

# UNGARETTI & HARRIS

Three First National Plaza  
70 West Madison - Suite 3500  
Chicago, Illinois 60602.4224  
Telephone: 312.977.4400  
Fax: 312.977.4405  
www.uhlaw.com

UNGARETTI & HARRIS LLP  
CHICAGO, ILLINOIS  
SPRINGFIELD, ILLINOIS  
WASHINGTON, D.C.

JENNIFER M. CARROLL  
312.977.4364  
jmcarroll@uhlaw.com

**RECEIVED**

FEB 22 2010

HEALTH FACILITIES &  
SERVICES REVIEW BOARD

February 19, 2010

Illinois Health Facilities and  
Services Review Board  
525 West Jefferson Street, 2nd Floor  
Springfield, Illinois 62761  
217-782-3516

Re: Certificate of Need Application for The Clare at Water Tower

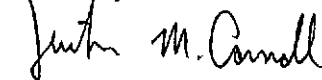
To whom it may concern:

Enclosed, please find two copies of the following materials to supplement The Clare at Water Tower's Certificate of Need Application:

- Updated Planning Area Need - Service Demand; Establishment of General Long Term Care cover page (page 149)
- Referral letter from Northwestern Memorial Hospital (pages 150.1 and 150.2)

Please call me at 312-977-4364, or Edward Clancy, the primary contact for this application, if you have any questions regarding these supplemental materials.

Sincerely,



Jennifer M. Carroll

Enclosures (2)

**Planning Area Need - Service Demand**  
**Establishment of General Long Term Care**  
**Criterion 1110.1730(b)(3)**

Included in this attachment are letters from local hospitals confirming their intent to utilize the skilled nursing facility at The Clare by referring patients. These letters are intended to show that by removing the CCRC restriction on the 32 beds at the Clare, thus expanding the skilled nursing facility to more local residents, The Clare will be fulfilling a strong demand in the area for skilled nursing care.

Letters from the following entities are attached:

- Rush University Medical Center (signed by J. Robert Clapp, Jr. FACHE, Executive Director of Rush University Hospital)
- Northwestern Memorial Hospital (signed by Chief Executive Officer)

February 19, 2010

Mr. Marc Gibbs  
Assistant Deputy Director  
Office of Policy, Planning and Statistics  
Illinois Health Facilities and Services Review Board  
525 West Jefferson, 2<sup>nd</sup> Floor  
Springfield, IL 62761

**Re: Referrals to The Clare at Water Tower**

Dear Mr. Gibbs:

Northwestern Memorial Hospital ("Hospital"), located at 251 E. Huron in Chicago, Illinois, intends to utilize The Clare at Water Tower ("The Clare"), a long-term care facility, which is applying for a Certificate of Need ("CON") permit application to open its 32 skilled-nursing beds to the general public.

Assuming approval of The Clare's CON application by the Illinois Health Facilities Services and Review Board, the Hospital will refer approximately 50-60 patients annually to The Clare. Referrals are difficult to project, since they are based on a patient's choice, services available and payor arrangements. Our estimate of 50-60 referrals to The Clare per year is conservative. These patients would come from within, or be amenable to relocating to health services area 6B, where The Clare is located.

In the past 12 months, the Hospital has referred approximately 1305 patients to other long-term care facilities in Chicago. The zip code of residence of those patients is as follows:

<b>Number of Patients</b>	<b>Zip Code of Residence</b>
<u>209</u>	<u>60610</u>
<u>101</u>	<u>60611</u>
<u>65</u>	<u>60614</u>
<u>55</u>	<u>60619</u>
<u>32</u>	<u>60615</u>
<u>30</u>	<u>60626</u>
<u>813</u>	<u>Remainder of Chicago</u>

An additional 558 patients referred to long-term care facilities resided in Illinois outside the city of Chicago and 107 in other states.

I verify that the Hospital has not used the above-mentioned referrals to support another pending CON application for a long-term care facility.

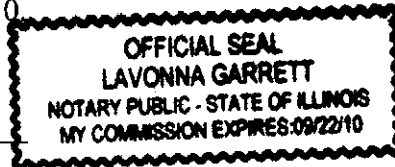
Respectfully,

Signature: Ralph M. Weber

Name: RALPH M. WEBER  
Vice President

SUBSCRIBED and SWORN TO before me  
this 19<sup>th</sup> day of February, 2010

Lavonna Garrett  
Notary Public



cc: Michelle Janney, Senior Vice President, Wood Prince Family Chief Nurse Executive,  
Northwestern Memorial Hospital  
Kristen Ramsey, RN, Associate Chief Nurse Executive, Director of Operations,  
Northwestern Memorial Hospital