

## Bed Buying and Selling Issues Rated by Work Group by Importance

| <b>Total Importance Rating*</b>                    |          |
|--|----------|
| How Far Can Beds be Relocated?                     | <b>8</b> |
| Buyer & Seller Restrictions                        | <b>7</b> |
| Consumer Issues                                    | <b>6</b> |
| Moratorium / Change in Certificate of Need Process | <b>5</b> |
| Review Process                                     | <b>4</b> |
| Uniqueness of Illinois                             | <b>3</b> |
| What if No One Will Sell?                          | <b>2</b> |
| Innovations / Variances                            | <b>1</b> |

\*Higher # denotes higher importance. Ranked by point system below.

|  | "Points" = |           |           |
|--|------------|-----------|-----------|
|  | 3          | 2         | 1         |
|  | #1 Choice  | #2 Choice | #3 Choice |
| Buyer & Seller Restrictions                        | 0          | 3         | 1         |
| Review Process                                     | 0          | 0         | 4         |
| How Far Can Beds be Relocated?                     | 2          | 1         | 0         |
| Consumer Issues                                    | 2          | 0         | 0         |
| Moratorium / Change in Certificate of Need Process | 1          | 1         | 0         |
| What if No One Will Sell?                          | 0          | 1         | 0         |
| Innovations / Variances                            | 0          | 0         | 1         |
| Uniqueness of Illinois                             | 1          | 0         | 0         |

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