CAPITAL EXPENDITURES TO FEMALE-OWNED, MINORITY-OWNED, VETERAN-OWNED AND SMALL BUSINESS ENTERPRISES

Under the provisions of the Illinois Health Facilities Planning Act (20 ILCS 3960/5.3 (b) (2)), **any hospital having more than 100 authorized beds, and having any capital expenditures in excess of $350,000 for the erection, building, alteration, reconstruction, modernization, improvement, extension, or demolition of or by the hospital,** is required to complete this section of the annual hospital questionnaire (items A through J). The hospital may include capital expenditures below the $350,000 threshold, if desired.

A health care system may develop a system-wide annual report that includes all hospitals in order to comply with this requirement. If the health care system chooses to report in this manner, please indicate the health care system as the reporting entity. The health care system shall use as much State-specific data as possible in this report. If State-specific data is not available, the health care system shall include national data and explain why State-specific data is not available, and what steps the system will take to provide State-specific data in future reports.

If information pertaining to the open-ended questions in this section is currently available for the hospital or health care system on-line, the hospital or health care system may provide the on-line reference for the pertinent information.

Hospital or Health Care System*	Memorial Hospital Belleville
Contact Person for this Section	Charles Henson
Contact Telephone	(614) 477-2812
Contact E-Mail	charles.henson@bjc.org

* If the reported information is for a Health Care System, please indicate in the space below the hospitals included in the Health Care system.

If the reporting entity cannot provide all State-specific data, explain why State-specific data is not available, and what steps will be taken to provide State-specific data in future reports:

Our focus is in the Design and Construction industry for professional and build services utilizing MBE/WBE firms.

Please provide the following information based on your hospital or health system's most recently completed fiscal year

For this section, **Qualifying capital expenditures** include "only expenditures ... for the erection, building, alteration, reconstruction, modernization, improvement, extension, or demolition of or by a hospital" [20 ILCS 3960/5.3(b)(1)].

A. What was your organization's goal for qualifying capital expenditures to the following categories of businesses?

	Percentage
Female-Owned Businesses	5.0 %
Minority-Owned Businesses	25.0 %
Veteran-Owned Businesses	0.0 %
Small Business Enterprises	0.0 %

B. What was the amount of your organization's total qualifying capital expenditures for the reporting period? **If your organization had no qualifying capital expenditures, proceed to question D.**

Total Qualifying Capital Expenditures for the Reporting Period (Dollars)	$	9,697,160.59

C. What amount of your organization's qualifying capital expenditures actually were to the following types of businesses?

		Actual Amount Expended (Dollars)	Percentage of Total (Calculated)
Female-Owned Businesses	$	3,445,740.00	35.53 %
Minority-Owned Businesses	$	1,484,311.00	15.31 %
Veteran-Owned Businesses	$	0.00	0.00 %
Small Business Enterprises	$	0.00	0.00 %

D. For what type or types of qualifying capital expenditures is/are your organization actively seeking supplier diversity?

NOTE: For section A above: goals are assigned on an individual project basis for Design & Construction services and determined on market capacity; compliance with these goals is measured as part of the project closeout process.

We solicit MBE/WBE for:
*Architectural and Engineering Design services as part of our strategic capital investments
*We solicit MBE/WBE participation on all contractual construction services including workforce and apprentice requirements

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E. What is your organization's plan for alerting and encouraging enterprises of your efforts to promote supplier diversity in your planned qualifying capital expenditures?

We've created a list of vendor/suppliers to solicit for bidding purposes for Design and Construction services. The firms are listed in our Capacity Building Warehouse (CBW) or Toolbox for the more experienced firms. Currently we have 100 firms in our Capacity Building Warehouse (CBW). The CBW listing is provided with all RFP solicitations.
The objective of BJC's program is to engage the healthcare planning, design and construction community through ongoing processes, policy and practices that will:

Develop a more diverse pool of design, engineering, and construction firms doing business with BJC.

Develop a more diverse employee base among design, engineering, and construction firms doing business with BJC.

Increase the capacity of qualified and certified local MBE/WBE design, engineering, and construction firms to do business in the health care industry

Increase the recruitment and employment of minorities and females in apprenticeship and internship programs to promote a more diverse workforce in the trades and professional community
BJC will establish contracting, workforce, internship and apprenticeship goals on a project-by-project basis based on: (1) type of construction, (2) size of project, (3) current capacity in dominant trades that will be required for a project, (4)

F. What challenges has your organization encountered in its efforts to promote and encourage supplier diversity?

The challenge has been seeking Union trade contractors and vendor/suppliers with the experience, expertise and capacity to work successfully in our environment of Healthcare and Medical Facilities.

G. What could the Illinois Health Facilities and Services Review Board do to assist your efforts to increase supplier diversity?

Any assistance to identify additional vendor/suppliers for consideration would be extremely helpful in fulling the needs we have developed for inclusion. The sharing of current database vendors with Healthcare experience would be appreciated.

H. What certifications does your organization recognize in the recruitment of diversely-owned vendors/suppliers?

We currently recognize: City of St Louis formaly at Lambert Airport now through SLDC; WBENC; NMSDC Mid-States Council.

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I. How should a potential vendor/supplier contact your organization (point of contact)?

Any interest should be sent to our Senior Diversity Manager:

Charles Henson
Charles.henson@bjc.org
314-477-2812

J. How would a vendor/supplier enroll with your organization to be recognized as a vendor/supplier of diversity ownership?

Any Vendor can reach out to the above refernced Charles Henson the Sr. Diversity Manager.

K. Do you have particular examples of successful recruitment of diversely-owned vendors/suppliers which could be instructive to other organizations to emulate in their efforts to recruit diversely-owned vendors/suppliers?

Yes, we have several minority and women suppliers (contact information included below) who are now prime contractors in our system (Toolbox) including:

T.I.E. - Low Voltage Consulting Eng: Cheryl Stoddard 314.302.7559
Clay Piping Systems: Darren Clay, 314-824-0660
TSI Global: Joe Straatmann, 636-949-8889
TD4 Electrical: Tommy Davis, III, 314-655-9844
KAI Design & Build: Michael Kennedy, Jr, 314-241-8188
Interface Construction: Angela Abernathy , 314-522-1011
Sledroc Construction: Cordell Sawyer, 314-731-6101
J-West Electric: Sabrina Westfall - WBE