

## **PURPOSE OF PROJECT**

The purpose of the proposed project is to improve accessibility to emergency services for the residents of north-central and northwestern Lake County. Patients in need of emergency care, as opposed to “urgent” care, are most often transported to an emergency room by a rescue squad or ambulance. The project’s planning area is identified on the attached map. The geographic service area (GSA) extends 30 minutes from the proposed site in all directions, except that it stops to the north at the Wisconsin state border. The perimeter of the GSA was identified using 30 minutes drives times through Map Quest, adjusted consistent with Board rules.

The table below identifies the 2008 ER utilization in the GSA, as reported in the hospital’s IDPH *Profiles*.

### **2008 Utilization of Emergency**

#### **Departments located in the GSA**

Hospital	Location	Visits (1)
Vista Medical Center- West	Waukegan	12,018
Advocate Condell Medical Center	Libertyville	<u>45,944</u>
		57,962

(1) per IDPH *Profiles*

The data presented above documents 57,962 visits during 2008, the most recent IDPH data available to the co-applicants.

CompDATA was used to calculate ED visits in the GSA for the two most recent years data was available: October 2007 – September 2008 (2008) October 2008 – September 2009 (2009). We recognize the CompDATA shows different ED visit totals than does IDPH data 2008. This may be based on different reporting methods, or the fact that the CompDATA calculation was not on a calendar year basis. CompDATA shows, for hospitals in the GSA, 51,584 total ED visits in 2008 and 63,127 total ED visits in 2009. Using CompDATA to conduct a zip code analysis, 46,213 ED visits in 2008 were by patients who reside in zip codes within the

GSA, and 57,470 of the ED visits in 2009 were by patients who reside in zip codes within the GSA. Based on this, 89.4% of 2008 ED visits at hospitals in the GSA were by patients who resided within the GSA, and 91% of 2009 ED visits at hospitals in the GSA were by patients who resided within the GSA. Hospital-specific ED visits can be found in the attached CompDATA information. Calendar year 2009 ED visits for Vista-East and Vista-West can be found in Attachment 74.

Approximately 85% of the proposed FEC's patients are anticipated to come from the target population area (TPA) identified in said map, and which consists of that portion of Lake County located closer to the proposed site than to any existing hospital-based emergency department; ZIP code areas 60002 (Antioch), 60046 (Lindenhurst/Lake Villa) and 60073 (Round Lake) and portions of five others. The vast majority of the remaining 15% of the anticipated patients will, it is believed, come from other parts of the GSA (and possibly from southern Wisconsin).

As this project relates to accessibility, restricted services exist, per Section 1110.3230, when one or more of three situations occur: 1) there are no emergency departments in the GSA; 2) the GSA exhibits indicators of medical care problems; or 3) all existing emergency services in the GSA meet or exceed the IDPH's utilization standard. Among the indicators of medical care problems identified in Section 1110.3230 is "...designation by the Secretary of Health and Human Services as a Health Professional Shortage Area, a Medically Underserved Area, or Medically Underserved Population. Attached is documentation from the U.S. Department of Health and Human Services, showing three townships, all of which are located in the northeastern portion of the GSA, being identified as Health Professional Shortage Areas for primary medical care.

Lastly, attached is a letter from the Village of Lindenhurst endorsing the project.

# Case Trend Analysis

COMPdata

COMPdata Report: ER PATIENTS MARKET SHARE FOR ANNE ALL ZIPS

03/18/2010

Reporting Period: 10/01/2007 THROUGH 09/30/2009

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PROVIDER FACILITY	CASES					SHARE				
	10/01/2009 09/30/2009	10/01/2007 09/30/2007	% Change	% Change	% Change	10/01/2009 - 10/01/2007 09/30/2009 - 09/30/2007	% Change	% Change	% Change	% Change
✓ ADVOCATE CONDELL MEDICAL CENTER	49,129	45,126	8.87			23.9	24.2	-1.46		
ADVOCATE GOOD SHEPHERD HOSPITAL	8,125	8,895	-8.66			3.9	4.8	-17.33		
CENTEGRA HOSPITAL - MCENRY	36,390	30,153	20.69			17.7	16.2	9.23		
MIDWESTERN REGIONAL MEDICAL CENTER	4,468	420	963.81			2.2	0.2	864.44		
NORTHSHORE UNIVERSITY HEALTHSYSTEM HIGHL	24,502	23,621	3.73			11.9	12.7	-6.11		
NORTHWESTERN LAKE FOREST HOSPITAL	33,469	34,271	-2.34			16.3	18.4	-11.61		
VISTA MEDICAL CENTER EAST	35,813	37,412	-4.27			17.4	20.1	-13.36		
✓ VISTA MEDICAL CENTER WEST	13,998	6,458	116.75			6.8	3.5	96.22		
TOTAL:	205,894	186,356	10.48			100.0	100.0	115.00		

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# Case Trend Analysis

COMPdata Report: ER PATIENTS MARKET SHARE FOR ANNE  
Reporting Period: 10/01/2007 THROUGH 09/30/2009

ZIPs WITHIN THE GSA

COMPdata

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PROVIDER FACILITY	CASES				SHARE			
	10/01/2008 09/30/2009	10/01/2007 09/30/2008	% Change	% Change	10/01/2008 09/30/2009	10/01/2007 09/30/2008	% Change	% Change
✓ ADVOCATE CONDELL MEDICAL CENTER	44,106	40,018	10.22		28.3	28.8	-1.74	
ADVOCATE GOOD SHEPHERD HOSPITAL	1,622	1,630	-11.37		1.0	1.3	-20.99	
CENTEGRA HOSPITAL - MCHENRY	22,661	18,166	24.74		14.5	13.1	11.21	
MIDWESTERN REGIONAL MEDICAL CENTER	3,718	279	1,232.62		2.4	0.2	1,085.08	
NORTHSHORE UNIVERSITY HEALTHSYSTEM HIGHU	6,642	6,533	1.67		4.3	4.7	-9.37	
NORTHWESTERN LAKE FOREST HOSPITAL	29,604	30,502	-2.94		19.0	21.9	-13.47	
VISTA MEDICAL CENTER EAST	34,338	35,694	-3.80		22.0	25.7	-14.23	
✓ VISTA MEDICAL CENTER WEST	13,364	6,105	118.90		8.6	4.4	95.17	
TOTAL:	156,055	139,127	12.17		100.0	100.0	141.46	

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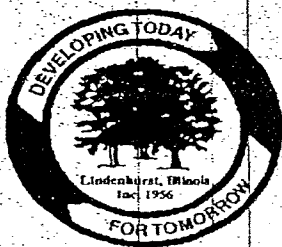


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[HPSA Eligible for the Medicare Physician Bonus Payment](#)  
[MUAP by State & County](#)

<b>Criteria:</b>						
State: Illinois		Discipline: Primary Medical Care				
County: Lake County		Metro: All				
Date of Last Update: All Dates		Status: Designated				
HPSA Score (lower limit): 0		Type: All				
<b>Results:</b> 5 records found.						
(Satellite sites of Comprehensive Health Centers automatically assume the HPSA score of the affiliated grantee. They are not listed separately.)						
HPSA Name	ID	Type	FTE	# Short	Score	
<b>097 - Lake County</b>						
Lake County Community Health Department and Communit	117999176B	Comprehensive Health Center	1		7	
Low Income - Waukegan/Zion/Benton	117999179C	Population Group	4	12	12	
Benton Township		Minor Civil Division				
Waukegan Township		Minor Civil Division				
Zion Township		Minor Civil Division				
<a href="#">NEW SEARCH</a>			<a href="#">MODIFY SEARCH CRITERIA</a>			



## Village of Lindenhurst

2301 E. Sand Lake Road  
Lindenhurst, Illinois 60046-8934

January 18, 2007

Jeffrey S. Mark  
Executive Secretary  
Illinois Department of Public Health  
Health Facilities Planning Board  
525 West Jefferson Street, Second Floor  
Springfield, Illinois 62761

Dear Mr. Mark:

I am writing this letter on behalf of the Village of Lindenhurst to express its endorsement of Lindenhurst Illinois Hospital Company, LLC's application for a Certificate of Need from the Illinois Health Facilities Planning Board. On November 27, 2006, the Village Board of Lindenhurst unanimously passed a resolution whole-heartedly supporting Lindenhurst Illinois Hospital Company's proposal to build a new 215,000 square foot medical center in Lindenhurst.

The proposed site on which the new facility would be built is approximately 19 acres and is classified in the PUD-3 Planned Unit Development District. The proposed medical facility is a permitted use in this District. Once the certificate of need is granted and the required site plans and application for a building permit are submitted to us, we will proceed as quickly as possible with our review and approval process.

We look forward to working with Lindenhurst Illinois Hospital Company toward a successful completion of its proposed facility which we believe will fulfill our need for affordable health care for the residents of Lindenhurst and the surrounding community.

Sincerely,

THE VILLAGE OF LINDENHURST

*James B. Stevens*  
James B. Stevens  
Village Administrator

JBS/cs

ATTACHMENT - 11

Web Site: [www.lindenhurstil.org](http://www.lindenhurstil.org) E-mail: [mail@lindenhurstil.org](mailto:mail@lindenhurstil.org) Phone: 847-356-8252 Fax: 847-356-8270





## **ALTERNATIVES**

The purpose of this project is to improve accessibility to emergency services for the residents of north-central and northwestern Lake County. Current accessibility is not optimal for two reasons. The first reason is routine drive times that far exceed those identified by MapQuest due to an inadequate road system, high traffic volumes, two high traffic railroad lines running north-south through the County, and the dozens of lakes, making driving circuitous. Improving travel times through a re-design and expansion of the roadway system is both extraordinarily expensive, and beyond the control of the co-applicants. As such, it is not even considered as an alternative.

The first alternative considered is to do nothing, and continue to rely on area hospitals for the provision of emergency services. This alternative does not address the goal of the project as stated above, or that of the FEC legislation to improve accessibility to emergency medical services.

The second alternative is to rely on others to provide the service. While the Board approved in 2008 a FEC application submitted by Lake Forest Hospital for a similar facility in Grayslake, there remains a pressing need for our proposed FEC facility in Lindenhurst. The Grayslake site is not centrally-located to serve the north-central portion of the county as is the Lindenhurst site, and patients from Antioch and Lindenhurst would need to drive past our proposed site to get to the Lake Forest Hospital site. Last, and important to the type of service being proposed, only the Lindenhurst site has an FAA and IDOT-approved helipad in operation. This availability will be

invaluable when transporting patients in need of inpatient care from the/any FEC to an acute care hospital.

The third alternative is to build the FEC on the Vista Lindenhurst campus, but as a freestanding facility. This alternative was dismissed because it was more costly, would require more square footage and would necessitate the duplication of the imaging facilities already housed in the building proposed to be expanded.

The fourth alternative is the proposed project, which, based on the fact that the Lindenhurst site is nearly 29 minutes from the closest full-service hospital, the availability of a helipad and the central location will provide a greater improvement in accessibility than alternatives one or two. In addition, the development of the FEC as an addition to an existing building in which a variety of services, including a broad scope of imaging services are already available, negates the need to duplicate those services.

The success of the project will be measured by shortened EMS transport time.

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### SUMMARY COMPARISON OF ALTERNATIVES

	<u>Cost</u>	<u>Quality</u>	<u>Accessibility</u>
<u>Alternative 1</u> Do nothing	none	not applicable	inferior...would fail to provide improved access to emergency services
<u>Alternative 2</u> Rely on others to provide service	none	not applicable	inferior...other proposed sites are not as centrally-located to the population to be served
<u>Alternative 3</u> Develop FEC as a freestanding facility	approx \$4.04M (30% over proposed)	identical	identical to selected project



## **SERVICE TO AREA RESIDENTS**

The purpose of the proposed project is to improve accessibility to emergency services for the residents of north-central and northwestern Lake County. Patients in need of emergency care, as opposed to “urgent” care, are most often transported to an emergency room by a rescue squad or ambulance.

The only three emergency departments in the GSA are located at Vista Medical Center – West, which is 24 minutes to the southeast, Northwestern Lake Forest Hospital Grayslake Emergency Center, which is over 16 minutes to the south, and Advocate Condell Medical Center, which is almost 29 minutes to the south/southeast.

A simple proximity assessment identifies the residents of Zip Code areas 60002 (Antioch), 60046 (Lindenhurst/Lake Villa), 60073 (Round Lake) and portions of five other Zip Code areas as residing closer to the proposed Lindenhurst site than any of the existing hospital-based emergency departments. This area is defined as the Target Population Area (TPA). As such, accessibility to emergency care services will clearly be improved for the TPA - which represents a sizable portion of the GSA - with the development of a freestanding emergency center in Lindenhurst; and the co-applicants believe that approximately 85% of the patients to be seen in the proposed freestanding emergency center will be residents of the TPA. Traditionally, need assessments prepared for Certificate of Need projects exclude out-of-state patients, and while the Lindenhurst site is located within six miles of the Wisconsin border, per past practices, Wisconsin residents have been excluded from the GSA population. However, it is anticipated that some patients using the emergency center will be Wisconsin residents. The vast majority of the remaining patients will come from the rest of the GSA.

The table below identifies the 2008 ER utilization in the GSA, as reported in the hospital's IDPH *Profiles*.

**2008 Utilization of Emergency**

**Departments located in the GSA**

Hospital	Location	Visits (1)
Vista Medical Center- West	Waukegan	12,018
Advocate Condell Medical Center	Libertyville	45,944
		57,962

(1) per IDPH *Profiles*

The data presented above documents 57,962 visits during 2008, the most recent IDPH data available to the co-applicants.

CompDATA was used to calculate ED visits in the GSA for the two most recent years data was available: October 2007 – September 2008 (2008) and October 2008 – September 2009 (2009). We recognize the CompDATA shows different ED visit totals than does IDPH data 2008. This may be based on different reporting methods, or the fact that the CompDATA calculation was not on a calendar year basis. CompDATA shows, for hospitals in the GSA, 51,584 total ED visits in 2008 and 63,127 total ED visits in 2009. Using CompDATA to conduct a zip code analysis, 46,213 ED visits in 2008 were by patients who reside in zip codes within the GSA, and 57,470 of the ED visits in 2009 were by patients who reside in zip codes within the GSA. Based on this, 89.4 of 2008 ED visits at hospitals in the GSA were by patients who resided within the GSA, and 91% of 2009 ED visits at hospitals in the GSA were by patients who resided within the GSA. Hospital-specific ED visits can be found in the attached CompDATA information.

### PLANNING AREA NEED

The project's planning area is identified on the attached map, and identified on that map. The geographic service area (GSA) extends 30 minutes from the proposed site, in all directions, exception that it stops to the north at the Wisconsin state border. The perimeter of the GSA was identified, using 30-minute drive times through MapQuest, adjusted consistent with the State Board's rules.

Approximately 85% of the proposed FEC's patients are anticipated to come from the target population area (TPA) identified in said map, and which consists of that portion of Lake County located to the proposed site than to any existing hospital-based emergency department; ZIP code areas 60002 (Antioch), 60046 (Lindenhurst/Lake Villa) and 60073 (Round Lake) and portions of five others. The vast majority of the remaining 15% of the anticipated patients, it is believed, will come from other parts of the GSA (and possibly from southern Wisconsin).

The table below identifies the anticipated origin of the center's population:

		2009 Area ER Visits	Proposed FEC Mkt. Pen.	Projected FEC Visits
60002	Antioch	4,817	40%	1,927
60020	Fox Lake	2,747	20%	549
60030	Grayslake	6,664	10%	666
60031	Gurnee	7,668	10%	767
60041	Ingleside	2,460	20%	492
60046	Lindenhurst/Lake Villa	5,901	70%	4,131
60073	Round Lake	14,928	30%	4,478
60083	Wadsworth	1,715	30%	514
				<hr/> 13,523
		adj. for out-of-area (TPA) patients		<u>.85</u>
				15,909

We developed the projected patients origin data based on our understanding of the GSA and TPA, discussions with area providers of EMS services, and discussions with the

regional EMS coordinator. As discussed in the “Utilization” section in Attachment 74, this projected utilization was calculated in a very conservative manner, by making the following assumptions:

- ED service utilization will remain at the 2009 level.
- 100% of proposed FEC patients will reside closer to the FEC than to another hospital – based ED.
- No more than 70 % of the patients from any Zip Code area will use the proposed FEC.
- Our calculations factor in the FEC facility in Grayslake, for example by projecting that only 10% of the proposed FEC’s patients would originate in the Grayslake Zip Code area.

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# Market Report

COMPdata Report: ER PATIENTS MARKET SHARE - LAKE COUNTY

Reporting Period: 10/01/2008 THROUGH 09/30/2009

COMPdata

03/05/2010

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ZIP CODE - PATIENT	Cases	Market Share
60002 ANTIOCH	4,817	2.64
60010 BARRINGTON	4,572	2.51
60011 BARRINGTON	26	0.01
60015 DEERFIELD	5,426	2.98
60020 FOX LAKE	2,747	1.51
60030 GRAYSLAKE	6,664	3.66
60031 GURNEE	7,668	4.21
60035 HIGHLAND PARK	7,724	4.24
60037 FORT SHERIDAN	4	0.00
60040 HIGHWOOD	1,672	0.92
60041 INGLESIDE	2,460	1.35
60042 ISLAND LAKE	1,564	0.86
60044 LAKE BLUFF	2,335	1.28
60045 LAKE FOREST	4,712	2.58
60046 LAKE VILLA	5,001	3.24
60047 LAKE ZURICH	4,127	2.27
60048 LIBERTYVILLE	6,260	3.44
60049 LONG GROVE	26	0.02
60060 MUNDELEIN	9,407	5.17
60061 VERNON HILLS	5,729	3.15
60064 NORTH CHICAGO	9,140	5.02
60069 LINCOLNSHIRE	1,702	0.93
60073 ROUND LAKE	14,928	8.20
60075 RUSSELL	8	0.00
60079 WAUKEGAN	190	0.10
60083 WADSWORTH	1,715	0.94
60084 WAUCONDA	2,537	1.39
60085 WAUKEGAN	35,722	19.61
60088 NORTH CHICAGO	45	0.02
60087 WAUKEGAN	8,746	4.80
60088 GREAT LAKES	1,097	0.60
60089 BUFFALO GROVE	7,452	4.09
60092 LIBERTYVILLE	11	0.01
60096 WINTHROP HARBOR	1,322	0.73
60099 ZION	13,664	7.50
GRAND TOTAL:	182,122	

ATTACHMENT - 19



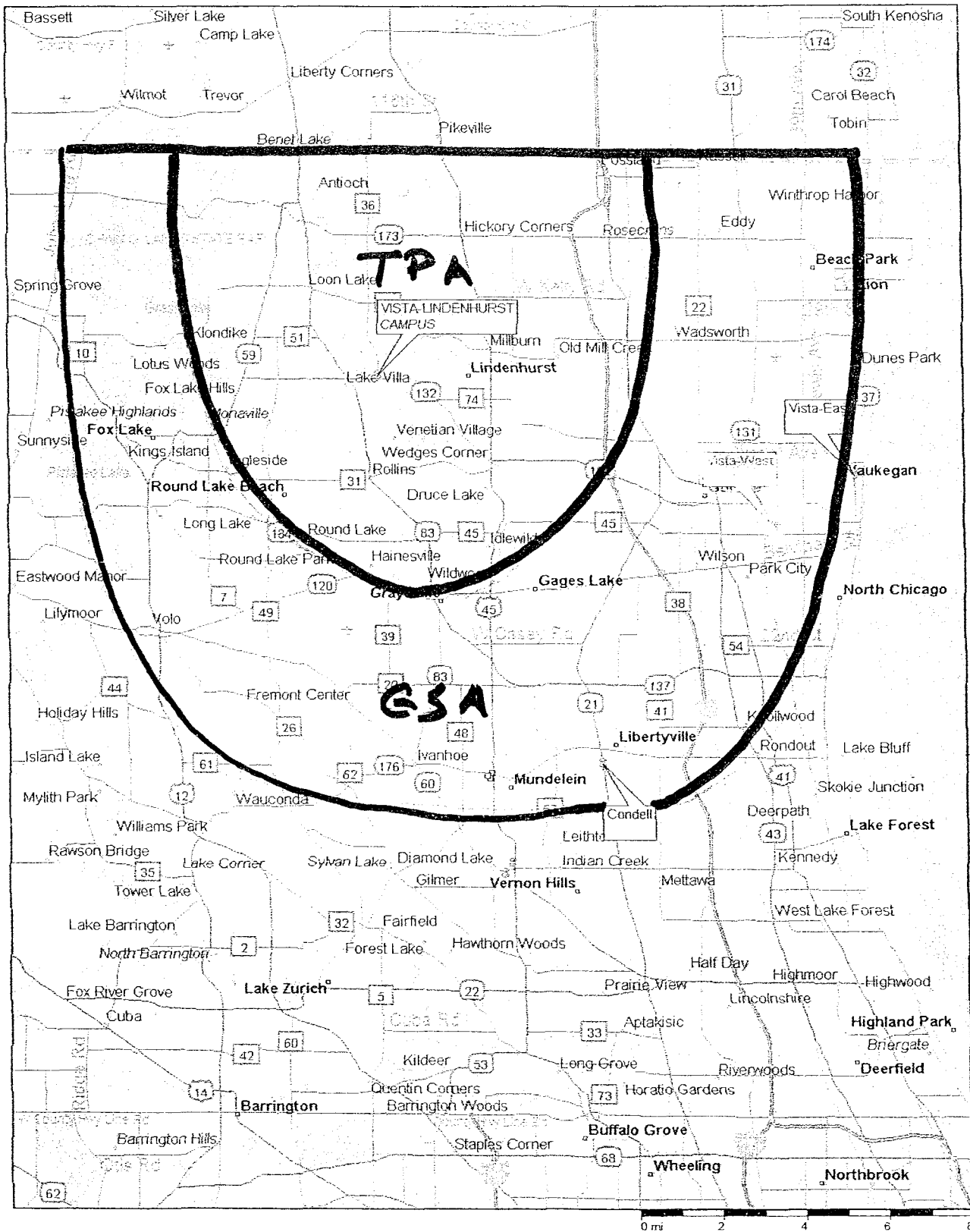


## **SERVICE ACCESSIBILITY**

The purpose of this project is to improve the accessibility to emergency services for the residents of north-central and northwestern Lake County. The proposed service's geographic service area (GSA), as defined in Section 1110.3230 is identified on the attached map. That service area extends 30-minutes from the proposed site, except that it ends at the Wisconsin border to the north.

Restricted services exist, per Section 1110.3230, when one or more of three situations occur: 1) there are no emergency departments in the GSA; 2) the GSA exhibits indicators of medical care problems; or 3) all existing emergency services in the GSA meet or exceed the IDPH's utilization standard. Among the indicators of medical care problems identified in Section 1110.3230 is "...designation by the Secretary of Health and Human Services as a Health Professional Shortage Area, a Medically Underserved Area, or Medically Underserved Population." Attached is documentation from the U.S. Department of Health and Human Services, showing three townships, all of which are located in the northeastern portion of the GSA, being identified as Health Professional Shortage Areas for primary medical care.

# 9334776\_v2



Streets98

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ATTACHMENT - 22

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<b>Criteria:</b>						
<b>State:</b> Illinois		<b>Discipline:</b> Primary Medical Care				
<b>County:</b> Lake County		<b>Metro:</b> All				
<b>Date of Last Update:</b> All Dates		<b>Status:</b> Designated				
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<b>Results:</b> 5 records found.						
(Satellite Sites of Comprehensive Health Centers automatically assume the HPSA score of the affiliated grantee. They are not listed separately.)						
HPSA Name	ID	Type	FTE	# Short	Score	
<b>097 - Lake County</b>						
Lake County Community Health Department and Commun	117999176B	Comprehensive Health Center	1		7	
Low Income - Waukegan/Zion/Benton	117999179C	Population Group	4	12	12	
Benton Township		Minor Civil Division				
Waukegan Township		Minor Civil Division				
Zion Township		Minor Civil Division				
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ATTACHMENT - 22



### **UNNECESSARY DUPLICATION/MALDISTRIBUTION**

The IDPH-defined geographic service area (GSA) includes 22 Zip Code areas and their primary community, as follows:

60002	Antioch
60020	Fox Lake
60030	Grayslake
60031	Gurnee
60041	Ingleside
60044	Lake Bluff
60045	Lake Forest
60046	Lake Villa
60048	Libertyville
60060	Mundelein
60061	Vernon Hills
60064	North Chicago
60073	Round Lake
60079	Waukegan
60083	Wadsworth
60084	Wauconda
60085	Waukegan
60086	North Chicago
60087	Waukegan
60088	Great Lakes
60096	Winthrop Harbor
60099	Zion

In order to identify “the total population” of the identified zip code areas (based upon the most recent population numbers available for the State of Illinois population), a representative of the co-applicants consulted with Michael Gibbs and Michael Mitchell of the IDPH staff and was directed to the U.S. Bureau of the Census ZIP code-specific population data. The cumulative 2000 population of the 22 Zip Code area identified above was 573,045 (it should be noted that the data did not include a population for Zip Code area 60051).

It should also be noted that while the proposed site is about 29 minutes from the closest full-service hospital, a significant portion of the TPA is located in excess of 30 minutes from the closest hospital. In addition, all residents in the TPA are located close



to the Lindenhurst site than to any hospital-based ED. As such, the proposed FEC will not be unnecessarily duplicating emergency department services and this project will not result in a maldistribution of services; rather, accessibility will be improved.

The only providers of emergency department services (and accepting ambulances) located within 30 minutes of the proposed site are Advocate Condell Medical Center, which is located at 755 S. Milwaukee Avenue in Libertyville, Illinois, and Vista Medical Center-West, which is located at 2615 Washington Street in Waukegan, Illinois, and the Lake Forest Hospital FEC, which is located at 1475 E. Belvidere Road in Grayslake, Illinois.

# 9335272\_v2





## STAFFING

No unusual difficulties are anticipated with the staffing of the proposed FEC. As discussed in other portions of this document, the FEC will operate as an extension of the Level II trauma center at Vista Medical Center-East, and will likely attract its staff from the same general area, that being northern Lake County.

As noted, there one only two providers of emergency department services (and accepting ambulances) other than VMC-W located within a 30-minute drive of the proposed facility: Advocate Condell Medical Center and the Lake Forest Hospital FEC in Grayslake.

Consistent with the requirements of Section 1110.3230, letters were sent to area hospitals and providers of ED services (copies attached) regarding vacancy rates, and their responses will be provided to the Board upon request.

# 9334899\_v2



March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

Skokie Hospital  
Kristen Murtos, President  
9600 Gross Point Road  
Skokie, Illinois 60076

Dear Ms. Murtos:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

1. Has your emergency department experienced an average annual vacancy rate of more than 10% for budgeted full-time equivalent staff positions for health care workers subject to licensing by the Illinois Department of Financial and Professional Regulations?
2. How many treatment stations are located in your emergency department?
3. For each of the past 2 years, how many patients have been treated in your emergency department?
4. What impact do you believe this proposed project will have on the utilization of your emergency department?

Sincerely,

Barbara J. Martin  
President & Chief Executive Officer

Vista Medical Center East • Vista Medical Center West • Vista  
Vista MRI Institute • Vista Imaging Center Vernon Hills • Vista  
1324 North Sheridan Road, Waukegan, Ill

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Restricted Delivery Fee (Endorsement Required)	
Total Postage & Fees	\$
Postmark Here	
Sent To: Skokie Hospital	
Street, Apt. No., or PO Box No. 9600 Gross Point Rd.	
City, State, ZIP+4 Skokie, IL 60076	
PS Form 3800, August 2006 See Reverse for Instructions	



March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

Centegra Health System  
Michael S. Eesley, President & CEO  
4201 Medical Center Drive  
McHenry, Illinois 60050-8499

Dear Mr. Eesley:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

1. Has your emergency department experienced an average annual vacancy rate of more than 10% for budgeted full-time equivalent staff positions for health care workers subject to licensing by the Illinois Department of Financial and Professional Regulations?
2. How many treatment stations are located in your emergency department?
3. For each of the past 2 years, how many patients have been treated in your emergency department?
4. What impact do you believe this proposed project will have on the utilization of your emergency department?

Sincerely,

Barbara J. Martin  
President & Chief Executive Officer



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Vista MRI Institute • Vista Imaging Center Vernon Hills • Vista  
1324 North Sheridan Road, Waukegan, Illir  
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Sent to	Centegra
Street, Apt. No., or PO Box No.	4201 Medical Center Dr.
City, State, ZIP+4	McHenry IL 60050

PS Form 3800, August 2008 See Reverse for Instructions



March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

Westlake Hospital  
Patricia Shehorn, EVP & CEO  
1225 Lake Street  
Melrose Park, Illinois 60160-4039

Dear Ms. Shehorn:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

1. Has your emergency department experienced an average annual vacancy rate of more than 10% for budgeted full-time equivalent staff positions for health care workers subject to licensing by the Illinois Department of Financial and Professional Regulations?
2. How many treatment stations are located in your emergency department?
3. For each of the past 2 years, how many patients have been treated in your emergency department?
4. What impact do you believe this proposed project will have on the utilization of your emergency department?

Sincerely,

Barbara J. Martin  
President & Chief Executive Officer

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Street, Apt. No. or PO Box No. <u>1225 Lake Street</u>	
City, State, ZIP+4 <sup>®</sup> <u>Melrose Park, IL 60160</u>	
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137

138





March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

Midwestern Regional Medical Center  
Anne Meisner, Chief Executive Officer  
2520 Elisha Avenue  
Zion, Illinois 60099

Dear Ms. Meisner:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

1. Has your emergency department experienced an average annual vacancy rate of more than 10% for budgeted full-time equivalent staff positions for health care workers subject to licensing by the Illinois Department of Financial and Professional Regulations?
2. How many treatment stations are located in your emergency department?
3. For each of the past 2 years, how many patients have been treated in your emergency department?
4. What impact do you believe this proposed project will have on the utilization of your emergency department?

Sincerely,

Barbara J. Martin  
President & Chief Executive Officer

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Sent To: <i>Midwestern Regional Med. Ctr.</i>	
Street, Apt. No., or PO box No. <i>2520 Elisha Ave.</i>	
City, State, ZIP+4 <i>Zion IL 60099</i>	
PS Form 3800, August 2006 See Reverse for Instructions	



March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

Highland Park Hospital  
Jesse Peterson Hall, President  
777 Park Avenue West  
Highland Park, Illinois 60035-2497

Dear Mr. Hall:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

1. Has your emergency department experienced an average annual vacancy rate of more than 10% for budgeted full-time equivalent staff positions for health care workers subject to licensing by the Illinois Department of Financial and Professional Regulations?
2. How many treatment stations are located in your emergency department?
3. For each of the past 2 years, how many patients have been treated in your emergency department?
4. What impact do you believe this proposed project will have on the utilization of your emergency department?

Sincerely,

Barbara J. Martin  
President & Chief Executive Officer

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1324 North Sheridan Road, Waukegan, Illi

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Street, Apt. No. or PO Box No. <u>777 Park Avenue West</u>	
City, State, ZIP+4 <u>Highland Park IL 60035</u>	
PS Form 3800, August 2009 See Reverse for Instructions	



March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

Condell Medical Center  
Ann Errichetti, President  
801 South Milwaukee Avenue  
Libertyville, Illinois 60048-3199

Dear Ms. Errichetti:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

1. Has your emergency department experienced an average annual vacancy rate of more than 10% for budgeted full-time equivalent staff positions for health care workers subject to licensing by the Illinois Department of Financial and Professional Regulations?
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4. What impact do you believe this proposed project will have on the utilization of your emergency department?

  
Sincerely,

Barbara J. Martin  
President & Chief Executive Officer

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Street, Apt. No., or PO Box No. <i>801 S. Milwaukee</i>	
City, State, ZIP+4 <i>Libertyville IL 60048</i>	
PS Form 3800, August 2006 See Reverse for Instructions	



March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

University of Chicago Medical Center  
Everett E. Vokes, M.D., Interim Dean & CEO  
5841 South Maryland Avenue  
Chicago, Illinois 60637-1470

Dear Mr. Vokes:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

1. Has your emergency department experienced an average annual vacancy rate of more than 10% for budgeted full-time equivalent staff positions for health care workers subject to licensing by the Illinois Department of Financial and Professional Regulations?
2. How many treatment stations are located in your emergency department?
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4. What impact do you believe this proposed project will have on the utilization of your emergency department?

Sincerely,

Barbara J. Martin  
President & Chief Executive Officer

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March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

Lake Forest Hospital  
Thomas J. McAfee, President & CEO  
660 North Westmoreland Road  
Lake Forest, Illinois 60045-9989

Dear Mr. McAfee:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

1. Has your emergency department experienced an average annual vacancy rate of more than 10% for budgeted full-time equivalent staff positions for health care workers subject to licensing by the Illinois Department of Financial and Professional Regulations?
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Sincerely,

Barbara J. Martin  
President & Chief Executive Officer

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Sent To <u>Lake Forest Hospital</u>	
Street, Apt. No., or PO Box No. <u>660 N. Westmoreland Rd</u>	
City, State, ZIP+4 <sup>®</sup> <u>Lake Forest IL 60045</u>	

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1324 North Sheridan Road, Waukegan, Illin

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March 8, 2010

ATTACHMENT - 25

**Via Certified Mail-Return Receipt Requested**

Lake Forest Hospital FEC  
Thomas J. McAfee, President & CEO  
660 North Westmoreland Road  
Lake Forest, Illinois 60045-9989

Dear Mr. McAfee:

Vista Medical Center East intends to file a Certificate of Need application, seeking approval to develop a Freestanding Emergency Center on Vista's Lindenhurst Campus.

Consistent with the proposed rules of the Illinois Health Facilities and Services Review Board, it would be appreciated if you could provide me with the following information in the form of a letter, to be sent to me within 15 days of your receipt of this request:

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Sincerely,

Barbara J. Martin  
President & Chief Executive Officer

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Sent To: Lake Forest Hospital FEC	
Street, Apt. No., or PO Box No.: 660 N. Westmoreland Rd	
City, State, ZIP+4: Lake Forest, IL 60045	
U.S. Form 3800, August 2006	

144



March 15, 2010

Illinois Health Facilities and Services Review Board  
525 West Jefferson Street  
Springfield, IL 62761

Re: Vista Health System – CON application  
Utilization Assurance

To Whom It May Concern:

A Certificate of Need Application has been filed for the establishment of a freestanding emergency center on Vista Health System's Lindenhurst, Illinois campus. Please be advised that it is our expectation and understanding that by the second year following the project's completion, the facility will be operating at the IHFSRB's target utilization level of 80%, and that it will, at minimum, maintain that level of utilization thereafter.

Sincerely,

Barbara J. Martin  
President and Chief Executive Officer

Notarized:

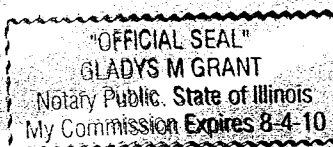
Barbara J. Martin, on March 16, 2010  
did personally appear before me and  
originally signed this document

By:

Notary Public

Date:

March 16, 2010



Attachment - 26





## UTILIZATION

The IDPH-adopted utilization standard for freestanding emergency centers is 2,000 visits per treatment room.

Utilization was projected in a very conservative manner, including the following assumptions:

- utilization of emergency department services by area residents will remain at the 2009 level, even though a population increase will be realized.
- 100% of the FEC's patients will reside closer to the FEC than to a hospital-based emergency department (note: we used this calculation even though up to 15% of patients likely will come from other parts of the GSA).
- no more than 70% of the emergency services patients from any ZIP Code area will use the proposed FEC.

Based on the assumptions identified above, utilization during the second year of the proposed FEC's operation is projected to be 13,523 visits, supporting a "need" for the proposed seven treatment stations. The manner in which projected utilization was identified is presented in the table below.

		2009 Area ER Visits	Proposed FEC Mkt. Pen.	Projected FEC Visits
60002	Antioch	4,817	40%	1,927
60020	Fox Lake	2,747	20%	549
60030	Grayslake	6,664	10%	666
60031	Gurnee	7,668	10%	767
60041	Ingleside	2,460	20%	492
60046	Lindenhurst/Lake Villa	5,901	70%	4,131
60073	Round Lake	14,928	30%	4,478
60083	Wadsworth	1,715	30%	<u>514</u>
				13,523
		adj. for out-of-area (TPA) patients		<u>.85</u>
				15,909

The utilization projection identified above will not require the hiring of any physicians or other professionals that will refer patients to the FEC.

## **MUNICIPALITY**

The proposed Freestanding Emergency Center (FEC) will be located on the Vista Health System campus in Lindenhurst, Illinois. The U.S. Bureau of the Census estimated Lindenhurst's 2007 population to be 14,639.

## **CONTROL HOSPITAL**

Vista Medical Center-East is the resource hospital for the area's EMS program covering the northern portion of Lake County (North Lake County Emergency Medical Services System), and is located 13.3 miles (per MapQuest) to the east of the proposed freestanding emergency center. Vista Medical Center-East is designated as a Level II trauma center, and will "control" the proposed facility.

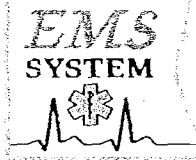
## **RESOURCE HOSPITAL**

Vista Medical Center-East is the resource hospital for the area's EMS program covering the northern portion of Lake County (North Lake County Emergency Medical Services System), and is located 13.3 miles (per MapQuest) to the east of the proposed freestanding emergency center. Vista Medical Center-East is designated as a Level II trauma center, and will "Control" the proposed facility.

Attached as certification of Vista Medical Center-East's status as the area's resource hospital is the identification of all IDPH-designated resource hospitals, as documented on the IDPH's web site.

# 9334982\_v2

NORTH LAKE COUNTY



June 19, 2008,

Memo To: Jack Axel

From: David B. Edwards  
EMS Administrative Director  
North Lake County EMS System

RE: System Hospitals

This memo confirms that Vista Medical Center East and Vista Medical Center West are the only hospitals in the North Lake County Emergency Medical Services System which receives emergency and non-emergency patient transports from the field.

If you need additional information, please contact me at (847) 360-2319.

ATTACHMENT - 74

151



March 15, 2010

Illinois Health Facilities and Services Review Board  
525 West Jefferson Street  
Springfield, IL 62761

Re: Vista Health System – CON application  
Medicare Participation/EMSS Act Requirements

To Whom It May Concern:

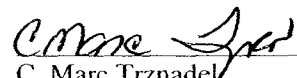
Vista Health System is proposing the establishment of a freestanding emergency center (FEC) on its Lindenhurst, Illinois campus. That facility will be operated in concert with the Level II Trauma Center located at Vista Medical Center East, and be under the "control" of Vista Medical Center East. Vista Medical Center East serves as the resource hospital for the North Lake County Emergency Medical Services System.

Further, we have reviewed and understand both the Medicare participation requirements and the licensing requirements established in the Emergency Medical Services Systems Act (210 ILCS 50/32.5), both in terms of design and operation.

It is Vista's intent that the proposed FEC becomes both Medicare-certified and licensed under the above-referenced Act.

Sincerely,

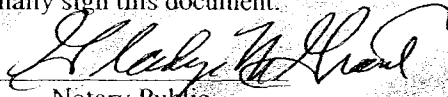
  
Barbara J. Martin  
President and Chief Executive Officer

  
C. Marc Trznadel  
Chief Nursing Officer

Notarized:

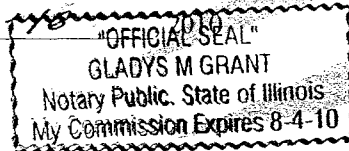
Barbara J. Martin, on March 16, 2010  
did personally appear before me and  
originally sign this document.

By:

  
Notary Public

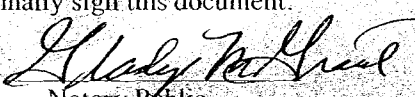
Date:

3-16



C. Marc Trznadel, on March 16, 2010  
did personally appear before me and  
originally sign this document.

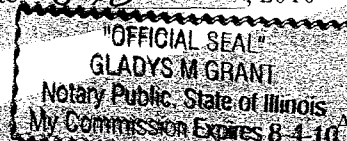
By:

  
Notary Public

Date:

3-16

, 2010



Attachment - 74

Vista Medical Center East • Vista Medical Center West • Vista Surgery Center • Vista Imaging Center Gurnee  
Vista MRI Institute • Vista Imaging Center Vernon Hills • Vista Physical Medicine • Vista Work Power Center  
1324 North Sheridan Road, Waukegan, Illinois 60085 • 847-360-3000

157

## **SERVICE TO AREA RESIDENTS**

The purpose of the proposed project is to improve accessibility to emergency services for the residents of north-central and northwestern Lake County. Patients in need of emergency care, as opposed to “urgent” care, are most often transported to an emergency room by a rescue squad or ambulance. The only three emergency departments in the GSA are located at Vista Medical Center-West, which is 24 minutes to the southeast, Northwestern Lake Forest Hospital Grayslake Emergency Center, which is over 16 minutes to the south, and Advocate Condell Medical Center, which is almost 29 minutes to the south/southeast.

A simple proximity assessment identifies the residents of Zip Code areas 60002 (Antioch), 60046 (Lindenhurst/Lake Villa), 60073 (Round Lake) and portions of five other Zip Code areas as residing closer to the proposed Lindenhurst site than any of the existing hospital-based emergency departments. This area is defined as the Target Population Area (TPA). As such, accessibility to emergency care services will clearly be improved for the TPA - which represents a sizable portion of the GSA - with the development of a freestanding emergency center in Lindenhurst; and the co-applicants believe that approximately 85% of the patients to be seen in the proposed freestanding emergency center will be residents of the TPA. Traditionally, need assessments prepared for Certificate of Need projects exclude out-of-state patients, and while the Lindenhurst site is located within six miles of the Wisconsin border, per past practices, Wisconsin residents have been excluded from the GSA population. However, it is anticipated that some patients using the emergency center will be Wisconsin residents. The vast majority of the remaining patients will come from the rest of the GSA.

The table below identifies the 2008 ER utilization in the GSA, as reported in the hospital's IDPH *Profiles*.

**2008 Utilization of Emergency**

**Departments located in the GSA**

Hospital	Location	Visits (1)
Vista Medical Center- West	Waukegan	12,018
Advocate Condell Medical Center	Libertyville	45,944
		57,962

(1) per IDPH *Profiles*

The data presented above documents 57,962 visits during 2008, the most recent IDPH data available to the co-applicants.

CompDATA was used to calculate ED visits in the GSA for the two most recent years data was available: October 2007 – September 2008 (2008) and October 2008 – September 2009 (2009). We recognize the CompDATA shows different ED visit totals than does IDPH data 2008. This may be based on different reporting methods, or the fact that the CompDATA calculation was not on a calendar year basis. CompDATA shows, for hospitals in the GSA, 51,584 total ED visits in 2008 and 63,127 total ED visits in 2009. Using CompDATA to conduct a zip code analysis, 46,213 ED visits in 2008 were by patients who reside in zip codes within the GSA, and 57,470 of the ED visits in 2009 were by patients who reside in zip codes within the GSA. Based on this, 89.4% of 2008 ED visits at hospitals in the GSA were by patients who resided within the GSA, and 91% of 2009 ED visits at hospitals in the GSA were by patients who resided within the GSA. Hospital-specific ED visits can be found in the attached CompDATA information. Calendar year 2009 ED visits for Vista-East and Vista-West are attached.



# Case Trend Analysis

COMPdata

COMPdata Report: ER PATIENTS MARKET SHARE FOR ANNE ALL ZIPS

03/18/2010

Reporting Period: 10/01/2007 THROUGH 09/30/2009

Page 1

PROVIDER FACILITY	CASES				SHARE			
	10/01/2008 09/30/2009	10/01/2007 09/30/2008	% Change	% Change	10/01/2008 - 10/01/2007 09/30/2009 - 09/30/2008	% Change	% Change	% Change
✓ ADVOCATE CONDELL MEDICAL CENTER	49,129	45,126	8.87		23.9	24.2	-1.46	
ADVOCATE GOOD SHEPHERD HOSPITAL	8,125	8,895	-8.68		3.9	4.8	-17.33	
CENTEGRA HOSPITAL - MCHENRY	36,390	30,153	20.69		17.7	16.2	9.23	
MIDWESTERN REGIONAL MEDICAL CENTER	4,468	420	983.81		2.2	0.2	884.44	
NORTHSHORE UNIVERSITY HEALTHSYSTEM HIGHL	24,502	23,621	3.73		11.9	12.7	-6.11	
NORTHWESTERN LAKE FOREST HOSPITAL	33,469	34,271	-2.34		16.3	18.4	-11.61	
✓ VISTA MEDICAL CENTER EAST	35,813	37,412	-4.27		17.4	20.1	-13.36	
✓ VISTA MEDICAL CENTER WEST	13,999	6,458	116.75		6.8	3.5	96.22	
TOTAL:	205,894	186,356	10.48		100.0	100.0	119.00	

154B

# Case Trend Analysis

COMPdata Report: ER PATIENTS MARKET SHARE FOR ANNE  
Reporting Period: 10/01/2007 THROUGH 09/30/2009

ZIPs WITHIN THE GSA

COMPdata

03/18/2010

Page 1

PROVIDER FACILITY	CASES			SHARE		
	10/01/2008 - 09/30/2009	10/01/2007 - 09/30/2008	% Change	10/01/2008 - 09/30/2009	10/01/2007 - 09/30/2008	% Change
✓ ADVOCATE CONDELL MEDICAL CENTER	44,106	40,018	10.22	28.3	26.8	-1.74
ADVOCATE GOOD SHEPHERD HOSPITAL	1,622	1,830	-11.37	1.0	1.3	-20.99
CENTEGRA HOSPITAL - MCHENRY	22,661	18,166	24.74	14.5	13.1	11.21
MIDWESTERN REGIONAL MEDICAL CENTER	3,718	279	1,232.62	2.4	0.2	1,085.08
NORTHSHORE UNIVERSITY HEALTHSYSTEM HIGHU	6,642	6,533	1.67	4.3	4.7	-9.37
NORTHWESTERN LAKE FOREST HOSPITAL	29,604	30,502	-2.94	19.0	21.9	-13.47
✓ VISTA MEDICAL CENTER EAST	34,338	35,694	-3.80	22.0	25.7	-14.23
✓ VISTA MEDICAL CENTER WEST	13,364	8,105	118.90	8.6	4.4	95.17
TOTAL:	156,055	139,127	12.17	100.0	100.0	141.46

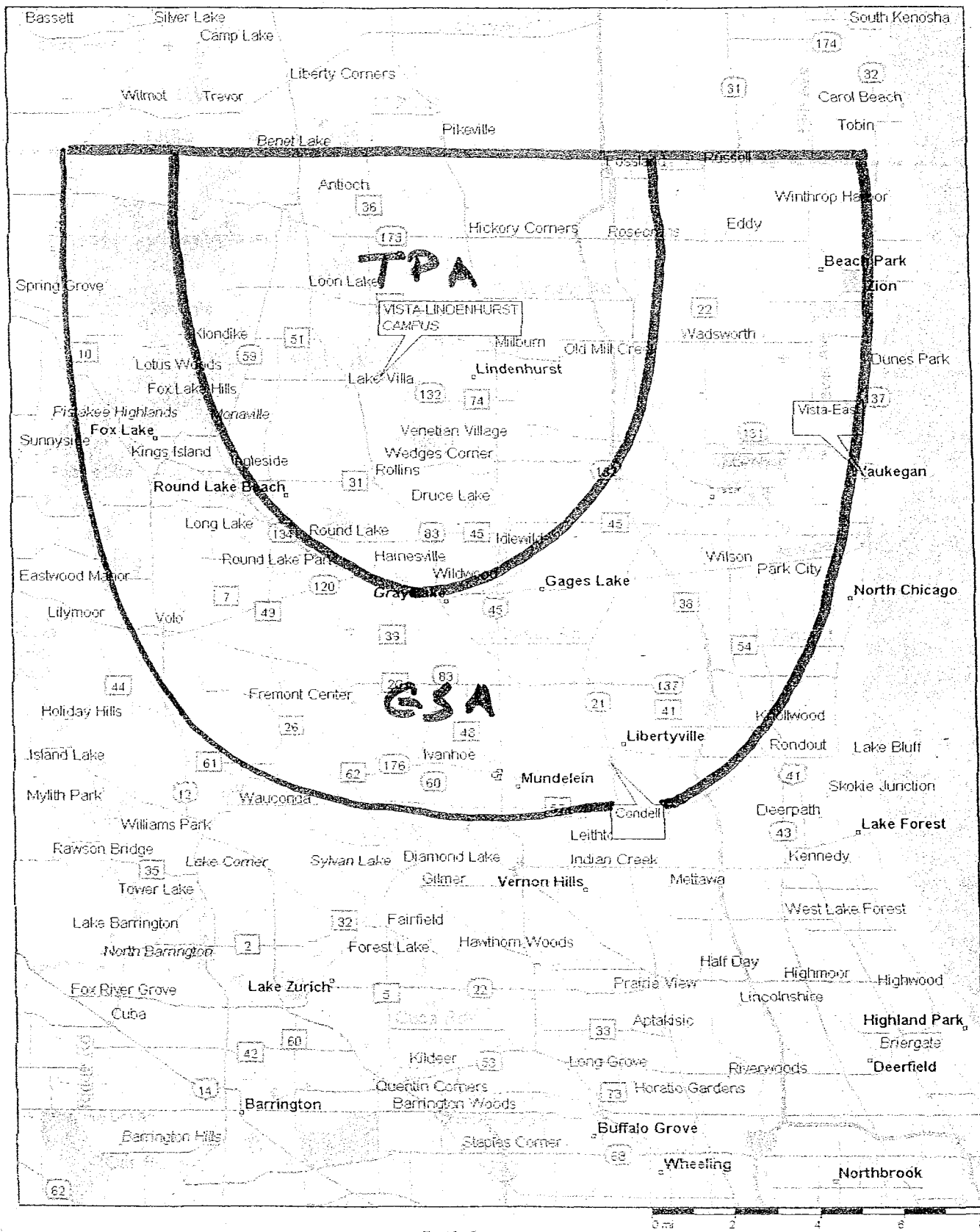
154C

## **LOCATION**

The attached map identifies the area from which the proposed freestanding emergency center (FEC) anticipates attracting most patients, its target population area (TPA). The TPA is that portion of the geographic service area (GSA) that is located closer to the proposed FEC's site than to an existing hospital-based emergency room. The GSA is defined by IHFPB rule as being the area located within a thirty-minute drive of the FEC. The GSA extends to the Wisconsin state border (as is common practice with CON projects) on the north, nearly to Lake Michigan on the east and into far northeastern McHenry County on the west.

Using the IHFSRB's adjusted MapQuest drive time estimates, there are two hospitals that accept ambulances at their emergency departments located within the GSA: Vista Medical Center-West (24 minutes/12.24 miles to the southeast) and Advocate Condell Medical Center (28.75 minutes/14.4 miles to the south/southeast). In addition, Lake Forest Hospital recently opened an FEC in Grayslake, 7.35 miles and 16.1 minutes to the south. It should be noted that Vista Medical Center-West (VMC-W) is the sister hospital to the co-applicant and operates in concert with VMC-E, with a shared management team. VMC-W does not provide inpatient medical/surgical, pediatric or obstetrics services, and the hospital's emergency department was kept open as part of Vista's commitment to the residents of the west side of Waukegan, upon the consolidation of medical/surgical services at VMC-E. The 35 – 50 patients presenting themselves each day to the VMC-W emergency department who need non-psychiatric or rehabilitation (the only inpatient services provided at VMC-W) hospitalization are transferred to another hospital, often VMC-E. Area rescue squads transport patients to the VMC-W emergency department on a limited basis, typically not more than 3-5 per day.

This project does not involve inpatient services, and as such, the bed:population ratio is not applicable.



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March 15, 2010

Illinois Health Facilities and Services Review Board  
525 West Jefferson Street  
Springfield, IL 62761

Re: Vista Health System – CON application  
Emergency Department Patient Visits

To Whom It May Concern:

This letter is being provided in response to Review Criterion 1110.3230, and in support of Vista Medical Center's desire to establish a freestanding emergency center on its Lindenhurst campus.

Vista Medical Center-East and Vista Medical Center-West, both located in Waukegan, are part of the North Lake County Emergency Medical Services System (NLCEMSS).

During 2009, according to Illinois Hospital Association CompData, Vista Medical Center-East attracted 95.73% of its emergency department patients from the proposed freestanding emergency centers geographic service area (GSA); and Vista Medical Center-West attracted 95.32% of its emergency department patients from that area.

A patient origin analysis from each of the two hospital-based emergency departments is attached. That analysis identifies each zip code area included in the proposed facility's GSA.

This information is true and correct, to the best of my understanding.

Sincerely,

Barbara J. Martin  
President & CEO

Notarized:

Barbara J. Martin, on March 16, 2010  
did personally appear before me and  
originally signed this document

By:

  
Notary Public

Attachment – 74

**Vista Medical Center**  
**Emergency Department Patient Origin by Zip Code**  
**2008-2009**

Zip Code	City	VMC-East	VMC-West
60002	Antioch	1.81%	1.49%
60020	Fox Lake	0.17%	0.29%
60030	Grayslake	0.72%	1.26%
60031	Gurnee	3.00%	4.23%
60041	Ingleside	0.19%	0.28%
60044	Lake Bluff	0.10%	0.14%
60045	Lake Forest	0.03%	0.03%
60046	Lake Villa	1.22%	1.83%
60048	Libertyville	0.15%	0.34%
60060	Mundelein	0.20%	0.43%
60061	Vernon Hills	0.09%	0.19%
60064	North Chicago	9.31%	13.48%
60073	Round Lake	1.71%	2.28%
60079	Waukegan	0.17%	0.10%
60083	Wadsworth	1.38%	1.12%
60084	Wauconda	0.04%	0.08%
60085	Waukegan	47.43%	54.28%
60086	North Chicago	0.03%	0.16%
60087	Waukegan	11.36%	7.10%
60088	Great Lakes	0.13%	0.37%
60096	Winthrop Harbor	1.80%	0.81%
60099	Zion	18.78%	9.14%
	other	0.18%	0.57%
	<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>

# Market Report

COMPdata

COMPdata Report: ER PATIENTS MARKET SHARE - VISTA EAST AND WEST

03/05/2010

Page 2

Reporting Period: 10/01/2008 THROUGH 09/30/2009

PROVIDER FACILITY ZIP CODE - PATIENT	Cases	Market Share	Days		Market Share	Charges		
			Avg LOS	Total		Avg Charge	Avg Per Day	Avg Age
VISTA MEDICAL CENTER WEST								
60002 ANTIOCH	200	1.49						
60010 BARRINGTON	3	0.02						
60015 DEERFIELD	3	0.02						
60020 FOX LAKE	38	0.28						
60030 GRAYSLAKE	189	1.28						
60031 GURNEE	568	4.23						
60035 HIGHLAND PARK	33	0.25						
60040 HIGHWOOD	13	0.10						
60041 INGLESIDE	38	0.28						
60042 ISLAND LAKE	7	0.05						
60044 LAKE BLUFF	19	0.14						
60045 LAKE FOREST	4	0.03						
60046 LAKE VILLA	245	1.83						
60047 LAKE ZURICH	7	0.05						
60048 LIBERTYVILLE	45	0.34						
60049 LONG GROVE	1	0.01						
60060 MUNDELEIN	58	0.43						
60081 VERNON HILLS	25	0.19						
60084 NORTH CHICAGO	1,809	13.48						
60069 LINCOLNSHIRE	2	0.01						
60073 ROUND LAKE	308	2.28						
60075 WAUKEGAN	13	0.10						
60083 WADSWORTH	150	1.12						
60084 WAUCONDA	11	0.08						
60085 WAUKEGAN	7,285	54.28						
60086 NORTH CHICAGO	22	0.16						
60087 WAUKEGAN	953	7.10						
60088 GREAT LAKES	49	0.37						
60089 BUFFALO GROVE	8	0.06						
60098 WINTHROP HARBOR	109	0.81						
60099 ZION	1,226	9.14						
TOTAL FOR: VISTA MEDICAL CENTER WEST	13,420							
GRAND TOTAL:	47,768							

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ATTACHMENT - 74

# Mar. Report

COMPdata Report: ER PATIENTS MARKET SHARE - VISTA EAST AND WEST

Reporting Period: 10/01/2008 THROUGH 09/30/2009

COMPdata

03/05/2010

Page 1

PROVIDER FACILITY ZIP CODE - PATIENT	Cases	Market Share	Avg LOS	Days	Total	Market Share	Avg Charge	Avg Per Day	Avg Age
VISTA MEDICAL CENTER EAST									
60002 ANTIOCH	620	1.81							
60010 BARRINGTON	3	0.01							
60015 DEERFIELD	3	0.01							
60020 FOX LAKE	57	0.17							
60030 GRAYSLAKE	248	0.72							
60031 GURNEE	1,029	3.00							
60035 HIGHLAND PARK	16	0.05							
60037 FORT SHERIDAN	1	0.00							
60040 HIGHWOOD	9	0.03							
60041 INGLESIDE	66	0.19							
60042 ISLAND LAKE	3	0.01							
60044 LAKE BLUFF	34	0.10							
60045 LAKE FOREST	11	0.03							
60046 LAKE VILLA	420	1.22							
60047 LAKE ZURICH	11	0.03							
60048 LIBERTYVILLE	50	0.15							
60060 MUNDELEIN	70	0.20							
60061 VERNON HILLS	31	0.09							
60064 NORTH CHICAGO	3,196	9.31							
60069 LINCOLNSHIRE	6	0.02							
60073 ROUND LAKE	588	1.71							
60075 RUSSELL	1	0.00							
60079 WAUKEGAN	57	0.17							
60083 WADSWORTH	473	1.38							
60084 WAUCONDA	13	0.04							
60085 WAUKEGAN	16,289	47.43							
60088 NORTH CHICAGO	12	0.03							
60087 WAUKEGAN	3,903	11.36							
60088 GREAT LAKES	45	0.13							
60089 BUFFALO GROVE	11	0.03							
60096 WINTHROP HARBOR	619	1.80							
60099 ZION	6,451	18.78							
TOTAL FOR: VISTA MEDICAL CENTER EAST	34,346								

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### **SERVICE DEMAND - HISTORICAL UTILIZATION**

As noted elsewhere in this application, Advocate Condell Medical Center in Libertyville, Vista Medical Center-West in Waukegan and the Lake Forest Hospital FEC in Grayslake are the only providers of emergency room services located within 30 minutes of the proposed FEC. Also as noted, VMC-W has a very limited inpatient program.

CompDATA was used to calculate ED visits in the GSA for the two most recent years data was available: October 2007 – September 2008 (2008) and October 2008 – September 2009 (2009). We recognize the CompDATA shows different ED visit totals than does IDPH data 2008. This may be based on different reporting methods, or the fact that the CompDATA calculation was not on a calendar year basis. CompDATA shows, for hospitals in the GSA, 51,584 total ED visits in 2008 and 63,127 total ED visits in 2009. Using CompDATA to conduct a zip code analysis, 46,213 ED visits in 2008 were by patients who reside in zip codes within the GSA, and 57,470 of the ED visits in 2009 were by patients who reside in zip codes within the GSA. Based on this, 89.4% of 2008 ED visits at hospitals in the GSA were by patients who resided within the GSA, and 91% of 2009 ED visits at hospitals in the GSA were by patients who resided within the GSA. Hospital-specific ED visits can be found in the attached CompDATA information. Also attached is the 2009 calendar year ER patient data for Vista-East and Vista-West, for all Zip Codes and also for Zip Codes in the GSA.

Utilization of the proposed FEC was projected in a very conservative manner, including the following assumptions:

- Utilization of emergency department services by area residents will remain at the 2009 level, even though a population increase will be realized

- 100% of the FEC's patients will reside closer to the FEC than to a hospital-based emergency department
- No more than 70% of the emergency services patients from any Zip Code area will use the proposed FEC.

Based on the assumptions identified above, utilization during the second year of the proposed FEC's operation is projected to be 13,523 visits, supporting a "need" for the proposed seven treatment stations. The manner in which projected utilization was identified is presented in the table below. Allowing for a "ramp-up" period, utilization during the first year of operation is anticipated to be 60% of the second year's utilization, or 8,114 patient visits.

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# Case Trend Analysis

COMPdata

COMPdata Report: ER PATIENTS MARKET SHARE FOR ANNE ALL ZIPS

03/18/2010

Reporting Period: 10/01/2007 THROUGH 09/30/2009

Page 1

PROVIDER FACILITY	CASES					SHARE				
	10/01/2008 09/30/2009	10/01/2007 09/30/2008	% Change	% Change	% Change	10/01/2008 09/30/2009	10/01/2007 09/30/2008	% Change	% Change	% Change
ADVOCATE CONDELL MEDICAL CENTER	49,128	45,128	8.87			23.9	24.2	-1.46		
ADVOCATE GOOD SHEPHERD HOSPITAL	8,125	8,895	-8.66			3.9	4.8	-17.33		
CENTEGRA HOSPITAL - MCHENRY	36,390	30,153	20.69			17.7	16.2	9.23		
MIDWESTERN REGIONAL MEDICAL CENTER	4,468	420	983.61			2.2	0.2	864.44		
NORTHSHORE UNIVERSITY HEALTHSYSTEM HIGHL	24,502	23,821	3.73			11.8	12.7	-6.11		
NORTHWESTERN LAKE FOREST HOSPITAL	33,469	34,271	-2.34			16.3	16.4	-11.61		
VISTA MEDICAL CENTER EAST	35,813	37,412	-4.27			17.4	20.1	-13.36		
VISTA MEDICAL CENTER WEST	13,998	6,458	116.75			6.8	3.5	96.22		
TOTAL:	205,894	186,356	10.48			100.0	100.0	115.00		

161B

# Case Trend Analysis

COMPdata Report: ER PATIENTS MARKET SHARE FOR ANNE  
Reporting Period: 10/01/2007 THROUGH 09/30/2009

ZIPs WITHIN THE GSA

COMPdata

03/18/2010

Page 1

PROVIDER FACILITY	CASES				SHARE			
	10/01/2006 - 09/30/2009	10/01/2007 - 09/30/2008	% Change	% Change	10/01/2006 - 09/30/2009	10/01/2007 - 09/30/2008	% Change	% Change
ADVOCATE CONDELL MEDICAL CENTER	44,106	40,018	10.22		28.3	28.8	-1.74	
ADVOCATE GOOD SHEPHERD HOSPITAL	1,622	1,830	-11.37		1.0	1.3	-20.99	
CENTEGRA HOSPITAL - MCHENRY	22,661	18,166	24.74		14.5	13.1	11.21	
MIDWESTERN REGIONAL MEDICAL CENTER	3,718	279	1,232.62		2.4	0.2	1,085.08	
NORTHSHORE UNIVERSITY HEALTHSYSTEM HIGHU	6,642	6,533	1.67		4.3	4.7	-9.37	
NORTHWESTERN LAKE FOREST HOSPITAL	29,604	30,502	-2.94		19.0	21.9	-13.47	
VISTA MEDICAL CENTER EAST	34,338	35,694	-3.80		22.0	25.7	-14.23	
VISTA MEDICAL CENTER WEST	13,364	6,108	118.90		8.6	4.4	95.17	
TOTAL:	156,055	139,127	12.17		100.0	100.0	141.46	

161C

## **SERVICE ACCESSIBILITY**

The purpose of this project is to improve the accessibility to emergency services for the residents of north-central and northwestern Lake County. The proposed service's geographic service area (GSA), as defined in Section 1110.3230 is identified on the attached map. That service area extends 30-minutes from the proposed site, except that it ends at the Wisconsin border to the north.

Restricted services exist, per Section 1110.3230, when one or more of three situations occur: 1) there are no emergency departments in the GSA; 2) the GSA exhibits indicators of medical care problems; or 3) all existing emergency services in the GSA meet or exceed the IDPH's utilization standard. Among the indicators of medical care problems identified in Section 1110.3230 is "...designation by the Secretary of Health and Human Services as a Health Professional Shortage Area, a Medically Underserved Area, or Medically Underserved Population. Attached is documentation from the U.S. Department of Health and Human Services, showing three townships, all of which are located in the northeastern portion of the GSA, being identified as Health Professional Shortage Areas for primary medical care.

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**SEARCH****Find Shortage Areas: HPSA by State & County**[Shortage Designation Home](#)**Find Shortage Areas**[HPSA & MUA/P by Address](#)[HPSA Eligible for the Medicare Physician Bonus Payment](#)[MUA/P by State & County](#)

<b>Criteria:</b>																																																
State: Illinois		Discipline: Primary Medical Care																																														
County: Lake County		Metro: All																																														
Date of Last Update: All Dates		Status: Designated																																														
HPSA Score (lower limit): 0		Type: All																																														
Results: 5 records found. (Satellite sites of Comprehensive Health Centers automatically assume the HPSA score of the affiliated grantee. They are not listed separately.)																																																
<table border="1"><thead><tr><th>HPSA Name</th><th>ID</th><th>Type</th><th>FTE</th><th># Short</th><th>Score</th></tr></thead><tbody><tr><td colspan="6"><b>097 - Lake County</b></td></tr><tr><td>Lake County Community Health Department and Commu</td><td>117999178B</td><td>Comprehensive Health Center</td><td>1</td><td></td><td>7</td></tr><tr><td>Low Income - Waukegan/Zion/Benton</td><td>117999179C</td><td>Population Group</td><td>4</td><td>12</td><td>12</td></tr><tr><td>Benton Township</td><td></td><td>Minor Civil Division</td><td></td><td></td><td></td></tr><tr><td>Waukegan Township</td><td></td><td>Minor Civil Division</td><td></td><td></td><td></td></tr><tr><td>Zion Township</td><td></td><td>Minor Civil Division</td><td></td><td></td><td></td></tr></tbody></table>							HPSA Name	ID	Type	FTE	# Short	Score	<b>097 - Lake County</b>						Lake County Community Health Department and Commu	117999178B	Comprehensive Health Center	1		7	Low Income - Waukegan/Zion/Benton	117999179C	Population Group	4	12	12	Benton Township		Minor Civil Division				Waukegan Township		Minor Civil Division				Zion Township		Minor Civil Division			
HPSA Name	ID	Type	FTE	# Short	Score																																											
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Waukegan Township		Minor Civil Division																																														
Zion Township		Minor Civil Division																																														
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[Health Professions](#) | [Healthcare Systems](#) | [HIV/AIDS](#) | [Maternal and Child Health](#) | [Primary Health Care](#) | [Rural Health](#)

ATTACHMENT - 74

### **UNNECESSARY DUPLICATION/MALDISTRIBUTION**

The IDPH-defined geographic service area (GSA) includes 22 Zip Code areas and their primary community, as follows:

60002	Antioch
60020	Fox Lake
60030	Grayslake
60031	Gurnee
60041	Ingleside
60044	Lake Bluff
60045	Lake Forest
60046	Lake Villa
60048	Libertyville
60060	Mundelein
60061	Vernon Hills
60064	North Chicago
60073	Round Lake
60079	Waukegan
60083	Wadsworth
60084	Wauconda
60085	Waukegan
60086	North Chicago
60087	Waukegan
60088	Great Lakes
60096	Winthrop Harbor
60099	Zion

In order to identify “the total population” of the identified zip code areas (based upon the most recent population numbers available for the State of Illinois population), a representative of the co-applicants consulted with Michael Gibbs and Michael Mitchell of the IDPH staff and was directed to the U.S. Bureau of the Census ZIP code-specific population data. The cumulative 2000 population of the 22 Zip Code area identified above was 573,045 (it should be noted that the data did not include a population for Zip Code area 60051).

It should also be noted that while the proposed site is about 29 minutes from the closest full-service hospital, a significant portion of the TPA is located in excess of 30 minutes from the closest hospital. In addition, all residents in the TPA are located closer

to the Lindenhurst site than to any hospital-based ED. As such, the proposed FEC will not be unnecessarily duplicating emergency department services and this project will not result in a maldistribution of services; rather, accessibility will be improved.

The only providers of emergency department services (and accepting ambulances) located within 30 minutes of the proposed site are Advocate Condell Medical Center, which is located at 755 S. Milwaukee Avenue in Libertyville, Illinois, and Vista Medical Center-West, which is located at 2615 Washington Street in Waukegan, Illinois, and the Lake Forest Hospital FEC, which is located at 1475 E. Belvidere Road in Grayslake, Illinois.

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### **MALDISTRIBUTION**

The proposed project will not create a maldistribution of services. Rather, this project will improve accessibility to emergency department services for the residents of the target population area, who, by definition, reside closer to the proposed site than to an existing hospital-based ED service. This issue is most critical for those residing in the northern and western portions of the TPA which are farthest from existing emergency departments.

The anticipated TPA is a very small geographic area, but of sufficient population size to justify the proposed seven treatment stations, based on the following assumptions: 1) the population of the TPA will at least remain constant (very conservative); 2) the TPA's utilization rate will remain at its 2009 level of 193.87 visits/1,000; and 3) no more than 70% of emergency services patients from any TPA Zip Code will use the proposed FEC, and in each case will reside closer to the FEC than to a hospital-based emergency department.

The only providers of emergency department services within a thirty-minute drive of the proposed site are Advocate Condell Medical Center in Libertyville, Vista Medical Center-West in Waukegan, and the Lake Forest Hospital FEC in Grayslake. During 2008, 45,944 patients were treated in Condell's emergency department, and during 2008, 12,018 patient's were treated at VMC-West's emergency department 2009 ED data for Vista-East and Vista-West is attached. No ED visit data is available for the FEC in Grayslake, which opened in 2009.

### STAFFING

No unusual difficulties are anticipated with the staffing of the proposed FEC. As discussed in other portions of this document, the FEC will operate as an extension of the Level II trauma center at Vista Medical Center-East, and will likely attract its staff from the same general area, that being northern Lake County.

As noted, there is only one provider of emergency department services (and accepting ambulances) other than VMC-W located within a 30-minute drive of the proposed facility, that being Condell Medical Center.

Consistent with the requirements of Section 1110.3230, letters were sent to area hospitals (copies attached in Exhibit - 25) regarding vacancy rates, and their responses will be provided to the Board upon receipt.