No. 07-065, requesting a motion to approve.
3	MS. OLSON: So moved.
4	MR. SEWELL: Second.
5	CHAIRMAN GALASSIE: All in favor?
6	("Ayes" heard.)
7	CHAIRMAN GALASSIE: Opposed?
8	(No response)
9	CHAIRMAN GALASSIE: Hearing none, motion
10	passes.
11	MR. URSO: That's it.
12	CHAIRMAN GALASSIE: Thank you. That's all we
13	have. Thank you, ladies and gentlemen. We have had a long
14	day. We should be proud of our efforts. Again, I'm sorry
15	for those who have missed their flights and connections.
16	I'm sure we will be hearing more about this issue.
17	Thank you very much. Happy holidays,
18	everyone, and Staff. Have a good day. We're adjourned.
19	
20	END TIME: 5:12 p.m.
21	
22	
23	
24	

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

www.midwestlitigation.com

Fax: 314.644.1334 002296

1	Page 229 CERTIFICATE OF REPORTER
2	
3	I, KAREN K. KEIM, CRR, RPR, a Certified Court
4	Reporter in the States of Illinois and Missouri, do hereby
5	certify that the proceedings in the above-entitled cause
6	were taken by me to the best of my ability and thereafter
7	reduced to writing; that I am neither counsel for, related
8	to, nor employed by any of the parties to the action, and
9	further that I am not a relative or employee of any
10	attorney or counsel employed by the parties thereto, nor
11	financially or otherwise interested in the outcome of the
12	action.
13	
14	
15	
16	KAREN K. KEIM
17	CRR, RPR, CSR-IL, CCR-MO
18	
19	
20	
21	
22	
23	
24	

				l
A	207:9,19 209:3,9	122:13 126:21	83:23 86:12 95:11	advancement 88:4
	209:13 211:9,19	127:1 189:7	96:2 99:20 113:18	advantages 110:18
Aaron 171:1 182:7	211:21 212:15	acquisitions 129:9	120:8,13 164:7	adversaries 223:10
182:22 192:23	215:5 219:20	acres 196:14	169:18 175:5	adverse 127:4
206:2	220:3,12 222:7	across 75:6 96:3,14	200:15 220:24	adversely 87:5 91:4
aberration 212:12	223:5,13 228:16	101:22 109:4	226:3	Advil 170:21
<b>ability</b> 27:22 68:21	above-entitled	118:7 125:21		
83:7 90:7,12			Additionally 83:2	advising 223:7
96:12,19 129:23	229:5	192:15	90:20 119:22	Advisory 41:9
130:21 147:14	absolutely 96:18	Act 4:2 9:14 74:9	address 4:4 6:6 9:20	102:24 189:1,2,10
155:13 164:22	207:6	77:11 78:19 86:3	21:11 22:17 29:11	advocacy 155:7
167:3 180:19	absorb 59:14	87:9 102:17,21	67:12 71:22 73:6	advocate 22:10
203:5 219:2 220:7	<b>absurd</b> 115:24	103:11,12,14,16	73:16 74:15 75:12	34:16 48:1 53:2,4
221:7,8 229:6	absurdity 116:1	116:1	80:21,23 81:1,11	53:12,17 66:16
able 48:3 75:11	academy 150:1,4,14	action 7:23 8:1 29:8	82:12 83:11 84:4	115:7,8,9,15,22
76:13 87:15,19	accept 69:23 173:16	120:3 226:6 229:8	90:4 92:4,4,9	121:14 126:18
95:1 110:21	173:20 209:6	229:12	93:12 94:19 95:5	130:20 144:8
139:18 142:22	221:24 222:3	actions 102:17	95:13 98:18	156:3 179:17
150:8 218:4 220:7	accepted 101:5	active 9:21 43:8	104:10 133:17	180:23 181:5
	accepting 34:10	145:19 157:20	147:21 152:7	182:4 199:6
about 3:18,19 8:12	207:21	165:15 210:12	183:5,18,21 190:4	affairs 24:10,11
13:12 16:2 22:1	access 33:7,18	activities 53:23 54:5	205:3 206:10	30:14
22:16 23:17 25:22	39:12 40:6,22	152:6 167:3	207:5 208:3,5	affect 135:3
28:21 29:2 34:4,6	48:17,22 76:18	activity 7:22 25:6	210:2 220:22	affected 56:16 87:5
35:2 36:3 40:7,7	77:14 80:16 81:13	50:3	addressed 54:10	91:4 140:11
40:16 45:20,22	81:15 86:23 95:11	actual 116:17 119:6	71:13 75:1 175:8	
56:1 57:14 58:11				affecting 167:23
61:13 64:4 71:3	98:16 133:21	192:14 205:23	175:9,11 193:5	affiliations 58:20
76:10,20 92:17	144:21 145:3	actually 12:1 74:1	206:24 208:7	affinity 158:17
102:8,9,16 103:3	155:17,18 163:19	93:18 156:18	addresses 82:15	affirm 36:22
105:15 107:9	166:14 172:20,21	185:4 187:3 188:8	addressing 76:4	affirmative 71:2
108:8,12 110:6,20	172:21 173:13	196:21 198:4	84:18 90:17	174:17
111:19 113:17,19	177:24 204:7	199:14 202:17	220:20	affirmed 198:16
114:13 115:4	210:4,6 224:9	209:18,22 210:12	adds 138:2	<b>affluent</b> 28:1 214:1
117:20,22 120:21	accessed 215:12	210:23 213:5,15	adequate 47:9	215:24
123:13 126:9,22	accessibility 77:12	215:7,10 216:17	213:22	<b>afford</b> 26:14 125:15
126:23 131:22	185:14	226:2	adequately 38:15	131:15 149:3
133:20 136:4,22	accessible 6:16	actuarial 117:4	88:1,10	affordable 6:17
138:13 144:19	77:18 106:1	acute 33:8 63:11	adhere 4:7 87:8	7:17 15:10 102:17
152:21 153:4,14	accommodating	76:4 83:3 106:10	adjacent 88:13	102:21 103:11,12
	9:19	114:22 134:8	138:23	103:14
156:20 173:6	accomplish 4:13	168:23 169:3	adjourned 228:18	<b>after</b> 19:6 20:19
176:21,21 177:13	214:10 216:3	174:24 221:20	adjustment 118:2	37:16 52:1,2
177:14 178:1,4,13	223:10	222:5	118:17,20	63:22 73:17 112:4
178:18,18 179:8,9	accomplishes 50:16	add 50:12 72:9	administer 212:6	122:14 137:19
180:18,18 181:1	according 62:9	75:24 84:16 95:21	Administrator 2:7	201:14 203:1
181:15 182:21,21	82:17 108:1 131:1		admission 53:14	
182:23 183:21		96:1 112:6 117:10	admissions 54:14	208:1,1 226:9 afternoon 52:24
184:14,19 185:2,7	Accordingly 119:19	125:22 136:2		
185:8 186:1,4,24	account 18:16 89:2	165:16 166:2	82:20,23 85:15,21	57:5 58:16 61:4
187:16 190:23	193:9 207:1	205:22 209:8	85:23 96:3	73:10 78:14
192:7,21 193:5,20	218:24	added 163:2,6	admit 97:15	111:12 113:9
194:2 196:3,7	accountability	addicted 140:13	admitted 54:17	115:1 116:10
197:22,23,24	180:1	<b>Adding</b> 118:10	55:10	123:12 126:17,19
198:13 199:5,20	accountable 19:9	160:17	adopted 140:12	128:12 129:5
199:21 200:1,9,10	220:17	<b>addition</b> 59:6 76:19	adoption 17:6	131:9 135:21
200:24 201:10,11	accurate 94:6 132:1	86:12 89:13	adult 165:15	138:10 140:7
201:14,15,17,18	accurately 199:3	131:15 142:14	adults 25:1 153:20	149:14 151:8
201:14,13,17,18	achieve 10:5 47:11	159:7	154:8 168:19	152:15 154:19
205:24 206:19	achieved 85:15	additional 33:11	advance 34:10	157:16 163:24
203.24 200.19	acknowledge	59:14 60:16 78:23	155:2 165:8	168:13 195:23
	6			

				Page 231
201:13	aid 110:7	<b>Althoff</b> 5:9,14,18	222:14,19	applicable 87:11,12
again 4:24 5:14	AIDS 56:8,12	11:12 71:13	another 8:10 21:8	applicant 8:11
6:13 7:5 8:23 11:4	air 96:9	<b>Althoff's</b> 71:21	36:16,17 40:14	68:20,23 69:11
12:5,10,12,14	Alan 2:3	although 73:1 92:20	44:6 49:21 54:11	71:11 80:10 81:14
16:20 17:14 24:3	<b>Alexian</b> 30:14 56:3	135:2 201:17	54:13 79:16 91:19	120:2 121:24
31:2 32:6 46:21	129:6	always 25:4 48:12	98:20 112:16,16	185:17 186:10
51:4 67:14 69:21	Alexian's 56:18	85:8,9 126:12	117:22 124:7	222:6,18
71:9,9 72:24	<b>Alexius</b> 30:16 55:5	144:22,24 151:22	125:18 126:11	applicants 8:15
73:11 89:24 94:2	55:7,10 56:5	167:10 170:15	133:5 148:17,19	23:8,23 34:20
101:8,17 103:3	66:16 121:13	194:22 211:16,20	160:17 186:23	63:9 65:6,7,9
112:11,20 113:11	130:10,19	220:15	204:8 215:21	66:12,15 67:4,22
113:14 114:6	Algonquin 38:19	amaze 61:7	answer 19:3 26:21	68:1,23 93:14
119:10 124:14	43:22 74:17 77:13	amazed 123:18	100:13 110:4,8	103:18 114:13
126:17 133:12	83:18 148:16	ambiguity 112:6	187:3 195:10	169:21 170:6,22
159:12 160:18	156:13	ambulance 39:17	201:8 215:15	173:5 174:23
172:18 175:12	align 97:4 180:7	139:14 153:7,15	answered 215:16	175:8,9 186:11
202:5 206:2 209:3	aligned 142:15	153:16,17 214:6	answering 144:16	187:14
210:21 211:15	Alissa 47:15,17	ambulances 76:11	anticipate 3:18 75:9	applicant's 67:6
228:14	alive 40:5	153:12	139:2	68:14 90:12
against 59:23 61:12	Alliance 25:24	ambulatory 34:16	anticipated 42:7	118:14
63:8 94:4 113:21	allow 19:24 20:8	178:8,9 181:12	91:23 175:2	application 8:9 9:1
115:21 130:11	51:16 86:10 90:13	213:3,9,10 221:5	anticipating 64:4	28:12 29:24 30:24
142:7,7 170:12	94:18 113:21	221:6,9,11 226:22	anticipation 220:11	31:3,5 32:7 34:21
216:22	130:12 160:18	227:5	antiquated 101:11	37:9,11,12,13,14
age 62:20	184:16 187:18	<b>Ambutal</b> 16:23	anxiety 108:17	37:15,18,20,22,24
agencies 195:21	193:8 224:11	Amended 9:14	anxious 178:13	38:3,5,8,9 41:11
<b>Agency</b> 63:13 66:13	allowed 4:11,14 5:3	American 84:11	anybody 191:21	41:14 58:12 61:15
78:21 79:6 80:8	47:13 193:6	98:5 154:23	219:17,24 225:3	61:16 63:8 64:3
91:22 101:7	allowing 114:8	Americans 155:4	anymore 90:3	67:4,23,24 73:7
171:22 172:5,7	allows 182:13	among 32:1 132:14	146:16	73:13 74:2 80:15
183:6 184:5	alluded 96:6	amount 94:4 108:21	<b>anyone</b> 25:3 155:12	87:13 89:5 98:11
185:14 188:17	alluding 191:14	108:22,22 208:17	anyone's 16:6	98:24 101:4,19
190:14	192:6	214:21,21 215:4	anything 158:1	103:21 112:17
agenda 3:9,13,16	<b>all-day</b> 13:13	217:16 221:7,8	178:14 192:4	114:10 115:15
4:10,13,24 144:24	<b>all-in</b> 220:15	224:6	214:12	116:5 119:20,21
179:16 226:13	almost 73:12 75:7	ample 226:10	anyway 176:17	120:4 121:3
agent 43:19	109:15 110:12	analysis 67:23,24	anywhere 23:5 92:3	122:11 131:6
agents 43:9	156:21 177:1	81:18 86:19 89:19	<b>apologize</b> 3:6,9 16:6	132:22 133:8
aggressive 95:8	187:24 197:11	100:4 116:18	65:14 67:17 89:23	172:23 173:5
198:24 224:16	199:11	132:10 172:19	113:5 114:7,15	175:20 191:24
ago 18:24 22:21	<b>alone</b> 41:23 47:5	195:11	212:19	192:2 193:18
23:7 27:8 30:22	49:15,19 131:19	analyzed 164:21	apparent 16:12	197:19 200:4
55:18 69:15 73:12	162:13 203:12	ancillary 209:5	91:10	204:13 209:18
75:17 99:8 139:8	along 7:21 50:6	Anderson 61:4,5	apparently 212:20	218:17,18
153:21 178:21	60:17 128:7 164:6	62:13 63:6 216:21	213:23	applications 5:21
197:11 198:19	170:21 204:8	216:22,23	Appeals 34:3	9:10 34:23 35:4
202:22 215:2	214:12	and/or 11:24	appear 81:20	46:1 59:8 62:23
223:20	already 21:1 24:1	Angela 38:24 39:7	appeared 87:13	100:2,12,12
agree 25:4 51:13	26:15 33:7 40:24	159:19	appearing 198:18	101:15 104:5
104:12 122:9	44:22,23 46:15,21	angle 206:13	appears 80:6 89:16	111:14 170:10
127:24 142:4	96:8 125:17	Anne 24:22	91:17,19 105:7	172:13 206:12
185:19	142:13 147:17	annexed 16:24 138:22	192:24	<b>applied</b> 8:6 94:3 118:20 191:13
agreed 25:2 138:17 agreeing 122:6	150:16 166:1 226:16	announced 27:11	<b>Appendix</b> 66:13,19 66:22 67:2 68:15	197:11
agreement 27:11	alternative 86:16	31:19 60:19	175:6,13	apply 93:20 97:13
ahead 12:10 108:17	114:8	138:16	applaud 109:20	119:18 121:1
218:4 220:4	alternatives 214:19	annual 97:23 98:8	Applause 170:19	179:9 195:3
<b>AHQ</b> 23:13,21	220:21	116:14 217:8	apples 109:18	<b>applying</b> 7:16 91:9
			-F	II J G

Fax: 314.644.1334 002300

				Page 232
179:17	127:3,10 150:16	181:22 182:17	<b>Assembly</b> 6:10 7:14	audits 217:8
appointed 107:2	164:11 172:3,11	183:16 184:17	Assembly's 8:17	August 131:20
appointments 54:6	172:11 173:11	185:18 186:7	assess 39:18	aunts 24:16
appreciate 10:1	178:7,8,9 179:23	187:2 188:11,13	assessment 69:4	Authority 60:18
18:12 20:11 22:7	184:16 221:2	192:15,18 193:4	82:6,6	authorized 17:1,11
23:1 38:23 41:5	approving 33:14	196:20 197:2,20	asset 194:12	autiorized 17.1,11 automatic 27:12
50:13 55:2 61:2	34:10 35:3 164:23	197:24 198:3,5,21		
I .	186:20	198:22 209:17,23	assigned 183:5	<b>availability</b> 7:13 76:20 118:3
68:11 72:24 92:12		213:18 214:16,20	assist 6:15 84:17	
99:18 116:7	approximately 11:22 27:2 42:1	215:13 219:5,11	assistance 117:15 167:12	available 31:9 40:8
117:14 119:11		,		45:24 51:12 60:12
121:18 124:16	65:12,20,21 72:18	223:6,8,12	Assistant 2:8,10	87:2 95:23 116:3
128:9 129:4 130:6	95:21 133:4 150:2	areas 53:8 69:7	assisted 168:21	117:11 118:5,21
134:12 138:8	162:1 175:2 224:7	113:12 138:23	Associate 161:23	119:6 212:23
140:5 143:3 144:4	arbitrarily 8:6	150:10 163:20	associated 53:23	Avenue 2:23 25:22
145:11 146:21	arbitrary 7:23	164:21 170:7	217:22 224:7	avenues 53:11
148:8 151:3 156:7	36:14	182:16 201:3	associates 28:24	average 31:8 62:11
157:14 158:10	architectural 205:8	208:21 209:19,20	33:21	72:16,17 79:12,13
160:6 161:17	area 13:23 14:16	219:9	Association 17:6	79:19 81:8,9
164:2 168:10	15:2,3,24 16:23	area's 158:22	29:13 84:11	87:22 88:2,21
169:14 170:2,8	17:7 21:5,13 23:5	arguably 74:22	165:14	103:5,6 104:15
189:22 204:11,13	23:20 26:15 28:1	184:10 204:2	Associations 134:18	191:4,5
216:5 224:20	30:21 31:10 32:15	<b>argue</b> 36:16 184:9	<b>assume</b> 64:23 171:7	averages 81:5 103:3
appreciated 144:13	33:11 35:8 36:8	<b>argued</b> 120:11	177:5 212:12	<b>Avery</b> 2:7 12:19
approach 54:15	43:11,13,20 47:21	argument 111:4	assumed 19:3	avoid 53:13 129:15
63:2 86:10 114:9	48:16 56:7 57:19	120:5,24 121:6	167:10	Award 24:22
206:14	60:15,17 68:17	122:15 193:9	assuming 206:24	awards 146:5
approachable	74:16 75:11 76:6	arguments 17:23	assumption 185:4	aware 6:9 27:6
144:22	76:13,21 77:10,17	185:13 186:1	assurance 218:3	43:12 61:21,24
approached 17:16	77:24 78:2 79:17	<b>arise</b> 86:17	220:3	62:3 87:16 108:5
144:15 181:22	79:19,21 80:3,11	around 113:11	assure 67:24 68:5	201:8 209:21
approaching 49:13	80:17,22,24 81:2	134:3 167:17	170:14 183:23	away 28:3 75:2
appropriate 16:15	81:6,21 82:2,7,10	189:6 223:23,24	188:4	104:2 128:23
135:6	82:14,23 83:4,7,8	around-the-clock	assuring 7:7 208:13	140:20 164:14
appropriately	83:12,16,18,21	215:23	atmosphere 181:23	207:12 210:7
91:17	84:16 86:4,8,12	arrange 17:2	attached 66:23	226:20
<b>approval</b> 35:6 47:9	86:15,22,23,24	arranging 54:5	attack 148:16	aye 70:14 110:14
94:24 120:3,6	87:4 89:11,12,15	arrived 39:17,20	attacks 61:12	227:11
138:1 165:18	90:9,13,15,17,19	article 38:8	attainment 155:3	Ayes 227:12,22
180:5 183:19	90:22,23 91:3,7	articulated 224:23	attempt 23:1 38:3	228:6
184:2 186:6	91:11,12,15,17,19	artificially 101:10	68:1 113:6 182:8	<b>A-minus</b> 194:19,22
196:24 205:10,18	91:20,24 93:4,4	asked 5:11 11:16,23	216:5	195:4 217:24
213:9 217:21	96:7 97:4,13	13:3 14:10 19:2,7	attempted 89:4	<b>A-rated</b> 194:15
approvals 95:2	98:14 101:6 102:1	24:24 41:10 42:21	attempting 215:18	<b>A-1</b> 217:23,23
<b>approve</b> 7:6 14:19	102:2 105:9,17,20	66:11,14,14,20,20	attempts 108:14	<b>A-10</b> 13:21 80:22,24
18:2 31:13 38:20	106:4 107:8	66:24 123:17	attendance 66:1,7	81:7 83:12 86:8
45:11 52:18 106:9	108:23 109:5	156:20 175:5	attention 109:17	86:13 89:11
127:4,20 130:3	111:15 117:10	198:13 199:7	122:15 125:6	105:17,20 135:13
135:17 145:8	118:1,3,9,12,21	206:20 223:13	152:3 153:24	<b>a.m</b> 3:1 11:1
152:11 161:14	119:7 123:23	asking 12:1 63:9	154:1	
165:8 168:7	124:12 126:8	106:8 211:21	attestation 186:20	B
187:19 221:19	127:21 130:17	214:17	attitude 108:13	<b>babies</b> 76:11 115:11
222:4 227:14,24	133:19 135:13	asks 4:18,22 31:3	attorney 25:11	back 3:4 25:14 28:6
228:2	137:13 139:3	68:18	67:15 229:10	34:18 35:5 37:23
approved 8:9,21,23	144:9 151:12,15	aspect 139:7 186:14	attract 55:15	37:23 46:5 51:8
17:14 34:18 40:18	153:9 154:2	195:17	audited 132:4	69:19 73:1 74:2
47:11 51:19,20,23	158:17,23 159:9	aspects 29:6 57:10	194:12	75:2,20,21 86:13
56:19 59:16 63:16	169:7 173:2,4,6,7	178:1 188:16	auditing 42:19	87:15 88:7 94:19
79:16 89:8 105:9	176:6 180:4,15	assailing 26:20	auditor 216:10	99:20,23 100:1
	, -	J	-	.,

		-		Page 233
101:16 106:22	become 91:10 95:12	beg 125:13	186:16,21 187:2	Blake 20:13,14
108:19 113:6,10	110:9	begin 39:5 44:14	218:18	blank 19:9 20:1
115:9 127:19	becomes 26:19	92:14 114:16	benchmarks 142:8	<b>blind</b> 140:16
149:16,17 151:3	54:11	154:20 161:21	beneficiaries 27:5	blocks 101:23
153:12 157:1,2	becoming 162:16	166:23	benefit 58:1 95:23	<b>blood</b> 18:23,24 19:1
169:23 170:2	bed 13:20 23:9,12	begun 149:24	138:18 160:12	19:5,11,17 54:4
178:20 179:13	36:12,19 72:12,16	behalf 72:23	benefits 27:3	115:10 206:20
188:9,10 196:2,13	72:19,22 74:12	behavioral 166:12	Berman 2:14	blow 106:22
197:9 203:23	76:4,20 79:18	166:16,17 180:4	<b>Bernardi</b> 141:16,17	board 1:2,12 2:7
207:8,15 211:6	81:3,8 86:11 87:9	208:21 209:3	141:17 142:12	3:17 4:7,12,18,22
222:6,18	89:12,13 116:23	<b>behind</b> 116:13	171:12,12	5:10,17 6:3,12,13
backed 18:16	117:21,23,24	133:24 160:3	Berry 73:18	6:15,24 7:21 8:4
background 107:18	118:18,22 119:1,5	180:8 199:19	best 17:15,24 18:1,3	8:23 9:20,24 13:9
145:16	172:10,11 173:2,3	being 15:8 22:12	20:23 49:1 54:22	14:19 15:15,17
<b>bad</b> 31:14 106:24	187:1,10 188:11	25:11 32:13,22	82:15 136:3,6	16:11 18:2 20:15
118:13 163:14	188:14 198:14,15	33:1 34:7 41:15	144:16,24 158:21	20:18 21:21 22:12
<b>balance</b> 20:6 50:4	198:20,22 221:6	59:15 76:13 87:19	180:20 212:9	23:12 24:8,15,17
178:15	beds 8:8 15:5 21:3	88:21 106:23	216:19 218:21	24:18,19,20 25:7
balances 217:11	23:22,24 25:16	107:23 112:15	219:2,3 229:6	27:6 28:11 30:5
balancing 3:13	31:3,9 32:4 35:7,9	118:12 120:4	Bettendorf 56:11	30:20,22 31:1,4
<b>ball</b> 190:3 218:22	36:8,9,13 40:8	121:4 125:3	better 7:15 40:21	32:5 34:3,5,5,18
Baltimore 141:21	65:10,11 67:8	144:23 147:8	106:3 107:12	35:12 36:14 38:2
banks 218:16	69:8,8,9 72:7 74:3	159:2 178:21	123:17 158:6	40:23 42:14 44:24
Barb 64:22 171:13	74:20 76:21 79:20	181:17,22 185:20	167:14 177:15	46:5 50:13 51:19
barely 132:5	81:1,6,7 88:2,20	189:17 193:5,10	189:16 191:21	56:19,23 57:5
<b>barrier</b> 7:12 77:4	88:20,21,22,22	193:11 201:23	201:22 203:9	58:17 59:21 63:14
barriers 77:1,12	89:10,11 91:7,11	206:20 209:12,13	between 14:22 19:4	63:15 64:2 65:8
base 41:20 50:4	91:14,14 100:10	210:1 214:6	21:20 46:11 54:1	65:15,22 66:11
182:8	103:2 105:11	215:18 219:23	59:19 150:12,22	67:3,12,14 68:1
based 10:15 14:14	117:1,10,11 118:3	220:6	169:1 182:4	69:9,21,22 71:17
36:18 41:13 42:8	118:5,10,12,18,21	belabor 207:18	183:22 216:3	71:18 72:10 73:2
42:9 47:3 48:7	119:6 120:8,13	<b>belief</b> 87:4 91:3	beyond 167:17	78:1 79:16 86:13
51:14,15 71:20,20	124:12 125:22	95:16,18	bias 147:12	88:23 89:8,13,18
77:22 82:18 88:6	149:6 173:3 187:1	believability 62:23	biased 147:3,3,4,4,6	92:13 94:8,19
116:24 117:3	188:11 193:3 198:15 220:24	believable 62:24 believe 10:8 13:6	147:8 <b>bid</b> 55:19 205:14	96:4 99:21,22
119:5 132:3,15,17 171:17 183:12	bed-need 33:6	22:12 36:16 40:5	big 39:15 40:13,16	100:5 102:14,24 103:17,20 104:22
184:22 185:4	36:10 86:7 91:9	45:3 47:8 52:17	183:17 207:7	105:3 106:6 107:2
197:15 198:21	118:10 185:3	52:23 58:4,20	bigger 181:2 192:3	107:3,5,20 108:14
200:12 204:19	187:11 188:3	59:21 60:9 63:15	biggest 107:8	108:20 110:8
218:16 219:4	190:21 191:1	69:12 85:17 86:10	<b>bill</b> 2:13 19:7 68:6	111:24 112:1,1,1
bases 121:23	beer 107:8	90:23 91:16 92:14	206:22 208:2,2	113:6 114:2 120:1
basically 38:1	<b>before</b> 6:4,5 13:12	94:12,17 95:4	212:4	124:13,18 127:16
110:16 140:24	19:2 20:7 34:7	107:23 111:1	<b>billion</b> 60:19 108:4	129:8 131:4
189:15 194:6	36:4 54:10 61:19	126:10 133:16	204:22 205:2	132:22 134:15,18
217:2 218:3	62:8 71:21 75:2	146:15 150:24	<b>bills</b> 211:20	134:19 135:17
basis 36:15 120:12	78:17,23 79:2	152:14 158:20	<b>bind</b> 208:10	137:9 138:16
121:22 193:16	86:13 94:19 100:2	172:2,20 183:24	bingo-bango 101:4	139:24 143:17
<b>basket</b> 217:13	101:20,21 103:4	185:21,23 188:18	biology 147:7	144:2 145:21
battle 167:4	108:19 114:12	192:9 196:5 212:5	<b>Bipolar</b> 166:20	147:14 151:3,9
<b>Bea</b> 61:18 62:4,16	124:20 129:7	214:12 223:14	<b>birth</b> 140:13,13	158:13 164:23
64:9,9 73:5,9,11	157:4 170:4	224:6	births 99:2,4	165:15 166:9
bear 100:22	179:11,20 187:9,9	believed 167:5	<b>bit</b> 3:14 7:3 10:6	170:6,14,21 172:2
Beatrice 24:16	189:12 190:8	believes 17:20	111:21 117:22	172:6 173:12
beautiful 50:4	192:8 194:23	139:24	182:8 184:14,19	175:5,17,24
Beaver 157:19	196:7 197:12	below 62:11 67:7	185:7 202:1	176:16 177:21
became 155:9	205:12 213:16	81:5 111:16 132:7	226:16	178:12,12,22
191:12	214:2 220:12	176:1,4 186:7,13	black 20:6 105:22	179:3,3,12,12,24

				Page 234
180:4 183:1,12	bounded 17:16	181:8,8 200:22	107:5 149:17	162:15,16,21,24
184:15 186:4,6	bounds 219:2	214:3 219:18	157:1	163:6,10,19,20
187:14,19 189:1	boy 77:17 106:24	built 15:8 88:16,21	<b>calling</b> 6:12 63:9	164:22 165:6,8
189:10 192:7	156:16 157:19,20	96:16 105:9	156:13 169:20	166:13,14 167:1,9
194:4 196:22,24	Brady 67:16	108:11 131:16	calls 94:23 153:15	168:2,18,22 169:3
204:16 206:11	brain 140:14	132:8 159:14	153:16,18,22,23	169:5 174:24
212:24 214:13	break 170:2	193:7,8,10 213:9	156:12,18	178:8 180:16,17
217:21 218:4	breaking 64:4	215:21 220:6	came 39:14 73:16	180:17 181:4,8,12
220:4,17 221:13	breaks 170:6	<b>bullied</b> 209:12,13	75:1 88:7 128:7	182:15 193:5
225:6 226:15,16	breath 140:21	bully 181:24 206:13	141:20,22 147:5	195:1 197:1
227:4	Brett 14:10,12 16:3	208:7	157:3,5 159:5	200:17 202:2,3,7
boards 117:15	<b>Bridge</b> 197:6	<b>bunch</b> 159:20	180:4 187:24	202:15,19 203:5
Board's 5:1,3 23:8	brief 105:6 170:2	burden 2:3 35:1	196:18 200:6	204:7 207:13
23:21 67:7 69:3	178:4 194:3	70:9,10 106:15,17	214:2,20 218:19	208:1,18 210:7,11
78:18 79:13,14,24	<b>briefly</b> 90:4 104:11	106:18,19 109:12	Campagna 161:20	211:3,24 212:6
81:2 91:9 119:16	185:8	128:20 129:9	161:22,22 162:19	213:7,10,12
119:24 132:3,7	bring 36:3 44:24	161:2 173:24	163:9,22	214:20 217:8
176:4 184:22	90:13 99:20	174:1 212:18	campus 159:13	221:20 222:5
227:8	101:20 113:10	213:21 215:15	178:8,24 181:7,9	223:7 227:1,16
<b>Bob</b> 190:4 211:1	114:12 152:1	222:23,24 224:23		cared 168:22
<b>body</b> 4:5 175:22	161:8 170:2	Bureau 136:17	196:13,16,22 197:3,7 221:3	carefully 30:1 48:24
187:22	179:11 181:14	buried 212:19	campuses 178:10	80:4 184:15
body's 184:24	186:13,15 216:7	Burke 24:22	campuses 178.10 cannibalize 130:13	cares 58:11
	223:2			Care's 48:9
Bolingbrook 1:13		Burkey 149:13,14	Cannibalizing	
1:14 51:20,23	brings 13:24	149:14 150:4,21 151:2	130:15	caring 61:8
52:10,14 103:22 126:6	<b>Brining</b> 137:7,7,8 137:22 138:7	<b>bus</b> 39:14	capacity 11:6 15:14	Carpentersville 209:20
	broad 95:20	business 3:17 20:17	59:15 90:12	carry 139:15 161:1
Bolingbrook's 52:2 Bonaventure 56:7	<b>Brodine</b> 114:24	21:14 37:6 40:17	capital 9:7 capture 49:22	Carvalho 2:15
bond 131:19 218:14	115:1,2,18 116:8	50:3 58:5 107:7	capture 49.22 cardiac 163:2	99:24 100:15,17
	broke 31:17 113:17	148:24 164:1	cardiovascular	100:19 104:4,12
<b>booming</b> 32:15 162:13	brother 24:13		163:2	104:21,24 112:6
	140:12	181:21 226:3,17 <b>businesses</b> 50:6	care 13:23 18:21	190:19 191:11
<b>border</b> 36:6,6,11,15 36:20,20 118:8	brothers 30:15 56:3	133:20 148:24	23:7 27:4,4 30:18	190:19 191:11
borders 92:1,2	129:6 148:13	businessman 57:6	31:22 32:2 33:7,8	216:4
born 24:11 140:12	brought 46:24	businessmen 143:9	38:17 47:18 48:19	Cary 74:17 77:14
157:21	109:16 129:7	buy 136:3 180:24	53:5,18,19 54:2	83:19
borrow 129:20		181:6	54:19 55:8,12,16	case 5:7 44:13 59:17
Bortner 64:22	159:2 166:17	buyers 45:9		103:20 110:4
	181:7 195:6		58:10 61:7 63:11	118:4,14,22
both 5:20 9:22	197:12 Proven 140:10	<b>buying</b> 181:5 182:3	69:12 75:5,5,7,10 75:13 76:4 80:14	124:18 170:15
11:23 13:3,4 20:18 22:16,22	Brown 149:19		81:14,16 83:3,6,7	173:10
24:15 36:17 46:10	<b>brutal</b> 31:16 <b>budget</b> 27:16	C 2:16	83:15,19 84:1,8	cases 8:1 122:10
53:18 55:7 59:5,7	build 19:24 23:23	calculate 93:21	85:17 88:8 92:19	153:2
59:15,16,20 79:19	26:21 55:19 78:15	calculated 75:18	93:5,6,15,15,18	cash 132:16,16,16
84:10 97:12 99:24	101:21 108:15	84:18 89:12 93:2	94:4,5 95:24	194:15 218:13,13
120:14 127:14	129:20 133:13		96:21,22,23 102:8	CAT 39:23
136:9 141:9	138:5 143:9 145:6	117:24 173:2,3,10	102:9,17,21	catalyst 44:19
		<b>calculation</b> 23:9	102:9,17,21	catalyst 44:19 catastrophic 120:18
150:10 168:7	152:19 164:16 168:6 182:9 197:9	36:10 86:8 91:9 91:16 94:6 118:11	105:11,12,14	categories 90:6
172:12,16 194:18 194:23 195:3	213:24 214:2		110:3 114:22	176:5
bottom 38:11 55:22	215:24 214:2	191:1 198:22 calculations 17:22	110:3 114:22	Category 69:7
75:8 158:3 194:13			123:15,22 134:8	cath 163:2 178:23
199:2 208:23	<b>building</b> 46:13	call 11:24 12:1 70:6		178:23,24 179:23
	49:20 56:18 73:17 74:4 96:7 109:5	104:24 106:17	135:9,16 139:10 140:14 141:19	179:24
bought 107:9		114:13 143:7		catheterization
181:18 182:3	134:23 137:12	153:7 157:2	142:9,15 145:7	179:6
196:13,14 <b>boundaries</b> 138:22	143:10 159:6 160:10 180:18	181:23 222:20 called 39:17 106:23	151:14 154:7 159:16 161:2	caths 180:1
boundaries 130.22	100.10 100:10	Cancu 39.17 100:23	159.10 101.2	Catil 100.1
				<del></del>

www.midwestlitigation.com

Fax: 314.644.1334 002302

Fax: 314.644.1334 002303

				Page 235
Cathy 2:8	163:17 164:20,24	141:13 149:12	126:15 127:24	<b>charge</b> 19:11 55:13
cause 31:5 58:4	165:5,8,18 166:3	184:13 191:19	128:6,11,14 129:3	charges 210:17,20
			130:5,8 131:8	
159:14 185:11	166:11,17,24	205:9 210:9 215:6	T	charitable 110:3
229:5	167:9,11 168:5,15	215:13 217:15,22	133:1,10 134:11	charities 155:22
causes 112:9	168:22 169:2,6	224:8	134:14 135:19	charity 27:4 31:22
CCR-MO 229:17	172:13 174:21,23	certificate 22:19	137:6,8 138:7,11	55:8,16 69:12
census 14:20 21:7	176:3 177:20,22	56:24 73:13 88:18	140:4,7 141:12,18	75:5,7,10,13
49:12,22 62:10	181:1 194:7,10,16	91:5 101:18,18	143:2 144:3	81:16 92:19 93:5
136:17 190:23,24	195:6,19 200:1	229:1	145:10,20 146:20	93:6,15 94:4
199:10 223:6	203:20 207:9,17	Certification	146:23 148:7	202:2,7 207:13
Centegra 5:20,24	209:8,17 216:10	154:15	149:11 151:2,7	208:18 211:3,24
15:22,24 18:24	221:15,18	certified 19:14	152:13 154:13,19	212:6
19:15 20:2,19,21	Centegra's 19:7	157:18 207:1	156:6 157:13	Charles 64:21
20:23 21:17,24	41:12 120:19	229:3	158:10,13 160:5	Charlie 140:12
22:2 23:14,15	127:21 128:19	certify 229:5	161:17,20 163:22	chastise 225:3
24:18 28:20,24	130:1,11 131:11	cetera 78:3 163:14	165:10 166:4,8,9	chastised 179:12
29:4 30:6 33:20	131:16,22 132:2	<b>CFO</b> 130:11 194:21	168:9 169:13	check 19:9 20:1
37:16 38:13,14,20	132:17,18 133:12	207:18 211:1	170:1,20 171:6,16	217:11
40:9 41:10,16,17	135:1 142:14,16	216:10	171:20,23 172:15	chemistry 147:8
41:19,24 42:2,4,8	144:15 145:1,24	CFO's 136:2	173:15,20 174:14	<b>chest</b> 163:3
42:16,19,23 47:17	152:1 154:3	<b>Chair</b> 64:16 100:13	174:15,18,22	Chicago 2:24 24:9
48:1,9,14,15,18	160:13 166:12	134:17 225:17	176:7,8,9,14,18	25:22 38:7 56:12
48:24 50:11,15	168:8,15 169:12	<b>Chairman</b> 2:1 3:3	189:21 190:1,7,9	67:15 73:16
57:24 58:11 59:8	center 5:21 15:23	4:15 5:4,16 10:3	191:9 193:23	103:19 115:3,4,12
59:16,20 60:3,6,8	26:13 30:16 51:5	10:13 11:3 12:7	194:1 195:22	115:24 132:10
60:14 61:5,12	55:6 56:5 60:7	12:13,17 13:2,8	204:11 206:8,9	179:20 214:15
67:24 74:19	85:6 115:3 130:10	14:6 16:4 17:19	212:10,18 216:7,9	Chicagoland 43:13
114:21 115:20	138:14 147:19,20	18:6 20:10 22:6	221:17,23 222:3	137:13
118:10 119:19,21	154:6 159:17	22:11 24:5,7 26:8	222:10,17 225:16	Chicago's 24:21
119:22 120:5,10	163:3 197:7	28:14,16 30:11	225:17,20,23	56:8
120:16 121:1,5	202:21 212:22	32:9 34:12 36:24	226:2,8 227:11,20	Chief 26:2 51:2
122:7,11,23 124:2	213:3,3,9,10,10	37:2 38:22 39:3,5	227:23 228:5,7,9	124:24 141:21
127:11,19 130:13	213:14 223:7,23	41:4 42:18,21,24	228:12	152:14,16 154:13
130:16 131:5,6,13	226:22 227:1,5	43:3 45:13,15	challenge 3:14	190:4 201:9
131:15,17,20,21	centers 30:17 163:6	47:14 49:5 50:22	challenges 11:9	childhood 140:23
132:4,6,13,23	183:15 201:4	52:20,22 55:1	141:13 150:9	<b>children</b> 24:12 25:1
133:3,16,21,24	215:22 227:16	57:2,4 58:14,17	challenging 54:1	39:16
134:19,20,21	Center's 66:17	59:11 61:1 63:6	142:2	Children's 56:18
135:9,12,14,17	central 21:5 33:9	63:12,18,23 64:14	Chamber 43:11	choice 20:8 29:16
136:23 137:1,10	120:5	64:19,23 65:2,5	145:20	29:18 74:18 77:6
138:4,19 139:5	centralized 160:14	65:14 67:10,11,13	Champaign 150:19	78:5 90:14 118:13
140:2,10 141:4,10	cents 165:22	67:17 68:6,10	chance 40:3 106:20	choose 6:18 48:7,10
141:19,24 142:13	CEO 55:5,20 56:1	69:18,20,22 70:1	164:2	chosen 76:5
142:23 143:12,13	61:18 73:15	70:3,6,23,24 71:3	change 86:1 93:2,13	Chris 24:18 57:5
143:21 144:2,8,10	111:22 115:2	71:8 72:10 73:8	93:18 117:7	chronic 146:10
144:11,22 145:6	128:13 130:10	73:10 78:7,8,10	179:21 192:4	Chuck 133:13 143:4
145:23 146:4	134:16,19 168:14	78:13 89:17 90:1	201:20 219:8	143:5 177:17
147:2,13 148:3	176:20,21	92:11 94:8,14	225:9	church 217:7
149:23 150:6,13	CEO's 136:2	97:16 98:20 99:12	changed 22:23 23:4	churches 164:9
151:20 152:4,9,11	cerebral 140:15	99:14,17 100:17	31:4 32:17 74:14	circle 60:7,10 198:3
	certain 135:3 179:7	104:2,5,11,20	87:18 107:17	Circuit 111:13
152:19 155:9,11	205:6 210:23	104:2,3,11,20	131:5,21 133:16	112:12
155:15,16,21,24		109:11 112:13,14	162:11 166:11	
156:5 157:11,21	212:23		191:7 218:9	circumstances
157:24 158:21	certainly 5:7 10:4	112:14,23 113:2,9		79:16
160:3,9,10,11,12	41:5 46:20 51:6	114:24 115:1	<b>changes</b> 69:9 117:6	cited 81:18
160:16,23 161:2,5	87:11 92:9 97:14	116:6,7 117:13,17	changing 162:8	citizen 145:15
161:8,14,24 162:2	107:11 108:21	119:9,13 121:10	characterized	citizens 75:21
162:5,21 163:1,16	113:15 121:7	123:8,10 124:15	105:24	103:12,13 124:10
	-	-	-	-

				Page 236
154:24 159:3	<b>Club</b> 1:13 24:9	114:19 124:21	134:5 135:2 136:7	226:12
201:24	CMAP 21:8	128:1 170:4 172:9	136:13 145:1	community's 58:7
city 16:10,24 17:1,2	coaching 167:11	181:1 194:2,16	153:13 155:11	112:19 199:21
17:11 24:9 29:14	coded 39:24	206:17 207:15	157:8 158:5	community-based
40:24 43:17 44:22	codes 198:6 199:13	211:15	162:20 167:16	83:3 155:5
45:5 59:4,5,6	<b>Cohen</b> 116:19	commented 89:14	168:14 169:11	community-cente
123:13,19 154:15	Coincidentally	comments 3:11,12	170:16 204:5	152:8
159:2 165:14,20	25:10	4:9,11,15,16,17	209:24 214:2,14	community-driven
166:5	coincides 194:15	4:22,24 5:3 11:17	214:15 215:19,24	29:14
civic 24:9	Colby 13:7,8,9 62:7	20:11 22:7 34:8	221:4,10	community-focus
civil 58:24 155:1,4	64:18	38:23 41:5 52:16	community 17:24	142:22
claim 42:11 62:9,17	Colby's 62:16	55:2 60:22 61:2	18:4 19:23 20:7	community-gover
134:2	cold 103:5 156:12	63:1,13,16,19	21:6 27:2 28:19	128:22
claimed 61:21 62:4	collaboration 169:1	67:1,18 68:4 69:1	28:22 29:5,10	community-owned
		69:23 71:15,22	30:7,9 31:11 33:5	128:22
claiming 108:3	collapsed 39:14	73:6 75:1,20 80:1	33:6 34:16 40:10	company's 164:19
claims 61:14 62:23	colleague 197:18	92:9,10,12 108:8	40:21 42:16 43:17	company \$ 104.19
Clair 34:19,22	<b>colleagues</b> 48:18 189:13 209:7		45:4,5 47:12 50:5	comparative 15:16
35:10,22 36:1		116:8 117:14		89:19
Claire 2:14	<b>college</b> 98:5 191:13 <b>combination</b> 87:3	118:24 124:9,16	57:12,15,21 58:2	
Clancy 30:12,13,13 31:21 32:9 129:5	91:2	126:1 128:2 129:4	58:4,11 61:20,22 62:1,13 67:1 76:3	compare 109:18 compared 81:7
	/	130:6 134:12	· ·	_
129:6,19 130:5	combined 108:1	136:4 138:8 140:5	81:18 86:19 93:15	91:12
Clare 148:10	<b>combining</b> 160:23	143:3 144:4	93:18 106:3,4	compares 88:12
Claritas 82:18	come 5:11 6:5 12:2	146:17,21 147:23	107:12 115:13	comparing 90:2
116:14	12:9 27:11 41:18	148:8 149:12	125:5 126:20,22	104:3,4
clarity 46:7	49:17 58:8 63:24	150:20 152:10	128:7 130:22	<b>comparison</b> 119:6
Clarke 2:8	84:13 86:13,15	154:14 156:2,7	133:21 135:7,10	209:15
class 202:13	91:23 94:19	157:14 158:11	136:4,6,20,24 137:4 138:12,22	compassion 61:8
clear 3:19 10:14	107:14 110:11	159:21 160:6	· ·	168:5
29:15 112:5,8 122:12,24	114:16 127:19 138:18 160:13	161:10,18 163:8 167:20 168:10	141:14,22,24 143:14,19,20,21	<b>compelling</b> 111:4 190:12
clearer 44:19	164:17 187:24	169:14,16 171:21	144:17 145:3,20	
		171:23 172:5,7	146:1,21 147:18	compensation 142:17
clearly 16:17 17:14 74:8 126:11	188:20,21 198:4,7 206:11 207:24	177:9 183:9	147:20 148:11,12	
132:20 134:6	209:4 211:7	189:13 193:17	148:23,23 149:5	competency 168:5 competing 55:19
clinic 151:10 152:5	217:10 218:21	198:17 204:13,14	151:14,19,21,23	72:11 74:23 100:7
202:16	217:10 218:21 219:9 222:6,18	commerce 43:11	151:14,19,21,23	142:7 204:4
clinical 61:6 69:6	223:18	110:11 145:21	155:17,21 157:1	competitive 110:17
90:5 176:5	comes 62:22 101:20	commercial 28:2	157:22,24 158:1,3	200:23 219:7
clinics 76:1	160:13 162:4	50:3 139:3	157.22,24 138.1,3	224:11
clinic's 151:10,23	207:23 211:4,6,11	commission 59:10	160:3 161:11,15	competitiveness
close 25:19 33:14,18	212:7	59:21	162:9,10,22 163:6	20:6 78:5
33:21 45:16 55:19	comfortable 3:7	commit 164:16	163:17 165:2,4,6	competitors 81:19
144:21 159:15	103:6 105:5	commitment 29:9	165:7,9,14,15	102:8 206:14
180:5 194:9 214:6	coming 25:14 97:3	30:3 83:10 134:21	168:2,17,18 169:4	complaints 211:18
closed 85:5 180:3	100:11 108:17	145:4 151:21	169:11 170:9,11	complement 79:18
203:8,8	109:8 131:3	177:8 204:2	175:10 176:24	complete 125:23
closely 73:23 87:8	159:12 179:1	221:12	177:1,7,18,24	135:14 137:20
89:3,19 96:20	206:1,19	committed 30:7	178:16 179:3	218:4
144:11 218:20	<b>commend</b> 134:21	162:22 163:16	180:7,9 181:3,4,5	completed 35:13
closer 28:11 118:9	168:11 170:15	225:10	183:19 197:15,22	46:22 47:5
148:19 149:8	comment 3:23 4:20	<b>Committee</b> 27:9,10	198:1,7 199:18	completing 44:12
closest 21:15 39:18	6:1,2 13:14 41:10	committing 93:6	201:15,22 202:5	completion 46:4,7
close-knit 58:3	63:8 66:21 67:21	common 76:11	203:12,18,18,23	52:2,2 94:23
closing 58:9 130:1	67:22 68:12,14	159:14	204:6,6 207:14	175:3 186:12
132:21 150:21	71:15 85:4 94:16	communities 29:24	208:7 214:22	complex 162:16
closure 23:5	94:20 97:11 105:4	43:21 44:1 54:22	220:1,2,18 221:12	compliance 8:10,11
<b>cloud</b> 20:7	105:6,13 114:12	76:1 95:5 125:7	223:5 225:8,10	8:23 78:23 79:3,3
<u> </u>		<u> </u>		<u> </u>

www.midwestlitigation.com

Fax: 314.644.1334 002304

	-	-		Page 237
80:7 82:10 89:9	conclusion 117:8	considers 48:24	193:15 203:24	correctly 16:7
183:22 184:1	119:16	consistent 7:20,22	204:9,10	corridor 60:18,20
226:14,17	conclusions 21:22	8:2,19 10:4 67:23	continued 23:17	91:21 164:6
complication	concurred 21:22	68:8 71:16,24	30:1 89:21 133:18	corrupt 25:7
140:23	concurrent 46:14	72:20 84:9 117:2	215:12	corruption 6:11
compliment 170:9	condition 39:23	163:19	continues 169:2	cortically 140:16
comply 5:2 23:2	155:3	consistently 7:15	219:21	cost 15:7 19:1,17
188:18	conditions 18:19	16:17 152:4	continuing 73:3	51:9 74:7,9 78:5
component 58:7	conduct 49:21 54:5	consists 102:7	168:18	79:1 84:1 92:21
components 46:8	conducted 16:21	consolidations	continuity 96:22	94:1 110:7 175:1
104:14	49:13 65:23	108:16	continuous 145:2	206:21 208:9,12
comprehensive	170:17	constant 18:22	continuum 135:14	costly 53:16 86:16
147:16 162:23	confidence 7:24	27:21 54:20	142:13 202:9	costs 31:7 51:11
223:7	confident 8:14	Constantino 2:11	contract 205:14	53:6,7,10 65:11
CON 6:4,13,22 7:8	94:24 95:5,13		225:5	93:24 109:21,22
		63:12,21 65:3,4		
7:12,20 9:5,17	<b>conflict</b> 100:7 109:17	65:19 67:20 68:12 99:9 171:21 172:1	contracting 205:15	149:4 160:16,18 160:23 223:2
41:14 46:4 59:8			contractors 137:14	224:2
80:15 127:19	conflicting 91:20 conformance 8:20	172:17 174:22	contradiction 208:15	
131:18 178:4,4,9		176:11,13 185:15		cost-effective 26:23
179:16 194:24	79:23,24 82:8	185:19 190:16,20	contradictory	Council 16:10 17:1
195:3 197:19	111:2	191:10 222:13	210:19 211:14	17:2,11 84:10
206:3 220:22	confusing 192:21	226:21	contrary 85:7	councils 155:5
conceived 167:8	<b>confusion</b> 124:19	constantly 181:6,6	contrast 35:8,22	counsel 2:9,10 3:22
concensus 102:18	congested 46:15,22	constituents 50:9	48:13	104:22 113:23
concentrated 82:23	congestion 76:8,12	construct 60:2	contributed 27:15	226:22 227:6
concentration 62:6	146:16	<b>constructed</b> 88:9,11	contribution 84:15	229:7,10
62:19 75:9 80:20	congratulations	88:13 101:10	contrived 37:23	counseling 167:3
105:19,22	154:14	construction 14:2	control 74:19	counter 89:21
concentrations	Congress 102:19	34:19 39:15 44:14	Controller 26:11	counties 35:16 92:1
62:17	Congressional 27:9	45:20 47:5,10	131:10	118:16 162:13
concern 14:12 71:3	connections 228:15	94:14 95:7,8,14	convenience 51:8	163:11
96:10 128:8,20	cons 138:17	137:11,19 206:4	convenient 48:11	<b>counting</b> 30:8 180:8
131:22 155:13	consecutive 49:21	consultants 14:14	123:22 201:2	<b>country</b> 150:9
208:6	consequently 96:1	59:3	conversation 211:9	county 5:20 13:21
concerned 14:15	122:19	Consultant's 14:10	217:1	13:21 14:23 15:18
21:18 35:2 57:14	conservative 74:15	consulting 217:5,9	conversely 8:22	15:21 16:14 19:19
66:15 111:15,19	86:10 195:16	<b>consumer</b> 109:20	60:14	19:22 20:15,24
126:23 145:15	198:24 218:20	208:8	convinced 108:18	21:5,23,24 22:19
201:11 223:5	219:4	consumers 74:10	109:9	22:23 23:22 24:12
concerns 34:6 38:12	consider 40:24	77:6 78:4 129:12	CON's 178:3,11	24:13,15 25:15,23
89:3 96:7 110:16	42:14 50:9 51:9	224:1	Cook 64:22 112:11	26:15 28:2 29:13
133:17 152:7	56:23 60:12 69:3	contacted 19:7	cooperation 119:11	30:9,18,21 31:10
177:14 183:21	69:14 78:1 85:12	contemplate 186:6	137:12	31:24 32:12,15,20
223:22 224:23	97:14 125:13	contemplates	coordinate 83:9	32:21,23 33:3,4,8
conclude 4:16 34:8	132:9 159:23	186:19	coordinating 54:15	33:9,13,17,21
36:15 60:22 91:5	168:4 171:17	contend 120:15	COO's 136:2	34:20,20,22,23
118:24 121:2	180:10 199:19	contends 115:22	<b>copy</b> 34:1	35:8,10,12,17,24
122:22 132:12	201:6 224:12	contentious 170:8	core 29:4 158:6	36:1,4,6,12,14,17
139:20 146:17	consideration 10:2	context 42:2 132:19	corner 14:24 105:20	36:20 37:5,17
147:23 150:20	32:6 54:24 125:18	continually 53:4	cornerstones	38:4 43:10,16,19
152:10 156:2	160:4	61:7 155:18	155:10	43:23 45:2,2
159:21 161:10	considerations 9:20	continue 27:21	corporate 19:7	46:10,14 48:22,22
163:8 167:20	considered 20:18	29:16 48:2 83:23	Corporation 20:16	49:10 50:10 56:4
concluded 80:8	43:14 78:22 120:4	85:9,10 90:24	21:23 58:18 59:18	56:11 57:6,7,8
concludes 63:7	172:24 178:5	101:13 102:10	correct 191:3	58:18 59:13,14,17
133:2 169:16	184:12 214:18,19	104:21 125:16	216:13 217:18,21	62:7,11,14,18
concluding 106:2	considering 31:1	139:22 160:2	corrected 12:16	66:22 67:1 74:20
165:1	36:19 45:4 130:18	167:22 179:10	correction 176:15	76:7,16 81:4,18
<u> </u>	1	1		

Fax: 314.644.1334

002306

				Page 238
81:20,22 82:19,22	32:3 35:9 50:18	56:2 58:19,22	64:17 161:22	72:8 113:20
82:24 83:14,15,19	124:11 160:19	59:4,9 60:2 61:19	171:14	140:11 156:12
83:23 84:3,5,7,7,8	169:9	62:1,5,10,17,21	dangerous 140:17	159:22 224:8
84:18,21,24 86:11	created 6:10 25:5	63:10 65:7,24	Dart 2:13	225:6
86:19,20,22 90:14	160:11	66:5 71:11 73:14	data 23:13,21 62:10	decisions 7:23 8:3
92:1,2 105:19,23	creates 96:18	74:4,16 75:11,18	72:16,17 82:18	8:19 9:4,10,12
110:12 111:13	creating 50:6	76:15 77:13,19,21	93:3 104:5,6,16	57:13 71:19
112:11 115:14,23	127:15	78:15 82:3 83:18	107:19 108:22	decline 116:17,22
116:2,15,17,23	creation 137:18	84:17 85:6,10,11	112:7 223:2	116:22 117:5
117:24 118:4,5,14	credence 79:15	86:14 106:7,10	date 73:14 175:3	declined 88:3
120:8,13 130:22	credibility 63:4	111:10 120:11,17	215:9	declines 117:9
134:9,22,23	credit 154:16	120:21 130:12	daughter 39:1,16	declining 87:22
137:14 138:14	crews 139:14,16	138:21 145:18,20	39:20 40:3,11,20	decrease 23:20 35:7
141:21 142:20	criminal 7:22	145:21 146:10,16	Dave 135:22 216:4	104:18 125:19
145:7,8,17,22	criteria 8:21 9:2	154:22 156:14	<b>David</b> 2:15 64:21	175:11
146:3,5 148:11	69:6 72:2,4 78:24	158:16,18 170:16	68:6 104:3 135:20	decreased 52:13
149:1,9 152:3	79:1,4,14,23 80:4	218:22	144:6	85:15 110:6,7
154:6,7 155:10,24	80:6 82:7 87:6,9	CSR-IL 2:21	day 1:10 10:4 12:10	125:21 126:3
156:4 157:8 160:1	92:6 100:11 101:5	229:17	23:11 25:12 31:9	199:7
161:7 163:16,20	103:19 104:6	cue 12:2,5 114:14	31:10 35:2,3 38:8	decreasing 53:7
164:1,6,16 165:3	111:3 131:18	cueing 133:7	39:13 40:7 45:10	102:22 131:23
166:16 168:1,16	132:5,6 179:4,5	<b>culture</b> 57:11 58:7	61:7 62:22 68:4	dedicate 53:22 54:2
170:16 175:10,12	185:15,22 186:9	146:6	169:2 181:17,18	dedicated 30:8
177:3 180:17	224:22	curiosity 192:11	181:19 183:3	145:2
182:17 199:14	criterias 101:1	curious 92:18	184:3 185:5 187:9	dedication 29:9
200:22 201:4,23	criterion 68:24	current 3:10 4:24	197:10 208:19	30:3 135:2
202:8,9,21 204:23	80:10 81:13 82:4	15:2,20 42:5	215:17 222:24	deep 135:8 181:4
208:21 224:11	82:6 87:7,10,13	58:17 69:3,11	224:20 228:14,18	<b>deeper</b> 147:21
County's 164:5	90:4,6,11	72:15,19 79:5	daycare 39:16	<b>deeply</b> 140:11
<b>couple</b> 12:23 31:11	<b>critical</b> 28:6 45:3	84:11 86:1,11	days 37:16,20 109:1	<b>Deering</b> 50:24 51:1
49:22 94:10	57:19 74:6 98:16	132:17 134:17	157:4	51:2 52:5,17,20
178:23 189:12	110:13 151:15	143:16 152:22,23	day's 194:15	124:17,22,23,24
196:7 197:8,16	163:11 186:14	193:3,20 203:3	<b>DCEO</b> 192:10,17	125:15 126:2,15
216:18 218:8	critically 63:2	215:11 220:24	DCFS 140:14	197:21
220:21	critics 7:11	currently 19:19	deal 64:2 139:2	defeats 8:16
courage 147:16	Cross 108:7	28:19 33:1 41:1	204:5 225:4,8	defendable 225:13
course 13:14 52:13	crossed 214:8	45:22 48:4,18	226:14	defending 104:13
71:19,20 109:4	crosshairs 27:8	72:15 76:20 85:21	dealt 106:22 172:4	defense 102:13
135:24 136:20	cross-subsidize 68:22	104:14 130:23	death 21:20 140:19	deference 5:11
158:18 183:14	crowd 11:6	150:2 167:19	debate 121:17 debt 26:21 108:5	defibrillators 139:16,19
214:6 226:5 <b>Court</b> 24:22 102:19	CRR 2:21 229:3,17	186:15 213:2 219:20	131:22 132:16,18	deficit 27:9,12,16
108:9 111:13	CRR-MO 2:21	curriculum 150:16	decade 14:23 49:14	84:8
229:3	crucial 28:9 125:18	150:17	117:6 136:15	<b>Defined</b> 83:16,20
courtesy 5:15 10:2	crystal 5:21 12:19	cut 27:13 55:23	decades 164:17	definitely 52:18
Courtney 2:7 68:6	14:17 15:1,22	115:9 153:1,10	deceiving 93:19	<b>definition</b> 122:17,19
Courts 112:12	16:9,10,11,16,18	177:11	December 1:10,13	152:8 187:6 188:5
cousin 24:17	16:18,20,22,24	cuts 31:18,21	73:12	degree 92:1 147:7,9
cover 103:12	17:5,7,12,14,21	cutting 114:7	decide 121:22 122:3	147:10
coverage 55:12	20:24 21:1 25:15		127:20	<b>deja</b> 100:1
85:19	25:16 26:6,13	D	decided 20:20,22	<b>Del</b> 43:17 45:4,9
covered 37:17	28:12 33:10 34:3	daddy 40:4,12	30:23 86:8	147:22 153:19
103:11	37:6 38:4,12,13	Dale 2:1	decimating 123:4	159:2
co-exist 187:1	38:16,18 39:9	damage 127:23	219:5,6	delays 27:17 47:9
co-founder 164:18	41:2,20 42:3,7,15	140:15	<b>decision</b> 15:9 22:13	deliver 115:11
<b>CPR</b> 39:24	43:22 44:22 45:11	damaging 128:17	30:9 51:9,14	148:2 152:9
Crain's 108:1	47:19,23 48:5,19	129:1	57:20,21 60:24	delivered 87:17
create 14:1 23:6	50:7 51:4 52:18	<b>Dan</b> 13:6,9 62:7	69:15,22 71:23	deliveries 97:20,24
·			1	

				Page 239
98:8,14	departure 46:16	205:7 210:13	174:20	18:17 186:17
delivering 76:11	dependent 41:15	221:11	<b>Director</b> 2:15 28:19	documented 16:19
139:24 201:19	56:20 118:15	development 20:16	43:10 61:5 116:11	82:1
delivery 7:6 9:16	151:13 195:10	21:13,23 49:11	137:11 147:2	documenting
84:2 98:24 117:7	depending 79:15	58:18 59:5,18	161:23 193:24	191:21
177:2 178:15	184:11 185:9	110:18 139:3	217:21	documents 46:24
200:11,20	210:4	196:12 215:14	Directors 165:15	<b>Doherty</b> 24:6,7,8
<b>Deloitte</b> 41:9 195:7	depends 219:18	224:7	disagree 119:16	25:10 26:8
216:12,20,24	depicts 105:18	developments	198:17	doing 74:6 79:9
217:3,9,10,16	depression 167:10	196:15	disapprove 116:5	92:17 141:11
218:21	Deputy 2:15	devices 191:18	disaster 31:24	149:24 150:12,23
<b>DeLorean</b> 149:18	derived 90:9	diabetes 54:4	discharged 169:4	181:15 193:3
delta 21:19	derogatory 4:17	140:22,24	disclosure 5:23 6:14	214:5 225:3
demand 8:20 27:18	136:3	diagnosed 166:20	217:9	dollars 19:5 60:19
162:19 173:8,11	describe 61:16	diagnosis 88:7	discontinued	108:4 129:20
demands 19:24	142:23	166:21	226:23 227:5	151:13 202:2
democracy 19:22	described 25:12	dialogue 73:4	discount 182:1	203:2 204:22
<b>Demodica</b> 18:7,8,10	deserve 123:5	dialysis 183:15	210:11,15,17,24	205:2 208:23
18:13 19:21	161:15	dictate 74:20	discouraging 61:11	dominate 74:19
demographer	deserves 40:21	dictated 192:5	discussed 138:16	donnate 74.19 done 40:2 65:16
116:19	144:1	died 39:12	166:18	104:24 111:9
demographics	design 149:22	dies 149:3	discussion 20:19	122:16 148:4
33:23 114:3	designations 163:3	differ 184:13	177:9 180:23	157:2 161:12
demonstrate 76:17	designed 11:15	difference 21:19,20	214:13	170:5,13 172:23
81:14 98:12	102:4,5,6	196:4 216:3	discussions 214:8	184:6 191:7
demonstrated	desirability 60:3	different 8:12 17:12	disease 197:5	199:16 208:10
80:19 84:4 86:11	desirable 60:6	17:16 34:24 35:4	disingenuous 121:7	215:7 216:13
88:12 152:4	desire 11:12 112:19	108:11 113:12	disorder 166:20	217:4 226:11
155:11 197:17	180:24	148:20 166:22	disruptive 5:1	door 93:11 206:1
219:22 223:1	desperate 204:7	167:6 186:9	distinct 189:18	doors 162:7
demonstrating	desperately 50:20	193:19 196:23	distribution 7:5,11	doubled 33:5
151:21	<b>despite</b> 31:2 44:4	206:11,13 210:5	7:16 9:15	doubt 108:12 182:6
denial 184:7	127:9	216:18 217:5,12	distributor 107:8	<b>Doug</b> 53:1 158:12
denied 8:23 9:3	destined 31:14	217:12 218:15	district 5:9,19,19,22	158:15
26:6 78:4 119:20	detail 72:14 108:22	219:9 220:21	43:15 45:7 111:13	down 26:3 37:22
120:12 131:14	205:15	223:18	136:10 149:15,23	62:22 94:24 101:4
denominator 94:2	detailed 205:7	difficult 3:12 15:17	150:13 152:17,17	101:23 103:20
dense 109:5	222:7 227:7	59:12 60:24 76:10	158:24	105:17 107:15,16
densely-populated	details 13:18 39:22	77:9 109:15	disturbed 110:2,8	108:7,24 109:3
14:24 76:6	107:19 166:18	121:20 128:24	diverse 76:15 160:3	126:4 153:10
density 81:11	207:10	129:15 178:17	203:18	175:11 180:3,5
deny 22:4,22 28:12	determination	189:15 223:12	divert 42:9	188:14 208:24
30:23 31:5 32:6	168:6	difficulties 3:10	diverted 121:4	213:13,15 216:23
33:16 58:12 65:8	determinative 72:6	<b>digging</b> 220:13	divide 94:3	218:23
73:1,24 77:5	determine 58:6	diligence 46:9	dizzy 107:21	downgraded 194:17
119:21,24 120:3	determined 16:22	111:10 199:17	<b>Doc</b> 149:19	downsize 15:9
132:22 175:4	90:8	diligent 178:6	<b>Docket</b> 227:15	downsized 41:21
<b>denying</b> 8:10 35:2	determining 16:15	dilute 96:8	228:1	downstate 210:2
119:18	30:20	dire 139:11	docs 96:22	downtown 37:6
<b>Department</b> 44:10	detriment 58:3	direct 186:3 207:9	doctor 48:4 107:5	38:12
46:12,13 74:13	devastating 120:21	208:15	143:2,10 148:7	downturn 15:1
100:20 139:18	130:21	directed 198:19	212:17	198:21
161:23 162:5	develop 147:15	directing 226:6	doctors 57:17,22	downward 52:1
166:13 203:6 207:13	developed 21:1	direction 27:10	58:2 96:9 146:13	86:9 117:2 <b>Dr</b> 28:18 30:11 35:1
departments	54:14 135:14 140:24 159:2	125:24 147:17 195:16	<b>document</b> 7:2 47:2 99:10 185:17,19	47:15,16 49:5
162:21 163:5	developing 102:18	directions 102:20	186:11	70:9 106:17,18
201:2 203:7	144:12,20 167:12	directly 49:15 60:7	documentation	109:12 128:20
201.2 203.7	177.12,20 107.12	anceny +7.13 00.7	a comentation	107.12 120.20

Fax: 314.644.1334 002308

		-		Page 240
129:9 141:17	126:6 127:24	160:20 161:4	96:15 202:11	150:14 151:1
144:5,6 145:10	128:20 165:20	efficiency 10:6 71:4	<b>employed</b> 48:16	157:22 158:1
146:23 147:1	184:18 185:15	129:14 160:19	53:18 84:14 229:8	196:11
149:13 151:2	187:17 192:7	efficient 7:8,20 9:17	229:10	entirely 189:18
161:20,22 163:22	194:2,5 197:4	203:9	employee 229:9	entities 31:17
173:24 212:23	201:22 202:3,12	<b>effort</b> 16:19 54:3	employees 38:12	160:15
222:23 224:23	203:6,20 206:16	151:22 152:9	158:2	entitled 19:13 122:2
dramatically 87:18	215:5	efforts 50:13 138:5	employer 33:20,22	entry 7:12 96:19
87:21 88:3 107:17	early 5:12 16:20	142:1 165:5	164:18	213:5
162:11 169:10	75:21 87:14 143:8	228:14	employing 145:19	environment 31:16
draw 28:2 198:3	223:15	Egan 168:12,13,14	213:6	96:18 127:6 218:9
drawings 205:8,11	earn 130:15	169:1,13	empty 23:22 31:8	219:8
DRG's 88:7	easier 76:18	egregious 62:16	32:3 113:12	environmental
drive 1:14 42:12	easily 106:1 163:13	eight 16:10 24:13	124:11 149:6	87:21
83:23 102:19	east 36:7,12,21	32:19 41:1,13	EMT 148:17	equally 119:19
107:16 123:19,20	38:15 50:1 179:19	59:10 69:15 71:1	EMT's 139:13	equipment 19:13
141:5 166:6	easy 144:23	77:1 174:16	encompassed 5:19	47:7
driving 165:21	easy 144.23 eat 141:2	eight-to-one 30:23	encouraged 107:14	ER 53:20
drop 128:14	Ebann 151:7,8,9,17	131:4	146:6	Erogbogbo 47:16
dropped 181:18	152:11,13	<b>Eileen</b> 117:17,18	encouraging 214:13	47:17 48:21 49:5
dropped 181:18 drops 116:16	eclipsed 85:17	either 8:15 22:17	end 46:9 50:5 62:22	ER's 40:9
drove 93:2	economic 15:1	38:2 48:5 123:1	105:18 109:8	especially 14:23
drugs 140:13	20:16,23 21:13,23	163:12 190:19	110:11 120:24	17:21 31:14 35:1
167:24	58:18 59:17 79:4	elaborate 94:17	146:9 149:17	45:4 77:19 103:6
due 7:3 46:9 76:22	110:13,18 129:16	214:3,3,11 215:22	184:3 185:4 188:9	113:6 143:19
81:15 88:4 111:9	155:3 198:21	elderly 62:6,18 77:9	188:9,10 206:22	167:17 172:8
117:6 118:3,13,21	215:3,13 224:6	169:10	208:19 209:13	201:14 208:11
119:2 126:24	economical 180:20	Elgin 21:16 26:11	228:20	essence 177:2,15,24
147:13 199:17	economically-adv	51:3 126:4 128:13	endanger 131:14	essentially 30:24
215:3,11	35:24	131:10 204:19	ended 101:17	219:10
duplicate 118:11	economy 14:21	eliminate 28:6	ending 59:10	establish 9:6 63:10
duplication 31:6	31:23 44:4 167:23	eliminates 48:6	104:17,17	65:6 114:22
51:17 82:5,13	Ed 130:9	elimination 6:13	endorse 71:15	174:24 185:21
126:7 129:15	<b>EDC</b> 20:18	Ellen 151:7,8	endorsing 223:4	186:17
duplicative 125:17	edge 32:21 155:20	Elmhurst 108:7	enforcing 17:6	established 4:4 8:21
duplicatives 51:10	educate 135:10	elsewhere 57:19	engaged 9:21	44:22 88:22
during 14:23 59:10	211:10,19 212:9	192:1	190:11	202:21 213:4,14
83:16 85:3,4	educated 25:18	embedded 9:13	engagements 217:5	establishes 191:16
88:16 136:15	education 51:12	53:24 80:5	Engineer 59:2	establishing 28:10
137:18	84:10 125:13	emergencies 139:12	engineering 58:24	establishment
	147:24 150:10	emergency 61:21,23	59:3 205:8	26:12 69:16 106:9
E	educational 155:3	62:2 76:19 77:15	engrained 216:4	221:20 222:5
each 4:11,13,20	Edward 55:4	80:18 81:11	enhancing 53:5	estate 43:9,18 109:6
39:2 100:7,7	<b>Eesley</b> 134:19 171:2	139:10 154:1,4	enjoyed 14:23	Estates 55:6
104:18 138:17	171:2 176:17,19	161:23,24 162:3,4	enough 3:5 31:10	esteemed 5:9
159:1 178:9	176:19 182:24	162:5,21 163:5,11	100:11 123:2	estimate 198:24
184:10	189:14 204:19	163:19,19 169:3	127:14 166:21	219:4
<b>Eagle</b> 157:19	206:13 207:6	201:2 203:5,7	188:2,6 213:22	estimated 192:17
Eaker 2:2 70:11,12	208:16 209:14	207:12 210:6	214:6	estimates 82:19
109:13,14 173:18	219:13,17 220:9	212:22,24 214:4	ensure 26:22 58:5	estimation 8:16
173:22 174:2,3	222:9 225:11	215:22 224:9	116:3 139:22	68:24
206:9 208:5	effect 8:5 27:14	emergent 80:13	ensures 96:22	et 78:3 163:14
209:11,24 210:14	72:19 90:11	<b>emotions</b> 177:10,12	<b>ensuring</b> 9:17,23	eternity 193:12
210:18 223:21,22	130:21 200:15	182:6	28:8 54:6	evaluated 6:22
227:10	effective 77:4	empathize 51:6	enter 130:13	evaluation 9:3
ear 156:16	effectively 84:22	emphasize 129:14	entertain 219:11	20:20 69:15
earlier 11:12 35:2	162:6	<b>employ</b> 21:14 37:7	221:19	evaluations 9:1
36:23 50:17 117:1	efficiencies 160:11	47:22 57:17 96:13	<b>entire</b> 75:6 115:18	even 8:15 32:3 38:7
		I .	1	I.

				Page 241
41:20 52:13 57:16	<b>examples</b> 9:4 33:22	expenditures 9:8	42:10 67:5 74:23	fairly 122:24
62:16 85:17 89:14	63:3	expense 120:23	82:10 83:24 86:4	fall 132:6 150:5
96:1 100:10	exceeded 199:14	expenses 53:7,8	87:5,18,20 88:2	205:24
107:16 122:3	excellence 19:23	125:12 205:6	89:14 91:3,7,17	<b>falling</b> 163:7
124:11 128:24	145:4	experience 48:8	105:11 107:14	false 194:17,18
129:15 154:10	excellent 95:4	84:10 107:7 145:5	120:22 121:5	familiar 29:12
157:1,3 160:18	117:14	170:15 206:3	123:23 138:16	37:10 154:16
· ·	except 103:21	215:11		183:12
179:22,24 184:16	132:19 214:9	experienced 123:15	143:17 148:5 159:17 169:6	families 124:8
186:7 187:19	exception 122:14	experienced 123.13 experiences 58:20		
188:12 205:12			172:22 176:1,2	<b>family</b> 19:16 39:10
214:9 215:10	exceptionally 97:1,8	expert 117:3	184:17 190:15	57:7 81:4 115:3
Evening 195:24	exceptions 111:5	<b>expertise</b> 96:11	191:5 212:23	140:11 141:9
events 46:14 146:4	excerpts 175:21	124:4 223:1	214:4 224:12,13	143:6 148:11
166:17	excess 79:20	<b>explain</b> 20:4 46:6	facility 21:16,17	151:9 158:17
eventually 181:1,7	excessive 76:7 221:8	93:23 145:16	42:11 47:23 56:12	202:16 210:2,8
182:3	exchange 73:2	204:4	57:18 60:14 67:6	212:3,3,11
ever 52:1 158:1	excited 16:2 133:20	explaining 68:4	83:5 84:17 86:14	far 55:9 60:12 80:14
182:9 217:3	159:18 181:16	explosive 49:12	87:2 91:2 97:19	117:1 135:8
every 13:17 31:9	182:20	60:15 158:23	115:12 124:7	136:19 158:5,21
40:7 61:7 68:4	excuse 64:16 227:1	express 14:16	143:15 149:8	179:8 186:3
71:17 101:19	execute 161:12	164:15 165:2	154:11 157:21	189:22 201:24
103:20 115:15	executed 46:23	expressed 34:5	181:11 196:24	208:16 210:24
130:19 153:17	<b>executive</b> 3:15 10:9	133:17	205:10 206:24	214:19
172:7 211:10	10:10,15,18 26:3	expressly 184:16	207:3 212:20,21	<b>farm</b> 107:10,15
212:7 220:5,13	51:2 62:8 137:11	186:19	213:13,15,20,22	214:16
everybody 32:14	143:23 221:13	expressway 32:20	214:10,14 219:10	<b>farmer</b> 196:14
149:5 188:23,24	exemplified 75:23	extended 23:9	221:21 222:6	farmers 143:8
everyone 11:16	exemptions 46:9	extending 192:2	226:23	farmland 32:17
17:18 31:7 34:14	exist 17:24 185:18	extension 46:6	<b>fact</b> 10:1 23:6 29:21	Farrell 145:12,13
51:7 68:5 76:8	existed 79:20 99:7	extensive 32:24	31:2 33:11 38:7	145:14 146:3,18
94:3 113:14	<b>existing</b> 21:2 26:16	80:21 83:11	41:17 49:19 51:23	146:20
129:12 165:1	26:22 27:20,22	120:16	52:8 61:15,24	<b>farther</b> 45:17 194:9
228:18	28:3,9 33:16 34:5	extent 53:9	62:13 72:17 75:24	farthest 32:19
everything 58:5	41:12 42:12 58:3	External 30:14	77:15 85:7 87:14	fashion 92:5
111:8 181:18,19	67:5 77:4 80:20	extreme 27:7	87:24 101:12	<b>fast</b> 120:7 215:3
207:4 216:2 217:8	89:14 90:11 96:8	extremely 89:15	109:20 116:16	faster 40:6
217:13 218:24	120:24 121:17	140:16 203:17,22	118:8,14 121:3	fastest 43:13,15
220:12 221:3	122:10 123:4	204:1 215:2	125:6 126:2	136:16 182:16,17
225:5	127:12 129:22	ex-officio 72:13	131:20 156:17	fastest-growing
Everywhere 145:24	175:24 176:2	100:19	159:24 177:20	154:5
ever-growing	186:13	<b>eye</b> 78:16 91:16	189:17,18 192:18	<b>father</b> 24:14 148:15
164:20	exists 17:21 99:7	eyes 206:12	193:13	148:22
evidence 120:2	105:19 127:17	<b>e-mailed</b> 63:14	<b>factor</b> 72:6 189:19	favor 183:8 227:11
131:19	164:22	172:1,18	factored 188:14	227:21 228:5
evolved 78:18	exit 32:20		<b>factors</b> 32:6 35:20	favored 147:8
exact 62:8	<b>expand</b> 9:6 164:19	<b>F</b>	35:24 87:4,21	feasibility 218:3,19
exactly 21:6 33:2	165:5 182:13	<b>fabric</b> 176:24	91:2 167:23	<b>feasible</b> 45:23 94:13
130:14,16 135:3	expanded 32:22	fabricate 96:9	185:18	195:14
211:17	90:21 164:8	face 76:20	facts 61:14 71:21	February 39:11
examination 147:16	expanding 81:19	faced 27:17 55:18	80:19 126:5	40:10 175:15
examine 161:5	86:14,19	76:24 108:15	177:12	176:10,11
<b>example</b> 8:7 19:18	expansion 159:7	faces 15:17 124:19	factually 76:18	Federal 31:17,21
23:14 51:16,21	expect 222:6	facetious 215:18	<b>fail</b> 101:8	151:13 202:20
56:7 57:16 81:16	expectations 51:22	facets 88:24	failing 7:21	212:1
81:21 85:14 126:7	52:14 179:11	<b>facilities</b> 1:2,12 4:6	fails 112:23 132:4	federally-designa
130:2 142:16	expected 49:14	5:17 7:13,17 9:7	<b>failure</b> 72:1,3	209:19
177:18 178:21	55:24 91:23 132:6	14:18 15:15 21:2	146:11,13 172:4	fee 171:17 212:11
201:1 208:22	206:23	33:15,16 41:19	<b>faint</b> 134:24	feeding 140:15
		,		8

				Page 242
141:2	42:1 55:24 56:2	fiscal 75:4	forcing 57:18	180:15 201:23
feel 6:15 9:5,23	56:16 79:3 87:23	fiscally 131:20	forecast 117:8	Fox 227:24
22:15 39:5 67:22	131:17,18 132:2,3	144:23	118:15 119:5	FQHC 115:3
		<b>fit</b> 131:20 136:19		204:18
107:20 110:19	132:4,5,17 137:2		forecasting 127:21 forecasts 117:3	
111:9 177:15	137:3 157:18	208:6 216:19		frame 46:2,3 98:13
201:13 212:8	161:2 190:4,6	Fitch 194:18,19,23	foremost 72:21	224:16
213:21 223:4	194:12 195:7,19	fitness 181:11 197:7	foresight 155:17	Frances 28:19
224:9,16 225:11	195:20 208:12,14	213:2	Forest 216:1	Francos 163:23,24
feeling 77:8 114:5	210:8 218:6	five 21:18 29:4	forgot 67:18 192:21	164:1,11 165:10
213:23	financially 45:6	55:11 80:9 85:24	form 26:17	Frank 2:9
feelings 170:11,13	194:7,10 202:17	107:2 109:1 115:3	formed 16:20 29:11	frankly 77:10 80:13
feels 87:10	229:11	123:22 153:21	former 25:10	84:12 89:22 95:7
fees 217:16	financials 195:21	177:18 191:19	formidable 92:7	97:5 110:1 121:6
feet 36:5,12,20	financing 218:14	194:20,21 204:24	forms 12:23	122:2 198:18
177:23 181:11	<b>find</b> 59:21 87:15	206:6 208:22	formula 95:20	204:21
fell 39:15	89:21 113:13	215:1 225:24	112:7 173:11	Fred 16:9
fellow 156:13	132:1 187:20	five-mile 21:10	185:3 187:11	Fredrick 16:5
<b>felt</b> 19:10 73:1	195:14,15,15	fixed 160:16	188:4,8,9,10,14	free 39:5 203:15
106:22 114:9	206:22 207:21	flashbacks 185:12	190:13,21 191:6	freedom 20:8
<b>Felton</b> 38:24 39:1,7	208:11 209:8	flawed 37:11	198:15	free-standing
39:7,11 41:4	<b>finding</b> 79:6,9 112:9	flexibility 11:21	formulas 191:18	212:22 215:22
159:19	185:24	<b>flight</b> 162:24 226:16	forseeable 15:20	frequently 188:21
few 3:13,15 5:10	<b>findings</b> 80:2 112:1	<b>flights</b> 228:15	<b>forte</b> 119:14	Friday 111:12
30:22 32:1 38:13	182:23 183:6,10	<b>floor</b> 1:3 39:14	Fortunately 15:2	friend 25:19,20
38:14 46:6 53:14	183:10 184:4,7,10	flow 132:16	121:21	friends 22:1 109:6
63:3 80:1 100:1,2	184:12 186:2	Floyd 128:11,12,13	<b>forum</b> 24:10	frightening 129:10
101:23 123:21	188:19	129:3	<b>forward</b> 45:10 73:3	129:11 166:19
124:4 129:8	fine 222:9	fluctuating 86:7	114:11 120:2	<b>from</b> 3:4 5:9 6:3
152:20 154:8	finish 104:23 105:4	focus 53:4 85:16	123:10 135:1	10:17 11:13 13:6
157:4 165:19	204:24	184:24 185:1,1	136:6 195:1	15:14 19:15 28:3
178:21 186:8	finished 170:5	<b>focused</b> 4:23 54:19	197:15 204:12	29:12 32:17 36:5
191:22 196:7	fire 136:9,10 139:16	197:4	205:12 219:12	38:17 39:13 41:13
197:13 202:22	152:16,16,17	focusing 120:1	220:11 224:13	41:16,18 46:3,16
218:23	159:6 164:9	200:18	226:13	47:3 48:16 51:18
fewer 23:7,14,16	177:23	Foley 64:21	forward-looking	57:24 58:10 60:13
31:3 88:2 103:1	firefighter 139:9	folks 28:16 34:23	91:8 187:12	62:19 65:11,12,20
117:1 118:18	firefighters 139:13	45:15 63:23 99:21	193:16	66:14 67:15 73:1
131:3	<b>firm</b> 24:11 42:19	119:10 140:7	forward-thinking	74:1,1 75:2 76:7
<b>fifteen</b> 88:15,19	58:24 59:2,6	154:19 166:5	196:9	79:10 80:22 83:12
<b>figure</b> 187:6,7,7	145:18	171:24 225:24	foster 21:12 152:6	83:13,17 84:3
188:3 216:18	firms 117:4 216:18	226:11,15	found 59:18 62:20	88:20 89:2 90:1,9
figures 103:22	<b>first</b> 16:14 35:6 43:1	follow 5:5 8:4 52:12	79:23,24 82:8	91:23 92:19 93:9
file 37:18 172:3	46:9 48:10 51:20	65:17 180:20	111:11 112:19	99:21 101:23
198:19	54:10 67:21 74:7	184:16 221:13	132:13 136:4	102:15,23,24
filed 37:20 73:12	80:19 85:24 94:16	followed 37:9	144:22 188:8	104:2,16 105:8
<b>fill</b> 23:24 31:10 87:2	100:24 111:7	182:10 206:3	Foundation 35:14	106:6,20 107:15
123:2 127:12	114:12 116:13	220:16	81:4	107:21 108:16
filled 5:22	119:22 128:16	<b>following</b> 4:5 6:10	<b>founding</b> 155:6	109:19 110:5
filters 158:3	139:22 172:4	18:16 19:14 88:23	four 12:5 32:18	111:14 113:11
final 7:1 187:23	182:8 184:8 185:8	185:17	47:6 51:18 60:8	115:22 116:14,15
190:2 206:22	186:5 191:15	fond 223:13	80:8 88:13 93:24	116:17 118:16
226:24 227:15	195:8,9 196:19	<b>foot</b> 65:20 103:4,5	114:13 123:22	121:4,17 122:10
finally 21:21 25:17	201:3 205:5,12,23	footprint 145:24	132:4 141:5 173:1	126:20 127:18
81:12 86:18 88:8	206:7 213:4,8	force 6:8,9,22 8:5	180:23 184:8,21	128:15,23 130:19
120:16 157:7	216:9	8:14,17 9:13,22	206:22 210:20	131:19,21 133:19
185:3 <b>Finance</b> 193:24	firsthand 31:15	25:2,5 150:7 <b>forced</b> 28:6 48:4	225:20,21,21,22 fourth 25:19,57:6	136:10 137:14,14
<b>finance</b> 193:24 <b>financial</b> 31:16 41:9	139:10 157:9 <b>first-hand</b> 29:2	Force's 7:4	<b>fourth</b> 35:18 57:6 80:24 90:4 136:15	137:16,17,17 138:19 139:5
manciai 31.10 41.9	111 St-11411U 47.4	10100 5 /.4	00.24 90.4 130.13	150.17 157.5

141:21 146:10					Page 243
1476.13 160:13   foture 6:5 15:20   164:34 165:11   167:11,18 169:45   40:12 44:19 84:20   164:11 163:22   169:11 163:22   169:11 163:22   169:11 163:22   169:11 163:22   170:12 177:12   179:12 0 182:23   135:7 139:3   171:20.23 172:15   177:12 0 182:23   135:7 139:3   171:20.23 172:15   173:15:20 174:14   147:24   147:24   147:24   147:24   189:21   199:11 194:5,10   190:20.3 195:2   170:12 0 181:20   147:24   147:24   147:24   189:21   199:11 199:7 1,16   199:11 199:7 1,16   199:11 199:11   199:11 199:11   199:11 199:11   199:11 199:11   199:11 199:12   173:15:20   174:14   149:17 199:11   199:11 199:11   199:11 199:11   199:11 199:12   17	1/1:21 1/6:10	72.14 01.24	156:6 157:13	geographically 20:2	Cod 170:13
164.4,14 165:1					
167:11,18 169:4,5   40:12 44:19 84:20   16:89 169:13   170:6173-6	· ·				0
170.6   173.6   85.19 87.12 90.7   168.9   169.13   175.21   177.17   170.23   126.12   170.12.0					
175:21 177:17	· · · · · · · · · · · · · · · · · · ·				
1791.20 182.23   135-71 39-3   171:20.23 172:15   146:24 147:1,12   136:31.51,512   173:15.20 174:14   147:24   150:7,12 151:4   174:15.18 176:8   193:21 194:5,10   195:7,14   175:15.18 176:8   199:20.23 178:2   199:9 191:9   199:20.23 178:2   199:9 191:9   199:20.23 178:2   199:9 191:9   199:20.23 178:2   199:20 191:9   199:20 182:1   178:10.23 178:2   199:20 191:9   199:20 182:1   178:10.23 178:2   199:20 191:9   199:20 182:1   178:10.23 178:2   199:20 191:9   199:20 182:1   178:10.23 178:2   199:20 191:9   199:20 182:1   178:10.23 178:2   199:20 191:9   199:20 182:1   178:10.23 178:2   199:20 179:1   199:20 191:9   199:20 182:1   178:10.23 178:2   199:20 179:1   178:20 178:					
185:1 187:11       149:17,19,21       173:15,20 174:14       147:24       3:22 12:11,21         189:2 192:8       195:71,61,9       191:20,23 195:2       173:15,18 176:8       getting 18:21 32:21       3:23 33:37:18         195:7,16,19       200:12 204:9       190:9 191:9       5:41,7107:21       45:21 65:17 82:24         198:7 200:6       224:14       206:12 208:16       224:14       206:12 208:16       224:14       206:12 208:16       222:11 72:22 23:7.8       212:10 216:7       64:210:12 18:2       98:22 205:8.24       99:420 103:14         211:24 212:1       Galassic 2:1 3:3 5:4       222:11 72225:16.17       222:11 7225:16.17       222:11 7225:16.7       222:11 7225:16.7       222:11 7225:16.7       144:8.12       108:90:10.9       108:90:10.9       114:0.9       144:8.12       106:91:10.9       144:8.12       106:18.18.19 6:17       104:8.20 103:2.1       145:20 103:14       106:18.20 103:2.1       145:21 6:14       104:8.20 103:2.1       145:21 6:14       104:8.20 103:2.1       108:9,10.11,624       222:11.72225:1.0       222:11.72225:1.0       222:11.72225:1.0       141:8.12       129:18:12 13:2.2        114:6.154:18.12       132:21.11       114:0.11       114:0.11       114:0.11        114:0.11       114:0.11       114:0.11        114:0.11        114:0.11        114:0.11        114:0.11        114:0.11 <td></td> <td></td> <td></td> <td></td> <td></td>					
1892-1992-8   150.7,12 151-4   174:15,18 176:8   gets 162:7 182:5   45:26 5:17 82:24   195:7,16,19   201:12 204:9   190:9 191:9   190:9 191:9   217:22 2237.18   190:9 191:9   217:22 2237.18   190:9 191:9   217:22 2237.18   190:9 191:9   217:22 2237.18   204:11 206:8   206:12 208:16   G gains 15:2   221:12 722:3,10   222:17 2223.10   222:17 2223.10   222:17 2223.10   222:17 2223.10   222:17 2223.10   222:17 2223.10   222:17 2223.10   222:17 2223.10   222:17 2223.10   222:17 2223.10   222:17 223:10   222:17 223:10   222:17 223:10   222:17 223:10   222:17 223:10   222:17 223:10   222:17 223:10   222:17 223:10   222:17 223:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17 23:10   222:17					
1945;11 1945;10   191;20;23 195;2   176;14,18 189;21   195;716;19   195;717;19   195;717;19   196;717;19					· ·
1957,716,19   200:12 204:9   217:22 223:7,18   199:9 191:9   54:17 107:21   87:11 89:18 98:7   196:14 197:19,21   198:7 200:6   2208:16   224:14   204:11 206:8   212:12 126:6   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   212:12 126:8   222:12 223:15   223:15   223:15   223:15   223:15   223:15   223:15   223:15   223:15   223:15   223:15   223:15   223:15   223:15   223:16 10:22:6   223:12 23:56:8   223:12 23:15   223:12 23:56   223:12 23:56:8   223:12 23:15   233:15		T	· ·		
198:7 200:6   198:7 200:6   208:16 208:16     201:14 202:4,4     206:12 208:16     201:12 42 12:1     218:22 221:5     218:6,13,14,19,19     228:22 221:5     228:11			· ·		
1987, 200.6   201:14 202.44   206:12 208:16   201:12 420:3.45   201:12 420:1   208:16   201:12 121:2.3.20   201:12 421:1   218:6,13.14,19,19   218:22 221:5   218:6,13.14,16   222:17 223:16,17   228:5,79,12   228:5,79,12   228:5,79,12   228:5,79,12   228:11,13.20,23   228:5,79,12   228:5,79,12   228:5,79,12   228:14,66   54:16   242:11 206:38   227:11,13.20,23   228:5,79,12   228:5,79,12   228:5,79,12   228:5,79,12   228:5,79,12   228:14,66   54:16   224:11 206:19   226:11 24:5 26:8   228:14,16 30:11   30:29 34:12 36:24   28:16,16 30:11   31:2,23 114:16   32:9 34:12 36:24   28:16,16 30:11   31:2,23 114:16   32:9 34:12 36:24   28:16,16 30:11   31:2,23 114:16   32:9 34:12 36:24   28:16,16 30:11   31:2,23 13:39   37:2 38:22 39:3,5   38:3 35:3   199:6 205:7,17   41:4 42:13 6:24   28:16,16 30:11   31:06 152:18   47:14 49:5 50:22   28:16   105:14 142:13   57:2 58:14 61:1   200:10 200:9   64:19,23 65:2,14   21:21:12 17:8   69:18,22 70:3,6   66:21 67:2   21:21:12 17:8   13:21 14:16   13:29 114:24   100:17 104:2,11   17:010   70:18,17 113:2   14:31,14   159:15   94:8,14 97:16   199:11   13:29 114:24   100:17 104:2,11   100:5,16 109:11   11:213,14,23   100:21 123:10   20:11   20:1					
201:14 202:44 206:12 208:16 201:2 11:2,3,20 211:24 212:1 218:22 21:5 218:22 221:5 222:1 223:15 222:1 223:15 222:1 223:15 222:1 223:15 222:1 223:15 223:1 18:6 20:10 22:6 223:1 24:5 26:8 223:1 24:5 26:8 223:1 24:5 26:8 223:1 24:5 26:8 223:1 24:5 26:8 223:1 24:5 26:8 223:1 23:5 14:6 16:4 17:19 208:2 107:24 113:12,23 114:16 137:3 177:4 188:9 132:2 314:16 232:9 34:12 36:24 137:3 177:4 188:9 132:2 34:12 36:24 137:3 177:4 188:9 132:2 34:12 36:24 137:3 177:4 188:9 132:2 34:12 36:24 135:3 174:4 13 150:6 152:18 200:10 202:9 44:19 23:6 6:14 200:10 202:9 46:19 23:6 6:14 200:10 202:9 46:19 23:6 6:14 200:10 202:9 46:19 23:6 6:14 200:10 202:9 46:19 23:6 6:14 200:10 202:9 46:19 23:6 6:14 200:10 202:9 46:19 23:6 14 200:10 202:9 48:11 18:10 48:22 14:12 13:2 48:12 13:2 48:12 13:2 48:12 13:2 48:12 13:2 48:12 13:2 48:13 13:2 48:13 13:2 48:10 13:14 14:15 57:10 18:13 13:2 57:11 18:13 13:2 58:16 20:10 22:6 4a; 13:3 13:3 16:4 14:8 12:1 57:11 17:8 18 53:2 22:1 10:1 57:12 12:12 20:1 57:12 12:18 20:1 57:12 18:10 15:4 57:10 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 57:11 18:13 15:2 58:14 16:11 59:12 11 12:13 14:3 59:12 11 14:4:11 59:12 12:10 14:4:11 59:12 12:10 14:4:11 59:12 12:10 14:4:11 59:12 12:10 14:4:11 59:12 12:10 14:4:11 59:					
206:12 208:16   G   221:17 222:3.10   218:18   22   218:2   221:1   218:2   221:5   228:5,13.15   225:20.23 226:2.8   227:11.13.20.23   228:5,7.9.12   228:5,7.9.12   228:2   134:6   64:4   71:9   228:5,7.9.12   228:5,7.9.12   228:2   134:16   134:11   134:11   134:11   134:13   1		224:14			· ·
210:1 211:2,3,20   211:24 212:1   Calassie 2:1 3:5 5:4   222:15 223:15   14:6 16:4 17:19   225:20,23 226:2,8   223:15   14:6 16:4 17:19   225:11   18:6 20:10 22:6   228:5,7,9,12   114:6 15:4:16   134:4 122:4,2   43:3 45:13,15   41:4 24:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21,24   41:4 23:18,21   43:3 45:13,15					
211:24 212:1 218:61,13,14,19,19 218:22 221:5 222:1 223:15 225:11 18:6 20:10 226:6 front 46:9 89:20 98:2 107:24 28:14,16 30:11 13:12,23 114:16 13:2,3 114:16 13:2,3 114:16 13:2,3 114:16 13:2,3 114:16 13:3,9 34:12 36:24 13:3 93:41 23:624 13:4 17:8 17:8 17:8 17:8 17:8 17:10 169:21 13:5 93:6 17 114:6 154:16 154:16 151:17:6 159:17 21:3 13:12 147:2 13:4 142:4,4,7 13:2 22:7 13:3 177:4 188:9 13:2 21 47:2 13:4 17:2 17:8 13:4 114:6 154:16 13:4 14:4,7 13:4 113:2 20:1 13:2 21 47:2 13:4 147:9 13:4 13:1 13:2 22:7 13:1 127:8 13:1 123:1 13:1 13:1 13:1 13:1 13:1 13:1 13:1 13:1					
218:6.13,14,19,19 218:22 221:5 223:15 223:17 13:22 23:15 225:11 14:6 164 17:19 225:1 223:15 225:11 18:6 20:10 22:6 front 46:9 89:20 28:14,16 30:11 13:12,23 114:16 13:12,23 114:16 13:23,147:18 13:23,147:18 13:23,147:18 13:23,147:18 13:29 33:12 13:23 173:2 28:14,16 30:11 13:12,23 114:16 13:31,17 3:2 28:14,16 30:11 13:12,23 114:16 13:32,3 14:16 13:32,3 17:4 188:9 139:5 205:7,17 141:4 42:18,21,24 141:11 13:12,23 114:15 13:20,21,24 13:33,15 141:13,15 141:11 13:12,23 114:15 143:11,14 12:13 150:6 152:18 20:10 20:29 10:14 14:11 142:13 150:6 152:18 20:10 20:29 21:12 11 27:8 17:10 16:21 17:10 17:1					
228:221:5 222:1 223:15 14:6 164:17:19 225:11 18:6 20:10 22:6 front 46:9 89:20 98:2 107:24 13:12,23 114:16 137:3 177:4 188:9 132:9 34:12 36:24 133:12,23 114:16 137:3 177:4 188:9 139:6 205:7,17 141:4 221:8,21,24 141:4 24:18,21,24 161:13 112:75:18 161:1114:15:15 190:6 205:7,17 161:113:12,25 114:16 137:3 177:4 188:9 190:2 205:1 190:6 205:7,17 141:4 42:18,21,24 161:11 123:2 161:15 172:6 134:14:15:7 190:6 205:7,17 141:4 49:5 50:22 131:2 147:22 157:4 159:7 167:10 169:21 173:8 175:5,19 165:4 171:15 167:10 169:21 173:8 175:5,19 179:10 218:10 184:23 140:24 184:23 184:23 184:23 184:23 184:23 184:23 184:23 184:23 184:23 184:23 184:23 184:23 188:23 6,22 184:9 189:17 92:16 193:4 193:4 193:4 193:4 193:4 193:4 193:4 193:4 193:4 193:4 193:4 193:4 193:4 193:2 197:8 184:23 198:2 197:2 8 184:23 199:1 23:14 199:1 21:17 186:10 199:16 199:12 197:8 184:23 184:23 188:15:19 184:23 188:12 30:194:7,8 184:23 188:13 179:10 199:12 10 199:12 10 191:10				· ·	
222:1 223:15         14:6 16:4 17:19         game 3:24         161:15 172:6         134:4 142:4,7         149:19,21 150:4,5           cont 46:9 89:20         98:2 107:24         22:11 24:5 26:8         gaps 177:13 182:8         177:12 178:20         149:19,21 150:4,5         150:13,23 153:9           98:2 107:24         28:14,16 30:11         32:9 34:12 36:24         33:177:4 188:9         153:22,24 156:15         153:22,24 156:15         150:13,23 153:9         153:22,24 156:15         150:13,23 153:9         153:22,24 156:15         150:13,23 153:9         153:22,24 156:15         150:13,23 153:9         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:13,22 15:19         150:12 15:15         150:12 15:15         150:12 15:15		5:16 10:3,13 11:3			
225:11		12:13,17 13:2			
Front 46:9 89:20         22:11 24:5 26:8         Gary 58:15.17         222:7         150:13,23 153:9         150:13,23 153:9           98:2 107:24         28:14,16 30:11         13:12,23 14:16         32:9 34:12 36:24         134:13,15         given 65:1 117:8         153:22,24 156:15         153:22,24 156:15           137:3 177:4 188:9         37:2 38:22 39:3,5         199:6 205:7,17         41:4 42:18,21,24         gastic 14:2         165:4 171:15         167:10 169:21         157:4 147:2         167:10 169:21         157:4 147:2         157:4 147:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:2         157:4 149:5         157:4 149:5         157:4 149:5         167:10 169:21         173:8 175:5,19         167:10 169:21         177:10 178:19         184:23         182:15         187:12 149:2         182:10         182:15         189:11 192:14         193:20 194:7,8         182:15         189:11 192:14         193:20 194:7,8         189:11 192:14         193:20 194:7,8         193:20 194:7,8         195:21,21 97:13         199:12:14         193:20 194:7,8         195:21,21 97:13         199:12:14         193:20 194:7,8         195:21,21 97:13         20:10 20:11,22         199:12,14,17         190:12 140:13 <td></td> <td></td> <td></td> <td></td> <td></td>					
98:2 107:24 113:12,23 114:16 13:12,23 114:16 13:12,23 114:16 13:13,12,23 114:16 13:17:4 188:9 139:6 205:7,17 141:4 42:18,21,24 141:4 42:18,21,24 141:11:2 75:18 105:14 142:13 150:6 152:18 165:1 117:8 1165:1 117:15 166:4 17:15 166:2 187:2 140:24 140:21 140:24 140:23 140:24 140:24 140:24 140:24 140:24 140:24 140:20:10 20:29 140:14 140:24 140:24 140:24 140:24 140:24 140:24 140:23 140:24 140:24 140:24 140:24 140:24 140:24 140:24 140:24 140:20:10 20:29 140:14 140:24 140:24 140:24 140:24 140:24 140:24 140:13 147:7.9,10 166:21 140:24 140:13 147:7.9,10 166:21 143:11,14 159:15 143:					
113:12,23 114:16   32:9 34:12 36:24   37:2 38:22 39:35   5199:6 2057.17   41:4 42:18.21,24   41:12   43:3 45:13,15   41:4 49:5 50:22   52:02 25:1   40:14 142:13   57:2 58:14 61:1   150:6 152:18   63:6,18,23 64:14   20:10 20:9   64:19,23 65:2,14   212:11 217:8   67:11,17 68:10   66:22 167:2   212:11 217:8   67:11,17 68:10   66:22 167:2   218:10   170:10   73:8,10 78:7,10   66:22 167:2   187:12 200:6   69:11   70:23,24 71:3,8   70:12 12 13:2   98:20 99:12,14,17   143:11,14 159:15   159:17 213:2   98:20 99:12,14,17   100:15,16 109:11   159:17 213:2   100:5,16 109:11   100:15,16 100:11   100:15,16 109:11   100:15,16 100:11   100:15,16	<b>front</b> 46:9 89:20	22:11 24:5 26:8			
137:3 177:4 188:9   37:2 38:22 39:3,5   199:6 205:7,17   199:6 205:7,17   199:6 205:7,17   199:6 205:7,17   199:6 205:7,17   199:12 107:10 178:19   192:11   192:14   195:23 6:14   195:20,22 55:1   193:4   193:20 194:7,8   194:21   192:16   192:16   192:16   192:16   192:16   192:17   193:	98:2 107:24	28:14,16 30:11			153:22,24 156:15
199:6 205:7,17	113:12,23 114:16	32:9 34:12 36:24			157:4 159:7
fulfill 31:12 75:18 fulfilled 46:8         43:3 45:13,15 fulfilled 46:8         gastroparesis 140:24 gives 106:2 182:15 193:4 193:4 193:20 194:7,8 gathering 159:13 gathering 159:13 200:10 202:9 64:19,23 65:2,14 200:10 202:9 67:11,17 68:10 57:11 217:8 67:11,17 68:10 70:23,24 71:3,8 fulfilled 46:6 69:18,22 70:3,6 145:6 169:11 70:23,24 71:3,8 145:10 145:6 169:11 70:23,24 71:3,8 145:10 143:11,14 159:15 159:17 213:2 98:20 99:12,14,17 full-time 84:14 functioning 52:7,8 functions 217:17 funded 223:8 functions 217:17 funded 223:8 funding 30:2 217:22 218:10 123:8,10 124:15 funding 30:2 217:22 218:10 123:8,10 124:15 funding 30:2 217:22 218:10 123:8,10 124:15 furnishings 47:7 further 21:8,13 36:21 62:18 74:22 38:12 90:18 96:8 141:12 143:2 21:10 124:5 144:3 145:10 199:12 215:17 furled 223:9 88:12 90:18 96:8 141:12 143:2 20:11 24:5 149:12 21:15 144:13 151:2,7 deficing 20:11 124:5 144:3 145:10 199:12 215:17 216:6 223:9 229:9 149:11 151:2,7         gastroparesis 148:23 gives 106:2 182:15 193:20 199:20:1 189:10 191:20:14 193:20 194:7,8 gathering 159:13 giving 123:14 193:20:14 195:20 197:18 200:13,14 20:10 20:12,23 20:18:10 140:13 glasces 169:22 16c:10 140:13 glasces 169:22 16c:10 140:13 glasces 169:22 16c:10 20:10 20:12,23 20:10 20:10 20:12,23 20:10 20:10 20:12,23 20:10 20:10 20:12,23 20:10 20:10 20:12,23 20:10 20:10 20:12,23 20:10 20:10 20:12,23 20:10 20:10 20:12,23 20:10 20:1	137:3 177:4 188:9	37:2 38:22 39:3,5		165:4 171:15	167:10 169:21
fulfilled 46:8 full 5::23 6:14         47:14 49:5 50:22 52:20,22 55:1         140:24 gatekeepers 193:8 gathering 159:13 gave 61:19 92:16         gives 106:2 182:15 193:4         189:11 192:14 193:20 194:7,8           105:14 142:13         57:2 58:14 61:1 63:61,8,23 64:14 200:10 202:9 64:19.23 65:2,14 67:11,17 68:10 145:6 169:11 170:10         64:19.23 65:2,14 69:18.22 70:3,6 170:10         110:2 140:13 166:22 167:2         glasses 169:22 (106:20 167:2)         197:18 200:13,17 208:9,11 211:5,8           full-vish full-service 134:8 149:11,14 159:15 159:17 213:2 functioning 52:7,8 functioning 52:7,8 functioning 30:2 217:17         89:20 99:12,14,17 106:5,16 109:11 112:13,14,23 funded 223:8         60idberg 55:3,4,5 116:7 117:13,17 112:13,14,23 funding 30:2 217:22 218:10         100:17 104:2,11 12:13,14,23 12:10 12:10 12:10 12:10 13:20,21 140:4 13:20,21 140:4 13:20,21 140:4 13:20,21 140:4 13:20,21 140:4 13:20,21 140:4 13:21,21 14:21 13:21,21 14:21 13:22,21 140:4 13:21,21 14:21 13:22,21 140:4 13:21,21 14:21 13:21,21 14:21 13:22,21 140:4 13:21,21 14:21 13:21,21 14:21 13:21,21 14:13 13:21,21 14:13 13:21,21 14:13 13:21,21 14:13 13:21,21 14:13 13:21,21 14:13 13:21,21 14:13 13:21,21 14:13 13:22,21 14:14 13:23,21 14:13 13:24,24 189:19 13:14 19:23 13:21 14:11:11 13:29,114:14 13:29,114:14 13:29,114:14 13:29,114:14 13:29,114:24 13:29,21 140:4 13:20,21 140:4 13:20,21 140:4 13:21:21 13:21,21 14:11 13:21,21 14:11 13:21,21 14:11 13:22,21 14:24 13:21:21 13:21:21 13:21:21 13:21:21 13:21:21 13:21:21 13:21:21 14:21 <br< td=""><td>199:6 205:7,17</td><td>41:4 42:18,21,24</td><td>gastric 141:2</td><td>173:8 175:5,19</td><td>177:10 178:19</td></br<>	199:6 205:7,17	41:4 42:18,21,24	gastric 141:2	173:8 175:5,19	177:10 178:19
full 5:23 6:14         52:20,22 55:1         gatekeepers 193:8 gatering 159:13         giving 123:14         193:20 194:7,8           105:14 142:13         57:2 58:14 61:1         57:1 17 68:10         57:1 17 68:10         57:1 17 66:21         57:2 58:14 67:2         57:1 17 66:22         58:19 29:23 30:11         57:1 12:10,12,23         58:17 91:2         58:17 91:2         58:17 91:2         58:17 91:2         59:18 17 21:2         59:18 17 21:2         59:18 17 21:2         59:19 21:1         59:18 17 21:2         59:12 17 17 17 10:2         59:18 17 21:2         59:11 21:10 12:2         59:11 21:10 12:2         59:11 21:2         59:11 21:2         59:11 21:2         <	<b>fulfill</b> 31:12 75:18	43:3 45:13,15	gastroparesis		182:3,6,22 184:9
105:14 142:13	fulfilled 46:8	47:14 49:5 50:22	140:24	gives 106:2 182:15	189:11 192:14
150:6 152:18	<b>full</b> 5:23 6:14	52:20,22 55:1	gatekeepers 193:8	193:4	193:20 194:7,8
200:10 202:9   64:19,23 65:2,14   21:11 217:8   67:11,17 68:10   147:7,9,10 166:21   166:22 167:2   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   28:19 29:23 30:11   21:10,12,23   21	105:14 142:13	57:2 58:14 61:1	gathering 159:13	<b>giving</b> 123:14	195:12,12 197:13
212:11 217:8	150:6 152:18	63:6,18,23 64:14	gave 61:19 92:16	<b>glasses</b> 169:22	197:18 200:13,17
fully 135:7 144:11         69:18,22 70:3,6         166:22 167:2         28:19 29:23 30:11         211:10,12,23           145:6 169:11         70:23,24 71:3,8         187:12 200:6         33:17 12:21 27:14         214:14 215:10,16           full-service 134:8         89:17 90:1 92:11         94:8,14 97:16         GDP 26:19         38:13,14,14 40:14         216:6,23 219:12           143:11,14 159:15         94:8,14 97:16         general 29: 96:10         109:2 113:20         224:1,24 225:3,11           159:17 213:2         98:20 99:12,14,17         7:14 8:17 78:24         114:11 19:15         226:8           functioning 52:7,8         104:20 105:1         42:10 154:5         142:10 154:5         140:17 145:24         56:15 57:2 130:8           fundad 29:5,17 51:12         112:13,14,23         generated 13:13,14         178:6,11,20,21         Goldrath 144:5,6,6           fundamental 117:7         113:2,9 114:24         generated 13:13,14         181:24,24 189:19         144:19 145:10           furey 138:9,10,11         126:15 127:24         generated 13:13,14         199:9,12 207:24         158:18           further 21:8,13         130:5,8 131:8         generics 16:16 99:24         216:6,22 218:4         good 3:3 5:13,16           further 21:8,13         133:1,10 134:11         180:13 181:10         7:15,18 9:12 10:1         220:4	200:10 202:9	64:19,23 65:2,14	110:2 140:13	<b>gleeful</b> 181:16	201:10 204:12,23
145:6 169:11         70:23,24 71:3,8         187:12 200:6         go 3:17 12:21 27:14         214:14 215:10,16           170:10         73:8,10 78:7,10         GDP 26:19         38:13,14,14 40:14         216:6,23 219:12           full-service 134:8         89:17 90:1 92:11         Gene 138:9,11         105:16 107:13         219:23 221:17           143:11,14 159:15         94:8,14 97:16         98:20 99:12,14,17         7:14 8:17 78:24         114:1 119:15         226:8           full-time 84:14         100:17 104:2,11         83:3 88:15,19         124:6 125:23         Goldberg 55:3,4,5           functions 217:17         106:5,16 109:11         162:11         151:24 165:22         56:15 57:2 130:8           funda 29:5,17 51:12         112:13,14,23         generated 13:13,14         178:6,11,20,21         Goldrath 144:5,6,6           funding 30:2 217:22         119:9 121:10         generations 26:20         199:1,2 207:24         30:11 17           Furey 138:9,10,11         126:15 127:24         generic 19:16 99:24         216:6,22 218:4         gone 90:22 141:4           furnishings 47:7         130:5,8 131:8         genetics 167:21         220:4 223:14         10:4 11:4 13:8           further 21:8,13         133:1,10 134:11         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10         24:7 26:10 28:16	212:11 217:8	67:11,17 68:10	147:7,9,10 166:21	<b>Glosson</b> 28:17,18	208:9,11 211:5,8
T0:10	<b>fully</b> 135:7 144:11	69:18,22 70:3,6	166:22 167:2	28:19 29:23 30:11	211:10,12,23
full-service 134:8         89:17 90:1 92:11         Gene 138:9,11         105:16 107:13         219:23 221:17           143:11,14 159:15         94:8,14 97:16         98:20 99:12,14,17         7:14 8:17 78:24         114:1 119:15         226:8           full-time 84:14         100:17 104:2,11         83:3 88:15,19         124:6 125:23         Goldberg 55:3,4,5           functioning 52:7,8         104:20 105:1         142:10 154:5         140:17 145:24         56:15 57:2 130:8           fund 29:5,17 51:12         112:13,14,23         generated 13:13,14         generated 13:13,14         178:6,11,20,21         Goldrath 144:5,6,6           fundamental 117:7         113:2,9 114:24         generation 57:6         181:24,24 189:19         144:19 145:10           funding 30:2 217:22         119:9 121:10         143:6         199:9,12 207:24         158:18           218:10         123:8,10 124:15         177:19         210:5 211:17         203:3           furnishings 47:7         130:5,8 131:8         generic 19:16 99:24         214:9 215:17         203:3           further 21:8,13         135:19 137:6         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10           84:21 85:12,23         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12	145:6 169:11	70:23,24 71:3,8	187:12 200:6	<b>go</b> 3:17 12:21 27:14	214:14 215:10,16
full-service 134:8         89:17 90:1 92:11         Gene 138:9,11         105:16 107:13         219:23 221:17           143:11,14 159:15         94:8,14 97:16         98:20 99:12,14,17         7:14 8:17 78:24         114:1 119:15         226:8           full-time 84:14         100:17 104:2,11         83:3 88:15,19         124:6 125:23         Goldberg 55:3,4,5           functioning 52:7,8         104:20 105:1         142:10 154:5         140:17 145:24         56:15 57:2 130:8           functions 217:17         106:5,16 109:11         162:11         151:24 165:22         Goldberg 55:3,4,5           fundamental 117:7         113:2,9 114:24         generated 13:13,14         generation 57:6         181:24,24 189:19         144:19 145:10           funding 30:2 217:22         119:9 121:10         143:6         199:1,2 207:24         158:18           218:10         123:8,10 124:15         177:19         210:5 211:17         203:3           furnishings 47:7         130:5,8 131:8         generic 19:16 99:24         214:9 215:17         203:3           further 21:8,13         135:19 137:6         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,10           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         146:	170:10	73:8,10 78:7,10	<b>GDP</b> 26:19	38:13,14,14 40:14	216:6,23 219:12
159:17 213:2         98:20 99:12,14,17         7:14 8:17 78:24         114:1 119:15         226:8           full-time 84:14         100:17 104:2,11         83:3 88:15,19         124:6 125:23         Goldberg 55:3,4,5           functioning 52:7,8         104:20 105:1         142:10 154:5         140:17 145:24         56:15 57:2 130:8           fund 29:5,17 51:12         112:13,14,23         generated 13:13,14         151:24 165:22         130:9,9 131:1,8           fundamental 117:7         113:2,9 114:24         generation 57:6         181:24,24 189:19         144:19 145:10           funding 30:2 217:22         119:9 121:10         generations 26:20         199:9,12 207:24         golf 1:13 109:3           138:9,10,11         126:15 127:24         generic 19:16 99:24         210:5 211:17         gone 90:22 141:4           furnishings 47:7         130:5,8 131:8         genetics 167:21         220:4 223:14         200:3         good 3:3 5:13,16           further 21:8,13         133:1,10 134:11         180:13 181:10         7:15,18 9:12 10:1         22:14:8 16:8 18:8,10           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           199:12 215:17	full-service 134:8		Gene 138:9,11	105:16 107:13	
full-time 84:14         100:17 104:2,11         83:3 88:15,19         124:6 125:23         Goldberg 55:3,4,5           functioning 52:7,8         104:20 105:1         142:10 154:5         140:17 145:24         56:15 57:2 130:8           functions 217:17         106:5,16 109:11         162:11         151:24 165:22         130:9,9 131:1,8           fund 29:5,17 51:12         112:13,14,23         generated 13:13,14         178:6,11,20,21         Goldrath 144:5,6,6           funded 223:8         116:7 117:13,17         143:6         193:14 194:2         golf 1:13 109:3           funding 30:2 217:22         119:9 121:10         generations 26:20         199:9,12 207:24         158:18           ginery 138:9,10,11         126:15 127:24         generic 19:16 99:24         210:5 211:17         gone 90:22 141:4           Furey 138:9,10,11         126:15 127:24         generous 212:6         generous 212:6         216:6,22 218:4         good 3:3 5:13,16           further 21:8,13         133:1,10 134:11         Geneva 98:17         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         144:3 145:10         gentlemen 3:4 8:2         150:6 155:2         32:11 34:14,16	143:11,14 159:15	94:8,14 97:16	general 2:9 6:10	109:2 113:20	224:1,24 225:3,11
full-time 84:14         100:17 104:2,11         83:3 88:15,19         124:6 125:23         Goldberg 55:3,4,5           functioning 52:7,8         104:20 105:1         142:10 154:5         140:17 145:24         56:15 57:2 130:8           functions 217:17         106:5,16 109:11         162:11         151:24 165:22         130:9,9 131:1,8           fund 29:5,17 51:12         112:13,14,23         generated 13:13,14         178:6,11,20,21         Goldrath 144:5,6,6           funded 223:8         116:7 117:13,17         143:6         193:14 194:2         golf 1:13 109:3           funding 30:2 217:22         119:9 121:10         generations 26:20         199:9,12 207:24         158:18           gine y 138:9,10,11         126:15 127:24         generic 19:16 99:24         210:5 211:17         gone 90:22 141:4           Furely 138:9,10,11         126:15 127:24         generous 212:6         generous 212:6         216:6,22 218:4         good 3:3 5:13,16           further 21:8,13         133:1,10 134:11         Geneva 98:17         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         144:3 145:10         gentlemen 3:4 8:2         150:6 155:2         32:11 34:14,16	159:17 213:2	98:20 99:12,14,17	7:14 8:17 78:24	114:1 119:15	226:8
functions 217:17         106:5,16 109:11         162:11         151:24 165:22         130:9,9 131:1,8           fund 29:5,17 51:12         112:13,14,23         generated 13:13,14         178:6,11,20,21         Goldrath 144:5,6,6           funded 223:8         116:7 117:13,17         143:6         193:14 194:2         golf 1:13 109:3           funding 30:2 217:22         119:9 121:10         generations 26:20         199:9,12 207:24         golf 1:13 109:3           139:2,21 140:4         126:15 127:24         generic 19:16 99:24         214:9 215:17         gone 90:22 141:4           furnishings 47:7         130:5,8 131:8         genetics 167:21         220:4 223:14         god 3:3 5:13,16           further 21:8,13         133:1,10 134:11         Geneva 98:17         224:13         14:8 16:8 18:8,10           84:21 85:12,23         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           216:6 223:9 229:9         149:11 151:2,7         64:6,14 98:21         goals 10:5 47:11         38:15 41:6 43:6,7	<b>full-time</b> 84:14		83:3 88:15,19	124:6 125:23	<b>Goldberg</b> 55:3,4,5
functions 217:17 fund 29:5,17 51:12 fundamental 117:7 funded 223:8 funding 30:2 217:22 218:10106:5,16 109:11 113:2,9 114:24 119:9 121:10 123:8,10 124:15162:11 generated 13:13,14 generation 57:6 143:6 generations 26:20151:24 165:22 178:6,11,20,21 181:24,24 189:19 193:14 194:2 199:9,12 207:24 210:5 211:17 203:3 216:6,22 218:4Goldrath 144:5,6,6 144:19 145:10 golf 1:13 109:3Furey 138:9,10,11 139:2,21 140:4 furnishings 47:7 further 21:8,13 36:21 62:18 74:22128:6,11,14 129:3 133:1,10 134:11generic 19:16 99:24 generics 167:21210:5 211:17 216:6 22 218:4 generics 212:6gone 90:22 141:4 203:3 generous 212:6Senetics 167:21 generics 167:21220:4 223:14 224:1310:4 11:4 13:8 14:8 16:8 18:8,10Geneva 98:17 gentleman 94:11 88:12 90:18 96:8138:7 140:4,7 141:12 143:2180:13 181:10 209:17:15,18 9:12 10:1 7:10 144:1624:7 26:10 28:16 28:18 30:13 31:13120:1 124:5 199:12 215:17 216:6 223:9 229:9144:11 151:2,79:11 10:13 37:19 64:6,14 98:21183:18,23 goals 10:5 47:1136:4,7,9 37:2 38:15 41:6 43:6,7	functioning 52:7,8	104:20 105:1	142:10 154:5	140:17 145:24	56:15 57:2 130:8
fund 29:5,17 51:12         112:13,14,23         generated 13:13,14         178:6,11,20,21         Goldrath 144:5,6,6           fundamental 117:7         113:2,9 114:24         generation 57:6         181:24,24 189:19         144:19 145:10           funded 223:8         116:7 117:13,17         43:6         193:14 194:2         golf 1:13 109:3           funding 30:2 217:22         119:9 121:10         generations 26:20         199:9,12 207:24         158:18           218:10         123:8,10 124:15         177:19         210:5 211:17         gone 90:22 141:4           Furey 138:9,10,11         126:15 127:24         generic 19:16 99:24         214:9 215:17         203:3           139:2,21 140:4         130:5,8 131:8         generous 212:6         220:4 223:14         200:3           further 21:8,13         133:1,10 134:11         Geneva 98:17         224:13         14:8 16:8 18:8,10           36:21 62:18 74:22         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           199:12 215:17         146:20,23 148:7         9:11 10:13 37:19 <t< td=""><td></td><td>106:5,16 109:11</td><td>162:11</td><td>151:24 165:22</td><td>130:9,9 131:1,8</td></t<>		106:5,16 109:11	162:11	151:24 165:22	130:9,9 131:1,8
fundamental117:7113:2,9 114:24generation57:6181:24,24 189:19144:19 145:10funded223:8116:7 117:13,17143:6193:14 194:2golf 1:13 109:3funding30:2 217:22119:9 121:10generations26:20199:9,12 207:24158:18218:10123:8,10 124:15177:19210:5 211:17gone90:22 141:4Furey138:9,10,11126:15 127:24generic19:16 99:24214:9 215:17203:3furnishings47:7130:5,8 131:8generous212:620:4 223:14good3:3 5:13,16further21:8,13133:1,10 134:11Geneva98:17224:1310:4 11:4 13:836:21 62:18 74:22135:19 137:6gentleman94:11goal7:4,9,10,10,1020:14 22:8,9,1084:21 85:12,23138:7 140:4,7180:13 181:107:15,18 9:12 10:124:7 26:10 28:1688:12 90:18 96:8141:12 143:2209:177:10 144:1628:18 30:13 31:13120:1 124:5144:3 145:10gentlemen3:4 8:2150:6 155:232:11 34:14,16199:12 215:17146:20,23 148:79:11 10:13 37:19183:18,2336:4,7,9 37:2216:6 223:9 229:9149:11 151:2,764:6,14 98:21goals 10:5 47:1138:15 41:6 43:6,7			<b>generated</b> 13:13,14	178:6,11,20,21	
funded 223:8116:7 117:13,17143:6193:14 194:2golf 1:13 109:3funding 30:2 217:22119:9 121:10generations 26:20199:9,12 207:24158:18218:10123:8,10 124:15177:19210:5 211:17gone 90:22 141:4Furey 138:9,10,11126:15 127:24generic 19:16 99:24214:9 215:17203:3139:2,21 140:4128:6,11,14 129:3generous 212:6216:6,22 218:4good 3:3 5:13,16further 21:8,13133:1,10 134:11Geneva 98:17220:4 223:1410:4 11:4 13:8further 21:8,13135:19 137:6gentleman 94:11goal 7:4,9,10,10,1020:14 22:8,9,1084:21 85:12,23138:7 140:4,7180:13 181:107:15,18 9:12 10:124:7 26:10 28:1688:12 90:18 96:8141:12 143:2209:177:10 144:1628:18 30:13 31:13120:1 124:5144:3 145:10gentlemen 3:4 8:2150:6 155:232:11 34:14,16199:12 215:17146:20,23 148:79:11 10:13 37:19183:18,2336:4,7,9 37:2216:6 223:9 229:9149:11 151:2,764:6,14 98:21goals 10:5 47:1138:15 41:6 43:6,7				181:24,24 189:19	
funding 30:2 217:22         119:9 121:10         generations 26:20         199:9,12 207:24         158:18           218:10         123:8,10 124:15         177:19         210:5 211:17         gone 90:22 141:4           Furey 138:9,10,11         126:15 127:24         generic 19:16 99:24         214:9 215:17         203:3           139:2,21 140:4         128:6,11,14 129:3         generous 212:6         216:6,22 218:4         good 3:3 5:13,16           furnishings 47:7         130:5,8 131:8         genetics 167:21         220:4 223:14         10:4 11:4 13:8           further 21:8,13         133:1,10 134:11         Geneva 98:17         224:13         14:8 16:8 18:8,10           36:21 62:18 74:22         135:19 137:6         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10           84:21 85:12,23         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         144:3 145:10         gentlemen 3:4 8:2         150:6 155:2         32:11 34:14,16           199:12 215:17         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           216:6 223:9 22:9         149:11 151:2,7         64:6,14 98:21<			143:6	193:14 194:2	
218:10         123:8,10 124:15         177:19         210:5 211:17         gone 90:22 141:4           Furey 138:9,10,11         126:15 127:24         generic 19:16 99:24         214:9 215:17         203:3           139:2,21 140:4         128:6,11,14 129:3         generous 212:6         216:6,22 218:4         good 3:3 5:13,16           furnishings 47:7         130:5,8 131:8         genetics 167:21         220:4 223:14         10:4 11:4 13:8           further 21:8,13         133:1,10 134:11         Geneva 98:17         224:13         14:8 16:8 18:8,10           36:21 62:18 74:22         135:19 137:6         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10           84:21 85:12,23         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         144:3 145:10         gentlemen 3:4 8:2         150:6 155:2         32:11 34:14,16           199:12 215:17         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           216:6 223:9 229:9         149:11 151:2,7         64:6,14 98:21         goals 10:5 47:11         38:15 41:6 43:6,7	<b>funding</b> 30:2 217:22	119:9 121:10	generations 26:20	199:9,12 207:24	158:18
Furey 138:9,10,11         126:15 127:24         generic 19:16 99:24         214:9 215:17         203:3           139:2,21 140:4         128:6,11,14 129:3         generous 212:6         216:6,22 218:4         good 3:3 5:13,16           furnishings 47:7         130:5,8 131:8         genetics 167:21         220:4 223:14         10:4 11:4 13:8           further 21:8,13         133:1,10 134:11         Geneva 98:17         goal 7:4,9,10,10,10         20:14 22:8,9,10           84:21 85:12,23         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         144:3 145:10         gentlemen 3:4 8:2         150:6 155:2         32:11 34:14,16           199:12 215:17         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           216:6 223:9 229:9         149:11 151:2,7         64:6,14 98:21         goals 10:5 47:11         38:15 41:6 43:6,7	218:10	123:8,10 124:15	177:19	210:5 211:17	gone 90:22 141:4
139:2,21 140:4         128:6,11,14 129:3         generous 212:6         216:6,22 218:4         good 3:3 5:13,16           furnishings 47:7         130:5,8 131:8         genetics 167:21         220:4 223:14         10:4 11:4 13:8           further 21:8,13         133:1,10 134:11         Geneva 98:17         224:13         14:8 16:8 18:8,10           36:21 62:18 74:22         135:19 137:6         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10           84:21 85:12,23         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         144:3 145:10         gentlemen 3:4 8:2         150:6 155:2         32:11 34:14,16           199:12 215:17         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           216:6 223:9 229:9         149:11 151:2,7         64:6,14 98:21         goals 10:5 47:11         38:15 41:6 43:6,7	Furey 138:9,10,11	· ·			_
furnishings 47:7         130:5,8 131:8         genetics 167:21         220:4 223:14         10:4 11:4 13:8           further 21:8,13         133:1,10 134:11         Geneva 98:17         224:13         14:8 16:8 18:8,10           36:21 62:18 74:22         135:19 137:6         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10           84:21 85:12,23         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         144:3 145:10         gentlemen 3:4 8:2         150:6 155:2         32:11 34:14,16           199:12 215:17         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           216:6 223:9 229:9         149:11 151:2,7         64:6,14 98:21         goals 10:5 47:11         38:15 41:6 43:6,7			-	216:6,22 218:4	good 3:3 5:13,16
further 21:8,13         133:1,10 134:11         Geneva 98:17         224:13         14:8 16:8 18:8,10           36:21 62:18 74:22         135:19 137:6         gentleman 94:11         goal 7:4,9,10,10,10         20:14 22:8,9,10           84:21 85:12,23         138:7 140:4,7         180:13 181:10         7:15,18 9:12 10:1         24:7 26:10 28:16           88:12 90:18 96:8         141:12 143:2         209:1         77:10 144:16         28:18 30:13 31:13           120:1 124:5         144:3 145:10         gentlemen 3:4 8:2         150:6 155:2         32:11 34:14,16           199:12 215:17         146:20,23 148:7         9:11 10:13 37:19         183:18,23         36:4,7,9 37:2           216:6 223:9 229:9         149:11 151:2,7         64:6,14 98:21         goals 10:5 47:11         38:15 41:6 43:6,7			C		0
36:21 62:18 74:22       135:19 137:6       gentleman 94:11       goal 7:4,9,10,10,10       20:14 22:8,9,10         84:21 85:12,23       138:7 140:4,7       180:13 181:10       7:15,18 9:12 10:1       24:7 26:10 28:16         88:12 90:18 96:8       141:12 143:2       209:1       77:10 144:16       28:18 30:13 31:13         120:1 124:5       144:3 145:10       gentlemen 3:4 8:2       150:6 155:2       32:11 34:14,16         199:12 215:17       146:20,23 148:7       9:11 10:13 37:19       183:18,23       36:4,7,9 37:2         216:6 223:9 229:9       149:11 151:2,7       64:6,14 98:21       goals 10:5 47:11       38:15 41:6 43:6,7		1 · · · · · · · · · · · · · · · · · · ·	0		
84:21 85:12,23       138:7 140:4,7       180:13 181:10       7:15,18 9:12 10:1       24:7 26:10 28:16         88:12 90:18 96:8       141:12 143:2       209:1       77:10 144:16       28:18 30:13 31:13         120:1 124:5       144:3 145:10       gentlemen 3:4 8:2       150:6 155:2       32:11 34:14,16         199:12 215:17       146:20,23 148:7       9:11 10:13 37:19       183:18,23       36:4,7,9 37:2         216:6 223:9 229:9       149:11 151:2,7       64:6,14 98:21       goals 10:5 47:11       38:15 41:6 43:6,7					•
88:12 90:18 96:8       141:12 143:2       209:1       77:10 144:16       28:18 30:13 31:13         120:1 124:5       144:3 145:10       gentlemen 3:4 8:2       150:6 155:2       32:11 34:14,16         199:12 215:17       146:20,23 148:7       9:11 10:13 37:19       183:18,23       36:4,7,9 37:2         216:6 223:9 229:9       149:11 151:2,7       64:6,14 98:21       goals 10:5 47:11       38:15 41:6 43:6,7					
120:1 124:5     144:3 145:10     gentlemen 3:4 8:2     150:6 155:2     32:11 34:14,16       199:12 215:17     146:20,23 148:7     9:11 10:13 37:19     183:18,23     36:4,7,9 37:2       216:6 223:9 229:9     149:11 151:2,7     64:6,14 98:21     goals 10:5 47:11     38:15 41:6 43:6,7	The state of the s	· ·			
199:12 215:17       146:20,23 148:7       9:11 10:13 37:19       183:18,23       36:4,7,9 37:2         216:6 223:9 229:9       149:11 151:2,7       64:6,14 98:21       goals 10:5 47:11       38:15 41:6 43:6,7					
216:6 223:9 229:9					· ·
				_	

				Page 244
52:24 53:3 57:4	225:4,7,8	158:23 160:1	218:23	160:22 162:2,21
58:16 60:8,24	greater 75:13,16	164:5,5 175:12	happy 92:9 97:5,5	163:16 166:11,12
	95:23 96:3 103:18	T	193:10 228:17	166:16 167:16,22
61:4 64:14 66:16	127:13 134:22	189:3,11 198:9,14		174:23 175:10
67:13 73:9,10,11		202:24 215:1,1,4	Harbor 56:9	
77:13 78:14 86:24	138:18 143:14	215:12,13 219:4	hard 77:6,23 124:8	176:20,21,23
87:10 104:7	145:22 150:9,9	<b>Gruber</b> 29:20 64:10	133:17 199:3	177:20 180:4
106:21 113:2,9	154:10	64:10 73:6 74:14	hardest 225:5	197:4,6,6 201:17
115:1 116:10,11	greatest 62:14	78:13 89:23 90:3	harm 127:6	202:16 203:12,13
117:19 118:8,9	greatly 84:2	93:12 94:2,22	Harry 165:11,12	204:5 207:17
121:14 123:12	green 103:18	95:18 96:11 97:10	Harvard 13:10	208:22 209:4
126:17,18 127:16	<b>Greg</b> 49:7	97:21 98:1,4,10	23:17 48:5 57:16	221:1,15
128:12 129:5	<b>Greiman</b> 2:3 70:13	98:23 99:13	57:19 75:3,23	healthcare 6:17,19
130:20 131:9	70:14 78:8 92:16	100:13,16 105:13	209:21	6:19 7:6,6,11,13
135:21 138:10	92:24 93:8,23	112:24 119:12,13	having 3:21 10:8	7:17 9:15,16,24
140:7 142:4 144:8	94:7 109:24 110:1	120:10 121:3,10	11:9,15 59:19	14:2,10,13,15
149:14,16 151:8	174:4,5 185:12	guarantee 211:18	79:7 94:3 114:20	15:4,13,20,24
152:15 154:19	204:20 205:4,19	guess 100:12 190:2	121:22 140:16	16:1 19:18 26:17
157:16 163:24	206:5 221:23	191:23	169:20 173:15	26:23 27:8 30:20
165:19 168:13	222:11,21 224:3,4	guessing 189:6	180:1 214:16	32:2 33:18 42:5
178:20 179:16	grew 81:24 158:16	guestimate 218:21	220:24	44:23 45:21 47:4
183:7,8 195:23	<b>Griffith</b> 123:11,12	guided 9:12	Hayes 2:2 10:11	47:4,20 53:10
201:13,13 226:12	123:13 124:1,10	<b>guideline</b> 77:2,2,3	70:15,16 105:6	57:8,11 59:15
228:18	124:15	<b>guidelines</b> 3:23 4:18	110:15,16 174:6,7	74:9 75:15 76:18
<b>good-bye</b> 40:4	Grikis 64:12,12	5:2,5 8:6	216:9,12,15 217:2	84:1 85:20 87:17
<b>Gordon</b> 116:9,10,11	groceries 123:21	guns 136:3	217:15,20 218:2,7	90:15 95:11,16,19
117:13	gross 65:20	gurney 39:21	219:7,15 220:3	102:2,6,10,20,23
gotten 111:8 203:9	<b>ground</b> 25:13	guy 107:2 188:4	221:16 224:5,6	109:22 116:1,2,3
203:9	205:12 220:14	guys 32:16 225:7	head 98:11 214:20	117:7 125:12,16
governed 143:21	grounds 47:19	gynecological 48:23	223:23	125:19,22 129:12
government 7:24	group 16:20 29:11	Gynecology 98:6	healing 139:23	131:2 133:21
17:3 27:7 31:22	29:17 112:2 143:8	Gynecology >0.0	health 1:2,12 4:6	135:3 136:23
governmental	167:3 177:10		5:17,24 6:8 8:18	141:23 142:1,3,6
31:17	199:20	<b>Hadley</b> 171:5	9:7 14:9,18 15:15	142:20,23 143:13
government-fund	groups 88:7 108:16	197:18	15:22 18:15,18,21	146:15 150:10
151:18	181:22	half 56:20 75:8 93:7	18:22 19:10 20:5	151:11 152:2,8
governor 7:14	Grove 49:8,10,15	106:21 153:1	25:2 28:10,20	155:8,12,19,20,23
25:11	49:19,19 50:1,10	208:22	29:10,14 30:15	158:22 159:15
graciously 170:13	grow 90:24 133:18	half-empty 127:12	35:15,18,19,19,23	160:24 161:4,9
graduate 25:17	148:4 219:21	127:22	35:23 36:18 41:10	162:8,11 163:15
84:10	growing 21:6 25:22	hallway 39:21	42:2,16 45:3	168:19,23 169:8
graduated 213:19	33:17 40:13 43:13	halt 49:18	48:13 54:9 55:24	177:2 178:15
grammar 106:23	43:15 75:10 76:16	Hampshire 50:2	60:1 61:5 67:1	180:12,19 188:20
grandkids 143:6	80:17 106:4 120:7	hand 21:3 132:16	74:13 77:11 84:14	189:1,2,3,4,10
granted 146:9	122:18 136:16	194:15	84:20 85:13,22	196:4,5,17,18
graph 116:14,16,22	146:9 148:12	handed 172:18	86:2,7 96:12	199:21 200:1,2,12
<b>graph</b> 110:14,10,22	182:16,17 215:3	handle 213:22	100:20,21,24	200:13,14,16,23
	grown 21:7 214:23			200:13,14,10,23
graphically 35:17 graphs 116:13	214:23,23	<b>hands</b> 20:1 64:20 71:23 111:8 171:7	102:15 111:23 115:3 116:19	200:24 201:19 202:21 207:20
graphs 110.13 grave 95:10	grows 153:23		117:4 125:1	208:20 215:8
Grayslake 215:19	grows 133:23 growth 14:22 21:8	hang 156:15,19		218:2,9 224:1,2
great 18:21 20:24	32:22,24 33:4	happen 51:16 108:8	127:16 128:13 129:6 130:3 132:2	healthiest 180:15
C	,	108:10 127:11		201:24
50:14 58:10	34:1 43:20 44:1	130:14 153:18	132:11,14,20	
112:17 139:2	44:20 49:12,17,23	212:2	134:6,16 135:8,11	healthy 28:22 29:5 81:18 86:19 146:7
158:17 166:21	60:11,15,16 66:21	happened 76:12	135:13 142:24	hear 11:11 12:12,14
177:24 180:12	75:23 76:9 82:1	112:10 122:7	144:8,12,22	
202:1 205:4 208:2	83:22 116:15	181:19 192:13	147:20 151:9,15	13:6 40:7 43:3
209:2 216:3 221:9	119:3 122:14,16	207:16	151:20 152:19	61:11 72:14 75:19
221:11 223:16	122:18 142:19	happens 75:14	155:4 156:3 160:9	114:4,4 126:20

				Page 245
127:10 136:10	151:14 161:1	Hispanic 155:4	23:7,11 24:17,17	141:10,14 142:20
177:8 178:1,17	165:5 168:3	historic 90:9	25:15,16,21 26:11	142:21 143:12,18
180:24 187:16	183:23 192:1	historical 191:4,6	26:13,14 27:22	144:8,9,10 145:3
189:15,23 194:2	219:24 220:1	historically 54:18	28:1,11,13 30:16	145:3,7,9 146:12
207:7 209:2	224:1	77:3	31:1,5,8,13,24	147:4,15 148:4,18
heard 18:11 22:21	helped 29:5 45:6	history 73:19,20	32:3,7 33:10,12	148:19 152:11,19
31:4 36:4 44:13	166:23	204:10	33:14 34:4,17,19	152:23,24 153:1,8
89:2 95:15 108:8	helpful 145:16	hit 55:22,24 56:2	34:22 35:6,7,9,11	153:11 154:2,3
111:3 117:20	224:10	192:12 206:17	36:3,5,8,16,17	156:22 157:10
118:5 117:20	helping 84:23,23	208:19	37:19,21 38:15,16	158:21 159:13,17
127:18 129:9	Henry 81:3	HIV 56:13	38:20 39:9,12,18	160:10,11,17,23
133:19 136:22	her 5:11 25:4 40:4	HIV/AIDS 56:10	40:6,10,18,19,22	161:8,14,24 163:1
157:8 162:14	40:12 71:14	Hobson 20:13,14,15	40:24 41:2,16,17	163:17 164:13,16
173:15 177:17	140:23 141:1,6	22:6	42:4,7,12,15	165:8,19 166:3
180:13 183:13	146:13 206:23	Hoffman 55:6	44:24 45:9 47:19	167:15 168:6,8,15
186:24 190:19	207:2,8,9	hold 140:20 177:23	47:23 48:3,5,6,7	169:5,7,12 174:21
197:21 201:14	Herald 21:22	211:6	48:11,14,17 49:1	174:24 179:1
203:6 205:5	heroin 167:24	holding 80:9 117:15	49:3 50:8,11,12	180:14 181:14
206:23 207:8	HFR 226:24	holds 209:5 220:17	50:15 51:3,5,8,19	182:4,9 194:6,9
209:1,12 210:15	HFSRB 227:1,15	holidays 228:17	51:20 52:10,11,14	197:9,20 198:5,7
212:21 214:8,8	228:1	home 35:10 39:14	52:19 53:16 54:13	199:13 200:17
227:12,22 228:6	Hi 34:14 52:23	39:19 44:8 53:13	54:17,18 55:14,20	203:1 206:18
hearing 4:9 11:13	117:18 148:10	54:14,16 56:10	55:21 56:3,17,19	209:17,17 213:2
12:18 29:19 32:14	160:8	76:15 90:14	56:24 57:16 58:1	213:18,24 214:2,7
65:24 66:2,5,8	high 26:22 35:18	141:14 143:7,19	58:22 59:7 60:2	214:9 215:6,9,21
73:22 80:16 85:4	54:4 97:8 119:2	148:16 196:15	60:13 61:20,23	219:14,18 221:18
106:6 111:10	131:22 135:15	homes 43:24,24	62:5 63:10,11	224:15
120:17,20 136:1	140:9 150:1 152:2	54:16 138:13	65:7 66:18 68:16	hospitalization
149:10 175:14,15	161:8 199:9	144:21 159:16	68:21 69:4,16	54:11 103:7
176:9 177:13,14	higher 28:2 84:1	196:15	71:11 73:17 74:10	hospitalizations
212:15 228:9,16	154:8 188:15	honest 144:23	74:19 75:3,23	53:20 102:22
hearings 5:6 6:21	highest 24:21 35:18	187:15 189:21	76:4,5,20 77:14	hospitalized 86:21
11:11 13:13,14	35:19 36:1 62:6	217:5	78:15 79:17 80:13	hospitals 8:7 15:8
61:11 62:24 65:23	62:17,19 92:2	honestly 96:11	80:18 81:1,3,6	23:5,24,24 26:16
hears 170:6	Highland 136:14	166:13	82:16,22,24 83:3	26:21,22 27:22
heart 44:13 107:11	226:22 227:4	honor 24:21 93:13	87:1,1 88:3,9,11	28:3,3,9 31:9,11
124:6 128:15	highlighted 81:2	honored 24:20	89:9 90:10,24	31:16 32:1 33:8
134:24 146:13	highly 185:12	hope 3:5 6:3 9:11	96:7 97:13 98:16	33:13 34:21 35:2
148:16 158:18	207:23	11:15 18:10 24:3	100:2 103:1,22	37:10 41:12,16
178:7,16,22 179:2	Highway 17:17	24:19 26:5 71:8	106:8,10 108:18	51:11 52:9,12,15
179:17 184:21,21	60:18 76:13	78:1 92:8 124:13	109:10,21 114:21	53:6,8 58:3 60:8
204:23	highways 17:17,17	127:5 128:4 157:7	114:22 116:12	62:2 66:15,18
Hearthstone 168:14	Hilgenbrink 2:5	216:21 224:10	120:6,11,18,21,23	68:17 76:14 77:10
168:17 169:2,6,11	10:12 70:17,18	hopefully 87:16	121:13,24 122:6	77:16,17,18 83:7
Hearthstone's 169:7	110:24 111:1	97:14 143:12 175:22	123:3,16 124:2,3	83:15,20 87:24 88:13,16,19 89:20
	174:8,9 224:18,19 227:18		124:3,4,5,11 126:11,18 127:3,5	90:11,19 96:23
heavily 44:2 147:6		hoping 64:2 105:8		
heavy 91:11	<b>Hill</b> 148:9,10,10,22	114:3,4 184:2	127:6,10,12,21,22	101:6,16 102:4,5
heavy 91:11 heightened 221:5	Hill 148:9,10,10,22 Hills 38:19 43:22	114:3,4 184:2 <b>Hopkins</b> 141:22	127:6,10,12,21,22 128:17,19,21,23	101:6,16 102:4,5 102:7,8,9 103:18
heavy 91:11 heightened 221:5 held 1:12 10:18	Hill 148:9,10,10,22 Hills 38:19 43:22 74:17 77:14 83:18	114:3,4 184:2 <b>Hopkins</b> 141:22 <b>horrible</b> 39:22	127:6,10,12,21,22 128:17,19,21,23 129:21 130:1,13	101:6,16 102:4,5 102:7,8,9 103:18 103:24 105:7,8
heavy 91:11 heightened 221:5 held 1:12 10:18 19:9 65:24 66:5	Hill 148:9,10,10,22 Hills 38:19 43:22 74:17 77:14 83:18 138:21 156:14	114:3,4 184:2 <b>Hopkins</b> 141:22 <b>horrible</b> 39:22 <b>hospital</b> 5:20,21 8:9	127:6,10,12,21,22 128:17,19,21,23 129:21 130:1,13 130:16 131:3,6,10	101:6,16 102:4,5 102:7,8,9 103:18 103:24 105:7,8 106:1 107:13,24
heavy 91:11 heightened 221:5 held 1:12 10:18 19:9 65:24 66:5 175:14 179:24	Hill 148:9,10,10,22 Hills 38:19 43:22 74:17 77:14 83:18 138:21 156:14 158:15	114:3,4 184:2 <b>Hopkins</b> 141:22 <b>horrible</b> 39:22 <b>hospital</b> 5:20,21 8:9 12:20 13:22 15:5	127:6,10,12,21,22 128:17,19,21,23 129:21 130:1,13 130:16 131:3,6,10 131:11,13,16	101:6,16 102:4,5 102:7,8,9 103:18 103:24 105:7,8 106:1 107:13,24 111:15 115:23
heavy 91:11 heightened 221:5 held 1:12 10:18 19:9 65:24 66:5	Hill 148:9,10,10,22 Hills 38:19 43:22 74:17 77:14 83:18 138:21 156:14	114:3,4 184:2 <b>Hopkins</b> 141:22 <b>horrible</b> 39:22 <b>hospital</b> 5:20,21 8:9 12:20 13:22 15:5 15:18,22 16:13,15	127:6,10,12,21,22 128:17,19,21,23 129:21 130:1,13 130:16 131:3,6,10 131:11,13,16 132:7,21,23 133:3	101:6,16 102:4,5 102:7,8,9 103:18 103:24 105:7,8 106:1 107:13,24
heavy 91:11 heightened 221:5 held 1:12 10:18 19:9 65:24 66:5 175:14 179:24 199:6	Hill 148:9,10,10,22 Hills 38:19 43:22 74:17 77:14 83:18 138:21 156:14 158:15 him 39:18 40:1	114:3,4 184:2 <b>Hopkins</b> 141:22 <b>horrible</b> 39:22 <b>hospital</b> 5:20,21 8:9 12:20 13:22 15:5	127:6,10,12,21,22 128:17,19,21,23 129:21 130:1,13 130:16 131:3,6,10 131:11,13,16	101:6,16 102:4,5 102:7,8,9 103:18 103:24 105:7,8 106:1 107:13,24 111:15 115:23 116:23 120:19,24
heavy 91:11 heightened 221:5 held 1:12 10:18 19:9 65:24 66:5 175:14 179:24 199:6 Hello 140:8 146:24	Hill 148:9,10,10,22 Hills 38:19 43:22 74:17 77:14 83:18 138:21 156:14 158:15 him 39:18 40:1 104:22 122:6	114:3,4 184:2 <b>Hopkins</b> 141:22 <b>horrible</b> 39:22 <b>hospital</b> 5:20,21 8:9 12:20 13:22 15:5 15:18,22 16:13,15 16:16,18,19,22	127:6,10,12,21,22 128:17,19,21,23 129:21 130:1,13 130:16 131:3,6,10 131:11,13,16 132:7,21,23 133:3 133:13,19,24	101:6,16 102:4,5 102:7,8,9 103:18 103:24 105:7,8 106:1 107:13,24 111:15 115:23 116:23 120:19,24 121:17 122:11
heavy 91:11 heightened 221:5 held 1:12 10:18 19:9 65:24 66:5 175:14 179:24 199:6 Hello 140:8 146:24 156:9	Hill 148:9,10,10,22 Hills 38:19 43:22 74:17 77:14 83:18 138:21 156:14 158:15 him 39:18 40:1 104:22 122:6 140:13,14 148:17	114:3,4 184:2 <b>Hopkins</b> 141:22 <b>horrible</b> 39:22 <b>hospital</b> 5:20,21 8:9 12:20 13:22 15:5 15:18,22 16:13,15 16:16,18,19,22 17:5,5,7,11,14,15	127:6,10,12,21,22 128:17,19,21,23 129:21 130:1,13 130:16 131:3,6,10 131:11,13,16 132:7,21,23 133:3 133:13,19,24 134:3,8,18,20,23	101:6,16 102:4,5 102:7,8,9 103:18 103:24 105:7,8 106:1 107:13,24 111:15 115:23 116:23 120:19,24 121:17 122:11 123:4 125:8,22 126:3,24 127:13 127:15,23 128:18
heavy 91:11 heightened 221:5 held 1:12 10:18 19:9 65:24 66:5 175:14 179:24 199:6 Hello 140:8 146:24 156:9 help 9:4 40:19 45:7	Hill 148:9,10,10,22 Hills 38:19 43:22 74:17 77:14 83:18 138:21 156:14 158:15 him 39:18 40:1 104:22 122:6 140:13,14 148:17 148:17,17 195:9	114:3,4 184:2 <b>Hopkins</b> 141:22 <b>horrible</b> 39:22 <b>hospital</b> 5:20,21 8:9 12:20 13:22 15:5 15:18,22 16:13,15 16:16,18,19,22 17:5,5,7,11,14,15 17:21 18:2 20:1	127:6,10,12,21,22 128:17,19,21,23 129:21 130:1,13 130:16 131:3,6,10 131:11,13,16 132:7,21,23 133:3 133:13,19,24 134:3,8,18,20,23 135:17 137:1,10	101:6,16 102:4,5 102:7,8,9 103:18 103:24 105:7,8 106:1 107:13,24 111:15 115:23 116:23 120:19,24 121:17 122:11 123:4 125:8,22 126:3,24 127:13

www.midwestlitigation.com

130:23 135:5					Page 246
149:61559;22   166:3168.81.5   134:17.17 135:5   167:15 180:21   142:8153:16.17   160:19 199:11   160:19 199:11   160:19 199:11   160:19 199:11   160:19 199:11   160:19 199:11   162:10 183:18   17:19   182:15   182:16 191:18   162:10 173:1   163:10 173:1   173:10 173:10   173:	130.23 135.5	165:13 17 18 19	125.7 12 126.4	1/10:1 166:16	125:20 139:4
161:1 162:20,24   169:12 170:16   138:23 143:20   149:4 197:20   202:5   179:23 209:18   138:23 143:20   149:21 175:1   199:13 139:21   155:19   197:23,23 209:18   160:22 161:3   167:2   109:15 128:24   109:15 128:24   109:15 128:24   109:15 128:24   109:15 128:24   109:15 128:24   109:10 202:4   109:15 128:24   109:10 202:4   109:1					
176:3   193:3   174:21   175:1   182:3   143:20   194:4   197:20   197:22   197:23.23   209:18   55:19   221:3,19,21   160:22   161:3   197:23.23   162:10   175:1   175:1   17					
197.24 200.10   1978.8 181.7   196.13 197:22.23 209:18   150:18   155:19   197.23.23 209:18   160:22 161:3   167:2   167:2   169:51 379:14   160:22 161:3   167:2   169:51 282:16 199:16   167:2   169:51 282:16 199:16   167:2   169:51 282:16 199:16   167:2   169:51 282:16 199:16   169:22   160:22 161:3   167:2   169:51 282:16 199:16   169:22   160:22 161:3   167:2   169:51 282:16   169:22   160:22 161:3   167:2   169:51 282:16   169:22   160:22   160:23   167:19   199:10 202:4   160:22   160:22   160:22   160:22   160:23   167:19   199:10 202:4   160:22   160:22   160:23   167:19   199:10 202:4   160:22   160:23   167:19   199:10 202:4   160:22   160:23   167:19   199:10 202:4   160:22   160:23   167:19   199:10 202:4   160:22   160:23   167:19   199:10 202:4   160:22   160:23   167:19   199:10 202:4   160:22   160:23   167:19   199:10 202:4   160:22   160:23   167:19   199:10 202:4   160:22   160:23   167:19   199:10 202:4   160:23   167:19   199:10 202:4   160:23   167:19   199:10 202:4   160:23   167:19   199:10 202:4   160:23   167:19   199:10 202:4   160:23   167:19   199:10 202:4   160:23   167:19   199:10 202:4   160:23   167:19   199:10 202:4   160:23   167:19   199:10 202:4   160:23   167:19   189:10 18:21   167:2   189:10   180:21	-				
208.77 219-99 2235   196.13 197-12.22   1601:3   160:22 161:3   167:2   167:2   187:2 185:14   185:19   153:10   39:11 40:1,11,20   123:16 207:2   149:2   149:2   149:2   149:2   149:2   149:2   149:2   149:2   149:2   177:1   1					
55:19					
Dost 95:9   hort 31:6   hort 31:6   hort 25:13 139:11   hort 31:6   hort 31:6   hort 31:6   hort 25:13 139:11   hort 31:6   200:14 204:22   108:21   109:10 202:4   108:21   108:21   108:21   108:21   108:21   108:21   108:21   108:21   108:21   109:10 202:4   108:21   108:21   108:21   109:10 202:4   108:21   108:21   108:21   108:21   108:21   108:21   108:21   108:21   108:21   108:21   108:21   109:10 203:4   108:21   109:10 202:4   108:21   108:21   109:10 202:4   108:21   108:21   109:10 203:4   109:21   109:10 203:4   108:21   109:10 203:4   108:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:4   109:21   109:10 203:					
bot 103:4   hurb 31:16   hurb 31:15   133:10   133:11   133:11   133:10   133:16   hurb 31:14   133:					
153:10				_	
lours 106:21   housing 44:3 56:7 140:19   149:2   housing 44:5 150:19   122:16   housing 44:5 150:19   122:16   housing 44:5 150:19   149:2   housing 44:5 150:19   122:16   housing 44:5 150:19   149:2   housing 44:15 150:19   housing 147:2   housing					
louse 56:7 140:19					
149:2   housing 44:3 56:8 56:13 129:17   HSA 111:23 151:4					
Social 129:17					_
HSA 111:23 151:4   HSA 111:23 151:4   Huge 137:23   hundred 79:18   52:8 182:12   idea 15:19   idea 16:19:19   ideatical 25:14   identified 9:13 13:1   mmediate 39:12   ideatified 9:13 13:1   mmediate 39:12   improvements 60:19   indicate 57:13   indicate 69:6   10:6   indicate 57:13   indicate 69:6   10:6   indicate 69:6   10:6   indicate 69:6   10:6   indicate 67:13   indicate 67:13   indicate 67:13   indicate 69:6   10:6   indicate 67:13   indicate 67		nypocrites 189:17			
HSA 111:23 151:4   luge 137:23   liced 169:22   ICU 23:13 36:13   limaging 147:2,18   lid3:21 154:4   lidea: 18:24 178:22   lidea 18:24 178:24   lidea 18:24 178:22   lidea 18:24 178:24   lidea 18:24   lidea 18:24 178:24   lidea 18:24   lidea 18:					
huge 137:23   hundred 79:18   177:1   total factor   177:1   total				_	
hundred 79:18   177:1   171:1   162:13   172:14   173:14   174:14   174:19   175:14   175:1					
177:1   hundreds 19:5 45:8   idea 18:24 178:22   ideal 15:19   ideas 14:14   identical 25:14   identical 25:15   identify 37:17   33:14   23:24   39:17 98:2 156:21   impact 23:2 41:24   identical 79:24   indicator 19:24   indicator 79:24   indicator 79:24   indicator 79:24   indi					
hundreds 19:5 45:8   68:3 129:20   ideas 144:14   156:18   hung 78:2   Huntley 20:17 21:2   21:7,10,17 33:1   33:24 34:10 37:19   52:21 61:3 114:23   170:6   170:6   170:13   170:6   170:13   170:6   170:13   170:6   170:13					
68:3 129:20   ideas 144:14   identical 25:14   improving 44:18   indication 193:4   indicator 72:21   improving 44:18   indicator 76:22   impropriate   82:9 1:8   indicator 80:5.7,9   91:6,10 132:2   individual 177:18   indicator 80:5.7,9   13:4,11   13:2,13   13:2,13   13:2,13					
156:18   hung 78:2   Huntley 20:17 21:2   16:171 18:9 28:15   29:19 37:1 45:14   39:17 98:2 156:21   33:24 34:10 37:19   52:21 61:3 114:23   170:6					
Huntley 20:17 21:2   21:7,10,17 33:1   30:17 18:9 28:15   23:14 40:10 37:19   38:18,20 39:8,13   40:9,10 41:2 43:8   40:10 140:12 43:8   43:11,12,17,21   44:1,5,15,20 45:1   45:6 47:18 48:16   49:16,18 50:1,11   identity 58:7   103:24 120:18,21   173:17 175:21   18:10 121:1,5 58:10   60:15 62:20   107:16 114:21   118:10 121:1,5   13:15,12,13   118:10 121:1,5   13:15,12,13   118:10 121:1,5   13:15,12,13   118:10 121:1,5   13:15,12,13   118:10 121:1,5   13:15,12,13   118:10 121:1,5   13:15,12,13   118:10 121:1,5   13:15,12,13   118:10 121:1,5   13:15,12,13   118:10 121:1,5   13:15,12,13   118:10 121:10   14:12   140:9,10 141:10   140:10   143:7,9,12,14,15   143:20 144:1,1,11   40:9,10 144:1,1,11   40:10 147:19   143:20 144:1,1,11   140:147:19   143:20 144:1,1,11   140:147:19   155:24 160:3,10   155:24 160:3,10   155:24 160:3,10   155:14,175 110:20   175:9 100:4 110:20   175:9 100:4 110:20   175:9 100:4 110:20   175:9 100:4 110:20   175:9 100:4 110:20   177:12   110:20   107:15 110:20   107:15 110:20   107:14 10:20   107:15 110:20   107:15					
Huntley 20:17 21:2   21:7,10,17 33:1   29:19 37:1 45:14   39:17 98:2 156:21   33:24 34:10 37:19   52:21 61:3 114:23   38:18,20 39:8,13   123:9 130:7 133:9   40:9,10 41:2 43:8   40:6 146:22   154:18 161:19   66:17 68:14,16,19   66:17 68:14,216,19   66:17 68:14,216,19   66:17 68:21 74:23 83:6   49:16,18 50:1,11   50:12,15 58:10   IDHS 2:17   107:16 114:21   IDHS 2:17   122:8 126:23   123:9 123:19 123:13,19 125:3,9 128:17 130:2,16   131:5,12,13   132:23 133:3,13   133:14,18,23,24   IL 2:24   122:19 133:9 125:3   133:14,18,23,24   IL 2:24   134:7,20 135:18   135:23 136:7,15   138:19,21   140:9,10 141:10   140:9,10 141:10   143:7,9,12,1,4,15   144:10 147:19   149:16 150:12,22   35:15,16 36:1   144:10 147:19   149:16 150:12,22   155:4,15 76:1   155:4,15 76:1   156:13 163:12,17   107:15 110:20   95:9 100:4 110:20   88:59:20 95:17   informed 6:6 8:13   177:11   162:13 163:12,17   107:15 110:20   95:9 100:4 110:20   88:59:20 95:17   informed 6:6 8:13   177:11   153:9 168:3   135:22 12,16,20   14:19 22:13 28:10   14:10 47:19   14:10 147:19   14:10 147:19   14:10 147:19   14:10 147:19   14:10 147:19   14:10 147:19   14:10 147:19   14:10 147:19   155:6 112   155:6 112   155:4 160:3,10   155:4 160:3,10   154:4 156:14,22   155:4,15 76:1   155:4 160:3,10   14:12 151:15   160:112,41 161:14   160:123 163:12,17   107:15 110:20   95:9 100:4 110:20   88:5 92:20 95:17   informed 6:6 8:13					
21:7,10,17 33:1   39:19 37:1 45:14   39:17 98:2 156:21   170:6   182:21 61:3 114:23   170:6   182:21 61:3 114:23   140:6 146:22   42:7,15 56:16   166:17 68:14,16,19   164:15,15,20 45:1   44:1,5,15,20 45:1   44:18,161:19   164:15,5 8:10   171:8   164:15,5 8:10   107:16 114:21   107:16 114:21   107:16 114:21   107:16 114:21   107:16 114:21   118:10 121:1,5   123:13,19 125:3,9 128:17 130:2,16   131:5,12,13   133:14,18,23,24   118:19,21 133:23 133:3,13   133:14,18,23,24   134:7,20 135:18   135:23 136:7,15   136:20   118:19,21 133:14,18,23,24   140:6 150:12,21   140:10 147:19   149:16 150:12,22   156:6 122 65:7   144:10 147:19   149:16 150:12,22   156:6 122 65:7   144:10 147:19   157:11,11 158:21   158:24 160:3,10   75:4,15 76:1   158:24 160:3,10   75:4,15 76:1   166:11,24 161:14   84:15 88:13 91:13   166:23 136:21,17   107:15 110:20   95:9 100:4 110:20   88:5 92:20 95:17   16formed 6:6 8:13   18formed 6:6 8:13   18					
33:24 34:10 37:19   52:21 61:3 114:23   170:6   170:6   189:22 178:14   180:622   170:14   190:10 14:2 43:8   140:6 146:22   42:7,15 56:16   166:17 68:14,16,19   166:18 50:1,11   171:8   171:1   171:8   171:1   171:8   171:1   171:8   171:1   1			•		
38:18,20 39:8,13					
40:9,10 41:2 43:8   43:11,12,17,21   154:18 161:19   66:17 68:14,16,19   66:17 68:14,16,19   66:17 68:14,16,19   68:21 74:23 83:6   88:12 86:5 90:18   136:13 168:20   173:17 175:21   209:19 227:7   66:12,3,6,8,9,10   100:15 62:20   1DHS 2:17   122:8 126:23   122:8 126:23   122:8 126:23   118:10 121:1,5   118:10 121:1,5   129:1 175:8 176:6   131:5,12,13   133:14,18,23,24   133:21,31   133:14,18,23,24   133:13,19,21   136:20   11.35:9 168:3   135:23 136:7,15   137:1 138:19,21   137:1 138:19,21   144:10 147:19   144:10 147:19   149:16 150:12,22   154:4 156:14,22   155:16,213   158:24 160:3,10   158:24 160:3,10   160:14 140:14 161:14   158:21   158:24 160:3,10   160:14 11 162:13 163:12,17   160:11,24 161:14   161:14					
43:11,12,17,21					
44:1,5,15,20 45:1   45:6 47:18 48:16   171:8   171:17   175:21	T	140:6 146:22	**************************************		
45:6 47:18 48:16   49:16,18 50:1,11   50:12,15 58:10   IDHFS 2:16   121:16,19,21,22   209:19 227:7   66:1,2,3,68,9,10   100:15 62:20   IDHS 2:17   122:8 126:23   127:4 128:18   66:22 67:2 172:3   95:22 124:20   131:5,12,13   113:5,12,13   132:23 133:3,13   132:23 133:3,13   132:23 133:3,13   133:23 133:3,13   135:23 136:7,15   133:14,18,23,24   IL 2:24   170:11   135:23 136:7,15   137:1 138:19,21   140:9,10 141:10   6:8,16 77,19 9:6   143:79,12,14,15   143:20 144:1,1,1   14:14 24:10 25:2   143:20 144:1,1,1   14:14 24:10 25:2   152:12,16,20   154:4 156:14,22   55:6 61:22 65:7   156:11,24 161:14   84:15 88:13 91:13   69:2 71:13,17   95:9 100:4 110:20   88:5 92:20 95:17   informed 6:6 8:13   170:10   100:11   100:11,24 161:14   84:15 88:13 91:13   69:2 71:13,17   95:9 100:4 110:20   88:5 92:20 95:17   informed 6:6 8:13   100:10   100:10   100:11,24 161:14   100:11   100:11,24 161:14   100:11   100:11,24 161:14   100:11   100:11,24 161:14   100:11,24 160:14   100:11,24					
49:16,18 50:1,11   50:12,15 58:10   IDHFS 2:16   121:16,19,21,22   209:19 227:7   66:1,2,3,6,8,9,10   107:16 114:21   IDOT 44:14   122:13 132:21 122:8 126:23   122:16 123:13,19 125:3,9   46:12 198:19   128:17 130:2,16   131:5,12,13   132:23 133:3,13   II 166:20   IDHA 117:3 134:19					
50:12,15 58:10					
100   100	49:16,18 50:1,11	identity 58:7			
107:16 114:21   118:10 121:1,5   119H 2:11,13,14,15   129:1 175:8 176:6   178:18,19 201:16   133:7 177:19   209:2   209:3   133:7 177:19   209:2   209:3   133:7 177:19   209:2   209:3   133:14,18,23,24   134:7,20 135:18   135:9 168:3   135:23 136:7,15   138:19,21   140:9,10 141:10   6:8,16 7:7,19 9:6   143:20 144:1,1,1   14:14 10 147:19   149:16 150:12,22   155:6 61:22 65:7   158:24 160:3,10   75:4,15 76:1   158:24 160:11,24 161:14   16:11   16:11,24 161:14   16:11,21   16:13 163:12,17   162:13 163:12,17   162:13 163:12,17   177:15 110:20   10:11   170:12   10:11   170:12   10:11   170:11					
118:10 121:1,5   123:13,19 125:3,9   128:17 130:2,16   131:5,12,13   133:13,13   133:23 133:3,13   133:14,18,23,24   134:7,20 135:18   135:23 136:7,15   136:7,15   144:10 147:19   149:16 150:12,22   152:12,16,20   158:24 160:3,10   158:24 160:11,24 161:14   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   170:15 110:20   172:16 175:6   209:22   includes 74:16   209:20   99:18   including 14:24   including 14:					
123:13,19 125:3,9   46:12 198:19   ignore 122:3   impacted 52:15   85:23   implemented 84:22   implemented 84:24   importance 143:24   importance 67:19   importance 143:24   importance 67:19   importance		<b>IDOT</b> 44:14		66:22 67:2 172:3	
128:17 130:2,16   131:5,12,13   114 117:3 134:19   132:23 133:3,13   133:14,18,23,24   14.224   153:23 136:7,15   138:19,21   140:9,10 141:10   6:8,16 7:7,19 9:6 143:0 144:10,147:19   149:16 150:12,22   152:12,16,20   154:4 156:14,22   152:12,16,20   153:24 160:3,10   153:24 160:11,24 161:14   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   162:13 163:12,17   107:15 110:20   109:10 141:0   131:0 14:1   14:14 24:10 25:2   153:24 160:3,10   160:11,24 161:14   162:13 163:12,17   107:15 110:20   109:10 141:10 147:19   109:10 141:10   109:1					
131:5,12,13		46:12 198:19			
132:23 133:3,13   II 166:20   impacts 82:14   170:11   60:8 88:14 123:23   137:11,23 189:8   134:7,20 135:18   iil 135:9 168:3   iilegal 8:1 25:6   implanted 123:17   implementation   88:6   implemented 84:22   implemented 84:22   implemented 84:24   implemented 84:24   implemented 84:24   importance 143:24   importance 143:24   importance 143:24   importance 143:24   importance 143:24   importance 23:10 31:7   158:24 160:3,10   158:24 160:3,10   158:24 160:3,10   162:13 163:12,17   107:15 110:20   95:9 100:4 110:20   88:5 92:20 95:17   informed 6:6 8:13		ignore 122:3	impacted 52:15	includes 74:16	C
133:14,18,23,24   134:7,20 135:18   ill 135:9 168:3   ill 135:9 168:3   illegal 8:1 25:6   illegal 8:1 25:6   illinois 1:1,4,11,14   6:8,16 7:7,19 9:6   143:7,9,12,14,15   14:14 24:10 25:2   implemented 84:22   importance 143:24   informants 29:1,1   information 45:24   information 4		<b>IHA</b> 117:3 134:19			
134:7,20 135:18   135:9 168:3   illegal 8:1 25:6   implanted 123:17   implementation   77:9 194:13   influence 25:7   143:7,9,12,14,15   14:14 24:10 25:2   implemented 84:22   implemented 84:22   implemented 84:24   importance 143:24   incorporate 69:24   incorporated 67:19   119:23 122:2,4   123:5 175:5,6,13   138:24 160:3,10   75:4,15 76:1   53:22 57:10 58:7   increase 23:10 31:7   123:5 175:5,6,13   177:12 190:22   160:11,24 161:14   84:15 88:13 91:13   69:2 71:13,17   35:9 44:7 77:11   210:1   informed 6:6 8:13   informed 6:6 8:13   incorporate 123:17   informed 6:6 8:13   incorporate 13:24   information 14:24	132:23 133:3,13	<b>II</b> 166:20	impacts 82:14	including 14:24	industry 45:21
135:23 136:7,15   138:19,21   137:1 138:19,21   140:9,10 141:10   6:8,16 7:7,19 9:6   143:7,9,12,14,15   14:14 24:10 25:2   144:10 147:19   35:15,16 36:1   149:16 150:12,22   154:4 156:14,22   157:11,11 158:21   158:24 160:3,10   158:24 160:3,10   162:13 163:12,17   107:15 110:20   10:20   10:20   10:20   10:20   16:13   162:13 163:12,17   107:15 110:20   10:20   10:20   10:20:13 163:12   16:14   10:20   10:20   10:20   16:14   10:20   10:2	133:14,18,23,24	IL 2:24		60:8 88:14 123:23	137:11,23 189:8
137:1 138:19,21	134:7,20 135:18	<b>ill</b> 135:9 168:3		128:18 164:6	
140:9,10 141:10       6:8,16 7:7,19 9:6       88:6       203:20,22       influence 25:7         143:7,9,12,14,15       9:16 13:10 14:1       implemented 84:22       inconsistent 35:5       155:4         143:20 144:1,1,1       14:14 24:10 25:2       implications 46:15       123:19       informants 29:1,1         149:16 150:12,22       37:6,20 38:7,16       importance 143:24       imcorporate 69:24       information 45:24         152:12,16,20       44:10 50:19 51:21       important 9:20       14:19 22:13 28:10       69:2,12 109:16         157:11,11 158:21       73:14,21 74:8,12       36:2 42:6 52:9       70:2       123:5 175:5,6,13         158:24 160:3,10       75:4,15 76:1       53:22 57:10 58:7       increase 23:10 31:7       177:12 190:22         160:11,24 161:14       84:15 88:13 91:13       69:2 71:13,17       35:9 44:7 77:11       210:1         162:13 163:12,17       107:15 110:20       95:9 100:4 110:20       88:5 92:20 95:17       informed 6:6 8:13	135:23 136:7,15	illegal 8:1 25:6	implanted 123:17	income 42:3 62:6	inefficient 130:2
143:7,9,12,14,15       9:16 13:10 14:1       implemented 84:22 implications 46:15       inconsistent 35:5 inconvenience       155:4 influx 167:24 informants 29:1,1 informants 29:1,1 informants 29:1,1 informants 29:1,1 informants 29:1,1 information 45:24 important 9:20         144:10 147:19       35:15,16 36:1 35:15,16 36:1 46:24 importance 143:24 importance 143:24 important 9:20       123:19 incorporate 69:24 informants 29:1,1 information 45:24 important 9:20 incorporate 67:19 incorporate 6	137:1 138:19,21	<b>Illinois</b> 1:1,4,11,14	implementation	77:9 194:13	Inflammatory 4:16
143:20 144:1,1,1       14:14 24:10 25:2       implications 46:15       inconvenience       influx 167:24         144:10 147:19       35:15,16 36:1       46:24       123:19       informants 29:1,1         149:16 150:12,22       37:6,20 38:7,16       importance 143:24       incorporate 69:24       69:2,12 109:16         152:12,16,20       44:10 50:19 51:21       14:19 22:13 28:10       15:22       69:2,12 109:16         157:11,11 158:21       73:14,21 74:8,12       36:2 42:6 52:9       70:2       123:5 175:5,6,13         158:24 160:3,10       75:4,15 76:1       53:22 57:10 58:7       increase 23:10 31:7       177:12 190:22         160:11,24 161:14       84:15 88:13 91:13       69:2 71:13,17       35:9 44:7 77:11       210:1         162:13 163:12,17       107:15 110:20       95:9 100:4 110:20       88:5 92:20 95:17       informed 6:6 8:13	140:9,10 141:10	6:8,16 7:7,19 9:6			influence 25:7
144:10 147:19       35:15,16 36:1       46:24       123:19       informants 29:1,1         149:16 150:12,22       37:6,20 38:7,16       importance 143:24       incorporate 69:24       69:2,12 109:16         152:12,16,20       44:10 50:19 51:21       14:19 22:13 28:10       incorporate 67:19       69:2,12 109:16         157:11,11 158:21       73:14,21 74:8,12       36:2 42:6 52:9       70:2       123:5 175:5,6,13         158:24 160:3,10       75:4,15 76:1       53:22 57:10 58:7       increase 23:10 31:7       177:12 190:22         160:11,24 161:14       84:15 88:13 91:13       69:2 71:13,17       35:9 44:7 77:11       210:1         162:13 163:12,17       107:15 110:20       95:9 100:4 110:20       88:5 92:20 95:17       information 45:24	143:7,9,12,14,15	9:16 13:10 14:1	implemented 84:22	inconsistent 35:5	155:4
149:16 150:12,22       37:6,20 38:7,16       importance 143:24       incorporate 69:24       information 45:24         152:12,16,20       44:10 50:19 51:21       important 9:20       70:3 151:22       69:2,12 109:16         154:4 156:14,22       55:6 61:22 65:7       14:19 22:13 28:10       incorporated 67:19       119:23 122:2,4         157:11,11 158:21       73:14,21 74:8,12       36:2 42:6 52:9       70:2       123:5 175:5,6,13         158:24 160:3,10       75:4,15 76:1       53:22 57:10 58:7       increase 23:10 31:7       177:12 190:22         160:11,24 161:14       84:15 88:13 91:13       69:2 71:13,17       35:9 44:7 77:11       210:1         162:13 163:12,17       107:15 110:20       95:9 100:4 110:20       88:5 92:20 95:17       informed 6:6 8:13	143:20 144:1,1,1	14:14 24:10 25:2	implications 46:15	inconvenience	influx 167:24
152:12,16,20       44:10 50:19 51:21       important 9:20       70:3 151:22       69:2,12 109:16         154:4 156:14,22       55:6 61:22 65:7       14:19 22:13 28:10       incorporated 67:19       119:23 122:2,4         157:11,11 158:21       73:14,21 74:8,12       36:2 42:6 52:9       70:2       123:5 175:5,6,13         158:24 160:3,10       75:4,15 76:1       53:22 57:10 58:7       increase 23:10 31:7       177:12 190:22         160:11,24 161:14       84:15 88:13 91:13       69:2 71:13,17       35:9 44:7 77:11       210:1         162:13 163:12,17       107:15 110:20       95:9 100:4 110:20       88:5 92:20 95:17       informed 6:6 8:13	144:10 147:19	35:15,16 36:1	46:24	123:19	informants 29:1,1
152:12,16,20       44:10 50:19 51:21       important 9:20       70:3 151:22       69:2,12 109:16         154:4 156:14,22       55:6 61:22 65:7       14:19 22:13 28:10       incorporated 67:19       119:23 122:2,4         157:11,11 158:21       73:14,21 74:8,12       36:2 42:6 52:9       70:2       123:5 175:5,6,13         158:24 160:3,10       75:4,15 76:1       53:22 57:10 58:7       increase 23:10 31:7       177:12 190:22         160:11,24 161:14       84:15 88:13 91:13       69:2 71:13,17       35:9 44:7 77:11       210:1         162:13 163:12,17       107:15 110:20       95:9 100:4 110:20       88:5 92:20 95:17       informed 6:6 8:13	149:16 150:12,22		importance 143:24	incorporate 69:24	
154:4 156:14,22       55:6 61:22 65:7       14:19 22:13 28:10       incorporated 67:19       119:23 122:2,4         157:11,11 158:21       73:14,21 74:8,12       36:2 42:6 52:9       70:2       123:5 175:5,6,13         158:24 160:3,10       75:4,15 76:1       53:22 57:10 58:7       increase 23:10 31:7       177:12 190:22         160:11,24 161:14       84:15 88:13 91:13       69:2 71:13,17       35:9 44:7 77:11       210:1         162:13 163:12,17       107:15 110:20       95:9 100:4 110:20       88:5 92:20 95:17       informed 6:6 8:13	1			_	
157:11,11 158:21     73:14,21 74:8,12     36:2 42:6 52:9     70:2     123:5 175:5,6,13       158:24 160:3,10     75:4,15 76:1     53:22 57:10 58:7     increase 23:10 31:7     177:12 190:22       160:11,24 161:14     84:15 88:13 91:13     69:2 71:13,17     35:9 44:7 77:11     210:1       162:13 163:12,17     107:15 110:20     95:9 100:4 110:20     88:5 92:20 95:17     informed 6:6 8:13					
158:24 160:3,10     75:4,15 76:1     53:22 57:10 58:7     increase 23:10 31:7     177:12 190:22       160:11,24 161:14     84:15 88:13 91:13     69:2 71:13,17     35:9 44:7 77:11     210:1       162:13 163:12,17     107:15 110:20     95:9 100:4 110:20     88:5 92:20 95:17     informed 6:6 8:13	1			_	
160:11,24 161:14     84:15 88:13 91:13     69:2 71:13,17     35:9 44:7 77:11     210:1       162:13 163:12,17     107:15 110:20     95:9 100:4 110:20     88:5 92:20 95:17     informed 6:6 8:13					1
162:13 163:12,17   107:15 110:20   95:9 100:4 110:20   88:5 92:20 95:17   <b>informed</b> 6:6 8:13	1				
	•				
			<u> </u>	<u> </u>	

				Page 247
44:18 76:8,22	87:8 119:24 120:3	issuance 46:3 72:2,5	141:8	170:8 176:19
164:8 203:3	175:4 181:9	issue 4:21 11:23	Joe 121:11,12	178:11,12 185:8
infringe 219:10	intents 74:8	16:14 20:20 26:20	130:20	189:19 190:19
initial 66:17 73:5	interchange 44:15	60:5 64:3 72:11	John 2:2,3 45:19	191:23 192:11,21
138:15	138:1 164:12	72:12 81:13 82:12	64:11,22 73:22	196:10 197:23
initially 210:11	interest 5:23 6:14	90:17 92:4 93:1	137:7 141:22	198:1,3,18 199:4
initiated 221:14	9:23 14:4	111:20 115:20	149:13,14	199:11,18,19
initiatives 28:22	<b>interested</b> 6:6 8:12	133:4,6 172:20,21	<b>Johnson</b> 35:14	200:9 202:17,21
29:19 53:15	156:16,19 181:5	180:10 183:17,17	135:20,21,22	203:16 204:8,17
203:13	181:17 229:11	184:4,22 189:11	136:13 137:6	205:22 207:22
injured 135:9	interesting 55:17	207:7,10 208:4	171:13,13	209:18,21 212:18
injuries 21:15	75:19 111:12	218:14 228:16	<b>join</b> 143:11 191:11	213:17 214:11,23
innovative 53:11,15	178:19 180:6,22	issued 44:5,6 49:20	joined 162:1	215:2 220:23
<b>inpatient</b> 33:7 41:23	interests 20:24	78:21 136:18	<b>Joint</b> 27:9	223:14 224:19
53:13,16 54:19,19	54:22	issues 5:6 16:13	<b>joke</b> 19:6	226:4
54:21 57:24 82:20	internal 213:8	45:17 100:3	Jones 2:16	<b>Justice</b> 24:22 70:13
83:14,19 85:15,18	internationally-ac	112:18 167:22	<b>journey</b> 166:23	109:24 185:12
95:17,19,24 96:3	136:9	190:13 212:14	168:11 178:4	205:4 222:21
116:21 117:5,9	interpretation	215:3 220:20	Juan 2:10 3:22	224:3
125:19 126:2	115:24 203:17	226:14,18	<b>judge</b> 37:15,24	justification 154:2
127:19 131:3	interpreted 185:20	item 63:9 67:20	78:11 92:14,24	justified 159:9
189:3 202:22	interrupt 89:18	68:13 69:1,5,5	112:4	justify 119:23 120:3
inpatients 41:18	interrupting 67:18	79:2 106:7 172:4	judging 63:4 121:17	120:6 121:5
47:24 88:3 93:17	intersection 76:5	172:17 174:20	judicial 111:13	juxtaposition 14:22
input 117:22	intersections	216:8 221:18	112:3	<u>K</u>
inputs 117:21	138:23	226:13,14	Jules 116:19	
inspections 47:10	interviewed 28:24	items 4:13 65:15	July 17:1 83:13	<b>K</b> 2:20 229:3,16
installation 47:7 instance 101:19	interviewers 29:2 introduce 5:8 12:3	66:12 170:8 173:17,21	162:2 <b>jump</b> 188:2	<b>Kaatz</b> 134:13,14,15 135:5,19
210:5	63:24 64:6 170:23	iterate 7:4	June 23:22 31:4	Kaiser 81:3
instead 87:9 152:7	introduced 125:4	itselves 170:17	34:18 35:5 37:21	Kane 43:23 45:2
206:5	inundated 107:19	<b>I-90</b> 33:1 44:15	61:18 65:8 66:11	48:22 49:10 50:10
institution 214:7	inventory 23:12	60:18,20 164:6,11	73:22 77:22 78:22	59:14 118:16
institutions 108:5	74:12 81:3 101:2	<b>I.M</b> 96:20	83:13 88:23 89:8	134:22 145:8
214:1	101:3,9 172:10,11		121:18 131:4	154:6 162:13
instructed 89:18	181:8 191:1	J	175:4 188:23	163:11 199:14,14
instrumental 146:1	192:19 193:6,21	J 81:3	196:2 199:24	Karen 2:20 22:9
insulting 136:5	invest 136:20	James 157:18	200:6	126:16,17 229:3
insurance 18:15	203:23 205:7,16	Janesville 55:20	<b>Junior</b> 140:9	229:16
19:10 85:18 95:23	invested 136:24	January 27:14	just 3:14 7:24 12:2	Kathy 2:4
103:15 149:8	189:10	84:13 148:15	12:7,14 19:3,5	<b>Kayla</b> 40:13 159:19
210:3,9,9 212:8,8	investigate 17:4	<b>Jason</b> 171:4 201:9	23:20,20 27:8	keep 5:5 12:6,21,24
<b>insured</b> 86:2 95:22	investment 14:1	208:18	29:7 30:5,22 31:4	53:15 54:16 76:9
151:12 200:16	155:11	<b>Javon</b> 61:18 64:9	31:19 35:12,12	149:3 162:19
211:11,12	Investments 157:17	Jay 24:8	36:11 38:2 43:4	194:3 208:24
integrally 155:7	investors 59:20	Jefferson 1:3	44:6,18 48:23	keeps 100:11
integrated 84:2	involved 13:17	Jensen 14:7,8,9	50:1,1 51:18	Keim 2:20 229:3,16
135:13 141:23	28:23 44:2 57:7	15:12 16:4 64:21	60:18 64:19 65:15	Kelly 30:12,13
142:21 200:10,20 200:20	73:20 102:15 155:7 178:10	jeopardize 33:15 42:5 131:16	75:22 76:23 78:4 85:1 93:10 94:10	129:6
integrating 142:17	223:2	Jersey 139:9	96:5,9 100:23	<b>kept</b> 148:24 194:19 <b>key</b> 29:1,1 53:12
integration 28:20	involvement 152:5	Jim 61:5 152:14,15	102:13 105:6	152:20 155:15
97:7	158:7 168:16	job 44:2 56:13	107:3 112:10	187:16
integrity 207:4	214:22	109:15 116:3	120:12,13 124:4	keynote 73:16
intellect 148:1	involving 25:6	129:15 141:5	124:18 125:2,5,9	kickbacks 25:8
intend 92:4	155:17	162:6 184:6 193:7	127:4 128:14	kids 109:1 212:2
intent 22:22 65:8	Iowa 88:14,18	jobs 14:2,2 50:19,19	145:3 148:22	<b>Kim</b> 156:9
73:1,24 78:19	Ironically 103:21	137:16,18,18,19	150:21 167:10	<b>kind</b> 55:15 180:5,10
		<u>'</u>	l	<u>.</u>

MIDWEST LITIGATION SERVICES

				Page 248
181:23 182:1,5	81:11 118:3,21	61:22 80:17	145:22 146:6	letter 5:23 14:11,17
200:21 205:20	127:13 163:9	103:10 108:16	147:16 158:2,7	19:15 172:9 207:1
213:4 214:13	189:16	160:2,16 162:9	160:15	letters 13:16 41:14
217:7,11	lackluster 44:4	largely 125:17	leading 155:20	41:22 57:23 122:1
kindergartner	ladies 3:3 8:2 9:11	larger 87:19 124:4	<b>League</b> 154:23	122:21 123:2
39:13	10:13 37:19	125:8 132:20	learn 105:8	173:10 175:16,18
kinds 112:7 168:1	161:18 228:13	192:17 197:24	learned 25:22,24	175:20,22 177:6
189:23	lady 206:19 210:19	largest 15:4 33:20	74:1 139:9,10	182:18
knew 19:2 188:23	Lake 5:21 12:19	33:22 75:15 80:20	167:4	let's 12:18 51:15
195:4 196:17	14:14,17 15:1,22	82:22 143:19	learning 28:20	63:23 90:1 132:9
<b>Kniery</b> 64:11,11,16	16:10,10,11,16,18	155:1	29:12	185:8 189:19
64:21 72:9 92:24	16:18,20,23,24	<b>last</b> 3:13 14:23	leased 196:21	192:11,14 204:15
94:16 104:10,12	17:5,7,12,14,21	24:20 31:19 36:2	least 13:2 17:10	level 15:10 48:11
knock 206:1	20:24 21:1 25:15	40:10 43:24 44:4	42:12 46:18 82:14	83:9 155:6 162:24
know 11:6,17 23:8	25:16 26:6,13	49:20 51:18 55:9	85:3,13 117:6	211:4 212:2
25:5,15,23 33:24	28:12 33:10 34:3	59:2 63:15 66:24	122:4 125:6	leveled 61:12
35:1,3 37:14 38:4	37:6 38:5,12,13	72:13 73:2 75:1	132:14 153:9	levels 27:6 46:11
40:8 43:4 52:9,13	38:16,18,19 39:9	75:22 76:2,24	185:17,19 223:17	97:7 131:23
62:3 65:15 67:21	41:2 42:3,7,15	102:16 103:23	226:15	liability 87:23
68:2 71:24 89:20	43:21,22 44:22	105:13 108:1	leave 118:3,20	liaisons 54:1
101:9,10,14	45:11 47:19,23	111:12 126:3	leaving 84:7 90:15	Libertarian 110:9
107:11,20 109:4	48:5,19 50:7 51:4	133:18 135:24	118:1	liberty 7:3
119:10 126:19	52:19 56:2,10	136:15,21 139:16	lecture 106:24	licensed 56:10
127:9 137:17	58:19,22 59:4,9	146:5 153:14	111:21	91:14
141:11 148:20	60:2 61:19 62:1,5	156:11 157:20	lectures 147:22	lies 96:12
150:8 153:24	62:10,17,21 63:10	159:14 162:15	led 18:18 29:6	life 21:20 58:23
156:20 167:13,18	65:7,24 66:6	163:1 172:2,19	150:18 214:12	115:10 139:12,24
167:18 169:8	71:11 73:14 74:5	180:22,23 183:14	Lee 41:8 171:9	140:18 157:22
177:4 183:20	74:16,17 75:11,18	189:12 194:12,17 194:22 198:13	left 71:23 127:22	158:1 163:1
186:8 190:10,13 191:20,20 196:8	76:15 77:13,13,19 77:21 78:16 82:3	199:22 201:3,7	135:5 156:24 191:18	166:11,14 167:1 167:11 168:6,7
197:13 199:1	83:18,18 84:17	226:16	Legacy 14:10,13	lifelong 145:17
200:12,13 201:10	85:6,10,11 86:14	Lastly 126:6	legal 185:12 226:19	life-affecting
201:17,18,18	98:17 106:8,10	late 17:13	226:22 227:6	167:24
204:17,16,18	111:10 118:16	later 3:16 37:20	legislation 6:23 9:23	life-long 37:5
207:10,22 208:3,5	120:11,17,21	116:24 126:19	legislator 192:1,5	lightly 178:3
208:9 209:7,18	130:12 138:21,21	133:15 136:10	Legislators 181:21	like 5:8,10 7:3 8:13
210:21,22,24	145:18,20,21	146:14 179:16	length 88:2 99:6	9:4 22:15 26:15
211:7 214:15	146:10,16 154:22	195:3	113:5 120:20	28:3 30:19 31:15
216:9 218:24	156:13,14 158:15	latest 144:21	lengths 87:22	32:5 34:1,9 36:2
220:19 226:15	158:16,18 170:16	<b>Latin</b> 154:23	lengthy 223:1	40:19,20,20,21
knowledge 29:3	215:24	Latino 155:1 156:4	<b>Leopold</b> 165:11,12	43:18 50:7,12
known 27:10 68:20	Lakeview 56:8	laughs 165:19	165:13 166:1,4	53:14 58:9 67:12
68:23 78:20 95:7	Lakewood 43:22	Laughter 117:16	less 21:18 23:15	72:9,23 73:5
knows 25:3,3 55:17	138:12 145:14	128:10 151:6	27:21 36:5,6	95:20 111:7
64:2 76:8 108:9	146:8	166:7 171:19	51:11 60:5 79:15	113:13 117:21
188:22,23	Lake's 41:20	law 8:5 88:18	79:18 86:16 88:21	123:3 126:21
<b>KPMG</b> 216:11	<b>Lambert</b> 22:8,9,10	145:18	92:20 93:5,10	127:1 133:11
217:6,8,10	23:19 126:16,17	<b>Lawler</b> 171:14,14	95:6 139:5 153:2	139:7 150:14,21
Kurtz 64:22	126:18 127:9	lawyer 185:11	193:22	152:18,20 153:4
	128:3,6	188:5 191:12	less-advantaged	153:14 154:20
L	land 60:12 147:6	lawyers 107:4	55:8	161:21 167:5
lab 179:23,24	178:13 181:15	<b>Lead</b> 150:15	<b>let</b> 11:8,17 63:23	170:4 177:17
labeled 67:20 68:13	landscape 108:11	leaders 54:18 61:17	78:10 91:5 98:18	179:5,7 181:24
<b>labor</b> 53:7 98:24	lanes 32:19,19	135:1 144:15	100:23 104:21,22	183:15 188:1
laboratory 213:11	language 203:17	150:11 151:20	113:23 133:4	190:2,3,11 191:20
labs 178:23	large 15:3 37:16	155:18	136:5 166:5 188:4	192:14 200:23
lack 7:22 22:16	41:15 42:16 46:15	leadership 88:24	196:8 211:1	207:5,15 208:18
L	I.	I.	1	l

Fax: 314.644.1334 002317

				Page 249
208:24 210:20	local 14:15,21 16:1	198:2,7 200:19	<b>M</b> 24:22 55:5	212:5 220:13
212:10 214:7,15	17:4 21:21 31:17	206:12 221:4	made 3:9 15:9	maldistribution
215:19 217:22	43:18 46:10 48:1	223:9	17:13,22 29:16,18	82:9
220:5 224:17	48:3 51:16 55:21	looked 35:15 75:17	36:23 37:16 51:9	manage 53:19 54:1
225:11	58:5 83:4 87:1	104:6 110:4 180:3	51:14 61:14 68:6	54:3 113:15
likely 23:8 49:21	95:2 111:22 112:2	181:16 191:20	69:1,15 70:7 85:2	142:22 197:5
52:12 127:14	133:18 143:8,21	216:17 220:23	111:24 120:5	managed 88:8
limit 11:16 80:1	153:1,11 155:6,22	221:1	128:20 139:16	96:23 202:15
113:22	164:1,18 165:1,4	looking 46:5 98:21	151:22 156:18	management 45:20
limitations 81:15	178:16 181:21	101:22 102:1	167:1 172:9	46:12
limited 4:21 221:7	182:2 201:19	104:5 106:3 108:7	173:22 184:5	manager 41:9 95:7
limits 139:6	locally 72:7 182:15	121:15 125:22	188:20 189:14	117:19 135:22
Linas 64:12	201:19	162:20 167:17	190:5 193:9,17	154:15
Linda 50:24 51:1	locate 76:5	183:7 191:5 193:2	194:16 207:15	managing 11:9
124:17,23 127:18	located 28:1 33:9,10	195:1 196:10	213:16 221:3	14:13 53:6
197:21	36:5,6,7,11 41:12	201:5 205:23	222:21 225:6	mandated 210:23
line 38:11 55:22	50:1 79:17 83:1	216:1 224:13,14	Maggie 154:21	manner 35:5 87:17
74:11 75:8 78:18	138:13	lose 148:22 149:1	mail 19:15	142:13 170:17
79:2 94:12,14,21	location 13:22	208:22	main 7:4 9:12 155:2	many 6:12,21,21
94:23 95:14 96:23	16:16 17:15 21:11	loses 115:15	maintain 114:10	7:11 17:13 18:19
108:7 116:2 141:3	22:1,2,2,3,4 36:14	loss 23:13 41:6,23	maintaining 222:19	18:23 28:6 32:1
158:3 194:12,13	38:6 55:19 60:6	42:4 149:12	major 7:21 17:17	32:16 40:16 42:10
199:2 206:2	62:4 91:1 112:17	lost 148:23 149:2	44:12 46:16 50:16	43:4 57:17 60:9
lines 53:2 95:8	133:22 161:7	lot 18:20 33:23	54:11,13 60:5	86:23 89:14 91:6
208:23 214:12	179:21,22 191:24	76:10 77:7,17	84:15 104:14	96:13 97:15 100:3
linkage 182:4	213:1 214:24	92:16 102:16	108:15 163:15	101:16 102:20
linking 38:8	223:12	109:5 111:9 149:6	191:13 202:7,8	104:12 105:16
listed 4:10	locations 188:8	152:21 154:16	221:14	112:2 118:7,8
listen 63:1 157:7	215:1	156:24 177:4,9,19	majority 41:19	125:2 126:20,21
listened 73:23 89:3	logic 119:18	180:8 190:22	43:24 202:7,7,8	129:7 137:14
111:11	logical 143:17	196:11,14 199:1	223:23	139:13 140:20
listening 107:21	long 3:12 12:10	200:1 205:15	make 3:6 4:22	144:9,12 147:4
136:1 147:1	57:8 80:14 87:4	206:11 212:2,15	19:13 22:13 29:15	152:5 156:14,16
223:10	91:3 113:22	214:10 215:23	30:8 55:14,15	157:10 159:1
Litigation 2:22	143:13 181:24	220:19 221:3	68:7,8 69:23 73:5	160:22 161:3
little 7:3 10:6 53:23	183:3 188:2,6	love 45:7 197:23	78:11 85:1 94:16	162:14 165:23
60:10,11 106:22	189:20 204:24	211:16	112:17 113:19	167:9,9,18,23
109:3 110:7	205:1,14 215:8,17	low 62:6 77:9 79:19	117:10 126:9	170:5,8 184:7
111:21 117:22	216:1 222:24	89:15 193:11,15	128:15,16 143:12	198:4 201:17
145:15 178:4	224:20 228:13	223:6	148:3,18 152:20	208:12,12 210:10
179:6,12,19 182:8	longer 11:20 19:16	lower 53:10 72:18	155:20 159:22	211:18 213:12
184:14,19 185:6	27:17 107:9 141:1	79:12 82:15 84:1	170:4 171:17	214:1,19 224:23
192:20 198:23	149:3 162:15	186:16 209:13	177:23 179:10	map 21:4 105:18,21
202:1 223:4,14	192:13 207:2	224:1	183:4,20 186:1	149:22 150:11
live 13:9 24:13	long-standing	luck 41:6 60:24	187:4 193:12,18	197:19 198:2
51:22 57:18 118:9	168:16	113:2 226:12	196:4 201:8	MAPP 28:22 29:7
140:18 158:15	long-term 44:21	lucky 208:19	209:14 210:14	29:11,16 March (5:24.84:10
lived 86:22 107:13	108:4 129:13,16	Luke's 147:10	211:12,22 219:1	<b>March</b> 65:24 84:19 141:20
108:22 123:13	169:1	LULAC 154:24	makes 17:9 60:5	
157:21 159:8 lives 50:17 139:18	look 21:4 45:9 51:15 73:3 80:4	155:5,7 <b>lunch</b> 113:4,8,17	112:1 118:2 126:10 128:23	<b>Marengo</b> 209:20 <b>margin</b> 132:16
141:11 143:23	80:10 90:12 93:3	169:22	132:19 192:3	208:20
158:17 165:3	101:8 105:17,20	luncheon 113:11	194:6	margins 131:23
167:23	122:8 134:3,5,6	luring 143:10	making 40:13,16	132:15
living 60:10 143:20	137:16,17,24,24	Lyne 25:21	71:23 77:23 97:2	market 44:3 86:3
161:6 162:15	178:20 188:6	L&D 115:12	100:17 146:3	102:19 129:17
167:1,6,14,19	192:11,14,14		156:11 178:13	130:13,15 161:5
168:17,20,21	194:11 195:7,12	M	180:11,19 185:12	169:7 179:19
			100.12	

				Page 250
213:5 219:11,14	62:7,11,14 66:18	154:1,4,5,7,11	30:22 34:5 56:22	85:10,11 86:3,8
219:18,24	66:21 67:1 74:20	161:23 162:1,4	59:20 63:14,15	86:10,13 87:2,10
*			·	
<b>Marston</b> 49:6,7,8	76:7,16 81:4,17	164:22 165:6,8,21	64:17 65:15 67:14	88:24 90:16 92:17
50:23	81:22 82:19,22	165:21 203:15	69:21 72:10 78:13	93:1 97:12 106:7
Marty 157:15,16	83:14,22 84:3,5,7	213:11	94:9 99:21 106:6	108:18 109:10
massive 44:17	84:8,18,21,24	medically 209:19	107:20 113:6	119:17,18,20
matched 29:1	86:11,19,21 90:14	medical/surgical	119:14 124:13,18	120:17,20 122:6
material 41:24	92:2 105:19	8:8 52:3 69:8	126:20 128:7	130:11,12 172:13
68:19	111:13 115:14,23	88:15,19 117:22	131:4 134:14	172:23 189:16
materializes 86:12	116:15,23 117:24	118:22	137:9 143:21	<b>Mercy's</b> 33:10 34:6
materials 4:13	118:4,14,22 120:8	Medicare 27:5,13	151:3 158:14	41:13,14 47:18
maternity 98:7,16	120:13 126:4	28:2 31:19 81:16	161:15 166:10	48:13 49:3 55:20
math 188:4 191:12	130:22 134:9,22	Medicare's 88:5	172:2,6 183:1	55:22 56:2 57:13
191:13	137:14 138:14	medications 54:7	196:23 201:15	61:14,16,18 62:4
mathematical 94:6	141:20 142:20	medicine 18:20	204:16 206:10	62:23 63:1 83:24
matter 71:23 77:6	145:7,17,22 146:3	141:3 147:9	212:3,4,11 220:18	120:11
86:15 93:10	148:11 149:9	161:24 162:3	226:15 227:4	merely 191:21
139:12 146:15	151:10 152:2	213:8	memo 198:19	mergers 108:15
186:11 189:17	154:6 155:10,24	med/surg 23:13	mental 166:23	129:9
matters 71:14	156:4 157:8 160:1	36:13 67:8 72:12	167:16,19,22	merging 161:4
mature 179:19	161:7,24 162:12	79:18 89:10	mentally 168:3,7	merited 122:16
Maureen 37:15	163:1,10,15 164:1	188:11 198:15	mention 13:19 44:7	messages 156:24
maximum 4:14	164:4,6,16 165:3	meet 18:1 36:9,9	89:23 90:3 104:8	met 9:2 80:8 99:3,4
may 6:9 12:22	166:16 168:16	47:20 52:14 67:4	212:22 215:19	103:19 105:10
14:12 44:6 54:19	170:16 175:10,12	67:7 69:6 72:1	mentioned 19:10	111:2 131:17
61:23 72:10 87:10	177:2 178:24	79:7 80:9 86:10	20:7 50:17 87:12	185:22 219:23
92:24 103:6,15	182:17 200:22	86:16 90:7 95:14	101:2 112:6	methodologies
112:5 119:4 122:9	201:23 208:20	99:1,5,10 122:17	116:24 154:15	198:12 210:13
122:13 127:10	220:24	122:19 132:4	184:18 187:17	methodology
139:7 142:3	McIntyre 37:15,24	144:17 160:24	202:2,12 203:20	202:18
			T	
148:19,19 183:21	mean 11:18 20:3	169:9 179:10	Mercy 5:20 6:2	metropolitan 79:17 132:10
185:10,11 189:4	21:20 96:8 115:9	187:20 203:18	12:19 13:11 14:9	
212:13 223:18	159:16 200:17	204:8,9	14:17 15:6,8,21	Meyer 158:12,13,15
224:12 227:7	210:1 215:18	meeting 1:11 4:2	17:15 18:2,18,21	159:5,22 160:5
maybe 103:4 105:8	meanings 193:1	5:3 10:1 11:10,14	19:24 20:5,18,22	mic 45:16
107:12 122:18	means 31:18 44:18	17:2 65:9 66:11	22:3,4,23 23:16	<b>Michael</b> 2:11,16,17
177:21 179:18	175:17		24 22 25 45 40 24	
		72:14 78:22 87:9	24:23 25:15,18,21	32:10 63:20 67:11
215:10,24	measures 101:7	88:23 89:8 98:13	25:23,24 26:1,2,6	32:10 63:20 67:11 69:18 73:17 99:12
Mayor 20:4 24:14	measures 101:7 media 13:17	88:23 89:8 98:13 113:10 133:18	25:23,24 26:1,2,6 26:13 28:12 29:15	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14
<b>Mayor</b> 20:4 24:14 133:14 134:11	measures 101:7 media 13:17 Medicaid 27:4,15	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21 <b>Midwest</b> 2:22 15:8
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21 <b>Midwest</b> 2:22 15:8 154:24
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21 <b>Midwest</b> 2:22 15:8
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21 <b>Midwest</b> 2:22 15:8 154:24 <b>might</b> 92:10 105:13 108:8 171:16
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 Michigan 2:23 25:21 microphones 12:3 114:14 middle 109:1 129:16,21 Midwest 2:22 15:8 154:24 might 92:10 105:13
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15 28:1 30:9,18,21	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7 48:14 51:5 55:6	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6 melee 14:21	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21 <b>Midwest</b> 2:22 15:8 154:24 <b>might</b> 92:10 105:13 108:8 171:16
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15 28:1 30:9,18,21 31:10,24 32:12,15	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7 48:14 51:5 55:6 55:12 56:5 66:16	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6 melee 14:21 member 4:12 6:7	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21 59:7,15,20 60:1,4	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21 <b>Midwest</b> 2:22 15:8 154:24 <b>might</b> 92:10 105:13 108:8 171:16 192:1 223:3
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15 28:1 30:9,18,21 31:10,24 32:12,15 32:20,21 33:4,13	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7 48:14 51:5 55:6 55:12 56:5 66:16 76:19 79:8 80:14	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6 melee 14:21 member 4:12 6:7 20:15 24:19 25:7	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21 59:7,15,20 60:1,4 60:5,7 62:7 63:10	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21 <b>Midwest</b> 2:22 15:8 154:24 <b>might</b> 92:10 105:13 108:8 171:16 192:1 223:3 <b>migration</b> 91:24
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15 28:1 30:9,18,21 31:10,24 32:12,15 32:20,21 33:4,13 34:20,22 35:8,11	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7 48:14 51:5 55:6 55:12 56:5 66:16 76:19 79:8 80:14 84:8,10,11 85:5,6	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6 melee 14:21 member 4:12 6:7 20:15 24:19 25:7 72:13 89:13 99:22 106:16 145:19	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21 59:7,15,20 60:1,4 60:5,7 62:7 63:10 64:17,18 67:16	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 <b>Michigan</b> 2:23 25:21 <b>microphones</b> 12:3 114:14 <b>middle</b> 109:1 129:16,21 <b>Midwest</b> 2:22 15:8 154:24 <b>might</b> 92:10 105:13 108:8 171:16 192:1 223:3 <b>migration</b> 91:24 92:3
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15 28:1 30:9,18,21 31:10,24 32:12,15 32:20,21 33:4,13 34:20,22 35:8,11 35:17,24 36:4,5	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7 48:14 51:5 55:6 55:12 56:5 66:16 76:19 79:8 80:14 84:8,10,11 85:5,6 85:8 97:11 107:7	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6 melee 14:21 member 4:12 6:7 20:15 24:19 25:7 72:13 89:13 99:22 106:16 145:19 148:11,23 151:9	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21 59:7,15,20 60:1,4 60:5,7 62:7 63:10 64:17,18 67:16 71:11 72:23 73:15	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 Michigan 2:23 25:21 microphones 12:3 114:14 middle 109:1 129:16,21 Midwest 2:22 15:8 154:24 might 92:10 105:13 108:8 171:16 192:1 223:3 migration 91:24 92:3 Mike 26:10 32:11
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15 28:1 30:9,18,21 31:10,24 32:12,15 32:20,21 33:4,13 34:20,22 35:8,11 35:17,24 36:4,5 36:12,17 37:5,17 38:4 41:17 43:10	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7 48:14 51:5 55:6 55:12 56:5 66:16 76:19 79:8 80:14 84:8,10,11 85:5,6 85:8 97:11 107:7 108:16 130:10	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6 melee 14:21 member 4:12 6:7 20:15 24:19 25:7 72:13 89:13 99:22 106:16 145:19 148:11,23 151:9 165:6,14 226:16	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21 59:7,15,20 60:1,4 60:5,7 62:7 63:10 64:17,18 67:16 71:11 72:23 73:15 73:16,18,20 75:3 75:6,23 77:21	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 Michigan 2:23 25:21 microphones 12:3 114:14 middle 109:1 129:16,21 Midwest 2:22 15:8 154:24 might 92:10 105:13 108:8 171:16 192:1 223:3 migration 91:24 92:3 Mike 26:10 32:11 34:15 65:14,16
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15 28:1 30:9,18,21 31:10,24 32:12,15 32:20,21 33:4,13 34:20,22 35:8,11 35:17,24 36:4,5 36:12,17 37:5,17 38:4 41:17 43:10 43:16 45:2 48:14	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7 48:14 51:5 55:6 55:12 56:5 66:16 76:19 79:8 80:14 84:8,10,11 85:5,6 85:8 97:11 107:7 108:16 130:10 138:15 139:10,11 143:10 144:7	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6 melee 14:21 member 4:12 6:7 20:15 24:19 25:7 72:13 89:13 99:22 106:16 145:19 148:11,23 151:9 165:6,14 226:16 members 5:16 6:8	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21 59:7,15,20 60:1,4 60:5,7 62:7 63:10 64:17,18 67:16 71:11 72:23 73:15 73:16,18,20 75:3	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 Michigan 2:23 25:21 microphones 12:3 114:14 middle 109:1 129:16,21 Midwest 2:22 15:8 154:24 might 92:10 105:13 108:8 171:16 192:1 223:3 migration 91:24 92:3 Mike 26:10 32:11 34:15 65:14,16 68:10 99:13 101:6
Mayor 20:4 24:14 133:14 134:11 ma'am 95:13 McHenry 5:20 14:23 15:20 16:14 19:19,22 20:15,24 21:5,23,24 22:18 22:23 23:14,22 24:12,12,13,14,17 25:15,18,23 26:15 28:1 30:9,18,21 31:10,24 32:12,15 32:20,21 33:4,13 34:20,22 35:8,11 35:17,24 36:4,5 36:12,17 37:5,17 38:4 41:17 43:10	measures 101:7 media 13:17 Medicaid 27:4,15 31:23 55:8,11 56:21 75:6 81:16 81:19,23 86:20,21 115:5 202:15 medical 5:21 18:19 18:21 21:2 26:13 30:16,17 31:6,7 38:12 45:4 47:7 48:14 51:5 55:6 55:12 56:5 66:16 76:19 79:8 80:14 84:8,10,11 85:5,6 85:8 97:11 107:7 108:16 130:10 138:15 139:10,11	88:23 89:8 98:13 113:10 133:18 138:17 173:11,12 175:4 179:11 195:8 199:21 224:22 226:9 meetings 3:11,13 13:15 113:5 meets 49:1 76:3 112:18 132:5 196:6 melee 14:21 member 4:12 6:7 20:15 24:19 25:7 72:13 89:13 99:22 106:16 145:19 148:11,23 151:9 165:6,14 226:16	25:23,24 26:1,2,6 26:13 28:12 29:15 30:23 34:4 37:11 37:20,22,22 38:1 39:8 41:11,20 42:3,7,9 45:11 46:1,4 47:22,23 47:24 48:4,5,5,16 51:4 52:11,18 55:14,17,17,20,23 56:1,17,23 57:16 57:24 58:12,21 59:7,15,20 60:1,4 60:5,7 62:7 63:10 64:17,18 67:16 71:11 72:23 73:15 73:16,18,20 75:3 75:6,23 77:21 79:9 80:6,8,9 82:3	32:10 63:20 67:11 69:18 73:17 99:12 140:8 191:14 Michigan 2:23 25:21 microphones 12:3 114:14 middle 109:1 129:16,21 Midwest 2:22 15:8 154:24 might 92:10 105:13 108:8 171:16 192:1 223:3 migration 91:24 92:3 Mike 26:10 32:11 34:15 65:14,16 68:10 99:13 101:6 131:9 134:19

				Page 251
mile 36:7 118:7	Misericordia 24:19	52:16 54:12 56:14	160:8,22 161:11	38:21 42:8 50:21
213:15	24:24 25:20	59:24 60:22 62:12	Moreover 77:10	55:14 69:17 71:6
miles 32:17 33:12	mispronounce	115:17 118:6,24	Morgan 132:9,13	89:6 90:16 92:11
33:14 41:1,13	114:15	120:9 121:2	morning 3:3 5:13	94:5 99:17 105:1
51:18 101:24	Miss 148:9	122:22 123:24	5:15,16 11:4,23	106:20 109:17,17
128:23 139:5	missed 226:16	124:9 125:14	13:8 14:8 16:8	112:24 113:10
148:16,18	228:15	126:1 127:8 128:2	18:8,10 20:14	121:20,22 125:8
<b>Milford</b> 171:3,3	missing 12:23	129:18 130:24	22:8,9 24:7 26:10	125:12 128:9,23
196:1 200:5,8	<b>mission</b> 141:23	131:24 132:12	28:16,18 30:13	135:18 139:23
205:22 206:7	151:11,23	134:1 135:4	32:11 34:14 37:2	158:9 161:18
209:16	<b>Missouri</b> 88:14,18	136:12 137:21	43:6,7 47:16 49:7	170:1,18 174:19
million 14:1 26:3	229:4	139:1,20 141:7	51:1 64:14 67:14	178:11 193:6
27:2,3,4 32:23	<b>mistake</b> 19:8,8	142:11 143:22	73:9 211:14	197:24 199:11
42:1,3 60:20	128:16	144:18 146:2,17	most 15:7 17:13	204:12 206:19
65:12,13 73:13	<b>Mitchell</b> 43:6,7,8	147:11,23 148:21	21:4 26:24 27:24	208:8 210:1,20
74:7 75:5,7 93:24	44:17 45:13	150:3,20 151:16	31:15 32:18 44:24	214:4 221:16
94:1 95:21,22	mix 96:2	152:10 153:5	47:22 53:6,7,24	222:16 226:12
110:11,13,20	Mobilizing 29:8	155:14 156:2,23	54:8 56:6 57:10	228:17
127:22 136:20	mode 3:10	158:4 159:4,21	76:6,15 81:10	Mulay 26:9,10,11
175:2 194:14,14	model 19:18 29:13	160:21 161:10	82:1 95:9 111:11	27:20 28:14 131:9
200:15 203:12,21	48:9 79:11 84:21	162:18 163:8	115:5 117:23	131:10 132:1,13
208:22 214:9,10	142:6 150:24,24	164:10 165:24	118:17 135:6	133:1 194:5
223:24 224:8	200:11,20,20	167:7,20 168:24	144:12 153:2	multiple 100:8
millions 129:20	modification 79:9	more 4:18 8:1 9:3	160:1 167:2 177:5	101:15 203:2
136:24 189:10	modified 15:6 41:11	12:8 13:18 14:5	192:9 196:23	multi-specialty 74:4
203:2,2	65:9 74:2,3 78:22	15:10 19:5 23:22	mother 43:9 140:13	75:24
mind 5:5 72:21	89:5	26:21,21 27:21	140:22 147:6	municipalities
mindfully 48:23	modify 9:6 86:9,9	28:10 30:5 31:8	motion 10:10 70:3,7	43:13
minds 184:13	moment 5:8 18:14	31:10,22 32:2,3	106:7,8,9,12	municipality 136:16
mindset 34:2	75:12 98:14 223:19	34:24 35:4,11	112:23 173:16,21	Murphy 171:11,11
mind's 78:16 91:16	monetary 57:20	37:7,7,8 43:16,19	173:22 174:18 221:19 222:4,17	must 4:16 7:19 51:8
mine 107:4 108:3 109:6	money 51:11 92:21	47:6 51:10 56:9 56:20 57:14 60:3	222:21 227:4,14	51:14 72:20 86:24
mines 178:14	115:15 125:12,16	62:16 72:1,4,14	227:23,24 228:2,9	118:2 135:8
minimal 185:22	136:3 143:9 149:5	79:14 85:4 87:8	move 3:17 10:9,10	142:21 151:18
minimize 23:1	205:17 209:5,10	88:22 89:1,6 94:6	57:23 70:1 114:11	myself 104:24
177:13	211:21 216:2	99:4,5 103:2	149:21 174:20	166:22 180:7
minimum 8:8 79:8	monitor 54:8	115:11 124:4,11	178:22 204:12	207:16 225:2
87:9 98:8,13 99:2	monitoring 18:23	125:22 127:15	205:11 221:18,23	<b>M.D</b> 96:20
99:2	monopoly 19:21	128:23 129:15,22	223:17 227:14	
minor 106:22	month 31:19 156:11	132:1,9 135:9	moved 10:11 15:3	N
minute 21:19	195:3	142:12 151:4	106:14,16 135:1	N 2:23
113:22,22 185:2	months 6:21 22:21	153:24 154:1	148:12 173:18	name 5:17 11:24
minutes 3:15,18,19	30:22 46:18 47:3	155:5 159:8	179:13 222:11	12:4 13:9 14:9,12
4:14 5:10 11:17	47:6,6 94:24 95:6	160:18,24 162:16	227:9,18,20 228:3	16:7,9 20:14 24:8
11:18 21:18 38:13	133:15 183:14	163:14 179:18	move-in 47:10	26:10 28:18 32:11
38:14 39:19 40:1	186:12 197:12	185:11,21 186:3	movie 109:2 149:16	34:15 37:3 39:7
52:10 67:6 68:18	202:22 220:5,5,12	186:14 187:3	149:17	41:8 43:7 45:19
80:1,12 124:5	221:24 222:7,18	189:9 191:22	moving 10:14 12:6	47:16 49:7 51:1
139:12,21 140:18	223:3,20	193:14,14 196:15	20:12 123:10	53:1 55:4 57:5
140:20,21 146:14	mood 106:21	198:23,23 199:23	136:6 220:11	58:17 61:4 64:7
146:14,16 152:23	<b>Morado</b> 2:10 4:2	201:2 204:1	221:3 226:13	67:14 71:10
152:24 153:2,10	5:4 15:11 17:8	211:18 212:15	MSA 67:9	114:17 116:10
163:12,13 169:23	19:20 23:18 25:9	213:12 214:3,4,11	much 5:15 8:1 10:2	124:23 128:12
173:13 176:1,3	27:19 29:22 31:20	218:17 219:22	10:7 11:3 12:17	129:6 130:9 131:9
miracle 139:11	33:19 34:8 35:21	221:3 223:13	13:5 17:18 19:1,2	134:15 135:22
misconception	38:10 42:13 44:16	228:16	19:11 20:10 24:5	138:11 140:8
49:17	47:1 48:20 52:4	Morehead 160:7,8	26:7 34:11 36:23	141:17 143:5
49:17	47:1 48:20 52:4	Morehead 160:7,8	26:7 34:11 36:23	141:17 143:5

Fax: 314.644.1334 002320

		-		Page 252
144:6 145:13	25:16 26:23 28:4	44:24 55:17 84:23	202:9 203:11	NIMC 60:8
148:10 151:8	30:4,24 31:12,12	90:17 96:21 99:18	204:3 208:23	nine 37:16,20 88:21
				· · · · · · · · · · · · · · · · · · ·
152:15 154:21	32:16 33:2,11	104:8 105:11,11	network 96:16	nine-hole 109:3
156:9 160:8	36:3,12,17,19	111:19 134:3	115:19	nobody 210:7
165:12 166:10	43:4 46:23 48:12	143:18 154:7	neutral 202:13	non 103:13
168:13 192:22	48:17,22 50:3	159:10 168:2	never 31:13 44:19	none 77:16,17 100:9
214:1	51:14 53:10 56:24	196:6,18 211:8,9	113:5 157:2 167:2	103:19 197:2
named 166:23	63:13 67:18 69:4	215:10	167:8 201:20	218:22 228:9
namely 82:7 102:21	69:10 72:6,13,16	needless 31:6	203:8 214:7	nonetheless 101:13
193:2	72:19,21,22 73:13	needs 17:24 18:1,3	215:16	119:17
names 12:1 114:14	74:12 75:3,19,20	21:12 25:1 30:21	new 8:7,9 12:12	nonexistent 36:13
114:15 170:23	75:21 76:18 80:4	33:6 35:11 38:3	15:4,7,18,21	36:19
<b>naming</b> 73:17	80:5,9,12,23 82:7	41:2 45:4 47:12	17:20 21:2 22:18	non-attest 217:17
Nancy 123:10,12	83:23 84:5,18	47:20 48:10,24	22:18 23:23 25:16	non-compliance
Naperville 136:14	86:11,12 87:3	49:2 50:20 57:12	26:14 27:21 28:11	190:13 227:6
136:18 215:20	88:17,18 89:12	75:10,18 76:3,4,4	31:1,12,24 34:19	non-compliant 8:24
nation 91:13 151:1	91:5,6,8,10,20	77:24 78:1 85:2	34:20 35:2,8,10	non-insured 210:15
national 23:19	92:7,8 93:2,3	86:16 89:6 106:4	36:3,8 40:24 41:2	non-traditional
29:13 81:5 84:9	95:10,13 100:4,6	129:13 133:21	41:18 42:15 44:10	55:23
131:2 142:8	100:9 101:1,18,22	134:6 135:7 137:3	44:24 49:1 50:6,8	norm 207:17 212:14
154:14,22	101:23,24 103:20	137:4,17 142:20	51:19 55:21 56:18	normally 91:24
nationally 35:14	104:6,13 105:7	142:23 144:1,17	56:23 57:24 58:22	119:24
126:2	107:5,6 108:13	147:21 148:1	66:18 69:4 73:17	norms 82:9,11
nationally-rigorous	112:7 114:2,18	150:8 155:13,19	79:6 84:5,16	89:10
150:17	116:23 117:21,23	158:22 160:24	86:16 88:15,19	north 33:9 38:13
nationwide 155:6	117:24 118:18,22	162:8,23 168:2,19	90:13 93:16 96:7	northern 43:23 45:2
nation's 26:18	119:1,5 120:8,12	168:23 169:9	97:3 100:2 103:18	48:22 49:10 50:10
nature 184:22 205:9	123:5 124:2 125:6	193:4 199:21	114:4 119:23	59:14 84:15
214:4,5 221:9	125:10 126:13	203:18 209:4	120:6,21,22	107:14 134:22
224:1,11	127:14 129:2	210:3,8 213:18,22	121:24 124:2,20	145:8 154:6
navigate 142:1	133:16 139:4,21	negative 23:1 56:16	127:3,4,12,20	162:10,13 163:11
Neal 171:11	143:14 149:8,20	56:23 79:6 90:11	128:16,22 129:20	199:14,14
near 15:14 73:15	150:9 152:3	104:1 112:21	131:6,15 133:13	northwest 21:22
91:17 223:18	154:10,10 156:22	121:16,19,20	134:8,23 136:18	55:9
nearby 31:6 35:7	157:10 159:9,24	122:8 127:5	138:15 139:9,24	note 7:9 8:23 42:6
-		131:22 183:6,9,10	142:6 144:15	69:1 88:17 119:22
48:17 54:15	164:7,12,17,18,21	184:10 185:24		153:19 171:17
143:24	164:23 165:7		145:6 159:1,6,13	180:22 207:16
nearest 41:16 45:9	166:18 169:3	186:2 225:19,21	161:8 164:8,9,9,9	
140:19 148:17	171:8 173:1,2,3	negatively 52:15	164:13 165:8	noted 8:24 81:17
nearly 17:17 27:3	180:14 182:10,11	negligible 91:15	169:12 178:21	91:21 116:19
33:5 43:23 55:11	182:12 183:18	negotiable 8:5	181:8 182:9	notes 67:3 175:24
82:16 84:19 96:14	186:19 187:1,10	negotiated 46:23	196:15,19 197:20	nothing 14:5 31:3
105:22 155:10	187:15 188:11,12	neighborhood 56:8	202:20 203:1	40:1 62:18 131:5
165:17	188:14 193:19	neighbors 149:1	209:17 215:9	150:14 172:14
necessarily 12:14	195:10,11,11,15	156:13	Newark 139:9	194:9 214:8
134:24 202:14	196:20 197:16	neither 186:17	Newkirk 24:16,18	notice 80:4 115:20
206:18 215:24	198:14,15,20,22	229:7	57:3,4,5 58:14	<b>noting</b> 169:19
necessary 12:15	200:17,17 201:2,4	nerve 206:18 207:3	newly 164:11	<b>notion</b> 204:21
54:11 95:1 102:1	201:4 202:6 204:7	207:7	newly-calculated	notwithstanding
161:12 162:6	204:8,9 205:2	nerves 141:1	116:23	85:20 188:19
167:17	208:10 214:1,7	net 27:1,18,23 28:4	news 108:2 183:7,8	November 17:5
necessity 102:7	215:6 216:3	35:7 42:2 66:17	newspaper 21:21	Nugget 158:19
neck 189:7	219:18,20,22	68:14,19,22 75:8	news/bad 183:7	<b>number</b> 15:3 25:6,7
need 3:20 13:21	221:6 222:18	75:16 93:4 130:21	next 37:15 46:23	37:21 42:2 48:15
14:3 15:4 16:14	223:16 225:11,24	131:15 135:12	49:14,22 62:4	50:18 58:19 62:14
16:16,18 17:20	needed 3:16,17 7:17	175:8 178:1,1	80:1 117:5 150:5	65:10 68:2 69:7
18:22 19:23 22:16	15:12 16:22 21:4	182:13,14 194:11	nice 205:16	80:3 81:19,24
22:20 23:6 24:2	22:18 23:11 36:9	201:10,14,16	Nielsen 82:18	82:22 85:2 86:2

				Page 253
88:1,10 89:10	186:16	227:9 228:3	only 33:15 47:24	38:19 39:8 47:18
92:22 93:18 96:2	occupied 188:13	<b>Olympics</b> 24:21	52:5 56:9 58:2	131:11 219:15
96:3 98:1,15 99:6	occur 96:3 103:9,9	once 32:6 67:14	71:20 74:18 80:9	opposed 11:10
103:17 121:4	127:14 179:21	69:20 71:9 72:24	82:9 84:12 91:8	37:12 55:18 90:15
136:18 147:22	occurred 5:6 37:16	97:23 124:14	103:12 104:8	93:21 223:11
153:17 154:8	82:2 179:20,20	133:12 146:12,12	115:12 120:23	228:7
155:16 162:23	occurring 85:21	159:12 162:6	123:4 136:7,17	opposing 22:14
I .	occurs 193:2		138:2 140:17	180:13
163:4 171:17	October 29:20 66:6	175:12 191:22 220:10	143:17 148:13	opposite 23:6
173:6 175:16,18 175:21 178:24	66:7 82:21 88:8	one 3:10 4:21 6:7,14	149:1 156:18	125:23 193:13
179:7 182:18		10:6 11:8 12:8,22	167:21 169:2	opposition 11:24
	120:20 172:12	· · · · · · · · · · · · · · · · · · ·		12:22 13:4 26:12
184:20 192:15,17	173:12 191:1	13:20 14:20 15:21	183:9,12 190:21	51:4 66:4,10
203:21 217:4	oddly 100:11	16:11 19:2,5	193:11 194:17	· ·
218:15	166:21	22:17 25:6,22	203:1,1 208:10,20	106:12 109:12
numbers 37:23 81:3	off 30:19 32:17,20	28:23 29:4 30:17	open 1:9,11 4:2 5:3	114:21 126:22
81:6 86:20 90:22	98:10 101:11,14	33:21 34:22 36:2	10:17 56:19 78:11	133:3,6 172:5,6
93:19 103:10	106:21 114:8,13	36:7 42:12 43:9	85:7 92:13 97:11	175:16,19,20
179:10 187:8	149:18,18 158:6	43:12 50:16 51:20	124:6 150:4 178:7	219:17 221:22
192:3 193:16,21	176:20 178:15	55:10 57:10 59:3	178:22 179:2,17	option 158:22
199:1 216:2	191:15 210:11	62:17 64:4 72:1,4	197:8,14 204:15	options 220:22
numerical 12:24	211:3,5 212:4	72:13 74:8,18	209:1 219:10	oranges 109:18
numerous 108:14	offer 15:12 100:20	75:13 78:18 79:14	224:15	order 3:4 4:13
nun 24:23	100:24 130:21	80:3,12 82:7,9	opened 52:1 56:11	12:20,23,24 84:7
nurse 54:2	<b>offering</b> 56:8,13	84:6 85:12,22	197:3	105:14 113:10
nurses 53:17,18,24	83:3	88:12 92:17,24	openheartedly	115:19 121:5
54:5	offers 142:13	96:5,17 97:6 98:5	202:20	160:19 161:12
nursing 54:14,16,16	<b>office</b> 67:15 74:4	99:22 100:6,10,11	opens 15:14	183:20 220:12
168:22 169:5	107:4 157:3	101:1,14,16,20	operate 15:13 24:11	226:1,5,5 227:15
203:14	181:13	102:12,13 103:3,4	115:19 203:6	orders 226:24
	<b>Officer</b> 26:3 51:3	103:5,21 105:13	operated 98:15,17	organization 4:19
0	124:24 190:4	108:9 111:11	operates 115:3	24:10 26:2 43:5
Oath 65:1 171:15	201:9	112:9 113:4,22,22	operating 51:3 67:6	57:11,15 58:10
<b>OB</b> 23:13 36:13	officers 120:19	118:7 121:15,23	124:24 131:23	108:2 111:23
52:6 57:17,17	139:15	126:10 127:5,10	132:15,16 160:14	145:23 155:1
89:10	offices 53:24	135:2 136:7 139:7	176:1,3 184:17	160:14 171:7
<b>Obama</b> 108:8	officials 4:4 17:3	142:3 143:19	185:6 201:9	177:17 178:5
<b>object</b> 165:20,21	29:14 44:9 134:7	144:16 151:19	203:20,22	181:2,3 194:11,20
objecting 189:16	offset 85:17	156:10 157:10	operational 84:21	195:20 196:9
<b>obligated</b> 218:11,12	often 40:9 102:12	169:23 172:8	95:12 97:23	203:24 207:14,22
observation 57:12	<b>Oh</b> 190:9	178:9,20 182:15	operations 3:11	208:18 209:4,9
observations 119:4	okay 12:16 37:22	183:11,17 184:8	52:3 53:2 85:22	212:13 218:1
obstetric 48:23	38:11 65:4 94:7	185:11,17,20,21	98:16	219:6
obstetrics 97:18	97:22 100:21	185:24 187:23	opinion 15:8 51:15	organizations 103:1
98:6 182:11	154:21 187:15	188:1,7,20,22,23	57:20 223:17	150:11 194:15
obtain 7:18	197:24 209:24	189:9,19 193:18	opinions 107:21	195:18 207:23
<b>obtuse</b> 215:15	217:2,20	197:11 198:1	opponents 75:14	208:24 217:12
<b>obvious</b> 31:11 123:1	<b>old</b> 37:24 40:3,13	199:23 200:15	77:16	218:15 219:5
obviously 71:17	78:3 107:10,11	201:5,16 203:16	opponent's 137:2,3	organization's
204:14 210:6	108:3 116:24	205:22 206:14,16	opportunities 50:16	155:2
217:20 219:23	140:12	207:22 209:16	215:20	original 78:21 120:2
225:7	older 153:23 168:19	211:10,15 214:21	opportunity 4:3	originally 65:10
<b>OB-bed</b> 77:3	oldest 154:24	217:13 219:19	32:13 37:4 48:6	87:13
<b>OB/GYN</b> 47:17	<b>Olson</b> 2:4 12:7,16	221:6 226:15	50:15,17,18 68:15	other 4:13 8:13,15
occasions 17:12	18:11,12 70:5,8	227:3	72:24 95:24 115:2	9:2 11:19 13:17
occupancy 67:7	70:19,20 94:10	ones 20:2	121:8 123:14	20:2 21:3 33:13
99:10 103:22	95:15 96:5 97:9	one-minute 99:15	133:12 137:9	33:15 38:8 43:19
172:22 176:2,4	111:6,7 174:10,11	one-page 200:21	158:14	51:12 53:11 56:3
185:6 186:13,14	195:24 225:1,2	ongoing 28:8	<b>oppose</b> 20:12 37:12	58:20 61:22 64:17

www.midwestlitigation.com

Fax: 314.644.1334 002321

				Page 254
68:21 69:7 76:11	218:21 220:7	<b>Overbay</b> 58:15,16	79:3 86:6 105:3	patient 41:20 48:4,7
80:11 83:6 86:3,4	outcome 123:1	58:17 60:1,23	105:23 122:21	53:5 81:16 87:19
		61:1		
86:15 89:12 90:5	127:15 148:19		142:2 148:12	91:11,23,24 93:19
90:19 91:10 94:8	195:12 225:9	overcrowded 40:9	159:18 167:11	118:13 124:8
96:5 97:12 99:23	229:11	overhaul 6:24	175:7 176:24	142:9,17,22
100:7,8 101:5	<b>outcomes</b> 35:19,23	overlooked 212:21	177:20,20,21	160:16 162:7
102:4,7,13,24	48:7	oversees 160:15	186:18 191:6	202:15,15 203:15
105:2,8 106:6	outcry 6:10	overshot 192:16	204:15 209:22	206:7,24 207:23
107:20 110:4	outdated 119:2	overstate 192:19	218:7,10 220:16	211:2,5 212:7
111:15 112:9	outer 76:13 77:10	overstated 74:22	220:21	213:19
114:8 125:7	outlined 134:6	118:23 119:2	participant 9:21	patients 13:23
126:23 127:15	outlook 131:21	overturning 119:23	participate 29:18	23:15,16 28:3,4
130:16,22 136:11	outpatient 85:16	overwhelmed 157:9	participated 4:8	32:1,2 41:15
143:17 148:4	88:5 92:3 96:1	overwhelming	29:6 146:4	42:10,11 47:20
151:18 152:5	124:1 125:20	180:10	particular 79:21	48:10,10,16,24
159:20 160:22	196:24 200:18	overwhelmingly	91:1,15 96:16,17	53:12,15,20 54:2
161:1 163:20	203:4 213:11	73:3 80:7	100:3,9 105:21	54:3,6,9,14,16,22
		over-complicate	T	
167:4,24 176:5,6	214:5	_	187:20 191:24,24	55:10,15 56:9,18
183:14,16 184:17	outpatients 93:17	187:5	203:4 213:21	56:20 57:18 61:9
186:2,2,7,10	outright 6:13	own 24:11 61:23	particularly 26:14	75:6 80:21,22
187:2,17 190:15	outset 71:12,14	81:6 82:17 93:3	26:24 36:18	83:9,12 88:1,10
192:6,20 193:5,18	outside 32:3 83:15	102:5 107:17	parties 229:8,10	92:19,22 93:9,10
206:17 212:16	83:16,19,20 86:24	118:15 120:19	<b>partner</b> 6:18 53:17	93:24,24 107:4
214:14,24 215:1	118:12 153:8	128:19 161:5	96:15 107:7	108:3 115:5,8
217:9 219:5,8	173:7	191:18 204:5	135:10 145:18	118:1,2,15 130:14
220:20,22 221:4	outstanding 30:18	208:7 219:6	149:24 150:6	130:15,19 135:15
223:5,9,22 224:12	out-migrating	owned 181:1	202:16 216:20,24	142:5 144:9,17,20
224:13	118:15	owner 20:17 21:14	partnering 30:3	145:1,7 147:13
others 11:20 41:1	out-migration	47:6 58:6 164:2	partners 97:2	161:1 162:15,20
47:20 101:16	80:22 83:12 84:3	owners 181:21	151:19	167:4 168:23
167:5 184:7	84:24 90:18 91:11	oxygen 140:18	partnership 29:9	169:4 173:6 198:4
otherwise 27:10	117:23 118:2,11	o'clock 64:4	150:22 151:10,18	198:6 202:19,23
170:20 229:11	118:13,18,19	<b>O'Grady</b> 166:8,9,10	177:21 202:16	203:5,7 205:23
ought 72:6,7 178:22	119:2	167:8,21 168:9	parts 217:12	210:12,16 211:11
ourselves 26:19	over 6:11,21 17:12	107.0,21 100.9	part-time 84:14	211:19 212:9
194:8	20:7 24:20 27:13	P	Pasquale 141:17	patient's 48:6
Ourth 121:11,12,12	33:13 37:17 45:8	pacemaker 123:17	171:12	Patrick 25:17
122:23 123:8	49:20 51:21 60:19	141:2	pass 39:1 63:13	pattern 208:6
			•	
out 3:23 12:23	62:19 75:22 76:1	page 91:22 98:24	189:13 190:3	Paulina 25:19
26:19 29:10 32:24	76:24 86:1 88:3	185:13	197:18 225:23,24	pause 39:4 85:1
37:15,24 38:5	101:17,17 102:16	pages 13:15 114:2	passed 65:15 138:20	paves 132:20
39:1,6 53:16	103:17 112:10,11	175:19 177:5	171:24	Pavilion 228:1
63:13 65:16 72:17	117:5 129:8	paid 203:12 208:1	passes 174:18	pay 19:12 25:12
79:22 80:15 91:14	135:24 136:20,20	217:17	227:23 228:10	125:6 155:13
96:9 99:22 107:1	145:19 146:4	pain 40:15 163:3	<b>passing</b> 39:6 170:21	202:4,12,13,14,20
107:9,12,14	152:3 153:20	<b>palsy</b> 140:15	passion 158:2	211:20 212:11
112:10 113:14,18	155:24 160:16	Pamela 5:9,18	passionate 144:19	paying 28:2
125:11 126:7	162:11 165:17	pandering 38:2	182:21 196:3	payment 27:17
135:1 149:7 153:7	170:7,7 175:19	panel 164:2	passionately 137:1	210:10,13
153:9 157:4	177:6 179:7 180:1	paper 55:21 177:4	past 40:15 42:12	payments 27:13
170:21 171:24	180:23 182:22	182:2	43:10 53:17 60:11	31:19 210:24
172:18 187:10	183:13 203:7,13	paramedics 139:14	60:16 69:2 87:20	payor 81:15 202:13
189:9,14 191:2,7	203:15,16 208:8	139:15	88:3 90:6 162:12	payors 209:6
192:2 193:7 195:2	208:12 209:2,2,3	paramount 72:7	191:21 194:20	peddling 25:7
195:14,15 197:18	210:10 217:17	100:5,9	216:20	pediatrics 141:21
204:19 205:14	219:1	parents 148:14	Pat 160:7,8	213:7
206:22 208:11	overall 20:23 35:15	Park 136:14	path 18:17	peers 178:18
213:24 216:18	88:20	part 22:19 71:10	patience 11:4	Pelletier 2:17
		Part 22.17 / 1.10	F	

				Page 255
pennies 123:21	208:19 210:11,15	53:24 74:4 84:12	157:18	pleased 71:12 73:19
people 3:24 8:13	211:4,5,16 212:1	84:16 90:6 96:6	planning 6:16,22	152:1
12:6 16:17 17:21	212:1,4	122:1,20 141:19	8:18 9:14 25:2	plenty 118:5
17:23 18:3 21:14	percentage 62:10	141:19 159:16	29:6,8 35:8 36:6,8	Ploszek 34:13,14,15
23:7 25:13 31:15	75:12,16 193:11	162:1,3 181:13,13	36:14,20 46:11	35:22 36:24
31:22 37:7 38:6	perfect 199:16	physicians 42:9	59:10 68:17 74:9	point 17:10 36:2
38:16,17,18 40:7	perform 59:4	47:23 48:2,9,15	77:11 78:17 79:21	61:15 64:3 69:14
40:16,19,20 43:4	performance 51:22	53:18,19,21 54:2	80:3,22,24 81:2,6	79:22 82:14 85:2
45:1 49:11,15	67:8 79:7 87:7	76:1 80:18,24	82:7 83:12 86:3,4	88:11 96:19 97:7
56:10,12 58:9	111:19	84:5,6,9,15,17,19	86:8,12,22 87:9	104:21 107:1
60:10 61:20 62:6	<b>Perhaps</b> 8:11 12:13	84:19,23 90:13,16	89:11,12 90:9	112:16,18 114:11
62:14,18,19 64:20	212:19	96:12,13,14,14,16	91:12,20,24 93:4	125:11 126:7
64:23 68:3 74:18	period 17:12 82:21	96:19,20 97:2,3,3	95:3,3 102:1,2	180:2 182:22
76:11 77:19 93:11	83:13,13,16 88:16	97:4,5,8,12,12	105:16,19 109:4	185:9,13 186:22
93:20 101:22,23	109:10 158:23	141:22 196:19,20	111:23 116:1	186:23 187:16
101:24 103:8	185:5 215:17	202:12,18 212:24	117:19 118:1,3,9	205:22 207:18
105:23,24,24	peritonitis 146:12	213:5,6,6,7,12,18	118:12,19 127:16	209:11 213:24
109:6 114:8 133:5	permanent 127:23	<b>PICC</b> 141:2	129:12 130:3	217:10 220:1,6,14
134:22 135:12	permit 46:8 72:2,5	pick 13:4	135:13 136:7	221:2 226:1,4,5,9
140:20 145:19	226:23 227:6	picked 39:13 111:12	173:4,6,7 185:1	pointed 80:15
146:5 149:7,9	permits 44:5,7	157:5	185:18 187:7,12	189:14
151:19 155:23	49:20 136:18	pictorial 73:19	187:22 190:21	points 128:15
156:15,17,19,19	permitted 4:3	<b>picture</b> 92:7 105:14	196:10 197:12	152:20 183:4
157:1,10 159:20	perseverance	pictures 159:19	199:15 200:2	186:3 189:12
160:12 161:3,6	108:20	188:1	201:6 213:17	196:8 199:20
165:20 169:17	persist 100:3	piece 188:17 199:22	215:5	poised 60:16
171:18 180:8,17	persistent 14:21	218:14 221:11	plans 34:4 40:12	<b>police</b> 136:9 139:15
182:15 187:24	71:24	pieces 211:17	44:10 59:23 60:19	139:17
192:17 197:23	person 4:3 18:14	Piekarz 41:7,8,8	84:16 129:14	policies 210:23
199:4,5 200:15,16	95:7 147:3 191:12	42:14,18,20,23	131:11 133:20	policy 19:9 20:2
206:16 207:1,12	192:9 222:8	43:1 171:9,9	194:24 195:4	93:10 100:21,24
207:22,24 208:13	personal 39:9	195:8	205:9 210:10	102:14 210:17
209:6 210:15	107:17 109:7	Pingree 49:8,9,15	219:16 224:14	211:24 212:6
211:20 216:2 per 31:10 79:13	personally 123:15 147:21	49:19,19 50:1,9	play 25:12 84:20	political 155:3 Ponds 158:18
81:7,8 91:11 99:2	persons 4:18 96:2	<b>pipeline</b> 110:22 <b>Pizza</b> 158:19	102:12 167:21,22 180:6 201:21	pooled 143:9
100:10 131:18	103:10	place 19:19 50:8	225:12	poor 93:10
perceive 46:4	perspective 58:21	56:11 72:16 95:3	played 30:20 102:13	popcorn 109:2
percent 21:7,8	102:15 132:9	134:8 139:23	please 3:6 4:1,10,15	population 14:22
23:17 26:18 27:13	137:16,17,18	182:15 201:1	4:22 12:9 18:13	15:2 23:9 33:5
31:18 41:18 52:5	145:16 166:22	210:10,23 212:13	20:8 34:8 35:3	49:10,14 60:11
52:6,7,8 55:10,11	190:17,18 195:7	226:10	45:11,16 49:3	62:1 76:9,16,17
62:20,21 72:18	223:16	placed 214:22	50:9 52:16 60:22	79:11 80:20 81:7
75:8,13,16 81:5	perspectives 100:8	places 32:19 186:9	64:6,15 70:6	81:12,23,24 82:15
81:23,24 82:16	100:21,24 206:11	193:1,1	101:21 103:11	82:19 83:22 85:18
83:14,15,17,20	persuade 111:4	placing 33:12	106:13,17 114:18	87:3 90:20,21
85:24,24 86:21	petition 187:17	plagued 6:11	116:5 118:24	91:8 100:10
91:15,22 92:18,20	petitions 13:17	plan 6:9 75:9 76:3	121:2 122:22	101:12 105:18
92:20,21,23 93:5	pharmacy 203:14	85:9,10 90:16	124:9 126:1 128:2	116:14,17 117:9
93:7 99:10 103:23	phenomenal 32:22	97:19 108:19	131:5 132:12	117:20 119:3
103:24,24 110:3,6	<b>phone</b> 156:18	109:10 152:1	139:20 141:10	120:7 122:14,16
115:5 117:6 126:3	phonetic 116:20	158:20 167:13	146:17 147:23	122:18,18 125:5,8
126:4,4,5 137:22	phrase 216:4	197:14 200:21	150:20 152:10,11	126:8 129:24
140:14 153:16,21	physical 129:13	215:9	156:2 157:11	134:5 138:14
153:22 173:7,7	physically 147:18	<b>planned</b> 49:1 139:5	159:21,23 161:10	148:1 153:19,23
185:6 188:13	168:7	198:11,12	163:8 167:20	154:6 160:17
189:3 198:6,9	physician 41:14,22	<b>planner</b> 14:15 15:19	168:7 190:9	162:12,14 164:20
203:21,21 208:19	47:17,24 48:18	15:24 116:19	222:20	169:10 175:11
	l	l	<u> </u>	l

www.midwestlitigation.com

191:17 198:8,14   199:7,8,8 215:12   219:21   preparation 47:2   prepare 135:6   144:24 151:14   152:6   profits 203:23   183:22 184   186:12 185	7:19 6 196:3 97:12 3:12,18 4:24 9:22 3:3,5,7 219:3 220:2,5 ,21 9 222:4
199:7,8,8 215:12   preparation 47:2   144:24 151:14   162:16 169:7   152:6   program 144:13,15   196:5,11 1   197:14 198   199:14 198:15   197:14 198   199:3,3 20	7:19 6 196:3 97:12 3:12,18 4:24 9:22 3:3,5,7 219:3 220:2,5 ,21 9 222:4
219:21	6 196:3 97:12 3:12,18 4:24 9:22 3:3,5,7 219:3 220:2,5 ,21 9 222:4
populations 103:13         prepared 6:23 10:9         182:14 184:24         program 144:13,15         196:5,11 1           population's 197:6         59:7 65:2 86:13         203:11 213:7,12         program 144:13,15         196:5,11 1           population's 197:6         100:13 113:24         principal 14:13         programs 28:7         199:3,3 20           position 15:17 38:1         Presbyterian         106:23         106:23         100:12 163:3         217:20 218           position 15:17 38:1         147:10         prior 5:19 111:14         programs 28:7         205:19 209           132:18 147:14         prescribed 46:13         prior 5:19 111:14         progress 222:8         218:11,13           185:23 204:21         42:22 91:19         221:2         prohibit 72:2         220:6,8,10           208:14         108:22 125:17         priority 48:13 68:7         prohibition 186:20         223:24 224           positioned 141:24         147:17,18 223:10         prison 107:3         project 3:12 4:20,21         228:1	97:12 3:12,18 4:24 9:22 3:3,5,7 219:3 220:2,5 ,21 9 222:4
126:13	8:12,18 4:24 9:22 8:3,5,7 219:3 220:2,5 ,21 9 222:4
population's 197:6 portion 11:10 33:9         100:13 113:24         principal 14:13         programs 28:7         199:3,3 20           33:17 63:7 152:2 position 15:17 38:1         Presbyterian 147:10         106:23 prior 5:19 111:14         100:12 163:3 progress 222:8         217:20 218           59:19,22 60:3 132:18 147:14 185:23 204:21 208:14 positioned 141:24         108:22 125:17 priority 48:13 68:7 project 3:12 4:20,21         project 3:12 4:20,21         221:1,13,1 project 3:12 4:20,21           208:14 positioned 141:24         147:17,18 223:10         prior 5:19 111:14 progress 222:8 prohibited 4:17 prohibition 186:20 project 3:12 4:20,21	4:24 9:22 3:3,5,7 219:3 220:2,5 ,21 9 222:4
portion 11:10 33:9         128:15         25:19 58:23         56:15 81:17 96:23         205:19 209           33:17 63:7 152:2         Presbyterian         106:23         110:12 163:3         217:20 218           position 15:17 38:1         147:10         prior 5:19 111:14         progress 222:8         218:11,13           59:19,22 60:3         prescribed 46:13         125:3 167:9         progressive 136:6         219:12,21           185:23 204:21         42:22 91:19         221:2         prohibited 4:17         221:1,13,1           208:14         108:22 125:17         priority 48:13 68:7         prohibition 186:20         223:24 224           positioned 141:24         147:17,18 223:10         prison 107:3         project 3:12 4:20,21         228:1	9:22 8:3,5,7 219:3 220:2,5 ,21 9 222:4
33:17 63:7 152:2       Presbyterian       106:23       110:12 163:3       217:20 218         position 15:17 38:1       147:10       prior 5:19 111:14       progress 222:8       218:11,13         59:19,22 60:3       prescribed 46:13       125:3 167:9       progressive 136:6       219:12,21         185:23 204:21       42:22 91:19       221:2       prohibit 72:2       220:6,8,10         208:14       108:22 125:17       priority 48:13 68:7       prohibition 186:20       223:24 224         positioned 141:24       147:17,18 223:10       prison 107:3       project 3:12 4:20,21       228:1	3:3,5,7 219:3 220:2,5 ,21 9 222:4
position 15:17 38:1         147:10         prior 5:19 111:14         progress 222:8         218:11,13           59:19,22 60:3         prescribed 46:13         125:3 167:9         progress 222:8         219:12,21           132:18 147:14         present 2:1,6 26:17         169:20 216:23         prohibit 72:2         220:6,8,10           185:23 204:21         42:22 91:19         221:2         prohibited 4:17         221:1,13,1           208:14         108:22 125:17         priority 48:13 68:7         prohibition 186:20         223:24 224           positioned 141:24         147:17,18 223:10         prison 107:3         project 3:12 4:20,21         228:1	219:3 220:2,5 ,21 9 222:4
59:19,22 60:3         prescribed 46:13         125:3 167:9         progressive 136:6         219:12,21           132:18 147:14         present 2:1,6 26:17         169:20 216:23         prohibit 72:2         220:6,8,10           185:23 204:21         42:22 91:19         221:2         prohibited 4:17         221:1,13,1           208:14         108:22 125:17         priority 48:13 68:7         prohibition 186:20         223:24 224           positioned 141:24         147:17,18 223:10         prison 107:3         project 3:12 4:20,21         228:1	220:2,5 ,21 9 222:4
132:18 147:14       present 2:1,6 26:17       169:20 216:23       prohibit 72:2       220:6,8,10         185:23 204:21       42:22 91:19       221:2       prohibited 4:17       221:1,13,1         208:14       108:22 125:17       priority 48:13 68:7       prohibition 186:20       223:24 224         positioned 141:24       147:17,18 223:10       prison 107:3       project 3:12 4:20,21       228:1	,21 9 222:4
185:23 204:21       42:22 91:19       221:2       prohibited 4:17       221:1,13,1         208:14       108:22 125:17       priority 48:13 68:7       prohibition 186:20       223:24 224         positioned 141:24       147:17,18 223:10       prison 107:3       project 3:12 4:20,21       228:1	9 222:4
208:14 positioned 141:24 108:22 125:17 priority 48:13 68:7 prohibition 186:20 223:24 224 prison 107:3 project 3:12 4:20,21 228:1	
positioned 141:24         147:17,18 223:10         prison 107:3         project 3:12 4:20,21         228:1	1:7,12
positioning 132:19   presentation 65:16   private 87:22   6:1,2 8:12,20   projected 82	. 1.5
positions 110:10         65:18 73:2 78:11         privilege 61:6         12:20 13:11,11,12         85:20 101:	
positive 9:3 73:3         190:12 223:1         121:13         13:19,24 14:17,19         185:5 187:	10
92:4 108:6 112:22 225:7 <b>privileges</b> 97:14 15:6,10,23 18:2 199:9,12	
184:12 185:23   presentation's   probably 8:15   20:13 21:24,24   projecting 9	
187:1 194:14,14     224:20     29:12 109:8 179:2     22:2,3,24 23:2     191:2 198:	
223:15 225:18   presented 17:23   187:24 215:10   25:14,14 26:6   projection 9	
possibilities 110:19         18:3 47:8 110:10         220:11         28:23 29:17,20         191:2 192:	
167:6   117:3 192:21   <b>problem</b> 107:6   31:12 32:23 38:19   <b>projections</b> 2	
possibility 17:4   presenting 203:1   problems 54:9   41:15 44:12,15,17   33:6 42:8 8	
219:12 <b>president</b> 22:10,15 94:19 110:13 46:4,7 47:3 51:7 90:20 98:1	
possible 17:18 53:9         24:9 43:10 49:8,9         procedural 71:13         52:19 56:17 63:2         101:10,13	126:10
55:16 68:9 93:24   50:22 55:5 126:18   <b>procedure</b> 4:6   65:10,12,23 68:18   142:19 19:10	1:15,16
97:15 139:23   128:13 130:10   101:3 208:9,10   69:5 72:1 73:13   191:17,22	192:8
180:20 134:16 168:14 <b>procedures</b> 71:16 74:3,7,23,24 192:12 198	3:8
<b>possibly</b> 58:1 201:9 88:5 121:4 179:1 76:24 77:21,24 199:15	
119:15 128:24   press 37:16   179:6   78:15,17,19,21,23   projects 4:10	),23 6:4
154:9 <b>pressure</b> 27:7,21 <b>proceed</b> 173:21 78:24 79:1,2,7,10 8:24 9:2 15	5:18
post 94:24         54:4         proceedings 4:7 5:1         79:17 80:6,12,16         21:8 22:14	,16,22
<b>posted</b> 7:1 <b>pressures</b> 88:8 229:5 80:19,21,23,24 27:7 47:4,4	1 86:3
poster 199:6 presupposes 188:10 process 6:13,15,22 81:10 82:3,14 101:8 110:	19
<b>post-acute</b> 169:5 <b>pretty</b> 104:7 109:5 6:24 7:8,12,12,15 83:2,5,6,11 84:4 129:7 136:	21
potential 45:8 80:2 166:19 207:19 7:20 9:5,18 11:9 85:23 86:9 87:5 144:12 172	2:8
90:18 219:1 214:5 218:20 11:13,14 15:16 89:1,9,11 90:7,21 183:15 184	1:16
220:24 <b>prevailing</b> 9:22 22:20 28:23 37:9 91:4 92:8 93:6 186:7,21 1	89:18
potentially 91:14   prevent 53:20 72:4   46:13 50:6 78:17   94:23 101:20,21   206:4 220:	16
poverty 62:11,15   preventative 85:16   85:4,5 91:6 94:17   105:7,15 106:9,11   227:16	
211:4 212:2   135:11   97:2 101:18,19   106:12 109:19   <b>project's</b> 89:	12
practice 85:8,9   preventing 197:5   113:15 134:23   110:22 111:19   promise 42:9	
101:3 144:14   prevention 102:21   136:1 137:19   114:5 119:17,18   promised 51	:22
147:13 200:18 178:5,6,6 205:5 119:19 120:6,18 52:6,7	
<b>practices</b> 136:7 <b>previous</b> 4:11 59:8 205:10,14,15 124:20 126:21,23 <b>promote</b> 7:5	,10,16
181:13,14 <b>previously</b> 4:8 207:8,11,19,20 127:3 128:5 130:3 9:15 50:3	•
<b>predecessor</b> 6:12 63:14 78:20 81:17 220:15 130:18 131:5 <b>pronounced</b>	40:2
7:21 86:18 90:23 93:14 <b>processes</b> 215:5 137:2,19 138:3 <b>pronouncem</b>	
predecessors previously-appro producing 6:19 144:11 150:15 61:16	
111:24   15:23   15:4   156:20 161:13   <b>pronouncing</b>	g 16:6
predict 113:5 135:6   pre-qualified 59:3   productive 89:22   164:24 169:17,18   proof 23:11	
predictable 7:7,19         pricing 74:20         professional 45:20         169:19 172:3         proper 19:23	3
7:23 8:2,19 9:17 <b>pride</b> 202:1 208:3 58:23 203:14 173:2,4,9,13,14 113:16	
10:4 71:16 85:14   primarily 79:10   profile 93:3   175:1,2,15 177:8   property 16:	24
predicting 104:7         88:4 204:21         profit 19:13 152:3         177:15 179:23         46:17,17 5	
preface 109:14	
prefer 193:13   53:18 54:2 55:7   profitable 132:14   182:7,20 183:19   proposal 5:2	
r r r r r r r r r r r r r r r r r r r	T 1J.44

				Page 25'
17:11 20:21,23	28:9 30:17 42:5	62:24 63:7 65:23	121:20 122:9,10	207:23
31:2 41:21,21	47:12 53:12 61:8	65:24 66:5 71:14	quantity 202:13	ranks 95:22
48:14 49:3 58:21	66:2 69:12 75:13	74:13 75:20 76:10	<b>Quarles</b> 67:16	rapid 49:11 122:14
60:4,4,5 74:10,14	80:16 83:5,7	77:7 80:16 85:3,4	quarter 204:22	122:18 198:13
115:21 120:11	90:16 96:21	100:20 102:15	205:1	215:1
121:6 124:14	102:14 103:14	114:12,19 120:17	question 26:19	rapidly 15:1 81:19
125:3 132:18	121:21,24 122:11	120:20 124:21	92:14 93:9 96:5	rapidly-growing
133:24 137:10	133:22 135:11,15	133:2 136:1	98:19,21 100:14	129:23
140:2 145:6	150:7 151:11,14	139:24 175:14	100:14,15,16,23	rate 85:23 92:3
152:19 160:10	154:4,7 155:19,23	176:9 177:9	105:12 108:2	104:17,17 116:14
169:12 206:17	163:17 177:23	206:17	110:2 121:19	116:16 188:13
proposals 16:13	180:12,19 186:19	publicly 46:18	125:4 144:16	218:18
20:19 59:16	202:3,22 203:16	published 8:21	159:10 173:9	rated 180:15 195:4
138:15 159:23	208:21 215:23	pull 45:16 98:1,15	186:24 190:8,8	rates 54:20,21
206:12	221:8 222:13	220:7	205:4 206:9,10	72:15 86:1 89:15
propose 40:17	provided 7:2 27:2	pulling 26:3 98:11	212:20 214:11	104:14,18 116:24
81:21 82:2 86:14	55:12 63:3 66:2,3	purchase 18:20	215:16 221:24	117:1,5,9 119:3,3
106:7	66:7,8,9,10,12,19	purpose 8:16 57:11	questioned 19:17	184:18
proposed 15:9 23:2	68:13,13 75:4,7	143:10 187:14	72:13 104:19	rather 57:15 60:4
26:12 27:24 28:12	120:16 122:6	purposely 106:19	questions 78:9,12	61:10 104:21
33:10 34:6 41:13	131:18 147:20	purposes 79:8	92:15 94:8,10	112:15 121:7
41:20 42:10 45:22	162:5 199:24	113:16 192:18	99:21,23 105:3	128:8 151:4
46:1 47:19 51:4	provider 27:1 55:7	pursued 112:3	106:6 156:20	169:23 185:24
55:14 57:24 59:15	75:15 135:13	purview 79:14	186:4 201:8	212:11
60:1,7,14 65:11	136:23 163:15	put 21:3 33:12,23	204:15 212:16	rating 131:19 195:2
66:18 67:6 68:18	182:14 202:7,8	35:12 42:1,4	quick 50:12 96:5	195:21 217:23
68:20 69:5,8	203:11 204:2	63:16 94:22 103:4	220:23	ratio 91:7 100:10
80:12 82:24 83:2	208:20	108:21 110:11,12	quicker 215:7	ratios 132:3
83:5 90:10 91:4	providers 6:19 9:24	110:22 112:10	quickly 72:9 99:23	<b>Raymond</b> 157:17
97:19 124:2 130:1	27:13,20 31:7	120:2 129:21	119:15 139:22	reach 49:14
132:7,18,23	56:4 61:7 68:22	137:2,3 153:12	149:2 223:17	reaching 135:8
138:19 154:3	77:5 80:11 82:15	157:5 172:5 195:2	quietly 136:1	react 107:22 187:15
158:20 164:24	83:8 84:16 86:15	196:20 197:3,6	<b>Quigley</b> 45:19,19	reacting 185:1
169:6 173:12,14	129:11 142:6,15	201:3 205:12,13	47:2,14	187:7
176:5 198:3	142:17 169:9	205:14 213:13	<b>quit</b> 141:9	read 3:22 7:2 12:9
proposes 87:2	176:6 183:16	217:13 218:16,18	quite 96:11 98:17	12:10,11 13:15
proposing 23:23	185:5 186:7,13	218:21 220:20	100:2 122:2 129:8	14:11 111:8
65:6 81:12 93:6	187:2 188:13	225:4 226:10	183:3,12 199:9,11	172:20 175:22
99:1,4 174:24	201:19	puts 48:9 136:17	quote 30:1 115:21	177:5 184:11
213:2 219:21	provides 17:15	<b>putting</b> 40:24 194:8	120:23,24 225:11	185:9 186:18
<b>pros</b> 138:16	48:11 102:11	200:24 213:6,6	quoted 55:20	222:4
prosperity 36:18	155:15 157:24	<b>p.m</b> 40:2 228:20		readily 62:2 77:18
<b>protect</b> 77:5 102:4,5	<b>providing</b> 6:16 62:2		R	165:22
102:6	83:24 115:15	Q	radiology 147:10	readily-accessible
protecting 77:4	155:12 161:2	quadrant 105:21	radius 21:10	163:10
protection 102:11	167:16 214:20	qualified 148:2	<b>RAI</b> 227:1,16	reading 3:23 179:16
152:16	provision 185:16	202:20	rainy 109:1	readjustment 3:9
protector 78:4	187:18	qualifier 222:4	<b>raise</b> 171:6	ready 98:24 138:4,4
<b>proud</b> 43:8 49:9	proximity 214:24	<b>qualify</b> 93:20,22	raised 89:3	138:5 147:21
128:21 141:15	<b>prudent</b> 15:7 74:15	quality 6:17,19 7:17	raising 146:7	153:13 206:1
143:7 152:9	118:19	26:23 44:23 48:7	rally 159:14	216:7
203:19,19,22	public 3:11,12,23	53:5 84:1 95:11	Ralph 64:22	real 25:21 40:19,21
204:1 228:14	4:4,5,9,20 5:6 6:7	123:15 129:14	ramifications 56:23	43:9,18 107:6
prove 131:20	6:10 7:24 8:14	135:15 142:9,18	Randall 32:18,18	109:6 159:9,24
<b>Provens</b> 130:20	11:9,11,13,14	147:16 152:2	123:20	180:21,22 181:20
<b>Provena</b> 130:20	12:18 13:13,14 24:10,11 29:19	155:12 159:15	ranged 88:20	187:12 realistic 206:2
<b>provide</b> 4:14,19 5:3 26:22 27:23 28:5	47:9 51:13,15	161:8 <b>quantify</b> 68:16	ranked 35:14,18,23 132:14 201:23	Realistically 59:12
40.44 41.43 40.3	+1.7 31.13,13	quantity 00.10	134.14 201.23	realistically 37.12

www.midwestlitigation.com Phone: 1.8

				Page 258
reality 31:3 54:21	recent 23:21 43:14	96:13	155:7 220:20	remarks 71:14
85:7 103:16	44:7 47:4 49:11	recruited 196:19	region 28:5,10 40:8	121:9 128:15
143:12 159:18	49:12,22 132:10	red 42:4	49:2 51:15 103:19	132:12
realize 196:22	160:1 167:24	redesigned 163:4	104:1 126:12	remember 29:7
really 18:21 24:2	206:4	redistricting 5:19	129:21 132:15	40:19 56:1 57:9
61:13 67:21 74:18	recently 8:9 17:13	reduce 41:24 74:9	133:23 135:10	63:3 73:14 108:24
77:23 78:1,1,2,4	21:14 35:13 49:18	84:2,24 90:18	137:15 154:24	109:3 146:11
78:16 88:24 106:4	49:24 56:11 105:9	94:5 109:22	161:3,6 168:1	183:18
107:22 108:9	129:8 138:22	129:22	190:14	remembers 179:14
109:22 111:3	144:12 192:10	reduced 22:24 35:6	regional 27:1 30:17	remind 14:21
124:2,8 125:15	198:18	41:23 52:11 53:8	125:21	124:18 143:16
129:12 149:16	recently-adjusted	65:10,11,19 74:24	regions 163:18	removed 38:17
156:16 177:17,22	36:10	82:13 87:21 92:22	region's 27:24	renal 146:10
178:16 179:10	recently-adopted	109:20 229:7	131:14 155:19	rendered 208:1
180:9 182:5,9	53:15	reduces 74:7,22	regular 18:23	renovated 163:4
183:11,17,24	recess 3:5 10:17	reducing 53:6,16	regularly 54:8	renown 35:14
184:20 187:1	99:16 113:4,8,11	reduction 27:12	regulations 8:4	reopen 57:17
189:5 196:5,8	169:24	82:16 92:19 93:9	122:12	repeat 4:11 9:14
201:6,13 208:3	recession 129:16	110:3,3	regulatory 95:2	repeating 225:2
215:20 218:8	recipe 31:23	redundancies	reimbursement	repetitive 5:1
realtor 22:1	recipients 81:20	102:22	27:17 53:23 88:6	replaced 73:18
reason 17:3 20:22	93:16	redundant 112:15	195:9	replay 26:5
40:21 95:10	recognize 84:11	reexamination 89:2	reimbursements	report 7:1 63:13
102:14 104:8	92:8 95:10 107:16	refer 227:4	88:9	64:1 65:3 66:13
122:20 127:16	164:21 165:7	reference 35:12	reinforce 14:18	67:2 69:10 78:21
187:21 213:24	183:2 184:12	89:21 151:3	reinvested 203:2	79:6 80:8 91:22
reasonable 77:14	185:10 189:8	referenced 185:15	reiterate 12:8	93:14 101:7
94:12 98:13 114:9	recognized 164:18	referencing 7:5	reject 49:3 56:24	171:22 172:5,7,13
115:12 184:13	recognizing 30:19	referral 41:14,22	124:14 131:4,6	172:23 174:20
reasonableness	recommend 18:1	122:1,21 173:9	relate 190:14	175:22 183:6
79:1	140:1 145:8	referrals 90:7,9	related 4:12 9:7	184:6 185:14,16
reasonably 68:20	recommendation	226:20	58:21 88:7 229:7	188:17 189:2
68:23 222:7	8:17	referred 181:10	relates 95:2	190:14,24 222:1,7
reasoning 73:24	recommendations	referring 206:14	relating 101:5	reported 2:19 55:23
reasons 14:18 46:6	6:23 104:22	226:21	102:17 110:2	74:12 82:17 93:14
57:21 74:6 84:6	111:24 173:16	reflect 90:21 99:6	relationship 95:4	reporter 99:18
95:9 112:15 119:4	recommended 98:6	reflecting 74:3	177:22 216:19,22	229:1,4
119:20 165:23,23	112:2 192:5	<b>reform</b> 6:9 7:4 8:18	216:23	reporting 93:1,17
184:8 193:21	216:15	9:12 10:1 25:2	relationships 97:1	reports 49:13 68:7
reassessed 6:22	recommending	85:13,20,22 86:3	relative 36:3 229:9	68:8 222:14,19
recalculated 198:20	172:15	86:7 95:16,19	relatively 132:17	represent 25:1
recall 98:10 100:5	reconcile 119:5	125:19,23 135:3	163:18	29:21,24 137:12
103:11	reconsider 15:23	142:1,3,20 188:20	release 37:17	153:22 180:9
recapture 117:23	reconstituted 6:24	189:3,5 200:1,2	released 23:12,12	representative
118:1	record 22:22 63:17	200:14 201:17	relevant 4:23 63:16	100:20 165:16
receive 24:21 32:2	64:7 69:24 70:4	218:2,9	172:2	representatives
90:15 95:24	71:21 83:24	reformed 7:15	reliable 193:22	136:10 182:19
151:12 182:15	109:11 112:11	refrain 90:1 106:20	relied 173:10	represented 35:17
202:4	133:4 166:5	refused 57:17	190:23	46:3 153:21
received 4:12 19:14	172:16 173:17,20	regard 190:5	relief 166:22	representing 4:19
39:23 65:8 83:14	212:10	regarding 4:20	relies 164:23	26:18 43:4 64:24
83:19 94:5 111:21	recorded 4:5	16:13 18:17 65:23	reluctant 223:4	67:16 71:11
147:5 166:13,14	recorder 12:4	66:15 69:2 71:15	rely 115:18 190:20	121:13 133:5
175:16,17,18	114:18 170:24	133:3 156:12	remain 54:20 109:6	141:15 152:17
190:22 207:1	recovery 56:10 99:1	159:23 172:10	128:24	represents 75:8
224:21	166:24 167:6,13 168:11	173:1 regardless 225:9	remaining 132:6	105:15
<b>receiving</b> 9:3 19:6 44:23 93:18 167:9	recruit 84:22 90:16	regards 67:3 68:14	remains 34:6 74:14 remarkable 14:22	Republican 6:8 republish 69:10
TT.43 93.10 107.9	16C1 uit 04.22 90.10	10garus 07.5 00.14	i Ciliai Kavic 14.22	republish 05.10

				Page 259
request 7:9 9:19	137:4 138:13,18	164:7	rises 149:18	Route 32:21 33:1
18:1 22:4 56:24	155:16 156:4	resulting 35:7 41:22	risk 61:5 129:22	44:12 50:6 60:17
122:4 133:13	157:9 163:18	results 30:4	154:8 225:2	60:21 76:5 164:12
227:24	164:13,17 165:17	retail 200:24	risks 217:22	<b>RPR</b> 2:21 229:3,17
requested 17:6	165:18 168:20	retain 84:23 96:13	River 228:1	rude 156:15,17
128:14 172:19	169:3 173:4	retention 59:5	River 228.1 Rivera 154:20,21	rug 220:7
requesting 182:11	residing 81:20	Retirement 168:18	154:21 155:15	rule 8:7,10 72:5,12
182:12,13 228:2	resolution 17:6	retrospective 187:6	156:3,6	78:3,19 112:5,8
requests 113:17,18	20:20 138:20	190:18	road 32:18,18 45:11	172:20
require 8:3 18:20	resource 15:13	return 45:7	76:8,22 94:24	rules 3:24 4:4 7:16
69:3,11 122:12	resources 53:13	revenue 75:16 93:4	107:11 123:20	8:3 11:15 13:20
	127:13 142:10	115:22	136:21 159:7	
123:6 153:24	162:6			23:3 69:3,11 72:1
169:5 184:7		review 1:2,12 4:6	213:15 218:23	72:3,11 78:3
202:18	respect 4:10 7:3	5:17 9:5 14:18	roadblockage 76:22	79:13,24 82:9
required 21:15	11:16,19 113:14	15:15,16,18 30:5	roads 32:17 44:11	87:14 91:10,20
46:10,21 83:9	177:7 183:16	30:20,22 31:1,4	46:21 149:19,20	93:16 100:6 102:3
87:20 93:14 99:9	222:24	32:5 46:18 56:22	149:22 164:9	102:8,13 104:13
117:2 172:10,14	respected 102:24	68:16 72:2 78:24	roadway 44:18	121:21,23 122:1
213:23	respectfully 7:9	79:4,14,23 80:6	roadways 46:16	122:17 172:11
requirement 111:20	11:18,19 58:12	81:13 87:13 111:3	Roate 2:12 70:7,11	180:6,21 182:10
requirements 67:5	114:3,7 170:13	112:3 120:1	70:13,15,17,19,21	183:23 184:2,15
67:8 79:7 87:7	198:17	124:13 131:4	70:23 71:1 106:18	186:6 187:16,18
93:1 111:2	respective 88:6	reviewed 4:12 22:21	109:13,24 110:15	188:19 196:6
requires 4:2 8:7	respects 50:2	30:1 45:24 49:1	110:24 111:6,17	198:10,23 206:3
18:23 80:10	respond 66:12	194:18	112:13,21 173:22	225:12 227:8
186:10	94:11 162:4,8	reviewing 30:2	174:2,4,6,8,10,12	ruling 111:14,14
requiring 125:19	194:4 199:7	225:4 227:6	174:14,16 222:21	112:4
168:21	responded 68:24	reviews 9:1	223:21 224:3,5,18	run 24:24 87:4 91:3
resale 44:8	74:1 159:6 199:8	revised 23:9 31:2	225:1,14,16,18,21	running 26:2 94:18
<b>rescue</b> 163:12	responders 76:19	81:2 89:5 192:3	<b>Robert</b> 2:5 35:14	runs 44:12 116:2
research 87:15	responding 162:22	revisit 126:12	171:10	139:17
117:4 161:12	response 19:12	re-examined 88:24	robotic 144:13	<b>rushed</b> 39:23
researching 188:24	66:14,17,19 98:21	rich 94:17,20 122:5	<b>Rockford</b> 134:16,16	146:12
188:24 189:1	98:23 110:2 175:8	176:23	Rodeo 1:14	rushing 119:10
reside 105:23	199:24 200:5	<b>Richard</b> 2:4 29:20	role 28:9 30:19 59:1	<b>Ruth</b> 143:4,5,5,23
resident 14:16 16:1	228:8	64:10 119:12	84:20 167:22	144:3 177:17
16:9 32:12 37:5	responses 139:22	Rick 128:12 163:24	178:21 201:21	<b>Ryan</b> 145:12,13
39:8 43:8 48:3	responsibilities	rid 149:2	roles 102:12	<b>Ryder</b> 52:22,23
57:7 58:19 145:14	180:11	ridiculous 19:6	roll 70:6 106:17	53:1 54:13 55:1
145:17 154:22	responsibility 140:1	<b>right</b> 12:2 13:22,22	222:20	
164:1	162:3,7 211:13,23	13:23 14:2 21:9	Ronald 2:2	S
residential 44:3,6	responsible 15:9	21:24 22:3,3 30:8	room 3:19 10:14	s 96:20,20
50:5 136:18	142:12 144:24	31:7 44:11 45:10	31:15 68:3,5	sad 156:10
138:12 139:3	196:12 202:24	50:8 51:18 52:18	134:3 167:18	sadly 191:11
168:19	213:17	58:16 74:18 75:12	170:5 210:6	<b>safely</b> 53:13
residentially-zoned	responsibly 200:2	77:23 90:24 91:1	212:24	safety 27:1,18,23
46:16	205:13	91:1 108:13	rooms 87:22,23	28:4 66:17 68:14
residents 6:17,20	responsive 89:6	124:21 129:15	214:4	68:19,22 130:21
15:3,13 21:9 27:3	restricts 7:13	133:22 134:7,7	rooted 155:21	131:14 135:12
27:24 28:11 30:18	result 3:14 14:20	149:7 151:4 161:7	roots 135:8 181:4	139:24 175:8
33:17 45:5 48:1	16:23 27:12 31:24	192:9 197:14	Rosemary 24:23	178:1,1 182:13,14
50:9 55:9 56:4	61:10 73:24 74:21	199:4,12,15	25:3,20	201:10,14,16
62:10 74:16 77:13	79:9 85:21 88:9	200:24 201:1,1	Rosenberger	202:8 203:11
81:22 82:1,22	112:19 129:1	206:23 210:11,18	171:10,10 190:4	204:3
83:14,17 84:7,20	172:21 197:9	218:11 219:3	194:1 211:2	sake 102:6
86:20,21,23 90:14	206:22	226:11,20	216:11,14,17	sale 132:20 194:8
118:8,20 123:18	resulted 27:16	rights 155:1,4	217:4,19,24 218:6	sales 44:8
126:20,22 133:19	49:12 87:18,24	<b>Ripsch</b> 64:17	218:12	Saletta 152:14,15
			210.12	Daicotta 152.1 1,15

				Page 260
152:16 153:6	scandalized 6:11	129:18 130:24	sees 48:4	38:15 41:1 48:18
salient 184:8 186:3	scares 10:6 140:19	131:24 134:1	<b>Select</b> 27:9	59:9 62:2 78:4
same 4:19,20 15:18	scary 39:16	135:4 136:12	selective 214:5	80:17 88:1 134:18
15:19 23:11 25:13	scenario 15:19	137:21 139:1	self-employed	137:4 139:8
30:2 34:7,7,23	183:7	141:7 142:11	18:14	144:10 160:12
36:8 38:5,6,6	scenarios 219:1	143:22 144:18	Self-paid 210:16	161:6 163:18
52:12 54:20 56:17	schedule 5:11 45:22	146:2 147:11	self-pay 210:12	209:19
59:22 62:8 68:2	46:2,5	148:21 150:3	211:6	serves 60:15 135:12
83:16 85:14 87:19	school 43:15 45:6	151:16 153:5	self-serving 121:7	155:12 199:13
88:1,10 94:22	106:23 140:9	155:14 156:23	sell 196:14	service 5:17 53:2
100:3 102:20	145:21 149:15,23	158:4 159:4	semi-private 87:23	56:7 57:18,21
119:17,19 120:10	150:2,5,5,13	160:21 162:18	Senate 6:7	69:6,7 77:2 80:11
120:24 124:19	158:24 189:9	164:10 165:24	<b>Senator</b> 5:9,13,18	81:21 82:2 83:4
126:22 153:18	schools 159:6 164:9	167:7 168:24	10:3 11:12 71:4	83:10,16,17,20
159:1 160:19	Sciarro 171:4,4	section 71:15 80:3	71:13,21	84:2 89:15 90:22
163:18 200:23	201:9,12 210:4,16	87:6 90:5 206:17	Senators 182:19	90:23 123:18
209:5 224:23	210:21 213:1	Sections 10:15	send 57:23	137:11 144:20
sample 172:6	214:18	<b>secure</b> 183:19	senior 6:18 41:9	153:7,9,12,13
sanctions 227:7	science 199:16	205:18	51:13 124:10	154:9 157:24
sandwich 109:2	scope 15:6 22:24	securing 17:4	143:20 153:20	164:23 165:21
Sanford 64:13	79:10 82:14 172:8	see 6:3 7:12 8:14,15	154:8 157:17	167:16 172:20
67:15 71:10	scores 142:18,18	21:4 26:5 35:17	159:3 168:17	173:13 176:6
<b>Sara</b> 43:7	Scout 157:19	35:23 44:1 45:7	<b>seniors</b> 168:21	183:1 185:14
<b>SARS</b> 69:2	Scouts 157:19,20	47:24 48:1 58:9	sense 95:20 106:3	197:20 198:3,21
Sass 133:10,11,14	scrutiny 178:11	64:5,19 73:11	112:17 117:10	198:22 209:23
134:2	<b>SD</b> 188:24	86:4 94:18 96:3	118:2 132:19	214:6
sat 61:18 135:24	seamless 96:18	98:8 103:6 105:17	166:21 193:12	services 1:2,12 2:22
181:7	135:15	105:21 109:21	221:4,5,5	4:6 7:6,11,14,18
satisfaction 97:8	seat 9:9	110:22 114:1	sensitive 209:12	9:7,15 27:18,23
142:9,18 207:24	<b>seating</b> 3:5 11:5	116:13,16 137:18	sent 107:3 198:19	28:5 31:6 33:11
satisfied 81:14	seats 113:12	145:24 153:17,18	208:2	34:16 41:9 42:5
218:17	second 10:12 16:15	159:9 165:3 167:1	sentence 43:1	48:12,23 51:12,13
satisfy 72:4	24:12 33:22 35:10	180:7 182:2,21	sentenced 25:11	51:17 55:8,16,24
save 50:17 109:21	41:21 66:5,20	188:3 192:11	separate 66:13	57:20,24 61:21,23
123:21 139:18	68:12 70:5 80:21	196:1 197:17,21	175:6,13 217:7	62:3 68:19,22
165:22 168:7	82:4 85:1,24	198:8 199:4 200:3	separately 175:18	76:19 77:7,15,15
saved 166:13 168:6	91:19 96:24 120:5	200:8,9,11 202:15	separation 217:14	80:13,18 81:11
saving 141:11	136:17 172:9	204:23 207:12,13	September 82:21	82:13 83:4,6,8
saw 23:15 107:13	184:15 186:14,18	209:11,14 214:11	175:3 224:15	84:1 87:1,17 90:5
122:7 124:20	197:6 212:19	215:6 217:10	sequential 46:14	90:6,17 95:11
181:21,21,21	222:12 223:3	220:18	series 166:17	124:1,6 125:13,16
saying 11:8 30:24	227:19 228:4	seeing 44:20 124:19	seriously 199:19	125:17 130:22
36:11,15 38:2	seconded 70:8	seek 84:8	serve 6:18 19:16	135:11,12,15
55:21 71:12	106:15,17 173:19	seeks 102:21 135:10	20:15 29:23 40:9	136:9 139:4
101:17 106:20	173:23 222:17,22	seem 110:17	45:1 47:24 54:23	141:19 142:14
109:14 158:16	227:10,20	seemed 210:19	56:5,18,20 57:12	148:24 154:4,5
179:13 187:13	secondly 74:10	seems 16:12 121:6	58:2 60:17 74:15	155:17,18,23
188:12 193:10	128:19	143:17	77:24 80:20 81:12	162:16 164:8,19
198:16 199:1	seconds 15:11 17:8	seen 23:4 31:15	81:21 87:2,3 91:1	166:16 168:2,5
207:1 219:13	19:20 23:18 25:9	44:7 60:10,15	91:20 129:23	169:3,9 176:5
says 101:20 149:19	27:19 29:22 31:20	68:2 78:20 102:23	135:2 141:24	178:8,9 181:12
179:3 180:14	33:19 35:21 38:10	102:24 105:12	145:1,20 153:19	182:14 196:17,18
185:16 188:10 189:11	42:13 44:16 47:1 48:20 52:4 54:12	108:14 129:7 134:24 136:19	158:22 164:12,16	197:1,2 200:24 201:16 202:9,10
scale 28:6 209:13	56:14 59:24 62:12	158:1,23 164:4,8	164:19,21 173:4 198:1	201:16 202:9,10
211:4 212:1	115:17 118:6	176:23 178:7,7,9	served 16:10 21:1	202:22 203:3,4,11
scan 39:24	120:9 123:24	170.23 178.7,7,9	21:12 24:14,16,18	209:6 211:7,9,10
scan 39.24 scandal 7:22	125:14 127:8	214:22 215:4	24:19 26:15 30:6	213:11,19 214:21
	123.11127.0	211.22 213.1	21.17 20.13 30.0	213.11,17 21 1.21

				Page 261	
214:23 215:11,23	<b>Shepley</b> 20:4 171:1	signed 19:16	216:1	189:13 190:5	
221:8 224:10	171:1 182:24	significant 21:12	situation 55:18	193:4 198:17	
Services/Maldistr	189:24 192:23,23	35:9 41:19 46:10	210:22	199:13 200:16	
82:5	193:9 205:3,21	55:22 56:2,16	six 22:21 43:9 52:12	201:2 202:11	
serving 54:1 115:12	222:15 226:1,4	121:4 128:17	59:3 72:18 82:16	206:3,20 208:21	
168:18	Sherman 16:23	136:21 153:3,12	93:24 94:1 112:21	208:24 213:22	
session 1:9,11 3:16	21:16 26:11 27:1	154:8 170:11	123:13 133:15	215:21 224:22	
10:9,10,15,17,18	27:23 28:4 39:18	177:7 217:16	136:7 140:12	somebody 107:6	
109:8	39:19,20 51:3	220:10	153:2 194:20	149:3 153:8	
sessions 167:3	60:9 66:16 108:6	significantly 22:24	sixth 143:6	186:21 212:21	
set 32:23 44:14 99:5	121:13 123:16,20	116:16 218:9	size 15:7 47:3 74:24	219:13	
188:11	124:24 128:13,21	silence 169:19	78:24 82:13 86:9	someone 165:3	
setting 95:24 96:1	128:23 130:19	Silver 108:7 157:19	88:12,20,21	167:18 198:19	
96:22 202:13	131:10 144:9	158:18	109:21 111:20	209:12	
seven 69:15 75:17	148:18 152:24	similar 37:21 47:4	172:8 212:14	something 8:12	
75:22 159:6	163:13 182:3,4	55:18 82:6 86:5	sized 77:24	12:8,12 18:11	
194:21	194:6 197:21	186:1 219:10	skew 94:2	22:14 39:2 50:19	
seventh 35:19	<b>Shiloh</b> 34:19,21	simple 20:22 40:17	skilled 168:22	93:5 101:4 104:7	
several 19:5 30:17	35:3,6,11 89:9,21	142:16 187:4	slash 27:7 31:19	140:17 149:23	
43:14 55:18 80:5	90:2	simply 11:21 26:13	sliding 171:17 211:4	150:23 167:8	
80:19 85:4 99:7	<b>short</b> 17:9 129:19	36:20 53:21 60:6	211:24	188:2 193:20	
101:1 102:16	163:7 179:6,8	62:9,24 109:19	slow 175:11	194:5 211:8	
103:23 107:4	shortage 76:21 84:5	114:17 118:11	slowdown 129:17	219:24	
108:3 127:22	84:12 96:6	130:13,15	slowed 15:1	sometimes 189:15	
132:10 183:14	shortcoming 60:4	since 15:15 21:7	slower 189:4	somewhat 3:9 19:21	
193:19 223:3,20	shortcomings	33:5 51:24 52:1	slow-down 66:21	85:13,14 101:9	
severe 167:10	224:22	78:20 87:16 88:14	small 20:16 21:13	154:16	
Sewell 2:4 70:1,7,21	shortening 17:18	90:8 118:21 120:2	97:18 124:3,3	somewhere 19:3	
70:22 94:15 97:17	shorter 99:6	124:5 140:23	139:17 143:9	212:19	
97:18,22 98:3,5	short-term 103:7	155:6 168:19,23	147:14 148:3	sons 146:7	
99:9 106:14,16	shots 195:19	190:11 213:8,13	smaller 15:21 87:18	soon 120:7	
111:17,18 173:19	shovel 205:12	214:14,22 225:6	87:24 88:1 98:15	sooner 95:12,12	
173:23 174:12,13	220:13	<b>sincere</b> 134:21	124:5	215:10	
176:9,12 190:7,10	shovels 220:13	Sincerely 16:3	<b>Smith</b> 157:15,16,16	sorry 11:5 23:16	
190:17 198:13	<b>show</b> 33:6 64:19	single 72:5 79:2	158:5	89:17 149:12	
204:17 222:12,22	82:2 87:14 104:6	112:8	snapshot 168:4	176:13 192:22	
225:14,15 227:19	104:16,18 109:11	sir 4:1 14:6 37:2	society 26:24	208:4 210:14	
228:4	117:4 131:2 133:4	67:17 69:19 89:17	sold 43:23	212:18 216:5	
<b>shape</b> 79:19	166:5	189:21 190:16	<b>sole</b> 8:16 143:10	225:24 228:14	
<b>share</b> 6:3 39:21	showed 23:10,13	205:21 216:14	202:6 204:2	sort 12:1 85:19	
41:5 53:14 92:1	181:8,15	sister 24:23,23 25:3	solidly 160:3	110:1,9 215:15	
121:8 130:15	shown 79:12 155:16	25:19,19,20 40:13	solution 149:4	sorts 106:24	
138:22 160:18,23	shows 35:16 93:4	73:15,17,18,18	167:13	sound 97:1	
166:10 168:10	116:14,17,22	146:10	some 8:1 11:20	sounds 179:5,6	
197:16 199:22	121:3 200:22	sisters 24:13 25:18	32:19 45:16 57:13	190:11	
224:22	shut 208:24	25:23 26:1,2	61:13 71:13 73:5	source 54:13 140:18	
shared 73:23 75:2	siblings 148:13 sic 66:18 165:18	73:20	75:1,19 78:3	221:15	
sheer 93:19 Sheila 25:20 73:15	175:15	sit 51:18 61:11 133:15	81:18 85:19 87:19	<b>south</b> 21:5 25:21 49:15 50:1 56:11	
73:18	sickest 53:19	site 34:6,7,11 41:13	93:19 102:3 105:23 109:7	115:4,11,16	
Shepherd 22:10	side 9:22 56:11 62:5	60:7 101:23	110:10,17,18	southeast 14:24	
34:17 36:4,7,9	104:13 115:4,11	118:10 124:2	111:2 112:5	62:5 82:23 86:22	
38:15 53:3 60:9	115:16 200:19	138:19 139:5	113:12 121:8	86:22 105:20,21	
66:16 116:11	sides 59:19	158:21 221:1	123:18 124:19	southeastern 30:18	
117:19 118:8,9	sift 109:16	sites 86:19 115:4	136:2 139:8 157:2	31:9 59:13	
121:14 126:18	sign 54:10 156:21	sitting 39:21 110:8	159:19 177:11,12	southern 33:17	
130:20 144:8	157:5	114:1 122:5	177:22 178:17	43:22 45:1 48:21	
179:17	signals 4:16	179:13 189:6	183:13 186:3	73:21 83:22	
	-				

				Page 262
142:19 145:7	33:20 34:9,12	<b>Stanley</b> 132:13	114:1 132:4 133:2	story 55:22 115:14
146:9 149:9 152:2	spoke 34:3 75:14	Stanley's 132:10	189:23 190:5	156:10 168:5
157:8 161:7	157:9 169:18	stare 188:2	194:12	178:4 209:2,2
162:12 164:6	206:16,19	staring 188:3	states 81:4 88:13	223:18
southwestern 38:18	spoken 192:7	start 3:1,23 11:1,8	155:2 229:4	straightforward
159:24 163:10	spot 25:3	12:18 30:19 32:23	State's 7:10 27:16	207:11,20 209:9
so-called 148:3	spot 23.3 spouses 148:14	71:12 114:12,20	36:10 81:6 93:3	strategic 129:14
space 33:14 103:18	spread 32:1	158:15 176:17,20	117:24	196:10 200:21
196:21	spreads 160:16	186:24 193:14	state-of-the-art	strategic-planning
speak 5:10 11:23	spring 44:14	220:13	144:20 163:5	196:9
45:15,21 59:23	Spring 44.14 Springfield 1:4 17:3	started 106:21	197:1 213:14	Strategies 28:20
	square 33:13 65:20		State-released	
98:11 113:18,19	181:11	108:19 213:18	82:18	strategy 27:12
113:21 114:9,17		217:1 220:10	state-wide 116:2	34:16 53:12
126:24 133:6,12	<b>Squire</b> 108:24	starting 20:13 27:14		116:11 221:10,11
136:3 158:14	St 25:17 30:16	55:23 150:1	stating 19:15 57:23	street 1:3 101:22
164:2 206:18	34:19,22 35:10,22	state 1:1,11 5:18 6:7	120:22	107:15 109:4
207:4,9 211:1	36:1 55:5,7,10	6:16 7:18,19,24	stations 159:6 164:9	149:18
220:14	56:5 66:16 121:13	9:6,24 10:1 15:5	statistical 79:17	Streng 171:5,5
speaker 4:14,21	130:10,19,20	19:18 31:17 35:16	Statistically 152:22	strength 28:8
speakers 5:2 13:1	147:10	35:19 36:19 43:15	statistics 92:17	stress 23:8
18:9 28:15 37:1	stable 131:21	46:11,21 50:7,19	151:4 153:15	stretch 99:15,18
45:14 52:21 61:3	194:19,22 195:5	51:21 61:22 63:13	stats 164:4	169:22
100:6 114:23	staff 2:11,12,13,14	65:8,22 66:11,13	status 35:15,18	strikes 207:3
123:9 130:7 133:9	39:24 48:14 64:1	67:3,7 69:9 72:3	36:18 54:9 81:15	strive 129:13
140:6 146:22	65:3,22 67:3 69:3	75:15 78:21 79:5	statute 68:18,24	strives 161:8
154:18 161:19	69:9 77:23 82:5	80:8 81:5,8 82:8	191:8 192:3	stroke 163:3
speaking 13:10 33:4	85:5,8 90:8 91:21	82:11 89:10 90:8	stay 53:13 79:22	strong 11:12 26:22
128:8 170:14	97:11 134:15	91:13,21,22 92:3	87:22 88:2 90:14	39:15 141:23
171:7 176:16	150:8 158:3 163:4	95:2 99:1,2,5	99:7 104:2 155:20	143:13 151:22
speaks 60:3 207:4	167:12 173:16	101:7 110:20	223:19	155:24 170:11
spearheaded	174:20 175:17,24	112:3,5 119:5	stayed 15:4 107:13	194:10,11 195:20
145:23	182:23 184:5	125:7,11 131:1	stays 131:3 Stein 64:13,13	208:13 221:12 strongest 151:19
<b>special</b> 24:21 25:1 46:17 49:21	190:8 192:4 224:20 228:18	134:6 136:8,16,19 143:20 147:5	67:13,15 69:20	strongly 22:15 39:8
153:19 168:2	staffed 139:14	150:14,17,24	71:6,9,10 111:22	40:5 45:2 133:23
specialists 96:21	staffs 144:7	151:12 152:18	Steiner 117:17,18	136:24 140:1
specialty 84:6	staff's 9:1 117:14	170:7,7 171:21	117:18 118:7	144:2 147:3 156:5
142:15 181:13	stage 119:24	170:7,7 171:21	119:1,9	196:5
specific 4:23 17:3	stake 6:18	176:4 180:15,16	stems 79:10	struck 207:7
100:1 210:22	stand 12:16 133:23	182:19 183:6	step 178:13	structure 132:18
specifically 43:17	134:4 136:24	184:1,5,5 185:3,9	stepped 99:22	180:18
72:10 87:20 93:13	171:8	185:13 186:9	stepping 219:2	structured 54:15
98:19 115:22	standard 87:10 98:6	188:14,17 190:14	stereotype 165:20	202:18
201:15 213:7	99:1,2,3 100:5	191:16 192:1,9,15	still 24:13 40:11,11	struggle 127:13
specifics 208:6	105:10 185:10,20	196:11 198:15	40:18 108:3	struggling 127:11
210:22	185:22 186:10	201:24 210:24	116:24 158:16	students 150:2
specified 227:7	187:20	217:7	161:5 179:12	159:1 203:14,15
speed 119:14	standards 7:16 8:4	stated 4:17 29:20	189:5 198:23,23	203:15
spell 12:4 64:7	8:21 98:13 99:5	46:8 49:24 74:8	199:10,12 222:13	studies 33:23 59:4,7
114:17 170:23	119:17 131:2	76:23 77:16 85:2	222:19	study 16:21,23
spend 125:12 205:1	132:7 184:1,11	86:18 126:6 166:2	stills 179:14	28:22 29:6,7,10
205:7	standing 42:1	173:5 200:14	stomach 141:1	29:12 30:2,2,3,3,4
spending 27:15	113:11 128:8	201:22	stood 62:8	35:13,16 46:20,22
125:16 223:24	166:15 169:19	statement 11:14	stop 12:11 39:14	81:4 122:16
spent 92:22 111:8	standpoint 109:20	68:15 100:18	101:21 104:20	175:10 216:13,16
197:12 204:22	195:19 211:3,3	142:3 175:9 194:6	219:16	218:19
Spiridon 147:1	218:6,13,14,20,22	194:13 213:16	stops 116:2	<b>stuff</b> 190:11 193:6,8
<b>Splitt</b> 32:10,11,12	stands 29:8	statements 113:24	<b>storm</b> 46:11	193:10,13
L	1	1	1	1

www.midwestlitigation.com Phon

				Page 263
sub 86:23	12:20 13:3,16	surround 183:11	63:11 64:24	Tamera 18:7
submission 74:11	14:16 20:20,22	surrounded 105:24	105:18 110:4	target 67:7 99:10
submit 46:18,19	50:11,15 51:7	surrounding 43:21	114:13,15,16	172:22 176:2,4
193:12 225:8	66:9 106:11	52:15 83:4 86:7	169:21 170:22	184:17 186:7,13
submittal 175:7	109:19 124:11	128:18 133:23	180:9	186:14,16 187:2
<b>submitted</b> 4:9 5:23	126:20 133:8,12	196:16 208:21	tailor 155:19	198:10
12:8 74:11 116:18	133:19 134:19	surveys 207:24	take 3:13,18 5:8 7:3	targets 51:23
119:23 175:7,9,12	137:1,10 138:5,20	survival 115:10	13:4 32:5,12 47:2	task 6:8,9,21 7:4
175:20 186:16	140:2,9 141:8	survived 146:14	47:5 59:19 72:19	8:13,17 9:13,22
194:24	143:11,13,18	Susan 171:3 201:12	98:20 99:14 105:8	25:2,5 29:17
subsection 81:13	144:11,13 145:6	suspect 151:3 223:3	111:20 115:4	tasking 30:4
subsequent 9:22	146:1,18,21 152:9	sustaining 203:24	130:18 146:8	tax 50:4
186:12	152:18 155:16	swear 64:15 114:18	147:14 148:17	taxpayers 51:10
subsequently 65:9	156:1,5 160:9	170:24	149:22 150:10	tea 169:22
74:13	165:4,16 166:2,2	switch 138:4	163:13 178:3,16	team 88:24 143:23
subsidize 28:4	168:15 169:16,18	sworn 12:5 61:19	178:20 180:16,16	145:2 166:24
55:16 115:19,23	169:19 175:16,18	63:24 64:8 171:18	180:17 189:19	196:2 221:13
substance 71:19,22	175:19 177:6	sympathetic 15:17	192:8 193:9	Tech 58:24
73:6	181:22 182:18	204:20	195:11 197:13	technical 45:17
substantial 8:20,22	202:17,20 203:14	sync 107:22	198:2 202:1,19	technically 131:17
35:11 184:1	220:19 221:15,22	synopsis 63:19	203:5 205:1,11	187:19
substantially 8:24	225:8	65:17	208:2 210:7	technology 88:4
9:2 46:2 188:18	supported 45:5	system 7:7 9:16	218:23 220:12	147:19 163:5
suburban 88:15,19	116:18 148:23	14:9 15:22 17:15	221:4 226:7,9	telemarketer 157:2
suburbs 55:9	177:6 182:18	18:18,22 19:19	227:3	tell 17:24 30:5
sub-criterion 82:8	195:20,21	20:5 28:21 30:15	taken 18:17 41:16	34:21 108:4,10
success 58:5 160:13	supporters 134:4	41:10 42:16 48:13	105:16 122:10	136:5 139:7
successful 5:22 97:7	supporting 51:10	57:13 60:2 61:6	166:12 195:18	142:19 152:22
142:1	61:6 63:1 66:3,8	75:6 84:2,14	196:11 207:15	166:24 177:16
successfully 96:15	90:21 108:6	96:12,14 97:6	212:13 226:10	178:3 179:15
96:16 98:15,17	147:12	102:2,6,10,23	229:6	187:14 188:5
succinct 183:3,9	supportive 56:12	115:8,9 129:6	takes 29:9 30:5	191:22 195:8,10
<b>Sue</b> 64:17	155:22 219:23	132:20 134:16	148:3 163:12	195:13 196:1
suffer 20:1	supports 12:22	135:8,14 141:23	181:4 205:19	201:24 207:11,19
suffered 40:15	169:11	142:21,24 144:8	206:4 215:8 217:8	208:16,17 222:1
146:10 148:15	suppose 183:6	144:12,22 151:20	taking 13:23 109:1	telling 166:15
167:18	Supreme 24:22	160:15,17 161:2	158:24 164:14	tells 142:20 193:20
<b>suffers</b> 76:7	102:18 108:9	162:2,8,22 163:16	195:1 205:23	ten 128:23 169:23
suggest 119:4 226:8	sure 4:22 15:13	166:11 174:23	talk 11:20 28:21	tend 11:20 97:3
suggested 95:6	20:4 26:1 27:6	176:20,21,23	29:2 40:7 61:13	tendency 187:5
102:3 189:15	39:3 43:3,12	177:20 200:11	77:18 97:3 117:22	tends 109:18 192:19
suggestions 118:19	63:21 71:6 105:15	201:3 206:20	134:5 153:4,14	tenure 59:11
suggests 23:21	155:20 177:23	207:17 210:5 221:15	167:4 182:22	<b>ten-minute</b> 169:21 <b>term</b> 77:1 189:16
sum 72:5 93:21	178:13 179:11	systemic 212:15	184:14 185:1,6,8 186:4 196:6	terms 79:19 93:19
summarize 118:19 summary 154:3	180:11,19 183:20 206:10 210:14	systems 6:20 88:6	197:21 201:10	136:4
220:23	211:12,22 219:1	132:11,15 160:23	204:6 209:13	<b>Terrence</b> 168:12
summer 123:16	228:16	161:4 204:5	talked 184:19	terrified 39:22
Sun 43:17 45:5	surge 127:18	207:20	194:22,23 196:2	Terry 168:13
123:13,18 159:2	surgeries 144:21	system's 5:24 41:24	197:4 200:1	tertiary 83:5,7,8
165:14,20 166:5	surgery 144:13	42:2 58:21 152:19	201:15 202:24	test 18:24 19:1,2,5
Super 27:10 33:24	163:2 214:5	160:9	215:5 218:15,16	19:11,17
Superintendent	226:22	<b>S&amp;P</b> 131:19,21	talking 107:8	testament 78:16
149:15	surgical 79:8 227:5	194:17,18,19,23	119:14 126:9	201:21
supervisors 68:3	surplus 89:13	<b>S&amp;P's</b> 131:22	178:18,18 186:24	testified 120:20
<b>supply</b> 53:7 81:1	surprise 182:5		199:20 200:9,10	testify 13:3
122:24,24	surprised 19:4	T	201:13 208:13	testifying 115:21
<b>support</b> 5:24 11:24	156:17	table 9:9 12:3 47:13	211:19,21 219:19	testimony 4:19,21

				Page 264
11:10 12:20 13:16	165:9,10,12 166:4	50:12 66:14 76:12	42:13 44:16 47:1	109:16 114:1
22:21 61:17,19	166:9 168:8,9	92:17 96:17	48:20 52:4 54:12	132:2 136:1
63:1 66:2,3,4,7,8	169:13,14 170:1	101:16 112:6,7	56:14 59:24 62:12	147:15 152:4
66:9,10 76:10	170:17,21 174:18	121:15 127:11	115:17 118:6	158:3 159:8 167:2
77:8 80:16 111:22	174:22 176:7,8,14	147:4 173:1	120:9 123:24	177:8,9,11 178:6
120:17 130:11	176:18 182:24	181:24 182:2,5	125:14 127:8	178:11 179:4,22
testing 19:12	183:1 189:24	183:13 186:18,24	129:18 130:24	210:6,23 213:8
tests 18:23 193:19	193:23 194:1	187:5,24 196:7	131:24 134:1	214:19 220:16
206:20,21	195:22 200:7	197:16 201:18	135:4 136:12	221:14
thank 5:4,14,14	201:12 206:8	202:11 205:9	137:21 139:1	throughout 7:18
9:19 10:2,3,6 11:3	215:18 221:16,17	214:20 218:19	141:7 142:11	73:21 146:5
12:17 13:5 14:4,6	222:10,15 226:11	219:19	143:22 144:18	156:13 205:5
14:8 16:4,8 17:19	228:12,13,17	think 12:14 32:16	146:2 147:11	throw 178:15
18:5,6,12 20:9,10	<b>Thanks</b> 37:4 99:12	40:6,20 46:1	148:21 150:3	thrown 37:15,24
22:5,6,11 24:4,5	128:6	50:13,14 56:1	151:16 153:5	38:5
26:7,8 28:13,14	theater 181:22	65:2 69:9 71:10	155:14 156:23	ties 209:16
30:10,11 32:8,9	their 4:15 7:14 19:8	71:17 72:11 76:24	158:4 159:4	<b>Tim</b> 166:10
32:13 34:9,9,11	19:11,24 22:24	77:11 92:7 95:15	160:21 162:18	time 3:1 6:12 11:1
34:12 36:22,23,24	23:1 34:4 35:16	100:4 102:17,23	164:10 165:24	12:6,8 13:18,23
37:3 38:21,22	37:23,23 41:21,21	104:18 105:10	167:7 168:24	14:4,5 15:14,19
41:3,4,6 42:17,18	42:9,10 46:2 51:8	106:2 107:23	thorough 184:6	21:17,20 24:2
42:24 45:12,13,17	53:13 54:3,7	109:5 110:9,10	though 28:21 41:20	26:6,14 28:13
47:14 49:4,5	57:14,18,22,23	111:11,18 112:16	57:16 96:24	30:10 31:13 37:12
50:21,22 52:20	61:6,23 62:23	112:18 116:1	109:22 111:9	37:13 46:2,3 47:9
53:3 54:24 55:1,4	66:18,24 69:12	120:13 121:18	133:6 178:17	47:10,12 50:14
57:1,2,4 58:13,14	77:5 78:11 90:15	122:12,15 123:5	186:18	51:24 52:18,23
60:23 61:1 63:5,6	102:5 120:19,22	123:19 125:4,17 <b>thought</b> 89:5 108		53:3,22 54:3,24
65:4 67:10,11,13	121:3,5 123:2	127:7 145:15 178:23 179:1		59:7 60:23 63:5
68:10 69:17,18,20	126:8,9 135:1	148:2 154:1 159:8 181:20 189:9		64:3 73:15 74:11
71:4,6 73:8,9 78:6	140:14,20 142:10	166:15 170:12	192:1,11 221:2	75:1 85:14 87:16
78:7,13 92:11	143:9 144:21	171:16 177:7,13	223:9,13,20	88:16 91:1,21
94:7 95:15 97:9	146:1 147:21	179:7 180:16	thousand 81:7,8	94:12,14,20,22,23
97:16 99:13,17	148:13 151:21,23	181:2,3,10 182:7	91:12	95:8,14 98:5,13
105:1 106:5	152:4 157:5	183:8 184:20	thousands 13:15,16	105:16 108:21
112:24 113:2,9	162:15,21 165:2,5	185:18 186:1,2,23	130:19 161:15	110:13,21 111:9
115:2 116:5,7,8	167:12 177:8	187:3,4,15 188:16	three 4:18 12:1,5	112:4,4,16,18
117:12,13 119:8,9	193:3 195:2,19	189:5,7,8 192:20	17:10,12 25:8	113:1,22 114:11
119:13 121:8,10	202:19 204:5	193:21 194:3	33:8,8,13 41:1	120:10 125:21
123:7,8,14 124:14	206:12,14 208:1,2	201:7 202:1	47:6 49:20 52:1,2	126:11 127:20
124:15,23 126:14	208:13 210:8	204:12 205:4	52:9 62:2 63:12	128:3 129:10,11
126:15 128:4	211:22 222:18	207:6,21 209:8,16	65:15 66:12,14 67:18 69:23 74:6	129:19 132:24 134:7 152:21,23
129:3,5 130:4,5	224:14 228:15 themselves 60:12	210:11,19 212:14 213:16 216:12	85:24 107:24	154:7 152:21,25
131:7,8 132:23 133:1,11 134:10	63:24 110:6 133:5	217:6 218:17,19	114:2 116:13,22	152.24 153.1,2,4
134:11,14 135:18	142:7 171:8	217:6 218:17,19 219:3,17,19 220:9	126:8 141:5	158:24 159:1
135:19,21 137:5,6	theory 191:19	220:10,14,23	173:16,17 180:24	163:11 164:14,15
137:8 138:5,7,10	thereto 229:10	221:10 223:12,14	183:9,10 184:10	169:8,15 179:8
140:3,4 141:12,18	thing 25:22 62:8	223:16 224:21	184:20,21 201:4	185:5 189:20
143:1,2 144:3	66:20,24 96:24	225:5,6,12	206:5 225:18,19	198:13 201:1
143:1,2 144:3 66:20,24 96:24 145:10,13 146:20 103:3 111:11		thinking 102:16	three-page 113:24	202:19 205:1,20
146:24 148:6,7	142:4 153:14,18	179:18 181:15	three-year 72:16,17	206:2 210:10
149:10,11 151:2	187:23 190:2,18	197:15	79:13 104:15,17	216:1 220:1,15
152:12,13 154:12	192:6,20 193:5	third 69:5,14 80:22	104:17 191:4	221:2,7 223:3,4
154:13,17 156:6	195:9 196:19	87:6 109:8	thriving 197:8	224:16 225:4
157:12,13 158:9	199:23 201:7,16	<b>Thirty</b> 15:11 17:8	through 29:8,13	226:10 227:3
158:10,13,14	205:5 209:16	19:20 23:18 25:9	37:10 38:7 40:14	228:20
160:4,5 161:16,17	214:24	27:19 29:22 31:20	44:5,13 61:11	timely 221:14
161:18 163:21,22	things 12:6 13:19	33:19 35:21 38:10	82:21 90:22 95:1	times 17:10 32:16
Ĺ	I.	l	l	l .

				Page 265
104:13 112:2	total 79:3,3 81:23	trend 23:5,19 32:2	13:19,24 15:18	161:6 163:18
126:8 136:4 141:5	81:24 86:1 94:4	103:1	16:12 17:1,16	188:14 209:19
143:16 146:11	175:1 212:3	trending 51:24	21:14 25:7 27:8	220:7
162:14 170:5	totaling 113:19	trends 117:2 131:2	27:12 31:18 32:24	undermine 7:24
180:23 206:23	totality 79:15 104:7	Trent 116:9,10	34:4 35:2 41:16	understand 3:24
208:12 210:20	totally 85:6 193:17	triangular 200:21	46:21 50:12,16,18	4:15 11:7 20:3
timing 114:6 126:24	touch 182:7 190:23	Tribune 38:7	59:19 65:23 75:8	40:17,23 43:16,18
Timothy 166:8	<b>Touche</b> 216:12,21	tried 12:24 77:21	78:23 85:3,22	43:20 57:22 58:6
title 19:17	217:3,16	106:19 175:21	89:20 93:6 94:1	93:8 106:10
today 3:18 5:1 6:1,2	tougher 55:15	216:18 218:23	96:17 100:24	121:19 135:7
6:4 13:10,18	towards 23:5 147:3	trifecta 77:1,3,12	101:7 104:14	146:8 147:24
22:12,17,19 28:21	147:5,6,12	, ,	105:8 106:21	167:15 170:12
	town 44:13 143:11	Trinity 115:7,20	110:12 112:22	183:24 188:7,19
31:15 32:13 37:4 40:5 43:16 49:9		tripled 162:14 trouble 54:10	115:23 127:11	189:24 190:17
	tracheotomy 140:15,16		128:15 139:5,18	
50:14,18 53:3	track 83:24	true 18:16 23:6		194:4 198:16
58:6 59:23 63:2,3		49:18 62:9 78:16	141:8 146:7,11	199:2,16 211:13
64:17,24 87:11	trades 137:13	149:20 152:7	148:4 156:18	217:15 222:15
89:20 99:7 107:3	trade-off 79:5 87:8	209:5	162:23 163:4,6	understandable
121:14 124:20	traffic 33:2 46:20	truly 11:13 55:16	165:22 169:22	99:19
126:9 127:1,2	46:22 58:24 59:2	106:4 150:23,23	171:20,21,23	Understanding
133:15 134:24	59:3,4 76:7	166:13 196:4	173:21 176:3	59:17
137:9 139:13	163:14	209:10	186:2 188:8	understands 50:2
141:15 143:11	tragedy 103:15	trust 7:1 155:23	189:18 193:1,1,1	222:18
145:9,15 146:4	trained 139:13	Trustee 138:11	194:12 198:12,19	understated 46:2
149:20 154:10,11	<b>training</b> 56:13	145:22 165:13	203:6,9 221:7	understood 211:22
156:12 157:23	185:11	Trustees 134:18	226:24	undertake 15:16
159:23 162:14	transfer 83:9	truth 62:19 108:4	two-lane 32:17	undocumented
164:3,14,22	transferred 124:7	194:10 195:11,13	type 140:22 205:10	80:23
166:15 167:17	202:23	truthful 107:23	typically 5:7	undue 187:12
170:10,17 177:9	transform 184:24 transformation	truthfully 89:21	U	unduly 7:13
177:11 183:2,13	200:13	<b>try</b> 3:6 12:5 71:9 77:11 108:4	ultimate 93:16	unemployment 137:22
184:10 201:6,23	transit 21:17	113:14 114:6		unenviable 59:22
203:1 206:16		119:14 172:6	<b>ultimately</b> 20:21 59:21 95:19	
215:2 226:15,17	transition 179:19 transparency 11:13			unexpectedly 149:4
today's 4:7,10 53:21	113:16 114:10	177:10,11 183:3	unable 27:11 47:12	unfortunate 109:7
71:14 127:6 together 40:14 92:6		184:16 204:12 211:12	unacceptable 130:12	unfortunately 18:15 20:21 67:22
94:22 101:9	<b>transparent</b> 7:7,20 7:23 8:3,19 9:17			215:8 224:21,24
	10:5 71:16 72:20	trying 75:17 180:6	unambiguous 112:5	unified 160:14
143:11 150:13	transport 21:19	181:6,14 182:9 191:6 204:7	112:8	uninsured 103:8,10
159:5,12 170:3 told 32:16 77:22	153:8 163:12	211:19,22 219:24	unambiguously 72:3	103:13 115:6
146:13 157:3	transportation	220:1	unanimous 138:20	129:23 151:11
181:17 194:24	44:10 46:12 51:13	tube 140:15 141:2	227:13,23	206:20 208:11
195:1 206:21	54:6 58:24 77:20	turf 77:5 78:4	unbelievable 215:2	211:2
208:9	86:24 203:16	turn 45:17 138:4	uncertain 27:16	unintelligible
Toll 60:18	trauma 162:24	182:22 207:12	uncertainty 76:20	157:23
<b>Tom</b> 14:7,9 37:3	travel 57:19 59:7	210:6	79:11 86:6	Union 209:21
39:11,14,18,20	80:13 86:24 91:21	turnaround 153:4,6	uncomfortable	unique 23:20 58:21
40:2,5 64:21	118:7 143:16	turned 37:21 101:4	59:18	167:5 181:9 182:1
ton 141:3	152:21,22,24	103:20	uncontained 27:15	uniquely 148:2
tool 187:12 190:21	152.21,22,24	Turner 14:11,13	undeniable 159:24	unit 97:19 98:3,4,7
top 43:9 48:13 68:7	traveled 109:3	16:3	under 4:4 15:18	98:9
98:10 140:22	treat 68:1 87:19	turns 113:18	21:12 27:7,20	United 154:23
198:5 205:13	88:10 101:3	twelve 46:18 133:2	31:14 78:24 80:17	155:1
210:12	treatments 85:16	twice 194:18	81:1 86:2 91:14	university 147:7,8
topic 183:11,11	tremendous 43:20	Twin 158:18	93:16 113:16	150:18 179:1
184:13,23 188:21	89:13 164:5 165:4	two 4:14 11:17,17	129:23 130:23	unknown 85:13
Topinka 64:22	208:17	12:1,22 13:3,13	137:4 151:12	223:6
- OP	200.17	12.1,22 13.3,13	157. 7 151.12	1 223.3

				Page 200
unless 172:21 179:9	150:15 191:3,3	89:19 92:11 93:12	203:7	126:7 134:4 150:7
unlike 89:11 158:1	usually 33:24	95:8 96:15,20	visits 53:21 170:7	156:21 157:10
unmatched 145:4	utilization 23:17	99:17,23 105:1	vital 27:23 30:19	165:16 166:2
	33:16 51:24 52:6		51:12 84:20	
unmet 15:4 75:18		109:15 112:24		170:9 171:6,16
77:24	52:6,8,11,13	113:10 115:10	131:14 162:17	178:14 183:20
unnecessary 51:11	53:16 54:20,21	123:1 126:23	vitality 157:24	184:9 186:4 187:4
51:17 53:20 82:4	79:12,20 80:11	127:14 128:9	<b>vividly</b> 146:11	187:5 193:6 195:2
82:12 126:7 130:2	82:10,16 89:15	133:16 135:18	voiced 128:8	195:14,14 196:6,8
184:23	90:8,10 91:7	142:4 147:3,15	void 21:5	197:17 199:2,22
unreimbursed 27:4	95:17,20 101:6	149:20 151:22	<b>volume</b> 41:23 87:19	200:2,8,9 201:7
unrestricted 194:11	111:16 116:21	158:9 159:18	91:23 97:23 98:9	201:24 203:24
unsubstantiated	117:5,21 119:3	160:2 161:18	118:15 123:4	204:17 205:6
61:12,13,16	125:20,20,21	170:1,18 174:19	volumes 23:14	207:18 209:7
unsuitable 20:3	127:19 183:15,16	178:6 181:5,9,9	41:15 117:9	210:14 211:1,7,18
unsustainable	184:4,18,24 186:8	182:1,20,21 184:6	volunteer 157:4,20	212:20 216:2,3
26:18	186:21 187:3,5,8	184:8 187:16,21	202:19	217:6,7,11,13,13
until 46:22 193:11	187:13,20 188:7	189:22 190:11	volunteers 183:2	223:11 224:19
	· · · · · · · · · · · · · · · · · · ·		voracity 108:2	
224:15	188:16,22 189:4	194:10 195:16,20		226:4,19
unusual 122:5	190:14 191:4,6	196:3 197:4	vote 9:10 24:3 30:23	wanted 92:14
181:20	192:24 193:2,14	201:11 203:19,19	35:4 36:22 50:10	112:10 142:2
Upcoming 13:1	193:15,19 198:11	204:11 206:2	58:6 106:11,11	166:10 176:20
18:9 28:15 37:1	utilization-based	207:11,21 209:9	109:9,12,14,23	196:17 215:21
45:14 52:21 61:3	190:12	210:12 212:6	110:14,21 111:5	216:10 219:14
114:23 123:9	<b>utilized</b> 31:14 84:21	214:3,15 215:21	111:16,18 128:4	<b>wanting</b> 189:23
130:7 133:9 140:6	91:14,18 131:1	218:20 219:3	141:10 144:2	191:20 194:2
146:22 154:18	utilizing 23:7	221:16 222:16	156:5 216:8	214:2
161:19	utmost 143:24	223:6 224:10,21	221:18,21,22	wants 51:7 101:19
<b>updated</b> 192:10	<b>U.S</b> 14:20 25:11	226:12 228:17	222:20 224:2,4,17	144:1
uptick 31:22	27:9 81:9 84:12	vested 9:23	224:17,24 225:12	warmed 204:23
urge 22:4 28:11		via 84:1 108:17	225:13,15 227:13	warrant 126:13
38:20 130:3	V	viability 28:8	voted 22:22 31:5	warranted 69:10
132:22 135:17	Valley 107:11,11	131:17,18 132:3,5	131:4	196:6
137:2 144:2	value 53:5,11 139:9	190:6	votes 71:1 112:21	warrants 125:9
146:18 166:2	values 19:23 142:16	viable 9:5 102:10	112:22 174:16	Warren 115:2
urging 125:23	158:6	120:23 138:2	225:17,18,19,24	wasn't 179:15
urologist 144:7	variance 111:5	194:8 221:15	voting 9:21 112:14	181:17 192:4
Urso 2:9 200:4,6,7	183:24	Vice-President	112:20 223:15	221:6
226:6,9,17,19	variances 183:22	30:14 34:15 51:2	<b>VP</b> 64:17	waste 13:18 205:17
227:3,14,24	varies 192:15	53:2 141:18	<b>vu</b> 100:1	watched 39:24
228:11	variety 178:10	154:23 157:17	vulnerable 26:24	water 103:5,5
use 42:11 46:17	219:9 224:9	view 79:1 182:2	27:24 56:6	way 29:11 31:18
48:3,5 72:15	various 193:21	viewed 92:6		32:24 75:21 93:1
101:14 104:14,18	<b>venue</b> 166:18	<b>VII</b> 111:23	W	97:10 99:6 103:15
117:1,9 120:18	versus 36:1 54:16	village 44:5,9,11	walk 93:11 179:4	108:6 112:9
124:3 139:18	87:22 108:13	45:6 49:8,9,24	walked 179:22	113:20,20 132:21
172:11,14 190:22	156:16 190:18	50:2,4,5 59:1	Walworth 98:17	150:11,15 160:13
191:3,15,17,19	202:15	125:3 135:22,23	Wal-Mart 33:22,24	167:6,14 172:23
193:15,20 207:9	very 5:15 9:20 10:2	138:12,18,19	want 10:5 12:11,14	172:24 180:20
207:20	10:7 11:3 12:17	139:6,13,17	13:19 14:16 29:15	181:24 182:1
used 79:11 117:1	13:5 15:9 20:10	145:14 146:8	32:12 40:14,18	185:20 192:21,24
118:12 119:18	22:12,15 24:5	165:13	48:2 63:18,21	204:8 215:5
172:12 188:1		violate 112:5	,	221:14 223:15
	25:12,12 26:7		67:24 71:12 85:1	
190:24 191:8,18	29:15 34:11 35:18	Virginia 24:16	94:20 97:4,10,13	ways 120:14 135:6
193:11,14,15	36:2,23 38:21	virtue 94:3	101:18,23,24,24	162:23 210:5
206:13 216:21	50:21 52:12 59:12	vision 16:1 133:22	104:2 105:4	weak 132:17
uses 90:6 115:22	60:24 61:11 69:17	158:6	108:13 109:18	weaker 127:15,23
using 72:16 93:21	71:6 73:19 76:9	visionaries 149:21	114:2 122:23	weakest 132:14
104:15 142:9	76:10 77:4,9 89:3	visit 21:15 37:4	124:3,6 125:9,11	wealthy 208:14,17
I	1	1		

				Page 267
weather 163:14	36:11,20 37:18	201:5 202:6	<b>Wilmette</b> 136:14	wrap 52:16 124:9
Webb 43:17 45:5,9	39:22 40:10 41:22	203:22 205:23,24	Wisconsin 14:1	126:1 128:2
147:22 153:20	42:21 43:14 44:1	207:21 208:16,19	73:21 88:14,17	189:12
159:2	52:9 55:11,11	210:22 211:8,12	wish 54:19 141:13	writing 12:9 14:17
website 7:1	59:16 65:15 66:1	213:1 217:24	208:4 215:7	229:7
week 19:14 63:15	66:6 73:17 79:23	219:1,5,6,20,23	wishes 165:2 188:23	<b>written</b> 4:9 9:1
	79:24 81:22 87:15	220:1,15 226:11	wishing 63:10	66:10 103:16
141:5 159:14	87:20 88:21,22	226:21 228:18	woman 40:14	211:5
172:2,19 weeks 27:8 198:19	90:9 93:13,15,21	we've 5:11 11:16	woman 40:14 women 48:21	wrong 19:11 68:5
weighs 183:8 224:8		12:9 21:14 44:7	women's 15:23	127:21 140:17
weight 184:23	101:11,15 105:9	44:20 49:19 75:10	221:1	wrote 38:7 190:24
O	105:11 107:4,4 108:6 113:16,18			<b>W-2</b> 96:15 97:2
187:13	,	76:4,10 77:7,21	won 146:5	<b>VV-2</b> 90:13 97:2
welcome 3:4 5:13	117:1 133:5	89:4 90:22 99:4	wonder 40:8	<u> </u>
146:23 207:2	138:16 140:17	107:6 109:8 177:6	wondered 94:11	
welcomed 143:18	156:17,19 159:19	178:7,7,10 179:21	156:14	<b>x-ray</b> 39:23
welfare 57:15	166:18 167:5,6	180:8,11 182:9	wonderful 40:12	Y
well 16:19 19:12	172:1 175:19	185:22 186:24	wondering 125:2	
21:1,1 26:15	179:8,23 181:6,15	187:10 194:21	192:13	yard 51:8 156:22
35:24 43:9,23	181:16,16 183:7	199:16 202:24	Wood 35:14	157:5
56:13 61:2,15	184:23 187:8	203:9,9 204:7	Woodstock 15:24	yeah 92:16 94:15
62:3,11 71:24	188:19,22 189:13	205:5 213:13	23:15 38:14 41:17	206:7 210:21
77:8,17 93:8,15	189:14,17 190:5	215:4,5 218:15,15	47:18 48:15 60:8	214:18
97:11 100:23	191:18 194:24	219:19 220:15	62:15 128:19	year 13:13 16:11
108:5 110:1,18,19	195:1,4 196:16,18	221:10 226:10	132:21 138:21	17:13 21:9 23:7
113:15 118:23	196:23 209:11	whatsoever 55:12	141:5 151:10	24:20 26:4 32:24
119:11 122:8	211:22 212:14,14	what-if 219:1	152:23 163:13	36:23 40:15 44:4
128:7 138:8 140:5	214:11 229:6	while 8:10 9:2 22:24	194:9 209:21	44:6 46:23 53:17
141:13,24 152:5	weren't 11:5 211:21	39:5 51:6 53:6	word 188:20 206:13	55:9 73:12 75:4
154:5 157:18	west 1:3 38:14	87:10 88:18,22	words 120:19	81:22 85:24 86:1
160:6,12 168:21	60:17,20	98:21 103:6,15	work 14:9 29:16	88:15 92:19 99:3
169:14 178:23	western 38:18	113:24 119:14,16	43:18 46:11 53:22	104:16 108:1
179:2,4,5,18,22	we'll 20:13 49:21	122:5,9,13 142:9	83:8 86:15 96:12	115:11,15 130:19
180:5 190:20	63:24 64:4,23	144:23 153:7	96:20 107:14	131:3 135:24
191:14 192:11,12	71:9 78:11 97:14	161:3 165:19	115:7 141:1	136:17,21 139:16
196:18 197:7,7	98:20 99:3 166:5	170:10 191:19	144:11,14,23	141:20 146:5
201:11 205:3	169:23 170:2,23	196:21 202:6	145:18 149:7	148:15 153:17,18
212:13 213:4	185:6 227:3	204:4 220:5	150:7 151:13	153:22 159:1
214:15 218:7	we're 3:22 11:5	222:19	164:14 179:10	179:15 180:2,3
220:18 221:11	12:23 18:21 19:13	white 198:5	184:22 202:14	187:9 194:17,22
224:8,21 225:4	22:17,19 29:23	whole 74:20 91:13	205:16 210:7	197:11 201:3
wellness 57:8	38:15 49:13 64:2	93:21 95:9 115:7	211:3	203:7,16 205:11
135:11 142:8,23	64:4 65:2 81:12	121:6 188:16	worked 28:24 40:1	208:23 212:5
159:17 167:12	94:24 95:5,13	wholeheartedly	44:9 77:23 133:16	220:5
181:10 197:5	98:11 99:1 108:15	148:24	188:7 198:4 199:2	years 14:15 16:11
200:18 213:3	114:3,7 119:10	whopping 44:5	217:3 218:20	17:13 18:23 24:14
well-being 45:3	124:19 125:22	Wickham 16:5,8,9	worker 39:15	24:15,15,18,20,24
151:23 156:4	126:8 138:5	17:9,20 18:6	working 77:22	27:13 30:7 37:7,8
well-respected	149:19,21 150:1	Wicks 156:8,9,9,24	145:5	37:10 40:3 43:14
35:13	153:9,24 170:5	157:13	works 95:20 165:3	43:14,24 45:8,21
well-served 129:21	172:10,14 177:10	widen 44:12	world 53:21 110:10	49:11,21,22 51:21
went 18:24 37:23,23	178:19 181:3,4,14	widened 33:1 44:11	worry 18:20	52:1,2 55:18 56:9
74:2 92:21 110:5	182:10,11,12,14	wife 146:7	worse 42:10 79:19	58:8 59:2,10
159:8 196:4,22,23	182:18,20 183:24	wild 191:23	worsen 84:13	60:11,16 69:15
213:19	184:1 189:6,7	Williams 24:16	worth 167:1	75:17,22 76:2
were 3:8 6:12 7:2	191:3,3 192:13	willing 110:21	worthy 58:4	77:1 84:13 85:22
9:3 11:11 19:4	193:2 194:7,8,8	123:20 166:5	wound 201:3,4	88:4 99:7 100:1
23:22 25:13 26:1	197:4 199:15	willingness 144:14	213:14 214:3	101:16 102:16
29:4,19 35:1 36:6	200:9,10,18 201:5	168:10	<b>Wow</b> 19:4	103:17,23 107:2,3
		•		•

002336

				Page 268
107:10 123:14	<b>08</b> 92:19	<b>11:05</b> 11:1	<b>1960's</b> 16:20	62:10 67:1 72:17
126:3 128:22	00,2.1,	<b>110,000</b> 181:11	<b>1967</b> 25:18	75:4,7 79:12
129:8 139:8	1	<b>1110.3030</b> 69:6	<b>1968</b> 155:6	81:17 82:19,21
140:12 147:15	<b>1</b> 67:20 68:15 82:21	1110.3030(a) 90:5	<b>1970's</b> 87:15	83:13 84:19 86:18
153:21 154:9	83:13 84:13	<b>1110.530(b)</b> 80:3	<b>1971</b> 16:21	86:20 101:12
155:10,24 157:21	203:21 208:19	1110.530(c) 82:4	<b>1980</b> 33:5 88:11	116:15,18 117:1
160:13 162:1,12	<b>1,000</b> 14:2 93:9	1110.530(f) 87:6	<b>1980's</b> 87:14 149:16	132:3 153:16
162:15 163:2	159:1	<b>1120</b> 79:3	<b>1981</b> 17:1,5	175:10 190:23
167:9 176:21,22	<b>1,100</b> 137:19 179:8	<b>113</b> 91:13	<b>1983</b> 88:8	192:12,12,14
177:1,1,16 178:21	<b>1,200</b> 138:13 180:1	<b>114</b> 118:22 198:22	<b>199</b> 65:12	194:13 199:10
180:24 187:10	<b>1,291</b> 153:15	<b>115</b> 65:12	222 00.12	202:5
190:10 191:2,7,9	<b>1,500</b> 110:5	<b>12</b> 24:15 47:3 76:1	2	<b>2011</b> 1:10,13 39:11
191:10,19,23	<b>1,800</b> 23:16	95:6 220:5,12	<b>2</b> 1:10 68:13 69:1	61:18 65:8 66:1,6
192:2 194:20,21	<b>1.0</b> 81:7,9	<b>123</b> 128:22	93:5 162:24	84:13 88:10
194:21 197:8,13	<b>1.3</b> 108:4	<b>124</b> 49:10	188:24	116:18 131:21
203:9,24 204:24	<b>1.4</b> 203:12	<b>125</b> 150:2	2nd 1:3	136:19 172:12
206:5,6 214:16,19	<b>10</b> 24:12,20 33:12	<b>128</b> 65:11	<b>2(c)(1)</b> 10:16	173:12 176:10,13
215:2 217:17	60:11 62:21 92:20	<b>128-bed</b> 37:19,21	<b>2(c)(11)</b> 10:15	189:1 191:1
218:8,23	104:16,18 126:3,5	114:22 174:24	<b>2(c)(21)</b> 10:16	194:14 203:12
yesterday 3:5,8	162:12,15 163:1	221:20 222:5	<b>2(c)(5)</b> 10:15	<b>2012</b> 206:1
129:10 187:8	176:22 187:10	<b>13</b> 176:21	<b>2,200</b> 110:5	<b>2013</b> 27:14 56:19
young 24:14	191:2,7,8,10	<b>13.6</b> 91:15	<b>2,500</b> 23:14	<b>2015</b> 82:20 205:24
	192:2,4 198:5	<b>138</b> 187:1 188:11	<b>2,731</b> 153:16	215:9
Z	212:3,11 227:15	198:15	<b>2.4</b> 81:23	<b>2016</b> 175:3,15
<b>Zanck</b> 37:3,3 38:11	<b>10,000</b> 159:2 165:17	<b>138-bed</b> 182:10	<b>2.6</b> 81:9	176:12 224:16
38:22	<b>10-bed</b> 98:3,4,9	<b>139</b> 52:6	<b>2:30</b> 113:7	<b>2018</b> 23:10 187:11
zero 25:13	<b>10-year</b> 191:2	<b>14</b> 17:17 47:3 59:2	<b>20</b> 21:19 24:15	195:14 198:10,11
<b>zip</b> 198:6 199:13	<b>10-01</b> 228:1	76:6,13 107:3,10	39:19 50:6 55:9	<b>2019</b> 195:15
<b>zoning</b> 16:11 34:3,5	<b>10-083</b> 227:16	<b>140</b> 139:17	56:9 66:8 75:24	<b>2030</b> 21:9
46:11 95:3 205:10	<b>10-084</b> 227:16	<b>140,000</b> 137:13	77:3 79:22,23	<b>208</b> 212:20
<b>Zurich</b> 14:14	<b>10-085</b> 227:17	<b>143</b> 88:20	91:22 117:6 133:5	<b>21</b> 83:20 153:21
	<b>10-089</b> 63:10 106:7	<b>15</b> 24:18 37:8 45:20	182:12	185:13 221:24
\$	106:9	60:16 126:3	<b>20-minute</b> 21:19	222:6,18
<b>\$100</b> 110:11 136:20	<b>10-090</b> 114:21	152:23 162:1	<b>200</b> 19:4 168:20	<b>21st</b> 148:15
214:10	169:17 174:21	163:12 198:9	188:15 211:4	<b>211</b> 153:16
<b>\$11.7</b> 42:1	221:18,20 222:5	214:16	212:1	<b>217-782-3516</b> 1:5
<b>\$115</b> 13:24	<b>10:03</b> 3:1	<b>15th</b> 39:11	<b>2000</b> 21:6,7 25:13	<b>22</b> 83:15
<b>\$15</b> 194:14	<b>100</b> 8:8 21:8 35:6	<b>15,000</b> 49:14	49:11 75:4 81:22	<b>22-bed</b> 182:11
<b>\$200</b> 73:13	67:8 88:22,22	<b>150</b> 19:4 75:13,15	88:15 116:15	<b>24</b> 47:5 186:11
<b>\$230</b> 214:9	105:11 155:10	<b>158</b> 149:15	162:2 190:24	220:5
<b>\$233</b> 175:2 223:24	177:16 182:11	<b>16</b> 79:22,23 113:17 152:24	199:9 <b>2001</b> 1:13 153:15	<b>24,000</b> 165:17 <b>25</b> 11:22 14:15 37:7
224:8 <b>\$238</b> 127:22	211:5,16 <b>100th</b> 35:23	152.24 16th 175:15	<b>2001</b> 1:13 133:13 <b>2003</b> 34:4 37:11,14	51:21 140:20,21
\$250,000 212:5	100th 33.23 100-bed 72:12 77:2	<b>16,000</b> 177:6 182:17	<b>2003</b> 34.4 37.11,14 <b>2004</b> 25:6 26:5	169:17,18 190:10
\$250,000 212.3 \$3 42:3	78:3 88:11 105:10	<b>160,000</b> 61:20 74:15	51:23	210:11,15
<b>\$30</b> 75:7 194:14	100-beds 79:8	74:17 105:24	<b>2005</b> 101:11 192:10	<b>25,000</b> 125:5 197:22
\$4.2 26:3	100-beds 73.8 100-year 73:19	<b>163,000</b> 65:21	192:12,17 196:13	199:4
<b>\$400</b> 110:12,20	1000 93:23	<b>17</b> 26:18	<b>2006</b> 29:7,10	<b>25,623</b> 82:1
\$500,000 203:15	<b>1000</b> 55.25 <b>102</b> 35:15	<b>174</b> 81:5	<b>2007</b> 202:4	25-minute 21:17
\$6 75:4	<b>104</b> 198:24	<b>175</b> 44:6	<b>2008</b> 72:16 82:17	25-year 45:20 58:19
<b>\$650,000</b> 203:13	<b>106</b> 98:24	<b>176</b> 138:24 188:15	187:11 191:3	<b>2500</b> 25:21
<b>\$69</b> 32:23	<b>107</b> 44:5	<b>178</b> 173:3	197:3 202:4	<b>265,000</b> 65:20
<b>\$800,000</b> 203:16	108-year-old 24:9	18th 65:24	<b>2009</b> 23:15 81:3,23	<b>27,000</b> 115:5
<b>\$85</b> 74:7	<b>109,000</b> 21:9	<b>18-bed</b> 182:12	82:21 83:13	<b>28</b> 23:17
	<b>11</b> 43:24 84:14	<b>180</b> 188:15	192:13 202:4	<b>28th</b> 88:23 188:23
0	<b>11-08</b> 227:1,15	<b>19th</b> 111:13	<b>2010</b> 14:20 23:13,15	<b>29</b> 62:20
<b>03</b> 38:1,6,8	<b>11-09</b> 227:1	<b>1903</b> 168:20	23:21 27:2 29:5	<b>29th</b> 73:12
<b>07-065</b> 228:2	<b>11-10</b> 227:1	<b>1914</b> 168:23	42:3 49:13 52:1	
	1	l	I	l

002337

			Page 269
3	107:16 138:1,23	214:4 226:14	 
3 27:3 69:5 126:4	164:12	<b>8,000</b> 137:13	
203:21		<b>80</b> 49:20	
<b>3,500</b> 138:13	5	<b>80's</b> 111:22	
<b>3.5</b> 55:11 148:16	<b>5</b> 126:4 172:17	<b>800</b> 14:1 43:23	
<b>3:30</b> 151:4	191:8 192:2,4	115:11 137:18	
<b>30</b> 3:18,19 40:1 47:5	203:21 208:19	155:5	
52:10 67:5 68:18	226:13	<b>810</b> 99:4	
83:13 86:20 92:20	<b>5,000</b> 49:13	<b>829</b> 91:14	
94:23 103:23	<b>5-year</b> 165:14	<b>83</b> 66:1 91:22	
110:6 113:19	<b>5:12</b> 228:20	198:14	
137:22 140:20	<b>50</b> 84:19	<b>84</b> 76:1	
153:10 157:20	<b>50's</b> 143:8	<b>85</b> 24:14	
163:13 176:2	<b>500</b> 98:8 99:6 146:4	<b>88</b> 41:17	
<b>30th</b> 82:21 175:3	<b>52</b> 66:2		
224:15	<b>525</b> 1:3	9	
<b>30-minute</b> 77:2	<b>53</b> 83:14	<b>9</b> 27:13 104:17	
91:21	<b>55</b> 52:8	214:4 227:15	
<b>30-month</b> 46:3	<b>56</b> 66:6 69:8	<b>9,000</b> 153:20	
<b>300</b> 31:8,10		<b>9-year</b> 165:13	
<b>31</b> 17:17 76:6	6	<b>9.5</b> 148:18	
<b>310,000</b> 199:11	<b>6</b> 88:22 104:15	<b>90</b> 88:21 138:1,1	
<b>32</b> 5:9 88:20 95:21	191:5 226:14	185:6 188:13	
95:22	<b>6th</b> 199:24 200:6	<b>90's</b> 59:10	
<b>32nd</b> 5:18	<b>6,293</b> 81:22	<b>911</b> 39:17	
<b>32,893</b> 75:5	<b>6.2</b> 189:3	<b>94th</b> 35:23	
<b>324</b> 21:7	<b>6:32</b> 40:2	<b>94-bed</b> 34:19	
<b>347</b> 117:10 119:6	<b>60</b> 53:17 99:10	<b>95</b> 125:7 140:14	
<b>35</b> 37:7 88:4 92:21	173:6 214:9	<b>98</b> 30:7 177:1	
<b>36</b> 40:2 66:8	<b>60's</b> 75:21	203:24 204:1	
<b>360,000</b> 199:5	600 33:13 212:1	<b>99th</b> 36:1	
<b>370</b> 93:10	60611 2:24		
<b>377</b> 93:24	<b>62761</b> 1:4		
<b>38</b> 52:7	<b>65</b> 62:20 92:18,20		
<b>39</b> 103:23 115:5	92:22 110:3		
	<b>65,000</b> 203:7		
4	<b>68</b> 52:7 66:3		
<b>4</b> 66:9 172:4	7		
<b>4,000</b> 33:21 122:10			
<b>4,200</b> 36:5,11,20	7 1:10,13 104:15		
<b>40</b> 110:6 145:19	191:5 226:14		
153:10,22 173:7	7th 36:1 66:6,7		
212:4	120:20		
<b>40,000</b> 62:1 197:22	<b>7,000</b> 175:19 177:5		
<b>40-year</b> 16:9	<b>70</b> 65:11 69:8 74:3		
<b>400</b> 96:14 99:2	83:17 214:9 <b>70-bed</b> 25:15 63:11		
<b>401</b> 2:23	65:7 74:10 88:9		
<b>41</b> 27:4	106:10		
<b>43</b> 24:24	<b>700</b> 179:9		
<b>44</b> 52:5 103:24	<b>73</b> 16:21		
<b>45</b> 21:14 27:2 67:6	<b>75</b> 10:21 <b>75</b> 118:10,18 198:6		
68:18 74:4 80:11	<b>76</b> 84:14		
84:16 96:9 173:13	<b>7924</b> 107:10		
176:1	1747 107.10		
<b>460</b> 60:20	8		
<b>47</b> 32:21 33:1 44:12	<b>8</b> 81:24 104:15		
50:6 60:17,21	182:13 191:5		
	102.13 171.3		

525 WEST JEFFERSON ST. SPRINGFIELD, ILLINOIS 62761 € (217) 782-3516€ FAX: (217) 785-4111

December 9, 2011

#### <u>CERTIFIED MAIL</u> RETURN RECEIPT REQUESTED

Ms. Hadley Streng, Director Planning and Business Development Centegra Health System 385 Millennium Drive Crystal Lake, IL 60012

RE: DENIAL OF APPLICATION

Notice of an Opportunity for an Administrative Hearing

Illinois Health Facilities Planning Act

PROJECT: #10-090 - Centegra Hospital-Huntley

APPLICANT(S): Centegra Health System

Centegra Hospital-Huntley

Dear Ms. Streng:

On December 7, 2011 the Illinois Health Facilities Planning Board issued its denial of the application for permit for the above-referenced project. The State Board rendered its decision following consideration of the CON application, supplemental information, public hearing materials, the State Board Staff Agency Report and the testimony of the applicant. The State Board's decision is based upon the applicant's failure to document that Project #10-089 as that proposed is in compliance with State Board's review criteria. The following are the allegations of non-compliance the State Board observed in the application:

#### Allegations of Non-Compliance

The applicants did not document conformance with the following review criteria:

- Criterion 1110.1430(b) Planning Area Need
- ☐ Criterion 1110.1430(c) Unnecessary Duplication/Maldistribution
- Criterion 1110.3030(a) Clinical Services Other Than Categories of Service

Section 10 of the Illinois Health Facilities Planning Act (the "Act"), P.A. 78-1156 as amended, [20 ILCS 3960/10] affords you the opportunity for a hearing before a hearing officer appointed by the Director of the Illinois Department of Public Health. Such hearing shall be conducted in accordance with the provisions specified in Section 10 of the Act and the implementing rules, 77 IAC Part 1130. If you decide to exercise your right to an administrative hearing, you must submit a written notice of a request for such hearing to the Administrator of the State Board, postmarked within 30 days of

DENIAL LETTER
Page 2 of 2

receipt of this notice.

Notice to the Administrator may be made by forwarding the written request to my attention at the following address:

Courtney Avery, Administrator Illinois Health Facilities and Services Review Board 525 West Jefferson Street, 2<sup>nd</sup> Floor Springfield, Illinois 62761

Notice to the Administrator constitutes notice to the State Board (77 IAC 1130.1020(b)). Failure to submit your request within this period constitutes a waiver of your right to an administrative hearing.

If you decide to exercise your right to an administrative hearing, the Illinois Health Facilities and Services Review Board, shall, within 30 days after the receipt of your request, appoint a hearing officer. The administrative hearing will afford you the opportunity to demonstrate that the application is consistent with the criteria upon which the action of the State Board was based. The State Board shall make a final determination following its consideration of the report of the administrative hearing, or upon default of the party to the hearing.

Should you have any questions, please contact Mike Constantino at 217 782 3516.

Sincerely,

Courtney Avery, Administrator

Illinois Health Facilities and Services Review Board

Cc: Dale Galassie, Chairman Frank Urso, General Counsel

#### Constantino, Mike

From: Urso, Frank

Sent: Monday, December 19, 2011 9:13 AM

To: Constantino, Mike Cc: Avery, Courtney

Subject: FW: Technical Assistance Documentation

Mike,

For the 10-090 file.

Thanks, Frank.

From: Lawler, Daniel [mailto:daniel.lawler@klgates.com]

Sent: Friday, December 16, 2011 4:10 PM

To: Urso, Frank

**Subject:** Technical Assistance Documentation

#### Frank,

This email is to document the technical assistance call I had with you, Juan Morado and Courtney Avery on Friday December 2, 2011 for Project No. 10-090, Centegra Hospital-Huntley regarding the requirements of Section 1110.530(b)(5) on Service Accessibility and the public comment guidelines. As set forth in my letter to you dated November 18, 2011, the applicants understood that where Section 1110.530(b)(5) states that "an applicant shall document that at least one of the following factors exist", that specific provision is complied with when the applicant documents one of the five factors listed and that the provision does not require two factors to be documented. You stated you agreed with that interpretation. You also confirmed that the guidelines for public comment at the December Review Board meeting would be the written guidelines posted on the Review Board's website. Thank you for your assistance on these matters.

Dan

This electronic message contains information from the law firm of K&L Gates LLP. The contents may be privileged and confidential and are intended for the use of the intended addressee(s) only. If you are not an intended addressee, note that any disclosure, copying, distribution, or use of the contents of this message is prohibited. If you have received this e-mail in error, please contact me at <a href="mailto:daniel.lawler@klgates.com">daniel.lawler@klgates.com</a>.

### ··CentegraHealthSystem

Centegra Corporate Office

385 Millennium Drive Crystal Lake, IL 60012 815-788-5826

Michael S. Eesley Chief Executive Officer

December 20, 2011

### RECEIVED

DEC 2 3 2011

HEALTH FACILITIES & SERVICES REVIEW BOARD

#### VIA CERTIFIED MAIL AND EMAIL

Ms. Courtney Avery, Administrator Illinois Health Facilities and Services Review Board 525 West Jefferson Street 2nd Floor Springfield, IL 62761

Re: Request for Administrative Hearing

Project No. 10-090, Centegra Hospital-Huntley

Dear Ms. Avery:

On behalf of Centegra Health System and Centegra Hospital-Huntley, the co-applicants in Project No. 10-090 Centegra Hospital-Huntley, I request a hearing before a hearing officer on the Illinois Health Facilities Planning Board's issuance of a denial of the application for permit on December 7, 2011. This request is made in accordance with the Notice of Opportunity for Administrative Hearing in your letter dated December 9, 2011, which I received on December 19, 2011.

Centegra Health System and Centegra Hospital-Huntley will be represented in this hearing by Daniel Lawler, K&L Gates LLP, 70 West Madison Street, Suite 3100, Chicago, Illinois 60602 (telephone 312.372.1121; email daniel.lawler@klgates.com). Please provide Mr. Lawler with notice of the appointment of the hearing officer and hearing date.

Sincerely,

Michael S. Eesley

Chief Executive Officer Centegra Health System

cc: Dale Galassie, Chairman, IHFSRB via First Class Mail Frank Urso, General Counsel, IHFSRB via First Class Mail

Daniel Lawler, K&L Gates LLP, Counsel for the Co-Applicants

#### Constantino, Mike

From:

Avery, Courtney

Sent:

Wednesday, December 21, 2011 11:34 AM

To: Subject: Constantino, Mike; Urso, Frank; Morado, Juan

Attachments:

Fw: Project No. 10-090 Request for Administrative Hearing Courtney Avery letter Project No 10-090 12-20-11.pdf

FYI

From: Shepley, Aaron [mailto:ATShepley@Centegra.com]

Sent: Tuesday, December 20, 2011 05:34 PM

To: Avery, Courtney

Cc: 'Lawler, Daniel' <daniel.lawler@klgates.com>; Streng, Hadley <HStreng@centegra.com>

Subject: Project No. 10-090 Request for Administrative Hearing

Dear Ms. Avery:

On behalf of the applicants in Project No. 10-090, please see the attached Request for Administrative Hearing. Thank you for your assistance in this matter.

Very Truly,

Aaron T. Shepley

#### Aaron T. Shepley

Scnior Vice President, General Counsel Centegra Health System 385 Millennium Drive Crystal Lake, Illinois 60012 (815) 788-5837 (work) (815) 245-6312 (cell) atshepley@centegra.com

This transmission may contain information that is privileged, confidential, or exempt from disclosure under applicable law. If you are not the intended recipient, consider yourself notified that any disclosure, copying, distribution, use, or reliance on this transmission is STRICTLY PROHIBITED. Please destroy this transmission in any format and notify the sender, if you received this transmission in error. Thank you.



Centegra Corporate Office

385 Millennium Drive Crystal Lake, IL 60012 815-788-5826

Michael S. Eesley Chief Executive Officer

December 20, 2011

#### VIA CERTIFIED MAIL AND EMAIL

Ms. Courtney Avery, Administrator Illinois Health Facilities and Services Review Board 525 West Jefferson Street 2nd Floor Springfield, IL 62761

Re: Request for Administrative Hearing

Project No. 10-090, Centegra Hospital-Huntley

Dear Ms. Avery:

On behalf of Centegra Health System and Centegra Hospital-Huntley, the co-applicants in Project No. 10-090 Centegra Hospital-Huntley, I request a hearing before a hearing officer on the Illinois Health Facilities Planning Board's issuance of a denial of the application for permit on December 7, 2011. This request is made in accordance with the Notice of Opportunity for Administrative Hearing in your letter dated December 9, 2011, which I received on December 19, 2011.

Centegra Health System and Centegra Hospital-Huntley will be represented in this hearing by Daniel Lawler, K&L Gates LLP, 70 West Madison Street, Suite 3100, Chicago, Illinois 60602 (telephone 312.372.1121; email daniel.lawler@klgates.com). Please provide Mr. Lawler with notice of the appointment of the hearing officer and hearing date.

Sincerely.

Michael S. Eesley

Chief Executive Officer

Centegra Health System

cc:

Dale Galassie, Chairman, IHFSRB via First Class Mail Frank Urso, General Counsel, IHFSRB via First Class Mail Daniel Lawler, K&L Gates LLP, Counsel for the Co-Applicants March 8, 2012

# CORRECTED CERTIFIED MAIL RETURN RECEIPT REQUESTED

Ms. Hadley Streng, Director Planning and Business Development Centegra Health System 385 Millennium Drive Crystal Lake, IL 60012

#### RE: **DENIAL OF APPLICATION**

Notice of an Opportunity for an Administrative Hearing

Illinois Health Facilities Planning Act <a href="PROJECT">PROJECT</a>: 10-090 - Centegra Hospital-Huntley <a href="APPLICANT(S">APPLICANT(S</a>): Centegra Health System Centegra Hospital-Huntley

Dear Ms. Streng:

On December 7, 2011 the Illinois Health Facilities Planning Board issued its denial of the application for permit for the above-referenced project. The State Board rendered its decision following consideration of the application, the State Board Staff Report and the testimony of the applicant. The State Board's decision is based upon the applicant's failure to document that a project of the nature and scope as that proposed is appropriate for the reasons stated in the following allegations of non-compliance:

#### Allegations of Non-Compliance

The a	nnlicante	did not	document	conformance	with	the foll	lowing	ravian	critoria
me a	pplicants	ala not	document	comormance	willi	me ion	lowing	review	criteria.

□Criterion 1110.530(b) - Planning Area Need
□Criterion 1110.530(c) - Unnecessary Duplication/Maldistribution
□Criterion 1110.3030(a) - Clinical Services Other Than Categories of Service

Section 10 of the Illinois Health Facilities Planning Act (the "Act"), P.A. 78-1156 as amended, [20 ILCS 3960/10] affords you the opportunity for a hearing before a hearing officer appointed by the Director of the Illinois Department of Public Health. Such hearing shall be conducted in accordance with the provisions specified in Section 10 of the Act and

### DENIAL LETTTER Page **2** of **2**

the implementing rules, 77 IAC Part 1130. If you decide to exercise your right to a hearing, you must submit a written notice of a request for such hearing to the Administrator of the State Board, postmarked within 30 days of receipt or delivery of this notice.

Notice to Administrator may be made by forwarding the written request to my attention at the following address: Illinois Health Facilities and Services Review Board, Attention: Courtney R. Avery, Administrator, Division of Health Systems Development, 525 West Jefferson Street (2<sup>nd</sup> Floor), Springfield, Illinois 62761. Notice to the Administrator constitutes notice to the State Board (77 IAC 1130.1020(b)). Failure to submit your request within this period constitutes a waiver of your right to a hearing.

If you decide to exercise your right to a hearing, the Illinois Health Facilities and Services Review Board, shall, within 30 days after the receipt of your request, appoint a hearing officer. The hearing will afford you the opportunity to demonstrate that the application is consistent with the criteria upon which the action of the State Board was based. Following its consideration of the report of the hearing, or upon default of the party to the hearing, the State Board shall make its final determination.

Sincerely,

Combey R. Avery

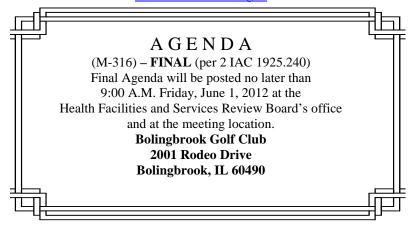
Courtney R. Avery, Administrator Illinois Health Facilities and Services Review

Board

#### State of Illinois

#### Health Facilities and Services Review Board

525 West Jefferson Street, 2<sup>nd</sup> Floor, Springfield, Illinois 62761 (217) 782-3516, (217) 785-4111 (fax) www.hfsrb@illinois.gov



- 1. PUBLIC PARTICIPATION SIGN-IN, 9:30 A.M.
- 2. CALL TO ORDER: Tuesday June 5, 2012, 10:00 A.M.
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES: April 17, 2012

#### 5. POST PERMIT ITEMS APPROVED BY THE CHAIRMAN:

- 1. Permit #11-006 Transitional Care of Arlington Heights approved for a permit renewal to extend the completion date to April 30, 2014.
- 2. Permit #11-006 Transitional Care of Arlington Heights approved for an extension of obligation to February 28, 2013.
- 3. Permit #10-017 Swedish Covenant Hospital approved for a permit alteration to change the project financing and increase the total cost of the project by 1.1% or \$547,500 from \$49,809,652 to \$50,357,152.
- 4. Permit #10-059 Trinity Medical Center Rock Island approved for alteration to increase the total project cost by 3.1% from \$11,874,956 to \$12,248,682 an increase of \$372,726 and reduce the modernization gross square footage by 375 GSF.
- 5. Permit #10-059 Trinity Medical Center Rock Island approved for a permit renewal to extend the completion date to March 31, 2015.

#### 6. ITEMS FOR STATE BOARD ACTION:

A. PERMIT RENEWAL REQUESTS

Item	Class	Opposition	Facility	City	Number	
A-2	NA	No	Clare Oaks	Bartlett	05-002	
A-1	NA	No	Permit Renewal  Northshore University HealthSystem	Skokie	09-025	
			72-Month Permit Renewal to June 30, 2018			

- B. EXTENSION REQUESTS (none)
- C. ALTERATION REQUESTS (none)
- D. DECLARATORY RULINGS/OTHER BUSINESS (none)
- E. HEALTH CARE WORKER SELF-REFERRAL ACT (none)
- F. STATUS REPORTS ON CONDITIONAL/CONTINGENT PERMITS (none)
- **G. EXEMPTION REQUESTS (none)**
- H. APPLICATIONS SUBSEQUENT TO INITIAL REVIEW

Item	Class	Opposition	Facility	City	Number
H-01	Sub	No	Skokie Hospital Modernization of Med/Surg and Surgery	Skokie	12-020
H-02	Non- Sub	No	Silver Cross Renal Ctr. Change of Ownership	New Lenox	11-117
H-03	Non- Sub	No	Silver Cross Renal Ctr. Morris Change of Ownership	Morris	11-118
H-04	Non- Sub	No	Silver Cross Renal Ctr. West Change of Ownership	Joliet	11-119
H-05	Non- Sub	No	Crystal Springs Dialysis Change of Ownership	Crystal Lake	12-017
H-06	Sub	No	Elmhurst Memorial Hospital Relocate Oncology Program	Elmhurst	12-019
H-07	Sub	Yes	Lisle Ctr. for Pain Management Establish a Ltd. Specialty ASTC	Lisle	11-121

Item	Class	Opposition	Facility	City	Number	
H-08	Sub	Yes	Manor Court of Freeport Add 27 Beds to 90-Bed LTC Facility	Freeport	12-014	
H-09	Sub	Yes	FMC North Pekin Establish 9-Station ESRD Facility	North Pekin	12-004	
H-10	Sub	No	Schaumburg Renal Center Add 6-stations to Existing 14 station facility	Schaumburg	12-009	
H-11	Sub	No	FMC Oak Forest Establish 12-Station ESRD Facility	Oak Forest	12-012	
I. <b>Al</b>	PPLICA	TIONS SUBS	EQUENT TO INTENT TO DENY			
I-0	01 Su	b No	Lake County Dialysis Discontinue 16-Station ESRD Establish 20-Station Replacement Facility	Vernon Hills	11-114	
I-0	)2 Su	b Yes	FMC East Aurora Establish 12-Station ESRD Facility	Aurora	11-120	

#### 7. EXECUTIVE SESSION

A. APPLICATIONS PENDING ADMINISTRATIVE HEARING (ADM) / JUDICIAL REVIEW (JUD)

#### 8. COMPLIANCE ISSUES / SETTLEMENT AGREEMENTS / FINAL ORDERS

- A. Referrals to Legal Counsel
  - 1. Dupage Medical Group- Lisle Medical Office Building and Cancer Center
  - 2. Mercer County Hospital
- B. Final Orders
  - 1. Marklund Children's Home HFPB 07-065
  - 2. Rosary Hill HFSRB 07-096

#### 9. OTHER BUSINESS

- 1. Legislative Update
- 2. April 2012 Financial Report

#### 10. RULES DEVELOPMENT

1. Rulemaking Status Report

#### 11. OLD BUSINESS (none)

#### 12. NEW BUSINESS

- 1. Centegra Hospital-Huntley, Project # 10-090, HFSRB 11-11
- 2. Extend the IGA with the Illinois Department of Public Health
- 3. Bethshan Association II in Palos Heights discontinuation of 16 bed ICF/DD facility
- 4. Brooke Hill in Eldorado discontinuation of 16 bed ICF/DD facility
- 5. Good Samaritan Knoxville discontinuation of 30 bed long term care facility
- 6. Advocate Christ Medical Center adjust Hospital Profile data for medical surgical and obstetric utilization for CY 2005-2011
- 7. Approval of 2013 Meeting Dates

#### 13. ADJOURNMENT

#### FOR TRANSCRIPTS OF THIS MEETING CONTACT:

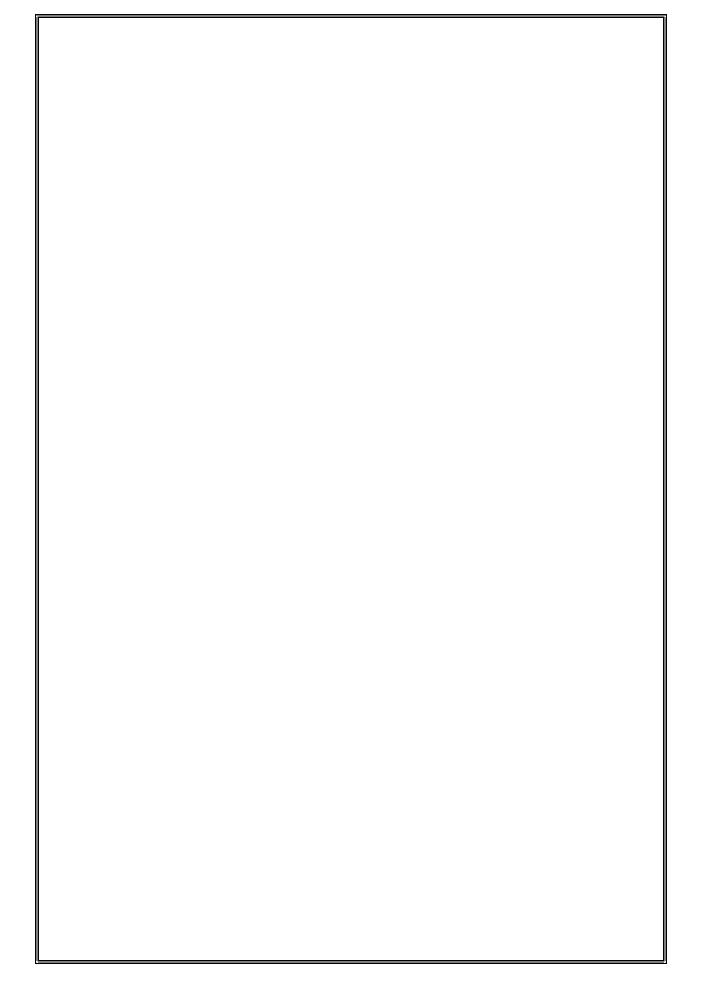
Health Facilities and Services Review Board Office 525 West Jefferson Street, 2<sup>nd</sup> Floor Springfield IL 62761-0001 217-782-3516

#### 14. NEXT MEETING:

July 23- 24, 2012 Bolingbrook Golf Club 2001 Rodeo Drive Bolingbrook, IL 60490

#### 15. FUTURE MEETINGS:

Heal	th Facilities Planning Boa	rd – Meetings – 2012
Date	City	Location
September 11, 2012	TBA	TBA
October 30, 2012	TBA	TBA
December 18, 2012	TBA	TBA





### RECEIVED

JUN 1 4 2012

HEALTH FACILITIES & SERVICES REVIEW BOARD

## STATE OF ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD

# PROCEEDINGS HELD IN OPEN SESSION MEETING

**JUNE 5, 2012** 

#### NATIONWIDE SCHEDULING

#### **OFFICES**

MISSOURI Springfield Inflerson City Kantas City Columbia Raila Cope Girordsou

KANSAS Overland Park ILLINGIS Springfield Champaign

HEADQUARTERS: 711 North Eleventh Street, ST. Louis, Missouri 63101

800.280.3376

www.midwestlitigation.com

002351

	Page 1
1	STATE OF ILLINOIS
2	HEALTH FACILITIES AND SERVICES REVIEW BOARD
3	525 West Jefferson Street, 2nd Floor
4	Springfield, Illinois 62761
5	217-782-3516
6	
7	
8	
9	OPEN SESSION
10	
11	
12	Regular session of the meeting of the State of
13	Illinois Health Facilities and Services Review Board was
14	held on June 5, 2012, at the Bolingbrook Golf Club, 2001
15	Rođeo Drive, Bolingbrook, Illinois.
16	
17	
18	
19	
20	•
21	
22	
23	
24	

4		Page 2
1	PRESENT:	
	Dale Galassie - Chairman	
2	Ronald Eaker	
904-00-1-0-1-0-1-0	John Hayes	
3	John Burden	
	Alan Greiman	1
4	Kathy Olson	
5	Richard Sewell	ļ
6	David Penn	
7		
8	ALSO PRESENT:	
9	Courtney Avery - Administrator	 
10	Frank Urso - General Counsel	***************************************
11	Juan Morado - Assistant Counsel	[:
12	Alexís Kendrick - Board Staff	i
13	Michael Constantino - IDPH Staff	
14	George Roate - IDPH Staff	00 000
15	Bonnie Hills - IDPH Staff	AND
16	Claire Burman - Board Staff	
17	Michael C. Jones - DHFS	
18	A	
19	Reported by:	***************************************
20	Karen K. Keim	**************************************
21	CRR, RPR, CSR-IL, CRR-MO	And Andrews
22	Midwest Litigation Services	
23	711 North 11th Street	
24	St. Louis, Missouri 63101	K. K

7	Page 3 START TIME: 10:02 a.m.
2	Securities a meridique of the VEC VEC VEC 1986 C
3	CHAIRMAN GALASSIE: Good morning, ladies and
4	gentlemen. Welcome here on a beautiful day. We should be
5	outside, rather than in here, but that's how it goes
6	sometimes.
7	I would call the meeting to order. We do have
8	a quorum. We have two members as of now missing, to our
9	knowledge. Member Hilgenbrink will not be here. And can I
10	have a roll call for those present, please?
11	MR. ROATE: Dr. Burden?
12	(No response)
13	MR. ROATE: Absent.
14	MR. ROATE: Mr. Eaker?
15	MR. EAKER: Present.
16	MR. ROATE: Justice Greiman?
17	MR. GREIMAN: Present.
18	MR. ROATE: Mr. Hayes?
19	MR. HAYES: Present.
20	MR. ROATE: Ms. Olson?
21	MS. OLSON: Present.
22	MR. ROATE: Mr. Penn?
23	MR. PENN; Present.
24	MR. ROATE: Mr. Sewell?

	Page 164
1	Item 9-2, the Financial Updates. Courtney has
2	handed out similar. Anyone have any questions to the
3	financial update? We will pass on a report.
4	(Pause)
5	CHAIRMAN GALASSIE: Hearing none, moving
6	forward. Thank you very much.
7	Rules Development. Claire, did you have a
8	handout?
9	MS. BURMAN: Yes.
10	CHAIRMAN GALASSIE: Similarly, Claire has
11	given us kind of a status report on our rules development.
12	MS. BURMAN: Just one thing I would like
13	everyone to be aware of. Monday, June 11th, is the last
14	day to submit your public comment on 1130.
15	CHAIRMAN GALASSIE: Thanks, Claire.
16	Any other
17	MS. BURMAN: That will be posted on the web
18	site.
19	CHAIRMAN GALASSIE: Good. Any other
20	questions for Claire?
21	(Pause)
22	CHAIRMAN GALASSIE: Hearing none, moving to
23	Old/Unfinished Business, we have none, to my knowledge.
24	Seeing none, Item 12, New Business, Centegra

Page 165

- 1 Hospital-Huntley. We have five or six requests under the
- 2 Open Meetings Act for comment. I would simply ask folks,
- 3 respectfully, we will limit you to two minutes, and we
- 4 appreciate your attention to that matter. I hope I
- 5 pronounce your names correctly. I apologize if I do not.
- 6 I'll call up three or four folks so you can cue up if
- 7 that's all right.
- 8 The proponents, Susan Milford; an opponent,
- 9 Linas Grikis. Are you two in the room? Come on up. Sonya
- 10 Reece and Joe Ourth.
- 11 (Pause)
- 12 CHAIRMAN GALASSIE: Just spell your name. You
- 13 don't have to be sworn in.
- MR. GRIKIS: Linas Grikis, L-i-n-a-s,
- 15 G-r-i-k-i-s.
- 16 Mr. Chairman, Members of the Board, my name is
- 17 Linas Grikis. I'm an attorney with Polsinelli Shughart,
- 18 counsel for Mercy Health System, and I will keep my
- 19 comments brief.
- 20 As you are aware, much like Centegra Health
- 21 System, Mercy had a hospital project in McHenry County that
- 22 was denied by the Board at its December meeting. Mercy,
- 23 like Centegra, has appealed the Planning Board's decision,
- 24 and that appeal is working its way through the

	Page 166
1	administrative process; that is, until the matters you have
2	been discussing came to light. Specifically, it was noted
3	during the administrative process that there was an error
4	in the record of both the Mercy project and the Centegra
5	project. In short, the Administrative Law Judge has sent
6	both matters back to you all to figure out what to do about
7	it.
8	Mercy understands that none of us on this side
9	of the table are Board members. Therefore, we cannot
10	determine whether something was or was not important in
11	your decision-making process. Any decision you reach today
12	regarding how to handle the error in the record of the
13	Centegra project is your decision. That stated, we would
14	like you to consider a few things.
15	First, I understand that only Centegra is on
16	the agenda today, but as your Board Counsel may have
17	informed you, the Mercy project same issue in the Mercy
18	project is coming along right behind this matter. So,
19	since the issues before you in the Centegra record are the
20	exact same in the Mercy record, we would ask that the Board
21	apply any decision you reach today to the Mercy decision
22	or the Mercy matter as well, and that will help ensure that
23	Mercy doesn't incur any additional delay in its appeal. In

the same vein, we would also ask you to be mindful of all

24

	Page 167
1	of the resources of the parties on this side of the table.
2	If you ultimately conclude that additional
3	reconsideration of the project is required because, as
4	you all are aware, this circle of friends are going to be
5	commenting on both projects. If there is a
6	reconsideration, we would ask that that reconsideration
7	take place at the same Board meeting.
8	CHAIRMAN GALASSIE: Thank you.
9	Mr. Ourth?
10	MS. REECE: Actually, I'm going to go first,
11	if you don't mind.
12	Good afternoon. I'm Sonya Reece. I'm the
13	Director of Health Facilities Planning for Advocate Health
14	and Hospitals Corporation. Advocate would like to provide
15	limited public comment, as the Board considers the
16	administrative review action in the Centegra-Huntley
17	matter.
18	It's likely that in your Executive Session
19	today you discussed the pending litigation in which
20	Centegra has filed action against the Review Board and the
21	Administrative Law Judge. You may have also discussed
22	Centegra and Mercy's administrative hearing. I, and two of
23	my colleagues, would like to briefly give you perspective
24	of those hospitals who would oppose these new hospital

1	Page 168 projects.
2	As you know, the Administrative Law Judge in
3	the Centegra matter has proposed remanding the case back to
4	you to correct a misfiling in the record. As you will
5	recall, the Administrative Board had voted an Intent to
6	Deny for the Centegra and Mercy projects in June of last
7	year. Subsequently, the Review Board voted a final denial
8	in December, after exhausting hearings and submissions.
9	Following these denials, both Centegra and Mercy filed for
10	administrative review to appeal these actions. Prior to
11	the action actual hearing occurring, it was discovered
12	that one opposition document labeled for Mercy was actually
13	in the Centegra file and vice versa. This document was a
14	report submitted on behalf of Sherman Hospital, St. Alexius
15	Medical Center, and Advocate Good Shepherd Hospital. Upon
16	discovering the cross-filed document, counsel for the
17	Review Board notified the Administrative Law Judge and
18	subsequently requested that the matter be remanded back to
19	the Review Board.
20	MR. MORADO: Thirty seconds.
21	CHAIRMAN GALASSIE: Ms. Reece, respectfully,
22	we know that whole story. You might want to tell us what
23	you want to tell us that we don't know.
24	MS. REECE: The issue at present is whether

1	Page 169 one report in an 11,000 page record should cause the matter
2	to be reconsidered and, if so, under what type of
3	reconsideration? My colleagues would like to address this
4	matter in more detail.
5	CHAIRMAN GALASSIE: Thank you.
б	MR. GORDON: Good afternoon. My name is Trent
7	Gordon. I'm the Director of Strategic Planning at Advocate
8	Good Shepherd Hospital.
9	In my hands, I hold copies of the documents in
10	question that were misfiled that led the Administrative Law
11	Judge to recommend the remand of both Centegra and Mercy.
12	Let me briefly quote you a couple statements from the
13	Market Assessment and Impact Study that was performed on
14	the proposed Centegra-Huntley Hospital. "There is existing
15	capacity to meet the current needs of McHenry County
1.6	residents. Area residents are already being served by
17	existing hospitals, and a new hospital in McHenry County
18	will have substantial adverse impact on existing hospitals'
19	volume and (unintelligible). Even with population growth,
20	there is not enough demand to support a new 128-bed
21	hospital in McHenry County, and any new beds will largely
22	ship discharges from hospitals already serving residents in
23	the Planning Area."
24	Now let me quote you several statements

Page 170

- 1 from the Market Assessment and Impact Study that was
- 2 performed on the proposed Mercy Crystal Lake Hospital.
- 3 "There is existing" --
- 4 CHAIRMAN GALASSIE: Actually, I think you
- 5 have to limit your comments right now to Centegra.
- 6 MR. GORDON: All right. So, basically, the
- 7 exact same conclusions that I just read to you about
- 8 Centegra were the exact same conclusions, word for word,
- 9 that were found in the Mercy study. Now, there were some
- 10 minor differences. So, for example, the Huntley study
- 11 found that 89 percent of the proposed Huntley service area
- 12 residents lived within 15 minutes of an existing hospital.
- 13 For the Mercy Crystal Lake study, it found that percentage
- 14 to be 81 percent.
- 15 MR. MORADO: Thirty seconds.
- 16 CHAIRMAN GALASSIE: So, in summary, these
- 17 documents affirm both your vote in June and December to
- 18 deny both of these projects. Even if you read the
- 19 documents in the wrong file, it would have had no impact on
- 20 your vote in June or December. A partial remand to fix the
- 21 record is the proper course of action here. A full remand
- 22 to vote on these projects a third time is not good use of
- 23 your time, nor a good use of the time of the applicants,
- 24 nor a good use of the time of the concerned hospitals.

,	Page 171 Thank you very much.
1	
2	CHAIRMAN GALASSIE: Thank you, Mr. Gordon.
3	Mr. Ourth?
4	MR. OURTH: Yes. Members of the Board, I'm
5	Joe Ourth, counsel for Advocate, and we have submitted our
6	briefs, but we'd like to take two minutes more to summarize
7	our position on this.
8	As with any project with a record of 11,000
9	pages in it, it's not unusual that there may be a misfiling
10	in that record. Our position in talking with the
11	Administrative Law Judge was that this record issue was one
12	that could be resolved as part of the hearing process and
13	it would not be necessary for this to come back to the
14	Board. We believed it to be efficient to allow the appeal
15	process to run its course, and, interestingly enough,
16	Centegra and us both agreed on that, because we were both
17	interested in the efficiency of moving that forward. But
18	we believe it's a troublesome precedent that if there is
19	any time that there is a record that may mean that a
20	project automatically comes back to the Board, and that may
21	be a precedent that could be troublesome in the future.
22	Indeed, in fact, it's come to light that there's already
23	some other things in the record or there are some other
24	issues in the record, so whatever that might mean for the

Page 172

- 1 future on this project as well as others.
- We also note that in addition to the
- 3 administrative case, Centegra has filed suit against the
- 4 Board in Circuit Court, and that this litigation is still
- 5 pending in Circuit Court and in the Appellate Court as
- 6 well. But, you now have it back in front of you. And so
- 7 now what? What do you do with it? Let me boil down the
- 8 legal issue for you very simply.
- 9 You have two reports that you got on the same
- 10 day, for the same two projects, from the same meeting, that
- 11 are very similar. The whole issue was that this project
- 12 was put in this stack (indicating) and this one was put in
- 13 this stack (indicating).
- MR. MORADO: Thirty seconds.
- MR. OURTH: We're not over estimating your
- 16 abilities as Board members, but I kind of also thought you
- 17 could handle that amount of processing without a whole lot
- 18 of confusion, and that that's probably something that you
- 19 would handle and would not require the Board to do a
- 20 complete do-over of the project.
- 21 The question as you're going forward would
- 22 seem to be, if the two reports were in the right stack,
- 23 would that have changed the vote? It's not -- this is not
- 24 an issue where there needs to be a do-over of the project.

	Page 173
1	You voted on it twice before, and I think that it's the
2	proper course to correct the record that was sent back but
3	to not start over on the process.
4	Thank you.
5	CHAIRMAN GALASSIE: Thank you. And we have
6	two folks that signed up as proponents on the issue. Aaron
7	Shepley and Susan Milford. Good afternoon, folks.
8	MR. SHEPLEY: Good afternoon to you, too. As
9	was noted, my name is Aaron Shepley. Seated with me here
10	today is Susan Milford. We appreciate the opportunity to
11	address you at this late hour on a very long day for you,
12	so I'll keep my comments brief.
13	Nominally, our project is on the agenda, as
14	you know, pursuant to the recommendation of the ALJ, and as
15	you pointed out, Mr. Chairman, you're all very well aware
16	of that, but it's to correct a record and I put that in
17	quotes, correct an error in the record. What I would
18	suggest is that there really never was an error. But we're
19	here, and it is what it is.
20	Really, what Mr. Ourth explained, I am in
21	total agreement with. There were two transmittal letters,
22	and the wrong reports got submitted by Advocate's attorney
23	when they sent them to the State. The State did exactly
24	what the State should have done. They put them in the file

	Page 174
1	with the cover letters that were on top of them. That
2	being said, we're really here and I ask for an
3	opportunity to speak, and signed up under public comment
4	for two reasons. One, I really want to talk about process,
5	because 1 feel like our project has gotten off track a
6	little and, two, we want to make sure that you know and
7	I will renew our request we are fully committed to this
8	project. We would encourage you to approve this project in
9	the most expeditious manner possible.
10	We right now are three months behind schedule
11	that we should have been, and I want to talk about that
12	very briefly. We are fully committed to this project. Our
13	community is committed to the project. This has been a
14	long and even for you, too, I'm sure a long and
15	sometimes painful journey. We have spent over \$3 million
16	on this project to date. We have invested thousands of
17	volunteer hours. We've invested thousands of working
18	hours, all for the goal of serving our community, and it's
19	in everybody's best interests that this process stay on
20	track and that it stay fair, and that's really where we
21	come to the fork in the road.
22	As was pointed out, we did file a lawsuit on
23	this action, and I want to explain that, and I want to
24	clear the air on it, because we don't have the opportunity

Page 175

- 1 to call all the Board members and say, "This is why we did
- 2 this and the other thing." But this is our opportunity to
- 3 explain our position and why we did what we did.
- 4 Everything about this project -- and, by the way, our
- 5 lawsuit has nothing to do with what you decided on December
- 6 7th. It has everything to do with what has not happened
- 7 since December 7th. We started down a path, and we were on
- 8 a perfect track. I will tell you that. The ALJ, the
- 9 appointment of the ALJ, everything was done precisely as it
- 10 should be done under the rules. The ALJ was appointed
- 11 within thirty days, he set a prehearing conference, all the
- 12 parties appeared. We did everything we needed to do, and
- 13 he set a hearing that was within the 90-day rule or the
- 14 State rule as required.
- MR. MORADO: Thirty seconds.
- 16 MR. SHEPLEY: It was high-five for everybody
- 17 around. But what happened is that on March 19th, because
- 18 of this so-called error in the record -- which I would
- 19 agree with Mr. Gordon, and I wish he would have been there
- 20 arguing at the time -- that it wasn't a material error, but
- 21 what I would tell you is that the irony of the so-called
- 22 error in the record is that that new report makes our
- 23 project better, because the report that was in the file
- 24 showed the health system or the hospital facility having a

1	Page 176 greater impact on existing facilities than the report that
2	should have been in the file. So, that's the irony. If
3	you correct the record, we now have a stronger case for
4	approval than we had the last time through.
5	CHAIRMAN GALASSIE: I'm going to ask you to
6	bring it to a close.
7	MR. SHEPLEY: Yes, I will bring it to a close,
8	and then my intention was for only me to speak. If
9	CHAIRMAN GALASSIE: Susan is going to give
10	you her two minutes? We'll split the difference.
11	MR. SHEPLEY: Thank you very much. I
12	appreciate that.
13	So, basically, what I was saying is that the
14	error makes our project better. So, once we went down the
15	path where we were not getting a hearing that we were
16	entitled to under the rules, we felt like we had no choice
17	but to file a lawsuit, because all we really wanted was the
18	process that is provided by the Planning Act and by your
19	rules to be followed to the letter, and we didn't really
20	feel like that was that much to ask. We knew we were
21	running a risk. No one likes to be sued, and I believe
22	I've been on that end, too.
23	CHAIRMAN GALASSIE: The Board recognizes your
24	right to sue.

1	Page 177 MR. SHEPLEY: Absolutely, but what we want to
2	do at this point is get our project back on track.
3	Certainly, we would welcome approval of our project. If
4	you wanted to vote to approve our project today, we would
5	gladly accept that approval. Short of that approval at
6	today's meeting, what we would ask this Board to do is to
7	set a defined project with deadlines and with a structured
8	content in order for us to move forward, so that we have
9	certainty. See, that was the nice thing about the way it
10	was working before March 19th, was that there were
11	deadlines, thirty days for this, ninety days for this, you
12	have to the hearing officer's report, thirty days after
13	that. We should have been here today for a final action of
14	this Board on our project, if that had been followed. If
15	you defer this over to the July meeting, what we would ask
16	is that you define the process, that you do vote on it on
17	the July meeting, and that you give that you limit the
18	consideration of that to what has changed, that report.
19	Public comments should be limited to what was changed, that.
20	report, all of those things, and that's just in the
21	interest of fairness.
22	So at the end of the day, I appreciate that
23	you have a job to do. I know that you're going to vote one
24	way or the other. I only ask that you do consider the

1.	fairness to our organization and the level of investment
2	that we have already put in this project that is way behind
3	schedule. At the end of the day, it's going to be a
4	two-year-plus process for us here, because the anniversary
5	is December for two years.
6	So, we appreciate your time and we appreciate
7	your consideration.
8	CHAIRMAN GALASSIE: Thank you. I can assure
9	you this Board has every intention of being as fair as it
10	possibly can.
11	That closes the public comment for Agenda
12	12-1, Centegra Hospital-Huntley project.
13	Mr. Urso, Counsel?
14	MR. URSO: Mr. Chair, Board members, there are
15	several motions that I would like to present to the Board.
16	These various motions have to do with the Centegra
17	Hospital-Huntley, Project No. 10-090, Docket No. HFSRB
18	11-11.
19	There is a motion to adopt the Administrative
20	Law Judge Hart's recommendations to correct Centegra's
21	record in order to include the Market Assessment and Impact
22	Study for the proposed Centegra-Huntley Project 10-090 and
23	exclude the Market Assessment and Impact Study for the
24	

1	Page 179 finally, to reconsider Centegra's application for permit
2	with the corrected record. So, motion to adopt.
3	MR. SEWELL: So moved.
4	MS. OLSON: Second.
5	CHAIRMAN GALASSIE: Moved and seconded. Roll
6	call, please.
7	MR. ROATE: Dr. Burden?
8	MR. BURDEN: Yes.
9	MR. ROATE: Mr. Eaker?
10	MR. EAKER: Yes.
11	MR. ROATE: Justice Greiman?
12	MR. GREIMAN: Yes.
13	MR. ROATE: Mr. Hayes?
14	MR. HAYES: Yes.
15	MR. ROATE: Ms. Olson?
16	MS. OLSON: Yes.
17	MR. ROATE: Mr. Sewell?
18	MR. SEWELL: Yes.
19	MR. ROATE: Chairman Galassie?
20	CHAIRMAN GALASSIE: Yes.
21	MR. ROATE: 'That's six votes in the
22	affirmative.
23	CHAIRMAN GALASSIE: Motion passes.
24	MR. ROATE: Seven.

1 CHAIRMAN GALASSIE: Continuing on. 2 MR. URSO: The second motion is to conduct a 3 limited reconsideration of the pages listed in the Market 4 Assessment and Impact Study for the proposed 5 Centegra-Huntley Hospital Project 10-090. 6 MS. OLSON: So moved. 7 MR. SEWELL: Second. 8 CHAIRMAN GALASSIE: Moved and seconded. Roll 9 call, please. 10 MR. ROATE: Dr. Burden? 11 MR. BURDEN: Yes. 12 MR. ROATE: Mr. Eaker? 13 MR. EAKER: Yes. 14 MR. ROATE: Justice Greiman? 15 MR. GREIMAN: Yes. 16 MR. ROATE: Mr. Hayes? 17 MR. HAYES: Yes. 18 MR. ROATE: Ms. Olson? 19 MS. OLSON: Yes. 20 MR. ROATE: Mr. Sewell? 21 MR. SEWELL: Yes. 22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.	_		
1 limited reconsideration of the pages listed in the Market 4 Assessment and Impact Study for the proposed 5 Centegra-Huntley Hospital Project 10-090. 6 MS. OLSON: So moved. 7 MR. SEWELL: Second. 8 CHAIRMAN GALASSIE: Moved and seconded. Roll 9 call, please. 10 MR. ROATE: Dr. Burden? 11 MR. BURDEN: Yes. 12 MR. ROATE: Mr. Eaker? 13 MR. EAKER: Yes. 14 MR. ROATE: Justice Greiman? 15 MR. GREIMAN: Yes. 16 MR. ROATE: Mr. Hayes? 17 MR. HAYES: Yes. 18 MR. ROATE: Ms. Olson? 19 MS. OLSON: Yes. 20 MR. ROATE: Ms. Sewell? 21 MR. SEWELL: Yes. 22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.		1	Page 180 CHAIRMAN GALASSIE: Continuing on.
4 Assessment and Impact Study for the proposed 5 Centegra-Huntley Hospital Project 10-090. 6 MS. OLSON: So moved. 7 MR. SEWELL: Second. 8 CHAIRMAN GALASSIE: Moved and seconded. Roll 9 call, please. 10 MR. ROATE: Dr. Burden? 11 MR. BURDEN: Yes. 12 MR. ROATE: Mr. Eaker? 13 MR. EAKER: Yes. 14 MR. ROATE: Justice Greiman? 15 MR. GREIMAN: Yes. 16 MR. ROATE: Mr. Hayes? 17 MR. HAYES: Yes. 18 MR. ROATE: Mr. Bolson? 19 MS. OLSON: Yes. 20 MR. ROATE: Mr. Sewell? 21 MR. SEWELL: Yes. 22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.		2	MR. URSO: The second motion is to conduct a
5 Centegra-Huntley Hospital Project 10-090. 6 MS. OLSON: So moved. 7 MR. SEWELL: Second. 8 CHAIRMAN GALASSIE: Moved and seconded. Roll 9 call, please. 10 MR. ROATE: Dr. Burden? 11 MR. BURDEN: Yes. 12 MR. ROATE: Mr. Eaker? 13 MR. EAKER: Yes. 14 MR. ROATE: Justice Greiman? 15 MR. GREIMAN: Yes. 16 MR. ROATE: Mr. Hayes? 17 MR. HAYES: Yes. 18 MR. ROATE: Ms. Olson? 19 MS. OLSON: Yes. 20 MR. ROATE: Mr. Sewell? 21 MR. SEWELL: Yes. 22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.		3	limited reconsideration of the pages listed in the Market
6 MS. OLSON: So moved. 7 MR. SEWELL: Second. 8 CHAIRMAN GALASSIE: Moved and seconded. Roll 9 call, please. 10 MR. ROATE: Dr. Burden? 11 MR. BURDEN: Yes. 12 MR. ROATE: Mr. Eaker? 13 MR. EAKER: Yes. 14 MR. ROATE: Justice Greiman? 15 MR. GREIMAN: Yes. 16 MR. ROATE: Mr. Hayes? 17 MR. HAYES: Yes. 18 MR. ROATE: Ms. Olson? 19 MS. OLSON: Yes. 20 MR. ROATE: Mr. Sewell? 21 MR. SEWELL: Yes. 22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.		4	Assessment and Impact Study for the proposed
7 MR. SEWELL: Second. 8 CHAIRMAN GALASSIE: Moved and seconded. Roll 9 call, please. 10 MR. ROATE: Dr. Burden? 11 MR. BURDEN: Yes. 12 MR. ROATE: Mr. Eaker? 13 MR. EAKER: Yes. 14 MR. ROATE: Justice Greiman? 15 MR. GREIMAN: Yes. 16 MR. ROATE: Mr. Hayes? 17 MR. HAYES: Yes. 18 MR. ROATE: Ms. Olson? 19 MS. OLSON: Yes. 20 MR. ROATE: Mr. Sewell? 21 MR. SEWELL: Yes. 22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.		5	Centegra-Huntley Hospital Project 10-090.
CHAIRMAN GALASSIE: Moved and seconded. Roll call, please.  MR. ROATE: Dr. Burden?  MR. BURDEN: Yes.  MR. ROATE: Mr. Eaker?  MR. EAKER: Yes.  MR. ROATE: Justice Greiman?  MR. GREIMAN: Yes.  MR. ROATE: Mr. Hayes?  MR. HAYES: Yes.  MR. ROATE: Ms. Olson?  MS. OLSON: Yes.  MR. ROATE: Mr. Sewell?  MR. ROATE: Yes.  MR. ROATE: Yes.  MR. ROATE: Mr. Sewell?  MR. ROATE: Chairman Galassie?  CHAIRMAN GALASSIE: Yes.		6	MS. OLSON: So moved.
9 call, please.  10 MR. ROATE: Dr. Burden?  11 MR. BURDEN: Yes.  12 MR. ROATE: Mr. Eaker?  13 MR. EAKER: Yes.  14 MR. ROATE: Justice Greiman?  15 MR. GREIMAN: Yes.  16 MR. ROATE: Mr. Hayes?  17 MR. HAYES: Yes.  18 MR. ROATE: Ms. Olson?  19 MS. OLSON: Yes.  20 MR. ROATE: Mr. Sewell?  21 MR. SEWELL: Yes.  22 MR. ROATE: Chairman Galassie?  23 CHAIRMAN GALASSIE: Yes.		7	MR. SEWELL: Second.
10 MR. ROATE: Dr. Burden?  11 MR. BURDEN: Yes.  12 MR. ROATE: Mr. Eaker?  13 MR. EAKER: Yes.  14 MR. ROATE: Justice Greiman?  15 MR. GREIMAN: Yes.  16 MR. ROATE: Mr. Hayes?  17 MR. HAYES: Yes.  18 MR. ROATE: Ms. Olson?  19 MS. OLSON: Yes.  20 MR. ROATE: Mr. Sewell?  21 MR. SEWELL: Yes.  22 MR. ROATE: Chairman Galassie?  23 CHAIRMAN GALASSIE: Yes.		8	CHAIRMAN GALASSIE: Moved and seconded. Roll
11 MR. BURDEN: Yes.  12 MR. ROATE: Mr. Eaker?  13 MR. EAKER: Yes.  14 MR. ROATE: Justice Greiman?  15 MR. GREIMAN: Yes.  16 MR. ROATE: Mr. Hayes?  17 MR. HAYES: Yes.  18 MR. ROATE: Ms. Olson?  19 MS. OLSON: Yes.  20 MR. ROATE: Mr. Sewell?  21 MR. SEWELL: Yes.  22 MR. ROATE: Chairman Galassie?  23 CHAIRMAN GALASSIE: Yes.		9	call, please.
MR. ROATE: Mr. Eaker?  MR. EAKER: Yes.  MR. ROATE: Justice Greiman?  MR. GREIMAN: Yes.  MR. ROATE: Mr. Hayes?  MR. HAYES: Yes.  MR. ROATE: Ms. Olson?  MS. OLSON: Yes.  MR. ROATE: Mr. Sewell?  MR. ROATE: Yes.  MR. ROATE: Mr. Sewell?  MR. ROATE: Chairman Galassie?  CHAIRMAN GALASSIE: Yes.		10	MR. ROATE: Dr. Burden?
MR. EAKER: Yes.  MR. ROATE: Justice Greiman?  MR. GREIMAN: Yes.  MR. ROATE: Mr. Hayes?  MR. HAYES: Yes.  MR. ROATE: Ms. Olson?  MS. OLSON: Yes.  MR. ROATE: Mr. Sewell?  MR. ROATE: Yes.  CHAIRMAN GALASSIE: Yes.		11	MR. BURDEN: Yes.
MR. ROATE: Justice Greiman?  MR. GREIMAN: Yes.  MR. ROATE: Mr. Hayes?  MR. HAYES: Yes.  MR. ROATE: Ms. Olson?  MS. OLSON: Yes.  MR. ROATE: Mr. Sewell?  MR. ROATE: Yes.  CHAIRMAN GALASSIE: Yes.		12	MR. ROATE: Mr. Eaker?
15 MR. GREIMAN: Yes.  16 MR. ROATE: Mr. Hayes?  17 MR. HAYES: Yes.  18 MR. ROATE: Ms. Olson?  19 MS. OLSON: Yes.  20 MR. ROATE: Mr. Sewell?  21 MR. SEWELL: Yes.  22 MR. ROATE: Chairman Galassie?  23 CHAIRMAN GALASSIE: Yes.		13	MR. EAKER: Yes.
16 MR. ROATE: Mr. Hayes?  17 MR. HAYES: Yes.  18 MR. ROATE: Ms. Olson?  19 MS. OLSON: Yes.  20 MR. ROATE: Mr. Sewell?  21 MR. SEWELL: Yes.  22 MR. ROATE: Chairman Galassie?  23 CHAIRMAN GALASSIE: Yes.		14	MR. ROATE: Justice Greiman?
17 MR. HAYES: Yes.  18 MR. ROATE: Ms. Olson?  19 MS. OLSON: Yes.  20 MR. ROATE: Mr. Sewell?  21 MR. SEWELL: Yes.  22 MR. ROATE: Chairman Galassie?  23 CHAIRMAN GALASSIE: Yes.	l	15	MR. GREIMAN: Yes.
MR. ROATE: Ms. Olson?  MS. OLSON: Yes.  MR. ROATE: Mr. Sewell?  MR. SEWELL: Yes.  MR. ROATE: Chairman Galassie?  CHAIRMAN GALASSIE: Yes.	l	16	MR. ROATE: Mr. Hayes?
19 MS. OLSON: Yes. 20 MR. ROATE: Mr. Sewell? 21 MR. SEWELL: Yes. 22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.	l	17	MR. HAYES: Yes.
20 MR. ROATE: Mr. Sewell? 21 MR. SEWELL: Yes. 22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.	l	18	MR. ROATE: Ms. Olson?
21 MR. SEWELL: Yes.  22 MR. ROATE: Chairman Galassie?  23 CHAIRMAN GALASSIE: Yes.	l	19	MS. OLSON: Yes.
22 MR. ROATE: Chairman Galassie? 23 CHAIRMAN GALASSIE: Yes.		20	MR. ROATE: Mr. Sewell?
23 CHAIRMAN GALASSIE: Yes.		21	MR. SEWELL: Yes.
		22	MR. ROATE: Chairman Galassie?
		23	CHAIRMAN GALASSIE: Yes.
24 MR. ROATE: That's seven votes in the		24	MR. ROATE: That's seven votes in the

1	Page 181
2	CHAIRMAN GALASSIE: Motion passes.
3	Moving on.
4	MR. URSO: Next motion is to allow for an
5	opportunity for a public hearing and written public
6	comments for the limited reconsideration of the
7	Centegra-Huntley Hospital Project 10-090. It's a motion to
8	allow.
9	MS. OLSON: So moved.
10	MR. SEWELL: Second.
1.1	CHAIRMAN GALASSIE: Moved and seconded. Roll
12	call, please.
13	MR. ROATE: Dr. Burden?
14	MR. BURDEN: No.
15	MR. ROATE: Mr. Eaker?
16	MR. EAKER: No.
17	MR. ROATE: Justice Greiman?
18	MR. GREIMAN: No.
19	MR. ROATE: Mr. Hayes?
20	MR. HAYES: No.
21	MR. ROATE: Ms. Olson?
22	MS. OLSON: No.
23	MR. ROATE: Mr. Sewell?
24	MR. SEWELL: No.

	<del></del> <del>_</del> <del>_</del>
	Page 182 MR. ROATE: Chairman Galassie?
1	
2	CHAIRMAN GALASSIE: No.
3	MR. ROATE: That's seven votes in the
4	negative.
5	CHAIRMAN GALASSIE: Motion fails.
6	Moving on.
7	MR. URSO: Next motion is to conduct the
8	limited reconsideration of the Centegra-Huntley Hospital
9	Project 10-090 at the next, July 23rd-24th, Health
10	Facilities and Services Review Board meeting in 2012.
11	MS. OLSON: So moved.
12	MR. SEWELL: Second.
13	CHAIRMAN GALASSIE: Moved and second. Roll
14	call, please.
15	MR. ROATE: Dr. Burden?
16	MR. BURDEN: Yes.
17	MR. ROATE: Mr. Eaker?
18	MR. EAKER: Yes.
19	MR. ROATE: Justice Greiman?
20	MR. GREIMAN: Yes.
21	MR. ROATE: Mr. Hayes?
22	MR. HAYES: Yes.
23	MR. ROATE: Ms. Olson?
24	MS. OLSON: Yes.

1 MR. ROATE: Mr. Sewell? 2 MR. SEWELL: Yes. 3 MR. ROATE: Chairman Galassie? 4 CHAIRMAN GALASSIE: Yes. 5 MR. ROATE: That's seven votes in the 6 affirmative. 7 CHAIRMAN GALASSIE: Motion passes. 8 Moving on. 9 MR. URSO: The next motion is a motion to 10 approve the May 18th, 2012 settlement proposal presented by 11 Centegra Health Systems versus Administrative Law Judge 12 Hart as well as the Board, No. 12-MR-146. Motion to 13 approve the settlement proposal. 14 MS. OLSON: So moved. 15 MR. SEWELL: Second. 16 MR. ROATE: Dr. Burden? 17 MR. BURDEN: No. 18 MR. ROATE: Mr. Eaker? 19 MR. EAKER: No. 20 MR. ROATE: Justice Greiman? 21 MR. GREIMAN: No. 22 MR. ROATE: Mr. Hayes? 23 MR. HAYES: No. 24 MR. ROATE: Ms. Olson?		
MR. ROATE: Chairman Galassie?  CHAIRMAN GALASSIE: Yes.  MR. ROATE: That's seven votes in the  affirmative.  CHAIRMAN GALASSIE: Motion passes.  Moving on.  MR. URSO: The next motion is a motion to  approve the May 18th, 2012 settlement proposal presented by  Centegra Health Systems versus Administrative Law Judge  Hart as well as the Board, No. 12-MR-146. Motion to  approve the settlement proposal.  MS. OLSON: So moved.  MR. SEWELL: Second.  MR. ROATE: Dr. Burden?  MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. EAKER: No.  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?	1	*
4 CHAIRMAN GALASSIE: Yes. 5 MR. ROATE: That's seven votes in the 6 affirmative. 7 CHAIRMAN GALASSIE: Motion passes. 8 Moving on. 9 MR. URSO: The next motion is a motion to 10 approve the May 18th, 2012 settlement proposal presented by 11 Centegra Health Systems versus Administrative Law Judge 12 Hart as well as the Board, No. 12-MR-146. Motion to 13 approve the settlement proposal. 14 MS. OLSON: So moved. 15 MR. SEWELL: Second. 16 MR. ROATE: Dr. Burden? 17 MR. BURDEN: No. 18 MR. ROATE: Mr. Eaker? 19 MR. ROATE: Mr. Eaker? 19 MR. ROATE: Justice Greiman? 20 MR. ROATE: Justice Greiman? 21 MR. GREIMAN: No. 22 MR. ROATE: Mr. Hayes? 23 MR. HAYES: No.	2	MR. SEWELL: Yes.
5 MR. ROATE: That's seven votes in the 6 affirmative. 7 CHAIRMAN GALASSIE: Motion passes. 8 Moving on. 9 MR. URSO: The next motion is a motion to 10 approve the May 18th, 2012 settlement proposal presented by 11 Centegra Health Systems versus Administrative Law Judge 12 Hart as well as the Board, No. 12-MR-146. Motion to 13 approve the settlement proposal. 14 MS. OLSON: So moved. 15 MR. SEWELL: Second. 16 MR. ROATE: Dr. Burden? 17 MR. BURDEN: No. 18 MR. ROATE: Mr. Eaker? 19 MR. EAKER: No. 20 MR. ROATE: Justice Greiman? 21 MR. GREIMAN: No. 22 MR. ROATE: Mr. Hayes? 23 MR. HAYES: No.	3	MR. ROATE: Chairman Galassie?
CHAIRMAN GALASSIE: Motion passes.  Moving on.  MR. URSO: The next motion is a motion to  approve the May 18th, 2012 settlement proposal presented by  Centegra Health Systems versus Administrative Law Judge  Hart as well as the Board, No. 12-MR-146. Motion to  approve the settlement proposal.  MS. OLSON: So moved.  MR. SEWELL: Second.  MR. ROATE: Dr. Burden?  MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?	4	CHAIRMAN GALASSIE: Yes.
7 CHAIRMAN GALASSIE: Motion passes. 8 Moving on. 9 MR. URSO: The next motion is a motion to 10 approve the May 18th, 2012 settlement proposal presented by 11 Centegra Health Systems versus Administrative Law Judge 12 Hart as well as the Board, No. 12-MR-146. Motion to 13 approve the settlement proposal. 14 MS. OLSON: So moved. 15 MR. SEWELL: Second. 16 MR. ROATE: Dr. Burden? 17 MR. BURDEN: No. 18 MR. ROATE: Mr. Eaker? 19 MR. ROATE: Mr. Eaker? 19 MR. CATE: Mr. Eaker? 19 MR. ROATE: Justice Greiman? 20 MR. ROATE: Justice Greiman? 21 MR. ROATE: Mr. Hayes? 22 MR. ROATE: Mr. Hayes?	5	MR. ROATE: That's seven votes in the
MR. URSO: The next motion is a motion to approve the May 18th, 2012 settlement proposal presented by Centegra Health Systems versus Administrative Law Judge Hart as well as the Board, No. 12-MR-146. Motion to approve the settlement proposal.  MS. OLSON: So moved.  MR. SEWELL: Second.  MR. ROATE: Dr. Burden?  MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. EAKER: No.  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?	6	affirmative.
9 MR. URSO: The next motion is a motion to 10 approve the May 18th, 2012 settlement proposal presented by 11 Centegra Health Systems versus Administrative Law Judge 12 Hart as well as the Board, No. 12-MR-146. Motion to 13 approve the settlement proposal. 14 MS. OLSON: So moved. 15 MR. SEWELL: Second. 16 MR. ROATE: Dr. Burden? 17 MR. BURDEN: No. 18 MR. ROATE: Mr. Eaker? 19 MR. EAKER: No. 20 MR. ROATE: Justice Greiman? 21 MR. GREIMAN: No. 22 MR. ROATE: Mr. Hayes? 23 MR. HAYES: No.	7	CHAIRMAN GALASSIE: Motion passes.
approve the May 18th, 2012 settlement proposal presented by  Centegra Health Systems versus Administrative Law Judge  Hart as well as the Board, No. 12-MR-146. Motion to  approve the settlement proposal.  MS. OLSON: So moved.  MR. SEWELL: Second.  MR. ROATE: Dr. Burden?  MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. EAKER: No.  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?	8	Moving on.
Centegra Health Systems versus Administrative Law Judge  Hart as well as the Board, No. 12-MR-146. Motion to  approve the settlement proposal.  MS. OLSON: So moved.  MR. SEWELL: Second.  MR. ROATE: Dr. Burden?  MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. ROATE: Mr. Eaker?  MR. EAKER: No.  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?  MR. HAYES: No.	9	MR. URSO: The next motion is a motion to
Hart as well as the Board, No. 12-MR-146. Motion to approve the settlement proposal.  MS. OLSON: So moved.  MR. SEWELL: Second.  MR. ROATE: Dr. Burden?  MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. ROATE: Mr. Eaker?  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?	10	approve the May 18th, 2012 settlement proposal presented by
approve the settlement proposal.  MS. OLSON: So moved.  MR. SEWELL: Second.  MR. ROATE: Dr. Burden?  MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. EAKER: No.  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?	11	Centegra Health Systems versus Administrative Law Judge
MS. OLSON: So moved.  MR. SEWELL: Second.  MR. ROATE: Dr. Burden?  MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. EAKER: No.  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?	12	Hart as well as the Board, No. 12-MR-146. Motion to
15 MR. SEWELL: Second.  16 MR. ROATE: Dr. Burden?  17 MR. BURDEN: No.  18 MR. ROATE: Mr. Eaker?  19 MR. EAKER: No.  20 MR. ROATE: Justice Greiman?  21 MR. GREIMAN: No.  22 MR. ROATE: Mr. Hayes?  33 MR. HAYES: No.	13	approve the settlement proposal.
16 MR. ROATE: Dr. Burden?  17 MR. BURDEN: No.  18 MR. ROATE: Mr. Eaker?  19 MR. EAKER: No.  20 MR. ROATE: Justice Greiman?  21 MR. GREIMAN: No.  22 MR. ROATE: Mr. Hayes?  33 MR. HAYES: No.	14	MS. OLSON: So moved.
MR. BURDEN: No.  MR. ROATE: Mr. Eaker?  MR. EAKER: No.  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. ROATE: Mr. Hayes?	15	MR. SEWELL: Second.
MR. ROATE: Mr. Eaker?  MR. EAKER: No.  MR. ROATE: Justice Greiman?  MR. GREIMAN: No.  MR. ROATE: Mr. Hayes?  MR. HAYES: No.	16	MR. ROATE: Dr. Burden?
19 MR. EAKER: No. 20 MR. ROATE: Justice Greiman? 21 MR. GREIMAN: No. 22 MR. ROATE: Mr. Hayes? 23 MR. HAYES: No.	17	MR. BURDEN: No.
20 MR. ROATE: Justice Greiman?  21 MR. GREIMAN: No.  22 MR. ROATE: Mr. Hayes?  23 MR. HAYES: No.	18	MR. ROATE: Mr. Eaker?
21 MR. GREIMAN: No.  22 MR. ROATE: Mr. Hayes?  23 MR. HAYES: No.	19	
22 MR. ROATE: Mr. Hayes?  23 MR. HAYES: No.	20	MR. ROATE: Justice Greiman?
23 MR. HAYES: No.	21	MR. GREIMAN: No.
	22	MR. ROATE: Mr. Hayes?
MR. ROATE: Ms. Olson?	23	MR. HAYES: No.
	24	MR. ROATE: Ms. Olson?

1	Page 184 MS. OLSON: No.				
2	MR. ROATE: Mr. Sewell?				
3	MR. SEWELL: No.				
4	MR. ROATE: Chairman Galassie?				
5	CHAIRMAN GALASSIE: No.				
6	MR. ROATE: Seven votes in the negative.				
7	CHAIRMAN GALASSIE: Motion fails.				
8	MR. URSO: Thank you, Mr. Chairman, Board				
9	members.				
10	CHAIRMAN GALASSIE: Thank you.				
11	Moving on to Item 12-2, extending the IGA with				
12	Illinois Department of Public Health. Ms. Avery.				
13	MS. AVERY: We just have it for signature to				
14	extend it. Frank has it for your signature, to July 2013.				
15	MR. URSO: Yes. We have a copy for Board				
16	members. What this amendment calls for is extension of the				
17	term to June 30th, 2013, rather than the current term of				
18	June 30th, 2012.				
19	CHAIRMAN GALASSIE: That's good.				
20	MR. URSO: Perhaps we need a motion to approve				
21	that.				
22	MR. SEWELL: So moved.				
23	CHAIRMAN GALASSIE: Second, please?				
24	MS. OLSON: Second.				

## HEALTH FACILITIES AND SERVICES REVIEW BOARD STATE OF ILLINOIS

HEALTH FACILITIES AND SERVICES REVIEW) BOARD,	APR 0 9 2012
Complainant,	HEALTH FACILITIES & SERVICES REVIEW BOARD
vs.	) No. HFSRB 11-11
CENTEGRA HOSPITAL HUNTLEY PROJECT #10-090	)
Respondent.	)

#### ADMINISTRATIVE LAW JUDGE'S REPORT

The Administrative Law Judge makes this written report to the Health Facilities and Services Review Board - State of Illinois (hereinafter referred to as the "Board") pursuant to 77 Ill. Admin. Code 1130.1130:

#### FINDINGS OF FACT

- 1. The Board denied an application for permit submitted by CENTEGRA HOSPITAL HUNTLEY PROJECT #10-090 ("Respondent").
- 2. Respondent subsequently exercised its right to have an administrative hearing in by a written request directed to the Board.
- 3. An administrative hearing was scheduled for March 22, 2012 and March 23, 2012 by agreement of the parties.
- 4. Prior to the administrative hearing, the Board discovered that the record considered by the Board in denying Respondent's application for permit (i) contained a Market Assessment and Impact Study Proposed Mercy-Crystal Lake Hospital (Project 10-089), which should have been filed in Case No. HFSRB 12-01, and (ii) did not contain a Market Assessment and Impact Study Proposed Centegra-Huntley Hospital (Project 10-090), which should have been filed in Respondent's record.
- 5. On March 16, 2012, Mr. Hart conducted a status hearing by telephone. The following appeared and consented to conduct the hearing by telephone:
  - 1. Mr. Frank Urso and Mr. Juan Morado, representing the Board
  - 2. Mr. Dan Lawler and Mr. Aaron Shepley, representing Respondent

RECEIVED

- 3. Mr. Joe Ourth, Mr. Hal Morris, and Ms. Tracey Salinski, representing intervenor Advocate
- 4. Mr. Steven Hoeft and Mr. Linas Grikas, representing intervenor Mercy

Mr. Urso advised that the Board had discovered the above-described error in the filing of documents in Respondent's record.

- 6. On March 19, 2012, Mr. Hart conducted a status hearing by telephone. The following appeared and consented to conduct the hearing by telephone:
  - 1. Mr. Frank Urso and Mr. Juan Morado, representing the Board
  - 2. Mr. Dan Lawler, representing Respondent
  - 3. Mr. Joe Ourth, Mr. Hal Morris, and Ms. Tracey Salinski, representing intervenor Advocate
  - 4. Mr. Steven Hoeft and Mr. Linas Grikas, representing intervenor Mercy

The parties considered how to proceed given the error in the record. Mr. Urso requested that the matter be remanded to the Board to reconsider Respondent's application given the proper record. Mr. Lawler proposed proceeding with the administrative hearing. Mr. Hart expressed his concern that parties might file documents improperly in order to cause a remand.

- 7. On March 20, 2012, Mr. Hart conducted a status hearing by telephone. The following appeared and consented to conduct the hearing by telephone:
  - 1. Mr. Frank Urso and Mr. Juan Morado, representing the Board
  - 2. Mr. Dan Lawler, representing Respondent
  - 3. Mr. Joe Ourth, Mr. Hal Morris, Ms. Eileen Steiner and Ms. Tracey Salinski, representing intervenor Advocate
  - 4. Mr. Steven Hoeft and Mr. Linas Grikas, representing intervenor Mercy

Mr. Hart asked whether the Board considered the erroneous report in making its decision to deny Respondent's application. None of the parties could answer. Mr. Urso proposed asking the Board whether it considered the report. Mr. Hart advised that the administrative hearing scheduled for March 22, 2012 and March 23, 2012 would have to be cancelled until the parties can resolve this issue. The parties decided to meet on March 22, 2012 to discuss.

- 8. On March 26, 2012, Mr. Hart conducted a status hearing by telephone. The following appeared and consented to conduct the hearing by telephone:
  - 1. Mr. Frank Urso and Mr. Juan Morado, representing the Board
  - 2. Mr. Dan Lawler, representing Respondent
  - 3. Mr. Joe Ourth, Mr. Hal Morris, and Ms. Tracey Salinski, representing intervenor Advocate
  - 4. Mr. Steven Hoeft and Mr. Linas Grikas, representing intervenor Mercy

The parties advised that they had not reached an agreement regarding how to proceed with this matter.

#### CONCLUSIONS OF LAW

1. The purpose of the Illinois Health Facilities Planning Act is stated at 20 ILCS 3960/2, as follows:

This Act shall establish a procedure (1) which requires a person establishing, constructing or modifying a health care facility, as herein defined, to have the qualifications, background, character and financial resources to adequately provide a proper service of the community; (2) that promotes through the process of recognized local and areawide health facilities planning, the orderly and economic development of health care facilities in the State of Illinois that avoids unnecessary duplication of such facilities; (3) that promotes planning for and development of health care facilities needed for comprehensive health care especially in area where the health planning process has identified unmet needs; and (4) that carries out these purposes in coordination with the Center for Comprehensive Health Planning and the Comprehensive Health Plan developed by the Center.

2. Motions are governed by 77 Ill. Admin. Code 1130.1130.

#### FINDINGS OF ADMINISTRATIVE LAW JUDGE

Based upon the evidence presented and the conclusions of law set forth above, the Administrative Law Judge makes the following findings:

- 1. Respondent's record (i) contained a Market Assessment and Impact Study Proposed Mercy-Crystal Lake Hospital (Project 10-089), which should have been filed in Case No. HFSRB 12-01, and (ii) did not contain a Market Assessment and Impact Study Proposed Centegra-Huntley Hospital (Project 10-090), which should have been filed in Respondent's record.
- 2. The Board may have considered the erroneously filed report in making its decision to deny Respondent's application for permit.
- 3. The Administrative Law Judge has no authority to supplement the record *nunc pro tunc*, thus artificially correcting Respondent's record now even though it was flawed at the time the Board made its decision.
- 4. The issue of fault or responsibility for the misfiling is irrelevant unless it was intentional, which it does not appear to be.
- 5. The facts in this case are unique and peculiar and the action taken here should not constitute a precedent upon which future decisions can be based.

#### RECOMMENDATION

The Administrative Law Judge hereby recommends that the Board:

- 1. Correct Respondent's record in order to (i) include the Market Assessment and Impact Study Proposed Centegra-Huntley Hospital (Project 10-090) and (ii) exclude the Market Assessment and Impact Study Proposed Mercy-Crystal Lake Hospital (Project 10-089).
  - 2. Reconsider Respondent's application for permit with the corrected record.

The Administrative Law Judge simultaneously submits herewith a transcript of the record, all exhibits admitted into evidence, copies of all pleadings and documents or evidence made a part of the record.

The Administrative Law Judge simultaneously submits herewith a Proposal for Decision, pursuant to 77 Ill. Admin. Code 1130.1160.

Richard E. Hart,

Administrative Law Judge

Hart, Southworth & Witsman One North Old State Capitol Plaza, Suite 501 Springfield, Illinois 62701

Telephone: (217) 753-0055

#### **CERTIFICATE OF SERVICE**

The undersigned hereby certifies that the foregoing Administrative Law Judge's Report was served by placing a copy of same in an envelope marked "Certified Mail - Return Receipt Requested," addressed to:

Alexis Kendrick Compliance Officer Health Facilities and Services Review Board - State of Illinois 122 S. Michigan Avenue, 7<sup>th</sup> Floor Chicago, Illinois 60603 (# 7011 1570 0003 1081 6946)

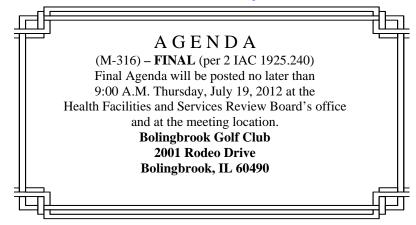
this 30th day of March, 2012.

#### Agenda - Health Facilities and Services Review Board - July 23-24, 2012 - Page 1

#### State of Illinois

#### Health Facilities and Services Review Board

525 West Jefferson Street, 2<sup>nd</sup> Floor, Springfield, Illinois 62761 (217) 782-3516, (217) 785-4111 (fax) www.hfsrb@illinois.gov



Applicants Note: Due to the number of applications to be considered, please limit all comments to the State Board Staff Report within a 4 minute timeframe. Thank you.

- 1. PUBLIC PARTICIPATION SIGN-IN: 9:30 A.M. 10:00 A.M.
- 2. CALL TO ORDER: Monday, July 23, 2012 10:00 A.M.
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES: June 5, 2012
- 5. POST PERMIT ITEMS APPROVED BY THE CHAIRMAN:
  - 1. Permit #09-068 Pinckneyville Hospital approved permit renewal from October 1, 2012 to October 1, 2014.
  - 2. Permit #09-077 Asbury Pavilion Nursing and Rehabilitation Center approved permit renewal from July 31, 2012 to December 31, 2012.
  - 3. Permit 11-024 U.S. Renal Care Oak Brook Dialysis approved for permit renewal from August 1, 2012 to December 31, 2012.
  - 4. Permit 11-025 U.S. Renal Care Bolingbrook Dialysis approved for permit renewal from August 1, 2012 to December 31, 2012.
  - 5 Permit 11-026 U.S. Renal Care Streamwood Dialysis approved for permit renewal from August 1, 2012 to December 31, 2012
  - 6. Permit #07-153 University of Chicago approved alteration for permit to increase the cost of the project from \$785,745,988 to \$797,496,507 or \$11,750,919 or 1.49%.

NOTICE: THIS MEETING WILL BE ACCESSIBLE TO PERSONS WITH SPECIAL NEEDS IN COMPLIANCE WITH PERTINENT STATE AND FEDERAL LAWS UPON NOTIFICATION OF ANTICIPATED ATTENDANCE. PERSONS WITH SPECIAL NEEDS SHOULD CONTACT BONNIE HILLS AT THE HEALTH FACILITIES AND SERVICES REVIEW BOARD OFFICE BY TELEPHONE AT (312) 814-2793 (TTY # 800-547-0466 FOR HEARING IMPAIRED ONLY) OR BY LETTER NO LATER THAN July 19, 2012.

#### Agenda - Health Facilities and Services Review Board – July 23-24, 2012 - Page 2 ITEMS FOR STATE BOARD ACTION: A. PERMIT RENEWAL REQUESTS No South Loop Endoscopy Chicago 08-078 A-1 NA 4-Mo. Permit Renewal 6/30/12 to 12/31/12 **EXTENSION REQUESTS (none)** В. C. **EXEMPTION REQUESTS Item** Opposition **Facility** City Number C-01 No **Hoopeston Community** Hoopeston E-002-12 Memorial Hospital D. ALTERATION REQUESTS (none) E. **DECLARATORY RULINGS/OTHER BUSINESS** E-01 #09-068 Pinckneyville Hospital – Request to Extend the Obligation Date F. HEALTH CARE WORKER SELF-REFERRAL ACT (none) STATUS REPORTS ON CONDITIONAL/CONTINGENT PERMITS G-01 #08-104 Fresenius Medical Care Elgin G-02 #07-148 Silver Cross Hospital and Medical Center- New Lenox APPLICATIONS SUBSEQUENT TO INITIAL REVIEW H. **Item** Class **Opposition Facility** City Number H-01 Non-No Advanced Eye Surgery and Decatur 12-023 Sub Laser Ctr. Change of Ownership H-02 Orland Park Surgical Center Orland Park Non-No 12-028 Sub Change of Ownership H-03 Non-Danville Healthcare, LLC Danville 12-024 No Change of Ownership Sub FMC Elgin H-04 Non-No Elgin 12-030 Change of Ownership Sub H-05 Sub No Center for Comprehensive Palatine 12-033 Services, Inc. Establish 8-Bed Residential NOTICE: THIS MEETING WILL BE ACCESSIBLE TO PERSONS WITH SPECIAL NEEDS IN COMPLIANCE WITH PERTINENT STATE AND FEDERAL LAWS UPON NOTIFICATION OF ANTICIPATED ATTENDANCE. PERSONS WITH SPECIAL NEEDS SHOULD CONTACT **BONNIE** HILLS AT THE HEALTH FACILITIES AND SERVICES REVIEW BOARD OFFICE BY TELEPHONE AT (312) 814-2793 (TTY # 800-547-0466 FOR HEARING IMPAIRED ONLY) OR BY LETTER NO LATER THAN July 19, 2012.

	Agenda - Health Facilities and Services Review Board – July 23-24, 2012 - Page 3					
Item	Class	Opposition	Facility	City	Number	
			Rehab Ctr.			
H-06	Non Sub	No	Resthave Home Expand LTC Facility, Add 21 Beds	Morrison	12-022	
H-07	Non Sub	Yes	Lutheran Home for the Aged, Inc. Major Modernization/Expansion	Arlington Heights	12-025	
H-08	Sub	Yes	Good Samaritan-Pontiac Replace 122-Bed Skilled Nursing Facility	Pontiac	12-027	
H-09	Sub	No	Alden Courts of Shorewood Add 50 Skilled Nursing Beds to 100 Bed LTC Facility	Shorewood	12-032	
H-10	Sub	No	Healthcare Center at Monarch Landing Establish 96-Bed LTC Facility	Naperville	12-036	
H-11	Sub	Yes	ManorCare Health Services Establish 130-Bed SNF Facility	Crystal Lake	12-039	
H-12	Sub	No	The Admiral at the Lake Establish a36-Bed Long Term Care facility	Chicago	12-048	
H-13	Non Sub	No	Franciscan St. James Health Ctr. Modernization of Med/Surg	Olympia Fields	12-037	
H-14	Non Sub	No	Central DuPage Hospital Expansion/Add 14 ICU Beds	Winfield	12-038	
H-15	Non- Sub	No	LaRabida Children's Hospital Expansion/Modernization Project	Chicago	12-040	
H-16	Non Sub	No	Midwestern Regional Medical Center Modernize Existing Facility	Zion	12-042	

#### 7. EXECUTIVE SESSION

A. APPLICATIONS PENDING ADMINISTRATIVE HEARING (ADM) / JUDICIAL REVIEW (JUD)

NOTICE: THIS MEETING WILL BE ACCESSIBLE TO PERSONS WITH SPECIAL NEEDS IN COMPLIANCE WITH PERTINENT STATE AND FEDERAL LAWS UPON NOTIFICATION OF ANTICIPATED ATTENDANCE. PERSONS WITH SPECIAL NEEDS SHOULD CONTACT **BONNIE HILLS** AT THE HEALTH FACILITIES AND SERVICES REVIEW BOARD OFFICE BY TELEPHONE AT (312) 814-2793 (TTY # 800-547-0466 FOR HEARING IMPAIRED ONLY) OR BY LETTER NO LATER THAN **July 19, 2012.** 

	Agend	la - Healt	h Facilities and Services Rev	view Board – Jul	y 23-24, 201	12 - Page 4
Item	Class	Opposition	n Facility	City	Number	
8. (	COMPLIA	NCE ISSU	JES / SETTLEMENT AGREEME	NTS / FINAL ORI	DERS	
		errals to Leg	gal Counsel			
			Ottawa Pavilion, Ottawa			
			Polar Creek Surgical Center, Oak Bro	ook		
			Greenfields of Geneva, Geneva Dialysis Access Center, LLC, Moline	2		
	,		Roseland Community Hospital, Chic			
			•			
		of Orders	and the Company of the company			
			munity Care Center, Chicago oln Prairie Behavioral Health Hospit	-a1		
			redge Hospital	ai		
			mwood Behavioral Health Hospital			
9.	RECES	SS 4:00 P.N	Л.			
DAY	TWO Tu	iesday, July	y 24, 2012			
10.	PUBLI	C PARTIC	CIPATION SIGN-IN: 9:30 A.M. –	10:00 A.M.		
11.	CALL	TO ORDE	R: Tuesday, July 24, 2012 10:00 A	<b>A.M.</b>		
12.	IINFIN	ISHED BU	ICINECC			
12.			ital, Huntley			
			•			
	APPLI	CATIONS	SUBSEQUENT TO INITIAL RE	VIEW Contd.		
H-17	Sub	No	St. Mary's Hospital	Streator	12-035	
11 17	Buo	110	Discontinue 30-Bed LTC	Streator	12 033	
			Service			
** 40		3.7		CT :	12 000	
H-18	Non	No	DaVita Stony Island Dialysis Add 8 ESRD Stations to	Chicago	12-008	
	Sub		Existing 24-Station ESRD			
			Facility Facility			
TT 10	G 1	27		0.1	10.015	
H-19	Sub	No	Fresenius Medical Care	Schaumburg	12-015	
			Schaumburg Establish 12-Station ESRD			
			Facility			
н 20	Cub	Ma	DaVita Evanatan Danal Ct.	Eveneter	12.010	
H-20	Sub	No	DaVita Evanston Renal Ctr. Relocate 18-Station ESRD	Evanston	12-010	
			Facility			
II 21	C.J.	NT-	IIC Donal Com Wills David	V:11a Davila	12.026	
H-21	Sub	No	U.S. Renal Care, Villa Park Dialysis	Villa Park	12-026	
			Establish a 13-Station ESRD			
			BE ACCESSIBLE TO PERSONS WITH SI			

FEDERAL LAWS UPON NOTIFICATION OF ANTICIPATED ATTENDANCE. PERSONS WITH SPECIAL NEEDS SHOULD CONTACT **BONNIE HILLS** AT THE HEALTH FACILITIES AND SERVICES REVIEW BOARD OFFICE BY TELEPHONE AT (312) 814-2793 (TTY # 800-547-0466 FOR HEARING IMPAIRED ONLY) OR BY LETTER NO LATER THAN **July 19, 2012.** 

	Agenda - Health Facilities and Services Review Board – July 23-24, 2012 - Page 5								
Item	Class	Opposition	Facil	lity	City	Number			
			Facil	ity					
I.	APPLIC	CATIONS SU	BSEQ	UENT TO INTENT TO DEN	NY				
	I-01	Sub Y	es es	DaVita Lawndale Dialysis Establish 16-Station ESRD Facility	Ch	nicago 11-103			
	I-02	Sub Y	'es	Fresenius Medical Care Nor Pekin Establish a 9 Station ESRD Facility	th Pel	kin 12-004			

#### 13. OTHER BUSINESS

- 1. Legislative Update
- 2. May and June 2012 Financial Report

#### 14. RULES DEVELOPMENT

1. Rulemaking Status Report

#### 15. NEW BUSINESS

- 1. Mercy Crystal Lake Hospital and Medical Center
- 2. Approval of 2011 Hospital, ASTC, Long Term Care, and ESRD Profiles
- 3. Canterbury Manor Nursing Center Waterloo Discontinue 74 bed long term care facility
- Tinley Park Mental Health Center Tinley Park Discontinue 75 bed chronic mental health facility effective June 30, 2012
- 5. FY 2013 Capital Expenditure Threshold Increase
- 6. Long Term Care Application for Permit
- 7. Executive Meeting Minutes

#### 16. ADJOURNMENT 4:00 P.M.

#### FOR TRANSCRIPTS OF THIS MEETING CONTACT:

Health Facilities and Services Review Board 525 West Jefferson Street, 2<sup>nd</sup> Floor Springfield IL 62761-0001 217-782-3516

NOTICE: THIS MEETING WILL BE ACCESSIBLE TO PERSONS WITH SPECIAL NEEDS IN COMPLIANCE WITH PERTINENT STATE AND FEDERAL LAWS UPON NOTIFICATION OF ANTICIPATED ATTENDANCE. PERSONS WITH SPECIAL NEEDS SHOULD CONTACT BONNIE HILLS AT THE HEALTH FACILITIES AND SERVICES REVIEW BOARD OFFICE BY TELEPHONE AT (312) 814-2793 (TTY # 800-547-0466 FOR HEARING IMPAIRED ONLY) OR BY LETTER NO LATER THAN July 19, 2012.

#### Agenda - Health Facilities and Services Review Board - July 23-24, 2012 - Page 6

#### 17. NEXT MEETING:

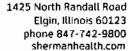
September 11 and 12, 2012 Location: Normal

#### 18. FUTURE MEETINGS

Health Facilities Planning Board – Meetings – 2012				
Date	City	Location		
October 30, 2012	TBA	TBA		
December 10, 2012 TBA TBA				

GLOSSARY OF ABBREVIATIONS			
AMI	Acute Mental Illness		
ADRD	Alzheimer's Disease and Related Disorders		
ASTC	Ambulatory Surgical Treatment Center		
Bldg.	building		
Cath.	Catheterization (as in Cardiac Catheterization)		
CCRC	Continuing Care Retirement Community		
Comm.	Community		
Const.	Construct		
Ctr.	Center		
CON	Certificate of Need		
Dis.	Discontinue		
ED	Emergency Department		
ESRD	End Stage Renal Disease		
Est.	Establish		
Hlth.	Health		
Hosp.	Hospital		
ICF/DD	Intermediate Care Facility for the Developmentally Disabled		
ICU	Intensive Care Unit		
LDR	Labor-Delivery-Recovery		
LTACH	Long-term Acute Care Hospital		
LTC	Long Term Care		
MOB	Medical Office Building		
Med/Surg	Medical-Surgical		
NIC	Neonatal Intensive Care		
OB	Obstetric		
OR	Operating Room		
Peds	Pediatrics		
Rehab	Rehabilitation		
SNF	Skilled Nursing Facility		
Swing beds	Acute care beds certified for extended care category of service		
TBA	To Be Announced		

NOTICE: THIS MEETING WILL BE ACCESSIBLE TO PERSONS WITH SPECIAL NEEDS IN COMPLIANCE WITH PERTINENT STATE AND FEDERAL LAWS UPON NOTIFICATION OF ANTICIPATED ATTENDANCE. PERSONS WITH SPECIAL NEEDS SHOULD CONTACT **BONNIE HILLS** AT THE HEALTH FACILITIES AND SERVICES REVIEW BOARD OFFICE BY TELEPHONE AT (312) 814-2793 (TTY # 800-547-0466 FOR HEARING IMPAIRED ONLY) OR BY LETTER NO LATER THAN **July 19, 2012.** 





May 15, 2012

Mr. Dale Galassie Chairman Illinois Health Facilities and Services Review Board 525 W. Jefferson Springfield, Illinois 62761

RECEIVED

MAY 2 1 2012

HEALTH FACILITIES & SERVICES REVIEW BOARD

Re: Centegra Administrative Hearing

Project No.: 10-090 Docket No.: 11-11

#### Dear Chairman Galassie:

We understand that Administrative Law Judge Hart has issued a proposed decision (the "Proposed Decision") in the Centegra administrative matter referenced above and that the Review Board may consider this matter at its upcoming June Board meeting. We further understand that the Proposed Decision recommends that the Review Board reconsider this Project to correct the record on a misfiled document. Because the document in question was one we submitted, in part, we would like to address the remand issue.

#### Status of Administrative Hearing

According to the Proposed Decision, the issue on the record relates to an irregularity in filing of a single document. The document at issue is the "Market Assessment and Impact Study - Proposed Centegra – Huntley Hospital (Project No. 10-090)" (the "Centegra Impact Study"). This study was one that we had commissioned jointly with Advocate Good Shepherd Hospital and [Sherman Hospital or St. Alexius Medical Center]. Although we are not formally a party to the administrative hearing at this time, we remain concerned about the impact this hospital would have and steadfast in our opposition to a new hospital.

Because there had been two CON applications for new hospitals in McHenry County pending simultaneously we had commissioned the Centegra Impact Study and a very similar report relating to the proposed Mercy – Crystal Lake Hospital (Project No. 10-089) (the "Mercy Impact Study"). Both impact studies evaluated the lack of need for a new hospital in the area and the detrimental impact a new hospital would have on existing providers. Both of these reports were quite similar in explaining our opposition to the two hospital projects. As the Board knows, this document was only one of many opposition submittals and other opposition testimony.

Mr. Dale Galassie May 15, 2012 Page 2

#### Support of Brief Filed by Advocate

We understand that it has now been determined that the Mercy Impact Study was in the Centegra project file and vice versa. It is our understanding that the sole reason the project is being remanded to the Board is to correct the record relative to this document. In our response we first wish to confirm that we agree and support the Brief and Exceptions filed by Advocate. Like Advocate, we wish that this matter could proceed efficiently and expeditiously. Consequently we also believe that it is preferable for the ALJ to proceed with the administrative hearing and note the irregularity in the record.

#### Remand Must be limited to Correcting the Record

If the Review Board decides to reconsider the Project to correct the record, however, we believe it appropriate that the Board address only the issue relating to the record – that is, whether the correct filing of the report would have caused the Board to change its decision. While we do not believe it necessary in this case, we can accept the fact that the Review Board wishes to correct the record procedurally. This filing irregularity, however, cannot justify a change in the outcome already decided by the Board for the reasons noted below.

- 1. The inclusion of this additional opposition document only further supports the Board decision to deny the Project. This is not a situation where the report was a Centegra document that, if considered, would have supported the Project and which could have been relevant in changing the outcome. We can think of no way that consideration of the Centegra Impact Study could justify the Board now changing its position to instead approve the Project.
- 2. The material presented in the Impact Studies is information that the Review Board has already received. There is no disagreement that Review Board members received all of the relevant information at issue. Board members received the two Impact Studies on the same day and for the same meeting. The reports are clearly labeled and it is easy for the Board members to recognize which report is associated with each Project. The fact that this cross filing in the Board's package was never raised suggests that Board members were capable of correcting on their own what was simply a clerical error.
- 3. While a reconsideration to correct the record procedurally could be in order, the Review Board rules make no provisions for a "do-over". This Project received in-depth consideration by the Review Board prior to it voting an intent-to-deny. The Review Board then again gave lengthy consideration of the Project before then voting a final

Mr. Dale Galassie May 15, 2012 Page 3

denial. The Boards rules make no provision for a completely new third hearing on the Project.

#### Conclusion

In conclusion, we believe that the Review Board gave this project careful consideration before deciding to deny the application. If the Review Board is to reconsider this project for purposes of correcting the record, the scope of reconsideration should be whether the correct filing of the Centegra Impact Study would change the Board's decision to deny. The cross-filing of a single document in an extensive record should not warrant creating a procedure for a new reconsideration of the entire Project.

Sincerely,

Sherman Hospital

Rick Floyd
President/CEO

10140178.1

525 WEST JEFFERSON ST. ● SPRINGFIELD, ILLINOIS 62761 ● (217) 782-3516 ● FAX: (217) 785-4111

# TRANSMITTAL REQUESTED BY THE STATE BOARD CENTEGRA HOSPITAL - HUNTLEY

We have enclosed the pages that were mistakenly inserted into the Mercy-Crystal Lake Hospital Project #10-089 for your review as requested by the Chairman. Also included are the two State Board Staff reports for #10-090 Centegra Hospital – Huntley.

## Arnstein & Lehr Llp

ATTORNEYS AT LAW SINCE 1893

120 South Riverside Plaza · Suite 1200 Chicago, Illinois 60606 Phone 312.876.7100 · Fax 312.876.0288 www.arnstein.com

Joe Ourth 312.876.7815 jourth@arnstein.com

June 2, 2011

#### VIA Federal Express

Mr. Dale Galassie Chair Illinois Health Facilities and Services Review Board 525 W. Jefferson Springfield, IL 62761 RECEIVED

JUN 0 3 2011

HEALTH FACILITIES & SERVICES REVIEW BOARD

Re:

Market Assessment and Impact Study

Mercy Crystal Lake Hospital

Project No. 10-089

Dear Chairman Galassie:

Sherman Hospital, St. Alexius Medical Center, and Advocate Good Shepherd Hospital wish to submit the enclosed Market Assessment and Impact Study relative to the proposed Mercy Crystal Lake Hospital project. We believe the enclosed study provides detailed analytical information showing that the proposed new 128-bed hospital is not needed.

Very truly yours,

Jde Ourth

JRO:eka Enclosures

CHICAGO HOFFMAN ESTATES SPRINGFIELD MILWAUKEE
FORT LAUDERDALE MIAMI TAMPA WEST PALM BEACH BOCA RATON CORAL GABLES
Arnstein & Lehr LLP is a member of the International Lawyers Network



# Market Assessment and Impact Study

Proposed Centegra-Huntley Hospital (Project 10-090)

May 24, 2011





Krentz Consulting LLC is pleased to provide this independent *Market Assessment and Impact Study* in response to Centegra Health System's request for Certificate of Need approval (Project 10-090) to build a new hospital in Huntley in Illinois Health Planning Area A-10 (McHenry County).

Krentz-Gonsi	Consul	ting	UC
Krentz-Consu	ilting LLC	đ	

24 May 2011

Date



#### About Krentz Consulting LLC

Krentz Consulting LLC is a management consulting firm providing strategic planning services to the health care industry, including community hospitals, health systems, academic medical centers and medical schools, children's hospitals, and industry and professional associations. Krentz Consulting is nationally recognized for its strategic planning expertise, frequently serving as faculty at educational programs and writing articles for national publications.

Susanna E. Krentz, President of Krentz Consulting, has over twenty-nine years experience as a health care consultant and oversaw the process and reviewed all analyses for this project. As a recognized leader in strategy development for health care organizations, she has worked with numerous hospitals and health care systems across the country in the development of strategic plans, physician strategy, growth plans, resource allocation, and competitive strategy. She has a Master of Business Administration from the Booth School of Business, University of Chicago and a Bachelor of Arts from Yale University.

Tracey L. Camp, Senior Consultant, has 25 years of experience in health care planning and strategy and provided the analytical support for this project. Her areas of expertise include strategic planning, service line planning and demand modeling, medical staff development studies, and market research. She is expert at converting data into meaningful information to support decision making. She has a Bachelor of Arts from Northwestern University.

## Market Assessment and Impact Study Proposed Centegra-Huntley Hospital (Project 10-090)

### **Table of Contents**

		<u>Page</u>
I.	Executive Summary	1
II.	Geographic Access	6
Ш.	Population Projections	10
IV.	Existing Hospital Capacity and Access	13
V.	Current Patient Migration Patterns and Impact on Existing Hospitals	16
VI.	Updated Bed Need in Planning Area	24
	chment 1: Drive Times to Existing Hospitals chment 2: Impact on Area Hospital Volume–Detail by Geogr	aphy

## I. Executive Summary



#### **Executive Summary**

#### Background

Centegra Health System has sought Certificate of Need approval to build a new hospital in Huntley in Illinois Health Planning Area A-10 (McHenry County). Centegra is seeking approval to add 128 beds including 100 medical/surgical, 20 obstetric, and 8 intensive care beds, citing the shortage of beds identified by the Illinois Health Facilities and Services Review Board (HFSRB).

Krentz Consulting was retained by Advocate Good Shepherd Hospital, Sherman Health, and St. Alexius Medical Center (the "Concerned Hospitals") to develop an independent *Market Assessment and Impact Study* to assess the need for a new hospital in McHenry County by reviewing the geographic access for residents, current patient migration patterns, and existing hospital utilization and capacity. As part of this analysis, we have updated the State's projection of bed need for McHenry County using more recent use rates, patient migration information, and Census 2010-based population projections. In addition, we have assessed the utilization impact and expected volume loss that the addition of a new hospital would have on existing area hospitals.

#### **Key Findings**

#### 1. Area residents already have timely geographic access to existing hospitals.

100 percent of the population in Centegra-Huntley's proposed service area is within 30 minutes driving time of an existing hospital and 89 percent of the population is within 15 minutes driving time. There are only three ZIP codes in the Centegra-Huntley service where no existing hospital is within 15 minutes drive time of the ZIP code (Huntley, Marengo, and Union), and the combined population base in these ZIP codes represents only 11 percent of Centegra-Huntley's proposed service area.

#### 2. Applicant overstates projected population growth and hospital bed demand.

Census figures for 2010 show that McHenry County's total population is approximately 28,000 people (or 8 percent) lower than the 2010 population estimated by the Department of Commerce and Economic Opportunity (DCEO). 2015 projected population for McHenry County, updated for the lower 2010 Census base population, is expected to be approximately 31,600 lower than the DCEO's original population projection for 2015, reducing projected demand for inpatient hospital beds.



#### **Key Findings (Continued)**

3. There is existing hospital capacity to meet the current health care needs of McHenry County residents, only rare instances of emergency bypass, and numerous immediate care centers.

There is capacity at several nearby hospitals with an average of 295 med/surg beds, 34 ICU beds, and 41 OB beds going unoccupied per day even while currently serving patients from Centegra-Huntley's proposed service area. Five of seven area hospitals fall below targeted occupancy levels for med/surg beds.

Area hospitals were rarely on emergency department (ED) bypass in 2010, totaling fewer than 16 hours in aggregate for the entire year and with many hospitals having zero hours on bypass.

Aside from emergency department access, McHenry County has seven immediate care centers to treat urgent, but non-life threatening conditions; six of these seven centers are located in Centegra-Huntley's proposed primary or secondary service area.

4. Area residents are already being served by existing hospitals and a new hospital in McHenry County will have a substantial adverse impact on existing hospitals' volume and payer mix.

The entire proposed service area of the Centegra-Huntley hospital is contained within the current service areas of existing hospitals. Any duplication of services by a new hospital would adversely impact the volumes and capacity of those existing hospitals. Sherman, Advocate Good Shepherd, and Centegra-Woodstock would be impacted most should Centegra build a new hospital in Huntley. Nearly half of Sherman's total facility discharges, 54 percent of Advocate Good Shepherd's total facility discharges, and 75 percent of Centegra-Woodstock's total facility discharges originate from Centegra-Huntley's proposed service area.

In aggregate, area hospitals (including Advocate Good Shepherd, Centegra-Woodstock, Centegra-McHenry, Provena St. Joseph, Sherman Health, and St. Alexius) are estimated to lose over 8,000 inpatient discharges from Centegra-Huntley's defined service area. Of this total, it is estimated that the two existing Centegra hospitals in McHenry County will lose 2,977 cases to the proposed Centegra-Huntley Hospital.

Because Centegra-Huntley will be geographically more proximate to the economically most attractive areas of the region, the volume that area hospitals are estimated to lose from those markets would have an adverse effect on their overall payer mix and compromise their ability to subsidize needed community and safety net services, meet debt obligations, or optimize quality. The loss of commercially-insured patients is particularly problematic for obstetric services, where the Concerned Hospitals' proportion of discharges that are Medicaid/self-pay would increase by six percent.



#### **Key Findings (Continued)**

5. Even with population growth, there is not enough demand to support a new 128-bed hospital in McHenry County, and any new beds will largely shift discharges from hospitals already serving residents of the Planning Area.

The HFSRB's most recent calculation of bed need for Planning A-10 (McHenry County) was published on March 1, 2011. The HFSRB determined demand for hospital beds using 2003-2005 use rates and migration patterns. The HFSRB also used population projections for 2015 from the DCEO that were projected using 2000 Census information. Since the HFSRB developed their bed need calculations, new information suggests that the calculated need for 83 medical/surgical beds is overstated.

The bed need formula used by HFSRB also incorporates as a significant consideration the retention of patients who currently leave the Planning Area for care (outmigration), even if the travel times to the hospitals outside the Planning Area are within 15 or 30 minutes. It is not reasonable to assume that a patient traveling just beyond the border of the Planning Area to an adjacent community is undesirable outmigration that needs to be changed.



#### **Key Findings (Continued)**

6. The Applicant's volume forecasts understate the impact on current planning area sister hospitals while overstating its ability to draw patients from other areas.

Centegra has indicated that Woodstock (ZIP code 60098) and Crystal Lake (ZIP code 60012) would be part of its secondary service area, not its primary service area. The Centegra-Huntley facility will be 18 minutes driving time from the center of the Woodstock ZIP code and 22 minutes from the center of the Crystal Lake ZIP Code. Because Centegra has shelved its plans to update its Woodstock facility, it is not inconceivable that residents of these ZIP codes would choose to go to a new Centegra facility in Huntley, over an older facility at Woodstock.

On page 327 of Centegra's Certificate of Need (CON) application, the Applicant indicates that Centegra-Woodstock and Centegra-McHenry will lose 619 medical/surgical cases (or less than 10% of their current discharges from Centegra-Huntley's proposed service area) when the new Huntley facility opens. Using the assumptions shown below, the existing Centegra facilities are likely to lose nearly 2,500 discharges.

	2010 <sup>1</sup> M	2010 <sup>1</sup> Medical/Surgical Discharges			
Centegra-Huntley Defined Service Area	Centegra- Woodstock/ Centegra-McHenry 2010 Discharges	Loss Assumption	Estimated Lost Discharges		
Centegra PSA-McHenry ZIPs	3,549	50%	1,775		
Centegra PSA-Kane ZIPs	46	100%	46		
Centegra SSA-East	297	50%	149		
Centegra SSA-North	2,519	20%	<u>_504</u>		
Total Service Area	6,413		2,474		

On page 334 of Centegra's CON application, the Applicant forecast that by 2018, the new Huntley facility would capture 1,952 medical/surgical discharges from the four Kane County ZIP codes of its service area, or 29 percent of the 6,701 total medical/surgical market discharges they forecast for these ZIP codes in 2018. The Applicant also states that the new Huntley facility would capture 5,213 medical/surgical discharges from the McHenry County ZIP codes of its primary service area, which is 32 percent of the 16,468 total medical/surgical discharges they project for these ZIP codes in 2018. While a Centegra-Huntley facility will attract some patients from Kane County, it does not seem reasonable to assume that a new Centegra-Huntley facility would capture a nearly equivalent market share from the Kane County ZIP codes as it would from the McHenry County ZIP codes when over 80% of the population in those Kane County ZIP codes are between 7 and 16 minutes drive time to Sherman Health, a regional medical center with a new replacement facility and tertiary services.

<sup>&</sup>lt;sup>1</sup> From COMPdata using 9 months CY 2010 discharges (and annualized using a simple annualization method); excludes discharges in obstetric, neonatal, psychiatry, substance abuse, and rehabilitation MS-DRGs.



## II. Geographic Access

Area Residents Already Have Timely Geographic Access to Existing Hospitals



# Area Residents Already Have Timely Geographic Access to Existing Hospitals

#### Centegra-Huntley Service Area

Centegra defined a service area for the proposed Huntley hospital that the Applicant states largely mirrors the patient origin of its current ambulatory care facility located at the same site. A map of the proposed service area is shown in *Exhibit 1*. The proposed hospital's primary service area covers southern McHenry County in Planning Area A-10 and extends into northern Kane County in Planning Area A-11. The proposed hospital's secondary service area extends further north in McHenry County as well as east into parts of Lake and Cook County.

As shown in Exhibit 2, 100 percent of the population in Centegra-Huntley's proposed service area is within 30 minutes driving time of an existing hospital and 89 percent of the population is within 15 minutes driving time. There are only three ZIP codes in the Centegra-Huntley service where no existing hospital is within 15 minutes drive time of the ZIP code (Huntley, Marengo, and Union), and the combined population base in these ZIP codes (40,381) represents only 11 percent of Centegra-Huntley's proposed service area. Only Huntley will have a sizeable time savings to a new Centegra-Huntley facility; the other two ZIP codes will still be greater than 15 minutes from the proposed location and would only reduce the travel time from existing hospitals by one minute for Marengo and no more than four minutes for Union.

A drive time analysis for each ZIP code in Centegra-Huntley's service area is presented in *Attachment I* and shows that all ZIP codes of the proposed service area are within the State's standard of 30 minutes driving time to existing hospitals.



Exhibit 1 Centegra-Huntley Proposed Service Area

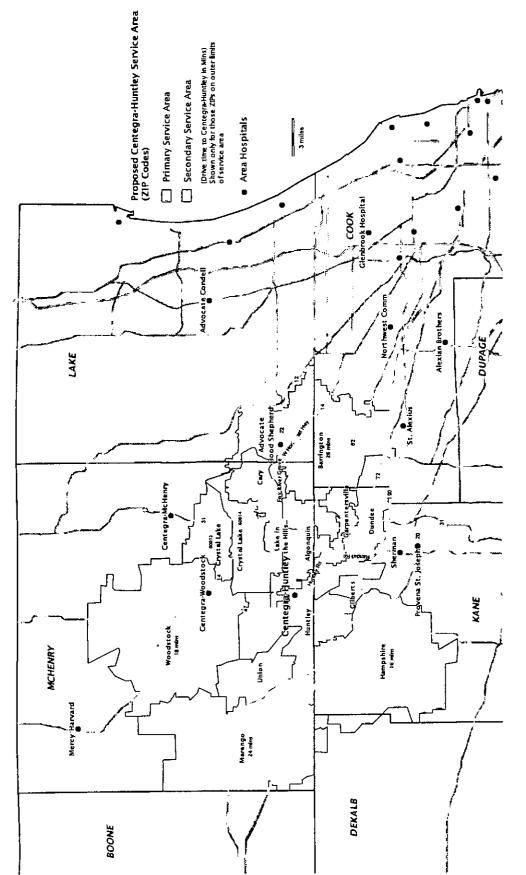


Exhibit 2 2010 Estimated Population by Drive Time Proposed Centegra-Huntley Service Area

	201	0 Estimated Population	n
For ZIP Codes in Centegra-Huntley's Proposed Service Area	Drive Time within 30 Mins of Existing Hospitals	Drive Time within 15 Mins of Existing Hospitals	Total Population in Geography
Primary Service Area	237,016	196,635	237,016
Secondary Service Area	<u>125,368</u>	<u>125,368</u>	<u>125,368</u>
TOTAL SERVICE AREA	362,384	322,033	362,384
Primary Service Area	100%	83%	
Secondary Service Area	100%	100%	!
TOTAL SERVICE AREA	100%	89%	

Source: Nielsen Claritas. Estimate for 2010 population. Does not reflect the most recent Census 2010 population because Census population by ZIP code is not yet available.



# III. Population Projections

Applicant Overstates Projected Population Growth and Hospital Bed Demand



# Applicant Overstates Projected Population Growth and Hospital Bed Demand

Population projections for 2010 to 2015 are shown in *Exhibit 3* for McHenry County. The 2010 total population for McHenry is based on actual 2010 Census information. Census 2010 data are not yet available by gender and age cohort. The total Census 2010 population for McHenry County (308,760) was distributed by gender and age cohort using the gender and age distributions estimated for 2010 by the DCEO, the HFSRB's preferred source for population estimates and projections. 2015 projections were made by applying DCEO's average annual growth rates for 2010-2015 by age cohort and gender to actual 2010 Census population for McHenry County.

- Census figures for 2010 show that McHenry County's total population is approximately 28,000 people (or 8 percent) lower than the 2010 population estimated by the DCEO. 2015 projected population for McHenry County, updated for the lower 2010 Census base population, is expected to be approximately 31,600 lower than the DCEO's original population projection for 2015, reducing projected demand for inpatient hospital beds.
- ▶ Since Census population was not yet available at the time of Centegra's CON filing, the Applicant overstates projected hospital demand.



Exhibit 3
Updated Population Projections for McHenry County, 2010-2015

DCEO Estimated 2010 TOTAL POPULATION 337,034 Distribution by Age Cohort: 0-14 15-44 42.2% 45-64 65-74 5.4% 75+ TOTAL 100.0%	EO					
bution by Age Cohort:	10 034	DCEO 2015 Projection 377,315	Avg Annual Growth Rate: 2010-2015 2.3%	2010 Updated Census <sup>1</sup> 308,760	2015 Projection Updated <sup>2</sup> 345,662	Change: 2010-2015 36,902
7. +59 %	%1	21.4%	1.1%	70,031	73,991	3,960
T. 10 % 65+	5%	41.7%	2.1%	130,219	144,144	13,925
-10 +59 %	%1	26.3%	2.4%	80,649	90,953	10,304
AL % 65+	1%	6.7%	6.7%	16,778	23,214	6,437
) 42 <del>4</del>	%	3.9%	3.8%	11,083	13,359	2,276
	%0	100.0%	2.3%	308,760	345,662	36,902
	%0	10.6%				
FEMALE POPULATION 167,812	812	188,161	2.3%	153,734	172,376	18,642
Distribution by Age Cohort:						
0-14 22.0%	%0	20.8%	1.1%	33,884	35,829	1,945
15-44 41.6%	%9	41.0%	2.0%	63,945	70,607	6,662
45-64 25.9%	%6	26.0%	2.4%	39,794	44,889	5,095
65-74 5.9%	%6	7.2%	6.7%	9,015	12,491	3,477
75+ 4.6%	<u>%9</u>	2.0%	3.8%	7,096	8,559	1,463
TOTAL 100.0%	%0	100.0%	2.3%	153,734	172,376	18,642
% Females 15-44 41.6%	%9	41.0%		41.6%	41.0%	

1 Census 2010 data are not yet available by gender and age cohort. The total Census 2010 population for McHenry County (308,760) was distributed by gender and age cohort using the gender and age distributions estimated for 2010 by the Department of Commerce and Economic Opportunity (DCEO).

2015 projections were made by applying DCEO's average annual growth rates for 2010-2015 by age cohort and gender to 2010 Census county total population. Sources: Department of Commerce and Economic Opportunity population projections for 2010 and 2015, downloaded March 2011, http://www.commerce.state.il.us/dceo/Bureaus/Facts\_Figures/Population\_Projections. US Census Bureau website for Census 2010 total population.



# IV. Existing Hospital Capacity and Access

There is Existing Hospital Capacity to Meet the Current Health Care Needs of McHenry County Residents, Only Rare Instances of Emergency Bypass, and Numerous Immediate Care Centers



# There is Existing Hospital Capacity to Meet the Current Health Care Needs of McHenry County Residents

Exhibit 4 shows that there is capacity at several nearby hospitals with an average of 295 med/surg beds, 34 ICU beds, and 41 OB beds going unoccupied per day even while currently serving patients from Centegra-Huntley's proposed service area. Five of seven area hospitals fall below targeted occupancy levels for med/surg beds.

Exhibit 4
Capacity of Nearest Hospitals
Serving Centegra-Huntley's Proposed Service Area

Falls below targeted occupancy level

		Target Occupancy		II
	Adjusted	Based on Bed Size		Unoccupied Beds
	Authorized CON	77 III. Adm Code	2009	(on average per
Nearest Hospitals	Beds 12/31/09*	1100	Occupancy	day)
Med/Surg (adult and pediatr	-	r		٦ - ۵
Centegra-McHenry	129	85%	78.6%	
Centegra-Woodstoek	60	80%	89.9%	6
Mercy-Harvard	<u>17</u>	80%	26.8%	<u>12</u>
Planning Area A-10	206		77.6%	46
Sherman Health	197	85%	47.9%	103
Advocate Good Shepherd	127	85%	80.3%	25
St. Alexius	274	90%	60.1%	109
Provena St. Joseph	99	80%	87.6%	12
TOTAL Med/Surg	903		67.3%	295
ICU				
Centegra-McHenry	18	60%	95.1%	1
Centegra-Woodstock	12	60%	79.3%	2
Mercy-Harvard	3	60%	10.5%	
Planning Area A-10	33	ر ۳۸۵۰	81.7%	6
Sherman Health	30	60%	44.3%	7 17
Advocate Good Shepherd	18	60%	101.1%	
St. Alexius	29	60%	72.0%	8
Provena St. Joseph	15	60%	76.9%	3
TOTAL ICU	125		72.7%	34
<b>O</b> D		- 1111111111111111111111111111111111111		
OB Centegra-McHenry	19	75%	42.7%	7 11
Centegra-Woodstock	14	75%	61.3%	5
Mercy-Harvard	Ô	, , , ,		_ ·
Planning Area A-10	33		50.6%	16
Sherman Health	28	78%	56.4%	7 12
Advocate Good Shepherd	24	75%	52.2%	1 11
St. Alexius	28	78%	91.4%	2
Provena St. Joseph	0	-	-	-
TOTAL OB	113		63.9%	41

<sup>\*</sup>Adjusted beds at Centegra-Woodstock to reflect the ahandonment of their CON project which reduces their med/surg bed count by 14 and their OB bed count by 6. Source: 2009 Annual Hospital Questionnaires, IDPH.



### There Are Only Rare Instances of Emergency Bypass

Exhibit 5 shows that area hospitals were rarely on ED bypass in 2010, totaling fewer than 16 hours in aggregate for the entire year and with many hospitals having zero hours on bypass. This low ED bypass rate is an indicator that there are sufficient available beds to meet current health care needs. It is important to note that when hospitals go on bypass, it is only for non life-threatening conditions; trauma patients will always be treated. In addition, a hospital may go on bypass not because an inpatient bed is unavailable, but simply because certain diagnostic equipment is temporarily inoperable in the emergency department.

Exhibit 5 Hours on ED Bypass in 2010 – Nearby Hospitals

Nearby Hospitals	Hours on ED Bypass in 2010
Advocate Good Shepherd	1.98
Centegra-McHenry	0.00
Centegra-Woodstock	0.00
Northwest Community Hospital	0.00
Provena St. Joseph	0.00
Sherman	5.67
St. Alexius	8.07
Total	15.72
Average per hospital	2.25

Source: IDPH Hospital Health Alert Network.

#### There Are Numerous Immediate Care Centers

Aside from emergency department access, McHenry County has a substantial number of immediate care centers to treat urgent, but non-life threatening conditions. The immediate care centers located in McHenry County are shown in *Exhibit 6*. Six of these seven centers are located in Centegra-Huntley's proposed primary or secondary service area.

## Exhibit 6 Immediate Care Centers Located in McHenry County

Advocate Good Shepherd Outpatient Center – Crystal Lake\*
Centegra Immediate Care – Crystal Lake\*
Centegra Immediate Care – Huntley\*
Mercy McHenry Medical Center – McHenry
Mercy Woodstock Medical Center – Woodstock\*

Provena Acute Care - Lake in the Hills\* Sherman Immediate Care - Algonquin\*

\*Located in Centegra-Huntley's proposed primary or secondary service area.



# V. Current Patient Migration Patterns and Impact on Existing Hospitals

Area Residents are Already Being Served by
Existing Hospitals, and A New Hospital in
McHenry County Will Have a Substantial
Adverse Impact on Existing Hospitals' Volume
and Payer Mix



### Area Residents Are Already Being Served by Existing Hospitals

Exhibit 7 shows the number of inpatients currently being treated at existing area hospitals and the portion of these patients who reside in Centegra-Huntley's proposed service area. Sherman, Advocate Good Shepherd, and Centegra-Woodstock would be impacted most should Centegra build a new hospital in Huntley. Sherman currently treats the most inpatients from this market (6,803), which represents nearly half of its total facility discharges. Advocate Good Shepherd currently treats 6,141 inpatients from this market, representing 54 percent of its total facility discharges. As a smaller facility, Centegra-Woodstock treats fewer inpatients from this market (4,978), but this represents 75 percent of its total facility discharges.

Exhibit 7
Inpatient Patient Origin for Existing Area Hospitals, Annualized 9 Months CY 2010
Centegra-Huntley Proposed Service Area

	Discharges by Where Patients Reside					
Existing Hospital	Centegra Total Service Area	All Other Areas	FACILITY TOTAL			
Sherman	6,803	8,181	14,984			
Advocate Good Shepherd	6,141	5,196	11,336			
Centegra-Woodstock	4,978	1,654	6,632			
Centegra-McHenry	2,588	7,485	10,073			
St. Alexius	2,070	16,267	18,337			
Provena St. Joseph	<u>1,294</u>	<u>3,770</u>	<u>5,065</u>			
TOTAL	23,873	42,553	66,426			

Percentage of I	Discharges by	Where	Patients	Reside
_				

Existing Hospital	Centegra Total Service Arca	All Other Areas	FACILITY TOTAL
Sherman	45.4%	54.6%	100.0%
Advocate Good Shepherd	54.2%	45.8%	100.0%
Centegra-Woodstock	75.1%	24.9%	100.0%
Centegra-McHenry	25.7%	74.3%	100.0%
St. Alexius	11.3%	88.7%	100.0%
Provena St. Joseph	25.6%	74.4%	100.0%
TOTAL	35.9%	64.1%	100.0%

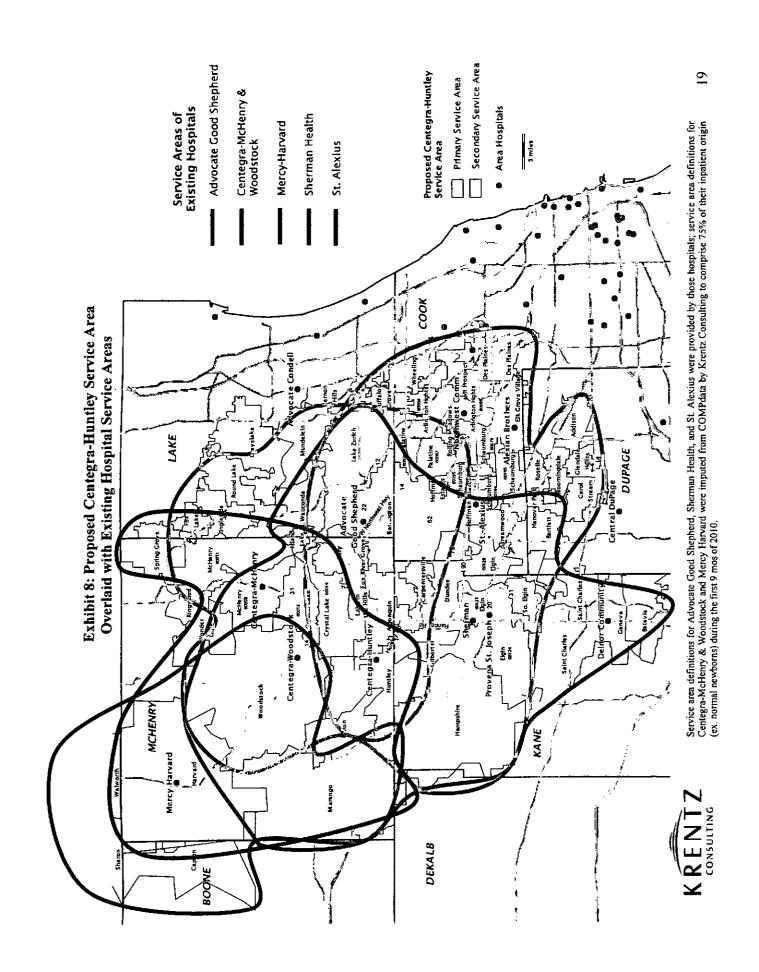
Source: Illinois COMPdata. Data represent a simple annualization of 9 months CY 2010 data. Discharges exclude normal newborns in MS-DRG 795, psychiatry, substance abuse, and rehabilitation (psychiatry, substance abuse, and rehabilitation are not included in Applicant's proposed bed complement).



### Service Areas of Existing Hospitals

As shown in the map in *Exhibit 8*, the entire proposed service area of the Centegra-Huntley hospital is contained within the current service areas of the existing hospitals. Any duplication of services by a new hospital would adversely impact the volumes and capacity of those existing hospitals.





# A New Hospital in McHenry County Will Have a Substantial Adverse Impact on Existing Hospitals' Volume

Krentz Consulting modeled the impact that the proposed Centegra-Huntley hospital would have on the utilization of existing hospitals. We completed a detailed impact analysis for Advocate Good Shepherd Hospital, Sherman Health, and St. Alexius Medical Center (the "Concerned Hospitals") by service line and level of acuity. The methodology and assumptions used in the impact analysis are described below.

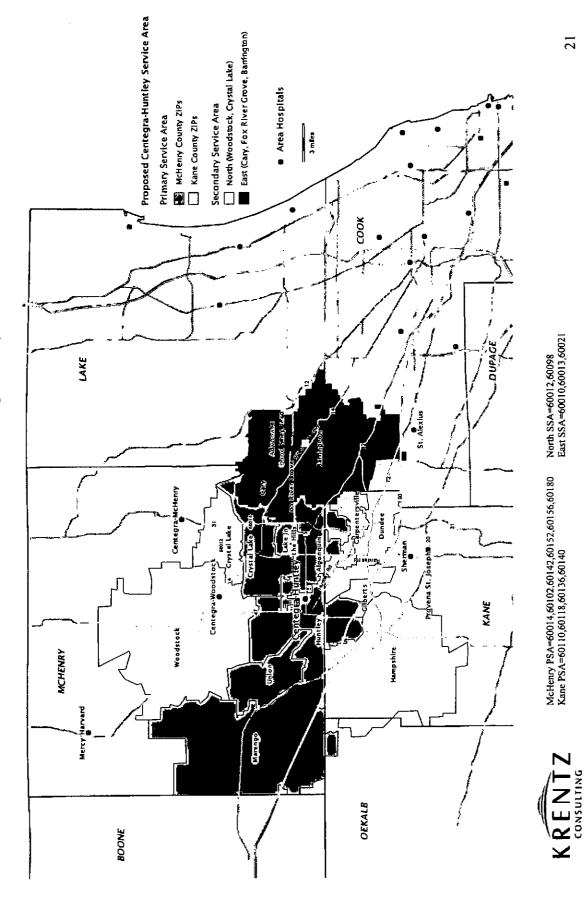
### Volume Impact Methodology for Concerned Hospitals

- 1. Centegra-Huntley's proposed primary and secondary service area was segmented into meaningful sub-geographies with which to judge current and expected patient migration patterns (see *Exhibit 9* for map of sub-geographies).
- Discharges for inpatients residing in the sub-geographies were grouped into service lines and levels of acuity. The source of the discharge information was obtained by COMPdata for discharges occurring in the first nine months of calendar year 2010 and annualized using a simple annualization method.
- 3. Service line definitions and levels of acuity were defined by Krentz Consulting using the Centers for Medicare and Medicaid Services' MS-DRGs.
- 4. For each sub-geography, assumptions of volume loss were made by service line and level of acuity for each of the Concerned Hospitals.
  - It was assumed that the Concerned Hospitals would lose a higher proportion of their lower acuity cases, but a lower proportion of their highest acuity cases.
  - Centegra-Huntley will not offer cardiac catheterization, cardiac angioplasty/stent, or open heart surgery services; it was assumed that none of the existing hospitals would lose that volume.

The utilization impact was also modeled for "Other Area Hospitals" (Centegra-Woodstock, Centegra-McHenry, and Provena St. Joseph) by applying overall assumptions of volume loss by sub-geography for medical, surgical, OB, and neonatal services.



Exhibit 9
Centegra-Huntley Proposed Service Area
Submarkets Defined for Impact Analysis



#### **Estimated Volume Impact on Area Hospitals**

Exhibit 10 shows the estimated volume impact of a new Centegra-Huntley hospital on the Concerned Hospitals' current discharges from Centegra-Huntley's defined service area. In aggregate, area hospitals are estimated to lose over 8,000 inpatient discharges from Centegra-Huntley's defined service area.

- Among Concerned Hospitals, Sherman Health is estimated to lose over 2,000 discharges or 30 percent of its volume originating from Centegra-Huntley's defined service area. Advocate Good Shepherd is estimated to lose over 1,600 discharges or 27 percent of its volume from this market, and St. Alexius is estimated to lose over 800 discharges or 42 percent of its volume from this market.
- ▶ Other Area Hospitals (Centegra-Woodstock, Centegra-McHenry, and Provena St. Joseph) are estimated to lose over 3,400 discharges or 39 percent of their volume originating from Centegra-Huntley's defined service area.

Exhibit 10
Impact of Centegra-Huntley Hospital on Area Hospital Volume

			Total Cur	rent Area Ho (2010 anni	ospital Discharg Jalized)	es		Potential I	oss of Area ( 201)	Hospital Dischar 0)	ges
	Total Market Discharges (2010 annualized)	Advocate Good Shepherd	Sherman Health	St. Alexius	Total Current Concerned Hospital Discharges	(Centegra-Woodstock, Centegra-McHenry,	Advocate Good	Sherman Health	St. Alexius	Total Current Concerned Hospital Discharges	Hospitals (Centegra-Woodstock Centegra-McHenry
Centegra Total Service	e Area										
Medical/Surgical	25,232	4,925	5,154	1,612	11,692	7,722	1,140	1,558	640	3,338	2,989
ОВ	4,310	1,024	1,205	364	2,592	1,008	433	350	186	969	410
Neonatal	1,316	209	493	94	<u>796</u>	<u>233</u>	<u>87</u>	138	<u>46</u>	<u> 271</u>	<u>95</u>
TOTAL	30,858	6,158	6,852	2,070			1,660	2,046	872	4,578	3,490
Overall % Loss		•	·				27%	30%	42%	30%	399

Notes: Medical/surgical volume would include care delivered in the ICU. Volume excludes normal newborns in MS-DRG 795.

Additional detail by sub-geography is presented in Attachment 2.

<sup>&</sup>lt;sup>1</sup> Source of volume from COMPdata for discharges and patient days occurring in the first nine months of calendar year 2010 and annualized using a simple annualization method.



# A New Hospital in McHenry County Will Have a Substantial Adverse Impact on Existing Hospitals' Payer Mix

Because Centegra-Huntley will be geographically more proximate to the economically most attractive areas of the region, the volume that the Concerned Hospitals are estimated to lose from those markets would have an adverse effect on their overall payer mix and compromise their ability to subsidize needed community services. Exhibit 11 shows that a new Centegra-Huntley facility would capture a high percentage of commercial patients, reducing the Concerned Hospitals' percentage of volume that is commercially insured and increasing their proportion of Medicaid/self-pay patients. This loss of commercially-insured patients is particularly problematic for obstetric services, where the Concerned Hospitals' proportion of discharges that are Medicaid/self-pay would increase by six percent.

Exhibit 11
Impact of Losing Volume to Centegra-Huntley on Payer Mix of Concerned Hospitals

Payer	Concerned Hospitals 2010 Total Actual Payer Mix of Discharges	Centegra-Huntley's Payer Mix of Estimated Volume Shifted from Concerned Hospitals
Medical/Surgical Discharges		
Commercial/HMO	38.6%	45.5%
Medicare	47.8%	43.6%
Medicaid/Self-Pay/Other	<u>13.6%</u>	<u>10.9%</u>
TOTAL	100.0%	100.0%
Obstetric Discharges		
Commercial/HMO	57.5%	77.2%
Medicare	0.3%	0.1%
Medicaid/Self-Pay/Other	<u>42.2%</u>	<u>22.7%</u>
TOTAL	100.0%	100.0%

Source: COMPdata, 9 months calendar year 2010 data for all inpatient discharges excluding all neonatal, psychiatry/substance abuse, and rehabilitation patients.



# VI. Updated Bed Need in Planning Area

Even with Population Growth, there is Not Enough Demand to Support a New 128-Bed Hospital in McHenry County, and Any New Beds will Largely Shift Discharges from Hospitals Already Serving the Residents of the Planning Area



# Even with Population Growth, there is Not Enough Demand to Support a New 128-Bed Hospital in McHenry County

The HFSRB's most recent calculation of bed need for Planning A-10 (McHenry County) was published on March 1, 2011. The HFSRB determined demand for hospital beds using 2003-2005 use rates and migration patterns. The HFSRB also used population projections for 2015 from the DCEO that were projected using 2000 Census information. Since the HFSRB developed their bed need calculations, new information suggests that the calculated need for 83 medical/surgical beds is overstated:

■ The actual 2010 census for McHenry County is 8% lower than the estimate for 2010 in the bed need calculations. Since the 2010 population is lower than expected, it is reasonable to assume that the projections for 2015 are overstated by at least a similar amount.

# Any New Beds will Largely Shift Discharges from Hospitals Already Serving the Residents of the Service Area

The bed need formula used by HFSRB also incorporates as a significant consideration the retention of patients who currently leave the Planning Area for care (outmigration), even if the travel times to the hospitals outside the Planning Area are within 15 or 30 minutes. It is not reasonable to assume that a patient traveling just beyond the border of the Planning Area to an adjacent community is undesirable outmigration that needs to be changed.



# **Attachments**



#### Attachment 1

# Driving Times (Minutes) Proposed Centegra-Huntley Service Area

	2010 Estimated Population	Sherman Hospital	Advocate Good Shepherd	Centegra- Woodstock	Centegra- McHenry	St. Alexius	Provena St. Joe
Primary Service Area							
60014 Crystal Lake	51,100	19.6	18.4	11.5	17.3	32.2	26.5
60110 Carpentersville	40,768	15.0	23.0	32.2	28.8	18.4	20.7
60102 Algonquin	34,875	15.0	24.2	26.5	25.3	27.6	20.7
60156 Lake in the Hills	30,066	15.0	21.9	20.7	20.7	32.2	21.9
60142 Huntley	25,824	17.3	33.4	19.6	32.2	32.2	23.0
60118 Dundee	18,930	6.9	27.6	31.1	29.9	16.1	12.7
60140 Hampshire	14,226	16.1	42.6	28.8	41.4	32.2	15.0
60152 Marengo	13,072	31.1	46.0	25.3	40.3	46.0	36.8
60136 Gilberts	6,670	6.9	33.4	32.2	32.2	24.2	13.8
60180 Union	1,485	27.6	43.7	21.9	36.8	42.6	33.4
Secondary Service Area							
60010 Barrington	44,088	28.8	8.1	33.4	29.9	16.1	34.5
60098 Woodstock	33,657	31.1	35.7	6.9	18.4	47.2	38.0
60013 Cary	30,084	26.5	10.4	23.0	18.4	29.9	32.2
60012 Crystal Lake	11,265	27.6	23.0	11.5	9.2	38.0	33.4
60021 Fox River Grove	6,274	29.9	4.6	26.5	21.9	25.3	36.8

Source of 2010 population: Nielsen Claritas, does not reflect recent Census 2010 data. Source of drive times: MapQuest. Per HFSRB rules, travel time from each hospital location to the geographic center of each ZIP code has been calculated using MapQuest's drive time multiplied by 1.15. Ambulance transport times would be faster.



Drive Time ≤ 15 Mins

Drive Time 15-30 Mins

Attachment 2

Impact of Centegra-Huntley Hospital on Area Hospital Volume

Total	Advocate Good Shepherd 731 286 55 1,072 50%	Sherman	\$t. Alexius  298 72 21 391 50%	Hospital Dischar  Total Current Concerned Hospital Discharges  2,240 571 155 2,966 49%	Other Area Hospitals [Centegra-Woodstock, Centegra-Wickenry, Provena St. Joseph)  2,122 264 62
Total   Market   Discharges   Advocate   Good   Sherman   Shepherd   Health   St. Alexius   Discharges   Centegra PSA-McHenry ZIPs	731 286 55 1,072	1,211 213 29 1,503	298 72 <u>21</u> 391	Concerned Hospital Discharges 2,240 571 155 2,966	Hospitals (Centagra-Woodstock, Centagra-WcHerry, Provena St. Joseph)  2,122 264 62
Medical/Surgical         11,803         1,584         2,678         623         4,885         4,244           OB         1,773         475         354         119         948         528           Neonatal         499         91         131         35         257         123           TOTAL         14,075         2,150         3,163         777         6,090         4,895	286 <u>55</u> 1,072	213 79 1,503	72 <u>21</u> 391	571 <u>155</u> 2,966	264 <u>62</u>
OB 1,773 475 354 119 948 528 Neonatal 499 91 131 35 257 123 TOTAL 14,075 2,150 3,163 777 6,090 4,895	286 <u>55</u> 1,072	213 79 1,503	72 <u>21</u> 391	571 <u>155</u> 2,966	264 <u>62</u>
Neonatal         499         91         131         35         257         123           TOTAL         14,075         2,150         3,163         777         6,090         4,895	<u>55</u> 1,072	Z9. 1,503	<u>21</u> 391	<u>155</u> 2,966	<u>62</u>
TOTAL 14,075 2,150 3,163 777 6,090 4,895	1,072	1,503	391	2,966	
7,200	· ·				2,447
Overell William	50%	48%	50%	40%	
Overall at this				]	50%
Centegra PSA-Kane ZIPs					
Medical/Surgical 4,732 147 2,313 568 3,028 650	67	298	250		198
08 1,373 99 814 202 1,115 25	49	122	101	272	25
Neonatal <u>\$19</u> <u>21</u> <u>346</u> <u>45</u> <u>413</u> <u>5</u>	<u>11</u>	<u>52</u>	<u>22</u>	<u>85</u>	5
TOTAL 6,623 267 3,474 816 4,556 681	127	472	373	972	228
Overall % Loss	47%	14%	46%	21%	34%
Centegra SSA-East					
Medical/Surgical 5,258 2,976 83 380 3,439 305	246	14	73	333	156
OB 646 345 20 36 401 95	34	5	9	48	48
Neonatal <u>166 74 7 13 94 25</u>	<u> 7</u>	1	3	11	<u>13</u>
TOTAL 6,070 3,395 110 429 3,933 425	287	20	85	392	217
Overall % Loss	8%	18%	20%	10%	51%
Centegra SSA-North					
Medical/Surgical 3,439 218 80 41 340 2,524	96	35	19	150	509
OB 519 106 16 7 128 360	64	10	4		72
Neonatal <u>132</u> <u>23</u> <u>9</u> <u>0</u> <u>32</u> <u>79</u>	<u>14</u>	<u>6</u>	0		<u>16</u>
TOTAL 4,090 346 106 48 500 2,963	174	<b>S1</b>	23	248	597
Overall % Loss	50%	48%	48%	50%	20%
Centegra Tatal Service Area					
Medical/Surgical 25,232 4,925 5,154 1,612 11,692 7,722	1,140	1,558	640	3,338	2,985
OB 4,310 1,024 1,205 364 2,592 1,008	433	350	186	969	410
Neonatal <u>1,316</u> <u>209</u> <u>493</u> <u>94</u> <u>796</u> <u>233</u>	<u>87</u>	<u>138</u>	<u>46</u>		95
TOTAL 30,858 6,158 6,852 2,070 15,080 8,963	1,660	2,046	872	4,578	3,490
Overall % Loss	27%	30%	42%	30%	39%

Notes: Medical/surgical volume would include care delivered in the ICU. Volume excludes normal newborns in MS-DRG 795.



DOCKET NO:	BOARD MEETING:	PROJECT NO:	PROJECT COST:
H-2	June 28, 2011	10-090	Original: \$233,160,352
FACILITY	NAME:	CITY:	
Centegra Hospi	tal – Huntley	Huntley	
TYPE OF PROJECT:	Substantive		HSA: VIII

**PROJECT DESCRIPTION:** The applicants (Centegra Hospital-Huntley and Centegra Health System) are proposing to establish a 128 bed acute care hospital in Huntley, Illinois. The total cost of the project is \$233,160,352.

#### **EXECUTIVE SUMMARY**

#### PROJECT DESCRIPTION:

• The applicants (Centegra Hospital-Huntley and Centegra Health System) are proposing to establish a 128 bed acute care hospital in Huntley, Illinois. The total cost of the project is \$233,160,352.

#### WHY THE PROJECT IS BEFORE THE STATE BOARD:

• The applicants are before the State Board because the project proposes the establishment of a new health care facility as required by the Act. (20 ILCS 3960)

#### **PURPOSE OF THE PROJECT:**

 The purpose of the project is to address the calculated bed need in the A-10 planning area, address the rapid population growth in the planning and market areas and address identified Medically Underserved and Health Manpower Shortage Areas in the market area.

#### **BACKGROUND/COMPLIANCE ISSUES:**

• None

#### **PUBLIC HEARING AND COMMENTS:**

• The State Board conducted a public hearing on this project February 16, 2011 and has received a number of letters in support and opposition.

#### FINANCIAL AND ECONOMIC FEASIBILITY:

• The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and its "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

#### **CONCLUSION:**

• There is a calculated bed need for 83 medical surgical beds, 8 ICU beds and 27 obstetric beds in the A-10 planning area. The applicants are requesting 17 medical surgical beds in excess of the calculated medical surgical bed need. In addition there are existing hospitals within 30 minutes operating below the State Board's target occupancy for medical surgical and obstetric beds.

State Board Standards Not Met			
Criteria	Reasons for Non-Compliance		
1110.530 (b) Planning Area Need	The applicants have requested beds in excess		
	of the calculated need and there are existing		
	facilities in the planning area operating below		
	target occupancy		

State Board Standards Not Met				
Criteria	Reasons for Non-Compliance			
1110.530 (c) Unnecessary Duplication of	There are existing facilities within 30 minutes			
Service/Maldistribution	operating below the State Board's target			
	occupancy.			
1110.3030 (a)- Clinical service areas other	The proposed clinical services other than			
than categories of service	categories of service will impact other area			
	providers that are not operating at target			
	occupancy.			

### STATE AGENCY REPORT Centegra Hospital-Huntley PROJECT #10-090

Applicants	Centegra Hospital-Huntley
	Centegra Health System
Facility Name	Centegra Hospital-Huntley
Location	Huntley
Application Received	December 29, 2010
Application Deemed Complete	January 10, 2011
Review Period Ended	May 10, 2011
Review Period Extended by the State Agency	Yes
Public Hearing Requested	Yes
Applicants' Deferred Project	No
Can Applicants Request Another Deferral?	No
Applicants' Modified the Project	No

#### I. The Proposed Project

The applicants are proposing the establishment of a 128 bed acute care hospital in Huntley, Illinois. The total cost of the project is \$233,160,352.

### II. Summary of Findings

- A. The State Agency finds the proposed project does <u>not</u> appear to be in conformance with the provisions of Part 1110.
- B. The State Agency finds the proposed project appears to be in conformance with the provisions of Part 1120.

#### III. General Information

The applicants are Centegra Hospital-Huntley and Centegra Health System. Centegra Health System is the parent corporation. The facility will be located at the East Side of Haligus Road between Algonquin Road and Reed Road. The operating entity licensee is Centegra Hospital-Huntley and the owner of the site is NIMED Corporation a subsidiary of Centegra Health System. The facility will be located in the HSA VIII service area and the A-10 hospital planning area.

State Agency Report Project #10-090 Page 5 of 35

> There are three additional hospitals in the A-10 hospital planning area. These hospitals are Harvard Mercy Memorial-Harvard (owned by Mercy Alliance, Inc.), Centegra Hospital -Woodstock, Centegra Specialty Hospital-Woodstock and Centegra Hospital-McHenry; all owned by Centegra Health System. Centegra Specialty Hospital has a 40 bed long term care category of service, and 36 bed acute mental illness category of service and a Stand-By Emergency Department. Centegra Specialty Hospital will not be considered in the evaluation of this project. No other services are provided. The May 2011 Update to the Inventory of Health Care Facilities and Services and Need Determination shows a calculated bed need for 83 medical surgical beds, 8 intensive care beds, and 27 obstetric beds in the A-10 planning area by CY 2015. The A-10 planning area consists of McHenry County. **Table One** below outlines the number of facilities within 30 minutes (adjusted per 77 IAC 1100.510 (d)). There are two facilities located within the A-10 planning area and within 30 minutes of the proposed site; Centegra Hospital - McHenry, and Centegra Hospital - Woodstock and two facilities located in the A-11 planning area within 30 minutes: Sherman Hospital and Provena St. Joseph Hospital. There is one additional facility within 30 minutes Advocate Good Shepherd Hospital located in the A-09 planning area. The State Board's target occupancy to add medical surgical ("M/S") beds is 80% for a M/S bed complement of 0-99 beds, 85% for a M/S bed complement of 100-199 beds, and 90% for a M/S bed complement of 200 beds and over. To add intensive care beds the State Board's target occupancy is 60% no matter the number of beds, and for obstetric beds ("OB") the target occupancy is 60% for OB beds of 1-10 beds, 75% for OB beds of 11-25 beds, and 78% for OB beds of 26 beds and over.

TABLE ONE Facilities within 30 minutes of the proposed site										
2009 Number of Beds 2009 Bed Occupancy								ipancy		
Facility Name	City	Minutes Adjusted	Miles	Planning Area	M/S	ICU	OB	M/S %	ICU %	OB %
Centegra Hospital - Woodstock	Woodstock	16	11.26	A-10	60	12	14	73%	79%	43%
Sherman Hospital	Elgin	20	15.11	A-11	189	30	28	47%	75%	44%
Provena Saint Joseph Hospital	Elgin	24	13.9	A-11	99	15	0	88%	77%	0%
Centegra Hospital McHenry	McHenry	25	17.83	A-10	129	18	19	79%	95%	43%
Advocate Good Shepherd	Barrington	28	16.61	A-09	113	18	24	86%	101%	52%
*Time and Distance based on MapQuest and adjusted per 77 IAC 1100.510 (d) by 1.15X										

Bed and Utilization information taken for IDPH 2009 Hospital Questionnaire

The project proposes the following bed categories:

TABLE TWO			
Centegra Hospital – Huntley			
Category	Beds		
Medical Surgical	100		
Intensive Care	8		
Obstetrics	20		
Total	128		

The project is a substantive project and subject to Part 1110 and Part 1120 review. Project obligation will occur after permit approval. The anticipated project completion date is September 30, 2016.

#### **Support and Opposition Comments**

The State Board conducted a public hearing on this project February 16, 2011. 153 individuals did not provide testimony, 134 individuals spoke in support of the project, and 85 individuals spoke in opposition. Below is a sample of comments in support and opposition to this project.

**Peggy Troy, CEO, Children's Hospital & Health System stated** Children's Hospital and Centegra Health System have collaborated in the best interest of patients by entering into an agreement for transfer of pediatric patients between respective institutions. This has allowed me to see the level of commitment that Centegra has to the community it serves. Based upon my observations and interactions, Centegra's proposal to construct a new hospital in Huntley is only the latest example of its commitment.

Christa Gehard, Lake in the Hills stated I know Centegra Health System takes its responsibility to the community very seriously and continues to look for ways to improve the care it provides. Centegra has long been committed to Huntley and the surrounding communities through outpatient services and other health services that have already been brought to the area. Centegra purchased the land in Huntley several years ago and has created a strong, long term plan for responsible development of that site. I personally appreciate that, along with needed healthcare services, this project will bring new jobs and tax revenue to the Huntley community. Given the community's need for hospital services and improved access to healthcare this project will provide for southern

McHenry County and surrounding areas, I strongly urge the Board to approve the application by Centegra Health System for a new hospital in Huntley.

**Kevin J. Rynders Algonquin-Lake in the Hills Fire Protection District stated** "I support Project #10-090 and Centegra Health System's proposal to bring a new hospital to southern McHenry County. Huntley and the surrounding communities make up one of the fastest growing areas not only in the McHenry County, but in the entire State. Based on this I believe there is a need for a full-service hospital in this area."

Milford Brown, President, Huntley Board of Trustees stated The Huntley Fire Protection District fully supports Project #10-090, and Centegra Health System's proposal to bring a new hospital in southern McHenry County. The need for a full-service hospital is warranted. Huntley and the surrounding communities make up one of the fastest growing areas not only in McHenry County, but in the entire State. These communities are currently underserved by health care facilities, leaving local residents and workers with significant travel times to existing area hospitals

Kathleen Boyle, Owner, Century Tile, Lombard stated Centegra has demonstrated its investment in the communities it serves by providing quality healthcare to anyone who needs it without concern for ability to pay, jobs for 3,700 employees, and key support for a number of vital programs that assist the county's neediest residents. This organization has shown foresight in evolving its services and access to those services, so that when a need is identified, Centegra is ready and able to address that need. A health system that is rooted in the community, supportive of local charities and programs, and that plans ahead to address community needs is the right system to build and operate the new proposed hospital. Centegra is that system.

William Petasnick, President, Froedert Health, Inc. stated The collaboration between Froedert and Centegra, in the form of transfer agreements and educational programs has allowed us to see first hand the level of commitment that Centegra has to the community. Centegra's proposal to construct a new hospital in Huntley is only the latest example of that commitment.

Andrew Ward Algonquin Road Surgery Center stated "I am here today to urge the Illinois Health Facilities and Services Review Board to reject Centegra's certificate of need application for a hospital in Huntley. In fact many of the arguments you will hear or have heard today in opposition to Centegra's proposal are the very same arguments Centegra used in 2004 and 2007 to oppose similar projects in the area. How times have changed."

**Claudia Lawson Sherman Health stated** "I am here today to oppose Centegra's proposal to build a limited service hospital in Huntley because I believe this area already has a strong network of inpatient facilities immediate care and other outpatient facilities and doctor's offices."

Marilyn Parenzan Advocate Good Shepherd Hospital stated "this proposed hospital will dilute volumes among hospitals that will negatively impact patient quality and patient safety. This proposed hospital will add nearly 50% more beds to McHenry County. As you know this hospital is located less than one mile away from McHenry County. There is little doubt that adding another hospital with that many beds in the region will negatively impact the volumes of area hospitals and may impact quality of care.

**Dr. Giangrasso Advocate Good Shepherd Hospital stated** "existing hospitals in the area have more than enough capacity to serve emergency needs of McHenry County residents. Last year Good Shepherd was able to serve additional emergency patients 99.9% of the time. This means that we were rarely on bypass and for only 5 hours all year had to direct ambulances to other hospitals due to capacity constraints in the emergency department."

Joe Ourth, Legal Counsel, Arnstein & Lehr filed a Safety Net Impact Response Statement. He stated for Centegra to state that a new hospital "will not impact other hospitals" is simply incorrect. In response, Sherman, Good Shepherd, and St. Alexius hospitals commissioned Krentz Consulting to quantify the impact of new Huntley hospital and the Concerned Hospitals' ability to provide safety net services to their communities. The result is that net revenue for existing area hospitals would decrease by \$116 million annually and combined contribution margin by \$39 million (dollars). These loses severely impact the ability of Concerned Hospitals to continue to provide Safety Net Services.

**Kenneth Grubb, Crystal Lake, stated** I've lived in Crystal Lake almost 30 years and I do not believe there is a need for another hospital in our region. Today, the people in southern McHenry County are no more than a 15-minute drive to one of our three hospitals. These include Good Sheppard in Barrington, Centegra in Woodstock, and Sherman Hospital in Elgin. These are each fine hospitals, so there is no lack of easy access or excellent medical care.

State Agency Report Project #10-090 Page **9** of **35** 

Mary Jo Olszewski, Woodstock stated I consider Advocate Good Shepherd and the other hospitals in our region a tremendous asset to the area. Good Shepherd offers a variety of health care services and wellness programs and I always receive outstanding care there. Now is the time for Good Shepherd and other area hospitals to think about adding services at their current facilities. Now is NOT the time to be proposing a new, unnecessary hospital in McHenry County. I ask members of the Review Board to do the right thing and vote no on this project.

**David Nelson, Supervisor, Cuba Township stated** I am also concerned about our existing hospitals. Taking volume from area hospitals will damage hospitals such as Good Shepherd, Sherman, St.Alexius, and Centergra's own hospitals in Woodstock and McHenry. With reduced volume, I am concerned that the existing hospitals will not have adequate patient volume to provide high quality cost-effective care. Also, the existing area hospitals provide charity care and community benefit services. I wonder how the hospitals will be able to fund the services for the indigent and community if the hospitals are operating on only razor thin financial margins due to reduced volume.

### IV. The Proposed Project - Details

The applicants propose to establish a 128 bed hospital in a total of 384,135 gross square feet ("GSF") at a total estimated project cost of \$233,160,352. Categories of services being provided at the proposed hospital include medical surgical, intensive care and obstetric services. Other clinical services being provided are general radiology flouroscopy, X-Ray, mammography, ultrasound, CT Scan, MRI, Nuclear Medicine, 8 room surgical suite, recovery stations, and an emergency department.

### V. <u>Project Costs and Sources of Funds</u>

The project will be funded with cash and securities of \$48,010,352, a bond issue of \$183,000,000 and lease of capital equipment of \$2,150,000. A complete itemization of the cost detailed in Table Three can be found at pages 62-63 of the application for permit. The estimated start-up costs and operating deficit is \$13,224,000.

TABLE THREE						
Project Costs and Sources of Funds						
Use of Funds Clinical Non Total						
		Clinical				

TABLE THREE						
Project Costs and Sources of Funds						
Use of Funds	Clinical	Non	Total			
		Clinical				
Preplanning	\$1,729,015	\$1,205,985	\$2,935,000			
Site Survey and Soil Investigation	\$41,849	\$43,151	\$85,000			
Site Preparation	\$1,028,988	\$1,061,012	\$2,090,000			
OffSite Work	\$5,356,644	\$5,523,356	\$10,880,000			
New Construction Contracts	\$68,851,517	\$57,881,296	\$126,732,813			
Contingencies	\$6,540,894	\$5,498,723	\$12,039,617			
Architectural and Engineering Fees	\$4,045,356	\$3,400,804	\$7,446,160			
Consulting and Other Fees	\$3,972,992	\$3,751,737	\$7,724,729			
Movable of Other Equipment	\$24,170,213	\$6,064,753	\$30,234,966			
Bond Insurance Expense	\$1,477,016	\$1,522,984	\$3,000,000			
Net Interest Expense	\$13,514,695	\$13,935,305	\$27,450,000			
FMV of Leased Equipment	\$2,150,000	\$0	\$2,150,000			
Other Costs to be Capitalized	\$193,030	\$199,037	\$392,067			
Total Project Costs	\$133,072,209	\$100,088,143	\$233,160,352			
Sources of Funds						
Cash and Securities	\$40,824,172	\$7,186,180	\$48,010,352			
Bond Issues	\$90,098,037	\$92,901,963	\$183,000,000			
Leases	\$2,150,000	\$0	\$2,150,000			
Total Sources of Funds	\$133,072,209	\$100,088,143	\$233,160,352			

### VI. <u>Cost Space Requirements</u>

The hospital comprises a total of 384,135 gross square feet. Only the clinical cost and clinical GSF footage will be reviewed per 20 ILCS 3960/5.

TABLE FOUR Clinical GSF					
Department         New Construction         Department Department         New Construction					
Medical Surgical	59,112		Admitting Registration	2,412	
Intensive Care	5,415		Administration	9,734	
Obstetrics	13,071		Social Services	1,768	
Surgery	21,525		Quality Management	1,013	
Post Anethesia Recovery	1,382		Facilities Management	3,616	

TABLE FOUR						
	Clinical GSF					
Department	New Construction		Department	New Construction		
Surgical Prep	12,717		Central On Call Rooms	1,500		
Endoscopy	2,175		Conference Rooms	10,535		
Emergency Department	10,431		Family Support Services	18,482		
Diagnostic Imaging	10,785		Housekeeping	3,275		
LDR Suite	9,445		Information Systems	6,962		
C-Section Suite	4,026		Gift Shop	1,163		
Newborn Nurseries	3,167		Mail Room	156		
Inpatient PT/OT	1,204		Materials Management	9,529		
Non Invasive Diagnostic	7,830		Mechanical Space	65,000		
Respiratory Therapy	2,772		Medical Records	1,500		
Pre Admission	1,428		Serving and Dining Rooms	6,604		
Inpatient Acute Dialysis	1,904		Biomedical Engineering	500		
Clinical Laboratory	3,720		Pastoral Care	1,020		
Pharmacy	4,844		Physician Services	5,652		
Central Sterile Supply	5,256		Security	348		
Dietary	6,916		Staff Support Services	2,386		
Total Clinical	189,125		Volunteers	420		
Total	384,135		Entrances Lobbies	15,763		
			Interdepartmental Circulation	11,946		
			Stairs	5,808		
			Elevators/Shafts/ Elevators	7,918		
			Total Non Clinical	195,010		

### VII. Safety Net Impact Statement

The Health Facilities Planning Act stipulates that applicants for a new facility must provide Safety Net impact information.

TABLE FIVE					
Centegra Hospital - McHenry, Centegra Hospital-Woodstock and Centegra Specialty Hospital					
Safety Net Information per PA 96-0031					
CHARITY CARE					
Charity (# of patients)	FY 2007	FY 2008	FY 2009		
Inpatient	364	377	435		
Outpatient	1,228	1,464	1,810		
Total	1,592	1,841	2,245		

TABLE FIVE						
Centegra Hospital - McHenry, Centegra Hospital-Woodstock and Centegra Specialty Hospital						
Safety Net	Information per	PA 96-0031				
Charity (cost in dollars)						
Inpatient	\$2,863,329	\$2,040,983	\$2,521,623			
Outpatient	\$938,459	\$903,530	\$1,449,166			
Total	\$3,801,788	\$2,944,513	\$3,970,789			
MEDICAID						
Medicaid (# of patients)						
Inpatient	2,407	2,369	2,445			
Outpatient	24,070	26,329	31,525			
Total	26,477	28,698	33,970			
Medicaid (revenue)						
Inpatient	\$9,458,502	\$7,745,806	\$18,037,202			
Outpatient	\$22,475,574	\$13,009,516	\$7,502,869			
Total	\$31,934,076	\$20,755,322	\$25,540,071			

TABLE SIX							
Projected Payor Mix							
Projected Payor Mix FY 2017 FY 2018							
Medicare	36.60%	37.70%					
Medicaid	9.40%	9.50%					
Other Public	0.00%	0.00%					
Private Insurance	52.00%	50.70%					
Private Pay	0.30%	0.40%					
Charity Care	1.70%	1.70%					
	100.00%	100.00%					
Projected Net Patient	\$192,624,000	\$254,309,000					
Revenue							
Projected Charity Care	\$3,642,000	\$4,910,000					
Expense							
Projected Ratio of Charity	1.89%	1.93%					
Care to Net Patient Revenue							

### VIII. Section 1110.230 - Project Purpose, Background and Alternatives

### A) Criterion 1110.230 (a) - Background of Applicant

An applicant must demonstrate that it is fit, willing and able, and has the qualifications, background and character, to adequately provide a proper standard of health care service for the community.

The applicants own three hospitals in Illinois; Centegra Hospital – McHenry and Centegra Hospital-Woodstock and Centegra Specialty Hospital-Woostock, South Street. In addition the applicants own a number of ambulatory care facilities and medical office buildings in Illinois. The applicants provided a list of all facilities currently owned by the applicants, and an attestation that no adverse actions (as defined by the State Board) have been taken against the applicants in the past three calendar years.

- B) Criterion 1110.230 (b) Purpose of the Project
  The applicant shall document that the project will provide health services that improve the health care or well-being of the market area population to be served. The applicant shall define the planning area or market area, or other, per the applicant's definition.
  - The applicant shall address the purpose of the project, i.e., identify the issues or problems that the project is proposing to address or solve. Information to be provided shall include, but is not limited to, identification of existing problems or issues that need to be addressed, as applicable and appropriate for the project. Examples of such information include:
    - A) The area's demographics or characteristics (e.g., rapid area growth rate, increased aging population, higher or lower fertility rates) that may affect the need for services in the future;
    - B) The population's morbidity or mortality rates;
    - C) The incidence of various diseases in the area;
    - D) The population's financial ability to access health care (e.g., financial hardship, increased number of charity care patients, changes in the area population's insurance or managed care status);

- E) The physical accessibility to necessary health care (e.g., new highways, other changes in roadways, changes in bus/train routes or changes in housing developments).
- 2) The applicant shall cite the source of the information (e.g., local health department Illinois Project for Local Assessment of Need (IPLAN) documents, Public Health Futures, local mental health plans, or other health assessment studies from governmental or academic and/or other independent sources).
- 3) The applicant shall detail how the project will address or improve the previously referenced issues, as well as the population's health status and well-being. Further, the applicant shall provide goals with quantified and measurable objectives with specific time frames that relate to achieving the stated goals.
- 4) For projects involving modernization, the applicant shall describe the conditions being upgraded. For facility projects, the applicant shall include statements of age and condition and any regulatory citations. For equipment being replaced, the applicant shall also include repair and maintenance records.

The purpose of the project is

- To address the calculated bed need in the A-10 and A-11 planning areas;
- To address the outmigration of patients from the A-10 planning area;
- To address the increase in population in the A-10 planning area (McHenry County) by 2018;
- To address the market areas that has been identified by the U. S Department of Human Services as Medically Underserved and Health Manpower Shortage Areas.

The applicants believe the population in McHenry County will increase by 8% from 2015-2020. With this increase the applicants believe there will sufficient bed need to justify 104 medical surgical beds by 2018 the second year after project completion. The market area for this facility is 16 zip codes which are located in McHenry County and in adjacent towns in Kane, Lake, Cook, and Dekalb Counties. The market area for this hospital is based upon the patient orgin data derived from the Centegra

Ambulatory Center located on the same site of the proposed hospital. See pages 101-112 of the application for permit for a complete discussion of the purpose of the project.

- C) Criterion 1110.234 (c) Alternatives to the Proposed Project
  The applicant shall document that the proposed project is the most
  effective or least costly alternative for meeting the health care needs of
  the population to be served by the project.
  - 1) Alternative options shall be addressed. Examples of alternative options include:
    - A) Proposing a project of greater or lesser scope and cost;
    - B) Pursuing a joint venture or similar arrangement with one or more providers or entities to meet all or a portion of the project's intended purposes; developing alternative settings to meet all or a portion of the project's intended purposes;
    - C) Utilizing other health care resources that are available to serve all or a portion of the population proposed to be served by the project; and
    - D) Other considerations.
  - 2) Documentation shall consist of a comparison of the project to alternative options. The comparison shall address issues of cost, patient access, quality and financial benefits in both the short term (within one to three years after project completion) and long term. This may vary by project or situation.
  - 3) The applicant shall provide empirical evidence, including quantified outcome data, that verifies improved quality of care, as available
  - 1. Modernize Memorial Medical Center-Woodstock

This alternative was originally approved by the State Board as Project #08-002 and subsequently abandoned by the applicant. This project proposed to construct a women's pavilion and modernized existing space in the

hospital and add 14 M/S beds and 6 OB beds. Capital Costs were \$52,201,702.

### 2. <u>Modernize Centegra Hospital-McHenry and Centegra Hospital-Woodstock</u>

This alternative proposed to add 100 Medical Surgical Beds (40 beds at McHenry and 60 Beds at Woodstock), addition of 8 ICU beds (6 at McHenry and 2 at Woodstock) and 20 Obstetric beds (6 at McHenry and 14 at Woodstock). This alternative was rejected because it would not assure the efficient distribution of beds in the planning area, would be approximately the same cost as a new hospital, and an imprudent use of capital resources to add high cost addition to aging facilities. Capital Costs \$206,572,661.

### IX. Section 1110.234 - Project Scope and Size, Utilization and Unfinished/Shell Space

### A) Criterion 1110.234(a) - Size of Project

The applicant shall document that the physical space proposed for the project is necessary and appropriate. The proposed square footage (SF) cannot deviate from the SF range indicated in Appendix B, or exceed the SF standard in Appendix B if the standard is a single number, unless SF can be justified by documenting, as described in subsection (a)(2).

The applicants have met the State Standards for all clinical departments/ services in which the State Board has size standards.

TABLE SIX Size of Project compared to State Standards										
Department Number of Beds/ Unit Proposed GSF State Standard Per Unit Standard										
Medical Surgical	100 Beds	59,112	500-660 DGSF	591 DGSF	Yes					
Intensive Care	8 Beds	5,415	600-685 DGSF	677 DGSF	Yes					
Obstetrics	20 Beds	13,071	500-660 DGSF	654 DGSF	Yes					
Surgery	8 OR's	21,525	2,750 DGSF/room	2,690 DGSF	NA					
Recovery	8 Rooms	1,382	180 DGSF/station	173 DGSF	Yes					

	Size of Projec	TABLE S	IX to State Standards			
Department	Number of Beds/ Unit	Proposed GSF	State Standard	Per Unit	Met Standard?	
Surgical Prep/Stage 2 recovery	32 Rooms	12,717	400 DGSF/station	397 DGSF	Yes	
Endoscopy	2 Rooms	2,175	1,100 DGSF	1,088 DGSF	Yes	
Emergency Department	13 Stations	10,431	900 DGSF	802 DGSF	Yes	
Diagnostic Imaging		10,785			Yes	
General Radiology	2 Rooms		1,300 DGSF Unit	2,600 DGSF	Yes	
Radiology and Fluoroscopy	1 Room		1,300 DGSF/Unit	1,300 DGSF	Yes	
Ultrasound	2 Rooms		900 DGSF/Unit	1,800 DGSF	Yes	
CT Scanning	1 Room		1,800 DGSF/Unit	1,800 DGSF	Yes	
MRI	1 Room		1,800 DGSF/Unit	1,800 DGSF	Yes	
Nuclear Medicine	1 Room		1,600 DGSF/Unit	1,600 DGSF	Yes	
Labor Delivery Recovery	6 Rooms	9,445	1,120-1,600 DGSF/Room	1,574 DGSF	Yes	
C-Section Suite	2 Rooms	4,026	2,075 OR	2,013 DGSF	Yes	
Newborn Nursery	14 Stations	3,167	160 DGSF/OB Bed	158 DGSF	Yes	

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE SIZE OF THE PROJECT - REVIEW CRITERION (77 IAC 1110.234(a)).

B) Criterion 1110.234 (b) - Project Services Utilization
The applicant shall document that, by the end of the second year of operation, the annual utilization of the clinical service areas or equipment shall meet or exceed the utilization standards specified in Appendix B.

The applicants have successfully addressed the projected utilization for services departments proposed by this project.

TABLE SEVEN										
	Projected utilization of Proposed facility									
Department State Board 2018 Number of Number of Met										
	Standard	Projected	Beds/Rooms	Beds	Standard?					
		Number of	Justified	Proposed/Units						
		Days/Hours								

	7	TABLE SEVEN			
	Projected util	ization of Prop	osed facility		
Department	State Board Standard	2018 Projected Number of Days/Hours	Number of Beds/Rooms Justified	Number of Beds Proposed/Units	Met Standard?
Medical Surgical	85% occupancy	34,867 days	113	100	Yes
Intensive Care	60% occupancy	2,850 days	13	8	Yes
Obstetrics	75% occupancy	5,647 days	21	20	Yes
Surgery	1,500 Hours per room	11,169 hours	8	8	Yes
Recovery	NA	NA	8	8	Yes
Surgical Prep Stage Recovery	NA	NA	32	32	Yes
Endoscopy	1,500 Hours/ room	2,899	2	2	Yes
Emergency Department	2,000 Visits/room	30,586	16	13	Yes
Diagnostic Imaging					Yes
General Radiology	8,000 proc/room	9,571	2	2	Yes
Radiology and Fluoroscopy	6,500 proc/room	14,904	2	1	Yes
Ultrasound	3,100 visits/unit	3,709	2	2	Yes
CT Scanning	7,000 visits/unit	4,187	1	1	Yes
MRI	2,500/proc/unit	2,743	2	1	Yes
Nuclear Medicine	2,000 Visits/room	988	1	1	Yes
Labor Delivery Recovery	400 births/LDR	2,022	6	6	Yes
C-Section Suite	800 proc/room	819	2	2	Yes
Newborn Nursery	NA	NA	NA	14 Stations	Yes

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH PROJECT UTILIZATION - REVIEW CRITERION (77 IAC 1110.234(b)).

# C) Criterion 1110.234 (c) - Size of the Project and Utilization: For clinical service areas for which norms are not listed in Appendix B (for example, central sterile supply, laboratory, occupational therapy, pharmacy, physical therapy, respiratory therapy, cardiac rehabilitation, speech pathology and audiology), the applicant shall document that the proposed departmental gross square footage is necessary and appropriate.

As a basis for the determining departmental gross square footage for areas in which norms are not listed in Appendix B of the State Board's rules the

applicants relied upon IDPH 77 ILL Administrative Code 250.2440 General Hospital Standards and the AIA (American Institute of Architects) Guidelines for Construction and Design of Health Care Facilities -2006 Edition. The applicants have met the requirements of this criterion.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH SIZE OF THE PROJECT AND UTILIZATION - REVIEW CRITERION (77 IAC 1110.234(c)).

- D) Criterion 1110.234(e) Assurances
  The applicant shall submit the following:
  - 1) The applicant representative who signs the CON application shall submit a signed and dated statement attesting to the applicant's understanding that, by the end of the second year of operation after the project completion, the applicant will meet or exceed the utilization standards specified in Appendix B.

The applicants have attested that by the second year after project completion that they will be at target occupancy.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE ASSURANCES – REVIEW CRITERION (77 IAC 1110.234(c)).

- X. Section 1110.530 Medical/Surgical, Obstetric, Pediatric and Intensive Care Review Criteria
  - A) Criterion 1110.530 (b) Planning Area Need
    The applicant shall document that the number of beds to be established or added is necessary to serve the planning area's population, based on the following:
    - 1) 77 Ill. Adm. Code 1100 (formula calculation)
      - A) The number of beds to be established for each category of service is in conformance with the projected bed deficit specified in 77 Ill. Adm. Code 1100, as reflected in the latest updates to the Inventory.

B) The number of beds proposed shall not exceed the number of the projected deficit, to meet the health care needs of the population served, in compliance with the occupancy standard specified in 77 Ill. Adm. Code 1100.

### 2) Service to Planning Area Residents

- A) Applicants proposing to establish or add beds shall document that the primary purpose of the project will be to provide necessary health care to the residents of the area in which the proposed project will be physically located (i.e., the planning or geographical service area, as applicable), for each category of service included in the project.
- 3) Service Demand Establishment of Bed Category of Service
  The number of beds proposed to establish a new category of service is necessary to accommodate the service demand experienced annually by the existing applicant facility over the latest two-year period, as evidenced by historical and projected referrals, or, if the applicant proposes to establish a new hospital, the applicant shall submit projected referrals. The applicant shall document subsection (b)(3)(A) and either subsection (b)(3)(B) or (C):
  - C) Project Service Demand Based on Rapid Population Growth

    If a projected demand for service is based upon rapid population growth in the applicant facility's existing market area (as experienced annually within the latest 24-month period), the projected service demand shall be determined as follows:
    - i) The applicant shall define the facility's market area based upon historical patient origin data by zip code or census tract;
    - ii) Population projections shall be produced, using, as a base, the population census or estimate for the most recent year, for county, incorporated place,

township or community area, by the U.S. Census Bureau or IDPH;

- iii) Projections shall be for a maximum period of 10 years from the date the application is submitted;
- iv) Historical data used to calculate projections shall be for a number of years no less than the number of years projected;
- v) Projections shall contain documentation of population changes in terms of births, deaths, and net migration for a period of time equal to, or in excess of, the projection horizon;
- vi) Projections shall be for total population and specified age groups for the applicant's market area, as defined by HFPB, for each category of service in the application; and
- vii) Documentation on projection methodology, data sources, assumptions and special adjustments shall be submitted to HFPB

### 5) Service Accessibility

The number of beds being established or added for each category of service is necessary to improve access for planning area residents. The applicant shall document the following:

### A) Service Restrictions

The applicant shall document that at least one of the following factors exists in the planning area:

- i) The absence of the proposed service within the planning area;
- ii) Access limitations due to payor status of patients, including, but not limited to, individuals with health care coverage through Medicare, Medicaid, managed care or charity care;

- iii) Restrictive admission policies of existing providers;
- iv) The area population and existing care system exhibit indicators of medical care problems, such as an average family income level below the State average poverty level, high infant mortality, or designation by the Secretary of Health and Human Services as a Health Professional Shortage Area, a Medically Underserved Area, or a Medically Underserved Population;
- v) For purposes of this subsection (b)(5) only, all services within the 45-minute normal travel time meet or exceed the utilization standard specified in 77 Ill. Adm. Code 1100.

The applicants justify the number of beds being proposed based upon the calculated bed need identified in IDPH's Inventory of Health Care Facilities and Services Need Determination May 2008 (Updated) and the rapid population growth in the planning and market areas. The number of ICU and obstetric beds being proposed fall within the current number of calculated beds needed (Update May 2011). The number of medical surgical beds being requested (100 beds) exceeds the number of calculated beds needed (83 beds). The applicants are justifying the additional 17 medical surgical beds based upon the rapid population growth in the planning and market area.

### **Planning Area Need**

The May 2011 Update to the Inventory of Health Care Facilities and Services and Need Determination shows a calculated need for 83 medical surgical beds, 8 intensive care beds, and 27 obstetric beds in the A-10 planning area. The applicants are proposing 100 medical surgical beds, 8 intensive care beds, and 20 obstetric beds. The number of medical surgical beds requested by the applicants exceeds the calculated need by 17 medical surgical beds.

TABLE SEVEN

Inven	Inventory of Health Care Facilities and Services and Need Determination								
Bed Category	Approved	Calculated Beds	Need	Number	Exceeds				
	Beds	Needed		requested by	Calculated				
		2015		applicants	Need				
Medical Surgical	206	289	83	100	17				
Intensive Care	33	41	8	8	0				
Obstetrics	33	60	27	20	(7)				

### **Service to Planning Area Residents**

The applicants proposed hospital will be located in McHenry County and the applicants are projecting that more than 60% of the patients will come from McHenry County by 2018 the second year after project completion.

### **Service Demand**

The applicants are basing the demand for the 17 additional medical surgical beds on the rapid population growth in the market area. The market area is primarily located within Planning Area-10. The applicants provided a Market Assessment and Impact Study prepared by Deloitte and Touche Financial Advisory Services that identified population growth by zip code. The applicants concluded that the population in the market area is expected to increase by 13% from 2010 to mid 2018 with the population in the primary market area increasing by 15% from 2010 and the secondary market area by 9%. Using this information the applicants calculated an adjusted bed need for 104 medical surgical beds in this planning area by mid- 2018.

### **Service Accessibility**

There is no absence of services within this planning area, nor access limitations due to payor status, or evidence of restrictive admission policies at existing facilities in the planning area. In addition the applicants provided evidence of 3 census tracts within Planning Area A-10 that have been designated at Medically Underserved Population, 1 census tract in the primary service area as designated Medically Underserved Area/Population, four townships in the market area designated as Health Manpower Shortage Areas. Finally Planning Area's A-10 and A-11 have the highest and second highest Bed Need of all planning areas in the State of Illinois and are only 2 of 3 planning areas with a bed need.

The applicants have requested 100 medical surgical beds which is greater than the calculated need of 83 medical surgical beds. In addition, there are existing providers within 45 minutes not at the State Board's target occupancy for medical surgical and obstetric services.

THE STATE AGENCY FINDS THE PROPOSED PROJECT DOES <u>NOT</u> APPEAR TO BE IN CONFORMANCE WITH THE NEED FOR THE PROJECT – REVIEW CRITERION (77 IAC 1110.530(b)).

- B) Criterion 1110.530 (c) Unnecessary Duplication/Maldistribution
  - 1) The applicant shall document that the project will not result in an unnecessary duplication. The applicant shall provide the following information:
    - A) A list of all zip code areas that are located, in total or in part, within 30 minutes normal travel time of the project's site;
    - B) The total population of the identified zip code areas (based upon the most recent population numbers available for the State of Illinois); and
    - C) The names and locations of all existing or approved health care facilities located within 30 minutes normal travel time from the project site that provide the categories of bed service that are proposed by the project.
  - 2) The applicant shall document that the project will not result in maldistribution of services. Maldistribution exists when the identified area (within the planning area) has an excess supply of facilities, beds and services characterized by such factors as, but not limited to:
    - A) A ratio of beds to population that exceeds one and one-half times the State average;
    - B) Historical utilization (for the latest 12-month period prior to submission of the application) for existing facilities and services that is below the occupancy standard established pursuant to 77 Ill. Adm. Code 1100; or

- C) Insufficient population to provide the volume or caseload necessary to utilize the services proposed by the project at or above occupancy standards.
- 3) The applicant shall document that, within 24 months after project completion, the proposed project:
  - A) Will not lower the utilization of other area providers below the occupancy standards specified in 77 III. Adm. Code 1100; and
  - B) Will not lower, to a further extent, the utilization of other area hospitals that are currently (during the latest 12-month period) operating below the occupancy standards.

The bed to population ratio in A-10 was provided as required and all facilities within 30 minutes were identified. There are existing facilities within the planning area and within 30 minutes of the proposed site that are below the State Board's target occupancy. The applicants state that because of the population growth projections and the aging population the establishment of Centegra Hospital- Huntley will not impact other area providers. Existing hospitals within 30 minutes are not at target occupancy; therefore it would appear that the proposed hospital would impact other area providers. The applicants have not met the requirements of this criterion.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS DOES <u>NOT</u> APPEAR TO BE IN CONFORMANCE WITH THE UNNECESSARY DUPLICATION/MALDISTRIBUTION REQUIREMENTS OF PROJECT - REVIEW CRITERION (77 IAC 1110.530(d)).

TABLE EIGHT Facilities within 30 minutes of the proposed site										
2009 Number of Beds 2009 Bed Occupancy							apancy			
Facility Name	City	Minutes Adjusted	Miles	Planning Area	M/S	ICU	OB	M/S %	ICU %	OB %
Centegra Hospital - Woodstock	Woodstock	16	11.26	A-10	60	12	14	73%	79%	43%
Sherman Hospital	Elgin	20	15.11	A-11	189	30	28	47%	75%	44%

TABLE EIGHT Facilities within 30 minutes of the proposed site										
2009 Number of Beds 2009 Bed Occupance							ipancy			
Facility Name	City	Minutes Adjusted	Miles	Planning Area	M/S	ICU	OB	M/S %	ICU %	OB %
Provena Saint Joseph Hospital	Elgin	24	13.9	A-11	99	15	0	88%	77%	0%
Centegra Hospital McHenry	McHenry	25	17.83	A-10	129	18	19	79%	95%	43%
Advocate Good Shepherd         Barrington         28         16.61         A-09         113         18         24         86%         101%         52%										
*Time and Distance based on Ma	pQuest and ad	justed per 77	7 IAC 1100.5	10 (d) by 1.1	5X					

C) Criterion 1110.530 (e) - Staffing Availability

Bed and Utilization information taken for IDPH 2009 Hospital Questionnaire

The applicant shall document that relevant clinical and professional staffing needs for the proposed project were considered and that licensure and JCAHO staffing requirements can be met. In addition, the applicant shall document that necessary staffing is available by providing letters of interest from prospective staff members, completed applications for employment, or a narrative explanation of how the proposed staffing will be achieved.

The applicants have provided a narrative at **pages 293-296 of the application** for permit that indicates that a sufficient workforce will be available once the hospital becomes operational by 2015.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE STAFFING REQUIREMENTS OF PROJECT – REVIEW CRITERION (77 IAC 1110.530(e)).

### D) Criterion 1110.530 (f) - Performance Requirements

1) Medical-Surgical
The minimum bed capacity for a medical-surgical category of servicewithin a Metropolitan Statistical Area (MSA) is 100 beds.

### 2) Obstetrics

A) The minimum unit size for a new obstetric unit within an MSA is 20 beds.

- B) The minimum unit size for a new obstetric unit outside an MSA is 4 beds.
- 3) Intensive Care
  The minimum unit size for an intensive care unit is 4 beds.
- 4) Pediatrics
  The minimum size for a pediatric unit within an MSA is 4 beds.

The applicants are proposing a medical surgical bed capacity of 100 beds, 20 obstetric beds and 8 intensive care beds. The applicants have met the requirements of this criterion. See page 296 of the application for permit

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE PERFORMANCE REQUIREMENTS OF PROJECT - REVIEW CRITERION (77 IAC 1110.530(f)).

E) Criterion 1110.530 (g) - Assurances

The applicant representative who signs the CON application shall submit a signed and dated statement attesting to the applicant's understanding that, by the second year of operation after the project completion, the applicant will achieve and maintain the occupancy standards specified in 77 Ill. Adm. Code 1100 for each category of service involved in the proposal.

The applicants have provided the necessary assurance that the facility will achieve and maintain the occupancy standards specified for each category of service proposed. See page 297-298 of the application for permit.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE ASSURANCES REQUIREMENT - REVIEW CRITERION (77 IAC 1110.530(g)).

XI. Section 1110.3030 – Clinical Service Areas Other Than Categories of Service – Review Criteria

These criteria are applicable only to those projects or components of projects (including major medical equipment), concerning Clinical Service Areas (CSAs) that are not "Categories of Service", but for which utilization standards are listed in Appendix B, including: Surgery,

Emergency Services and/or Trauma, Ambulatory Care Services (organized as a service), Diagnostic and Interventional Radiology/Imaging (by modality), Therapeutic Radiology, Laboratory, Pharmacy, Occupational Therapy/Physical Therapy, Major Medical Equipment.

- A) Criterion 1110.3030 (b) Need Determination
  The applicant shall describe how the need for the proposed establishment was determined by documenting the following:
  - 1) Service to the Planning Area Residents
    - A) Either:
      - i) The primary purpose of the proposed project is to provide care to the residents of the planning area in which the proposed service will be physically located; or
      - ii) If the applicant service area includes a primary and secondary service area that expands beyond the planning area boundaries, the applicant shall document that the primary purpose of the project is to provide care to residents of the service area; and
    - B) Documentation shall consist of strategic plans or market studies conducted, indicating the historical and projected incidence of disease or health conditions, or use rates of the population. The number of years projected shall not exceed the number of historical years documented. Any projections and/or trend analyses shall not exceed 10 years.

### 2) Service Demand

To demonstrate need for the proposed CSA services, the applicant shall document one or more of the indicators presented in subsections (b)(2)(A) through (D). For any projections, the number of years projected shall not exceed the number of historical years documented. Any projections and/or trend analyses shall not exceed 10 years.

### A) Referrals from Inpatient Base

For CSAs that will serve as a support or adjunct service to existing inpatient services, the applicant shall document a minimum two-year historical and two-year projected number of inpatients requiring the subject CSA.

### B) Physician Referrals

For CSAs that require physician referrals to create and maintain a patient base volume, the applicant shall document patient origin information for the referrals. The applicant shall submit original signed and notarized referral letters, containing certification by the physicians that the representations contained in the letters are true and correct.

### C) Historical Referrals to Other Providers

If, during the latest 12-month period, patients have been sent to other area providers for the proposed CSA services, due to the absence of those services at the applicant facility, the applicant shall submit verification of those referrals, specifying: the service needed; patient origin by zip code; recipient facility; date of referral; and physician certification that the representations contained in the verifications are true and correct.

### D) Population Incidence

The applicant shall submit documentation of incidence of service based upon IDPH statistics or category of service statistics.

- 3) Impact of the Proposed Project on Other Area Providers
  The applicant shall document that, within 24 months after project
  completion, the proposed project will not:
  - A) Lower the utilization of other area providers below the utilization standards specified in Appendix B.
  - B) Lower, to a further extent, the utilization of other area providers that are currently (during the latest 12-month period) operating below the utilization standards.
- 4) Utilization

State Agency Report Project #10-090 Page **30** of **35** 

Projects involving the establishment of CSAs shall meet or exceed the utilization standards for the services, as specified in Appendix B. If no utilization standards exist in Appendix B, the applicant shall document its anticipated utilization in terms of incidence of disease or conditions, or historical population use rates.

Because this is a proposed new hospital the applicants provided projected utilization information because historical utilization was not available. Generally the projected patient volumes for clinical services other than categories of services were calculated based upon the applicants expected market share, the projected population growth in the market area and the historical experience at existing hospitals within the Centegra Health System. See Tables Six and Seven above. However because existing hospitals are not operating at State Board occupancy targets it would appear that the additional services would lower utilization at other area providers.

THE STATE AGENCY FINDS THE PROPOSED PROJECT DOES <u>NOT</u> APPEAR TO BE IN CONFORMANCE WITH THE CLINICAL SERVICE AREA OTHER THAN CATEGORY OF SERVICE - REVIEW CRITERION (77 IAC 1110.3030(b)).

### XII. Section 1120.120 - Availability of Funds

The applicant shall document that financial resources shall be available and be equal to or exceed the estimated total project cost plus any related project costs by providing evidence of sufficient financial resources.

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE AVAILABILITY OF FUNDS CRITERION (77 IAC 1120.120).

### XIII. Section 1120.130 - Financial Viability

State Agency Report Project #10-090 Page **31** of **35** 

The applicants are required to provide a financial viability ratio if proof of an "A" Bond rating has not been provided.

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE FINANCIAL VIABILITY CRITERION (77 IAC 1110.130).

### XIV. Section 1120.140 - Economic Feasibility

A) Criterion 1120.140 (a) - Reasonableness of Financing Arrangements

If the applicant does not have an "A bond rating the applicant shall document the reasonable of financing arrangements by providing a notarized statement attesting that the project will be funded by cash and securities or the project will be funded in total or in part by borrowing because a portion or all of the cash and equivalents must be retained in the balance sheet asset accounts in order to maintain a current ratio of at least 2.0 times for hospitals or borrowing is less costly than the liquidation of existing investments, and the existing investments being retained may be converted to cash or used to retire debt within a 60-day period.

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF FINANCING ARRANGEMENTS CRITERION (77 IAC 1110.140 (a)).

- B) Criterion 1110.140 (b) Conditions of Debt Financing
  This criterion is applicable only to projects that involve debt financing.
  The applicant shall document that the conditions of debt financing are reasonable by submitting a notarized statement signed by an authorized representative that attests to the following, as applicable:
  - 1) That the selected form of debt financing for the project will be at the lowest net cost available;
  - 2) That the selected form of debt financing will not be at the lowest net cost available, but is more advantageous due to such terms as prepayment privileges, no required mortgage, access to additional indebtedness, term (years), financing costs and other factors;
  - 3) That the project involves (in total or in part) the leasing of equipment or facilities and that the expenses incurred with

### leasing a facility or equipment are less costly than constructing a new facility or purchasing new equipment.

The applicants have attested the selected form of debt financing for this project will be the issuance of bonds through the Illinois Health Finance Authority as well as the leasing of capital equipment. The applicants have attested the selected form of debt financing for the project will be at the lowest net cost available. In addition a portion of the project will involve the leasing of capital equipment and the expenses incurred with leasing are less costly than the purchase of new equipment.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF DEBT FINANCING CRITERION (77 IAC 1110.140 (b)).

C) Criterion 1110.140 (c) - Reasonableness of Project and Related Costs
The applicant shall document that the estimated project costs are
reasonable and shall document compliance preplanning costs, site
survey, soil investigation fees and site preparation, construction and
modernization costs per square foot, contingencies,
architectural/engineering fees, all capitalized equipment not included
in construction contracts building acquisition, net interest expense, and
other estimated costs.

By statute only the clinical costs are being reviewed.

<u>Preplanning Costs</u> - These costs total \$1,729,015 and are 1.74% of new construction contingency and movable equipment. This appears reasonable when compared to the State Standard of 1.8%

<u>Site Survey and Soil Investigation Site Preparation</u> – These costs total \$1,070,937 and are 1.42% of construction and contingency costs. This appears reasonable when compared to the State Board Standard of 5%.

<u>Offsite Work</u> – These costs total \$5,356,644. The State Board does not have a standard for these costs.

New Construction Cost and Contingencies – These costs total \$75,392,411 or \$398.64 per gross square feet ("GSF"). This appears reasonable when compared to the State Board standard of \$403.39 GSF.

<u>Contingencies</u> – These costs total \$6,540,894 or 9.5% of construction costs. This appears reasonable when compared to the State Board standard of 10%.

<u>Architectural/Engineering Fees</u> – These costs total \$4,045,356 or 5.37% of construction and contingency fees. This appears reasonable when compared to the State Board standard of 3.59-5.39%.

<u>Movable and Other Equipment</u> – These costs total \$24,170,213. The State Board does not have a standard for these costs.

**Bond Issuance Expense** – These costs total \$1,477,016. The State Board does not have a standard for these costs.

<u>Net Interest Expense During Construction</u> – These costs total \$13,514,695. The State Board does not have a standard for these costs.

<u>FMV of Leased Equipment - These costs total \$2,150,000.</u> The State Board does not have a standard for these costs.

<u>Other Costs to be Capitalized</u> – These costs total \$193,030. The State Board does not have for these costs.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF PROJECT COSTS CRITERION (77 IAC 1110.140 (c)).

D) Criterion 1110.140 (d) - Projected Operating Costs

The applicant shall provide the projected direct annual operating costs
(in current dollars per equivalent patient day or unit of service) for the
first full fiscal year at target utilization but no more than two years
following project completion. Direct costs means the fully allocated
costs of salaries, benefits and supplies for the service.

These costs are \$1,772 per equivalent patient day. The State Board does not have a standard for these costs.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE PROJECTED OPERATING COSTS CRITERION (77 IAC 1110.140 (d)).

E) Criterion 1110.140 (e) - Total Effect of the Project on Capital Costs

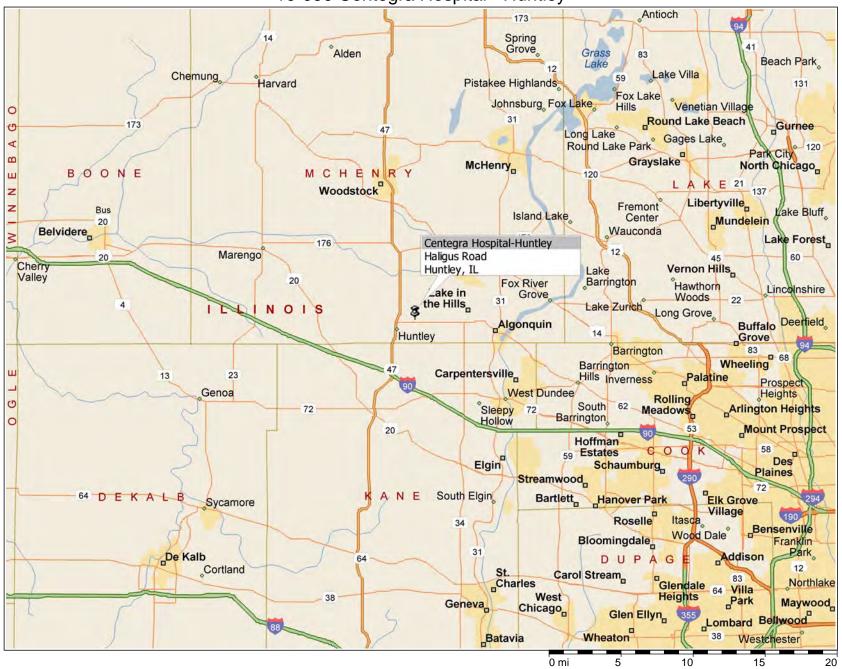
State Agency Report Project #10-090 Page 35 of 35

The applicant shall provide the total projected annual capital costs (in current dollars per equivalent patient day) for the first full fiscal year at target utilization but no more than two years following project completion.

These costs are \$223 per equivalent patient day. The State Board does not have a standard for these costs.

THE STATE AGENCY FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE TOTAL EFFECT OF THE PROJECT ON CAPITAL COSTS CRITERION (77 IAC 1110.140(e)).

### 10-090 Centegra Hospital - Huntley



Copyright © and (P) 1988–2006 Microsoft Corporation and/or its suppliers. All rights reserved. http://www.microsoft.com/mappoint/
Portions © 1990–2005 InstallShield Software Corporation. All rights reserved. Certain mapping and direction data © 2005 NAVTEQ. All rights reserved. The Data for areas of Canada includes information taken with permission from Canadian authorities, including: © Her Majesty the Queen in Right of Canada, © Queen's Printer for Ontario. NAVTEQ and NAVTEQ on BOARD are trademarks of NAVTEQ. © 2005 Tele Atlas North America, Inc. All rights reserved. Tele Atlas and Tele Atlas and Tele Atlas and Tele Atlas and Tele Atlas North America are trademarks of Tele Atlas, Inc.

### SUPPLEMENTAL STATE BOARD STAFF REPORT ISSUED AFTER THE JUNE 2011 INTENT TO DENY

DOCKET NO:	BOARD MEETING:	PROJECT NO:	PROJECT COST:
I-02	December 6-7, 2011	10-090	Original: \$233,160,352
FACILITY	NAME:	CITY:	
Centegra Hospi	tal - Huntley	Huntley	
TYPE OF PROJECT:	Substantive		HSA: VIII

<u>PROJECT DESCRIPTION:</u> The applicants (Centegra Hospital-Huntley and Centegra Health System) are proposing to establish a 128 bed acute care hospital in Huntley, Illinois. The total cost of the project is \$233,160,352. **The anticipated project completion date is September 30, 2016.** 

**EXECUTIVE SUMMARY** 

### **PROJECT DESCRIPTION AND TIMELINE:**

- The applicants (Centegra Hospital-Huntley and Centegra Health System) are proposing to establish a 128 bed acute care hospital in Huntley, Illinois. The total cost of the project is \$233,160,352. **The anticipated project completion date is September 30, 2016.**
- This project received an **Intent to Deny** at the **June 28**, **2011 State Board** Meeting. Transcripts from that meeting are attached as a separate document in your packet.
- On July 14, 2011 the State Board Staff requested the applicants' provide the following: (Response to this request is provided as a separate Appendix to this report and is included in your packet of material)
  - Response to the Safety Net Impact Statement Response submitted by opponents to the proposed project.

Centegra's response: the objecting hospitals' safety net impact statement response is fundamentally flawed because it does not account for the population growth and has not provided even the most basic calculations and data from which the claimed financial losses were allegedly derived. None of the objecting hospitals are significant providers of safety net services in McHenry County. They want the patient revenues of McHenry County to fund their own facilities in Lake, Kane and Cook counties. The Objecting Hospitals want the IHFSRB to maintain the status quo of high outmigration from McHenry County in order to benefit their hospitals in Lake, Kane, and Cook counties.

• Response to the 2010 McHenry County Community Health Study.

**Centegra's response:** While the McHenry County Healthy Community Study is informative, it was not and is not a document appropriately used for assessing the need for additional beds or hospital services. The lead researcher for the 2010 Study; has confirmed the study was not intended as a needs assessment for any particular type of service.

• Response to the decrease in the population growth in McHenry County will affect the size and the viability of the proposed hospital.

**Centegra's response:** The applicants original population projections were based upon adjusted population figures for McHenry County updated through 2010 and were not based on older projections that turned out to be overly high. The applicants used population projections from

Page 2

Claritas that were generated using 2010 population estimates. Claritas updated its five year projections annually to reflect market and economic changes in population estimates. For example Claritas in 2008 estimated the five year compounded growth rate for McHenry County at 2.4%, adjusted it down to 2.2% in 2009 and ultimately to 1.7% in 2010. The applicants based its analysis on the more conservative 2010 estimates of compounded annual growth rates as determined by Claritas in justifying the size and viability of Centegra Hospital-Huntley.

• On October 12, 2011 the State Board approved a revised Inventory of Health Care Facilities and Services and Need Determination. This revision increased the bed need in the A-10 planning area from a calculated bed need of 83 medical surgical beds, 8 intensive care beds, and 27 obstetric beds by CY 2015 to 138 medical surgical beds, 18 intensive care beds, and 22 obstetric beds by CY 2018.

	Applicants' Proposed Beds	Beds Needed					
	28-Jun-11 28-Jun-11 12-Oct-11 Difference						
Bed Category		CY 2015	CY 2018	CY 2018-CY 2015			
Medical Surgical Beds	100	83	138	+55			
Intensive Care Beds	8	8	18	+10			
Obstetrics Beds	20	27	22	-5			
Total	128	118	178	+60			

### WHY THE PROJECT IS BEFORE THE STATE BOARD:

• The project proposes the establishment of a new health care facility as required by the Act. (20 ILCS 3960)

#### **NEED:**

- To determine the need for a new hospital the applicant must address the following:
  - Is there a calculated bed need in the planning area,
  - Will the proposed new hospital provide service to the residents of the planning area,
  - Is there a demand for the new hospital,
  - Will the proposed hospital improve access, and
  - Will the proposed hospital create an unnecessary duplication of service or maldistribution?

#### BACKGROUND/COMPLIANCE ISSUES:

None

#### **PUBLIC HEARING AND COMMENTS:**

• The State Board conducted a public hearing on this project February 16, 2011 and has

Page 3

received a number of letters in support and opposition. Excerpts from a number of these letters are included in the body of this report.

#### FINANCIAL AND ECONOMIC FEASIBILITY:

• The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and its "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

### **CONCLUSION:**

• There is a calculated bed need for 138 medical surgical beds, 18 ICU beds and 22 obstetric beds in the A-10 planning area by CY 2018 according to the most current Updated Inventory (October 21, 2011). Service to planning area residents and demand for the new hospital is based upon the calculated bed need and the population growth in the market area of 13% from 2010-2018. The applicants have attested that 60% of the patients for the new hospital will come from within the A-10 planning area. There is no absence of services, or access limitations due to payor status, or evidence of restrictive admission policies at existing facilities in the planning area. There are existing hospitals within 30 and 45 minutes currently operating below the State Board's target occupancy for medical surgical, obstetric and intensive care services which may result in an unnecessary duplication of service. The proposed clinical services other than categories of service will impact other area providers that are not operating at target occupancy.

State Board St	andards Not Met
Criteria	Reasons for Non-Compliance
1110.530 (b) Planning Area Need (Service	There are existing facilities within 45 minutes
Accessibility)	operating below target occupancy.
1110.530 (c) Unnecessary Duplication of	There are existing facilities within 30 minutes
Service/Maldistribution	operating below the State Board's target
	occupancy.
1110.3030 (a)- Clinical service areas other	The proposed clinical services other than
than categories of service	categories of service will impact other area
	providers that are not operating at target
	occupancy.

## SUPPLEMENTAL STATE BOARD STAFF REPORT Centegra Hospital-Huntley PROJECT #10-090

Applicants	Centegra Hospital-Huntley Centegra Health System
Facility Name	Centegra Hospital-Huntley
Location	Huntley
Application Received	December 29, 2010
Application Deemed Complete	January 10, 2011
Review Period Ended	May 10, 2011
Review Period Extended by the State Board Staff	Yes
Public Hearing Requested	Yes
Support and Opposition Letter Received?	Yes
Intent to Deny Received?	Yes
Applicants' Deferred Project	No
Can Applicants Request Another Deferral?	No
Applicants' Modified the Project	No

### I. The Proposed Project

The applicants are proposing the establishment of a 128 bed acute care hospital in Huntley, Illinois. The total cost of the project is \$233,160,352.

### II. Summary of Findings

- A. The State Board Staff finds the proposed project does <u>not</u> appear to be in conformance with the provisions of Part 1110.
- B. The State Board Staff finds the proposed project appears to be in conformance with the provisions of Part 1120.

### III. General Information

The applicants are Centegra Hospital-Huntley and Centegra Health System. Centegra Health System is the parent corporation. The facility will be located at the East Side of Haligus Road between Algonquin Road and Reed Road. The operating entity licensee is Centegra Hospital-Huntley and the owner of the site is NIMED Corporation a subsidiary of Centegra Health System. The facility will be located in the HSA VIII service area and the A-10 hospital planning area. The A-10 planning area consists of McHenry County. There are three additional hospitals in the A-10 hospital planning area. These hospitals are Harvard Mercy Memorial-Harvard (owned by Mercy Alliance, Inc.), Centegra Hospital-Woodstock, Centegra Specialty Hospital-Woodstock and Centegra Hospital-

McHenry; all owned by Centegra Health System. Centegra Specialty Hospital has a 40 bed long term care category of service, and 36 bed acute mental illness category of service and a Stand-By Emergency Department. Centegra Specialty Hospital will not be considered in the evaluation of this project. No other services are provided at this hospital. The October 2011 Update to the Inventory of Health Care Facilities and Services and Need Determination shows a calculated bed need for 138 medical surgical beds, 18 intensive care beds, and 22 obstetric beds in the A-10 planning area by CY 2018. Table One below outlines the number of facilities within 30 minutes (adjusted per 77 IAC 1100.510 (d)). There are two facilities located within the A-10 planning area and within 30 minutes of the proposed site; Centegra Hospital - McHenry, and Centegra Hospital - Woodstock and two facilities located in the A-11 planning area within 30 minutes: Sherman Hospital and Provena St. Joseph Hospital. There is one additional facility within 30 minutes Advocate Good Shepherd Hospital located in the A-09 planning area. The State Board's target occupancy to add medical surgical ("M/S") beds is 80% for a M/S bed complement of 0-99 beds, 85% for a M/S bed complement of 100-199 beds, and 90% for a M/S bed complement of 200 beds and over. To add intensive care beds the State Board's target occupancy is 60% no matter the number of beds, and for obstetric beds ("OB") the target occupancy is 60% for OB beds of 1-10 beds, 75% for OB beds of 11-25 beds, and 78% for OB beds of 26 beds and over.

TABLE ONE Facilities within 30 minutes of the proposed site											
					2010 N	lumber (	of Beds	2010 H	Bed Occup	ancy	
Facility Name	City	Minutes Adjusted	Miles	Planning Area	M/S	ICU	OB	M/S %	ICU %	OB %	
Centegra Hospital - Woodstock	Woodstock	16	11.26	A-10	60	12	14	83.5%	77.3%	53.4%	
Sherman Hospital	Elgin	20	15.11	A-11	189	30	28	63.8%	55.8%	70.0%	
Provena Saint Joseph Hospital	Elgin	24	13.9	A-11	99	15	0	71.1%	60.4%	0.0%	
Centegra Hospital McHenry	McHenry	25	17.83	A-10	129	18	19	74.1%	91.8%	40.0%	
Advocate Good Shepherd	Barrington	28	16.61	A-09	113	18	24	81.6%	84.7%	50.2%	
*Time and Distance based on Ma Bed and Utilization information					7 1.15X						

The project proposes the following bed categories:

TABLE TWO		
Centegra Hospital - Huntley		
Category	Beds	
Medical Surgical	100	
Intensive Care	8	

Page 6 002465

TABLE TWO		
Centegra Hospital – Huntley		
Category	Beds	
Obstetrics	20	
Total	128	

The project is a substantive project and subject to Part 1110 and Part 1120 review. Project obligation will occur after permit approval. **The anticipated project completion date is September 30, 2016.** 

### **Support and Opposition Comments**

The State Board conducted a public hearing on this project February 16, 2011. 153 individuals did not provide testimony, 134 individuals spoke in support of the project, and 85 individuals spoke in opposition. Below is a sample of comments in support and opposition to this project.

**Peggy Troy, CEO, Children's Hospital & Health System stated** Children's Hospital and Centegra Health System have collaborated in the best interest of patients by entering into an agreement for transfer of pediatric patients between respective institutions. This has allowed me to see the level of commitment that Centegra has to the community it serves. Based upon my observations and interactions, Centegra's proposal to construct a new hospital in Huntley is only the latest example of its commitment.

Christa Gehard, Lake in the Hills stated I know Centegra Health System takes its responsibility to the community very seriously and continues to look for ways to improve the care it provides. Centegra has long been committed to Huntley and the surrounding communities through outpatient services and other health services that have already been brought to the area. Centegra purchased the land in Huntley several years ago and has created a strong, long term plan for responsible development of that site. I personally appreciate that, along with needed healthcare services, this project will bring new jobs and tax revenue to the Huntley community. Given the community's need for hospital services and improved access to healthcare this project will provide for southern McHenry County and surrounding areas, I strongly urge the Board to approve the application by Centegra Health System for a new hospital in Huntley.

Kevin J. Rynders Algonquin-Lake in the Hills Fire Protection District stated "I support Project #10-090 and Centegra Health System's proposal to bring a new hospital to southern McHenry County. Huntley and the surrounding communities make up one of the fastest growing areas not only in the McHenry County, but in the entire State. Based on this I believe there is a need for a full-service hospital in this area."

**Milford Brown, President, Huntley Board of Trustees stated** The Huntley Fire Protection District fully supports Project #10-090, and Centegra Health System's proposal to bring a new hospital in southern McHenry County. The need for a full-

service hospital is warranted. Huntley and the surrounding communities make up one of the fastest growing areas not only in McHenry County, but in the entire State. These communities are currently underserved by health care facilities, leaving local residents and workers with significant travel times to existing area hospitals

Kathleen Boyle, Owner, Century Tile, Lombard stated Centegra has demonstrated its investment in the communities it serves by providing quality healthcare to anyone who needs it without concern for ability to pay, jobs for 3,700 employees, and key support for a number of vital programs that assist the county's neediest residents. This organization has shown foresight in evolving its services and access to those services, so that when a need is identified, Centegra is ready and able to address that need. A health system that is rooted in the community, supportive of local charities and programs, and that plans ahead to address community needs is the right system to build and operate the new proposed hospital. Centegra is that system.

William Petasnick, President, Froedert Health, Inc. stated The collaboration between Froedert and Centegra, in the form of transfer agreements and educational programs has allowed us to see first hand the level of commitment that Centegra has to the community. Centegra's proposal to construct a new hospital in Huntley is only the latest example of that commitment.

Andrew Ward Algonquin Road Surgery Center stated "I am here today to urge the Illinois Health Facilities and Services Review Board to reject Centegra's certificate of need application for a hospital in Huntley. In fact many of the arguments you will hear or have heard today in opposition to Centegra's proposal are the very same arguments Centegra used in 2004 and 2007 to oppose similar projects in the area. How times have changed."

**Claudia Lawson Sherman Health stated** "I am here today to oppose Centegra's proposal to build a limited service hospital in Huntley because I believe this area already has a strong network of inpatient facilities immediate care and other outpatient facilities and doctor's offices."

Marilyn Parenzan Advocate Good Shepherd Hospital stated "this proposed hospital will dilute volumes among hospitals that will negatively impact patient quality and patient safety. This proposed hospital will add nearly 50% more beds to McHenry County. As you know this hospital is located less than one mile away from McHenry County. There is little doubt that adding another hospital with that many beds in the region will negatively impact the volumes of area hospitals and may impact quality of care.

**Dr. Giangrasso Advocate Good Shepherd Hospital stated** "existing hospitals in the area have more than enough capacity to serve emergency needs of McHenry County residents. Last year Good Shepherd was able to serve additional emergency patients

99.9% of the time. This means that we were rarely on bypass and for only 5 hours all year had to direct ambulances to other hospitals due to capacity constraints in the emergency department."

Joe Ourth, Legal Counsel, Arnstein & Lehr filed a Safety Net Impact Response Statement. He stated for Centegra to state that a new hospital "will not impact other hospitals" is simply incorrect. In response, Sherman, Good Shepherd, and St. Alexius hospitals commissioned Krentz Consulting to quantify the impact of new Huntley hospital and the Concerned Hospitals' ability to provide safety net services to their communities. The result is that net revenue for existing area hospitals would decrease by \$116 million annually and combined contribution margin by \$39 million (dollars). These loses severely impact the ability of Concerned Hospitals to continue to provide Safety Net Services.

Kenneth Grubb, Crystal Lake, stated I've lived in Crystal Lake almost 30 years and I do not believe there is a need for another hospital in our region. Today, the people in southern McHenry County are no more than a 15-minute drive to one of our three hospitals. These include Good Sheppard in Barrington, Centegra in Woodstock, and Sherman Hospital in Elgin. These are each fine hospitals, so there is no lack of easy access or excellent medical care.

Mary Jo Olszewski, Woodstock stated I consider Advocate Good Shepherd and the other hospitals in our region a tremendous asset to the area. Good Shepherd offers a variety of health care services and wellness programs and I always receive outstanding care there. Now is the time for Good Shepherd and other area hospitals to think about adding services at their current facilities. Now is NOT the time to be proposing a new, unnecessary hospital in McHenry County. I ask members of the Review Board to do the right thing and vote no on this project.

David Nelson, Supervisor, Cuba Township stated I am also concerned about our existing hospitals. Taking volume from area hospitals will damage hospitals such as Good Shepherd, Sherman, St.Alexius, and Centergra's own hospitals in Woodstock and McHenry. With reduced volume, I am concerned that the existing hospitals will not have adequate patient volume to provide high quality cost-effective care. Also, the existing area hospitals provide charity care and community benefit services. I wonder how the hospitals will be able to fund the services for the indigent and community if the hospitals are operating on only razor thin financial margins due to reduced volume.

### IV. The Proposed Project - Details

The applicants propose to establish a 128 bed hospital in a total of 384,135 gross square feet ("GSF") at a total estimated project cost of \$233,160,352. Categories of services being provided at the proposed hospital include medical surgical, intensive care and obstetric services. Other clinical services being provided are general radiology flouroscopy, X-Ray, mammography, ultrasound, CT Scan,

MRI, Nuclear Medicine, 8 room surgical suite, recovery stations, and an emergency department.

### V. Project Costs and Sources of Funds

The project will be funded with cash and securities of \$48,010,352, a bond issue of \$183,000,000 and lease of capital equipment of \$2,150,000. A complete itemization of the cost detailed in Table Three can be found at pages 62-63 of the application for permit. The estimated start-up costs and operating deficit is \$13,224,000.

TABLE THREE					
Project Costs and Sources of Funds					
Use of Funds	Clinical	Non	Total		
		Clinical			
Preplanning	\$1,729,015	\$1,205,985	\$2,935,000		
Site Survey and Soil Investigation	\$41,849	\$43,151	\$85,000		
Site Preparation	\$1,028,988	\$1,061,012	\$2,090,000		
OffSite Work	\$5,356,644	\$5,523,356	\$10,880,000		
New Construction Contracts	\$68,851,517	\$57,881,296	\$126,732,813		
Contingencies	\$6,540,894	\$5,498,723	\$12,039,617		
Architectural and Engineering Fees	\$4,045,356	\$3,400,804	\$7,446,160		
Consulting and Other Fees	\$3,972,992	\$3,751,737	\$7,724,729		
Movable of Other Equipment	\$24,170,213	\$6,064,753	\$30,234,966		
Bond Insurance Expense	\$1,477,016	\$1,522,984	\$3,000,000		
Net Interest Expense	\$13,514,695	\$13,935,305	\$27,450,000		
FMV of Leased Equipment	\$2,150,000	\$0	\$2,150,000		
Other Costs to be Capitalized	\$193,030	\$199,037	\$392,067		
Total Project Costs	\$133,072,209	\$100,088,143	\$233,160,352		
Sources of Funds					
Cash and Securities	\$40,824,172	\$7,186,180	\$48,010,352		
Bond Issues	\$90,098,037	\$92,901,963	\$183,000,000		
Leases	\$2,150,000	\$0	\$2,150,000		
Total Sources of Funds	\$133,072,209	\$100,088,143	\$233,160,352		

### VI. <u>Cost Space Requirements</u>

The hospital comprises a total of 384,135 gross square feet. Only the clinical cost and clinical GSF footage will be reviewed per 20 ILCS 3960/5.

TABLE FOUR				
	Clini	ca	1 GSF	
Department	New Construction		Department	New Construction
CLINICAL			NON CLINICAL	
Medical Surgical	59,112		Admitting Registration	2,412
Intensive Care	5,415		Administration	9,734
Obstetrics	13,071		Social Services	1,768
Surgery	21,525		Quality Management	1,013
Post Anethesia Recovery	1,382		Facilities Management	3,616
Surgical Prep (Stage 2 Recovery)	12,717		Central On Call Rooms	1,500
Endoscopy	2,175		Conference Rooms -Education	10,535
Emergency Department	10,431		Family Support Services	18,482
Diagnostic Imaging	10,785		Housekeeping	3,275
LDR Suite	9,445		Information Systems	6,962
C-Section Suite	4,026		Gift Shop	1,163
Newborn Nurseries	3,167		Mail Room	156
Inpatient PT/OT	1,204		Materials Management	9,529
Non Invasive Diagnostic (Neurodiagnostic, Pulmonary Function Testing	7,830		Mechanical Space	65,000
Respiratory Therapy	2,772		Medical Records	1,500
Pre Admission	1,428		Serving and Dining Rooms	6,604
Inpatient Acute Dialysis	1,904		Biomedical Engineering	500
Clinical Laboratory	3,720		Pastoral Care	1,020
Pharmacy	4,844		Physician Services	5,652
Central Sterile Supply	5,256		Security	348
Dietary	6,916		Staff Support Services	2,386
Total Clinical	189,125		Volunteers	420
Total	384,135		Entrances Lobbies	15,763
			Interdepartmental Circulation	11,946
			Stairs	5,808
			Elevators/Shafts/ Elevators	7,918
			Total Non Clinical	195,010

### VII. Safety Net Impact Statement

The Health Facilities Planning Act stipulates that applicants for a new facility must provide Safety Net impact information.

TABLE FIVE		
Centegra Hospital – McHenry, Centegra Hospital-Woodstock and Centegra Specialty Hospital		
Safety Net Information per PA 96-0031		

TABLE FIVE					
Centegra Hospital - McHenry, Centegra Hospital-Woodstock and Centegra Specialty Hospital					
Safety Net	Safety Net Information per PA 96-0031				
CHARITY CARE					
Charity (# of patients)	FY 2007	FY 2008	FY 2009		
Inpatient	364	377	435		
Outpatient	1,228	1,464	1,810		
Total	1,592	1,841	2,245		
Charity (cost in dollars)					
Inpatient	\$2,863,329	\$2,040,983	\$2,521,623		
Outpatient	\$938,459	\$903,530	\$1,449,166		
Total	\$3,801,788	\$2,944,513	\$3,970,789		
MEDICAID					
Medicaid (# of patients)					
Inpatient	2,407	2,369	2,445		
Outpatient	24,070	26,329	31,525		
Total	26,477	28,698	33,970		
Medicaid (revenue)					
Inpatient	\$9,458,502	\$7,745,806	\$18,037,202		
Outpatient	\$22,475,574	\$13,009,516	\$7,502,869		
Total	\$31,934,076	\$20,755,322	\$25,540,071		

TABLE SIX				
Projected Payor Mix				
Projected Payor Mix	FY 2017	FY 2018		
Medicare	36.60%	37.70%		
Medicaid	9.40%	9.50%		
Other Public	0.00%	0.00%		
Private Insurance	52.00%	50.70%		
Private Pay	0.30%	0.40%		
Charity Care	1.70%	1.70%		
	100.00%	100.00%		
Projected Net Patient	\$192,624,000	\$254,309,000		
Revenue				
Projected Charity Care	\$3,642,000	\$4,910,000		
Expense				
Projected Ratio of Charity	1.89%	1.93%		
Care to Net Patient Revenue				

### VIII. Section 1110.230 - Project Purpose, Background and Alternatives

### A) Criterion 1110.230 (a) - Background of Applicant

002471

An applicant must demonstrate that it is fit, willing and able, and has the qualifications, background and character, to adequately provide a proper standard of health care service for the community.

The applicants own three hospitals in Illinois; Centegra Hospital – McHenry and Centegra Hospital-Woodstock and Centegra Specialty Hospital-Woostock, South Street. In addition the applicants own a number of ambulatory care facilities and medical office buildings in Illinois. The applicants provided a list of all facilities currently owned by the applicants, and an attestation that no adverse actions (as defined by the State Board) have been taken against the applicants in the past three calendar years.

- B) Criterion 1110.230 (b) Purpose of the Project
  The applicant shall document that the project will provide health services that improve the health care or well-being of the market area population to be served. The applicant shall define the planning area or market area, or other, per the applicant's definition.
  - The applicant shall address the purpose of the project, i.e., identify the issues or problems that the project is proposing to address or solve. Information to be provided shall include, but is not limited to, identification of existing problems or issues that need to be addressed, as applicable and appropriate for the project. Examples of such information include:
    - A) The area's demographics or characteristics (e.g., rapid area growth rate, increased aging population, higher or lower fertility rates) that may affect the need for services in the future;
    - B) The population's morbidity or mortality rates;
    - C) The incidence of various diseases in the area;
    - D) The population's financial ability to access health care (e.g., financial hardship, increased number of charity care patients, changes in the area population's insurance or managed care status);
    - E) The physical accessibility to necessary health care (e.g., new highways, other changes in roadways, changes in bus/train routes or changes in housing developments).

002472

- 2) The applicant shall cite the source of the information (e.g., local health department Illinois Project for Local Assessment of Need (IPLAN) documents, Public Health Futures, local mental health plans, or other health assessment studies from governmental or academic and/or other independent sources).
- 3) The applicant shall detail how the project will address or improve the previously referenced issues, as well as the population's health status and well-being. Further, the applicant shall provide goals with quantified and measurable objectives with specific time frames that relate to achieving the stated goals.
- 4) For projects involving modernization, the applicant shall describe the conditions being upgraded. For facility projects, the applicant shall include statements of age and condition and any regulatory citations. For equipment being replaced, the applicant shall also include repair and maintenance records.

The purpose of the project is

- To address the calculated bed need in the A-10 and A-11 planning areas;
- To address the outmigration of patients from the A-10 planning area;
- To address the increase in population in the A-10 planning area (McHenry County) by 2018;
- To address the market areas that has been identified by the U. S Department of Human Services as Medically Underserved and Health Manpower Shortage Areas.

The applicants believe the population in McHenry County will increase by 8% from 2015-2020. With this increase the applicants believe there will sufficient bed need to justify 104 medical surgical beds by 2018 the second year after project completion. The market area for this facility is 16 zip codes which are located in McHenry County and in adjacent towns in Kane, Lake, Cook, and Dekalb Counties. The market area for this hospital is based upon the patient origin data derived from the Centegra Ambulatory Center located on the same site of the proposed hospital. See pages 101-112 of the application for permit for a complete discussion of the purpose of the project.

C) Criterion 1110.234 (c) - Alternatives to the Proposed Project

The applicant shall document that the proposed project is the most effective or least costly alternative for meeting the health care needs of the population to be served by the project.

- 1) Alternative options shall be addressed. Examples of alternative options include:
  - A) Proposing a project of greater or lesser scope and cost;
  - B) Pursuing a joint venture or similar arrangement with one or more providers or entities to meet all or a portion of the project's intended purposes; developing alternative settings to meet all or a portion of the project's intended purposes;
  - C) Utilizing other health care resources that are available to serve all or a portion of the population proposed to be served by the project; and
  - D) Other considerations.
- 2) Documentation shall consist of a comparison of the project to alternative options. The comparison shall address issues of cost, patient access, quality and financial benefits in both the short term (within one to three years after project completion) and long term. This may vary by project or situation.
- 3) The applicant shall provide empirical evidence, including quantified outcome data, that verifies improved quality of care, as available
- 1. Modernize Memorial Medical Center-Woodstock

This alternative was originally approved by the State Board as Project #08-002 and subsequently abandoned by the applicant. This project proposed to construct a women's pavilion and modernized existing space in the hospital and add 14 M/S beds and 6 OB beds. **Capital Costs \$52,201,702.** 

2. <u>Modernize Centegra Hospital-McHenry and Centegra Hospital-</u> Woodstock

This alternative proposed to add 100 Medical Surgical Beds (40 beds at McHenry and 60 Beds at Woodstock), addition of 8 ICU beds (6 at

McHenry and 2 at Woodstock) and 20 Obstetric beds (6 at McHenry and 14 at Woodstock). This alternative was rejected because it would not assure the efficient distribution of beds in the planning area, would be approximately the same cost as a new hospital, and an imprudent use of capital resources to add high cost addition to aging facilities. Capital Costs \$206,572,661.

- IX. Section 1110.234 Project Scope and Size, Utilization and Unfinished/Shell Space
  - A) Criterion 1110.234(a) Size of Project
    - The applicant shall document that the physical space proposed for the project is necessary and appropriate. The proposed square footage (SF) cannot deviate from the SF range indicated in Appendix B, or exceed the SF standard in Appendix B if the standard is a single number, unless SF can be justified by documenting, as described in subsection (a)(2).

The applicants have met the State Standards for all clinical departments/ services in which the State Board has size standards.

		TABLE S	IX		
Size of Project compared to State Standards					
Department	Number of Beds/ Unit	Proposed GSF	State Standard	Per Unit	Met Standard?
Medical Surgical	100 Beds	59,112	500-660 DGSF	591 DGSF	Yes
Intensive Care	8 Beds	5,415	600-685 DGSF	677 DGSF	Yes
Obstetrics	20 Beds	13,071	500-660 DGSF	654 DGSF	Yes
Surgery	8 OR's	21,525	2,750 DGSF/room	2,690 DGSF	NA
Recovery	8 Rooms	1,382	180 DGSF/station	173 DGSF	Yes
Surgical Prep/Stage 2 recovery	32 Rooms	12,717	400 DGSF/station	397 DGSF	Yes
Endoscopy	2 Rooms	2,175	1,100 DGSF	1,088 DGSF	Yes
Emergency Department	13 Stations	10,431	900 DGSF	802 DGSF	Yes
Diagnostic Imaging		10,785			Yes
General Radiology	2 Rooms		1,300 DGSF Unit	2,600 DGSF	Yes
Radiology and Fluoroscopy	1 Room		1,300 DGSF/Unit	1,300 DGSF	Yes
Ultrasound	2 Rooms		900 DGSF/Unit	1,800 DGSF	Yes
CT Scanning	1 Room		1,800 DGSF/Unit	1,800 DGSF	Yes
MRI	1 Room		1,800 DGSF/Unit	1,800 DGSF	Yes

**Page 16** 

TABLE SIX Size of Project compared to State Standards						
Department	State Standard	Per Unit	Met Standard?			
Nuclear Medicine	1 Room		1,600 DGSF/Unit	1,600 DGSF	Yes	
Labor Delivery Recovery	6 Rooms	9,445	1,120-1,600 DGSF/Room	1,574 DGSF	Yes	
C-Section Suite	2 Rooms	4,026	2,075 OR	2,013 DGSF	Yes	
Newborn Nursery	14 Stations	3,167	160 DGSF/OB Bed	158 DGSF	Yes	

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE SIZE OF THE PROJECT – REVIEW CRITERION (77 IAC 1110.234(a)).

B) Criterion 1110.234 (b) - Project Services Utilization
The applicant shall document that, by the end of the second year of operation, the annual utilization of the clinical service areas or equipment shall meet or exceed the utilization standards specified in Appendix B.

The applicants have successfully addressed the projected utilization for services departments proposed by this project.

		TABLE SEVEN ization of Prop	osed facility		
Department	State Board Standard	2018 Projected Number of Days/Hours	Number of Beds/Rooms Justified	Number of Beds Proposed/Units	Met Standard?
Medical Surgical	85% occupancy	34,867 days	113	100	Yes
Intensive Care	60% occupancy	2,850 days	13	8	Yes
Obstetrics	75% occupancy	5,647 days	21	20	Yes
Surgery	1,500 Hours per room	11,169 hours	8	8	Yes
Recovery	NA	NA	8	8	Yes
Surgical Prep Stage Recovery	NA	NA	32	32	Yes
Endoscopy	1,500 Hours/ room	2,899	2	2	Yes
Emergency Department	2,000 Visits/room	30,586	16	13	Yes
Diagnostic Imaging					Yes
General Radiology	8,000 proc/room	9,571	2	2	Yes
Radiology and Fluoroscopy	6,500 proc/room	14,904	2	1	Yes
Ultrasound	3,100 visits/unit	3,709	2	2	Yes

TABLE SEVEN Projected utilization of Proposed facility							
Department	State Board Standard	2018 Projected Number of Days/Hours	Number of Beds/Rooms Justified	Number of Beds Proposed/Units	Met Standard?		
CT Scanning	7,000 visits/unit	4,187	1	1	Yes		
MRI	2,500/proc/unit	2,743	2	1	Yes		
Nuclear Medicine	2,000 Visits/room	988	1	1	Yes		
Labor Delivery Recovery	400 births/LDR	2,022	6	6	Yes		
C-Section Suite	800 proc/room	819	2	2	Yes		
Newborn Nursery	NA	NA	NA	14 Stations	Yes		

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH PROJECT UTILIZATION - REVIEW CRITERION (77 IAC 1110.234(b)).

C) Criterion 1110.234 (c) - Size of the Project and Utilization:
For clinical service areas for which norms are not listed in Appendix B (for example, central sterile supply, laboratory, occupational therapy, pharmacy, physical therapy, respiratory therapy, cardiac rehabilitation, speech pathology and audiology), the applicant shall document that the proposed departmental gross square footage is necessary and appropriate.

As a basis for the determining departmental gross square footage for areas in which norms are not listed in Appendix B of the State Board's rules the applicants relied upon IDPH 77 ILL Administrative Code 250.2440 General Hospital Standards and the AIA (American Institute of Architects) Guidelines for Construction and Design of Health Care Facilities -2006 Edition. The applicants have met the requirements of this criterion.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH SIZE OF THE PROJECT AND UTILIZATION - REVIEW CRITERION (77 IAC 1110.234(c)).

- D) Criterion 1110.234(e) Assurances
  The applicant shall submit the following:
  - 1) The applicant representative who signs the CON application shall submit a signed and dated statement attesting to the applicant's understanding that, by the end of the second year of

operation after the project completion, the applicant will meet or exceed the utilization standards specified in Appendix B.

The applicants have attested that by the second year after project completion that they will be at target occupancy.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE ASSURANCES - REVIEW CRITERION (77 IAC 1110.234(c)).

- X. Section 1110.530 Medical/Surgical, Obstetric, Pediatric and Intensive Care Review Criteria
  - A) Criterion 1110.530 (b) Planning Area Need
    The applicant shall document that the number of beds to be established or added is necessary to serve the planning area's population, based on the following:
    - 1) 77 Ill. Adm. Code 1100 (formula calculation)
      - A) The number of beds to be established for each category of service is in conformance with the projected bed deficit specified in 77 Ill. Adm. Code 1100, as reflected in the latest updates to the Inventory.
      - B) The number of beds proposed shall not exceed the number of the projected deficit, to meet the health care needs of the population served, in compliance with the occupancy standard specified in 77 Ill. Adm. Code 1100.
    - 2) Service to Planning Area Residents
      - A) Applicants proposing to establish or add beds shall document that the primary purpose of the project will be to provide necessary health care to the residents of the area in which the proposed project will be physically located (i.e., the planning or geographical service area, as applicable), for each category of service included in the project.
    - 3) Service Demand Establishment of Bed Category of Service The number of beds proposed to establish a new category of service is necessary to accommodate the service demand experienced annually by the existing applicant facility over the

latest two-year period, as evidenced by historical and projected referrals, or, if the applicant proposes to establish a new hospital, the applicant shall submit projected referrals. The applicant shall document subsection (b)(3)(A) and either subsection (b)(3)(B) or (C):

- C) Project Service Demand Based on Rapid Population Growth
  - If a projected demand for service is based upon rapid population growth in the applicant facility's existing market area (as experienced annually within the latest 24month period), the projected service demand shall be determined as follows:
  - i) The applicant shall define the facility's market area based upon historical patient origin data by zip code or census tract;
  - ii) Population projections shall be produced, using, as a base, the population census or estimate for the most recent year, for county, incorporated place, township or community area, by the U.S. Census Bureau or IDPH;
  - iii) Projections shall be for a maximum period of 10 years from the date the application is submitted;
  - iv) Historical data used to calculate projections shall be for a number of years no less than the number of years projected;
  - v) Projections shall contain documentation of population changes in terms of births, deaths, and net migration for a period of time equal to, or in excess of, the projection horizon;
  - vi) Projections shall be for total population and specified age groups for the applicant's market area, as defined by HFPB, for each category of service in the application; and
  - vii) Documentation on projection methodology, data sources, assumptions and special adjustments shall be submitted to HFPB

# 5) Service Accessibility

The number of beds being established or added for each category of service is necessary to improve access for planning area residents. The applicant shall document the following:

#### A) Service Restrictions

The applicant shall document that at least one of the following factors exists in the planning area:

- i) The absence of the proposed service within the planning area;
- ii) Access limitations due to payor status of patients, including, but not limited to, individuals with health care coverage through Medicare, Medicaid, managed care or charity care;
- iii) Restrictive admission policies of existing providers;
- iv) The area population and existing care system exhibit indicators of medical care problems, such as an average family income level below the State average poverty level, high infant mortality, or designation by the Secretary of Health and Human Services as a Health Professional Shortage Area, a Medically Underserved Area, or a Medically Underserved Population;
- v) For purposes of this subsection (b)(5) only, all services within the 45-minute normal travel time meet or exceed the utilization standard specified in 77 Ill. Adm. Code 1100.

The applicants justify the number of beds being proposed based upon the calculated bed need identified in the Update Inventory of Health Care Facilities and Services Need Determination October 2011 and the rapid population growth in the planning and market areas. The number of medical surgical beds, ICU and obstetric beds being proposed fall within the current number of calculated beds needed in the A-10 planning area.

# **Planning Area Need**

The October 2011 Update to the Inventory of Health Care Facilities and Services and Need Determination shows a calculated need for 138 medical surgical beds, 18 intensive care beds, and 27 obstetric beds in the A-10 planning area. The applicants are proposing 100 medical surgical beds, 8 intensive care beds, and 20 obstetric beds. The number of beds requested by the applicants has met the planning area's need requirement.

TABLE SEVEN Inventory of Health Care Facilities and Services and Need Determination								
Bed Category	Approved	Approved Calculated Beds Need Number Calculated						
	Beds	Needed		requested by	Need			
		2018		applicants				
Medical Surgical	206	344	138	100	(38)			
Intensive Care	33	51	18	8	(10)			
Obstetrics	33	55	22	20	(2)			

### **Service to Planning Area Residents**

The applicants proposed hospital will be located in McHenry County and the applicants are projecting that more than 60% of the patients will come from McHenry County by 2018 the second year after project completion.

#### Service Demand

The market area for the proposed hospital is primarily located within Planning Area-10. The applicants provided a Market Assessment and Impact Study prepared by Deloitte and Touche Financial Advisory Services that identified population growth by zip code. The applicants concluded that the population in the market area is expected to increase by 13% from 2010 to mid 2018 with the population in the primary market area increasing by 15% from 2010 and the secondary market area by 9%. Using this information the applicants calculated an adjusted bed need for 104 medical surgical beds in this planning area by mid- 2018. The State Board Staff notes that there is a calculated need for 138 medical surgical beds in this planning area by 2018.

#### **Service Accessibility**

There is no absence of services within this planning area, nor access limitations due to payor status, or evidence of restrictive admission policies at existing facilities in the planning area. The applicants provided evidence of 3 census tracts within Planning Area A-10 that have been designated as a Medically Underserved Population, 1 census tract in the primary service area as designated Medically Underserved

Area/Population, four townships in the market area designated as Health Manpower Shortage Areas. Planning Area's A-10 and A-11 have the second and third highest Bed Need of all planning areas in the State of Illinois and are 2 of the 4 planning areas with a bed need. However, there are existing facilities within 45 minutes that are operating below the State Board's target occupancy for medical surgical, intensive care and obstetric beds.

	Facilities with							
NAME	CITY	Adjusted	MS	ICU	OB	MS %	ICU %	<b>OB</b> %
		Time	Beds	Beds	Beds			
Centegra Hospital - Woodstock	Woodstock	16	60	12	14	83.50%	77.30%	53.40%
Provena Saint Joseph Hospital	Elgin	20	99	15	0	71.10%	60.4%	0.00%
Sherman Hospital	Elgin	24	189	30	28	63.80%	55.80%	70.00%
Centegra Hospital - McHenry	McHenry	25	129	18	19	74.10%	91.80%	40.00%
Advocate Good Shepherd Hospital	Barrington	28	113	18	24	81.60%	84.70%	50.20%
St. Alexius Medical Center	Hoffman Estates	31	212	35	38	71.00%	57.00%	62.10%
Delnor Community Hospital	Geneva	36	121	20	18	56.50%	67.80%	69.50%
Mercy Harvard Memorial Hospital	Harvard	37	17	3	0	27.50%	9.50%	0.00%
Kishwaukee Community Hospital	DeKalb	40	70	12	12	72.70%	26.90%	61.70%
Alexian Brothers Medical Center	Elk Grove Villa	43	241	36	28	82.70%	71.50%	72.70%
Northwest Community Hospital	Arlington Hts.	44	336	60	44	61.30%	50.90%	55.00%

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT DOES NOT APPEAR TO BE IN CONFORMANCE WITH THE NEED FOR THE PROJECT - REVIEW CRITERION (77 IAC 1110.530(b)).

- B) Criterion 1110.530 (c) Unnecessary Duplication/Maldistribution
  - 1) The applicant shall document that the project will not result in an unnecessary duplication. The applicant shall provide the following information:
    - A) A list of all zip code areas that are located, in total or in part, within 30 minutes normal travel time of the project's site;
    - B) The total population of the identified zip code areas (based upon the most recent population numbers available for the State of Illinois); and

- C) The names and locations of all existing or approved health care facilities located within 30 minutes normal travel time from the project site that provide the categories of bed service that are proposed by the project.
- 2) The applicant shall document that the project will not result in maldistribution of services. Maldistribution exists when the identified area (within the planning area) has an excess supply of facilities, beds and services characterized by such factors as, but not limited to:
  - A) A ratio of beds to population that exceeds one and one-half times the State average;
  - B) Historical utilization (for the latest 12-month period prior to submission of the application) for existing facilities and services that is below the occupancy standard established pursuant to 77 Ill. Adm. Code 1100; or
  - C) Insufficient population to provide the volume or caseload necessary to utilize the services proposed by the project at or above occupancy standards.
- 3) The applicant shall document that, within 24 months after project completion, the proposed project:
  - A) Will not lower the utilization of other area providers below the occupancy standards specified in 77 Ill. Adm. Code 1100; and
  - B) Will not lower, to a further extent, the utilization of other area hospitals that are currently (during the latest 12-month period) operating below the occupancy standards.

The bed to population ratio in A-10 was provided as required and all facilities within 30 minutes were identified. There are existing facilities within the planning area and within 30 minutes of the proposed site that are below the State Board's target occupancy. The applicants state that because of the population growth projections and the aging population the establishment of Centegra Hospital- Huntley will not impact other area providers. Existing hospitals within 30 minutes are not at target occupancy; therefore it would appear that the proposed hospital would impact other area providers. The applicants have not met the requirements of this criterion.

TABLE NINE Facilities within 30 minutes of the proposed site										
					2010 N	lumber (	of Beds	2010 B	ed Occup	pancy
Facility Name	City	Minutes Adjusted	Miles	Planning Area	M/S	ICU	OB	M/S %	ICU %	OB %
Centegra Hospital - Woodstock	Woodstock	16	11.26	A-10	60	12	14	83.5%	77.3%	53.4%
Sherman Hospital	Elgin	20	15.11	A-11	189	30	28	63.8%	55.8%	70.0%
Provena Saint Joseph Hospital	Elgin	24	13.9	A-11	99	15	0	71.1%	60.4%	0.0%
Centegra Hospital McHenry	McHenry	25	17.83	A-10	129	18	19	74.1%	91.8%	40.0%
Advocate Good Shepherd	Barrington	28	16.61	A-09	113	18	24	81.6%	84.7%	50.2%
*Time and Distance based on MapQuest and adjusted per 77 IAC 1100.510 (d) by 1.15X										

<sup>\*</sup>Time and Distance based on MapQuest and adjusted per 77 IAC 1100.510 (d) by 1.15X Bed and Utilization information taken for IDPH 2010 Hospital Questionnaire

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS DOES <u>NOT</u> APPEAR TO BE IN CONFORMANCE WITH THE UNNECESSARY DUPLICATION/MALDISTRIBUTION REQUIREMENTS OF PROJECT - REVIEW CRITERION (77 IAC 1110.530(d)).

## C) Criterion 1110.530 (e) - Staffing Availability

The applicant shall document that relevant clinical and professional staffing needs for the proposed project were considered and that licensure and JCAHO staffing requirements can be met. In addition, the applicant shall document that necessary staffing is available by providing letters of interest from prospective staff members, completed applications for employment, or a narrative explanation of how the proposed staffing will be achieved.

The applicants have provided a narrative at **pages 293-296 of the application** for permit that indicates that a sufficient workforce will be available once the hospital becomes operational by 2015.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE STAFFING REQUIREMENTS OF PROJECT - REVIEW CRITERION (77 IAC 1110.530(e)).

- D) Criterion 1110.530 (f) Performance Requirements
  - 1) Medical-Surgical

The minimum bed capacity for a medical-surgical category of servicewithin a Metropolitan Statistical Area (MSA) is 100 beds.

#### 2) Obstetrics

- A) The minimum unit size for a new obstetric unit within an MSA is 20 beds.
- B) The minimum unit size for a new obstetric unit outside an MSA is 4 beds.
- 3) Intensive Care
  The minimum unit size for an intensive care unit is 4 beds.
- 4) Pediatrics
  The minimum size for a pediatric unit within an MSA is 4 beds.

The applicants are proposing a medical surgical bed capacity of 100 beds, 20 obstetric beds and 8 intensive care beds. The applicants have met the requirements of this criterion. See page 296 of the application for permit

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE PERFORMANCE REQUIREMENTS OF PROJECT - REVIEW CRITERION (77 IAC 1110.530(f)).

E) Criterion 1110.530 (g) - Assurances

The applicant representative who signs the CON application shall submit a signed and dated statement attesting to the applicant's understanding that, by the second year of operation after the project completion, the applicant will achieve and maintain the occupancy standards specified in 77 Ill. Adm. Code 1100 for each category of service involved in the proposal.

The applicants have provided the necessary assurance that the facility will achieve and maintain the occupancy standards specified for each category of service proposed. See page 297-298 of the application for permit.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE ASSURANCES REQUIREMENT - REVIEW CRITERION (77 IAC 1110.530(g)).

XI. Section 1110.3030 – Clinical Service Areas Other Than Categories of Service – Review Criteria

These criteria are applicable only to those projects or components of projects (including major medical equipment), concerning Clinical Service Areas (CSAs) that are not "Categories of Service", but for which utilization standards are listed in Appendix B, including: Surgery, Emergency Services and/or Trauma, Ambulatory Care Services (organized as a service), Diagnostic and Interventional Radiology/Imaging (by modality), Therapeutic Radiology, Laboratory, Pharmacy, Occupational Therapy/Physical Therapy, Major Medical Equipment.

- A) Criterion 1110.3030 (b) Need Determination
  The applicant shall describe how the need for the proposed establishment was determined by documenting the following:
  - 1) Service to the Planning Area Residents
    - A) Either:
      - i) The primary purpose of the proposed project is to provide care to the residents of the planning area in which the proposed service will be physically located; or
      - ii) If the applicant service area includes a primary and secondary service area that expands beyond the planning area boundaries, the applicant shall document that the primary purpose of the project is to provide care to residents of the service area; and
    - B) Documentation shall consist of strategic plans or market studies conducted, indicating the historical and projected incidence of disease or health conditions, or use rates of the population. The number of years projected shall not exceed the number of historical years documented. Any projections and/or trend analyses shall not exceed 10 years.
  - 2) Service Demand

To demonstrate need for the proposed CSA services, the applicant shall document one or more of the indicators presented in subsections (b)(2)(A) through (D). For any projections, the number of years projected shall not exceed the number of historical years documented. Any projections and/or trend analyses shall not exceed 10 years.

- A) Referrals from Inpatient Base
  For CSAs that will serve as a support or adjunct service to
  existing inpatient services, the applicant shall document a
  minimum two-year historical and two-year projected
  number of inpatients requiring the subject CSA.
- B) Physician Referrals
  For CSAs that require physician referrals to create and maintain a patient base volume, the applicant shall document patient origin information for the referrals. The applicant shall submit original signed and notarized referral letters, containing certification by the physicians that the representations contained in the letters are true and correct.
- C) Historical Referrals to Other Providers
  If, during the latest 12-month period, patients have been sent to other area providers for the proposed CSA services, due to the absence of those services at the applicant facility, the applicant shall submit verification of those referrals, specifying: the service needed; patient origin by zip code; recipient facility; date of referral; and physician certification that the representations contained in the verifications are true and correct.
- D) Population Incidence
  The applicant shall submit documentation of incidence of service based upon IDPH statistics or category of service statistics.
- 3) Impact of the Proposed Project on Other Area Providers
  The applicant shall document that, within 24 months after project
  completion, the proposed project will not:
  - A) Lower the utilization of other area providers below the utilization standards specified in Appendix B.
  - B) Lower, to a further extent, the utilization of other area providers that are currently (during the latest 12-month period) operating below the utilization standards.
- 4) Utilization

Projects involving the establishment of CSAs shall meet or exceed the utilization standards for the services, as specified in Appendix B. If no utilization standards exist in Appendix B, the applicant shall document its anticipated utilization in terms of incidence of disease or conditions, or historical population use rates.

Because this is a proposed new hospital the applicants provided projected utilization information because historical utilization was not available. Generally the projected patient volumes for clinical services other than categories of services were calculated based upon the applicants expected market share, the projected population growth in the market area and the historical experience at existing hospitals within the Centegra Health System. See Tables Six and Seven above. However because existing hospitals are not operating at State Board occupancy targets it would appear that the additional services would lower utilization at other area providers.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT DOES NOT APPEAR TO BE IN CONFORMANCE WITH THE CLINICAL SERVICE AREA OTHER THAN CATEGORY OF SERVICE - REVIEW CRITERION (77 IAC 1110.3030(b)).

#### XII. Section 1120.120 - Availability of Funds

The applicant shall document that financial resources shall be available and be equal to or exceed the estimated total project cost plus any related project costs by providing evidence of sufficient financial resources.

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE AVAILABILITY OF FUNDS CRITERION (77 IAC 1120.120).

#### XIII. Section 1120.130 - Financial Viability

The applicants are required to provide a financial viability ratio if proof of an "A" Bond rating has not been provided.

002488

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE FINANCIAL VIABILITY CRITERION (77 IAC 1110.130).

#### XIV. Section 1120.140 - Economic Feasibility

A) Criterion 1120.140 (a) - Reasonableness of Financing Arrangements

If the applicant does not have an "A bond rating the applicant shall document the reasonable of financing arrangements by providing a notarized statement attesting that the project will be funded by cash and securities or the project will be funded in total or in part by borrowing because a portion or all of the cash and equivalents must be retained in the balance sheet asset accounts in order to maintain a current ratio of at least 2.0 times for hospitals or borrowing is less costly than the liquidation of existing investments, and the existing investments being retained may be converted to cash or used to retire debt within a 60-day period.

The applicants have provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System (the applicant) on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF FINANCING ARRANGEMENTS CRITERION (77 IAC 1110.140 (a)).

B) Criterion 1110.140 (b) - Conditions of Debt Financing
This criterion is applicable only to projects that involve debt financing.
The applicant shall document that the conditions of debt financing are reasonable by submitting a notarized statement signed by an authorized representative that attests to the following, as applicable:

- 1) That the selected form of debt financing for the project will be at the lowest net cost available;
- 2) That the selected form of debt financing will not be at the lowest net cost available, but is more advantageous due to such terms as prepayment privileges, no required mortgage, access to additional indebtedness, term (years), financing costs and other factors;
- 3) That the project involves (in total or in part) the leasing of equipment or facilities and that the expenses incurred with leasing a facility or equipment are less costly than constructing a new facility or purchasing new equipment.

The applicants have attested the selected form of debt financing for this project will be the issuance of bonds through the Illinois Health Finance Authority as well as the leasing of capital equipment. The applicants have attested the selected form of debt financing for the project will be at the lowest net cost available. In addition a portion of the project will involve the leasing of capital equipment and the expenses incurred with leasing are less costly than the purchase of new equipment.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF DEBT FINANCING CRITERION (77 IAC 1110.140 (b)).

C) Criterion 1110.140 (c) - Reasonableness of Project and Related Costs
The applicant shall document that the estimated project costs are
reasonable and shall document compliance preplanning costs, site
survey, soil investigation fees and site preparation, construction and
modernization costs per square foot, contingencies,
architectural/engineering fees, all capitalized equipment not included
in construction contracts building acquisition, net interest expense, and
other estimated costs.

By statute only the clinical costs are being reviewed.

<u>Preplanning Costs</u> - These costs total \$1,729,015 and are 1.74% of new construction contingency and movable equipment. This appears reasonable when compared to the State Standard of 1.8%

<u>Site Survey and Soil Investigation Site Preparation</u> – These costs total \$1,070,937 and are 1.42% of construction and contingency costs. This appears reasonable when compared to the State Board Standard of 5%.

<u>Offsite Work</u> - These costs total \$5,356,644. The State Board does not have a standard for these costs.

<u>New Construction Cost and Contingencies</u> – These costs total \$75,392,411 or \$398.64 per gross square feet ("GSF"). This appears reasonable when compared to the State Board standard of \$403.39 GSF.

<u>Contingencies</u> – These costs total \$6,540,894 or 9.5% of construction costs. This appears reasonable when compared to the State Board standard of 10%.

<u>Architectural/Engineering Fees</u> – These costs total \$4,045,356 or 5.37% of construction and contingency fees. This appears reasonable when compared to the State Board standard of 3.59-5.39%.

<u>Movable and Other Equipment</u> – These costs total \$24,170,213. The State Board does not have a standard for these costs.

**Bond Issuance Expense** – These costs total \$1,477,016. The State Board does not have a standard for these costs.

<u>Net Interest Expense During Construction</u> – These costs total \$13,514,695. The State Board does not have a standard for these costs.

<u>FMV of Leased Equipment - These costs total \$2,150,000.</u> The State Board does not have a standard for these costs.

<u>Other Costs to be Capitalized</u> – These costs total \$193,030. The State Board does not have for these costs.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE REASONABLENESS OF PROJECT COSTS CRITERION (77 IAC 1110.140 (c)).

D) Criterion 1110.140 (d) - Projected Operating Costs

The applicant shall provide the projected direct annual operating costs
(in current dollars per equivalent patient day or unit of service) for the
first full fiscal year at target utilization but no more than two years

following project completion. Direct costs means the fully allocated costs of salaries, benefits and supplies for the service.

These costs are \$1,772 per equivalent patient day. The State Board does not have a standard for these costs.

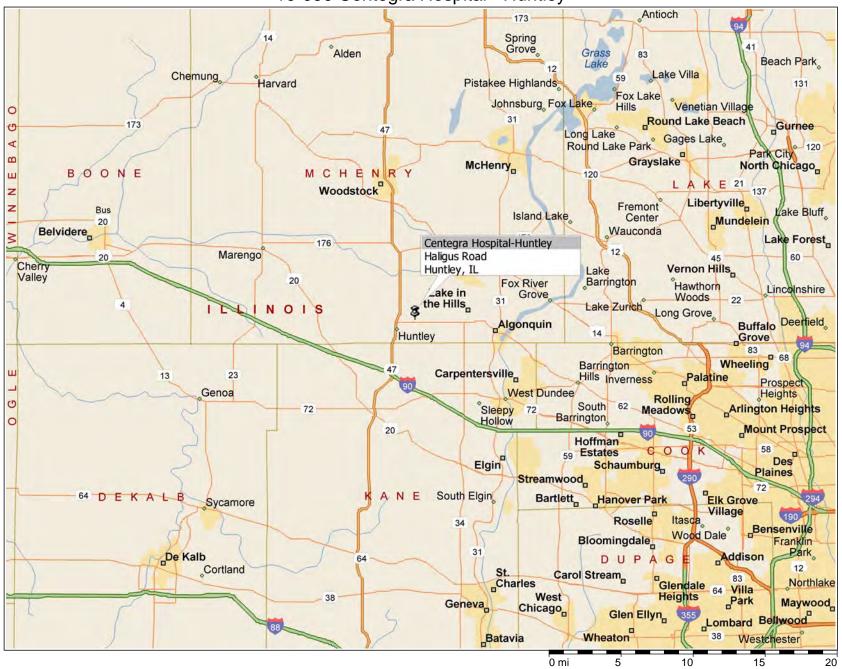
THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE PROJECTED OPERATING COSTS CRITERION (77 IAC 1110.140 (d)).

E) Criterion 1110.140 (e) - Total Effect of the Project on Capital Costs
The applicant shall provide the total projected annual capital costs (in
current dollars per equivalent patient day) for the first full fiscal year at
target utilization but no more than two years following project
completion.

These costs are \$223 per equivalent patient day. The State Board does not have a standard for these costs.

THE STATE BOARD STAFF FINDS THE PROPOSED PROJECT APPEARS TO BE IN CONFORMANCE WITH THE TOTAL EFFECT OF THE PROJECT ON CAPITAL COSTS CRITERION (77 IAC 1110.140(e)).

# 10-090 Centegra Hospital - Huntley



Copyright © and (P) 1988–2006 Microsoft Corporation and/or its suppliers. All rights reserved. http://www.microsoft.com/mappoint/
Portions © 1990–2005 InstallShield Software Corporation. All rights reserved. Certain mapping and direction data © 2005 NAVTEQ. All rights reserved. The Data for areas of Canada includes information taken with permission from Canadian authorities, including: © Her Majesty the Queen in Right of Canada, © Queen's Printer for Ontario. NAVTEQ and NAVTEQ on BOARD are trademarks of NAVTEQ. © 2005 Tele Atlas North America, Inc. All rights reserved. Tele Atlas and Tele Atlas and Tele Atlas and Tele Atlas and Tele Atlas North America are trademarks of Tele Atlas, Inc.

# RECEIVED

AUG 0 7 2012

HEALTH FACILITIES & SERVICES REVIEW BOARD

# STATE OF ILLINOIS HEALTH FACILITIES AND SERVICES REVIEW BOARD

PROCEEDINGS OPEN SESSION

**JULY 24, 2012** 



	Page !
1	STATE OF ILLINOIS
2	HEALTH FACILITIES AND SERVICES REVIEW BOARD
3	525 West Jefferson Street, 2nd Floor
4	Springfield, Illinois 62761
5	217-782-3516
6	
7	
8	¥
9	
10	OPEN SESSION
11	July 24, 2012
12	
13	Regular session of the meeting of the State of
14	Illinois Health Facilities and Services Review Board was
15	held on July 23 and 24, 2012, at the Bolingbrook Golf Club,
16	2001 Rodeo Drive, Bolingbrook, Illinois.
17	
18	
19	
20	
21	
22	
23	
24	

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

		Page 2
1	PRESENT:	
	Dale Galassie - Chairman	
2	Ronald Eaker	
	John Hayes (present July 24 only)	
3	James Burden	
	Alan Greiman	
4	Kathy Olson	
	Richard Sewell	
5	David Penn	
	Robert Hilgenbrink	
6		
	ALSO PRESENT:	
7	Courtney Avery - Administrator	
	Catherine Clark - Administrative Assistant	
8	Frank Urso - General Counsel	
9	Juan Morado - Assistant Counsel	
10	Alexis Kendrick - Board Staff	
11	Claire Burman - Board Staff	
12	Michael Constantino - IDPH Staff	
13	George Roate - IDPH Staff	
14	David Carvalho - IDPH	
15	Bill Dart - IDPH	
16	Michael C. Jones - DHFS	
17	Michael Pelletier - DHS (present July 23 only)	
18		
19	Reported by:	
20	Karen K. Keim	
21	CRR, RPR, CSR-IL, CRR-MO	
22	Midwest Litigation Services	
23	401 N. Michigan Avenue	
24	Chicago, IL 60611	

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

www.midwestlitigation.com

1	Page 3 START TIME: 10:45 a.m.
2	
3	CHAIRMAN GALASSIE: Thank you very much. We
4	are out of executive session. We have a couple motions
5	subsequent to executive session, and then we will move into
6	the public comment portion of today's meeting.
7	Mr. Urso?
8	MR. URSO: Thank you, Mr. Chairman.
9	We request a motion to refer the following
10	matters to Legal Counsel for the review and filing of any
11	notices of non-compliance, which may include sanctions
12	detailed and specified in the Board's Act and Code. The
13	following matters are Project 09-048, Ottawa Pavilion
14	Ottawa; Project No. 08-022, Poplar Creek Surgery Center,
15	Oak Brook; Project No. 08-083, Greenfields of Geneva;
16	Project 08-099, Dialysis Access Center, LLC, Moline; and
17	the final referral is Project No. 09-063, Roseland
18	Community Hospital in Chicago. May we have some action on
19	the motion, please?
20	CHAIRMAN GALASSIE: Motion to approve?
21	MR. EAKER: So moved.
22	MR. SEWELL: Second.
23	CHAIRMAN GALASSIE: Moved and seconded. Roll
24	call.

	Page 6
1	MR. SEWELL: Yes.
2	MR. ROATE: Chairman Galassie?
3	CHAIRMAN GALASSIE: Yes.
4	MR. ROATE: Nine votes in the affirmative.
5	CHAIRMAN GALASSIE: Motion passes. Thank you
6	very much.
7	Any other business?
8	MR. URSO: We have no more. We can go into
9	Public Participation.
10	CHAIRMAN GALASSIE: We move into Public
11	Participation. We have 14 individuals that have asked to
12	comment to the Board. As you recall, if you have spoken
13	before, we would ask that you not be speaking again. One
14	bite at the apple, folks. We have a two-minute limit, and
15	that is done respectfully for everyone in the room, not
16	just ourselves. We will have a timer and give you a
17	thirty-second notice. We appreciate you trying to be
18	focused and concise
19	Just a recommendation. If you have brought a
20	written statement, you're welcome to use it. You can
21	submit it. Tell the Board the point you want to make.
22	That's really your best bet. Just tell us what it is you
23	want us to hear.
24	That having been said, I'm going to ask

	Page 7
1	Ms. Avery to call four names. You folks will come up,
2	introduce yourselves, spelling your last name. You do not
3	need to be sworn in.
4	And let's start out with
5	MS. AVERY: Linas Grikis, Nikola Curth, Dan
6	Colby, and Richard Gruber.
7	CHAIRMAN GALASSIE: When you begin your
8	statements, too, I would also like you to advise if you are
9	in support of or opposed to your issue. Go ahead.
10	MR. GRIKIS: My name is Linas Grikis, outside
11	counsel for Mercy Health System, opposed to the Centegra
12	project.
13	The purpose of the Board's reconsideration of
14	the project, as stated in the motion you passed in the June
15	meeting, is to conduct a limited reconsideration of the
16	pages and the corrected consulting report applicable to the
17	Centegra project. For purposes of your limited
18	reconsideration of the project, it's clear that the Krentz
19	report supports the Board's decision to deny the Centegra
20	project, and others will speak to that in greater detail.
21	More importantly, Centegra itself believes the Krentz
22	report supports your decision to deny this project.
23	In conducting the limited reconsideration,
24	each of you essentially needs to ask yourself whether the

002499

	Page 8
1	correct record would have made a difference in your
2	original consideration of the project. This is not the
3	first time this question has been asked. During the
4	administrative appeals process, Judge Richard Hart asked
5	whether anyone, other than the Board itself, could state as
6	a matter of fact whether the Board's decision to deny the
7	Centegra project would have been the same had it had the
8	correct report before it. Counsel for the Board, Mercy and
9	Advocate all stated in essence that, since they were not
10	Board members, they could not conclude as a matter of fact
11	whether the correct report would have made a difference.
12	However, Centegra's legal counsel stated on the record to
13	Judge Hart that, quote, "I would have to say that we could
14	state as a matter of fact that certainly the document,
15	since it was not helpful to us, would not have changed the
16	Board's decision" end quote. Further, he said to Judge
17	Hart, quote, "There are only two decisions the Board makes.
18	They approve the application or they deny the application.
19	Here it was denied. The only other"
20	MR. MORADO: Thirty seconds.
21	MR. GRIKIS: "action the Board could have
<b>2</b> 2	done was to approve it, and there is no way this document,
23	the Krentz report, could have given the vote weight in
24	favor of approval. So, really, there are only there is

	Page 9
1	no harm at all and, no, there should be no suggestion
2	involved that this document would have resulted in
3	approval," end quote.
4	The Board acted correctly in December. The
5	Krentz report supports your decision. Given that and the
6	limited focus of your reconsideration and Centegra's
7	position on this matter, we would ask that you affirm the
8	decision to deny the project.
9	CHAIRMAN GALASSIE: Thank you very much.
10	MR. COLBY: Good morning my name is Dan Colby.
11	C-o-l-b-y, and I'm here to oppose the Centegra project, and
12	it's based on the Krentz report as well.
13	The Krentz report supports the conclusions the
14	Board reached in December, a fact even Centegra's own
15	advisors have acknowledged. Specifically, the Krentz
16	report found that the impact on existing hospitals is
17	understated by Centegra, noting, one, the 2018 bed-need
18	formula used by the State assumes that existing hospitals
19	outside of McHenry County will lose patients through the
20	recapture of out-migration by the potentially new hospital.
21	Two, the applicant assumes that the only patients existing
22	hospitals will lose are (unintelligible) new population
23	that will arrive in the market between now and 2018. And,
24	three, because of the slowing rates of growth, the new

Page 10 population will not be as large as the applicant assumes. 1 2 This is supported by the recent U.S. census data posted 3 just last month that showed the population in McHenry 4 County grew by only one-tenth, one tenth of a percent last year, which is well below the growth rate in the state of 5 6 Illinois for the same period. 7 To reach Centegra Huntley's 2018 forecast, 8 discharges of 8,072, means it would need to achieve a 60 9 percent share of new discharges resulting from population 10 growth --11 MR. MORADO: Thirty seconds. 12 MR. COLBY: -- which is not reasonable, simply 13 cannot be done. The only way that Centegra-Huntley will 14 achieve this forecast discharge is by serving some patients who currently use existing providers, which will negatively 15 16 affect utilization levels, financial performance at those 17 hospitals, including their own Woodstock facility. 18 While we disagree with some of the particulars 19 in the Krentz report, for purposes of deliberations for the 20 Board today, it is clear that it supports your decision, 21 and, as such, we ask that you support your decision and 22 leave it stand. 23 Thank you. 24 CHAIRMAN GALASSIE: Thank you very much.

	Page 11
1	MS. CURTH: Good morning, Chairman Galassie
2	and members of the Board and Staff. My name is Nikola
3	(phonetic) Curth, C-u-r-t-h. I'm Assistant Director for
4	Business Development for Presence Health, which includes
5	Provena St. Joseph Hospital in Elgin, Illinois. I'm here
6	today to speak in opposition of the Centegra project.
7	Thank you for your time today.
8	This project previously received a denial
9	based on over bedding in the area, as well as excess
10	capacity at nearby hospitals, as noted in the State Agency
11	Report. The additional information submitted for review
12	does not impact or change either of these crucial points
13	which factored into your prior decision.
14	Provena St. Joseph submitted correspondence to
15	you in November 2011 regarding the impact of this project,
16	and this information showed that St. Joseph did not meet
17	your average utilization target, based on number of beds,
18	patient days, and average daily occupancy. This remains
19	the case in 2011 and year-to-date 2012. As, like many
20	hospitals, inpatient utilization continues to decline.
21	The applicants state that their proposed new
22	hospital will meet its target utilization solely through
23	the projected population growth in the area. New census
24	data confirms that this growth is slow.

	Page 12
1	MR. MORADO: Thirty seconds.
2	MS. CURTH: And, in fact, utilization will
3	continue to decline. Any new hospital will have to take a
4	share of patients currently receiving care at existing
5	hospitals in order to be successful. Therefore, Provena
6	St. Joseph Hospital and Presence Health wish to reiterate
7	our opposition to the Centegra Huntley project. Bringing a
8	new hospital into this area will only increase the number .
9	of excess beds, exacerbate the existing excess capacity,
10	and add to the cost of healthcare.
11	Thank you.
12	CHAIRMAN GALASSIE: Thank you very much.
13	MR. GRUBER: Good morning, Mr. Chair, members.
14	My name is Richard Gruber, Mercy Health Center. I'm here
15	in opposition to the Centegra Huntley project.
16	In December, Centegra's executives stated that
17	Centegra was financially strong and had the wherewithal to
18	complete the Huntley project. Their executives pointed out
19	to the net, unrestricted assets as an indicator of their
20	financial strength. However, they failed to tell you some
21	of the more salient facts that you need to take into
22	consideration.
23	Over the past several years, Centegra has
24	experienced a decline in overall operating performance,

	Page 13
1	reporting losses in the last three years, producing
2	negative operating margins in FY-09, 10, and FY-11.
3	Further, they abandoned their Centegra Woodstock women's
4	center project in order to pursue this particular project,
5	and I would hope that that probably had something to do
6	with financial condition as well. Their debt to
7	capitalization ratio of 48 percent is lower than S&P's
8	respected A-minus rating hospital medians, which is 35
9	percent.
10	What does that all mean? If approved,
11	proposed project will nearly double Centegra's long-term
12	debt, likely resulting in a multi notch-down grade of its
13	S&P rating and substantial increase in current and future
14	capital costs. In fact, if this project is approved, all
15	but one of Centegra's key financial ratios on a pro forma
16	basis will be below the respected investment grade medians.
17	A lot of financial data, but important financial data for
18	your consideration.
19	A technical clarification I'd like to make.
20	MR. MORADO: Thirty seconds.
21	MR. GRUBER: The Administrative Code states
22	that rapid population growth is specifically defined as an
23	average of three of the most recent annual growth rates of
24	the defined geographic area population. That has exceeded

	Page 14
1	the average of three to seven immediately preceding annual
2	growth rates. That's the proof of the rapid population
3	argument that needs to be presented to you, in order to
4	take that argument into consideration today. Centegra, in
5	fact, failed to provide the data to prove that argument
6	and, in fact, failed to provide you the data relative to
7	physician referrals that would support their contention
8	that the project is needed and necessary.
9	For those reasons, I would hope that you would
10	sustain your decision from December and deny the Centegra
11	project. Thank you very much.
12	CHAIRMAN GALASSIE: Thank you very much.
13	Moving forward, calling to the table we have
14	MS. AVERY: Karen Lambert, Mike Mulay, Kelly
15	Clancy, and Trent Gordon.
16	(Pause)
17	CHAIRMAN GALASSIE: Good mornings, folks. As
18	you begin, if you'll introduce yourselves and spell your
19	last name, and please speak into the microphone so everyone
20	can hear you.
21	MS. LAMBERT: Good morning. I'm Karen
22	Lambert, L-a-m-b-e-r-t, President of Advocate Good Shepherd
23	Hospital, and I'm here today to oppose this project.
2.4	I am hore due to a misfilier of a decument and

Page 15

- 1 not due to an increased need or a change in the proposal.
- 2 I want to personally join four other hospitals, St.
- 3 Alexius, Sherman, Provena, and Mercy, in again affirming
- 4 that a new hospital in Huntley is not needed and area
- 5 providers will be affected. I ask that the Board affirm
- 6 its earlier decisions. Nothing has changed, since the last
- 7 vote, that would support approving a new hospital in this
- 8 area and, in fact, the rationale for not building a new
- 9 hospital has become even stronger, and there's five points
- 10 I would like to make.
- 11 First, there has been no increase in
- 12 utilization. Centegra sought to justify the need for the
- 13 project by increased demand. Inpatient, med/surg volumes
- 14 are not increasing, as predicted by Centegra, in the
- 15 Service Area for the Huntley hospital. In fact, last year
- 16 the volume in the Service Area declined for med/surg
- 17 admissions. The 25 percent volume growth predicted by
- 18 Centegra is not occurring.
- 19 The new hospital will result in taking volume
- 20 from existing hospitals. New legislation will reduce the
- 21 bed-need calculation. Senate Bill 2934, legislation
- 22 initiated by this Board and Staff, provides that population
- 23 projections will be based on five years --
- MR. MORADO: Thirty seconds.

	Page 16
1	MS. LAMBERT: not ten-years projections.
2	This recalculation will not justify a need.
3	This creates, we believe, bad procedural
4	precedent. I hope you can appreciate how the precedent of
5	allowing a misfiled document to justify overturning a Board
6	decision would create significant uncertainty amongst those
7	you regulate. As our attorney will tell you shortly, there
8	is a sizable document that was misfiled by Centegra. Does
9	this mean that we'll be back at the next meeting to address
10	this misfiling.
11	We have continued concern for the financial
12	viability of area hospitals. The State of Illinois has
13	reduced hospital reimbursement effective July 1st.
14	MR. MORADO: Please conclude your comments.
15	MS. LAMBERT: As a new hospital would further
16	reduce utilization in area hospitals, this will again
17	impose financial difficulty on other hospitals.
18	Again, I hope you reaffirm your last vote.
19	Thank you.
20	CHAIRMAN GALASSIE: Thank you, Ms. Lambert.
21	MS. CLANCY: Good morning. I'm Kelly Clancy,
22	C-l-a-n-c-y. I'm the Vice-President for External Affairs
23	for Alexian Brothers Health system, and I'm here in
24	opposition of this project. I've appeared before you on

Page	17
	17

- 1 other occasions to express our opposition, and I realize
- 2 that your review today may be limited to only the misfiling
- 3 of reports, reports that Centegra has characterized as
- 4 immaterial in their previous testimony. Nevertheless, I
- 5 feel it's important to tell you that our reasons for
- 6 opposition have not changed. In fact, they've been
- 7 reinforced by recent data and trends.
- 8 First and most important, a new hospital is
- 9 not justified by population or inpatient volume trends.
- Your new method of calculating population trend correctly
- 11 reduces the length of time from ten to five years. We now
- 12 know that population projections previously submitted were
- 13 excessive and did not take into account critical factors,
- 14 such as the housing bust. Combine stagnating population
- 15 growth with national trends of less inpatient volume and
- 16 you have a situation that suggests over bedding, much less
- 17 the need for more beds. Recent age (unintelligible) data
- 18 shows that almost every hospital in Illinois has stagnated
- 19 or experienced decreased volume, including our own
- 20 hospitals. Trends in medicine support these continued
- 21 decreases, and it will cause all hospitals to rethink the
- 22 need for additional beds, as paying down the debt on those
- 23 beds becomes increasingly difficult.
- MR. MORADO: Thirty seconds.

	Page 18
1	MS. CLANCY: In summary, we support the
2	decision that you made last April when the Centegra-Huntley
3	application was not approved. Newer data further supports
4	the decision of the Board, and we do not believe that any
5	further review is warranted. Thank you.
6	CHAIRMAN GALASSIE: Thank you, Ms. Clancy.
7	MR. MULAY: Good morning. My name is Mike
8	Mulay, M-u-l-a-y, and I'm Controller for Sherman Health at
9	Elgin, and we're in opposition.
10	I'm here to remind members of the Review Board
11	that you did the right thing last December by voting to
12	deny Centegra's plan for a hospital in Huntley. Thank you.
13	There is no need for an additional hospital. The
14	continuing trend of impatient services being shifted to the
15	outpatient setting is driving down admission use rates both
16	nationally and here in the state of Illinois. The decline
17	in use rates eliminate the need for any additional beds in
18	that there is already excess capacity in the Planning Area
19	where Centegra is looking to build.
20	As you know, nothing related to this
21	application has changed. Bed capacity still exists in the
22	Planning Area, and based on Centegra's most recent audited
23	financial statements, they are not in a position to spend
24	significant capital on a new facility. As referenced in

Page 19 1 the January 2011 report from Standard & Poors, if Centegra 2 spent significant cash on capital projects, their bond 3 rating could drop, as their cash position is not strong 4 enough to support a project of this magnitude. Based on 5 current inpatient volumes and projections, showing that 6 inpatient use rates will continue to decline, a difficult 7 financial position, a struggling economy, an excess 8 capacity already in the Service Area, there is no need to 9 build the proposed hospital. 10 I urge this Board to uphold its no vote on the 11 application for the proposed Centegra hospital in Huntley. 12 Thank you. 13 CHAIRMAN GALASSIE: Thank you, Mr. Mulay. 14 Mr. Gordon? 15 MR. GORDON: Good morning. My name is Trent 16 Gordon, and I'm the Director at Strategic Planning at 17 Advocate Good Shepherd Hospital, and I'm here in opposition 18 of the project. 19 Briefly, I want to remind you about the 20 findings of the misfiled Krentz report, which is the reason 21 that we're here today. The two misfiled Market Assessment 22 and Impact Studies both concluded, quote, "Area residents 23 are already being served by existing hospitals, and a new

hospital in McHenry County will have substantial adverse

24

002511

1	Page 20 impact on existing hospitals' impairments. Even with
2	population growth, there is not enough demand to support a
3	new 128-bed hospital in McHenry County, and any new beds
4	will largely shift discharges from hospitals already
5	serving residents in the Planning Area," unquote. So, the
6	two studies were not materially different, and the
7	conclusions for one or the other should not affect any
8	decisions to disapprove an application.
9	The Board's previous two votes to deny the
10	project should be upheld. In fact, recent downward volume
11	trends support the Board's concerns over adverse impact on
12	area hospitals. Centegra's application asserted that the
13	10,762 inpatients to be served at Centegra-Huntley would
14	not adversely impact area hospitals, due to the huge
15	forecast in growth. You heard from previous speakers that
16	population growth is not meeting Centegra's projections,
17	and I want tell you that the volume projections are not
18	the current volume, rather, is not meeting Centegra's
19	projections either.
20	MR. MORADO: Thirty seconds.
21	MR. GORDON: Admissions for the proposed
22	Service Area have declined, two percent for med/surg and
23	four percent for obstetrics, for the most recent 12 months
2.4	of available COMPdata, compared to the provious year

	Page 21
1	Without the predicted 25 percent growth in the Huntley
2	Service Area, the new hospital will have an even greater
3	adverse impact on area hospitals. Further, the new
4	hospital will increase the number of med/surg beds by 50
5	percent in the Planning Area. Again, without the predicted
6	huge growth, an additional 50 percent could only adversely
7	impact already low occupancy levels of area hospitals,
8	which have 347 available beds, on average every day.
9	MR. MORADO: Please conclude your comments.
10	MR. GORDON: In summary, the misfiled
11	documents demonstrate the adverse impact of the new
12	hospital on existing hospitals, and correcting the record
13	does not change the conclusion that there is no need for
14	another hospital.
15	Thank you.
16	CHAIRMAN GALASSIE: Thank you.
17	MS. AVERY: Next we have Michael Ploszek, John
18	Kniery, Joe Ourth, and Rick Floyd.
19	CHAIRMAN GALASSIE: Good morning, gentlemen.
20	Again, as you begin to speak, if you would introduce
21	yourself and spell your last name for our reporter, and
22	please pull the mike close to you so the entire room can
23	hear you.
24	MR. PLOSZEK: Good morning. I'm Mike Ploszek,

Page 22

- 1 P as in Peter, 1-o, S as in Sam, z-e-k. I'm Vice-President
- 2 of Ambulatory Services and support services at Advocate
- 3 Good Shepherd Hospital, and I'm here to urge you to affirm
- 4 your two previous votes in opposition to the Centegra
- 5 Huntley project and for a third time, vote no to a new
- 6 hospital in McHenry County.
- 7 This is a straightforward decision for you.
- 8 Thirteen months ago in Joliet, you voted against this
- 9 project and did so again right here in this building in
- 10 December. Has there been any new information since
- 11 December that would cause you to hesitate or possibly
- 12 change your mind? The answer is a resounding no. The
- 13 findings of the misplaced document which Mr. Gordon read
- 14 still stand today.
- Three points I would like to make. First,
- 16 there is existing capacity at area hospitals to meet the
- 17 healthcare needs of McHenry County. Even within McHenry
- 18 County, there is existing capacity. Nine of the ten
- 19 med/surg and OB units at hospitals within thirty minutes of
- 20 the proposed Huntley location are below target occupancy.
- 21 Second, area residents already have ready
- 22 access to facilities. Advocate Good Shepherd, Sherman, and
- 23 St. Alexius Medical Center have a long tradition of serving
- 24 McHenry County. Good Shepherd is located only 4,200 feet

	Page 23
1	over the county line. A new hospital will have a negative
2	substantial impact on these three hospitals.
3	And, finally, in this era of healthcare
4	reform, we need to spend our healthcare dollars wisely. A
5	new hospital
6	MR. MORADO: Thirty seconds.
7	MR. PLOSZEK: where one is not needed goes
8	against the very tenets of healthcare reform. Based on the
9	Supreme Court ruling, expanding insurance coverage,
10	outpatient services will certainly grow, but there will not
11	be a similar boom in inpatient services and certainly not
12	enough growth to warrant a new hospital. We only need to
13	look at Massachusetts, where there was a reduction in
14	inpatient admissions after health insurance was mandated.
15	And, specifically, only three percent of the Huntley
16	population is uninsured, and most of these are young and
17	low utilizers of inpatient care.
18	MR. MORADO: Please conclude your comments.
19	MR. PLOSZEK: For a third time, I ask you to
20	vote against this project. Thank you very much.
21	CHAIRMAN GALASSIE: Thank you, Mr. Ploszek.
22	MR. KNIERY: Good morning, Mr. Chair, members
23	of the Board. My name is John Kniery, K-n-i-e-r-y. I'm
24	here today to urge the Board to affirm their decision

	Page 2-
1	reached in December, once again, and deny Centegra's
2	project.
3	As applied to the Centegra application, the
4	purpose of the review criteria 1110.530(b) is to
5	demonstrate that the Planning Area and the existing care
6	system exhibit indicators of medical care problems. In
7	finding in the State Agency Report Centegra did not meet
8	this criteria, the Board Staff found that there were
9	existing facilities within 45 minutes that are operating
10	below the State Board's occupancy targets. The Board
11	Staff's conclusion is supported by the Krentz report. In
12	an attempt to meet this review criteria, Centegra suggested
13	that three census tracks within the Planning Area A-10 have
14	been designated as a medically underserved population. One
15	census track in the primary Service Area was designated as
16	a medically underserved area and population in four
17	townships in the market area designated as a health
18	(unintelligible) coverage shortage area. What they did not
19	tell you, the three census tracks relied on by Centegra,
20	while located in McHenry County, were not located in the
21	primary service area. Further, the MUP designations that
22	were made almost a decade ago have not been reaffirmed
23	during this time period.
24	MR. MORADO: Thirty seconds.

	Page 25
1	MR. KNIERY: Centegra has had an existing
2	facility has an existing facility in Woodstock. As you
3	might recall, they abandoned their \$60 million hospital
4	renovation project in Woodstock. It seems to be
5	disingenuous for Centegra to claim that they're now going
6	to address the medically underserved population situation
7	with the Huntley facility, which is already a much more
8	costly plan that would have addressed the situation as the
9	one they abandoned.
10	I urge you to reaffirm your decision. Thank
11	you.
12	CHAIRMAN GALASSIE: Thank you, Mr. Kniery.
13	MR. OURTH: Good morning. I'm Joe Ourth,
14	O-u-r-t-h, and I've had the privilege of working with St.
15	Alexius, Sherman and Advocate Good Shepherd hospitals on
16	this project, and because of the brevity of time, I'll get
17	right to the points in opposition.
18	This matter is before you on limited review,
19	and we believe the question is, if the record is corrected,
20	would that make a change in the decision and the outcome to
21	justify overturning the Board's decision? We believe not.
22	Centegra has argued that the report that was filed has
23	disadvantaged them because it was cross-filed. The report
24	was on file for six months, and they could have addressed

Page 26

- 1 it then and brought it to your attention. More
- 2 importantly, Centegra knew about the misfiling from the
- 3 beginning. As your counsel can tell you, they conceded
- 4 that in part of the administrative law record and chose not
- 5 to bring that to anyone's attention, presumably for
- 6 tactical reasons.
- 7 We think it's a bad precedent to allow
- 8 do-overs for any misfiled document and that it undermines
- 9 the finality of the Board's decision. In fact,
- 10 subsequently, it has come to light, as we review the record
- 11 further, that there is another misfiled document in this
- 12 case, one that Centegra filed or their general counsel
- 13 filed, a 75-page document intended to be in the Mercy file.
- 14 You can look at it on your file under the June 7th things.
- 15 What does that mean? Does that mean that there's going to
- 16 be another do-over because of this?
- 17 The other thing is, to the extent that this
- 18 was not limited review and that it was going to be a full
- 19 review, we believe that your rules under 1130 would require
- 20 that there be the availability of written comment. We
- 21 wanted to draw that to your attention as well.
- The other thing we want to point out is, it's
- 23 not necessary to take action here to approve that. If
- 24 Centegra thinks there is a problem, they have a remedy:

	Page 27
1	Pursue the appeal process or simply file a new
2	application
3	MR. MORADO: Please conclude your comments.
4	MR. OURTH: in which case you would have a
5	lot of the new information about utilization and other
6	things that would be relevant.
7	Thank you.
8	CHAIRMAN GALASSIE: Thank you, Mr. Ourth.
9	MR. FLOYD: Good morning, Mr. Chairman. My
10	name is Rick Floyd, F-1-o-y-d. I'm President and CEO of
11	Sherman Health, which is based in Elgin, Illinois. I'm
12	here today to urge this Board to affirm its denial of this
13	proposed new hospital.
14	This is a case of plenty of want and no need.
15	Hospital utilization rates, as you have heard, are
16	declining, and not just in the affected area; statewide,
17	nationwide. For the area surrounding the proposed new
18	site, if you take the volumes of the six hospitals in that
19	area, the two Centegra hospitals, Advocate Good Shepherd,
20	St. Alexius and then Provena St. Joe and Sherman in Elgin,
21	their volumes for inpatient cases from 2009 to 2011 have
22	declined by over 900. On a statewide basis, inpatient
23	cases have declined by 45,000 over the same time frame.
24	And this is not just a sour economy. This is a long-term

	Page 28
1	trend, and as we move further into the era of healthcare
2	reform, hospital utilization will decline further.
3	Please do not condemn local hospitals to a
4	future of insufficient volume. I urge you to deny the
5	application. Thank you.
6	CHAIRMAN GALASSIE: Thank you, Mr. Floyd.
7	Moving forward.
8	MS. AVERY: Next is Tonya Hudson and Victor
9	Narusis.
10	CHAIRMAN GALASSIE: Good morning.
11	MR. NARUSIS: Good morning. My name is Victor
12	Narusis, N-a-r-u-s-i-s. I'm the Business Recruitment
13	Coordinator for the Village of Huntley, and I'm speaking in
14	support of the Centegra-Huntley project.
15	I'd like to take the opportunity to address
16	several of the conclusions regarding Huntley's population
17	growth reached by the Krentz study commissioned by
18	Advocate, Sherman and Alexian Hospitals. First, Huntley
19	continues to grow at a rate far out-pacing other suburban
20	communities. Huntley's population grew by 321 percent from
21	2000 to 2010, while McHenry County grew by 18.7 percent,
22	and Kane County grew by 25.7 percent during the same
23	period. Additionally, Huntley reports the highest number
24	of residential building permits issued in suburban Chicago

	Page 29
1	thus far in 2012. 182 on residential building permits
2	issued so far in 2012 represent a 20 percent increase of
3	the permits issued during all of 2011. 141 new residential
4	building permits issued in 2011 ranked Huntley second in
5	suburban Chicago, and in seven of the last nine years,
6	Huntley ranked in the top five for the number of the
7	residence building permits issued. Finally, for the twelve
8	months ended March 31st, 2012, Huntley was home to the top
9	three fastest-growing residential projects in suburban
10	Chicago.
11	Second, the Del Webb community, representing
12	approximately 9,500 of Huntley's residents, significantly
13	increases the need for healthcare availability. While
14	Census Bureau statistics report that Illinois communities
15	maintain approximately 32.4 percent of the residents in the
16	55 and older age groups, Huntley's Del Webb community
17	reports that residents age 55 and older represent 75.8
18	percent of its population, a figure more than twice the
19	State average. So while the 2010 census reports Huntley's
20	population at approximately 25,000, Huntley's actual
21	healthcare needs are more representative of an average
22	Illinois community with over 5,000 residents.
23	MR. MORADO: Thirty seconds.
24	MR. NARUSIS: Third, Huntley's growth is

	Page 30
1	projected to continue at rates well above the other
2	communities. Population estimates provided by Claritus
3	project Huntley to be the fourth fastest-growing community
4	in Illinois at 20.4 percent, in the upcoming five-year
5	period. Despite the economic downturn, Huntley remains at
6	the top of Chicago's housing growth.
7	In closing, Centegra Hospital is needed in
8	Huntley, and we look forward to that future in Huntley, as
9	its healthcare needs will only increase. Centegra Hospital
10	Huntley needs your approval to ensure that the residents of
11	Huntley and its neighboring communities of McHenry and Kane
12	Counties are provided with high quality healthcare to meet
13	demand associated with increased population and employment.
14	Thank you.
15	CHAIRMAN GALASSIE: Thank you, sir.
16	Is Ms. Hudson in the room?
17	MS. HUDSON: I will withdraw my request.
18	CHAIRMAN GALASSIE: Thank you very much.
19	That concludes our public comment portion of
20	the meeting. We will now be moving to the agenda item
21	12.1, Unfinished Business, Centegra Hospital in Huntley.
22	Do we have folks representing Centegra?
23	(Pause)
24	CHAIRMAN GALASSIE: Gentlemen, if you would

	Page 31
1	introduce yourselves when you come to the table, spelling
2	your last name, and then we will have you sworn in. You
3	need to pull the mike close if you're speaking. And
4	ladies.
5	(Pause)
6	MR. ROSENBERGER: Good morning. My name is
7	Robert Rosenberger, R-o-s-e-n-b-e-r-g-e-r. I'm the Chief
8	financial Officer for Centegra Health System.
9	MR. SHEPLEY: Aaron Shepley, S-h-e-p-l-e-y.
10	I'm the General Counsel for Centegra Health System.
11	MR. EESLY: Mike Eesly, CEO, Centegra Health
12	System. That's double E-s-1-y.
13	MS. MILFORD: Susan Milford, Senior
14	Vice-President of Strategic Planning for Centegra Health
15	System, M-i-1-f-o-r-d.
16	MR. PIEKARZ: Richard Lee Piekarz, Deloitte
17	Financial Advisory Services.
18	MR. SCIARRO: Good morning. Jason Sciarro,
19	S-c-i-a-r-r-o, President and Chief Operating Officer for
20	Centegra.
21	CHAIRMAN GALASSIE: Thank you. Can we do a
22	collective swearing in?
23	(Oath given)
24	CHAIRMAN GALASSIE: Mike, Staff report?

www.midwestlitigation.com

	Page 32
1	MR. CONSTANTINO: We don't have a Staff report
2	on this.
3	CHAIRMAN GALASSIE: We'll open it up for
4	comments to the Board. You have four minutes for your
5	presentation, whoever is going to speak.
6	MR. EESLY: We'll make it quick. We try to
7	respect your time and pulled all public comment out, since
8	you probably heard a lot of that before. The team and I
9	are here to answer any questions.
10	Again, we're a 501(c)(3), not-for-profit
11	organization, 14 board members, numerous individuals as a
12	part of our organization. We provide a full array of
13	services that our two facilities that are Level 2 trauma
14	centers, similar to what we would have in Huntley. The
15	project, as you know, is a 128-bed, 100-bed med/surg, 20
16	beds obstetrics, 8 intensive care.
17	I think if you looked at the campus, very
18	unique setting in which we have a wellness, fitness
19	facility, ambulatory services, and with this approval of
20	this project would be an acute care facility, which kind of
21	aligns with what the healthcare reform is after, is trying
22	to keep our community healthy, in which we can do it on a
23	single campus.
24	This would employ about 1,100 permanent,

	Page 33
1	full-time employees, as well as about 800 construction
2	workers over the duration of the project.
3	There are three negative findings by the
4	State. They focus on a single factor: Current under
5	utilization of some services at existing facilities. We
6	noted in December, the critical issue is, really, what will
7	happen after this facility is opened, and I'm going to have
8	Lee Piekarz address that. He's from Deloitte.
9	MR. PIEKARZ: The Krentz report provides no
10	basis upon which to deny Huntley a hospital. To the
11	contrary, the report raises issues that validates the need
12	for Centegra's hospital.
13	CHAIRMAN GALASSIE: Can you pull that
14	microphone a little closer, please?
15	MR. PIEKARZ: Let me explain. The report
16	claims that we overstated projected population growth and
17	would have you believe that the population of McHenry
18	County has actually declined over the last 10 years. This
19	is simply false. In fact, the actual 2010 census data
20	shows that McHenry County grew by 18.7 percent from 2000 to
21	2010. or annually at 1.7 percent. Kane County grew at 27.5

used a lower growth rate in preparing our own pro forma

percent, or annually at 2.5 percent. While Krentz claims

that we overstated projected population growth, we actually

22

23

24

Page 34

- 1 than Krentz did. We used a conservative 1.7 percent rate,
- 2 and they used 2.3.
- 3 The Krentz report claims that existing
- 4 hospital capacity is there to meet the current healthcare
- 5 needs of McHenry County residents, but they completely miss
- 6 the point. This is a planning process that, under your
- 7 rules, the ultimate question is not what we have done
- 8 today, but what will be needed and used in the future? The
- 9 Review Board's most recent bed-need determination projects
- 10 the need for the requested beds. This is what we predicted
- 11 when Centegra filed its application almost two years ago.
- 12 Finally, Krentz' impact analysis of area
- 13 hospitals ignore population growth entirely and estimated
- 14 the so-called impact as if the new hospital was built
- 15 today. Had they performed an appropriate analysis, using
- 16 ; their own growth rate or even our more conservative growth
- 17 rate, they would have determined, as we did, that rapid
- 18 population growth will result in overall increased
- 19 utilization for all area hospitals.
- 20 MR. EESLY: To address one more concern, when
- 21 we met with Standard & Poors -- we've actually met with
- 22 them twice since the submission of this project -- they've
- 23 given us an A-minus stable rating since that time, with
- 24 full disclosure of the project. As well, we've met with

	Page 35
1	lenders, of which we've received a lot of interest from
2	quality lenders that are interested in financing this
3	project.
4	Some interesting facts and just quickly
5	I'll note that in 40 Planning Areas that we have in the
6	state of Illinois, we rate second in the need for beds,
7	medical/surgical beds, first in medical/surgical beds and
8	pediatric occupancy rates, third for net out-migration,
9	second for population growth.
10	MR. MORADO: Thirty seconds.
11	MR. EESLY: And first for the least number of
12	beds per thousand population.
13	We look forward to your support of this
14	project and answer any questions.
15	CHAIRMAN GALASSIE: Thank you. There has
16	obviously been significant dialogue and discussion
17	regarding this matter. Are there any additional questions
18	by Board members at this point in time?
19	(Pause)
20	CHAIRMAN GALASSIE: Hearing none, do we have
21	a motion to propose?
22	MR. URSO: There's a motion to correct the
23	record and for the Board to accept the corrected record.
24	CHAIRMAN GALASSIE: Could I have a motion to

		Page 36
1	support that?	
2	MR. SEWELL: So moved.	
3	MR. BURDEN: Seconded.	
4	CHAIRMAN GALASSIE: Moved and seconded.	Roll
5	call, please.	
6	MR. ROATE: Motion made by Mr. Sewell,	
7	seconded by Ms. Olson.	
8	Dr. Burden?	
9	MR. BURDEN: Yes.	
10	MR. ROATE: Mr. Eaker?	
11	MR. EAKER: Yes.	
12	MR. ROATE: Justice Greiman?	
13	MR. GREIMAN: Yes.	
14	MR. ROATE: Mr. Hayes?	
15	MR. HAYES: Yes.	
16	MR. ROATE: Mr. Hilgenbrink?	
17	MR. HILGENBRINK: Yes.	
18	MR. ROATE: Ms. Olson?	
19	MS. OLSON: Yes.	
20	MR. ROATE: Mr. Penn?	
21	MR. PENN: Yes.	
22	MR. ROATE: Mr. Sewell?	
23	MR. SEWELL: Yes.	
24	MR. ROATE: Chairman Galassie?	

	Page 37
1	CHAIRMAN GALASSIE: Yes.
2	MR. ROATE: Nine votes in the affirmative.
3	Motion passes.
4	Moving forward, may I have a motion to approve
5	Project 10-090, Centegra Hospital-Huntley, with the
6	corrected record, to establish a 128-bed acute care
7	hospital?
.8	MR. GREIMAN: So moved.
9	MS. OLSON: Seconded.
10	CHAIRMAN GALASSIE: Moved and seconded. Roll
11	call, please.
12	MR. ROATE: Motion made Justice Greiman,
13	seconded by Ms. Olson.
14	Dr. Burden?
15	MR. BURDEN: Yes.
16	MR. ROATE: Mr. Eaker?
17	MR. EAKER: I vote no, same reasons.
18	MR. ROATE: Justice Greiman?
19	MR. GREIMAN: Yes.
20	MR. ROATE: Mr. Hayes?
21	MR. HAYES: Yes.
22	
	MR. ROATE: Dr Mr. Hilgenbrink?
23	MR. HILGENBRINK: I vote no and affirm my
24	previous decision, based on not meeting State standards of

	Page 38
1	Planning Area need and under utilization.
2	MR. ROATE: Ms. Olson?
3	MS. OLSON: Yes.
4	MR. ROATE: Mr. Penn?
5	MR. PENN: Yes.
6	MR. ROATE: Mr. Sewell?
7	MR. SEWELL: No. Insufficient demand in the
8	Planning Area.
9	MR. ROATE: Chairman Galassie?
10	CHAIRMAN GALASSIE: I vote yes.
11	MR. ROATE: Six votes in the affirmative.
12	CHAIRMAN GALASSIE: Motion passes.
13	Congratulations. Thank you very much.
14	It's 11:30. Our reporter wants a break, so
15	we're going to take a 10-minute stretch.
16	(Recess)
17	CHAIRMAN GALASSIE: Thank you very much for
18	being timely.
19	We are moving forward to Item under
20	"Applications Subsequent to Initial Review," Item H-17,
21	project 12-035, St. Mary's Hospital in Streator. Do we
22	have anyone here representing St. Mary's?
23	(Pause)
24	CHAIRMAN GALASSIE: Good morning, folks. If

<sup>7</sup>525 WEST JEFFERSON ST. ◆ SPRINGFIELD, ILLINOIS 62761 ◆ (217) 782-3516 ◆ FAX: (217) 785-4111

July 30, 2012

# CERTIFIED MAIL RETURN RECEIPT REQUESTED

Hadley Streng
Director of Planning and Business Development
Centegra Health System
385 Millennium Drive
Crystal Lake, Illinois 60012

Re: Permit Approval

PROJECT NUMBER: 10-090

FACILITY NAME: Centegra Hospital-Huntley

APPLICANTS: Centegra Hospital-Huntley, Centegra Health System

Dear Ms. Streng:

On July 24, 2012, the Illinois Health Facilities and Services Review Board approved the application for permit for the referenced project based upon the project's substantial conformance with the applicable standards and criteria of 77 Ill Adm. Code 1110 and 1120. In arriving at a decision, the State Board considered the findings contained in the State Agency Report, the application material, public hearing testimony and documents, any testimony made before the State Board, and the Illinois Health Facilities Planning Act (20 ILCS 3960).

- PROJECT: #10-090 Centegra Hospital-Huntley The permit holders are approved for
  the establishment of a 128 bed acute care hospital consisting of 100 medical surgical beds, 20
  obstetric beds, and 8 intensive care beds located at the East Side of Haligus Road, between
  Algonquin Road and Reed Road. The new facility will consist of 384,135 gross square feet of
  new construction. The operating entity licensee is Centegra Hospital-Huntley and the owner
  of the site is NIMED Corporation.
- **PERMIT HOLDERS:** Centegra Hospital-Huntley and Centegra Health System, 385 Millennium Drive, Crystal Lake, Illinois
- **PERMIT AMOUNT**: \$233,160,352
- PROJECT OBLIGATED BY: January 24, 2014
- PROJECT COMPLETION DATE: September 30, 2016

This permit is valid only for the defined construction or modification, site, amount and the named permit holder and is not transferable or assignable. In accordance with the Planning Act, the permit is valid until such time as the project has been completed, provided that all post permit requirements have been fulfilled, pursuant to the requirements of 77 Ill. Adm. Code 1130 and may result in an invalidation of the permit, sanctions, fines and/or State Board action to revoke

Permit Letter Page 2 of 2

the permit.

The permit holder is responsible for complying with the following requirements in order to maintain a valid permit. Failure to comply with the requirements may result in expiration of the permit or in State Board action to revoke the permit.

#### 1. OBLIGATION-PART 1130.720

The project must be obligated by the Project Obligation Date, unless the permit holder obtains an "Extension of the Obligation Period" as provided in 77 Ill. Adm. Code 1130.730. Obligation is to be reported as part of the first annual progress report for permits requiring obligation within 12 months after issuance. For major construction projects which require obligation within 18 months after permit issuance, obligation must be reported as part of the second annual progress report. If project completion is required prior to the respective annual progress report referenced above, obligation must be reported as part of the notice of project completion. The reporting of obligation must reference a date certain when at least 33% of total funds assigned to project cost were expended or committed to be expended by signed contracts or other legal means.

# 2. ANNUAL PROGRESS REPORT-PART 1130.760

An annual progress report must be submitted to IDPH every 12-month from the permit issuance date until such time as the project is completed.

#### 3. PROJECT COMPLETION REQUIREMENTS-PART 1130.770

The permit holder must submit a written notice of project completion as defined in Section 1130.140. Each permit holder shall notify IHFSRB within 30 days following the project completion date and provide supporting documentation within 90 days following the completion date and must contain the information required by Section 1130.770.

This permit does not exempt the project or permit holder from licensing and certification requirements, including approval of applicable architectural plans and specifications prior to construction. Please note the Illinois Department of Public Health will not license the proposed facility until such time as all of the permit requirements have been completed.

Should you have any questions regarding the permit requirements, please contact Mike Constantino at 217-782-3516.

Sincerely,

Courtney R. Avery, Administrator

Illinois Health Facilities and Services Review Board

cc: Dale Galassie, Chairman





August 17, 2012

Ms. Courtney Avery Administrator Illinois Department of Public Health 525 West Jefferson, 2nd Floor Springfield, Illinois 62761-1146

Re: Centegra Hospital - Huntley

Project No.: 10-090

Dear Ms. Avery:

We appreciate the opportunity afforded by the Health Facilities Planning Act to request a written decision of a final decision. On July 24, 2012 the Review Board voted to approve the above Project on reconsideration of a prior denial. Pursuant to section 12(11) of the Planning Act, we respectfully request a written decision of the Board's approval of the Centegra project referenced above. [As provided in the Planning Act, we ask that the written decision identify the applicable criteria and factors listed in the Act and the Board's regulations that were taken into consideration when coming to the Board's final decision.]

We thank you for this opportunity.

Sincerely,

Mary Martinì

Vice President, Professional Services

RECEIVED

AUG 2 3 2012

HEALTH FACILITIES & SERVICES REVIEW BOARD

Medical Office Bidg 1-Suite 13 || 27790 W. Highway 22 || Barrington, IL 60010 || advocatehealth.com

Ms. Courtney Avery Administrator Illinois Department of Public Health 525 West Jefferson, 2nd Floor Springfield, Illinois 62761-1146

Centegra Hospital – Huntley

Project No.: 10-090

Dear Ms. Avery:

Re:

RECEIVED

AUG 2 3 2012

HEALTH FACILITIES & SERVICES REVIEW BOARD

We appreciate the opportunity afforded by the Health Facilities Planning Act to request a written decision of a final decision. On July 24, 2012 the Review Board voted to approve the above Project on reconsideration of a prior denial. Pursuant to section 12(11) of the Planning Act, we respectfully request a written decision of the Board's approval of the Centegra project referenced above. As provided in the Planning Act, we ask that the written decision identify the applicable criteria and factors listed in the Act and the Board's regulations that were taken into consideration when coming to the Board's final decision.

We thank you for this opportunity.

March .

Trent Gordon, FACHE

Director, Business Development



K&L Gates (1P 70 West Madison Street Suite 3100 Chicago, IL 60602-4207

т 312.372.1121

www.klgates.com

August 30, 2012

Via E-Mail and U.S. Mail

Ms. Courtney R. Avery
Administrator
Illinois Health Facilities and Services Review
Board
525 West Jefferson Street
2nd Floor
Springfield, IL 62761

Daniel J. Lawler D 312.807.4289 F 312.827.8114 daniel.lawler@klgates.com

RECEIVED

SEP 0 4 2012

HEALTH FACILITIES & SERVICES REVIEW BOARD

Re: Centegra Hospital-Huntley, Project No. 10-090

Dear Ms. Avery:

I represent the applicants, Centegra Health System and Centegra Hospital-Huntley, in Project No. 10-090 and am responding to the two letters posted this week on the website of the Illinois Health Facilities and Services Review Board ("State Board") that were sent to you by Trent Gordon of Advocate Good Shepherd Hospital ("Advocate") and Mary Martini of Sherman Health ("Sherman"). Sherman's letter is dated August 17, 2012 but Advocate's is undated. Both letters were received by the State Board on August 23, 2012. The nearly identical letters request "a written decision of the Board's approval of the Centegra project" and cite Section 12(11) of the Illinois Health Facilities Planning Act (20 ILCS 3960/12(11) ("Planning Act").

Neither letter complies with the requirements of Section 12(11) of the Planning Act and should be disregarded by the State Board for this reason. In addition, the permit letter issued by the State Board to the Centegra applicants on Project No. 10-090 dated July 30, 2012 ("Permit Letter") fully conforms to the requirements of Section 12(11) and, therefore, no additional written decision is required under the Planning Act. Finally, the Advocate and Sherman letters rely on a provision of the Planning Act that does not even apply to Centegra's project, and the letters should be disregarded for this additional reason.

# 1. The Advocate and Sherman Requests Fail to Comply with Section 12(11) of the Planning Act and Should be Disregarded

While Section 12(11) of the Planning Act allows requests for written decisions, such requests are *only* permitted from "the applicant or an adversely affected party."

12 ILCS 3960/12(11). Advocate and Sherman are not the applicants on Project No. 10-090 and neither Advocate's letter nor Sherman's letter demonstrate or even claim that they are "an adversely affected party" as required by Section 12(11). The letters from Advocate and Sherman do not even identify their interest in the matter much less demonstrate how any

Courtney R. Avery August 30, 2012 Page 2

interest they might have was adversely affected as required by the Planning Act. For this reason alone, the letter requests should be disregarded.

In addition, the letter requests from Advocate and Sherman are untimely. The State Board approved Project No. 10-090 at its meeting on July 24, 2012. Representatives of Advocate and Sherman were not only present at that meeting but testified during the public comment on Centegra's project. Consequently, both Advocate and Sherman knew on July 24, 2012 that the State Board approved the project. Nevertheless, Advocate and Sherman waited over three and a half weeks before even deciding to make their requests. Indeed, the letters posted on the State Board's website show that both letters were not received by the State Board until August 23, 2012 which was a full 30 days after the State Board's decision. Section 12(11) of the Planning Act indicates that requested written decisions are to be issued "within 30 days of the meeting in which a final decision has been made." 20 ILCS 3960/12(11). A request that is not received by the State Board until the last day on which the decision is required to be issued is clearly untimely. Even if the Board had received the letters on the day that Sherman's letter is dated (August 17, 2012) that still would have provided the Board with only five business days to prepare and issue a written decision within the statutory time period and would also be untimely.

# II. The Permit Letter Issued by the State Board on July 30, 2012 Conforms With All the Requirements of Section 12(11) of the Planning Act

The State Board has already issued a written decision that fully conforms to the requirements of the Planning Act. Consequently, the letter requests of Advocate and Sherman are moot.

Section 12(11) of the Planning Act, as applied to Centegra's project, requires that (a) the decision be in writing, (b) the decision be issued within 30 days of the meeting at which the decision was made, (c) the decision be prepared by the State Board's staff, and (d) the State Board approve a final copy of the written decision for inclusion in the formal record. Centegra's Permit Letter dated July 30, 2012 conforms to these requirements in that it was in writing, it was prepared by the State Board's staff, and it was issued within 30 days of the July 24, 2012 State Board meeting. With regard to the requirement that "the State Board shall approve a final copy for inclusion in the formal record," this is purely an administrative and ministerial task that the State Board's Administrator is authorized to carry out by regulation. Section 1925.240(d) of the State Board's administrative rules empowers the State Board's Executive Secretary (which was the predecessor position to the Administrator) to "represent the State Board whenever necessary; write and issue letters and other communications on its behalf" and to "perform other duties as directed by the State

Courtney R. Avery August 30, 2012 Page 3

Board, or by its Chairman." 2 Ill. Adm. Code 1925.240(d)(7)and (8). The issuance of written decisions in the form of permit letters, and the inclusion of such letters in the formal record of a project, has been a longstanding duty of the Administrator and Executive Secretary, and a longstanding practice of the State Board. Consequently, the Permit Letter issued on the Centegra Project dated July 30, 2012 complies with all requirements of the Planning Act and renders moot the letter requests of Advocate and Sherman.

# III. The Advocate and Sherman Letters Rely on a Provision of the Planning Act that is Not Applicable to Centegra's Project

The Advocate and Sherman letters request a written decision that identifies "applicable criteria and factors listed in the Act and the Board's regulations that were taken into consideration when coming to a final decision." Both letters claim that this is "provided in the Planning Act." Advocate and Sherman fail to recognize that the referenced provision does *not* apply to Centegra's project.

The provision referenced by Advocate and Sherman was added to Section 12(11) by Public Act 97-1115. Section 19.5.1 of Public Act 97-1115 specifically states:

"The changes to this Act made by this amendatory Act of the 97 General Assembly apply only to applications or modifications to permit applications filed on or after the effective date of this amendatory Act of the 97th General Assembly."

Emphasis added; 20 ILCS 3960/19.5.1, effective August 27, 2012. See attached copies of Section 19.5.1 and Section 12(11), as amended by P.A. 97-1115.

The effective date of the Public Act was August 27, 2012 when it was signed by the Governor. Because Centegra's application was filed on December 29, 2010 the changes effected by Public Act 97-1115, including the provision relied upon by Advocate and Sherman, simply do not apply to Centegra's project.

Courtney R. Avery August 30, 2012 Page 4

For all the above reasons, the requests of Advocate and Sherman for a written decision on Project No. 10-090, Centegra Hospital-Huntley, should be disregarded.

Very truly yours,

K&L-GATES LLI

Daniel J. Lawler

DJL:dp

cc: Frank Urso, General Counsel, IHFSRB (by email)

Juan Morado, Assistant General Counsel, IHFSRB (by email)

Aaron T. Shepley, Senior Vice President and General Counsel, Centegra Health

System

(20 ILCS 3960/19.5.1 new)

Sec. 19.5.1. Applicability of changes made by this amendatory Act of the 97th General Assembly. The changes to this Act made by this amendatory Act of the 97th General Assembly apply only to applications or modifications to permit applications filed on or after the effective date of this amendatory Act of the 97th General Assembly.

Section 99. Effective date. This Act takes effect upon becoming law.

## INDEX

## Statutes amended in order of appearance

20	ILCS	3960/4	from	Çh.	111	1/2,	par.	1154
20	ILCS	3960/5	from	Ch.	111	1/2,	par.	1155
20	ILCS	3960/6	from	Ch.	111	1/2,	par.	1156
20	ILCS	3960/6.2 new						
20	ILCS	3960/10	from	Ch.	111	1/2,	par.	1160
		3960/10 3960/12					par.	
20	ILCS	•					-	

Effective Date: 8/27/2012

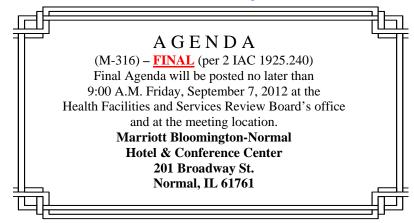
(11) Issue written decisions upon request of the applicant or an adversely affected party to the Board within 30 days of the meeting in which a final decision has been made. A "final decision" for purposes of this Act is the decision to approve or deny an application, or take other actions permitted under this Act, at the time and date of the meeting that such action is scheduled by the Board. The staff of the State Board shall prepare a written copy of the final decision and the State Board shall approve a final copy for inclusion in the formal record. The written decision shall identify the applicable criteria and factors listed in this Act and the Board's regulations that were taken into consideration by the Board when coming to a final decision. If the State Board denies or fails to approve an application for permit or certificate, the State Board shall include in the final decision a detailed explanation as to why the application was denied and identify what specific criteria or standards the applicant did not fulfill.

# Agenda - Health Facilities and Services Review Board - September 11-12, 2012 - Page 1

#### State of Illinois

#### Health Facilities and Services Review Board

525 West Jefferson Street, 2<sup>nd</sup> Floor, Springfield, Illinois 62761 (217) 782-3516, (217) 785-4111 (fax) www.hfsrb@illinois.gov



- 1. PUBLIC PARTICIPATION SIGN-IN: 9:30 A.M. 10:00A.M.
- 2. CALL TO ORDER: Tuesday, September 11, 2012, 10:00 A.M.
- 3. ROLL CALL
- 4. APPROVAL OF AGENDA
- 5. APPROVAL OF MINUTES: July 23-24, 2012
- 6. POST PERMIT ITEMS APPROVED BY THE CHAIRMAN

Project #11-002 - Apollo Healthcare, Ltd. Obligation Extension Request

Project #11-002 - Apollo Healthcare, Ltd. Permit Renewal Request (18 months)

Project #10-077 - Heartland Regional Medical Ctr. Permit Renewal Request (3 months)

Project #E-006-12 – Fresenius Medical Care Glendale Heights approved to add 4 stations

Project #11-095 - Palos Hills Surgery Center approved for permit renewal to 09/15/2013

Project #12-023- Advanced Eye Surgery and Laser Center. Permit Renewal Request (4 Months)

Project #10-065 – South Elgin Healthcare and Rehabilitation Center Permit Renewal to May 31, 2014 (20 months)

Project #10-065 – South Elgin Healthcare and Rehabilitation Center Extension of Obligation to June 14, 2013

#### 7. EXECUTIVE SESSION

#### 8. UNFINISHED BUSINESS

Item	Class	Opposition	Facility	City	Number	
7-A	Sub	Yes	Mercy Crystal Lake Hospital & Medical Center Establish a 128-Bed Acute Care Hospital	Crystal Lake	10-089	

## 9. ITEMS FOR STATE BOARD ACTION:

## Agenda - Health Facilities and Services Review Board - September 11-12, 2012 - Page 2

- A. EXEMPTION REQUESTS (none)
- B. DECLARATORY RULINGS/OTHER BUSINESS (none)
- C. HEALTH CARE WORKER SELF-REFERRAL ACT (none)
- D. APPLICATIONS SUBSEQUENT TO INITIAL REVIEW No findings and no opposition

Item	Class	Opposition	Facility	City	Number	
D-01	Non- Sub	No	Fullerton Kimball Medical & Surgical Ctr. Change of Ownership	Chicago	12-045	
D-02	Non- Sub	No	Methodist Hospital of Chicago Discontinue 23-Bed LTC Unit	Chicago	12-057	
D-03	Non- Sub	Yes	Rehab & Care Ctr. Jackson County Discontinue a 178-Bed LTC Facility	Murphysboro	12-050	
D-04	Sub	No	Manor Court of Carbondale Establish a 120-Bed LTC Facility	Carbondale	12-049	
D-05	Non- Sub	No	DuPage Medical Group MOB Establish a MOB	Lisle	12-051	
D-06	Sub	Yes	Hawthorn Surgery Center Discontinue/Reestablish an ASTC	Vernon Hills	12-041	

#### 10. RULES DEVELOPMENT (none)

#### 11. COMPLIANCE ISSUES / SETTLEMENT AGREEMENTS / FINAL ORDERS

- A. Referrals to Legal Counsel
  - 1. Project #12-001 Highland Ambulatory Surgical Center, LLC
- B. Final Orders
  - 1. Project #09- 048 Ottawa Pavilion
  - 2. Project #02-046 Deerpath Orthological Surgical Center HFPB 07-076

# Agenda - Health Facilities and Services Review Board – September 11-12, 2012 - Page 3 12. NEW BUSINESS A. Open Meetings Act/Public Comment Discussion B. Centegra Hospital – Project #10-090 Final Decision

- C. David Carvalho
- D. Financial Report
- E. Legislative Update
- 13. RECESS 4:00 P.M.

DAY TWO Wednesday, September 12, 2012

- 14. PUBLIC PARTICIPATION SIGN-IN: 9:30 A.M. 10:00A.M.
- 15. CALL TO ORDER: Wednesday, September 12, 2012
- 16. ITEMS FOR STATE BOARD ACTION contd.
  - E. PERMIT RENEWAL REQUESTS

Item	Class	Name of Facility	City	Project Number	
E-01	NA	Pleasant View 12-Month Permit Renewal November 30, 2012 to November 30, 2013	Ottawa	08-081	

#### F. ALTERATION REQUESTS

Item	Class	Name of Facility	City	Project Number	
F-01	NA	Pinckneyville Community Hospital	Pinckneyville	09-068	

#### G. EXTENSION REQUESTS (none)

#### H. REPORTS ON CONDITIONAL/CONTINGENT PERMITS

Item	Class	Name of Facility	City	Project	
				Number	
H-01	NA	Gold Coast Surgicenter	Chicago	10-015	

#### D. APPLICATIONS SUBSEQUENT TO INITIAL REVIEW Contd.

Item	Class	Opposition	Facility	City	Number	
D-13	Sub	Yes	Singer Mental Health Center Discontinue 76-Bed AMI	Rockford	12-060	

Agenda	a - Hea	lth Facilitie	s and Services Review Boar	d – September	r 11-12, 2012	- Page 4
Item	Class	Opposition	Facility	City	Number	
			Facility			
D-07	Non- Sub	No	FMC West Belmont Add 4 ESRD Stations to an Existing 13-Station Facility	Chicago	12-043	
D-08	Sub	No	BMA Southwestern Illinois Discontinue/Establish a 19- Station ESRD Facility	Alton	12-029	
D-09	Sub	No	DaVita Red Bud Dialysis Establish 8-Station ESRD Facility	Red Bud	12-034	
D-10	Sub	No	FMC Spoon River Discontinue 8 Station ESRD Establish 9-Station Replacement Facility	Canton	12-046	
D-11	Sub	Yes	FMC Plainfield North Establish 12-Station ESRD Facility	Plainfield	12-047	
D-12	Sub	Yes	Davita Tazewell Cty. Dialysis Establish an 8-Station ESRD Facility	Pekin	12-052	
I. AP	PLICA'	TIONS SUBSI	EQUENT TO INTENT TO DENY	Y		
Item	Class	Opposition	Facility	City	Number	
I-01	Sub	No	Fresenius Medical Care Prairie	Libertyville	11-099	

Item	Class	Opposition	Facility	City	Number	
I-01	Sub	No	Fresenius Medical Care Prairie Meadows Establish a 12 station ESRD Facility	Libertyville	11-099	
I-02	Sub	Yes	DaVita Lawndale Dialysis Establish 16-Station ESRD Facility	Chicago	11-103	

#### 17. ADJOURNMENT

#### FOR TRANSCRIPTS OF THIS MEETING CONTACT: Illinois Health Facilities and Services Review Board 525 West Jefferson Springfield IL 62701 217-782-3516

# Agenda - Health Facilities and Services Review Board - September 11-12, 2012 - Page 5

### 18. NEXT MEETING:

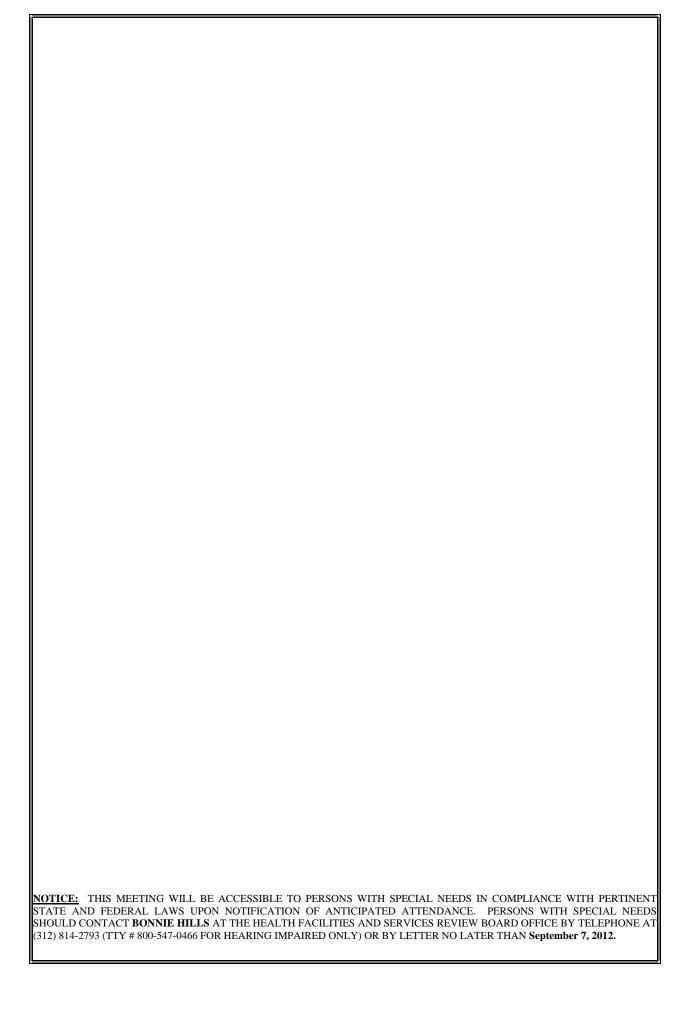
October 30, 2012 Location: Bolingbrook

#### 19. FUTURE MEETINGS

Health Facilities & Services Review Board – Meetings – 2012				
Date	City	Location		
December 10, 2012	TBA	TBA		

	GLOSSARY OF ABBREVIATIONS
AMI	Acute Mental Illness
ADRD	Alzheimer's Disease and Related Disorders
ASTC	Ambulatory Surgical Treatment Center
Bldg.	building
Cath.	Catheterization (as in Cardiac Catheterization)
CCRC	Continuing Care Retirement Community
Comm.	Community
Const.	Construct
Ctr.	Center
CON	Certificate of Need
Dis.	Discontinue
ED	Emergency Department
ESRD	End Stage Renal Disease
Est.	Establish
Hlth.	Health
Hosp.	Hospital
ICF/DD	Intermediate Care Facility for the Developmentally Disabled
ICU	Intensive Care Unit
LDR	Labor-Delivery-Recovery
LTACH	Long-term Acute Care Hospital
LTC	Long Term Care
MOB	Medical Office Building
Med/Surg	Medical-Surgical
NIC	Neonatal Intensive Care
OB	Obstetric
OR	Operating Room
Peds	Pediatrics
Rehab	Rehabilitation
SNF	Skilled Nursing Facility
Swing beds	Acute care beds certified for extended care category of service
TBA	To Be Announced

NOTICE: THIS MEETING WILL BE ACCESSIBLE TO PERSONS WITH SPECIAL NEEDS IN COMPLIANCE WITH PERTINENT STATE AND FEDERAL LAWS UPON NOTIFICATION OF ANTICIPATED ATTENDANCE. PERSONS WITH SPECIAL NEEDS SHOULD CONTACT **BONNIE HILLS** AT THE HEALTH FACILITIES AND SERVICES REVIEW BOARD OFFICE BY TELEPHONE AT (312) 814-2793 (TTY # 800-547-0466 FOR HEARING IMPAIRED ONLY) OR BY LETTER NO LATER THAN **September 7, 2012.** 



### **DRAFT**

Illinois Health Facilities and Services Review Board
Written Final Decision regarding
Centegra Hospital-Huntley, Illinois
Centegra Health System, Project #10-090
September 2012

## **Introduction**

The Centegra Health System (Centegra) proposed to establish a 128 bed hospital in a total of 384,135 gross square feet ("GSF") at a total estimated project cost of \$233,160,352 in Huntley, Illinois. The categories of services that would be provided at the proposed hospital included medical surgical, intensive care and obstetric services. Other clinical services would be general radiology flouroscopy, X-Ray, mammography, ultrasound, CT Scan, MRI, Nuclear Medicine, 8 room surgical suite, recovery stations, and an emergency department.

On July 24, 2012, after the Board considered the Centegra hospital project at two previous meetings, the Board approved Centegra's application for permit for project #10-090 by a vote of 6 to 3 approving the project. The Board considered the findings contained in the State Agency Reports for the Centegra project. The Board also considered the 11,415 pages of documents in the Centegra project file, which included; the Centegra application material, public hearing testimony and documents, and any testimony made before the Board.

I.

The Illinois Health Facilities and Services Review Board (Board) considered the Centegra project #10-090 on June 28, 2011 and on December 7, 2011. The Board found that Centegra provided the required information that complied with the following standards in the Board's processing, classification policies and review criteria in 77 Ill Adm. Code 1110:

- 1. <u>Section 1110.230 Project Purpose, Background and Alternatives</u>
  - A) Criterion 1110.230 (a) Background of Applicant

Centegra owns three hospitals in Illinois; Centegra Hospital – McHenry and Centegra Hospital-Woodstock and Centegra Specialty Hospital- Woodstock, South Street. In addition Centegra owns a number of ambulatory care facilities

and medical office buildings in Illinois. Centegra provided a list of all facilities they currently owned, and an attestation that no adverse actions (as defined by the Board) have been taken against the Centegra Health System in the past three calendar years. Therefore, Centegra demonstrated that it was fit, willing and able, and had the qualifications, background and character, to adequately provide a proper standard of health care service for the community.

## B) Criterion 1110.230 (b) - Purpose of the Project

The Board considered Centegra's stated purposes for the project which were to address: the calculated bed need in the A-10 and A-11 planning areas, the outmigration of patients from the A-10 planning area, the rapid population growth in the A-10 planning area by 2018, and the areas identified by the U. S. Department of Human Services as Medically Underserved and Health Manpower Shortage Areas in the market area.

## C) Criterion 1110.234 (c) - Alternatives to the Proposed Project

Centegra documented that the proposed project was the most effective or least costly alternative for meeting the health care needs of the population to be served by the project.

The Board considered the following two alternatives: Modernizing Memorial Medical Center in Woodstock with a Capital Cost of \$52,201,702 and Modernizing Centegra Hospital in McHenry and Centegra Hospital in Woodstock with a Capital Cost of \$206,572,661.

The modernization of Memorial Medical Center-Woodstock alternative was originally approved by the Board as Project #08-002 and subsequently abandoned by the applicant. This project proposed to construct a women's pavilion, modernize existing space in the hospital, and add 14 medical surgical beds and 6 obstetric beds.

The modernization of Centegra Hospital in McHenry and Centegra Hospital in Woodstock alternative proposed to add 100 medical surgical beds (40 beds at McHenry and 60 Beds at Woodstock), add of 8 intensive care unit beds (6 at McHenry and 2 at Woodstock) and add 20 obstetric beds (6 at McHenry and 14 at Woodstock). This alternative was rejected because it would not assure the efficient distribution of beds in the planning area, would be approximately the same cost as a new hospital, and an imprudent use of capital resources to add a high cost addition to an aging facilities.

- 2. <u>Section 1110.234 Project Scope and Size, Utilization and Unfinished/Shell Space</u>
  - A) Criterion 1110.234(a) Size of Project

Centegra proposed project met the State Standards for all clinical departments and services in which the Board has size standards.

B) Criterion 1110.234 (b) - Project Services Utilization

Centegra successfully addressed the projected utilization for services departments proposed by this project.

C) Criterion 1110.234 (c) - Size of the Project and Utilization:

As a basis for determining departmental gross square footage for areas in which norms are not listed in Appendix B of the Board's rules, Centegra relied upon IDPH 77 ILL Adm. Code 250.2440, General Hospital Standards and the AIA (American Institute of Architects) Guidelines for Construction and Design of Health Care Facilities-2006 Edition. The Hospital met the requirements of the Size of the Project and Utilization criterion.

D) Criterion 1110.234(e) - Assurances

Centegra attested that by the second year after project completion that they will be at target occupancy and therefore, Centegra met the requirements of the Assurances criterion.

# 3. <u>Section 1110.530 - Medical/Surgical, Obstetric, Pediatric and Intensive Care – Review Criteria</u>

A) Criterion 1110.530 (e) - Staffing Availability

Centegra provided information on the permit application that indicated that a sufficient workforce would be available once the hospital became operational by 2015.

B) Criterion 1110.530 (f) - Performance Requirements

Centegra proposed a medical surgical bed capacity of 100 beds, 20 obstetric beds and 8 intensive care beds. Centegra met the requirements of the Performance Requirements criterion.

C) Criterion 1110.530 (g) – Assurances

Centegra provided the necessary assurances that the facility would achieve and maintain the occupancy standards specified for each category of service proposed. Centegra met the requirements of the Assurances criterion.

The Board also considered the standards that were not met. The unmet standards were the following:

## Section 1110.530 - Medical/Surgical, Obstetric, Pediatric and Intensive Care – Review Criteria

## A) Criterion 1110.530 (b) - Planning Area Need

Board staff concluded and reported to the Board that there was no absence of services within the A-10 planning area where the Centegra hospital was to be located, nor access limitations due to payor status, or evidence of restrictive admission policies at existing facilities in the planning area. Centegra provided evidence of three (3) census tracts within planning area A-10 that have been designated as a Medically Underserved Population, one (1) census tract in the primary service area was designated Medically Underserved Area/Population, four townships in the market area designated were Health Manpower Shortage Areas.

Planning areas A-10 and A-11 have the second and third highest bed need of all planning areas in Illinois and they are two (2) of the four (4) planning areas with a bed need. However, there are existing facilities within 45 minutes that are operating below the Board's target occupancy for medical surgical, intensive care and obstetric beds. Target occupancies for medical/surgical beds range from 80% to 90%. Target occupancy for intensive care beds is 60%. Target occupancies for obstetric beds range from 60% to 78%. Centegra did not meet the requirements of this criterion. (See Table One)

	Table One							
	Facilities with	nin 45 minut	tes of p	ropose	d hosp	ital		
NAME	CITY	Adjusted	MS	ICU	ОВ	MS %	ICU %	OB %
		Time	Beds	Beds	Beds			
Centegra Hospital - Woodstock	Woodstock	16	60	12	14	83.50%	77.30%	53.40%
Provena Saint Joseph Hospital	Elgin	20	99	15	0	71.10%	60.4%	0.00%

Sherman Hospital	Elgin	24	189	30	28	63.80%	55.80%	70.00%
Centegra Hospital - McHenry	McHenry	25	129	18	19	74.10%	91.80%	40.00%
Advocate Good Shepherd Hospital	Barrington	28	113	18	24	81.60%	84.70%	50.20%
St. Alexius Medical Center	Hoffman Estates	31	212	35	38	71.00%	57.00%	62.10%
Delnor Community Hospital	Geneva	36	121	20	18	56.50%	67.80%	69.50%
Mercy Harvard Memorial Hospital	Harvard	37	17	3	0	27.50%	9.50%	0.00%
Kishwaukee Community Hospital	DeKalb	40	70	12	12	72.70%	26.90%	61.70%
Alexian Brothers Medical Center	Elk Grove Villa	43	241	36	28	82.70%	71.50%	72.70%
Northwest Community Hospital	Arlington Hts.	44	336	60	44	61.30%	50.90%	55.00%

<sup>\*</sup>Time and Distance based on MapQuest and adjusted per 77 IAC 1100.510 (d) by 1.15X

Bed and Utilization information taken for IDPH 2010 Hospital Questionnaire

# B) Criterion 1110.530 (c) - Unnecessary Duplication/Maldistribution

Board staff concluded and reported to the Board that the bed to population ratio in A-10 was provided as required and all facilities within 30 minutes were identified. There were existing facilities within the planning area and within 30 minutes of the proposed site of the Hospital that are below the Board's target occupancy. Centegra reported that because of the population growth projections and the aging population the establishment of Centegra Hospital- Huntley will not impact other area providers. Existing hospitals within 30 minutes are not at target occupancy; therefore it would appear that the proposed Hospital would impact other area providers. Centegra did not meet the requirements of this criterion. (See Table Two)

Table Two
Facilities within 30 minutes of the proposed site

					_	0 Num of Bed		2010 B	ed Occı	ıpancy
Facility Name	City	Minutes Adjusted	Miles	Planning Area	M/S	ICU	ОВ	M/S %	ICU %	OB %
Centegra Hospital - Woodstock	Woodstock	16	11.26	A-10	60	12	14	83.5%	77.3%	53.4%
Sherman Hospital	Elgin	20	15.11	A-11	189	30	28	63.8%	55.8%	70.0%
Provena Saint Joseph Hospital	Elgin	24	13.9	A-11	99	15	0	71.1%	60.4%	0.0%
Centegra Hospital McHenry	McHenry	25	17.83	A-10	129	18	19	74.1%	91.8%	40.0%
Advocate Good Shepherd	Barrington	28	16.61	A-09	113	18	24	81.6%	84.7%	50.2%

<sup>\*</sup>Time and Distance based on MapQuest and adjusted per 77 IAC 1100.510 (d) by 1.15X

Bed and Utilization information taken for IDPH 2010 Hospital Questionnaire

# 2. <u>Section 1110.3030 (b) – Clinical Service Areas Other Than Categories of Service – Review Criteria</u>

Board staff concluded and reported to the Board that because this is a proposed new hospital, Centegra projected utilization information because historical utilization was not available. Generally, the projected patient volumes for clinical services other than categories of services were calculated based upon the applicants expected market share, the

projected population growth in the market area and the historical experience at existing hospitals within the Centegra Health System. However, because existing hospitals were not operating at Board occupancy targets it would appear that the additional services would lower utilization at other area providers. Centegra did not meet the requirements of this criterion.

III.

The Board found that Centegra provided the information that complied with all of the following standards in the Board's financial and economic feasibility review rules in 77 III Adm. Code 1120:

## 1. Section 1120.120 - Availability of Funds

Centegra provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System. The Board considered that the Hospital project would be funded with cash and securities of \$48,010,352, a bond issue of \$183,000,000 and lease of capital equipment of \$2,150,000. Centegra met the requirements of the Availability of Funds criterion.

## 2. Section 1120.130 - Financial Viability

Centegra provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System. The Board considered that the Hospital project would be funded with cash and securities of \$48,010,352, a bond issue of \$183,000,000 and lease of capital equipment of \$2,150,000. Centegra met the requirements of the Financial Viability criterion.

## 3. Section 1120.140 - Economic Feasibility

## A) Criterion 1120.140 (a) - Reasonableness of Financing Arrangements

Centegra provided evidence of an "A-" rating from Standard and Poor's for Centegra Health System on the Illinois Health Facilities Authority 1998 revenue bonds and it's "A-" underlying rating on the Authority's 2002 revenue bonds issued by Centegra Health System. The Board considered that the Centegra project would be funded with cash and securities of \$48,010,352, a bond issue of \$183,000,000 and lease of capital equipment of \$2,150,000. Centegra met the

requirements of the Reasonableness of Financing Arrangements criterion.

B) Criterion 1110.140 (b) - Conditions of Debt Financing

Centegra attested that the selected form of debt financing for this project would be the issuance of bonds through the Illinois Health Finance Authority as well as the leasing of capital equipment. They also attested that the selected form of debt financing for the project would be at the lowest net cost available. In addition, a portion of the project would involve the leasing of capital equipment and the expenses incurred with leasing are less costly than the purchase of new equipment. Centegra met the requirements of the Conditions of Debt Financing criterion.

C) Criterion 1110.140 (c) - Reasonableness of Project and Related Costs

The following Centegra costs were provided to the Board:

<u>Preplanning Costs</u> – These costs total \$1,729,015 and are 1.74% of new construction contingency and movable equipment. These costs appeared reasonable when compared to the State Standard of 1.8%

<u>Site Survey and Soil Investigation Site Preparation</u> – These costs total \$1,070,937 and are 1.42% of construction and contingency costs. These costs appeared reasonable when compared to the Board Standard of 5%.

Offsite Work – These costs total \$5,356,644. The Board does not have a standard for these costs.

New Construction Cost and Contingencies – These costs total \$75,392,411 or \$398.64 per gross square feet ("GSF"). These costs appeared reasonable when compared to the Board standard of \$403.39 GSF.

<u>Contingencies</u> – These costs total \$6,540,894 or 9.5% of construction costs. These costs appeared reasonable when compared to the Board standard of 10%.

<u>Architectural/Engineering Fees</u> – These costs total \$4,045,356 or 5.37% of construction and contingency fees. These costs appeared reasonable when compared to the Board standard of 3.59-5.39%.

<u>Movable and Other Equipment</u> – These costs total \$24,170,213. The Board does not have a standard for these costs.

<u>Bond Issuance Expense</u> – These costs total \$1,477,016. The Board does not have a standard for these costs.

<u>Net Interest Expense During Construction</u> – These costs total \$13,514,695. The Board does not have a standard for these costs.

<u>FMV of Leased Equipment – These costs total \$2,150,000.</u> The Board does not have a standard for these costs.

Other Costs to be Capitalized – These costs total \$193,030. The Board does not have for these costs.

The Hospital met the requirements of the Reasonableness of Project and Related Costs criterion.

D) Criterion 1110.140 (d) - Projected Operating Costs

These costs are \$1,772 per equivalent patient day. The Board does not have a standard for these costs.

E) Criterion 1110.140 (e) - Total Effect of the Project on Capital Costs

These costs are \$223 per equivalent patient day. The Board does not have a standard for these costs.

IV.

At the June 28, 2011 meeting the Board considered that there was a calculated bed need for 83 medical surgical beds, 8 ICU beds and 27 obstetric beds in the A-10 planning area, where the Hospital would be located. At the December 7, 2011 meeting the Board considered the revised calculated bed need which was 138 medical surgical beds, 18 intensive care unit beds and 22 obstetric beds in the A-10 planning area by 2018 according to the most current and updated bed inventory (October 21, 2011).

The Board also conducted a public hearing regarding the Centegra project on February 16, 2011. At the public hearing one hundred and fifty-three (153) individuals were present but did not provide testimony, one hundred and thirty-four (134) individuals spoke in support of the project, and eighty-five (85) individuals spoke in opposition. The Board also received a number of letters in support and opposition to the Centegra project. The Board considered the transcript of the public hearing and the letters in support and opposition to the Centegra project.

The Centegra project was not approved by the Board at the June 28, 2011 Board meeting. The project received an "intent to deny". The Centegra project was again considered at the December 7, 2011 Board meeting and was not approved. The project received a denial. Centegra requested an administrative hearing to contest the project denial. In preparation for the hearing it was discovered that the Centegra record, that was considered by the Board, contained documents regarding the Mercy Hospital project #10-089. Administrative Law Judge Hart recommended that the Centegra record be corrected and for the Board to reconsider the Centegra hospital project with the corrected record.

The Board adopted Administrative Law Judge Hart's recommendations and reconsidered and approved the Hospital project with the corrected record at the July 24, 2012 Board meeting. The Board approved the corrected application for permit for the Centegra hospital project #10-090 based upon the project's substantial conformance with the applicable standards and criteria of 77 III Adm. Code 1110 and 1120. In arriving at a decision, the Board considered the findings contained in the State Agency Report, the application material, public hearing testimony and documents, any testimony made before the Board, and the Illinois Health Facilities Planning Act (20 ILCS 3960).

VI.

This is a written, final decision by the Illinois Health Facilities and Services Review Board about the Centegra Hospital-Huntley, Illinois, Centegra Health System Project #10-090. This written, final decision was approved by the Board at the September 11-12, 2012 Board Meeting.

Dale Galassie	Date
Chairman	

	Page 1
1	STATE OF ILLINOIS
2	HEALTH FACILITIES AND SERVICES REVIEW BOARD
3	525 West Jefferson Street, 2nd Floor
4	Springfield, Illinois 62761
5	217-782-3516
6	
7	
8	
9	
10	OPEN SESSION
11	(September 11, 2012)
12	
13	Regular session of the meeting of the State of
14	Illinois Health Facilities and Services Review Board was
15	held on September 11 and 12, 2012, at the Marriott
16	Bloomington-Normal Hotel & Conference Center, 201 Broadway
17	Street, Normal, Illinois.
18	
19	
20	
21	
22	
23	
24	

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

	Page 2
1	PRESENT:
2	Dale Galassie - Chairman (present September 11 only)
2	John Hayes - Vice-Chairman (presided on September 12)
3	Ronald Eaker
4	James Burden
4	Alan Greiman
_	Kathy Olson
5	Richard Sewell
	David Penn
6	Deanna Demuzio
7	ALSO PRESENT:
	Courtney Avery - Administrator
8	Catherine Clark - Board Staff
	Frank Urso - General Counsel
9	Juan Morado - Assistant Counsel
	Alexis Kendrick - Board Staff
10	Claire Burman - Board Staff
11	Michael Constantino - IDPH Staff
12	George Roate - IDPH Staff
13	David Carvalho - IDPH
14	Bill Dart - IDPH
15	Michael C. Jones - DHFS
16	Michael Pelletier - DHS (present September 11 only)
17	Bonnie Hills - IDPH Staff (present September 11 only)
18	
19	Reported by:
20	Karen K. Keim
21	CRR, RPR, CSR-IL, CRR-MO
22	Midwest Litigation Services
23	401 N. Michigan Avenue
24	Chicago, IL 60611

MIDWEST LITIGATION SERVICES Phone: 1.800.280.3376

Fax: 314.644.1334

002558

	Page 126
1	it seems to be working better. We'll see.
2	Moving on to Item B Centegra Hospital, Project
3	10-090, asking for a final decision. Frank?
4	MR. URSO: We previously talked about this.
5	What I'm requesting is a motion to approve the written
6	Final Decision on the Centegra Hospital, Huntley, Illinois
7	project, Project 10-090, which was in your packet of
8	materials. Requesting a motion to approve that final
9	written decision.
10	MR. BURDEN: So moved.
11	MS. OLSON: Seconded.
12	MR. ROATE: Motion by Dr. Burden, seconded by
13	Ms. Olson.
14	Dr. Burden?
15	MR. BURDEN: Yes.
16	MR. ROATE: Senator Demuzio?
17	MS. DEMUZIO: Yes.
18	MR. ROATE: Mr. Eaker?
19	MR. EAKER: Yes.
20	MR. ROATE: Justice Greiman?
21	MR. GREIMAN: Yes.
22	MR. ROATE: Mr. Hayes?
23	MR. HAYES: Yes.
24	MR. ROATE: Ms. Olson?

	Page 127
1	MS. OLSON: Yes.
2	MR. ROATE: Mr. Penn?
3	MR. PENN: Yes.
4	MR. ROATE: Mr. Sewell?
5	MR. SEWELL: Yes.
6	MR. ROATE: Chairman Galassie?
7	CHAIRMAN GALASSIE: Yes.
8	MR. ROATE: Nine votes in the affirmative.
9	CHAIRMAN GALASSIE: Motion passes. Thank you
10	very much.
11	Moving on to Item C, Mr. Carvalho, who, to his
12	credit, has been distinguished with yet another
13	appointment, which he will explain for us, and we'll have
14	some dialogue about that relationship with this Board.
15	MR. CARVALHO: Thank you. Especially for new
16	members, Senator, this is not your typical
17	how-I-spent-my-summer-vacation segment of the meeting. We
18	don't usually do this, but, in fact, during my summer
19	vacation, something did come up that I wanted an
20	opportunity to bring to the attention of the Board, explain
21	what it is, how we have handled the situation in the past,
22	how we will continue to handle it in the future, and
23	perhaps give you a little insight into how the Agency and
24	the Board and the Board Staff work, generally.