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August 25, 2010

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Dale Galassie
Chairman
Illinois Health Facilities and Services Review Board
525 W. Jefferson Street, 2nd Floor
Springfield, Illinois 62761

HEALTH FACILITIES &
SERVICES REVIEW BOARD

RE Fresenius Medical Care (FMC) - Mundelein
IHSRB #10-036

Written Comments

The proposed project duplicates services available within 30 minutes travel time of the proposed site. The market area, within 30 minutes of the proposed site, has ten (10) facilities. See Page 56 of the CON application for a list of these facilities. These facilities are approved to operate 158 stations. Currently these facilities are only 63% occupied based on 2nd Quarter 2010 data from The Renal Network.

Three (3) of these facilities are new, FMC-Deerfield (9% occupancy); FMC- Palatine (0%); and DVA - Barrington Creek (0%). Many of the proposed patients can be easily served at these facilities. In fact, 33 of the proposed 110 pre-renal patients, almost one-third of the proposed patients for FMC- Mundelein are from Lake Forest (60045). These patients would be better served at FMC-Deerfield which is only 9% occupied.

DaVita also operates a facility in Lake Villa which is only 44% occupied. Lake Villa is within easy reach of the proposed nine (9) patients from Grayslake (60030.)

We firmly believe that the best alternative for meeting the needs of existing and proposed patients is to utilize approved, nearby facilities.

As DaVita takes all patients regardless of ability to pay, we see no need to establish a new facility in an area that is already sufficiently served.

Thank you for your consideration of our comments.

Sincerely,

Kelly B Ladd
Group Director
Heartland Division
DaVita, Inc.

Heartland Region 1 Office

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*DaVita.***Fax****To:** Mr. Dale Galassi**From:** Margaret Enger *ME***Fax:** 217-785-4111**Pages:** 2**Phone:** 217-782-3516**Date:** 8/25/2010**Re:** Fresenius Medical Care - Mundelein**CC:**

IHSRB #10-036

Urgent For Review Please Comment Please Reply Please Recycle

• Comments:

Attached are written comments for Fresenius Medical Care - Mundelein Project 10-036.

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