

INSURANCE COVERAGE FOR DIALYSIS

Brian O'Dea

Andrew Peck, MD

- ▶ History :
- ▶ Experimental Therapy to Accessible Lifesaving Therapy

DIALYSIS PAYMENT STRUCTURE

- ▶ Medicare – about 85%
- ▶ Medicaid – about 4%
- ▶ Private insurance - about 10%
- ▶ Self pay – about 1%

WHO ARE THE PAYERS?

- ▶ Commercial payers see dialysis patients as high cost
- ▶ CMS looking for ways to cut cost
- ▶ Advanced Alternative Payment Model
- ▶ Patients Act
- ▶ Insurance companies entering the market

PRESSURE ON THE CURRENT PAYMENT SYSTEM

- ▶ Who are the financial stake holders?
- ▶ Dialysis providers
- ▶ Suppliers
- ▶ Physicians
- ▶ Payers
- ▶ Patients

FINANCIAL FACTORS